

56TH EEPC INDIA NORTHERN REGIONAL AWARD FOR EXCELLENCE IN EXPORTS

SCHEME FOR THE YEAR 2023-24

A. CATEGORIES & NUMBER OF AWARDS

The Award Scheme will have the following categories of awards.

Categories	Number of Awards
1. Top Exporter for the Year 2023-24	
Gold Trophy	5
Silver Trophy	5
Special Trophy for Excellence in Exports of High-Technology Products (Annexure I)	5
Special Trophy for Excellence in Export of Engineering Services (Annexure II)	3
2. Award for Star Performers in Product Panels for 2023-24 (Annexure III)	105
Total	123

Important Note:

To be eligible, the applicant should be a present member of EEPC India till the day of presentation of the Award.

B. DEFINITIONS OF MICRO, SMALL, MEDIUM, AND LARGE ENTERPRISES FOR THESE AWARDS

(i) Micro Enterprise:

The enterprise will be micro if the investment in plant and machinery or equipment does not exceed one crore rupees and turnover does not exceed five crore rupees.

(ii) Small Enterprise:

The enterprise will be small if the investment in plant and machinery or equipment does not exceed ten crore rupees and turnover does not exceed fifty crore rupees.

(iii) Medium Enterprise:

The enterprise will be medium if the investment in plant and machinery or equipment does not exceed fifty crore rupees and turnover does not exceed two hundred and fifty crore rupees.

The above three definitions are in terms of the MSME (Micro, Small and Medium Enterprises) Development Act, 2006, which was modified on 01-07-20 by the Government of India, and will be followed for these Awards.

For Star Performer Awards, Merchant exporters having export turnover up to Rs 150 crore (total engineering export turnover across groups and not only for the specific Star Performer Group) are also categorized as Medium Enterprises.

(iv) Large Enterprise:

All other manufacturer exporters having investment in plant and machinery or equipment of more than fifty crore rupees and turnover of more than two hundred and fifty crore rupees are classified as Large enterprises.

Additionally, merchant exporters having an export turnover of more than Rs 150 crore are also considered as Large enterprises.

Important Note: For the top exporter award, large merchant exporters are not considered as there is a separate award category for merchant exporters

Note:

To substantiate classification as Micro, Small, Medium and Large Enterprises, the applicants are **mandatorily** required to submit the copies of the MSME/UDYAM REGISTRATION CERTIFICATE for the year 2023-24 where MSME certificate will show enterprise type, Written Down Value (WDV) of investment in plant & machinery and net investment in plant & machinery and total turnover for 2023-24 or SIA/IEM REGISTRATION CERTIFICATE for Large Enterprises. The scanned copies of all of the above mentioned page/s should be uploaded in the online award application portal.

➤ **Merchant-cum-Manufacturer:**

Merchant-cum-Manufacturer exporters would be categorized according to their performances in the 'manufacturer' and 'merchant' categories. If the performance pertaining to manufacturing export of the organization is found more than merchant export then the category would be classified as Manufacturer Exporter. Otherwise, the organization would be treated as a Merchant Exporter.

➤ **Top Exporter Awards:**

For applicants who are classified as manufacturer and merchant exporter, the overall export performance (subject to conditions given below) will be considered for evaluating the applicant for top exporter award.

➤ **Star Performer Awards:**

- (i) The Star Performer awards would be distributed to three categories (a) Small Enterprises; (b) Medium Enterprises and (c) Large Enterprises.
- (ii) Micro and Small Enterprises would be clubbed together under the head of Small

Enterprises for the purpose of the Star Performer Awards. However, the Micro Enterprises would get a double-weightage for the purpose over the Small Enterprises.

- (iii) For Star Performer Awards, after categorization, exporters other than Merchant Exporters in the Large and Medium Enterprises categories would get double-weightage in calculation of export performance over the Merchant Exporters.
- (iv) For awards under various 'Star Performer' groups, export turnover of the relevant products falling under the group, and not the entire export turnover, will only be considered.

