

**EPCINDIA**  
ENGINEERING THE FUTURE

# Annual Report

2022-23

Impacting Indian  
engineering

Annual Report | [eepcho@eepcindia.net](mailto:eepcho@eepcindia.net) | [www.eepcindia.org](http://www.eepcindia.org)





ENGINEERING THE FUTURE

**Chairman**

Arun Kumar Garodia

**Sr. Vice Chairman**

Pankaj Swarajlal Chadha

**Vice Chairman**

Aakash Shah

**Executive Director**

Suranjan Gupta

**Addl. Executive Director & Secretary**

Adhip Mitra

**Auditors**

M/s. Ranjit Jain & Co.  
Diamond Heritage, Unit No. H605A  
6th Floor, 16 Strand Road  
Kolkata 700001

**Registered & Head Office**

Vanijya Bhavan (1st Floor)  
International Trade Facilitation Centre  
1/1 Wood Street, Kolkata-700 016

## EEPC INDIA OFFICES

### Suranjan Gupta

*Executive Director*

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*Addl. Executive Director & Secretary*

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### REGIONAL OFFICES

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##### Anima Pandey

*Regional Director & Director (Membership)*

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##### Dr. Rajat Srivastava

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### SUB-REGIONAL OFFICES

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##### J.V. Raja Gopal Rao

*Joint Director*

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#### Hyderabad

##### V. C. Ravish

*Sr. Assistant Director*

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#### Jalandhar

##### Gaurav Gupta

*Assistant Director*

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## Chairmen of EEPC India

1955-56	Late D.N. Jalan	1979-82	Late G. D. Shah
1956-57	Late K. L. Chowdhary	1982-83	Late T.A.S. Balagopal
1957-58	Late S. L. Kirloskar	1983-85	R. P. Jhalani
1958-60	Late B. S. Agarwal	1985-90	M. C. Shah
1960-62	Late A. K. Bhattacharya	1990-94	Late J. S. Bhasin
1962-64	Late S. L. Kirloskar	1994-1999	P. K. Shah
1964-66	Late R. H. Mody	1999-02	Late J. S. Bhasin
1966-68	Late R. L. Rajgarhia	2002-04	Late Satish K. Dhanda
1968-70	Late K. L. Chowdhary	2004-08	Rakesh Shah
1970-72	Late Raunaq Singh	2008-13	Aman Chadha
1972-74	Late Dr. B. V. Bhoota	2013-15	Anupam Shah
1974-77	R. C. Maheshwari	2015-2017	T. S. Bhasin
1977-78	Late Suresh Mehta	2017-2020	Ravi Sehgal
1978-79	Late V. P. Punj	2020- 2022	Mahesh Desai
		2022-	Arun Kumar Garodia

# REPORT OF THE WORKING COMMITTEE

## To the Members of EEPC India

Your Committee is pleased to present its 68th Annual Report for the financial year ended 31st March 2023 together with the Audited Financial Statement of Accounts and the Auditor's Report for the said period. Your Committee gratefully acknowledges the encouragement, co-operation and support extended by the Members throughout the year. In order to maintain transparency, transactions of major financial impact were discussed in the Working Committee Meetings from time to time.

## Membership

The Membership strength in the Council as on 31.03.2022 was 10437 and as on 31.03.2023 was 8407.

The details are as under:-

	As on 31.03.2023	As on 31.03.2022
Ordinary Members	3180	3576
Associate Members	5269	6826
Nominated & Affiliated Members	46	35
Total:	<u>8407</u>	<u>10437</u>

## Financial Status

### Summary of Income & Expenditure Account (Figures in Lakh ₹)

	2022-2023	2021-2022
Income from Members' & Other Income	4381.48	2573.61
Grant – in – Aid from Govt. of India	2537.51	294.74
Interest	224.73	272.02
Total Income	<u>7143.72</u>	<u>3140.37</u>
Total Expenses	7109.90	3117.98
Surplus / (Deficit) for the year	<u>33.82</u>	<u>22.39</u>

## **Dividend**

The Council is registered under Section 8 of the Companies Act, 2013 as not for profit entity. Hence, no dividend can be declared by the Council.

## **Material Changes and Commitments**

No material changes and commitments affecting the financial position of the Council occurred between the end of the financial year to which this financial statement relates and the date of this report.

## **Conservation of Energy, Technology Absorption, Foreign Exchange Earnings & Outgo**

### **1. Conservation of Energy, Technology Absorption**

The particulars as required under the provision of Section 134(3)(m) of the Companies Act, 2013 in respect of conservation of energy and technology absorption have not been furnished considering the nature of activities undertaken by the Council during the year under review.

### **2. Foreign Exchange Earnings and Outgo**

During the financial year 2022-23, the foreign exchange earnings of the Council amounted to Rs.34.45 lakhs as against Rs.0.00 lakh in the previous year. The expenditure in foreign exchange during the financial year was Rs. 2986.35 lakhs as compared to Rs. 290.61 lakh in the previous year.

## **Loan, Guarantees or Investments**

Particulars of loans given, investment made, guarantees given, if any, and the purpose for which the loan or guarantee and investment is proposed to be utilised are provided in the standalone financial statement in note nos 2.7 & 2.12.

## **Internal Financial Control and its Adequacy**

The Council has a proper and adequate internal control system commensurate with its nature of activities and meets the following objectives:

- providing assurance regarding the effectiveness and efficiency of operations;
- efficient use and safeguarding of resources;
- compliance with policies, procedures and applicable laws and regulations; and
- transactions being accurately recorded and promptly reported.

The members of the Working Committee regularly review the adequacy of internal control system.

## **Corporate Social Responsibility (CSR)**

Provisions relating to CSR, as contained in Section 135 of Companies Act 2013, were not applicable to the Council for the current financial year.

### **Committee Responsibility Statement**

As stipulated in Section 134(3)(c) of the Companies Act, 2013, your Committee subscribes to the “Committee Responsibility Statement” and confirms as under:

- 1) That in the preparation of the Annual Accounts for the financial year ended March 31, 2023, the applicable accounting standards have been followed and there are no material departures;
- 2) That for preparing financial statements, the Committee has selected such accounting policies and made such judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Council at the end of the financial year;
- 3) That the Committee has taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Council and for preventing and detecting fraud and other irregularities;
- 4) That the Committee has prepared the Annual Accounts of the Council on a going concern basis;
- 5) That the Committee has laid down internal financial controls to be followed by the Council and such internal financial controls are adequate and were operating effectively; and
- 6) That the Committee has devised proper systems to ensure proper compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

### **Auditors and Auditors' Report**

#### **Statutory Auditors**

Under Section 139 of the Companies Act, 2013 and the Rules made thereunder, it is mandatory to rotate the statutory auditors on completion of the maximum term permitted under the provisions of Companies Act, 2013. In line with the requirements of the Companies Act, 2013, M/s. Ranjit Jain & Co., Chartered Accountants, were appointed as the statutory auditors of the Council for a period of five consecutive years from the conclusion of the 64th AGM till the conclusion of the 69th AGM due to be held in the year 2024. The requirement for the annual ratification of auditors' appointment at the AGM has been omitted pursuant to Companies (Amendment) Act, 2017 notified on May 7, 2018.

During the year, the statutory auditors have confirmed that they satisfy the independence criteria required under the Companies Act, 2013 and Code of ethics issued by the Institute of Chartered Accountants of India.

#### **Committee's Comment on the Auditors' Report**

The observations of the Statutory Auditors, when read together with the relevant notes to the accounts and accounting policies are self-explanatory. There are no qualification, reservation or adverse remark or disclaimer made by the said auditors in their report.

#### **Cost Records and Cost Audit**

Maintenance of cost records and requirement of cost audit as prescribed under the provisions of Section 148 (1) of the Companies Act, 2013 are not applicable for the activities carried out by the Council.

#### **Number of Meetings of the Working Committee**

During the year, the Council held four Working Committee Meetings on 17th June 2022, 6th September 2022, 11th October 2022 and 03rd February 2023 respectively. The necessary quorum was present for all the meetings. The intervening gap between any two meetings was within the period prescribed by the Companies Act, 2013.





### Significant and Material Orders, if any

During the year, there were no significant and material orders passed by the regulators or courts or tribunals impacting the going concern status and the Council's operation in future.

### Reporting of Frauds by Auditors

During the year under review, the Auditors had not reported to the Working Committee any matter under Section 143 (12) of the Companies Act, 2013, any instances of fraud committed against the Company by its officers or employees, the details of which would need to be mentioned in the Report of Working Committee [ i.e. the Board].

### Prevention of Sexual Harassment at Workplace

As per requirement of The Sexual Harassment of Women at Workplace (Prevention, Prohibition & Redressal) Act, 2013 and Rules made thereunder, your Council has constituted Internal Complaints Committee (ICC). During the year, no complaints were received by the Council.

### Compliance with Secretarial Standards

The Council is in compliance with the applicable Secretarial Standards issued by the Institute of Company Secretaries of India and approved by the Central Government under Section 118(10) of the Act.

### Particulars of Employees

There was no employee of the Council who received remuneration in excess of the limit prescribed under Section 197 of the Companies Act, 1956 read with Rule 5 of the Companies (Appointment and Remuneration) Rules, 2014.

### Green Initiatives

Electronic copies of the Annual Report 2022-23 and Notice of the 68th Annual General Meeting are sent to all the members to the email ID registered with EEPC India. The Physical copies of the aforesaid documents will also be available at all the offices of EEPC India for inspection during normal business hours on working days. Also, the printed copies of the same will be made available on specific requisition.

### Appreciations and Acknowledgements

We are grateful to the members for their co-operation, fruitful suggestions and guidance from time to time.

We also thank the Government of India, particularly the Ministry of Commerce, the Ministry of Finance, the Ministry of Corporate Affairs, the Income Tax Department, the Reserve Bank of India and other government agencies for their support, and look forward to their continued support in the future.

On behalf of the Working Committee

Sd/-

**Arun Kumar Garodia**  
Chairman

DIN: 00011061

Place : Kolkata

Date : 5th September 2023

# EXPORT PERFORMANCE

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The Working Committee of EEPC INDIA has the pleasure in presenting its report on the activities of EEPC India for the year ended 31st March, 2023.

## A. OVERALL EXPORTS DOWN BY 7.08% DURING APRIL 2022 - MARCH 2023

Based on the provisional data published by DGCI&S Cumulative value of exports for the period April-March 2022-23 was US\$ 447.46 billion (INR 3620630.94 crore) as against US\$ 422 billion (INR 3147021.49 crore) in the previous year registering a growth of 6.03 per cent in Dollar terms and 15.05 per cent in Rupee terms over the same period last year.

## B. PERFORMANCE OF ENGINEERING SECTOR IN FY 2022-2023

According to the provisional data available from DGCI&S up to March 2023, India's export of engineering goods have registered a decline of 4.57% in US\$ Million during the financial year 2022-23 in comparison to the same period in the previous fiscal. The provisional data indicates the exports of engineering goods from India have reached USD 107.04 billion up in March 2023 in comparison to USD 112.16 billion in the previous fiscal.

In rupee terms, cumulative engineering exports in fiscal 2022-23 recorded 2.77 percent growth year-on-year.

The share of engineering exports in total merchandise exports came to 23.9% which is lower than the last fiscal.

## C. PERFORMANCE COMMODITY-WISE

**What's  :** and **What's  in March**

In Comparison to cumulative export performance in April - March 2021-22

**What's up :** Products of Iron and Steel, Zinc and Nickel Products from Non-ferrous Segment, All the panels from Industrial Machinery, Motor Vehicles/Cars, Auto Components/Parts, Aircrafts and Ship and Boats, Medical Instruments, Construction Machinery, Office Equipment, etc.

**What's down:** Iron & Steel segment, Copper and Aluminium from Non-ferrous segment, Two-Three Wheelers, Railway Transport, Bicycle Parts and Project Goods, etc.

**Panel-wise Exports (Values in USD Mn.)**

(Figures in US\$ million)

PANEL	April - March 2021 - 22	April - March 2022 - 23	Growth %
Iron and Steel	22906.2	13396	-42%
Products of Iron and Steel	8785.6	9768	11%
Copper and products	2429.6	1848.5	-24%
Aluminium and products	10641.6	8877	-17%
Zinc and products	1002.9	1324.8	32%
Nickel and products	127	204.1	61%
Lead and products	543.1	481.7	-11%
Tin and products	19.2	11.4	-41%
Other Non-Ferrous Metals	802.1	761.8	-5%
Industrial Machinery like Boilers, Parts, etc.	596.7	625.9	5%
IC Engines and Parts	3358.3	3627.7	8%
Pumps of all types	1224.9	1319.3	8%
Air-conditioner and Refrigerators	1472.9	1624.9	10%
Industrial Machinery for dairy, food processing, textiles etc.	7999.9	8517.6	6%
Machine Tools	680.2	693.8	2%
Machinery for Injecting moulding, Valves and ATMs	1929.5	2369	23%
Electrical Machinery	10349.3	10970.2	6%
Motor Vehicle/Cars	7573.3	8718.5	15%
Two and Three Wheelers	2985.3	2787.9	-7%
Auto Components/Parts	6876.1	7273.7	6%
Auto Tyres and Tubes	2922.7	2966.8	2%
Aircrafts and Spacecraft Parts and products	1142.1	1428.2	25%

(Figures in US\$ million)

PANEL	April - March 2021 - 22	April - March 2022 - 23	Growth %
Ships, Boats and Floating products and parts	3600.7	4035.5	12%
Medical and Scientific Instruments	1727.9	2209.1	28%
Railway Transport	416.1	371.1	-11%
Hand Tools & Cutting Tools	986.3	952.4	-3%
Bicycle & Parts	460.6	395.8	-14%
Cranes, Lifts & Winches	650.6	812.9	25%
Office Equipment	209.6	297.6	42%
Other Construction Machinery	2113.3	2410.5	14%
Prime Mica & Mica Products	32	27.4	-14%
Project Goods	3.78	2	-47%
Other Rubber Product except Footwear	1706.1	1712.4	0%
Other Misc. Items	3888.1	4216.8	8%



**D. TOP DESTINATIONS**

(Figures in US\$ million)  
(Prov.)

<b>COUNTRY</b>	<b>Cumulative Exports 2021 - 22</b>	<b>Cumulative Exports 2022- 23</b>	<b>Growth %</b>
USA	17491.9	18679.1	6.8%
UAE	5586.8	4964.1	-11.1%
GERMANY	3865.5	3945.9	2.1%
ITALY	4159.9	3932.4	-5.5%
SINGAPORE	2638.9	3671.1	39.1%
MEXICO	2850.1	3475.7	22.0%
U K	3047.5	3125.5	2.6%
SAUDI ARABIA	1919.3	3082.8	60.6%
TURKEY	3519.1	2851.2	-19.0%
CHINA P RP	5533.6	2631.9	-52.4%
NETHERLANDS	2009.5	2593.7	29.1%
INDONESIA	2119.4	2587.5	22.1%
BANGLADESH PR	2930.9	2540.5	-13.3%
SOUTH AFRICA	2491.7	2484.7	-0.3%
NEPAL	3449.5	2305.3	-33.2%
FRANCE	1846.7	2197.2	19.0%
KOREA RP	3143.9	2189.7	-30.4%
THAILAND	2481.8	2113.0	-14.9%
BRAZIL	1832.7	1930.9	5.4%
MALAYSIA	1552.2	1850.2	19.2%
BELGIUM	2377.6	1835.4	-22.8%
VIETNAM SOC REP	2607.3	1832.6	-29.7%
JAPAN	1741.3	1668.4	-4.2%
SPAIN	1632.1	1390.6	-14.8%
AUSTRALIA	1256.4	1377.0	9.6%



**E. TOP 5 DESTINATIONS: PRODUCT PERFORMANCE**

Destinations	Substantial Growth
<b>USA</b>	Products of Iron and Steel, Electric Machinery and Equipment, Auto Components/Parts, Industrial Machinery for Dairy etc., Other Misc. Engineering Items, Aluminium, Products of Aluminium, Iron and Steel, ATM, Injecting Moulding Machinery etc., Auto Tyres and Tubes, IC Engines and Parts, Other Construction Machinery, Aircraft, Spacecraft and Parts, Medical and Scientific Instruments, Pumps of all types
<b>UAE</b>	Iron and Steel, Ship, Boat and Floating Structures, Motor Vehicle/Cars, Products of Iron and Steel, Electric Machinery and Equipment, Industrial Machinery for Dairy etc. Other Misc. Engineering Items, Auto Components/Parts, Air-coditioner, Refrigeration Machinery etc. Zinc and products made of Zinc, Other Construction Machinery, ATM, Injecting Moulding Machinery etc. Aluminium, Products of Aluminium, Auto Tyres and Tubes
<b>GERMANY</b>	Electric Machinery and Equipment, Products of Iron and Steel, Industrial Machinery for Dairy etc., Auto Components/Parts, Iron and Steel, Other Misc. Engineering Items, Auto Tyres and Tubes, Aluminium, Products of Aluminium, IC Engines and Parts, Other Rubber Products except Footwear, Medical and Scientific Instruments, ATM, Injecting Moulding Machinery etc., Pumps of all types
<b>ITALY</b>	Iron and Steel, Aluminium, Products of Aluminium, Products of Iron and Steel, Auto Components/Parts, Electric Machinery and Equipment, Industrial Machinery for Dairy etc., IC Engines and Parts, Auto Tyres and Tubes, Other Misc. Engineering Items, ATM, Injecting Moulding Machinery etc., Pumps of All Types, Two and Three Wheelers, Machine Tools, AC, Refrigeration Machinery etc., Other Construction Machinery
<b>SINGAPORE</b>	Ship, Boat and Floating Structures, Electric Machinery and Equipment, Industrial Machinery for Dairy etc., Aircraft, Spacecraft and Parts, Products of Iron and Steel, Other Construction Machinery, ATM, Injecting Moulding Machinery etc., Medical and Scientific Instruments, Other Misc. Engineering Items, IC Engines and Parts, Hand Tool, Cutting Tool of Metals, AC, Refrigeration Machinery etc., Auto Components/Parts, Iron and Steel, Nuclear Reactor, Industrial Boiler, Parts

## PUBLICITY AND PROMOTION

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2022-23 was the dual celebration of 75 years of India's Independence and the period when India assumed the Presidency of G20 for a year. On December 1, 2022, India took over the Presidency of the G20 (formally known as the Group of 20) for the first time since it was founded in 1999 after the Asian Financial Crisis. The 75 week countdown as part of Azadi Ka Amrit Mahotsav was observed by narrating the Indian Engineering Brilliance over 75 different slides.



During FY22-23, EEPC India had organised 100 web/physical and hybrid sessions, led 33 India Pavilions in 33 International Fairs covering 20 Nations in 5 Continents Germany, Bangladesh, Thailand, Italy, Jordan, UK, South Africa, Malaysia, UAE, Bulgaria, South Korea, Tanzania, Colombia, Vietnam, USA, Nigeria, Sweden, Indonesia, Mexico, Nepal, There were 7 RBSMs across the year including the biggest Engineering showdown – IESS which turned X this FY 2023. One of the India Pavilions was converted to INDEE in Tanzania which became the 42nd INDEE and Tanzania was the 28th nation.

Industrial Supply, Energy Solutions, Automation, Motion & Drives, Pharmaceutical Machinery; Agriculture Machinery & Equipment; HVAC, Water management, Plumbing Technology; Electrical, Mechanical Machinery, Automation; Subcontracting and manufacturing Supply Chain; Automotive & spare parts; Metalwork Industry - equipment, technology, & instruments; Building Machinery & Components, Electrical Machinery, Tube, Pipe, Pumps and Valves, Machinery, Mechanical Parts;

Foundry, Forging, Furnace and Thermal Processing Technology; Engineering, Multi-Products; Medical Device, Pharma Machinery; Hand Tools, Fasteners, DIY Equipment; Industrial Fasteners, Tooling & Machinery; Food Processing, Packaging and Supply Chain; Textile Machinery & Allied Products, Coil Winding, E-Mobility are the sectors covered

**EEPC India participated in India Pavilions**

Events Abroad in 2022-23						
SL.	Focus	Name of the Event	Scheme	Date	Place of the Event	Product Profile
1	Europe	Hannover Messe 2022	MAI	30 May - 2 June 2022	Hannover, Germany	Industrial Supply, Energy Solutions, Automation, Motion & Drives
2	South Africa	Asia Pharma	MAI	19-21 May 2022	Dhaka, Bangladesh	Pharmaceutical Machinery
3	ASEAN	Agritechnica Asia 2022	MAI	25-27 May, 2022	Bangkok, Thailand	Agriculture Machinery & Equipment
4	Europe	MCE Mostra	MAI	28 June - 1 July 2022	Milan, Italy	HVAC, Water Management, Plumbing Technology
5	WANA	JIMEX	MAI	30 May-2 June 2022	Amman, Jordan	Electrical, Mechanical Machinery, Automation
6	Europe	Subcon	MAI	7-9 June 2022	Birmingham, UK	Subcontracting and manufacturing Supply Chain
7	Africa	Automechanika Johannesburg	MSME	7 - 10 June 2022	Johannesburg, South Africa	Automotive & spare parts
8	ASEAN	Metaltech 2022	MAI	22-25 June 2022	KUALA LUMPUR, Malaysia	Metalwork industry - equipment, technology & instruments
9	WANA	Buyer Seller Meet in Dubai, 2022	MAI	10 - 11 August 2022	Dubai & Abu Dhabi	Building Machinery & Components, Electrical Machinery, Tube, Pipe, Pumps and Valves, Machinery, Mechanical parts
10	Europe	Automechanika, Frankfurt	MAI	13-17 September 2022	Germany	Automotive Components, Garage & Workshop Equipment
11	Europe	International Technical Fair 2022	MAI	19 - 24 September 2022	Plovdiv, Bulgaria	Automobiles, Electrical, Construction, Power Engineering & Environment
12	North East Asia	Korea Metal Week 2022	MSME	21- 23 September 2022	Seoul, South Korea	Foundry, Forging, Furnace and Thermal Processing Technology
13	Africa	INDEE Tanzania 2022	MAI	22 - 24 September 2022	Dar-es-Salaam, Tanzania	Engineering, Multi-Products,
14	South Asia	Bangla MedExpo	MAI	22-24 September 2022	Dhaka, Bangladesh	Medical Device, Pharma Machinery



SL.	Focus	Name of the Event	Scheme	Date	Place of the Event	Product Profile
15	Europe	International Hardware Show	MAI	25-28 September 2022	Germany Cologne	Hand Tools, Fasteners, DIY Equipment
16	LAC	International Industrial Fair of Bogotá	MAI	26-30 September 2022	Bogota, Columbia	Subcontracting, Industrial Machinery
17	ASEAN	India - Vietnam B2B 2022	MAI	28-29 September 2022	Ho Chi Minh City, Vietnam	Auto Components, Agri Machinery, Electrical & Electronic Equipment and Appliances, Food Processing Machinery, Textile Machinery
18	NAFTA	International Fastener Expo 2022	MAI	17-19 October 2022	Las Vegas, USA	Industrial Fasteners, Tooling & Machinery
19	Africa	Nigeria Pharma Manufacturers' Expo 2022	MAI	18 - 19 October 2022	Lagos, Nigeria	Medical Device, Pharma Machinery
20	Europe	BAUMA	MAI	24-30 October 2022	Munich, Germany	Construction Machinery
21	ASEAN	VINAMAC 2022	MAI	2-5 November 2022	Ho Chi Minh City, Vietnam	Industrial Machinery, Equipment, Technology and Products
22	WANA	Gulfood Manufacturing	MAI	8-10 November 2022	Dubai, UAE	Food Processing, Packaging and Supply Chain
23	Europe	Elmia Subcontractor	MAI	15 - 17 Nov 2022	Jonkoping, Sweden	Subcontracting
24	ASEAN	Metalex Thailand	MAI	16- 19 November 2022	Thailand	Metalwork industry - equipment, technology, instruments
25	WANA	Automechanika, Dubai 2022	MAI	22 - 24 November 2022	Dubai, UAE	Auto Component and Accessories
26	ASEAN	Manufacturing Indonesia 2022	MAI	30 November -3 December 2022	Jakarta, Indonesia	Machinery Equipment, Materials
27	WANA	Big 5, Dubai 2022	MAI	5-8 December 2022	Dubai, UAE	Construction and Building Material
28	WANA	Arab Health 2023	MAI	30 Jan - 2 February 2023	Dubai, UAE	Medical Device & Supplies

SL.	Focus	Name of the Event	Scheme	Date	Place of the Event	Product Profile
29	LAC	EXPO MANUFACTURA	MAI	7-9 February 2023	Monterrey Mexico	Processing and Manufacturing Industry
30	South Asia	Nepal Medical Show	MAI	2 - 4 March 2023	Kathmandu, Nepal	Medical Devices and Equipment
31	South Asia	Asia Pharma Expo 2023	MAI	2- 4 March 2023	Dhaka, Bangladesh	Medical Device, Pharma Machinery
32	WANA	Middle East Energy 2023	MAI	7 - 9 March 2023	Dubai, UAE	Electrical Machinery, Component and Supplies
<b>Events in India - 2022-23</b>						
33	India	RBSM in MET+HTS 2022	MAI	2 - 4 November 2022	Mumbai	Rolling, Press Breaking, Stamping, Forging, Casting, Welding, Non-ferrous metals, Heat Treatment, Heating Equipment-Metal Forming
34	India	RBSM in ITME 2022	MAI	8 - 13 December 2022	Greater Noida	Textile machinery & allied products
35	India	RBSM in IMTEX 2022	MAI	23- 24 January 2023	Bengaluru	Machine Tools
36	India	International Engineering Sourcing Show (IESS - X)	MAI	16 - 18 March 2023	Chennai	Engineering, Multi-Products, Industrial Supply and Sourcing
37	India	RBSM in Global Investors Summit 2023, Indore	MP Govt.	11 - 12 January 2023	Indore, MP	"Renewable energy equipment, Products of iron & steel, Textile machinery, Food processing machinery, Auto components "
38	India	RBSM in Bio Asia 2023	MAI	24- 26 February 2023	Hyderabad	Lifesciences, Biotechnology, Medtech

<b>Virtual Events - 2022-23</b>		
SL.	Name of the Event	Date
39	MSME Conclave 2022	14th July, 2022
40	MSME Defence Week & RBSM	November 29 – December 2, 2022
41	Role of Standard for Globalization opportunities for Engineering MSME	24 January, 2022
42	Railway Sourcing Show	2- 4 February, 2022

Corporate Communication published the regular publications and the also Post Event Reports of all the Mega Shows - IESS, INDEE Tanzania, Two Mega Web Events, Annual Report and Regular Publications including monthly magazine, EEPC at work and Advantage India.

## Regular Publications

### Monthly:

#### a. Indian Engineering Exports - ie<sup>2</sup>

EEPC INDIA has been publishing a 76-96 page coloured monthly magazine Indian Engineering Exports which has both domestic and overseas circulation of around 11,000 copies covering Bureaucrats, Diplomats in India, Indian Embassies Abroad, Bankers, Trade Associations and overseas events. Special Editions on various countries and events are published with elucidations on event specific sectors along with detailed country report wherever and whenever the events are being held so that the focus report acts as a guide to the event and as a ready reckoner for the participants. A special column on Technological Upgradation in Engineering Sector in India by Experts from different reputed Educational Institutions and R&D Organisations have added a different dimension to the magazine. There are also specialised economic policy oriented columns by Financial Experts and monthly detailed engineering export analysis by our in house Policy Team.

During Pandemic, we have switched to PDF mode which has widened the reach of this magazine to close to a Lac readership covering all our six social media handles and the usual readership .

This year we made special editions on Tanzania, Metals and Tools, MSMEs, Indian Defence, Indian Castings, On Standardisation, Economic Survey 2022-23

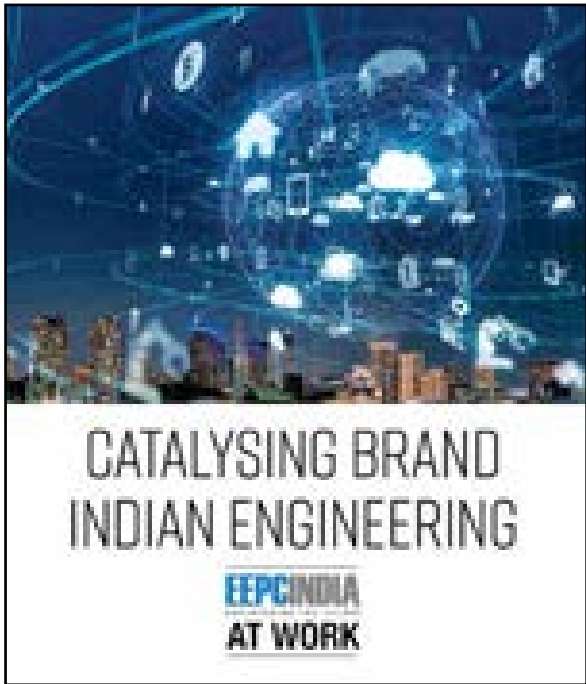
Sr No	Month	Vol and Issue	Cover theme	Country /City covered
1	April	Vol15 and Issue 1	EEPC India 51st National Awards	
2	May	Vol15 and Issue 2	USD 100 Billion	
3	June	Vol15 and Issue 3	INDEE Tanzania	
4	July	Vol15 and Issue 4	Malaysia - Metals and Tools	Malaysia
5	August	Vol15 and Issue 5	MSMEs	
6	September	Vol15 and Issue 6	Whirlwind of events in October - Medical Device and Pharma ( Nigeria Pharma); Fasteners (IFE ,USA) and Construction Machinery (Bauma, Germany)	Nigeria, USA and Germany
7	October	Vol15 and Issue 7	Indian Defence used March 2021- MSME Defence Week in November 2022	
8	November	Vol15 and Issue 8	Indian Castings	
9	December	Vol15 and Issue 9	G20 Presidency	
10	January	Vol15 and Issue 10	On Standardisation	
11	February	Vol15 and Issue 11	IESS XI	
12	March	Vol15 and Issue 12	Economic Survey 2022-2023	



**Generic for EEPC Branding**

**b. EEPC INDIA at Work**

This book is a collage of activities of EEPC India covering the flagship events like IESS, INDEE and major events like Awards and major publications. The 15 Chapters are also shown here



**c. Advantage India**

This is a handbook which is a ready reckoner for inward Investors. It gives an overview of the macro and micro position of India with respect to the world upholding the achievements of India in manufacturing, infrastructure, generic trade FDI, specifically engineering exports and Indian labour laws and taxes are also touched upon .



