



A Report















































# Boostan Goftegoo Exhibition & Conference Centre Fairground, Tehran

1 - 3 February 2017



**A Report** 

















































#### From the desk of Chairman

EEPC India completed its maiden venture in Iran from 1-3 February 2017 with 100 Indian Participants , 1550 visitors, USD 15.05 Million worth enquiries and business deal of worth USD 280,000 booked by four companies and a MOU signed between EEPC India and ATMAK – Tractor, Combine, Machines and Agricultural Equipment Manufacturers Association – the largest Iranian Association from the Agricultural Equipment Sector . The exposition was held at Boostan Goftegoo Exhibition & Conference Centre, Tehran

Pundits have increasingly labelled the Iranian economy as a 'transition economy' as evidenced by the fact that in the last few years, a massive economic liberalisation programme has been underway. The removal of resource sapping subsidies in all sectors of the economy, lifting of price controls on a number of goods, and the removal of tariff and non-tariff barriers in key sectors are all indications of these steps. Complementing these steps, however, has been the implementation of the largest privatisation directive in Iranian history.

India-Iran enjoy economic and commercial ties covering many sectors. However, the trade relations have traditionally been buoyed by Indian import of Iranian crude oil, resulting in overall trade balance in favour of Iran.

The India-Iran bilateral trade during the fiscal 2014-15 was \$13.13 billion. India imported \$8.95 billion worth of goods mainly crude oil and exported commodities worth \$4.17 billion. The unilateral economic sanctions imposed on Iran have had an adverse effect on the bilateral trade as the international banking channels have gradually become nonexistent.

The Indian Engineering sector has witnessed a remarkable growth over the last few years driven by increased investments in infrastructure and industrial production. The engineering sector, being closely associated with the manufacturing and infrastructure sectors, is of strategic importance to India's economy. EEPC India enthused by the Central Government 'Make in India', 'Brand India Engineering campaigns', have acted as the true catalyst of Engineering Exports.

This is high time for the Indian businesses to expand trade with Iran and also to start ventures with their Iranian counterparts. The Indian Engineering sector has witnessed a remarkable growth over the last few years driven by increased investments in infrastructure and industrial production. EEPC India enthused by the Central Government 'Make in India', 'Brand India Engineering campaigns', have acted as the true catalyst of Engineering Exports. We are thankful to Union Ministry of Commerce and Industry; Indian Embassy in Iran; Iranian Government through their Ministry of Energy, Ministry of Industry, Mine and Trade; Trade Promotion Organisation of Iran, A.I.A.C( Association of Industrial Automation Companies ) among other supporters.

We look forward to revisiting Tehran!.

Tarvinder Singh Bhasin



Chairman, EEPC India

Rita Teaotia, IAS



वाणिज्य सचिव भारत सरकार नई दिल्ली—110011 COMMERCE SECRETARY GOVERNMENT OF INDIA NEW DELHI-110011

## **MESSAGE**

I am happy to note that EEPC India is organising its Indian Engineering Exhibition (INDEE) in Tehran, Iran on February 1-3, 2017.

India and Iran relations span centuries marked by meaningful interactions, and share several common features like language, culture and traditions. We are regularly engaging with Iran to take forward our trade and commercial relations through trade liberalisation. We are convinced that there is enormous potential enhancing the bilateral trade and in this context, INDEE Iran 2017 would further facilitate this process.

I convey my best wishes to EEPC India and the participants for success at the event.

(Rita Teaotia)

New Delhi, 24<sup>th</sup> January 2017



Bhupinder S. Bhalla Joint Secretary Telefax: 23062660 e-mail:jsoffice1-doc@nic.in



वाणिज्य एवं उद्योग मंत्रालय वाणिज्य विभाग उद्योग भवन, नई दिल्ली-110011 Government of India Ministry of Commerce & Industry Department of Commerce Udyog Bhawan, New Delhi-110011 http://commerce.gov.in

January 24th 2017

## **MESSAGE**

EEPC India has been at the forefront of promoting Indian engineering products across the world. The Council's effort to organize events under INDEE Brand in several international markets, including Iran, would benefit the engineering sector to project its technological strength in this region. I am confident that INDEE Iran 2017 will further strengthen our trade relations with Iran.

I convey my best wishes to EEPC India for the success of the event.

(Bhupinder S. Bhalla)





From the desk of Chairman Committee on Trade with West Asia other than GCC countries, EEPC India

India is proud to have a splendid Zoroastrian community – not in numbers maybe, but in charity and philanthropy, perhaps unequalled, certainly unsurpassed. There is hardly a discipline or human endeavour in which Parsis have not demonstrated excellence. Be it politics – Dadabhoy Naoroji; science – Homi Bhaba; industry – the Tatas and Wadias; Medicine – Rustom Jal Vakil; Army – Sam Maneckshaw; ... Parsi contribution will be evident! And their forefathers migrated from Persia, modern-day Iran.

Iran has leading manufacturing industries in the fields of car-manufacture and transportation, construction materials, home appliances, food and agricultural goods, armaments, pharmaceuticals, information technology, power and petrochemicals in West Asia. According to FAO, Iran has been a top five producer of the following agricultural products in the world in 2012: apricots, cherries, sour cherries, cucumbers and gherkins, dates, eggplants, figs, pistachios, quinces, walnuts, and watermelons.

India and Iran hold regular bilateral discussions on economic and trade issues within the framework of India-Iran Joint Commission Meeting (JCM). An MoU on cooperation in trade, finance, energy, infrastructure and cultural issues was signed during the JCM. The visa facilitation agreement for diplomatic and official passport holders was exchanged in the meeting.

India is looking forward for a stronger and deeper relation with Iran in the post-sanction period. The 12 agreements/MoUs signed by the two nations during the visit of our honourable Prime Minister Mr. Narendra Modi in May 2016 including the much-desired agreement to develop the 'Chabahar Port', was a step towards the same. Representatives from the Iranian government also said that India was on the top of Iran's list of partners with which it intended to strengthen economic ties. This is high time for the Indian businesses to expand trade with Iran and also to start ventures with their Iranian counterparts. At this juncture, the INDEE Iran will surely be a successful one for the exporters of both the nations and will also help expansion of business ties between these two.

Sd/-

(Mukul Khandelwal)

Chairman Committee on Trade with West Asia other than GCC countries EEPC India



ED's views

The world's largest population of Zoroastrians are the Parsi community in India. When the Islamic Arabs invaded Persia, the local population which was unwilling to convert to Islam or accept dhimmi status were persecuted to different regions of the world with western India being the most significant. They sought refuge in the western coast of India, ever since then India turned into their home, holding the highest numbers of Zoroastrians of the world. In the modern era, the Parsi community have contributed significantly to India and Pakistan in the areas of politics, industry, science, and culture. Prominent Indian Parsis include Dadabhai Naoroji (three times president of Indian National Congress), Field Marshal Sam Manekshaw, atomic energy scientist Homi Bhabha, industrialist JRD Tata and the Tata family. The Queen rock star Freddie Mercury was an Indian Parsi born in Zanzibar. Zubin Mehta, a renowned conductor of Western classical music orchestras is also a Parsi originally from Mumbai.

EEPC India, after the success of 35 Indian Engineering Exhibitions across 25 countries in five continents, is all set to explore Iran. INDEE will have its maiden launch in Iran scheduled for 1-3 February 2017. More than 90 Indian companies will exhibit their engineering prowess this time at the 36th INDEE in Iran comprising auto parts/components for passenger and commercial vehicles, castings and forgings, domestic appliances, electric motors, generators and transformers, engine turbines and parts, hand and machine tools, kitchenware of metal, food processing machinery and parts, medical and surgical equipment to name a few.

Use of technology, transparent processes and ease of doing business will help India pull off 8 per cent growth over the next couple of decades . Government is working on three pillars, including the goods and services tax, JAM (Jan Dhan, Aadhaar and Mobile) and ease of doing business to promote growth and investments. Engineering enjoys a lion's pie of over 21.9% of total Indian Merchandise Exports and it is heartening to note that the sector at 11.44% in November 2016, is back to a positive growth turnpike. Promoting access to new products, finding new geographical regions through market access initiatives and market development assistance schemes, promoting product standards, packaging and branding of Indian products and providing facility for duty free import of inputs and machinery required for export production are some of the steps being taken to boost exports. There has been a 195.5% rise in cumulative FDI flows into Indian Engineering Industry during 2010–2016 which testify the lucrativeness of this sector . India has made significant strides towards development of its engineering sectors which has moved into Industry 4.0– Smart Engineering and Government is aiming at raising the share of India's manufacturing sector from 17% in GDP to 25% .

This INDEE is perfectly timed to deepen Indo Iran nexus. We are thankful to Union Ministry of Commerce and Industry; Indian Embassy in Iran; Government of Iran, Trade Promotion Organisation of Iran, A.I.A.C (Association of Industrial Automation Companies ) among other supporters.

I am sure all of you would have a fruitful stay and visit to Tehran!

(Bhaskar Sarkar)

Executive Director & Secretary

**EEPC** India



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## Introduction

## **About INDEE**

EEPC INDIA organizes its trademark exhibition – Indian Engineering Exhibition or INDEE as a showcase of Indian Engineering prowess. These exhibitions, earlier branded as INDETECH, are primarily meant to highlight the evolution of the Indian engineering industry from a supplier of low value, labour intensive products to technologically advanced items comparable with the products from the developed nations. We have also organized INDEE in focus regions of the Government of India which include Africa, Latin America, ASEAN. Only Australia & New Zealand, CIS and other developing countries are left to tap the full potential of these markets. MDA grants provided by the Government of India are used to help engineering companies to participate in such exhibitions. Mostly, it is the small and medium scale engineering firms who are the key target groups for participation in such exhibitions.





The 36th edition of the exhibition was organized in Tehran Iran and prior to this, EEPC INDIA has organized 36 such exhibitions all over the world with very positive results. The INDEE timeline :

| Year | City          | Country      | Companies<br>Participated |
|------|---------------|--------------|---------------------------|
| 1977 | Singapore     | Singapore    | 154                       |
| 1979 | Jakarta       | Indonesia    | 240                       |
| 1981 | Bangkok       | Thailand     | 176                       |
| 1998 | Nairobi       | Kenya        | 61                        |
| 1999 | Lagos         | Nigeria      | 41                        |
| 2000 | Colombo       | Sri Lanka    | 88                        |
| 2000 | Cairo         | Egypt        | 118                       |
| 2001 | Caracas       | Venezuela    | 149                       |
| 2002 | Birmingham    | UK           | 121                       |
| 2003 | Melbourne     | Australia    | 150                       |
| 2003 | Addis Ababa   | Ethiopia     | 47                        |
| 2003 | Sao Paulo     | Brazil       | 87                        |
| 2004 | Almaty        | Kazakhstan   | 70                        |
| 2005 | Jakarta       | Indonesia    | 98                        |
| 2005 | Mexico City   | Mexico       | 150                       |
| 2006 | Cairo         | Egypt        | 115                       |
| 2007 | Johannesburg  | South Africa | 171                       |
| 2008 | St Petersburg | Russia       | 145                       |
| 2008 | Kuala Lumpur  | Malaysia     | 169                       |
| 2008 | Shanghai      | China        | 58                        |
| 2009 | Caxias do Sul | Brazil       | 128                       |
| 2009 | Jakarta       | Indonesia    | 124                       |
| 2010 | Bogota        | Colombia     | 151                       |
| 2010 | Cairo         | Egypt        | 79                        |

| 2011 | Bangkok             | Thailand  | 155 |
|------|---------------------|-----------|-----|
| 2012 | Casablanca          | Morocco   | 88  |
| 2013 | Ho Chi Minh<br>City | Vietnam   | 85  |
| 2014 | Yangon              | Myanmar   | 110 |
| 2015 | Nairobi             | Kenya     | 66  |
| 2015 | Mandalay            | Myanmar   | 56  |
| 2015 | Lima                | Peru      | 62  |
| 2016 | Phnom Penh          | Cambodia  | 74  |
| 2016 | Colombo             | Sri Lanka | 99  |
| 2016 | Nairobi             | Kenya     | 72  |
| 2016 | Lima                | Peru      | 60  |
| 2017 | Tehran              | Tehran    | 95  |
|      |                     |           |     |

## INDEE in Tehran, Iran

EEPC INDIA organized its 36th Indian Engineering Exhibition (INDEE) Kenya successfully during 1-3 February 2017 at Boostan Goftegoo Exhibition & Conference Centre, Tehran, Iran.

## Why Iran ?

Pundits have increasingly labelled the Iranian economy as a 'transition economy' as evidenced by the fact that in the last few years, a massive economic liberalisation programme has been underway. The removal of resource sapping subsidies in all sectors of the economy, lifting of price controls on a number of goods, and the removal of tariff and non-tariff barriers in key sectors are all indications of these steps. Complementing these steps, however, has been the implementation of the largest privatisation directive in Iranian history.

In the past, state entities were responsible for over 60 percent of Iran's GDP. By the year 2010, this figure had fallen to less than 45 percent. During the same period, Iran's GDP increased from \$361.2 billion in 2009 to \$416.1 billion in 2010 and approximately \$449.1 billion in 2011. The Tehran Stock Exchange, the main conduit for the privatisation process, with a valuation of over \$81 billion, and 1.2 billion shares traded daily, in 2010, reached its highest growth level in the 43 years since

it was established, in the process, becoming ranked by the World Federation of Exchanges (WFE) as the world's second-best performing equity index. At the present time, companies encompassing over 40 different industries are listed on the Tehran Stock Exchange.

A key element of Iran's economic strategy has been the development of non-oil exports. However, all of these achievements would not have been possible, had there not been the development and active presence of a thriving private banking sector facilitating macroeconomic stabilisation and private banking. Following ground-breaking legislation in 1998, allowing the private sector to establish private banks for the first time since the 1979 Revolution, 16 private (and privatised) banks are now active in Iran, with a further 40 applications under review. With over \$100 billion in hard currency reserves and record levels of gold deposits, Iran has been ranked 14th among 138 countries in foreign exchange reserves, ranking Iran 17th globally based on gross domestic product.

The 'transition' in the Iranian economy, however, is much more far-reaching than the simple implementation of privatisation measures and the execution of broad based macroeconomic policies. Following a demographic population boom between the years 1976 to 1986, Iran's population of 75 million is now symbolised by its youth, with some 45 percent of the population under the age of 14 and a further 26 percent between 15 and 30 years of age. As a result of this demographic shift, Iran is now reaping the benefits of a 'demographic dividend,' the economic theory that when young working age adults comprise a disproportionate percentage of a country's population, the national economy is affected in positive ways, as was the case in East Asia when the demographic dividend drove

one-third of the region's economic growth between 1965 to 1990. The key elements of a demographic dividend are innovation and rapid growth.

Scientific output in Iran has grown 11 times faster than the world average. Concomitantly, with over 800,000 people entering the workforce each year, demand for all manner of capital goods, ranging from cars to household appliances, are increasing rapidly every year, enabling Iranian companies to reach economies of scale which afford them the opportunity to compete globally, as evidenced by the global rankings of two of Iran's automobile companies and the recent takeover of a leading Korean electronics group by an Iranian company. As a result of the composition of Iran's demographics, it is foreseen that by the year 2050, the bulk of the Iranian population will reach their peak purchasing power, resulting in an almost linear demand curve for all manner of goods for years to come.

Iran's economy is a mixture of central planning, state ownership of oil and other large enterprises, village agriculture, and small-scale private trading and service ventures. In 2014, GDP was \$404.1 billion (\$1.334 trillion at PPP), or \$17,100 at PPP per capita. Iran is ranked as an upper-middle income economy by the World Bank. In the early 21st century the service sector contributed the largest percentage of the GDP, followed by industry (mining and manufacturing) and agriculture. The Central Bank Iran is responsible for developing and maintaining the Iranian rial, which serves as the country's currency.

In 2006, about 45 percent of the government's budget came from oil and natural gas revenues, and 31 percent came from taxes and fees. As of 2007, Iran had earned \$70 billion in foreign exchange reserves mostly (80







percent) from crude oil exports. In 2010, the economic reform plan was approved by parliament to cut subsidies gradually and replace them with targeted social assistance. The objective is to move towards free market prices in a 5-year period and increase productivity and social justice.

The administration continues to follow the market reform plans of the previous one and indicated that it will diversify Iran's oil-reliant economy. Iran has also developed a biotechnology, nanotechnology, and pharmaceuticals industry. However, nationalised industries such as the bonyads have often been managed badly, making them ineffective and uncompetitive with years. Currently, the government is trying to privatise these industries, and, despite successes, there are still several problems to be overcome.

