

We feel great pleasure to inform you that for the benefit of its members, EEPC INDIA regularly organises a series of training programs, Seminars and Workshops.

EEPC INDIA invites you to attend a one day training programme on Bank Guarantees v/s Standby L/c (including INCOTERMS 2010 at Ahmedabad on 24 June 2016. The details of the training programme are mentioned hereunder for your kind perusal:

Date & Time : Friday, 24 June 2016 - 10.00 AM – 5.30 PM  
Venue : Hotel Nami Residency  
Opp. V S Hospital, Ellisbridge, Ashram Road, Ahmedabad  
Mr K. Subramanian, Founder & CEO  
Faculty : NumeroUno Academy of Banking & International Business,  
Mumbai

**Program Objective:**

To help the participants in understanding the entire scope of Bank Guarantees and get a perspective of whether BG and SBLC are different in nature. Also to understand the scope of INCOTERMS 2010 and comparison with INCOTERMS 2000

**Who would benefit from this program?**

- Business Owners in the area of Exports – who get BGs in the routine course of business
- Business Owners in the area of Exports – who are likely to get BGs in their line of business
- Executives and managers working for companies/banks who use INCOTERMS as part of their business
- Domestic companies who are inclined to venture into International Trade & want to understand its complexities

**Program Contents:**

Performance Guarantees (Bid Bond, Security for Performance etc.) /Financial Guarantees (EMD, Security Deposit, etc.) / BGs favouring Courts / Tribunal / Regulatory Authorities / Arbitration Panel as beneficiary / Origin of Standby L/c – Uses, types, currencies / Onerous Clauses & Not Withstanding Clause / 11 INCOTERMS – each to be understood with pictorial representation and role play.

We are enclosing herewith the Registration Form for enlisting the participation in the above seminar. **The participation Fees is Rs. 2500/- per participant (Service Tax will be extra as applicable) to be paid by Cheque / DD in favor of “EEPC INDIA” payable at Mumbai.**

You are requested to send the nomination of your Company's Participants as early as possible to enable us to make the necessary arrangements. Kindly note that there are limited seats available on first come first served basis only.

We shall greatly appreciate if you could kindly confirm your participation on or before 10th June 2016.