**d. Indian Engineering Booklet**

The booklet upholds the Indian Engineering sector as the largest foreign exchange earner highlighting the significance of MSMEs for Indian growth story. The sectoral statistics of Machine Tools, Foundry, Coal, Steel, Electricity, Automotive



and Technology per se have been emphasised. Overall Indian Engineering Exports and the country's transition to Industry 4.0 have been documented.

**2022-23 version has the theme – Making India Aatmanirbhar**

**e. Calendar on**

Money is the commonest medium of exchange which has evolved over the years replacing the primitive barter system. Being the principal measure of wealth, it forms the basis of today's dominant subjects of economics and finance and is one of the primary bases on which the global socio economic standards are measured.

Coins are one of the important financial Instruments used by us. Indian coinage has an illustrious and colourful history and is one of the oldest ones so far.

This calendar is an abridged journey of Indian Coins from Indus Valley Civilization (when traces of coins were probably first noticed) till Circa 2011.

The calendar was extremely appreciated.



### Event Specific Designs of around webinars

Close to 100 Webinars/Seminars/Meetings were held during the year.

Date	Topic
August 27, 2022	Theme - E Session on “Minimizing Costs, FOREX Management & Outlook for USDINR”
April 27, 2022	Awareness Session on Standard Operating Procedure (SOP) for Scrutiny of GST returns and recent important amendments in GST Law
May 13, 2022	Session on Scrutiny of GST returns and Recent amendments in GST Laws
June 27-July 13	15 Days Certification Program on Foreign Trade Period
Jun-23	Benefits & Opportunities for MSMEs in reducing Carbon Footprints - June Session
Aug-02	Benefits & Opportunities for MSMEs in reducing Carbon Footprints - August Session
June 8, 2022	Capacity Building Session on Export Opportunities in Punjab & Exim Bank’s Ubharte Sitaare Programme
July 14, 2022	MSME Conclave 2.0- Strengthening OEM Supply Chain Competitiveness: Future -complete this
June 30, 2022	Drones – Manufacturing for various application & operational training
June 24, 2022	Live session on How to access global market for foundry products
20.07.2022	Awareness Seminar on GST - Capacity Building event & INDEE Tanzania Roadshow
Jul-07 2022	A virtual business to business meeting between Russian and Indian companies for Shipbuilding & allied sector
Jun-30, 2022	Capacity Building Session on “NiryatBandhu Scheme” & INDEE Tanzania Roadshow
Jul-08, 2022	Capacity Building Program on Exports & INDEE Tanzania 2022 Roadshow
Jul-20, 2022	"Green technologies and practices: for foundry & steel re-rolling industries"
Jul-29, 2022	Seminar on Opportunities in Engineering Exports & Imports Agenda- A Capacity Building Event
Jul-12, 2022	Capacity Building Programme on Export Opportunities for Engineering Products in East Africa
16-18 March 2023	IESS X - International Engineering Sourcing Show in Chennai
August 10-11, 2022	India - UAE B2B meeting Sectors covered
November 29 -December 2, 2022	IMDW 2022 India MSME Defence Week
Jul-28, 2022	District Level Stakeholder Consultation (Focus @75) Under District as Export Hub & “Strategy for New Export Markets & New Products Under Capacity Building Program With Special Session on East Africa (INDEE - Tanzania)
Jul-29, 2022	Awareness Seminar on How to Start your own STARTUP
Sep-14, 2022	Capacity Building Session on Accreditation and its Benefits to the Engineering Sector in September
Oct-19, 2022	Capacity Building Session On Accreditation and its Benefits to the Engineering Sector in October
Aug-10	Capacity Building Program on Basics of How to Export, Financial Solutions for MSMEs and Exploring opportunities in International Market

Date	Topic
August 24, 2022	Training sessions on “FEMA Guidelines & Banking issues along with Informations on New Export Markets & products for Engineering Sector (Focus on Latin American Countries)
Aug 30,2022	Seminar on International Trade & Logistics (A Capacity Building Event)
August 27, 2022	Capacity Building Session on Export Finance and Opportunities in Engineering Export Sector
August 8, 2022	Session with IIFT Intern at RO Kolkata office
August 18, 2022	Capacity Building Programme on “Recent Interventions to Enhance Exports”
August 30, 2022	Capacity Building Program on “Recent Changes in GST - Impacting Exporters & Importers”
September 27, 2022	Seminar on Strategic Management and Leadership Sustaining Growth & Development
September 23, 2022	Export Awareness Seminar on RoDTEP Scheme – Features, Benefits and Eligibility
September 28-29	India - Vietnam B2B 2022
Sep-23	Capacity Building Programme in Aurangabad Event Place - The Aurés, (formerly: Keys Hotel The Aures), Aurangabad
Sep-09	Capacity Building Programme on Moving towards sustainable trade financing through digitisation
Sep-29	Enhancing Exports Competitiveness through International Technological Collaborations
Sep-21	Capacity Building Program on “Current Compliances and Challenges for Exporters”
September 14, 2022	Session on MSME Training Intervention & Benefit Schemes for Skill & Technological Development
September 16, 2022	Capacity Building Session on Export finance and Opportunities from Varanasi
October 19, 2022	Virtual Business Meet with Buyers from Brazil
September 22, 2022	A virtual Interactive Business Meeting between Russian and Indian companies for Metallurgical & Allied sectors
October 12, 2022	Interactive Session on RBI Master Direction for Exports and FEMA Guidelines & Export related banking problems and their solutions ( A Capacity Building Event )
October 7, 2022	Briefing Session on EEPC India - QCI Quality Awards
October 14, 2022	Export Promotion & Capacity Building Programme
October 28, 2022	Accreditation Ecosystem & Benefits of Testing for Enhancing Engineering Exports
October 19, 2022	Capacity Building Sessions Technical Session 1 (11 AM to 1 PM): Current Export Compliances, Challenges and Benefits under Foreign Trade Policy.
January 24,2023	National Conclave on Standardization, Testing & Certification in Engineering Sector to boost Exports”
November 5, 2022	Interactive Session on How to Have an Export Start up – Export Procedure & Incentives



Date	Topic
November 29, 2022	Seminar on Foreign Exchange-Derivative Market and Risk Management, ( A Capacity Building Event )
November 14-Dec 2nd	7th Edition of 15 Days Training Programme in Foreign Trade Management
November 11, 2022	Capacity Building Programme on Latest updates on GST & Outlook on Trade finance & Minimizing Forex Costs
November 10, 2022	An Interactive Session on How to Have an Export Startup – Export Procedures and Incentives, ( A Capacity Building Event ) Faculty
November 10, 2022	Technology Up- gradation for Indian Engineering Sector" (A Capacity building program )
November 11, 2022	Capacity Building Programme on the theme - Enhancing Global Export Opportunities for Engineering Goods at IESS-X & Trade Financing techniques in reducing bank charges particular on Letter of Credit
November 11,2022	Interactive Session with Union Minister of Commerce of Myanmar & His Ministerial Delegation
2-4 February, 2022	Indian Railways Sourcing Week 2.0
November 15, 2022	Capacity Building Programme for Export Development in Kancheepuram District under Niryat Bandhu Scheme
December 7,2022	How to have an Export Start up- Export Procedure & Incentive
December 16,2022	Two Back to Back sessions Session1 : Automation for Engineering Manufacturing Session 2 International Trade & Marketing
December 20,2022	A Capacity Building Session for RBI Master Direction for Exports & FEMA Guidelines Export Related Banking problems & their solutions, Participation at International Engineering Sourcing show (IESS X), Covering Export Risks & Finance options
December 21,2022	Capacity Building Programme on Recent changes in GST & Customs impacting the Exporters & the Importers
December 19,2022	A Capacity Building Session for RBI Master Direction for Exports & FEMA Guidelines Export Related Banking problems & their solutions, Participation at International Engineering Sourcing show (IESS X), Covering Export Risks & Finance options
December 14,2022	Interactive Session and Capacity Building program on india -australia ECTA
December 15,2022	Digital Fintech solutions for Savings on Bank charges & Enhancing Export Opportunities
December 28, 2022	Seminar on Opportunities in International Market & Development
December 28, 2022	Outreach Program on Indo-Australia ECTA & Indo - UAE FTA for exporters under Niryat Bandhu Scheme

Date	Topic
January 18,2023	Tech Talk with Dr. Tony Scoleri, CEO, AICRAFT Points for Discussion: Advanced manufacturing / industry 4.0, Tools for smart factories, Technology Innovation, Standards & Testing
January 10,2023	Capacity Building Programme on Leveraging indo - Australia ECTA for Exports to Australia
January 21,2023	Boost your Exports through Credit Risk Management & Regulatory Guidelines for Exporters Information on New Export markets & Products (a Training Session under CapacityBuilding Program
January 12,023	Capacity Building Program on Exports
January 20,2023	Capacity Building Programme on Enhancing Global Export Opportunities for Engineering Goods at IESS - X & Risk Management in International Trade
January 11,2023	Interactive Session with Mr. S P Singh, Project Manager, CEIL on Achieving export excellence through practice of world class manufacturing by adapting best certification and inspection procedures
January 11,2023	Export Awareness Programme under Niryat bandhu Scheme & Global business opportunities at IESS X 2023
January 30,2023	Interactive Session on Information on " New Export Market & Products" for Exports RBI Master Direction for Export & FEMA Guidelines Export related Banking problems & their solutions
February 1,2023	Live viewing Session of the Union Budget 2023-24
January 27,2023	Capacity Building Program through IESS -X 2023
February 7,2023	Scope of Business in Drone manufacturing, Pilot Training and Entrepreneurial Opportunities
February15,2023	Niryat bandhu & Capacity Building program on How to Export Startup and Identifying & Exploring New Export Market
February 15,2023	Digitisation in Trade Finance for benefit of Exporters in and around Coimbatore
February 9,2023	Export Awareness & Training programme under Niryat bandhu Scheme & global Business Opprtunities at IESS X 2023
February 10,2023	Capacity Building for Exploring Export Opportunities in Engineering Sector
February 15,2023	Export Promotion & Capacity Building Programme
February 9,2023	Capacity Building Programme & Global Business Opportunity at IESS -X, Chennai
February 21,2023	Capacity Building Programme on Risk Mitigation in Trade Finance and Enhancing Export Opportunities
Mach 3,2023	Niryat Bandhu Workshop by DGFT and Capacity Building Program on Export Shipping & Logistics management (Including Cost Reductin)
Mach 1,2023	Niryat Bandhu Workshop on Export Incentive and Export Shipping & Logistics Management (Including Cost Reduction Techniques)
Mach 28,2023	Interactive Session on " Belgium - Your Gateway to Europe"
April 26,2023	Role of IPR & Women in the21st Century Business
May 4,2023	An Interactive Session with Shri Santosh Kumar Sarangi, IAS Director General of Foreign Trade & E-office Addl Seceretary to the Govt of India





## Export Promotion & Capacity Building Programme

**Wednesday, February 15, 2023 | 10 a.m. | Bangalore**

**Venue: Hotel Citrus, Cunningham Road, Bangalore**

**Key Topics to be covered**

- Identification of various Indian and Engineering Exports
- Identifying Subsidy Schemes to reduce cost of production
- List of Export Credit Schemes
- List of EPCG Schemes
- Export Incentives/Benefits (under IEPG)

**Speakers are invited from**

- IITM, Bengal
- Institute of Export & Import, Bangalore
- State of Karnataka
- IIEEP

**Free Registration**

Free Registration for all participants



**JOIN US**



**15-17 MARCH, 2023**

International Convention Centre, Bengaluru

86 Bangalore, export@iepcindia.com, +91 8290 91100  
 86 ITAP, Export, New, export@iepcindia.com, +91 8290 20000






## Miyatah Banister Workshop On Export Incentive and Export Shipping & Logistics Management (Including Cost Reduction Techniques)

**Wednesday, March 1, 2023, 4.00 p.m. – 8.00 p.m. – Thane, Maharashtra**

**Venue: TCSOA, Thane**

**Focus of the Discussion**

- Export Incentives
- Export Shipping & Logistics
- Arranging Incentives for Exports

**Speakers invited from**

- IIEEP
- Export Incentive Bank

**Target Audience**

Exporters, Importers, Transporters, Shippers, ITC, Heads of Export Dept., Manufacturers, Programme Managers/Exporters, Shippers etc.

**Participation charges**

₹ 2000 + 18% GST + ₹ 500 per food



**Click for Details**

**Click to Register**

For Assistance Contact: **Dr. Rajesh Prasad, Regional Director, IIEEP, 2, Sector-1, Building 4, Zone, International Convention Centre, +91 8290 91100**  
**Dr. Tarun Singh, Director, IIEEP, +91 8290 20000**

The session would be followed by Dinner











## Capacity Building Program through IESS-X-2023

27th January, 2023 | Dehradun, Uttarakhand






**Capacity Building Programme on**  
**Digital Fintech Solutions for Savings on**  
**Bank Charges & Enhancing Export Opportunities**  
**15 December, 2022 | 6.00 P.M. | Bangalore**  
**Venue - The Chancery Pavilions, Bengaluru - 560025.**

**REGISTER FOR FREE**

The session to be followed by Dinner

**Call Back Number from EEPC India**  
**Mr J Y Raja Copal Road, jraja@eepcindia.net, +91 87576 27255**







**Capacity Building Program**  
**How to Have an Export Start up**  
**- Export Procedure & Incentive**  
**December 7, 2022 | 10.00 a.m. to 5.00 p.m. | Nagpur**

<p><b>Guest Speakers</b></p> <ul style="list-style-type: none"> <li>• Mr. Gopalendra Bhat, Joint Director, Industries, Nagpur Region</li> </ul> <p>Representatives from</p> <ul style="list-style-type: none"> <li>• Rural Ministry Bank</li> <li>• SIDCO</li> <li>• EXIM Export</li> </ul>	<p><b>Focus of the discussion</b></p> <ul style="list-style-type: none"> <li>• Making Loans available to MSME</li> <li>• Insurance for Bill Coverage for MSME</li> <li>• How to have an Export Start up</li> <li>• Overview of Export Incentives</li> </ul>
<p><b>Register Now</b></p>	
<p>The Session would include a working lunch</p>	
<p><b>Participation charge per participant</b>                  Rs. 500 + 18% GST (MSME India Member)                  Rs. 700 + 18% GST (Non Member)                  (Seating Bank Available)</p>	

**For Assistance Contact:**  
**Arif Singh Rawat, +91 98220 90755, arifw@eepcindia.net**




**Capacity Building Programme on**  
**Leveraging Indo - Australia ECTA for**  
**Exports to Australia**  
**January 18, 2023 | 9.30 a.m.**  
**Bond Market Hotel, Nagpur, 18 Chhatra Road, Chhatra**



<p><b>Speakers's list:</b></p> <ul style="list-style-type: none"> <li>• Mr. J. Y. Raja, Ex-CEO, Director of Exports, EEPC India</li> <li>• Mr. Rajendra Singh, Joint Director, Nagpur Region</li> <li>• Mr. A. K. Sharma, Joint Director, Nagpur Region</li> <li>• Mr. G. S. Chaudhary, Joint Director, Nagpur Region</li> <li>• Mr. G. S. Chaudhary, Joint Director, Nagpur Region</li> <li>• Mr. G. S. Chaudhary, Joint Director, Nagpur Region</li> <li>• Mr. G. S. Chaudhary, Joint Director, Nagpur Region</li> <li>• Mr. G. S. Chaudhary, Joint Director, Nagpur Region</li> </ul>	<p><b>Register for Free</b></p>
<p><b>Call Back</b></p> <ul style="list-style-type: none"> <li>• Mr. J. Y. Raja, +91 87576 27255</li> <li>• +91 87576 27255</li> <li>• jraja@eepcindia.net</li> </ul>	





**Boost your Exports**  
 through  
**Credit Risk Management & Regulatory guidelines for Exports**  
**Information on New Export Markets & Products**  
**(A Training Session under Capacity Building Program)**  
**Saturday, January 21, 2023, 10.00 a.m. - 4.30 p.m., Hotel Saffron, Jaipur**

**Focus of the discussion**

- Credit Risk Management & Regulatory guidelines for Exports
- General focus on MSME and MSMEs
- FTA's
- MSME India till 14 March 2023
- New Export Markets & Products for MSMEs

**PROGRAM DETAILS**

**REGISTER NOW**

There would be working lunch @ 10 hrs of the end

**Participation charges**  
 Rs. 500 + 18% GST + Rs. 500 per head

**For Assistance Contact**  
 Dr. Rajat Srivastava, Regional Director, MSME & Exports | Marketing & Sales,  
 jraja@eepcindia.net, +91 87576 27255  
 Mr. Vikram Singh, +91 98220 90755, vikram@eepcindia.net

**EEPCINDIA** **G20** **75**

**INTERACTIVE SESSION ON**  
**"BELGIUM - YOUR GATEWAY TO EUROPE"**  
20th March, 2023 | 4.00 pm | Kolkata

Venue: Conference Hall, EEPC India, Kolkata

Discover opportunities for engineering sector in Belgium and Europe.

**SPEAKERS**

**MR STEPHAN RIJZEN**  
Consulate General, Embassy of Belgium, New Delhi

**MR S D BHADRAJ**  
Regional Chairman, EEPC India

**MR ANITA CHAKRA**  
Chairman, Committee on Trade with West Europe & UK

**REGISTER FOR FREE**

**RSVP**  
Email: [hr@eepci.org](mailto:hr@eepci.org)  
Tel: 77441 82000, [hr@eepci.org](mailto:hr@eepci.org)

**EEPCINDIA** **360**

**Capacity Building Programme on**  
**Risk Mitigation in Trade Finance and**  
**Enhancing Export Opportunities**

Friday, February 24, 2023 | 11.00 am onwards | Kolkata, West Bengal

Venue: The Park Hotel, 11, Park St, Kolkata, Kolkata, West Bengal 700016

**Deliverables of the Session**

- Importance of Trade Finance
- The risks and underlying credit financing
- Risk mitigation in Trade Finance
- Financing exports through right combination of Trade Finance
- Risk Assessment
- International Trade Insurance
- Export Credit Insurance

**Register for free**

**RSVP**  
Mr Souvik Bhattacharya, [hr@eepci.org](mailto:hr@eepci.org), [hr@eepci.org](mailto:hr@eepci.org)

**EEPCINDIA**

**Live Viewing Session of the**  
**Union Budget 2023-24**  
at Regional Office, Kolkata &  
Post Budget Discussion Session  
on Website

February 1, 2023, 10.30 a.m.  
The Conference Hall, 2nd Floor  
EEPC India, Kolkata - 700016

**Speakers include:**  
Senior experts of Direct Tax and  
Indirect Tax from Ernst & Young (EY)

Post Budget Discussion Session to start soon after  
the budget speech. Active participation and responses  
to post the session through a Q&A session. Other  
Practitioners and members from other cities can give the  
queries virtually through Website.

**Call Book**  
Mr Souvik Bhattacharya  
Tel: +91 77441 82000, [hr@eepci.org](mailto:hr@eepci.org)

**EEPCINDIA** **Districts**  
in Export Mode

**Export Awareness Programme under**  
**Kiryat Bandhu Scheme & Global Business Opportunities at**  
**KISS X 2023**

January 11, 2023 | Time: 2.00 pm. - 6.00 pm.

Venue: IIA Office, Panchajanya Industrial Estate, Gurgaon, District: Nangar

The session will focus on how various departments  
will be taking part in the session and give a detailed  
presentation.

Key topics to be covered are:

- Export Incentives
- Role of IEPG and IEPG for Engineering Exports
- Free Trade Agreements and various schemes and benefits are available under IEPG Exports

**Call Book**  
Mr P P Bhowmik  
Tel: +91 77441 82000, [hr@eepci.org](mailto:hr@eepci.org)

**EEPCINDIA**  
ENGINEERING THE FUTURE  
#technologyfirst

## TECH TALK WITH



**DR. TONY SCALERI**  
CEO, AIRCRAFT

AIRCRAFT is an American company that develops and manufactures aircraft high-speed, low-growth, short-takeoff and vertical landing, electric aircraft and general aviation aircraft.

**Focus for Discussion:**  
Aircraft Manufacturing | Industry 4.0  
Tech for Smart Factories  
Tech-driven Innovation | Research & Safety



**JANUARY**  
**18<sup>th</sup> 2023**  
**11:00 a.m. (IST)**

**THE TECH TALK WILL BE HOST VIRTUALLY**

**CALL BACK**  
Dr. Shikha Chaturvedi  
Dr. 022724 1201 | shikha@eepecindia.com

**EEPCINDIA**  
ENGINEERING THE FUTURE

### A Capacity Building Session

November 16, 2022 | 10:00 AM - 12:00 PM  
Virtual | 11:30 AM  
Venue: Zoom Meeting, ID: 881 026 783 | Meeting Passcode: 881026

**Covering 02:00**

- IIR Master Director for Experts & IIR4 Guidelines
- Expert Related Building problems & their solutions
- Participation of International Engineering Secretary (IIR 02:00)
- Covering Expert Make & Process Systems



**Representatives from:**  
IIR1, IIR2, IIR3, IIR4, IIR5, IIR6, IIR7, IIR8, IIR9, IIR10, IIR11, IIR12, IIR13, IIR14, IIR15, IIR16, IIR17, IIR18, IIR19, IIR20, IIR21, IIR22, IIR23, IIR24, IIR25, IIR26, IIR27, IIR28, IIR29, IIR30, IIR31, IIR32, IIR33, IIR34, IIR35, IIR36, IIR37, IIR38, IIR39, IIR40, IIR41, IIR42, IIR43, IIR44, IIR45, IIR46, IIR47, IIR48, IIR49, IIR50, IIR51, IIR52, IIR53, IIR54, IIR55, IIR56, IIR57, IIR58, IIR59, IIR60, IIR61, IIR62, IIR63, IIR64, IIR65, IIR66, IIR67, IIR68, IIR69, IIR70, IIR71, IIR72, IIR73, IIR74, IIR75, IIR76, IIR77, IIR78, IIR79, IIR80, IIR81, IIR82, IIR83, IIR84, IIR85, IIR86, IIR87, IIR88, IIR89, IIR90, IIR91, IIR92, IIR93, IIR94, IIR95, IIR96, IIR97, IIR98, IIR99, IIR100

**CALL FOR DETAILS**      **CALL BACK**      **CALL FOR REGISTRATION**

Dr. Rajeev Arora, Regional Director & Director (International & Social) | 022724 1201 | rajeev@eepecindia.com  
Dr. Shikha Chaturvedi, Dr. 022724 1201 | shikha@eepecindia.com

**EEPCINDIA**  
ENGINEERING THE FUTURE

## Seminar on Opportunities in International Market & Development (A Capacity-Building Event)

November 16, 2022 | 10:00 AM - 12:00 PM | Virtual | 11:30 AM  
Venue: Zoom Meeting, ID: 881 026 783 | Meeting Passcode: 881026

**Event Details:**

- **Topic:** Opportunities in International Market & Development
- **Speaker:** Dr. Shikha Chaturvedi, Regional Director (International & Social) | 022724 1201 | shikha@eepecindia.com

**CLICK FOR DETAILS**

**REGISTRATION: FOR FREE**

**Focus:**

- Cross and Trade Development
- Smart Factories
- Industry 4.0
- Participation of International Engineering Secretary (IIR 02:00)
- Expert Related Building problems and their solutions
- Expert Related Building problems and their solutions

**For Additional Content:**

Dr. Rajeev Arora, Regional Director & Director (International & Social) | 022724 1201 | rajeev@eepecindia.com  
Dr. Shikha Chaturvedi, Dr. 022724 1201 | shikha@eepecindia.com

**EEPCINDIA**  
ENGINEERING THE FUTURE

## Interactive Session and Capacity Building Program on Indio-Australia ECTA

November 14, 2022 | 10:00 AM - 12:00 PM  
Venue: The Knowledge Hub, EEPC India, 17, Wood Street, Kolkata 700022

**Speakers**

Dr. Rajeev Arora, Regional Director & Director (International & Social) | 022724 1201 | rajeev@eepecindia.com  
Dr. Shikha Chaturvedi, Regional Director (International & Social) | 022724 1201 | shikha@eepecindia.com

**Free Registration**

The Session will be followed by 02:00

Dr. Rajeev Arora, Dr. 022724 1201 | rajeev@eepecindia.com  
Dr. Shikha Chaturvedi, Dr. 022724 1201 | shikha@eepecindia.com

**EEPCINDIA**  
Engineering the Future

**Scope of Business in Drone Manufacturing, Pilot Training and Entrepreneurial Opportunities**

**Facilities**

- Mr. S. Subramanian  
Gen. Manager, Manager, Logistics & Infra, Quality and Engineering, Logistics Group
- Mr. S. N. Manjunath  
COO, Service Network, HR and Training
- Mr. A. Ramesh  
Regional Head, Logistics & Infrastructure, HR and Training
- Dr. Anand K. Mahalingam  
Group Director, Logistics & Infrastructure, HR and Training

**PROGRAM DETAILS**

**FREE REGISTRATION**

Topics: Drone Technology, EEPC India, Business Plan, Manufacturing, Pilot Training, Entrepreneurial Opportunities

**Call Us**  
D. J. Rao  
Group Managing Director  
987 8830 3000  
9878830300  
987 8830 3000

**Niryat Bandhu Workshop by DGFT and Capacity Building Program On Export Shipping & Logistics Management (Including Cost Reduction)**

**Friday, March 11, 2022 (10:00 am - 4:00 pm) | Free Session | Free Refreshment**

**Focus of the discussion:**

- Export Incentives
- Export Incentives
- Export Incentives
- Export Incentives
- Export Incentives
- Export Incentives
- Export Incentives
- Export Incentives

**Speakers invited from:**

- DGFT
- Exporters
- Industry Experts
- Government Officials
- Industry Experts

**Participation charge:** ₹ 1000 + GST + ₹ 1000 + GST + ₹ 1000 + GST + ₹ 1000 + GST

**Click for Details** **Click to Register**

**Niryat Bandhu & Capacity Building Program On How to Export Startup and Identifying & Exploring New Export Market**

**Wednesday, February 23, 2023 (10:00 a.m. - 4:00:0 p.m.) | Bhopal Venue: Patanjali Residency Bhopal**

**Focus of the discussion:**

- How to start an Export Startup & Legal framework
- Export Incentives
- Export Incentives
- Export Incentives
- Export Incentives
- Export Incentives
- Export Incentives
- Export Incentives

**Registration:**

- Free & Open to all
- Free & Open to all
- Free & Open to all
- Free & Open to all
- Free & Open to all
- Free & Open to all
- Free & Open to all
- Free & Open to all

**Participation charge:** ₹ 1000 + GST + ₹ 1000 + GST + ₹ 1000 + GST + ₹ 1000 + GST

**Click for Details** **Click to Register**

**For Assistance Contact:**

Dr. Anand K. Mahalingam, Group Director, Logistics & Infrastructure, HR and Training, EEPCINDIA, 987 8830 3000

**Yearly Publications**

Annual Report 2021-2022

67th Annual Report was published in FY 2023 narrating all the activities and accounts of FY 2021-22



**Post Show Reports of the , Mega Indian Engineering Shows, Virtual Mega Events and special Government of India initiatives**

**Mega Physical Events**

1. IESS X
2. INDEE Tanzania 2022

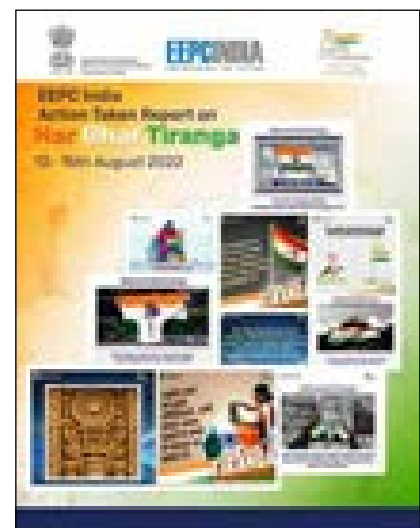
**Mega Virtual Events**

1. MSME Conclave 2022 – July 14
2. MSME Defence Week & RBSM – November 29 – December 2, 2022
3. Role of Standards for Globalizing Opportunities for Engineering MSMEs, January 20, 2023

**Government Initiatives**

1. Har Ghar Tiranga August 13-15, 2022

Mega Events where Publicity and Promotional Department had to make elaborate arrangements







March 16-17-18, Chennai

India's mega engineering show IESS (International Engineering Sourcing Show), the only global display of India's capability in Hard Core Metal & Metal Based Engineering held over 16-17-18 at Chennai Trade Centre in Chennai advocated #smartengineering as the show theme. Coinciding with India's G20 Presidency, the tenth edition of EEPC India's engineering sourcing show saw around 350 Exhibitors displaying over 149 Products under 5 Verticals to around 300 prospective buyers from across the globe and around 10,000 visitors and a unique feature of Exporters Clinic where exporters queries were dealt on the spot.

