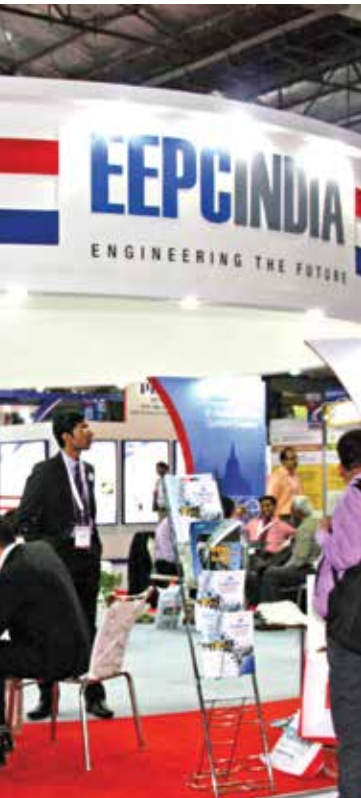




a brief report on IESS IV

16-18 DECEMBER 2014
HALL I, BOMBAY EXHIBITION CENTRE, MUMBAI





IESS IV Fact sheet

IESS – IV FACT SHEET	
SHOW NAME	INDIA ENGINEERING SOURCING SHOW IV
SHOW DESCRIPTION	India's largest international engineering sourcing show organized by EEPC India with the support of the Ministry of Commerce & Industry, Government of India
DATES	16 – 18 December 2014
FREQUENCY	Annual
VENUE	Hall 1 & 2, Bombay Exhibition Centre, Mumbai
SHOW SIZE	Over 12,000 sq m gross
EXHIBITORS	284 Indian companies
FOREIGN DELEGATES	Algeria, Argentina, Australia, Bangladesh, Burkina Faso, Canada, Cyprus, Ecuador, Egypt, France, Germany, Ghana, Hong Kong, Iran, Jordan, South Korea, Malawi, Myanmar, Norway, Oman, Poland, Russia, Saudi Arabia, Scotland, Serbia, Singapore, South Africa, Spain, Sri Lanka, Tanzania, Thailand, Turkey, UAE, Uganda, UK, Ukraine, Uzbekistan, Vietnam, Zimbabwe
VISITORS	Over 10,000 professional visitors from India and overseas
COUNTRY PAVILIONS	Poland and Thailand
PARTNER COUNTRY	Poland
PARTNER STATE	Gujarat
INDIAN PARTICIPATION	Prominent participation by BHEL, Engineers Projects India Ltd, Finolex Cable, HECL, Kirloskar Brothers Ltd, Atul Auto Ltd, Mazagon Dock Ltd, MMTC Ltd, SIDBI, Shakti Pumps (I) Ltd
MINISTRY / DEPTTS.	Ministry of External Affairs, Department of Heavy Industry, MSME, CSIR, IIT – Bombay
STATE GOVERNMENT	Gujarat, Bihar, Jharkhand, Chhattisgarh, Karnataka, Odisha
INDUSTRIAL DISPLAY	Drones, 3D Printing, Robotic Cleaning, Swachh Bharat Abhiyan
VVIP PRESENCE	State Minister of Economy, Republic of Poland Minister of Agriculture and Livestock Breeding Sagaing Region, Government of Myanmar
FOCUS SECTORS	<ul style="list-style-type: none"> • Industrial Supplies & Subcontracting • Metal & Shop Floor Expo • Industrial & Electrical Machinery • Automotive Components • Innovation and Technology • Retail Engineering • Investments & Engineering Project Exports
CONFERENCES	<ul style="list-style-type: none"> • India UAE Business Forum • India Poland Partnership Forum • Skill Development in Manufacturing Sector • International Business – Role of Exim Bank and Global Procurement Consultants Ltd. • Home Depot – Retail Engineering & DIY Construction items • CXO Forum – Panel discussion on Manufacturing in Vibrant India • Branding Workshop • Smart Cities Conference • Innovations & Technology Seminar • Modern Manufacturing Summit – Attracting Investments: Make your Business Grow • Eurasia Business Forum • Vendor Development Meet by India PSUs – CXO Procure-India: New Paradigms in Government Procurement • FIAT Global Sourcing Meet • Global Sourcing Meet by SECO Tools India Pvt Ltd • Global Sourcing Meet by NIS, Petroleum Industry of Serbia • CLAAS Global Sourcing Meet • Modern Manufacturing Summit – Vision in Manufacturing 2015 vs 2030
WEBSITE	www.iesshow.in
IESS 2015	24–26 November 2015, Bombay Exhibition Centre, Goregaon, Mumbai

Focus products of IESS IV

Keeping in view global sourcing trends, India Engineering & Sourcing Show focussed on the following profiles:



Programme Schedule

DAY I

16 December 2014, Tuesday

Venue: Hall 1, Bombay Exhibition & Convention Centre, Goregaon East, Mumbai

10:00 - 18:00	Exhibition			
10:00 - 11:30	Event Inauguration Venue: Hall 2, BEC			
11:45 - 12:45	Press Conference			
15:00 - 17:00	Indo – Polish Partnership Forum Venue: B2B Conference Hall			
14:00 - 16:00	UAE Business Forum Venue: Seminar Room A, BEC	Seminar on Skill Development in Manufacturing sector Venue: Seminar Room B, BEC	Global Sourcing meet by Global Procurement Consultants Ltd. & EXIM Bank of India Venue: Seminar Room C, BEC	Global Sourcing meet by Home Depot - Retail Engineering and DIY Construction items Venue: Seminar Room D, BEC
17:30 - 19:30	CXO FORUM - Panel Discussion on MANUFACTURING IN VIBRANT INDIA (By Invitation only) Venue: Hall2, Bombay Exhibition & Convention Center, Goregaon East, Mumbai			

