

Engineering Export Promotion Council

REPORT OF THE COMMITTEE

FOR THE YEAR ENDING 31ST MARCH 1960

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ENGINEERING EXPORT PROMOTION COUNCIL

*Annual Report of the Council for the period 1st April,
1959 to 31st March, 1960.*

The Committee have great pleasure in submitting its Report on the work done during the year ending 31st March, 1960:—

GENERAL

The exports of engineering goods have shown rising trend during the year 1959. The export consciousness has been more pronounced during the latter half of the year. The role and importance of the Council find recognition in the increasing requests from exporters in finding export markets for engineering goods and from importers in foreign countries for trade introductions.

The following figures of export for the period under report will show the gradually improving export performance:—

Month	1958 (in Rs.)	1959 (in Rs.)	Net increase (in Rs.)
April	38,71,652	42,06,811	3,35,159
May	29,39,065	38,86,219	9,47,154
June	22,08,415	44,59,807	2,51,392
July	35,02,206	71,34,599	36,32,393
August	34,20,945	54,99,858	20,78,913
September	34,39,968	61,76,807	27,36,839
October	28,44,812	75,55,796	47,10,984
November	49,36,465	76,16,150	26,79,685
December	34,77,972	58,45,121	23,67,149
	1959 (in Rs.)	1960 (in Rs.)	
January	36,30,676	48,82,751	12,52,075
February	36,95,526	56,40,459	19,44,933
March	32,31,438	44,51,177	12,19,739

Almost all the exportable engineering items have registered increase during the period under report except Dry Batteries,

Auto-parts, Water and Steam fittings, tea machinery, and pressure lamps and stoves.

The shortfall in dry batteries is the result of delay in issue of licences in respect of contracts already entered into by the Indian exporters in Egypt.

In the case of water fittings, export has been mostly of non-ferrous items and it would appear that some difficulty was being experienced by manufacturers in obtaining raw materials.

The fall in export of Tea machinery is due to :—

1. The fluctuating nature of the tea market itself.
2. The loss of the Ceylon market where local tea machinery manufacturing industry has been started.

The increasing competition from other exporting countries was responsible for the fall in respect of the remaining items.

The new drill for registration under Export Promotion Special Scheme was finalised towards the middle of September 1959 and immediately it was brought to the notice of the members and old registered firms. The Export Promotion Special Scheme—drill for 1st July, 1959 to 30th June, 1960 was an improvement on the previous scheme. Full details regarding the working of the Scheme are given separately in the Report.

IMPLEMENTATION OF THE PROGRAMME

(A) EXTERNAL PROGRAMME :

(1) *Foreign Offices :*

Mombasa — The Mombasa office has been active and has done a good job in acquainting the African public about the achievement of Engineering Industries in India and their export potential. The visitors who have visited Mombasa, have been given every possible assistance to make their visit fruitful and they have all come back with a sense of satisfaction

at the work done. The Office has been taking initiative in contacting leading importers and dealers in East Africa to visit India.

Exporters and manufacturers in India have also been contacted and suggestions made as to how business could be improved. The efforts have borne fruit in as much as the exports during 1959-60 rose to Rs. 41,67,685 from Rs. 30,93,760 during 1958-59.

Considering the great possibilities for export special efforts were made in respect of Cast Iron Pipes & Fittings, Galvanized Iron Buckets, Pipes & Fittings, Steel folding furniture, Steel Ghamellas, Stainless Steel ware, Builders Hardware, Oil Mill machinery, Rice & Flour Mill machinery, Water Coolers, Sewing machines, Electric fans, Diesel engines and Pumps.

Although trade introductions, trade promotion and correspondence have formed bulk of the office work, there are other aspects of work, such as trade complaints, publicity, window display and frequent changes in the display, contacting Chambers of Commerce and constant touch with the traders, which keep the office extremely busy and tight.

The publicity which the office has secured through newspapers in East Africa and in India has been of value in building up the prestige and popularity of the Council. Some of the important dignitaries who visited the Show Room are the following:—

Hon'ble Dr. K. D. Karwe.

Mr. I. J. Bahadur Singh (Indian Commissioner).

Mr. Green (Provincial Agricultural Commissioner).

Mr. Gardner (African Affairs' Officer).

Mr. Ntambi, Chairman, Uganda Traders Association.

Mr. H. G. S. Harrison, Dy. African Affairs Officer.

Mr. Pollard Britten (Trade & Supplies Dept. Chief).

Mr. V. V. Dev, Indian Trade Commissioner.

Mrs. Bahadur Singh (Wife of the Indian High Commissioner).

Mr. C. K. Patel and Mr. Paul Bomani,
Mg. Agent & General Manager respectively of the
Victoria Federation of Co-operative Ginneries.

Mr. Tom Mboya, Leader of African Groups of Kenya
Legislature.

During the year under review the Wholly Indian Exhibition took place in Mombasa, Dar-es-Salam, Kampala & Nairobi. The Foreign Officer was deputed to visit the cities while the Exhibition was going on.

Rangoon — The Rangoon Office also kept itself busy attending to enquiries from importers and exporters. It has maintained a close contact with the Government Purchasing Agencies in Rangoon and also the importers. Market reports particularly about the prevailing prices have been found very useful. The Indo-Burmese Protocol Agreement has helped in India's attempt to push up exports to Burma, but the Office has been instrumental in arranging personal visits on both the sides, which has led to better appreciation of market. The field of activity in Burma, however, being limited to Rangoon, it has not been possible to visit other cities.

The steps taken by the Office in organising the display of engineering goods at the time of Burmese Independence in January, 1960, were very helpful in popularising India's engineering goods.

The Foreign Officer was sent to Singapore to attend the Singapore Constitution Exposition in March-April, 1959.

(2) *Survey of Market:*

The following markets were surveyed by sending a Delegation:—

1. Jamaica
2. Haiti
3. Barbados
4. Trinidad

5. British Guiana
6. Surinam
7. Venezuela
8. Panama
9. Mexico
10. U.S.A.
11. Canada

A brief note on the possibilities of export of engineering goods to these countries is given in Appendix I.

(3) *External Publicity:*

General Publicity — Advertisements were released as per schedule in India as well as abroad. In certain places like British East Africa, special advertisements were released to coincide with the Wholly Indian Exhibitions. Special advertisements were released in Canada, the U.S.A. and the Caribbean area to coincide with the visit of the Council's Trade Delegation to these countries.

Joint Foreign Publicity — In pursuance of the policy of the Council to popularise selected brands in foreign countries, the Council spent a sum of Rs. 2 lakhs on the following brands:—

Kirloskar—(Diesel Engines, Pump sets)

Jyoti—(Pumps)

Cooper—(Diesel Engines & Pump sets)

Alfa—(Oil Mill Machinery & Spares)

Gulmarg—(Room Coolers)

Accaire, Accooler & Buffalo—(Room Air-conditioners)

Kirloskar—(Agricultural Implements)

Orient—(Fans)

Usha—(Sewing Machines & Fans)

Kassels—(Fans)

Atlas, Eastern Star—(Cycles)

Asia—(Cycle Bells)

Steel Master—(Steel Furniture)

Khira—(Steel Furniture)

Khira—(Wooden Furniture)

Ajax, Cumi, Bomber—(Abrasives)
 Bharat, Panama Eagle, 6-Morning—(Razor Blades)
 Crown—(Aluminium Ware)
 Devidayal—(Stainless Steel Utensils)
 Parrot—(Buckets)
 Sarathi, Cobra & 'S'—(Buckets)
 Horse—(Buckets)

Most of the publicity was done through Press Publicity.

Overseas Journal — The publication of the monthly overseas journal the "Indian Engineering Exporter" continued in the usual course. In view of the increasing demand of the journal in overseas markets its circulation was increased and number of copies printed in March, 1960 was 2000. The Press was also changed with effect from January, 1960. There has been substantial improvement in the quality of the Journal since the Press was changed. In September, 1959 a bi-colour two page chart showing the expanding export of Indian Engineering Goods was introduced in the issue of the Overseas Journal and this continued as a regular feature.

Directory — The revised edition of the Annual Directory of "Directory of Indian Engineering Exporters" was taken in hand. It could not be published by March, 1960 but has now been printed. The new edition has been a vast improvement over the previous two editions.

Folders — 10,000 copies of a bicolour folder on art paper was brought out and distributed during the Wholly Indian Exhibition held in British East Africa. 5,000 copies of another bi-colour folder on art paper were brought out and distributed during the World Agriculture Fair, New Delhi, in December, 1959 to February, 1960.

Exhibitions and Fairs — The following exhibitions were held in foreign countries during the period under review in which members of the Council took part by exhibiting their products:—

1. Indian Trade Exhibition—Buenos Aires (Argentina)
 —In May, 1959.

2. Exhibition of Indian Engineering Goods at Baghbad—In May, 1959.
3. Exhibition of Indian Engineering Goods at Tehran—In June, 1959.
4. Display of Indian Electrical Goods at the Indian Trade Centre, Cairo—In February, 1960.
5. Leipzeg Spring Fair—In February—March, 1960.
6. Wholly Indian Exhibition in Mombasa (Kenya)—4th to 13th December, 1959.
7. Wholly Indian Exhibition in Dar-es-Salaam (Tanganyika)—27th Dec., 1959 to 3rd June, 1960.
8. Wholly Indian Exhibition at Kampala (Uganda)—21st to 31st January, 1960.
9. Wholly Indian Exhibition in Nairobi (Kenya)—19th to 28th February, 1960.

Trade Delegation to U.S.A.—The 7th Trade Delegation of the Council which visited U.S.A. Canada, West Indies and Latin American countries consisted of the following:—

- (1) Shri B. S. Agarwal, ... (Leader)
Messrs. Jay Engineering Works Ltd., Calcutta.
- (2) Shri K. L. Chowdhary, ... (Deputy Leader)
Messrs. Shree Krishna Private Ltd., Calcutta.
- (3) Shri Omprakash Agarwal,
Messrs. Devidayal Stainless Steel Industries Private Limited, Bombay.
- (4) Shri M. L. Atta,
Messrs. Atta's Iron Foundry, Howrah.
- (5) Shri C. R. Bondre,
Messrs. Kirloskar Oil Engines Ltd., Poona.
- (6) Shri R. D. Vidyarthi,
Secretary,
Engineering Export Promotion Council, Calcutta.

The Delegation left India on 6th February and came back on the 29th March, 1960. It visited the following countries:—

Jamaica (Kingston), Haiti (Port-au-Prince),
Barbados (Bridgetown), Surinam (Paramaribo),
British Guiana (Georgetown), Trinidad (Port of Spain),
Venezuela (Caracas), Panama (Panama City), Mexico,
(Mexico City), U.S.A. (New York, Washington,
Sanfrancisco, Pitsburg, Detriot and Chicago), Hawaii
Islands (Honolulu), Japan (Tokyo) and Hongkong.

