

# indee

বাংলাদেশ  
২০১৭

## PARTNERSHIP FOR GROWTH

2-4, November, 2017 Dhaka, Bangladesh

# A Report

**EPCINDIA**  
ENGINEERING THE FUTURE



Ministry of Commerce & Industry  
Government of India



Ministry of MSME



High Commission of India  
Dhaka, Bangladesh

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PARTNERSHIP FOR GROWTH

2-4, November, 2017 Dhaka, Bangladesh



## Post Show Report

**EPCINDIA**  
ENGINEERING THE FUTURE



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## Foreword

The 37th edition of EEPC India's largest multiproduct exhibition INDEE made a successful debut in Bangladesh, considering the enthusiastic response from participants, trade delegations and visitors. INDEE Bangladesh held over 2-4 November 2017 at the International Convention City, Bashundhara, in Dhaka, Bangladesh, was inaugurated by Mr Alhaz Amir Hossain Amu, Minister of Industries, Government of Bangladesh.

Bangladesh, created in 1971 following the War of Liberation, the land of mystic Sufism and famed for its exquisite Dhakai Muslin since antiquity, is today a middle power and a major developing nation. With a market-based mixed economy, Bangladesh is listed as one of the Next Eleven emerging markets. The per capita income of Bangladesh was \$1190 in 2014, with a GDP of \$628.4 billion in 2016. In South Asia, Bangladesh has the third-largest economy after those of India and Pakistan, and the second highest foreign exchange reserves after India. The Bangladeshi diaspora contributed \$15.31 billion in remittances in 2015.

Bangladesh has emerged as India's biggest trade partner in South Asia with a 17 percent rise in India-Bangladesh bilateral trade during 2011-12 to 2015-16; \$10 billion targeted bilateral trade by 2018 and \$14 billion worth of prospective and incumbent Indian investments in Bangladesh manifest their mutual significance in their respective business maps.

India's exports to Bangladesh in 2015-16 (July-June) were \$5452.90 million and imports from Bangladesh during the same period were \$689.62 million.

The three-day event witnessed the participation of around 100 Indian companies and organisations and more than 2000 focus trade visitors, Indian engineering entrepreneurs at INDEE Bangladesh 2017 showcased Indian manufacturing through a wide spectrum of commodities including: autoparts; industrial supplies; medical devices; electricals; light engineering; domestic appliances; steel utensils; plastic products and machinery; food processing machinery and IT related services to name a few.

We are thankful to Union Ministry of Commerce and Industry; Indian High Commission in Bangladesh; Bangladesh High Commission in India, IBEF, FBCCI (The Federation of Bangladesh Chambers of Commerce and Industry), BEMMA (Bangladesh Electrical Merchandise Manufacturers Association), BEIOA (The Bangladesh Engineering Industry Owners Association) and IBCCI (India Bangladesh Chamber of Commerce and Industry) among other supporters.

More than 88 percent of the participants who sent in their feedback rated the event as excellent, 115 enquiries were generated with an average 42 contacts per participant and over 90 percent of the participants appreciated the role of EEPC India as the organiser and evinced interest in participating in the second INDEE in Bangladesh scheduled for 15-17 November 2018.

I welcome you all to our next mission in 2018.

Tarvinder Singh Bhasin

Chairman, EEPC India



सुरेश प्रभु  
SURESH PRABHU



सत्यमेव जयते



वाणिज्य एवं उद्योग मंत्री  
भारत सरकार, नई दिल्ली  
MINISTER OF COMMERCE & INDUSTRY  
GOVERNMENT OF INDIA, NEW DELHI

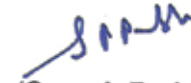
### MESSAGE

Bangladesh is of significant geopolitical importance for India being a natural pillar of India's 'Look East Policy'. It has emerged as a key trade partner of India in South Asia with 17% rise in India-Bangladesh bilateral trade during 2011-12 to 2015-16. \$10 billion targeted bilateral trade by 2018 and \$14 billion worth of prospective and incumbent Indian investments in Bangladesh manifest their mutual significance in their respective business maps.

The EEPC India has aptly chosen Bangladesh as the 26<sup>th</sup> nation in the 40 years old journey of its trademark event- "Indian Engineering Exhibition" (INDEE). The Indian engineering sector has witnessed a remarkable growth over the last few years driven by increased investments in infrastructure and industrial production. Capacity creation in infrastructure, power, mining, oil & gas, refinery, steel, automotive and consumer durables is driving the demand in the engineering sector.

EEPC India inspired by the Central Government policy support and 'Make in India' campaigns have acted as the true catalyst of Engineering Exports.

I extend my best wishes to the EEPCINDIA for its 37<sup>th</sup> Edition of INDEE in Bangladesh.

  
(Suresh Prabhu)



सी.आर.चौधरी, भा.प्र.से. (ते.नि.)

राज्य मंत्री  
सांख्यिक एवं उद्योग मंत्रालय  
भारत सरकार  
नई दिल्ली-110 107



सत्यमेव जयते

C. R. CHAUDHARY, IAS (Retd.)

Minister of State  
Commerce & Industry  
Government of India  
New Delhi-110 107

**MESSAGE**

I am glad that EEPC India would be organizing the 37<sup>th</sup> edition of its signature event, India Engineering Exhibition (INDEE) in Bangladesh at Dhaka from 2-4 November, 2017.

India and Bangladesh enjoy a robust economic and commercial relationship. The geographical proximity, similarity in culture, climate, language, resemblance in consumption pattern and common development needs speaks for the significance of economic relationship between the two countries that has become multifaceted with time. Mutual benefits achieved by closer economic ties between these two Nations have largely helped in stabilizing political relations. The focused efforts of our Hon'ble P.M. have further strengthened the Indo-Bangladesh relations to new heights.

Engineering and Engineering products are the bedrock of any modern economy and there is tremendous scope of creating regional supply and value chains between India and Bangladesh in this sector. In this regard, I am happy to note that nearly 100 Indian Engineering Entrepreneurs would be showcasing Indian manufacturing through a wide spectrum of commodities including, auto parts, medical devices, steel utensils, electrical machinery & components, light engineering, food processing machinery etc. The event would provide the participating Indian companies as well as the Bangladeshi stakeholders a great opportunity to forge mutually beneficial linkages.

I would encourage the participating companies to make full use of their presence in Bangladesh to strengthen their links with Bangladeshi companies and also explore forming new partnerships. I wish the participants and organizers of the INDEE all success.

(C.R. CHAUDHARY)



#startupindia







भारतीय उच्चायुक्त, बांग्लादेश  
भारतीय हई कमिशनार, बांग्लादेश  
High Commissioner of India to Bangladesh



#### MESSAGE

I congratulate the Engineering Export Promotion Council of India (EEPC) for organizing the 37th edition of its flagship event and its first such event in Bangladesh – the India Engineering Exhibition (INDEE) – from November 02-04, 2017 at the International Convention City, Bashundhara, Dhaka.

Economic growth in Bangladesh has been remarkable with the country registering an average GDP growth of over 6% per annum in the last few years. GDP growth crossed the 7% mark in 2015-16 and is expected to reach 7.4% in 2017-18. As in any other modern economy, engineering and engineering products will play a critical role in facilitating the sustained growth of the Bangladesh economy.

In this context, I am happy to note that around 100 Indian engineering companies covering a wide range of products, including auto-parts, medical devices, electrical machinery & components, light engineering, and food processing machinery are participating in INDEE Bangladesh 2017. The event will present a good opportunity to Indian companies to showcase India's strength in the engineering sector and establish mutually beneficial linkages with Bangladesh stakeholders.

I extend my best wishes to the exhibitors, buyers and visitors participating in INDEE Bangladesh 2017.

(Harsh Vardhan Shringla)





HIGH COMMISSIONER

High Commission for the  
People's Republic of Bangladesh  
New Delhi



#### MESSAGE

It is a great pleasure to learn that the EEPC India is organizing the Indian Engineering Exhibition (INDEE) in Dhaka, Bangladesh from 2-4 November, 2017. I deeply appreciate this initiative of EEPC.

The multifaceted Indo-Bangladesh relations are rooted in our shared history, geographical proximity and commonality in culture and heritage. Taking advantage of the unique geographical location and proximity, Bangladesh is poised to play its natural role as hub of connectivity and we are committed to establishing a well-connected South Asian region with stronger connectivity with the adjoining region to promote greater cooperation in the areas of trade and commerce and investment. The two-way trade between our two countries is fast increasing. India's investment in Bangladesh has also increased significantly in the last few years. All these things indicate to a new level of Indo-Bangladesh cooperation based on mutuality of interest and shared future.

I hope that INDEE Bangladesh will be a major step towards ensuring more rewarding trade relations between the two countries. I wish EEPC India every success for the upcoming exhibition as well as for all its endeavors in the coming years.

Long live Bangladesh-India friendship and cooperation.

(Syed Muazzem Ali)



**RITA TEAOTIA, IAS**

वाणिज्य सचिव  
भारत सरकार  
नई दिल्ली-110011  
Commerce Secretary  
Government of India  
New Delhi- 110011



**MESSAGE**

I am happy that EEPC India is showcasing the excellence of Indian engineering through its event INDEE in Dhaka, Bangladesh on 2-4 November 2017. 37 editions in 26 nations across 6 continents over 40 years speak volume of the stature, scale and importance of the brand 'Indee' created by EEPC India.

Bangladesh has emerged as India's biggest trading partner in South Asia, and engineering sector contributes around 25% of India's exports to Bangladesh. Hence, INDEE Bangladesh is a well-timed milestone in our effort to boost the bilateral trade between India and Bangladesh.

I congratulate EEPC India for promoting the growth of engineering exports across the world. I am confident that INDEE Bangladesh would result in further enhancing B2B relations between the two countries.

My best wishes to the organizers and all participants.

New Delhi  
23 October, 2017

(Rita Teaotia)





**BHUPINDER S BHALLA**  
Joint Secretary

भारत सरकार  
वाणिज्य एवं उद्योग मंत्रालय  
वाणिज्य भवन, नई दिल्ली-110011  
Government of India  
Ministry of Commerce & Industry  
Department of Commerce  
Udyog Bhawan, New Delhi-110011  
<http://commerce.gov.in>



#### MESSAGE

I am delighted that EEPC India is organizing its flagship event 'INDEE' in Dhaka, Bangladesh on 2-4 November 2017. This is an impressive 37th edition of INDEE in 40 years.

Engineering exports from India have been performing admirably and outperforming the growth in overall merchandise exports. In the first 5 months of 2017-18, engineering exports have increased to USD 29.14 billion from USD 25.1 billion during the same period last year. I am therefore, confident that INDEE would result in further cementing our partnership with Bangladesh in the engineering sector.

I wish all success to EEPC India and its participating Members for the event

New Delhi  
23 October, 2017

(Bhupinder s. Bhalla)







## **From the desk of Chairman, Committee on Trade with SAARC**

Bangladesh, carved out the land mass that was India 70 years ago, and India share a unique bond and a special relationship rooted in a common cultural heritage, shared principles and values and forged by common aspirations and sacrifices of its peoples. India is committed to carry forward the mission of strengthening the historic bonds and impart a vision for the future that is durable and sustainable and conducive for the collective prosperity of the region.

Bangladesh is of significant geopolitical importance for India. Its location is a strategic wedge between mainland India and the seven northeastern states of the Indian Union. Each of these states is landlocked and has a shorter route to the sea through Bangladesh. Currently, Kolkata port is used by these states for both domestic and imported cargo. Bangladesh is a natural pillar of India's 'Look East Policy.' A friendly Bangladesh will substantially assist India in handling its connectivity with the Northeast. India's exports to Bangladesh in 2015-16 (July-June) were \$5452.90 million and imports from Bangladesh during the same period were \$689.62 million.

Substantial duty concessions have been extended to Bangladesh under SAFTA, SAPTA and APTA. India has provided duty-free quota-free access to Bangladesh (and other SAARC LDCs) on all tariff lines except tobacco and alcohol. Four Border Haats, two each in Tripura and Meghalaya, have been established for the benefit of bordering communities. Total Indian investments in Bangladesh registered with Bangladesh Investment Development Authority are \$3.11 billion and are on an upward trajectory. Indian Foreign Direct Investment (FDI) in Bangladesh reached \$88 million in 2015-16.

Bangladesh also offers huge skilled and semiskilled workforce for the development of joint venture projects. Given our vast resources and potentials, Bangladesh believes that the countries of this entire region should move and grow together for the common benefit of our people.

I wish EEPC India all success and I am sure such brilliant initiatives should always be encouraged and would contribute in further deepening our Bilateral link.

We invite all the participate in this edition of INDEE in Bangladesh

A handwritten signature in blue ink, appearing to read 'P R Venkatachalam', with a horizontal line underneath.

(P R Venkatachalam)

Committee on Trade with SAARC, EEPC India





## ED's views

Indian Engineering exports like our Merchandise exports registered a 13th straight month growth in August 2017 with Engineering Exports growing at 19.02 percent to USD 5.8 billion with a 24.4 % share in the total merchandise exports.

Braving the teething troubles of the GST roll out, if India has achieved an impressive export growth of over 25 per cent in September, 2017, it shows a clear positive turnaround in the global economic environment. The engineering sector has been among the brightest spots with over 44 per cent growth in September 2017, with demand for the entire metal pack picking up along with industrial goods. Overall, it has been a fabulous performance and once the GST hurdles are behind us, exports would surely lead the India growth story again,

Business conditions in the Indian manufacturing sector continue to remain positive. Foreign Direct Investment (FDI) inflows in India's manufacturing sector grew by 82 per cent year-on-year to US\$ 16.13 billion during April-November 2016.

India and Bangladesh share commonness of history and heritage and people! This commonality is reflected in our multi-dimensional and expanding relations.

Bangladesh has emerged as India's biggest trade partner in South Asia with a 17% rise in India-Bangladesh bilateral trade during 2011-12 to 2015-16. USD 10 billion targeted bilateral trade by 2018 and USD 14 Billion worth of prospective and incumbent Indian Investments in Bangladesh manifest their mutual significance in their respective business maps.

INDEE Bangladesh scheduled over 2-4 November, 2017 at Dhaka would be the 37th edition of our 40 year old event and the maiden venture in Bangladesh.

This INDEE is perfectly timed to deepen Indo-Bangladesh, nexus.

We owe a special note of thanks to our Supporting Associations FBCCI (The Federation of Bangladesh Chambers of Commerce and Industry), BEMMA (Bangladesh Electrical Merchandise Manufacturers Association), BEIOA (The Bangladesh Engineering Industry Owners Association) and IBCCI (India Bangladesh Chamber of Commerce and Industry) and Union Ministry of Commerce and Industry; Indian High Commission in Bangladesh; Bangladesh High Commission in India, IBEF for making this happen.

A handwritten signature in black ink, appearing to read 'Bhaskar Sarkar'.

(Bhaskar Sarkar)  
Executive Director & Secretary, EEPC India



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DHAKA

BANGLADESH



# Introduction

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## **About INDEE**

EEPC INDIA organizes its trademark exhibition – Indian Engineering Exhibition or INDEE as a showcase of Indian Engineering prowess. These exhibitions, earlier branded as INDETECH, are primarily meant to highlight the evolution of the Indian engineering industry from a supplier of low value, labour intensive products to technologically advanced items comparable with the products from the developed nations. We have also organized INDEE in focus regions of the Government of India which include Africa, Latin America, ASEAN. Only Australia & New Zealand, CIS and other developing countries are left to tap the full potential of these markets. MDA grants provided by the Government of India are used to help engineering companies to participate in such exhibitions. Mostly, it is the small and medium scale engineering firms who are the key target groups for participation in such exhibitions.







The 37th edition of the exhibition was organized in Dhaka and prior to this, EEPC INDIA has organized 36 such exhibitions all over the world with very positive results. The INDEE timeline :

Year	City	Country	Companies Participated
1977	Singapore	Singapore	154
1979	Jakarta	Indonesia	240
1981	Bangkok	Thailand	176
1998	Nairobi	Kenya	61
1999	Lagos	Nigeria	41
2000	Colombo	Sri Lanka	88
2000	Cairo	Egypt	118
2001	Caracas	Venezuela	149
2002	Birmingham	UK	121
2003	Melbourne	Australia	150
2003	Addis Ababa	Ethiopia	47
2003	Sao Paulo	Brazil	87
2004	Almaty	Kazakhstan	70
2005	Jakarta	Indonesia	98
2005	Mexico City	Mexico	150
2006	Cairo	Egypt	115
2007	Johannesburg	South Africa	171
2008	St Petersburg	Russia	145
2008	Kuala Lumpur	Malaysia	169
2008	Shanghai	China	58
2009	Caxias do Sul	Brazil	128

2009	Jakarta	Indonesia	124
2010	Bogota	Colombia	151
2010	Cairo	Egypt	79
2011	Bangkok	Thailand	155
2012	Casablanca	Morocco	88
2013	Ho Chi Minh City	Vietnam	85
2014	Yangon	Myanmar	110
2015	Nairobi	Kenya	66
2015	Mandalay	Myanmar	56
2015	Lima	Peru	62
2016	Phnom Penh	Cambodia	74
2016	Colombo	Sri Lanka	99
2016	Nairobi	Kenya	72
2016	Lima	Peru	60
2017	Tehran	Iran	92
2017	Bangladesh	Dhaka	102

### INDEE in Dhaka, Bangladesh

EEPC INDIA organized its 37th Indian Engineering Exhibition (INDEE) Bangladesh successfully during 2-4 November 2017 at International Convention City Bashundhara, Dhaka, Bangladesh.

### Why Bangladesh?

Bangladesh, created in 1971 following the War of Liberation, the land of mystic Sufism and famed for its exquisite Dhakai Muslin since antiquity, is today a middle power and a major developing nation. With a market-based mixed economy, Bangladesh is listed as one of the Next Eleven emerging markets. The per capita income of Bangladesh was \$1190 in 2014, with a GDP of \$628.4 billion in 2016. In South Asia, Bangladesh has the third-



largest economy after those of India and Pakistan, and the second highest foreign exchange reserves after India. The Bangladeshi diaspora contributed \$15.31 billion in remittances in 2015.

Bangladesh's economy has grown roughly 6 percent per year since 1996. Although more than half of GDP is generated through the services sector, almost half of Bangladeshis are employed in the agriculture sector, with rice as the single-most-important product. Garment exports, the backbone of Bangladesh's industrial sector, accounted for more than 80 percent of total exports and surpassed \$25 billion in 2016. Steady export growth in the garment sector combined with remittances from overseas Bangladeshis – which totalled about \$15 billion and 8 percent of GDP in 2015 – are key contributors to Bangladesh's sustained economic growth and rising foreign exchange reserves.

The estimated value of exports in 2016 was \$33.32 billion, increasing from \$31.74 billion in 2015. The major export commodities were garments, knitwear, agricultural products, frozen food (fish and seafood), jute and jute goods, and leather, with the top export partners being the US 13.9 percent, Germany 12.9 percent, UK 8.9 percent, France 5 percent, and Spain 4.7 percent. The country's imports were valued at an estimated \$39.17 billion in 2016, up from \$37.63 billion the previous year. The main items of imports

were cotton, machinery and equipment, chemicals, iron and steel and foodstuffs, the top import partners being China 22.4 percent, India 14.1 percent, and Singapore 5.2 percent.

Within South Asia, the country ranks first in gender equality, second in foreign exchange earnings and third in life expectancy and peacefulness. It is one of the largest textile exporters in the world. Its major trading partners are the European Union, the United States, China, India, Japan, Malaysia and Singapore. With its strategically vital location between Southern, Eastern and Southeast Asia, Bangladesh is an important promoter of regional connectivity and cooperation. It is a founding member of the South Asian Association for Regional Cooperation (SAARC), Bay of Bengal Initiative for Multi-Sectoral Technical and Economic Cooperation (BIMSTEC), the Bangladesh-China-India-Myanmar Forum for Regional Cooperation and the Bangladesh-Bhutan-India-Nepal Initiative. It is also a member of the Commonwealth of Nations, the Developing 8 Countries, the OIC, the Nonaligned Movement, the Group of 77 and the World Trade Organisation. Bangladesh is one of the largest contributors to United Nations peace keeping forces.

Bangladesh, carved out the land mass that was India 70 years ago, and India share a unique bond and a special





relationship rooted in a common cultural heritage, shared principles and values and forged by common aspirations and sacrifices of its peoples. India is committed to carry forward the mission of strengthening the historic bonds and impart a vision for the future that is durable and sustainable and conducive for the collective prosperity of the region.

This maiden venture into this land was an attempt to deepen the historic nexus.

#### **Focus Products**

- Auto parts/ components, repair & maintenance etc.
- Industrial supplies
- Medical devices and supplies –medical tourism
- Electrical machinery & components
- Energy generation, distribution & transmission, renewable energy including solar energy, Wind Energy
- Light Engineering
- Domestic Appliances
- Steel Utensils
- Plastic raw materials, components, products and machinery
- Industrial machinery, equipment & technology
- Special Purpose machinery including food processing machinery, agricultural, construction , ceramic making, tea and jute mill machineries,
- IT and related services, software development, telecommunications





## Inauguration & VIP Tour



*Inauguration of INDEE Bangladesh 2017 through Ribbon Cutting – ( L TO R ) : Mr Bhaskar Sarkar, Executive Director & Secretary, EEPC India; Mr T S Bhasin, Chairman, EEPC India; Mr Harsh Vardhan Shringla, Indian High Commissioner to Bangladesh; Mr Alhaz Amir Hossain Amu, Hon'ble Minister of Industries, Government of Bangladesh; Mr B S Bhalla, Joint Secretary, Department of Commerce , Ministry of Commerce & Industry, Government of India; Sheikh Fazle Fahim, First Vice President, FBCCI ( The Federation of Bangladesh Chambers of Commerce and Industry); Mr Taskeen Ahmed, President, IBCCI (India Bangladesh Chamber of Commerce and Industry) .  
Mr P R Venkatachalam, Chairman of the Committee on Trade with SAARC, EEPC India (behind Mr Shringla)*

The 37th edition of EEPC India's largest multiproduct exhibition INDEE made a successful debut in Bangladesh, considering the enthusiastic response from participants, trade delegations and visitors. INDEE Bangladesh held over 2-4 November 2017 at the International Convention City, Bashundhara, in Dhaka, Bangladesh, was inaugurated by Mr Alhaz Amir Hossain Amu, Minister of Industries, Government of Bangladesh.

Among the dignitaries present were Mr Harsh Vardhan Shringla, Indian High Commissioner to Bangladesh,

Mr B S Bhalla, Joint Secretary, Department of Commerce, Government of India, Sheikh Fazle Fahim, First Vice-President, FBCCI (Federation of Bangladesh Chambers of Commerce and Industry), Mr Taskeen Ahmed, President, IBCCI (India Bangladesh Chamber of Commerce and Industry), and Mr TS Bhasin, Chairman, Mr Arun Kumar Garodia, Regional Chairman (ER), Mr P R Venkatachalam, Chairman of the Committee on Trade with SAARC, and Mr Bhaskar Sarkar, Executive Director and Secretary, EEPC India.



*During the Inauguration: on the Dais from Left : Mr Taskeen Ahmed, President, IBCCI ( India Bangladesh Chamber of Commerce and Industry); Sheikh FazleFahim, First Vice President, FBCCI (The Federation of Bangladesh Chambers of Commerce and Industry); Mr Harsh Vardhan Shringla, Indian High Commissioner to Bangladesh ; Mr Alhaz Amir Hossain Amu, Hon'ble Minister of Industries, Government of Bangladesh; Mr B S Bhalla, Joint Secretary, Department of Commerce, Ministry of Commerce & Industry, Government of India ; Mr T S Bhasin, Chairman, EEPC India and Mr Bhaskar Sarkar, Executive Director & Secretary, EEPC India*

The three-day event witnessed the participation of around 100 Indian companies and organisations and more than 2000 focus trade visitors. The mega-event was organised with the support of the Ministry of Commerce and Industry, and Ministry of Micro, Small and Medium Enterprises (MSME), Government of India, Indian High Commission in Bangladesh and Bangladesh High Commission in India, IBEF, and leading associations in Bangladesh – FBCCI (The Federation of Bangladesh Chambers of Commerce and

Industry), BEMMA (Bangladesh Electrical Merchandise Manufacturers Association), BEIOA (Bangladesh Engineering Industry Owners Association) and IBCCI (India-Bangladesh Chamber of Commerce and Industry), among others. The Government of West Bengal fronted the Indian state participation, showcasing the Department of MSME and Textiles.