Aimed at reducing dependence on traditional markets, developing internal markets within India, forging partnerships and joint ventures, strengthening commercial relations and accelerating trade between India and its trading partners and providing platform for foreign organisations to showcase their strength and capabilities in a large developing market, IESS has evolved as the exposition of the repertoire of Indigenous engineering skills to the world.

Tamil Nadu as the Host State – 5th time, Madhya Pradesh, Jharkhand, Himachal Pradesh, Uttarakhand, Jammu & Kashmir as Focus States and UT for the second time, Flanders as the Focus Region for the 4th time; and the Ministry of Heavy Industries, and Department of Scientific and Industrial Research (DSIR), Department of Atomic Energy, National Institute of Design, Governments of Odisha, West Bengal and UP with ODOP scheme, confirmed their support. Tata Steel is the Steel Forum Partner, Bright India group is the logistics Partner, Union Bank is the Banking Partner, Metalogic is the Conference Partner and 360 TF as Trade Finance Partner.

Thiru T.M. Anbarasan, Hon'ble Minister of MSME, Govt. of Tamil Nadu was the Chief Guest. Mr. L. Satya Srinivas, Additional Secretary, Department of Commerce, Government of India and Thiru V. Arun Roy, Secretary, MSME Department, Govt. of Tamil Nadu were Guests of Honour.



*IESS X getting inaugurated by Thiru T.M. Anbarasan, Hon'ble Minister of MSME, Govt of Tamil Nadu (third from right); Mr. L. Satya Srinivas, Additional Secretary, Department of Commerce, Govt. of India (second from right); Thiru V. Arun Roy, Secretary, MSME Department, Government of Tamil Nadu (far right) in presence of Representatives from EEPC India, Mr Arun Kumar Garodia, Chairman (fourth from right), Mr Pankaj Chadha, Sr Vice Chairman (fifth from right); Mr Aakash Shah, Vice Chairman (second from left), Mr Suranjan Gupta, Executive Director (far left)*

**Pre-Event Publicity in India and abroad**

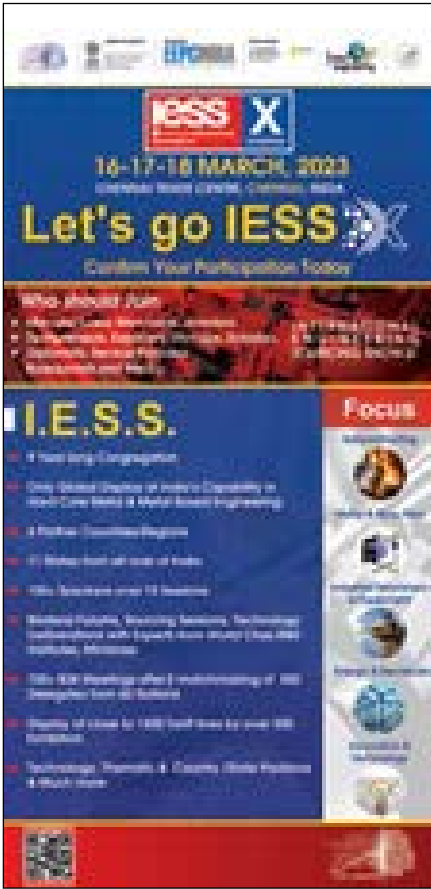
A focussed publicity drive was carried out by EEPC INDIA all over the country and abroad in order to create awareness about the Council's. To mobilise participation, many seminars, meetings and road shows were organised all over the country. Besides this, other forums, conferences and exhibitions were also used as a channel to promote the exhibition and distribute the promotional literature on IESS X. A dedicated website was created to facilitate online registration ([www.iesshow.in](http://www.iesshow.in)).

Promotional Literature for mobilisation of the Exhibition in India was done.

*Flyer*



*Standee*



*Overseas Flyer*



*Mailer*



*Tech Flyer*

**Show Publicity in Chennai, Bangalore, Coimbatore**

The figures below reveal the scale and intensity of the campaign of the event:

- Bus backs



- Bus Shelter



➤ Bus Shelter



➤ Uber car body



➤ Van Branding



➤ Billboards

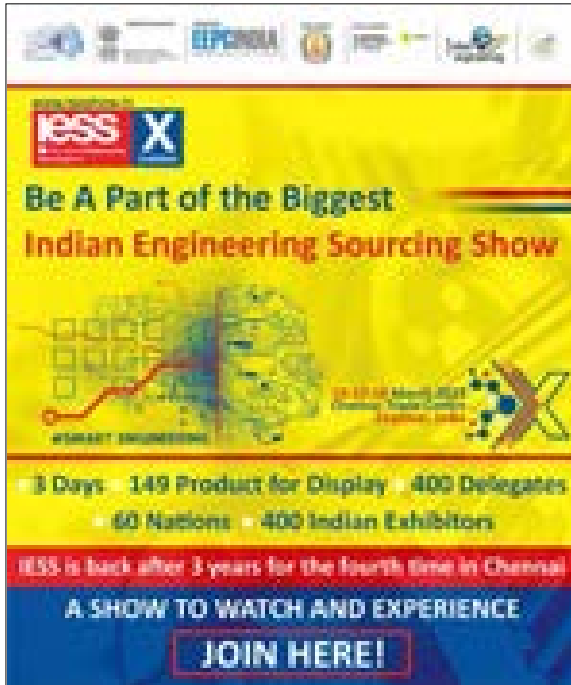


➤ Airport branding in Chennai and Coimbatore





➤ Social media campaign





### Advertisements in Print Media

Extensive advertising campaign was undertaken in the local print media prior to the exhibition.

Advertisements about the exhibition were published in the following newspapers all over India since January 2023 till March 2023.

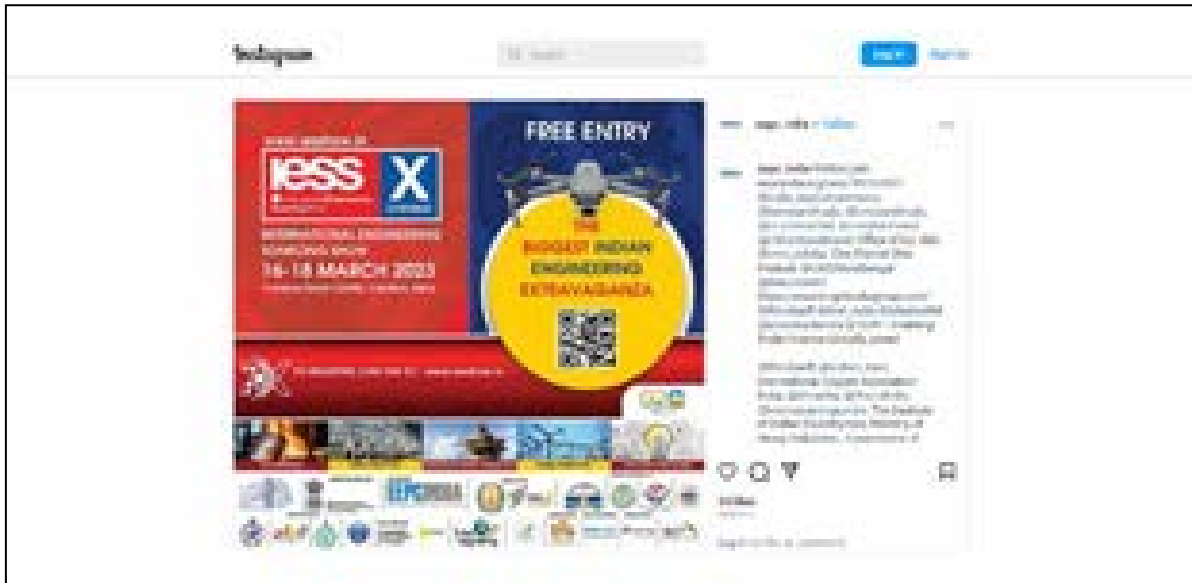
Social Media campaign was done using all the 6 handles.

EEPC INDIA carried out an extensive publicity drive through Electronic Media which helped mobilising participation and also spreading the word 'IESS'.

Facebook



Instagram 



Koo

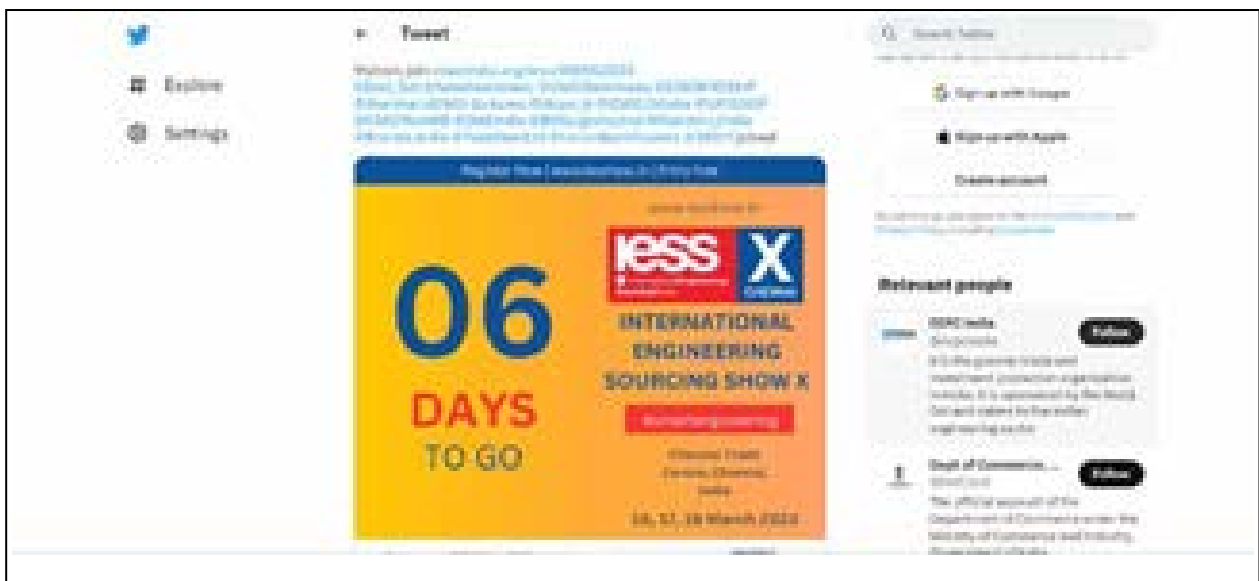


LinkedIn



Pinterest 





**In-Show Publicity**

A four page handout was prepared in English with names and product photographs of all the exhibitors and the same was given to all the visitors of IESS. The detailed profile of Indian exhibitors along with the contact information and company/ product details was distributed in a book form among all the visitors. EEPC INDIA's introductory booklet was also distributed in giving an overview of the activities of the Council.



*Exhibitors' Directory*



*Certificates*





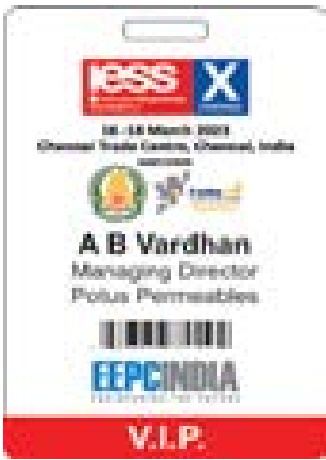
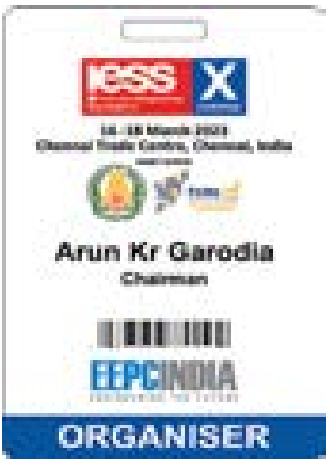
*Jute bag*



*Non Jute bag*



Posters



Badge

*Theme Pavilion Posters*

**Big push for manufacturing**

The Make in India initiative launched in 2014 has made India a hub of manufacturing, strength, and innovation. It now focuses on 27 sectors, including 12 manufacturing sectors.

The government's FDI reforms, with an outlay of about \$60 billion over the next 10 years, has rolled out a series of steps to boost manufacturing elsewhere.

It is expected that FDI inflows investment will come from top 40 FDI origin countries.

**EEPCINDIA**

**Auto parts production to hit \$200 bn by 2026**

The \$200 billion auto components industry is expected to reach \$260 billion by FY26.

India is the second largest producer of steel and is expected to double it to \$100 billion by 2030.

India is the fourth largest producer of iron ore.

India's financial industry has a turnover of \$200 billion and expects approximately \$200 billion.

**EEPCINDIA**

**Electrical machinery tech poised to take off**

India is the 20th largest producer and consumer of electricity in the world.

The electrical machinery industry in India is poised for big technological changes, with the Government of India de-regulating the industry and allowing 100 percent FDI to facilitate the entry of global players, promoting the education of advanced technologies and R&D.


**EEPCINDIA**

**India moves towards a knowledge-based economy**


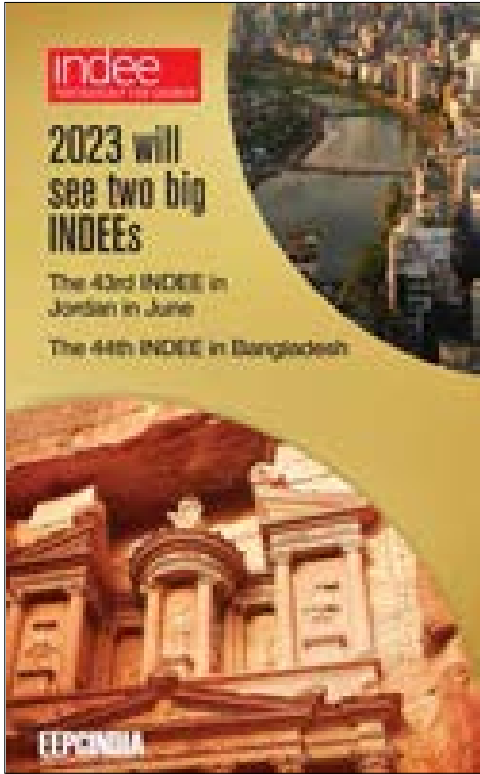

The United Nations Index (UN) 2020 ranked India among the top 10 countries globally and the most competitive nation in the world (2020) among the group countries including Vietnam and leading the Central and Southern Asian region.


India's GDP is an trillion USD in digital manufacturing with more than two-thirds of India's manufacturing expected to embrace the digital transformation by 2025, which could raise India's manufacturing GDP to 20%.

**EEPCINDIA**

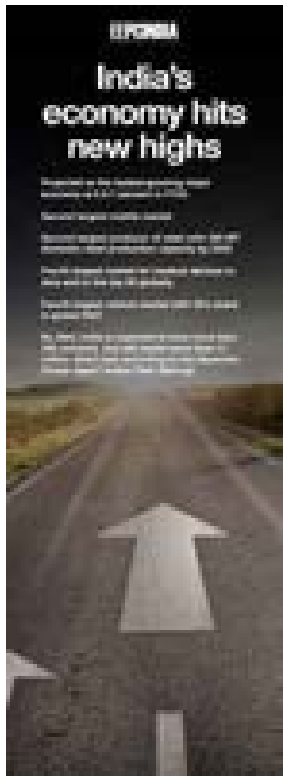
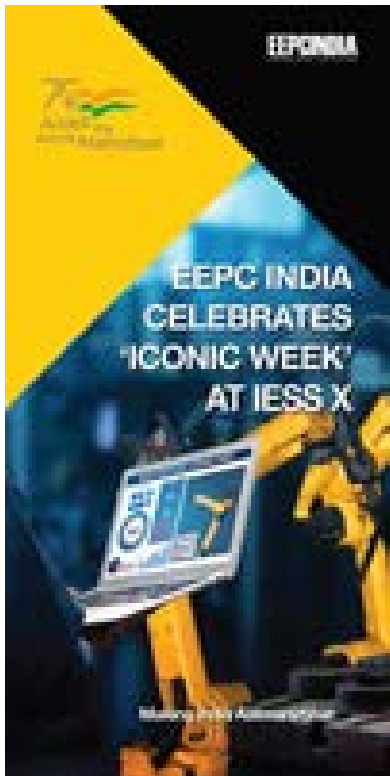
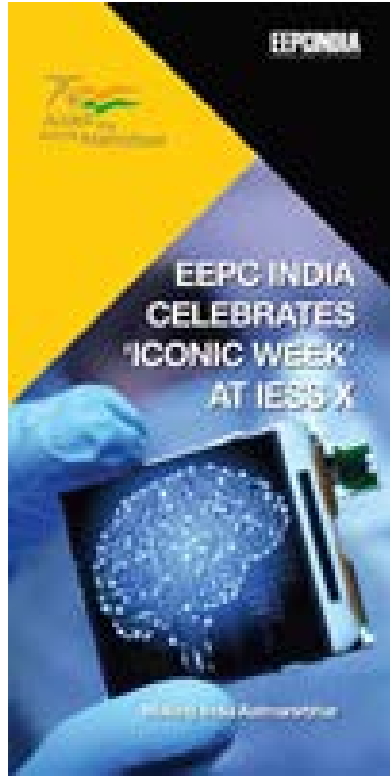
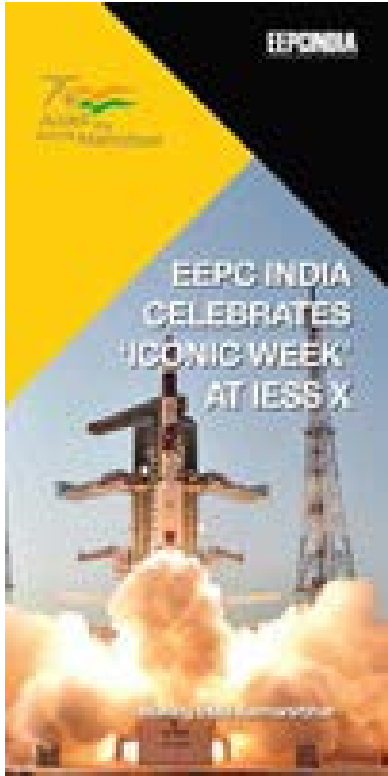
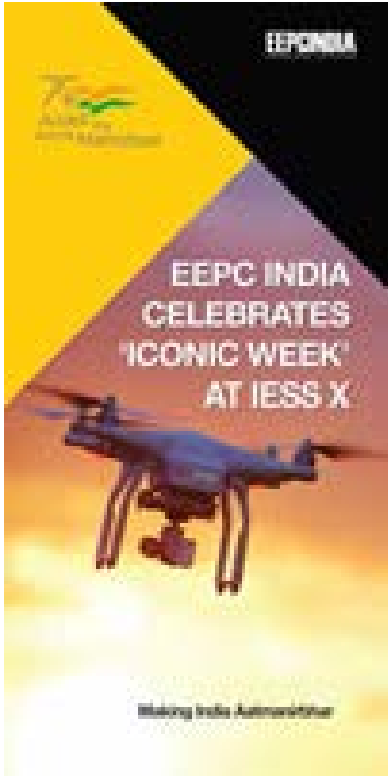

  

  
**India assumed the Presidency of the G20 on 1 December 2022**
  
**Let us join this big opportunity to showcase India's capabilities**
  

  
**एक ही कुटुंबात**
  
**ONE EARTH + ONE FAMILY + ONE FUTURE**


  
**2023 will see two big INDEEs**
  
 The 43rd INDEE in Jordan in June
   
 The 44th INDEE in Bangladesh
   

  



  

  
**EPC INDIA CELEBRATES 'ICONIC WEEK' AT IESS X**
  

  
**Making India a World Leader**
  
© 2023 EPC INDIA





*Luggage Tag*



*Lunch Coupon*



*Writing Pad cover*



*Mugs*



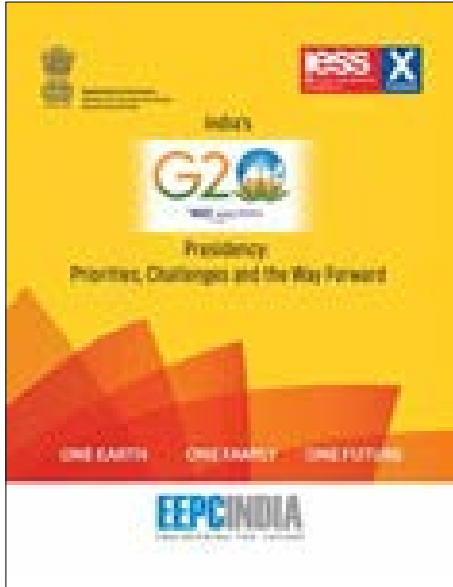
*Wrapping Paper*



*Invitation Card*



*Dinner and Lunch Invite Card*



*Knowledge Papers*



*Passport Book IESS X*



*IESS X Brochure*







*Registration*





*Lamp Poles*





22-24 September, 2022, Dar-Es-Salaam, Tanzania

India's largest overseas engineering exhibition INDEE after completing 45 years, traversing 27 nations had held the 42nd edition from 22-24 September in Tanzania. EEPC India organised the event in association with Department of Commerce, Ministry of Commerce and Industry, Government of India; Indian High Commission in Tanzania and Tanzania Chamber of Commerce, Industry and Agriculture (TCCIA). The Tanzania edition of INDEE was co-located with three concurrent shows – the 22nd INDUSMACH Africa 2022, Tools and Hardware Africa, and East Africa International Trade Exhibition 2022. The shows provided the Indian manufacturers exposure to explore export opportunities in the entire Eastern and Central Africa. EEPC India also launched its virtual edition of INDEE Tanzania from 23rd September to 30th October 2022 where digital profile of all the Indian exhibitors are available on EEP India Online Platform during the above period.



*Ribbon cutting at the Inauguration of EEPC India flagship event INDEE Tanzania was jointly inaugurated with Expo Group organised INDUSMACH 2022 by (from left to right)- Mr Paul F Koyi, President, Tanzania Chamber of Commerce, Industry and Agriculture (TCCIA); Mr Mahesh Desai, Chairman, EEPC India; H.E. Mr Exaud Silaoneka, Hon'ble Deputy Minister of Investment, Industries & Trade, Government of Tanzania; and H.E. Mr Binaya S Pradhan, Hon'ble High Commissioner of India to Tanzania. Mr Robinton R Engineer, EEPC India Chairman of the Committee on Trade with Central, Eastern & Southern Africa, was also seen behind.*

The show saw overwhelming response from 83 Indian Participants, around 5780 focus trade visitors. Power Grid Corporation and BEML Ltd were the key Indian Participants at the event from among PSUs in India. Indian State Government of Jharkhand had a pavilion.

EEPC India flagship event INDEE Tanzania was jointly inaugurated with Expo Group organised INDUSMACH 2022 by H.E. Mr Binaya S Pradhan, High Commissioner of India to Tanzania, and H.E. Mr Exaud Silaoneka, Hon'ble Deputy Minister of Investment, Industries & Trade, Government of Tanzania. Ms Padma Ganesh, Director, Department of Commerce, Ministry of Commerce and Industry, Government of India; Mr Charles Jackson Itembe, Director General, Export Processing Zones Authority (EPZA) of the United Republic of Tanzania, Mr Paul F Koyi, President, TCCIA (Tanzania Chamber of Commerce, Industry and Agriculture), Mr Mahesh Desai, Chairman, EEPC India, Mr Rohinton R Engineer, Chairman of the Committee of Trade with Central, Eastern & Southern Africa of EEPC India and Mr Adhip Mitra, Addl Executive Director & Secretary, EEPC India all were present.

**Pre – Event Publicity in India**

A focussed publicity drive was carried out by EEPC INDIA all over the country in order to create awareness about Council's such effort in Tanzania. In order to mobilise participation, many seminars and road shows were organised all over the country. Besides these, other forums, conferences and exhibitions were also used as a channel to promote the exhibition and distribute the promotional literature on INDEE Tanzania. A dedicated website was created to facilitate online registration.



**Show Publicity in Tanzania**

A focussed publicity drive was carried out by EEPC INDIA all over the country in order to create awareness about Council’s such effort in Tanzania. In order to mobilise participation, many seminars and road shows were organised all over the country. Besides these, other forums, conferences and exhibitions were also used as a channel to promote the exhibition and distribute the promotional literature on INDEE Tanzania. A dedicated website was created to facilitate online registration

EEPC India had initiated extensive publicity & Promotion for INDEE Tanzania in Dar Es Salaam. The event was well-publicised through advert.

*Indee Tanzania Circular*





*Visitor Flyer*



*Mailer*

**Road Shows**

**Eastern Region**



The banner features logos of the Ministry of Commerce and Industry, Ministry of External Affairs, Ministry of Skill Development and Entrepreneurship, Ministry of Transport, Government of Odisha, and Odisha Chamber of Industries & Commerce. The main text reads: **Capacity Building Program on Exports & INDEE Tanzania 2022 Roadshow**. It specifies the date as **Friday, July 8, 2022 | 11 a.m.** and the venue as **Balsore Chamber of Industries & Commerce, Odisha**. The INDEE logo is prominently displayed with the tagline **INTEGRATED FOR GROWTH**. A 'Join us!' call to action is at the bottom. The banner also includes images of a truck, an airplane, and a colorful patterned fabric.





**Northern Region**



**Southern Region**



**Western Region**





*Barclays Bank and Serena Hotel Junction*



*locations Palm Beach -Located in front of Old Selander Bridge*



*Mlimani City, New Bagamoyo Road, Sam Mwajoma Road, Dar es Salaam*

**Airport Branding**



**Onsite Branding**





**Venue Branding**







Advertisements in Newspaper







Meet over 90 Engineering companies from India

**COME & VISIT**

**INDEE TANZANIA**

Co-located with INDUSMACH AFRICA-2022

**22 - 24 September, 2022**

**10 AM - 6 PM**

[www.indee-tanzania.com](http://www.indee-tanzania.com)

Virtual

**Diamond Jubilee  
Expo Centre,  
Dar es Salaam,  
Tanzania**

**Focused Sectors**

- Auto Components
- Electrical Machinery & Equipment
- Articles of Iron & Steel, Aluminium & Brass
- Welding Equipment, Tools & Consumables
- Pumps & Valves
- Agricultural Machinery & Spare Parts
- Food Processing Machinery
- IT/ITC-E
- Construction & Earthmoving Machinery
- Industrial Boilers, Heaters & Furnaces
- Building Materials
- Packaging & Printing Machinery





*The Guardian released on 21st & 22nd September 2022*

**IBEF** | **EEPC INDIA** ENGINEERING THE FUTURE

**COME & VISIT**  
**INDEE TANZANIA**  
 Co-located with INDUSMACH AFRICA-2022  
**22 - 24 September, 2022**  
**10 AM - 6 PM**

Meet over 90 Engineering companies from India  
[www.indee-tanzania.com](http://www.indee-tanzania.com)  
 VENUE  
**Diamond Jubilee Expo Centre, Dar es Salaam, Tanzania**

**Focussed Sectors**

- Auto Components
- Electrical Machinery & Equipment
- Articles of Iron & Steel, Aluminum & Brass
- Welding Equipment, Tools & Consumables
- Pumps & Valves
- Agricultural Machinery & Spare Parts
- Food Processing Machinery
- HVAC-R
- Construction & Earthmoving Machinery
- Industrial Boilers, Heaters & Furnaces
- Building Materials
- Packaging & Printing Machinery

CO-LOCATED WITH **INDUSMACH AFRICA 2022**  
 A GROUP OF COMPANIES UNDER THE **EXPG GROUP**

*nipashe released on 20th September 2022*

**IBEF** | **EEPC INDIA** ENGINEERING THE FUTURE

**COME & VISIT**  
**INDEE TANZANIA**  
 Co-located with INDUSMACH AFRICA-2022  
**22 - 24 September, 2022**  
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- Industrial Boilers, Heaters & Furnaces
- Building Materials
- Packaging & Printing Machinery

CO-LOCATED WITH **INDUSMACH AFRICA 2022**  
 A GROUP OF COMPANIES UNDER THE **EXPG GROUP**

*nipashe released on 21st September 2022*

**In-Show Publicity**

A four page handout was prepared in English with names and product photographs of all the exhibitors and the same was given to all the visitors of INDEE. The detailed profile of Indian exhibitors along with the contact information and company/ product details was distributed in a book form among all the visitors. EEPC INDIA's introductory booklet was also distributed in giving an overview of the activities of the Council.



