

54th Annual Report



2008-09

EEPCINDIA
ENGINEERING THE FUTURE

EEPC INDIA
[formerly ENGINEERING EXPORT PROMOTION COUNCIL]

Registered Office :
Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre
1/1, Wood Street, Kolkata 700 016

NOTICE

TO
ALL MEMBERS OF THE COUNCIL

Notice is hereby given that the 54th Annual General Meeting of the Council will be held on Wednesday, the 30th September, 2009 at 11.30 a.m. in the Council's Conference Room at 2nd Floor, 1/1, Wood Street, Kolkata - 700016:

ORDINARY BUSINESS

1. To consider and adopt the audited Balance Sheet as at 31st March, 2009 and the Income and Expenditure Account for the year ended on that date and the Reports of the Auditors and the Working Committee.
2. To consider appointment of Auditors to hold office from the conclusion of this Meeting to the conclusion of the next Annual General Meeting of the Council and to fix their remuneration.
3. To place on record names of the members elected to the Working Committee in place of those retiring by rotation or ipso fact ceased to be a member of the Working Committee.

By Order of the Working Committee

Kolkata
10th September, 2009

Sd/-
(B. SARKAR)
Additional Executive Director & Secretary

Encl. : Audited Balance Sheet together with Report of the Working Committee and the Auditors for the year ended on 31st March, 2009.

54th Annual Report 2008 - 2009

Chairman

Shri Aman Chadha

Vice Chairman

Shri Mahesh K. Desai

Vice Chairman

Shri Anupam Shah

Executive Director

Shri R. Maitra

Addl. Executive Director & Secretary

Shri B. Sarkar

Auditors

Ranjit Jain & Co.
Chartered Accountants
135A, Chittaranjan Avenue
Kolkata - 700 007

Solicitors & Advocates

M/s. Fox & Mondal
12, Old Post Office Street
Kolkata

Bankers

Punjab National Bank

Registered & Head Office

Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre
1/1, Wood Street
Kolkata - 700 016

Territorial Division

New Delhi

Regional Offices

Chennai
Kolkata
Mumbai
New Delhi

Sub-Regional Offices

Bangalore
Jalandhar
Hyderabad

Foreign Offices

Chicago (USA)
Singapore

EEPC Offices in India and abroad

R. Maitra, *Executive Director*
EEPC India

Vandhna (4th Floor), 11 Tolstoy Marg, New Delhi 110 001
Tel : 91-11-23353353, 23711124/25, Fax : 91-11-23310920
e-mail : eepcto@eepc.gov.in, URL : www.eepcindia.org

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Former Chairmen of the Council

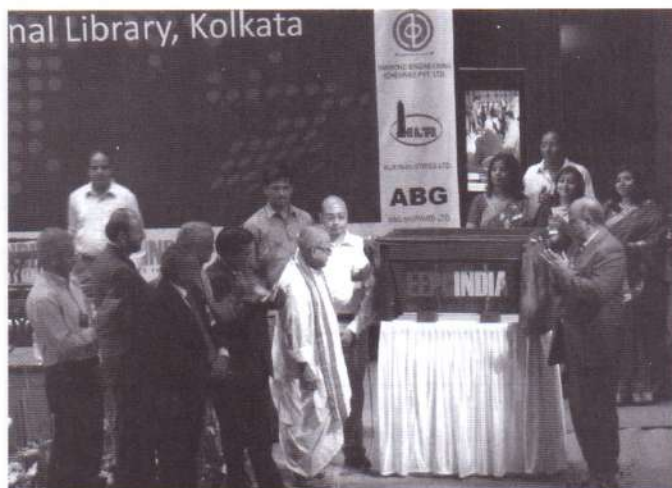
1955-56	Late D. N. Jalan	1982-83	Shri T. A. S. Balagopal
1956-57	Late K. L. Chowdhary	1983-84	Shri R. P. Jhalani
1957-58	Late S. L. Kirloskar	1984-85	Shri R. P. Jhalani
1958-59	Late B. S. Agarwal	1985-86	Shri M. C. Shah
1959-60	Late B. S. Agarwal	1986-87	Shri M. C. Shah
1960-61	Late A. K. Bhattacharya	1987-88	Shri M. C. Shah
1961-62	Late A. K. Bhattacharya	1988-89	Shri M. C. Shah
1962-63	Late S. L. Kirloskar	1989-90	Shri M. C. Shah
1963-64	Late S. L. Kirloskar	1990-91	Shri J. S. Bhasin
1964-65	Shri R. H. Mody	1991-92	Shri J. S. Bhasin
1965-66	Shri R. H. Mody	1992-93	Shri J. S. Bhasin
1966-67	Late R. L. Rajgarhia	1993-94	Shri J. S. Bhasin
1967-68	Late R. L. Rajgarhia	1994-95	Shri P. K. Shah
1968-69	Late K. L. Chowdhary	1995-96	Shri P. K. Shah
1969-70	Late K. L. Chowdhary	1996-97	Shri P. K. Shah
1970-71	Late Raunaq Singh	1997-98	Shri P. K. Shah
1971-72	Late Raunaq Singh	1998-99	Shri P. K. Shah
1972-73	Late Dr. B. V. Bhoota	1999-00	Shri J. S. Bhasin
1973-74	Late Dr. B. V. Bhoota	2000-01	Shri J. S. Bhasin
1974-75	Shri R. C. Maheshwari	2001-02	Shri J. S. Bhasin
1975-76	Shri R. C. Maheshwari	2002-03	Shri Satish K. Dhanda
1976-77	Shri R. C. Maheshwari	2003-04	Shri Satish K. Dhanda
1977-78	Shri Suresh Mehta	2004-05	Shri Rakesh Shah
1978-79	Late V. P. Punj	2005-06	Shri Rakesh Shah
1979-80	Shri G. D. Shah	2006-07	Shri Rakesh Shah
1980-81	Shri G. D. Shah	2007-08	Shri Rakesh Shah
1981-82	Shri G. D. Shah		

The Working Committee constituted at the 54th Annual General Meeting of the Council has the pleasure in presenting the activities of Council for the year ended in 31st March, 2009.

CHANGE OF NAME & LOGO

Serving the country for more than 5 decades in promoting export of the Indian Engineering goods and services, in the reporting year, the Council extended its focus on imports and investments in the engineering sector in order to enhance the export capabilities of the sector. In consonance therewith the Council changed its name as **EEPC INDIA** from **Engineering Export Promotion Council**. The Council also changed its logo giving emphasis on global branding. The new logo was unveiled by Hon'ble Union Minister of External Affairs, Shri Pranab Mukherjee during the ALL INDIA EXPORT AWARD Function held in Kolkata on August 9, 2008.

As approved in the Annual General Meeting of the Council for change of name of the Council, as also consequent upon the provision of the Articles of Association of the Council, a representation had been made to the Joint Secretary, Ministry of Commerce, Government of India seeking the approval of the MOC&I, which has since been received. Besides, approval of the Registrar of Companies, Government of West Bengal had also been obtained for the change of name. The DGFT, Ministry of Commerce and Industry, Government of India has since issued a Public Notice No.123 (RE-2008)/ 2004-09 dated 30th December 2008 regarding change of the name of the Council as "EEPC INDIA" from Engineering Export Promotion Council.



Unveiling of EEPC INDIA's new Logo

EXPORT PERFORMANCE

A. Overall Export Performance

In the reporting year, based on the provisional data obtained from DGCI&S, India's export of engineering goods have posted a growth of 23.05% till February'09 vis-à-vis to the same period of the previous fiscal. The provisional data indicate that export of engineering goods from India have reached USD 36.589 billion achieving a growth of about 17.96% in dollar terms.

In rupee terms, for the same period it's valued at Rs. 166331.48 crores recording an increase of 39.04% over Rs. 119622.83 crores in the previous year.

B. Performance: Principal Commodity wise

Exports of Transport equipment, Ferro alloys, Mica, Residual engineering items, Primary & semi-finished iron & steel, Machinery & instruments, Machine tools, Aluminium other than products, Manufactures of metals had shown positive growth during the period while export of Iron & steel bar/rods, Non-ferrous metals had registered negative growth. The bar chart for the below table is given in **Annexure I**.

(Figures in US\$ million)

Principal Commodity	Cumulative Exports APR to Feb '07 - 08 (Revised)	Cumulative Exports APR to Feb '08 - 09 (Provisional)	% Change over APR-Feb 2007-08
Transport equipment	6165.69	10154.75	64.70
Machinery & instruments	8136.31	9768.32	20.06
Manufactures of metals	6282.49	6981.51	11.13
Primary & semi-finished iron & steel	3535.93	4308.94	21.86
Non-ferrous metals	2717.99	1949.33	-28.28
Ferro alloys	923.84	1431.57	54.96
Iron & steel bar/rods	1163.51	1045.81	-10.12
Aluminium other than products	415.58	480.39	15.60
Machine tools	290.91	336.25	15.59
Residual engineering items	83.26	104.14	25.08
Mica	19.21	27.15	43.21
Grand Total	29734.72	36588.52	23.05

(Source: DGCI&S Provisional Data, Monthly Export Returns from EEPC INDIA Members)

C. Top Destinations

In the reporting year, Countries like Spain and Bangladesh emerged as premier destinations for Indian engineering goods while South Africa and Oman declined their respective position from the top 20 ranking.

Top 20 Destinations (Figures in USD million)

Importing Country	Cumulative Exports Apr-Feb' 08-09 (Provisional)	% change over APR-Feb'07-08	Rank APR-Feb' 07-08	Rank APR- Feb' 08-09
USA	4638.69	20.29	1	1
UAE	2788.67	21.36	2	2
Singapore	2306.19	71.50	3	3
UK	1667	34.52	4	4
Malaysia	1664.97	158.91	10	5
Germany	1584.06	35.02	5	6
Saudi Arabia	1239.72	14.47	7	7
Italy	1197.31	4.32	6	8
Netherlands	985.11	59.59	12	9
Belgium	940.95	17.59	9	10
France	702.08	55.54	20	11
China	685.74	-25.48	8	12
Korea Republic (South)	652.12	14.67	14	13
Nigeria	630.23	26.07	16	14
Thailand	580.23	12.94	15	15
Iran	550.46	14.22	18	16
Sri Lanka	546.42	-14.22	11	17
Spain	510.69	14.54	21	18
Indonesia	502.35	2.09	17	19
Bangladesh	472.92	71.77	27	20

(Source: DGCI&S Provisional Data, Monthly Export Returns from EEPC INDIA Members)

D. Top 5 Destinations : Product Performance

Destinations	Substantial Growth	Heavy Decline
USA	Primary & semi-finished iron & steel Machine tools, Ferro alloys	Aluminium other than products
UAE	Ferro alloys, Iron & steel bar / rods Manufactures of metals, Primary & semi-finished iron & steel, Residual engineering items	Aluminium other than products
Singapore	Primary & semi-finished iron & steel Machinery & instruments, Transport equipment Residual engineering items, Machine tools Aluminium other than products	
UK	Mica, Transport equipment, Ferro alloys	
Malaysia	Transport equipment, Manufactures of metals Aluminium other than products Primary & semi-finished iron & steel	Residual engineering items Iron & steel bar / rods Primary & semi-finished iron & steel

(Source: DGCI&S Provisional Data, Monthly Export Returns from EEPC INDIA Members)

E. Emerging Destinations

1. Growth in cumulative exports during the reporting period was more than 50%
2. Exports between 0.5% and 1% of total exports of engineering goods in this period

Destinations	Cumulative Exports April-Feb' 2007-08 (Revised)	Cumulative Exports April-Feb' 2008-09 (Provisional)	% Growth
Greece	132.29	223.47	68.92
Iraq	116.23	203.01	74.66

(Source: DGCI&S Provisional Data, Monthly Export Returns from EEPC INDIA Members)

PROMOTIONAL ACTIVITIES

PROMOTIONAL ACTIVITIES

During the year under review, the Council organized various activities for promoting exports of engineering goods and services both in India and abroad. Besides, organizing own exhibition, Council participated in various exhibitions by setting up Information Booths and Catalogue Shows with the assistance of Council's foreign offices and Indian Embassies in abroad. Also, Council arranged Buyer Seller Meets and Delegations for the benefit of exporters in India and abroad.

In the domestic arena, Council conducted various seminars, workshops and awareness seminars on exports, finance, quality upgradation, meetings with the Government agencies for solving the exporter's problems honouring the exporters by means of organizing award functions etc.

A. OVERSEAS

1. Trade Fairs and Exhibitions- Organized/ Participated

The Council with its primary objective of promoting the interest of Indian engineering goods and services, in the international market, had organized/ participated in various specialized exhibitions in the overseas market. In the reporting year, the Council organized its own exhibition with a brand name as INDEE (Indian Engineering Exhibition), motivating the engineering industry's participation in specialized Fairs and also setting up Information Booths in some of the international trade fairs. The details of the exhibition/trade fairs conducted/participated by the Council are given below:-



Y.B. Tan Sri Dato' Hj. Muhyiddin Hj. Mohd. Yassin, Minister of International Trade & Industry, Malaysia inaugurating INDEE in Kuala Lumpur on 25th September 2008. Also seen Mr Rakesh Shah, the then Chairman, EEPC INDIA and HE Mr Ashok K Kantha, High Commissioner of India in Kuala Lumpur, Malaysia along with other dignitaries from Malaysian industry.

INDEE Kuala Lumpur, Malaysia, 2008

Malaysia being the most promising market in the ASEAN Region, the Council organized the 19th INDEE of the series; its first show in this region between 25th and 27th September'2008 at Putra World Trade Centre (PWTC), Malaysia. The event was inaugurated by Tan Shi Hj Mohyiddin Mohd Yassin, International Trade and Industry Minister of Malaysia along with Datuk Seri Najib Tun Razak, the Deputy Prime Minister of Malaysia. Hon'ble Indian High Commissioner, Malaysia Shri Ashok K Kantha also attended the event along with the senior officials of the Council.

About 169 engineering firms participated and showcased their products in the exhibition. MoUs were signed between EEPC INDIA and Malaysian Trade Promotion Organizations for promoting the trade between the two countries. The details of the associations are as follows:

- Consortium of Indian Industries in Malaysia
- Federation of Malaysian Foundry and Engineering Industries Association
- Small and Medium Enterprises Association
- Electrical & Electronics Association of Malaysia
- Kuala Lumpur Malay Chamber of Commerce
- Malaysian Associated Indian Chamber of Commerce & Industry
- National SME Council
- SMI Association of Malaysia

About 5000 businessmen visited the show.