Among major PSUs, CPRI (Central Power Research Institute), CEERI (Central Electronics Engineering Research Institute), Powergrid Corporation of India, Indian Oil Limited, RITES (Indian Railways), and SAIL were the key Indian participants.

In his Welcome Address at the inauguration, Mr T S Bhasin, Chairman, EEPC India, said, 'Till date EEPC India has organised 36 INDEEs over 40 years in 25 nations across six continents and Dhaka hosts the 37th INDEE in the 26th nation. More than 100 top Indian engineering



*Mr Alhaz Amir Hossain Amu, Hon'ble Minister of Industries, Government of Bangladesh inaugurating the event*



*Mr T S Bhasin, Chairman, EEPIC India welcoming the Chief Guest Mr Alhaz Amir Hossain Amu, Hon'ble Minister of Industries, Government of Bangladesh to INDEE BANGLADESH 2017 and Mr Harsh Vardhan Shringla, Indian High Commissioner to Bangladesh is also seen*

companies will demonstrate the latest development in engineering before Bangladesh by displaying their products from different key segments including Automobile, Power, Industrial Machinery, Domestic Appliances, Agricultural and Food Processing Machinery, Telecom, IT and IT-related Services, Medical and Scientific Instruments at the show. ... This exhibition was designed with a view to enhancing bilateral trade, mutual investment, joint ventures and technology transfer.'

Delivering the Inaugural Address, Mr Alhaz Amir Hossain Amu, Minister of Industries, Government of Bangladesh, said, 'India can set up industries in economic zones of Bangladesh to import products there that can help reduce the trade gap between the two neighbours. Bilateral trade between Bangladesh and India reached \$7 billion in 2016-17, but Bangladesh's trade gap is \$6 billion. To reduce this gap, India can set up industries here and import products from them.'

Mr Harsh Vardhan Shringla, Indian High Commissioner to Bangladesh, commented, 'Bangladesh gets priority in bilateral relations of India. Bangladesh has now become

an attractive investment place because it has achieved a steady economic growth.'

India shares a unique bond and a special relationship with Bangladesh rooted in a common cultural heritage, shared principles and values and forged by common aspirations and sacrifices of its peoples.

Bangladesh has emerged as India's biggest trade partner in South Asia with a 17 percent rise in India-Bangladesh bilateral trade during 2011-12 to 2015-16. The \$10 billion targeted bilateral trade by 2018 and \$14 billion worth of prospective and incumbent Indian investments in Bangladesh manifest their mutual significance in their respective business maps, according to Mr BS Bhalla, Joint Secretary, Department of Commerce, Government of India. He added that bilateral engineering exports have registered 16.17 percent growth, making Bangladesh the 9th highest recipient of India's engineering exports during 2017-18 valued at \$1251.06 million, moving from the 13th position in the previous year with Industrial Machinery, Automobiles and Auto Components, Nonferrous Metals topping the export basket.



## VIP Tour

After the inauguration, the VIPs took a round of the exhibition and interacted with the participants.

*Mr Albaz Amir Hossain Amu, Hon'ble Minister of Industries, Government of Bangladesh accompanied by ; Mr Harsh Vardhan Shringla, Indian High Commissioner to Bangladesh and Mr B S Bhalla, Joint Secretary, Department of Commerce, Ministry of Commerce & Industry, Government of India taking a tour of the Stalls*









## Glimpses of the Exhibition

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*CPRI (Central Power Research Institute),*



*Powergrid Corporation of India*



*Indian Oil Limited*



*RITES*



*The Government of West Bengal*



*Visitors at INDEE Bangladesh*





EEPC INDIA PAV



*Ms Pallavi Saha, Sr Deputy Director being interviewed live*



*Mr T S Bhasin, Chairman, EEPC India being interviewed*



*Mr Bhaskar Sarkar, Executive Director & Secretary, EEPC India and Mr Gurvinder Singh, Sr Joint Director, EEPC India in front of the Pavilion*



*From left – Mr P R Venkatachalam, Chairman of the Committee on Trade with SAARC, EEPC India, Mr T S Bhasin, Chairman, EEPC India, Mr Arun Kumar Garodia, Regional Chairman, (ER), EEPC INDIA and Mr Bhaskar Sarkar, Executive Director & Secretary, EEPC India*



EEPC India Pavilion





*Display of TATA Motors at INDEE Bangladesh*





# FEEDBACK ANALYSIS

The match-making of the Indian and Bangladeshi businessmen was quite effective, generating 2533 contacts, according to the feedback received from participating companies. More than 88 percent of the participants who sent in their feedback rated the event as excellent, 115 enquiries were generated with an average 42 contacts per participant and over 90 percent of the participants appreciated the role of EEPC India as the organiser and evinced interest in participating in the second INDEE in Bangladesh scheduled for 15-17 November 2018.

# 1

77 participants submitted their feedback form during the event.



# 2

Information dissemination for INDEE Bangladesh 2017 was more or less satisfactory as 36% of the participants were new comers.



# 3

60 participants provided information about the contacts made by them during the show that accounted to 2533 with an average of around 42 contacts per participants. Out of the total contacts made, 75% were new contacts. Most of the respondents did not readily disclose information on contacts made or enquiries generated by them during the event. However, 16 respondents mentioned the same and total number of enquiries generated by them was 115.



# 4

Nearly 28% of the respondents were able to identify/appoint their agent/distributor during the show. However, quite a few of them did not comment on this issue.

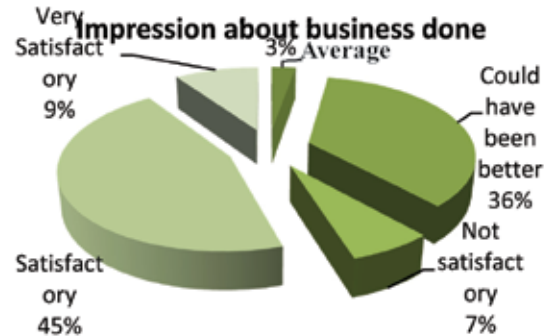
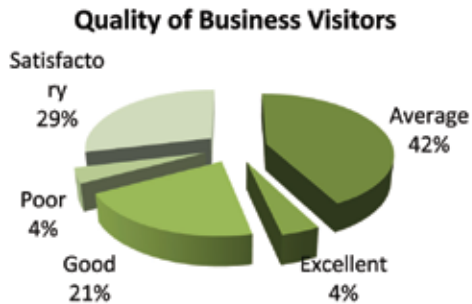




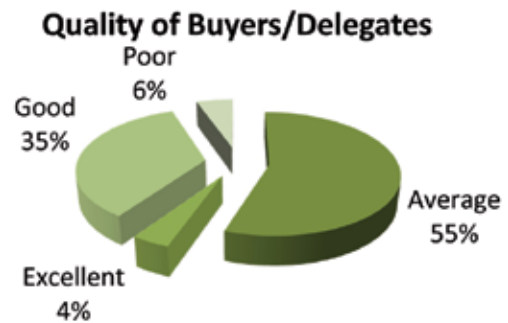
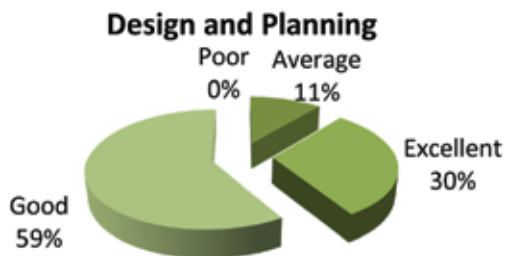


## Key Takeaways from INDEE Bangladesh 2017

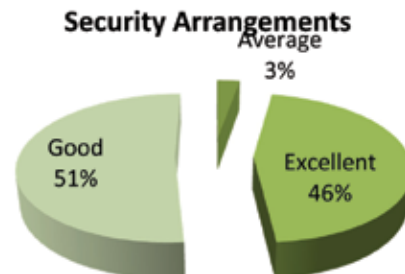
1. Quality of business visitors in INDEE Bangladesh 2017 was up to the mark as 54% found it either good or satisfactory or excellent.



2. 57% of the respondents were satisfied about the quality of business done in the show.
3. Design and Planning for the entire exhibition was very much satisfactory as 89% of the respondents found it either good or excellent.

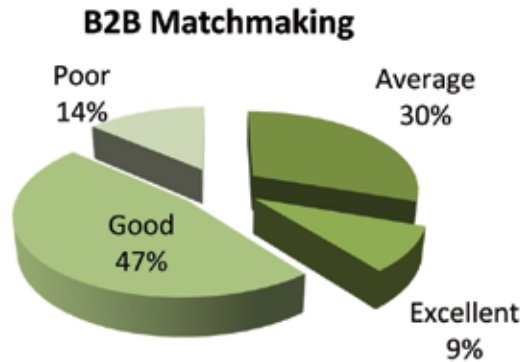


4. Quality of buyers matched the expectation of the participants as 94% of the respondents mentioned it as either excellent or good or average.
5. As per the respondents, category of the products exhibited was absolutely satisfactory as 82% of the respondents marked it as either excellent or good.





6. Security arrangement was extremely good in INDEE Bangladesh 2017 as 97% of the respondent participants found them either excellent or good.



7. B2B sessions were fairly effective for the participants as 86% of them mentioned them as either good or excellent or average.
8. Over 90% of the respondents reported that they were quite aware of events and activities organized by EEPC India.
9. Overall, the role of EEPC in INDEE Bangladesh 2017 was quite adequate and satisfactory as the outcome of the survey showed that nearly 90% of the respondent participants expressed their intention to participate in EEPC India events going forward.
10. Most of the participants expressed their desire to participate in the next edition of the show.



- Some of the participants expected to get more visitors and they suggested more intensive advertising campaigns for the show in the concerned city subject to feasibility.
- A few of the participants suggested more options for food and improvement in quality of food.
- A few of the respondents recommended improvement in accommodation and logistics arrangements.



## India Evening

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A major attraction of the Expo was the India-Bangladesh Networking Evening, jointly organised by EEPC India and the Indian High Commission in Bangladesh, on 3rd November 2017 at Hotel Le Meridian in Dhaka. It was attended by more than 250 invitees from the two countries. The inimitable performance of the Kolkata based Band, Fiddler's Green, mesmerised the audience, lending a special ambience to the evening.



*India Evening with Fiddler's Green – Members of Kolkata based band – Fiddler's Green from left – Mr Shamik Chatterjee, (Guitar, Bass, Ukulele), Mr Diptangshu Roy (Mandolin, Tenor Guitar, Dotara); Mr Ritoban Ludo Das (Indian and Afro Latin Percussion) and Mr Arko Mukherjee (Vocals, Guitar, Ukelele and Kazoo) with Dignitaries Mr T S Bhasin, Chairman, EEPC India; Mr Harsh Vardhan Shringla, Indian High Commissioner to Bangladesh; Mr Bhaskar Sarkar, Executive Director & Secretary, EEPC India; Mr B S Bhalla, Joint Secretary, Department of Commerce, Ministry of Commerce & Industry, Government of India; Mr Arun Kumar Garodia, Regional Chairman (ER), EEPC India and Mr P R Venkatachalam, Chairman of the Committee on Trade with SAARC, EEPC India*



*Fiddler's Green performing live at India Evening of INDEE BANGLADESH 2017 – Mr Arko Mukherjee seen as the lead singer. Mr Shamik Chatterjee is on his right and Mr Diptangshu Roy is on his left. Mr Ritoban Ludo Das behind.*



## Closing Ceremony:

Finally, it was time for the Best Pavilion awards that went to TATA Motors ( represented by Nitol Niloy Group), Fortuner Group, and NIPHA Exports Pvt Ltd, under the Large,Medium and Small categories respectively while Indian Oil won the award under the PSU category.



*TATA Motors ( represented by Nitol Niloy Group)*



*Indian oil*



Fortuner



Nipha



# Publicity and Promotion

## Pre – Event Publicity in India

A focussed publicity drive was carried out by EEPC INDIA all over the country in order to create awareness about the Council's such effort in Bangladesh. To mobilise participation, many seminars and road shows were organised all over the country. Besides this, other forums, conferences and exhibitions were also used as a channel to promote the exhibition and distribute the promotional literature on INDEE Bangladesh. A dedicated website was created to facilitate online registration .

Promotional Literature for mobilisation of the Exhibition in India was done.

**EEPCINDIA**  
RELATIONSHIP FOR GROWTH

**indee**  
PARTNERSHIP FOR GROWTH

**INDEE Bangladesh 2017**  
2 – 4 November 2017  
Dhaka

EEPC India's premier overseas engineering expo is set to have its maiden show in Bangladesh

INDEE goes to Bangladesh, a country that has undergone major transformations over the past two decades to achieve over 6 percent annual average growth in real GDP. Also, the two countries have set a bilateral trade target of US\$10 billion by 2018 through ports.

**Participate through EEPC India to get maximum benefits**  
VISIT [www.indeebangladesh.com](http://www.indeebangladesh.com) for details and registration

**PRODUCT PROFILES**

- Auto Parts, Components, repair & maintenance etc.
- Industrial Supplies
- Medical Device & supplies
- Medical Tourism
- Electronics
- Plastic Product Machinery
- Domestic Appliances
- Light Engineering
- Energy Generation, Distribution & Transmission
- Special Utilities
- Industrial Machinery, Equipment & Technology
- Food Processing Machinery
- Agriculture Machinery
- Garment Making Machinery
- Text Machinery
- Telecommunication
- Auto Mfg Machinery
- Construction Machinery
- IT & Related Service
- Software Development

2 – 4 November 2017, Hall No. 2 & 4, International Convention City  
Basundhara, Dhaka, Bangladesh



### Show Publicity in Bangladesh

Extensive promotional activities were undertaken so to draw the Bangladeshi business community to the Show. 10,000 leaflets were distributed in prominent locations in Dhaka.

EEPC INDIA carried out an extensive publicity drive by releasing advertisements in the leading newspapers in prior to the exhibition, branding the exhibition area and publishing pre-and in-show material with prominent EEPC INDIA branding.



*Promotional Literature*

### ROAD SHOW

Date : October 22, 2017,

Venue: Fars Hotel, Dhaka, Bangladesh



*Ms Pallavi Saha, Sr Deputy Director, EEPC India promoting INDEE Bangladesh at the Road Show and Mr Mazibur Rahman, Joint Secretary, FBCCI (The Federation of Bangladesh Chambers of Commerce and Industry) seated on the dais.*





EEPC India along with IBEF had initiated extensive Publicity & Promotion for INDEE Bangladesh in Dhaka. The event was well-publicised with the aid of local supporting associations through newspaper advertisements (*Daily Star*, *Prothamalo*), TV (Samay TV, Channel 17), and Radio Furti, Dhoni, Dhaka FM and also through onsite branding.

The ad links of the newspaper advertisements carried out for the event.

### The Bangladesh Protidin: October 16, Page-5



[https://www.ebdpratidin.com/arc/pre\\_page/2017-10-16/5](https://www.ebdpratidin.com/arc/pre_page/2017-10-16/5)

### The Daily Prothom Alo: October 16, Page-13



<http://epaper.prothom-alo.com/view/dhaka/2017-10-16/13>



**DETAIL OF FOLLOWING NEWS PAPERS WHERE ADVERTISEMENT(NEWS) APPEARING FOR INDEE-DHAKA, BANGLADESH**

S.No.	Date	Name of News Paper	Appearing on Page No.
1	16th October 2017	Bangladesh Pratidin	5
2	16th October 2017	Prothom Alo	13
3	25th October 2017	The Daily Star (Star Business)	B-1
4	30th October 2017	Samkal	12
5	1st November 2017	The Daily Star – 2nd Edition	1
6	1st November 2017	Bangladesh Pratidin	1
7	1st November 2017	Prothom Alo	13
8	2nd November 2017	The Daily Star – 2nd Edition	1
9	2nd November 2017	Samkal	1
10	2nd November 2017	Prothom Alo	13
11	3rd November 2017	Prothom Alo	3

Besides above the publicity has been done through TV & Radio as per details given below:

**A. TELEVISION**

- SONY TV
- CHANNEL 71
- CHANNEL T
- ATN BANGLA

**B. RADIO**

- RADIO FOORTI
- RADIO DHONI
- RADIO DHAKA FM





- [FBCCI Congratulates Bangladesh Cricket Team](#)
- [Bangladesh Gazette Source Tax](#)
- [বোর্ডিং সিস্টেম \(সফটওয়্যার\) ২০১৮-এর জাতীয় সফটওয়্যার ট্রফি ২০১৬-২০১৭ প্রদান](#)
- [Budget Speech 2017-2018](#)

**About BEIOA**

The Bangladesh Engineering Industry Owners' Association (BEIOA) has 4,000 SME members who are engaged in the production and marketing of light engineering products. BEIOA's principal objective is to contribute continuously towards the development of light engineering sector of Bangladesh. In order to do this, BEIOA conducts inter alia promotional activities, provides information and services to its member - and in so doing, acts as a platform for the members to develop the industry. The Association's members have equal access to relevant information related to the business development, capacity enhancement, quality and standards of products. The Association also acts as a conduit for members to share their policy-related concerns, with major concerns then being brought to the government's attention.

By instating technology benchmarks and standards and regularly reviewing them, BEIOA has created an opportunity for its members to continuously assess the technological capabilities of the industry with the view to increasing productivity of the industry. BEIOA plans to develop formal clusters with its members to encourage collaboration and the sharing of best practices - allowing cluster actors to improve capacity and competitiveness.

**Bangladesh Engineering Industry Owners' Association**  
 Bangladesh Engineering Industry Owners' Association (BEIOA), an apex body of Engineering Industry and Entrepreneurs of Bangladesh, was established in 1985. It is a non-governmental organization (NGO) under the

**LATEST NEWS**

- INDEE BANGLADESH EXHIBITION 2017
- Training Advertisment
- BEIOA-SEP CAD-CAM Training Admission Result
- BEIOA-SEP Training Admission Form
- BEIOA Light Engineering Training Institute

[How to be a Member](#)





A lot of publicity & promotion was also done through the Social Media: Twitter, Facebook etc.

Ministry of Commerce & Industry Government of India

Indian engineering

IBEF INDIA BRAND EQUITY FOUNDATION www.ibef.org

EEPCINDIA ENGINEERING THE FUTURE

**INDEE বাংলাদেশ 2017**

তারিখ 2-4 নভেম্বর 2017  
স্থান: হল ২ ও ৪, বসুন্ধরা আইসিসিবি, ঢাকা

আজই রেজিস্টার করুন  
www.indeebangladesh.com

প্রবেশ অবাধ

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ভারতীয় হাই কমিশন  
ঢাকা, বাংলাদেশ

IBCCI

IBEF

EEPCINDIA

Ministry of Commerce & Industry Government of India

Indian engineering

IBEF INDIA BRAND EQUITY FOUNDATION www.ibef.org

EEPCINDIA ENGINEERING THE FUTURE

**INDEE বাংলাদেশ 2017**

প্রবেশ অবাধ বসুন্ধরা আইসিসিবি, ঢাকা | 2-4 নভেম্বর 2017

আজই রেজিস্টার করুন : [www.indeebangladesh.com](http://www.indeebangladesh.com)

✓ INDEE-বিশ্বের অন্যতম সর্ববৃহৎ ইঞ্জিনিয়ারিং শিল্প প্রদর্শনী

✓ ভারত সরকারের বাণিজ্য এবং শিল্প মন্ত্রণালয়ের প্রধান গুরুত্বপূর্ণ অনুষ্ঠান

✓ ইঞ্জিনিয়ারিং এবং অন্যান্য ক্ষেত্রের 100 টির বেশি ভারতীয় সংস্থা

✓ 2000 ব.মি.স্থান নিয়ে বিস্তৃত

✓ উচ্চ কর্পোরেট প্রতিনিধিদের দ্বারা প্রতিনিধিত্ব

✓ সুসংহতবাণিজ্যিক সভা এবং বৈঠক

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ভারতীয় হাই কমিশন  
ঢাকা, বাংলাদেশ

IBCCI

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EEPCINDIA



Ministry of  
Commerce & Industry  
Government of India



INDEE বাংলাদেশ 2017

প্রবেশ অবাধ বসুন্ধরা আইসিসিবি, ঢাকা | 2-4 নভেম্বর 2017

Indee বাংলাদেশ ২০১৭  
PARTNERSHIP FOR GROWTH

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ভারতীয় হাই কমিশন  
ঢাকা, বাংলাদেশ



আজই রেজিস্টার করুন : [www.indeebangladesh.com](http://www.indeebangladesh.com)



Ministry of  
Commerce & Industry  
Government of India



INDEE বাংলাদেশ 2017

প্রবেশ অবাধ বসুন্ধরা আইসিসিবি, ঢাকা | 2-4 নভেম্বর 2017

Indee বাংলাদেশ ২০১৭  
PARTNERSHIP FOR GROWTH

INDEE বাংলাদেশ কেন?

1. ভারত – বাংলাদেশের এক বৃহত বাণিজ্যিক অংশীদার
2. সাফটা (SAFTA), সাপটা (SAPTA) এবং আপটা (APTA)-এর অধীনে বৃহত ভারত-বাংলা বাণিজ্যিক চুক্তিসমূহ
3. দুই দেশের মধ্যে প্রযুক্তি, বাণিজ্যিক এবং অর্থনৈতিক সম্পর্কের নিরন্তর আদানপ্রদান

আজই রেজিস্টার করুন : [www.indeebangladesh.com](http://www.indeebangladesh.com)





## INDEE বাংলাদেশ 2017

প্রবেশ অবাধ বসুন্ধরা. আইসিসিবি, ঢাকা | 2-4 নভেম্বর 2017

indee বাংলাদেশ 2017  
PARTNERSHIP FOR GROWTH

### প্রদর্শকদের প্রোফাইল

- ✓ মোটরগাড়ি এবং মোটরগাড়ির যন্ত্রাংশ
- ✓ শিল্পজাত সরবরাহ, যন্ত্রপাতি, সরঞ্জাম এবং প্রযুক্তি
- ✓ চিকিত্সা পর্যটন
- ✓ বৈদ্যুতিক যন্ত্রপাতি এবং যন্ত্রাংশ
- ✓ চিরাচরিত এবং অচিরাচরিত শক্তি
- ✓ হাঙ্কা প্রকৌশল
- ✓ গৃহস্থালি সরঞ্জাম এবং স্টীলের বাসনপত্র
- ✓ প্লাস্টিকের কাঁচামাল, যন্ত্রাংশ, পণ্যসামগ্রী এবং যন্ত্রপাতি
- ✓ বিশেষ উদ্দেশ্যের যন্ত্রপাতি যেই গ্রুপের জন্য
- ✓ খাদ্য প্রক্রিয়াকরণ শিল্প
- ✓ কৃষি শিল্প
- ✓ নির্মাণ শিল্প
- ✓ সিরামিক শিল্প
- ✓ চা শিল্প
- ✓ পাট শিল্প
- ✓ আইটি (IT), আইটিইএস (ITeS) এবং টেলিযোগাযোগ

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### অতিথিদের প্রোফাইল:

- ✓ সিইও এবং সর্বোচ্চ পরিচালকবর্গ
- ✓ কারখানা পরিচালকবর্গ
- ✓ কারখানা প্রকৌশল
- ✓ কারখানাজাত/উত্পাদন কর্মকর্তাগণ
- ✓ রক্ষণাবেক্ষণ প্রকৌশল
- ✓ বিক্রোতা উন্নয়ন এবং ক্রয়
- ✓ কিউএ (QA), কিউসি (QC) এবং আরওডি (R & D) কর্মকর্তাগণ
- ✓ ওষুধ বিক্রোতাগণ
- ✓ চুক্তিবদ্ধ প্রস্তুতকারকগণ
- ✓ মান্যতা এবং নিয়ন্ত্রক কর্মকর্তাগণ
- ✓ সরঞ্জাম, যন্ত্রপাতি উত্পাদন, সরবরাহকারী এবং বন্টনকারীগণ

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**INDEE বাংলাদেশ 2017**

বসুন্ধরা, আইসিসিবি, ঢাকা | 2-4 নভেম্বর 2017

**Indee** বাংলাদেশ  
২০১৭  
PARTNERSHIP FOR GROWTH

আজই রেজিস্টার করুন  
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**প্রবেশ অবাধ**

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### External Publicity

Billboards were displayed at strategic locations in the Dhaka city to attract visitors. Besides this, standees were placed in leading hotels and other Trade Associations.