Iran has leading manufacturing industries in the fields of car-manufacture and transportation, construction materials, home appliances, food and agricultural goods, armaments, pharmaceuticals, information technology, power and petrochemicals in West Asia. According to FAO, Iran has been a top five producer of the following agricultural products in the world in 2012: apricots, cherries, sour cherries, cucumbers and gherkins, dates, eggplants, figs, pistachios, guinces, walnuts, and watermelons.

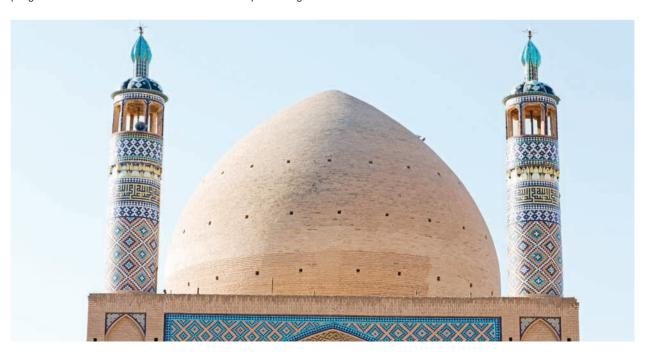
Economic sanctions against Iran, such as the embargo against Iranian crude oil, have affected the economy. In 2015, Iran and the P5+1 reached a deal on the nuclear programme that removed the main sanctions pertaining to

Iran's nuclear programme by 2016.

Although tourism declined significantly during the war with Iraq, it has been subsequently recovered. About 1,659,000 foreign tourists visited Iran in 2004, and 2.3 million in 2009, mostly from Asian countries, including the republics of Central Asia, while about 10 percent came from the European Union and North America. Over five million tourists visited Iran in the fiscal year of 2014-15, 4 percent more year-on-year.

Alongside the capital, the most popular tourist destinations are Isfahan, Mashhad and Shiraz. In the early 2000s, the industry faced serious limitations in infrastructure, communications, industry standards and personnel training. The majority of the 300,000 tourist visas granted in 2003 were obtained by Asian Muslims. who presumably intended to visit important pilgrimage sites in Mashhad and Qom, Several organised tours from Germany, France and other European countries come to Iran annually to visit archaeological sites and monuments. In 2003, Iran ranked 68th in tourism revenues worldwide. According to UNESCO and the deputy head of research for Iran Travel and Tourism Organisation (ITTO), Iran is rated 4th among the top 10 destinations in West Asia. Domestic tourism in Iran is one of the largest in the world.

The INDEE which had its maiden launch in Iran offered another opportunity for India to cement commercial ties with Iran .



### **Focus Products**

- Auto Parts/ components for passenger and commercial vehicles including:
  - o Passenger and commercial
  - o Automotive components of all types
  - o Ball or Roller Bearings
  - Gears & Gearings, Ball screw, Gear Boxes Speed Changers etc.
- Castings and forgings
- Domestic appliances including:
  - o Cooking or heating Apparatus
  - o Electric Domestic Appliances
  - Water treatment with RO
  - o Non-Electric Domestic Appliances
  - o Air Heaters and Air Distributors and parts
- Electric motors, generators and transformers including:
  - Generators
  - o Motors
  - o Transformers
  - o Switch Gears
  - o Panel boards
  - o Transmission Stations
  - o Transmission Towers
  - o Accumulators
  - o Parts of Electrical Machinery
- Electricity distribution and control apparatus, and parts thereof
- Engines and turbines and parts thereof
  - Steam Turbines & other Vapour Turbines
  - o Piston Engines
  - o Hydraulic Turbines
  - o Turbo Jets
  - o Reaction Engines
  - o Gears. Parts etc
- Hand and machine tools, parts and accessories thereof
- Instruments and appliances for measuring, checking, testing etc

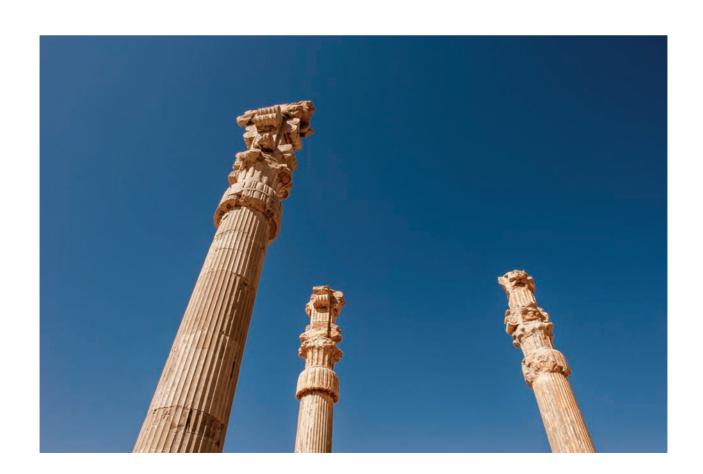
- Insulated wire and cable
- Kitchenware of metal
- Lifting and handling equipment and parts thereof
- Food processing machinery and parts thereof
  - Machines & equipment for basic food processing
  - Machines & equipment for Tobacco processing
  - o Machines & equipment for beverages (tea, coffee, tobacco etc)
  - Dairy equipment
  - o Bakery and Confectionery equipments
- Machinery for metallurgy and parts thereof
- Sugar mill machinery & equipment
- Poultry farm equipment and supplies
- Machinery for mining, quarrying and construction, including:
  - Elevators, Conveyors, Bulldozers, Angle dozers, shovels, excavators, tamping machines and road rollers
  - o Machinery for sorting, screening, separating, washing, crushing etc.
- Medical and surgical equipment and orthopaedic appliances
- Pharmaceutical machinery and parts
- Metal fasteners, springs and miscellaneous articles made from metal wire
- Motorcycles; parts and accessories thereof
- Pumps, compressors, hydraulic and pneumatic power engines, and valves, including:
  - o Hydraulic Power Engines and Motors
- o Linear Acting (Cylinders),
  Pneumatic Power Engines
  and Motors
  - o Pumps of all types
- Rolled, drawn and folded products of iron and steel
  - o Flat Rolled Products, Bars & Rods
  - o Angles, Shapes & Sections
  - o Wire of Iron & Stainless Steel
- Oil & Gas Related Products





- o Drilling Pipe
- o Water Generators and Injectors
- o Gas Generators and Injectors
- o Oil & Gas Separators
- o Waste Water Separators
- o Oil Storage Tank
- o Gas & Oil Transmission Pipeline
- o Pump & Compressor Station
- o Gas Storage Tank
- o Heat Exchangers
- o Cooling Towers
- o Gas Plant

- Packaging machines and equipments
  - o Machines for packaging of loose products
  - o Filling & sealing machines
  - o Biscuit /bread packaging machines
  - o Forming and sealing machines
  - o Wrapping and blister packaging machines
  - o Counting and labelling machines
  - o Checking, inspecting and coding machines
  - o Plastic packaging machines
  - o Packaging materials
  - o Machinery and printing, labelling, coating etc





# Inauguration & VIP Tour



Formal Inauguration of the show on the 1st February 2017 in the presence of Dr J Farhadi, Deputy Governor of the Council and Governor of Tehran City; Mr Devesh Uttam, Deputy Chief of Mission, Embassy of India, Tehran and Dr Talaee, Tehran City Council

EEPC India, after the success of 35 Indian Engineering Exhibitions across 25 countries in five continents, made a splash at its maiden venture in Iran from 1-3 February 2017 with 100 Indian Participants , 1550 visitors. Inaugurating the show on the 1st February, 2017 , Dr J Farhadi, Deputy Governor of the Council and Governor of Tehran City welcomed the Indian contingent and congratulated EEPC India for the event . He said 'India is very special to us . The world's largest population of Zoroastrians are the Parsi community in India. India is the second largest

Export Destination of Iran after China with India-Iran bilateral trade during the fiscal 2014-15 being \$13.13 billion. We are confident this initiative will generate more business associations between the two nations.

Mr Devesh Uttam, Deputy Chief of Mission, Embassy of India, Tehran and . Dr Talaee, Tehran City Council and Mr T.S.Bhasin, Chairman, EEPC India and Mr Bhaskar Sarkar, Executive Director and Secretary, EEPC India were also present.



Chairman,India at the inauguration had said . This is high time for the Indian businesses to expand trade with Iran and also to start ventures with their Iranian counterparts. The Indian Engineering sector has witnessed a remarkable growth over the last few years driven by increased investments in infrastructure and industrial production. EEPC India enthused by the Central Government 'Make in India', 'Brand India Engineering campaigns', have acted as the true catalyst of Engineering Exports. We are thankful to Union Ministry of Commerce and Industry; Indian Embassy in Iran; Iranian Government through their Ministry of Energy, Ministry of Industry, Mine and Trade; Trade Promotion Organisation of Iran, A.I.A.C (Association of Industrial Automation Companies) among other supporters.



Dr Devesh Uttam, Deputy Chief of Mission, Embassy of India delivering his address at the inauguration



Dr J Farhadi, Deputy Governor of the Council and Governor of Tehran City





Dr J Farhadi, Deputy Governor of the Council and Governor of Tehran City taking a tour





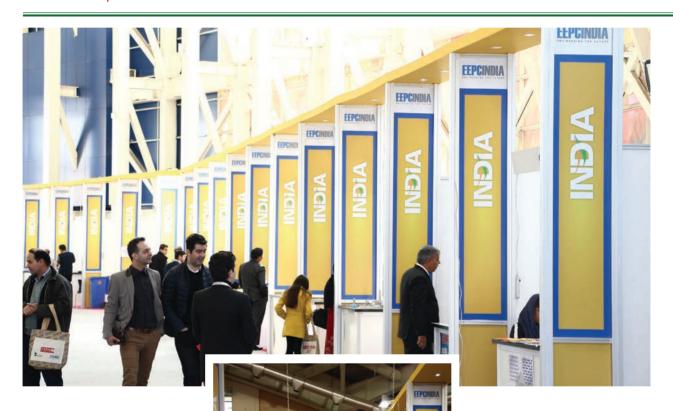








# Glimpses of The Exhibition







Mr T.S.Bhasin Chairman, EEPC India inside EEPC India booth at the fairground. On his right is Mr Bhaskar Sarkar, Executive Director & Secretary, EEPC India and Mr Gurvinder Singh, Sr Joint Director is on his left. Mr Bratin Bhattacharya, Joint Director, EEPC India is standing behind.



Chairman and Vice Chairman, EEPC India in a pleasant mood







L TO R: Mr Rajat Srivastava, Regional Director (WR), EEPC India; Mr Bhaskar Sarkar, Executive Director & Secretary, EEPC India and Mr Bratin Bhattacharya, Joint Director, EEPC India



Mr Karthik Selvaraj, Executive Officer, EEPC India is also seen (beside Mr Srivastava)





Mr Krishanlal Dhingra, Regional Chairman (WR), EEPC India interacting with Iranian Entrepreneurs



Mr Pankaj Chadha, Vice Chairman, EEPC India during an interaction

## Chairman, EEPC India interacting with Iranian Businessmen













## Stall











Chairman, EEPC India with Mr Aswani Kumar WC Member and Convenor-Hand Tools, EEPC India (in the middle)



Chairman inside a stall



## B<sub>2</sub>B

More than 300 B2B meetings were held between 128 Iranian companies and their Indian counterparts during the three days of the show. Pneumatic Power Tools, Eastern Copper, Victor Forgings, Beetax and Triton Valves are among the Indian companies who are in the process of initiating business deals with their Iranian counterparts



Appointment of an Iranian agent by Pneumatic Power Tools Co



Chairman, EEPC India and other senior officials having discussing with SIPIEM, Iran

The Society of Iranian Petroleum Industry Equipment Manufacturers (SIPIEM) also approached us during the exhibition, and had expressed their willingness to join hands with EEPC India for promotion of trade and investment.









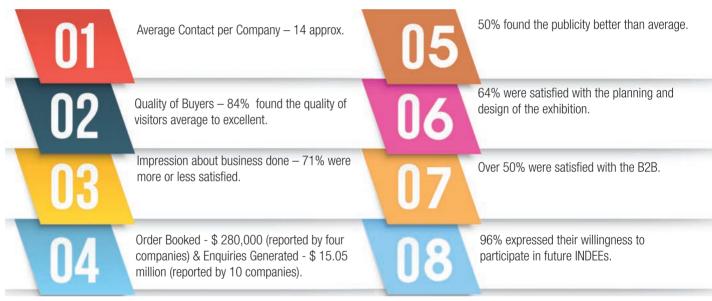






# Feedback Analysis

## Post Event Feedback from Indian Participants





## Ambica Steels Ltd.

We had a nice interaction. Thanks for arranging a very nice Exhibition in Iran. It was really a great effort.

## Agri Till India

We are thankful to EEPC for organising INDEE-IRAN engineering exhibition in Tehran, Iran, a land of immense opportunities for industries of all sorts. It was a productive tour for our company and we hope to get such opportunities in the near future. Thank you once again.

#### JCBL INDIA PVT LTD

We really appreciate EEPC INDIA for organising exhibition in Tehran — Iran. I hope INDEE IRAN has provided its visitors with information on solutions that are suitable for Persian region thereby enabling sound investment decisions.

For JCBL, it's very important to provide the information about our products to our international customers. For this purpose, we think INDEE IRAN 2017 is the good platform to attract Iranian customers / visitors and also gives us the opportunity to present our product range. So we thank EEPC INDIA once again for such event.



# India Evening

The India — Iran Networking Evening was organized on 1st February 2017, in the Darya-e-Noor Hall of the Persian Esteghlal International Hotel. The event was attended by around 250 Indian and Iranian persons.



Mr T S Bhasin, Chairman, EEPC India addressing at India – Iran Networking Evening

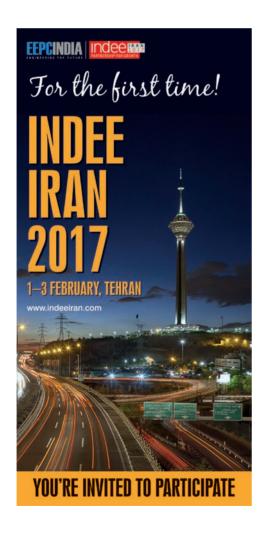


# Publicity and Promotion

## Pre - Event Publicity in India

A focussed publicity drive was carried out by EEPC INDIA all over the country in order to create awareness about the Council's such effort in Iran . To mobilise participation, many seminars and road shows were organised all over the country. Besides this, other forums, conferences and exhibitions were also used as a channel to promote the exhibition and distribute the promotional literature on INDEE Iran . A dedicated website was created to facilitate online registration

Promotional Literature for mobilisation of the Exhibition in India was done





## Show Publicity in Iran

Extensive promotional activities were undertaken so to draw the Iranian business community to the Show. 3500 leaflets were distributed in prominent locations in Tehran.

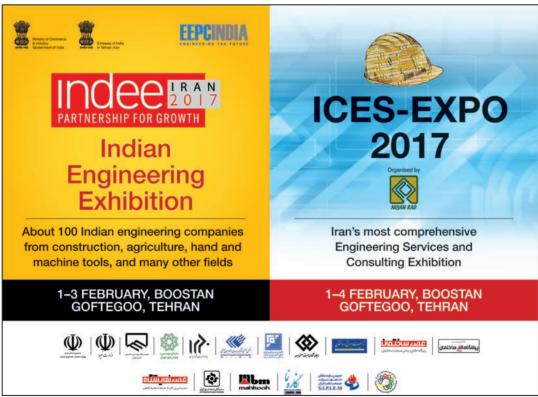
EEPC INDIA carried out an extensive publicity drive by releasing advertisements in the leading newspapers in prior to the exhibition, branding the exhibition area and publishing pre and in-show material with prominent EEPC INDIA branding.

## Advertisements in Print Media

Extensive advertising campaign was undertaken in the local print media prior to the exhibition.

Advertisements about the exhibition were published in the following newspapers (ask whether more than one):





Billboards were displayed at strategic locations in the Tehran city to attract visitors. Besides this, standees were placed in leading hotels and other Trade Associations.

EEPC INDIA carried out an extensive publicity drive through Electronic Media which helped mobilising participation and also spreading the word 'INDEE'





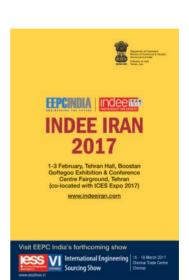
## **In-Show Publicity**

A four page handout was prepared in English with names and product photographs of all the exhibitors and the same was given to all the visitors of India Pavilion. The detailed profile of Indian exhibitors along with the contact information and company/ product details was distributed in a book form among all the visitors. EEPC INDIA's introductory booklet was also distributed in giving an overview of the activities of the Council.

