HE Mrs Riva Ganguly Das, Consul General of India, Shanghai inaugurating INDEE Shanghai in November 2008.

INDEE Shanghai, China, 2008

The Council organized its 20th INDEE, its first venture in China between 4th and 8th November 2008, at the Shanghai New International Exhibition Centre (SNIEC), Shanghai, China coinciding with the China International Industrial Fair (CIIF) 2008. This show was organized as a launching pad for engaging the Chinese engineering industry in future.

50 Exhibitors from India participated in the exhibition and showcased their state-of-the-art products. The interesting feature was that visitors were from across the globe, apart from those belonging to China. Most of the exhibitors appreciated the branding and other arrangements done by the Council.

EEPC India signed a MoU with CCPIT for the promotion of trade & investment between the two countries. The MoU was signed in presence of Mr. Prakash Gupta, Consul, Commercial & Visa Affairs, Consulate General of India, Shanghai.

Participation in International Exhibition

India Pavilion at Hannover Messe' 2008, Hannover, Germany

In order to expand the market for the Indian engineering goods and services in the European Segment, the Council continued its participation in the Hannover Messe'2008 held from 21st-25th April 2008 by setting up an India Pavilion of 689 sq. mtrs space in 3 different halls including one hall exclusively for energy sector. About 149 Indian firms participated in the said show along with the state Governments of Jharkhand, Orissa and West Bengal.

India Pavilion at Project Rebuild Iraq 2008, Amman, Jordan

The end of Gulf War necessitated rebuilding basic infrastructure including Engineering Industries in Iraq and the Middle East. In order to capitalize the opportunities for the benefit of Indian Engineering Industries, the Council participated in Project Rebuild Iraq, 2008 held in Amman, Jordan between 5th and 8th May'2008. The India Pavilion with 141 sq. mtrs was setup by the Council, in which 13 engineering companies participated covering various products of our engineering industry. An Information Booth also was put up displaying the Council's various publications including product catalogues.

India Pavilion at INTERMACH 2008, Bangkok, Thailand

During the year under review, Council participated in INTERMACH 2008 (Asia's premier manufacturing machinery exhibition) which was held during 14th to 18th May, 2008 at Bangkok International Trade & Exhibition Centre (BITEC), Bangkok, Thailand coinciding with SUBCON THAILAND 2008 (Thailand's only Industrial Subcontracting Exhibition). The Council took a space of 99 sq. mtrs in which 10 engineering firms participated and showcased their products. An Information Booth was also set up by the Council.

Information Booth at Innovation Technology Machines-2008 (ITM 2008), Poznan, Poland

The Council had set up an Information Booth at Innovation Technology Machines-2008 (ITM 2008) held from June 9th to 12th, 2008 at Poznan International Fair Ground, Poznan, Poland. Seven engineering firms displayed their product catalogues in the booth.

India Pavilion in Pumps & Systems Asia Exhibition, Singapore

The Council had set up an India Pavilion in Pumps & Systems Asia Exhibition held at Singapore between 2nd to 4th July, 2008 in which seven Indian companies participated.

India Pavilion at AUTOMECHANIKA 2008, Frankfurt, Germany

The Council had set up an India Pavilion at Automechanika 2008 at Frankfurt, Germany from 16th to 21st September 2008 with a space of 66 sq. mtrs in which six companies participated. The Council also organized an Information Booth where 15 Auto Component Manufacturing Companies displayed their product catalogues.

Information Booth at MERCOPAR 2008, Caxias do Sul, Brazil

MERCOPAR 2008 is a Subcontracting and Industrial Integration fair for Metal Processing, Electronics, Plastics, Rubber and Automation products. The main objective of the trade fair was to stimulate international integration and competitiveness among the companies in the Latin American Market. It organized a show from 28th to 31st October'2008 in Caxias Do Sul - RS, Brazil, in which the Council had setup an Information Booth, displaying its publications and product catalogues. The enquiries generated in the booth were circulated among the members.

India Pavilion at VINAMAC 2008, Ho Chi Minh City, Vietnam

The Council participated in the Vietnam International Exhibition on Industrial Machinery, Equipments, Materials and Products (VINAMAC) Expo held at International Exhibition & Convention Center (HIECC), Ho Chi Minh City, Vietnam from 10 - 14 December, 2008, setting up an India Pavilion with a space of 100 sq mtrs. Ten engineering firms participated and showcased their products. Besides, the Council had also set up an Information Booth where Council's publications and member firms' catalogues were displayed.

India Pavilion at Asia Pharma Expo 2009, Dhaka, Bangladesh

Bangladesh continued to be a strong market for Indian Pharma Sector. In our endeavour to tap the growing market, the Council continued to take part in the Asia Pharma Expo' 2009 held at Dhaka, Bangladesh from 22nd to 24th Jan'2009. An Indian Pavilion was setup with a space of 165 sq. mtrs. where 17 pharma companies participated along with an Information Booth of the Council, displaying its various publications. The show was held at Bangladesh-China Friendship Conference Centre (BCFCC), Dhaka, Bangladesh.

India Pavilion at St. Petersburg Technical Fair 2009, St. Petersburg, Russia

An India Pavilion was organized in St. Petersburg Technical Fair - 2009, held from 10th to 13th March 2009, at St Petersburg, Russia. Six Indian companies participated in the exhibition. An Information Booth was also organized in the show.

India Pavilion at TECMA Show 2009, Expo Bancomer Santa Fe, Mexico City, Mexico

The Council participated in the TECMA Show'2009 held in Mexico from 10th to 13th March'2009 taking a space of 117 sq. mtrs. Eight Indian firms displayed their products

in the India Pavilion. The main focus of the exhibition was on Machine Tool Technology and the related equipments.

India Pavilion at Automechanika, South Africa

An India Pavilion with a space of 84 sq. mtrs. was setup by the Council at Automechanika Show in South Africa from 18th to 21st March'09. Nine engineering firms participated and showcased their products, mainly Auto Parts and Auto Components.

Buyer Seller Meets / Delegations

In an endeavour to promote the "Made in India Brand" and to create awareness on the capabilities of Indian engineering industries for delivering goods and services in the global arena, the Council organised various Delegations and Buyer Seller Meets in various countries during the year under review as indicated below:

Sl. No.	Focus Region	Countries Visited	Period	No. of Participants
1.	ASEAN+2	Australia, New Zealand & Indonesia	23rd Nov - 3rd Dec'08	19
2.	Africa	Tunisia, Egypt & Ghana	22nd Feb - 2nd Mar'09	26
3.	LAC	Mexico, Colombia & Chile	23rd Mar - 1st Apr'09	06
4.	ASEAN+2	Japan, South Korea & Singapore	30th Mar - 4th Apr'09	10
5.	CIS Countries	Russia, Kazakhstan & Ukraine	29th Mar-10th Apr'09	07

The products covered in the above delegation's are Aluminium Utensils, Building Hardware, Hand Tools, Instruments of All Types (Medical Equipments, X-Ray Machines), Other Steel Products N.O.S, 2 & 3 Wheeler, Tractors and Spare Parts, Agriculture Machinery, Equipments and Tools, Aircraft & Spares, Aluminium & Products Thereof, Automobile Components and Spare Parts, Bakery Machinery, Bright Bars, Commercial Vehicles, Cranes, Cutting Tools, Diesel Engines & Parts, Earthmoving Machinery and Parts, Electric Generators, Motors, Transformers, Wires & Cables, Electric Home Appliances & Parts, Electric Power Equipments & Parts, Electrical Panel Boards and Switchgears, Fasteners, Ferro Alloys, Ferrous Industrial Castings, Food Processing Machinery, Hand Tools, Heating & Cooling Equipments, Heavy Castings and

Forgings, I.C. Engine & Parts, Industrial Machinery, Kitchen Equipments, Lifts & Winches, Light Fittings and Luminaries, Machine Tools and Accessories, Metals & Metal Products, Non Ferrous Metal & Products, Other Chemical Plant, Other Construction Machinery, Other Industrial Machinery, Other Non-Ferrous Metal & Products, Other Structural, Plastic/Rubber Machinery and Parts, Power Plants, Prime Iron & Steels, Pumps, Razor Blades, Refrigeration /Air-conditioning Equipments and Accessories, Sanitary Castings, Solar Energy/Equipments, Stainless Steel Kitchenwares, Steel Forgings, Steel Pipes & Tubes, Steel Wire & Wire Products, Switch Gears, Textile Jute Mill Machinery, Welding Electrodes & Welding Machines, Wood Working Machinery etc.

Subsequently, MoUs were signed with appropriate trade bodies in order to promote trade with the various countries as a fall out the delegations.

B. DOMESTIC

Reverse Buyer Seller Meets in India

The Council organized Buyer Seller Meets from February 23 to February 27, 2009 in six metros viz; New Delhi, Chennai, Mumbai, Bangalore, Ahmedabad and Kolkata under the MAI Scheme. Importers, Buyers, Dealers, Distributors and Wholesalers of engineering products from different parts of the world like European Countries, USA & Canada, African Countries, ASEAN including Australia and New Zealand, CIS countries, Latin American countries and Gulf countries interacted with their Indian counterparts not only for import of products and services but also to explore the possibility of joint ventures as well as investment opportunities.

The details of the said meet at various cities are as follows:

Date	City	Type	No. of Foreign Delegates	No. of Indian Participants
23/02/09	Delhi	North America, Europe, LAC	29	More than 100
25/02/09	Chennai	North America, Europe, ASEAN	37	110
25/02/09	Mumbai	Gulf, CIS, Africa	18	37
26/02/09	Ahmedabad	LAC	9	27
27/02/09	Kolkata	Africa, ASEAN	27	57
27/02/09	Bangalore	CIS, Gulf	18	56

The products covered in the above Reverse Buyer Seller Meets are given in **Annexure II**.

FOREIGN OFFICES

The Council has been continuously providing requisite support for promoting exports of Indian engineering products and services in the global markets through its three foreign offices. The Chicago office covered countries in North, Central and Latin America; while the Singapore office catered to the ASEAN countries, Far East and also Australia and New Zealand. However, due to certain unavoidable circumstances, the Council closed its office in Johannesburg, South Africa and the services provided by the said office have been taken care of collectively by the Indian Offices.

The foreign offices identified various market opportunities and developed close contacts with wholesalers, importers, distributors and original equipment manufacturers in the regions under their respective jurisdiction. During the course of interaction, details about these companies and their operations, technical specifications of their requirements and drawings wherever possible were collected and transmitted to Council's Indian offices for circulating amongst member firms for direct response.

The foreign offices regularly interacted with major Chambers of Commerce and Industry Associations, Government Departments and Indian Missions for their guidance and cooperation. A large number of companies were also contacted for soliciting their support and participation in various promotional activities organized during the year and efforts were made in persuading local businessmen for visiting India to explore and source their requirements.

Council's overseas offices, as per the decisions taken at the Panel meetings or at the request of individual member exporters, prepared and submitted market survey reports, flash report, notes etc. for engineering products and on other export related subjects. Visits were also undertaken to adjoining territories scouting for business prospects. They studied the economic condition of the different countries, data on export and import, identified prospective export products, established contacts with importers and generated business opportunities. They compiled/updated lists of importers for a large number of engineering products, which were made available to member exporters.

1. Market Survey Reports

Council's foreign offices prepared and submitted market survey reports/flash reports etc. for many engineering products during the year.

Chicago Office

The Chicago Office prepared the following trade related Market Surveys & Country Report besides analyses and notes for the products thereon.

A. Market Surveys & Product Reports

- ♦ The Mid-America Trucking Show : MATS 2008
- ♦ Report on Automobile products consumers want in a slow economy
- ♦ Report on the US Packaging Machinery 2007
- ♦ World Crude Steel Production in 66 countries: June 2008
- ♦ US Iron & Steel Imports July 2008
- ♦ Aluminium Industry
- ♦ 2008 Steel Industry Statistics
- ♦ Report on EEPIC Information Booth in MERCOPAR 2008 - BRAZIL
- ♦ Market Survey on Fasteners in US
- ♦ U.S. exports of Construction Machinery in H1 2008
- ♦ Market Survey on Agricultural Machinery & Equipments in US
- ♦ Importer Security Filing 10 + 2 ("soft-landing" initiative): Homeland Security (US-CBP)
- ♦ US Steel Data: Nov 2008
- ♦ US Economic Stimulus Package \$825 Bn
- ♦ Global Foreign Direct Investment
- ♦ Metal Castings Forecast 2008 in US
- ♦ World Machine Tool Output & Consumption Survey
- ♦ Anti-Dumping Investigation in Canada on certain Stainless Steel Wire originating in or exported from India
- ♦ Brazil - Import & Customs & Documentation

B. Country Reports

- ♦ Brazil Country and Economic Information
- ♦ Report on Argentina-India Bilateral Trade
- ♦ Report on Argentina-China trade
- ♦ Argentina-Brazil trade
- ♦ Republic of Brazil
- ♦ Report on India-Mexico Commercial Relation and Trade Agreements
- ♦ Country Profile: Colombia
- ♦ Republic of Ecuador

Participation in Trade Fairs and Exhibitions in Neighbouring Areas/ Countries:

Resident Directors in the Council's foreign offices visited many trade fairs and seminars held in their respective areas to get in touch with the latest developments taking place in the international market including quality standards, met businessmen from various industrial sectors, distributed product catalogues and generated enquiries. They also visited the booths of Indian exhibitors and extended all possible assistance.

Council's Resident Director in Chicago visited/organised the following Exhibitions/Trade Fairs/Seminars/Meetings:-

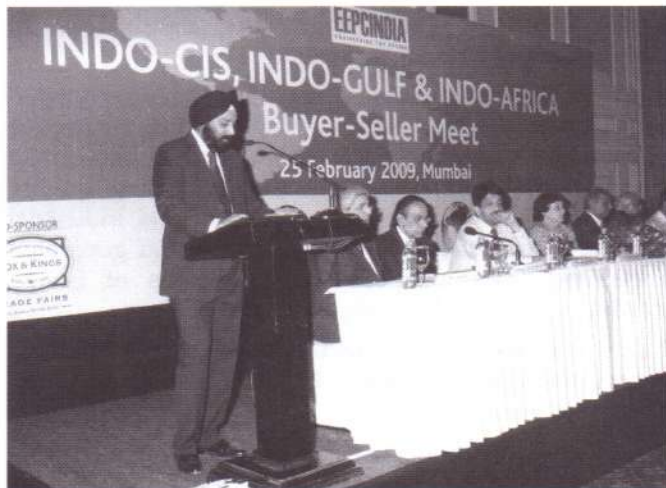
- The Mid-America Trucking Show: MATS 2008 Louisville, KY
- National Hardware Show in Las Vegas, New York, 2008
- Offshore Technology Conference (OTC), Houston, Texas
- CASTEXPO 2008
- MERCOPAR, Caxias Do Sul, Brazil 2008

Council's Resident Director in Singapore visited/organized the following Exhibitions/Trade Fairs/Seminars / Meetings which is given as under:-

- A Seminar on "Exploring the Opportunities from Challenges in India" at CII Business Conference, Singapore.
- A Seminar on "Business Opportunities in Malaysia" by SBF alongwith MITI, MIDA, Matrade and IE Singapore, Singapore.
- A seminar on "Trade & Investment Opportunities in Bangladesh" jointly organized by SBF and IE Singapore, Singapore.