### In-Show Publicity

A four page handout was prepared in English with names and product photographs of all the exhibitors and the same was given to all the visitors of India Pavilion. The detailed profile of Indian exhibitors along with the contact information and company/ product details was distributed in a book form among all the visitors. EEPC INDIA's introductory booklet was also distributed in giving an overview of the activities of the Council.



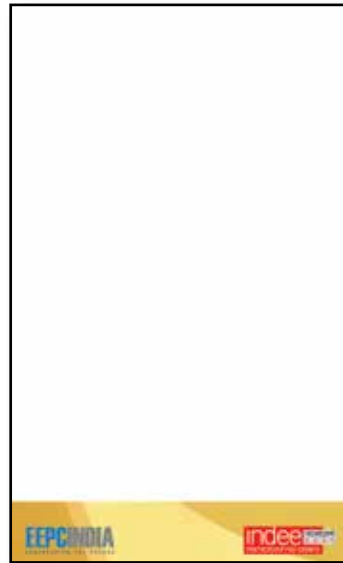
Cover of the Exhibitors' Directory Bilingual



Certificate



Business Cards Bilingual



Writing Pad Cover



Jute bag (both sides)



Lapel pin



Badge



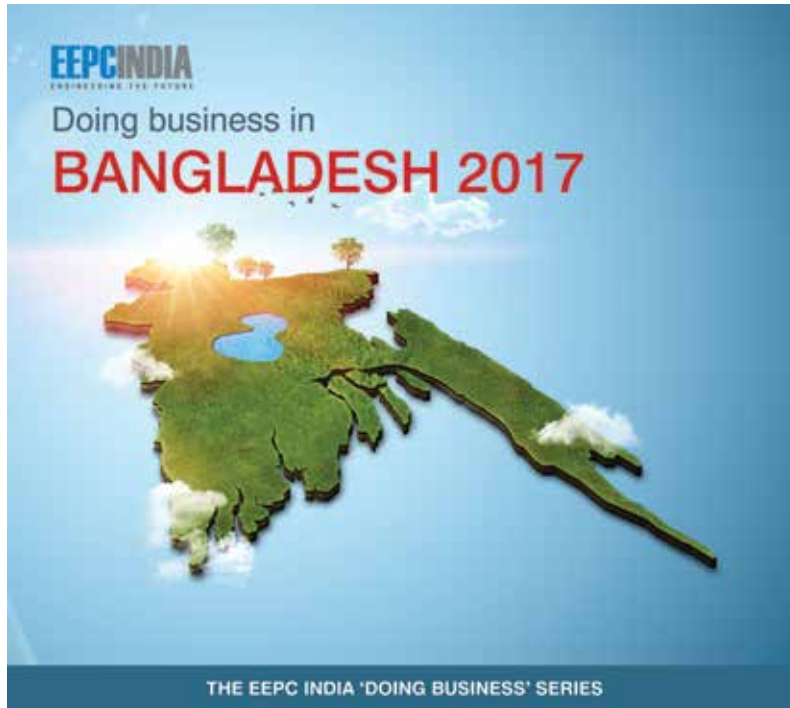
Fiddler's green posters



Registration counter

EEPCINDIA   Indee Bangladesh		
<b>Company Details</b>	<b>Representative Details</b>	
Company name: _____	Name: _____	
Address: _____	Designation: _____	
Phone: _____	Mobile No: _____	
Website: _____	E-mail: _____	
<b>About your business</b>		
<input type="checkbox"/> Government	<input type="checkbox"/> Importer/Exporter	<input type="checkbox"/> Other
<input type="checkbox"/> Manufacturing company	<input type="checkbox"/> Agency/Representative	
<input type="checkbox"/> Trading/Distribution Company	<input type="checkbox"/> Association	
Are you a member of any trade association in your country?		
<input type="checkbox"/> Yes <input type="checkbox"/> No		
If yes, provide the association's name: _____		
<b>How long involved for marketing the show</b>		
<input type="checkbox"/> To know products & technologies	<input type="checkbox"/> Identify suppliers	
<input type="checkbox"/> To buy products & technologies	<input type="checkbox"/> Joint ventures and collaborations	
<input type="checkbox"/> To recommend products & technologies	<input type="checkbox"/> Other	
<b>Main area of interest</b>		
<input type="checkbox"/> Engineering products	<input type="checkbox"/> Projects	<input type="checkbox"/> Other
Product(s) manufactured / imported: _____		
<b>Other information</b>		
Annual business turnover in last financial year (in USD): _____		
Current number of employees: _____		
What are your major export products: _____		
Where do you export from: _____		
Where do you export to: _____		
What was your export value in last financial year (in USD): _____		
How did you come to know about the show? _____		

Visitor Registration Form



Doing Business in India — Bengali Version




আধুনিক কাঠিগঠিতদ্যাব  
জন্য আধুনিক প্রযুক্তি

**IESS VII**  
DCEMMA

**ইন্টারন্যাশনাল  
ইঞ্জিনিয়ারিং  
স্মোর্জিং শো**

অংশীদার দেশ: চেক প্রিগাবনিক

৪-10 মার্চ, 2018, ডেমাই টেড  
সেন্টার, ডেমাই, ভারত  
[www.iesshow.in](http://www.iesshow.in)

**ডেমাই**  
অধীনস্থ চুক্তি • মাতৃ ও দোকান তল • শিল ও বৈদ্যুতিক যন্ত্রপাতি  
• পরিবহন সরঞ্জাম ও উপাদান • উদ্ভাবন ও প্রযুক্তি

IESS - ভারতের সবথেকে আধুনিক  
ও বৃহত্তম কারিগরিবিদ্যার  
আন্তর্জাতিক প্রদর্শনী।




আধুনিক কাঠিগঠিতদ্যাব  
জন্য আধুনিক প্রযুক্তি

**IESS VII**  
DCEMMA

**ইন্টারন্যাশনাল  
ইঞ্জিনিয়ারিং  
স্মোর্জিং শো**

অংশীদার দেশ: চেক প্রিগাবনিক

৪-10 মার্চ, 2018,  
ডেমাই টেড সেন্টার, ডেমাই, ভারত  
[www.iesshow.in](http://www.iesshow.in)

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প্রদর্শনী।



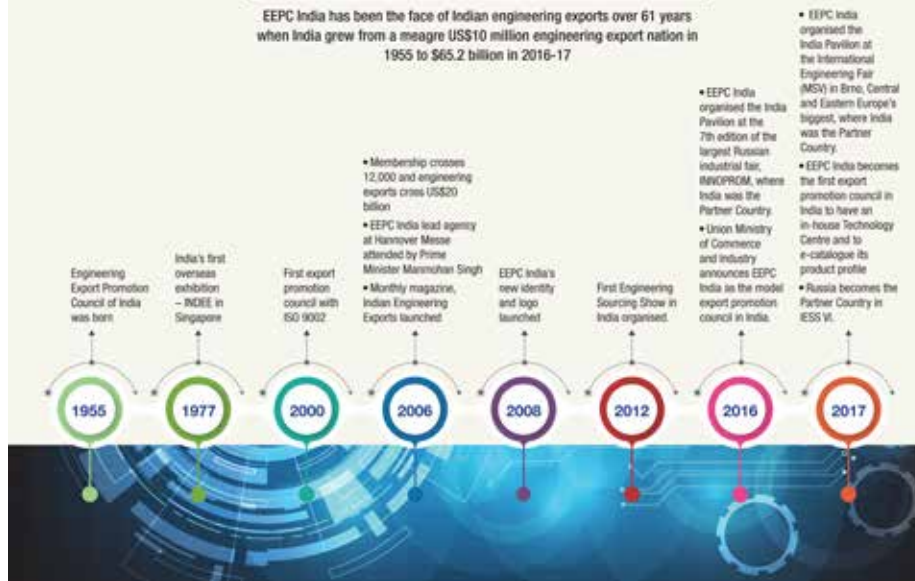




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ENGINEERING THE FUTURE

# 61 years of EEPC India

EEPC India has been the face of Indian engineering exports over 61 years when India grew from a meagre US\$10 million engineering export nation in 1955 to \$65.2 billion in 2016-17





# INDIA

THE FUTURE OF SUPPLY CHAIN IN INDIA WILL BE SHAPED BY SIX MEGA TRENDS

- More **mega cities**
- Proliferation of **segments**
- Improved supply chain **infrastructure**
- Better regulatory **climate**
- Stronger **global connect**
- Affordable and accessible **technologies**

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## Auto components sector

- India's auto-components industry is set to be the third largest in the world by 2025.
- India's auto-components industry is expected to grow by 8-10% in FY 2017-18, based on higher localisation by OEMs, higher component content per vehicle, and rising exports from India.
- India's auto-components industry is expected to register a turnover of US\$100 billion by 2020 backed by strong exports ranging between US\$80- US\$100 billion by 2026.

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## Textile machinery

- The market size of India's textile machinery industry is expected to increase to Rs 32,000-35,000 crore (US\$4.7-5.1 billion) in the next five years, from the current size of Rs 22,000 crore (US\$3.2 billion), based on Make in India, and various other government incentives for the manufacturing sector.
- India's textile sector is one of the largest contributors to India's overall exports, and is expected to touch US\$223 billion in size by 2021. It is also the second largest employer in the country after agriculture.

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## Farm equipment

- India is among the 15 leading exporters of agricultural equipment in the world.
- India's agricultural services and agricultural machinery sectors have attracted foreign direct investment equity inflow of about US\$2,315.33 million from April 2000 to December 2016.
- India is one of the largest manufacturers of farm equipment such as tractors, harvesters and tillers. India produces nearly one-third of the world's tractor production, with the production estimated to increase from 0.57 million units in FY 16 to 1.6 million units by 2030.

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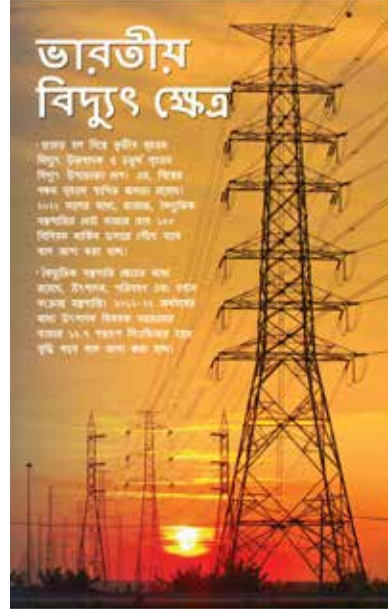


## ভারতীয় ঔষধ তৈরির যন্ত্রপাতি

১৩৩ মার্কিন ডলার (১,৫০০ কোটি টাকা) মূল্যের দুশোনা এবং বার্ষিক ১৪% বৃদ্ধির হার, ৭০০-র বেশী স্বয়ংচালিত নির্মাণা ও বন্দরে ৩১ মিলিয়ন মার্কিন ডলার মূল্যের ঔষধ তৈরীর যন্ত্রপাতি রপ্তানি সহ, ভারতের ঔষধ তৈরীর যন্ত্রপাতি নির্মাণ ক্ষেত্রে আর্থনৈতিক ব্যয়বহনের প্রায় ৫% হ্রাস রয়েছে।

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## ভারতীয় বিদ্যুৎ ক্ষেত্র

• ভারত হল দ্রুত বৃদ্ধি পায় বিদ্যুৎ উৎপাদন ও বণ্টন করে বিদ্যুৎ উৎপাদন দেশ। এর বিদ্যুৎ ক্ষমতা বৃদ্ধির দ্রুত হার রয়েছে।  
• ২০১৭ সালের মার্চ, ভারত, 'সুপারগ্রিড' পরিকল্পনা নিয়ে ভারতের ১৫০ বিলিয়ন মার্কিন ডলার মূল্যের বিদ্যুৎ বণ্টন সিস্টেম স্থাপন করে।

• 'সুপারগ্রিড' পরিকল্পনা নিয়ে ভারত, উৎপাদন, পরিবহন ও বণ্টন সিস্টেম স্থাপন। ২০১৭-১৯ অবধিই ভারত উৎপাদন ক্ষমতা বৃদ্ধিতে ভারত ১১.৭ পয়সে বিদ্যুতের মূল্য বৃদ্ধি করা করে অন্য দেশ।

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## ভারতীয় মোটোরগাড়ি সংক্রান্ত শিল্পক্ষেত্র

- বৃহত্তম টার্নওট নির্মাণ
- ২নং বৃহত্তম সুই চাকার গাড়ি নির্মাণ
- ২নং বৃহত্তম বাস নির্মাণ
- ৫ম বৃহত্তম ভারী ট্রাক নির্মাণ
- ৬ষ্ঠ বৃহত্তম গাড়ি নির্মাণ
- ১নং বৃহত্তম বর্ষিকিক বস নির্মাণ

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## ভারতীয় খাদ্য প্রক্রিয়াকরণ শিল্পক্ষেত্র

• ভারতীয় খাদ্য প্রক্রিয়াকরণ শিল্পক্ষেত্র ভারতের দ্রুত বৃদ্ধি পায় খাদ্যের উৎপাদন, পরিবহন, রপ্তানি ও বণ্টন প্রক্রিয়ার সিক্স স্টেপ প্রক্রিয়া হয়ে রয়েছে। উৎপাদন ও বণ্টনকে দ্রুত মূল্যে (মিডি ৫)-র মধ্যে এর উৎপাদন ক্ষমতা ৮,৮০ ও ৮,০০০ পয়সে, যা ভারতের রপ্তানি ১০ পয়সে এবং পরিষ্কারে দ্রুত বিক্রিযোগ্য হয়ে পড়বে।

• প্রায় ১০০০- মর্ট ২০১৭-র মধ্যে ভারতের খাদ্য প্রক্রিয়াকরণ ক্ষেত্রে ভারত বার্ষিক বিক্রিযোগ্যের পরিমাণ ছিল ৭.৫৪ বিলিয়ন মার্কিন ডলার।

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## Press & Media

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INDEE Bangladesh received wide coverage in the media. A summary of the same is given below:

A curtain raiser press conference was held on October 21, 2017 in Dhaka. Mr Bhaskar Sarkar, EEPC India Executive Director & Secretary



*Mr Bhaskar Sarkar, Executive Director & Secretary, EEPC India meeting the press to promote INDEE BANGLADESH 2017. Mr. G. Sudhakaran, Attache(Commercial), Indian High Commission in Dhaka is seen far right along with Ms Pallavi Saha, Sr Deputy Director, EEPC India (far left)*



## Complete Media Coverage of The Event Both Pre and During the Event



A customer queries about ceiling fans, at a stall of INDEE Bangladesh—an engineering expo—at International Convention City Bexshondhara in Dhaka yesterday.

Publication : The Daily Star

Date : 05.11.2017

Publication : The Fresh News

Date : 03.11.2017



কম্পোনেন্ট ইন্ডাস্ট্রিয়ার কন্ডাকটর শিট মধ্যকারে পলকায় ডিএম ইন্ডাস্ট্রি ভারতীয় ইঞ্জিনিয়ারিং শোয়ার প্রদর্শনী 'ইন্ডিয়া ইন্ডাস্ট্রি' শুরু করেছে। এতে যখন কেউবা একটি পরিচিতির উপর ঘনিষ্ঠভাবে দেখছেন।

### বাংলাদেশে ৫ বছরে দ্বিগুণ ভারতের প্রকৌশল পণ্যের বাজার

**সিএম এফ**  
 বাংলাদেশে বছরে ১৫ বছর আগে থেকে ভারতীয় পণ্যের বাজার দ্রুত বাড়ছে। এতে যখন কেউবা একটি পরিচিতির উপর ঘনিষ্ঠভাবে দেখছেন।

**ভারতীয় ইন্ডাস্ট্রি শোয়ার প্রদর্শনী শুরু**  
 ভারতীয় ইন্ডাস্ট্রি শোয়ার প্রদর্শনী শুরু হয়েছে। এতে যখন কেউবা একটি পরিচিতির উপর ঘনিষ্ঠভাবে দেখছেন।

**কম্পোনেন্ট ইন্ডাস্ট্রিয়ার কন্ডাকটর শিট মধ্যকারে পলকায় ডিএম ইন্ডাস্ট্রি ভারতীয় ইঞ্জিনিয়ারিং শোয়ার প্রদর্শনী 'ইন্ডিয়া ইন্ডাস্ট্রি' শুরু করেছে। এতে যখন কেউবা একটি পরিচিতির উপর ঘনিষ্ঠভাবে দেখছেন।**

Publication : The Daily Star

Date : 03.11.2017

## Indian engineering exhibition kicks off

Rana Binayak Choudhury

A state-of-the-art engineering exhibition—INDIEE Bangladesh—kicks off at International Convention City Bexshondhara in Dhaka yesterday.



Rana Binayak Choudhury, Indian High Commissioner, and Harsh Varshney, Indian High Commissioner in Dhaka.

The Indian trade between Bangladesh and India reached around \$2.3 billion in 2016-17 and the target is nearly \$3.9 billion. In 2016, around 100,000 Indian tourists visited Bangladesh.

The Engineering Expert Panel (EEP) of India, the apex engineering body in India, organized the event with the support of the commerce ministry and Indian High Commission in Dhaka.

"I'm glad, IEPIC India has organized the INDIEE in Dhaka to boost the economic and trade ties between the two countries," said Harsh Varshney, Indian High Commissioner in Dhaka, at his welcome address at the event.

"We are glad to see Indian engineering products and services in Bangladesh and we are looking forward to expanding our presence here," he added.

The exhibition also displayed a variety of products, including machinery, electrical equipment, and food processing machinery. It was held at the International Convention City Bexshondhara in Dhaka.



Publication : The Financial Express

Date : 03.11.2017



Industries minister Amir Hossain Amu inaugurating Thursday the India-Bangladesh INDEE engineering exhibition at the International Convention City Bashundhara in Dhaka

Publication : The New Age

Date : 03.11.2017

**India engineering expo begins**  
Bangladesh, Bangladesh, Dhaka

**SEARCHING** for more Indian investments in Bangladesh to minimize trade gap between Bangladesh and India, Amir Hossain Amu said today as he set up industries in economic zones of Bangladesh, in largest projects, those that can help reduce trade gap between the two neighbors.

bilateral trade between Bangladesh and India reached \$7.3 billion in 2016-17 but Bangladesh's trade gap with India is worth more than \$6 billion. To reduce this gap, India can set up industries here and import products from them, said Amu at the opening session of India's engineering exposition in the city on Thursday.

Engineering Expert Promotion Council of India has organized the expo at the International Convention Centre to showcase Indian engineering and technologies.

The 3-day expo titled 'India-Bangladesh INDEE' is a flagship engineering exhibition which was designed with a view to enhancing bilateral trade, mutual investment, joint ventures and technology transfer among the businesses of the two nations.

India's high commissioner to Dhaka Hrish Varadhan, strategic and minister of India's industries and commerce minister B S Murli, acting president of the Federation of Bangladesh Chambers of Commerce and Industry (FCCI) Sheikh Fakh Fakh, president of India Bangladesh Chamber of Commerce and Industry (IBCCI) Sheikh Akbar, India's IEPG chairman T S Bhowmik spoke at the occasion.



Industries minister Amir Hossain Amu and Indian high commissioner in Dhaka Hrish Varadhan through the India-Bangladesh INDEE at International Convention Centre in Dhaka on Thursday. The three-day expo begins on the left. — New Age photo

India and India is the largest trading partner of Bangladesh in South Asia and there are \$2.1 billion Indian investments in Bangladesh.

He said Bangladesh will give Indian investors a separate economic zone by their investments in Bangladesh.

Strength and Bangladesh gets priority in bilateral relations of India. Bangladesh has now become an attractive investment place because it has achieved a steady economic growth.

Over 100 Indian organizations and technology firms are taking part in the exhibition which will remain open for all these days to five.

Publication : The New Nation

Date : 03.11.2017



Industries Minister Amir Hossain Amu, inaugurated a 3 day long Indian engineering exhibition- INDEE organized by IEPG of India at a convention center in the city on Thursday. Indian High Commissioner Varadhan Shriniga and others dignitaries were also present.

**Indian engineering, tech expo kicks off**

**Economic Reporter**

Seeking more Indian investments in Bangladesh to minimize trade gap between Bangladesh and India, Industries Minister Amir Hossain Amu said today as he set up industries in economic zones of Bangladesh to import products from them that can help reduce trade gap between the two neighbors.

bilateral trade between Bangladesh and India reached US\$7.3 billion in 2016-17 but Bangladesh's trade gap with India is worth more than \$6 billion. To reduce this gap, India can set up industries here and import products from them, said Amu at the opening session of India's engineering exposition.

Engineering Expert Promotion Council (IEPG) of India has organized the expo at Radisson-Blue Convention Centre to showcase Indian engineering and technologies.

The India organized 'India-Bangladesh INDEE' is a flagship engineering exhibition which was designed with a view to enhancing bilateral trade, mutual investment, joint ventures and technology transfer among the businesses of the two nations.

Indian High Commissioner in Dhaka Hrish Varadhan through joint secretary of India's industries and commerce ministry B S Murli, acting president of the Federation of Bangladesh Chambers of Commerce and Industry (FCCI) Sheikh Fakh Fakh, president of India Bangladesh Chamber of Commerce and Industry (IBCCI) Sheikh Akbar, India's IEPG chairman T S Bhowmik spoke at the occasion.



Publication : The News Today

Date : 03.11.2017



Publication : The Asian Age

Date : 03.19.2017



Industry Minister Anur Kumari Anand accompanied by Indian High Commissioner in Bangladesh Harsh Vardhan Shrivastava and other dignitaries visiting a stall at the Indian engineering exhibition held at International Convention City Dhaka/Dhaka in the city yesterday. -AA

### 3-day Indian engineering exhibition begins in city

**AA Business Desk**  
 Looking more Indian investments in Bangladesh to reduce trade gap between Bangladesh and India, Anur Kumari Anand today set up industries in economic zones of Bangladesh to import products from that country to boost trade gap between the two neighbors.  
 "Bilateral trade between Bangladesh and India reached US\$7.4 billion in 2016-17 but Bangladesh's trade gap with India is worth more than \$8 billion. To reduce this gap, India set up industries "specialized products" from them," said Anand.  
 The opening session of India's engineering exhibition started Engineering Export Promotion Council (IEEPC) of India has organized the expo at Bangladesh's Convention Centre to showcase Indian engineering and technologies. The 3-day exhibition "India-Bangladesh INDEE" is a flagship engineering exhibition which was designed with a view to enhancing bilateral trade, mutual investment, joint ventures and technology transfer among the businessmen of the two countries. Indian High Commissioner to Dhaka Harsh Vardhan Shrivastava, joint secretary of India's industries and commerce ministry B R Bhalla, acting president of the Federation of Bangladesh Chambers of Commerce and Industry (FBCCI) Sheikh Fajir Fakhri, president of India Bangladesh Chamber of Commerce and Industry, Yuska Ahmad, India's IEEPC chairman T R Khanna spoke on the occasion.  
 "India and Bangladesh is the largest trading partner of Bangladesh in South Asia and there are \$1.1 billion Indian investments in Bangladesh. Bangladesh received \$16 million (FDI) investment from India in 2015-16, he said, adding that India's merchandise is expected to cross \$12 billion as a number of investment deals were signed with Indian enterprises during Prime Minister Shree Narendra Modi's visit to India. He said Bangladesh will give Indian investors a separate economic zone for their investments in Bangladesh. Harsh Vardhan Shrivastava said Bangladesh gets priority in bilateral relations of India. Bangladesh's job will become an attractive investment place because it has achieved a steady economic growth.  
 Over 120 Indian engineering and technology firms are taking part in the exhibition which will remain open for 11 days from 11 to 21 Nov.