**RAW MATERIALS** 





**48% OF INDIA'S HAND TOOLS EXPORTS ARE TO THE US, UAE, GERMANY AND THE UK. INDIA'S ADVANTAGES ARE CHEAP** LABOUR, LOW PRODUCTION **COSTS AND AVAILABILITY OF** 

MACHINE TOOLS EXPORTS FROM INDIA HIT US\$43.5 **MILLION IN 2015-16 COMPARED TO US\$41.3** MILLION IN 2014-15 - AN **ANNUAL GROWTH RATE OF 5%** 

**WORKING MACHINES IN INDIA REACHED US\$1.52 BILLION IN** 2015-16 COMPARED TO US\$1.36 BILLION IN 2014-15 - A YOY **GROWTH OF 11.8%** 





**INDIA STANDS 13TH IN** PRODUCTION AND 10TH IN THE **CONSUMPTION OF MACHINE** TOOLS IN THE WORLD

**2016 GARDNER BUSINESS MEDIA SURVEY** 



INDIA ACCOUNTS FOR NEARLY ONE-THIRD OF THE GLOBAL PRODUCTION OF TRACTORS. ITS TRACTOR PRODUCTION IS **ESTIMATED TO INCREASE FROM** 0.57 MILLION UNITS IN FY16 TO **16 MILLION UNITS BY 2030** 



INDIA'S FARM SERVICES AND **FARM MACHINERY SECTORS HAVE CUMULATIVELY ATTRACTED** FOREIGN DIRECT INVESTMENT **EQUITY INFLOW OF ABOUT US\$2,278.3 MILLION FROM APRIL** 2000 TO MARCH 2016



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**EEPCINDIA** 



THE ELECTRICAL MACHINERY
MARKET IN INDIA IS EXPECTED
TO REACH US\$100 BILLION BY
2022 WITH AN INSTALLED POWER
CAPACITY OF 350 GW. IT HAS
THE WORLD'S FIFTH LARGEST
INSTALLED CAPACITY WITH 305.6
GW AS ON 31 AUGUST 2016



EXPORTS OF ELECTRICAL
MACHINERY AND EQUIPMENT
ROSE TO US\$5.7 BILLION IN
FY15 FROM US\$5 BILLION
IN FY11. THE PRODUCTION
OF ELECTRICAL EQUIPMENT
FOR FY15 IS ESTIMATED AT
US\$19.55 BILLION

ındee

**EEPCINDIA** 



INDIA IS THE THIRD LARGEST CRUDE STEEL PRODUCER IN THE WORLD AND IS EXPECTED TO BE THE SECOND LARGEST PRODUCER

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**EEPCINDIA** 



INDIA'S STEEL MARKET SIZE
IS PROJECTED TO RISE TO
300 MILLION TONNES PER
ANNUM (MTPA) IN 2025 WHICH
REQUIRES AN INVESTMENT
OF US\$210 BILLION OVER THE
NEXT DECADE

ındee

EEPCINDIA



THE TURNOVER OF INDIA'S
AUTO-COMPONENTS
INDUSTRY IS EXPECTED TO
HIT US\$100 BILLION BY 2020
BACKED BY STRONG EXPORTS
BETWEEN US\$80-100 BILLION
BY 2026, FROM THE CURRENT
US\$11.2 BILLION

INGEE LAND

**EEPCINDIA** 



OVER THE LAST DECADE, INDIA'S
AUTOMOTIVE COMPONENTS
INDUSTRY HAS SCALED THREE
TIMES TO US\$39 BILLION IN 2015-16
AND IS EXPECTED TO GROW BY 8-10
PER CENT IN FY 2017-18. EXPORTS
HAVE GROWN EVEN FASTER TO
US\$10.8 BILLION IN 2015-16



# Press & Media

INDEE Iran received wide coverage in the media. A summary of the same is given below:



Chairman, EEPC India MrT S Bhasin (on the right) and DrJ Farhadi, Governor of Tehran City (on the left ) giving bites to press



Dr Uttam responding to media



# India -Iran Relations



The world's largest population of Zoroastrians are the Parsi community in India. When the Islamic Arabs invaded Persia, the local population which was unwilling to convert to Islam or accept dhimmi status were persecuted to different regions of the world with western India being the most significant. They sought refuge in the western coast of India, ever since then India turned into their home, holding the highest numbers of Zoroastrians of the world. In the modern era, the Parsi community have contributed significantly to India and Pakistan in the areas of politics, industry, science, and culture. Prominent Indian Parsis include Dadabhai Naoroji (three times president of Indian National Congress), Field Marshal Sam Manekshaw, atomic energy scientist Homi Bhabha, industrialist JRD Tata and the Tata family. The Queen rock star Freddie Mercury was an Indian Parsi born in Zanzibar. Zubin Mehta, a renowned conductor of Western classical music orchestras is also a Parsi originally from Mumbai.

India-Iran relations span centuries, marked by meaningful interactions. The two countries shared a border till 1947 and share several common features in their language, culture and traditions. Both South Asia and the Persian Gulf have strong commercial, energy, cultural and people-to-people links.

Independent India and Iran established diplomatic links on 15 March 1950. In addition to the Embassy in Tehran, India currently has two Consulates in Iran at Bandar Abbas and Zahedan. The Shah visited India in February/March 1956 and Prime Minister Jawaharlal Nehru visited Iran in September 1959. Prime Minister Indira Gandhi visited Iran in April 1974 followed by Prime Minister Morarji Desai's visit three years later, in June 1977. The Shah, in turn, visited India in February 1978.

The Iranian Revolution in 1979 introduced a new phase of engagement between India and Iran marked by exchange of high-level visits of Prime Minister Narasimha Rao in September 1993, Iranian President Akbar Hashemi Rafsanjani in April 1995 and Vice-President KR Narayanan in October 1996. The trend was consolidated and enhanced at the turn of the millennium with visits by Prime Minister Atal Behari Vajpayee in 2001 and a return visit by President Mohammad Khatami in 2003, when he was also the Chief Guest at the Republic Day function. The Iranian President, Dr Mahmoud Ahmadinejad, visited India in April 2008.

# **Commercial relations**

India-Iran enjoy economic and commercial ties covering many sectors. However, the trade relations have traditionally been buoyed by Indian import of Iranian crude oil, resulting in overall trade balance in favour of Iran.

The India-Iran bilateral trade during the fiscal 2014-15 was \$13.13 billion. India imported \$8.95 billion worth of goods mainly crude oil and exported commodities worth \$4.17 billion. The unilateral economic sanctions imposed on Iran have had an adverse effect on the bilateral trade as the international banking channels have gradually become nonexistent.

India and Iran hold regular bilateral discussions on economic and trade issues within the framework of India-Iran Joint Commission Meeting (JCM). The 18th India-Iran JCM was held in New Delhi on 28 December 2015. It was chaired by Ms Sushma Swaraj, External Affairs Minister and Mr Ali Taiebnia, Minister of Economy and Finance of Iran. An MoU on cooperation in trade, finance, energy, infrastructure and cultural issues was signed during the JCM. The visa

facilitation agreement for diplomatic and official passport holders was exchanged in the meeting.

A highway between Zaranj and Delaram (Zaranj-Delaram Highway) is being built with financial support from India. The Chabahar port has also been jointly financed by Iran and India. India is helping develop the Chabahar Port, which will give it access to the oil and gas resources in Iran and the Central Asian states. By so doing, India hopes to compete with the Chinese, who are building Gwadar Port, in Pakistani Baluchistan. Iran plans to use Chabahar for transhipment to Afghanistan and Central Asia, while keeping the port of Bandar Abbas as a major hub mainly for trade with Russia and Europe. India, Iran and Afghanistan have signed an agreement to give Indian goods, heading for Central Asia and Afghanistan, preferential treatment and tariff reductions at Chabahar.

Work on the Chabahar-Milak-Zaranj-Delaram route from Iran to Afghanistan is in progress. Iran is, with Indian aid, upgrading the Chabahar-Milak road and constructing a bridge on the route to Zaranj. India's BRO is laying the 213 km Zaranj-Delaram road. It is a part of India's \$750 million aid package to Afghanistan. The Chabahar port project is Iran's chance to end its US-sponsored economic isolation and benefit from the resurgent Indian economy. Along with Bandar Abbas, Chabahar is the Iranian entrepôt on the North-South corridor. A strategic partnership between India, Iran and Russia is intended to establish a multi-modal transport link connecting Mumbai with St Petersburg, providing Europe and the former Soviet republics of Central Asia access to Asia and vice versa.

The North-South Transport Corridor is the ship, rail, and road route for moving freight between India, Russia, Iran. Europe and Central Asia. The route primarily involves moving freight from India, Iran, Azerbaijan and Russia via ship, rail and road. The objective of the corridor is to increase trade connectivity between major cities such as Mumbai, Moscow, Tehran, Baku, Bandar Abbas, Astrakhan, Bandar Anzali and etc. Dry runs of two routes were conducted in 2014, the first was Mumbai to Baku via Bandar Abbas and the second was Mumbai to Astrakhan via Bandar Abbas, Tehran and Bandar Anzali. The objective of the study was to identify and address key bottlenecks. The results showed transport costs were reduced by \$2500 per 15 tons of cargo. Other routes under consideration include via Armenia. Kazakhstan and Turkmenistan.





Table 1: India Iran merchandise trade for the last 5 years

# India-Iran Merchandise Trade (USD Billion)

| S.N | lo. Year   | 2011  | 2012  | 2013   | 2014   | 2015   |
|-----|------------|-------|-------|--------|--------|--------|
| 1   | EXPORT     | 2.46  | 2.57  | 5.43   | 4.40   | 3.13   |
| 2   | %Growth    |       | 4.46  | 111.26 | -18.95 | -29.00 |
| 3   | IMPORT     | 11.49 | 13.35 | 10.03  | 11.2   | 6.23   |
| 4   | %Growth    |       | 16.20 | -24.85 | 12.11  | -44.65 |
| 5   | TOTAL TRAD | 13.95 | 15.9  | 15.47  | 15.65  | 9.35   |
| 6   | %Growth    |       | 14.13 | -2.86  | 1.20   | -40.24 |

Source: ITC Trade Map

India's major exports to Iran include rice, tea, iron and steel, organic chemicals, metals, electrical machinery, pharmaceutical products etc while India mainly imports petroleum and its products from Iran. Other imports from Iran include inorganic/organic chemicals, fertilizers, plastic and articles, edible fruit and nuts, glass and glassware, natural or cultured pearls, precious or semiprecious stones, etc.

# Engineering trade between India and Iran

Analysis of five-year engineering trade data also reflected the trend of overall merchandise trade as total engineering trade dropped in 2015 driven by dismal imports from Iran following the sanction on Iran by some influential western countries and political instability therein. Exports also dropped to below US\$1 billion after crossing the level in 2014. However, India enjoys trade surplus with Iran so far the engineering trade is concerned.

Table 2: India Iran engineering trade for last 5 years

India-Iran Total Engineering Trade (USD Million)

| S. | No. Year    | 2011   | 2012   | 2013   | 2014     | 2015   |
|----|-------------|--------|--------|--------|----------|--------|
| 1  | EXPORT      | 645.44 | 431.01 | 789.21 | 1,186.09 | 923.87 |
| 2  | %Growth     |        | -33.22 | 83.11  | 50.29    | -22.11 |
| 3  | IMPORT      | 36.4   | 98.8   | 103.13 | 48.44    | 4.54   |
| 4  | %Growth     |        | 171.40 | 4.37   | -53.03   | -90.64 |
| 5  | TOTAL TRADE | 681.85 | 529.82 | 892.33 | 1,234.53 | 928.40 |
| 6  | %Growth     |        | -22.30 | 68.42  | 38.35    | -24.80 |

Source: ITC Trade Map

Among engineering products, India mainly exports Iron & Steel, Product of iron and steel, Two and three wheelers, Industrial Machinery, Electric machinery and Air condition and Refrigeration Machinery to Iran while Iran's major engineering exports to India consists of Parts of gas turbine, Unwrought lead etc.

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**Table 3: Panel-wise Engineering Exports to Iran (Top 10 Panels)** 

| DGCI&S Product Group (Panels)  | 2013   | 2014   | 2015   |
|--|--------|--------|--------|
| Iron and Steel   | 245.17 | 556.38 | 476.47 |
| Industrial Machinery for dairy, agriculture, food processing, textiles, paper, chemicals, etc                          | 68.47  | 87.21  | 92.99  |
| Two and Three Wheelers   | 19.46  | 79.94  | 55.14  |
| Air condition and Refrigeration Machinery and Parts, Industrial Furnaces, Water heaters and Centrifuges and Compressor | 271.78 | 142.16 | 45.87  |
| Electric Machinery and Equipment   | 18.12  | 58.73  | 42.32  |
| IC Engines and Parts   | 15.37  | 28.3   | 30.24  |
| Aluminium and products made of Aluminium   | 11.06  | 14.48  | 26.17  |
| Products of Iron and Steel   | 52.95  | 111.51 | 18.5   |
| Medical and Scientific Instruments   | 19.96  | 13.99  | 15.93  |
| Copper and products made of copper   | 2.49   | 4.99   | 14.09  |

Source: ITC Trade Map

Analysis of India's engineering exports based on DGCI&S product group showed that among the top ten product group that India exports to Iran, five conceded drop in exports including the major product group 'Iron and steel products' and 'Air condition and Refrigeration Machinery and Parts'. Both of them faced substantial decline in overseas shipment to Iran in 2015. However, exports of Aluminium and aluminium based products, despite the value of export being low, almost doubled in 2015.



# Iran at A Glance



THE LAND OF EXTREMES

My Father's Kingdom extends far to the south where man cannot live because of the heat and northward to where he cannot live because of the extreme cold.

- Cyrus the Younger, son of Cyrus the Great, circa 548 BCE

The quote still rings true today as Iran is one of the few countries in the world where, due to its size and geography, one can experience all four seasons at the same time, varying from the subtropical to the sub-polar.

The country's diverse climate can be categorised within four climatic zones:

The lush Caspian littoral is characterised by heavy precipitation and deep hardwood forests. The Caspian Sea, with a surface area of 424,240 sq km, is the largest

landlocked body of water in the world. The Caspian is rich in fish, including sturgeon, the source of Iran's famed caviar. The Caspian has several major ports, including Anzali, Noshahr and Turkman.

Three chains of mountains cross Iran. Centred on a triangular central depression, the areas are known for their extreme cold. The central range runs roughly to a diagonal from Lake Rezaieh to Kerman and reaches a height of 14-15 thousand feet in the Yazd and Kerman areas. The

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western mountains of Iran, known as the Zagros range. run from the northwest in Kurdistan to the southwest and span over 992 km length and 192 km in width, passing through Fars province to Baluchistan. Below the pastures on the higher slopes of these mountains are dense forests of oak, walnut, almond and pistachio. Lower down in the high valleys, produce as diverse as pomegranates and figs are grown as well as extensive cultivation of wheat and barley. The northern part of the triangle is covered by the Alborz mountain range, a continuation of the Asia Minor and Caucasian mountain regions, of which its highest peak, Mount Damavand, stands at some 5699 metre. The Alborz range separates the northern coastal areas of the Caspian Sea with its lush vegetation from the desert regions of the interior, and fuses with the Hindu Kush and the Himalavas. From the western end, the Alborz range reaches Iranian Azerbaijan, a densely populated area with fertile valleys where wheat, cotton, rice and tobacco are cultivated. To the east, the Alborz range forms the mountains of Khorasan, wherein lie exceedingly fertile valleys in which wheat, barley, rice and cotton are grown.

The climate of the southern coastal region of the Persian Gulf which is characterised by its palm groves, low rainfall, high heat and humidity levels and moderately warm waters. The Persian Gulf extends from the Hormuz Strait sweeping

in a northwesterly direction. Extending around 800 km, it covers an area of some 250,000 sq km and is at some points about 100 metre deep. Important islands in the Persian Gulf include the free trade zones of Qeshm and Kish, the oil terminals of Khargh, Lavan and Sirri and the islands Greater and Lesser Tumbs. The Sea of Oman, which is in fact an extension of the Indian Ocean, joins and becomes the Persian Gulf at the Hormuz Strait.

The climate of the central plateau has lengthy hot and dry periods and barren stretches of desert. Two great deserts occupy the central plateau and are characterised by extensive deposits of minerals, including chlorides, sulphates and carbonates.