*Exhibitors' Directory*



*Certificate*



*Business Cards*



*Lapel Pin*



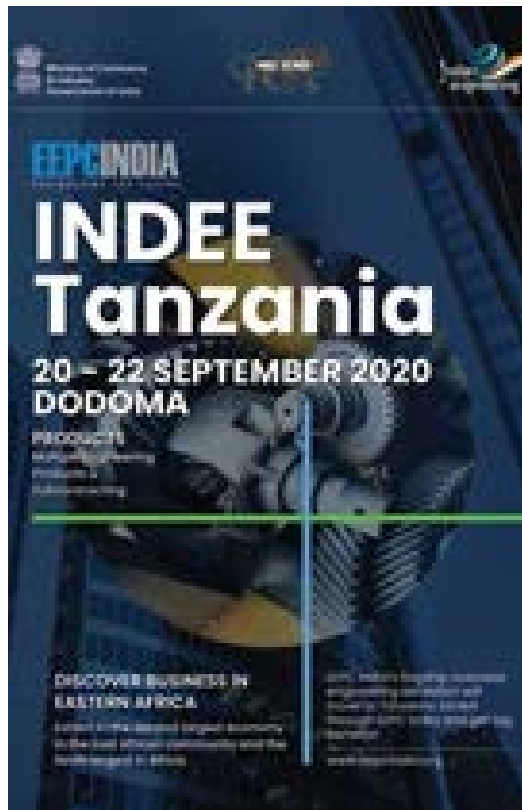
*Cap (INDEE branded)*



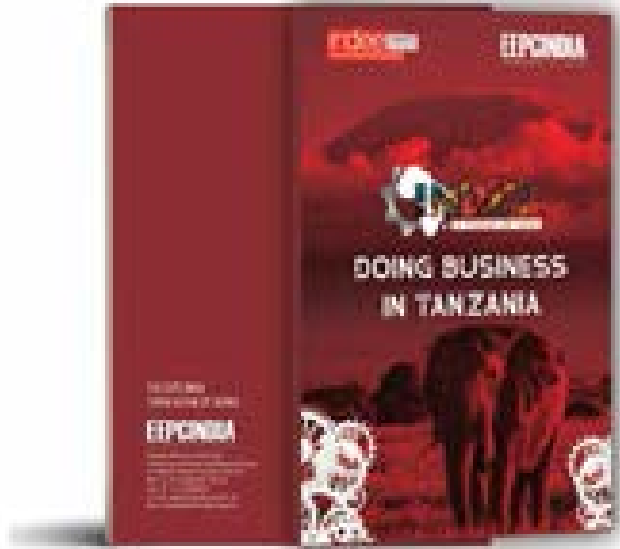
*Pad*



*INDEE Invitation Card*



*Posters*



*Doing Business in Tanzania*



*Web Banner*



*Advertisement in Newspaper*



*Advert in Daily News*

*Advert in The Guardian*



*Advert in DAR*

**Virtual Exhibition-**



*Exhibitors Manual for Virtual Event*



*Mailer*



## Campaign for Virtual Exhibition



## MEGA VIRTUAL EVENTS



### Objectives of the Conclave

This year the conclave focused on strengthening of SME participation in supply chains especially OEM supply chain and how it can improve their competitiveness. Post-pandemic supply chain disruptions compels big OEMs and other manufacturers to bring diversification in their supply bases. Studies and surveys conducted by major consultancies across the world highlighted how companies are emphasising on diversification, proactive monitoring and digitisation of their supply chains to avoid any future economic shocks. This shift in the perspective of large companies and OEMs in the heart of the supply chain is proving both to be a boon and a bane for the MSME sector. Participation of MSMEs in global value chain is essential for overall growth and development of economies particularly developing ones such as India. While greater diversification indicate greater opportunities for the MSMEs to assimilate in large value chains, it also requires them to develop certain skill set to successfully convert these chances into reality. Studies have highlighted several factors including lack of digitisation and skill development, lower compliance with quality standards and regulations which are affecting MSME participation in global value chains.

The objective of the Conclave was to look into the evolution of supply chains and also ponder upon the various factors that affect the competitiveness of MSMEs and their participation in global value chains.

The Conclave also discussed the emerging OEM supply chains in India.

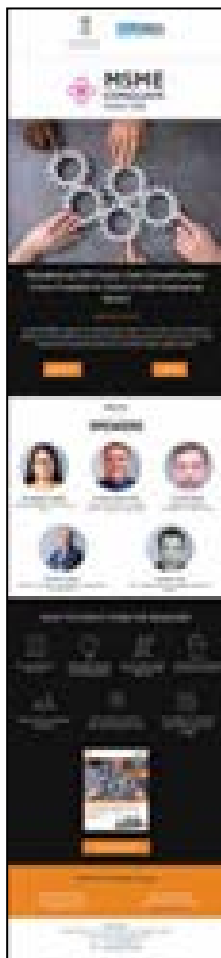
### Key Highlights of the Conclave

#### 1Day event

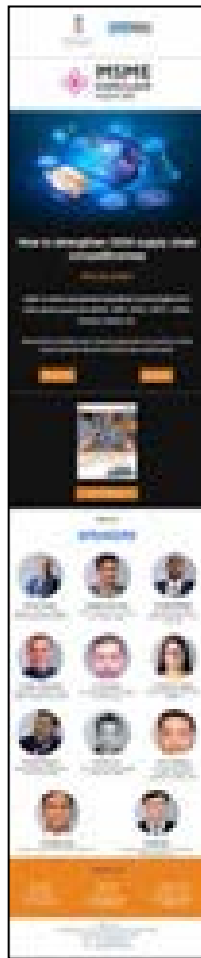




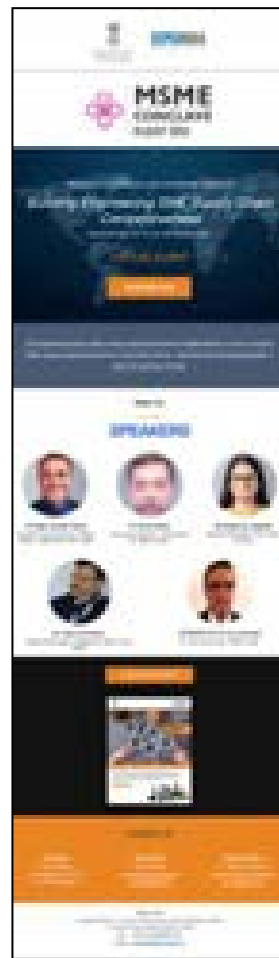
**BRANDING**



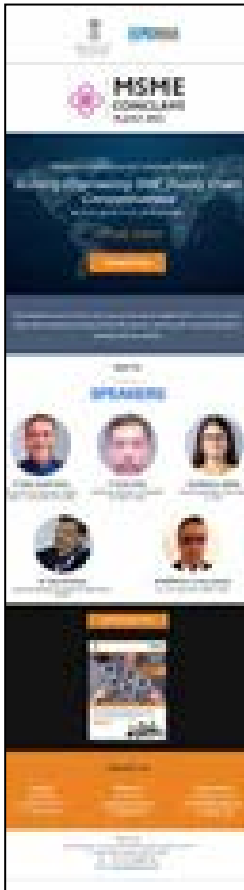
*Email One*



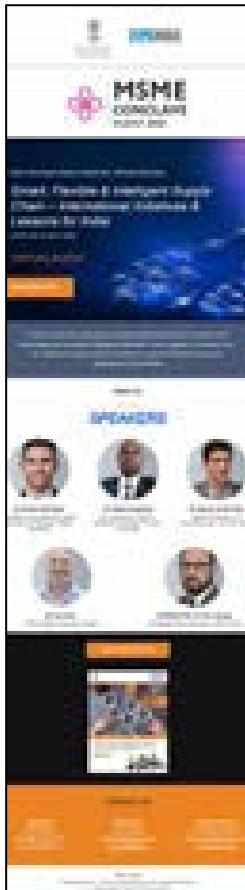
*Email Two*



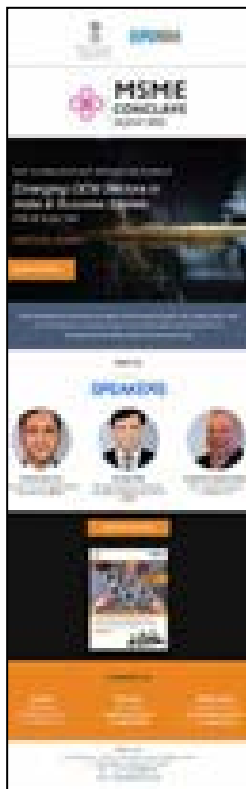
*Email Three*



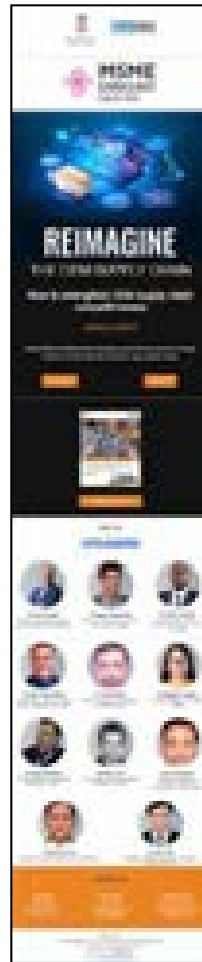
*Email Four*



*Email Six*



*Email Five*



*Email Seven*



*Email Eight*

# IMDW2022

India MSME Defence Week & MSME

November 29 – December 2, 2022

## The Event

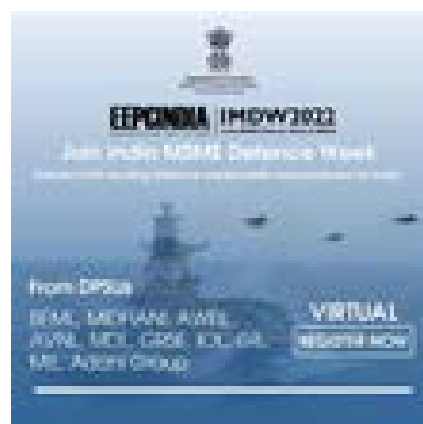
The four day MSME Defense Week aimed to bring together all the stakeholders working in the Defense and Aerospace manufacturing sector, which could add value and enhance capabilities to the engineering manufacturing. The event had representatives from the Industry, R&D Academia, Government Ministries & Departments, Potential overseas defense delegates and experts to deliberate upon the growing opportunities in the engineering value chain of the defense and aerospace manufacturing sector. It highlighted upon the emerging regulations, national & international policy environment, indigenization, technological collaborations, offset manufacturing and export opportunities, bilateral defense relations having impact on the manufacturing & exports from India domestic and export opportunities. It discussed different segments and sub-segments of the Defense and Aerospace sector.

The four day event witnessed 7 Virtual seminars and session invited the target audience for the particular subject, specially the MSMEs.

4 Days | 8 Sessions | Over 30 Speakers

Vendor Development Sessions, Technology Sessions, Make in India & AatmaNirbharBharat Sessions, Virtual showcasing of products, and networking

## Online Publicity & Promotion



Whatsapp

**EEPCINDIA | IMDW2022**  
ENGINEERING THE FUTURE

Join the session on  
**SOURCING OPPORTUNITIES IN  
 INDIAN DEFENCE PSUs IN  
 AEROSPACE & DEFENCE MANUFACTURING**

**1 DEC 2022 | 10 a.m. (Virtual)**

**Guest Speakers:**

- **Dr. L. S. Rao, IAS, Member (Tech. Affairs) (2019-2022)**
- **Dr. Sanku Bhattacharya**  
Chief General Manager, Head of Corporate Relations, DRIL Limited, India
- **Dr. Manoj Kumar**  
Additional General Manager, Management Services  
 Director (Tech. Affs.) DRIL Limited, India

Organized during the India-IMDW Defence Week, 29th November – 01st December, 2022

**EEPCINDIA | IMDW2022**  
ENGINEERING THE FUTURE

Join the session on  
**DEFENCE COOPERATION AND  
 EXPORT WEBINAR:  
 MAKE IN INDIA FOR THE WORLD**

**1 DEC 2022 | 10 a.m. (Virtual)**

**Guest Speakers:**

- **Dr. Sanku Bhattacharya**  
Chief General Manager, Head of Corporate Relations,  
 Ministry of Commerce and Industry, Govt. of India
- **Dr. Sanku Bhattacharya, IAS, Deputy Secretary of Defence Production  
 Director (Tech. Affs.) DRIL Limited, India**
- **Dr. Rajesh Kumar, IAS, Director, Directorate of Defence Production,  
 Directorate General of Foreign Trade, Ministry of Commerce, Govt. of India**

Organized during the India-IMDW Defence Week, 29th November – 01st December, 2022

**EEPCINDIA | IMDW2022**  
ENGINEERING THE FUTURE

Join the session on  
**TECHNOLOGY TRANSFER COLLABORATION  
 OPPORTUNITIES FOR MSMEs  
 IN DEFENCE SECTOR**

**1 DEC 2022 | 10 a.m. (Virtual)**

**Guest Speakers:**

- **Dr. Sanku Bhattacharya**  
Chief General Manager, Head of Corporate Relations,  
 Ministry of Commerce and Industry, Govt. of India
- **Dr. Manoj Kumar**  
Additional General Manager, Management Services,  
 Director (Tech. Affs.) DRIL Limited, India
- **Dr. Rajesh Kumar, IAS, Director, Directorate of Defence Production,  
 Directorate General of Foreign Trade, Ministry of Commerce, Govt. of India**
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**EEPCINDIA | IMDW2022**  
ENGINEERING THE FUTURE

Join the session on  
**SOURCING OPPORTUNITIES IN NEW  
 DEFENCE PSUs (ERSTWHILE ODFB)**

**01 NOV 2022 | 10 a.m. (Virtual)**

**Guest Speakers:**

- **Dr. S. S. Choudhary, IAS, Director (General Management) DRIL**
- **Dr. Rajesh Choudhary, IAS, Additional Secretary & Assistant India Liaison (2019)**
- **Dr. A. S. Choudhary, IAS, General Manager (General Policy) DRIL**
- **Dr. Sanku Bhattacharya, IAS, General Manager (Tech. Affs.) DRIL**
- **Dr. Rajesh Kumar, IAS, Director, Directorate of Defence Production,  
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Organized during the India-IMDW Defence Week, 29th November – 01st December, 2022

Sessionwise Whatsapp



Whatsapp





Overseas Flyer



Speaker Flyer



## GOVERNMENT OF INDIA INITIATIVE

### Har Ghar Tiranga

(13-15 August, 2022)

Azadi Ka Amrit Mahotsav (AKAM) is an initiative of the Government of India to celebrate and commemorate 75 years of independence and the glorious history of it's people, culture and achievements.

This Mahotsav is dedicated to the people of India who have not only been instrumental in bringing India thus far in its evolutionary journey but also hold within them the power and potential to enable Prime Minister Narendra Modi's vision of activating India 2.0, fuelled by the spirit of Aatmanirbhar Bharat.

The official journey of Azadi Ka Amrit Mahotsav commenced on 12th March 2021 which started a 75-week countdown to our 75th anniversary of independence and will end post a year on 15th August 2023.

#### Under AKAM

The Tri-colour flag is a symbol of pride for every Indian. It represents national integrity and signifies the hopes and aspirations of the Indian people.

Har Ghar Tiranga is an initiative of the Government of India celebrated over August 13-15 where the Tricolour was displayed in every form at as many public places and at home.

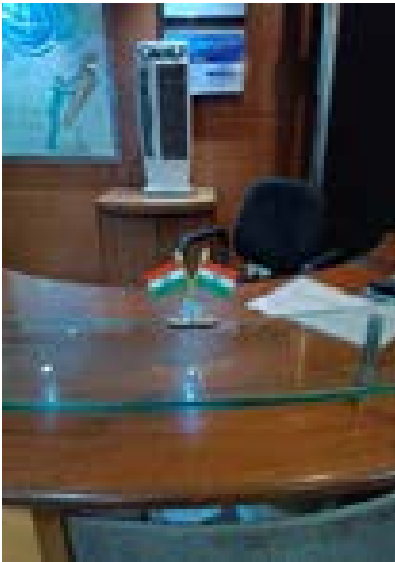


**What EEPC India did in line with the plan and also in line with the Government of India guidelines in July :**

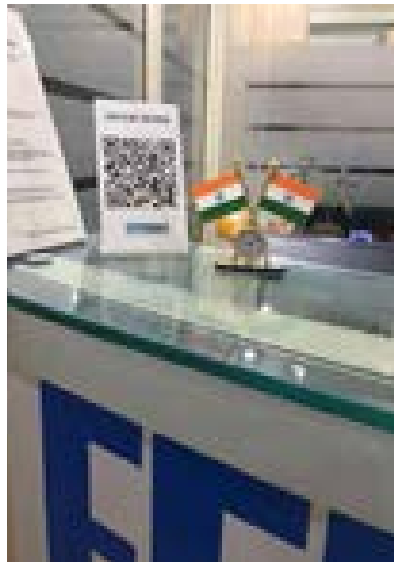
EEPC India initially communicated through emails ( TEXT) to all members and employees



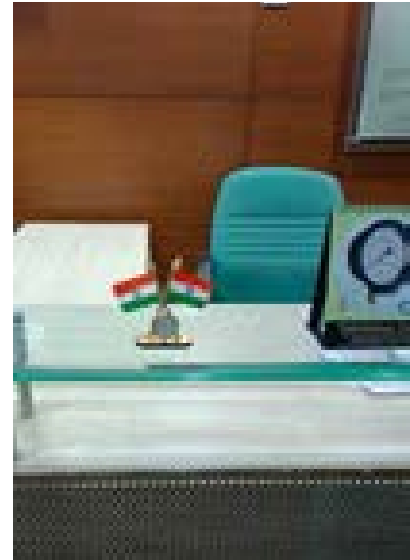
- Arranged Cross Flags to be displayed in the office desk



HO



HO Cell



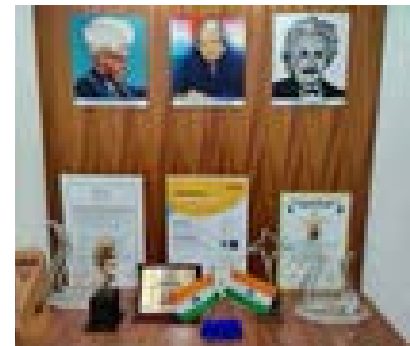
RO Kolkata



RO Mumbai



RO Delhi



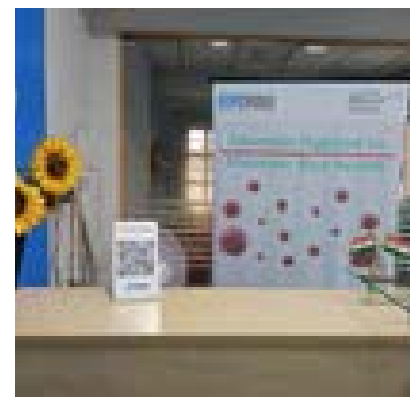
SRO Bangalore



SRO Jalandhar



SRO Ahmedabad



RO Chennai

- Standees were displayed with Har Ghar Tiranga message in all the offices



HO



HO Cell



SRO Bangalore



SRO Hyderabad

- Hoisted Big Flags in all the offices on all three Dates August 13-15



RO Kolkata



RO Delhi



RO Chennai



RO Mumbai



HO Cell



HO

- Selfies were taken by the employees with the flag and uploaded in the GOI site and shared



Anima Pandey



Jaya Basu



Neetu Singh



Rajat Srivastava



Sudhakaran C.K. Nair



V C Ravish



HO Officials



Debashis Das, Joy Chatterjee,  
Ashim Kr. Sarkar



Md. Mujibar Rahaman



- **Engaged in Pinning a Flag**

Government of India made a very interesting mechanism of digitally pinning a flag in the tiranga website



**EEPC India officials certificates who pinned got digital certificates**



- **Tiranga at Home**

EEPC india Officials also encouraged Flag hoisting at home

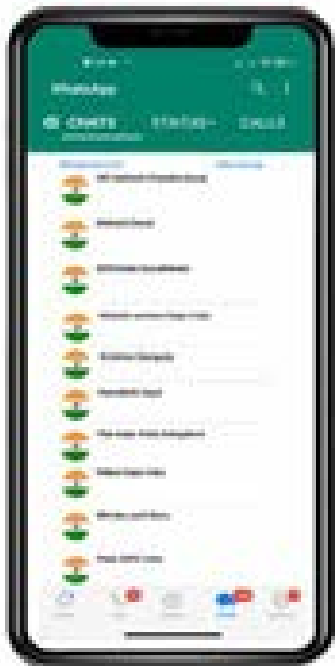


- **Lighting Up the Building**

The Head quarters of EEPC India was lit up in Tricolour

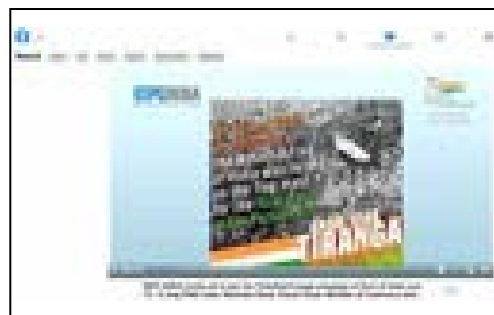


- **Whatsapp DPs ( Display Photos) were changed to Tiranga**

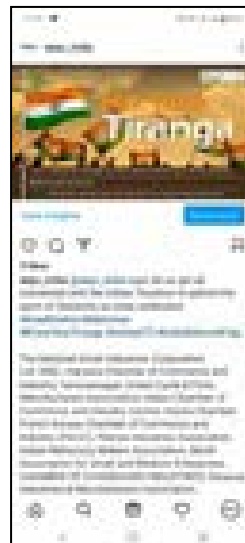
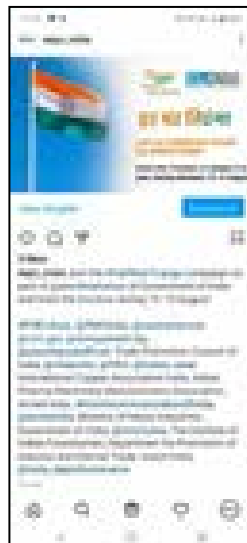


- All Social Media handles were changed to Tiranga

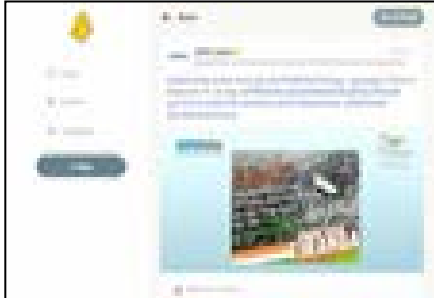
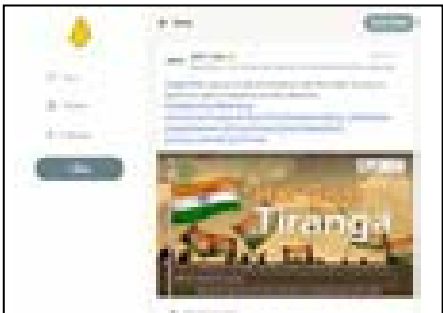
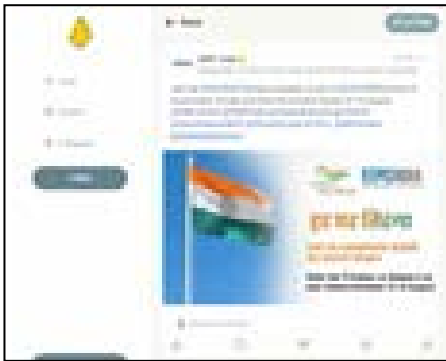
Facebook



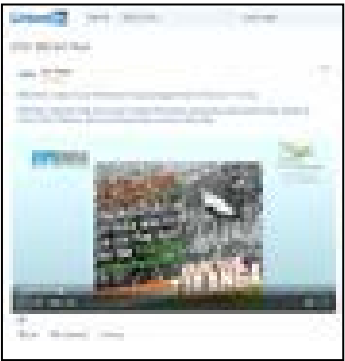
Instagram



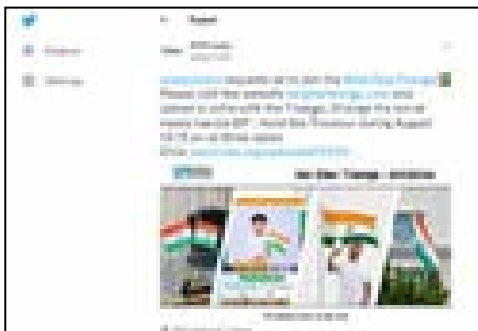
**Koo**



**LinkedIn**



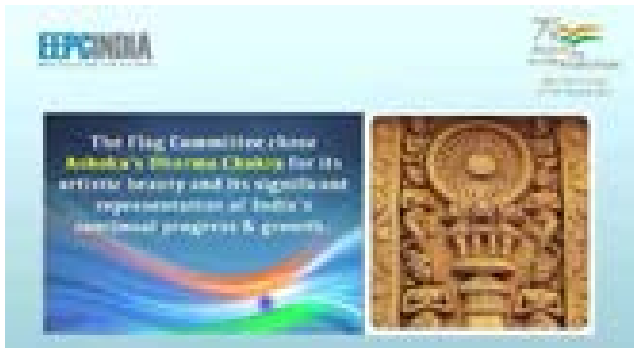
Pinterest 



- **The Video Clip was prepared lifting the information from the sites**

<https://amritmahotsav.nic.in/tiranga-trivia-hgt.htm>

<https://harghartiranga.com/downloads>





## PRESS RELEASE / PRESS CONFERENCES

- A no. of press releases were issued before and after all the major events organised during the fiscal year.
- In most of press conferences, the National Chairman of EEPC INDIA briefed the press and electronic media through pictorial and DVD presentations.
- All Mega events received very wide publicity and media coverages

Besides, EEPC INDIA issued various Press Releases from time to time during the year to keep the media updated of its news and views on various issues including, Foreign Trade Policy and also any issues affecting the manufacturing and exports of engineering merchandise.

### Media Publicity (Domestic & Overseas)



March 16-17-18, Chennai

## ‘Technology, innovation in engineering key to remaining globally competitive’

**Our Bureau**  
Chennai

The engineering sector accounted for one fourth of India's exports of \$423 billion last year. However, the focus is on the future and for an smart engineering, according to L. Kameswari, Additional Secretary, Department of Commerce.

"India can capture the new technology and innovation, it would not be easy to stay competitive. Technology is the key for the future. We need to innovate and deal with technology without which we would not be in the forefront," he said.

**FOCUS AHEAD**

To help the MSME engineering sector, the Centre has come up with schemes and support to ensure that there



The Additional, The Minister for IESS and L. Kameswari, Additional Secretary, Commerce and Industries Department, presenting a quality award to representatives of IESS, at the annual EEPC India Quality Awards function held in association with IESS, in Chennai. Also seen are Anil Kumar Gargula, Chairman, EEPC India, V Arun Raj, The IESS Secretary and Arun Kumar, former Associate Editor, Businessline.

is introduction of more to terms of production incentives, he said.

Ease of doing business and trade facilitation are the core principles of the government, he said at

the International Engineering Students Society (IESS) three-day event, organised by the Engineering Export Promotion Council (EEPC), of IESS a group of India's

capability to build core metal and metal-based engineering.

Of the event's 12 top sessions on the Tamil Nadu is focusing the event for the MSME firms.

The Additional, Tamil Nadu's MSME Minister, said the State accounted for 20 billion of the \$12 billion in engineering exports last year. Tamil Nadu is ranked second in engineering production in the country and is the third largest exporter of engineering goods.

Anil Kumar Gargula, Chairman, EEPC, India said, "EEPC India, for decades, has played a key role in building brand India by organising its exhibitions around the globe."

The annual EEPC India Quality Awards, in association with IESS, were also presented in three categories - large, medium and small industries.

*Business Line, Tamilnadu, 17.03.23*



**IEISS X takes off in Chennai for the 4th time**

Chennai: The International Engineering Society Show, the only global platform of trade capability in North East India & South East Asia, IEISS X, was held at the Sheraton Convention Centre, Chennai on 17-18 March 2023. The event was inaugurated by Hon'ble Minister, Government of Tamil Nadu, T.M. Iswaran, at Chennai Trade Centre, The Sheraton Convention Centre. The event was inaugurated by Hon'ble Minister, Government of Tamil Nadu, T.M. Iswaran, at Chennai Trade Centre, The Sheraton Convention Centre. The event was inaugurated by Hon'ble Minister, Government of Tamil Nadu, T.M. Iswaran, at Chennai Trade Centre, The Sheraton Convention Centre.