Publication : The Daily Ittefaq

Date : 03.11.2017





Publication : The Daily Jugantor

Date : 03.11.2017

**ভারতীয় প্রকৌশল পণ্য প্রদর্শনী শুরু**

কলকাতায় অনুষ্ঠিত প্রদর্শনীতে বিভিন্ন দেশের প্রকৌশল পণ্য প্রদর্শন করা হয়েছে।

ভারতীয় প্রকৌশল পণ্য প্রদর্শনীতে বিভিন্ন দেশের প্রকৌশল পণ্য প্রদর্শন করা হয়েছে।

Publication : The Daily Kalerkantho

Date : 03.11.2017

ভারতীয় প্রকৌশল পণ্য প্রদর্শনীতে বিভিন্ন দেশের প্রকৌশল পণ্য প্রদর্শন করা হয়েছে।

Publication : The Daily Samakal

Date : 03.11.2017

Publication : The Alekto Bangladesh

Date : 03.11.2017

**ভারতীয় প্রকৌশল পণ্য প্রদর্শনী শুরু**

ভারতীয় প্রকৌশল পণ্য প্রদর্শনীতে বিভিন্ন দেশের প্রকৌশল পণ্য প্রদর্শন করা হয়েছে।

**ভারতীয় প্রকৌশল পণ্য প্রদর্শনী শুরু**

কলকাতায় অনুষ্ঠিত প্রদর্শনীতে বিভিন্ন দেশের প্রকৌশল পণ্য প্রদর্শন করা হয়েছে।

ভারতীয় প্রকৌশল পণ্য প্রদর্শনীতে বিভিন্ন দেশের প্রকৌশল পণ্য প্রদর্শন করা হয়েছে।





Publication: The Bangladesh Times

Date: 02.11.2017



### ইন্ডি বাংলাদেশ প্রদর্শনী শুরু

ইন্ডি বাংলাদেশ প্রদর্শনী ১১ নভেম্বর শনিবার শুরু হয়েছে। ইন্ডি বাংলাদেশ প্রদর্শনী ১১ নভেম্বর শনিবার শুরু হয়েছে। ইন্ডি বাংলাদেশ প্রদর্শনী ১১ নভেম্বর শনিবার শুরু হয়েছে।

ইন্ডি বাংলাদেশ প্রদর্শনী ১১ নভেম্বর শনিবার শুরু হয়েছে। ইন্ডি বাংলাদেশ প্রদর্শনী ১১ নভেম্বর শনিবার শুরু হয়েছে। ইন্ডি বাংলাদেশ প্রদর্শনী ১১ নভেম্বর শনিবার শুরু হয়েছে।

Publication: The Daily Observer

Date: 22.10.2017

## DHAKA-DELHI ENGINEERING EXPO BEGINS IN CITY NOV 2 India's north-east eyes BD market for product sales

**INDIA** Engineering Export Promotion Council of India will be organizing a show for India Bangladesh EXPO, a flagship engineering exhibition in Dhaka from November 2.



IEPEC India Executive Director and Secretary Brander Sarkar accompanied by Indian High Commission Commercial Attaché G. Sankaranarayanan and Senior India Official Pawan Sahi, speaking at a press conference at Pan Pacific, Singapore hotel in Dhaka on Saturday.

At the end of entering into trade-related discussions, joint sessions and technology transfer among the business of the two countries, the exhibition will showcase products of about 100 top Indian companies from the public and private sector. This was announced by IEPEC India Executive Director and Secretary Brander Sarkar at a press conference held at a hotel here in Dhaka, on Saturday.

In the field with the support of the Government of India and India's High Commission in Dhaka, the first discussion of the show would attract a large number of participants to the event. Supporting organizations include the Federation of Bangladesh Chambers of Commerce and Industry (FCCI), India-Bangladesh Chamber of Commerce and Industry (IBCCI), Bangladesh

Engineering Industry Council, Association of Software and Information Technology Professionals (ASITP), and Bangladesh Chamber of Commerce and Industry (BCCI). The show is expected to draw about 1000 trade visitors, mostly from Bangladesh, India and other countries, including the joint venture of India and Bangladesh. The first discussion of the show would attract a large number of participants to the event.

Brander Sarkar, executive Director and Secretary of the Engineering Export Promotion Council of India, said the show is expected to draw about 1000 trade visitors, mostly from Bangladesh, India and other countries, including the joint venture of India and Bangladesh. The first discussion of the show would attract a large number of participants to the event.

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Publication: The Daily Observer

Date: 02.11.2017

## Indian engineering expo kicks off in Dhaka Nov 2



**Brander Sarkar, executive Director and Secretary of the Engineering Export Promotion Council of India, accompanied by Indian High Commission Commercial Attaché G. Sankaranarayanan and Senior India Official Pawan Sahi, speaking at a press conference at Pan Pacific, Singapore hotel in Dhaka on Saturday.**

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Publication: The Daily Star

Date: 02.11.2017



Brander Sarkar, executive Director and Secretary of the Engineering Export Promotion Council of India, accompanied by Indian High Commission Commercial Attaché G. Sankaranarayanan and Senior India Official Pawan Sahi, speaking at a press conference at Pan Pacific, Singapore hotel in Dhaka on Saturday.

## Indo-Bangla trade may reach \$10b by 2018: Amu

**INDIA** Trade between India and Bangladesh may reach \$10 billion by 2018, according to a report by the Indian Ministry of Commerce and Industry.

The report, released by the Indian Ministry of Commerce and Industry, says that trade between India and Bangladesh has grown significantly in recent years.

The report also highlights the growing trade relationship between India and Bangladesh in various sectors, including textiles, engineering goods, and services.

The report is expected to encourage further trade and investment between India and Bangladesh, leading to economic growth and development in both countries.

Indo-Bangla trade may reach \$10b by 2018: Amu. The report, released by the Indian Ministry of Commerce and Industry, says that trade between India and Bangladesh has grown significantly in recent years.





Publication : The Daily Ittefaq Date : 22.10.2017

### ঢাকায় ভারতীয় প্রকৌশল প্রদর্শনী ২ নভেম্বর শুরু

বাংলাদেশের সঙ্গে বন্ধিত এবং বিনিয়োগ বৃদ্ধির লক্ষ্যে ভারতের ইঞ্জিনিয়ারিং এজেন্সি প্রমোশন কাউন্সিল (ইইপিএ) বাংলাদেশে প্রথমবারের মতো ভারতীয় প্রকৌশল প্রদর্শনী (ইইটিই) আয়োজন করবে। ইইটিই ২-৪ নভেম্বর ঢাকায় অনুষ্ঠিত হবে। ইইটিই-এ ২০-৩০ ভারতীয় প্রকৌশল প্রদর্শনীতে অংশগ্রহণ করবে। ইইটিই-এ অংশগ্রহণকারী প্রদর্শনীতে অংশগ্রহণকারীরা তাদের প্রকৌশল প্রদর্শনীতে অংশগ্রহণ করে এবং তাদের প্রকৌশল প্রদর্শনীতে অংশগ্রহণ করে। ইইটিই-এ অংশগ্রহণকারীরা তাদের প্রকৌশল প্রদর্শনীতে অংশগ্রহণ করে এবং তাদের প্রকৌশল প্রদর্শনীতে অংশগ্রহণ করে।

Publication : The Daily Ittefaq Date : 22.10.2017

### নভেম্বরে ঢাকায় ভারতীয় প্রকৌশল প্রদর্শনী

বাংলাদেশের সঙ্গে বন্ধিত এবং বিনিয়োগ বৃদ্ধির লক্ষ্যে ভারতের ইঞ্জিনিয়ারিং এজেন্সি প্রমোশন কাউন্সিল (ইইপিএ) বাংলাদেশে প্রথমবারের মতো ভারতীয় প্রকৌশল প্রদর্শনী (ইইটিই) আয়োজন করবে। ইইটিই ২-৪ নভেম্বর ঢাকায় অনুষ্ঠিত হবে। ইইটিই-এ ২০-৩০ ভারতীয় প্রকৌশল প্রদর্শনীতে অংশগ্রহণ করবে। ইইটিই-এ অংশগ্রহণকারী প্রদর্শনীতে অংশগ্রহণ করে এবং তাদের প্রকৌশল প্রদর্শনীতে অংশগ্রহণ করে।

Publication : The Holiday Date : 27.10.2017

## INDEE trade fair opens in city soon

### Business Report

IIEC (Engineering Export Promotion Council) of India will organize India-Bangladesh INDEE, Bangladesh engineering exhibition at Dhaka on November 2-4 with a view to enhancing bilateral trade, mutual investment, joint ventures and technology transfer among the business houses of the two countries.

Addressing a curious mass press at a local hotel in Dhaka on October 21, IIEC India Executive Director and Secretary, Bhaskar Sishar said as many as 100 top Indian companies look forward to showcasing their products and services under the event.

Key ministers of the Indian Government and India's High Commission in Dhaka and State Government of West Bengal are lending support and participate in the fair.

"The fact that some of the best known companies from India, like the Indian Oil Corporation, Power Grid Corporation, Central Power Research Institute, RITES and many more are participating in the event, besides the bilateral trade, the focus is now on promoting investment in high-tech joint ventures that would include technology transfer".

IIEC India has been organizing the INDEE series of exhibitions in major cities of the world and this one in Dhaka would be its 37th edition. Supporting organisations also include The Federation of Bangladesh Chambers of Commerce and Industry (FBCCI), India-Bangladesh Chamber of Commerce and Industry (IBCCI), Bangladesh Engineering Industry Owners Association (BIEOA) and Bangladesh Electrical Manufacturers Association (BEMEA) said a press release.



# India - Bangladesh Relations

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## **BANGLADESH-INDIA INTRINSIC TIES**

Bangladesh, carved out the land mass that was India 70 years ago, and India share a unique bond and a special relationship rooted in a common cultural heritage, shared principles and values and forged by common aspirations and sacrifices of its peoples. India is committed to carry forward the mission of strengthening the historic bonds and impart a vision for the future that is durable and sustainable and conducive for the collective prosperity of the region.

Bangladesh is of significant geopolitical importance for India. Its location is a strategic wedge between mainland India and the seven northeastern states of the Indian Union. Each of these states is landlocked and has a shorter route to the sea through Bangladesh. Currently, Kolkata port is used by these states for both domestic and imported cargo. Bangladesh is a natural pillar of India's 'Look East Policy.' A friendly Bangladesh will substantially assist India in handling its connectivity with the Northeast.

The navigable rivers in India's Northeast that could connect West Bengal or Orissa ports pass through Bangladesh. The only entry to and exit from the northeastern region of India is through the Siliguri Corridor that is close to the Chinese border and within striking distance of Bangladesh. The Siliguri Corridor is the most sensitive 'choke point' for the Indian Union.

The historic Land Boundary Agreement (LBA) signed on 6 June 2015 has opened a new era in the relations and further eased all irritants in ties with 22 agreements being signed from both the sides. At midnight on 31 July 2015, around 50,000 people became citizens of India or Bangladesh after living in limbo for decades. Ending a prolonged dispute, the



two nations swapped 162 enclaves on the border region, allowing the people living there to stay or opt out to the other country. While 14,214 citizens of Bangladesh residing in 51 enclaves on the Indian side became Indians, a large number of people in the 111 Indian enclaves in Bangladesh preferred to stay with Bangladesh and just 979 opted to move to India. The total number of new Indian citizens will be 15,193. The settlement of the maritime boundary arbitration between India and Bangladesh in July 2014, paved the way for the economic development of this part of the Bay of Bengal, and will be beneficial to both countries.

There are more than 50 bilateral institutional mechanisms between India and Bangladesh. A Joint Consultative Commission (JCC) led by the Ministers of External/Foreign Affairs coordinates and oversees implementation of initiatives taken between the two countries as well as explores newer avenues for cooperation.

India and Bangladesh share 54 common rivers. A bilateral Joint Rivers Commission (JRC) has been functioning since June 1972 to maintain liaison between the two countries to maximise benefits from common river systems. The Ganges Waters Treaty signed in 1996 for the sharing of waters of the River Ganga during the lean season (January 1-May 31) has worked satisfactorily.

The two countries are common members of SAARC, BIMSTEC, Indian Ocean Rim Association (IORA) and the Commonwealth. In particular, Bangladesh and the eastern Indian states of West Bengal and Tripura are Bengali-speaking.

### **Bilateral trade**

Bangladesh has emerged as India's biggest trade partner in South Asia with a 17 percent rise in India-Bangladesh bilateral trade during 2011-12 to 2015-16; \$10 billion targeted bilateral trade by 2018 and \$14 billion worth of prospective and incumbent Indian investments in Bangladesh manifest their mutual significance in their respective business maps.

India's exports to Bangladesh in 2015-16 (July-June) were \$5452.90 million and imports from Bangladesh during the same period were \$689.62 million.

Substantial duty concessions have been extended to Bangladesh under SAFTA, SAPTA and APTA. India has provided duty-free quota-free access to Bangladesh (and

other SAARC LDCs) on all tariff lines except tobacco and alcohol under SAFTA since 2011. Four Border Haats, two each in Tripura and Meghalaya, have been established for the benefit of bordering communities. Additional Border Haats on the India-Bangladesh border have been proposed and are under consideration.

Total Indian investments in Bangladesh registered with Bangladesh Investment Development Authority are \$3.11 billion and are on an upward trajectory. Indian Foreign Direct Investment (FDI) in Bangladesh reached \$88 million in 2015-16.

### **Power and energy**

An MoU on power sector cooperation between India and Bangladesh was signed in 2010. There are at present two interconnections through which 600 MW of power is transferred from India to Bangladesh. Currently 500 MW of power is transferred through the Bherampur-Bheramara interconnection and another 100 MW through the Surajmani Nagar (Agartala)-Comilla interconnection. An additional 500 MW of power through the existing Bahrampur-Bherampur interconnection was agreed upon in 2015.

In March 2016, the two Prime Ministers inaugurated the export of Internet bandwidth to Tripura from Bangladesh and the export of power from Tripura to Comilla. The 1320-MW coal-fired Maitree Thermal Power Plant, a 50:50 JV between National Thermal Power Corporation (NTPC) of India and Bangladesh Power Development Board (BPDB), is being developed at Rampal. Many private companies of India have also shown interest in the power sector of Bangladesh.

Reliance Power agreed to invest \$3 billion to set up a 3000-MW LNG-based power plant (which is the single-largest foreign investment ever made in Bangladesh). Adani Power will also be setting up a 1600-MW coal-fired power plant at a cost of \$1.5 billion.

Energy sector cooperation between India and Bangladesh has also seen considerable progress in the last two years. Many Indian public sector units such as Indian Oil Corporation, Numaligarh Refinery Limited, Gas Authority of India Limited, Petronet LNG Ltd are working with their Bangladeshi counterparts in the oil and gas sector of Bangladesh. ONGC Videsh Ltd has acquired two shallow water blocks in Bangladesh namely SS-04 and SS-09 in



50-50 consortium with Oil India Limited and is currently involved in exploration activities in these blocks.

### **Connectivity**

The movement of goods by road is operationalised through 36 Land Customs Stations (LCSs) and two Integrated Check Posts (ICPs) along the border. The Srimantapur LCS was inaugurated in January 2016. In February 2016, the Phulbari-Banglabandha Immigration Check Post was opened. In July 2016 the two Prime Ministers inaugurated the Petrapole Integrated Check Post (ICP), which will facilitate cross-border movement of people and goods.

The Protocol on Inland Water Trade and Transit (PIWTT) has been operational since 1972. It permits movement of goods over barges/vessels through the river systems of Bangladesh on eight specific routes. The PIWTT was renewed for a period of five years with provision for auto renewal in 2015. Transshipment of goods to the northeastern states of India through the Ashuganj river port and further through Akhaura-Agartala by road commenced in June 2016 under the PIWTT. Connectivity through the coastal waterways enabled by the signing of the Coastal Shipping Agreement is also of priority to both India and Bangladesh.

The Maitree Express, a passenger train service between Kolkata and Dhaka, operates four days a week. Three broad gauge inter-country rail links between the two countries are operational out of the six rail links that exist. While work is going on to reopen the remaining three rail links, two new rail links are under discussion. There are regular bus services between Kolkata-Dhaka, Shillong-Dhaka and Agartala-Kolkata via Dhaka. The trial run of the Khulna-Kolkata bus service was completed successfully in August 2016. There are regular flights between India and Bangladesh connecting Dhaka and Chittagong with New Delhi, Kolkata and Mumbai.

The Bangladesh, Bhutan, India and Nepal (BBIN) Motor Vehicles Agreement (MVA) will significantly boost

connectivity by road. The trial run of cargo movement on trucks from Kolkata to Agartala via Dhaka and Dhaka to New Delhi via Kolkata and Lucknow was conducted in August 2016.

### **Technical cooperation**

Bangladesh is an important ITEC partner country, and a large number of participants from Bangladesh have availed of training courses under the ITEC programme. In addition, special courses are underway for personnel of administration, police, border guarding forces, military, narcotic control officers, teachers etc.

### **Cultural exchanges**

The Indira Gandhi Cultural Centre (IGCC) in Dhaka has been regularly organising cultural activities since 2010. The IGCC also holds regular training courses in Yoga, Hindi, Hindustani Classical Music, Manipuri Dance and Painting. The courses are popular with Bangladeshi students. ICCR has instituted a Tagore Chair in Dhaka University since 2011. Scholarships are granted by ICCR every year to students from Bangladesh for pursuing general courses in arts, sciences, engineering and also specialised courses for culture, drama, music, fine arts and sports. A 100-member Youth Delegation visits India annually since 2012.

The High Commission of India has been publishing a print and electronic edition of Bengali literary monthly magazine *Bharat Bichitra* for the last 43 years. The magazine is considered one of the best of its kind in Bangladesh and has a wide readership among all sections of society.

### **Indian community**

About 10,000 Indian citizens are estimated to be living in Bangladesh. Most are engaged in the readymade garments sector or as professionals in MNCs, Indian or Bangladeshi companies.



## SHARING TAGORE

*Aamar sonaar baangla, aami tomay bhalobasi.*

*Chirodin tomar aakash, tomar baatas, ogo aamar praane baajay baanshi.*

*O ma, Phaagune tor aamer bone ghraane paagol kore,*

*Mori haay, haay re*

*O ma, Oghrane tor bhora khete aami ki dekhechi modhur haasi.*

*Ki shobha, ki chhaaya go, ki sneho, ki maaya go-*

*Ki aanchol bichhayechho boter mule, nodir kule kule.*

*Maa, tor mukher baani aamar kaane laage sudhar moto,*

*Mori haay, haay re*

*Ma, tor bodonkhani molin hole, o ma, aami noyonjole bhasi.*

– National Anthem of Bangladesh

**My golden Bengal, I love you.**

**Forever your skies, your air set my heart in tune as if it were a flute**

**O mother! the aroma of the mango orchard in the spring time drives me crazy,**

**Ah, what a thrill!**

**O mother! in late Autumn time sees smiles all through mature fields of paddy.**

**What beauty, what shades, what affection, what tenderness!**

**What a quilt have you spread at the feet of banyan trees and along the bank of every river**

**Oh mother mine, words from your lips are like nectar to my ears.**

**Ah, what a thrill!**

**If sadness, O mother! casts a gloom on your face, my eyes are filled with tears!**

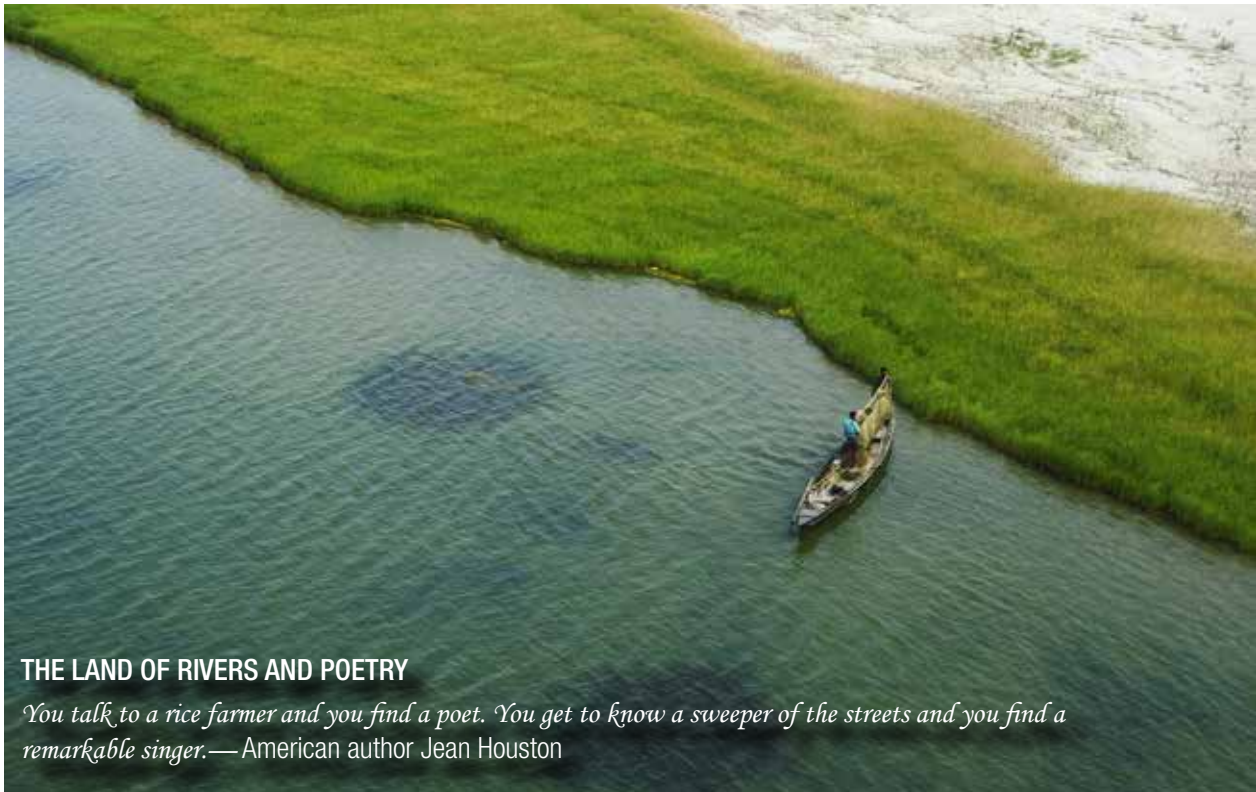
As Shakespeare is to English, Victor Hugo to French, Goethe to German, Dante to Italian, Tolstoy to Russian, Ghalib to Urdu, Ferdowsi to Persian, Kalidasa to Sanskrit – so is Tagore to Bengali. The Nobel laureate is the only litterateur who is the author of the National Anthems of two nations and equally belongs to both! (Tagore is also credited variously as the writer-composer or the inspiration behind Sri Lanka's National Anthem.)

Nobel laureate Rabindranath Tagore, deeply distressed by the first partition of Bengal, penned the poem Amar Sonar Bangla in 1905. In a fitting tribute, the newly-created independent nation of Bangladesh, adopted the first two verses of the poem as their National Anthem in 1971.