Iran is heir to one of the world's oldest civilisations, beginning with the formation of the Proto-Elamite and Elamite kingdoms in 3200-2800 BCE. The area was first unified by the Iranian Medes in 625 BCE, who became the dominant cultural and political power in the region. Iran reached its greatest geographic extent during the Achaemenid Empire founded by Cyrus the Great in 550 BCE, which at one time stretched from parts of Eastern Europe in the west, to the Indus Valley in the east, making it the largest empire the world had yet seen. The empire collapsed in 330 BCE following the conquests of Alexander the Great, but reemerged shortly after as the Parthian Empire. Under the



Ruins Of Tachara Palace in Persepolis Ancient City in Iran



Sassanid Dynasty, Iran again became one of the leading powers in the world for the next four centuries.

Beginning in 633 CE, Rashidun Arabs conquered Iran and largely displaced the indigenous faiths of Manichaeism and Zoroastrianism by Sunni Islam. Iran became a major contributor to the Islamic Golden Age that followed, producing many influential scientists, scholars, artists, and thinkers. The rise of the Safavid Dynasty in 1501 led to the establishment of Twelver Shia Islam as the official religion of Iran, marking one of the most important turning points in Iranian and Muslim history. During the 18th century, Iran reached its greatest territorial extent since the Sassanid Empire, and under Nader Shah briefly possessed what was arguably the most powerful empire at the time. Through the late 18th and 19th centuries, a series of conflicts with Russia led to significant territorial losses and the erosion of sovereignty. Popular unrest culminated in the Persian Constitutional Revolution of 1906, which established a constitutional monarchy and the country's first legislative body, the Majles. Following a coup d'état instigated by the UK and the US in 1953, Iran gradually became closely aligned with the West but grew increasingly autocratic. Growing dissent against foreign influence and political repression led to the 1979 Revolution and the establishment of an Islamic republic.

Iran is a major regional and middle power, and its large reserves of fossil fuels — which include the largest natural gas supply in the world and the fourth-largest proven oil reserves — exert considerable influence in international energy security and the world economy. Iran's rich cultural legacy is reflected in part by its 21 UNESCO World Heritage Sites, the third-largest number in Asia and 11th-largest in the world.

Iran is a founding member of the UN, ECO, NAM, OIC, and OPEC. Its political system is based on the 1979 Constitution which combines elements of a parliamentary democracy with a theocracy governed by Islamic jurists under the concept of a Supreme Leadership. A multicultural country comprising numerous ethnic and linguistic groups, most inhabitants are Shia Muslims and Persian is the official language

# Persia as a trading nation

Since the beginning of the 4th century BCE, Iran has been at the forefront of trade. This history can be traced back to the days of the Silk Road, the famous historical trade route

between the Mediterranean Sea and China. The most famous traveller of the route was none other than Marco Polo of Venice. This ancient route passed through Ekbatan (today the city of Hamadan in Iran) and modern Saveh, located 120 km. from Iran's present day capital, Tehran - the place where Marco Polo reportedly saw the tombs of the three Magi who had visited Jesus of Nazareth. When the Silk Road was at the height of its glory, the Persians acted as middlemen in the trade of goods, in particular, the trade of brilliant fabrics, buying from those who brought them from the East and selling them on to the West. Eventually, the main route and numerous feeder routes crisscrossed Iran, from Saveh, the road continued to the city of Rev (on the outskirts of Tehran), the religious capital of ancient Media. Further to the east, it passed through Parthia and reached Hecatomovlus (proximate to the city of Damghan in Iran) and Susia (near Mashhad). Here the road forked and the southern branch went through the Arian capital Artacoana to Kapisa (today's Herat and Kandahar in modern Afghanistan), and from there either to the southeast to the Lower Indus or to the northwest to Gandara (the valley of the Kabul) and the Punjab.

In light of this rich history, the land which today is modern Iran continues the tradition of being a vital link in regional trading equations. Modern Iran, officially the Islamic Republic of Iran, possesses the largest market in West Asia, with a population that exceeds the combined total of all of its southern neighbours in the Persian Gulf. Strategically located between the growing markets of Pakistan, Afghanistan, Iraq, Turkey, not to mention the littoral states of the Persian Gulf, Sea of Oman and the Caspian Sea, with a span of 1,648,000 sq km. Iran is five times the size of Italy and equals the total areas of England, France, Germany, Belgium, Holland and Denmark combined. Iran has 30 provinces, 241 towns and 678 cities with close to 60 percent of the population residing in urban areas. Iran is experiencing tremendous growth in its urban areas and, on average, the number of new towns is increasing by 12 percent per annum, the number of new roads by 7.3 percent, freeways by 56 percent, highways by 48 percent. At present, Iran has the 28th largest road network in the world.

# **Demography and Education**

During 1976-86, Iran underwent a fundamental demographic shift, experiencing an average population

growth rate nearing 3.85 percent per annum, one of the highest rates in the world during this period. As a result, Iran's population has doubled from approximately 30 million inhabitants to a current population level of approximately 70 million. Widespread and effective implementation of family planning programmes have now reduced population growth to less than 1.2 percent per annum with a resultant drop in average fertility rates. As a result of this population growth rate, Iran has now emerged as the most populous country and the largest market in West Asia.

Iran's population is symbolised by its youth, with some 45 percent of the population under the age of 14 with a further 26 percent between 15 and 30 years of age.

Based on these unique demographics, Iran is poised to take advantage of a 'demographic dividend'. First coined by noted demographer David Bloom, this theory proposes that when young, working age adults compromise a disproportionate percentage of a country's population, the national economy is affected in positive ways. By way of example, in East Asia as a whole, the demographic dividend drove one third of the region's economic growth between 1965 to 1990. As a result of the resulting demographic dividend, young workers have a tendency to diverge from traditional career paths into more entrepreneurial paths and when these risks pay off, the results for the economy are innovation and rapid growth. By way of example, according to the Canadian data-analysis company 'Science Metrix,' scientific output in Iran has grown eleven times faster than the world average.



Rolls of persian carpets in Iran

# Indian community

The Indian community in Iran, which was sizeable earlier, has dwindled and now consists of about 100 families in Tehran and about 20 in Zahedan. There are a number of Indian students in Iran, approximately 1300, a large number of whom pursue theological studies in Qom. There is an Indian school run by the Kendriya Vidyalaya Sangathan in Tehran and another in Zahedan.

# Ethnicity, Language and Religion

Iran's geographical position at the centre of one of the world's major crossroads has had a direct bearing on its long history and ethnic composition. Some of the world's oldest settlements have been found in Iran, and the name Iran derives from the generic term 'Arya' by which the various tribes inhabiting the Iranian Plateau have referred to themselves since the 2nd millennium BCE when Indo-European tribes settled in the area. Among the ancient tribes of the Iranian Plateau, the Elamites, circa 2700 BCE, were among the foremost. The plateau was the scene of many invasions, but one of the strongest tribes to invade were the Aryans. A branch of the Aryans, the Medes, settled in the western portion of the plateau, making their capital at ancient Ekbatan, today's Hamadan. From there, the Medes extended their power to Azerbaijan and the Caspian littoral. Concurrently, another branch of the Aryans, the Pars (Fars) settled in the southeast portion of the plateau with their capital at Pasargard, in the vicinity of today's Shiraz. In a subsequent war, the Pars defeated the Medes and the two people were united laying the foundation for what was to become by 520 BCE the Persian Empire. With subsequent conquests, the Persian Empire, at its zenith, defeated the Greek Empire and extended from the Sind to the Danube and from Central Asia to the heart of Africa. History has shown that the Persians were known for their fair administration of justice, system of coinage, weights and measures, construction of roads and dams and the encouragement and development of trade. It was during this period that the foundation of the Silk Road and the first attempt to build the Suez Canal in order to connect the Persian Gulf and facilitate trade to the Indian Ocean with the Mediterranean took place.

The Iran of today is a multiethnic society. Though the common language of Iran is Farsi (Persian), the language of the ancient Pars, approximately 23 percent of the populace also speak a second Indo-Aryan dialect or







Decorated jugs. Bazaar of Isfahan. Iran

language as well. Among these people are the Kurds, who are of Iranian origin, and whose language is a northwest dialect of the Indo-European family of languages and who reside primarily in the province of Kurdistan: the Azeris who reside primarily in the northwest of Iran and who speak a dialect of Turkish known as Oghoz which is associated with the Turkish spoken in the Caucasus regions surrounding Iran; the Lurs, a tribe living in the Zagros Mountains west of Isfahan who speak Luri, a Persian dialect as do the Baluch, an agrarian, semi-nomadic group residing in the southeastern part of the Iranian plateau and who are renowned for their horsemanship; the Armenians, who despite a different ethnic heritage, have maintained their Indo-European linguistic identity and are concentrated primarily within Tehran, Isfahan and Azerbaijan. Additional national and ethnic groups include the Assyrians as well as the Zoroastrians, followers of the oldest monotheistic religion in the world and who have congregated primarily around the city of Yazd, where their rituals, temples and language can be witnessed firsthand, and the Jews who, as the Armenians, have retained their ethnic, linguistic and religious identity. Southwestern Iran has a substantial Arab population who are descended from migrants from the Arabian peninsula to Khuzestan province, in the early centuries CE. According to Article 16 of the Iranian Constitution, the teaching of the Arabic language as the language of the Holy Quran is mandatory as part of the religious studies curriculum of Iran's school system.

The advent of Islam to the region in 640 CE not only affected Iran but most of western Asia and resulted in the assimilation of various peoples who together shaped and vitalised Islamic culture. In Iran particularly, the assimilation of its pre- and post-Islamic heritage led to a close mingling of national

identity with Islamic heritage. As such, approximately 98.8 percent of Iranians are adherents of Islam with 91 percent belonging to the Shia branch and 7.8 percent belonging to the Sunni branch. Additionally, followers of the Christian faith command a population of 0.7 percent, members of the Jewish faith comprise 0.3 percent of the population and Zoroastrians approximately 0.1 percent. Accordingly, the Iranian Constitution has been drafted in a manner so as to fully secure the cultural, social and political liberties of Iran's religious minorities. As per Article 13 of the Constitution, Zoroastrians, Jews and Christians are officially recognised as religious minorities and are free 'to perform their religious rights and ceremonies and shall act according to their canons as far as their personal status and religious teachings are concerned.'

# **Key cities**

Companies looking to set up regional centres for their business activities require at least three key criteria: geographic proximity to intended markets. first rate infrastructure and world class support staff. Complementing these factors is the comfort of life in the prospective location. For a company seeking all of the above and wishing to position itself for success in the midst of one of the largest consumer markets in the world, a company need not look any farther than Iran's major cities such as Tehran – the capital; Isfahan – a city renowned worldwide for its beauty; Mashad – a strategic geoeconomic link to the markets of Central Asia and Tabriz, a city unique for historically being at the forefront for economic and social development, all of which, due to their unique attributes, have emerged as regional hubs for business.

#### **TEHRAN**

The capital of Iran for over two centuries, Tehran has emerged as a fascinating and cosmopolitan capital city, backed by an intelligent support network in the logistical heart of the Eurasian continent. The capital is backed by large-scale distribution facilities and direct speedy connections to road, rail and air networks, and supported by a modern international airport — Imam Khomeini International Airport (IKIA) with a storage capacity of 700,000 tons of cargo, a special handling area for the transit of goods combined with the ability to handle 20 million passengers per annum. Concomitantly, the recent commissioning of the Tehran subway has successfully linked all major urban and business districts as well as

outlying areas.

In terms of comfort of life, Tehran has been repeatedly recognised by the Economist Intelligence Unit (EIU) as the second least expensive capital for doing business in the world, and the least expensive capital in the region. The EIU survey, compiled for use by companies in determining expatriate compensation, bases evaluations on the purchasing power of a citizen of a country, and is a comparison of the cost of maintaining a typical international lifestyle in the country, rather than a comparison of the purchasing power of a citizen of a country. As such, the index is based on typical urban prices an international executive and family will face abroad. The prices are for products of international comparable quality found in a supermarket or department store and not local markets or bazaars unless the available merchandise is of a specified quality.

Furthermore, utilities costs in Tehran are just 5 percent of the rates in New York, 7 percent of those in Dubai and 16 percent of those in Cairo and Istanbul. Labour costs have been found to be 40 percent less than those in New York. The study further pointed out that in terms of transportation costs, Tehran has the cheapest costs in West Asia, between 20 to 60 percent of comparative costs in comparison to other regional capitals, and only one-third of the cost of transportation in New York. Overall, it is of note that while the average cost of an entire family basket in West Asia is 50 to 70 percent of that in New York, in Tehran it is just 38 percent of that in New York.

In comparison with other capitals, and using New York as a base index, Istanbul came on top as the most expensive city in West Asia followed by Dubai where every item except food was found to be more expensive than major capitals



Hijabs for sale at Vakil Bazaar in Shiraz city in Iran

such as New York, London and Tokyo.

The combination of geo-economic positioning, first rate infrastructure and quality of life would be incomplete if not backed by world class local staff. In Tehran there exists a wide availability of young, well educated bilingual and multilingual workforce groomed by Iran's top notch university system. Tehran stands at the apex of a major international trade route, combined with a developed capital market, strong infrastructure, low business costs, educated workforce and cultural acceptability leads to the fact that Tehran stands alone among its neighbours in the region as a modern city serving as the hub of one of the world's largest markets.

#### **MASHAD**

Mashad is the second-largest city in Iran. It is located 850 km east of Tehran and strategically located proximate to the borders of Afghanistan and Turkmenistan. With a population of over two and a half million, its favourable climate, large pool of skilled manpower and abundant natural resources have made the city a major trading and industrial hub.

Though the city has no direct access to ports, the city has gained a central role as a transit and warehouse centre for goods destined for the markets of Central Asia and the Caucasus. This has been facilitated by the linkage of Mashad's rail lines to the Bafgh-Bandar Abbas rail line in 1995. The transit of goods has been facilitated by numerous warehouses, including several refrigeration plants with 6000 ton freezers enabling the storage of perishables. The city's rail links are complemented by air links via Mashad International Airport, the second largest in Iran.

Mashad's Ferdowsi and Azad University are unique in that they have close relationships and student exchange programmes with their counterparts in Central Asia and the Caucasus, thus providing companies setting up operations in the region not only access to a young educated workforce, but also acculturation to the economies and cultures of regional markets as well. These steps have been backed by the establishment of a science and technology park with the objective of providing first rate research and development activities.

Mashad is also one of Iran's leading tourist hubs. The second-largest holy city in the world, Mashhad attracts





more than 20 million tourists and pilgrims every year, many of whom come to pay homage to the Imam Reza shrine (the eighth Shijte Imam). It has been a magnet for travellers since medieval times.

#### **TABRIZ**

Tabriz is the fourth-largest city in Iran, and the secondlargest industrial city. It is the capital of East Azerbaijan Province. It was the second-largest city in Iran until the late-60s, and was once the capital of Iran. The city has emerged as one of Iran's leading commercial, industrial, and transportation hubs. Tabriz has emerged as a manufacturing hub for industries as diverse as machinery (heavy and light), vehicles, petrochemicals, chemicals, refined petroleum products cement, electrical and electronic equipment, home appliances, textiles and leather, food and dairy factories and woodcraft. Due to its location as a western gateway of Iran. many modern developments have been adopted first in this city, leading to its moniker as a 'city of firsts.' These include:

- Iran's first printing house was founded in Tabriz (1811)
- Iran's first modern school was founded in Tabriz
- The first Iranian special school for deaf children was founded in Tabriz
- The first Iranian special school for blind students was founded in Tabriz
- The first Iranian kindergarten was founded in Tabriz
- Iran's first modern-style municipal government was set up in Tabriz
- Tabriz Chamber of Commerce was the first of its kind in Iran (1906)
- The first public libraries in modern Iran were founded in Tabriz
- Iran's first cinema was founded in Tabriz (1900)
- Tabriz was the first city in Iran to install a telephone system (about 1900)

One of the keys to the success of Tabriz is the availability of first rate educational facilities as Tabriz is a site for some View from main courtyard of Shah Mosque also called Imam mosque in of Iran's most prominent universities. The main university of the city is University of Tabriz established in 1947. The University of Tabriz is the most prestigious university in the

northwestern part of Iran. The university is complemented by five other public universities with their campuses in the city and numerous technical colleges and vocational training centres.

Complementing these key attributes is first-rate infrastructure. The city is in the final stages of completing an east-west metro line while the city itself is linked to Europe through Turkey at the Bazargan border via Turkey by the Ghotour Bridge. Tabriz International Airport opened in 1950 and, due to the quality of its services, became the first airport in Iran to be awarded ISO 9001-2000 certification. Its international air routes include, inter alia, London, Paris, Dubai, Istanbul and Baku.