**ஐ.ஐ.ஐ.எஸ்.எக்ஸ் 10வது பதிப்பு**  
**சென்னை நகரில் நடைபெற்றது**  
**சென்னை நகரில் நடைபெற்றது**

சென்னை: ஐ.ஐ.ஐ.எஸ்.எக்ஸ் 10வது பதிப்பு சென்னை நகரில் 17-18 மார்ச் 2023 அன்று நடைபெற்றது. இது உலகளாவிய பொறியியல் துறையில் மிகப்பெரிய நிகழ்வுகளுள் ஒன்றாகும். இது சென்னை நகரில் 17-18 மார்ச் 2023 அன்று நடைபெற்றது. இது உலகளாவிய பொறியியல் துறையில் மிகப்பெரிய நிகழ்வுகளுள் ஒன்றாகும்.

Tamizhagam Voice , Chennai , 17.03.23

Daily Thanthi , Chennai , 17.03.23

**கண்காட்சி குறித்து விளக்கம்**



சென்னை: கண்காட்சி குறித்து விளக்கம். கண்காட்சி குறித்து விளக்கம். கண்காட்சி குறித்து விளக்கம். கண்காட்சி குறித்து விளக்கம். கண்காட்சி குறித்து விளக்கம். கண்காட்சி குறித்து விளக்கம். கண்காட்சி குறித்து விளக்கம். கண்காட்சி குறித்து விளக்கம்.

Dinakaran , Chennai

**சென்னை அறிவுசார்ந்த திட்டங்களில் EETPC-யின் பங்களிப்பு**

சென்னை அறிவுசார்ந்த திட்டங்களில் EETPC-யின் பங்களிப்பு குறித்து சென்னை மாநகராட்சியின் தலைவர் ஒரு கூட்டத்தில் பேசினார். சென்னை மாநகராட்சியின் தலைவர் ஒரு கூட்டத்தில் பேசினார்.



சென்னை மாநகராட்சியின் தலைவர் ஒரு கூட்டத்தில் பேசினார். சென்னை மாநகராட்சியின் தலைவர் ஒரு கூட்டத்தில் பேசினார்.

சென்னை மாநகராட்சியின் தலைவர் ஒரு கூட்டத்தில் பேசினார். சென்னை மாநகராட்சியின் தலைவர் ஒரு கூட்டத்தில் பேசினார்.

சென்னை மாநகராட்சியின் தலைவர் ஒரு கூட்டத்தில் பேசினார். சென்னை மாநகராட்சியின் தலைவர் ஒரு கூட்டத்தில் பேசினார்.

*Dina Thodhar, Chennai*



**சென்னை அறிவுசார்ந்த திட்டங்களில் EETPC-யின் பங்களிப்பு**

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*Cheithi Alasal, Chennai , 19.3.2023*

**MSMEs are a prime focus in FTAs under pipeline**

Tamil Nadu Business

**Chennai:** The Ministry of Commerce and Industry (MoC&I) will be one of the key stakeholders in the pipeline of FTAs for the Free Trade Agreement (FTA) with the UK, Canada and EU.

Speaking at the launch event of the International Engineering Academy, Chennai, on Thursday, E. Velupillai Prabhakaran, Minister, Industries and Commerce, Government of Tamil Nadu, said that the MoC&I will be one of the key stakeholders in the pipeline of FTAs for the Free Trade Agreement (FTA) with the UK, Canada and EU.



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Later, Tamil Nadu will also be one of the key stakeholders in the pipeline of FTAs for the Free Trade Agreement (FTA) with the UK, Canada and EU.

The MoC&I will be one of the key stakeholders in the pipeline of FTAs for the Free Trade Agreement (FTA) with the UK, Canada and EU.

*Times of India, Tamilnadu , 17.03.23*

**Engineering exports to grow despite headwinds: EETPC Chairman**

Chennai

Engineering exports to grow despite headwinds, EETPC Chairman said. The Chairman said that the engineering exports sector is facing several challenges, but it is expected to grow in the coming years.



**EETPC Chairman** speaking at a podium.

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*Business Line, Tamilnadu , 3.3.2023*

### ഈ എസ്.എസ്. പ്രദർശനം 16 മുതൽ



ഗവണ്മെന്റും എഞ്ചിനീയറിംഗ് സെക്ടറിലും സഹായകമായി പ്രവർത്തിക്കുന്നതിനായി ഇന്ത്യയിലെ എഞ്ചിനീയറിംഗ് സെക്ടറിന് അന്താരാഷ്ട്ര സോഴ്സിംഗ് ഷോ (IESX) 18 മുതൽ 20 വരെ സെന്റ്രൽ എഞ്ചിനീയറിംഗ് റിസർച്ച് ഇൻസ്റ്റിറ്റ്യൂട്ടിലെ (CER) ഏകദേശം 1000 ചതുരശ്ര മീറ്റർ വിസ്തൃതിയിൽ നടന്നു. **എ.എസ്.എസ്. പ്രദർശനം 16 മുതൽ**

ഗവണ്മെന്റും എഞ്ചിനീയറിംഗ് സെക്ടറിലും സഹായകമായി പ്രവർത്തിക്കുന്നതിനായി ഇന്ത്യയിലെ എഞ്ചിനീയറിംഗ് സെക്ടറിന് അന്താരാഷ്ട്ര സോഴ്സിംഗ് ഷോ (IESX) 18 മുതൽ 20 വരെ സെന്റ്രൽ എഞ്ചിനീയറിംഗ് റിസർച്ച് ഇൻസ്റ്റിറ്റ്യൂട്ടിലെ (CER) ഏകദേശം 1000 ചതുരശ്ര മീറ്റർ വിസ്തൃതിയിൽ നടന്നു. **എ.എസ്.എസ്. പ്രദർശനം 16 മുതൽ**

Mathurbhumi , Chennai

## International engineering sourcing show launched

**The Hindu Bureau**  
CHENNAI

Minister for MSME T.N. Aravindan on Thursday inaugurated the International Engineering Sourcing

Show X, organised by the Engineering Export Promotion Council of India. "India exported engineering goods worth \$62 billion last year. Tamil Nadu's contribution was \$8 billion," he said.

The Hindu, Chennai, 18.03.23

## 'Capacity expansion, tax cuts vital to seize global markets'

**Business Line**

Global competition will intensify as the world's major economies emerge from the pandemic. "India's growth is expected to be faster than that of other major economies," says the report. "The Indian government should focus on capacity expansion, tax cuts and other measures to attract foreign investment and boost exports."

**Business Line**

Global competition will intensify as the world's major economies emerge from the pandemic. "India's growth is expected to be faster than that of other major economies," says the report. "The Indian government should focus on capacity expansion, tax cuts and other measures to attract foreign investment and boost exports."



Secretary, Government, Tamil Nadu

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Secretary, Government, Tamil Nadu

Secretary, Government, Tamil Nadu

Secretary, Government, Tamil Nadu

Business Line, National , 28.1.2023

## Engineering fair in city from March 16

**The Hindu Bureau**  
CHENNAI

The Engineering Export Promotion Council (EETPC) of India will be organising the tenth edition of International Engineering Sourcing Show (IESX) from March 16 to 18.

The event will provide platform to Indian engineering exporters, especially from the MSME sector, to showcase their strengths and capabilities and explore global business alliances and network in India.

IESX X will display 140 products under five verticals to promote brand India engineering. Delegates from across the globe will be participating in the event.

Grace L. Pachman, Additional Commissioner of

Industries, Government of Tamil Nadu, told the media that Tamil Nadu had over 60 lakh MSMEs engaged in a wide variety of sectors and such events would help them connect with domestic and overseas buyers.

The Indian engineering sector had surpassed the export target for 2022-23 and reached \$62 billion. The Centre had set a target of \$27 billion exports for the engineering sector in year 2022-23. IESX X would be a platform for collaboration between various manufacturers, exporters, importers, buyers, technology providers, and government representatives to achieve this target.

Arun Kumar Ganodia, National Chairman of EETPC India, spoke.

The Hindu , Tamilnadu ,22.2.2023



22-24 September, 2022, Dar-Es-Salaam, Tanzania

INDEE Tanzania received decent coverage in the media. A summary of the same is given below:

**Pre Event Press Meet**

**Date : 20th September, 2022**

**Venue : High Commission of India, Dar-Es-Salaam, Tanzania**



Indian Ambassador to Tanzania, H E Mr Binaya S Pradhan (second from left); EEPC India Chairman, Mr Mahesh Desai (third from left); EEPC India Addl. Executive Director & Secretary, Mr Adhip Mitra (far left) and Tanzania Chamber of Commerce, Industry & Agriculture (TCCIA) President, Mr Paul F Koyi (far right) jointly briefed the Press on INDEE Tanzania which will take place on 22nd September, 2022.





Post show of the event received wide coverage in Tanzania



The Guardian, 22.9.2022



Mwananchi, 21.9.2022



The Citizen, 22.9.2022



*Nipashe, 23.9.2022*



*The Guardian, 23.9.2022*



*The Daily News, 23.9.2022*



*The Citizen, 23.9.2022*



*Mr Austin Makani, Presenter at Monday Agenda programme of The Capital Television, Tanzania took an interview of Chairman of EEPC India Mr Mahesh Desai & Additional Executive Director & Secretary of EEPC India, Mr Adhip Mitra on Sept 21, 2022*





**MSME  
CONCLAVE  
14 JULY 2022**

**ET NOW**

**MSME units together capable of constituting complete supply chain: MSME Secy**

14 July 2022, New Delhi

MSME Secretary, B.B. Swain said that for the MSMEs to achieve high growth the two most significant interventions required are related to credit assistance and technology upgradation.

There is tremendous potential for Indian engineering MSMEs to be integrated into the Global Value Chain due to their manufacturing cost advantage, said the MSME Secretary. He also noted that the Ministry of MSME has been working closely with other Ministries and Departments to facilitate the ease of doing business for MSMEs.

"The 'Annamritkar Bharat' announcements have focused on easing access to registering as MSMEs, easing their access to credit and providing them the much-needed protection as far as global tenders are concerned," he said.

Swain informed the participants that MSMEs engaged in the manufacturing of engineering products are about 29% of the 67 lakh MSMEs which have registered since July 1, 2020, on the Udyam registration portal.

"MSME units are together capable of constituting a complete supply chain and being globally competitive because of their diverse products ranging from intermediate to final products," he said.

EEPC chairman, Mahesh Desai, said that MSMEs need to catch up a lot on the technological front as this is crucial to increase India's share in the global value chain.

Following the onset of the pandemic, large corporations in the developed world have been looking at India as an alternative destination for manufacturing," Desai said that the MSME sector contributes around 30% to India's GDP and has a 50% share in the country's exports, he said.

"The significance of the MSME sector in India has long been recognized and its potential has also been identified. In the National Manufacturing Policy, manufacturing output has been targeted to increase to 25% of GDP," he stated.

ET Now- January 20, 2022

**Inshorts**

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Inshorts- January 20, 2022

**CAclubindia**

**MSME units are together capable of constituting a complete supply chain: MSME Secretary**

There is tremendous potential for Indian engineering MSMEs to be integrated into the Global Value Chain due to their manufacturing cost advantage, said Mr. B. B. Swain, Secretary, Ministry of MSME. Addressing the inaugural session of MSME Conclave organized by EEPC India yesterday, Mr. Swain said that for the MSMEs to achieve high growth the two most significant interventions required are related to credit assistance and technology upgradation. He noted that the Ministry of MSME has been working closely with other Ministries and Departments to facilitate the ease of doing business for MSMEs.

"The 'Annamritkar Bharat' announcements have focused on easing access to registering as MSMEs, easing their access to credit and providing them the much-needed protection as far as global tenders are concerned," Mr. Swain said. He informed the participants that MSMEs engaged in manufacturing of engineering products are about 29% of the 67 lakh MSMEs which have registered since 1st July, 2020 on the Udyam registration portal.

"MSME units are together capable of constituting a complete supply chain and being globally competitive because of their diverse products ranging from intermediate to final products," Mr. Swain said.

In his welcome address, EEPC India Chairman Mr. Mahesh Desai said that MSMEs need to catch up a lot on the technological front as this is crucial to increase India's share in the global value chain. "Make-in-India initiative has brought ample scope for the Indian MSMEs to work with the large scale global manufacturing firms and get access to their upgraded technology and efficient marketing techniques. Following the onset of the pandemic, large corporations in the developed world have been looking at India as an alternative destination for manufacturing," Mr. Desai said. He noted the crucial role of MSMEs in the economy saying that the sector contributes around 30% to India's GDP and has 50% share in the country's exports. "The significance of the MSME sector in India has long been recognized and its potential has also been identified. In the National Manufacturing Policy, manufacturing output has been targeted to increase to 25% of GDP," he stated.

EEPC India, with nearly 60% of its members coming from the MSME sector, has been playing an instrumental role in developing the engineering MSMEs of India. It has been working closely with the government to promote the MSMEs producing engineering products and in line with the initiative of the Department of Commerce for technological upgradation, set up two technology centers in Bengaluru and Kolkata to address the problem of technological backwardness of the engineering MSMEs.

"We promise our best endeavor towards higher integration of this sector in the global value chain through continuation of our strategic activities for the upgradation of engineering MSMEs and we believe that such summits fully dedicated for MSMEs will help us to achieve our goal," said Mr. Desai.

A Knowledge Paper titled 'Integrating Indian MSMEs to Global Value Chain' was also released in the inaugural session of the Conclave. The paper has suggested that India's trade regime should promote value addition in the country. "Hence, the general tariff structure should be low on raw and primary goods, slightly higher on intermediaries and the highest on final products," it said.

It further recommended that both direct and indirect tax structures should be neutral and not discriminate between the nature of firms. "Banks and the financial institutions should be more willing to disburse genuine exporters and demand less of collateral. Finally, stability in policy measures with less intervention and emphasis on neutrality on behalf of the government will be necessary," it listed among some of the kind pointers.

CAclubindia- January 20, 2022







## POLICY MATTERS

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It was another year of all-time high exports for Indian merchandise in 2022-23 with USD 447.5 billion of exports and 6.03% growth over the previous fiscal. However, for Indian engineering exports, fiscal 2022-23 was somewhat depressing with 4.57 percent decline over the previous fiscal. Engineering exports in fiscal 2022-23 was recorded at a lower USD 107.04 million from an all-time high of USD 112.16 million in fiscal 2021-22. During the fiscal, engineering exports conceded year-on-year decline in all months from July 2022 to March 2023 barring November 2022 that only managed a marginal growth. Exports of Iron and Steel, the highest contributor in India's engineering shipment was down significantly due to imposition of 15% export tax by the domestic government in May 2022 which was later withdrawn in November 2022. On the global front, demand for steel was subdued due to slowdown in developed region and also in emerging economies like China. Excluding Iron and Steel, Indian engineering exports rather achieved 4.91% growth in 2022-23 over the previous fiscal.

Other than the adversity on steel exports, geo-political crisis in CIS region led by Russia-Ukraine war, economic slowdown in the North-East Asia especially China, crisis in the South-East Asia and slowdown in Europe are the major factors responsible for lower shipment of engineering goods from India.

### **A. Revised Engineering Export Target Overachieved**

Despite of a downfall in engineering shipment, one good thing was the overachievement of target in 2022-23 too. The revised target or predicted value of engineering exports was set at USD 105.82 billion by the government while engineering exports finished the fiscal at USD 107.04 billion. EEPC India also assisted the government in setting up the targets by participating in all the meetings held by various foreign trade division to review the trade and recommended on strategies to achieve the target. Although, the current global economic and trade scenario doesn't permit us to be very optimistic about the current fiscal, EEPC promises to leave no stone unturned to take Indian engineering to its desired level with all the required support and guidance from the government.

### **1. Highlights of the Union Budget 2023-24**

The Union Budget 2023-24 came out with some promise for the engineering sector. Revamping credit guarantee scheme for MSMEs was a prominent measure recommended by EEPC that was proposed in the budget with infusion of Rs 9000 crore into the corpus. This will enable additional collateral free credit guarantee of Rs 2 lakh crore rupees, which will enable to lower cost of credit by 1 percent. Capital Investment Outlay was increased steeply for the third year in a row and this time by 33% to Rs 10 lakh crore for FY 2023-24, accounting for 3.3 per cent of GDP. Capital outlay for railways was also increased significantly. Emphasis on agriculture, infrastructure and Industry 4.0 will also be beneficial for engineering industry. Apart from these, alteration in Customs duties was proposed for a number of engineering product goods including electrical appliances, automobile, capital goods, aircrafts and bicycle. Some of these measures were in line with the recommendation of EEPC India.

### **2. Highlights of New Foreign Trade Policy 2023**

After a long wait, India's New Foreign Trade Policy 2023 was unveiled on 31st March 2023, the last day of the previous fiscal year. This time, the New FTP was announced with no end date or time period linked to it in order to make the policy more dynamic and responsive to any geo-political and socio-economic changes.

A Special one-time Amnesty Scheme for default in Export Obligations was also introduced. Other key characteristics of the new FTP includes a shift on focus from incentives to tax remission, Greater Trade facilitation through technology, automation, and continuous process re-engineering, Decentralization of export promotion through enhanced participation of states and districts and finally, facilitating international trade settlement in Indian Rupee in a move towards internationalization of Rupee, focus on emerging areas like e-commerce exports, developing districts as export hubs, streamlining SCOMET licensing procedure among others. The new FTP also adopted a number of measures towards boosting of manufacturing within the country.

Move towards internationalization of rupee was in line with the recommendation of EEPC India. Focus on e-commerce was also suggested by EEPC. Enhancement of exports through FTA route was also very much in the list of EEPC India suggestion. Moreover, some measures taken for MSMEs were also recommended by EEPC India. EEPC India welcomed this new FTP and believes that successful implementations of the policy initiatives will achieve the merchandise export milestone of USD 1 trillion by 2030.

### **3. Steel at Export Parity Price**

Due to hike in the price of steel, the Ministry of Commerce and Industry, along with ISA formulated a policy on 'Steel at Export Parity Price' via Office Memorandum Ministry of Steel dated 24.06.2020. EEPC India welcomed the Steel at Export Parity Price scheme and suggested that the scheme should be streamlined and should be made user friendly, the scheme should bring under its fold all large-scale producers including Tata Metalliks, Vedanta and Usha Martin and the products covered under the scheme should also be expanded and billets, galvanized coils and pig iron should also be brought under its ambit.

### **4. Extension of the reimbursement of Steel Prices**

There is an agreement between the steel producers and the secondary users for a reimbursement of RS 3000/ tonne to address the high steel prices in the country as per the advice of CIM. Reimbursement under this scheme was last received in September 2022. This needs to be revived and the pending compensations needs to be cleared given that the steel prices are again high.

### **5. Free Trade Agreement related**

After UAE, India signed another agreement with Australia. The FTA between India and Australia also known as the Economic Cooperation and Trade Agreement (ECTA) was signed in April 2022 and subsequently entered into force in December 2022. Through this FTA Australia has offered zero-duty access to about 96 percent of Indian exports. Meanwhile India has granted preferential access to 70 percent of Australia's exports to India. Over the next five years, this FTA is expected to boost trade between the two nations. At present the government is negotiating with Australia to bring out a more comprehensive bilateral agreement in the form of a Comprehensive Economic Cooperation Agreement (CECA).

EEPC India has continuously provided feedback to the government regarding preferential tariff lines, rules of origin and non-tariff barriers after gathering inputs from members. Some of the other major negotiations in which EEPC India provided feedback recently includes:

- a. India-EU BTIA
- b. India-UK FTA
- c. India-Canada FTA

## **6. Intervention in other Issues that has adversely impacted / apprehended to impact the industry**

### **a. EU Carbon Protectionism**

Green protectionism: Recently EU policymakers reached a deal to implement Carbon Border Adjustment Mechanism which aims to slap emission taxes on certain imports. This is an attempt by the EU to protect its domestic industry who have to abide by EU's strict climate laws from any unfair competition from countries with weaker rules. There will be additional import duty on products including cement, fertilizer, iron and steel, Aluminium, etc. Once implemented it will have significant downward impact on India's exports of Iron and Steel and Aluminium to EU. The transitional phase of the EU's Carbon Border Adjustment Mechanism (CBAM) will enter into force as of 1st October 2023.

### **b. EU GSP withdrawal and safeguard:**

GSP is one of the EU's largest preferential trade schemes, which removes import duties from products coming into the EU market from vulnerable developing nations. India is one of the 11 Standard GSP beneficiaries of EU GSP but EU announced the withdrawal of GSP benefits for India from January 1, 2023. As EU is a very important market for Indian engineering industry

EEPC India requested the government to have a discussion with EU regarding the withdrawal. Also, in case the withdrawal becomes eminent, Indian government should negotiate the EU FTA in such a way so as to offset the losses incurred due to the GSP withdrawal.

### **c. Regarding EU TRQ**

The TRQ Quotas were levied by EU on 28 Products in year 2019. This was to be in effect for 3 Years but in year 2022 the same has been extended by EU upto 30th June 2024.

These Quotas are actually harming the EU users since the current EU mills due to energy cost and cut in capacity are having long deliveries as well as higher prices by App. 15% to 20% than Imported Goods. After the completion of the Quotas which normally gets exhausted on 1st day of Quarter in many products the balance period of the Quarter the EU Importer has to clear the imported material by paying 25% Safe Guard Duty. Substantial amount of Safe Guard Duties is being paid by EU Importers already thus increasing the costs of EU manufactured goods and leading to inflation in the EU market. These Safe Guard Duties need to be removed or the Safe Guard Quota Quantities need to be substantially increased.

It is pertinent to point out that at WTO Disputes Resolution Panel the WTO Ruled against EU in favour of Turkey on this issue but so far, the Tariff Quotas have not been discontinued.

### **d. CB Marking for Pumps**

CB marking is one of the major requirements for the exports of pumps. It was previously informed that BIS has been designated as the "World Body" to provide CB marking to pump manufacturers however as of yet neither has BIS provided any CB marking nor has it designated an Indian lab for this purpose. At present the pump exporters need to get their certification done from other countries that makes testing process quite expensive and time-consuming.

### **e. Payment problem with Russia**

At present, some of our exporters have been facing payment problem with Russia as several Russian banks are under sanction by US and European authorities and Indian banks sometime are not issuing BRC if payment comes to these sanctioned banks. Moreover, future of Rupee trade is becoming uncertain as due to high import from Russia, Russian exporters are having huge amount of unutilized rupee in the coffer.

## AWARD FUNCTION

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EEPC India rewards the stellar performances of its member exporters with National and Regional awards

### **EEPC India National Awards was held on April 13, 2022**

The 51st EEPC India National Awards Export Excellence Awards were presented at a ceremony held on April 13 2022 in Delhi to 111 Winners grouped in 7 categories. Mr Piyush Goyal, Hon'ble Minister of Commerce & Industry, Consumer Affairs & Food & Public Distribution and Textiles, Government of India was the Chief Guest. Dr Srikar K Reddy, Joint Secretary, Department of Commerce, Ministry of Commerce and Industry, Government of India was the Special Invitee



*Mr Piyush Goyal, Hon'ble Minister of Commerce & Industry, Consumer Affairs & Food & Public Distribution and Textiles, Government of India presenting the awards to TATA Motors. Also Present on the dais, Mr Mahesh Desai, Chairman, EEPC India ( far left), Mr Arun Kumar Garodia, Sr Vice Chairman, EEPC India ( to the right of the Minister) and Mr Pankaj Chadha, Vice Chairman, EEPC India ( far right)*



**EEPC India (SR) awards was held on July 21,2022**

The 43rd EEPC India (Southern Region) Export Excellence Awards were presented at a ceremony held on July 21, 2022 in Bengaluru to 93 winners. Mr Basavaraj Bommai, Hon'ble Chief Minister of Karnataka was the Chief Guest



*Award presented by Hon'ble Chief Minister of Karnataka, Mr Basavaraj Bommai. Also present EEPC India Regional Chairman (SR), Mr K S Mani (to the left of the Minister); EEPC India Dy Regional Chairman (SR), Mr Shashi K Lewis (far left) ; EEPC India Chairman, Mr Mahesh Desai (to the right of the Minister) ; Dy Regional Chairman (SR), Mr D Narayana Rao (2nd from right – hind row)*

**EEPC India (WR) awards was held on December 17,2022**

The 37th EEPC India (Western Region) Export Excellence Awards were presented at a ceremony held on December 17, 2022 in Mumbai to 97 winners. Ms Anupriya S Patel, Union Minister of State for Commerce and Industry was the Chief Guest



*Ms Anupriya S Patel, Union Minister of State for Commerce and Industry presenting the awards in the presence of Mr Pankaj Chadha, Senior Vice Chairman, EEPC India (far left) Mr Arun Kumar Garodia, Chairman,EEPC India (2nd from left); Mr Anoop Marwaha, Regional Chairman (WR), EEPC India (to the right of the Minister); Mr Rohinton S Engineer, Dy Regional Chairman (WR),EEPC India (3rd from right); Dr Rajat Srivastava, Regional Director (WR) and Director (Marketing & Sales),EEPC India (2nd from right) and Ms Vandana Shellar, (far right)*

**EEPC India (ER) awards was held on January 17,2023**

The 36th and 37th editions of EEPC India (Eastern Region) Export Excellence Awards were presented at a joint ceremony on January 17,2023 in Kolkata to 47 Winners for the 36th edition and 37winners for the 37th edition respectively.

Dr. Shashi Panja, Hon'ble Minister-in-Charge, Department of Industry, Commerce and Enterprises, Government of West Bengal was the Chief Guest



*Dr. Shashi Panja, Hon'ble Minister-in-Charge, Department of Industry, Commerce and Enterprises, Government of West Bengal presenting the awards along with Mr Arun Kumar Garodia, Chairman, EEPC India (third from left), Mr B D Agarwal, Regional Chairman (ER), EEPC India (extreme left); Mr Pawan Kumar Shah, Former Chairman, EEPC India (2nd from right); Mr Anupam Shah, Former Chairman, EEPC India (extreme right) and Mr. Binod Kumar Sarda, Dy. Regional Chairman (ER), EEPC India (3rd from right - a little behind).*

## SESSIONS BY REGIONAL / SUB- REGIONAL OFFICES

(Inclusive of the e-sessions mentioned earlier)

Few physical meetings were done during the fiscal 2022-23 and those are all present in the tables below.