Bangladesh and Tagore are intrinsically linked. Born in Calcutta, Tagore's sojourn in erstwhile East Bengal began in 1890 at his ancestral estates spread over three places – Shelaidah of Kushtia, Sahzadpur of Pabna, and Patisar of Natore. He came in touch with the folksinger Gagan Harkara through whom he gained access to the esoteric world of Lalon Fakir's baul music that he later popularised. This period from 1891 to 1895 has been called his 'Sadhana period,' named after one of his magazines, and Tagore himself admitted that it was 'the most productive period' in his literary life, and he 'enjoyed the greatest freedom [his] life has ever known.' During this period he wrote a large number of poems, stories, essays and letters. More than half of the stories of Galpaguchchha were written at that time which depicted the people of East Bengal living in grinding poverty. Selected extracts from the letters written during his stay in the three places were translated into English and published in a book titled Glimpses of Bengal. They testify to his feeling about the beauty of nature in East Bengal along with her people and culture.



## Bangladesh at a Glance



### THE LAND OF RIVERS AND POETRY

*You talk to a rice farmer and you find a poet. You get to know a sweeper of the streets and you find a remarkable singer.*— American author Jean Houston

Bangladesh, synonymous with 'Dhakai Muslins,' 'rivers,' 'music and poem' – is a new nation in an ancient land. Much has been written about the glory of the ancient land, notably in old records such as the evidence of Pliny and Periplus of the Erythraean Sea (first century CE). It was drawn in Ptolemy's map. The land was known to the West, particularly for its muslin, the finest fabric the world has ever produced. Travellers and scholars who were attracted by the charms and fame of Bangladesh since time immemorial had showered effusive epithets on its bounties and wealth, affluence and prosperity, craftsmanship and cultural advancement. Chinese travellers Fa-Hien, Hiuen-Tsang, Ma-hoen and Fei-shin, Ibn Batuta from Africa, Nicola Kanti and Ceasar the Frederik from Venice, Verthema, an Italian in the 16th century, Barbosa and Sebastin Manric from Portugal, Tavernier and Bernier from France, and Queen Elizabeth I's ambassador Ralf Fish describe the region as a 'hell full of bounties and wealthiest and cheapest land of the world.'

So great were the attractions of Bangladesh that to quote Bernier 'it has a hundred gates open for entrance but not one for departure.' Ladies of Imperial Rome were literally crazy for Bangladesh's Muslin and luxury items, which according to Pliny, resulted in serious drain of gold of the Empire. Because of its location, Bangladesh served as a flourishing entry port and intermediary in trade and commerce between South Asia and the Far East. The region also played a seminal





role in disseminating its belief art and architecture in the wider world of Asia. Ancient Bangladesh took great pride as a coveted seat of learning and education and scholars from far away countries regularly flocked to its numerous universities and monasteries.

In classical antiquity, Bengal was divided between various kingdoms. Bengal was also a junction of the Southwestern Silk Road. Bengal was ruled by the Mauryans, Palas, Senas, Mughals, and finally came under colonial rule of the British. The defeat of the last independent Nawab of Bengal at the Battle of Plassey ushered in the rule of the British East India Company in 1757, with the British displacing the ruling Muslim class of Bengal. The Bengal Presidency was established in 1765, with Calcutta as its capital. The Presidency of Bengal became the cradle of modern South Asian political and artistic expression. It included the notable contributions of Raja Ram Mohan Roy, Mir Mosharraf Hossain, Ishwar Chandra Vidyasagar, Sir Syed Ahmed Khan, Jagadish Chandra Bose, Khan Bahadur Ahsanullah, Rabindranath Tagore, Michael Madhusudan Dutt, Kazi Nazrul Islam and Begum Rokeya. Gopal Krishna Gokhale remarked that 'what Bengal thinks today, India thinks tomorrow.'

During British rule, East Bengal developed a plantation economy centred on the jute trade and tea production. Its share in world jute supply peaked in the early 20th century, at over 80 percent. The Eastern Bengal Railway and the Assam Bengal Railway served as important trade routes, connecting the Port of Chittagong with a large hinterland.

As a result of a growing demand for educational development



*Buddhist temple in Banderban district in Bangladesh*

in East Bengal, the British partitioned Bengal in 1905 and created the administrative division of Eastern Bengal and Assam. Based in Dhaka, with Shillong as the summer capital and Chittagong as the chief port, the new province covered much of the northeastern subcontinent. The partitioning was annulled in 1911 after a protracted civil disobedience campaign engineered by the Congress. In 1946, the decisive victory of the Bengal Muslim League in provincial elections set the course for the partitioning of British India and the creation of the Dominion of Pakistan on 14 August 1947. Assam was partitioned in order to allow Bengali-speaking Sylhet to join East Bengal. The Radcliffe Line divided Bengal on religious grounds, ceding Hindu-majority districts to the Indian dominion, and making Muslim-majority districts the eastern wing of Pakistan.

East Bengal was the most populous province in the new Pakistani federation led by Governor General Muhammad Ali Jinnah in 1947, with Dhaka as the provincial capital. While the State of Pakistan was created as a homeland for Muslims of the former British Raj, East Bengal was also Pakistan's most cosmopolitan province, being home to peoples of different faiths, cultures and ethnic groups. In 1950, land reform was accomplished in East Bengal with the abolition of the permanent settlement and the feudal zamindari system.

The successful Bengali Language Movement in 1952 was the first sign of friction with West Pakistan. The Awami League emerged as the political voice of the Bengali-speaking population, with its leader HS Suhrawardy becoming Prime Minister of Pakistan in 1956. He was ousted after only a year in office due to tensions with West Pakistan's establishment and bureaucracy.

Dissatisfaction with the central government increased over economic and cultural issues. The provincial government of AK Fazlul Huq was dismissed on charges of inciting secession. In 1962, Dacca was designated as the legislative capital of Pakistan in an appeasement of growing Bengali political nationalism. Ethnic and linguistic discrimination was abundant in Pakistan's civil and military services, in which Bengalis were hugely under-represented. Government spending on West Pakistan was higher despite the fact that East Pakistan generated 70 percent of Pakistan's export earnings with jute and tea.



Cultural discrimination also prevailed, causing the eastern wing to forge a distinct political identity. Pakistan imposed bans on Bengali literature and music in state media, including the works of Tagore. The fury of the Bengali population was compounded when Sheikh Mujibur Rahman who led Awami League to win a majority in Parliament in the 1970 elections, was blocked from taking office. A massive civil disobedience movement erupted across East Pakistan, with open calls for independence. Sheikh Mujibur Rahman addressed a huge pro-independence rally in Dacca on 7 March 1971. The Bangladeshi flag was hoisted for the first time on 23 March 1971, Pakistan's Republic Day.

On the night of 25 March 1971, the Pakistani military junta led by Yahya Khan launched Operation Searchlight, a sustained military assault on East Pakistan, and detained the Prime Minister-elect under military custody. The Pakistan Army, with the help of supporting militias, massacred Bengali students, intellectuals, politicians, civil servants and military defectors during the 1971 Bangladesh genocide. Several million refugees fled to neighbouring India. Estimates for those killed throughout the war range between 300,000 and three million.

Global public opinion turned against Pakistan as news of atrocities spread, with the Bangladesh Movement gaining support from prominent political and cultural figures in the West, including Ted Kennedy, George Harrison, Bob Dylan, Joan Baez, Victoria Ocampo and Andre Malraux. The Concert for Bangla Desh was held at Madison Square

Garden in New York City to raise funds for Bangladeshi refugees. It was the first major benefit concert in history and was organised by Beatles star George Harrison and Indian Bengali sitarist Ravi Shankar.

During the liberation war, Bengali nationalists announced a declaration of independence and formed the Mukti Bahini. The Provisional Government of Bangladesh operated in exile from Calcutta, India. The Mukti Bahini held the Bengali countryside during the war, and waged wide-scale guerrilla operations against Pakistani forces. Lasting for nine months, the entire war ended with the surrender of Pakistan's military to the Bangladesh-India Allied Forces on 16 December 1971. Under international pressure, Pakistan released Mujib from imprisonment on 8 January 1972, after which he was flown by the Royal Air Force to a million strong homecoming in Dhaka.

The cause of Bangladeshi self-determination was widely recognised around the world. By the time of its admission for UN membership in August 1972, the new state was recognised by 86 countries. Pakistan recognised Bangladesh in 1974 after pressure from most of the Muslim world. After independence, Bangladesh became a secular democracy and a republic within the Commonwealth.

Bangladesh has significantly reduced poverty since it gained independence, while per-capita incomes have more than doubled from 1975 levels. Bangladesh has



*Dhaka Skyline*



also achieved successes in human development, including greater life expectancy than India.

## Geography

Bangladesh shares land borders with India and Myanmar. Nepal, Bhutan and China are located near Bangladesh but do not share a border with it. The country's maritime territory in the Bay of Bengal is roughly equal to the size of its land area. Bangladesh is the world's eighth most populous country. Dhaka is its capital and largest city, followed by Chittagong, which has the country's largest port.

Bangladesh forms the largest and eastern part of the Bengal region. Bangladeshis include people of different ethnic groups and religions. Bengalis, who speak the official Bengali language, make up 98 percent of the population. The politically dominant Bengali Muslims make the nation the world's third largest Muslim-majority country. Most of Bangladesh is covered by the Bengal delta, the largest delta on Earth. The country has 700 rivers and 8046 km of inland waterways. Highlands with evergreen forests are found in the northeastern and southeastern regions of the country. Bangladesh has many islands and a coral reef. The longest unbroken sea beach, Cox's Bazar Beach, is located here. It is home to the Sundarbans, the largest mangrove forest in the world.

The geography of Bangladesh is divided between three regions. Most of the country is dominated by the fertile Padma-Brahmaputra delta; the northwest and central parts of the country are formed by the Madhupur and the Barind plateaus. The northeast and southeast are home to evergreen hill ranges. The Ganga delta is formed by the confluence of the Padma, Brahmaputra, and Meghna rivers and their respective tributaries. The Padma unites with the Jamuna (main channel of the Brahmaputra) and later joins the Meghna, finally flowing into the Bay of Bengal. The alluvial soil deposited by the rivers when they overflow their banks has created some of the most fertile plains in the world. Bangladesh has 57 trans-boundary rivers, making the resolution of water issues to be politically complicated, in most cases, as the country is a lower riparian state to India.

The country's biodiversity includes a vast array of plant and wildlife, including critically endangered Bengal tigers, the national animal. Bangladesh is located in the Indomalaya ecozone. Its ecology includes a long sea coastline, numerous rivers and tributaries, lakes, wetlands, evergreen

forests, semi evergreen forests, hill forests, moist deciduous forests, freshwater swamp forests and flat land with tall grass. The Bangladesh Plain is famous for its fertile alluvial soil which supports extensive cultivation. The country is dominated by lush vegetation, with villages often buried in groves of mango, jackfruit, bamboo, betel nut, coconut and date palm. The country has up to 6000 species of plant life, including 5000 flowering plants. Water bodies and wetland systems provide a habitat for many aquatic plants. Water lilies and lotuses grow vividly during the monsoon season. The country has 50 wildlife sanctuaries.

## Economy

In the first five years of independence, the ruling Awami League in Bangladesh adopted socialist policies. The subsequent military regime and BNP and Jatiya Party governments restored free markets and promoted the Bangladeshi private sector. In 1991, a range of liberal reforms was launched. The Bangladeshi private sector has since rapidly expanded, with numerous conglomerates now driving the economy. Major industries include textiles, pharmaceuticals, shipbuilding, steel, electronics, energy, construction materials, chemicals, ceramics, food processing, and leather goods. Export-oriented industrialisation has increased in recent years, the predominant export earnings coming from the garments sector. The country also has a vibrant social enterprise sector, including the Nobel Peace Prize-winning microfinance institution, Grameen Bank, and the world's largest non-governmental development agency, BRAC.

Bangladesh is notable for its fertile land, including the Ganges delta, the Sylhet Division and the Chittagong Hill





Tracts. Agriculture is the single-largest producing sector of the economy since it comprises about 18.6 percent of the country's GDP as of 2010 and employs around 45 percent of the total workforce. The performance of this sector has an overwhelming impact on major macroeconomic objectives such as employment generation, poverty alleviation, human resources development and food security. A majority of Bangladeshis earn their living from agriculture. The country ranks among the top producers of rice (4th), potatoes (7th), tropical fruits (6th), jute (2nd), and farmed fish (5th).

Bangladesh is the 7th largest natural gas producer in Asia. Gas supplies generate 56 percent of the country's electricity. Major gas fields are located in northeastern (particularly Sylhet) and southern (including Barisal and Chittagong) regions. Petrobangla is the national energy company. The American multinational Chevron produces 50 percent of Bangladesh's natural gas. According to geologists, the Bay of Bengal holds large untapped gas reserves in Bangladesh's exclusive economic zone. The country also has substantial reserves of coal, with several coalmines operating in northwestern Bangladesh.

Jute exports continue to be significant, even though global jute trade has reduced considerably since it last peaked during World War II. Bangladesh has one of the oldest tea industries in the world. It is also major exporter of fish and seafood.

Bangladesh's textile and readymade garments industry are the country's largest manufacturing sector, accounting for \$25 billion in exports in 2014. Leather goods manufacturing, particularly in footwear, is the second largest export-oriented industrial sector. The pharmaceutical industry meets 97 percent of domestic demand and exports to up to 52 countries. Shipbuilding in Bangladesh has seen rapid growth with exports to Europe.

The steel industry in Bangladesh is concentrated in the port city of Chittagong, and the local ceramics industry is a prominent player in international trade. In 2005, Bangladesh was the world's 20th largest cement producer; the industry depends on limestone imports from Northeast India. Food processing is a major sector of the economy, with prominent local brands like PRAN increasingly gaining international market share. The electronics industry in Bangladesh is witnessing rapid growth, with the Walton Group being its dominant player. Bangladesh also has its own defence industry, including establishments such as

Bangladesh Ordnance Factories and the Khulna Shipyard.

The service sector accounts for 51 percent of GDP. Bangladesh ranks with Pakistan in having the second-largest banking sector in South Asia. The Dhaka Stock Exchange and the Chittagong Stock Exchange are the twin financial markets of the country. The telecoms industry in Bangladesh is one of the fastest growing markets in the world, with 114 million cellphone subscribers in December 2013. The main telecom companies are Grameenphone, Banglalink, Robi, and BTTB. Tourism in Bangladesh is still developing, with the beach resort town of Cox's Bazar being the centre of the industry. The Sylhet region, home to Bangladesh's tea country, also receives a large number of visitors. Bangladesh has three UNESCO World Heritage Sites – the Mosque City, the Buddhist Vihara, and the Sundarban – and five tentative listed sites.

Microfinance was pioneered in Bangladesh by Muhammad Yunus and has been replicated in many countries. As of 2015, there were more than 35 million microcredit borrowers in the country.

### **Transport**

Bangladesh has a 2706-km rail network operated by a state-owned agency, Bangladesh Railway. The total length of the country's road and highway network is nearly 21,000 km.

Bangladesh has one of the largest inland waterway networks in the world, with 8046 km of navigable waters. The southeastern Port of Chittagong is its busiest seaport, handling over \$60 billion in annual trade – more than 80 percent of the country's export-import trade passes through it. The second busiest seaport is Mongla in southwestern Bangladesh.

### **Rickshaws**

Cycle rickshaws are the most popular form of public transport in Bangladesh. Dhaka, the nation's biggest city, is nicknamed the 'Rickshaw Capital of the World.' Rickshaws also ply the streets of other major cities, as well as the countryside. Bangladeshi rickshaws are decorated with colourful posters and boards, often depicting movie stars, national monuments or religious icons. Rickshaw art is considered a form of neo-romanticism. This unique trend started in Rajshahi and Dhaka in the 1950s. Each region of Bangladesh has a distinct style of rickshaw



art. For example, rickshaw art in Chittagong and Comilla are dominated by floral scenery and Arabic texts. Auto-rickshaws are widely seen in urban centres. Cycle-driven carts are found in many parts of the country. Bangladeshi rickshaw art has received international fame, and has been called 'people's art.'

### Country boats

There are 150 different types of boats and canoes in Bangladesh. The timber used in boat-making is from local woods such as Jarul (*dipterocarpus turbinatus*), sal (*shorea robusta*), sundari (*heritiera fomes*) and Myanmar teak (*tectons grandis*). The region was renowned for shipbuilding during the medieval period, when its shipyards catered to major powers in Eurasia, including the Mughals and the Ottomans.

### Women in Bangladesh

Bangladesh's female workforce participation is among the highest in the Muslim world, at 59 percent. Women dominate blue collar jobs in the Bangladeshi garment industry. Agriculture, social services, healthcare and education are also major occupations for Bangladeshi women, while their employment in white collar positions has steadily increased.

Bengal has a long history of feminist activism dating back to the 19th century. Roquia Sakhawat Hussain and Faizunnessa Chowdhurani played an important role in emancipating Bengali Muslim women from *purdah*, prior to the country's division, as well as promoting girls' education. Several women were elected to the Bengal Legislative Assembly in the British Raj. The first women's magazine, *Begum*, was published in 1948.

### Literature

Bengali literature is a millennium-old tradition; the Charyapada are the earliest examples of Bengali poetry. Sufi spiritualism inspired many Bengali Muslim writers. During the Bengal Sultanate, medieval Bengali writers were influenced by Arabic and Persian works. The Bengal Renaissance shaped the emergence of modern Bengali literature, including novels, short stories and science fiction. Rabindranath Tagore, the first non-European laureate of the Nobel Prize in Literature, is described as the Bengali Shakespeare. Kazi Nazrul Islam was a revolutionary poet who espoused spiritual rebellion against colonialism and fascism. Begum Rokeya was a pioneer of Bengali writing in English, with her early work of feminist science fiction. Other renaissance icons included Michael Madhusudan Dutt and Sarat Chandra Chattopadhyay.





The writer Syed Mujtaba Ali is noted for his cosmopolitan Bengali worldview. Humayun Ahmed was a popular writer of modern Bangladeshi magical realism and science fiction. Shamsur Rahman was the poet laureate of Bangladesh for many years. Jasimuddin was a renowned pastoral poet. Farrukh Ahmed, Sufia Kamal, Kaiser Haq and Nirmalendu Goon are important figures of modern Bangladeshi poetry. Notable writers of Bangladeshi novels include Mir Mosharrar Hossain, Akhtaruazzaman Elias, Syed Waliullah, Shahidullah Kaiser, Shawkat Osman, Selina Hossain, Taslima Nasreen, Haripada Datta, Razia Khan, Anisul Hoque, Al Mahmud, Bipradash Barua, Tahmima Anam, Neamat Imam, Monica Ali, and Zia Haider Rahman. Many Bangladeshi writers, such as Muhammad Zafar Iqbal, K. Anis Ahmed and Farah Ghuznavi are acclaimed for their short stories.

The annual Ekushey Book Fair and Dhaka Literature Festival, organised by the Bangla Academy, are among the largest literary festivals in South Asia.

### Architecture and the arts

The architectural traditions of Bangladesh have a 2500-year-old heritage. Terracotta architecture is a distinct feature of Bengal. Pre-Islamic Bengali architecture reached its pinnacle in the Pala Empire, when the Pala School of Sculptural Art established grand structures such as the Somapura Mahavihara. Islamic architecture began developing under the Bengal Sultanate, when local terracotta styles influenced medieval mosque construction, a distinct style of domed mosques with complex niche pillars that had no minarets. The Adina Mosque of united Bengal was the largest mosque built on the Indian subcontinent.

The Sixty Dome Mosque was the largest medieval mosque built in Bangladesh, and is a fine example of Turkic-Bengali architecture. The Kantajew Temple and Dhakeshwari Temple are excellent examples of late medieval Hindu temple architecture. Indo-Saracenic Revival architecture, based on Indo-Islamic styles, flourished during the British period. The zamindar gentry in Bangladesh built numerous Indo-Saracenic palaces and country mansions, such as the Ahsan Manzil, Tajhat Palace, Dighapatia Palace, Puthia Rajbari and Natore Rajbari.

Bengali vernacular architecture is noted for pioneering the bungalow. Bangladeshi villages consist of thatched roofed houses made of natural materials like mud, straw, wood and bamboo. In modern times, village bungalows are increasingly made of tin.

Muzharul Islam was the pioneer of Bangladeshi modern architecture. His varied works set the course of modern architectural practice in the country. Islam brought leading global architects, including Louis Kahn, Richard Neutra, Stanley Tigerman, Paul Rudolph, Robert Boughey and Konstantinos Doxiadis, to work in erstwhile East Pakistan. Louis Kahn was chosen to design the National Parliament Complex in Sher-e-Bangla Nagar. Kahn's monumental designs, combining regional red brick aesthetics, his own concrete and marble brutalism and the use of lakes to represent Bengali geography, are regarded as one of the masterpieces of the 20th century. In more recent times, award-winning architects like Rafiq Azam have set the course of contemporary architecture by adopting influences from the works of Islam and Kahn.

Ivory and brass were also widely used in Mughal art. Pottery is widely used in Bengali culture.

The modern art movement in Bangladesh took shape during the 50s, particularly with the pioneering works of Zainul Abedin. East Bengal developed its own modernist painting and sculpture traditions, which were distinct from the art movements in West Bengal. The Art Institute Dhaka has been an important centre for visual art in the region. Its annual Bengali New Year parade was listed as an intangible cultural heritage by UNESCO in 2016.

Modern Bangladesh has produced many of South Asia's leading painters, including SM Sultan, Mohammad Kibria, Shahabuddin Ahmed, Kanak Chanpa Chakma, Kafil Ahmed, Saifuddin Ahmed, Qayyum Chowdhury, Rashid Choudhury, Quamrul Hassan, Rafiqun Nabi and Syed Jahangir, among others. Novera Ahmed and Nitun Kundu were the country's pioneers of modernist sculpture.

The Chobi Mela is the largest photography festival in Asia.

### Weaving

Mughal Bengal's most celebrated artistic tradition was the weaving of Jamdani motifs on fine *muslin*, which is now classified by UNESCO as an intangible cultural heritage. Jamdani motifs were similar to Iranian textile art (*buta motifs*) and Western textile art (*paisley*). The Jamdani weavers in Dhaka received imperial patronage.

The Nakshi Kantha is a centuries-old embroidery tradition for quilts, said to be indigenous to eastern Bengal.

Among Bangladesh's fashion designers, Bibi Russell



has received international acclaim for her 'Fashion for Development' shows. The sari is the national dress for Bangladeshi women.

### Cuisine

Bangladesh shares its culinary heritage with the neighbouring Indian state of West Bengal. The Bangladeshi diaspora dominates the South Asian restaurant industry in many Western countries, particularly in the United Kingdom. White rice is the staple of Bangladeshi cuisine, along with many vegetables and lentils. Fish is the main source of protein. The Hilsa is the national fish and immensely popular across Bangladesh. In Chittagong, Mezban feasts are a popular tradition featuring the serving of hot beef curry. In Sylhet, the *shatkora* lemons are used to marinate dishes.

### DHAKA

Dhaka is the capital and largest city of Bangladesh. Located in an eponymous district and division, it lies along the east bank of the Buriganga River in the heart of the Bengal delta. The city is a microcosm of the entire country, with diverse religious and ethnic communities. Dhaka is the economic, cultural and political centre of Bangladesh. It is a major financial centre of South Asia. It is one of the world's most populated cities and within OIC countries, with a population of 17 million people in the Greater Dhaka area. It is also the 4th most densely populated city in the world.

At the height of its medieval glory, Dhaka was regarded as one of the wealthiest and most prosperous cities in the world. It was the Mughal capital of Bengal. The city's name was Jahangir Nagar in the 17th century. It was central to the economy of Mughal Bengal, which generated 50 percent of Mughal GDP. It was a cosmopolitan commercial centre and the hub of the worldwide muslin and silk trade.

The Mughals decorated the city with well-laid-out gardens, tombs, mosques, palaces and forts. Dhaka became known as the City of Mosques in Bengal. It was also described as the Venice of the East. The old city was home to various Eurasian merchant groups. The city hosted two important caravanserais of the subcontinent: the Bara Katra and Choto Katra, located on the riverfront of the Buriganga. Modern Dhaka developed from the late 20th century. Between 1905 and 1912, it was the capital of British Eastern Bengal and Assam. In 1947, after ending of British rule, it became the administrative capital of the eastern wing of Pakistan. It was declared as the legislative capital of Pakistan in

1962. In 1971, it became the capital of an independent Bangladesh.

Dhaka is home to most of the local business conglomerate. Many multinational companies also maintain offices in the city. Dhaka Stock Exchange is one of the largest in South Asia in terms of trading volume and market capitalisation. The city is home to a number of regional and international training and development organisations, such as permanent secretariat of BIMSTEC.