THE INDIA ENGINEERING CENTER (IEC), Chicago

The IEC showcased Indian manufactured engineering products of Iron & Steel that are Fabricated, Cast or Forged fulfilling high tolerance requirements of US and other overseas buyers in respect of automobile, building construction, agricultural and machine building industries. Display of a product physically in a showroom has a profound impact and thereby taking Indian capabilities to the doorstep of the North & South American business community. Invitations were sent to Chambers & Trade Associations as also individual companies for visiting the IEC. Presentations were made to impress upon the manufacturing progress and growth in the engineering sector in India. Delegations and individuals had visited the IEC for firsthand knowledge of Indian engineering products and benefit from the services offered by the Council to overseas businessmen.



Mr Aman Chadha, Chairman, EEPC INDIA, addressing a Buyer-Seller Meet in Mumbai

Visits of Overseas Businessmen

In the reporting year, Council provided necessary arrangements to the overseas visitors during their business visit. The Office's of the Council, arranged meeting with the prospective exporters for their requirements.

SEMINARS/CONFERENCES/MEETINGS

Export Awareness Programme & Other Seminars

During the year under review, the Council's Regional Offices organized seminars and meetings for the benefit of the members at various locations under their jurisdiction. The seminars and workshops were well attended by the member firms. Representatives of various service sectors and government departments participated and briefed about their services for the growth of exports. The office wise and date wise details of the same are furnished chronologically in **Annexure III**.

Meeting with Government Officials/ Agencies/ Open House Meetings

The officials' of the offices of the Council attended various meetings and seminars and gave presentations/ lecture about the Council and its promotional activities during the reporting year. They also organized open house meets on specific areas of interest. Such activities region-wise are furnished in **Annexure IV**.

Training Programmes

In the reporting year, the Council organized various training programmes for the benefit of the senior executives of the member firms on various topics. The details of the same are summarized in **Annexure V**.

Award Functions

All India Export Excellence Award Function

The Annual All India Export Excellence Award Function was held in Kolkata on August 9, 2008 at the National Library, Kolkata. Hon'ble Union Minister of External Affairs, Shri Pranab Mukherjee was the Chief Guest. He gave away the export excellence awards for the year 2006-07 to the meritorious firms which had excelled in their respective domain. Over 100 firms received the award. Shri. Rajeev Kher, Joint Secretary (EP Engg.) Department of Commerce, Ministry of Commerce & Industry, Government of India was the Special Guest. The event was well attended by the Industry representatives.

Eastern Region Export Excellence Award Function

The Awards Function for the year 2005-06 was held at Hotel Grand Oberoi, Kolkata on February 28, 2009. The occasion was graced by Shri Manabendra Mukherjee, Hon'ble Minister for Micro & Small Scale Enterprises and Textiles & Tourism, Government of West Bengal as the Chief Guest. Mr. Guenter Wehrmann Consul General of Germany graced the function as a Special Invitee. Along with the Government Officials, representatives of the Industry also graced the occasion. 46 engineering firms received the awards under various categories for their export excellence for the year 2005-06.

Northern Region Export Excellence Award Function

The Northern Region organized 2 award functions for the year 2005-06 & 2006-07 during the year 2008-09 as detailed below:

The Award Function for the year 2005-06 was held on 14th June 2008 at Hotel Fortune Klassic, Ludhiana. Shri Harish Rai Dhanda, Chief Parliamentary Secretary, Punjab was the Chief Guest. The awards given to 66 companies included 4 Gold & 4 Silver Trophies for Top Exporters, 53 Awards for Star Performers in different product groups and 5 awards for Special Contribution.

The Award Function for the year 2006-07 was held on 20th March 2009 at Hotel Maharaja Regency, Ludhiana. Shri R. S. Gujral, Director General of Foreign Trade, was the Chief Guest and Shri A.K. Mehra, Commissioner Central Excise, Ludhiana was the Guest of Honour. In the event, 59 firms were felicitated under various categories for their outstanding export performance for the year 2006-07.

Southern Region Export Excellence Award Function

The Award Function was held on February 11, 2009 at Hotel Taj Residency, Trivandrum. The event was organized for felicitating the firms which had shown

excellence in exports for the year 2006-07 under various categories. Shri Elamaram Kareem, Hon'ble Minister for Industries, Government of Kerala graced the function as the Chief Guest and presented trophies and shields to the award winners. 67 firms received the awards from the Chief Guest. Dignitaries of the Council along with Government Officials and members of the region also graced the occasion.

Western Region Export Excellence Award Function

The Export Award Presentation Function for the Western Region for the year 2006-07 was held on 21st March, 2009 at Regal Room, Hotel Trident, Nariman Point, Mumbai.

H.E. Shri S. C. Jamir, Governor of Maharashtra graced the occasion as the Chief Guest and gave away the awards to meritorious exporters. Shri Aman Chadha, Chairman of the Council and Shri Shailesh Singh, Zonal Jt. DGFT also graced the occasion. Five Top Exporters' Gold Trophy and Seven Top Exporter's Silver Trophy were given away to excelled exporters. In addition to the above Star Performers' Trophy in various product groups were handed over to 65 member exporters. Awards for Special Contribution to exports and Award for maximum participation in Council's activities were handed over to eight member exporters.

Publicity

Publications

IndianEngineeringExports - ie²

EEPC INDIA has been publishing a 32 page coloured magazine every month which is highly acclaimed by the readers across the industry. The magazine contains issues related to exports, policy, domestic industry, general economy, country profile etc. and the articles are more analytical and research based. It provides necessary feedback to all the members of EEPC India and also to its subscribers. This is circulated to select Chambers of Commerce, Indian mission located overseas, foreign diplomatic missions located in India and various Government Ministries/Departments at the state and Central level, leading Chambers of Commerce, Trade bodies and key figures in the Indian industry and banking. During the year, Publicity Department brought out two special international editions of the magazine on the occasion of INDEE Shanghai in China and Hannover Fair in Germany besides the regular monthly Indian edition. The international editions of the magazines containing 16 pages of reading material in Chinese and German languages.

Engineering Export Info-Bulletin

EEPC INDIA's weekly bulletin titled: Engineering Export Info-Bulletin continues to be disseminated among all its members in an electronic form and sent through e-mail on Monday every week. Besides, the magazine is also hosted in the Council's website. The electronic version of the bulletin covers overseas information like Market Survey Reports, Country Profiles, Trade Regulations, Tenders and Enquiries, Advance Information on International Exhibitions and Trade Fairs as well as information on domestic events. It circulates the information on Government Policies and Regulations, EXIM Policy, Foreign Exchange, Export Credit, Export Finance, Central Excise etc. Through this bulletin, members are apprised of promotional activities organised by the Council such as Exhibitions, Buyer Seller Meets, Trade Delegations, Business Awareness Seminars and so on.

A bi-monthly newsletter named Access is being brought out by the Eastern Regional Office of the Council, which is a very popular publication among the members of the Eastern Region. EEPC INDIA also brings out many other publications. These include Council's introductory booklet EEPC INDIA at Work, Product Catalogues, Journals and event specific booklets & profiles. The details of the same are summarized in **Annexure VI**.

Besides, various press communiqué were released from time to time on export issues and also for the pre-event and post-event of INDEEs.

Trade Information Division

In the reporting year, Trade Information Division continued its efforts to provide information to exporting community, Government and In-house in the areas of market intelligence, export potential of Indian engineering products and services.

TID Head Office

- **Mailing Campaigns**

Disseminated various Government circulars, notifications, public notices, etc through mail to all members of the Council on regular basis. Also undertook mailing campaigns for Council's various promotional activities held during the year.

- **Trade Enquiries**

Trade enquiries received through Council's Foreign Offices, Indian Embassies/Missions abroad, Direct from the party had been provided to all members of the Council on weekly basis by the Department. In this regard, this division developed

a format for verification purpose before publishing/ disseminating the same to the members. Also, these enquiries were sent to all members on weekly basis.

- **Knowledge Partner / Event Partner**

This division liaison with various service providers and agencies which were helpful for the manufacturers and exporters and invited them as Knowledge Partner and Event Partner for various activities undertaken by the Council.

- **Marketing of Council's Information Portal**

Members are aware that the Council is having its own Website. A good number of firms have already registered their names in the Council's Website, which is exclusively for the engineering sector. The Council being a Government sponsored organization adds confidence to overseas buyers and the firms hyperlinked their websites through the EEPC INDIA portal had benefitted enormously.

TID Territorial Office

- During the year, EEPC India has organised two Indian Engineering Exhibitions (INDEE) in Malaysia and China and TID department of Territorial office has coordinated various works related to the above exhibitions such as compiling importers' list with reference to the participants and also provided necessary assistance to the participants for getting their visa for the above INDEEs and other promotional activities.

ACTIVITIES OF PANELS & COMMITTEES

During the reporting year, Commodity Panels, Territorial and other Committees, comprising member-exporters and representatives from service organizations, ably assisted the Council on various trade related aspects. These Panels and Committees met at regular intervals at different locations and discussed various issues faced by the exporters, reviewed the export performance, fixed new targets, deliberated on issues relating to project, product and service exports, identified constraints faced by exporters, suggested suitable remedial measures and resolved local issues. The details of the panel meetings held during the year are furnished in **Annexure - VII**.

POLICY MATTERS

The Council had submitted its suggestions for the Annual Supplement (2008-09) of the Foreign Trade Policy to the Director General of Foreign Trade,

Department of Commerce, Govt of India for their perusal and appropriate action. The Hon'ble Union Minister of Commerce and Industry, Shri Kamal Nath announced on April 11, 2008 the Annual Supplement 2008, which was the final supplement to the Foreign Trade Policy 2004-09 effective from 1st April 2008. The following notable provisions have been incorporated in the **FTP 2004-09**:

1. **Extension of DEPB Scheme**

The DEPB Scheme had been extended upto May 2009. In para 4.42 relating to utilization of DEPB credit in the new HBP (Vol.I) a provision was made that DEPB credit could also be utilized for payment of duty against imports under EPCG Scheme w.e.f. 1.1.2009. Para 4.46 related to the time period within which the application for DEPB scrip could be filed.

2. **Duty Free Import Authorization (DFIA) Scheme**

Under this scheme, authorization was issued with actual user condition and was exempted from payment of basic customs duty, additional customs duty, excise duty, education cess, anti dumping duty and safeguard duty, if any. The benefits admissible under the DFIA Scheme were wider than as compared with those admissible under DEPB Scheme, in which customs duty and special additional duty had been factored.

3. **Export Promotion Capital Goods Scheme (EPCG)**

The customs duty payable under EPCG Scheme has been reduced from 5% to 3%. In paragraph 5.4 relating to export obligation of the new Foreign Trade Policy, a new clause (ii) has been added whereby shipments under advance authorization, DFRC, DFIA, DEPB or Drawback Scheme or incentive schemes under Chapter of New Foreign Trade Policy, would also count for fulfillment of export obligation under EPCG Scheme. In terms of para 5.11.3 of the new HBP (Vol.1) average export obligation for 2007-2008 may be reduced in proportion to reduction in exports of that particular sector/product group during 2007-08 as against 2006-07. This facility would be available to exporters of those sectors in which the total export in the sector / product group had declined by more than 5%. This would provide relief to those exporters, who suffered losses due to rupee appreciation. Average export obligation under EPCG for Premier Trading Houses shall, as an option, be calculated, and based on the average of last 5 year's export, instead of the present 3 years.

4. Focus Market Scheme (FMS)

The coverage of this scheme had been increased with the additional of 10 countries viz were Mongolia, Bosnia-Herzegovina, Albania, Macedonia, Croatia, Honduras, Djibouti, Sudan, Ghana and Colombia. These shall be entitled for duty credit scrip on exports w.e.f.1.4.2008. It was stated that primary steel products as listed in Public Notice No.130 dated 27.3.2008 should not count for entitlement of this benefit.

5. Promotion of high value added manufactured products

Enhanced duty credit scrip of 2.5% (instead of the normal 1.25%) under FPS) would be allowed for export of high value added manufactured products. Under the scheme a new para 3.10.7 relating to market linked focus product has been added providing for exports w.e.f. 1.4.2008 of products of high export intensity (which are not covered under present FPS list) but with a low penetration in countries (which were also not covered under the present FMS list) would be incentivized and entitled to a duty credit scrip equivalent to 1.25% of exports, provided the products are destined to specified linked market for that particular product sector. Such products/sectors along with the linked markets had been notified in Table 10 of Appendix 37-D of BHP (Vol.I).

6. Income Tax on EOUs

Income tax benefit to 100% EOUs under Section 10B of I.T.Act, has been extended by the Government for one more year beyond 31.3.2009.

7. Relief to sectors affected by Rupee appreciation

Interest subvention provided last year to sectors affected by Rupee appreciation and to SMEs, had been extended by one more year.

8. Refund of Service Tax paid on services by exporters

The Government of India had notified refund of service tax paid on sixteen taxable services, whether or not input services, use of which could be attributable to export of goods based on verifiable methods. The CBEC had issued instructions vide Notification NMo.341/15/2007-TRY dated 17th April 2008 to all field formations of CBEC to ensure timely and expeditious payment of refund claims to exporters. Any refund claim which was not

finalized within a period of 30 days from the date of filing was required to be reported by the Commissioner to the concerned Chief Commissioner and any refund claim which was not finalized with a period 45 days, for whatsoever reasons, was required to be reported to the CBEC. Field Officers had also been instructed to take special efforts to dispose of refund claims of small and medium exporters on priority basis.

9. Restoration of DEPB benefit for Steel items

23 engineering items of steel had temporarily been suspended for DEPB benefit effective from 27th March 2008, stand restored for shipment with effect from 14th November 2008 for the above items.