#### **ISFAHAN**

Isfahan is believed to have a history of over 2500 years and with its fine art, delicate architecture and atmosphere is symbolic of Islamic Iran. With a population of over one and a half million, it is Iran's third-largest city.

Isfahan is located on the main north-south and east-west routes crossing Iran, and was once one of the largest cities in the world. It flourished from 1050 to 1722, particularly in the 16th century under the Safavid dynasty, when it became the capital of Iran for the second time in its history. Even today, the city retains much of its past glory. It is famous for its Islamic architecture, and boasts a UNESCO World Heritage Site.



Isfahan, Iran

Notwithstanding its fame for its architecture and beauty, it is also a hub not only for the production of steel, alloys, textiles, but also aerospace, where Iran's first domestically manufactured passenger plane, the Iran 140, is manufactured.

The city has an international airport which handles domestic flights to Iranian cities and international flights, mostly to regional destinations across West and Central Asia. The city has a metro line and is connected to three major rail lines: Isfahan-Tehran, Isfahan-Shiraz, Isfahan-Yazd and Isfahan to Bandar Abbas to Zahedan. Isfahan is connected

by modern highways to Tehran at 400 km north and Shiraz at about 600 km south as well as all its satellite small cities surrounding the metropolitan in different directions.

The city boasts numerous universities including the renowned Isfahan University of Technology. Complementing the university system are over 50 technical and vocational centres, many of which offer their services free of charge.

Isfahan is a sister city with numerous renown cities across the world, including, Barcelona, Freiburg, Venice, Istanbul, Yerevan and Florence.



Azadi monument and its reflection on waterways in Azadi square of Tehran, against blue sky and white clouds.





# Memorandam of Understanding

The inaugural function was followed by signing of MoU between EEPC India and ATMAK – Tractor, Combine, Machines and Agricultural Equipment Manufacturers Association of Iran, the largest association from the agricultural equipment sector. ATMAK caters to nearly 500 Iranian end-users.



MOU signing between EEPC India and ATMAK - Mr Bhaskar Sarkar, ED and Secretary, EEPC India (seated on the left) and Mr H R Nami, Chairman of the Board, ATMAK (on the right seated)





# List of Exhibitors

#### 1.A.K.P. FOUNDRIES PVT LTD

Rs No. 689, Udyambag, Belgaum-590008, Karnataka, India

Tel: 91-831-9448497588 Fax: 91-831-2441275

E-mail: exports@akpfoundries.com Website: www.akpfoundries.com

Name of the Chief Executive : Mr R.B. Bhandare
Name of the Participant: Mr S.N.Kulkarni, Manager - Exports

 $Range\ of\ Products:\ Brackets, Housings, Bearing\ Cups, Valve\ Bodies, parts$ 

for Oil & Gas Industry

 $Countries\ o\ Export:\ Belgium, France, Germany, Netherlands, United$ 

Kingdom

Quality Certification: ISO 9001:2008, ISO 14001:2004

#### 2.AADESHWAR METAL CORPORATION

115, High Tech Indl. Centre,, Caves Road, Jogeshwari-E, Mumbai-400060, Maharastra, India

Tel: 91-22-022-26171682 Fax: 91-22-26171682 E-mail: aadeshwarmetalcorporation@gmail.com

Name of the Chief Executives & Participants: Mr Ankur Chheda, Partner; Mr. Vijal Karania, Partner

Range of Products: Auto Parts/ components for passenger and commercial vehicles including, Electric motors, generators and transformers including, Electricity distribution and control apparatus, and parts thereof, Instruments and appliances for measuring, checking, testing etc, Machinery for metallurgy and parts thereof, Metal fasteners, springs and miscellaneous articles made from metal wire

Countries of Export: Egypt,Germany,Jordan,Kuwait,Malaysia,Oman,Pola nd,Russia,S audi Arabia,South Africa,Sri Lanka,Switzerland,United Arab Emirates

# 3.ACCUSHARP CUTTING TOOLS PVT. LTD.

Plot No.W-242, J Block,, MIDC, Bhosari, Pune- 411026, Maharastra, India

Tel: 91-20-8308815616 Fax: 91-20-27124857

E-mail: ravi.sonawane@accusharp.co.in

Website: www. accusharp.co.in

Name of the Chief Executive: Mr Ilyas Shaikh; Dr. Ayaza A. Shaikh

Name of the Participant: Mr Ayaz Shaikh, Director

Range of Products: Hand And Machine Tools, Parts and Accessories

Thereof

Quality Certification:ISO

#### 4.ACMF LIDYOG

97-A, Model House, Jalandhar-144003, Punjab, India Tel : 91-181-6571259 Fax :91-181 2791415

E-mail: acmeauto11@gmail.com Website: www.acmeudgyog.com

Name of the Participants: Mr Rajat Sharma, Marketing Executive Mr Rishabh Harma, Marketing Executive Mr Dinesh Kumar, Partner

Range of Products: Auto Components Countries of Export: Iran, Poland, USA

Quality Certification: ISO

#### **5.AGRI TILL INDIA**

G. T. Road, Sector - 3, Near PNB Bank, Karnal- 132001, Haryana, India Tel: 91-184-2267826, 226726 Fax: 91-184-2267428

E-mail: rohit@agritill.com

Name of the Chief Executives & Participants : Mr Rohit Rajpal, Partner Mr

Rahul Rajpal, Partner

Range of Products: Agricultural Harrow Discs And Rotary Tiller Blade Countries of Export: Iran, Philippines, Poland, Thailand, USA, Vietnam

Quality Certification: ISO

#### **6.AJAY MANUFACTURING COMPANY**

B-22, Industrial Estate, Near Ranveer Classic Hotel,

Jalandhar - 144008, Punjab, India

Name of the Participant: Mr Abahy Goshwami, Partner

Range of Products: Hand Tools, , Automobile Tools, Importer Of Hand Tools, & Automobile Tools

# 7.AMBICA STEELS LTD

C-54/1, Wazirpur, Industrial Area, Delhi- 110052,, India

Tel: 91-11-47034400 Fax: 91-11-47034450

E-mail: info@ambicasteels.com Website: www.ambicasteels.com

Name of the Chief Executive : Mr Chander Prakash Gupta

Mr Mahesh Gupta

Name of the Participants: Mr Pankaj Singh, Manager

Mr Chander Prakesh Gupta

Range of Products: Rolled, drawn and folded products of iron and steel



#### 8.APAX PRODUCTS INDIA

CW - 193, S.G.T. Nagar, New Delhi - 110042, Delhi, India

Tel: 91-11 47561102

E-mail: vgupta@apaxproducts.com Website: www.apaxproducts.com

Name of the Participant: Mr Vishal Gupta, Partnet

Range of Products: Auto Parts Samples
Quality Certification: ISO 9001:2008
9.AROMA ENGINEERING INDIA PVT. LTD.

Gondal Road, N. H. 8 B East,, Near Economic Traders, , Opp. Astha & Copper Residency,, Kangasiali, Rajkot- 360002, Gujarat , India

Tel : 91-281-9099084132 Fax :91-2368907-908 E-mail: info@

aromaeng.com Website: www. aromaeng.com
Name of the Chief Executives: Mr Khunt Jagdishbhai;

Mr.Khunt Kamleshbhai

Name of the Participants: Mr Chavda Maheshkumar Jayantilal, General Manager Mr. Khunt Kamleshbhai Dhirubhai, Director

Range of Products: Auto Parts/ components for passenger and commercial vehicles including, Motorcycles; parts and accessories

Countries of Export: Bangladesh, Nepal, Sri Lanka Quality Certification: ISO 9001:2008 TUV SUD

#### 10. ASTRA LIGHTING LIMITED

SCO 66, Sector 20C, Chandigarh- 160020, India Tel: 91-172-4023527 Fax: 91-172-2726282

E-mail: astralamps@astralighting.co.in Website : www.astralighting.co.in

Name of the Chief Executive : Mr Parmeet Singh Chahal Name of the Participant: Mr Parmeet Chahal, Director

Range of Products: HID & LED Lamps Countries of Export: Italy,Spain

Quality Certification: DEKRA, ISO, CE, ROHS

# 11.ATLAS MACHINE TOOLS

Atlas House, Kunnathurmed, Palakkad-678013, Kerala, India

Tel: 91-491-2535669 Fax: 91-491 2539870

E-mail: info@atlasmachinestools.com; altasmachinetoolsexport@gmail.

com Website: www.atlasmachinetools.com

Name of the Chief Executive : Mr K.S.Mani,Chief Executive Name of the Participant: Mr Kunchu Subramanian (K.S.Mani)

Range of Products: Exporters Of Industrial Machinery, Electricals and Projects

Countries of Export: Middle East, Mauritius, Iraq, Qatar, Africa, Saudi Arabia. England Etc.

Quality Certification:ISO 9001:2008

#### 12.AVON SEALS PVT. LTD.

G-2, 11th Street, Ambattur, Industial Estate, Chennai-600058, Tamilnadu, India

Tel: 91-44 42254995 Fax: 91-44 42015698

E-mail: sathish@avonseals.com Website: www.avonseals.com

Name of the Chief Executive: Mr A.N. Gireeshan

Name of the Participant: Mr G.Santhish Kumar, Sr. Manager Works

Range of Products: Mechanical Seals

Countries of Export: Germany, USA, Poland, Sri Lanka

#### 13.B.V.M MANUFACTURES & EXPORTERS

Dhogri Road, Near Nuppur, Jalandhar, Punjab, India Tel: 91-181 2610713 Fax: 91-181 2611842

E-mail: info@bvmexports.com Website : www. bvmexports.com

Name of the Chief Executive & Participant :Mr Puneet Chopra

Range of Products: Valves

Countries of Export: Middle East, African Countries, & Asian Countries

Quality Certification: ISO & CE Marketing

#### 14.BAJRANG BRONZE LLP

Survey No. 137/1, P3, Sardar Industrial Area, Opp. Shapar-Veraval

Ind. Area

Village-Padvala, Rajkot-360 024, Gujarat, India

Tel: 91-90999 18886, 90999 18887 E-mail: bajrangbronze@gmail.com

Name of the Chief Executive : Mr Nitesh Mungara

Name of the Participant: Mr Udaiveer Singh

Range of Products: Manufacturing of Non-Ferrous Metals

#### **15.BASANT INTERNATIONAL**

B-38 Industrial Estate, Basant Lane, Jalandhar-144008, Punjab, India

Tel: 91-9478478881

E-mail: tushar@basantinternational.com Website : www.

basantinternational.com

Name of the Chief Executive: Mr Sh. Ashwani Kumar Jain

Name of the Participant: Mr Tushar Jain

Range of Products: Tractor Parts, Truck Parts, Machined Casting

Countries of Export: Egypt, Romnia, USA, Iran

Quality Certification: ISO 9001:2008 In Group Company

# **16.BEETAX INDUSTRIES**

Kala Singha Road, Basti Sheikh, Jalandhar- 144002, Punjab, India Tel: 91-181- 2252429 Fax: 91-181- 2431365

E-mail:beetaxindustries@gmail.com Website: www. beetaxexports.in

Name of the Chief Executives & Participants: Mr Gurinder Singh Bhatia, Partner Mr. Rattan Anmol Singh Bhatia.

Range of Products: Hand and machine tools, parts and accessories

Quality Certification: ISO 9001:2008



Plot No.370/371,Aji GIDC - II, 80, Feet Road, Rajkot-360003,Gujrat, India

Tel: 91-281 2389284 Fax: 91-281 2389284

E-mail: nissan@crosswordagro.com jimish@atmakautoparts.com Website : www.crosswordagro.com; www.atmakautoparts.com

Name of the Chief Executive: Mr Jayesh J. Shah; Mr. Virag J.

Shah, Partner

Name of the Participant: Mr Jimish Shah, Manager Export

Mr Virag Shah, Partnet

Range of Products: Diesel Engines, Centrifugal Pumps, Grinding Mills &

Motorcycles Parts/Automobile Parts

Countries of Export: Ghana, Burnika Faso, Iraq, Colombia, Peru

Quality Certification:ISO 9001:2015

#### 18.CUBEX TUBINGS LTD

Regd. Office : 1-7-27 to 34, II Floor, Shyam Towers, United Building

Complex, S.D. Road , Secunderabad - 500 003, India Tel : 91-40 27817440 / 27817436 Fax :91-40-27812569 E-mail: info@cubextubings.com / cubex@rediffmail.com

Quality Certification:ISO 9001:2008

#### 19.DEPROCON CONTROLS

No.61, Veerasagara Road,, Attur Layout, Yelahanka, Bangalore- 560106, Karnataka, India

Tel: 91-80-88920309

 $\label{lem:com:email:marketing@deprocon.com} E-mail: marketing@deprocon.com \ Website: www.deprocon.com \ Name of the Chief Executive & Participant: Mr R.J. Uday Kumar, CEO$ 

Range of Products: Control & Protection panels upto 400kV for lines, busbar, Transformers

Quality Certification:ISO 9001

#### 20.DIGI DRIVES PVT. LTD.

Plot No. 148, Sector - 58 Urban Estate, Faridabad-121004, Haryana, India

Tel: 91-129-4295200 E-mail: sales@digidrives.in Website: www.digidrives.in

Name of the Chief Executive: Mr Navneet Gill

Name of the Participant: Mr Gurpreet Singh, Director - Marketing

Mr Satish Balasaheb Avhad, Chief Technical Officer

Range of Products: Electricity distribution and control apparatus, and parts thereof, Machinery for metallurgy and parts thereof

Countries of Export: Ethiopia, Kenya, Mozambique, Nepal, Nigeria, South Africa, Tanzania, Uganda, Ukraine, Zambia

Quality Certification:ISO 9001

### 21.DYNAFLUID VALVES AND FLOW CONTROLS PVT. LTD.

Chirantan, Plot No.8-C, Housing Board Colony, Mapusa, Panji-403507, Goa, India

Tel: 91-832-2475207/2262610 Fax: 91-832-2262331 E-mail: yogish@dyna-fluid.com Website: www.dyna-fluid.com

Name of the Chief Executive : Mr Mangesh T. Kulkarni

Mr Yogish M. Kulkrni, Director Mr Sumukh Kulkarni

Name of the Participant: Mr Yogish M. Kulkrni, Director

Range of Products: Castings and forgings, Engines and turbines and parts thereof, Instruments and appliances for measuring, checking, testing etc, Food processing machinery and parts thereof, Sugar mill machinery & equipment, Pharmaceutical machinery and parts, Pumps, compressors, hydraulic and pneumatic power engines, and valves, including, Oil & Gas Related Products

Countries of Export: Egypt,Indonesia,Singapore,USA

Quality Certification:ISO 9001-2008, CE

#### 22.EAST COAST ENTERPRISE LTD.

Sarda Magnets Group- 33, Brabourne Road, Near-Dal Kolkata - 700001, West Bengal, India

Name of the Participant: Mr Gaurav Sarda

Range of Products: "Permanent Magnetic Chuck, Electro Magnetic Chuck Electro Permanent Magnetic Chuck, Permanent Magnetic Lifter, Electro Magnetic Lifter"

Quality Certification:ISO 9001:2008

#### 23.EASTERN COPPER MFRG.CO.P.LTD

42/1 Strand Road, 2Nd Floor, Kolkata-700007, West Bengal, India

Tel: 91-33-22184196 E-mail: easterncopper@gmail.com

Website: www. easterncoppercalcutta.com

Name of the Chief Executive: Mr Ravi Choudhary, Director Mr Ramgonal Choudhary

Ramgopal Choudhary

Name of the Participant: Mr Ravi Choudhary, Director Range of Products: Bare/Insulated Copper Conductor

Countries of Export: Nepal, Bangladesh, Sri Lanka, Saudi Arabia, Jordan

Quality Certification:ISO 9001:2008

# **24.ELEGANT INDUSTRIES**

24 - A, Changodar Industrial Estate, Changodar, Sanand Ahemdabad-382213,Gujarat, India

Tel: 91-79-2717 612200 Fax: 91-79-2717 251109

E-mail: danesh.shah@znlbearings.com Website: www. znlbearings.com

Name of the Chief Executive: Mr. Danesh Shah; Ms. Ketaki D. Shah

Name of the Participant: Mr Kumar Muchhala, Vice President International Marketing

Mr Hitesh Mistri, Engineer

Range of Products: Auto Parts/ components for passenger and commercial vehicles including, Electric motors, generators and transformers including, Engines and turbines and parts thereof, Hand and machine tools, parts and accessories thereof, Sugar mill machinery & equipment, Machinery for mining, quarrying and construction, including, Motorcycles; parts and accessories thereof.