The Delegation was very much impressed with the amount of good-will which exists in these parts of the world for India and Indian people. The name of Prime Minister Nehru is a byword everywhere. With this tremendous amount of goodwill, the Delegation also found that the people are very anxious to widen the sources of their supply and they consider India as a very suitable source. The engineering products which have been exported so far have given them satisfaction in regard to quality and price and the visit of the Delegation has been very helpful in forging a permanent link between India and these parts of the world.

The Engineering Trade Delegation has returned convinced that India's engineering products have a splendid opportunity in all these markets. Particularly, the Caribbean Sea Islands and the Central American markets have their economy based more or less on foreign trade and tourist traffic. This necessitates imports of all types of consumer goods and other necessities of life. These countries have emerged as new nations and the Federation territories of West Indies in particular have Ten Year Plans for economic and industrial development which has created a great demand for all types of engineering goods.

In the United States of America, the Mission has greatly succeeded in creating a demand for iron and steel based components manufactured in India for incorporation in the final products in U.S. industries. The Delegation has finalised

arrangements for a study of these industries and it expects that, in the not too distant a future, the engineering industries would be able to find an expanding market in the U.S.A. Besides, the American interests have also showed willingness to start new industries in India with a view to exporting the products of these industries for consumption in the States.

There is a growing realisation in knowledgeable business quarters in the States that American products are being priced out in third markets on account of high cost. With a view to capture such markets and be able to compete successfully with other leading nations of the world, American businessmen have shown keen interest in establishing new industries in India in order to have the advantage of lower cost of raw materials and labour. This would enable India to have a number of new industries and increase her export trade in engineering goods.

So far, India has been known in these parts as an exporter of jute bags and tea. The visit of the Delegation to these parts of the world has brought home that India is now a modern nation having an up-to-date engineering industry equipped with modern tools which incorporate the latest design and technique known to the world. More effort has to be put in, in the way of publicity and sales promotion.

There is no doubt that these countries have known, for the first time, that India offers a wide range of engineering products of good quality and at competitive prices.

The Delegation received the fullest possible co-operation from the Government, the public and the press in all the countries visited. Chambers of Commerce and Trade Associations welcomed the visit of the Delegation in almost all the countries. The local business community, at every place, was enthusiastic about the work of the Delegation and extended full co-operation. The Delegation places on record its heart-felt thanks to the Government, the public, the press and the Chambers of Commerce for all the co-operation extended.

(B) INTERNAL PROGRAMME

(1) *Registration of Exporters:*

The new Export Promotion Special Scheme was introduced from 1st July, 1959. Prior to this, the Council was operating a Scheme which gave very limited facility. The important feature of the old Scheme was that advance raw materials both indigenous and imported were recommended to registered firms. Certain firms which were registered with the Development Wing in September/October, 1957 were also transferred to the Council. Thus, the entire Export Promotion Scheme was centralised and operated by the Council. The new Scheme which was received in September, 1959 (although operative from July, 1959) had the following advantages over the previous drill:—

- (i) Registered firms were given import entitlement calculated on the basis of twice the imported raw materials content used in the articles exported, subject to a minimum limit of 20% and maximum limit of 75% of the F.O.B. Value.
- (ii) The import entitlement could be used in import of raw materials, stores, components and machine parts for replacement, not involving expansion in capacity and could be used in factory or factories of the registered exporter in any proportion he liked.
- (iii) Special arrangement was made for import of steel to the extent of actual requirements.
- (iv) The bank guarantee in respect of licences issued on prospective basis could be dispensed with at the joint recommendation of the Council and the Deputy Chief Controller, Export Promotion.

By the end of the year under review 101 firms were registered for 68 items for a target of Rs. 4,01,94,736/-.

The recommendations made during the period under the new drill were as follows: —

Indigenous:—

Steel 1506.28 tons

Pig Iron Nil

Tinplate Nil

Imported:

Steel Items ... Rs. 7,51,921.00

Non-Steel Items ... Rs. 15,39,084.30

Review of supplies of indigenous steel and pig iron — An important development during the year was that a drill was prepared in consultation with the Ministry of Steel, Mines and Fuel, Iron and Steel Controller, Development Wing, Export Promotion Directorate, Main Producers and the Council for expeditious supply of indigenous raw materials. The main feature of the Scheme is that the main producers are expected to supply the materials after the Works' order was issued in the first month if the materials were available in the stock.

If the materials were not available in stock, they should be included in the rolling programme of the next month. Thus, within two months of the issue of Works' orders supplies were to be made.

In order to follow up this work joint monthly meetings were organised under the Chairmanship of the Deputy Iron & Steel Controller. At these meetings representatives of Producers, Stockists, Directorate of Export Promotion and the Council have been present and the statements of outstanding supplies have been reviewed. Although we cannot say that the

drill with regard to time limit for supplies has been strictly followed, there has been some improvement in the supplies. The assistance and guidance of the Deputy Iron & Steel Controller, Shri S. C. Mookherjee has been extremely helpful. Indian Iron & Steel Company Limited have particularly made serious efforts to effect expeditious supplies. It is necessary that the Export Promotion Quota holders should keep the Council informed about the outstandings every month so that the office could take up these cases at the monthly meetings.

(2) *Replenishment Scheme* :—

During the year under review the numbers of applications for replenishment quota disposed of and the quantities recommended for Pig Iron, Steel and Tinplate were as follows :—

	Number of applications	Quantity recommended
Pig Iron	... 78	Tons 6948.51
Steel	... 178	Tons 4483.82
Tinplate	... 10	Tons 267.26

(3) *Drawback* :—

The settlement of drawback claims continued to be difficult. Individual cases were taken up with the authorities concerned. Close contact was maintained with the Customs authorities particularly at the Port of Calcutta, who extended every possible assistance.

The delay in settlement of cases was mainly due to inadequacy of staff in the drawback section.

The rates of drawback of duty in respect of all the items included in the Serial No. 4(G) of the Custom & Central Excise Duties Export Drawback (General) Rules, 1960 were raised

from Rs. 50/- to Rs. 52/- per ton of steel content. The following new items were included for refund of drawback:—

List of goods	Rates of refund per ton of steel content (in Rs.)
(1) Enamel Ware	Fifty-two
(2) Fabricated Steel Structural	—do—
(3) Steel Ghamellas and Pans	—do—
(4) Steel rat traps and steel parts of rat traps	—do—
(5) Watering Cans	—do—
(6) Galvanised Steel Tubular Poles	—do—
(7) Railway Sleeper Clamps	—do—
(8) Panel pin made of hard bright wire finer than 16 S.W.G.	Two hundred & three
(9) Wire Gauge and mesh made from tinned steel wire of fineness 28G to 32G	—do—

(4) *World Agriculture Fair, New Delhi :—*

The Council participated in the above Exhibition which was held in New Delhi from 11th December, 1959 to 29th February, 1960 by taking a stall of its own wherein engineering products of 45 member firms were exhibited. The display included a wide range of items from lighter ones like bolts, nuts etc. to heavy machinery and equipment like lathes, drilling machines and sugar mill, oil mill and tea processing machinery.

(5) *Permanent Exhibition Unit, New Delhi :—*

After the close of the World Agriculture Fair on the 29th February, 1960, display of exhibits in the Council's stall continued under the permanent exhibitions unit organised by the Government of India, Ministry of Commerce and Industry.

(6) *Home Bulletin:*

The fortnightly publication continued as usual. Circulation increased from 750 copies per issue at the beginning of the financial year to 1000 copies towards the end of the year. On an average the Bulletin had about 300 subscribers over and above those included in the free mailing list.

(7) *Press Conferences:*

Press Conferences were addressed by the Chairman in Calcutta, Bombay and Madras from time to time dealing with the problems facing the export of engineering goods as well as giving tour impressions on his visit to the U.S.A. and West Indies. The Chairman also addressed Press Conferences in the U.S.A., Canada and the West Indies.

(8) *Press Communiques:*

Press Communiques were released from time to time regarding the activities of the Council with particular reference to the increase in the export performance of the engineering goods.

(9) *Broadcasts:*

The Chairman broadcast a talk from all India Radio, Calcutta, during November, 1959 on the subject of "Export of Engineering Goods : Prospects and Problems".

(10) *Industrial Survey:*

The following industries were surveyed during the period under review, the main points covered being installed capacity and production, specifications, domestic demand, raw material position, prices, exportable surplus and difficulties in promoting exports:—

(a) Metal Artware in Banaras.

(b) Cutlery and Brassware in Moradabad.

(c) Locks and padlocks in Aligarh.

(11) *Statistics:*

Import statistics of engineering goods were collected in respect of the following countries and published in the Home Bulletin:—

<i>Country</i>	<i>Year</i>
Sierra Leone	... 1956
Aden	... 1956 & 1957
Fiji	... 1957
Nigeria	... 1956
Malaya	... 1958
Burma	... 1957
New Zealand	... 1956, 1957 & January to September, 1958.
Sudan	... 1957
Canada	... 1958

Export statistics of engineering goods each month were compiled from the daily lists of Export and published in the Home Bulletin of each month.

(12) *Railway Freight:*

In December last year the Railway Board had announced a freight rebate of 50% on certain items moving from an inland town to a port town or from port to port as the case may have been as an incentive to exporters. As the concession did not cover many other deserving items, the Council had referred specific cases to the Railway Board for consideration and the following additional concessions were obtained:

<i>Commodity</i>	<i>From Station</i>	<i>To the Port of Export</i>	<i>Nature of Concession</i>
Bicycle Rims	Madras Egmore & Beach	Colombo	50% reduction in Rly. freight by goods train both over rail & ferry per ton between Dhanushkodi and Talaimannar Pier.
G. I. Buckets	Shalimar	Colombo (via Dhanushkodi and Talaimannar Pier)	-do-
G. I. Bath Tubs	-do-	-do-	-do-
Bicycles & their components	Bahadurgarh Sonepat	Amritsar for Afghanistan	50% rebate in Rly. freight by goods train over Indian Railways.
Steel Folding Furniture and G. I. Buckets.	Shalimar	Bombay	50% rebate in Rly. freight.
Dry Batteries	Calcutta	Bombay	-do-

(13) *Shipping Freight:*

Complaints were being received by the Council regarding high shipping freight in respect of certain items on some sectors. The Council had examined the merits of each case and referred to the Conferences concerned such items where it was felt that shipping freight did form a very high proportion of their c.i.f. value. After due consideration to all the aspects involved the following concessions were conceded:

(Statement in Appendix II)

(14) *Complaints:*

The Council has a Complaints Sub-Committee each at Bombay, Madras and Calcutta. During the year under review, the Bombay Complaints Sub-Committee met thrice and examined four cases. 12 complaints were received during the year, out of which 8 were solved. One case was referred to the Directorate General of Commercial Intelligence & Statistics and the remaining three are still under correspondence.