10. Reduction of Service Tax

The rate of Service Tax had been reduced from 12% to 10% effective from 24th Feb'2009.

11. Reduction of CST rate from 3% to 2% with effect from 1st June 2008

On the basis of the discussions between the Empowered Committee (EC) of State Finance Ministers and the Union Finance Minister regarding the compensation package, the Government of India, Ministry of Finance, Department of Revenue had issued a Notification on 30th May 2008 to bring into effect from 1st June 2008 the new reduced rate of CST of 2% on inter-state sales of goods in place of earlier 3%.

12. All Industry Rates of Duty Drawback 2008-09

The Ministry had announced the revised All Industry Rates of Duty Drawback vide Notification No.103/2008-Cus (NT) dated 29.08.2008. The rates of drawback had been made effective from 01.09.2008. The Drawback rates had been determined on the basis of certain broad parameters including, inter alia, the prevailing prices of inputs, standard input output norms (SION), share of imports in the total consumption of inputs and the applied rates of duty.

13. Reduction in rate of Central Excise Duty

The Ministry of Finance, Government of India had reduced the rate of Central Excise duty from 14% to 10% vide Notification No.58/2008-Central Excise dated 7th December 2008 and Government has further reduced the general rate of Central Excise duty from 10% to 8% vide Notification No.04/2009-CE, dated 24th Feb'2009.

14. Interim Trade Facilitation Measures

Interim Trade Facilitation Measures had been announced by Shri Kamal Nath, Hon'ble Union Minister of Commerce and Industry on 26th February, 2009 as a supplement to the Foreign Trade Policy 2004-09. Some of the major initiatives are highlighted below:

- The Government had further extended the DEPB Scheme vide Public Notice No.125(RE-2008)/2004-2009 dated 3rd January, 2009 till 31st December, 2009.
- The DEPB/ Duty Credit Scrip which had been used for payment of duty only on items which are under free category has been extended for payment of duty for import of restricted items also.
- FTP benefits without BRC
Duty Credit Scrips under Chapter 3 and under DEPB Scheme shall now be issued without waiting for realization of export proceeds. The exporters shall be required to submit proof of export proceeds realization within the time limits prescribed by Reserve Bank of India. The issuance of these benefits without BRC would be subject to a Bank Guarantee/LUT in terms of Public Notice No. 167(RE-2008)/ 2004-09 dated 30.03.2009. This provision shall be applicable for applications made on or after 1.04.2009.
- Premier Trading Houses
At present, Government recognizes Premier Trading Houses based on an export turnover of Rs.10,000 crores in the previous three years and the current year taken together. In view of the prevailing global slowdown, the threshold limit for recognition as Premier Trading House has now been reduced to Rs.7500 crores.
- Interest subvention of 2% had been extended till 30.09.2009 to the labour intensive sectors for exports.
- Market Linked Focus Product Scheme extended for Bicycle Parts, Motor Cars and Motorcycles, Auto Components etc.
- Rs.1100 crores provided to ensure full refund of claims of CST/Terminal Excise Duty/Duty Drawback on deemed exports.
- Restoration of DEPB rates for all items where they were reduced in November, 2008 and increase in Duty Drawback rates on certain items effective from 1st September, 2008.

- Export obligation period against Advance Authorizations has been extended upto 36 months in view of the present global economic slowdown.
- Export Duty on iron ore fines has been eliminated and for lumps has been reduced to 5%.
- Excise Duty reduced across the board by 4% for all products except petroleum products and those products where current rate was less than 4%.
- CVD on TMT bars and structurals removed.
- Exemption from basic Customs Duty on Zinc and Ferro Alloys withdrawn.
- Ceiling rates on export credit in foreign currency has been raised to LIBOR + 350 basis points subject to the condition that the banks will not levy any other charges, i.e., service charge, management charge, etc. except for recovery towards out of pocket expenses incurred.
- Enhancing the period of pre-shipment and post-shipment Rupee Export Credit by 90 days each.
- Increasing the time period of export realization for non-status holder exporters to 12 months.

15. Radioactive contamination

The Council had submitted a representation to the department of Commerce seeking WTO guidelines under TBT Agreement on radioactive contamination. In this connection it is brought to the notice of the members that in the back drop of the US Government not prescribing any tolerance limit for radioactive contamination including Cobalt 60 it is gathered that the only way to avoid recurrence of the problem would be to ensure, to the maximum extent possible, the consignments from India are free from contamination. The Council feels that the need of the hour is to have guidelines detailing the standards with regard to radioactive emissions and pre-shipment testing provisions that would be acceptable to all the members of WTO.

16. Radioactive contamination in stainless steel exported to Germany

We were informed by the Industrial Adviser, Ministry of Steel and the Ministry of Commerce that Ms. Meera Shankar, Ambassador of India, Berlin, Germany had requested the Steel Secretary on the measures taken to address the above issue. The Council had intimated the Industrial adviser of Steel and also written to all the Regional Chairmen requesting for dissemination the correct pictures within their region and seeking suggestions from them.

17. Export duty on steel items

The Government had imposed export duty on 15 engineering items @ 15% and 10% vide Notification No.66/2008-Customs dated 10th May 2008 with a view to enhancing the domestic supply of those steel items which serve as raw materials. The Council had taken up the matter with the Government for removing the export duty on certain finished products such as Tubes and Pipes of Iron and Steel. The Government has since removed the export duty vide Notification No.77/2008 dated 13.06.2008.

18. Global Financial crisis and its impact on employment

The Council had carried out a survey on employment and impact due to the present global financial crisis on the advise of the Government. The engineering sector employed nearly 4 million direct and indirect workers. As a consequence of the global meltdown, an average 25% loss of employment had been felt by the engineering sector. The Council had provided a detailed company-wise data of the employment generated by our member exporters as well as the job losses as a result of the Global Financial crisis and requested the Government for providing greater support to combat the situation.

Anti-Dumping/CVD Issues

The Council received the following Anti-Dumping/CVD cases notices from the Government, which had since been forwarded to the concerned members of the Council:

- Interim Review of the CVD on certain hot-rolled carbon steel flat products by US Department of Commerce;
- AD or CVD imposed by Brazil on Stainless Steel Bars and Horseshoe Nail. The Council had submitted a detailed note on the above issue to the Government for taking up at the Indo-Brazil Trade Monitoring Mechanism which was held on 3rd February 2009 in New Delhi.

WTO and Non-Tariff Barriers

Inclusion of SAW line Pipes in Indo-Chile PTA

The Council had submitted a representation to the Government for the inclusion of SAW line pipes in PTA between India and Chile as it is expected to benefit our member-exporters especially in facing the competition from the Chinese counterparts.

NAMA Sectoral negotiations on Industrial Machinery

The Council submitted its suggestions on the NAMA Sectoral negotiations on Industrial Machinery for consideration of the Government.

MARKET DEVELOPMENT ASSISTANCE (MDA)

The Council received MDA grant of Rs.408.50 lacs (Rupees Four hundred eight lacs and fifty thousand only) from Ministry of Commerce & Industry during 2008-09 for disbursing among the individual exporters. Around 283 members were benefited under this scheme by participating in the Council's promotional events like INDEE, BSM, Delegation etc. Out of the total amount received by the Council from the Ministry about 98% was disbursed to the member exporters.

MEMBERSHIP DETAILS

During the reporting year, Region-wise membership position of the Council was as follows:

Region	Membership Position as on 01.04.2008	New/ Revived Member	Resigned/ Defaulters Member	Membership Position as on 31.03.2009
Western	4916	578	552	4942
Northern	3138	433	381	3190
Southern	2640	318	223	2735
Eastern	921	116	148	889
Total	11615	1445	1304	11756

QUALITY MANAGEMENT SYSTEM

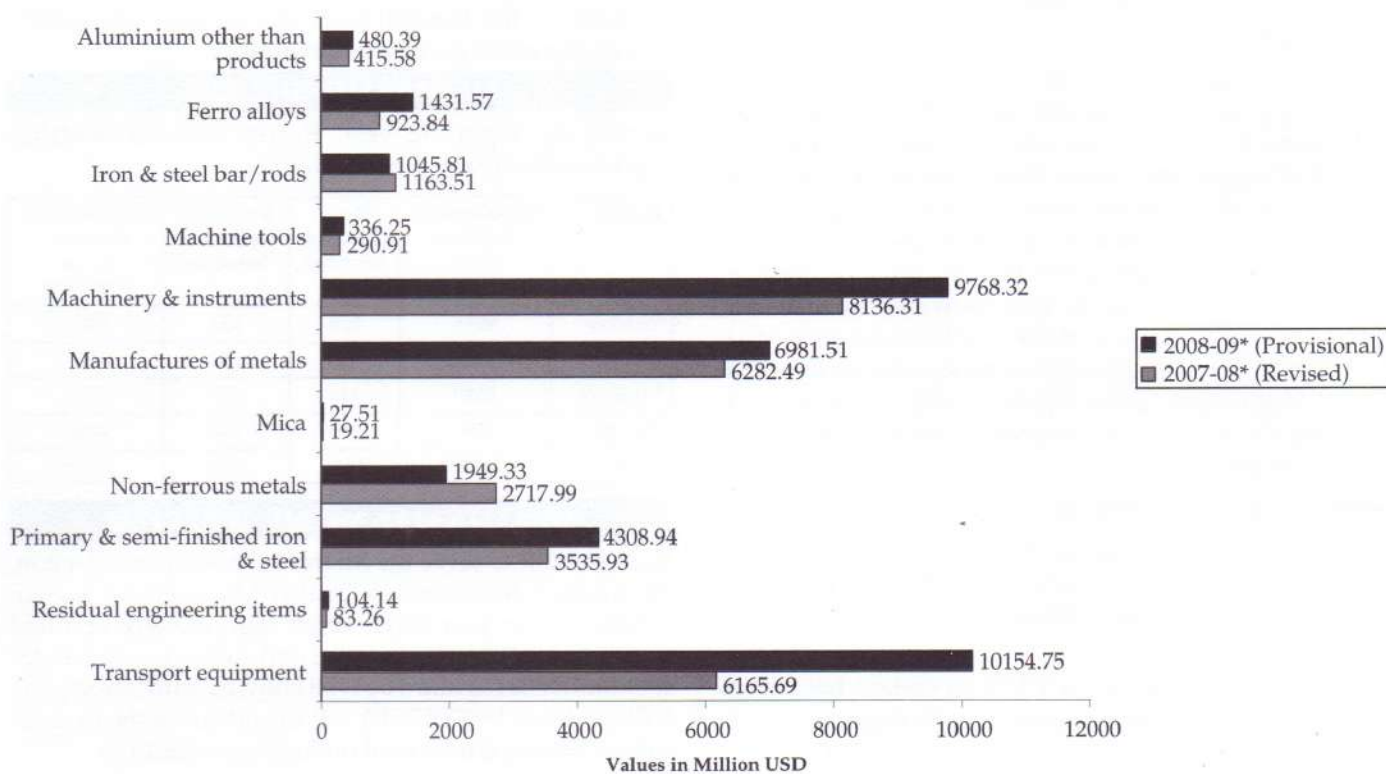
In its pursuit to serve the Members to their satisfaction, the Council developed its Quality Management System (QMS) in the year 2000 which was initially certified under ISO 9001:1994 standard and subsequently under ISO 9001:2000 standard by well known certification body KPMG (now INTERTEK). All the offices of the Council in the Country are covered under the certification.

With the implementation of the QMS the service delivery processes to the members are standardized, with time norms established for all the service deliverables. Also, the quality objectives of the processes are defined, indexed, measured and reviewed periodically with a pursuit for continued improvement. During the year under review, a surveillance audit was conducted by M/s Intertek India Ltd in the month of December'2008 in the following locations:

- Head Office, Kolkata
- Territorial Office, New Delhi
- Regional Office, Kolkata & Mumbai
- Sub Regional Office, Jalandhar

Annexure - I

Export Performance of Principal Commodity for the year April-February 2008-09 over April-February 2007-08



Annexure - II

Agricultural Machinery	Electric Home Appliances & Parts
Air/other Gas Compressors & Fans	Electric Motors and Generators
Air/Vacuum Pumps	Electric Power Equipment & Parts
All Fasteners	Electrical Apparatus for switching/protecting Electrical Circuits
Alloyed and Unalloyed Aluminium Ingots	Electrical Home Appliances
Aluminium Accessories for kitchen, doors and windows	Electrical transformers
Aluminium and allied products	Electro-Mechanical Work
Aluminium Plates and Sheets and Strip including Electrolytic Grade	Equipment for Desalination Plants
Automotive Components	Erection, Commissioning and Maintenance of Road Signals, Street Lights and Fittings
Ball or Roller Bearings	Fasteners
Bars & Rods of Stainless Steel	Fencing & Anchoring System
Base Metal Mountings	Ferro-Alloys Fittings & similar Articles
Bicycle & Parts	Flat Rolled Products of Stainless Steel
Bolts & Nuts	Food Processing Machinery
Brass and Copper Articles	Forgings
Buses and Higher Horse-power Trucks	Garage Equipment
Cable Laying Jobs	General & Trading Industrial Machinery
Cast Articles of Iron or Steel	Grinding Stones and Grinding Wheels
Castings and Forgings	Hand Tools
Centrifuges including Centrifugal Dryers	Handsaws and Blades for Saws of all types
Chassis fitted with Engines for Motor Vehicles	Heat Exchangers, Pressure Vessels, Heating & Cooling Equipments
Chemical Plant and Machinery	High Efficiency Motors and Generators
Commercial Vehicles and Passenger Cars	IC Engines & Parts
Compact Engines	Industrial Equipment
Compression Ignition and Electrical Ignition type IC Engines	Industrial Machinery of all types
Construction & Industrial Tools	Instruments - surveying, hydrographic, oceanographic etc
Construction Machinery	Insulated Wires
Copper Wire	Iron & Steel
Cutting Tools	Iron & Steel including Bright Bars
Decorated Laminated Sheets for kitchen and General Hardware	Knitting Machinery
Defence Equipments and Supplies	Ladders & Lifting Supplies
Dry & Storage Batteries	Lifts & Winches
Ductile Iron Pipes (Water)	Locomotives
Electric Conductors and Optical Fibre Cables	Luxury Buses and Higher Horse-power Trucks
Electric Filament or Discharge Lamps	Machine Tools
Electric Furnaces	Machinery for working rubber or plastics
	Medical/Surgical Instruments
	Metal-Rolling Mills and Rolls therefor