### CHITTAGONG

Chittagong is the main seaport and second largest city of Bangladesh. Located on the banks of the Karnaphuli River in southeastern Bangladesh, it has a population of over 6.5 million; and is one of the fastest growing cities in the world. Chittagong is a major commercial, financial and industrial centre in South Asia and one of the busiest ports on the Bay of Bengal and the Indian Ocean.

### KHULNA

Khulna is the headquarters of Khulna district and the principal city of Khulna division. It is located in the south western area of Bangladesh and situated on the banks of the Rupsha and Bhairab Rivers. The river port of Khulna is one of the oldest river ports in Bangladesh.

Khulna is the 3rd largest city in Bangladesh after Dhaka and Chittagong. Often referred to as Industrial City, it is one of the important industrial and commercial areas of the country. It has a seaport named Mongla on its outskirts, 48 km south from Khulna city which is the 2nd seaport in Bangladesh. Khulna is also the gateway of Sundarban.





## **SYLHET**

Sylhet is a major urban centre in northeast Bangladesh. It is one of the richest cities of Bangladesh. The city is located on the banks of Surma River in the Surma Valley and has a population of 500,000 people, making it the fifth largest city in Bangladesh. The city is home to the mausoleums and mosques of Shah Jalal and Shah Paran, revered Sufis of Bengal and the eastern South Asian subcontinent. Sylhet is also famed for its natural setting, amidst rainforests, waterfalls, hills and river valleys. Located in the heart of Bangladesh's tea country, Sylhet is a hub of the tea industry. Sylhet is also a centre of the Bangladeshi oil and gas sector, with the country's largest natural gas reserves located in Sylhet Division.

## **RAJSHAHI**

Rajshahi is a city in western Bangladesh, and the divisional headquarters of Rajshahi division. Silk of Rajshahi was of great quality once upon a time, so this city is often referred

to as Silk City and Education City, for its calm environment. Rajshahi is located in the northwest of the country on the northern banks of the river Padma and has an estimated population of 853,000 people.

## **RANGPUR**

Rangpur, a divisional headquarters located in the northwest, is one of the oldest municipalities in Bangladesh. The city was established in 1869 and the municipal office building erected in 1892. Later the Greater Rangpur district was broken down into Rangpur, Kurigram, Nilphamari, Lalmonirhat and Gaibandha districts. As a hub of trade, business and non-governmental organisational activities its influence over the districts under Greater-Dinajpur is also considerable.







## List of Exhibitors

### 1. AGNI PEN & PLASTIC PVT LTD

12 A, N S Road, Kolkata-700001, West Bengal, India

Tel :91-33- 9733944819

E-mail: agnipen@cal2.vsnl.net.in

Name of the Chief Executives : Mr. Soumen Mondal

Ms. Sayanti Deb; Ms. Sunita Mondal

Name of the Participants : Mr. Siddhartha Deb, General Manager

Ms. Sayanti Mondal, Director

Range of Products : Plastic Ball Point Pen & Other Machines

### 2. AMAR AGRICULTURAL IMPLEMENTS WORKS (REGD.)

1937, Street No.1, Gill Road,, Janta Nagar, Amar Street

Ludhiana-141003, Punjab, India

Tel : 91-161-2491780, 249312

Fax : 91-161-5019886

E-mail : ceo@amaragri.com

Website : www.amaragri.com

Name of the Chief Executives: Mr. Amar Singh, Mr. Baldev Singh

Name of the Participant : Mr. Adwinder Singh, CEO

Range of Products : Multicrop Thresher , Paddy Thresher ,  
Maize Dehusker Cum Shellers, Rotavators , Chaff Cutters , Reapers

Countries of Export : Afghanistan, Ghana, Iraq, Kenya, Sri Lanka, Tanzania

Quality Certification :ISO , ISI , CE

### 3. AMT INTERNATIONAL

G T Road Sirhind Side, Mandi Gobindgarh

Mandi-147301, Punjab, India

Tel : 91-1765-257625

E-mail : info@amt-intl.com

Website : www.amtintl.com

Name of the Chief Executive : Mr. Vishal Jindal, GM-Finance  
& Participant

Range of Products: E.O.T. Cranes and Steel Rolling Mills manufacturing

### 4. ANMOL STAINLESS PRIVATE LIMITED

229, A.J.C. Bose Road, Crescent Tower, 6th Floor

Kolkata-700020, West Bengal, India

Tel : 91-33-40052828

Fax : 91-33-2289-5006

E-mail : ashishchoudhary86@googlemail.com

Name of the Chief Executives : Mr. Dilip Kumar Choudhary

Mr. Ankit Choudhary, Mr. Ashish Choudhary

Name of the Participant: Mr. Ashish Choudhary, Director

Range of Products: Stainless Steel Pipes, Tubes, Stainless Steel Coils,  
Strips, Circles

### 5. ANSHUMAN TECH PVT. LTD.

Plot No. 13, Sthairya Society, Behind Tol Hospital Near Navsahyadri  
Chowk., Karvenagar Pune-411052, Maharashtra, India

Tel: 91-20-25460892

Fax: 91-20-25463052

E-mail : anshumantech@yahoo.in

Website: www.anshumantech.com

Name of the Chief Executives : Mr. Rajeev Mohan Patil

Mrs. Kalyani Rajeev Patil, Mr. Velnati Ravi

Name of the Participant : Mr. Amol Jangam, Sr. Customer Support  
Engineer

Range of Products : Electricals

Countries of Export: Iraq, Kenya, Mauritius, Nepal, Nigeria,

Oman, Pakistan, Peru, Philippines, Saudi Arabia, Singapore, South  
Africa, Sri Lanka, Thailand, Tunisia, Uganda, United Arab  
Emirates, Vietnam

Quality Certification: ISO 9001:2008, 14001-2004, 18001 2007

### 6. BABY ENGINEERING PRIVATE LTD.

E-37, Developed Plot Estate,, Thuvakudi,

Thiruchirapalli, Trichy-620015, Tamil Nadu, India

Tel : 91-431-3041300

Fax : 91-431-2500012

E-mail : harish.a@babyengg.com

Website : www.babyengg.com

Name of the Chief Executives : Mr. B Amirthakasi, Ms. A Radhika

Name of the Participant : Mr. Harish Amirthakasi, Director- Commercial  
Management

Range of Products : Power plant Equipments spares & solar  
power equipments

### 7. BAKER GAUGES INDIA PRIVATE LIMITED

33-1-2 Nagar Road, Pune-411014, Maharashtra, India



Tel : 91-20-66093800

Fax : 91-20-66093888

E-mail: varghesep@bakergauges.com

Website: www.bakergauges.com

Name of the Chief Executives: Mr. Baakir A Baker

& Participants Chairman & Managing Director

Ms. Razia B Baker, Director

Range of Products : Light Engineering, Light Engineering

Countries of Export : Brazil, China, France, Japan, Netherlands

Poland, Sri Lanka, Switzerland, Taiwan, United Kingdom, USA

Quality Certification : ISO

### **8. BANGLADESH ENGINEERING INDUSTRY OWNERS' ASSOCIATION (BEIOA)**

38, Tipu Sultan, WARI, Dhaka -1203 Dhaka-8802

Tel : 91-8802-9583565

Fax: 91-8802-47111161

E-mail : beioa2008@gmail.com

Website : www.beioa.org.bd

Name of the Chief Executives : Mr. Abdur Razzaque

Mr Sabbir Ahmed

Name of the Participant : Mr. Asif Uddin Sagar, Senior Executive

Mr. Abdul Wadud Mukul, Assistant Office Secretary

Range of Products: Light Engineering Products - Catalogues of Members' Organisation

### **9. BEMMA**

**(Bangladesh Electrical Merchandise Manufacturers Association)**

6 BCC Road, (1st Floor), Nawabpur Dhaka -1100

Tel : 88-1715032032

E-mail : bemabd@gmail.com

Name of the Chief Executives: Mr. Mohammed Aftab Javed

Md.abdul Wahed, Mr. Kharshed Ahmmad Rashal

### **10. BHULLAR RICE MACHINERY MFG. CO.**

384-385, Industrial Focal, Point, Mehta Road

Amritsar-143001, Punjab, India

Tel: 91-183-9878606005

E-mail : bhullar\_riceplant@yahoo.com

Website : www.bhullargroup.com

Name of the Chief Executive: Mr. Sukhdeep Singh, MD

& Participants

Range of Products : Rice Mill Machinery

### **11. CBS INDUSTRIES**

Plot No.c-50 Ground Floor Extension 4-C Nangloi

Delhi-110041, India

Tel : 91-11-9310481804

E-mail : cbsindustries@yahoo.com

Website : www.cbsindustries.in

Name of the Chief Executive : Mr. Ashok Kumar Bansal

Name of the Participants : Mr. Ashok Kumar Bansal, Managing Director;

Mr. Girish Kumar Kaushal, Marketing Director

Range of Products : Industrial Supplies, Servo Voltage, Stabilizer - 8504, Isolation Transformers, - 8504, Distribution Transformers

- 8504, Constant Voltage Transformers -8504, Battery Chargers - 8504, Rectifiers-8504.

Countries of Export : Nepal

Quality Certification: ISO

### **12. CENTRAL POWER RESEARCH INSTITUTE**

Prof.Sir.c.v.raman Road, Sadashivanagar Post Office,

P.b.no.8066, Bangalore-560080, Karnataka, India

Tel : 91-80- 22072210

Fax : 91-80-23601213

E-mail : drvarughese@cpri.in

Website : www.cpri.in

Name of the Chief Executives : Mr. V.S.Nandakumar

Dr. Ramesh Babu.r

Name of the Participants : Dr. K.t.varughese, Additional Director

Mr. Nunnagoppula Maheswara Rao Engineering Officer Gr.3

Range of Products : Research, Testing, Consultancy and Certifying organization

### **13. COPRAL INSULATED CONDUCTORS PVT. LTD.**

Plot No. 12, Sipcot Industrial Complex, Phase-Ii

Hosur-635109, Tamil Nadu, India

Tel : 91-4344-646562

Fax : 91-4344-260396/ 260796

E-mail : finance@copral.co.in

Website: www.copral.in

Name of the Chief Executives : Mr. Jeyaprakash S.r

Mr. T. William James

Name of the Participant : Mr. Sethupathi Rengaraj Jeyaprakash

Managing Director

Range of Products : Paper insulated conductors, enamelled conductor & other types of conductors and types of insulating materials & transformer parts

Countries of Export : Bangladesh, Egypt, Malaysia, Nigeria,

Pakistan, Saudi Arabia Tanzania, Uganda, United Arab

Emirates, USA, Zambia

Quality Certification : ISO 9001, ISO 14001, UL certified

### **14. CSIR - CENTRAL ELECTRONICS ENGINEERING RESEARCH INSTITUTE**

CSIR-CEERI, Pilani, Rajasthan, Chirawa-333031, Rajasthan, India

Tel : 91-1596-252244

Fax : 91-1596-242294

E-mail : pramod@ceeri.res.in

Website : www.ceeri.res.in

Name of the Chief Executive : Dr.Santanu Chaudhary

Name of the Participant : Mr. Pramod Kumar Tanwar Scientist

Range of Products : Industrial Machinery, Equipment & Technology



#### 15. DURA IMPEX

505, Morya Classic, Off Link Road, Andheri West Mumbai-400058  
Mumbai 400058, Maharashtra, India

Tel : 91-22- 26744053

Fax : 91-22-26734590

E-mail : jimit@duraexports.com

Website : www.duragroup.net

Name of the Chief Executive : Mr. Mayur Bhatt, Proprietor

Name of the Participants : Mr. Mayur Bhatt, Proprietor

Mr. Jimit Shah, Export Manager

Range of Products : Plastic products and machinery, Plastic products and machinery

Quality Certification : ISO9001-2015

#### 16. DYNAFLUID VALVES AND FLOW CONTROLS PVT. LTD.

Chirantan, Plot No.8-C, Housing Board Colony, Mapusa  
Margao-403507, Goa, India

Tel : 91-8342-2262872

Fax : 91-832-2262331

E-mail : yogish@dyna-fluid.com

Website : www.dyna-fluid.com

Name of the Chief Executives : Mr. Mangesh T. Kulkarni

Mr. Yogish M. Kulkarni, Mr. Sumukh M Kulkarni

Name of the Participants : Mr. Yogish M. Kulkarni, Director

Ms. Dakshayani R Murgod, Manager

Range of Products : Industrial Supplies

Countries of Export : Bangladesh, Egypt, Indonesia, Singapore, USA

#### 17. DYNAMIC SCAFFOLDING & EQUIPMENT CO.

96B, Ashutosh Mukherjee Road, 3rd Floor

Kolkata-700025, West Bengal, India

Tel : 91-33-2454-8484/2419-1981

Fax: 91-33- 2419-1982/ 2455-3789

E-mail : dsec@vsnl.net

Name of the Chief Executive : Mr. Bikramjit Ray

Name of the Participants: Mr. Bikramjit Ray, Proprietor

Mr. Pritwijit Ray, C.E.O.

Range of Products : Special Purpose machinery including food processing machinery, agricultural machinery, construction machinery, ceramic making machinery, tea machinery, jut mill machinery etc.

Countries of Export : Bangladesh, Sri Lanka

Quality Certification : ISO

#### 18. ENE FLUIDTEK PVT. LTD.

123, N. S. Road, Narendrapur, Kolkata-700103, West Bengal, India

Tel : 91-33- 24287294

E-mail : jsen@enefluidtek.com

Website: www.enefluidtek.com

Name of the Chief Executives : Mr. Joyanta Sen

Mr. Ardhendu Misra

Name of the Participant : Mr. Joyanta Sen, Director

Range of Products: Industrial Machinery, Equipment & Technology

Countries of Export : Bahrain, Bangladesh, Ghana, Kenya, Nepal, Sri Lanka, United Arab, Emirates, Zambia, Zimbabwe

Quality Certification : ISO

#### 19. FCG FLAMEPROOF CONTROL GEARS PVT. LTD.

A1/53, Shah & Nahar Industrial, S. J. Road,

Lower Parel (W), Mumbai 400013, Maharashtra, India

Tel : 91-22- 4344 3200

Fax : 91-22 2496 0313

E-mail: info@fcg-india.net

Website : www.fcg-india.net

Name of the Chief Executives : Mr. N. G Patel, Mr. Navin M. Patel

Name of the Participant : Mr. Tapan D. Patel, Director

Range of Products: Electricals, Light Engineering

#### 20. FINE SPAVY ASSOCIATES AND ENGINEERS PVT. LTD.

Plot No. C-45/2, Midc Area, Miraj

Sangli-416410, Maharashtra, India

Tel : 91-233-2644332

E-mail : export@finegrouptest.com

Website : www.finegrouptest.com

Name of the Chief Executives : Mr. Rahul Anant Deshpande

Ms. Arati Anant Deshpande, Mr. Yashwant Vasudeo Kulkarni

Name of the Participant: Mr. Mohammedyunus M Sharbatwale

Export Sales Manager

Range of Products: Industrial Machinery, Equipment & Technology, Industrial Machinery, Equipment & Technology

Countries of Export: Bangladesh, Brazil, Italy, Malaysia, Qatar, Turkey, United Arab Emirates, United Kingdom

#### 21. FORTUNER

Near Demeridian Hotel, Delhi Meerut Road Modinagar 201204, Ghaziabad, Uttar Pradesh, India

Tel : 91-1232- 8126919394

Fax : 91-1232-292899

E-mail : ashish@fortuners.net

Website : www.fortuners.net

Name of the Chief Executive : Mr. Ashish Choudhary

Name of the Participants: Mr. Ashish Choudhary, Partner

Mr. Amit Saxena, Head Technical

Range of Products: Energy Generation, distribution & transmission, Renewable energy including solar energy, wind, Light Engineering, Electricals, Domestic Appliances, Industrial Machinery, Equipment & Technology

Countries of Export : Afghanistan, Burkina Faso, Iraq, Kenya, Nepal, Nigeria, South Africa, Tanzania, Uganda, United Arab Emirates, Yemen, Zambia, Zimbabwe

Quality Certification : ISO



## 22.FORTUNER 2

Near Demeridian Hotel, Delhi Meerut Road

Modinagar 201204, Uttar Pradesh, India

Tel: 91-8126919394

Fax: 91-1232292899

E-mail : info2@fortuners.net

Website : www.www.fortuners.net

Name of the Chief Executive : Mr. Ashish choudhary

Name of the Participant : Mr. Amit Saxena,Head Technical

Range of Products : Energy Generation, distribution & transmission, Renewable energy including solar energy, wind, Electricals,Industrial Machinery, Equipment & Technology,Domestic Appliances,Light Engineering

Countries of Export : Afghanistan, Bangladesh,Botswana, Burkina Faso,Ghana,Kenya,Nigeria, Tanzania,Uganda,United Arab

Emirates,Yemen,Zambia,Zimbabwe

Quality Certification : ISO

## 23.FRIGMAIRES ENGINEERS

8, Janata Industrial Estate, Opp. High Street Phoenix, S.b. Marg, Lower Parel,Mumbai-400013,Maharashtra,India

Tel : 91-22- 24945624

Fax : 91-22-24944108

E-mail : admin@frigmaires.com

Website : www.frigmaires.co.in

Name of the Chief Executive : Mr. Harish. S. Advani

Mr. Jagdip. S. Advani

Name of the Participants : Mr. Joshua. M. Tauro, Project Manager

Range of Products :Industrial Machinery, Equipment& Technology, Special Purpose machinery including food processing machinery, agricultural machinery, construction machinery, ceramic making machinery, tea machinery, jut mill machinery etc.

## 24.GEE PEE ELECTROSPARK PVT.LTD.

4B/Type li, Apiic Industrial, Area, Kukatpally

Hyderabadwest-500072,Telangana, India

Tel :91-8413-040-23073469 / 23077

Fax: 91-40-40113404

E-mail : geepee2008.india@gmail.com

Website: www.geepeeelectrospark.com

Name of the Chief Executives:Mr. Major Ghanshyam Pandey

Mrs. Susmita Pandey

Name of the Participants : Mr. Bhaindarkar Vaibhav Vasant

Gm- Operations

Mr. Mohammad Aslam

Range of Products : Moulds Rubber Coated Punches

including Iso static Punches & liners for Ceramic Tile industry

Countries of Export : Italy

Quality Certification : ISO 9001:2015

## 25.GMT INDUSTRIES LIMITED

Plot No.51, Sector 68, Imt,Faridabad-121004,Haryana, India

Tel : 91-129-6999947

E-mail : rakesh.tanwar@gmtindustries.net

Website : www.gmtindustries.net

Name of the Chief Executives : Mr. Neeraj Dubey,Director

& Participants Mr. Yogesh Kumar Bansal,Director

Range of Products : Industrial Machinery, Equipment & Technology

Countries of Export :Iran,Philippines,United Arab Emirates

Quality Certification:ISO 9001-2015

## 26. GOVERNMENT OF WEST BENGAL DEPARTMENT OF MICRO, SMALL & MEDIUM ENTERPRISES AND TEXTILES

N.S.Building, 9th Floor, 1, K S Roy Road, Kolkata - 700001

West Bengal,India

Tel : 91-33- 22489666

Fax :91-33-22489666

E-mail :cadir.msse-wb@nic.in

Website: www.msmewb.org

Name of the Chief Executive :Mr. Vijay Bharti, Director

& Participant

## 27. GRIND MASTER MACHINES PVT. LTD.

B 10/ B 11/ B 14, M.I.D.C. Near Railway Station

Aurangabad-431005,Maharashtra, India

Tel : 91-240-2374104

Fax :91-240-2374175

E-mail : sales@grindmaster.co.in

Website :www.grindmaster.co.in

Name of the Chief Executives:Ms. Mohini M Kelkar

Mr. Milind Dinkar Kelkar

Name of the Participants :Mr. Amol Saraf, Asst. Manager - Sales

Range of Products : Industrial Machinery, Equipment & Technology

## 28. GUPTA INDUSTRIAL CORPORATION

Pump Nagar, Cinema Road, Ludhiana-140406

Punjab, India

Tel : 91-161-01763-220733

Fax: 91-161-505033

E-mail: guptaidl09@yahoo.com

Name of the Chief Executives : Mr. Manoj Gupta

Ms. Manisha Gupta; Ms.Bhawna Gupta

Name of the Participant : Mr. Manoj Gupta,Partner

Range of Products : Agriculture Centrifugal Pumps /Cheff Cutter /Submersible Pumps

## 29. HAAT INCINERATORS INDIA PVT LTD.

35, B & C, Jigani Industrial Area, Bengaluru-560105

Karnataka, India

Tel : 91-8110-416666

Fax: 91-8110-416699



E-mail : sales@haat-india.com

Website : www.haat-india.com

Name of the Chief Executive: Mr. Sundareshan Gopalakrishnan

Name of the Participant: Mr. Ramesh B Mannapur, Project Manager

Range of Products: Engineering Products, Industrial Machinery, Equipment & Technology

Quality Certification : ISO 9001, 14001 and OSHAS 18001

### 30. HAWKINS COOKERS LTD

Maker Tower F-101, Cuffe Parade

Mumbai-400005, Maharashtra, India

Tel : 91-22-22186607 / 221

Fax : 91-22-22181190

E-mail : exports@hawkinscookers.com

Website : www.hawkinscookers.com

Name of the Chief Executives : Mr. Subhadip Dutta Choudhury

Mr. Sudeep Yadav

Name of the Participants : Mr. Rashmin Kumar Mahapatra, Senior General Manger - Exports

Mr. Subhadip Dutta Choudhury, Chief Executive Officer

Range of Products : Domestic Appliances, Steel Utensils, Domestic Appliances, Domestic Appliances

Countries of Export : Afghanistan, Australia, Bangladesh, Canada, Guyana, Mauritius, Netherlands Antilles, New Zealand, Oman, Panama, Poland, Portugal, Qatar, Reunion, Singapore, Trinidad, United Arab Emirates, United Kingdom, USA

### 31. HITTCO TOOLS LTD.

78 Third Phase Peenya Industrial Area, Bangalore-560058

Karnataka, India

Tel : 91-80-28392265

Fax: 91-80-23894049

E-mail: roy@hittco.in

Website: www.hittco.com

Name of the Chief Executive : Mr. Rajib Ghosh Roy, CEO

& Participant

Range of Products: Medical devices & Supplies - medical tourism, Industrial Supplies

Countries of Export: Thailand, USA

Quality Certification: ISO 9001:2008

### 32. INDIA NIPPON ELECTRICALS LIMITED

Hosur-Thally Road, Uliveeranapalli

Hosur-635114, Tamil Nadu, India

Tel : 91-4347-230238

Fax: 91-4347-230230

E-mail : peeran.s@inel.co.in

Website : www.indianippon.com

Name of the Chief Executives : Mr. T.k. Balaji

Mr. K. Seshadri

Name of the Participant: Mr. Syed Thameem Peeran

Range of Products: Auto Parts, Components, repair & maintenance etc.