Zone-wise classification of these complaints is as follows:—

Trinidad	...	...	1
British East Africa	...	...	9
Thailand	...	...	1
Iraq	...	...	1

The nature of the complaints is classified as follows:—

1. Defective and sub-standard supply—under this category 5 complaints were received.
2. Non-fulfilment or Breach of Contract—2 complaints were received.
3. Non-payment of Commission—1 case was reported.
4. Faulty identification marks—One complaint was received.
5. Indifference to enquiries—Two cases were reported.

One complaint was regarding the unsatisfactory performance of a Vacuum Cleaner which was not of Indian Origin. The case was, therefore, referred to the Directorate General of Commercial Intelligence and Statistics.

On 31st March, 1960 there were 6 complaints pending settlement.

(15) *Certificates of Origin:*

During the year under review, 165 Certificates of Origin were issued by the Council.

(16) *Tenders and Enquiries:*

During the period under review, tenders were received from the following authorities:

Burma:

Union of Burma Purchase Board,
Rangoon.

Union of Burma Joint Venture Corp.,
Rangoon.

Rangoon Electricity Board, Rangoon.

Ceylon:

Chairman, Tender Board, Ministry of
Works, Colombo.

Chairman, Tender Board, Ministry of
Agriculture, Colombo.

Thailand:

Thai Technical & Economic Committee,
Bangkok.

General Manager, Metropolitan Electric
authority, Bangkok.

S. Vietnam:

Central Purchasing authority, Saigon.

Malaya:

Cameron Highlands Hydro Electric
Scheme, Malaya.

U.A.R. :

Egyptian Republic Railways, Cairo,
U.A.R. Government administration, Cairo.
Hadjaz Railway administration, Syria.

Iraq :

Tea Organisation of Iraq.
Directorate of Contracts & Purchases
Ministry of Defence, Baghdad.
Central Foreign Purchasing Board,
Ministry of Finance, Baghdad.
Iraq Ports administration, Basrah.
Baghdad Water Supply administration,
Baghdad.

Iran :

Foreign Purchase Department, Tehran.

Persian Gulf :

Department of Electricity, Water & Gas,
Kuwait.

Sudan :

Sudan Railways, Sudan.

B. E. Africa :

Government of Kenya, Mombasa.

Details of some of the tenders where the time limit was short were communicated to interested manufacturers over the telephone and the others circulated among individual firms, many of whom participated. The tenders were also circulated through the Fortnightly Home Bulletin.

About 683 specific enquiries were also received from importers abroad. These enquiries were circulated among individual exporters and also through Home Bulletin resulting in valuable contacts.

(17) Trade Promotion Talks in Bangkok :—

The Deputy Secretary of the Council attended the Intra-Regional Trade Promotion Talks held in Bangkok from January 5 to 14, 1960. The countries of South East Asia offered good

scope for development of intra-regional trade and it was emphasised in the conference that all efforts should be made to develop trade among those countries, instead of depending on the industrialised countries of the World. Certain difficulties and handicaps beset countries like Cambodia, South Vietnam and Philippines.

(18) *Membership:*

The membership of the Council on the 31st March, 1960 stood at 248. During the year 68 firms joined the Council and 17 resigned. Net increase during the year was 51.

(19) *Meetings and Conferences:*

The Fourth Annual General Meeting of the Council took place on the 25th January, 1960. Other meetings were held as follows:—

Working Committee:

6 meetings (On 17.6.59, 23.9.59,
27.10.59, 25.11.59,
3.12.59 & 5.1.1960).

*Committee of
Administration:*

17 meetings (On 14.4.59, 28.4.59,
30.4.59, 5.5.59,
12.5.59, 5.6.59,
29.6.59, 3.8.59,
19.8.59, 22.9.59,
13.10.59, 27.10.59,
25.11.59, 3.12.59,
19.12.59, 23.2.60 &
31.3.60).

197
68
265
17
248

Registration

Sub-Committee:

18 meetings (On 8.4.59, 14.5.59,
19.5.59, 19.6.59,
26.6.59, 25.7.59,
12.8.59, 7.9.59,
7.10.59, 14.10.59,
3.11.59, 5.11.59,
18.11.59, 29.12.59,
10.2.60, 2.3.60,
23.3.60 & 21.1.60).

Technical

Sub-Committee:

8 meetings (On 7.5.59, 10.6.59,
16.7.59, 27.8.59,
11.11.59, 10.12.59,
18.2.60 & 21.3.60).

Publicity

Sub-Committee:

12 meetings (On 3.4.59, 1.5.59,
8.6.59, 3.7.59,
24.7.59, 14.8.59,
25.9.59, 23.10.59,
6.11.59, 23.11.59,
11.12.59 & 4.3.60).

Replenishment

Sub-Committee:

10 meetings (On 3.4.59, 6.5.59,
18.5.59, 31.8.59,
30.10.59, 19.11.59,
17.12.59, 3.2.60,
1.3.60 & 21.3.60).

Trade Delegation

Sub-Committee:

1 meeting (On 19th October,
1959).

Shipping

Sub-Committee:

2 meetings (On 25th February, '60 & 27th January, 1960).

Complaints

Sub-Committee:

1 meeting (On 23rd June, 1959).

Panel

Sub-Committee:

36 meetings

*Joint Meetings with
the Iron & Steel
Controller &
Producers:*

10 meetings (On 15.5.59, 24.6.59, 28.7.59, 25.8.59, 30.9.59, 29.10.59, 24.11.59, 22.12.59, 2.2.60 and 30.3.60).

Conferences :

- (1) Chairman and Secretaries meetings were held on the 14th September, 1959 and February, 1960.
- (2) Conferences of Manufacturers and Exporters in Madras, Bombay and Delhi were held on 14th November, 1959, 12th November, 1959 and 13th August, 1959.
- (3) Conference of Registered Exporters in Bombay was held on the 16th June, 1959.

Informal Meetings :

- (a) Hon'ble Shri Manubhai Shah, Union Minister for Industries on the 24th December, 1959.
- (b) The members of U.S. Trade Missions in Madras on the 25th September, 1959.
- (c) Shri K. B. Lall, I.C.S., Additional Secretary to the Government of India, Ministry of Commerce and Industry, New Delhi, and other officers of the Minis-

try of Commerce and Industry and Export Promotion Directorate in May and August, 1959, and February, 1960.

- (d) Shri K. R. F. Khilnani, Joint Secretary to the Government of India, Ministry of Commerce and Industry, on 26.9.1959.
- (e) Sardar G. J. Malik, Counsellor, Commercial-Designate to Singapore and Federation of Malaya on 23rd March, 1960.
- (f) Shri K. N. Sharma, First Secretary (Commercial) Designate to Indonesia on the 12th May, 1960.
- (g) Dr. S. N. Sen, Chief Controller of Charter, Ministry of Transport, Government of India on 13.4.60 and 19.5.60.
- (h) Shri S. Sen, I.C.S., High Commissioner Designate to Australia on the 17th November, 1959.
- (i) Shri R. K. Nehru, Indian Ambassador to United Arab Republic on the 23rd June, 1959.
- (j) Shri M. P. Mathur, Director of Export Promotion on 10.5.60.
- (k) Shri S. K. Roy, I.F.S., Consul-General Designate to New York on the 16th May, 1960.
- (l) Shri B. N. Swarup, Deputy Secretary to the Government of India, Ministry of Commerce and Industry on 24th March, 1960.
- (m) Shri P. R. Subramaniam, Senior Deputy Director of Shipping (Freight) in February, 1960, Bombay.
- (n) Shri R. K. Tandon, Ambassador Designate to Netherlands on the 3rd January, 1960.
- (o) Shri T. C. Kapur, Managing Director of the Export Risks Insurance Corporation, on the 27th August, 1959.

Accounts.—The audited statement of accounts for the year ending 31st March 1960, is appended to this Report.

B. S. AGARWAL,

Chairman.

R. D. VIDYARTHI,

Secretary.

ENGINEERING EXPORT
LIMITED
LONDON

1941-1942
1942-1943
1943-1944

STATEMENT

REVENUE AND EXPENDITURE

1941-1942

REVENUE AND EXPENDITURE
STATEMENT OF REVENUE AND EXPENDITURE
FOR THE YEAR 1941-1942

1941-1942

STATEMENT OF ACCOUNTS

REVENUE AND EXPENDITURE
STATEMENT OF REVENUE AND EXPENDITURE
FOR THE YEAR 1941-1942

REVENUE AND EXPENDITURE
STATEMENT OF REVENUE AND EXPENDITURE
FOR THE YEAR 1941-1942

1941-1942

1941-1942

ENGINEERING EXPORT

(Limited by
BALANCE SHEET

LIABILITIES	Rs.	nP.	31-3-1960 Rs.	nP.	31-3-1959 Rs.	nP.
RESERVE AND SURPLUS :—						
Income & Expenditure Account—						
As per last Balance Sheet	...	1,37,449	15			
Add : Balance being excess of Income over Expenditure for the year transferred from Income & Expenditure Account	...	87,501	10	2,24,950	25	1,37,449 15
UNSECURED LOANS :—						
Temporary Overdraft from a Bank	...			325	96	...
CURRENT LIABILITIES & PROVISIONS :—						
Sundry Creditors	...	2,72,521	43	...	1,75,074	91
Unspent Contribution of Joint Foreign Publicity Scheme	...	26,103	43	...	17,331	18
Subscription received in Advance	...	6,000	00	...	3,500	00
Staff Provident Fund (not specifically invested as required by sec. 418 of Companies Act, 1956)	...	12,550	87		6,175	70
Advance for Advertisement	...	5,570	00	3,22,745	73	...
CONTINGENT LIABILITY NOT PROVIDED FOR :—						
For Advertisement Bills under Joint Foreign Publicity Scheme not yet ascertained Rs. 26,103 43 nP. (Previous year Rs. 17,331 18 nP.)						
NOTE :— Burma Currency has been taken at Par and East African Currency @ 1 sh 6 d. = Re. 1/-.						
Carried over	...			5,48,021	94	3,39,530 94

