

INDIA PAVILION AT NATIONAL MANUFACTURING WEEK 2019

14 – 17 May

Melbourne, Australia



Melbourne city, Australia

EEPC India invites participation

Participate through EEPC India to enjoy
substantial savings!

About the exhibition

National Manufacturing Week is in its 20th year. This year's theme is 'Industrial Evolution' to represent the transformation of Australia's manufacturing sector into a highly-integrated, skills-based, and collaborative environment. With the global manufacturing landscape more competitive than ever, Australian manufacturers need to invest in the latest technologies, adopt more efficient processes and develop advanced skills in order to deliver cutting edge customised products to the global market.

National Manufacturing Week helps the participants to source the latest solutions from the widest range of suppliers all in one place at one time, and hear from expert speakers about new trends and processes.

National Manufacturing Week, Austech and the Advanced Manufacturing Growth Centre are also collaborating to deliver a conference program with an impressive line-up of industry

speakers. The conference program, divided into Industry 4.0 Theatre and Connected Manufacturing Theatre, will feature more than 70 expert speakers who will share exclusive insights into the latest development of the manufacturing sector.

Highlights of the Fair in 2017

National Manufacturing Week Australia is held once in two years. National Manufacturing Week 2017 held last time was a stupendous success. The show had 10,327 visitors, 99% of whom were very satisfied to somewhat satisfied with the event. Feedback from the great majority of the last year's exhibitors was that National Manufacturing Week 2017 delivered a quality audience and captured the true spirit of the time and investment each company put in to their stand was a large contributing factor to not only its success but the incredible atmosphere that was created.

India-Australia trade ties

Economic relations between the two has grown significantly in recent years. India's growing economic profile and commercial relevance to the Australian economy is recognized both at the federal and state level in Australia. The 7th India-Australia Economic Policy Dialogue was held in Canberra 16-18 July, 2017.

With the changing global scenario, Australia has come to look at India as a potential partner in promoting regional security and stability. This led to upgradation of bilateral relationship between the two nations to a 'Strategic Partnership', including a Joint Declaration on Security Cooperation in 2009.

The two countries are currently discussing a Comprehensive Economic Cooperation Agreement (CECA) which will provide greater market access to exporters of goods and services. The two sides have exchanged their goods and services offer lists. It is expected that the conclusion of the CECA will expand the base of merchandise trade, remove non-tariff barriers, encourage investment and address the border restrictions to trade. India is also seeking to address its adverse balance of trade in Goods and Services through specialized market access for its products.

India's merchandise imports from Australia outweighs India's exports to Australia, for which India suffers trade deficit consistently over the last 5 years from 2013-14 to 2017-18. There has been significant growth in exports in 2017-18, when India's exports increased from US\$ 2957.8 million in 2016-17 to US\$ 4012.3 million in 2017-18, recording a growth of more than 35 percent. Simultaneously imports from Australia have also increased from US\$ 11154.5 million in 2016-17 to US\$ 13993.8 million during the same fiscal recording a growth of 25.5 percent.

The India-Australia bilateral relationship has undergone evolution in recent years, developing along a positive track, into a friendly partnership.

India's engineering exports to Australia

India's engineering exports to Australia have increased from US\$ 614.49 million in 2014-15 to US\$ 776.4 million in 2017-18, registering a year-on year growth of 29.3 percent. India's engineering imports have also increased from US\$ 602.54 million in 2014-15 to US\$ 713.57 million in 2017-18. There has been a trade surplus in favour of India over the last two fiscals.

Year	Values in US\$ Million			
	2015-16	2016-17	2017-18	Growth (%)
Air condition and Refrigeration Machinery and Parts, Industrial Furnaces, Water heaters and Centrifuges and Compressor	4.71	5.6	8.45	50.89
Auto and Auto Components	100.85	85.67	115.59	34.92
<i>Source: www.commerce.nic.in</i>				

India's exports to Australia of products falling under the category of air technology and automation have increased over the last few years, as seen from the above table.

It is expected that the bilateral trade between India-Australia to double in the next five years to \$35 billion with the Indian economic growth looking up. India being an important trade partner for Australia, we are hopeful of catering to the huge demand of automation and air technology requirements in Australia.