➤ **Special Trophy for Excellence in Export of Engineering Services:**

List of Engineering Services and code specified for those services is given in the Annexure II. For awards under Special Trophy for Excellence in Export of Engineering Services, export turnover falling only under the groups of Engineering Services (not the entire export turnover) will be considered.

C. ELIGIBILITY CRITERIA

(i) For the Trophy for Top Exporters

The following minimum export performances would be required for the Top Exporter Trophies.

- ❖ Rs. 150 Crore for Large Enterprises
- ❖ Rs. 75 Crore for Medium Enterprises
- ❖ Rs. 5 Crore for Small Enterprises
- ❖ Rs. 1 Crore for Micro Enterprises
- ❖ Rs. 100 Crore for Merchant Exporters

An applicant should have exports (i.e. export performance should not be NIL) in all the three years viz. 2021-22, 2022-23, 2023-24.

(ii) For all other awards

To compete for the awards other than top exporters' award, the minimum limit of the overall engineering export turnover required is Rs 1 Crore. An applicant should have exports (i.e. export performance should not be NIL) in all the three years viz., 2021-22, 2022-23 and 2023- 24.

However, this minimum limit is not applicable for Micro Enterprises though they should have exports (export performance should not be NIL) in all the three years viz. 2021-22, 2022-23, 2023-24.

➤ **Merchant exporters can compete only in the Medium and Large Enterprises categories in the Star Performer awards.**

- The applicant should not appear in the 'Denied Entity List' of the O/o the DGFT at the time of finalization of the list of award winners.

D. AWARD CATEGORIES

Award Categories	Number of Awards	
	Category Total	Group Total
1. Top Exporter for the Year 2023-24		18
A. Gold Trophy	5	
Large Enterprises		
Medium Enterprises		
Small Enterprises		
Micro Enterprises		
Merchant Exporters		
B. Silver Trophy	5	
Large Enterprises		
Medium Enterprises		
Small Enterprises		
Micro Enterprises		
Merchant Exporters		
C. Special Trophy for Excellence in Exports of High-Technology Products (See Annexure I)	5	
Large Enterprises		
Medium Enterprises		
Small Enterprises		
Micro Enterprises		
Merchant Exporters		
D. Special Trophy for Excellence in Export of Engineering Services (Annexure II)	3	
Large Enterprises		
Medium Enterprises		
Small Enterprises		

2. Awards for Star Performers in Product Panels for 2023-24 (one each for Large, Medium and Small Enterprises (Annexure III))	105
Heavy Industries – Industrial Machinery for Paper, Cement, Chemicals and Textiles.	3
Food Processing Machinery	3
Agricultural Machinery	3
Other Industrial Machinery	3
Heavy & Light Motor Vehicles	3
Automobile parts and components	3
Bicycles, Parts and similar Items	3
Internal Combustion Engines and Parts	3
Electrical Machinery	3
Two Wheelers and Three Wheelers	3
Electrical and Home Appliances and Parts	3
Iron and steel	3
Machine Tools	3
Hand Tools and Cutting tools	3
Fabricated Steel Structures including Transmission Line Towers	3
Steel Pipes, Tubes and Fittings	3
Steel Wire, Wire Products and Cables	3
Bright Bars and Other Misc. Products	3
Sanitary Castings including Builders Hardware	3
Ferrous Industrial Castings	3
Steel forgings—all types	3
Aluminum and Products (other than Castings)	3
Other Non-Ferrous Metals & Manufactures there of (Other than Aluminum)	3
All types of Fasteners and Builders Hardware including Hinges, Door Fittings, Locks, Pad Locks etc. of Base Metal	3
Pumps—all types & Parts	3
Project Exports	3
Construction and Earthmoving Machinery	3
Mica and other Mineral Products	3
Office Equipment and Products N.O.S.	3
Industrial & Scientific Instruments and Parts	3
Railway, Aircrafts, Ships, Boats and Related Products and Equipment	3
Ferro Alloys	3
Household Items and Kitchenware	3
Industrial Equipment's and Accessories	3
Pharmaceutical Machinery, Medical & Surgical Equipment's	3
Total	123