DAY II

17 December 2014, Wednesday

Venue: Hall 1, Bombay Exhibition & Convention Centre, Goregaon East, Mumbai

10:00 - 18:00	Exhibition			
10:00 - 18:00	Reverse Buyer Seller Meet			
10:00 - 12:30	Branding Workshop Venue: Seminar Room A, BEC	Smart City Theme Summit Venue: Seminar Room B, BEC	Innovation and Technology Summit Venue: Seminar Room C, BEC	Modern Manufacturing Summit Theme: Attracting Investments: 'Make your Business Grow' Venue: Seminar Room D, BEC
14:00 - 16:00	Eurasia Business Forum Venue: Seminar Room A, BEC	Vendor Development Meet by Indian PSU Venue: Seminar Room B, BEC	Global Sourcing Meet Fiat India Automobiles Ltd. Venue: Seminar Room C, BEC	Global Sourcing Meet Honeywell (TBC) Venue: Seminar Room D, BEC

DAY III

18 December 2014, Thursday

Venue: Hall 1, Bombay Exhibition & Convention Centre, Goregaon East, Mumbai

10:00 - 17:00	Exhibition			
10:00 - 12:00	Global Sourcing meet by SECO Tools (I) Pvt Ltd Venue: Seminar Room A, BEC	Global Sourcing meet by NIS SERBIAN PETROLEUM INDUSTRY Venue: Seminar Room B, BEC	Global Sourcing Meet CLAAS (Agri-machinery) Venue: Seminar Room C, BEC	Modern Manufacturing Summit Theme: Vision - Manufacturing 2015 vs 2030 Venue: Seminar Room D, BEC
15:30 - 16:30	Award Distribution to IESS IV participants & closing ceremony			

PARTNERS & SUPPORTING ASSOCIATIONS



Department of Commerce
Ministry of Commerce & Industry
Government of India



SUPPORTING MINISTRIES



सत्यमेव जयते
Ministry of
External Affairs
Government of India



Department of Heavy Industry
Ministry of Heavy Industries and Public Enterprises,
Government of India

PARTNER COUNTRY | PARTNER STATE

Partner Country: Poland



Partner State: Gujarat



PARTNER & SUPPORTING ASSOCIATIONS

Industrial Supply Show Jointly Organised With



Hannover Milano Fairs India Pvt. Ltd

Banking Partner



Association Partners



MSME Solution Partner



Logistics Partner



MEDIA PARTNERS

Magazine Partners



Portal Media



Supporting Media Partners



Highlights of IESS IV

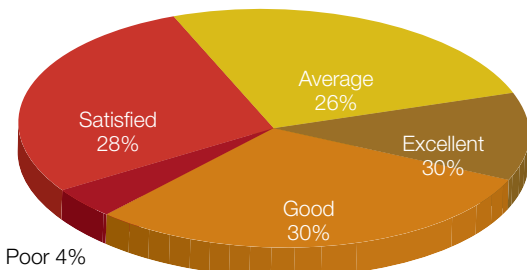
- 212 participants submitted their feedback form by the last day of the show.
- Out of the total respondents, 52% participated in IESS for the first time that speaks for good publicity and advertising of the show.
- 152 respondents made a total number of 7227 contacts with an average of around 48 contacts per participants. Approximately 70% of them were new contacts.
- Only a few of the participants mentioned about their Orders and total amount of orders booked by them was recorded at US\$1.09 million.
- Participants generated 274 enquiries during the show. However, only a handful of them mentioned the value of the enquiries generated by them that amounted to US\$5.56 million.
- Out of the 212 respondents, only 42 mentioned their choice on participation in next IESS. Out of them 36 replied in affirmative and 3 in negative. The rest 3 were still undecided.
- 18.4% of the respondents were able to identify/appoint their agent/distributor during the show while 65% answered in negative. Rest of them did not comment on this issue.

2. Regarding the Impression about the business done by the reporting participants, most of the participants were satisfied while some of them expected better business.
3. Buyers/delegates turnout during the show was more or less on the expected line as more than 80% of the reporting respondents found it as average to good.
4. Quality of buyers also matched the expectation of the participants as 63% of the reporting respondents opined it as excellent or good while only 8% showed dissatisfaction regarding the same.
5. Overall design and planning for the show was quite impressive with over 80% of the respondents viewed it as good or excellent.
6. The show was well publicized. Around 70% of the participants thought that the overall publicity of the show was good or excellent.
7. Over 80% of the reported participants viewed the category of the product exhibited during the show as good or excellent.
8. Quality of seminars and workshops was one of the reasons behind making IESS IV a remarkable success with only 2% mentioning it as poor.
9. Security arrangements was another mentionable achievement of the show where 92% of the respondents were quite satisfied with it.
10. Regarding B2B sessions, the discussions were fruitful for most of the reporting respondents.

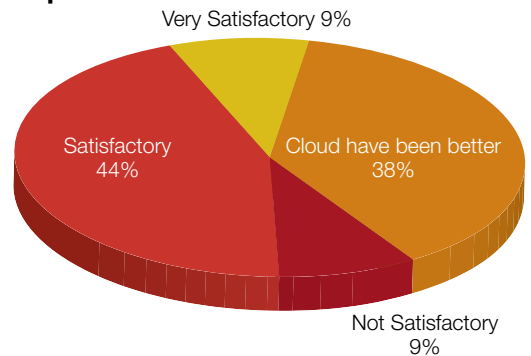
Key takeaways

1. Quality of business visitors was quite satisfactory during IESS IV as per the respondents. Only 4% of the reporting participants were dissatisfied.