Product Profile

- Ancillary Equipment,
- CAD/CAM & Other Specialist Software (Computers in Manufacturing)
- Sub- Contract Manufacturing (Fabrication)
- Sub-Contract Manufacturing (Metal Cutting)
- Coolants/Cutting Fluids/Oils
- Cutting Tools, Tooling, Tool Holders & Work Holders
- IOT , Artificial Intelligence and Digitalisation (Industry 4.0)
- Motors, Generators Electrical & Accessories
- Electronics & Electronic Components
- Engineering Design and Consultancy
- General Manufacturing/Engineering Products
- Jigs & Fixtures
- Machine Tools and Accessories
- Metals & Composites, Castings, Forgings
- Refrigeration, Airconditioning and HVAC Products
- Pneumatics/Air Compressor/Hydraulics
- Precision Machining

- Process / Control / Instrumentation / Measurement
- Rapid & Digital Manufacturing
- Repetition Engineering
- Robotics/Automation & Control
- Safety Equipments
- Plant Service & Maintenance
- Sustainable Manufacturing Solutions
- Toolmaking and Toolroom Machinery & equipments
- Vision/Camera Technologies & Scanners
- Welding Technology Zone
- Welding/Joining/Heat treatment/Coating/Abrasives
- Pumps , Pipes Valves and Fittings
- All types of Industrial Machinery
- Vehicles and Automobile parts ,
- Automobile Garage and Service Equipments
- Mining and Construction Equipments
- Agriculture Farm Machinery and Tools
- Medical Devices and equipments
- Surface Finishing

Venue

Melbourne Convention & Exhibition Centre,
Melbourne, Australia

Date

14 – 17 May 2019

Opening Hours: 14 & 15 May from 10.00 am to 6.00 pm.

16 May from 10.00 am to 8.00 pm.

17 May from 10.00 am to 4 pm.

Participation charges

Booth Size: 7.5 sqm

One side open (built-up booth):

Rs. 2,25,000 per booth

- 10% extra for two sides open booth (subject to availability)

Reimbursement of airfare

Upto Rs. 70,000 may be reimbursed to eligible participants in terms of the MAI guidelines. However, this shall be subject to the receipt of specific Govt. approval for such assistance for events of 2019-20. The T&C must be abided by for eligibility towards such reimbursement. For detailed guidelines please click on the following link:

<https://www.eepcindia.org/download/Guidelines-for-Reimbursement-of-Airfare190130100603.pdf>

Note: EEPC INDIA can only recommend for issuance of VISA to the extent that the concerned person is a participant at the subject exhibition and that the person in question has been certified by the participating organisation to be their employee. The Foreign Embassy / Consulate where the applicant submits the VISA application is expected to follow their usual procedural checks before granting the VISA in question and EEPC INDIA shall not be responsible in any manner whatsoever for non-issuance of VISA by the concerned authorities. This would mean that the prospective participant will be fully liable for the total charges payable to EEPC INDIA even if they do not obtain the VISA for any reason whatsoever.

Mode of payment

Please pay online through the following Payment Gateways:

1. Atom 2. Billdesk 3. CC Avenue

OR

Pay through RTGS/NEFT in INR as per the following details:

Name of Bank : HDFC BANK LTD.

Branch : CENTRAL PLAZA

Address of Bank : 2/6, SARAT BOSE ROAD, KOLKATA – 700 020

Account No. : 00142090000452

Account Name : EEPC INDIA

NEFT Code : HDFC0000014

OR

Demand draft favoring “EEPC INDIA” along with the duly filled-up Application Form

Booth display

Participation charges for a 7.5 sqm. booth includes the following services:

- Counter
- Stool
- Three Chairs
- Round Table
- Two LED lights
- One Power point
- Carpet in booth floor space
- Fascia

Submission of application

Interested firms are requested to fill in the online Application Form latest by 29th April 2019 at the following link.

https://app.eepcindia.org/ems/exhibitors/exhibitor_application_form/MTA1

Please go through the “Mode of Payment” section for payment details.

Selection criteria

Since limited space is available, selection of participation will

be done strictly on first-come, first-served basis.

Benefit to member-exporters

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. The rates mentioned above are subsidized in comparison with the normal rates offered by the Fair Authorities.

Cancellation of participation

Please note that no request for cancellation and / or refund / adjustment shall be accepted.

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