Countries of Export: Argentina, Brazil, Germany, Italy, Russia, USA

Quality Certification: ISO and TS16949





#### 25. ESCORTS LIMITED

Escorts Limited, Plant 2, Plot No 2, Sector 13, Faridabad- 121007, Harvana, India

Tel: 91-129-2575507 E-mail: international@escorts.co.in

Website: www.escortsgroup.com

Name of the Chief Executive : Mr Nikhil Nanda

Name of the Participant: Mr Yogesh Khattar, Regional Head - Asia

Ms. Samreen Rahman, Manager - International Business

Range of Products: Agriculture Tractors & Farm Machinery, Agriculture

Equipments, Construction Equipments, Railway Products

#### **26.GEE ESS ENGINEERING WORKS**

S-255, Industrial Area, Jalandhar- 144004, Punjab, India

Tel: 91-181-2290450 Fax: 91-181-2291400

E-mail: gec.chains@gmail.com

Website: www.geeessengineerirngworks.com Name of the Chief Executives : Mr Darshpal Singh

Mr Ganandeep Singh

Range of Products: Sugar mill machinery & equipment

Quality Certification:ISO 9001: 2015

# 27.GENERAL INSTRUMENTS CONSORTIUM

32, Parwati Kuni, Bhagat Gally, Mahim, Mumbai- 400016, Maharastra,

Tel: 91-22-24454387 Fax: 91-22-24463507

E-mail: exports@general-gauges.com Website: www.generalinstruments.co.in

Name of the Chief Executives: Mr Manohar Kulkarni; Mr Yashwant

Kulkarni Mr Amarendra Kulkarni

Name of the Participants: Ms. Renuka Gokak, Sr.Manager International

Business Mr. Amarendra Kulkarni, Director

Range of Products: Instruments and appliances for measuring, checking, testing etc, Sugar mill machinery & equipment, Machinery for mining, quarrying and construction, including, Pharmaceutical machinery and parts, Pumps, compressors, hydraulic and pneumatic power engines, and valves, including, Oil & Gas Related Products

Countries of Export: Egypt, France, Guatemala, Malaysia, Oman, Singapore,

Spain, Unit ed Arab Emirates

Quality Certification: ISO 9001:2008. ISO 9001: 2015. ISO 140001:2004.

OHSAS 18001:2008, CE, ATEX, GOST R, CSA, NABL

# 28.GOEL ENGINEERS (INDIA)

K-44, Green Park Main, New-Delhi- 110016, India

Tel: 91-11-41613417 E-mail: sales@goelka.com Website: www. goelka.com

Name of the Chief Executive & Participant :Mr Chander Shekhar Goel,

Proprietor

Range of Products: Sugar mill machinery & equipment, Machinery for mining, quarrying and construction, including, Rolled, drawn and folded

products of iron and steel

#### 29.HAAT INCINERATORS I PVT LTD

35, B&C Jigani Industrial Area, Bangalore- 560105, Karnataka, India Tel: 91-8110-416666 Fax: 91-8110-416699 E-mail: sales@haatindia.com

Website: www.haat-india.com

Name of the Chief Executives: Mr Gopalakrishnan

Name of the Participants: Mr G. Dilip Sundar, Projects Director Range of Products: Incinerators, Thermal Oxidizers, Organic Waste

Composters

Quality Certification: IMS (ISO 90001, ISO 14001, OSHAS 18001)

#### 30.HIND HIGH VACUUM COMPANY PVT. LTD.

NO. 17, Phase-1, Peenva Industrial Area, Bangalore- 560058, Karnataka, India

Tel: 91-80-41931000 Fax: 91-80-28394874 E-mail: info@hhv.in Website: www.hhv.in

Name of the Chief Executives: Mr Sakhamuri Venkata Narasaiah

Mr Nagarjun Sakhamuri; Mr Prasanth Sakhamuri

Name of the Participants: Mr P Narendra Babu, Vice President -

Marketing Mr K R Srinath, Regional Manager-Marketing

Range of Products: Auto Parts/ components for passenger and commercial vehicles including, Electric motors, generators and transformers including, Electricity distribution and control apparatus, and parts thereof, Engines and turbines and parts thereof, Instruments and appliances for measuring, checking, testing etc, Insulated wire and cable, Machinery for metallurgy and parts thereof, Medical and surgical equipment and orthopaedic appliances, Pharmaceutical machinery and parts, Pumps, compressors, hydraulic and pneumatic power engines, and valves, including

Countries of Export: Botswana, Brazil, China, France, HongKong, Mexico, Poland, South Africa, United Kingdom, USA

Quality Certification: IMS (ISO 90001, ISO 14001, OSHAS 18001)

#### 31.HORIZON EXPORTS

305, Videocon Arizona., Besides Hyatt Regency, , Ashram Road,

Ahemdabad-380013, Guiarat, India Tel: 91-79-9510 862 885

E-mail: exports@horizonexports.net Website: www. horizonexports.net

Name of the Chief Executives: Mr Prashant Mehta

Mr Viiav Jain

Name of the Participant: Mr Prashant Mehta, Partner

Range of Products: "Stainless Steel Welded Pipes & Tubes -73064000, Stainless Steel Seamless Pipes & Tubes - 73072900, Stainless Steel Bright Bars - 72222012, Stainless Steel Angles & Flat Bars - 72224020, Stainless Steel Welding Electrodes - 83111000 Stainless Steel Sheets & Coils - 72199090, Stainless Steel Pipe Fittings - 73071900"

# 32. HYDRO PROKAV PUMPS (I) PVT LTD

3/170 A-4-1, Sivasakthi Colony, Industrial Estate P.o.Coimbatore-641021, Tamil Nadu, India

Tel: 91-422-4301900 Fax: 91-422-2679476

De 1631

E-mail: hydroprokav@vsnl.net Website : www. hppumps.com

Name of the Chief Executives : Dr Srinivasa Giri, Managing Director Mr  $\mbox{\rm K}$ 

Srinivas Bhat Mr T S Kuttan

Name of the Participant: Dr Srinivasa Giri, Managing Director

Range of Products: Pumps, compressors, hydraulic and pneumatic

power engines, and valves, including

33. HYS DEVELOPERS LLP

Block No. 1035 A, Shilaj, Near Ayodhya Township Shilaj,

Ahemdabad-380058, Gujarat, India

Tel: 91-79-2717 615500

E-mail: pritam.jape@hysdevelopers.com Website: www.hysdevelopers.com

Name of the Chief Executives : Mr Sunil Raghuvirprasad Agarwal

Mr Hardik Sunil Agarwal; Mr Yash Sunil Agarwal

Name of the Participants: Mr Mukesh Mishra, Senior Vice President Mr

Pritam Jape, Vice President

Mr Prafulla Shrivastava, Vice President

Range of Products: Auto Parts/ components for passenger and commercial vehicles including, Electric motors, generators and transformers including, Electricity distribution and control apparatus, and parts thereof, Insulated wire and cable, Lifting and handling equipment and parts thereof, Metal fasteners, springs and miscellaneous articles made from metal wire, Pumps, compressors, hydraulic and pneumatic power engines, and valves, including

Quality Certification:ISO 9001:2008

# **34.INDUSTRIAL BOILERS LTD**

701-C Poonam Chambers Dr.a.b. Road Worli, Mumbai- 400018, Maharastra, India

Tel: 91-22-66602236 Fax: 91-22-24937505

E-mail: rohinton@indboilers.com Website: www. indboilers.com

Name of the Chief Executives : Ms. Homai Engineer

Mr Rohinton Engineer, Mr Cyrus Engineer

Name of the Participant: Ms Homai Engineer, Chairperson & Mg Director Mr Cyrus Engineer, Director

Range of Products: Engines and turbines and parts thereof

Countries of Export: Bangladesh,Bhutan,Burma,Congo, Democratic Republic of the ,Ghana,Kenya,Malawi,Malaysia,Mozambique,Nepal,New Zealand,Nigeria,Poland,Rom ainia,Russia,Saudi Arabia,Singapore,South Africa,Sri Lanka,Tanzania,Thailand,Uganda, United Arab Emirates,Vietnam,Zambia

Quality Certification:ISO 9001:2008; A.S.M.E.; CE-EUROCERT; I.B.R. Registration

#### 35.J.S.T INTERNATIONAL

J.S.T International, Palli Khas Kala, Village Kala Sangha

Kapurthala-144,Punjab, India Tel: 91-182 2258850 E-mail: jstint1@hotmail.com

Website: www. sanghametrology.biz

Name of the Chief Executive : Mr Baljit Kaur Sangha, Proprietor

Name of the Participant: Mr Mohan Sangha

Range of Products: Manufacturer Of Automotive, Air Space, Defence

& Atomic Energy

Countries of Export: Sangha Metrology (UK), Flex Bas (USA)

Quality Certification:ISO 9001

#### **36. JALAN WIRES**

320, Dheeraj Heritage, S.V. Road, Near Bus Depot, Santacruz West-400054. Maharashtra. India

Tel: 91-22 26609071/72 Fax: 91-22 26606824

E-mail: vinodjalan@jalanwires.com; exports@jalanwires.com

Website: www. jalanwires.com

Name of the Chief Executive: Mr Vinod Jalan

Name of the Participant: Mr Nitesh Sethi

Range of Products: 1.Enanelledaluminium Wire- Round/ Redangulbr 2. Double Glass Fibre Covered Alluminium Wire & Strips {D G.f,C.} - Round / Rectangular 3. Enanelled Double Glass Fibre Covered Aluminium Wire & Strips (En. D.g.f.c.) - Round / Rectangular 4. Bare Aluminium Wire - Round / Rectangular 5. M e t a l i z i n g Aluminium Wire Target Industry — Electrical Home Appliances, Motors, Luminaires, Distribution Transformers, Stabilizers, Inverters, Automobiles, Industrial Electronics, Pumps, Dry Type Transformers, Ups Transformers, Power Reactors, Dc Choke, Welding Machine, Vacuum Metalizing, Aluminum Coating Etc"

Countries of Export: Iran

Quality Certification:ISO 9001:2008

# 37.JCBL INDIA PVT. LTD.

Plot No. 75, Industrial Area Phase-1, Chandigarh-160002, India

Tel: 91-172-4004406 Fax: 91-172-4003306

E-mail: vikram\_verma@jcbl.com Website : www. jcblindia.com

Name of the Chief Executive : Mr Daljit Singh Sidhu, Director Name of the Participant: Mr Vikram Verma, AGM International Business Mr Lalit Jindal. Export Manager Mr Daliit Singh Sidhu, Director

Range of Products: Hand and machine tools, parts and accessories thereof

Countries of Export: Algeria, Colombia, Egypt, France, Germany, Jordan, Peru. Poland. Russia

Quality Certification:ISO 9001:2008

#### 38. JMC PAPER TECH PVT. LTD.

Plot No E 210 and 219, Bol Gidc Sanand 2 Sanand-382170, Gujarat, India

Tel: 91-97129-45186

 $\hbox{E-mail: rajni@jmcengineers.com Website: www. jmcmachines.com}\\$ 

Name of the Chief Executives : Mr Rajni Ambalal Patel

Mr Mayank Amrutlal Suthar

Name of the Participants: Mr Rajni Ambalal Patel, CMD

Mr Sanjiv Srivastava, Technical Advisor

Range of Products: Pulp and Paper Machinery

Quality Certification:ISO 9001:2008



#### 39.JSW STEEL LIMITED

JSW Centre, Bandra Kurla, Complex, Bandra (E), Mumbai- 400051,

Maharastra, India

Tel: 91-22-42861000 Fax: 91-22-42863000

E-mail:vikas.rana@jsw.in Website : www. jsw.in

Name of the Chief Executive: Mr Sajjan Jindal

Name of the Participant: Mr Praveen Dixit, Vice President - International Marketing Mr Michael Tuscano, Manager - International Marketing Mr Vikas Rana, Manager - International Marketing

Range of Products: Auto Parts/ components for passenger and commercial vehicles including, Castings and forgings, Domestic appliances including, Engines and turbines and parts thereof, Machinery for metallurgy and parts thereof, Rolled, drawn and folded products of iron and steel, Agricultural machinery and implements

Quality Certification:ISO 9001:2008

#### **40.JYOTI STEEL INDUSTRIES**

4th Floor, Kakad Bhavan, 30th Road, Opp. Gaiety Galaxy Cinema Mumbai-400050, Maharashtra, India

Tel: 91-22 26455494 Fax: 91-22 26455478

E-mail: export@jtotisteel.com Website : www. jyotisteel.com

Name of the Chief Executive: Mr Manoj Chadha

Mr Chandha Pankaj Swarajlal

Name of the Participant: Mr Chandha Pankaj Swarajlal, Partner

Range of Products: Bright Bars, Wires, Angles, Flat

# 41.K.G.BEARING PVT.LTD

5200 Top Floor Gawari Market, G.B. Road-110006, Delhi, India

Tel: 91-11 23928300 Fax: 91-11 23928561

E-mail: kgbearing@rediffmail.com Website : www. kgbearing.com

Name of the Chief Executive& Participant: Mr Avinash Khosla, Director

Range of Products: All Kinds of Bearings Quality Certification:ISO 9001:2015

#### **42.KEROMIYONS INTECH PRIVATE LIMITED**

SF.NO.400/1C, Block -A, , Avinashi Road,, Arasur Post, Sulur Taluk, Coimbatore- 641407, Tamil Nadu, India

Tel: 91-422-2360801

E-mail: sales@keroscontrols.com Website : www. keroscontrols.com Name of the Chief Executive : Mr Shri N. Govindarajan Mr Shri Sriram

Name of the Participant: Mr J.Nandakumar, Manager

Range of Products: Pumps, compressors, hydraulic and pneumatic power engines, and valves, including

Quality Certification:ISO 9001-2008

#### **43.L.J.ENERGY & ENGG CONSULTANTS**

18/9-D, Abbas Garden, Luna Nagar, Thadagam Road

Coimbatore-641025, Tamilnadu, India

Tel: 91-422-2403786

E-mail:info@ljenergy.in; ljenergyconsultants@gmail.com

Website: www. ljenergy.in

Name of the Chief Executive: Mr M. Latheef

Name of the Participant: Mr L. Rafique Ali, Chief Executive

Range of Products: 1. Fuel Firing Equipments / Boiler Spares 2. Power

Station / Refineries / Process Industries

Quality Certification: ISO 9001

#### 44.MASTA MACHINERY STORES PVT.LTD.

Plot No.553, Gidc,, Kathwad, Odhav Road, Ahemdabad-382430, Guiarat, India

Tel: 91-79-22901220 E-mail: info@mastagroup.com

Name of the Chief Executive: Mr Praful Bhavsar Mr Ashok Patel

Mr Samrat Patel

Name of the Participant: Mr Ashok Desai, G.M Range of Products: Castings and forgings

Countries of Export: Australia, Canada, Denmark, Germany, Oman, Tanzania. USA

#### 45.MEERA & CEIKO PUMPS PVT. LTD.

1-7-1054/A&B, Industrial Area, Azamabad, Hyderabad-500020, Telangana, India

Tel: 91-40-27615131 Fax: 91-27614376

E-mail: hyd1\_meera@bsnl.in Website : www. meeragroup.com

Name of the Chief Executives : Mr Mahesh K. Desai

Ms. Geeta M. Desai Mr Roopesh M. Desai

Name of the Participant: Mr Roopesh Desai, Director, International Business Mr Maminla Mahender Kumar Vice President (Operations & Sales)

Range of Products: Pumps, compressors, hydraulic and pneumatic power engines, and valves, including,Oil & Gas Related Products

Countries of Export: Afghanistan, Algeria, Angola, Australia, Bangladesh, Benin, Botswana, Burkina Faso, Cambodia, Cameroon, Chad, Congo, Democratic Republic of the, Cote d'Ivoire, Denmark, Ethiopia, France, Gabon, Germany, Guinea-Bissau, Indonesia, Kenya, Mauritania, Nigeria, Sri Lanka, Switzerland, United Arab Emirates, United Kingdom, USA, Vietnam, Zambia, Zimbabwe

# 46.MEGA ENGINEERING PRIVATE LIMITED

C-119, Ghatkopar Industrial Estate, Lbs Marg, Agra Road,

Ghatkopar(W). Mumbai-400086, Maharastra, India

Tel: 91-22-25002585 Fax: 91-22-27607488 E-mail: info@

megaengg.com Website : www. megaengg.com Name of the Chief Executives : Mr Y Vijaykumar