PROMOTION COUNCIL.**Guarantee)***as at 31st March, 1960.*

ASSETS	Rs.	nP.	31-3-1960 Rs. nP.	31-3-1959 Rs. nP.
FIXED ASSETS :—				
As per Schedule annexed ...	...	...	90,893 78	62,475 74
CURRENT ASSETS :—				
Stock of Stationery—(As taken, Valued & Certified by the Management) ...	8,727	62		10,487 54
Stock of Publication ...	...	...		11,400 00
Sundry Debtors (Unsecured, Considered Good) ...	9,293	52	18,021 14	31,804 50
LOANS & ADVANCES :—(Unsecured)				
Advances recoverable in cash or in kind or for value to be received— (Considered Good) (including Rs. 24,188 10 nP. to Study Team)...	66,166	96		4,812 74
Sundry Debtors outstanding for more than three months— (Considered Good) ...	11,447	17	77,614 13	9,773 11
CASH & BANK BALANCES :—				
Cash in hand ...	890	58		25,215 74
Cash-in-Transit ...	...	...		13,008 00
Bankers in Current Account ...	3,60,602	31	3,61,492 89	1,70,553 57
Carried over ...			5,48,021 94	3,39,530 94

NOTE :— Sundry Debtors include the following

Less than 3 months	More than 3 months
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From Private Limited Companies in which
Committee Members are interested as
Directors/Members

Rs. 2 00	Rs. 101 95 nP.
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ENGINEERING EXPORT

(Limited by

BALANCE SHEET

31-3-1960		31-3-1959	
Rs.	nP.	Rs.	nP.
LIABILITIES Contd.			
Brought forward ...		5,48,021	94 3,39,530 94
TOTAL ...		5,48,021	94 3,39,530 94

AUDITORS' REPORT.

We have audited the Balance Sheet of **ENGINEERING EXPORT PROMOTION COUNCIL** (Limited by Guarantee) as at 31st March, 1960 and the Income & Expenditure Account of the said Council for the year ended on that date, both annexed hereto, and beg to report that :—

- annexed hereto, and beg to report that :—
- (1) Expenses incurred in excess of limit as per Budget are subject to the sanction of Working Committee in consultation with the Union Government under Clause 67 of the Articles of Association of the Council ;
- (2) In our opinion and to the best of our information and according to the explanations given to us, the annexed Accounts, read with the notes thereon, give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view—
- (a) In case of the Balance Sheet, subject as aforesaid, of the state of affairs of the Council as at 31st March, 1960 and
- (b) In case of the Income & Expenditure Account, subject as aforesaid, of the excess of income over expenditure of the Council for the year ended on that date ;
- (3) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit ;
- (4) In our opinion, proper books of account as required by the Companies Act, 1956 have been kept by the Council so far as appears from our examination of those books and certified returns adequate for the purposes of our audit have been received from Foreign Branches not visited by us ; and
- (5) The Balance Sheet and Income & Expenditure Account are in agreement with the Books of Account and Returns.

1-B, Old Post Office Street,
Calcutta, the 17th day of October 1960.

SINGHI & CO.,
Chartered Accountants.

ENGINEERING EXPORT

(Limited by

INCOME & EXPENDITURE ACCOUNT

EXPENDITURE		31-3-1960		31-3-1959	
		Rs.	nP.	Rs.	nP.
To ADMINISTRATION WITHIN INDIA —					
Salary & Allowances	...	39,385	09		
Rent	...	14,064	00		
Printing, Stationery, Postage, Tele-	...				
grams and Telephones	...	19,145	68		
Electricity	...	973	44		
Travelling & Conveyance	...	8,905	76		
Motor Car Up-keep	...	3,733	16		
Miscellaneous	...	8,475	27	94,682	40
				83,930	00
To ADMINISTRATION OUTSIDE INDIA —					
*Bagdad —					
Rent	2,070 00				
Miscellaneous Expenses	388 00	2,458	00		
Rangoon Office —					
Salary	19,542 40				
Rent	10,200 00				
Miscellaneous Expenses	8,218 03	37,960	43		
Mombasa Office —					
Salary	25,232 17				
Rent	18,000/-				
Less realised	1,400/-	16,600	00		
Miscellaneous Expenses	16,225 26	58,057	43	98,475	86
				1,04,661	00
*Salary of correspondent shown separately.					
TRADE DELEGATION & STUDY TEAM					
	...			1,89,664	69
	...			1,47,201	00
COLLECTION OF STATISTICS WITHIN INDIA —					
Expenses other than Salaries	...	9,572	84		
Salary & Allowances	...	9,846	27	19,419	11
				17,321	00
COLLECTION OF STATISTICS OUTSIDE INDIA —					
Expenses other than Salaries	...	9,572	84		
Salaries of Correspondent	...	11,503	13	21,075	97
				21,088	00
PROPAGANDA OUTSIDE INDIA —					
Advertisement —					
External Publicity	19,109 27				
Joint Foreign Publicity	1,82,169 52	2,01,278	79		
Brochures & Leaflets	...	1,097	23		
Overseas Journal	...				
Cost of Publication	32,482 59				
Less					
Sales	1,124 20				
Advertisement income	23,464 31	24,588	51	7,894	08
Carried over	...	2,10,270	10	4,23,318	03
				3,74,201	00

For the year ended 31st March, 1960

INCOME		Rs.		nP.		31-3-1960		31-3-1959	
		Rs.		nP.		Rs.		nP.	
BY MEMBERSHIP SUBSCRIPTION		...		...		1,24,000 00		98,500 00	
„ SPECIAL CONTRIBUTION									
Towards Joint Foreign Publicity Scheme transferred from last Account		...		17,331 18					
Add: Contributions received during the year		...		99,857 05					
				<u>1,17,188 23</u>					
Less: Transferred to Sundry Creditors' Account for bills not yet ascertained		...		26,103 43				72,669 00	
				<u>91,084 80</u>					
Towards Exhibition Expenses		...		...				36,096 00	
Towards Delegations & Study Teams expenses		...		94,100 00		1,85,184 80		84,650 00	
„ GRANT-IN-AID FROM THE GOVERNMENT OF INDIA		...		5,75,000 00				4,25,000 00	
„ SPECIAL GRANT FROM GOVERNMENT OF INDIA FOR EXHIBITION		...		<u>1,25,000 00</u>		<u>7,00,000 00</u>		...	
„ SHOWROOM & FOREIGN SERVICE CHARGES									
Showroom		...		3,775 48					
Foreign Service Charges		...		<u>3,700 00</u>		7,475 48		...	
„ MISCELLANEOUS RECEIPTS		...		...		4,345 06		6,530 00	
Carried over		...		...		<u>10,21,005 34</u>		<u>7,23,445 00</u>	

ENGINEERING EXPORT

(Limited by

INCOME & EXPENDITURE ACCOUNT

EXPENDITURE—Contd.	Rs. nP.		31-3-1960		31-3-1959	
	Rs.	nP.	Rs.	nP.	Rs.	nP.
Brought forward ...	2,10,270	10	4,23,318	03	3,74,201	00
TO PROPAGANDA OUTSIDE INDIA						
(Cont'd)						
Exhibition ...	13,029	83				
Entertainment ...	3,419	09				
Salary & Allowances ...	19,692	54				
Showroom & Trade Centres ...			2,46,411	56	2,22,951	00
„ PROPAGANDA WITHIN INDIA—						
Advertisement ...	26,321	70				
Home Bulletin—						
Cost of Publications ...	23,999	46				
Less Sales ...	1,341	12				
Advertisement income ...	9,772	60	11,113	72		
Exhibition ...	1,60,564	06				
Journal & Books ...	4,062	42				
Samples ...						
Entertainment ...	8,359	42				
Salary & Allowances ...	9,846	27	2,22,039	61	81,529	00
„ REGISTRATION & SPECIAL TARGET						
SCHEME ...			14,451	32		
DEPRECIATION ON FIXED ASSETS ...			8,572	05	5,317	00
„ SUNDRY ADJUSTMENTS (relating to						
previous years) ...			7,460	43	641	00
AUDITORS' HONORARIUM ...			1,500	00	1,000	00
„ COUNCILS PUBLICATIONS—						
Opening Stock ...	11,400	00				
Less Sales ...	1,648	76	9,751	24	5,976	00
„ BALANCE—being excess of income						
over expenditure transferred						
to Balance Sheet ...			87,501	10	31,830	00

- NOTES:—(1) In view of numerous copies of Council's Publications being issued as complimentary copies, value of closing stock is not accounted for from this year. The balance of Opening Stock has been written off.
- (2) Salary, Printing & Stationery, Postage, Telegrams and Telephone expenses in India have been allocated under various heads on a fixed percentage basis as decided by the Committee of Administration and previous year's figures have also likewise been re-allocated.
- (3) Income & Expenditure account has been presented according to Budget Heads.

Total ... 10,21,005 34 7,23,445 00

As per our report annexed.

1-B, Old Post Office Street,
Calcutta; the 17th day of October 1960.

SINGHI & CO.,
Chartered Accountants.

ENGINEERING EXPORT PROMOTION COUNCIL

(Limited by Guarantee)

Schedule of **FIXED ASSETS** annexed to and forming part of the Balance Sheet as at 31st March, 1960.

Particulars	DEPRECIATION				Net value as at 31st March, 1960 as per Balance Sheet		Net Value as at 31st March, 1959 as per last Balance Sheet	
	Cost to 31st March, 1959	Purchased during the year	Total Value of Assets to 31st March, 1960	Upto 31st March, 1959	For the year	Total upto 31st March, 1960	Rs. nP.	Rs. nP.
	Rs. nP.	Rs. nP.	Rs. nP.	Rs. nP.	Rs. nP.	Rs. nP.	Rs. nP.	Rs. nP.
* Motor Cars	12,296 80	25,981 25	38,278 05	1,843 77	3,389 66	5,233 43	33,044 62	10,453 03
Furniture, Fixtures & Office Equipments	60,130 85	10,778 32	70,909 17	10,482 09	4,810 74	15,292 83	55,616 34	49,648 76
Library	2,869 78	230 52	3,100 30	495 83	371 65	867 48	2,232 82	2,373 95
TOTAL	75,297 43	36,990 09	1,12,287 52	12,821 69	8,572 05	21,393 74	90,893 78	62,475 74

* One Car is registered in the name of an Officer of the Council.

As per our report annexed.

SINGHI & CO.,
Chartered Accountants,

1-B, Old Post Office Street,
Calcutta, the 17th day of October 1960.