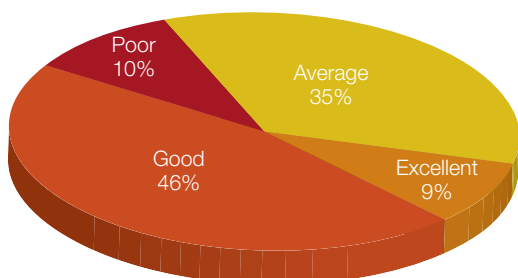
Quality of business visitors



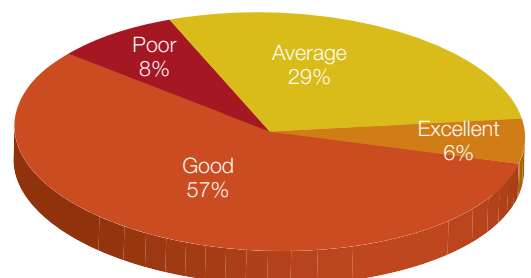
Impressions about business done



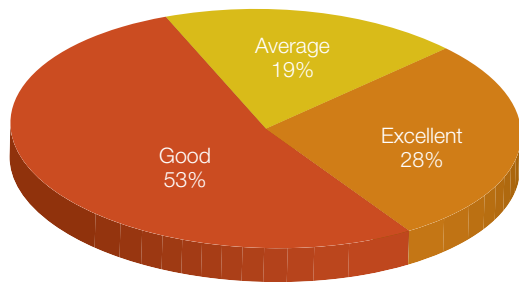
Buyers/delegates turnout



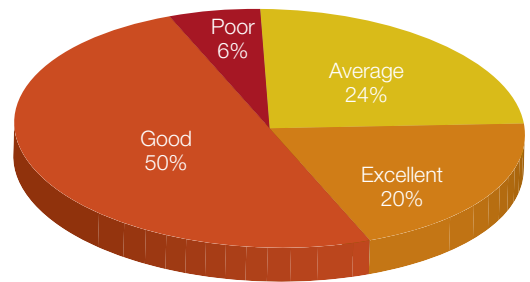
Quality of buyers/delegates



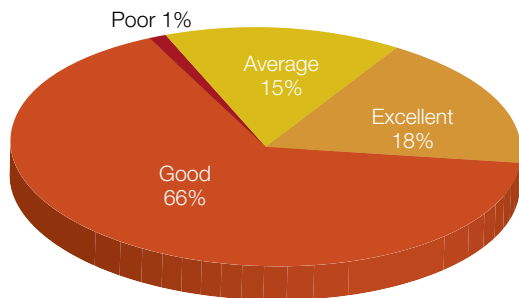
Design and planning



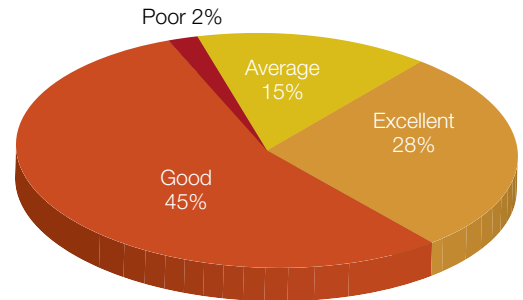
Publicity



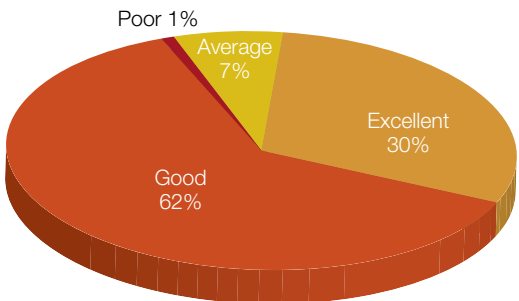
Product category



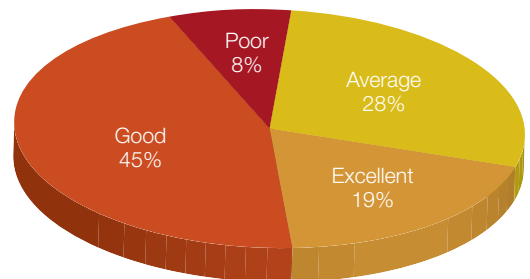
Seminars and Workshops



Security arrangements



B2B matchmaking



Suggestions for further improvement by delegates

- Some of the participants felt quality of foreign delegates was poor and profile of most of the foreign delegates was not up to the mark. A few of them recommended that foreign Delegates should be informed well in advance for B2B meetings.
- Some participants also thought B2B meets should be more selective, relevant and preplanned with exhibitors. Some of them suggested pre-information regarding B2B meet and other vital affairs should have been communicated earlier.
- Although, many participants thought publicity for the event was good, they also found the scope to improve publicity in order to attract more buyers and having more delegates.
- Cleaning arrangements were not up to the mark for some of the participants and they expected it to be improved next time.
- A few of the participants saw lack of genuine buyer from overseas, especially from the African region.

India Engineering Sourcing Show IV a resounding success

The much-awaited fourth edition of the India Engineering Sourcing Show (IESS IV) concluded on a promising note in Mumbai. The three-day mega event, the largest engineering sourcing exhibition held over 16-18 December 2014 at the sprawling Bombay Exhibition & Convention Centre, Goregaon East, Mumbai, was organised by the Union Ministry of Commerce and Industry with EEPC India as the lead agency. For three days, hundreds of exhibitors and visitors, buyers and sellers, technologists and consultants, bureaucrats and diplomats from India and abroad thronged the exhibition centre where the atmosphere was akin to a fairground.