Mr Ashwatraj Bhat

Name of the Participants: Mr Akhilesh Shetty, Marketing Executive

Range of Products: Auto Parts/ components for passenger and commercial vehicles including, Electricity distribution and control apparatus, and parts thereof, Engines and turbines and parts thereof, Lifting and handling equipment and parts thereof, Food processing machinery and parts thereof, Sugar mill machinery & equipment, Metal fasteners, springs and miscellaneous articles made from metal wire, Pumps, compressors, hydraulic and pneumatic power

engines, and valves, including, Oil & Gas Related Products

Countries of Export: Kuwait, Oman, Singapore, United Arab Emirates, United Kingdom, USA, Zambia

Quality Certification:ISO 9001:2015 & ISO 14001:2015;OHSAS 18001:2007

#### **47. MEHTA SONS INDUSTRIES**

49/3 G, Industrial Phase, G.t. Road, Daba Road

Ludhiana -141003, Punjab, India

Tel: 91-161-2542841 E-mail: mehtasons79@gmail.com

Name of the Chief Executive: Mr Surinder Mehta

Name of the Participant: Mr Surinder Mehta, Managing Director

Mr Dipin Mehta, Business Development Manager

Range of Products: Auto Parts/components for passenger and commercial vehicles including, Metal fasteners, springs and miscellaneous articles made from metal wire

Countries of Export: Ghana, Nigeria, Sudan, United Arab Emirates, USA

#### **48.MEHTA STEEL**

137, Light industrial area, Bhilai, Chattisgarh Pin- 490026, , India

Tel: 91-09302834985 (Trading division) 07898635117 (Fabrication division) 0788-2293148, 0788-2286568,

Fax:91-788-2286268 E-mail: mehta steels@rediffmail.com

#### 49.MICROTEX ENERGY PVT. LTD.

42, Peenya Industrial Estate, II Phase, Peenya, Bangalore-560058, Karnataka, India Tel: 91-80-28392380 Fax: 91-80-28397243

E-mail: rkgovindan@gmail.com Website: www.microtex.in

Name of the Chief Executives: Mr R.K. Govindan Mrs. Padma R Govindan

Name of the Participant: Mr Ravi Kumar Govindan, Managing Director

Range of Products: Electricity distribution and control apparatus, and parts thereof

Countries of Export: Bangladesh,Egypt,Israel,Mauritius,Nepal,Philippine s.Russia.Sri

Lanka, Taiwan, Thailand, United Arab Emirates, Vietnam

Quality Certification:ISO 9001:2008 and ISO 14001:2004 certified

#### **50.PACKAGING & JOINTINGS GASKETS PVT LTD**

No. 41 & 42, Kalyani Industrial Estate, Vanagaram Village, Athipet

Chennai - 600058, Tamil Nadu, India

Tel: 91-44-26254505 Fax: 91-44-26254506

Name of the Chief Executive : Mr Sanjay Agarwal, Managing Director

Name of the Participant: Mr Sanjay Sagarmal Agarwal

Range of Products: Automobile Components Such As Gasket & Space Only

#### 51.PIONEER COLD STORE AND CLADDING PVT LTD

25 Pallavan Nagar Main Road Maduravoyal, Chennai-600095,Tamil Nadu, India

Tel: 91-44-9500126500

E-mail: sales2@pcclimited.org Website: www.pcclimited.org Name of the Chief Executive: Mr Vasudevan Srinivasan Name of the Participant: Mr A.N.Sabarinathan,Manager-Sales Range of Products: Insulated panels for coldstore ,Roofing,Cladding ,Insulated doors & Refrigerated transport Cabins

#### **52. PIONEER MACHINES**

F-31, MIDC Shiroli, Kolhapur - 416 122 Maharashtra, India

Tel: 91-230-24684289552564704

E-mail: pioneermachines@rediffmail.com; business@

pioneermachines.in

Website: www. pioneermachines.in

Name of the Chief Executive: Ms. Deepa Patravali, Business

Development

#### 53.PNEUMATIC POWER TOOLS & CO

A. K. Point, 2nd Floor, Room No.13, 68 B, A.P.C. Road

Kolkata- 700009, West Bengal, India

Tel: 91-33-2352-2813/9831195835 Fax: 91-33-2350-8892

E-mail: info@strappingtoolppt.com Website: www.strappingtoolppt.com

Name of the Chief Executives & Participants : Mr Ajit Baran

Dutta, Partner Ms. Sarmila Dutta, Partner

Range of Products: Pumps, Compressors, Hydraulic And Pneumatic Power Engines, And Valves, Including, Packaging Machines and

Equipments

Quality Certification: ISO 9001:2008

#### **54. PPI PUMPS PVT.LTD**

Plot No. 4/2, Phase-I, GIDC, Vatva, Ahemdabad- 382445, Gujarat, India

Tel: 91-79-25832273 Fax: 91-79-25830578

E-mail: piyush@ppipumps.com Website : www. ppipumps.com

Name of the Chief Executives: Mr Prakash H.shah

Mr.Bhavin H.shah

Name of the Participants: Mr Piyush R Pota, Export Manager Mr Niraj Panchal, Senior Mkt. Manager

Range of Products: Pumps, Compressors, Hydraulic And Pneumatic Power Engines, And Valves, including

#### **55.PRAGATI ENGINEERS**

87, Industrial Estate, Ambala- 133006, Haryana, India

Tel: 91-171-2699162, 2698162 Fax: 91-171-2698162

E-mail: pragati@pragatiengineers.com Website: www. pragatiengineers.com

Name of the Chief Executives: Mr Sanjeev Kumar Ahuja

Mr Arvind Kumar Ahuja

Name of the Participant : Mr Sanjeev Ahuja, Partner Range of Products: Pharmaceutical machinery and parts

Countries of Export: Bangladesh, Uganda

#### **56.PRAGATI SWITCHGEAR**

8, Manish Industrial Estate II, Navghar, Vasai(E)-401210, Maharashtra,

India Tel: 91-250 6571980 Fax: 91-250 2391980

E-mail: pragatiswitchgears@gmail.com Website: www. pragatiswitchgears.com





Name of the Chief Executive: Mr Mangesh Nagle, Partner

Name of the Participants: Mr Mangesh D Nagle

Mr Arun D Parab

Range of Products: 1. Electric Motor Parts 2. Switchgear Industry Parts 3. Fork Lift Parts 4. Ms Steel Frame Target Industry – Electrical

#### **57. PRECISE ELECTRICALS**

Plot No.A/64, Road No.21, Wagle Industrial Estate, Mumbai-400604

Maharastra, India

Tel: 91-22-25821617 Fax: 91-22-25824066

E-mail: export@preciseelectricals.com Website : www.preciseelectricals.com

Name of the Chief Executive: Mr Abhay Dharmadhikari

Mr Sharad Khattar

Name of the Participant: Mr Sharad Khattar, Mahaging Director Mr Jayganesh Kuttan, Manager-Commercial & Operations

Range of Products: Electric motors, generators and transformers

including

Quality Certification: ISO 9001:2008

#### **58.QPLUS TECHNOLOGIES**

# 26, Nehru Nagar, Sathy main road, Ganapathy, Coimbatore- 641006 Tamilnadu, India

Tel: 91-+91-422-2530092; 94433 16131

Fax:91-422-2530093

E-mail: qplustech@gmail.com.com; info@qplustechnologies.com

#### 59. R. D. ASSOCIATES

77/7, Durga Complex, Dangatwasti, Shivane, Pune-411023, Maharashtra, India

Tel: 91-20 25293033

E-mail: contact@autocoils.com; cultureless@hotmail.com Website :

www.autocoils.con

Name of the Chief Executive : Mrs. Ratnaprabha N Dhoot

Name of the Participant: Mr Anand Dhoot, CEO

Range of Products: Auto Electrical Components, Target Ind: 2 & 3 Wheeler

Spares Part Dealers/Shops/Showrooms Etc. Countries of Export: Sri Lanka, Vietnam

Quality Certification:ISO 9001:2008

#### 60.RADCOFLEX INDIA PVT. LTD.

Plot Nos. F 20 & 21, Sipcot Industrial Park, Irungattukottai, Sriperumbudur-602105, Tamil Nadu, India

Tel: 91-44-47114900/4930 Fax: 91-44-47114949

E-mail: info@radcoflexindia.com Website : www. radcoflexindia.com

Name of the Chief Executive : Mr Anil Kumar Name of the Participant: Mr Ian Robinson Mr Amitabh Kumar, Executive Director

Range of Products: Oil & Gas Related Products

Quality Certification: ISO 9001:2008

#### 61.RITESH EXPORTS

69/6A, Najafgarh Road, Industrial Area, Rama Road, New-Delhi-110015, India

Tel: 91-11-45050230, 450464 Fax: 91-11-45143337 E-mail: ritesh. exports@outlook.com Website: www. riteshexports.in

Name of the Chief Executives: Mr Ritesh Kumar Sidana

Ms. Anita Sidana, Mr Samarth Sidana

Name of the Participants: Mr Rakesh Kumar Sidana, Chief Export Executive Mr Samarth Sidana, Partner

Range of Products: Auto Parts/ components for passenger and commercial vehicles including, Castings and forgings, Engines and turbines and parts thereof, Insulated wire and cable, Motorcycles; parts and accessories thereof, Pumps, compressors, hydraulic and pneumatic power engines, and valves, including

Countries of Export: Egypt,Indonesia,Malaysia,Nigeria,Sri Lanka

#### 62. S. S. GAS LAB ASIA PVT. LTD.

A-6/3, Jhilmil Indl. Area,, G. T. Road, Shahdara, Delhi-110095, New Delhi, India Tel : 91-11-22583963/2213481 Fax :91-11-22592770/2213481 E-mail: kawaljeet@ssqaslabasia.com

Website: www.ssgaslab.com

Name of the Chief Executives : Dr. Shyam Sunder Aggarwal

Ms Jayanti Goela; Mr Ashok Kumar

Name of the Participants: Ms. Jayanti Goela, Executive Director

Mr.Keshav Goela, Director

Range of Products: Sugar mill machinery & equipment, Pumps, compressors, hydraulic and pneumatic power engines, and valves, including, Oil & Gas Related Products

Countries of Export: Algeria, Congo, Democratic Republic of the, Geor gia, Ghana, Iran, Malaysia, Pakistan, Saudi Arabia, Taiwan, Uganda, United Arab Emirates

Quality Certification: ISO

# 63. SAMRAT HOUSEWARE (P) LTD

I-7, Vyasarpadi Co-Operative Industrial Estate, Erukkancherry High Road, Chennai-600039, Tamil Nadu, India

Tel: 91-44-25520201 Fax: 91-44-25520371 E-mail: girish@samrat. co.in Website: www. samratworld.com

Name of the Chief Executives : Mr Girish M Jain

Mr Jithendra K. Jain. Mr Mohanlal B. Jain

Name of the Participants: Mr Girish Jain, Managing Director

Mr Gaurav Jain, Export Executive

Range of Products: Domestic appliances including, Kitchenware of metal

Countries of Export: Australia, Canada, Hungary, Italy, Oman, Poland, Saudi Arabia, Tanzania, United Arab Emirates, USA

Quality Certification: ISO

#### 64. SHIV DIAL SUD & SONS

23, Industrial Estate, Jagadhri Road, Ambala-133006, Haryana, India Tel: 91-171-2699537, 269929 Fax: 91-171-2699154, 269963

E-mail: info@shivsons.com Website: www.shivsons.com

Name of the Chief Executives : Mr Arvind Sood

Mr Anil Sood, Mr Ajay Sood

Name of the Participants: Mr Ajay Sood, Partner

Mr Ankur Sood, Partner

Range of Products: Laboratory Equipment 90230010, Laboratory Glassware 70179010.

Laboratory Plasticware 39269080

Quality Certification: ISO

#### 65. SHREE SAI OTO TUBES MILL LTD.

1/GR FLR, , Kamal Kunj Rokadia Lane,, Borivali (W) Mumbai-400092.Maharastra.India

Tel: 91-22-28950606

E-mail: shresaibaba@gmail.com Website: www.ssotml.com Name of the Chief Executive: Mr Jayprakash M. Vyas Name of the Participants: Mr. Jayprakash M Vyas, Director

Mr Nair Raveendra Shankaran, Technical Director Range of Products: Auto Parts/ components for passenger and commercial vehicles including

Quality Certification: ISO 9001:2008

#### 66. SINGHS ENGINEERING CO.

380, Focal Point, Amrotsar-143001, Punjab, India Tel: 91-183 2582049 Fax: 91-183 2580923

E-mail: singhsengg32@gmail.com

Name of the Chief Executive & Participant: Mr Jasbir Singh, Proprietor

Range of Products: Wire Nail, Expended Metal, Barbed Wire

Quality Certification:ISO 9001:2008

#### **67.SINTECH PRECISION PRODUCTS LTD**

C-189/190, B S Road Industrial Area, Site-1,Ghaziabad-201001,U.P., India

Tel: 91-120 4176000 Fax: 91-120 2867715

E-mail: sahil@sintechpumps.com Website: www. sintech.in

Name of the Chief Executive : Mr Sahil Dhingra, Director Name of the Participant: Mr Punit Sharma, Sr. Manager Sales

Range of Products: All Type Of Centrifugal Pumps, Sugar Mill, Refinery,

Distillery

Quality Certification: ISO

# **68.SRI PUMPS & FITTINGS INDUSTRIAL CORPORATION**

#89-18-17/2, Morumpudi Junction, Rajahmundry-533103

Andra Pradesh, India

Tel: 91-883 2426845, 46,47 Fax: 91-883 2430819

E-mail: kirti.sripumps@gmail.com Website : www. spfic.com

Name of the Chief Executive : Kirti Kumar Kothari

Name of the Participant: Veena Devo Kothari

Range of Products: Industrial Like Diary, Food & Brewerage

# **69.SS ENGINEERS & CONSULTANTS**

11-49/2 Morampudi Junction, Pidimgoyya

Panchayat, Rajahmundry-533103 Andhra Pradesh, India

Tel: 91-883-2426845 Fax: 91-883-2430819

E-mail: kirti.sripumps@gmail.com Website: www.crate-washer.com

Name of the Chief Executive : Ms Rinku Kumari Kothari Name of the Participant: Mr Kirthi Kumar Kothari , COO

Range of Products: Dairy Equipments, Industrial Cleaning Equipments,

Industries Like Diary, Food, Breverage

Countries of Export: Kenya, Sri Lanka, Bangkok, Nepal, Kathar

Quality Certification:ISO 9001:2008

#### 70.STOVEKRAFT PVT LTD

81/1, Medamaranahalli Village, Harohalli Hobli, Kanakapura Taluk,

Bangalore-562112, Karnataka, India

Tel: 91-80-28016222

E-mail: info@stovekraft.com Website : www. stovekraft.com Name of the Chief Executives : Mr Rajendra Jugaraj Gandhi

Ms. Sunita Rajendra Gandhi

Name of the Participant: Mr Praloy Kumar Ghosh, General Manager

Range of Products: Domestic appliances including

Countries of Export: Bahrain, Kuwait, Nepal, Oman, Qatar, Sri Lanka,

Tanzania, Uganda, United Kingdom, USA

Quality Certification: ISO Certified Manufacturer

#### 71.STRUC-RITE METAL BUILDING SYSTEMS

Plot No. 5 & 6, Heavy Industrial Area, Hathkhoj

Bhilai(Chhattisgarh)- 490026, India Tel: 91-98934 24630, 75662 92110

E-mail: ramk@giconindia.com; strucrite@gmail.com

Name of the Chief Executive: Mr Raghavendra M.kulkarni, Managing

Director

Name of the Participant: Mr Dinesh Hande, Manager (International)

#### 72.SUMIP COMPOSITES PVT. LTD.

1-5, Panchratna Indl. Estate,, Sarkhej-Bavla Road,, T-Sanand, Changodar, Ahemdabad-382213, Gujarat, India

Tel: 91-2717-610728 Fax: 91-2717-610797 E-mail: sales@sumip.com Website: www.sumip.com

Name of the Chief Executive : Mr Pulin Shah

Name of the Participant: Mr Ruchir Shah , Manager-Production

Range of Products: Grp Cable Tray -85479010, Grp Lighting Pole -70140020, Grp Enclosure- 85381010, Grp Ladders-70072900, Push Button-85371000, Switch Sockets - 85371000, Distribution

Boards-85371000, Junction Boards-85369030

Quality Certification:ISO 9001:2008

#### 73.SWASTIK DRILLING CO LTD

2760/7, Hamilton Road, New-Delhi-110001, India

Tel: 91-11-23971165 E-mail: info@drillmanindia.com Website:

www. drillmanindia.com

Name of the Chief Executive : Mr Satish Kumar Jain

Name of the Participant: Mr Gaurav Jain, Director

Range of Products: Auto Parts/ components for passenger and

commercial vehicles including





#### 74..TECHNO INSTRUMENTS

Plot No.1145-1, Opp. Maruti, Indus., Uma Convertor Lane, Santej-Ranchho-Pura

Road, Santej, Tal. Kalol-382721, Gujarat, India Tel: 91-2764-268002 Fax: 91-02764-268109

E-mail: info@techno-instruments.com

Name of the Chief Executives : Mr Bhavesh C. Parikh Mr Abhijit V. Gohel Mr Daxesh Shah

Name of the Participant: Mr Amit Pandya, General Manager

Range of Products: Instruments and appliances for measuring, checking, testing etc

Quality Certification:ISO 9001:2008, ISO:14001:2004, OHSAS 18001:200

#### 75. TECHNOCRAFTS SWITCHGEARS PVT. LIMITED.

A-1020, Oberoi Garden Estates, Chandivali Farms Road, Chandivali-400072 Mumbai Maharashtra, India

Tel: 91-22-2847 9999 Fax: 91-22-2847 9988 E-mail: nc.shenoy@ technocrafts.net; kb.rao@technocrafts.net

Website: www. technocrafts.net

Name of the Chief Executive : Mr Vijay Inder Bhatia Mr Ganesh Dattatraya Samant Mr Prasad Tulshidas Samant

Mr Naveen Chandra Shenoy"

Name of the Participant: Mr Kemmannu Balkrishna Rao, Executive Director Mr Naveenchandra Nandavara

Range of Products: Iteam Manufactured - 11Kv To 33Kv Ht Panels With Abb Make Vcbs. Target Induatries - Epc Contractors, Infrastructure, Power Generation/ Transmission/Distribution, Oil & Mining, Pharma Industry, Petrochemicals Etc.