Mica & Mica Products	Safety Equipment & Supplies
Mining and Construction Machinery	Sanitary Casting
Molding Boxes for Metal Foundry	Scientific & Surgical Instruments
Motorcycles & Bicycles	Seamless Pipes and Tubes of Iron and Steel
Moulding Boxes for Metal Foundry	Security Barbed Wire
Oil Refinery Spares and Oil Field Supplies	Semi-finished products of Iron/Non-Alloy Steel
Optometry Instruments and X-Ray Equipment	Sewing Machines
Orthopaedic Appliances, Artificial Parts and Implants etc	Small & Cutting Tools
Oscilloscopes, Measuring Instruments for Electrical Quantities	Spare Parts for Cars
Packaging Machines	Spare Parts for Railways
Part of Motor Vehicles	Storage Systems
Parts and Accessories of Motorcycles and Bicycles	Structural Steel Items
Parts of Aircrafts such as Helicopters	Table, Kitchen or other Household Articles and Parts thereof of Iron or Steel
Parts of Bicycles and Motorcycles	Taps, Cocks, Valves & similar Appliances
Parts of Construction, Excavating Machinery	Telecommunication Projects
Parts of IC Engines	Textile & Jute Mill Machinery
Parts suitable for use in Pulley Tackle and Hoists and Construction	Tractors & Agricultural Equipments
Pharmaceutical Machinery	Transformers (both power as well as distribution) and Static Converters
Pig Iron	Transmission Line Towers & Parts
Primary Copper	Transmission Shafts (including Crankshafts and Camshafts)
Primary Iron & Steel	Tube or Pipe Fittings of Iron or Steel
Printing and Processing Machines	Unwrought Aluminium
Professional Cleaning Equipment	Unwrought Zinc
Pumps & Compressors	Utensils & Kitchenware
Railway Track Materials	Water Distribution Networks, etc
Refrigeration and Air-conditioning (including Commercial and Industrial)	

Annexure – III

Details of Seminars/ Meetings/ Conferences held during the year 2008-09

Name of the Office	Name of the Event	Topic of the Event	Date	Venue
Bangalore	Export Awareness Programme	Awareness Regarding Engineering Products	April 29, 2008	Hubli
Bangalore	Export Awareness Programme	Export Awareness of Engineering Products	May 28, 2008	Cochin
Bangalore	Programme on Foreign Trade Policy & Procedure	Awareness Regarding New Foreign Trade Policy	June 27, 2008	Chennai
Bangalore	Export Awareness Programme	About the Services of EEPC INDIA and About the Products & Services of EXIM Bank	July 29, 2008	Bangalore
Bangalore	Seminar on Focus Africa	Exploring Business & Investment Opportunities in African Countries.	August 5, 2008	Bangalore
Bangalore	Programme on Service Tax to Exporters	Clarifications on Service Tax to Exporters	October 23, 2008	Bangalore
Bangalore	Export Awareness Seminar in association with ECGC, Bangalore and Belgaum Foundry Cluster, Belgaum	About ECGC Products and Services.	November 21, 2008	Belgaum
Bangalore	Seminar on Focus ASEAN	Exploring "ASEAN" Market as a Engineering hub	January 29, 2009	Bangalore
Bangalore	Export Awareness Seminar	"Export Credit Insurance" prospects of engineering exports, schemes for export promotion etc	March 28, 2009	Mangalore
Chennai	Seminar on Export Credit & Gold Card Scheme	Protective Measures taken by RBI in "Export Credit"	April 23, 2008	Chennai
Chennai	Interactive meeting with Govt Department like JDGFT, CBEC etc	DEPB, Refund of VAT for exports, Duty Drawback, Advance Authorisation etc.	May 5, 2008	Chennai
Chennai	Export Awareness Programme	About ECGC Products and Services.	May 24, 2008	Madurai
Chennai	Seminar on Export Finance	Services offered by UCO Bank	June 9, 2008	Chennai

Name of the Office	Name of the Event	Topic of the Event	Date	Venue
Chennai	Seminar on Focus CIS	Augment export of engineering goods to CIS region from the Coimbatore	June 28, 2008	Coimbatore
Chennai	Seminar on Service Tax & Working Capital:	Clarifications on Service Tax	August 30, 2008	Chennai
Chennai	Seminar on Doing Business with China & INDEE – Shanghai	Under FOCUS Country Program & MDA	September 24, 2008	Coimbatore
Chennai	Seminar on Corrosion Protection & Sea Worthy Packaging Systems	Packaging of Goods	September 27, 2008	Chennai
Chennai	Export Awareness	Role of EEPC, Emerging Global Business Opportunities	October 11, 2008	Pondicherry
Chennai	Seminar on Doing business in LAC	Role of EEPC, Emerging Global Business Opportunities	November 22, 2008	Hosur
Chennai	Export Awareness Programme	About ECGC Products and Services.	January 24, 2009	Trichy
Chennai	Seminar on Focus CIS Countries	Pro-active trade and investment friendly policies with CIS Countries	January 30, 2009	Chennai
Chennai	Export Awareness Programme	Various policies / schemes offered by Government of Tamilnadu to the MSMEs.	March 30, 2009	Vellore
Chennai	Seminar on FOCUS – Latin American Countries	Exploring Business & Investment Opportunities in LAC	March 30, 2009	Chennai
Hyderabad	Export Awareness Session	Opportunities provided by the Government for Small Scale Industries pertaining to exports & imports	June 28, 2008	Vijayawada

Name of the Office	Name of the Event	Topic of the Event	Date	Venue
Hyderabad	Seminar on Focus ASEAN + 2 Countries	Trade prospects available for engineering goods in Thailand.	July 24, 2008	Hyderabad
Hyderabad	Seminar on Focus CIS	Activities of EEPC INDIA in CIS region	September 19, 2008	Nellore
Hyderabad	Export Awareness Session	Importance of exports and the role of EEPC INDIA	November 21, 2008	Hindupur
Hyderabad	Seminar on Focus Africa	Briefed about the schemes of NSIC for SMEs, Importance of Credit Rating	March 6, 2009	Visakhapatnam
Jalandhar	Seminar with Apex Chamber of Industry, Ludhiana	On Customs & Central Excise Issues.	July 21, 2008	Ludhiana
Jalandhar	Seminar with Punjab Small Industries & Export Corporation	IT Technology & Role of Internet on trade.	January 16, 2009	Jalandhar
Kolkata	Seminar on Corrosion, Protection and Sea Worthy Packaging	Packaging of Goods	May 30, 2008	Kolkata
Kolkata	Seminar on Risk Management Through Hedging In Base Metals	Basics, role and importance of Hedging of base metals	July 11, 2008	Kolkata
Kolkata	Road Show on Promotion of INDEE	Under Focus Country Program & MDA	July 25, 2008	Jamshedpur
Kolkata	Seminar on Doing Business with China	Trade related information with China	September 12, 2008	Kolkata
Kolkata	Seminar on Occupational Health and Safety in Manufacturing Industries	Health control and safety risks, avoiding /reducing accidents etc in the working place.	December 10, 2008	Kolkata
Kolkata	Seminar on Export prospect of Engineering Product from Orissa	Growth of export prospect in Orissa	January 16, 2009	Bhubaneswar

Name of the Office	Name of the Event	Topic of the Event	Date	Venue
Kolkata	Seminar on Africa	RBSM Mobilization and opportunities in African region	February 5, 2009	Jamshedpur
Mumbai	Seminar on Focus Africa with Greater Rajkot Chamber of Commerce & Industries, ECGC & Crisil	Doing Business in African Countries	May 3, 2008	Rajkot
Mumbai	Seminar on Latin American countries	Doing export to LAC countries	June 27, 2008	Mumbai
Mumbai	Seminar on CIS countries	Current export scenario to Russia & CIS region	August 20, 2008	Nagpur
Mumbai	Interactive Meeting with Commerce Secretary, Govt of India.	Exports: Prospects & Challenges	August 22, 2008	Mumbai
Mumbai	Export Awareness Seminar	Presentation on Global Crisis, How to cover Risk in Export	December 4, 2008	Baroda
Mumbai	Reverse Buyer Seller Meets	Adjudge acceptability of Indian products in the world markets	February 25, 2009	Mumbai
New Delhi	Seminar on "ASEAN REGION"	Export Prospects in ASEAN Region	May 23, 2008	Baddi, Himachal Pradesh
New Delhi	Seminar with CDC on Focus LAC & Focus CIS countries	Consultancy Study on Export Opportunities in Latin American & CIS Countries	May 23, 2008	New Delhi
New Delhi	Seminar with FICCI	Workshop on ATA Carnet	July 2, 2008	New Delhi
New Delhi	Seminar on Focus "ASEAN"	Export opportunities available in the ASEAN region	July 11, 2008	Noida
New Delhi	Awareness programs with FISME	Interactive Session with High Commission of Trinidad & Tobago	December 24, 2008	New Delhi

Annexure – IV

Details of Meetings with Government Officials/ Agencies / Open House Meeting

Eastern Region

- Meeting with Secretary General, Indian Institute of Metal on August 12, 2008 promote INDEE Shanghai.
- Meeting with members on INDEE Kuala Lumpur, 2008 on September 2, 2008.
- Meeting at WBIDC with Dr. Subroto Gupta, Director, on INDEE at Shanghai, China on September 3, 2008.
- Meeting with the Secretary General of Bengal Chamber of Commerce on INDEE at Shanghai, China on September 4, 2008.
- Meeting with the Secretary General of Indian Chamber of Commerce on INDEE at Shanghai, China on September 8, 2008.
- Meeting with the members of the Indian Foundry Association on September 9, 2008 on promoting INDEE Shanghai, China exhibition.
- Meeting with the Empowered Committee on Trade Facilitation, DGFT on September 19, 2008.
- Meeting with VAT Commissioner on September 23, 2008.
- Meeting with Commissioner of Customs on October 20, 2008.
- Meeting with VAT Commissioner on December 24, 2009.
- Meeting with VAT Commissioner on December 29, 2009.
- Mobilization programme on the Indo-Africa & Indo ASEAN +2 Reverse Buyer Seller Meet on January 30, 2009.
- Meeting with the AASHTO Sub Committee on February 10, 2009 on account of the problems faced by Castings & Foundry exporters to export in US.
- Meeting with Chinese Delegates at the Mechanical & Electrical Product Meeting Guangxi China, organised by India China Economic and Cultural Council (**ICEC Council**) and Federation of Indian Micro and Small & Medium Enterprises (**FISMI**) on March 27, 2009.

Northern Region

- Meeting with Mr. Khalid Bin Jamal, Deputy Secretary, Ministry of Commerce & Industry, Government of India, New Delhi on May 9, 2008 regarding promotion of engineering export to Mexico.

Southern Region

- Mobilization programme for INDEE Malaysia on July 17, 2008 at Coimbatore.
- Mobilization programme for INDEE Malaysia on July 28, 2008 at Chennai.
- Mobilization programme for INDEE Malaysia on July 31, 2008 at Bangalore.
- Meeting with Indian Machine Tools Manufacturers Association in regard to INDEE China on August 1, 2008 at Bangalore.
- An Open House Meet with DGFT, Hyderabad was organized in association with FIEO & PHARMEXCIL on 9th May, 2008 at Hyderabad.

Western Region

- An Open House Meet with DGFT, Mumbai in association with FIEO was organized on May 30, 2008 at Mumbai.
- Special Task Force meeting was convened on December 10, 2008 at Mumbai.
- Participated in the Open House Meet with Joint DGFT, Mumbai on February 6, 2009 organized by FIEO.
- In the Fourth Vibrant Gujarat Global Investors Summit & Exhibition (VGGIS) - 2009, an Information Booth was set up by the Council. The event was held on 12th & 13th January 2009 in Ahmedabad and the Global Investors Summit was organized thereby giving a unique opportunity of growth & expansion for an investor. This Summit was inspired by the global vision of Shri Narendra Modi, Hon'ble Chief Minister of Gujarat. Shri Aman Chadha, Chairman, EEPC India gave a presentation on the Export Opportunities of Engineering goods and the Council's role and contribution towards promoting and helping the Indian Engineering Sector in the Global arena.

Annexure – V

Training Programmes Organized during the year 2008-09

Eastern Region

- Programme on "Occupational Health, Safety and Environment." on 20th May, 2008.
- Programme on "All You Needed to Know On Service Tax" from 11th June to 18th June, 2008
- Programme On: "Customs & Central Excise: Acts, Regulations Tariffs" on 7th July, 2008.
- Programme on "Productivity Management" on 5th August, 2008.
- Programme on "Filing Procedures for VAT Refund under New Policy" on 12th January, 2009.

Southern Region

- Programme on "Foreign Trade Policy & Procedure" on 27th June, 2008
- Programme on "Shipping Documentation" on 18th September, 2008
- Programme on "Export Training" on 9th August, 2008.
- Programme on "Export / Import Documentation" on 20th September, 2008.
- Programme on "International Commercial Terms" on 22nd December, 2008.
- Programme on "Currency Derivatives" on 11th November, 2008.
- Programme "Export Incentives" on 27th December, 2008

Western Region

- Programme on "Export Related Issues" on 20th November, 2008.