IESS IV was inaugurated jointly by Mr Rajeev Kher, Commerce Secretary, Government of India, and Mr Tomasz Łukaszuk, Ambassador of Poland to India Engineering Sourcing Show IV India. Poland was the Partner Country at IESS IV and an India-Poland Partnership Forum was organised during the exhibition. The other forums were the UAE Business Forum and the Eurasia Business Forum.

This year, the India Engineering Sourcing Show (IESS) 2014 expanded its ambit and included Industrial supply in association with Hannover Milano Fairs India Pvt. Ltd. (HMF), the Indian subsidiary of the largest and oldest engineering trade fair organizer, Deutsche Messe AG, Germany. The Industrial Supply vertical has a very successful track record in Germany, Brazil and China. With Industrial Supply, IESS IV became one of the leading industrial sourcing platform in India for domestic and international audiences.

The fourth India Engineering Sourcing Show was organised with lessons learnt from the first three editions and was even better planned and more extensive than the earlier shows. It expanded its scope and included Industrial Supply in association with Hannover Milano Fairs India Pvt. Ltd (HMF), Deutsche Messe AG, Germany, the Indian subsidiary of the largest and oldest engineering trade fair organiser, Deutsche Messe AG, Germany.



Polish Ambassador Mr Tomasz Łukaszuk



Inauguration of IESS IV: Mr Ravi Capoor, Joint Secretary, Union Ministry of Commerce; Mr Ravi Sehgal, Vice-Chairman, EEPC India; Mr Tomasz Lukaszuk, Ambassador of Poland in India; Mr Rajeev Kher, Union Commerce Secretary; Mr Anupam Shah, Chairman, EEPC India; Mr T S Bhasin, Senior Vice-Chairman, EEPC India; and Mr Rakesh Shah, Former Chairman, EEPC India



EEPC India Chairman Mr Anupam Shah



Union Commerce Secretary Mr Rajeev Kher



Launching EEPC India Calendar on Clean India Campaign: Mr Bhaskar Sarkar, Executive Director & Secretary, EEPC India; Mr Ravi Capoor, Joint Secretary, Ministry of Commerce and Industry, Government of India; Mr Ravi Sehgal, Vice-Chairman, EEPC India; Mr Tomasz Lukaszuk, Ambassador of Poland in India; Mr Rajeev Kher, Union Commerce Secretary; Mr Anupam Shah, Chairman, EEPC India; Mr T S Bhasin, Senior Vice-Chairman, EEPC India; and Mr Rakesh Shah, Former Chairman, EEPC India



Mr Ravi Capoor, Joint Secretary, Union Ministry of Commerce and Industry



EEPC India Senior Vice Chairman Mr T S Bhasin



Mr Ashutosh Gupta, President, India Ecuador Chamber of Commerce and Mr Bhaskar Sarkar, Executive Director and Secretary, EEPC India, signing an MoU on mutual trade cooperation



The Union Commerce Secretary addressing the media

Besides the Ministry of Commerce and Industry, various other ministries and departments of the Union government helped in various ways to make the show a success. Gujarat was the Partner State and there were several other partners who supported the endeavour.

EPC India's new logo, designed to commemorate its 60th year, was released by the Union Commerce Secretary.

The major attraction of IESS IV was the magnificent array of India's technological and engineering prowess, with stalls and pavilions displaying working models of hi-tech machinery and accessories. The star of the show was the drone, an unmanned aerial vehicle built by a team of IIT Bombay graduates, that is deployed by the defence and police forces in the country. Regarding impressions about the business done by the respondents, most were satisfied while some expected better business.

The turnout of buyers/delegates during the show was more or less on expected lines as more than 80 percent of the respondents found it as average to good.

The quality of buyers also matched expectations, as 63 percent said it was excellent or good while only 8 percent showed dissatisfaction.

The overall design and planning for the show was quite impressive with over 80 percent of the respondents saying it as good or excellent.

The show was well publicised. Around 70 percent of the participants thought that the overall publicity of the show was good or excellent.

Over 80 percent viewed the category of products exhibited during the show as good or excellent.

The quality of seminars and workshops was one of the reasons behind making IESS IV a remarkable success. Only two percent said it was poor.

Security arrangements were another mentionable achievement of the show where 92 percent of the respondents were quite satisfied with it.

Regarding B2B sessions, the discussions were fruitful for most of the respondents.

There was a Swachh Bharat pavilion where robot cleaners worked tirelessly to clean and polish and stalls with various new technological innovations.

For visitors there was a wide range of activities to choose from – global sourcing meets by Global Procurement Consultants, Home Depot, FIAT India, Honeywell, SECOTools, NIS Serbian Petroleum Industry, and Class; seminar on skill development in manufacturing; workshop on branding; vendor development meet by Indian PSUs; CXO forums; reverse buyer-seller meets; and summit meets on Smart City, Innovation and Technology, and Modern Manufacturing.



Mr Tomasz Lukaszuk, Ambassador of Poland in India, and Mr Rajeev Kher, Union Commerce Secretary, inaugurating the Polish Pavilion

India-Polish Partnership Forum

Poland was the Partner Country at the 4th edition of India Engineering Sourcing Show. Year 2014 marked the establishment of 60 years of diplomatic relations between India and Poland. There are immense opportunities for cooperation and manufacturing between the two economies particularly in electricals, mechanical appliances, vehicles, airships and vessels.