### **Details of Seminars / Meetings / Conferences /Technology Meet during the year 2022-23**

Name of the Office	Event Details	Date
Eastern Region	Brainstorming Session on Quality Challenges and Futuristic Solutions through WebEx	22 April 2022
Eastern Region	E-Session on “Minimizing Costs, FOREX Management & Outlook for USDINR” through Zoom Platform	6 May 2022
Eastern Region	Capacity Building Program on Scrutiny of GST returns and Recent amendments in GST Laws at Kolkata	13 May 2022
Eastern Region	Live session on How to access global market for foundry products	24 June 2022
Eastern Region	Capacity Building Program on Basics of How to Exports & Business Opportunities at INDEE Tanzania 2022 at Balasore	8 July, 2022
Eastern Region	Introductory Meeting with Trade & Investment Commissioner for Flanders, Belgium at Kolkata	18 July, 2022
Eastern Region	Orientation Program for interns from Indian Institute of Foreign Trade (IIFT) at Kolkata	8 Aug 2022
Eastern Region	Capacity Building Program on “Basics of How to Export, Financial Solutions for MSMEs and Exploring opportunities in International Market” at Bhilai	10 August 2022
Eastern Region	Orientation Program for Interns from ECGC Ltd, Kolkata at Kolkata	16 August 2022
Eastern Region	Capacity Building Program on “Recent Changes in GST - Impacting Exporters & Importers” at Kolkata	30 August 2022
Eastern Region	Eastern Region Award Committee Meeting 2018-19 in Kolkata	2 September 2022
Eastern Region	Capacity Building Program on "Current Compliances and Challenges for Exporters" at Kolkata in Hybrid Mode	21 September 2022
Eastern Region	Capacity Building Program on "Current Export Compliances, Challenges and Benefits under Foreign Trade Policy" at Bhubaneswar	19 October 2022

Name of the Office	Event Details	Date
Eastern Region	Capacity Building Program on "International Market Entry Strategy, Product Market Identification & Finding Buyers" at Bhubaneswar	19 October 2022
Eastern Region	Capacity Building Programme on Export & EEPC India Membership Camp at Bhubaneswar	20 October 2022
Eastern Region	Capacity Building Programme & EEPC India Membership Desk at Jamshedpur	3 & 4 November, 2022
Eastern Region	Interactive Session with the Union Minister of Commerce of Myanmar and High Profile Ministerial Delegation at Kolkata	11 November 2022
Eastern Region	Capacity Building Programme & EEPC India Membership Desk at Bhilai	16 November 2022
Eastern Region	Capacity Building Programme & EEPC India Membership Desk at Sundargarh, Odisha	17 November, 2022
Eastern Region	Capacity Building Programme & EEPC India Membership Desk at Jharsuguda, Odisha	22 November, 2022
Eastern Region	Capacity Building Programme & EEPC India Membership Desk at Rourkela, Odisha	23 November, 2022
Eastern Region	Capacity Building Programme on Exports under DGFT's Niryat Bandhu Scheme at Jamshedpur	25 November 2022
Eastern Region	Interactive Session and Capacity Building Programme on India-Australia Economic Cooperation and Trade Agreement (ECTA) at Kolkata	14 December 2022
Eastern Region	Outreach Program on Indo-Australia ECTA and Indo-UAE FTA for exporters under Niryat Bandhu Scheme at Kolkata	28 December 2022
Eastern Region	36th & 37th Eastern Regional Award Function of EEPC India at Kolkata	17 January 2023
Eastern Region	Live Viewing Session of the Union Budget 2023-24 & Post Budget Discussion Session in Hybrid Mode at Kolkata	1 February 2023
Eastern Region	Capacity Building Programme on Risk Mitigation in Trade Finance and Enhancing Export Opportunities at Kolkata	24 February 2023
Eastern Region	Export Outreach Programme under "District as Export Hubs" initiative at Durg, Chhattisgarh	14 March 2023
Eastern Region	Interactive session on "Belgium - your gateway to Europe" at Kolkata	28 March 2023
<b>Other important meetings attended by EEPC India officials in Eastern Region</b>		
Eastern Region	Sectoral Session on International Trade at Bengal Global Business Summit (BGBS) 2022	21 April 2022
Eastern Region	Districts as Export Hubs Meeting with DGFT - Focus@75 year of independence	28 April 2022

Name of the Office	Event Details	Date
Eastern Region	Meeting of the Committee on Quality Complaints And Trade Disputes by DGFT, Kolkata	4 May 2022
Eastern Region	Discussion Meeting on the course of action on the DEH initiative (Jharkhand state)	5 May 2022
Eastern Region	DEH Scheme – Discussion Meeting on the initiative, course of action and adoption of Plan(West Bengal)	17 May 2022
Eastern Region	DEH Scheme - Discussion Meeting on the initiative, course of action and adoption of Plan (Chhattisgarh)	19 May 2022
Eastern Region	District Export Hub (DEH)@75 Review Meeting	7 June 2022
Eastern Region	Virtual Meeting on District as Export Hub Initiative	23 June 2022
Eastern Region	Virtual Meeting on District as Export Hub Initiative	29 June 2022
Eastern Region	Stakeholders Consultation Meeting on District Export Hub (DEH)@75 initiative at Jamshedpur	15 July, 2022
Eastern Region	Stakeholders Consultation Meeting on District Export Action Plan (DEAP) at Ranchi	19 July 2022
Eastern Region	Stakeholder Consultation Meeting to discuss on Draft Quality Control Order for Cast Iron Products through Virtual Mode	17 February 2023
<b>Regional Committee Meetings</b>		
Eastern Region	Regional Committee Meeting of EEPC India, Eastern Region at Kolkata	19 January 2023
<b>Sr Office Bearers Meetings</b>		
Eastern Region	Meeting with Chairman on Chapter & Future Activities	6 May 2022
<b>Panel /Committee Meetings</b>		
Eastern Region	Joint Meeting of the Panel 20 & 21 in Hybrid Mode	9 June 2022
Western Region	Export Inspection Council Meeting for GSP (Export Post shipment documents)	06.04.2022
Western Region	Industrial Exhibition & MSME Expo 2022 cum Vendor Development Programme	11.04.2022
Western Region	Online New Members Meet (Western Region)	26.04.2022
Western Region	EXPORT PROMOTION of Engg. PRODUCTS - EXPORT PROMOTION SCHEMES - GST GRIEVANCES in association with Federation of Chakan Industries & DGFT	26.04.2022
Western Region	Meeting with DGFT for Export Grievances DGFT, Mumbai	26.04.2022
Western Region	District Level Meeting - DEPC Meeting For Export Promotion	10.05.2022
Western Region	District as Export hubs Meeting with Additional DGFT	11.05.2022
Western Region	Konkan Mahotsav & MSME Expo 2022 by MSME, Mumbai under Aatma Nirbhar Bharat Abhiyan for the development of Micro, Small and Medium Enterprises in Mumbai region - three day event will be organized from 14th to 16th May, 2022	14.05.2022

Name of the Office	Event Details	Date
Western Region	Industry consultations in connection with the ongoing FTA negotiations with the UK, EU, and Canada at Hotel Grand Hyatt, Santacruz, Mumbai-400055 with Shri Piyush Goyal, Hon'ble Minister of Commerce & Industry, Consumer Affairs & Food & Public Distribution and Textiles, Government of India	14.05.2022
Western Region	Sindhudurg Audyogik Mahotsav by MSME under Aatma Nirbhar Bharat Abhiyan for the development of Micro, Small and Medium Enterprises in Mumbai region - three day event will be organized from 21st to 23rd May, 2022 at Kankavli, Dist. Sindhudurg	23.05.2022
Western Region	"Conference, "GDCTECH 2022" to be held on 3 June 2022 at The Pride Hotel, Pune Topic: GOING GLOBAL - POST COVID New Markets & New Products For Engineering Sector presentation by Dr. Rajat Srivastava (RD & Director (M&S))"	03.06.2022
Western Region	DEPC Meeting for Export Promotion with all offices of DGFT	07.06.2022
Western Region	Western Region Award Sub-Committee Meeting at Mumbai Conference Room	08.06.2022
Western Region	"Training Programme - 15 Days Certification Programme In Foreign Trade International Marketing - MODULE 1 Session I - • Nature scope and role of International Marketing	27.06.2022
Western Region	"International Marketing - MODULE 1 Session II - • Environmental analysis in international trade and difference with domestic trade. • Identifying International markets and preparation."	28.06.2022
Western Region	"International Marketing - MODULE 1 Session III - • Entry strategies and sequence of globalization	29.06.2022
Western Region	"Shipping & Logistics - MODULE 2 Session I - • Nature , Scope and Role of logistics • Modus operand of shipment (DOCK, FACTORY AND ICD STUFFING)	30.06.2022
Western Region	"Shipping & Logistics - MODULE 2 Session II - • Means and mode of transport • Understanding sea-routes through commercial geography	01.07.2022
Western Region	"Shipping & Logistics - MODULE 2 Session III - • Logistics linkage of types of ships, cargo and containers.	02.07.2022
Western Region	"International Trade Finance - MODULE 3 Session I - • Overview of FEMA regulators on Exports and Imports • Trade settlement Techniques	04.07.2022

Name of the Office	Event Details	Date
Western Region	Stakeholders Meeting for DEPC	05.07.2022
Western Region	"International Trade Finance - MODULE 3 Session II - • Financing of International Trade. • Letter of Credit and UCPDC"	05.07.2022
Western Region	"International Trade Finance - MODULE 3 Session III - • Foreign Exchange Risk Management"	06.07.2022
Western Region	"Foreign Trade Policy - MODULE 4 Session I - • Salient features of FTP 2015-20 • Advance Authorization and DFIA Scheme"	07.07.2022
Western Region	"Foreign Trade Policy - MODULE 4 Session II - • EPCG Scheme. • EOUEPZ/EHTP/STP/BTP/ along with SEZ"	08.07.2022
Western Region	"Foreign Trade Policy - MODULE 4 Session III - • Salient features of RoDTEP scheme /SEIS Schemes"	09.07.2022
Western Region	"Export Pricing & Costing - MODULE 5 Session I - (5A): • Defining Price and understanding price and pricing. • Different pricing policies"	11.07.2022
Western Region	"Export Pricing & Costing - MODULE 5 Session II - (5A): • Understanding Marginal cost of exports • INCO TERMS 2010 (International Commercial Terms 2010) (5B): INTERACTIVE SESSION Procedures for trade promotion, Salient features of RoDTEP scheme, SEIS, INCENTIVES & practical aspects of foreign trade."	12.07.2022
Western Region	"Export Pricing & Costing - MODULE 5 Session III - (5A): • Developing Pricing strategy (Formula) for International marketing using INCOTERMS. (5B): INTERACTIVE SESSION Procedures for trade promotion, Salient features of RoDTEP scheme, SEIS, INCENTIVES & practical aspects of foreign trade."	13.07.2022

Name of the Office	Event Details	Date
Western Region	Organized Webinar on Doing Business with East Africa (Tanzania Exhibition) and New Members Meet	15.07.2022
Western Region	Seminar on "GST Amnesty Scheme, Outreach & GST Laws to prevent Misuse & refund of GST"	20.07.2022
Western Region	DEH Meeting at MAITRI, Mumbai	21.07.2022
Western Region	"Dewas as Export Hub of Madhya Pradesh District Level Stakeholder Consultation (Focus @75) Under District as Export Hub & "Strategy for New Export Markets & New Products"	28.07.2022
Western Region	Awareness Seminar on "How to Start your own STARTUP" - EEPC India - Rajkot engineering Association	29.07.2022
Western Region	Stakeholder Meeting	29.07.2022
Western Region	Organized Seminar on Opportunities in Engineering Exports & Imports (A Capacity Building Event) at Rajkot Engineering Association	29.07.2022
Western Region	Meeting with EEPC INDIA Rajkot Chapter	29.07.2022
Western Region	Meeting and Inviting as Chief Guest - Mr. Devendra Fadnavis - Deputy Chief Minister, Maharashtra Government, For 37th Western Regional Award Function	01.08.2022
Western Region	Industrial visit for New Membership - Vatva Industrial Estate, Vatva, Ahmedabad, Innovative Enerpro Pvt. Ltd.	05.08.2022
Western Region	Stakeholder Consultation Meeting for Kolhapur Dist. Interventions as Export Hub Initiative of DGFT hold at Kolhapur Engineering Association.	10.08.2022
Western Region	MEDC - MSME Conference 2022 at Mumbai	23.08.2022
Western Region	A Capacity Building Program - RBI Master Direction for Exports and FEMA Guidelines & "Export related Banking problems and their solution - Mr. Subramanian, Kotak Mahindra Bank Ltd. & ECGC Ltd.	24.08.2022
Western Region	Seminar on International Trade & Logistics (A Capacity Building Event)	30.08.2022
Western Region	Factory visit and meeting with M/s. Ultimo Engineers	30.08.2022
Western Region	RBI Master Direction for Exports and FEMA Guidelines & "Export related Banking problems and their solution	23-Sep-22
Western Region	Presentation about EEPC INDIA @ Exporters Conclave by Aurangabad, District Industries Centre, Govt. of Maharashtra	23-Sep-22
Western Region	Stall @ Exporters Enclave by Aurangabad, District Industries Centre, Govt. of Maharashtra	23-Sep-22
Western Region	Presentation about EEPC INDIA @ Exporters Conclave by Alibaug, District Industries Centre, Govt. of Maharashtra	26-Sep-22
Western Region	Stall @ Exporters Enclave by Alibaug, District Industries Centre, Govt. of Maharashtra	27-Sep-22



Name of the Office	Event Details	Date
Western Region	Membership drive visit to Maruti Koatsu Cylinders Ltd, Ahmedabad on 13 September 2022	13-Sep-22
Western Region	Factory visit to Welltex Industry, Memco, Ahmedabad on 15 September 2022	15-Sep-22
Western Region	Attended stakeholders' consultation meeting at DGFT office, Ahmedabad on 19 September 2022	19-Sep-22
Western Region	Organized Export Awareness Seminar on RoDTEP Scheme – Features, Benefits and Eligibility (A Capacity Building Event) at Saurashtra Chamber of Commerce and Industry, Bhavnagar	23-Sep-22
Western Region	Presentation about EEPC INDIA @ Exporters Conclave by Palghar, District Industries Centre, Govt. of Maharashtra	26-Sep-22
Western Region	Stall @ Exporters Enclave by Palghar, District Industries Centre, Govt. of Maharashtra	27-Sep-22
Western Region	Presentation about EEPC INDIA @ Exporters Conclave by Thane, District Industries Centre, Govt. of Maharashtra	29-Sep-22
Western Region	Presentation about EEPC INDIA @ Exporters Conclave by Sangli, District Industries Centre, Govt. of Maharashtra	28-Sep-22
Western Region	Presentation about EEPC INDIA @ Exporters Conclave by Satara, District Industries Centre, Govt. of Maharashtra	29-Sep-22
Western Region	Presentation about EEPC INDIA @ Exporters Conclave by Kolhapur, District Industries Centre, Govt. of Maharashtra	29-Sep-22
Western Region	Stall @ Exporters Enclave by Kolhapur, District Industries Centre, Govt. of Maharashtra	30-Sep-22
Western Region	Attended Ministry of Heavy Industries National Conference on Industry 4.0 at Tent City Auditorium, Ekta Nagar, Kevadia	7-Oct-22
Western Region	DIC - ODOP Meeting at Sindhudurgh (1st Day)	12-Oct-22
Western Region	Interactive Session on RBI Master Direction for Exports and FEMA Guidelines & Export related Banking problems and their solutions in association with The Southern Gujarat Chamber of Commerce and Industry, Surat	12-Oct-22
Western Region	Organized Interactive Session on RBI Master Direction for Exports and FEMA Guidelines & Export related Banking problems and their solutions (A Capacity Building Event) at The Southern Gujarat Chamber of Commerce & Industry, Surat	12-Oct-22
Western Region	DIC - ODOP Meeting at Sindhudurgh (2nd Day)	13-Oct-22
Western Region	Saturday Club Global Trust event ASHWAMEDH 2022, 14th October 2022 - Presentation by Dr. Rajat Srivastava	14-Oct-22
Western Region	Online New Member Meet	19-Oct-22
Western Region	Attended Seminar on Pricing Strategy for Defence Exports at Mahatma Mandir Convention and Exhibition Centre, Gandhinagar	19-Oct-22

Name of the Office	Event Details	Date
Western Region	Meeting with Industries Commissioner office and iNDEXTb	19-Oct-22
Western Region	INTERACTIVE SESSION ON “HOW TO HAVE AN EXPORT STARTUP – EXPORT PROCEDURE & INCENTIVES” in association with Vasai Industrial Association	5-Nov-22
Western Region	Global Expo India - An EDA for International Trade & FDI from 08th to 11th Nov 2022 - Goa, Presentation by Dr. Rajat Srivastava	9-Nov-22
Western Region	INTERACTIVE SESSION ON “HOW TO HAVE AN EXPORT STARTUP – EXPORT PROCEDURE & INCENTIVES” in association with AAMA, KAMA, Murbad Association	10-Nov-22
Western Region	15 Days Certification Program in Foreign Trade Management	14-Nov-22 to 02-Dec-22
Western Region	Seminar on Foreign Exchange-Derivative Market and Risk Management (Capacity Building Event) at Gujarat Chamber of Commerce & Industry	29-Nov-22
Western Region	INTERACTIVE SESSION ON “HOW TO HAVE AN EXPORT STARTUP – EXPORT PROCEDURE & INCENTIVES” in association with Nagpur Laghu Udyog	7-Dec-22
Western Region	Attended Khadhya Khurak 2022 exhibition on 15 December 2022 at Gandhinagar for promoting IESS 2023	15-Dec-22
Western Region	Awareness Program on Automation for Engineering Manufacturing	16-Dec-22
Western Region	"International Trade & Marketing “How to find Overseas Buyers and available benefits for Export Promotion” & “Identifying New Markets & Products for Engineering Sectors For MSME’s”"	16-Dec-22
Western Region	1st New Regional Committee (WR) - Mr. Anoop Marwaha, Regional Chairman, Mumbai	16-Dec-22
Western Region	37th Western Regional Award for the Year 2018-19	17-Dec-22
Western Region	MoU signed between COSMA & EEPC India for IESS X Edition, Chennai, Participation 2023	18-Dec-22
Western Region	Presentation and Interaction with participants at the Management Development Programme on Export & Import Management organized by MSME, Ahmedabad on 19 December 2022	19-Dec-22
Western Region	Capacity Building Program Interactive Session on RBI Master Direction for Exports & FEMA Guidelines	19-Dec-22
Western Region	Capacity Building Program Interactive Session on RBI Master Direction for Exports & FEMA Guidelines	20-Dec-22
Western Region	Meeting with Ahmedabad Engineering Manufacturers Association on 20 December 2022 for mobilization and submission of association proposal for IESS 2023.	20-Dec-22
Western Region	Meeting with Vatva Industries Association, Vatva, Ahmedabad on 21 December 2022 for mobilization and submission of association proposal for IESS 2023.	21-Dec-22
Western Region	CAPACITY BUILDING PROGRAM ON EXPORT MARKETS - EXPORT PROMOTION SCHEME FOR MSME - EXPORT FINANCE & CREDIT	22-Dec-22
Western Region	Seminar on Opportunities in International Market & Development -A Capacity Building Event in Jamnagar on December 28, 2022 at 10 AM	28-Dec-22

Name of the Office	Event Details	Date
Western Region	Meeting with Rajkot Engineering Association, Rajkot for mobilization and submission of association proposal for IESS 2023 on 28 December 2022	28-Dec-22
Western Region	“Goa MSME Adhiveshan” and Launch of Goa Chapter in Goa on 6th January 2023	6-Jan-23
Western Region	Invest Madhya Pradesh - Global Investors Summit (5 days Exhibition)	08-01-2023 to 12-01-2023
Western Region	Meeting with Ahmedabad Engineering Manufacturers Association members and presentation on IESS 2023	11-Jan-23
Western Region	RBSM in Global Investors Summit 2023 - (11-12 January 2023), Indore, Madhya Pradesh	11-Jan-23
Western Region	MoU signed between EEPC India & EEPC Technology Centre at Global Investors Summit 2023, Indore, Madhya Pradesh	11-Jan-23
Western Region	MoU signed between EEPC Technology Centre & MPIDC at Global Investors Summit 2023, Indore, Madhya Pradesh	11-Jan-23
Western Region	Consultant Clinic Koisk @ Global Investors Summit at Indore, Madhya Pradesh	11-Jan-23
Western Region	RBSM in Global Investors Summit 2023 - (11-12 January 2023), Indore, Madhya Pradesh	12-Jan-23
Western Region	Consultant Clinic Koisk @ Global Investors Summit at Indore, Madhya Pradesh	12-Jan-23
Western Region	Webinar on Identification of New Overseas Markets & New Products for Engineering Goods and New Members Meet	13-Jan-23
Western Region	Attended GrainEx India exhibition at Gandhinagar for promotion of IESS 2023 and membership mobilization	13-Jan-23
Western Region	Virtual Meeting with SMAK Association, Kolhapur for participation in IESS X Edition 2023, Chennai	17-Jan-23
Western Region	Boost your exports through “Credit Risk Management & Regulatory guidelines for Exporters” (Special focus on LCs and Incoterms) and “Information on New Export Markets & Products”	21-Jan-23
Western Region	Steps Towards - Domestic To International Trade With IESS 2023	23-Jan-23
Western Region	Attended VCCI Expo 2023 at Vadodara for promotion of IESS 2023 and mobilization for Membership	23-Jan-23
Western Region	Niryat Bandhu & Information on “New Export Markets & Products” for Exports, “RBI Master Direction for Exports and FEMA Guidelines & Export Related Banking problems and their solutions, International Engineering Sourcing Show (IESS X) from 16th March’2023 to 18th March’2023 & meet buyers from America, Europe, Africa, Latin America, ASEAN, Australia, New Zealand and CIS Countries along with Covering Exports Risks & Finance Options”	30-Jan-23
Western Region	Seminar on Niryat Bandhu Scheme by DGFT & Creation of New International Business with India’s Largest Engineering Exposition in Rajkot Engineering Association Bhaktinagar Industrial Estate	31-Jan-23

Name of the Office	Event Details	Date
Western Region	Meeting with Dist: Kolhapur Collector on Export Promotion	31-Jan-23
Western Region	Meeting with Gujarat Chamber of Commerce & Industry for participation of members at IESS 2023 through chamber	2-Feb-23
Western Region	CTL +BHP 2023 at Hall No. II, Bombay Exhibition Centre, Goregaon (East), Mumbai	8-Feb-23
Western Region	CTL +BHP 2023 at Hall No. II, Bombay Exhibition Centre, Goregaon (East), Mumbai	9-Feb-23
Western Region	Presentation on Business opportunities in Engineering Sector with EEPC INDIA at Management Development Programme on Export Documentation and procedure organized by MSME-DFO, Rajkot	13-Feb-23
Western Region	Visit at SVUM exhibition at Rajkot for promotion of IESS 2023 and membership drive	13-Feb-23
Western Region	NIRYAT BANDHU & INTERACTIVE SESSION ON “HOW TO HAVE AN EXPORT STARTUP – EXPORT PROCEDURE & INCENTIVES”	15-Feb-23
Western Region	MSME's Vendor Development Program at Sindhudurgh on 18th to 21st Feb 2023	18-Feb-23
Western Region	Organized Seminar on Niryat Bandhu Scheme by DGFT & Unlocking of New International Market Avenues for Engineering Sector	21-Feb-23
Western Region	Niryat Bandhu Workshop on DGFT & EEPC INDIA Export incentives and Export shipping and logistics Management & Identifying New Markets & Products for Engineering Sectors for MSME's and Export opportunities through IESS.	1-Mar-23
Western Region	Niryat Bandhu Workshop on DGFT & EEPC INDIA Export incentives and Export shipping and logistics Management & Identifying New Markets & Products for Engineering Sectors for MSME's and Export opportunities through IESS.	3-Mar-23
Western Region	Aamhi Udyogini Prathishthan - on occasion of 25th Anniversary & Women Day - Presentation on Export Incentives & Opportunities	5-Mar-23
Western Region	MSME - CPSE Level Vendor Development Program cum Exhibition under Procurement & Marketing Assistance (PMS) scheme on 08th & 09th March 2023	9-Mar-23
Western Region	Visit at Earthcon Exhibition at Ahmedabad for promotion of IESS 2023 and membership drive	13-Mar-23
Western Region	Attended District as Export Hub Programme on ways & means of Doubling the Export From Dadra and Nagar Haveli	14-Mar-23
Western Region	Ahmednagar DEPC Online Meeting	27-Mar-23
Western Region	Organized Webinar on Awareness on EEPC INDIA and taking membership for National SC-ST Hub Members	29-Mar-23
Northern Region	We have organised district as an export hub committee meeting alongwith DGFT, DIC & EEPC members over the zoom platform. Mr. Suvidh Shah, Jt.DGFT, Ludhiana address the participants and members how to develop Jalandhar district as a larger export hub because Jalandhar is already exporting Hand Tool, Fasteners, Sewing Machines, export goods etc.	22.04.2022
Northern Region	We have organised District export committee meeting in Ludhiana alongwith DGFT, DIC & different bicycle associations. As the mandate DGFT has given EEPC especial for the bicycle and bicycle parts for Ludhiana as well as AEPC.	23.04.2022

Name of the Office	Event Details	Date
Northern Region	<p>"Exporter's Conclave :</p> <p>Haryana exporter's conclave was organised jointly with the Haryana Government and the Engineering Export Promotion Council of India (EEPC India).</p> <p>The program was started after the inaugural session with the focus on sharing the Haryana government policies for trade and export promotion for the new entrepreneurs, manufacturers willing to start exports and traders in Pharma and Engineering sector.</p> <p>The main session was divided into two parts:</p> <ol style="list-style-type: none"> <li>1. "Boosting Exports from Haryana in changed scenario of International Trade"</li> <li>2. "Trade financing solutions for Haryana exporters" was organised for the benefit of existing and prospective exporters</li> </ol>	28.04.2022
Northern Region	<p>We have organised a programme on Pharmaceutical machinery alongwith Pharma Regulator – CDSCO to aware different compliance related to Pharma machinery including Lab equipment and medical device. Dy. Drug Controller of Himachal alongwith Baddi Chapter convenor has participated and addressed the participants how to develop products related to pharma sector and take the approval from different agencies as well as international certifications.</p>	29.04.2022
Northern Region	<p>We have organised an awareness Session related to Pharma machinery and international exports in different market. In this programme Jt. DGFT Mr. Suvindh Shah has addressed the gathering including Mr. Govind Shankar Pandey renowned speaker especially for Pharma, Regulations and Compliance has addressed the participants. More than 75 participants has participated from near about cluster including Ambala, Ponta, Nalagarh, Solan, Parwanoo, Baddi, Kalam.</p>	30.04.2022
Northern Region	<p>Meeting on District level export committee for district level export hub. Meeting was moderated and started by GM DIC Ghaziabad where Sr. officials from DGFT, FIEO, QCI National Productivity Council and Apreal Council, Handicraft Export Promotion Council. Meeting was called up for discussion on the any other export potential product from Ghaziabad. Any other changes and amendments required for export promotion policy also seeking the advice and inputs from the stake holders regarding the gap analysis and export strategies.</p>	13.05.2022
Northern Region	<p>Mr. Amit Kumar, Jt. DGFT, Kanpur called this meeting alongwith EEPC member based in Kanpur, DIC, IIA Kanpur to participate in district export hub committee meeting. DGFT &amp; District Commissioner has addressed the gathering virtual over the zoom platform and requested EEPC members to help other companies and potential exporters to enhance the district export index. More than 45 participants has participated in this meeting and we have set our target to include as much as exporters in this initiative to Kanpur to become as an export hub.</p>	17.05.2022
Northern Region	<p>Mr. Kumar Rahul, Jt. DGFT, CLA, Delhi and Mr. Phani, Asst. DGFT, CLA, New Delhi has called this meeting alongwith EEPC members based in Faridabad &amp; DIC Faridabad to participate in this meeting. More than 30 participants has participate in DIC office in Faridabad. Jt. DGFT &amp; District Commissioner has addressed the participants and requested EEPC to make more physical programme for the Faridabad based Industry to know more about Govt. incentives, subsidies and hand holding to enhance export in Faridabad.</p>	20.05.2022

Name of the Office	Event Details	Date
Northern Region	Addl. Chief Secretary & Principal Secretary Industry of Shimla called a meeting with EEPC member in Shimla. Mr. Arun Shukla, Convenor, Baddi Chapter alongwith Mr. Rakesh Suraj, Regional Director, Northern Region has participated alongwith 17 EEPC members based in Baddi, Nalagarh, Solan, Barodiwala has participated and discussed so many issues related to industry as well as new pharma cluster coming in Himachal Pradesh. Addl. Chief Secretary has already approved our IESS 2023 proposal for Himachal Pradesh be a focused state in our flex event to be held on 15-18 March 2023.	25.05.2022
Northern Region	Mr. Lalit Jain, IAS, Director, Department of Science & Technology, Himachal Govt. called Mr. Arun Shukla, Convenor, Baddi Chapter and Mr. Rakesh Suraj, Regional Director, Northern Region alongwith Himachal based member for how to develop and upgrade new technology for the Himachal based pharma industry. He agreed for financial support as well as hand holding for the industry to develop the technology and upgrade in the level of 4.0. He has also agreed to participate in exhibition related to technology upgration with EEPC alongwith Himachal based members.	26.05.2022
Northern Region	We have organised a programme with ICD, Baddi alongwith FIEO, DGFT, Custom & BBNA related to effective containerisation special for Himachal based member. ED Concor has addredd the issues and benefits of service provider by ICD Baddi. EEPC member has raised lot of issues related to logical problem as well as container unavailability. ED Concor has ensure EEPC member for container availability as well as other local issues to be sought out within time limit. More than 40 members has participate and appreciate this initiative by EEPC India.	26.05.2022
Northern Region	EEPC alongwith CLE, APEDA, FIEO, HEPC has organised FTA outreach programme with Chief Guest Smt. Anupriya Patel, MOS – Commerce & Industry & Guest of Honour Mr. SP Singh Baghle, MOS – IC Law & Justice, Govt. of India, Shri Srikar Reddy, IAS, Jt. Secretary, Department of Commerce, Shri Anand Swarup, IAS, Jt. Secretary, Department of Commerce has participated and addressed the gathering of 300 people in Hotel Holiday Inn in Agra.	06.06.2022
Northern Region	We have conducted a round table meeting with Badli Industrial Association, Delhi for discussing on logistics handling, exports awareness & upcoming EEPC INDIA international Events. The meeting was chaired by Badli Industry Association President Shri Ravi Sood . Association members has raised many day-to-day issues which they are facing in exports. A membership drive was also conducted there as many people was not aware of EEPC INDIA activities & services which they are not aware of it. The overall purpose of the meeting was to make industry association aware about our activities from which they can take part & associate with us.	06.06.2022
Northern Region	EEPC India in association with Exim Bank, has organised 'Capacity Building Session on Export finance and opportunities for Punjab ( based MSMEs) along with Exim Bank's 'Ubharte Sitare' Programme on 8th June 2022, 10.00 am -1 .00 Pm at Hotel Best Western Plus, Near BSF Chowk, G.T. Road, Jalandhar.	08.06.2022