Countries of Export: Kenya, Nigeria, Zambia, Indonesia, Saudi Arabia, Uganda, Tanzania, Sri Lanka, Ethopia, Bangladesh, Jabel Ali (UAE) Etc.

Quality Certification: ISO 9001:2008

#### 76.THERMAL INSTRUMENT INDIA PVT. LTD.

10, Jayhind Building, 194, Shivaji Park, Mumbai, Maharashtra, India Tel: 91-22 24454387 Fax: 91-22 24455026 E-mail: ramk@giconindia.

Website: www. generalinstruments.net

Name of the Chief Executive : Mr Raghavendra M. Kulkarni, Managing

Director

Name of the Participant: Mr Dinesh Hande, Manager (International)

Range of Products:Temperature Elements (Rtd, Thermocouples), Thermowells, Temperature Gauge, Pressure Gauge, Valves & Fittings, Flow Elements, Electric Heaters

Quality Certification: ISO 9001:2008

#### 77.TITANIUM TANTALUM PRODUCTS LTD

86/1 Engaivasal Main Road , Gowriwakkam , Chennai-600073, Tamil Nadu, India

Tel: 91-44 22780211 / 227812

Fax:91-44-22780209

E-mail: titanindia@vsnl.com Website : www.titanindia.com Name of the Chief Executives: Mr Jayamohan; Mr. Jeyananth Ms.Kamala Thangappan

Name of the Participant: Mr Nutan Vazkar, Jr. Vice President

Range of Products:Pumps, compressors, hydraulic and pneumatic power engines, and valves, including

Quality Certification:ISO 9001

#### **78.TRITON VALVES LIMITED**

Sunrise Chambners, 22, Ulsoor Road, Bangalore- 560042, Karnataka,

Tel: 91-80-25588965 Fax: 91-80-25586483

E-mail: baliga@tritonvalves.com Website : www.tritonvalves.com Name of the Chief Executive : Ms. Anuradha M Gokarn

Mr B. R. Pai, Mr S. K. Welling

Name of the Participant: Mr B. Prakash Baliga, General Manager Marketing

Range of Products: Auto Parts/ components for passenger and commercial vehicles including, Motorcycles; parts and accessories

Countries of Export: Bangladesh,Indonesia,Kenya,Korea, South,Saudi Arabia, Taiwan, USA, Vietnam

Quality Certification:ISO/TS 16949, ISO 14001, BS OHSAS 18001

#### 79.VICTOR FORGINGS

A-4, Focal Point, GT Road, Byepass Jalandhar- 144004, Punjab, India Tel: 91-181-5030200 Fax: 91-181-2602020 E-mail: info@ victortools.com Website: www.victortools.com

Name of the Chief Executives: Mr Sukhdev Raj

Mr Ashwani Kumar

Name of the Participant: Mr Ashwani Kumar, Partner

Range of Products: Hand and machine tools, parts and accessories thereof

Countries

Export: France, Germany, Italy, Thailand, United Kingdom, USA

Quality Certification: ISO 9001:2008, ISO 14001:2004, SA8000, VPA-GS. TUV

# **80.VIRGIN ENGINEERS**

205, Sheth Veerchand Umershey Building, 3Rd Panjarapole Lane, CP Tank Rd., Mumbai-400004, Maharastra, India

Tel: 91-22-66595930

E-mail: vinod@virginengineers.com Website: www.virginengineers.

Name of the Chief Executive: Mr Vinod Mehta

Name of the Participant: Mr Vinod Mehta, Export Marketing

Range of Products: Oil & Gas Related Products Quality Certification:ISO 9001:2008

# 81.VNS SWITCHGEAR I PVT LTD

B-85/1, Addl. Ambernath, Indl. Area, Midc. Jambivali,, Anandnagar, Ambernath (E) Mumbai-421501, Maharastra, India

Tel: 91-22-9820102472 Fax: 91-22-25931655 E-mail: vnsswg@

gmail.com Website: www. nylexgroup.com

Name of the Chief Executive : Mr Chandrakant Damji Shah Name of the Participant: Mr Pritesh Chandrakant Shah

Range of Products: Complete Electrical Control Panels, Metal Enclosures, Cable Tray & Panel Board Accessories.

Countries of Export: Brazil, Italy, Malaysia, Peru, Singapore, Sri Lanka, United Arab Emirates, Vanuatu

Quality Certification:ISO 9001 : 2008, 14001: 2004 & OHSAS 18001 : 2007

#### 82.WELDING SPECIALITIES (I) PVT. LTD.

D-50, MIDC Industrial Area, Ambad, Nashik -422010. Maharashtra, India Tel: 91-253-6697832 (20 lines) Fax: 91-253-2384017 E-mail: info@wsipl.com

Name of the Chief Executive : Mr R.K. Bhardwaj, Director Name of the Participant: Mr Prateek Rajendra Kumar Bhardwaj

#### 83.YASH INTERNATIONAL

F17 Ida Gandhinagar Kukatpally Hyderabad, 500037, Telangana, India

Tel: 91-40-23075441 Fax: 91-40-23720115

E-mail: exports.yashfans@gmail.com Website : www.yashfans.com Name of the Chief Executive & Participant : Mr Ritesh Naredi, MD

Range of Products: Ceiling Fans 84145120

#### 84.ZENITH INDUSTRIAL RUBBER PRODUCTS PVT. LTD

141/144, 14Th Floor, Free Press House, Free Press Journal Marg, 215 Nariman Point, Mumbai- 400021, India

Tel: 91-22-61436500

E-mail: info@zenithrubber.com Website : www. zenithrubber.com Name of the Chief Executive : Mr Aamir Vohra; Mr M. F Vohra

Name of the Participant: Mr Bennett Matthews, Sr. Executive: Sales & Marketing

Mr Manish Shyam Nankani,

Sr. Executive: Sales & Marketing

Range of Products: 4016 9990 - Rubber Sheets, 4016 9100 - Floor Coverings & Mats, 4008 2990 - Plates, Sheets, Strips, Rods & Profile Shapes of Unvulcanised rubber other than hard rubber, 4016 95 - Inflatable Articles like Aircells for the Power Transformer Industry, 4016 9590 - Others

Countries of Export: Australia, Brazil, Ecuador, France, Germany, Poland, South Africa, Sweden, United Arab Emirates, United Kingdom, USA

Quality Certification:ISO 9001:2015 & ISO 14001:2004, US FDA, RoHS, PAH & REACH Compliant, WRAS UK, DSIR

#### 85.ZENITH RUBBER PVT. LTD.

9/49, Industrial Area, Kirti Nagar, Delhi-110015, India Tel: 91-011-45003100(30 line) Fax: 91-011-45408555

E-mail: sales@zenithrollers.com Website: www.zenithrollers.com

Name of the Chief Executive : Mr P.S Paintal
Name of the Participant: Mr Satpal Saggo, Export Head

Range of Products: Rolled, drawn and folded products of iron and steel

Countries of Export: Egypt, Kenya, Nigeria Quality Certification: ISO 9001-2008

#### 86.ELECTROMOTIVE POWER DRIVES PRIVATE LIMITED

15/23, Murugan Pannai Thottam, Behind Ruby School, Saravanampatti Coimbatore-641035, Tamil Nadu, India

Tel: 91-422-6990050

E-mail: empdrives@gmail.com Website : www. empdrives.com

Name of the Chief Executive : Mr P. Sakthivel; Mr S. Muthukumarasamy

Ms.Kavitha Muthukumarasamy

Name of the Participant: Mr P. Sakthivel, Managing Director

Mr S. Muthukumarasamy, Director

Range of Products: Electric motors, generators and transformers

including

Quality Certification: ISO 9001:2008 87.SAGAR ASIA PRIVATE LIMITED

No.201, 2Nd Floor, Mayfair Complex, Sardar Patel Road,

Hyderabadeast-500003

Telangana, India

Tel: 91-8415-40-27728500 Fax: 91-40-27728529

E-mail: info@sagarasia.com Website : www. sagarasia.com

Name of the Chief Executive: Mr V.Vidyasagar

Ms. V. Jayasri

Name of the Participant: Mr Ananth Sagar, Head Business Development

Range of Products: Domestic appliances including, Lifting and handling

equipment and parts thereof

Quality Certification:ISO 9001:2008

# 88.ANUGRAHA VALVE CASTINGS LIMITED

391/2, Sengoda Gounden Pudur, Arasur Village, Coimbatore-641407

Tamil Nadu, India

Tel: 91-422-2360124 / 23609 Fax: 91-422-2360026

E-mail: anugraha@anugrahavalvecastings.com Website : www. anugrahavalvecastings.com Name of the Chief Executive : Mr R.Baskaran

Mr B.Anand Kumar

Name of the Participant: Mr Unnikrishanan Bhaskaran Pillai,

General Manager - Machine Shop

Range of Products: Castings and forgings,Oil & Gas Related Products
Quality Certification:ISO 9001-2008, ISO 14001:2004 and

 $OHSAS18001; 2007 \ , Well \ Known \ Foudnry,$ 

# 89.CENERG GLOBAL TOOLS PVT LTD

Plot No. 62 Epip, Pashamylaram, Hyderabad west-502307, Telangana, India

Tel: 91-8455-223594 Fax: 91-243594

E-mail: info@cenerg.in Website : www. cenerg.in

Name of the Chief Executive : Mr N Ranga Rao

Name of the Participant: Mr Prasan SV, Director Technical

Mr Sridhar V,General Manager

Range of Products: Machinery for mining, quarrying and construction,





including,Oil & Gas Related Products, Elevators, Conveyors, Bulldozers, Angle dozers, shovels, excavators, tamping machines and road rollers (82071900)

Quality Certification: API Q1, ISO 9001/2008, API Spec 7-1

#### 90. AVAIDS TECHNOVATORS PVT.LTD.

4A/58. Shankar Road. Delhi-110060. India

Tel: 91-11-25738488/2572371 Fax: 91-11-25723714

E-mail: accounts@avaids.com Website : www. avaids.com

Name of the Chief Executive : Mr Ashok Kaul Name of the Participant: Mr Ashok Kaul, Director

Mr Rajesh Piplani Quality Certification:ISO

#### 91. FITCO ENGINEERS PVT LTD

212, Gokul Industrial Estate ,Marol, Andheri East, Mumbai-400059, Maharastra, India

Tel: 91-22-28596187 E-mail: bs@fitcoseals.com Website: www. fitcoseals.com

Name of the Chief Executives & Participants :Mr Baljit Sabharwal Ms. Neelu Sabharwal

Range of Products: Auto Parts/components for passenger and commercial vehicles including, Engines and turbines and parts thereof, Food processing machinery and parts thereof, Medical and surgical equipment and orthopaedic appliances, Pharmaceutical machinery and parts, Pumps, compressors, hydraulic and pneumatic power engines, and valves, including, Oil & Gas Rel Automotive components of all types (40169330), Gears, Parts etc (40169320)

Quality Certification:ISO 9001:2008

#### 92. IEC AIR TOOLS PVT. LTD

IEC House, 1145,, Shivaji Nagar,, Off F.c. Road, Pune-411016.Maharastra, India

Tel: 91-20-25651241 Fax: 91-20-25651582

E-mail: contact@iecairtools.com Website : www. iecairtools.com Name of the Chief Executive : Mr Amarnath Shankar Mahashabde Mr Vijay P. Joglekar

Name of the Participant: Mr Amarnath Shankar Mahashabde, Chairman & Managing Director

Mr Rajesh Krishnaji Dastane, Manager Sales

Range of Products: Auto Parts/ components for passenger and commercial vehicles including, Castings and forgings, Domestic appliances including, Electric motors, generators and transformers including, Electricity distribution and control apparatus, and parts thereof, Engines and turbines and parts thereof, Kitchenware of metal, Lifting and handling equipment and parts. All types of products (84671900), All types of products (84289090)

Quality Certification:ISO 9001:2008

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# **EEPC INDIA OFFICES**

#### **REGISTERED & HEAD OFFICE**

EEPC INDIA

Vanijya Bhavan (1st Floor) International Trade Facilitation Centre 1/1 Wood Street, Kolkata-700 016

**Tel:** 91-33-22890651/52/53 **Fax:** 91-33-22890654 **E-mail:** eepcho@eepcindia.net **URL:** www.eepcindia.org

#### **TERRITORIAL OFFICE**

EEPC INDIA

Vandhna (4th Floor), 11 Tolstoy Marg, New Delhi-110 001

Tel: 91-11-23353353, 23711124/25

Fax: 91-11-23310920 E-mail: eepcto@eepcindia.net

URL: www.eepcindia.org

#### **REGIONAL OFFICES**

#### Chennai

EEPC INDIA

Greams Dugar (3rd Floor)

149 Greams Road, Chennai-600 006

Tel: 91-44-28295501/5502 Fax: 91-44-28290495

E-mail: eepcrochen@eepcindia.net

# Kolkata

EEPC INDIA

Vanijya Bhavan (2nd Floor) International Trade Facilitation Centre 1/1 Wood Street, Kolkata-700 016

Tel: 91-33-22890673/74 Fax: 91-33-22890687

E-mail: eepcrokol@eepcindia.net

# Mumbai

EEPC INDIA

B-202 & 220, Aurus Chambers Annex "B", 2nd Floor

Behind Mahindra Tower S.S. Amrutwar Marg, Worli Mumbai - 400 013

**Tel**: 91-22-42125555 **Fax**: 91-22-42125556

E-mail: eepcromum@eepcindia.net

#### New Delhi

EEPC INDIA

4A, Vandhna Building (7th Floor) 11, Tolstoy Marg, New Delhi-110 001

**Tel:** 91-11-23314171/74 **Fax:** 91-11-23317795

E-mail: eepcrodel@eepcindia.net

#### **SUB-REGIONAL OFFICES**

#### **Ahmedabad**

FFPC INDIA

TF- 313/A (3rd Floor), ATMA House Ashram Road, Ahmedabad-380 009

**Tel:** 91-79-26588720

E-mail: eepcsroahd@eepcindia.net

#### **Bangalore**

EEPC INDIA

Vinayaka Complex (2nd Floor)

44/45, Residency Road Cross, Bangalore-560 025 **Tel:** 91-80-25581396/8669 **Fax:** 91-80-25586914

E-mail: eepcsroblr@eepcindia.net

# Hyderabad

EEPC INDIA

Soham Mansion (1st Floor)

No. 5-4-187/3 & 4/4, M.G. Road, Secunderabad-500 003

**Tel:** 91-40-27536704 **Fax**: 91-40-27536705

E-mail: eepcsrohyd@eepcindia.net

#### Jalandhar

**EEPC INDIA** 

Plot Comm. 1, Focal Point, Jalandhar-144 012 **Tel**: 91-181-2602264 **Fax**: 91-181-2601124

**E-mail:** eepcsrojld@eepcindia.net



Vanijya Bhavan (1st Floor) International Trade Facilitation Centre 1/1 Wood Street, Kolkata-700 016

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