Mr Rahul Chhabra, Joint Secretary (Central Europe), Union Ministry of External Affairs



Mr Ajay Bisaria, Joint Secretary (Eurasia) in the Union Ministry of External Affairs

More than 20 companies from Poland were present during the show. India-Poland Partnership Forum, a bilateral conference, organised to promote Poland and Polish companies, was held on the first day of the Show and representatives of the Polish Ministry of Economy; Ministry of External Affairs, Government of India; Polish Information and Foreign Investment Agency (PALiIZ); Indo-Polish Chamber of Commerce & Industry and EEPC India made their presentations during the conference.

This was the one of the most important items on the agenda of the Polish economic and investment mission organised by the Ministry of Economy and Polish Information and Foreign Investment Agency (PALiIZ).



Mr Anupam Shah, Chairman, EEPC India, and Ms Monika Piatkowska, Vice-President, Polish Foreign Investment Agency after signing an MoU

India-UAE Business Forum

UAE has emerged as the second most important export destination for Indian engineering products above China and trailing just behind the USA. India's engineering exports grew over 36% in 2013-14 at USD5.07 billion. India has also witnessed increase in engineering imports from UAE by registering an increase of 40% over last three years reaching over USD2 billion in 2013. As per HSBC's

trade forecast 2014, UAE is set to remain as India's top export destination till 2030, while India will emerge as the biggest export and import partner of UAE by that year.

The forum hosted a high-powered business delegation led by the UAE Chamber of Commerce and Industry and discussions were done to open new business and explore investment opportunities in the region.



Mr D S Dhesi, Additional Secretary, Ministry of Commerce, Govt of India (3rd from right) and other dignitaries

Eurasia Business Forum

The Second Eurasia Business Forum was organized on the second day of the show to create awareness about the existing potential in the Eurasian region. The Eurasian region holds tremendous prospects for the engineering sector. According to recent estimates, trade between India and Eurasia has the potential for touching US\$30 billion from the current bilateral trade of approximately US\$ 13.5 billion. However, this potential is not fully explored or tapped. Indian engineering exports to the Eurasian region

countries in 2013-14 have gone down by nearly 14% to US\$747.3082 million compared to US\$870.7816 million in 2012-13. It is against this background that the forum was organized so that the Indian exhibitors, delegates and visitors could learn about the scope and opportunities that exist in this region. It was also discussed how SMEs can take advantage of opportunities available for partnerships in order to grow their businesses further, along with enhancing their processes and productivity.



Release of the handbook on Doing Business in Eurasia

CxO Forum



CxO Procure-India



CLAAS Global Sourcing Meet



Skill Development in Manufacturing Sector



Global Sourcing Meet by Home Depot



FIAT India Global Sourcing Meet



Smart Cities Conference

The Union budget of 2014 has laid much-needed emphasis on infrastructure spending. USD1.1 billion of investment has been earmarked for the creation of 100 smart cities in India.

EEPC India invited domestic players who have expertise in the area to attend the conference. The programme highlighted the various contributions that Indian engineering and manufacturing make in this segment.



Modern Manufacturing Summit



The summit discussed the expectations that MNCs have from SMEs in terms of manufacturing the best-in-class products. It was discussed how SMEs can take advantage of opportunities available for partnerships in order to grow their businesses further, along with enhancing their processes and productivity.