Annexure – VI

List of Publications Published for the year 2008-09

Some of them are as follows:

- ❖ EEPC INDIA at Work
- ❖ Product catalogue on Aluminium & Products thereof.
- ❖ Directory of Working Committee (2008-10)
- ❖ Annual Report for the year 2007-08 in bilingual (English & Hindi)
- ❖ Award brochure for All India Export Excellence Award
- ❖ Event Specific Participants profile for the following events:
 - Hannover Messe – 2008, Hannover, Germany in bi-lingual (English & German)
 - INDEE Kuala Lumpur, Malaysia
 - INDEE Shanghai, China in bi-lingual (English & Chinese)
 - Project Rebuild Iraq - 2008, Amman, Jordan
 - Pumps & Systems Asia Exhibition, Singapore
 - Automechanika – 2008, Frankfurt, Germany
 - VINAMAC – 2008, Ho Chi Minh City, Vietnam
 - Asia Pharma Expo – 2009, Dhaka, Bangladesh
 - St Petersburg Technical Fair – 2009, St Petersburg, Russia
 - TECMA – 2009, Mexico
 - Automechanika, Johannesburg, South Africa
 - Multi product delegation to Tunisia, Egypt & Ghana in bi-lingual (English & French)
 - Multi product delegation to Kazakhstan, Russia & Ukraine in bi-lingual (English & Russian)
 - Multi product delegation to Chile, Colombia & Mexico in bi-lingual (English & Spanish)
 - Multi product delegation to Australia, Indonesia & New Zealand
 - Multi product delegation to Japan, Singapore & South Korea in tri-lingual (English, Japanese & Korean)

Annexure - VII

Panel Meetings held during the year 2008-09

Sl. No.	Name of the Panel and Panel No.	Date of Meeting	Place
1.	Industrial Machinery for manufacture of Paper, Cement, Chemicals incl. Pressure Vessels, Boilers and Heat Exchangers and Textile Mill Machinery & Accessories incl. all types of Knitting Machines (P-02)	13.02.2009	Mumbai
2.	Motor vehicles excluding 2/3 wheelers (P-6)	25.04.2008	Bangalore
3.	Bicycle, Bicycle Components and Accessories (P-8)	23.01.2009	Ludhiana
4.	Electric Power Machinery, Switchgear and Control gear including Cable, Conductors, Cable/Conductor Accessories and Industrial Storage Batteries (P-10)	15.10.2008	Kolkata
5.	Machine Tools (P-14)	30.05.2008	Chennai
6.	Hand Tools (P-15)	29.09.2008	Jalandhar
7.	Fabricated Steel Structures incl. Transmission Line Towers (P-16)	19.12.2008	Kolkata
8.	Sanitary Castings (P-20)	04.07.2008	Kolkata
		18.08.2008	Kolkata
		16.09.2008	Kolkata
		17.10.2008	Kolkata
		17.11.2008	Kolkata
		10.12.2008	Kolkata
		22.12.2008	Kolkata
		20.01.2009	Kolkata
		10.02.2009	Kolkata
		17.03.2009	Kolkata
9.	Ferrous Industrial Castings (P-21)	30.12.2008	Kolkata
10.	Steel forgings – all types (P-22)	15.04.2008	Ludhiana
11.	Aluminium and Manufacturers thereof (P-23)	06.02.2009	Mumbai
12.	Non Ferrous metals & Manufactures (Other than Aluminum) incl. Brass Building Hardware and EPNS ware etc. (P-24)	03.05.2008	Rajkot
		09.03.2009	Mumbai
13.	Fasteners – All Types (P-27)	19.09.2008	Jalandhar
14.	Pumps – All Types (P-28)	15.04.2008	Bangalore
		13.09.2008	Hyderabad
		30.01.2009	Chennai
15.	Project Exports (P-29)	06.05.2008	Kolkata
16.	Construction and Earthmoving Machinery etc (P-30)	24.03.2009	Kolkata
17.	Mica and Other Mineral Based Product (P-32)	11.07.2008	Kolkata
		21.01.2009	Kolkata
18.	Instruments – All Types (P-35)	13.08.2008	New Delhi
		28.01.2009	New Delhi
19.	Railway Rolling Stocks and Components, Signaling Equipments and other Transport Equipments incl. Air Crafts, Ship Building and Repairing etc. (P-36)	10.02.2009	Kolkata
20.	Ferro Alloys (P-37)	12.03.2009	Kolkata

WORKING COMMITTEE OF EEPC INDIA

Name & Address of Members	Name of the Panel
<p>1 Shri Surinder Singh Bhurjee Partner M/s. Micro Mechanical Works 601 Delta Hirandani Gardens Powai, Mumbai 400 076</p>	<p>Industrial Machinery for manufacture of Paper, Cement, Chemicals including Pressure Vessels, Boilers and Heat Exchangers and textile mill machinery & accessories incl. all types of knitting machines.</p>
<p>2 Shri Anoop Marwaha Partner M/s. Wilson Engg. Works 9-10-11 Neelam Bldg. (Ground Floor) 108, R. G. Thadani Road, Worli Mumbai 400 018</p>	<p>Food Processing Machinery, Sugar Mill Machinery including Pharmaceutical Machinery (This will include Oil, Tea, Coffee, Flour, Dal, Rice and Canning Mill Machinery and Dairy Equipments and Animal Drawn Sugarcane Crushers).</p>
<p>3 Shri Siddhartha Shah M/s. Nevatia Udyog 20, Maharshi Debendra Road Kolkata 700 007</p>	<p>Agricultural Machinery - Field Equipments including Agricultural Tractors and Trailers, Spare Parts and Agricultural Implements, Tools, Irrigation Equipments such as Sprinklers etc.</p>
<p>4 Shri Amrutlal B. Bhimani CEO M/s. Dynamic Engineering Co. (P) Ltd. 268-269, G.I.D.C. Wadhwan City 363030 Dt. Surendranagar (Gujarat)</p>	<p>Industrial Machinery - Others including Heating, Cooling and other Air-conditioning Equipments.</p>
<p>5 Shri P. G. Shankar M/s. Tata Motors Ltd. Block A, Shivsagar Estate Dr. A.B. Road, Worli, Mumbai 400 018</p>	<p>Motor Vehicles excluding Two Wheelers and Three Wheelers (This will include Heavy Duty Trucks, Jeeps, Chassis, Bus Bodies, Ambulances, Cars etc.).</p>
<p>6 Shri Tarvinder Singh Bhasin Partner M/s. Bharat Parabolic Springs P. Ltd. 37, Barrister Nath Pai Marg Cotton Green Mumbai 400 033</p>	<p>Automobile Components, Spare Parts, Accessories including Storage Battery for Automobile Application and Auto Servicing Garage Equipments.</p>
<p>7 Shri Satish Kumar Dhanda Chairman M/s. Sadem Industries C-4, Focal Point, Dhandari Ludhiana 141 010</p>	<p>Bicycles, Bicycle Components and Accessories (This will also include Tricycles and parts thereof).</p>
<p>8 Shri Khalid Khan C.E.O. M/s. Geco Trading Corporation 102, Janki Centre, Veera Desai Road Andheri (W), Mumbai 400 053</p>	<p>Internal Combustion Engines, Compressors and parts thereof.</p>

Name & Address of Members	Name of the Panel
<p>9 Shri Nayan N. Shah Partner M/s. Kusum Engg. Works Paras Compound S. V. Road, Goregaon (West) Mumbai 400 104</p>	<p>Electric Power Machinery, Switchgear and Controlgear including Cable, Conductors, Cable/Conductor Accessories and Industrial Storage Batteries (This will also include Electric Generators, Power and Distribution Transformers, Electric Motors, Telephone Cables and ACSR).</p>
<p>10 Shri Aman Chadha Partner M/s. Harvinder & Co. Nikko House 399 Vithalbhai Patel Road Mumbai 400 004</p>	<p>Two Wheelers and Three Wheelers - Complete (This will cover all sorts of Scooters, Motorcycles, Mopeds and Three Wheelers).</p>
<p>11 Shri Sunil Krishna Khaitan Vice Chairman & Mg. Director M/s. Khaitan Electricals Ltd. Everest (20th Floor) 46C, J. L. Nehru Road Kolkata 700 071</p>	<p>Electric and Home Appliances, Fans, Sewing Machines, Dry Batteries, Torch Lights and other Electrical Manufactures-N.O.S.</p>
<p>12 Shri Ashok Kumar Mahendru Director (Sales & Marketing) M/s. Uttam Galva Steels Ltd. Uttam House 69, P.D.' Mello Road, Carnac Bunder Masjid Bunder, Mumbai 400 009</p>	<p>Iron and Steel.</p>
<p>13 Shri K. R. Pandian Partner M/s. Sharp Tools 9/10 Sitra Road, Sharp Nagar, Kalapatti Coimbatore 641 035</p>	<p>Machine Tools.</p>
<p>14 Shri Sharad Aggarwal Partner M/s. Forgings & Chemicals Industries G. T. Road, Bye Pass Near Hotel Ranvir Classic Jalandhar 144 004, Punjab</p>	<p>Hand Tools.</p>
<p>15 Shri Arun Kumar Garodia M/s. Corona Steel Industry (P) Ltd. (Formerly: Suiti Steel Pvt. Ltd.) P-34, India Exchange Place Shah House (3rd Floor) Kolkata 700 001</p>	<p>Fabricated Steel Structures including Transmission Line Towers.</p>

Name & Address of Members	Name of the Panel
16 Shri M. S. Arora Zenith Birla (India) Limited Dalmal House, 1st Floor 206, J.B. Marg, Nariman Point Mumbai 400 021	Steel Pipes, Tubes and Fittings thereof.
17 Shri Jaspal Singh Bhasin Partner M/s. ASB International 37, Barrister Nath Pai Marg Cotton Green Mumbai 400 033	Steel Wire Products - all types including Steel Wire, Wire Ropes and Strands.
18 Shri Sharad Kumar Saraf Managing Director M/s. Technocraft Industries (I) Ltd. A-25, MIDC, Street No.3, Marol Indl. Area Opp. ESIS Hospital, Ahdheri (E) Mumbai 400 093	Other Steel Products - all types (This will include all Primary Steel based items not otherwise specified).
19 Shri S. S. Kejriwal Director M/s. Kiswok Industries Pvt. Ltd. Draupadi Mansion 11, Brabourne Road Kolkata 700 001	Sanitary Castings (This will also include Valve Box, Water Meter Box and Meter Lids).
20 Shri R. P. Sehgal Managing Director M/s. Carnation Industries Ltd. 222, A.J.C. Bose Road 1st Floor, Room No. 4 & 5 Kolkata 700 017	Ferrous Industrial Castings (This will also include Spun Pipes, Pressure Tested Pipe Fittings and Alloy Steel Castings).
21 Shri Avinash Gupta Director M/s. R. N. Gupta & Co. C-55, Focal Point Ludhiana 141 010	Steel Forgings - all types.
22 Shri Vijay K. Parikh Managing Director M/s. Al-Can Exports Pvt. Ltd. Sheetal Industrial Estate Kashmira Road, Next to Bharat Gas Godown, Bhayander (East) Thane 401 105 (Maharashtra)	Aluminium and Manufactures thereof.

Name & Address of Members	Name of the Panel
<p>23. Shri Paresh K. Mehta Partner M/s. Sharda Corporation 1st Floor, OM Shrinivas Co. Op. Housing Society Limited 101-103, C. P. Tank Road Mumbai 400 004</p>	<p>Non-Ferrous Metals & Manufactures thereof (Other than Aluminium) including EPNS Wares etc.</p>
<p>24. Shri Kuldip Singh Chadha Proprietor M/s. Indo Nikko Industries Nikko House 399, V.P. Road Mumbai 400 004</p>	<p>Design, Technical and Consultancy Services.</p>
<p>25. Shri Chandubhai C. Udeshi Chairman M/s. Metro Exporters Ltd. 132, Kakad Chamber Dr. Annie Besant Road, Worli Mumbai 400 018</p>	<p>Super Star/Star/ Trading and Export House.</p>
<p>26. Mrs. Kamna Raj Aggarwalla M/s. GDPA Fasteners GDPA House Near Railway Godowns Jalandhar City 144 004 Punjab</p>	<p>Fasteners - all types.</p>
<p>27. Shri Mahesh K. Desai M/s. Meera & Ceiko Pumps Pvt. Ltd. 1-7-1054/ A&B Industrial Area, Azamabad Hyderabad 500 020 (A.P.)</p>	<p>Pumps - all types.</p>
<p>28. Shri P. K. Shah Director C/o. M/s. Nipha Exports (P) Ltd. 48, Ganga Jamuna Apartments 28/1, Shakespeare Sarani Kolkata 700 017</p>	<p>Projects Export (This will also include Civil Construction Works connected with Industrial Projects).</p>
<p>29. Shri Rakesh Shah Partner M/s. Nipha Enterprises 48, Ganga Jamuna Apartments 28/1, Shakespeare Sarani Kolkata 700 017</p>	<p>Construction and Earthmoving Machinery including Cranes, Hoists, Mining Equipments and Tractors for Construction and Earthmoving purpose.</p>

Name & Address of Members	Name of the Panel
30 Shri Rajesh Kumar Sonthalia Vice Chairman-cum-Managing Director M/s. S. R. Enterprise 4/1A, Jagmohan Mullick Lane Kolkata 700 007	Free Trade Zone and 100% Export Oriented Units.
31 Shri M. L. Rajgarhia Chairman & Mg. Director M/s. Mica Manufacturing Co. (P) Ltd. 3C, Camac Street Kolkata 700 016	Mica and other Mineral based products.
32 Shri Girish Kumar Madhogaria Managing Director M/s. NIF Ispat Limited 46 Moulana Abul Kalam Azad Road (1st Floor) Howrah 711 101 (W.B.)	Miscellaneous Manufactures - N.O.S. including Ferrous Holloware and Office Equipments (This will include all residual products not otherwise specified and Office Equipments including Photocopier, Typewriter, Duplicator etc.).
33 Shri Krishanlal Dhingra Managing Director M/s. Snowdrop Trading Pvt. Ltd. 15/71, Ashray MHB Complex Bandra Reclamation, Bandra (West) Mumbai 400 050	Small & Cutting Tools including Engineers Files.
34 Shri R. N. Grover Chairman M/s. Paramount Surgimed Ltd. Paramount House Plot No. 1, LSC Okhla Main Road Okhla Phase II New Delhi 110 020	Instruments - all types.
35 Shri Pradeep Khaitan Director M/s. Rahee Track Technologies Pvt. Ltd. 45, Shakespeare Sarani Century Towers (5th Floor) Kolkata 700 017	Railway Rolling Stock and Components, Signalling Equipments and Other Transport Equipments including Air-Crafts, Ship Building and Repairing etc.
36 Shri Anupam Shah Director M/s. Nipha India (P) Ltd. 48, Ganga Jamuna 28/1, Shakespeare Sarani Kolkata 700 017	Ferro Alloys.

Name & Address of Members	Name of the Panel
37 Shri Sulekh Jain General Manager - Exports M/s. Magppie International Ltd. PD-4A, Pitampura Delhi 110 088	Stainless Steel Houseware Products (This will cover Utensils, Cutlery, Kitchen Equipments etc.).
38 Shri B. D. Agarwal M/s. Calcutta Export Co. 18, R. N. Mukherjee Road Kolkata 700 001	Builders' Hardware including Hinges, Door Fittings, Locks, Pad Locks etc. of Base Metal.