APPENDIX I

Prospects for Export of Engineering Goods to Caribbean Sea Islands and the States

JAMAICA

Situated in the Caribbean Sea, this island is only less than six hours from New York and eighteen hours from London. The Capital city of Kingston site of the islands' major general cargo port has the seventh largest natural harbour in the world. Deep water piers are capable of receiving some of the largest ocean-going vessels afloat. The national income is about £194 million, agriculture by far being the main stay of the people. The country has a development programme and imports large quantities of engineering products. There is an Industrial Development Corporation which looks after the Industrial programme of the Country. The opportunities for export of all types of engineering goods are great. At present the country imports all its requirements from U.S.A., U.K. and some of the continental countries. There is a large building and construction programme going on with the result that engineering industries of India have great opportunities for export to these markets. The population of the island is about 1.6 million. The way of life in Jamaica is both thoroughly modern and remarkably gracious and, therefore, the demands for all types of engineering goods are great. The major export commodities are sugar, rum and molasses. The total imports in 1958 amounted to £64.7 million. The most important engineering items are consumer goods of all types, electrical accessories, transport equipment.

The Government's Ten Year Development Plan has come into operation in 1957. The plan involves expenditure totalling £79 million over the period 1957-67. The programme sets out the basic economic facilities and incentives which are being provided for the attraction of private investments. Development of new industries, opening of new roads and railways, ports and harbours, public works, water supplies, housing and electricity development all provide a good field for engineering industries.

HAITI

Haiti, another island in the Caribbean Sea area, also offers an important outlet for India's engineering products. Until recently it was a French Possession. The new Government has bold plans for the improvement of the economy of the country. Haiti has a population of about 3 million inhabitants in an area of 10,000 sq. miles. The business community in Haiti is almost completely concentrated in Port-au-Prince. The principal imports of Haiti are, among others, iron and steel manufacturers, agricultural implements, household utensils, automobiles and electrical products. The principal exports are coffee, seashell, raw cotton, raw sugar, cocoa and bananas. The total imports amount for about 50 million Dollars. United States, United Kingdom, Belgium and France are the main supplying countries. The United States accounts for about 60% of the import trade of the country. Indian engineering products have very good opportunity for entering the Haitian market because of their quality and competitive prices.

BARBADOS

Barbados is very much interested in the import of engineering goods of all descriptions from India. The visit of the Delegation has created a very good interest in imports from India. A few companies in Barbados control the entire trade in the island. Electrical goods of all types, agricultural implements, consumer goods all have a good market in the island. On account of large building and construction programme there is a good market for reinforced concrete bars, builders' hardware and building machinery. The market for engineering goods is hopeful and bright. All the requirements of the island are imported. The total value of imports is of the order of about £15 million per year. The principal imports in the field of engineering goods are consumer goods and machinery, automobiles, refrigerators etc. United Kingdom is the principal supplier accounting for about 40%. Then comes Canada with 15%. U.S.A. has only 10% of the trade.

SURINAM

Surinam has an area of about 55,000 sq. miles with a population of only 2,85,000. The capital of the country

Paramaribo has a population of only 1,00,000. It has been a Dutch Colony but now is a part of the United Kingdom of Netherlands. The country has a Ten Year Plan which started in 1955 with a view to achieving greater economic self-sufficiency and higher standard of living. For the ten year period it has envisaged to spend 70 million Dollars in public investments over all sectors of the economy. Of this one-third is financed by the Surinam Government, one-third by a grant from the Dutch Government and one-third by loans from Netherlands. All sectors of the economy are being simultaneously tackled. The Government have passed legislation under which they grant a number of concessions like tax holiday and duty free importation of raw materials for the development of new industries. The Government are opening up the hinterland in order to improve the economy. This provides a very good demand for all types of engineering goods in the country. Development of electricity is growing apace and the demand for transmission line towers, electrical equipments is growing fast.

BRITISH GUIANA

British Guiana is also a part of the new Federation of West Indies. The entire population of the country of about 6,00,000 live in the coastal belt. Georgetown is the capital of the country. The country is making great progress under the leadership of Dr. Chhedi Jegan. They are modernising all the rice and sugar mills and creating new sources for power developments. As a result, the demand for engineering goods is growing apace. British Guiana desires to have very close contacts with India in meeting her requirements for new economic planning. British Guiana has also a programme of industrial development costing about £25 million. They desire to increase the amount to about £30 million. They are very much interested in buying rice, oil and flour mills and wire nail making plants. The firms in British Guiana are quite satisfied with the quality of our products and with our prices. A large number of firms have shown great interest in the import of Indian engineering products.

TRINIDAD

Trinidad is the second largest of the British West Indies with a total population of about 7 lakhs. Trinidad derives most

of her wealth from oils, asphalts and agricultural industries. Sugar is the main crop. The total imports amount to about £70 million and include all types of engineering products. The population in Trinidad as in Surinam is of Indian Origin in many places and the country is developing under the programme of new political development. The engineering products from India have a very good market in the country. They are specially interested in flour mill machinery for making flour from bananas.

VENEZUELA

Venezuela is a country very rich in petroleum and gold. The economic policy of the Government aims at agricultural and industrial development, investment opportunities, income generating projects and improving the general standard of living of the people. The country is developing her resources in all spheres. There is no restriction on imports but they have put heavy duty for luxury items. The standard of living is very high and demand for all types of consumer goods is very great. Lot of business is possible in consumer goods, barbed wire, building machinery and cast iron goods. A number of countries like Germany and U.S.A. are showing great interest in the economic development of Venezuela which is leading to increasing demand for engineering products. The import of the country accounts for about £350 million against an export of £750 million.

PANAMA

Panama is an American possession and does almost all its trade with U.S.A. The imports account for about 80 million dollars and consist of all types of metal manufactures, electrical machinery and appliances, motor cars etc. The standard of living is high and, therefore, the demand for different types of products is great. This place can be a good place for consumer goods. As the area is limited, publicity and also promotion work can be carried out easily and a product can become very popular soon if the quality is good.

MEXICO

Mexico is a country like India where large industrial schemes are in operation. A number of engineering industries have been developed but the demand for producer goods industries like small tools, industrial plant and machinery, grinding wheels and abrasives automobile parts etc., is great. The total imports amount to about 1,200 million dollars. Textile machinery, agricultural machinery, steel tubes, tractors and tractor parts are the principal items of imports. Mexico has import restrictions for the protection of her own industries and for preserving foreign exchange. The Government of Mexico is very keen to establish better business relations with India. For machinery items, there is no need of import licences. For items like bicycles, sewing machines and other consumer goods, there are restrictions. In Mexico, an importer has to give a guarantee that within six months some of the Mexico's products would be exported in order to earn as much foreign exchange.

U.S.A.

The Delegation had a two-fold objective in the United States. Firstly it had to explore possibilities for the export of iron and steel based components for incorporation in finished products manufactured there and secondly to find out the scope for American businessmen starting new industries in India with a view to be able to export the products of such industries to third markets at competitive prices. The Mission has been successful in both these objectives. Arrangements have been finalised for a study of such industries which would require iron and steel components from India. A number of businessmen have expressed keen interest in the establishment of new industries in the country.

CANADA

Canada has a free economy and applies no import restrictions. Some of the Indian engineering goods are already being exported to that country. Canadian businessmen have evinced great interest in importing a number of items from India. On the whole, the Delegation observed that the demand for engineering products in all these countries is considerable.

APPENDIX II.
Statement of Freight Reduction.

Port of Origin	Conference/ Shipping Line	Destination.	Commodity.	Previous Freight Rate	Present Freight Rate	Basis of Assessment
(1)	(2)	(3)	(4)	(5)	(6)	(7)
Calcutta	Calcutta JSA Conference	U.S.A. (North Atlantic)	Sewing Machines	\$ 67-00	\$ 36-50	Per ton of 16 Cwts./40 Cft.
Calcutta	Bay of Bengal/Japan/ Bay of Bengal Conference	Penang, Port Swettenham Singapore	All Engineering goods.	Sh. 143/-	Sh. 122/-	Per ton of 20 Cwts./50 Cft.
Calcutta	-do-	Singapore	Sewing Machines & Electric Fans	Sh. 122/-	Sh. 110/-	Per ton of 20 Cwts./50 Cft.
Calcutta	-do-	Bangkok	-do-	Sh. 202/-	Sh. 182/-	-do-
Bombay	Mackinnon Mackenzie & Co.	Colombo	Diesel Engine & Pumps	Rs. 57'00	Rs. 54'50	-do-
Bombay	-do-	Rangoon	-do-	Rs. 85'00	Rs. 82'00	-do-
Calcutta	Grahams Trading Company	Mombasa	G. I. Buckets	Rs. 105'50 per ton of 50 Cft.	Rs. 105'50 per ton of 20 Cwts.	Per ton of 20 Cwts./40 Cft.
Calcutta	Calcutta/USA Conference	Canada	Sewing Machines	Sh. 447/6	Sh. 242/6	Per ton of 20 Cwts./40 Cft.
Bombay	Mackinnon Mackenzie & Co.	Mombasa, Zanzibar, Dar-es-Salaam Ceylon	Diesel Engines, Pumps, Machinery and Crown Corks.	Rs. 90'00	Rs. 81'00 less 10%	Per ton of 20 Cwts./40 Cft.
Calcutta	India/Ceylon Rate Agreement		All engineering goods except steel trunks, umbrellas and umbrella fittings.	Rs. 92'50	Rs. 71'50	Per ton of 20 Cwts./50 Cft.
Bombay	Japan/Persian Gulf/ Japan Conference.	Persian Gulf.	Diesel Engines, Pumps, Machinery, Chain link fencing & Crown Corks.	Rs. 71'50	Rs. 64'50	Per ton of 20 Cwts./40 Cft.
Bombay	Mackinnon Mackenzie & Co.	Port Sudan	Diesel Engines, Pumps, Machinery & Crown Corks.	Rs. 79'00	Rs. 70'00 less 10%	-do-
Bombay	-do-	Aden	-do-	Rs. 70'00	Rs. 60'00 less 10%	-do-
Bombay	Moghul Line	Mauritius	Crown Corks.	Rs. 119'00	Rs. 100'00	-do-

ENGINEERING EXPORT PROMOTION COUNCIL

List of Members.

"A"

1. Messrs. Aminchand Payarelal,
Tanda Road, Jullundur City.
2. Messrs. Anglo-Swiss Watch Co.,
6 & 7, Dalhousie Square East, Calcutta-1.
3. Messrs. Atta's Iron Foundry,
171, Grand Trunk Road, (North), Salkia, Howrah.
4. Messrs. Air Conditioning Corpn. Pr. Ltd.,
GILLANDER HOUSE,
Netaji Subhas Road, Calcutta-1.
5. Messrs. American Spring & Pressing Works Limited.,
MARVE HOUSE, Malad, Bombay.
6. Messrs. Atlas Cycle Industries,
Sonepat, Near Delhi.
7. Messrs. Ajit Industries,
G.P.O. Box No. 1558, Bombay-1.
8. Messrs. Addison and Co. Pr. Ltd.,
158, Mount Road, Madras-2.
9. Messrs. Asia Engineering Co.,
39, Nagdevi Street, Bombay-3.
10. Messrs. Alfa Engineering Works,
Hassan Chambers, Parsee Bazar Street, Post Box No. 1284,
Fort, Bombay-1.