Name of the Office	Event Details	Date
Northern Region	EEPC INDIA organized a Capacity Building Session on Exploring Business Opportunity in East African Market under “Niryat Bandhu Scheme” “FOCUS ON TANZANIA”.	30.06.2022
Northern Region	EEPC INDIA organized a seminar along with Defence Research & development organisation (DRDO) "Capacity Building Seminar on Technology Development Fund( TDF) scheme - DRDO. The seminar was organized under supervision & guidance of Shri Hari babu Srivastava, DG, DRDO and with the support of Shri Sudhir Nuatiyal, Director Industries, Uttarakhand and Shri Pankaj Gupta, Chapter Convener, Dehradun chapter.	02.07.2022
Northern Region	EEPC INDIA and DGFT Kanpur organized Stakeholder Consultation on District Export Plan for Kanpur Nagar in the presence of Shri Vishak G Iyer, IAS, District Magistrate, Kanpur. Around 80 companies have been participated. Mr. Amit Kumar, Joint DGFT, Kanpur has given their presentation on how to increase export from Kanpur under District as an Export Hub and Engineering export will also increase in upcoming years	14.07.2022
Northern Region	EEPC INDIA was invited from Directorate of Industries, Himachal Pradesh Govt. for stake holder and export-oriented meeting focusing export of pharma and engineering product from HIMACHAL PRADESH. The meeting was held on 18th July 2022, at Directorate of industries office, Shimla , the meeting was chaired by Director Industries along with other departments heads and Representatives of 30 + industries focusing on Pharma and engineering product based in Himachal pradesh.	18.07.2022
Northern Region	EEPC INDIA was invited from Directorate of Industries, Uttarakhand Government for stake holder and export-oriented meeting focusing on exports of engineering product from Uttarakhand.	21.07.2022
Northern Region	EEPC INDIA has organized New Members Meet under Capacity Building Program on 22nd July 2022 at New Delhi, Regional Office premises. Around 30 companies were participated and given their brief about their units and products.	22.07.2022
Northern Region	EEPC INDIA along with MSME-DFO Karnal, DGFT and ECGC organized Capacity Building Program on 23rd August 2022 in Karnal. Around 60 companies have been participated in this event. Mr. Sanjeev Chawala, Director, MSME -DFO Karnal has given their presentation on MSME schemes.	23.08.2022
Northern Region	EEPC INDIA has organized a delegation program from Romania Embassy and Chamber of Commerce, Romania. Mr. Rakesh Suraj, Regional Director, EEPC INDIA (NR) has given their presentation on EEPC INDIA working and benefits for Industry. Ms. Cloie, Romania Embassy and Mr. Rebacca discussed about the opportunity in Romania for Indian Companies.	15.09.2022
Northern Region	EEPC India in association with DGFT, MSME, PNB, ECGC and IIA organizing "Capacity Building Session on Export finance and Opportunities. EEPC India is willing to initiate organizing informative and interactive sessions for the industry and entrepreneurs based in Varanasi, alongwith IIA, LEAD BANK, ECHC, DGFT & MSME-DFO, through these informative session along with all Government departments can find ways and means to boost the exports from the District and inculcate the highlight the state and central policies issues to the industry. Easy communication and advocacy of the policies to entrepreneurs meant for Export promotion.	16.09.2022

Name of the Office	Event Details	Date
Northern Region	EEPC INDIA and AIFOM Faridabad organized Capacity Building program focus on Indonesia market for Indian manufacturer. In this event around 50 companies were present Mr. Anil Chaudhary, General Manger, Haryana Govt. was given the brief about Haryana state policy for MSME. Mr. Sanjay Singh, Sr. Excuetive Officer, EEPC INDIA has given the presentation on Manufacturing Indonesia and also share the information about all other International event throughout the year.	16.09.2022
Northern Region	EEPC India organised one to one interactive session on IESS alongwith DGFT in Jalandhar, EEPC office. Around 35 people has participated and shown interest to IESS. They have raised so many querries related to buyer match making as well as main focus for the CI region. We got good feedback to organise such programme in future also.	07.11.2022
Northern Region	EEPC INDIA organized Capacity Building on Export Documentation and Finance solution. Total 20 members were presented physicalMr.Rakesh Suraj ,Regional Director(NR) ,EEPC INDIA given the presentation on government schemes for manufacturer and Exporter. Mr.Gaurav Anshuman,Regional Manager ,ECGC has given the presentation on Export finance.	11.11.2022
Northern Region	EEPC INDIA organised our IESS Road Show alongwith IIA in Greater Noida alongwth ECGC. Around 35 participants has participated to know how this time they can participate in the banner of UP Govt. or ODOP Scheme so they can get more benefit from State Govt. Participants has shown interest and advise to invite some good buyer from Africa Region as well as Latin American counties.	23.11.2022
Northern Region	EEPC INDIA participated and organised in ITMA Asia in Greater Noida. We have put one EEPC stand in this exhibition and we have also organise our membership drive during the exhibition. EEPC INDIA has ogranised RBSM during the exhibition and our all India Chairman addressed the gathering on 10th December 2022 , almost more than 400 participants was attended during Chairman speech.	8.12.2022 to 12.12.2022
Northern Region	EEPC INDIA organized a round atable meeting with Uttar Pradesh exporter and Uttar Pradesh state government.Mr.Amit Mohan Prasad ,IAS,Additional Chief Secteary .MSME,Export Promotion was the chief Guest Total 15 members were presented physical Mr.Sanjay Singh Sr.Executive Officer,EEPC INDIA given the presentation on EEPC INDIA and International Engineering Sourcing Show 2023	20.12.2022
Northern Region	EEPC INDIA organized a round atable meeting with Uttar Pradesh state government. Mr.Amit Mohan Prasad ,IAS,Additional Chief Secteary .MSME,Export Promotion was the chief and Mr.Pawan Aggarwal,Joint Comissioner was the Guest of Honor . Mr.Sanjay Singh Sr.Executive Officer,EEPC INDIA given the presentation on International Engineering Sourcing Show 2023	30.12.2022
Northern Region	EEPC INDIA organized Capacity Building on Export Documentation and Finance solution. Total 50 members were presented physicalMr.Rakesh Suraj ,Regional Director(NR) ,EEPC INDIA given the presentation on government schemes for manufacturer and Exporter. Mr.Ankush Jain ,Member Haryana Export Promotion department has given the prsentation on Haryana Schemes	06.01.2023



Name of the Office	Event Details	Date
Northern Region	EEPC INDIA organised Capacity Building Programme on ECTA-FTA for members based in Faridabad. EEPC INDIA and local association AIFOM has participated alongwith their member and they have shown interest to participate IESS as association partner and they are ready to take 108 sq. mtr. in IESS. Feedback for such association are excellent and member related to participate in future.	06.01.2023
Northern Region	EEPC INDIA organized new members meet Total 15 members were presented physical Mr.Rakesh Suraj ,Regional Director(NR) ,EEPC INDIA given the presentation on government schemes for manufacturer and Exporter. Mr.Tarun SharmaA,UAE Free zone given the prsenation on India -UAE tarde .	17.01.2023
Northern Region	EEPC INDIA organised Capacity building program on LEVERAGING INDO – AUSTRALIA ECTA for export to Australia and Opportunities through International Engineering Sourcing Show- X.Total 100 members has joined the seminar and Mr.Rakesh Suraj,Regional Director(NR),EEPC INDIA has given the prsenation on IESS X and EEPC INDIA and Mr.Gaurav Anshuman,ECGC has given the prsenation on export credit facilities and Ms.Manjusa gm MNS ha siven the prsenaton on buyer credital facility .	18.01.2023
Northern Region	EEPC India organised IESS Road show alongwith export awareness session in Dehradun with Directorate of Industries, Uttarakhand. During the meeting DGFT, SIDBI, ECGC, IIA was present to give the presentation. 46 people has attended from the industry like Haridwar, Rudrapur, Pantnagar, Roorkee etc. during the meeting Directorate of Industries has confirmed Uttarakhand will be participated in IESS as a focused state alongwth 300 sqm.	27.01.2023
Northern Region	EEPC India organised IESS Road Show in Hybrid Mode especially for the Haryana & Chandigarh UT based engineering industries. Around 72 people has participated and raised lot of queries related to Buyer Seller Meet for IESS X edition.	14.02.2023
Northern Region	EEPC India organised a meeting with Principal Secretary Industry Shri R.D. Nazim alongwith Baddi based Chapter Convenor, Dy. Convenor and Working Committee member Shri Arun Shukla was present alongwith 18 industry people from Baddi, Nalagarh, Khanna, Kalam, Una & Solan. Principal Secretary Industry has appreciated the efforts taken by EEPC specially in a Hill station. Himachal Industry has taken such a emaging step to participate in IESS X edition to be held in Chennai. Principal Secretary has focused Himachal the focused state in IESS X edition.	15.02.2023
Northern Region	EEPC India organised a meeting with Principal Secretary Industry Shri Pankaj Pandey Ji alongwith Chapter convenor, Dy. Convenor, Doon based School and other industry people based in SIDKUL, Dehradun to discuss with principal secretary regarding participation in IESS and other international exhibition. Principal Secretary Industry has also query with EEPC regarding G20 and Investment Summit tobe happened in Dehradun. He has requested us to help to organise the Buyer Seller Meet during the Investment Summit in Dehradun.	16.02.2023

Name of the Office	Event Details	Date
Northern Region	EEPC India organised a meeting with JKTPD, Managing Director alongwith Industry Department for IESS X edition. Our Chapter Convenor was present alongwith Industry of J&K and focused in IESS X edition. We have also meet Shri Manoj Sinha, Lt. Governor, J&K UT. Hon'ble Governor has assured to EEPC to Jammu Industry to given the support to enhance the engineering export in J & K.	18.02.2023
Northern Region	EEPC India organised Hybrid Mode program alongwith Pharma Tech organiser especially for the Medical device and Pharmaceutical Machinery. Around 46 people has participated and discussed about the road map of Pharmaceutical exhibition which is be held in 2nd week of April 2023. Shri Lalit Jain was the Chief Guest of the occasion and motivated people to export with EEPC India.	24.03.2023
Southern Region	Regional Committee Meeting	29-04-2022
Southern Region	Export Trade Finance and Digital Marketing for Exports in Palakkad, Kerala.	27-05-2022
Southern Region	Export Opportunities from Tamil Nadu & India Exim Bank's Ubharte Sitaare Programm	08-06-2022
Southern Region	Engineering Export Opportunities and Export Trade Finance	17-06-2022
Southern Region	43rd Southern Region Export Award ceremony	21-07-2022
Southern Region	Capacity Building Program for Moving Towards Sustainable Trade Finance Through Digitization	09-09-2022
Southern Region	Capacity Building program for latest updates on GST & Outlook on Trade finance & Minimizing Forex Costs	11-11-2022
Southern Region	Capacity Building Program For Export Promotion in Kanchipuram District	15-11-2022
Southern Region	Report On Capacity Building For Exploring Export Opportunities in Engg Sector	04-01-2023
Southern Region	Capacity Building Programme - Digitization in Trade Finance - Coimbatore	15-02-2023
Southern Region	Capacity Building For Exploring Export Opportunities In Engineering Sector - Chennai	10-02-2023

## WORKING COMMITTEE

Sl. No.	Name of the Members	Address	Name of the Panel
1.	Mr. Roopesh Mahesh Desai	M/s. Meera Fibretek Pvt. Ltd. D.No. 5-1-513, Hill Street Ranigunj, Secunderabad Hyderabad 500 003	Renewable Energy Equipment.
2.	Mr. Pankaj Bajaj Managing Director	M/s. Bajaj Industries Pvt. Ltd. P/16, Sahitya Parishad Street Kolkata 700 006	Heavy Industries – Industrial Machinery for Paper, Cement, Chemicals and Textiles.
3.	Mr. Anoop Marwaha Partner	M/s. Marslon Industries 9-10-11 Neelam Bldg. (Ground Floor) 108, R. G. Thadani Road, Worli Mumbai 400 018	Food Processing Machinery.
4.	Mr. Tushar Jain General Manager	M/s. Basant International B-38, Industrial Development Colony Jalandhar 144 008	Agricultural Machinery
5.	Ms. Naveli Nevatia	M/s. Nevatia Udyog Limited 9C/1, Sukh Sagar 2/5, Sarat Bose Road Kolkata 700 020	Other Industrial Machinery
6.	Mr. Jasjeev Singh Bhasin Partner	M/s. Mack Springs Pvt. Ltd. 37, Barrister Nath Pai Marg Cotton Green, Mumbai 400 033	Automobile Parts & Components.
7.	Mr. Pradeep Kumar Aggarwal	M/s. Spark Engineering Pvt. Ltd. 40/1, Site - IV, Sahibabad Industrial Area, Ghaziabad 201 010. (U. P.)	Bicycle, Parts and Similar Items
8.	Mr. Amrit G. Jalavadia Partner	M/s. Sensitive Industries 1 Umakant Pandit Udyog Nagar, MAVDI Plot Rajkot 360 004, Gujarat	Internal Combustion Engines

Sl. No.	Name of Members	Address	Name of the Panel
9.	Mr. C D Shah Director	M/s. NEE Components Private Limited B-804, "O2" Commercial Tower Near Minerva Indl. Estate Opp Asha Nagar, Mulund (W) Mumbai 400 080	Electrical Machinery
10.	Mr. Raman Raghu Executive Director	M/s. R. G. Bronze Mfg. Co. Pvt. Ltd. DP - 70, SIDCO Industrial Estate (North Phase) Ambattur, Chennai 600 098	Two Wheelers and Three Wheelers
11.	Mr. Yogesh Kumar Gupta Executive Director	M/s. Havells India Limited 904, Surya Kiran Building K.G. Marg, New Delhi 110 001	Electrical and Home Appliances
12.	Mr. Pankaj Chadha Partner	M/s. Jyoti Steel Industries Opp. Gaiety Galaxy Cinema Kadad Bhavan (4th Floor) 30th Road, Bandra (W) Mumbai 400 050	Iron and Steel
13.	Mr. Binod Kumar Sarda	M/s. Sarda Magnetics Pvt. Ltd. S-7/1, Kasba Industrial Estate Kolkata 700 107	Machine Tools
14.	Mr. Ajay Kumar Goswami Partner	M/s. Ajay Manufacturing Company 1071, Urban Estate, Phase - 1 Jalandhar 144 001	Hand Tools & Cutting Tools
15.	Mr. Arun Kumar Garodia Managing Director	M/s. Corona Steel Industry Pvt. Ltd. P-34, India Exchange Place Shah House (3rd Floor) Kolkata 700 001	Fabricated Steel Structures including Transmission Line Towers
16.	Mr. Krishanlal Dhingra Managing Director	M/s. Snowdrop Engineering Pvt. Ltd. 82D, Elco Arcade 46, Hill Road, Bandra West Mumbai 400 050	Steel Pipes, Tubes and Fittings
17.	Mr. Nikhil Nevatia Executive Director	M/s. Nevatia Steel & Alloys Pvt. Ltd. 904, 9th Floor, Lodha Supremus Dr. E Moses Road, Worli, Mumbai 400 018	Steel Wire, Wire Products and Cables
18.	Mr. Mukul Khandelwal Director	M/s. Eastern Anticorrosives Ltd. Vidyasagar Sarani, Kumarpur Asansol 713 304, W. B.	Bright Bars and other Misc. Products
19.	Mr. Girish Kumar Madhogaria	M/s. NIF Ispat Limited P-260, Benaras Road Howrah 711 108	Sanitary Castings including Builders' Hardware

Sl. No.	Name of Members	Address	Name of the Panel
20.	Mr. B. D. Agarwal Partner	M/s. Calcutta Export Company 18, R. N. Mukherjee Road 4th Floor, Kolkata 700 001	Ferrous Industrial Castings
21.	Mr. Yuvraj Malhotra, CMD	M/s. Hilton Metal Forging Ltd. 204, Tanisqua Commercial Building Akurli Industrial Estate Next to Growel Mall Kandivali East Mumbai 400 101	Steel Forgings – all types
22.	Mr. Vikram Jhunjhunwala Chairman & Managing Director	M/s. Century Extrusions Ltd 113, Park Street Block-N, 2nd Floor Kolkata 700 016	Aluminium and Products (other than Castings)
23.	Mr. Ramesh Kr. Maheshwari Chairman	M/s. Leadstone Energy Ltd. 19, R. N. Mukherjee Road 1st Floor, Kolkata 700 001	Other Non-Ferrous Metals & Manufactures thereof (other than Aluminium)
24.	Mr. Navneet Agarwal	M/s. R. B. Agarwalla & Company Central Plaza, 6th Floor 2/6, Sarat Bose Road Kolkata 700 020	Super Star/Star/ Trading and Export House
25.	Mrs. Kamna Raj Aggarwalla Partner (Director Marketing)	M/s. GDPA Fasteners GDPA House Near Railway Godowns Jalandhar City 144 004	All Types of Fasteners and Builders Hardware including Hinges, Door Fittings, Locks, Pad Locks etc. of Base Metal
26.	Mr. Mahesh K. Desai MD & CEO	M/s. Meera & Ceiko Pumps Pvt. Ltd. 1-7-1056/ A&B, Industrial Area, Azamabad Hyderabad 500 020 (A.P.)	Pumps - all types.
27.	Mr. Anupam Shah Director	M/s. Nipha Exports (P) Limited 48, Ganga Jamuna 28/1, Shakespeare Sarani Kolkata 700 017	Project Exports and Design, Technical and Consultancy Services
28.	Mr. Aakash Shah	M/s. Nipha India (P) Limited 48, Ganga Jamuna Apartments 28/1, Shakespeare Sarani Kolkata 700 017	Construction and Earthmoving Machinery

Sl. No.	Name of Members	Address	Name of the Panel
29.	Mr. Rakesh Shah Partner	M/s. Nipha Enterprises LLP 48, Ganga Jamuna Apartments 28/1, Shakespeare Sarani Kolkata 700 017	Special Economic Zones and 100% Export Oriented Units
30.	Mr. Dilip Kumar Rajgarhia Director	M/s. Shree GR Export Pvt. Ltd. 2A Pretoria Street Kolkata 700 071	Mica and other Mineral Products
31.	Mr. Arun Shukla Managing Partner	Vishwakarma Industries Jagat Khana, Nalagarh - Ropar Road P.O.Manjholi, Tehsil Nalagarh, Distt- Solan Himachal Pradesh 17 4101	Industrial & Scientific Instruments
32.	Mr. Tushar Shah	M/s. Nipha Rail & Engineers Private Limited 48, Ganga Jamuna 28/1, Shakespeare Sarani Kolkata 700 017	Railway and related Products and Equipment
33.	Mr. Mahesh Chandra Keyal	M/s. Mortex (India) 1A, East India House 20 British Indian Street Kolkata 700 069	Ferro Alloys.
34.	Mr. Hitendra B. Bhalaria Managing Director	M/s. Bhalaria Metal Craft Pvt. Ltd. 401, Soni House, 4th Floor 4th Road, 19, Surana Nagar CHS JVPD Scheme Vile Parle (E), Mumbai 400 056	Household and Kitchenware
35.	Mr. Rohinton R. Engineer Director	M/s. Industrial Boilers Ltd. 227-228, Vapi Indl. Township, G.I.D.C. Vapi 396 195 (Gujarat)	Industrial Equipment and Accessories
36.	Mr. Ratan Singhania Partner	M/s. Pharmachine India 52, Suyog Industrial Estate L.B.S. Marg, Vikhroli (W), Mumbai 400 083	Pharmaceutical Machinery, Medical and Surgical Equipment

Sl. No.	Name of Members	Address	Name of the Panel
<b>NOMINEE OF GOVERNMENT OF INDIA</b>			
37	Mr. Vipul Bansal Joint Secretary	Department of Commerce Ministry of Commerce and Industry Government of India Vanijya Bhawan Room No: 443, 16-A Akbar Road New Delhi	
	<b>ALTERNATE</b>		
	Ms. Parul Singh Deputy Secretary	Department of Commerce Ministry of Commerce and Industry Government of India Vanijya Bhawan, Room No.107 New Delhi 110 011	
<b>NOMINEE OF GOVERNMENT OF INDIA [Ministry of External Affairs]</b>			
38	Mr. Abhishek Singh Joint Secretary (ED)	Ministry of External Affairs Room No. 1067, A Wing, Jawaharlal Nehru Bhawan 23-D, Janpath, New Delhi 110 011	
<b>MEMBER FROM THE SECRETARIAT</b>			
39.	Mr. S. Gupta Executive Director	EEPC India Vandhana Building (4th Floor) 11, Tolstoy Marg, New Delhi 110 001	
<b>SPECIAL INVITEES PAST CHAIRMEN (Not Otherwise Represented)</b>			
40	Mr. Ramesh Maheshwari		
41	Mr. R. P. Jhalani		
42	Mr. M.C. Shah		
43	Mr. P. K. Shah		
44	Aman Chadha		
45	Mr Tarvinder Singh Bhasin		
46	Mr. Ravi Sehgal		
<b>OTHERS – TERRITORIAL COMMITTEE CHAIRMEN (Not Otherwise represented)</b>			
47	Mr. Om Prakash Agarwal	Committee on Trade with Australia and New Zealand, EEPC India	
48	Mr. Pritesh C. Shah	Committee on Trade with CIS Countries	
49	Mr. Aditya Garodia	Committee on Trade with West Europe	

## OFFICE BEARERS

<b>Arun Kumar Garodia</b>	Chairman EEPC India	(Contact details given under Sl. No. 15)
<b>Pankaj Chadha</b>	Sr. Vice Chairman EEPC India	(Contact details given under Sl. No. 12)
<b>Aakash Shah</b>	Vice Chairman EEPC India	(Contact details given under Sl. No. 28)
<b>Pradeep Kumar Aggarwal</b>	Regional Chairman (NR), EEPC India	(Contact details given under Sl. No. 7)
<b>B D Agarwal</b>	Regional Chairman (ER), EEPC India	(Contact details given under Sl. No. 20)
<b>Anoop Marwaha</b>	Regional Chairman (WR), EEPC India	(Contact details given under Sl. No. 3)
<b>Raman Raghu</b>	Regional Chairman (SR), EEPC India	(Contact details given under Sl. No. 10)

<b>EASTERN</b>	1. Binod Kumar Sarda 2. Navneet Agarwal	M/s. Sarda Magnetics Pvt Ltd M/s. R.B. Agarwalla & Company	Kolkata Kolkata	Dy. Regional Chairman Dy. Regional Chairman
<b>NORTHERN</b>	1. Ajay Kumar Goswami 2. Arun Shukla	M/s. Ajay Manufacturing Company M/s. Vishwakarma Industries	Jalandhar Himachal Pradesh	Dy. Regional Chairman Dy. Regional Chairman
<b>SOUTHERN</b>	1. Shashi Kiran Lewis 2. Sachin Malani	M/s Electromech Corporation M/s Shree Metal Products	Bengaluru Hyderabad	Dy. Regional Chairman Dy. Regional Chairman
<b>WESTERN</b>	1. Sarabhjit Singh Bhasin 2. Rohinton R. Engineer	M/s. Styr Exports M/s. Industrial Boilers Ltd	Mumbai Gujarat	Dy. Regional Chairman Dy. Regional Chairman



## COMMITTEE OF ADMINISTRATION

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<b>Arun Kumar Garodia</b>	Chairman
<b>Pankaj Chadha</b>	Sr. Vice Chairman
<b>Aakash Shah</b>	Vice Chairman
<b>B D Agarwal</b>	Regional Chairman (ER)
<b>Pradeep Kumar Aggarwal</b>	Regional Chairman (NR)
<b>Anoop Marwaha</b>	Regional Chairman (WR)
<b>Raman Raghu</b>	Regional Chairman (SR)
<b>Krishanlal Dhingra</b>	Member
<b>Anupam Shah</b>	Member
<b>Rakesh Shah</b>	Member
<b>Kamna Raj Aggarwalla</b>	Member
<b>Rohinton R. Engineer</b>	Member
<b>Vipul Bansal</b>	Government Nominee
<b>Ms. Parul Singh</b>	Alternate of Government Nominee
<b>Aman Chadha</b>	Special Invitee
<b>Tarvinder Singh Bhasin</b>	Special Invitee
<b>Mahesh Desai</b>	Special Invitee (Immediate Past Chairman)

# INDEPENDENT AUDITORS' REPORT & ACCOUNTS

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We have audited the accompanying financial statements of EEPC INDIA (Company Limited by Guarantee) (“the Company”) which comprise the Balance Sheet as at March 31, 2023, the Statement of Income & Expenditure and the Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Companies Act, 2013 ('Act') in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2023, its surplus and Cash Flows for the year ended on that date.

## **Basis for opinion**

We conducted our audit in accordance with the standards on auditing specified under section 143 (10) of the Companies Act, 2013. Our responsibilities under those Standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the code of ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the code of ethics.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## **Key audit matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Reporting of key audit matters as per SA 701, Key Audit Matters are not applicable to the Company as it is an unlisted company.

## **Information other than the financial statements and auditors' report thereon**

The Company's Working Committee is responsible for the preparation of the other information. The other information comprises the information included in the Directors' Report including Annexures to Directors' Report but does not include the financial statements and our auditors' report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the standalone financial statements or our knowledge obtained during the course of our audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### **Responsibilities of Management and those charged with Governance for the Financial Statements**

The Company's Working Committee is responsible for the matters stated in section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the accounting standards specified under section 133 of the Act. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The company's Working Committee is also responsible for overseeing the Company's financial reporting process.

### **Auditors' Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Companies Act, 2013, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls system in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to

modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

### **Report on Other Legal and Regulatory Requirements**

**1.** This report does not include a statement on the matters specified in paragraph 3 and 4 of the Companies (Auditor's Report) Order, 2016, issued by the Central Government of India in terms of sub-section (11) of section 143 of the Companies Act, 2013, since in our opinion and according to the information and explanation given to us, the said order is not applicable to the Council, which is a Company licensed to operate under Section 25 of the Companies Act, 1956.

### **2. As required by section 143 (3) of the Act, we report that:**

- a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
- b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
- c) The Balance Sheet, the Statement of Income and Expenditure and the cash flow statement dealt with by this Report are in agreement with the books of account;
- d) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
- e) As reported to us, we report that none of the members of the Working Committee is disqualified as on 31st March, 2023 from being appointed as a member of the Working Committee in terms of Section 164(2) of the Companies Act, 2013;
- f) With respect to the adequacy of the internal financial controls over financial reporting of the company and the operating effectiveness of such controls, refer to our separate report in Annexure - A; and
- g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit & Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - i) The Company does not have any pending litigations which impact its financial position.
  - ii) The company did not have any such long-term contracts including derivatives contracts for which there were any material foreseeable losses.

- iii) There were no amounts which required to be transferred to the Investor Education and Protection Fund by the Company.
- iv)
  - a) The Working Committee has represented that, to the best of its knowledge and belief, no funds (which are material either individually or in the aggregate) have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the Company to or in any other person or entity, including foreign entity (“Intermediaries”), with the understanding, whether recorded in writing or otherwise, that the Intermediary shall, whether, directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Company (“Ultimate Beneficiaries”) or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries;
  - b) The Working Committee has represented, that, to the best of its knowledge and belief, no funds (which are material either individually or in the aggregate) have been received by the Company from any person or entity, including foreign entity (“Funding Parties”), with the understanding, whether recorded in writing or otherwise, that the Company shall, whether, directly or indirectly, lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party (“Ultimate Beneficiaries”) or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries;
  - c) Based on the audit procedures that have been considered reasonable and appropriate in the circumstances, nothing has come to our notice that has caused us to believe that the representations under sub-clause (i) and (ii) of Rule 11(e), as provided under (a) and (b) above, contain any material misstatement.
- v) As the company has not declared or paid any dividend during the year, the provisions contained in section 123 of the Companies Act, 2013 are not applicable to it.

Place: Kolkata  
Date: 5th September 2023

For **RANJIT JAIN & CO.**  
Chartered Accountants  
FRN:322505E  
**(RAJIV JAIN)**  
PARTNER  
Mem. No. 061650  
UDIN: 23061650BGULMH9895



## **ANNEXURE-A TO THE AUDITORS' REPORT**

### **Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")**

We have audited the internal financial controls over financial reporting of EEPC INDIA (Company Limited by Guarantee) ("the Company") as of 31st March, 2023 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

#### **Management's Responsibility for Internal Financial Controls**

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

#### **Meaning of Internal Financial Controls over Financial Reporting**

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that :

- (1) Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company;
- (2) Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and
- (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

### **Inherent Limitations of Internal Financial Controls over Financial Reporting**

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### **Opinion**

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31st March 2023, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

Place: Kolkata

Date: 5th September 2023

For **RANJIT JAIN & CO.**

Chartered Accountants

FRN:322505E

**(RAJIV JAIN)**

Partner

Mem. No. 061650

UDIN : 23061650BGULMH9895

## BALANCE SHEET

as at 31st March, 2023

(Figures are in lakh ₹)

	Note No.	AS ON 31.03.2023	AS ON 31.03.2022
<b>EQUITY AND LIABILITIES</b>			
<b>Funds</b>			
(a) Reserves & Surplus	2.1	7,336.71	7,302.89
<b>Non-current Liabilities</b>			
(a) Long-term provisions	2.2	809.07	774.01
<b>Current Liabilities</b>			
(a) Trade Payables			
(i) Total outstanding dues of micro enterprises and small enterprises	2.3	0.91	4.96
(ii) Total outstanding dues of creditor other than micro enterprises and small enterprises	2.3	63.68	35.98
(b) Other Current Liabilities	2.4	642.42	298.66
(c) Short-term provisions	2.5	103.91	91.24
<b>TOTAL</b>		<b>8,956.70</b>	<b>8,507.74</b>
<b>ASSETS</b>			
<b>Non-current Assets</b>			
(a) Property, Plant & Equipment and Intangible Assets			
(i) Property, Plant & Equipment	2.6	1,872.75	1,970.59
(b) Long-term Loans & Advances	2.7	38.59	43.98
(c) Other Non-Current Assets	2.8	98.88	141.19
<b>Current Assets</b>			
(a) Trade Receivables	2.9	90.80	89.50
(b) Cash & Cash Equivalents	2.10	4,368.90	5,506.48
(c) Short-term Loans & Advances	2.11	321.89	203.88
(d) Other Current Assets	2.12	2,164.88	552.12
<b>TOTAL</b>		<b>8,956.70</b>	<b>8,507.74</b>
SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES	1		
ADDITIONAL REGULATORY INFORMATION	3		
OTHER EXPLANATORY INFORMATION	4		

Signed in terms of our audit report of even date.