Countries of Export : Italy, Japan, Turkey, USA

Quality Certification: Ts16949

### 33. INDIAN OIL CORPORATION LIMITED

Indian Oil Bhavan, 1, Sri Aurobindo Marg

Yusuf Sarai, New Delhi-110016, India

Tel : 91-11- 26524707

Fax: 91-11-26524745

E-mail : rakeshjain@indianoil.in

Website : www.iocl.com

Name of the Chief Executive : Mr. Sanjiv Singh; Mr. G K Satish

Name of the Participant : Mr. Rakesh Jain, Executive Director

Mr. Lakshmi Pathi Bojja, Senior Manager (Bd)

Range of Products: Petrochemicals, Servo Brand Lubricants

### 34. J V ENGG. AND CONVEYORS PVT LTD.

23/25, Village Nangla Gujran, Faridabad-121004, Haryana, India

Tel : 91-129-9810708231

E-mail : jve\_c@hotmail.com

Website : www.jvec.in

Name of the Chief Executives : Mr. Sachin Panchal

Mr. Loveleen Panchal

Name of the Participants : Mr. Sachin Panchal, Director

Range of Products : Auto Parts, Components, repair & maintenance etc., Industrial Machinery, Equipment & Technology

### 35. JAYESH INDUSTRIES LIMITED

605-9, Krushal Commercial, Complex, G.m. Road,

Amar Mahal, Above Shoppers, Stop, Chembur (W)

Mumbai-400089, Maharashtra, India

Tel: 91-22-4074 9990

Fax: 91-22- 67039990

E-mail: info@jayeshgroup.com

Website: www.jayeshgroup.com

Name of the Chief Executives: Mr. Dinesh N. Shah

Mr. Jayesh D. Shah, Mr. Monil D. Shah

Name of the Participants: Mr. Monil D. Shah, Director

Range of Products: Industrial Supplies, Industrial Supplies

Countries of Export: Australia, Bangladesh, Brazil, Chile, Colombia, Indonesia, Iran, Israel, Italy, Japan, Kenya, Malaysia, Pakistan, Peru,

Philippines, Qatar, Saudi Arabia, Sweden, Tunisia, Ukraine

Quality Certification: ISO 9001:2008

### 36. JEYALETSHMI MACHINE WORKS

114 D, Sathy Road,, Viswasapuram,, Saravanampatty Coimbatore-641035, Tamil Nadu, India

Tel : 91-422-2666586

Fax : 91-422-2666003

E-mail: sales@jmwindia.com



Website : [www.jmwindia.com](http://www.jmwindia.com)

Name of the Chief Executives: Mr. K Nandagopal

Mr. N Jeyekrishna

Name of the Participant : Mr. K.nandagopal, Partner

Range of Products : Special Purpose machinery including food processing machinery, agricultural machinery, construction machinery, ceramic making machinery, tea machinery, jut mill machinery etc.

Countries of Export : Bangladesh, Central African Republic, Egypt, Ethiopia, Fiji, Germany, Kenya, Nigeria, Oman, Saudi Arabia, South Africa, Sri Lanka, Sudan, Tunisia, Turkey United Arab Emirates, Vietnam, Yemen, Zambia

### 37.KENWIN SOLUTIONS

9-64, S.V.Nagar, Main Road Nagaram, Keesara Mandal Medchaltd., Hyderabad east-500083, Telangana, India

Tel : 91-8415-9985523366

E-mail : [info@kenwin.in](mailto:info@kenwin.in)

Website : [www.kenwin.in](http://www.kenwin.in)

Name of the Chief Executive: Mr. Ramakrishna Koorapati, CEO & Participants

Range of Products : Domestic Appliances, Medical devices & Supplies - medical tourism

Quality Certification : ISO - 9001: 2008

### 38.KOTSONS PVT. LTD.

C-21, UPSIDC, Site-C, Sikandra, Agra-282007

Uttar Pradesh, India

Tel : 91-144-2881210

Fax : 91-144-2881213

E-mail : [tanmoy.sarkar@kotsons.com](mailto:tanmoy.sarkar@kotsons.com)

Website : [www.kotsons.com](http://www.kotsons.com)

Name of the Chief Executive : Mr. Mohnish Jain

Name of the Participants : Mr. Tanmoy Dey Sarkar, Dy. Marketing Manager - International

Mr. Prakhar Jain, Senior Engineer - International Business

Range of Products : Energy Generation, distribution & transmission, Renewable energy including solar energy, wind, Electricals, Industrial Machinery, Equipment & Technology, Industrial Supplies

Quality Certification: ISO 9001:2008, ISO 14001:2004 and OHSAS 18001:2007

### 39.LUDHRA OVERSEAS

658, Dilbagh Nagar Extn., Grover Colony, Basti Guzan,

Jalandhar-144002, Punjab, India

Tel : 91-181-2208671

Fax : 91-181-2253671

E-mail : [exports@veekaytools.com](mailto:exports@veekaytools.com)

Website : [www.veekaytools.com](http://www.veekaytools.com)

Name of the Chief Executive : Mr. Varun Ludhra, Proprietor & Participant

Range of Products : Industrial Supplies

Countries of Export : Singapore, United Arab Emirates, United Kingdom,

USA

### 40.M V DESIGN & FASTENERS

164, 2nd Cross, Vikas Nagar (Naidu Layout), Near Sbm Bommasandra Industrial Area, Bangalore-560099 Karnataka, India

Tel : 91-80-9483389951

E-mail : [rks@mvdfasteners.com](mailto:rks@mvdfasteners.com)

Website : [www.mvdfasteners.com](http://www.mvdfasteners.com)

Name of the Chief Executive : Mr. Kumara Swamy R, Director & Participant

Range of Products : Engineering Products, Industrial Supplies

### 41.M.T INTERNATIONAL

D-75, Phase - V, Focal Point, Ludhiana-141010, Punjab, India

Tel : 91-161-2670128

Fax : 91-161-2673128

E-mail : [mtexports@gmail.com](mailto:mtexports@gmail.com)

Website : [www.mtexports.com](http://www.mtexports.com)

Name of the Chief Executive: Mr. Naresh Kumar Bansal

Name of the Participants : Mr. Naresh Kumar Bansal, Partner Mr. Ashish Bansal, Partner

Range of Products : Domestic Appliances

Countries of Export : Burma, Indonesia, Kenya, Malawi, Pakistan, Tanzania, Uganda

Quality Certification: ISO

### 42.MAC PRINTING SOLUTIONS

D-36 DSIDC Packaging Complex Kirti Nagar

Delhi-110015, India

Tel : 91-11- 9811127408

E-mail : [macprintingsolutions@yahoo.in](mailto:macprintingsolutions@yahoo.in)

Website: [www.macprintingsolutions.com](http://www.macprintingsolutions.com)

Name of the Chief Executive : Mr. Rajesh Gandhi & Participants

Range of Products : Industrial Machinery, Equipment & Technology

### 43.MAG HARD INSULATORS

B-301, Parsian Apartment, Opp., Fidai Baug

V.p. Road,, Andheri (W), Mumbai-400058

Maharashtra, India

Tel : 91-22-26235272

Fax : 91-22-26245872

E-mail : [maghard@hotmail.com](mailto:maghard@hotmail.com)

Website : [www.maghardinsulators.com](http://www.maghardinsulators.com)

Name of the Chief Executive: Mr. Suresh D. Doshi

Name of the Participant : Mr. Manan Doshi, Director

Range of Products : Rigid Polyurethane Foam

### 44.MAHAA CAUVERY EXPORTS PVT LTD

95M Developed Plots Sp, Ambattur Industrial Estate

Chennai-600058, Tamil Nadu, India

Tel : 91-44-26253300



Fax : 91-44-26358585

E-mail : md@mahaexports.com

Website : www.mahaexports.com

Name of the Chief Executives : Mr. Aravindan Rengasamy  
Mr. Bharat Lodha

Name of the Participant :Mr. Bharat Lodha, Director

Range of Products : Stainless Steel Utensils

Countries of Export : Saudi Arabia,United Arab Emirates

#### 45. MAKINO AUTOMOTIVE

C-9, D-1-2 Bhel Industrial, Area, Bahadradab

Dehradun-249403,Uttarakhand, India

Tel : 91-135-9650500441

E-mail : makino3@makinoindia.com

Name of the Chief Executive : Mr. Ashok Kumar Bhandari  
Mr. Rajat Bhandari

Name of the Participants : Mr. Amandeep Singh Kohli Export Manager

Range of Products : Auto Parts, Components, repair & maintenance  
etc.,Auto Parts,Components, repair & maintenance etc.

#### 46.MATRIX IRON FOUNDRY

52/1, DR. Abani Dutta Road, Habra-711101

West Bengal, India

Tel : 91-33- 26556917

Fax : 91-33-26661703

E-mail : adarshjaiswal@hotmail.com

Website : www.matrixiron.com

Name of the Chief Executives : Mr. Adarsh Jaiswal  
Mr. Suresh Prasad Jaiswal

Name of the Participant :Mr. Adarsh Jaiswal, Partner

Range of Products:Engineering Products, Light Engineering

#### 47.METAFORGE ENGG INDIA PVT LTD

22/3,Nasik-Dindori Road,Mhasrul,Nasik-422004

Maharastra, India

Tel : 91-253-2530505

E-mail : mktg@metaforgeindia.com

Website : www.metaforgeindia.com

Name of the Chief Executive : Mr. Prajakt Mehta, Director  
& Participant

Range of Products : Auto Parts, Components, repair & maintenance  
etc.

#### 48.MOTOR AIDS

104/4 Dayal Nagar(Behind T.v., Centre)

Jalandhar-144001,Punjab, India

Tel:91-181-2482951

E-mail:info@motor-aids.com

Website:www.motor-aids.com

Name of the Chief Executive : Mr. Narinder Pal Singh, Proprietor  
& Participant

#### 49.NAVED ENGINEERING WORKS

Imperial Super Market,104-106

Nawabpur Road, Dhaka -1100

Tel : +88-01711-592797

E-mail : jabedjes@hotmail.com

Name of the Chief Executive : Mr. Mohammad Aftab Jabed  
& Participant

Range of Products: Ciling Fan, Super Enamel Copper Wire

#### 50.NEW VISION CORPORATION

115-A,Waryana Indl. Complex, Jalandhar-144002

Punjab, India

Tel : 91-181-19815278551

Fax :91-181-5088488

E-mail : surjit9@gmail.com

Website : www.bmartin.in

Name of the Chief Executive : Mr. Surjit Kumar, Proprietor  
& Participant

Range of Products : Surgical Instruments for Neuro Surgery,  
Cardio Vascular, ENT. Orthopaedic Surgery, Ophthalmology Surgery,  
Dental Surgery

#### 51.NEWLOOK METALTECH PRIVATE LIMITED

Plot No.10-11 Mujeri Road Street No-4

Ballabgarh, Faridabad-121004,Haryana, India

Tel : 91-129-9711174266

Fax : 91-129-2308415

E-mail : acc.nmpl@gmail.com

Website : www.metaltechs.in

Name of the Chief Executives : Mr. Jaivir Kumar, Mr. Rakesh Kumar  
Bansal, Mr. Pop Singh Tewatia

Name of the Participant : Mr. Jaivir Kumar, Director

Range of Products : Industrial Machinery, Equipment & Technology

#### 52.NIPHA EXPORTS PVT.LTD.

48, Ganga Jamuna, 28/1, Shakespeare Sarani

Kolkata-700017,West Bengal, India

Tel : 91-33- 40214300

Fax : 91-33-22875104

E-mail : nipha@niphaindia.com

Website : www.niphaindia.com

Name of the Chief Executive: Mr. Mahesh Shah  
Mr. Rakesh Shah

Name of the Participants:Mr. Sagar Sen

Head-Overseas Business Development

Range of Products : Agricultural Impements

Countries of Export : Australia, Bangladesh, Burma,

Sri Lanka,Thailand,Uganda,USA

Quality Certification : ISO



### 53..NIPHA INDIA (P) LTD.

48, Ganga Jamuna, 28/1 Shakespeare Sarani  
Kolkata-700017, West Bengal, India  
Tel : 91-33-40214300  
Fax : 91-33- 22875104/078  
E-mail : nipha@niphaindia.com  
Website : www.niphaindia.com

Name of the Chief Executives : Dr. R.C.Shah

Mr. Anupam Shah

Name of the Participant : Mr. Aakash Shah, Associate Director

Range of Products : Special Purpose machinery including food processing machinery, agricultural machinery, construction machinery, ceramic making machinery, tea machinery, jut mill machinery etc.

### 54..NOVELTY IMPORT EXPORT

526, 8th B Road, Sardarpura, Jodhpur-East-342003, Rajasthan, India  
Tel : 91-291-2433441/42  
Fax : 91-291-2433443  
E-mail : noveltyimportexport@gmail.com  
Website : www.novseal.com

Name of the Chief Executive : Mr. Lalit Kumar Singhal

Name of the Participants : Mr. Ankush Singhal  
Director Marketing

Mr. Kunal Singhal, Director Marketing

Range of Products: Engineering Products

Countries of Export: China, Colombia, Russia, South Africa,  
Turkey

### 55..PAGODA ENGINEERING PVT. LTD.

238, R B Avenue Bhadreswar, Hooghly  
Kolkata- 712124, West Bengal, India  
Tel : 91-33- 26336238

E-mail : pagoda@vsnl.com

Website : www.pagoda.co.in

Name of the Chief Executives : Mr. Dilip Sabui, Mr. Kaushik Sabui  
Mr. Sauvik Sabui

Name of the Participant : Mr. Kaushik Sabui, Director

Range of Products : Engineering Products, Industrial Machinery,  
Equipment & Technology

Quality Certification : ISO-9001:2015

### 56..PARANTHAMAN EXPORTERS

351, Sankari Road,, Tiruchengode, Erode-637211  
Tamil Nadu, India  
Tel : 91-424-4294-234481

Fax : 91-4294-234484

E-mail : bnraj@prdrigs.com

Website : www.prdrigs.com

Name of the Chief Executives : Mr. T P Thangaraj  
Mr. T T Paranthaman

Name of the Participants: Mr. Michael George Martin Sr. Engineer  
Marketing; Mr. M S Narayanan, Marketing Head

Range of Products : Special Purpose machinery including  
food processing machinery, agricultural machinery, construction  
machinery, ceramic making machinery, tea machinery, jut mill  
machinery etc.

Quality Certification : ISO 9001 : 2015 BVQA

### 57..PIECO INDIA ENGINEERING CO. PVT. LTD.

M-15, Kriti Nagar, New-Delhi-110015, Delhi, India

Tel : 91-11- 8800294430

E-mail : mk@pieco.in

Website : www.pieco.in

Name of the Chief Executive : Mr. Narinder Kumar Verma

Ms. Anita Verma; Mr. Munish Kumar Verma

Name of the Participant : Mr. Munish Kumar Verma, Director

Range of Products : Medical devices & Supplies - medical  
tourism,Electricals,Light Engineering

### 58.PIONEER COLD STORE AND CLADDING PVT LTD

No 25 Pallavan Nagar Main Road Maduravoyal  
Chennai-600095, Tamil Nadu, India

Tel : 91-44- 9600175495

E-mail : sales4@pcclimited.org

Website : www.pcclimited.org

Name of the Chief Executive : Mr. Vasudevan Srinivasan

Mr. Divakaran Ayadathil

Name of the Participants : Mr. A N Sabarinathan, Sales Manager

Range of Products : 1. Insulated Panels – Cold Store  
2. Profiled Composite Panels 3. Metal Roofing 4. Insulated Doors  
5. Refrigerated Trucks

Countries of Export : Kenya, Nepal, United Arab Emirates

Quality Certification : ISO 9001:2008

### 59.PLASMEC ENGG. PVT. LTD.

Plot A-325, Road No. 21, Wagle Indl. Estate , Thane

Mumbai 400604, Maharashtra, India

Tel : 91-22-25820092

E-mail : plasmec5@yahoo.co.in

Website : www.plasmec.in

Name of the Chief Executive : Mr. Jayant V. Joshi, Ms. Rajashree J  
Joshi

Name of the Participant : Mr. Jayant V Joshi, Director

Range of Products : Plastic products and machinery, Industrial  
Machinery, Equipment & Technology

Countries of Export : Bangladesh, Ethiopia, Kenya,  
Mozambique, Qatar, Saudi Arabia, South Africa, United Arab Emirates

### 60. POWER GRID CORPORATION OF INDIA LTD

Plot No. -2, Sector 29, Gurgaon-122001, Haryana, India

Tel : 91-124-2571845

E-mail : powergridcc@powergridindia.co.in

Website : www.powergridindia.com





Name of the Chief Executives : Mr. Ravi P Singh; Mr. R.P. Sasmal  
Mr. K. Sreekant

Name of the Participant : Mr. Mukesh, Asst. Gm

Range of Products:Consultancy Services

Countries of Export:Afghanistan,Bhutan,Cuba,Ethiopia,Fiji,Nepal

#### **61..PRAGATI ELECTROCOM PVT. LTD.**

Plot No. 184, Sector-3, Phase-1, Imt Manesar, Gurgaon-122050  
Haryana, India

Tel :91-124--2291480

Fax: 91-124-2291479

E-mail : info@pragatielectrocom.com

Website : www.pragatielectrocom.com

Name of the Chief Executives:Mr. Virendra Kumar; Ms. Alpana  
Kumar

Name of the Participant : Mr. Anil Mahashur, Coo Pu

Range of Products: Free Cooling Earthing, Power Management System,  
Transmission And Telecom Tower

#### **62..PRECISE ENGINEERS**

705/18 Zone-12, Phase - Iv, G.i.d.c. Estate,, V. U. Nager

Anand-388121,Gujarat, India

Tel : 91-2692-236698

Fax : 91-2692-236698

E-mail : rajesh@vedantagroup.net

Website : www.vedantagroup.net

Name of the Chief Executives : Mr. Rajesh R. Dhruv; Ms. Priti R. Dhruv

Name of the Participants : Mr. Rajesh Rameshchandra Dhruv

Managing Director

Range of Products : Industrial Machinery, Equipment & Technology

Countries of Export : Singapore,Thailand,United Arab Emirates

Quality Certification : ISO 9001:2008

#### **63.PRIMAX EQUIPMENT PRIVATE LTD.**

Jalan Industrial Complex, Lane No. R-6, Baniara

P.o. Begri-Domjur, Kolkata-711411,West Bengal, India

Tel : 91-33-2230-2756

Fax :91-33-2230-9544

E-mail : info.primaxgroup@gmail.com

Website : www.primaxgroup.com

Name of the Chief Executives : Mr. Pradeep Kumar Chowdhury

Ms. Beli Chowdhury

Name of the Participant : Mr. Pradeep Kumar Chowdhury ; Managing  
Director

Range of Products : Hot Mix Plant, WMM Plant (84743200), Concrete  
Mixer, (84743110), Hydraulic Mixer, Hoist Mixer (84743110), Mobile  
Batching Plant/Reversible Mixer (84743110), Bitumen Boiler/Bitumen  
Sprayer (84031000), Bar Bending & Cutting (84622910), Shuttering  
& Scaffolding (73084000)

Countries of Export : Bangladesh,Bhutan,Nepal

Quality Certification : ISO

#### **64..PUREVOLT PRODUCTS PVT. LTD.**

D-9/6, Okhla Industrial Area, Phase - I, New-Delhi, India

Tel : 91-11- 41609760

E-mail : info@purevolt.in

Website : www.purevoltindia.com

Name of the Chief Executive : Mr. Sumit Gupta, Director  
& Participant

Range of Products: Electricals,Energy Generation, distribution &  
transmission, Renewableenergy including solar energy, wind

Quality Certification:ISO 9001

#### **65.R. D. ASSOCIATES**

77/7, Durga Complex, , Dangatwasti,

Warje, Shivane, Pune-411023,Maharastra, India

Tel : 91-20-25293033

E-mail : cultureless@hotmail.com

Website : www.autocoils.com

Name of the Chief Executive : Ms.Ratnaprabha N. Doot

Name of the Participant : Mr. Anand Dhoot,C.E.O

Range of Products : Auto Parts, Components, repair &  
maintenance etc.

Quality Certification: ISO 9001:2008

#### **66.R.R. PLAST EXTRUSIONS PVT. LTD.**

403/404, Dilkap Centre, Sakinaka, Safed Pool, Sakinaka Andheri  
East, Mumbai-400072 Maharastra, India

Tel : 91-22-2228568282

Fax : 91-22- 2850 9603

E-mail :info@rrplast.com

Website:www.rrplast.com

Name of the Chief Executive:Mr. Jagdish Ramesh Kamble

Name of the Participant:Mr. Bhushan Sonar,Sales Head

Range of Products: Plastic products and machinery,Auto  
Parts, Components, repair & maintenance etc.,Industrial Machinery,  
Equipment & Technology

#### **67..RAJINDRA SURGICAL INDUSTRIES**

D-65, Sports & Surgical, Complex, Kapurthala Road

Near Metro Milk, Jalandhar -144021,Punjab, India

Tel : 91-181-2651267

Fax : 91-181-2204687

E-mail : kssugical@hotmail.com

Website : www.rajindrasurgicaltools.com

Name of the Chief Executives : Mr. Karnail Singh; Ms. Gurdeep Kaur

Name of the Participant : Mr. Harvinder Singh,Partner

Range of Products : Medical devices & Supplies ,Industrial Supplies

Countries of Export : Bhutan,Botswana,Nigeria,Oman, Pakistan,Sri  
Lanka



#### 68. RANE BRAKE LINING LIMITED

Maithri 132 Cathedral Road  
Chennai-600058, Tamil Nadu, India  
Tel : 91-44-42215641  
Fax : 91-44-26258883  
E-mail : d.bheemsingh@rane.co.in  
Website : www.ranegroup.com  
Name of the Chief Executives : Mr. Vinay Lakshman  
Mr. L.ganesh; Mr. L.lakshman  
Name of the Participants : Mr. S G Rajesh, Manager - Exports  
Mr. Surajith Bose; Manager - Marketing

Range of Products :Auto Parts, Components, repair & maintenance etc.,Auto Parts, Components, repair & maintenance etc.

#### 69.REDDSON ENGINEERS P. LTD.

F 9B, Phase-I, Ida, Jeedimetla, Hyderabad-500055 Telangana, India  
Tel : 91-40-40275298 / 23091  
Fax : 91-40-23096236 / 23713  
E-mail :redsonengineers@gmail.com  
Website :www.redson.org

Name of the Chief Executives :Mr. P. gangadhara Reddy  
Ms. Kasi Visweswari

Name of the Participant : Mr. P. gangadhar Reddy, Ceo  
Range of Products :Plant & Machinery ,Lpg Hp Cylinders,Rotary Shears ,FormingMachines

#### 70.REVA INDUSTRIES LTD.

Plot No. - 28, Sector - 25, Faridabad-121004, Haryana, India  
Tel : 91-129-4185400  
Fax : 91-129-4185414  
E-mail : mkt@revacrane.com  
Website : www.revacrane.com

Name of the Chief Executives : Mr. Balraj Goel; Mr. Rohit Goel  
Name of the Participant : Mr. Rohit Goel, Director

Range of Products : Double Girder EOT Cranes, Single Girder EOT Cranes, Underslung Single; Girder EOT Cranes, Goliath Cranes,Electric Wire Rope Hoists and Jib, Cranes

Quality Certification : ISO

#### 71.RIO INTERNATIONAL

30, G.F. New Guru Nanak Motor Market, Behind Bata Store Co. Kashmere Gate, Delhi-110006, India  
Tel: 91-11-9312865677  
E-mail: riobrakes@gmail.com  
Website: www.rioparts.com

Name of the Chief Executive : Mr. Gurpreet Singh  
Name of the Participant : Mr. Harshpreet Singh Marketing Manager  
Range of Products : Oil Seals I.e., V Seal, U Seal,'O' Ring, Brake Parts I.e., Brake Cylinder Assemblies, And Brake Repair Kits, Diaphragm, Brake Hose, Rubber Parts I.e., Mud Flap, Bellow Boot, Steering Boot, Center Bearing Assembly Complete, Engine Mounting.