"B"

11. Messrs. B. R. Herman & Mohatta (I) Ltd.,
19, British Indian Street, Calcutta-1.
12. Messrs. Banwarilall Parsotamdas,
29, Bastolla Street, Calcutta.

13. Messrs. B. S. Bugga and Co.,
22, Canning Street, Calcutta-1.
14. Messrs. Bagri Iron and Steel Co.,
138, Canning Street, First Floor, Room No. 20, Calcutta-1.
15. Messrs. Bajoria Agency Pr. Ltd.,
Post Box No. 2723, 174, Mahatma Gandhi Road, Calcutta.
16. Messrs. Bharat Electronics Pr. Ltd.,
Jalahalli, P.O., Bangalore.
17. Messrs. Batliboi and Co.,
Forbes Street, Fort, Bombay.
18. Messrs. Behar Fire Bricks and Potteries Ltd.,
22, Strand Road, Calcutta.
19. Messrs. Bengal Rolling Mills Ltd.,
67-B, Netaji Subhas Road, Calcutta-1.
20. Messrs. Bharat Barrel & Drum Mfg. Co., Ltd.,
95, Ferguson Road, Lower Parel, Bombay-13.
21. Messrs. Bharat Industries and Commercial Corporation,
TOWER HOUSE, Chowringhee Square, Calcutta-1.
22. Messrs. Binani Metal Works Ltd.,
38, Strand Road, Calcutta-1.
23. Messrs. Berry Brothers,
135, Canning Street, Calcutta-1.
24. Messrs. British India Electric Construction Co., Ltd.,
6, Mayurbhanj Road, Calcutta-23.
25. Messrs. Bengal Industries,
132, Cotton Street, Calcutta.
26. Messrs. Bharat Tool Mfg. Co., Pr. Ltd.,
Swastik Mills Compound, Lower Parel, Bombay-13.
27. Messrs. Blue Star Engineering Co. (Bombay) Ltd.,
Kasturi Buildings, Jamshedji Tata Road, Bombay-1.

28. Messrs. Burn and Co.,
Post Box No. 2, Howrah.
29. Messrs. Bata Shoe Co. Pr. Ltd.,
Batanagar, 24-Parganas, Calcutta.
30. Messrs. Britania Engg. Co., Ltd.,
MCLEOD HOUSE, 3, Netaji Subhas Road, Calcutta.
31. Messrs. Bengal Enamel Works,
60/2, Dharamtalla Road, Calcutta-13.

"C"

32. Messrs. Calcutta Expanded Metal Mfg. Co., Ltd.,
P/16, Kalakar Street, Calcutta-7.
33. Messrs. Cooper Engineering Ltd.,
Satara Road, S. Railway, South Satara Dist.
34. Messrs. Chunnilal Prabhudas & Co. Pr. Ltd.,
55/58, Canning Street, Calcutta.
35. Messrs. Carborandum Universal Ltd.,
52/53, Jehangir Street, Madras-1.
36. Messrs. Crompton Parkinson Works Pr. Ltd.,
Haines Road, Worli, Bombay-18.
37. Messrs. C. R. Sonalkar,
Harihar, Mysore State.
38. Messrs. Canara Workshops Ltd.,
Post Box No. 12, Mangalore-3.
39. Messrs. Crown Cork Mfg. Co. (CALCUTTA),
1-A, Umakanta Sen Lane, Calcutta-30.
40. Messrs. Dhandayuthapani Foundry Pr. Ltd.,
Post Box No. 278, Pappanaickenpalayam, Coimbatore.
41. Messrs. District Co-operative Federation Ltd.,
Sardana Road, Meerut.
42. Messrs. D. N. Sircar & S. K. Das,
6, Maharshi Debendra Road, Burra Bazar, Calcutta.

43. Messrs. Devidayal Stainless Steel Industries Pr. Ltd.,
Post Box No. 6224, Darukhana, Bombay-10.
44. Messrs. Dalmia Iron & Steel Ltd.,
4, Dalhousie Square East, Calcutta-1.
45. Messrs. Dorr Oliver India Ltd.,
The International, 16, Queens Road, Estate, Bombay-1.

"E"

46. Messrs. Engineering Works of India Private Ltd.,
20, Ultadanga Road, Calcutta.
47. Messrs. Eyre Smelting Pr. Ltd.,
5, Hide Road, Kidderpore, Calcutta-23.
48. Messrs. East End (India) Pr. Ltd.,
35, Chittaranjan Avenue, Calcutta-12.
49. Messrs. Electric Construction and Equipment Co., Ltd.,
9, Kaliprosanna Singhee Road, Cossipore, Calcutta-2.
50. Messrs. Electronics Ltd.,
Connaught Place, New Delhi.
51. Messrs. Eastland Mechanical and Electrical Industries
Pr. Ltd.,
19/2, Bechu Chatterjee Street, Calcutta-9.
52. Messrs. Enfield India Limited.,
"ROYAL ENFIELD BUILDING",
Tiruvottiyur High Road, Madras-19.
53. Shri S. S. Choudhury,
Messrs. Exporters and Distributors (India) Pr. Ltd.,
20, Mango Lane, Calcutta-1.

54. Messrs. Export Agency Services,
16, Avinkatbai Gokhale Street, Bombay-4.

"F"

55. Messrs. Forge and Blower Co.,
Naroda Road, Ahmedabad-2.

"G"

56. Messrs. G. G. Dandekar Machine Works Ltd.,
Dandekarwadi, Bhiwandi, Thana District.
57. Messrs. Guest, Keen, Williams Ltd.,
41, Chowringhee Road, Calcutta.
58. Messrs. Godrej & Boyce Mfg. Co. Pr. Ltd.,
Lalbaug, Parel, Bombay.
59. Messrs. Gramophone Co., Ltd.,
Post Box No. 48, Calcutta.
60. Messrs. Gobindo Sheet Metal Works & Foundry Works,
210, Mahatma Gandhi Road, Calcutta-7.
61. Messrs. Grindwell Abrasives Ltd.,
Post Box No. 78, Bombay-1.
62. Messrs. General Radio and Appliances Pr. Ltd.,
3, Madan Street, Calcutta-13.

"H"

63. Messrs. Harbanslal Malhotra and Sons Pr. Ltd.,
18, Netaji Subhas Road, Calcutta-1.
64. Messrs. Hindustan Export and Import Corporation Pr.
Ltd.,
Ananand Bhawan, Hornby Road, Bombay-1.
65. Messrs. Hindco Lighting Industries Private Ltd.,
29, New Queen's Road, Bombay-4.
66. Messrs. Heatly and Gresham Ltd.,
Post Box No. 225. 9, Forbes Street, Bombay-1.
67. Messrs. Hindustan General Electrical Corporation,
12, India Exchange Place, Calcutta-1.
68. Messrs. Hindustan Motors Ltd.,
8, India Exchange Place, Calcutta-1.
69. Messrs. Howrah Trading Co., Ltd.,
8, Dalhousie Square East, Calcutta-1.

70. Messrs. Hyderabad Allwyn Metal Works Ltd.,
Sanathnagar, P.O. Hyderabad.
71. Messrs. Hindustan Wirenetting Co. Pr. Ltd.,
55-57, Nagdevi Cross Lane, Bombay-3.
72. Messrs. Hirji and Co.,
20, Pullock Street, Calcutta-1.
73. Messrs. Hindustan Electric Co., Ltd.,
Graham Road, Ballard Estate, Bombay-1.
74. Messrs. Hope Prudhome and Co., Ltd.,
7, Wellesley Place, Calcutta.
75. Messrs. Hindustan Steel Products,
20/1, Asaf Ali Road, New Delhi.

"T"

76. Messrs. India Electric Works Ltd.,
Diamond Harbour Road, Calcutta-34.
77. Messrs. Indian Iron & Steel Co., Ltd.,
12, Mission Row, Calcutta.
78. Messrs. Indian Steel and Wire Products Ltd.,
Indranagar, P.O., Jamshedpur.
79. Messrs. Indian Conduit Industries,
G. T. Road, Panipat.
80. Messrs. International Machines Corporation,
16, Canning Street, Calcutta-1.
81. Messrs. India Crown Corks Co., Pr. Ltd.,
Post Box No. 278, Ballard Estate, Bombay-1.
82. Messrs. Ice Machinery Mart,
Barafkhana, Gwalior, M. P.
83. Messrs. India Thermit Corpn. Ltd.,
Behari Niwas, Kanpur.

“J”

84. Messrs. J. J. H. Industries Pr. Ltd.,
174, Mahatma Gandhi Road, Calcutta-7.
85. Messrs. J. K. Steel Ltd.,
7, Council House Street, Calcutta-1.
86. Messrs. Jay Engineering Works Ltd.,
183/A, Prince Anwar Shah Road, Calcutta-31.
87. Messrs. Jeewanlal (1929) Ltd.,
31., Netaji Subhas Road, Calcutta-1.
88. Messrs. Jaipur Metals and Electricals Ltd.,
Station Road Jaipur, Rajasthan.
89. Messrs. Jyoti Limited.,
Post Chemical Industries, Baroda-3.
90. Messrs. Jupiter Commercial Co., Ltd.,
7, Swallow Lane, Calcutta-7.
91. Messrs. Jeetmull Jaichand Lall,
113, Netaji Subhas Road, Calcutta-1.
92. Messrs. Jayanand Khira and Co., Pr. Ltd.,
Kothare Bldgs., Sandhurst Bridge, Bombay.
93. Messrs. Jindal (I) Pr. Ltd.,
161/1, Mahatma Gandhi Road, Calcutta-7.
94. Messrs. Jessop and Co., Ltd.,
63, Netaji Subhas Road, Calcutta-1.
95. Messrs. Jaswanth Iron and Textile Works,
Madhavlal Colony, Ahmedabad-2.

“K”

96. Messrs. Kalinga Tubes Ltd.,
33, Chitaranjan Avenue, Calcutta-12.
97. Messrs. Kirloskar Oil Engines Limited,
Elphinstone Road, Kirkee, Poona-3.

