Overall Export Performance

According to the provisional data available from DGCI&S, India's Exports during January, 2012 were valued at US\$ 25346.90 million (Rs.130128.95 crore) which was 10.10 per cent higher in Dollar terms (24.52 per cent higher in Rupee terms) than the level of US\$ 23021.57 million (Rs. 104502.74) during January, 2011. Cumulative value of exports for the period April-January 2011 -12 was US\$ 242791.81 million (Rs. 1153799.74 crore) as against US\$ 196632.76 million (Rs.896518.37 crore) registering a growth of 23.47 per cent in Dollar terms and 28.70 per cent in Rupee terms over the same period last year.

Engineering exports put up a record growth

According to the provisional data available from DGCI&S up to November 2011, India's exports of engineering goods have posted a growth of 20.93% In US \$ MIn (22.11% In Rs Cr.) during the Apr-November 2011-12 in comparison to the same period in the previous fiscal. The provisional data indicate that exports of engineering goods from India have reached 40308.51 US \$ MIn (Rs. 185902.13 Cr.) up to November 2011. In the month of November 2011 Exports of Engineering goods were to the tune of US \$ MIn. 3975.86 (Rs. 19571.33 Cr).

What's up and what's down in November 2011

In comparison to cumulative export performance in April-November 2010-11:

<u>What's up:</u> Machine Tools, Prmry & Semi-Fnshd Iron & StI, Machinerry And Instruments, Mica, Transport Equipments, IronnstI Bar/Rod Etcnfrro Aloy, Residual Engineering Items

<u>What's down:</u> Non-Ferrous Metals, Ferro Alloys, Aluminium Othr Than Prdcts, Manufactures Of Metals

Export Performance of Principal Commodities: for November - 2011 (Figures in USD MN)

Principal Commodity	Cumulative Exports -AprNov 2011-12	% change over Apr Nov 2010-11	% change in Nov-11 over Oct- 11	% change in Nov 11 over Nov-10
Transport equipment	14298.50	27.23	6.31	-38.03
Machinery & instruments	8820.15	23.47	0.15	17.55
Manufactures of metals	5649.40	-1.60	-6.17	-15.42
Residual engineering items	3304.88	2676.28	-77.49	75.43
Primary & semi- finished iron & steel	3222.83	22.38	-12.17	17.99
Non-ferrous metals	2276.81	-38.13	-6.71	-84.55
Ferro alloys	1137.89	-21.52	-18.20	-49.80
Iron & steel bar/rods	959.51	46.87	-34.84	22.19
Aluminium other than products	402.82	-12.39	25.25	-56.58
Machine tools	202.91	9.95	16.39	10.22
Mica	32.81	26.63	21.66	162.82
Grand Total	40308.51	20.94	-5.09	-37.99

Source: DGCI&S Provisional Data

Top destinations: Apr-Nov 2011--12

New entrants in the top 20 list: BRUNEI, TURKEY

Out of the list: JAPAN, IRAN

Export performance to Top 20 Destinations for November-2011 (Figures in USD MN)

Importing Country	Cumulative Exports April - Nov 2011-12	% change over Apr- Nov 10-11	Exports Nov 11	Rank Apr—Nov 2010-11	Rank Apr—Nov 2011-12	% change November 11 over October 11	% change Nov 11 over Nov 10
USA	4578.13	38.50	465.96	1	1	-19.70	14.49
SINGAPORE	3717.51	183.38	191.81	5	2	12.20	50.29
U ARAB EMTS	2250.52	15.71	188.8	3	3	0.80	-55.71
CHINA P RP	2225.75	-25.50	278.87	2	4	-9.44	-82.79
GERMANY	1423.35	34.22	166.36	9	5	-6.96	3.30
U K	1399.14	22.99	199.14	7	6	23.16	44.92
SRI LANKA DSR	1130.42	34.36	130.01	10	7	2.84	-36.47
ITALY	1022.71	33.64	107.43	11	8	5.46	-10.74
BRUNEI	860.57	18210.00	0.22	35	9	-62.71	-75.00
SOUTH AFRICA	854.85	-40.25	94.77	4	10	2.38	-34.60
NETHERLAND	683.19	42.96	57.49	18	11	-37.71	-19.36
INDONESIA	672.16	-0.07	44.48	13	12	-41.04	-40.09
BELGIUM	670.68	-4.99	48.72	12	13	-10.26	21.62
KOREA RP	655.64	9.00	75.14	15	14	-31.63	-50.98
NIGERIA	648.74	35.02	73.94	17	15	-29.75	0.14
SAUDI ARAB	552	-48.50	65.74	8	16	-38.54	-49.98
TURKEY	519.41	32.13	61.96	21	17	-15.70	27.49
THAILAND	509.58	-12.70	45.8	16	18	-21.82	-69.51
MALAYSIA	505.89	-60.56	51.5	6	19	2.00	-36.22
FRANCE	497.19	5.76	52.55	19	20	1.59	-16.23

Source: DGCI&S Provisional Data, EEPC Member Returns

Top 5 destinations: Product Performance

Destinations	Substantial Growth	Heavy Decline
USA	ALUMINIUM OTHR THAN PRDCTS, RESIDUAL ENGINEERING ITEMS, TRANSPORT EQUIPMENTS, NON-FERROUS METALS, IRONnSTL BAR/ROD ETCnFRRO ALOY, PRMRY & SEMI-FNSHD IRON & STL, MACHINERRY AND INSTRUMENTS	FERRO ALLOYS
SINGAPORE	TRANSPORT EQUIPMENTS, PRMRY & SEMI-FNSHD IRON & STL, MACHINE TOOLS, RESIDUAL ENGINEERING ITEMS, FERRO ALLOYS, MACHINERRY AND INSTRUMENTS, ALUMINIUM OTHR THAN PRDCTS, IRONNSTL BAR/ROD ETCNFRRO ALOY MANUFACTURES OF METALS	MICA, NON-FERROUS METALS
UAE	TRANSPORT EQUIPMENTS, FERRO ALLOYS, IRONnSTL BAR/ROD ETCnFRRO ALOY, PRMRY & SEMI-FNSHD IRON & STL, RESIDUAL ENGINEERING ITEMS	MICA, NON-FERROUS METALS, ALUMINIUM OTHR THAN PRDCTS
China P RP	ALUMINIUM OTHR THAN PRDCTS, PRMRY & SEMI-FNSHD IRON & STL, TRANSPORT EQUIPMENTS, MANUFACTURES OF METALS, IRONnSTL BAR/ROD ETCnFRRO ALOY, RESIDUAL ENGINEERING ITEMS	NON-FERROUS METALS, FERRO ALLOYS
GERMANY	FERRO ALLOYS, RESIDUAL ENGINEERING ITEMS, PRMRY & SEMI-FNSHD IRON & STL, MACHINE TOOLS, MICA, NON-FERROUS METALS, MANUFACTURES OF METALS, ALUMINIUM OTHR THAN PROCTS, IRONNSTL BAR/ROD ETCNFRRO ALOY, MACHINERRY AND INSTRUMENTS	

Source: DGCI&S Provisional Data, EEPC Member Returns

Emerging Destinations

- 1. Growth in cumulative exports of the period under consideration: more than 50%
- 2. Exports between 0.5% and 1% of total exports of engineering goods in this period

(Figures in USD MN)

Destinations	Cumulative Export April-Nov 2010-11	Cumulative Export April-Nov 2011-12	% GRTH
MEXICO	128.46	312.26	143.08
CANADA	163.8	284.53	73.71
COLOMBIA	167.71	264.47	57.69