ASSOCIATE MEMBERS

EASTERN REGION

1. Shri Om Prakash Agarwal
Director
M/s. Chirag Castings Pvt. Ltd.
Central Plaza, Suite # 808
2/6, Sarat Bose Road, 8th Floor
Kolkata 700 020
2. Shri B. N. Agarwal
Managing Partner
M/s. R. B. Agarwalla & Company
2/6, Sarat Bose Road
Central Plaza, Suite No. 606, 6th Floor
Kolkata 700 020

NORTHERN REGION

3. Shri Balram Kapoor
M/s. J.M.P. Auto Ltd.
C-98, Focal Point Extn.
Bye Pass, G. T. Road
Jalandhar 144 004
4. Shri Subhash Bajaj
M/s. Saroopsons Industrial Limited
C-62, Focal Point
Ludhiana 141 010

WESTERN REGION

5. Shri Sarabhjit Singh Bhasin
M/s. Jagpal Industries
37, Barrister Nath Pai Marg, Cottongreen
Mumbai 400 033
6. Shri Tejinder Singh Anand
M/s. Magnum Overseas (India)
141, Siddeshi, 3rd Floor
Mahakali Caves Road
Sher-e-Punjab Society, Andheri (East)
Mumbai 400 093

SOUTHERN REGION

7. Shri C. G. Mercylin
M/s. Merind Indl. Corporation
D-6, Mogappair Indl. Estate (W)
Chennai 600 058
8. Shri T. N. Nitiyananda Rahavan
M/s. Ensquare Engineerings India Pvt. Ltd.
77 & 78, Tiny Sector
1, Main Road
Ambattur Industrial Estate
Chennai 600 058
Tamil Nadu

REGIONAL CHAIRMEN NOT OTHERWISE REPRESENTED ON THE WORKING COMMITTEE

- | | |
|--|------------------------------------|
| 1. Shri Nayan N. Shah
Partner
M/s. Kusum Engg. Works
Paras Compound
S. V. Road, Goregaon (West)
Mumbai 400 104 | Regional Chairman (WR), EEPC India |
| 2. Shri Ramesh Kumar Mutha
Director
M/s. Mohan Mutha Exports Pvt. Ltd.
No. 109, Vellala Street, Purusawalkam
Chennai 600 084 | Regional Chairman (SR), EEPC India |
| 3. Shri B. N. Agarwal
Managing Partner
M/s. R. B. Agarwalla & Company
2/6 Sarat Bose Road
Central Plaza, Suite No. 606, 6th Floor
Kolkata 700 020 | Regional Chairman (ER), EEPC India |
| 4. Shri S. C. Ralhan
Chief Executive
M/s. Sri Tools Industries
E-184, Focal Point
Ludhiana 141 010 | Regional Chairman (NR), EEPC India |

NOMINEE OF GOVERNMENT OF INDIA

- | | |
|--|--|
| 1. Shri Rajeev Kher
Joint Secretary (E.P. Engg.)
Ministry of Commerce & Industry
Department of Commerce
Government of India
Udyog Bhavan, Room No. 216
New Delhi 110 011 | Shri Virendra Gupta
Additional Secretary (ITP & ES)
Ministry of External Affairs
Government of India
Akbar Bhawan
New Delhi 110 001 |
| <i>Alternate</i>
Smt. Mridul Jain
Director
Ministry of Commerce & Industry
Department of Commerce
Government of India
Udyog Bhavan, Room No. 220
New Delhi 110 011 | Shri Najib Shah
Joint Secretary (Drawback)
Department of Revenue
Ministry of Finance
Government of India
North Block
New Delhi 110 001 |

TOP EXPORTERS NOMINATED BY THE GOVERNMENT OF INDIA

- | | |
|---|---|
| <p>1. Shri S. Surya Narayanan
General Manager - Fertiliser,
Petrochemical & Heat Transfer Equipment
Business Unit
Heavy Engineering Division
M/s. Larsen & Toubro Ltd.
Powai Campus, Gate No. 1
Saki Vihar Road, Mumbai 400 072</p> | <p>3. Shri Nitin Chhatwal
Managing Director
M/s. Viraj Profiles Limited
10, Imperial Chambers (1st Floor)
Wilson Road
Ballard Estate
Mumbai 400 038</p> |
| <p>2. Shri Rajeev Sinha
Head-International Sales
M/s. Essar Steel Ltd.
Essar House
11, Keshavrao Khadye Marg
Mahalaxmi, Mumbai 400 034</p> | |

MEMBER FROM THE SECRETARIAT

1. Shri R. Maitra
Executive Director
EEPC India
Vandhana Building (4th Floor)
11, Tolstoy Marg, New Delhi 110 001

SPECIAL INVITEES

PAST CHAIRMEN

- | | |
|--|---|
| <p>1. Shri Russi Mody
Past Chairman, EEPC India
5/1B, Belvedere Road, Alipore
Kolkata 700 027</p> | <p>5. Shri T. A. S. Balagopal
Past Chairman, EEPC India
A 404, Manasarovar
19, Third Seaward Road
Valmiki Nagar
Chennai 600 041</p> |
| <p>2. Shri Ramesh Maheshwari
Past Chairman, EEPC India
C/o. M/s. Texmaco Limited
Birla Building, 6th Floor
9/1, R. N. Mukherjee Road, Kolkata 700 001</p> | <p>6. Shri R. P. Jhalani
Past Chairman, EEPC India
M/s. Aarvee Waxpol Tools (India) Pvt. Ltd.
116, Ashirwad Complex
D-1, Green Park
New Delhi 110 016</p> |
| <p>3. Shri Suresh M. Mehta
Past Chairman, EEPC India
Dutta Prasad, 1st Floor, Gamadia Cross Road
Off-Navroje Gamadia Road, Mumbai 400 026</p> | |
| <p>4. Shri G. D. Shah
Past Chairman, EEPC India
C/o. M/s. Nipha Group of Industries
48, Ganga Jamuna Apartments
28/1, Shakespeare Sarani
Kolkata 700 017</p> | <p>7. Shri M. C. Shah
Past Chairman, EEPC India
M/s. Nipha Exports Pvt. Ltd.
48, Ganga Jamuna Apartments
28/1, Shakespeare Sarani
Kolkata 700 017</p> |

OTHERS

- | | |
|--|---|
| <p>1. Shri B. K. Sengupta
Dy. General Manager and Regional Manager
(Eastern Region)
Export Credit Guarantee Corporation of India Ltd.
A.C. Market Complex (9th Floor)
1, Shakespeare Sarani, Kolkata 700 071</p> | <p>4. Shri Pankaj Chadha
Chairman
Committee on Raw Material
EEPC INDIA
C/o. M/s. Jyoti Steel Industries
Kakad Bhavan, 4th Floor
Opp. Gaiety Galaxy Cinema
30th Road, Bandra (West)
Mumbai 400 050</p> |
| <p>2. Shri J. K. Babla
Chairman
Committee on Trade with East Africa
EEPC INDIA
C/o. M/s. Miku Agencies
404, Udyog Mandir No.2, 7-C, Bhagoji Keer Marg
Mahim (West), Mumbai 400 016</p> | <p>5. Shri B. Chandrasekharan
Chairman
Committee on Trade with West & Central Africa
EEPC INDIA
C/o. M/s. Karnataka Pressure Vessels Ltd.
No.264, 1st Main Road, Chamarajit
Bangalore 560 018</p> |
| <p>3. Shri P. R. Venkatachalam
Chairman
Committee on Trade with SAARC
EEPC INDIA
C/o. M/s. Metro Exporters Pvt. Ltd.
Kakad Chambers, 132, Dr. Annie Besant Road
Worli, Mumbai 400 018</p> | |

REGIONAL CHAIRMEN & DY. REGIONAL CHAIRMEN

Southern Region

Shri Ramesh Kumar Mutha
Regional Chairman

Shri R. Subhash Chandra Goel
Deputy Regional Chairman

Shri A. Mathew
Deputy Regional Chairman

Eastern Region

Shri B. N. Agarwal
Regional Chairman

Shri Arun Kumar Garodia
Deputy Regional Chairman

Shri G. D. Agarwal
Deputy Regional Chairman

Northern Region

Shri S. C. Ralhan
Regional Chairman

Shri Ashwani Kumar
Deputy Regional Chairman

Shri Surinder Singh Bhogal
Deputy Regional Chairman

Western Region

Shri Nayan N. Shah
Regional Chairman

Shri Khalid Khan
Deputy Regional Chairman

Shri V. M. Kotadia
Deputy Regional Chairman

COMMITTEE OF ADMINISTRATION

Chairman

Shri Aman Chadha
Chairman, EEPC India
C/o. M/s. Harvinder & Co.
Nikko House
399, Vithalbhai Patel Road
Mumbai 400 004

Vice Chairmen

Shri Mahesh K. Desai
Vice Chairman, EEPC India
C/o. M/s. Meera & Ceiko Pumps Pvt. Ltd.
1-7-1054/ A&B, Industrial Area
Azamabad, Hyderabad 500 020 (A.P.)

Shri Anupam Shah
Vice Chairman, EEPC India
C/o. M/s. Nipha India (P) Ltd.
48, Ganga Jamuna, 28/1, Shakespeare Sarani
Kolkata 700 017

Regional Chairman (ER), EEPC India

Shri B. N. Agarwal
Regional Chairman (ER), EEPC India
C/o. M/s. R. B. Agarwalla & Company
2/6 Sarat Bose Road, Central Plaza
Suite No. 606, 6th Floor
Kolkata 700 020

Regional Chairman (SR), EEPC India

Shri Ramesh Kumar Mutha
Regional Chairman (SR), EEPC India
C/o. M/s. Mohan Mutha Exports Pvt. Ltd.
No. 109, Vellala Street, Purusawalkam
Chennai 600 084

Regional Chairman (NR), EEPC India

Shri S. C. Ralhan
Regional Chairman (NR), EEPC India
C/o. M/s. Sri Tools Industries
E-184, Focal Point, Ludhiana 141 010

Regional Chairman (WR), EEPC India

Shri Nayan N. Shah
Regional Chairman (WR), EEPC India
C/o. M/s. Kusum Engg. Works
Paras Compound, S. V. Road, Goregaon (West)
Mumbai 400 104

Member

Shri Jaspal Singh Bhasin
M/s. ASB International
37, Barrister Nath Pai Marg
Cottongreen, Mumbai 400 033

Shri P. K. Shah
Director
C/o. M/s. Nipha Exports (P) Ltd.
48, Ganga Jamuna Apartments
28/1, Shakespeare Sarani
Kolkata 700 017

Shri S. S. Kejriwal
Director
M/s. Kiswok Industries Pvt. Ltd.
Draupadi Mansion
11, Brabourne Road
Kolkata 700 001

Shri Chandubhai C. Udeshi
Chairman
M/s. Metro Exporters Ltd.
132, Kakad Chamber
Dr. Annie Besant Road, Worli
Mumbai 400 018

Shri Sharad Aggarwal
M/s. Forgings & Chemicals Industries
G. T. Road, Bye Pass
Near Hotel Ranvir Classic
Jalandhar 144 004, Punjab

Shri Rajeev Kher, Joint Secretary (E.P. Engg.)
Ministry of Commerce & Industry
Department of Commerce, Government of India
Udyog Bhavan, Room No. 216
New Delhi 110 011

Alternate

Mrs. Mridul Jain
Director
Ministry of Commerce & Industry
Department of Commerce
Government of India
Udyog Bhavan, New Delhi 110 011

AUDITORS' REPORT

To the Members

We have audited the attached Balance Sheet of **EEPC INDIA** (formerly **ENGINEERING EXPORT PROMOTION COUNCIL (Company Limited by Guarantee)** as at 31st March, 2009 and the annexed Income & Expenditure Account for the year ended on that date, and found them to be in agreement with the books of accounts. These financial statements are the responsibility of the Council's management. Our responsibility is to express our opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

Subject to Paras 1 to 7 of the Statement of Accounting Policy and Paras 9, 10, 11, 12, 13, 14 and 15 of Notes on Accounts as contained in Schedule 'I' attached herewith and read with all other notes given in that Schedule, we further state and report that:-

- (a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of audit.
- (b) In our opinion, proper books of accounts as required by law have been kept by the Council so far as appears from our examination of those books.
- (c) The Balance Sheet and Income & Expenditure Account dealt with by this report are in agreement with the books of accounts.
- (d) Subject to and read with the Statement of Accounting Policy as shown in Schedule 'I', the Accounting Standards referred to in Section 211 (3C) of the Companies Act, 1956 have been generally complied with by the Council.
- (e) As reported to us, we report that none of the members of the Working Committee were disqualified from being appointed as a member of the Working Committee in terms of Clause (g) of Sub-Section (1) of Section 274 of the Companies Act, 1956.
- (f) In our opinion and to the best of our information and according to the explanations given to us, the said accounts, subject to Statement of Accounting Policy and Notes referred to above and read with all other Notes in Schedule 'I', give the information required by the Companies Act, 1956 in the manner so required and the said Balance Sheet gives a true and fair view of the state of Council's affairs as on 31st March, 2009 and the said Income and Expenditure Account gives a true and fair view of the excess of Income over Expenditure for the year ended on that date.

This report does not include a statement on the matters specified in paragraph 4 of the Companies (Auditor's Report) Order, 2003, issued by the Central Government of India, in terms of Section 227(4A) of the Companies act, 1956, since in our opinion and according to the information and explanations given to us, the said order is not applicable to the Council, which is a Company licensed to operate u/s. 25 of the Companies Act, 1956.

135A, Chittaranjan Avenue
Kolkata - 700 001

Dated : 28th August, 2009

For **RANJIT JAIN & CO.**

Chartered Accountants

RANJIT JAIN

Partner

Membership No. 056597

BALANCE SHEET as at 31st March, 2009

EEPC INDIA (formerly ENGINEERING EXPORT PROMOTION COUNCIL)

(Company Limited by Guarantee)

	Schedules	Current Year		Previous Year	
		Rs.	Rs.	Rs.	Rs.
SOURCES OF FUNDS					
MEMBERS FUND					
General Reserve Fund			82,203,462		77,203,462
STAFF WELFARE FUND			9,604,015		9,321,314
(House Building/Vehicle/Computer Advance)					
BUILDING FUND			85,000,000		85,000,000
INCOME & EXPENDITURE ACCOUNT			3,786,776		4,754,696
			<u>180,594,253</u>		<u>176,279,472</u>
APPLICATION OF FUNDS					
FIXED ASSETS	A		77,494,735		79,577,642
NET CURRENT ASSETS					
Current Assets	B	201,413,844		177,649,723	
Less: Current Liabilities And Provisions	C	<u>98,314,326</u>	103,099,518	<u>90,769,472</u>	86,880,251
MISCELLANEOUS EXPENDITURE (to the extent not written off or adjusted)					
Deferred Revenue Expenditure			—		9,821,579
			<u>180,594,253</u>		<u>176,279,472</u>

Schedules 'A' to 'C' referred to above and Schedule 'T' of Statement of Accounting Policy and Notes form an integral part of this Balance Sheet

In terms of our attached report of even date.