98. Messrs. Kamani Engineering Corporation Ltd.,
Agra Road, Kurla North, Bombay-37.
99. Messrs. Karnani Metal Fabricators and Electro Depositors,
3/1, Mohan Bagan Lane, Calcutta-4.
100. Messrs. Krishnalal Thirani and Co., Ltd.,
ILACO HOUSE (5th floor), 1/3, Brabourne Road,
Calcutta-1.
101. Messrs. Kumardhubi Fireclay and Silica Works Ltd.,
Chartered Bank Building, India Exchange Place,
Calcutta-1.
102. Messrs. Kirloskar Brothers Ltd.,
Kirloskarwadi, South Satara Dist.
103. Messrs. Khemchand Rajkumar,
33, Netaji Subhas Road, Calcutta-1.
104. Messrs. Kumardhubi Engg. Works Ltd.,
Chartered Bank Building, India Exchange Place, Calcutta.
105. Messrs. Khira Steel Works Pr. Ltd.,
Ghodbunder Road, Santa Cruz, Bombay-23.
106. Messrs. Kewalraj and Co. Pr. Ltd.,
"SITARAM BUVAN," (2nd floor), 369, Girgaum Road,
Bombay-2.
107. Messrs. Kedarnath Parsotamdas and Co. Pr. Ltd.,
37, Netaji Subhas Road, Calcutta-1.
108. Messrs. Kulko Engineering Works Ltd.,
Ichalkaranji, Dist. Kolhapur.
109. Messrs. Kumar Industries Pr. Ltd.,
20/22, Industrial Colony, Naini, Allahabad.
110. Messrs. Kamani Metals and Alloys Ltd.,
Factory Sales Division, (Export Sectional), Agra Road,
Kurla North, Bombay-37.
111. Messrs. Kohinoor (India) Pr. Ltd.,
Kohinoor Buildings, University Road, Varanasi-5.

"L"

- 112. Messrs. Larsen and Tubro Ltd.,
I. C. HOUSE, Dougall Road, Ballard Estate, Bombay.
- 113. Messrs. Lallubhai Amichand Pr. Ltd.,
Post Box No. 2100, 48—50, Kansara Chawl, Bombay-2.

"M"

- 114. Messrs. Matchwell Electricals (India) Pr. Ltd.,
Post Box No. 156, New Delhi.
- 115. Messrs. Mahindra & Mahindra Ltd.,
31. Chowringhee Road, Calcutta-16.
- 116. Messrs. Malleable Iron and Steel Castings Co.,
Mathurdas Mills Compound, Lower Parel, Bombay-13.
- 117. Messrs. Mansfield Oil Gas Co., Ltd.,
16, Radhanath Chowdhury Road, Calcutta-15.
- 118. Messrs. Maya Engineering Works Pr. Ltd.,
200-A, Shyamaprasad Mookherjee Road, Calcutta.
- 119. Messrs. Metal Box Co. of India Ltd.,
BARLOW HOUSE, 59/C, Chowringhee Road,
Calcutta-20.
- 120. Messrs. Motor & Machinery Manufacturers Ltd.,
31, Chittaranjan Avenue, Calcutta.
- 121. Messrs. Metro Wood & Engineering Works Pr. Ltd.,
Victoria Iron Works Compound, Dhudeswar Road,
Ahmedabad-1.
- 122. Messrs. Madhoram Moolchand,
80/82, Nagdevi Street, Bombay-3.
- 123. Messrs. Man Industrial Corpn. Ltd.,
Near Loco, Post Box No. 131, Jaipur, Rajasthan.
- 124. Messrs. M. L. Shrofl,
12, Chowringhee Road, Calcutta-13.
- 125. Messrs. Mazagon Dock Ltd.,
Dockyard Road, Mazagon, Bombay.

126. Messrs. M. C. Mowjee and Co.,
46, Ezra Street, Calcutta-1.
127. Messrs. Mcneill and Barry Ltd.,
2, Fairlie Place, Calcutta-1.
128. Messrs. Metal Goods Mfg. Co., Ltd.,
Vidyapith Road, Varanashi-2.
129. Messrs. Mysore Kirloskar Ltd.,
Yanthrapur, P.O., Harihar, Mysore State.
130. Messrs. Minimax Ltd.,
Mercantile Buildings, Lall Bazar Street, Calcutta.
131. Messrs. Mechanical Engineering Co. Pr. Ltd. (Since
Resigned)
25, Swallow Lane, Calcutta-1.

“N”

132. Messrs. National Iron and Steel Co., Ltd.,
51, Stephen House, 4, Dalhousie Square East, Calcutta-1.
133. Messrs. National Industrial Works,
380, Girgaum Road, Bombay-2.
134. Messrs. National Castings Co.,
8, Dalhousie Square East, Calcutta-1.
135. Messrs. National Engineering Industries,
India Exchange, 5th floor, Calcutta-1.
131. Messrs. National Conduits Pr. Ltd.,
Kashmeregate, Delhi.

“O”

137. Messrs. Orient General Industries,
6, Ghore Bibi Lane, Narkeldanga, Calcutta-11.

“P”

138. Messrs. Praga Tools Corpn. Ltd.,
17, Saifabad, Hyderabad.

139. Messrs. Premier Automobiles Ltd.,
Agra Road, Kurla, Bombay-37.
140. Messrs. Punjab Engineering Works Ltd.,
77, Netaji Subhas Road, Calcutta-1.
141. Messrs. Purushottam Ramji and Sons Pr. Ltd.,
12, Raja Woodmunt Street, Calcutta-1.
142. Messrs. Peal Cycle Industries Pr. Ltd.,
11/3, Asaf Ali Road, New Delhi-1.
143. Messrs. Port Engineering Works Ltd.,
8, Clive Row, Calcutta-1.
144. Messrs. Pearl Metal Works,
20, Wadi Bunder Road and Belvedere Hill Road,
Mazagon, Bombay-10.

"R"

145. Messrs. R. S. Julli Ram Sham Lal (Calcutta),
19, Maharshi Debendra Road, Calcutta-7.
146. Messrs. Ramchander Heeralall,
138, Canning Street, Calcutta.
147. Messrs. Radio Lamp Works Ltd.,
45-47, Veer Naraiman Road, Bombay-1.
148. Messrs. Rita Mechanical Works,
2, Council Flats, Mirdard Lane, New Delhi.

"S"

148. Messrs. Shree Viswakarma Industries,
192, Cross Street, Calcutta-1.
150. Messrs. Shree Ram Mills,
Ferguson Road, Parel, Bombay-13.
151. Messrs. Shree Krishna Pr. Ltd.,
20, Mangoe Lane, Calcutta-1.
152. Messrs. Sen Pandit Ltd.,
Mercantile Buildings, Lall Bazar Street, Calcutta.

153. Messrs Shalimar Tar Products (1935) Ltd.,
6, Lyons Range, Calcutta.
154. Messrs. Shankar Industries,
192, Cross Street, Calcutta.
155. Messrs. Shree Hanuman Industries,
Post Box No. 6771, Calcutta-7.
156. Messrs. Standard Batteries Ltd.,
Vakola, Santa Cruz, Bombay-25.
157. Messrs. Structural Engineering Works Ltd.,
Maneckji Wadia Bldg., 127, Mahatma Gandhi Road,
Fort, Bombay-1.
158. Messrs. Simpson and Co., Ltd.,
202/203, Mount Road, Madras-2.
159. Messrs. Shalimar Wood Products Ltd.,
138, Canning Street, Calcutta-1.
160. Messrs. Spinning Accessories Pr. Ltd.,
6, Nawab Dilarjaung Road, Cossipore, Calcutta-2.
161. Messrs. S. P. Engineering Corporation,
79/7, Latouche Road,
Post Box No. 218, Kanpur.
162. Messrs. Somani and Co. Pr. Ltd.,
Das Chambers, 25, Dalal Street, Fort, Bombay-1.
163. Messrs. Subbiah Foundry,
Avanashi Road, Coimbatore.
164. Messrs. Saurashtra Industries Pr. Ltd.,
Ranchand Buvan, Opera House, Bombay-4.
165. Messrs. Sivadas and Co.,
I.C. Tin Factory, Kilikollur, Quilon, Kerala State.
166. Messrs. Standard and Co.,
123/394, Fazulganj Factory Area, Kanpur.
167. Shankar Iron and Engineering Works Pr. Ltd.,
52/1, Dr. Abani Dutta Road, Howrah.

"T"

- 168. Messrs. Tata Iron and Steel Co., Ltd.,
23-B, Netaji Subhas Road, Calcutta-1.
- 169. Messrs. Tatanagar Foundry Co., Ltd.,
51, Stephen House, 4, Dalhousie Square East, Calcutta-1.
- 170. Messrs. Tayabi Bucket Factory,
174-178, Janjekar Street, Bombay-3.
- 171. Messrs. Textile Machinery Corporation Ltd.,
Belgharia, 24-PARGANAS.

"U"

- 172. Messrs. United Engineering (Eastern) Corporation,
22, Canning Street, Calcutta-1.
- 173. Messrs. United Metal Industries,
14, Noormull Lohia Lane, Calcutta-7.
- 174. Messrs. Universal Screw Factory,
Cheharta, Amritsar.
- 175. Messrs. Universal Trunk Depot,
87, Abdul Rehman Street, Bombay-3.
- 176. Messrs. United Commercial and Industrial Co. Pr. Ltd.,
192, Cross Street, Calcutta-7.

"V"

- 177. Messrs. Vinod Engineering Works,
P/43, Lower Chitpore Road, Calcutta.
- 178. Messrs. Voltas Ltd.,
16, Graham Road, Ballard Estate, Bombay-1.
- 179. Messrs. Viswakarma Construction Pr. Ltd.,
31, Chittaranjan Avenue, Calcutta-12.
- 180. Messrs. Vulcan Mechanical Industries, Sonawala Estate
Compound, Tardeo, Bombay-7.

"W"

- 181. Messrs. William Jacks and Co., Ltd.,
16, Netaji Subhas Road, Calcutta.

182. Messrs. Orient Metal Industries,
77, Bow Bazar Street, Calcutta.
183. Messrs. New Heven Steel Ball Corporation Pr. Ltd.,
Nanjee Buildings, Second Floor, 17/B, Horinman Circle,
Bombay-1.
184. Messrs. Swastik Rubber Products Ltd.,
SWASTIK HOUSE, Behind Kirkee Railway Station,
Poona-3.
185. Messrs. New Engineering Works,
64, Kalyan Street, Bombay-9.

Additional Members.