Release of EEPC India's 60th year logo (right) by the Union Commerce Secretary

Innovation and Technology Summit



Release of the handbook on Doing Business in India

Global Sourcing Meet by SECO Tools



IESS IV at a glance





EEPC India's theme pavilion







LIST OF EXHIBITORS

1. Aakar Pipes and Metals Pvt Ltd
2. Abhi Metals
3. Acme Udyog
4. Adityapur Industrial Area Development Authority (AIADA)
5. Admiral Hitech Logistics(India) Pvt Ltd
6. Adroit Control Engineers Pvt Ltd
7. Aerolex Cables Pvt Ltd
8. AG Electro Services
9. Aishloni Copper Alloys Pvt Ltd
10. Akash Forming Technologies
11. Akash Publication
12. Alert Engineering Enterprises
13. Alfa Therm
14. Amiable Impex
15. Amit Cables Industries
16. AMT International
17. Anjali T Precision
18. Arco Electro Technologies Pvt Ltd
19. Asapp Media Pvt Ltd
20. Ashwani Industries
21. Ashwani Metals Pvt Ltd
22. Atlas Machines (India)
23. Atomberg Technologies Pvt Ltd
24. Atul Auto Ltd
25. Autoforms
26. Avon Seals Pvt Ltd
27. Axis Electrical Components (I) Pvt Ltd
28. Azad Engineering Pvt Ltd
29. Bajaj Steel Industries Ltd
30. Best Engineering Technologies
31. Bharat Bijlee Ltd
32. Bharat Heavy Electricals Limited
33. Bio Works-In
34. Bombay Chamber of Commerce and Industry
35. Bombay Industries Association
36. Brasstech Engineering Pvt Ltd
37. Canco Fasteners
38. Capiq Engineering Pvt Ltd
39. Castech Foundries Pvt Ltd
40. Centre for Development of Advanced Computing (C-DAC)
41. Centum Enterprises
42. Chemietron Clean Tech Pvt Ltd
43. Chhatisgarh State Industrial Development Corporation Ltd
44. Chirag Enterprises
45. Chola Turbo Machinery International Pvt Ltd
46. City Development Corporation Pvt Ltd
47. Clastek Engineering Pvt Ltd
48. Corona Steel Industry Pvt Ltd
49. Corrosion Protection Private Limited
50. Covacsis Technologies Pvt Ltd
51. CSIR-Tech Private Limited
52. Culture Instruments
53. Daichi International
54. Dakshin Foundry Pvt Ltd
55. Dawn Motors Pvt Ltd
56. Delisha Engineering
57. Department of Industries, Government of Bihar
58. Design Clinic Scheme for MSMES
59. Designtech Systems Ltd
60. Dharma Brass Industries
61. Directorate of Indigenisation
62. Directorate of Industries
63. Dolphin Rfid Pvt Ltd
64. Dynamic Cables Pvt Ltd
65. Eagle Exports
66. East End Technologies Private Limited
67. Echaar Equipments Pvt Ltd
68. Electromatic Engineers Pvt Ltd
69. Elegant Creations Pvt Ltd
70. ELL Ess Engineering Pvt Ltd
71. Encon Thermal Engineers Pvt Ltd
72. Engineering Projects (I) Ltd
73. Engineering Review
74. Engineers India Ltd
75. Entrepreneurship Development Institute of India
76. ESS EMM Komposit Works Pvt Ltd
77. Fabrimech Engineers Pvt Ltd
78. Fenix Process Technologies Pvt Ltd
79. Filter Machines Pvt Ltd
80. Finolex Cables Ltd
81. Fitt (Foundation For Innovation And Technology Transfer
82. Flexible Abrasives Pvt Ltd
83. Four Square Media Pvt Ltd
84. Freshcream
85. G R Enterprises
86. Gajjar Industries
87. Ganga R.k. Industries Pvt Ltd
88. Gears And Gear Drives (India) Pvt Ltd
89. Goldseal-Saargummi India Pvt Ltd
90. Graduate Agro & Mechanical Engineers
91. Graduate Agro & Mechanical Engineers
92. Grow Controls
93. Guru Kirpa Enterprises
94. Guru Technocast
95. Hannover Milano Fairs
96. Healthera Engineering Pvt Ltd
97. Heavy Engineering Coporation Ltd
98. Hem Industries
99. HMT Machine Tools Ltd
100. Hooghly Alloy & Steels Co. Pvt Ltd
101. HSBC
102. Hycom Engineering (India) Pvt.Ltd
103. Hyderabad Precision Mfg.co.pvt Ltd
104. Hydraulics & Pneumatics
105. Ideaforge Technology Pvt Ltd
106. Igrenenergi Services Pvt Ltd
107. Inac Brass Pvt Ltd
108. India Agrovision Implements Pvt Ltd
109. India Ecuador Chamber of Commerce
110. India Industries
111. India Trade Centre
112. Indian Electrical Industry
113. Industrial Boilers Ltd
114. Industrial Extension Bureau (Indextb) - A Government of Gujarat Organisation
115. Innova Diesel Generators Pvt Ltd

116. Inspiron Engineering Pvt Ltd
117. Institute For Design of Electrical Measuring Instruments (IDEMI)
118. Integrated Electric Co Pvt Ltd
119. Ishan International
120. I-Tech Media Pvt Ltd
121. J. N. Tools
122. Jayashree Electron Pvt Ltd
123. Jharcraft
124. Jimtrade.com (A Division of Jupiter Infomedia Ltd)
125. JST International
126. Kandi Engineering Pvt Ltd
127. Khed Economic Infrastructure Pvt Ltd
128. Kirloskar Brothers Limited
129. Kompass India Information Private Limited
130. Kotecha Steel Forge Pvt Ltd
131. Krishna International
132. Krislur Castomech Pvt Ltd
133. Kumar Metal Industries Pvt Ltd
134. Kusum Engineering Works
135. Lal Baba Seamless Tubes Pvt Ltd
136. Linit Exports Pvt Ltd
137. Loya Pre Engineered Buildings Pvt.Ltd
138. M.k. Engineering Works
139. Machine House (India) Pvt Ltd
140. Madhya Pradesh Trade And Investment Facilitation Corpn. Ltd (MPTRIFAC)
141. Mahabir Industries & Allied Pvt Ltd
142. Mahendra Dished Ends Pvt Ltd
143. Malaysia External Trade Development Corporation (Matrade)
144. Malkar Industries
145. Max Industries
146. Maxflow Fans Manufacturing Pvt Ltd
147. Maxworth Trading Co.
148. Mayura Steel Pvt Ltd
149. Mazagon Dock Limited
150. Mech Engineers
151. Mechem Private Limited
152. Meera & Ceiko Pumps Pvt Ltd
153. Mehta Steels
154. Metal Aids India
155. Metchem Industries
156. Minerals & Metals Review
157. Ministry of External Affairs
158. Miraj Instrumentation Services (I) Pvt Ltd
159. Mmtc Ltd
160. Moldwell Products India Pvt Ltd
161. Naissance-I
162. Nanosniff Technologies Pvt Ltd
163. National Electrical Equipments Corporation
164. National Research Development Corporation
165. Neogi Technologies & Research Pvt Ltd
166. New Swan Enterprises
167. New Swan Enterprises Agro Division
168. Nexgen Material Handling Systems Pvt Ltd
169. NHPC Limited
170. Nipha Enterprises
171. Nipha Exports Pvt Ltd
172. Nipha India (P) Ltd
173. Nishant Engineers P. Ltd
174. O-Lap Designs Pvt Ltd
175. Omnikart Engineering Pvt Ltd
176. Omnitech Engineering
177. P. C. Tools
178. Panchsheel Fasteners Pvt Ltd
179. Paramount Industries
180. Patel Brass Parts Industries
181. PEC Limited
182. Peekay Steel Castings Pvt Ltd
183. Perfect Gears
184. Perfect Infraengineers Ltd
185. Pradeep Stainless India Pvt Ltd
186. Pranshu Electricals Pvt Ltd
187. Precimax
188. Preet Tractors Pvt Ltd
189. Pressels Private Limited
190. Provac (Professional Vacuum Formers) / Giriplast
191. PTC Industries Ltd
192. R. C. Das Engineering Pvt Ltd
193. Rachana Industries
194. Radheya Machining Ltd
195. Rajhans Metals Pvt Ltd
196. Ranchi Industrial Area E-06 Development Authority (RIADA)
197. RCJ Auto Forge Pvt Ltd
198. RG Bronze Mfg Company Pvt Ltd
199. Ring Plus Aqua Ltd
200. Ripal Energy (India) Pvt Ltd
201. Robotic Cleaning Association of India
202. Roots Multiclean Ltd
203. Saini Flange Pvt.Ltd
204. Samarth Aircon Pvt Ltd
205. Sanjit Moulds Pvt Ltd
206. Satyam Mechatronics Pvt Ltd
207. Savio Engineering Works
208. Schenker India Pvt Ltd
209. SCS Sky Shopping
210. Sensibol Audio Technologies Pvt Ltd
211. Shakti Pumps (I) Ltd
212. Sharp Electrodes Pvt Ltd
213. Shivagrigo Implements Ltd
214. Shri Kanhaiyalal Ramratan Krishi Yantra
215. Shrivik
216. Siddharth Exports
217. Sidharth Automat India Pvt Ltd
218. Sky9technologies
219. Skyline Power Solutions
220. Small Industries Development Bank of India
221. Smart Process India
222. Society For Innovation & Entrepreneurship
223. Sona Band
224. Sonal Realty
225. Span Filtermist India Pvt Ltd
226. Special Spring (India) Pvt Ltd
227. Speedcrafts Ltd
228. Sphoorti Machine Tools Pvt Ltd
229. SPICOS
230. Sri Saravanaa Fabs
231. SRMB Srijan Ltd
232. SS Engineers & Consultants
233. Steel & Industrial Forgings Ltd
234. Stoker Concast Pvt Ltd
235. Strategise.in Pvt Ltd