Place: Kolkata

Date: 5th September 2023

For **Ranjit Jain & Co.**  
 Chartered Accountants  
 FRN 322505E  
**(Rajiv Jain)**  
 Partner  
 Mem. No. 061650  
 UDIN : 23061650BGULMH9895

**ARUN KUMAR GARODIA**  
 Chairman  
 DIN :0000011061  
**PANKAJ SWARAJLAL CHADHA**  
 Sr. Vice Chairman  
 DIN :0001880844  
**AAKASH SHAH**  
 Vice Chairman  
 DIN :0002755758  
**SURANJAN GUPTA**  
 Executive Director  
 DIN :0008156826  
**ADHIP MITRA**  
 AED & Secretary



## STATEMENT OF INCOME AND EXPENDITURE for the year ended 31st March, 2023

(Figures in Lakh ₹)

PARTICULARS	Note No.	2022-2023	2021-2022
<b>INCOME</b>			
Revenue from Operations	2.13	6,788.49	2,730.10
Other Income	2.14	355.23	410.27
<b>Total Income</b>		<b>7,143.72</b>	3,140.37
<b>EXPENSES</b>			
Employee benefits expenses	2.15	2,224.93	1,893.64
Depreciation & Amortisation	2.16	134.50	155.78
Other expenses	2.17	4,750.47	1,068.56
<b>Total Expenses</b>		<b>7,109.90</b>	3,117.98
<b>Surplus /(Deficit) for the year</b>		<b>33.82</b>	22.39

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES	1
ADDITIONAL REGULATORY INFORMATION	3
OTHER EXPLANATORY INFORMATION	4

Signed in terms of our audit report of even date.

For **Ranjit Jain & Co.**  
Chartered Accountants  
FRN 322505E  
**(Rajiv Jain )**  
Partner  
Mem. No. 061650  
UDIN : 23061650BGULMH9895

**ARUN KUMAR GARODIA**  
Chairman  
DIN :0000011061  
**PANKAJ SWARAJLAL CHADHA**  
Sr. Vice Chairman  
DIN :0001880844  
**AAKASH SHAH**  
Vice Chairman  
DIN :0002755758  
**SURANJAN GUPTA**  
Executive Director  
DIN :0008156826  
**ADHIP MITRA**  
AED & Secretary

Place: Kolkata  
Date: 5th September 2023

## NOTES ON ACCOUNTS

### for the year ended March 31, 2023

(The previous year figures have been regrouped/reclassified, wherever necessary to conform to the current year presentation)

(Figures in Lakh ₹)

Particulars		As at 31.03.2023	As at 31.03.2022
<b>NOTE: 2.1: RESERVES &amp; SURPLUS</b>			
<b>General Reserve Fund</b>			
As per last Balance Sheet	(A)	1,654.71	1,654.71
<b>Export Development Fund</b>			
As per last Balance Sheet	(B)	1,946.24	1,946.24
<b>Building Fund</b>			
As per last Balance Sheet	(C)	2,820.06	2,820.06
<b>Surplus</b>			
As per last Balance Sheet		881.88	859.49
Add : Transferred from the Statement of Income and Expenditure		33.82	22.39
Closing Balance	(D)	915.70	881.88
<b>Total (A) +(B) +(C)+(D)</b>		<b>7,336.71</b>	<b>7,302.89</b>
<b>NOTE: 2.2: LONG-TERM PROVISIONS</b>			
Staff Gratuity & Leave Encashment		809.07	774.01
<b>NOTE: 2.3: TRADE PAYABLES</b>			
(i) Total outstanding dues of micro enterprises and small enterprises		0.91	4.96
(ii) Total outstanding dues of creditor other than micro enterprises and small enterprises		63.68	35.98
<i>For Trade Payables ageing schedule refer to Note: 2.3.1 attached with this report</i>		<b>64.59</b>	40.94
<b>NOTE: 2.4: OTHER CURRENT LIABILITIES</b>			
Outstanding Liabilities		77.34	55.19
GST Payable		73.49	92.86
Received-in-advance/Refundable to Government		-	42.19
Received-in-advance/Refundable to members/participants		491.59	108.42
		<b>642.42</b>	298.66
<b>NOTE: 2.5: SHORT TERM PROVISIONS</b>			
Gratuity		89.49	82.77
Leave Encashment		14.42	8.47
		<b>103.91</b>	91.24

## NOTES ON ACCOUNTS

### for the year ended March 31, 2023 (Contd.)

(The previous year figures have been regrouped/reclassified, wherever necessary to conform to the current year presentation)

#### NOTE: 2.6: PROPERTY, PLANT AND EQUIPMENT

(Figures in Lakh ₹)

Assets	GROSS BLOCK				DEPRECIATION				NET BLOCK	
	As on 1.04.2022	Additions During the year	Sales/Adjust- ments During the year	As on 31.03.2023	Upto 1.04.2022	For the year	Adjust- ment on Deduction	Up to 31.03.2023	As on 31.03.2023	As on 31.03.2022
<b>TANGIBLES</b>										
Land & Buildings	2,820.06	-	-	2,820.06	1,049.90	87.08	-	1,136.98	1,683.08	1,770.16
Furniture & Fixture	335.89	-	0.74	335.15	288.58	10.48	0.71	298.35	36.80	47.31
Office Equipment	303.00	3.68	0.20	306.48	290.82	4.55	0.19	295.18	11.30	12.18
Electrical Fittings	104.32	28.46	-	132.78	87.19	8.96	-	96.15	36.63	17.13
Motor Cars	61.75	-	-	61.75	49.92	3.32	-	53.24	8.51	11.83
Computers	207.61	1.97	6.72	202.86	195.85	2.19	6.38	191.66	11.20	11.76
Video Conferencing Equipment	97.29	-	-	97.29	69.06	7.04	-	76.10	21.19	28.23
Permanent Projection Centre	26.31	-	-	26.31	25.48	-	-	25.48	0.83	0.83
Technology Centres	241.39	2.95	0.31	244.03	170.23	10.88	0.29	180.82	63.21	71.16
<b>TOTAL</b>	<b>4,197.62</b>	<b>37.06</b>	<b>7.97</b>	<b>4,226.71</b>	<b>2,227.03</b>	<b>134.50</b>	<b>7.57</b>	<b>2,353.96</b>	<b>1,872.75</b>	<b>1,970.59</b>
Previous Year	4,193.06	6.40	1.84	4,197.62	2,072.58	155.78	1.33	2,227.03	1,970.59	

(Figures in Lakh ₹)

Particulars	As at 31.03.2023	As at 31.03.2022
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#### NOTE: 2.7: LONG-TERM LOANS AND ADVANCES

##### A. Loans and Advances

##### (Secured and considered goods)

Employees towards House Building Advance	36.43	41.50
Employees towards purchase of Vehicles	2.15	2.48
	<b>38.59</b>	<b>43.98</b>

## NOTES ON ACCOUNTS

### for the year ended March 31, 2023 (Contd.)

(The previous year figures have been regrouped/reclassified, wherever necessary to conform to the current year presentation)

(Figures in Lakh ₹)

Particulars	As at 31.03.2023	As at 31.03.2022
<b>NOTE: 2.8: OTHER NON-CURRENT ASSETS</b>		
Unamortised VRS Expenses	84.62	126.93
Security Deposits	14.26	14.26
	<b>98.88</b>	<b>141.19</b>
<b>NOTE: 2.9: TRADE RECEIVABLES</b>		
<b>(Unsecured and considered goods)</b>		
Receivables from Members/participants	90.80	89.50
<i>For Trade Receivables ageing schedule refer to Note: 2.9.1 attached with this report</i>		
<b>NOTE: 2.10: CASH AND CASH EQUIVALENTS</b>		
<b>A. CASH AND CASH EQUIVALENTS</b>		
Cash in Hand (as certified by the Management including Regional Offices Rs.8,113/- and Postage Stamps Rs.14,934/-)	0.23	0.32
Bank Balance with Scheduled Banks (including Auto Sweep facilities)		
In Current Accounts	363.21	320.10
In Savings Accounts	231.21	210.98
<b>B. OTHER BANK BALANCES</b>		
In Fixed Deposit Accounts		
Having maturity period of less than 12 months	1,283.92	901.44
Having maturity period of more than 12 months	2,490.33	4,073.64
	<b>4,368.90</b>	<b>5,506.48</b>
<b>NOTE: 2.11: SHORT TERM LOANS AND ADVANCES</b>		
Income Tax Refund Receivable	141.83	97.30
GST Credit Receivable	134.30	90.14
Advances (including Advance for events)	45.76	16.44
	<b>321.89</b>	<b>203.88</b>

## NOTES ON ACCOUNTS

### for the year ended March 31, 2023 (Contd.)

(The previous year figures have been regrouped/reclassified, wherever necessary to conform to the current year presentation)

(Figures in Lakh ₹)

Particulars	As at 31.03.2023	As at 31.03.2022
<b>NOTE: 2.12: OTHER CURRENT ASSETS</b>		
Units in Franking Machine	1.19	1.08
Govt. Grant Receivable	1,667.49	102.53
Interest accrued on Loans & Advances	39.43	39.76
Interest accrued on Fixed Deposits	456.77	408.75
	<u>2,164.88</u>	<u>552.12</u>
<b>NOTE: 2.13: REVENUE FROM OPERATIONS</b>		
<b>INCOME FROM MEMBERS</b>		
Membership Subscription	1,547.86	1,972.60
Subscription for Panel	41.62	76.09
Contribution from Participating Members	2,661.50	386.67
<b>GRANT-IN-AID FROM GOVT. OF INDIA</b>	2,537.51	294.74
	<u>6,788.49</u>	<u>2,730.10</u>
<b>NOTE: 2.14: OTHER INCOME</b>		
Advertisement	31.27	6.06
Other Receipts	32.45	41.52
Participation/Sponsorship from others	66.77	19.72
Liabilities no longer required written back	-	70.95
Interest Income	224.73	272.02
	<u>355.23</u>	<u>410.27</u>
<b>NOTE: 2.15: EMPLOYEE BENEFITS EXPENSE</b>		
Salaries, Allowances & Exgratia	1,792.63	1,549.58
Contribution to Provident Fund & Superannuation Fund	144.91	122.14
Staff Welfare Expenses	127.06	114.67
Amortisation of VRS Expenses	42.31	42.31
Provision for Gratuity & Leave Encashment	118.02	64.94
	<u>2,224.93</u>	<u>1,893.64</u>
<b>NOTE: 2.16: DEPRECIATION AND AMORTIZATION</b>		
Depreciation	<u>134.50</u>	<u>155.78</u>

## NOTES ON ACCOUNTS

### for the year ended March 31, 2023 (Contd.)

(The previous year figures have been regrouped/reclassified, wherever necessary to conform to the current year presentation)  
(Figures in Lakh ₹)

Particulars	2022-2023	2021-2022
<b>NOTE: 2.17: OTHER EXPENSES</b>		
<b>Expenses on Council's Offices</b>		
Rent	31.63	44.51
Property Tax	17.16	13.25
Printing & Stationary, Postage & Telegram, Telephone	27.93	28.20
Building Maintenance incl. Electricity	105.17	101.06
Travelling & Conveyance Charges	18.89	24.77
Motor Car Up-keep	14.42	12.88
Audit Fees	6.00	6.00
Internal Auditors' Remuneration	5.75	3.00
Professional Fees	24.75	36.50
Legal Expenses	19.70	16.44
Loss on Sale of Assets	0.04	0.27
Miscellaneous Expenses	95.51	87.81
<b>Export Promotion Expenses</b>		
Internal Publicity/Subscription to Journals	16.71	19.42
Seminars/Webinars, Exhibitions, Technology Meet, Chapter Promotion, RBSM in India	894.49	167.24
Award Function Expenses	94.84	18.61
Trade Information Division incl. cost of Publications	34.08	25.44
ISO Series Expenses	8.73	1.90
ERP Maintenance Expenses	5.45	10.65
Technology Centres	14.29	15.12
Exhibitions/BSM abroad including Publicity	3,314.92	435.49
<b>TOTAL</b>	<b>4,750.47</b>	<b>1,068.56</b>

**NOTE: 2.3.1 : Trade Payables ageing schedule :**

(Figures in Lakh ₹)

As at 31st March, 2023						
Particulars	Unbilled Payables	Outstanding for following periods from due date of payment				
		Less than 1 year	1-2 years	2-3 years	More than 3 years	Total
(i) MSME	-	0.91		-	-	0.91
(ii) Disputed dues – MSME	-	-		-	-	-
(iii) Others	-	63.68		-	-	63.68
(iv) Disputed dues - Others	-	-		-	-	-
<b>Total</b>	-	64.59	-	-	-	64.59

(Figures in Lakh ₹)

As at 31st March, 2022						
Particulars	Unbilled Payables	Outstanding for following periods from due date of payment				
		Less than 1 year	1-2 years	2-3 years	More than 3 years	Total
(i) MSME	-	3.70		-	-	3.70
(ii) Disputed dues – MSME	-	-		-	-	-
(iii) Others	-	37.24		-	-	37.24
(iv) Disputed dues - Others	-	-		-	-	-
<b>Total</b>	-	40.94	-	-	-	40.94

**NOTE: 2.9.1 : Trade Receivables ageing schedule :**

(Figures in Lakh ₹)

As at 31st March, 2023							
Particulars	Unbilled Dues	Outstanding for following periods from due date of Receipts					
		Less than 6 months	6 months - 1 year	1-2 years years	2-3 years	More than 3 years	Total
(i) Undisputed Trade receivables – considered good	-	77.11	2.52	0.34	1.28	9.55	90.80
(ii) Undisputed Trade Receivables – considered doubtful	-	-	-	-	-	-	-
(iii) Disputed Trade Receivables– considered good	-	-	-	-	-	-	-
(iv) Disputed Trade Receivables – considered doubtful	-	-	-	-	-	-	-
Less: Provision for doubtful receivable (Disputed + Undisputed)	-	-	-	-	-	-	-
	-	77.11	2.52	0.34	1.28	9.55	90.80

(Figures in Lakh ₹)

As at 31st March, 2022							
Particulars	Unbilled Dues	Outstanding for following periods from due date of Receipts					
		Less than 6 months	6 months - 1 year	1-2 years years	2-3 years	More than 3 years	Total
(i) Undisputed Trade receivables – considered good	-	50.19	0.83	5.63	10.72	22.13	89.50
(ii) Undisputed Trade Receivables – considered doubtful	-	-	-	-	-	-	-
(iii) Disputed Trade Receivables– considered good	-	-	-	-	-	-	-
(iv) Disputed Trade Receivables – considered doubtful	-	-	-	-	-	-	-
Less: Provision for doubtful receivable (Disputed + Undisputed)	-	-	-	-	-	-	-
	-	50.19	0.83	5.63	10.72	22.13	89.50



**CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2023**

(Figures in Lakh ₹)

Particulars	2022 - 2023		2021 - 2022	
<b>CASH FLOW FROM OPERATING ACTIVITIES:</b>				
Surplus/(Deficit) as per Statement of Income & Expenditure		33.82		22.39
Adjustment for :				
Depreciation	134.50		155.78	
(Profit)/Loss on Sale of Fixed Assets	(0.44)		0.27	
Interest on Fixed Deposits	(224.45)		(251.61)	
		(90.39)		(95.56)
Operating Profit before Working Capital Changes		(56.57)		(73.17)
Adjustments for :				
(Increase) / Decrease in Trade Receivables	(1.30)		16.28	
(Increase) / Decrease in Loans & Advances and Other Receivables	(1,590.52)		2.25	
Increase / (Decrease) in Liabilities and Provision	415.14	(1,176.68)	127.84	146.37
		(1,233.25)		73.20
Less : Income Tax Paid (Net of Refund)		44.53		(49.18)
[A]		<b>(1,277.78)</b>		122.38
<b>CASH FLOW FROM INVESTING ACTIVITIES:</b>				
Purchase of Property, Plant & Equipment	(37.06)		(6.40)	
Sale Proceeds of Property, Plant & Equipment	0.84		0.24	
Decrease/(Increase) in Fixed Deposits with banks	1,200.83		(58.31)	
Interest Received on Fixed Deposits	176.41	1,341.02	25.90	(38.57)
[B]		1,341.02		(38.57)

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2023 *(Contd.)*

(Figures in Lakh ₹)

Particulars	2022 - 2023		2021 - 2022	
CASH FLOW FROM FINANCING ACTIVITIES:				
[C]	-	-	-	-
Net Increase in Cash & Cash Equivalents (A+B+C)		63.24		83.81
Opening Cash & Cash Equivalents		531.41		447.60
Closing Cash & Cash Equivalents		<b>594.65</b>		531.41
Notes:				
Cash & Cash Equivalents:				
Cash		0.23		0.32
Balance with Scheduled Banks:				
In Savings Account		231.21		210.98
In Current Account		363.21		320.11
		<b>594.65</b>		531.41

Signed in terms of our audit report of even date.

For **Ranjit Jain & Co.**  
 Chartered Accountants  
 FRN 322505E  
**(Rajiv Jain)**  
 Partner  
 Mem. No. 061650  
 UDIN : 23061650BGULMH9895

**ARUN KUMAR GARODIA**  
 Chairman  
 DIN : 0000011061  
**PANKAJ SWARAJLAL CHADHA**  
 Sr. Vice Chairman  
 DIN : 0001880844  
**AAKASH SHAH**  
 Vice Chairman  
 DIN : 0002755758  
**SURANJAN GUPTA**  
 Executive Director  
 DIN : 0008156826  
**ADHIP MITRA**  
 AED & Secretary

Place: Kolkata

Date: 5th September 2023

## NOTES ANNEXED TO AND FORMING PART OF THE BALANCE SHEET AS AT 31ST MARCH, 2023 AND STATEMENT OF INCOME & EXPENDITURE FOR THE YEAR ENDED ON THAT DATE.

### NOTE-1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- 1.1. Income and Expenditure specially those relating to specific projects/events are accounted on accrual basis for which budget approval has been granted and not necessarily in the year of incurrence of expenditure. Any payment / receipt on account of such specific projects/events kept under advances / liabilities till the year of budget approval.
- 1.2. Expenditure related to various Code and other specific activities are booked under those functional heads to conform to the budgets approved by the Government of India. As such, expenses shown under various natural heads are not necessarily the total expenditure incurred under these particular heads.
- 1.3. Income from Membership Subscription is not taken into account unless received except in case where the Tax Invoice issued under GST was raised for such subscription.
- 1.4. Items of printing and stationery are charged to Statement of Income & Expenditure of the year in which the same are purchased.
- 1.5. Pursuant to the policy adopted by the management in the year 1982-83, the expenditure on Publication is directly charged to Income & Expenditure account and no stock of publications at the end of the year is accounted for, as these are considered purely export promotional literature.
- 1.6. Provision for Gratuity & Leave Encashment is based on actuarial valuation on the present value of future liability which includes Rs.50.01 Lakhs (P.Y Rs.44.66 lakhs) being interest on earmarked investments of Gratuity & Leave Encashment fund directly credited to the Provision for Gratuity & Leave Encashment Account.
- 1.7. **Depreciation:**

The Property, Plant & Equipment are stated at cost less accumulated depreciation, amortization and impairment loss, if any. Depreciation has been provided on the basis of the useful life of the Property, Plant & Equipment prescribed in Schedule – II of the Companies Act, 2013 under the Written Down Value Method.
- 1.8. **Foreign Currency Transaction:**

Transactions through the foreign currency bank accounts maintained by the Council have been translated at the standard fixed rates adopted for the year and not at the actual rate prevailing on the date of transaction. The other transactions in foreign currency have been accounted for at the actual rates prevailing on the date of transaction.
- 1.9. **Government Grant:**

The Council receive various government grants that require compliance with certain conditions related to the Council's operating activities or are provided to the Council by way of financial assistance on the basis of certain qualifying criteria. Government grants are recognised when there is reasonable assurance that the grant will be received upon the council complying with the conditions attached to the grant.

**1.10. Property, Plant & Equipment:**

The Property, Plant & Equipment are stated at cost less accumulated depreciation, amortization and impairment loss, if any. The cost comprises the purchase price and other costs attributable to bringing the assets to their working condition for their intended use but excludes duties and taxes recoverable from the taxing authorities.

**1.11. Impairment of Assets:**

If the carrying amount of property, plant or equipment exceeds the recoverable amount estimated by the management on the reporting date, the carrying amount is reduced to the recoverable amount. The recoverable amount is measured as higher of the net selling price and the value in use determined by the present value of estimated future cash flow.

**1.12. Provisions, Contingent Liabilities & Contingent Assets:**

Provisions involving a substantial degree of estimation in measurement are recognised when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Contingent Liabilities are not recognised but are disclosed in the Financial Statements. Contingent Assets are neither recognised nor disclosed in the Financial Statements.

1.13. The accounting policies not specially discussed above are in consonance with the generally accepted accounting principles in India and are being consistently followed. The Financial statements of the Council are presented in Indian Rupees and all values are rounded off to Lakhs upto two decimal thereof, except when otherwise indicated.

**Note 3 : Additional Regularity Information**

- i) The title deed of Immovable Property held by the council is in its own name.
- ii) The council has not revalued its property, plant & equipment during the year.
- iii) The council has no intangible assets.
- iv) The council has not granted any loans or advances to promoters, directors, KMPs and the related parties(as defined under companies Act, 2013), either severally or jointly with any other person, that are repayable on demand or are without specifying any terms or period of repayment.
- v) There is no Capital-work-in progress at the year-end.
- vi) There is no intangible assets under development at the year-end.
- vii) The council has no benami property and no proceedings has been initiated or pending against the council for holding any benami property under The Benami Transactions(Prohibition) Act, 1988(45 of 1988) and rules made there under.
- viii) The council has no borrowings from banks or financial institutions on the basis of security of current assets.
- ix) The council has not been declared as a willful defaulter by any bank or financial institution or other lenders.

- x) The council has no transactions with companies struck off u/s 248 of the Companies Act, 2013 or section 560 of Companies Act, 1956.
- xi) There is no pending case of any charge or satisfaction thereof, which is yet to be registered with ROC, beyond the statutory period.
- xii) The council has not made any investment beyond the number of layers prescribed under clause 87 of section 2 of the Companies Act, 2013 read with the Companies (Restriction on number of Layers) Rules, 2017.
- xiii) Ratio Analysis : Please refer Sub-Note 3.1 attached herewith.
- xiv) The council has not entered into any scheme of arrangement, approved by competent authority in terms of sections 230 to 237 of the Companies Act, 2013.
- xv) (A) The Council has not advanced or loaned or invested funds to any other person(s) or entity(ies), including foreign entities (Intermediaries) with the understanding that the Intermediary shall:
  - (a) directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party (Ultimate Beneficiaries) or
  - (b) provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries,
- (B) The Council has not received any fund from any person(s) or entity(ies), including foreign entities (Funding Party) with the understanding (whether recorded in writing or otherwise) that the Council shall:
  - (a) directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party (Ultimate Beneficiaries) or
  - (b) provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries,
- xvi) The Council does not have any undisclosed income which is not recorded in the books of account that has been surrendered or disclosed as income during the year in its tax assessments or under any other provisions of the Income Tax Act, 1961.
- xvii) The provisions contained in Section 135 of the Companies Act, 2013 relating to CSR Activities are not applicable to the council for the year under review.
- xviii) The Council has not traded or invested in Crypto currency or Virtual Currency during the year.

## Notes forming part of the Financial Statements for the year ended 31st March, 2023

### Sub-Note 3.1 : Ratio Analysis

(Figures in Lakh ₹)

Ratio	Formula	Particulars		31st March 2023		31st March 2022		Ratio as on		Variation	Reason (if variation is more than 25%)
		Numerator	Denominator	Numerator	Denominator	Numerator	Denominator	31st March 2023	31st March 2022		
Current Ratio	Current Assets / Current Liabilities	Current Assets = Trade Receivable + Cash & Cash Equivalents + Short Term Loans & Advances + Other Current Assets	Current Liability = Trade Payables + Short Term Provisions + Other Current Liability	6,946.48	810.93	6,351.97	430.85	8.57	14.74	-42%	Due to increase in Other Current Liabilities for the year ended on 31.03.2023
Debt-Equity Ratio	Debt / Equity	Not applicable, as there are no borrowings.									
Debt Service Coverage Ratio	Net Operating Income/ Debt service	Not applicable, as there are no borrowings.									
Return on Equity Ratio	Profit after tax less pref. Dividend x 100 / Shareholder's Equity	Not Applicable, as it is a Company limited by Guarantee not having any shareholder's equity.									
Inventory Turnover Ratio	Sales/ Average Inventory	Not applicable, as there are no Inventory.									
Trade Receivables Turnover Ratio	Sales / Average Trade Receivables	Revenue from operations - Grant in Aid	(Opening Trade Receivables + Closing Trade Receivables) / 2	4,250.98	90.15	2,435.36	97.64	47.16	24.94	89%	Due to increase in Revenue from Operation during FY 2022-2023
Trade Payables Turnover Ratio	Purchases / Average Trade Payables	Not applicable, as there are no purchases.									
Net Capital Turnover Ratio	Revenue / Average Working Capital	Revenue = Revenue from Operations + Grant in Aid + Other Income	Average Working Capital = Average of Current assets - Current Liabilities	7,143.72	6,028.34	3,140.37	5,795.14	1.19	0.54	119%	Due to increase in Revenue from Operation during FY 2022-2023
Net Profit Ratio	Net Profit / Net Sales	Surplus	Revenue from operations	33.82	6,788.49	22.39	2,730.10	0.00	0.01	-39%	Due to Grant in Aid received from Govt. of India is lower in FY 2022-23
Return on Capital Employed	EBIT / Capital Employed	Not Applicable, as it is a Company limited by Guarantee not having any share capital.									
Return on Investment	Income from Investments / Average Investments *100	Not Applicable, as no investments are being held.									

#### **NOTE-4: OTHER EXPLANATORY INFORMATION**

- 4.1. Every member of the Council other than the Officials of Government undertakes to contribute to the assets of the Council in the event of the same being wound up during the time that he was a member or within one year afterwards, for payment of the debts and liabilities of the Council contracted prior to the date on which he ceases to be a member and the costs, charges and expenses of winding up the same and the adjustment of the right of the contributories among themselves, such amount as may be required not exceeding Rs.1,000/- in the case of Ordinary Members and Rs.250/- in the case of Associate Members.
- 4.2. Secured Loans to employees for house building and purchase of vehicles include cases where mortgage/lien could not be created till the year end.
- 4.3. The Council is separately maintaining bank accounts (including deposit accounts) in connection with EEPC Pension Fund, International Price Reimbursement Scheme etc. as a custodian only, which are not forming part of the Council's accounts.
- 4.4.
  - a) The Council is maintaining a Joint Bank Account for making joint payments on behalf of itself and other occupants in relation to the office space acquired in the International Trade Facilitation Centre at Kolkata. As the Council is only acting as a custodian of this bank account, the same does not form part of its accounts.
  - b) The said bank account was opened for the convenience of these occupants in making those payments which are common in nature, such as, premises maintenance expenses, security services, electricity, water supply, lift maintenance etc. The funds required for such expenses are contributed by all these occupants on a mutually agreed basis.
- 4.5. No provision for Income Tax has been made in the accounts as the Council does not expect any liability on this account.
- 4.6. Contribution from participating members as shown in Note 2.13 includes amounts towards exhibitions, publicity, conferences etc.
- 4.7. In the absence of confirmation from the parties, various accounts like Loans & Advances, Deposits, Trade Payables etc. remain unconfirmed.
- 4.8. Previous year's figures have been regrouped/rearranged and nomenclature changed to make them comparable, as far as practicable, with those of current year.

**NOTE-4: OTHER EXPLANATORY INFORMATION** (Contd.)

4.9	Earnings in Foreign Exchange :	2022 – 2023
		(Figures in Lakh ₹)
	(i) Participation ch. for events	34.46
		(0)
4.10.	Expenditure in Foreign Currency :	
	(i) Exhibitions, Buyer-Seller Meets	2978.22
		(279.56)
	(ii) Others	8.13
		(11.05)

\* Notes: Figures in brackets are for previous year.

For **Ranjit Jain & Co.**  
 Chartered Accountants  
 FRN 322505E  
**( Rajiv Jain )**  
 Partner  
 Mem. No. 061650  
 UDIN : 23061650BGULMH9895

**ARUN KUMAR GARODIA**

Chairman  
 DIN :0000011061

**PANKAJ SWARAJLAL CHADHA**

Sr. Vice Chairman  
 DIN :0001880844

**AAKASH SHAH**

Vice Chairman  
 DIN :0002755758

**SURANJAN GUPTA**

Executive Director  
 DIN :0008156826

**ADHIP MITRA**

AED & Secretary

Place: Kolkata

Date: 5th September 2023







### Address

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