186. The Aluminium Industries Ltd.,
Kundara, Kerala.
287. Associated Steel Products Corporation,
23/24, Radha Bazar Street, Calcutta-1.
188. Messrs. Amco Batteries (Pvt.) Ltd.,
Mysore Road, Bangalore City.
189. Messrs. Avon Cycles Pvt. Ltd.,
Industrial Area 'B', Ludhiana.
190. Messrs. Azad Industries,
78/80, Bhajipala Lane, Bombay.
191. Messrs. Anandji Haridas & Co. Pvt. Ltd.,
165-A, Frere Road, Bombay-1.
192. Messrs. Ajit Radio Corp.
34, Vithaldas Road, Bombay-2.
193. Messrs. Amar Industries,
Miller Ganj, Ludhiana.
194. Messrs. A. K. Kaliappa Chettiar & Sons,
P.B. No. 14, Ernakulam.

195. Messrs. Braithwaite and Co. (India) Ltd.,
Hide Road, Kidderpore, Calcutta-23.
196. Messrs. Bhagwandas Jagannath,
633, Chadni Chowk, Delhi-6.
197. Messrs. British Machinery Supplies Co.,
Nai Sarak, Delhi-6.
198. Bharat Industries (Regd.),
Dinanagar.
199. Messrs. Britannia Talking Machine Co. (Cal.),
184, Dharamatolla Street, Calcutta.
200. Messrs. Bhartia Electric Steel Co., Ltd.,
1 & 2, Old Court House Corner, Calcutta-1
201. Messrs. Cromelite (India) Pvt. Ltd.,
P-35, India Exchange Place, Calcutta-1.
202. Messrs. C. M. Smith & Sons,
"Dashrathwadi", Court Road, Nadiad (W. Rly).
203. Messrs. Chunilal B. Mehta,
251, Argyle Road, Iron Market, Carnac Bunder,
Bombay-9.
204. Crown Industries Corporation,
56, Jamunalal Bazaz Street, Calcutta-7.
205. Messrs. Champion Engineering Works Pvt. Ltd.,
Ghodbhunder Road, Goregaon, Bombay-62.
206. Messrs D. N. Singha & Co.,
39/1, College Street, Calcutta-12.
207. Messrs. Delhi Iron & Steel Co. Pvt. Ltd.,
G. T. Road, Ghaziabad (U.P.).
208. Messrs. Devidayal Cable Industries Pvt. Ltd.,
Gupta Mills Estate, Darukhana, Reay Road, Bombay-10.
209. Messrs. Delta Engineering Co., Pvt. Ltd.,
Chhipi Tank, Meerut.

210. Messrs. D. R. Kumar Brothers,
P-10, New Howrah Bridge Approach Road, Calcutta-1.
211. Messrs. Devidayal Metal Industries Private Ltd.,
Darukhana, Reay Road, Bombay-10.
212. Messrs. Easun Engineering Co., Ltd.,
5-7, Second Line Beach, Madras-1.
213. Messrs. Fedders Lloyds Corporation Pvt. Ltd.,
Punj House, M-13, Connaught Circus, New Delhi-1.
214. Messrs. Goodearth Private Limited,
16-A, Asaf Ali Road, Post Box No. 672, New Delhi.
215. Messrs. G. S. Kashyap & Sons,
Pataudi House, Daryagang, Delhi-7.
216. Messrs. Glolite Electricals,
Husainabad Compound, Champsi Bhimji Road, Mazagaon,
Bombay-10.
217. Messrs. Gandhi Engineering Corpn.
62/1A, Netaji Subhas Road, 2nd Floor, Room No. 17,
Calcutta-1.
218. Messrs. Greysham & Co.,
249, Kandla Kashan, Fatehpuri, Delhi-6.
219. Messrs. Hindustan Machine Tools Limited,
Jalahalli, P.O., Bangalore.
220. Messrs. Hind Trading & Mfg. Co.,
Gali Barana, Bara Tooli, Sadar Bazar, Delhi-6.
221. International Wirenail Mfg. Co.,
196-B, C. R. Avenue, Calcutta-7.
222. Messrs. Indian Flange Mfg. Co., Pvt. Ltd.,
P2, Tartolla Road, Calcutta-24.
223. Messrs. Indian Trading Corpn.,
Gambhirpura, Alligarh, U.P.

224. Messrs. India Works,
Aslamabad, G. T. Road, Jullundur City.
225. Messrs. Indian Standard Wagon Co., Ltd.,
Santa Works, Burnpur, Burdwan.
226. Messrs. Janta Steel & Metal Co-operative Industrial
Society Ltd.,
138, Canning Street, 3rd Floor, Calcutta-1.
227. Messrs. Janta Steel & Metal Co-operative Industrial Society
Ltd.,
5948, Ballimaran, Delhi-6.
228. Messrs. J. B. Advani—Oerlikon Electrodes Pvt. Ltd.,
Agra Road, Bhandup, Bhandup, Bombay-78.
229. Messrs Jashwantlal Katilal,
Jawahar Mansion, Fanaswadi, Thakurdwar Road,
Bombay-2.
230. Messrs. Jain Wire Netting Stores,
62, Netaji Subhas Road, Calcutta-1.
231. Messrs. Kaithal Co-op. Industrial Wire Netting Society
Limited,
Kaithal, Punjab.
232. Khandelwal Manufacturing Corpn. Pr. Ltd.,
6, Itola Street, Bombay-9.
233. Messrs. Kosan Metal Products Pvt. Ltd.,
Third Floor, Luxmi Insurance Building, Sir P. M. Road,
Bombay-1.
234. Messrs. K. R. Beri & Co.,
Hoshiarpur Road, Jullundur City.
235. Messrs. Madanlal and Company, Limited,
89, Netaji Subhas Road, Calcutta-1.
236. Messrs. Madan Machine Tools, (Since Resigned)
17-DLF's Industrial Area, Najaf Garh Road,
New Delhi-15.

237. Messrs. Mital Rolling Mills,
Bugh Bazar, Moradabad.
238. Messrs Ma costeels,
1076, Haines Road, Worli Naka, Bombay-18.
239. The Mysore Electro Chemical Works Ltd.
Post Box No. 1022, Bangalore-3.
240. Messrs. Millsko Traders,
2, Taksal, Manick Chowk, Jhansi.
241. Messrs. McKenzie Philip (I) Pvt. Ltd.,
Ellison House, 9, Ram Bagh, Old Rohtak Road, Delhi-6.
240. Mechanics (I) Pvt. Ltd.,
20-21, Burtolla Street, Calcutta-7.
243. National Iron & Galvanising Works,
222 Chittaranjan Avenue, Calcutta-6.
244. Messrs. Nathmall Girdharilall,
134/1, Mahatma Gandhi Road, Calcutta-7.
245. The Oriental Metal Pressing Works Private Ltd.,
131, Woreli, Bombay-18.
246. Messrs. Payen—Talbros Private Limited,
771/3, Najafgarh Industrial Area, New Delhi-15.
247. Polar Electric Fan Marketing Co.,
168-B, Cotton Street, Calcutta-7.
248. Messrs. Rex Engineering Company,
71-A, Netaji Subhas Road, Calcutta-1.
249. Messrs. Rashtriya Metal Industries Ltd.,
Kurla Road, P.O.J.B. Nagar (Andheri), Bombay-43.
250. Messrs. Ram Krishna Kulwant Rai,
33, Netaji Subhas Road, Calcutta-1.
251. Messrs. Ralli Fan Pvt. Ltd.,
Ralli House, 21, Ravelin Street, Fort, Bombay.

252. Messrs. Riyazuddin Gulam Mohinuddin Delhiwala,
Bellasis Road, Sukhlaji Street, Inside Gosab Stable,
Bombay.
253. Messrs. Rohilkhand Industries Pvt., Ltd.,
Nainital Road, Bareilly (U.P.).
254. Messrs. Roger Engineering Works,
10, Clive Row, Post Box No. 183, Calcutta.
255. Messrs. Steel Age Industries Pvt. Ltd.,
Opposite: Post Office, Mazagaon, Bombay.
256. Messrs. Shree Laxmi Iron & Steel Works Pvt. Ltd.,
P-16, Kalakar Street, Calcutta-7.
257. Messrs. Steel & Allied Products Ltd.,
17, Brabourne Road, (1st Floor), Calcutta-1.
258. Messrs Sigil India Services Private Ltd.,
381, Dadabhoy Narwaji Road, Bombay-1.
259. Messrs. Saru Smelting and Refining Corn. Ltd.,
Sardhana Road, Near Cantt. Rly Station, Meerut.
260. Messrs. Saurashtra Iron Foundry & Steel Works Pvt. Ltd.,
Mahatma Gandhi Road, Khargate, Bhavnagar, (Saurashtra).
261. Messrs. Steel Products Ltd.,
96, Garden Reach Road, Calcutta-23.
262. Messrs. Shree Keshav Industries Limited,
9, Jagmohan Mullick Lane, Calcutta-7.
263. Messrs. Sanganoria Company Pvt. Ltd.,
9, Jagmoman Mullick Lane, Calcutta-7.
264. Messrs. Sayaji Iron & Engineering Co. (Private) Ltd.,
Chhani Road, Baroda-2.
265. Messrs. Sur Enamel & Stamping Works Private Ltd.,
24. Middle Road, Entally, Calcutta-14.
266. Messrs. Saraf Industries,
34, Pusa Road, New Delhi-5.

267. Messrs. S. E. A. Corporation (I) Pvt. Ltd.,
P-22, Swallow Lane, Calcutta-1.
268. Messrs. Shree Bajrang Electric Steel Co. Pvt. Ltd.,
9, Waterloo Street, P.O. Box No. 682, Calcutta-1.
269. Messrs. Shukla Engineering Works,
76/125, Badshahi Nakas, Kanpur.
270. Messrs. Thakurdas Surekha Iron Foundry Ltd.,
172, J. N. Mukherjee Road, Salkia, Howrah.
271. Messrs. Tube Investments of India Limited,
Post Box No. 1357, 52/53, Jehangir Street Madras-1.
272. Messrs. Universal Industries,
22BC, Udyognagar, Rajkot.
273. Messrs. Union Carbide India Limited,
1 & 3, Brabourne Road, Calcutta.
274. Messrs. Unico Overseas Corporation,
Hauz Quazi, Delhi-6.
275. Messrs. V. Chhibber & Co.,
22-E, Bellasis Road, Byculla, Bombay-8.
276. Messrs. Walchandnagar Industries Limited,
Construction House, Ballard Estate, Bombay-1.
277. Messrs. Wheel & Rim Company of India Pvt. Ltd.,
"Huzur Gardens", Sembiam, Madras-11.
278. Messrs. Wearwall Cycle Co. (I) Ltd.,
46M, Connought Circus, New Delhi.