#### 72.RITES Ltd

RITES Bhawan, No 1, Sector 29, Gurgaon-122 001, Haryana, India  
Tel : 91-124-257-1666  
Fax : 91-124-257- 1660  
E-mail : info@rites.com  
Website : www.rites.com

Name of the Chief Executives : Mr. Arbind Kumar, Director Projects  
Mr. Ajay Gaur, Director Finance

Mr Mukesh Rathore, Director Technical  
Name of the Participants : Mr. Madhu Mulchandani  
General Manager//Marketing

#### 73.RITESH EXPORTS

69/6A, Najafgarh Road, Industrial Area, Rama Road New-Delhi-110015, India  
Tel : 91-11-45050230, 450464  
Fax :91-11-45143337  
E-mail : ritesh.exports@outlook.com  
Website : www.ritesexports.in

Name of the Chief Executives : Mr. Ritesh Kumar Sidana  
Ms. Anita Sidana; Mr. Samarth Sidana

Name of the Participants : Mr. Ritesh Kumar Sidana, Partner  
Mr. Rakesh Kumar Sidana,Chief Export Executive  
Range of Products:Auto Parts, Components, repair & maintenance etc.

Countries of Export:Costa Rica,Ecuador,Egypt,Ethiopia, Indonesia,Iran,Malaysia,Sri Lanka

#### 74.ROCKET ENGG.CORPN. PVT. LTD

D-19, MIDC, Shirol, Kolhapur-416012  
Maharashtra, India  
Tel : 91-230-2468403  
Fax: 91-230-2468731  
E-mail : info@rocket-comet.com

Name of the Chief Executive : Mr. Jairaj Vasa

Name of the Participant :Mr. Bhavyaraj Vasa, Executive Production and Exports  
Range of Products :Industrial Machinery, Equipment & Technology

#### 75.ROCKWELL INDUSTRIES LIMITED

3rd Floor, Tejaswi Plaza, Punjagutta, Hyderabad-500082  
Telangana, India  
Tel:91-8413-4023414830  
Fax : 91-8413-40-23414829  
E-mail:kushal@rockwell.co.in  
Website: www.rockwell.co.in

Name of the Chief Executive : Mr. Ashok Kumar Gupta  
Name of the Participant :Mr. Prateek Gupta, GM- Business Development

Range of Products : Refrigerators, Freezers and Other Refrigerating,



Freezing Equipment, Electric or Other

Countries of Export: Central African Republic, Germany, Netherlands, Singapore, Sri Lanka

Quality Certification : ISO

#### **76.S B RESHELLERS PVT LTD**

392 E Ward, Post Box No 201, Shahupuri

Kolhapur-416001, Maharashtra, India

Tel : 91-231-2658297, 2658

Fax : 91-231- 2653365

E-mail : helpdesk@sbreshellers.com

Website: www.sbreshellers.com

Name of the Chief Executives: Mr. Sachin R. Shirgaokar

Mr. Sohan S. Shirgaokar

Name of the Participants: Mr. Mohsin Shaikh, Deputy Manager-Marketing.

Range of Products : Special Purpose machinery including food processing machinery, agricultural machinery, construction machinery, ceramic making machinery, tea machinery, jut mill machinery etc.

Countries of Export : Australia, Colombia, Guatemala, Indonesia, Kenya, Mauritius, Philippines, Reunion, South Africa, Uganda, USA

Quality Certification: ISO

#### **77.SAGAR ASIA PVT LTD**

201, Mayfair Complex, S P Road., Secunderabad

Hyderabad-500003, Telangana, India

Tel : 91-40- 27728500

Fax : 91-40-27728529

E-mail : ananthsagar@sagarasia.com

Website: www.sagarasia.com

Name of the Chief Executives : Mr. Vidyasagar; Ms. Jayasree

Name of the Participants : Mr. Ananth Sagar, Head Business Development

Range of Products : Industrial Supplies

Countries of Export : Germany, Malaysia, United Arab, Emirates, Vietnam

Quality Certification : IS 9001 2015

#### **78.SANT ENGINEERING INDUSTRIES**

580, Faiz Road, Karol Bagh, Delhi-110005, India

Tel : 91-11-23679498, 235210

E-mail : charanjeevmalhotra@gmail.com

Website : www.santengineeringindustries.com

Name of the Chief Executive : Mr. Krishan Lal Malhotra

Name of the Participants : Mr. Charanjeev Malhotra

Marketing Manager

Range of Products : Wire & Cable Machines & Plastic Machines

#### **79. SETHI BROTHERS**

3404, Madan Market, Hakim Baqa Street,

Hauz Qazi, New-Delhi-110006, India

Tel : 91-11- 23284870

Fax : 91-11-23234067

E-mail : sethibros3404@yahoo.co.in

Website : www.sethibrothers.in

Name of the Chief Executive : Ms. Suresh Sethi

Name of the Participant : Mr. Kapil Sethi, C.E.O

Range of Products : Industrial Supplies

Quality Certification : ISO 9001:2015 CO.

#### **80. SHARP TOOLS**

9/10 Sitra Road, Sharp Nagar, Kalappatti, Coimbatore -641048

Tamil Nadu, India

Tel : 91-422-4234100

Fax : 91-422-4234134

E-mail : since1967@sharptools.com

Website: www.sharptools.com

Name of the Chief Executives : Mr. K R Pandian; Ms. Sheela Pandian

Name of the Participant : Mr. Kalapatti Ramasamy Pandian, CEO

Range of Products : Electricals

Countries of Export : Bangladesh, Cote d'Ivoire, Egypt, Iran, Kenya

Quality Certification : ISO9001 Certified By Tuv-Sud South Asia

#### **81.SHRINATH FABRICATORS**

S F NO.499/3, Kondayampalayam Road, Keeranatham Post

Coimbatore-641035, Tamil Nadu, India

Tel : 91-422-2929188

Fax : 91-422-2929177

E-mail : shrifab@gmail.com

Website : www.shrinathfabricators.com

Name of the Chief Executive : Mr. N.Jagdeesh

Name of the Participant : Mr. Natarajan Jagdeesh, Proprietor

Range of Products : Industrial Machinery, Equipment & Technology

Countries of Export : Bangladesh, Fiji, Kazakhstan, Kenya, Malawi, Malaysia, Russia, South Africa, Sri Lanka, United Arab Emirates

Quality Certification : ISO 9001:2015 Certification In Progress

#### **82.SIRIA IMPEX PVT. LTD.**

205 Prakash Chambers, 6 Netaji Subhash Marg

Delhi-110002, Delhi, India

Tel : 91-11-120-6557186

Fax : 91-120-2547815

E-mail : siriaexim98@rediffmail.com

Website : www.siriaimpex.com

Name of the Chief Executives : Mr. Sanjiv Kumar

Ms. Sunita Rani

Name of the Participant : Mr. Sanjiv Kumar, Director

Range of Products : Light Engineering, Auto Parts, Components, repair & maintenance etc.

Countries of Export: China

Quality Certification : TS



### 83.SIVANESAN COMPANY (IND)

Ankur Manor ,182 Poonamalee High Road ,Kilpauk

Chennai 600010,Tamil Nadu, India

Tel : 91-44-28363052 / 28361

Fax :91-44-28360500

E-mail : sivanes@sspremier.net

Website : www.sspremier.net

Name of the Chief Executives : Mr. S.sivanesan;Ms. K.s.nethramanjari

Name of the Participants : Mr. P.R.Kalaiselvan,Mr. S.K.Sudan

Range of Products : Cookware, Tableware,Domestic Electrical Appliances Targetting Households

Countries of Export: Australia,Canada,Fiji,Malaysia,Maldives Mauritius, Singapore,Sri Lanka,United Arab Emirates,United Kingdom,USA

### 84.SMC PNEUMATICS (INDIA) PVT. LTD.

A4, Sector 88, Noida, Ghaziabad-Dadri-201305

Uttar Pradesh, India

Tel : 91-120-4780222

Fax :91-120-4780222

E-mail : mgup@smcindia.in

Website : www.smcin.com

Name of the Chief Executives: Mr. Rajendera Kumar Malhotra

Mr. Dinesh Chandra Sidana; Mr.Eiji Ohashi

Name of the Participant : Mr. Nipun Duhan,Deputy Area Sales Manager - Marketing

Range of Products : Industrial Machinery, Equipment & Technology

### 85.SMS ENGINEERING SERVICES

F302 Dreams The Mall Lbs Marg Bhandup West Mumbai

Mumbai-400078,Maharashtra, India

Tel : 91-22-21663324

Fax :91-22-21663325

E-mail : sales@smsengg.com

Website : www. smsengg.com

Name of the Chief Executive : Mr. Mahesh Juwatkar

Name of the Participant : Mr. Mahesh Juwatkar, Proprietor

Mr. Animesh Sengupta, GM Sales

Range of Products : Engineering Products, Energy Generation, distribution & transmission, Renewable energy including solar energy, wind,Industrial Machinery, Equipment & Technology

Countries of Export : Burma,Ghana,Indonesia,Kenya Thailand

Quality Certification : ISO 9001-2015

### 86. SOIL AND ENVIRO INDUSTRIES PVT. LTD.

40/6, Gariahat Road (South), 1st. Floor,

Kolkata-700031,West Bengal, India

Tel : 91-33- 2499-0405/06

Fax : 91-33-2499-0406

E-mail : sales@soilenviro.com

Website : www.soilenviro.com

Name of the Chief Executives : Mr. Asit Kr. Talukdar

Mr. Atit Kr. Talukdar; Ms.Tapa Talukdar

Name of the Participants : Mr. Asit Kumar Talukdar, Managing Director

Range of Products : Industrial Machinery, Equipment & Technology

Countries of Export : Bangladesh,Kenya,Malaysia,Nepal, Oman,Saudi Arabia,Sri Lanka, Thailand,Uganda

Quality Certification :ISO:9001-2008

### 87.SONA CYCLE INDUSTRIES

C-162 Phase 5,Focal Point Ludhiana-141010,Punjab, India

Tel : 91-161-2676501

Fax :91-161-2677344

E-mail : sonacycle@hotmail.com

Website : www.sonaworld.in

Name of the Chief Executive : Mr. Suresh Gupta

Name of the Participants :Mr. Mukul Gupta, Head - International Operations; Mr. Suresh Gupta, Proprietor

Range of Products : Auto Parts, Components, repair & maintenance etc.

Countries of Export : Bahrain,Bangladesh,Burma,Egypt, Mozambique

### 88.STEEL AUTHORITY OF INDIA LIMITED

Ispat Bhawan, Lodi Road New-Delhi-110003, India

Tel : 91-11- 24300480

E-mail : cadsail@gmail.com

Website : www.sail.co.in

Name of the Chief Executive : Ms. Soma Mandal

Name of the Participant : Mr. R k Singhal, Executive Director

Range of Products : Steel Products

### 89.STEELMAN INDUSTRIES

B-XXIX-536/20/2 Opp Dhandari Railway Station Tara Building, Industrial Area C, Dhandari Kalan Ludhiana-141001,Punjab, India

Tel :91-161-5016306

E-mail : info@steelmangroup.in

Website : www.steelmangroup.com

Name of the Chief Executives : Mr. Sham Sunder Gupta, Chairman & Participants; Mr. Rajan Gupta, CEO

Range of Products : Auto Parts, Components, repair & maintenance etc. Auto Parts, Bicycle &Bicycle Parts, Corrugated Galvanised Sheets, Food Products- Corn Starch, Confectionery, Biscuits.

### 90.SUDE ENGINEERING CORPORATION

No. 1106, 10th Main Road, Rpc Layout,

Hampinagar, Vijayanagar

Bangalore-560104,Karnataka, India

Tel : 91-80-23141104

Fax :91-80-23305729

E-mail : sudeengg@gmail.com

Website : www.sudeengg.com

Name of the Chief Executives : Mr. Devdas R Shetty



Mr. Asha Kiran D Shetty

Name of the Participant : Mr. Ghute Vijay Datta

Range of Products : Automated valves Dampers Basis weight valve

Countries of Export : Bhutan, Kenya, Nepal, South Africa, United Arab Emirates

Quality Certification : ISO 9001:2008

#### **91. SUNGOV ENGINEERING PRIVATE LIMITED**

160 Baba Nagar Villivakkam, Chennai-600049 Tamil Nadu, India

Tel : 91-44-26359940, 2650153

Fax : 91-44-26501408

E-mail : ed@sungov.com

Website : www.sungov.com

Name of the Chief Executives : Mr. M Govinda Bhat

Ms. Suneetha Bhat, Mr. Pranesh Bhat M V

Name of the Participants: Mr. Pranesh Bhat Mithapanja Venkat

Executive Director; Mr. Govinda Bhat Mithapanja, Managing Director

Range of Products : Industrial Machinery, Equipment & Technology

Countries of Export : Australia, Canada, Spain, USA

Quality Certification : ISO 9001, OHSAS 18001, ASME U, National Board (NB), ISO 14001

#### **92. TBL INDUSTRIAL & ENGINEERING EXPORTS PVT. LTD.**

14, Chittaranjan Avenue,, Mazenine Floor, Kolkata-700072, West Bengal, India

Tel : 91-33- 3322126005

Fax : 91-33-40055034

E-mail : tblindustrial\_kol@airtelmail.in

Website : www.tblindustrial.com

Name of the Chief Executives : Mr. Taher M Faizullahoy

Ms. Rabab Taher Faizullahoy; Mr. Adnan Taher Faizullahoy

Name of the Participants : Mr. Joyjit Sarkar, Gm Exports

Mr. Adnan Taher Faizullahoy, Director; Mr. Taher M Faizullahoy, Director

Range of Products : Industrial Machinery, Equipment & Technology, Industrial Supplies, Plastic products and machinery, Special Purpose machinery including food processing machinery, agricultural machinery, construction machinery, ceramic making machinery, tea machinery, jut mill machinery etc.

Countries of Export : Bangladesh, Burma, Germany, India, Indonesia, Italy, Malaysia, Nepal,

Singapore, United Arab Emirates, United Kingdom

Quality Certification: ISO 9001

#### **93. THERMAL INSTRUMENTS (I) PVT. LTD.**

House No. 598, Mangaon,, Kudal, Dist. Sindhudurga

Sawantwadi-416519, Maharashtra, India

Tel : 91-2363-2362236243

Fax : 91-2363-2362236018

E-mail : ramk@giconindia.com

Website : www.generalinstruments.net

Name of the Chief Executive : Mr. Raghendra Manohar Kulkarni

Name of the Participant : Mr. Dhruvajyoti Roy, Sr. General Manager

Range of Products: Industrial Supplies

#### **94. TRISHAKTI ALLOYS PRIVATE LIMITED**

Vill Sankua, Sarisha Nainan Road

Diamond-Harbour-743504

West Bengal, India

Tel : 91-9830919185

E-mail : trishakti.acc@gmail.com

Name of the Chief Executive : Mr. Abhyuday Kaushal

Name of the Participant : Mr. Swapan Bhattacharya, Manager

Range of Products : Auto Parts, Components, repair & maintenance etc., Industrial Supplies

Quality Certification : ISO 9001:2015

#### **95. UGI ENGINEERING WORKS PRIVATE LIMITED**

23/F, 23/K, 23/J, K.B. Sarani, Mall Road

Kolkata-700080, West Bengal, India

Tel : 91-33-2559-1304/2551-2

Fax : 91-33-2559-5924

E-mail : admin@universalgears.com

Website : www.universalgears.com

Name of the Chief Executives: Mr. Pravesh Chandra Kapoor

Mr. Vishal Kapoor

Name of the Participants: Mr. Vishal Kapoor , Director

Mr. Debasish Majumder, Vice President

Range of Products : Industrial Machinery, Equipment & Technology

Countries of Export : Bangladesh, Bhutan, Nepal, Nigeria, Pakistan, Saudi Arabia, Sri Lanka, Sudan, United Arab Emirates

Quality Certification: ISO 9001 : 2015

#### **96. UNIVERSAL INDUSTRIAL**

1/2 M L Mitra Road 1st Floor

Kolkata- 700017, West Bengal, India

Tel : 91-33-22876058

Fax : 91-33-22877181

E-mail : spotmix@cal.vsnl.net.in

Website : www.universalindustrial.in

Name of the Chief Executive : Mr. A.K. Hazra

Name of the Participants : Mr. Partha Das, Marketing Executive

Range of Products : Special Purpose machinery including food processing machinery, agricultural machinery, construction machinery, ceramic making machinery, tea machinery, jut mill machinery etc.

Countries of Export : Bangladesh, Bhutan, Nepal

Quality Certification : ISO

#### **97. VINODRAI ENGINEERS PVT. LTD.**

Gut No.231/266, At. Post, Dawalwadi, Tq Badnapur

Jalna-431202, Maharashtra, India

Tel : 91-2482- 262000, 262022



Fax : 91-2482 262400

E-mail : vinodraieng@gmail.com

Website : www.vinodrai.com

Name of the Chief Executives : Mr. Sunil Vinodrai Raithatha

Mr. Hasmukh Vinodrai Raithatha; Ms. Divya Sunil Raithatha

Name of the Participants : Mr. Prasad Deshpande, Mktg Manager

Range of Products : Plastic products and machinery

Countries of Export : Cape Verde, Congo, Democratic Republic of the  
Fiji, France, Haiti, Indonesia, Kenya, Lebanon

Quality Certification : ISO 9001-2015

#### **98.WELD ALLOY PRODUCTS LTD.**

C-33, Sector-Iv, Ghaziabad-Dadri-201301

Uttar Pradesh, India

Tel : 91-120-9810081640

Fax : 91-120-2558724

E-mail : sandeep Kapoor@weldalloyproducts.in

Website : www.weldalloy.com

Name of the Chief Executives : Mr. J.k. Kapoor; Mr. Rajiv Kapoor

Name of the Participants : Mr. Sandeep Kapoor, Director

Range of Products : Welding Electrodes

Countries of Export : Saudi Arabia

#### **99.WENDT(INDIA) LIMITED**

Flat No. 105, Cauvery Block, Natinal Games Housing Complex  
Koramangala, Bangalore-560047, Karnataka, India

Tel : 91-80-25701424

Fax : 91-80-25701425

E-mail : wil@wendtindia.com

Website : www.wenditindia.com

Name of the Chief Executives : Mr. M M Murugappan

Mr. K. Srinivasan

Name of the Participants: Mr. Amit Gupta, Marketing Head

Mr. Kartick Samanta, Manager Marketing

Range of Products : Resin and Metal bonded grinding wheels & tools,  
Electroplating profile wheels & tools, High precision diamond

Dressing rolls, Vitrified CBN wheels, PCD/PCBN wear parts, Dressers &  
Shape tools,

Countries of Export : Australia, Belgium, Brazil, Canada, China  
Germany, Indonesia, Korea, South Russia, Singapore, Taiwan, USA

Quality Certification : ISO 9001: 2008, ISO 14001:2004, BS  
OHSAS 18001:2007

#### **100.WESMAN EXPORTS**

Wesman Center, 8 Mayfair Road

Kolkata-700019, West Bengal, India

Tel : 91-231-40020300

Fax : 91-33-22816402

E-mail : exports@wesman.com

Website : www.wesman.com

Name of the Chief Executives : Mr. Rajan Vaswani, Partner

Ms. Monica Vaswani, Partner

Name of the Participants : Mr. Kunal Kanti Sarkar, Executive Director

Mr. Kamalendu Misra, Senior Executive (Sales & Service)

Range of Products : Industrial Machinery, Equipment & Technology

Countries of Export : Bahrain, Bangladesh, Bhutan, Georgia,  
Indonesia, Iran, Kenya, Malaysia, Nepal, Oman, Qatar, Saudi  
Arabia, Singapore, Sri Lanka, Thailand, United Arab

Emirates, Zambia, Zimbabwe

Quality Certification : ISO-9001

#### **101.WESMAN THERMAL ENGINEERING PROCESSES PVT LTD**

Wesman Center, 8 Mayfair Road

Kolkata-700019, West Bengal, India

Tel : 91-33- 40020300

Fax : 91-33-22816402

E-mail : combustion@wesman.com

Website : www.wesman.com

Name of the Chief Executives : Mr. Rajan Vaswani

Ms. Monica Vaswani; Mr. Anil Vaswani

Name of the Participants : Mr. Kunal Kanti Sarkar, Executive Director

Mr. Kamalendu Misra, Senior Executive (Sales & Service)

Range of Products : Industrial Machinery, Equipment &

Technology

Countries of Export : Bangladesh, China, Ghana, Nepal, Oman Sri  
Lanka, United Arab Emirates

Quality Certification : ISO-9001

#### **102.WORLDPACK MACHINE & AUTOMATION SYSTEMS**

B-206, Om Sai Shraddha Chs, Shastri Nagar, Kalwanaka, Thane -  
400 6045, Mumbai-400605 Maharashtra, India

Tel : 91-22-65232444

E-mail : mukesh.ajmani@worldpackmachines.com

Website : www.worldpackmachines.com

Name of the Chief Executives: Mr. Gautam Kothari

Mr. Chandra Sheregar

Name of the Participants: Mr. Ranjan Kumar Subudhi, Sales Manager

Range of Products : Industrial Machinery, Equipment & Technology

Countries of Export : Kenya, Nepal, Sri Lanka, United Arab Emirates



## EEPC INDIA OFFICES

### REGISTERED & HEAD OFFICE

EEPC INDIA  
Vanijya Bhavan (1st Floor)  
International Trade Facilitation Centre  
1/1 Wood Street, Kolkata-700 016  
**Tel :** 91-33-22890651/52/53 **Fax :** 91-33-22890654  
**E-mail :** eepcho@eepcindia.net **URL :** www.eepcindia.org

### TERRITORIAL OFFICE

EEPC INDIA  
Vandhna (4th Floor), 11 Tolstoy Marg, New Delhi-110 001  
**Tel :** 91-11-23353353, 23711124/25  
**Fax :** 91-11-23310920 **E-mail :** eepcto@eepcindia.net  
**URL :** www.eepcindia.org

### REGIONAL OFFICES

#### Chennai

EEPC INDIA  
Greems Dugar (3rd Floor)  
149 Greems Road, Chennai-600 006  
**Tel :** 91-44-28295501/5502 **Fax :** 91-44-28290495  
**E-mail :** eepcrochen@eepcindia.net

#### Kolkata

EEPC INDIA  
Vanijya Bhavan (2nd Floor)  
International Trade Facilitation Centre  
1/1 Wood Street, Kolkata-700 016  
**Tel :** 91-33-22890673/74 **Fax :** 91-33-22890687  
**E-mail :** eepcrokol@eepcindia.net

#### Mumbai

EEPC INDIA  
B-202 & 220, Aurus Chambers  
Annex "B", 2nd Floor  
Behind Mahindra Tower  
S.S. Amrutwar Marg, Worli  
Mumbai - 400 013  
**Tel :** 91-22-42125555  
**Fax :** 91-22-42125556  
**E-mail :** eepcromum@eepcindia.net

#### New Delhi

EEPC INDIA  
4A, Vandhna Building (7th Floor)  
11, Tolstoy Marg, New Delhi-110 001  
**Tel :** 91-11-23314171/74 **Fax :** 91-11-23317795  
**E-mail :** eepcrodel@eepcindia.net

### SUB-REGIONAL OFFICES

#### Ahmedabad

EEPC INDIA  
TF- 313/A (3rd Floor), ATMA House  
Ashram Road, Ahmedabad-380 009  
**Tel :** 91-79-26588720  
**E-mail :** eepcsroahd@eepcindia.net

#### Bangalore

EEPC INDIA  
Embassy Square 103, First Floor  
No.148, Infantry Road  
Bengaluru 560 001  
**Tel :** 91-80-25581396/8669 **Fax :** 91-80-25586914  
**E-mail :** eepcsroblr@eepcindia.net

#### Hyderabad

EEPC INDIA  
Soham Mansion (1st Floor)  
No. 5-4-187/3 & 4/4, M.G. Road, Secunderabad-500 003  
**Tel :** 91-40-27536704 **Fax :** 91-40-27536705  
**E-mail :** eepcsrohyd@eepcindia.net

#### Jalandhar

EEPC INDIA  
Plot Comm. 1, Focal Point, Jalandhar-144 012  
**Tel :** 91-181-2602264 **Fax :** 91-181-2601124  
**E-mail :** eepcsrojld@eepcindia.net







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E-mail : [eecho@eepcindia.net](mailto:eecho@eepcindia.net)  
URL : [www.eepecindia.com](http://www.eepecindia.com)  
CIN : U51900WB1955NPL022644