236. Suchi Fasteners Pvt Ltd
 237. Sudhir Enterprises
 238. Sun Forge Pvt Ltd
 239. Sunbeam Engineering Works
 240. Super Impex
 241. Super Platers
 242. Swagath Urethane Pvt Ltd
 243. Swami Samarth Consultants
 244. Swastik Engitech Pvt Ltd
 245. Swastik Metcast Pvt Ltd
 246. Sweep Enviro Llp
 247. Tamboli Osborn Metaltech Pvt Ltd
 248. Tata Autocomp Systems Ltd - Supply Chain Management
 249. Technocraft Toolings/Marathwada Auto Compo Pvt Ltd
 250. Tectools Engineering Company
 251. Tendertiger.com(Eprocurement Technologies Ltd)
 252. Terminal Technologies (I) Pvt Ltd
 253. The Government of Jharkhand
 254. The Institute of Indian Foundrymen
 255. Top Gear Transmissions
 256. Toshee Industries Pvt Ltd
 257. Trade & Investment Promotion Section
 258. Trade4india.com
 259. Tradeindia.com
 260. Trishul Machine Tools Pvt Ltd
 261. Tubefit Engineers
 262. Tubex India Pvt Ltd
 263. Ujwal Electrical Stampings Pvt Ltd
 264. United Engineering Industries Pvt Ltd
 265. Universal Motion Incorporated
 266. University of Petroleum & Energy Studies
 267. Uppal Ferrocast Private Limited
 268. Urjas Energy Solutions Pvt Ltd
 269. Utkarsh Tubes & Pipes Ltd
 270. Vaasan Engineering Works
 271. Valco Industries Ltd
 272. Valgro Engineers Pvt Ltd
 273. Ved Forgings
 274. Vektra Engineering Pvt Ltd
 275. Vijay Industries
 276. Vikas Enterprises
 277. Vimal Organics
 278. Visvesvaraya Trade Promotion Centre (Govt of Karnataka Organisation)
 279. VNS Switchgear (I) Pvt Ltd
 280. Vogel Business Media India
 281. Warm Forging Pvt Ltd
 282. Wellmake Technocast Private Limited
 283. Work Study Hydraulics Private Ltd
 284. Yenyeskay Machine Tools



The Swachh Bharat Mission pavilion

DELEGATES AT IESS 2014

PARTICIPATING COUNTRIES

- ALGERIA
- ARGENTINA
- AUSTRALIA
- BANGLADESH
- BURKINA FASO
- CANADA
- CYPRUS
- ECUADOR
- EGYPT
- FRANCE
- GERMANY
- GHANA
- HONG KONG
- IRAN
- JORDAN
- SOUTH KOREA
- MALAWI
- MYANMAR
- NORWAY
- OMAN
- POLAND
- RUSSIA
- SAUDI ARABIA
- SCOTLAND
- SERBIA
- SINGAPORE
- SOUTH AFRICA
- SPAIN
- SRI LANKA
- TANZANIA
- THAILAND
- TURKEY
- UAE
- UGANDA
- UK
- UKRAINE
- UZBEKISTAN
- VIETNAM
- ZIMBABWE



A B2B session

AWARDS FOR PAVILION DESIGN



Best State Government Pavilion – Jharkhand



Best Overseas Pavilion – Poland



Best Pavilion in Large Enterprise category – BHEL



Best Pavilion in Small Enterprise category – Elegant Creations Pvt Ltd

TESTIMONIALS

It was my privilege to attend this impressive event, which seems to be rising in scope and ambition with every passing year. I felt that the show was organised in a highly professional manner, in terms of design and construction of pavilions; B2B meetings; seminars; hospitality for delegates, especially those from abroad; and the glittering evening receptions. My felicitations to you and your team.