E. NOTES

- Applicants for any of the EEPC INDIA Awards should be a present member till the day of presentation of the awards. If it is found that the member status of an award winner is cancelled (not present) on the day of Award Presentation, he will not be given the award.
- The Regional Award Committee of EEPC INDIA, constituted from time to time by the Regional Chairman of EEPC INDIA, would decide on the category of applicants and awards based on relevant evidences available with the award application.
- The decisions taken by the Award Committee will be final and binding.
- All applications would have to be mandatorily submitted online along with all relevant supporting documents in the online award application portal. However, the printed copy of the application form, along with the necessary documents have to be submitted within Ten (10) days of online submission to the Regional Director at the Southern Regional Office of EEPC INDIA at Chennai. In case the applicant finds any difficulty in submitting the data online, the Southern Regional Office at Chennai can be contacted for assistance. **Please note that who have already applied for National Award for the Same Period (2023-24), they need to only submit the Online Application Form and they don't have to submit the physical documents, unless advised to submit if required.**
- For these Awards, only direct exports of *engineering goods and services* of the applicant will be taken into account as also indirect exports when the final exporter surrenders its claim in favour of the applicant.
- Exporters of engineering goods (both merchant exporters and others), projects and services are required to fill in the respective portions of the application form, failing which the application would be liable to be rejected.
- The total export turnover needs to be mentioned in the application form. The application form needs to be certified by a Chartered Accountant. Please note that the CA certificate must disclose Unique Document Identification Number (UDIN) and Firm Registration Number (FRN) along with signature and seal of Chartered Accountant. Any such CA certificate without UDIN or FRN will be liable to be rejected.
- For Star Performer Awards, if an applicant is found eligible to compete in more than one product panel, export turnover of only the relevant products would be taken into account.
- No Award applicant will be entitled to more than One Award.
- An Award winner for “Top Exporter for the Year 2023-24” award will not get “Star Performers Award” for the Group **or any other Awards at Regional Level for the same year.**
- **Any exporter getting any Award at All India Level will not be considered for the same category of Award at Regional Level. Specifically, the Top Exporter at all India level will not be considered eligible for any Award in the Regional level.** However, name of such exporters will be published in the respective Regional Award Brochures.

- Only the exports which earn foreign currencies in terms of USD or any other foreign currency unit will be considered for the purpose of export award. Exports in Indian Rupees (INR) will not be counted. As such, supplies falling under the purview of Chapter 7 of the Foreign Trade Policy of the Government of India and termed as Deemed Exports will not be taken into account for the purpose of Export Awards of EEPC INDIA.
- All applicants are required to clearly mention the award(s) applied for in the application form, failing which the applications would be liable to be rejected.

DOCUMENTS TO BE SUBMITTED ALONG WITH THE APPLICATION FORM:

Application form duly filled up and certified by a Chartered Accountant. Please note that the CA certificate must disclose Unique Document Identification Number (UDIN) and Firm Registration Number (FRN) along with signature and seal of Chartered Accountant. Any such CA certificate without UDIN or FRN will be liable to be rejected. CA certificate will certify relevant export performance for the 3 years specified.

- a) IEC Certificate;
- b) Registration-cum-Membership Certificate of EEPC;
- c) To substantiate classification as Micro, Small and Medium Enterprises, the applicants are mandatorily required to submit **the copies of the MSME/UDYAM REGISTRATION CERTIFICATE for the year 2023-24 showing financial year, enterprise type, Written Down Value (WDV) of investment in plant & machinery and net investment in plant & machinery and total turnover for 2023-24, or SIA/IEM REGISTRATION CERTIFICATE for Large Enterprise**
- d) A No-Objection Certificate in case the applicant had made exports through other organization i.e. in case of Indirect Exports. Here the No-Objection certificate will certify that the final exporter has no objection if the applicant counts this in his export performance.

N.B

- If it is found on a later date that the details submitted by the applicant are incorrect, then such awards shall be cancelled and the applicant shall forthwith return the award to EEPC India.
- The Award Applications for which no Awards were given will be sent to the Regional Offices for selection of Award Winners at the Regional Level for the same year as considered for All India Level.