The participating organisations at the Eurasia Pavilion seemed quite happy with the event and the arrangements. It was good to see that as many as three Ambassadors from Eurasian countries, were able to witness this flagship event, and speak about the opportunities for their countries, at the 'Eurasia Business Forum'.

I have no doubt that this annual event will continue to serve as an important bridge between Indian companies and their overseas counterparts, for exploring business opportunities in engineering items, a significant section of our export basket. I assure you of the support and cooperation from this Ministry in future events as well.

Ajay Bisaria, Joint Secretary (Eurasia), Ministry of External Affairs

I would like to express my sincere thanks and congratulations at the successful completion of the IV India Engineering Sourcing Show (IESS) recently held in Mumbai (December 16 – 18, 2014).

On behalf of the Trade & Investment Promotion Section in New Delhi and delegates from Poland, I would like to take this opportunity to express our admiration and satisfaction at the organisation and outcome of the show, as well as the kind hospitality and attention that was received by us from all members of the organising team.

Our participation in the exhibition, as well as the country and sector specific seminars held on the sidelines of the exhibition, enabled us to interact on a wide scale with not only other exhibitors, but with a significant numbers of visitors, as well.

This was the first participation of Polish business enterprises in the Indian Engineering Sourc-

ing Show and I believe strongly that it will result in greater cooperation and opportunities for partnership between Indian and Polish Companies.

I would also like to commend all members of the EEPC organisational team for their support and patience at each stage of the process – from the organisation of our participation, to our presence at the exhibition, itself. I would like to add that the overall arrangement and set up was very good and at par with any international exhibition. All the seminars and cultural shows were very well presented.

I thank you for your successful organisation of the IV edition of the IESS exhibition and hope that all successive editions of the event will prove to be as fruitful and beneficial as it has been to us.

Zbigniew Magdziarz, Head of Trade and Investment Promotion Section, Embassy of the Republic of Poland, Delhi

Please recall the recent visit of the Trade Mission of the Federation of UAE Chambers of Commerce & Industry to Mumbai, Republic of India from December 14 to 18, 2014.

On behalf of the members of the board of the UAE Chambers of Commerce and Industry, I would like to express my sincere thanks and appreciation to your esteemed council and to all Indian institutions and authorities for their warm hospitality.

The delegation members were very impressed by the positive attitude of the Business community of India for promotion of trade and investment between our two countries.

We hope that the already existing cordial relationship between the business communities of UAE and India would be further developed in the near future and that new horizons will be opened up for investors, industrialists and businessmen interested in different fields and services, especially through interactions and exchange of visits between delegations.

The Federation of UAE Chambers of Commerce & Industry avails of this opportunity to renew to

the EEPC India the assurances of its highest consideration. Wishing you a very happy and prosperous year 2015.

Mohamed Ahmed Al Nuaimi, *Assistant Secretary General, Federation of U.A.E. Chambers of Commerce & Industry*

Thanks a lot Kamakshi for the wishes and all your help during the session at IESS.

It was my first IESS and I was thoroughly impressed with the organization of the event and capability of the organization to bring very proficient individuals like you for value addition to IESS.

Wishing you a very happy New Year and Looking forward to continuing this dialogue.

Vatsal Bhatt, *Representative, U.S. Green Building Council, Washington*

I acknowledge with the thanks the receipt of Your below E-mail. I have honor to express my sincere gratitude to You and Your team for organizing such wonderful business event. My special appreciation goes to Mr. Nishikant Jumde and Mrs. Ridhima Gupta for well coordination and support extended by them during entire event. I also wish to thank Mr. Adhip Mitra for assistance extended. I wish my Company will be part of future Projects organized by Your reputed organization in future.

Akbar Kadirov, *Managing Director, LLC Akela Group, Istanbul, Turkey*

The overall arrangement and set up was very good and at par with any international exhibition. However, the delegates quality needs to be improved.

Rajesh Solanki, *MD, Miraj Instrumentation Services (I) Pvt Ltd.*

We are regular participants in EEPC India Pavilions in overseas exhibition. However, this was our first experience in IESS. This was an excellent Show with very good arrangements. All the Seminars and Cultural Shows were very well organised. The Sourcing Meets were very useful.

Rohinton Engineer, *Industrial Boilers Pvt Ltd.*

We participated in the India Engineering Sourcing Show for the first time and we are thankful to EEPC India for giving us this opportunity and we will keep on participating. The entire arrangement by the EEPC team was very appreciable.

Pankaj, *P C Tools*

We have been participating in IESS since 2012 and this was our 4th opportunity to be here. The difference in the exhibition quality is remarkable and everything went off very smoothly. Now is the time for the Show to grow and reach to a bigger scale. However, we need good delegates to maximise the business for all participants.

Ramnik Kotecha, *Kotecha Steel/ R K Ganga*



Save THE DATES

24–26
November
2015



24-26 NOVEMBER 2015, BOMBAY EXHIBITION CENTRE, MUMBAI

CIN: U51900WB1955NPL022644