135A, Chittaranjan Avenue
Kolkata 700 007

For **RANJIT JAIN & CO.**
Chartered Accountants

(**RANJIT JAIN**)
Partner

Membership No. 056597

Date : 28th August, 2009

AMAN CHADHA
Chairman
MAHESH K.DESAI
Vice Chairman
ANUPAM SHAH
Vice Chairman
R. MAITRA
Executive Director
B. SARKAR
AED & Secretary

INCOME AND EXPENDITURE ACCOUNT for the year ended 31st March, 2009

EEPC INDIA (formerly ENGINEERING EXPORT PROMOTION COUNCIL)

(Company Limited by Guarantee)

	Schedule	Current Year Rs.	Previous Year Rs.
INCOME			
From Members	D	181,002,329	217,547,605
Grant-in - Aid from Govt. of India	E	43,797,123	33,810,568
Miscellaneous Income	F	6,406,149	6,209,120
Income from Interest		12,561,655	8,078,084
		<u>243,767,256</u>	<u>265,645,377</u>
EXPENDITURE			
Expenses on Indian Offices & other Export			
Promotion Activities within India	G	135,344,711	125,722,539
Expenses on Foreign Offices & other Export			
Promotion Activities outside India	H	86,264,718	116,845,760
Loss on Sale/adjustment of Assets (Net)		991,292	353,046
Depreciation		9,198,022	10,529,488
Balance carried down		11,968,513	12,194,544
		<u>243,767,256</u>	<u>265,645,377</u>
Balance brought down		11,968,513	12,194,544
Less : Provision for Gratuity & Leave Encashment		7,936,433	4,591,170
Govt. Grant refunded for earlier year(s)		—	2,909,000
Excess of Income over Expenditure for the year		4,032,080	4,694,374
Balance brought forward from last Year		4,754,696	8,060,322
		<u>8,786,776</u>	<u>12,754,696</u>
Less : Transferred to General Reserve Fund		5,000,000	8,000,000
Balance carried to Balance Sheet		<u>3,786,776</u>	<u>4,754,696</u>

Schedules 'D' to 'H' referred to above and Schedule 'I' of Statement of Accounting Policy and Notes form an integral part of this Income & Expenditure Account.

In terms of our attached report of even date.

135A, Chittaranjan Avenue
Kolkata 700 007

For **RANJIT JAIN & CO.**
Chartered Accountants

(**RANJIT JAIN**)
Partner

Membership No. 056597

Date : 28th August, 2009

AMAN CHADHA
Chairman
MAHESH K.DESAI
Vice Chairman
ANUPAM SHAH
Vice Chairman
R. MAITRA
Executive Director
B. SARKAR
AED & Secretary

EEPC INDIA (formerly ENGINEERING EXPORT PROMOTION COUNCIL)
(Company Limited by Guarantee)

SCHEDULE ANNEXED TO AND FORMING PART OF THE BALANCE SHEET
as at 31st March, 2009

SCHEDULE "A"

FIXED ASSETS

Description of Assets	D E P R E C I A T I O N										Net Value as on 31.03.2009	Net Value as on 31.03.2008
	Gross value as on 31.03.2008	Additions during the year	Sales/ Adjustment during the Year	Gross value as on 31.03.2009	Up to 31.03.2008	For the year	Adjustment	Total up to 31.03.2009	Rs.	Rs.		
	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	
Furniture & Fittings	14779126	4419817	615913	18583030	7968019	1550974	404233	9114760	9468270	6811107		
Office Equipments	25602261	225052	608121	25219192	20326117	739526	486156	20579487	4639705	5276144		
Electrical Fittings	2882247	754659	63224	3573682	1250460	262876	24268	1489068	2084614	1631787		
Motor Cars	4846656	2125221	1348972	5622905	3474455	723674	983453	3214676	2408229	1372201		
Computer including Software	6779182	1082804	175316	7686670	5132890	800116	138809	5794197	1892473	1646292		
Land & Building	66715569	0	0	66715569	14586855	2606436	0	17193291	49522278	52128714		
PERMANENT PROJECTION CENTRE	2631180	0	0	2631180	968767	231242	0	1200009	1431171	1662413		
IMPLEMENTATION OF ERP	5322237	0	0	5322237	2133060	1275671	0	3408731	1913506	3189177		
INDIA ENGINEERING CENTRE												
Furniture & Fittings	8658394	0	877158	7781236	3037592	983333	307826	3713099	4068137	5620802		
Office Equipment	91306	0	0	91306	26224	9053	0	35277	56029	65082		
Electrical Fittings	220130	0	202530	17600	46207	15121	54051	7277	10323	173923		
TOTAL	138528288	8607553	3891234	143244607	58950646	9198022	2398796	65749872	77494735	79577642		
Previous year	139524799	1226109	2222620	138528288	49713832	10529488	1292674	58950646	79577642			

EEPC INDIA (formerly ENGINEERING EXPORT PROMOTION COUNCIL)
(Company Limited by Guarantee)

SCHEDULE ANNEXED TO AND FORMING PART OF THE BALANCE SHEET
as at 31st March, 2009

SCHEDULE "B"

CURRENT ASSETS, LOANS & ADVANCES

	Current Year		Previous Year	
	Rs.	Rs.	Rs.	Rs.
A. CURRENT ASSETS				
CASH & BANK BALANCES :				
Cash in hand (as certified by the Management including Foreign Offices Rs. 33,459/- ; Regional Offices Rs. 3,26,749/- and Postage Stamps Rs. 440/-)		370,383		334,539
Units in Franking Machine		30,914		22,774
Remittance in Transit/Cheques in hand		1,830,470		1,469,100
Bank Balances : (With Scheduled Banks)				
In Current Account —				
In India				
Indian Rupees	12,860,066		16,353,428	
Foreign Currency	1,752,930		—	
At Foreign Offices	1,104,920		1,169,715	
In Savings Account —				
In India (including Auto Sweep facilities)	28,089,254		6,638,298	
At Foreign Offices	—		—	
In Fixed Deposit [including earmarked deposits for Gratuity & Leave Encashment Fund Rs. 2,86,82,364/- (Previous Year Rs. 2,94,62,397/-)]				
in India	128,229,350		122,366,315	
		172,036,520		146,527,756
Interest accrued but not due		11,365,656		6,090,806
Carried Over		185,633,943		154,444,975

EEPC INDIA (formerly ENGINEERING EXPORT PROMOTION COUNCIL)
(Company Limited by Guarantee)

SCHEDULE "B" (Contd.)

	Current Year		Previous Year	
	Rs.	Rs.	Rs.	Rs.
Brought Forward		185,633,943		154,444,975
B. LOANS & ADVANCES				
1. LOANS				
(out of Staff Welfare Fund)				
i) To Employees towards House Building	10,958,447		11,394,947	
Less : Realisation	8,946,924		8,349,844	
		2,011,523		3,045,103
ii) To Employees towards Purchase of Vehicles	270,000		210,000	
Less : Realisation	216,200		190,130	
		53,800		19,870
iii) To Employees towards Purchase of Computers	393,860		470,860	
Less : Realisation	303,871		410,737	
		89,989		60,123
2. ADVANCES				
(Recoverable in cash or in kind or for value to the received)				
Security Deposits (including Foreign Offices)	2,597,060		1,534,670	
Contribution Receivables for Events	3,372,734		5,302,704	
Other Advances	7,654,795		7,354,710	
Govt. Grant receivable	—		5,887,568	
		13,624,589		20,079,652
		<u>201,413,844</u>		<u>177,649,723</u>

EEPC INDIA (formerly ENGINEERING EXPORT PROMOTION COUNCIL)
(Company Limited by Guarantee)

SCHEDULE ANNEXED TO AND FORMING PART OF THE BALANCE SHEET
as at 31st March, 2009

SCHEDULE "C"

CURRENT LIABILITIES & PROVISIONS

	Current Year Rs.	Previous Year Rs.
A. CURRENT LIABILITIES		
Sundry Creditors	34,720,802	43,408,547
Outstanding Liabilities	5,619,540	2,596,412
Liabilities for VRS monthly payment cases	6,407,017	7,543,921
Advance from members	25,762,829	13,564,985
	<u>72,510,188</u>	<u>64,113,865</u>
B. PROVISIONS		
Staff Gratuity & Leave Encashment (Fully invested, refer to Note No. 13 of Schedule 'T')		
As per Last Accounts	26,655,607	28,104,328
Add: During the year (including interest accrued but not due)	10,687,865	6,963,478
	<u>37,343,472</u>	<u>35,067,806</u>
Less: Paid during the year	11,539,334	8,412,199
	<u>25,804,138</u>	<u>26,655,607</u>
[A] + [B]	<u>98,314,326</u>	<u>90,769,472</u>

EEPC INDIA (formerly ENGINEERING EXPORT PROMOTION COUNCIL)
(Company Limited by Guarantee)

**SCHEDULES ANNEXED TO AND FORMING PART OF THE
INCOME AND EXPENDITURE ACCOUNT
for the year ended 31st March, 2009**

	Current Year Rs.	Previous Year Rs.
SCHEDULE "D"		
INCOME FROM MEMBERS		
Membership Subscription	116,311,672	115,490,295
Subscription for Panel	491,470	390,500
Contribution from Participating Members	64,199,187	101,666,810
	<u>181,002,329</u>	<u>217,547,605</u>

SCHEDULE "E"
GRANT--IN--AID FROM GOVT. OF INDIA

For the year	43,797,123	33,810,568
	<u>43,797,123</u>	<u>33,810,568</u>

SCHEDULE "F"
MISCELLANEOUS INCOME

Advertisement	3,482,148	2,993,886
Miscellaneous Receipts	1,190,450	1,821,945
Difference in Foreign Exchange	—	266,841
Participation/Sponsorship from other Agencies	1,733,551	1,126,448
	<u>6,406,149</u>	<u>6,209,120</u>

EEPC INDIA (formerly ENGINEERING EXPORT PROMOTION COUNCIL)

(Company Limited by Guarantee)

SCHEDULE ANNEXED TO AND FORMING PART OF THE INCOME AND EXPENDITURE ACCOUNT for the year ended 31st March, 2009

	Current Year		Previous Year	
	Rs.	Rs.	Rs.	Rs.
SCHEDULE "G"				
EXPENSES ON INDIAN OFFICES & OTHER EXPORT PROMOTION ACTIVITIES WITHIN INDIA				
Salaries, Allowances & Exgratia including Staff Welfare, Contribution to Provident Fund, Contribution to Superannuation Fund & accumulated Leave Encashment	70,453,249		59,407,847	
Rent	6,320,966		5,211,330	
Property Tax	526,412		2,812,536	
Printing & Stationary, Postage & Telegram, Telephone & Fax	3,380,565		3,799,038	
Building Maintenance incl. Electricity	4,992,469		5,118,717	
Travelling & Conveyance Charges incl. reimbursement of Conveyance Charges	1,545,585		1,800,578	
Motor Car Up-keep	943,588		969,447	
Audit Fees	82,725		84,270	
Stipend to Management Trainees	1,014,238		1,182,345	
Professional Fees	906,000		1,172,007	
Election Expenses	223,982		404,205	
Meeting Expenses	334,064		573,357	
Legal Expenses	1,977,572		2,004,388	
Miscellaneous Expenses	2,469,072		2,190,474	
Employees' V.R.S. Expenses Written off	10,704,043		11,570,446	
		105,874,530		98,300,985
Other Export Promotion Expenses :				
Advertisement	114,709		194,916	
Seminars & Exhibitions	5,671,554		4,746,657	
Award Function Expenses	5,124,101		5,371,747	
Trade Information Division incl. cost of Publications	5,688,237		5,284,935	
Trade Delegation from abroad	93,050		175,575	
Expenses on MDA Assistance Scheme	126,429		136,486	
Subscription to Journal/Website	1,200,662		1,331,095	
Buyer-Seller Meets in India	9,490,425		8,551,279	
ISO Series Expenses	293,134		259,625	
Hospitality	507,191		525,076	
Expenses on HRD	304,728		389,846	
Expenses on EPO	—		86,252	
ERP - AMC & maintenance charges	855,961		268,065	
Mid-Term Strategy Paper	—		100,000	
		29,470,181		27,421,554
		<u>135,344,711</u>		<u>125,722,539</u>

EEPC INDIA (formerly ENGINEERING EXPORT PROMOTION COUNCIL)

(Company Limited by Guarantee)

SCHEDULE ANNEXED TO AND FORMING PART OF THE INCOME AND EXPENDITURE ACCOUNT

for the year ended 31st March, 2009

	Current Year		Previous Year	
	Rs.	Rs.	Rs.	Rs.
SCHEDULE "H"				
EXPENSES ON FOREIGN OFFICES & OTHER EXPORT PROMOTION ACTIVITIES OUTSIDE INDIA				
Salaries, Allowances & Exgratia including Contribution to Provident Fund & Superannuation Fund		7,067,599		8,853,712
Staff Welfare		162,498		329,325
Rent		3,559,757		3,754,847
Electricity & Water		23,015		70,783
Printing & Stationary, Postage & Telegram, Telephone & Fax		1,624,275		1,592,477
Travelling & Conveyance Charges		942,756		968,794
Hospitality		95,049		145,261
Motor Car Up-keep		585,978		893,675
Foreign office Closing expenses		249,918		1,403,585
Difference in foreign exchange		348,538		—
Other Expenses		301,541		462,102
		<u>14,960,924</u>		<u>18,474,561</u>
Other Export Promotion Expenses :				
Study Team Sales/Delegation/Buyer Seller Meets		4,354,756		2,107,635
Publications for use Abroad		2,661,204		2,741,525
Market Survey & Research/Subscription to Journals		573,777		111,882
Exhibitions Abroad including Advertisement		55,082,694		82,916,591
India Engineering Centre		8,631,363		10,493,566
		<u>71,303,794</u>		<u>98,371,199</u>
		<u>86,264,718</u>		<u>116,845,760</u>

EEPC INDIA (formerly ENGINEERING EXPORT PROMOTION COUNCIL)

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SCHEDULE ANNEXED TO AND FORMING PART OF THE BALANCE SHEET AS AT 31ST MARCH, 2009 AND INCOME & EXPENDITURE ACCOUNT FOR THE YEAR ENDED ON THAT DATE.

SCHEDULE "I"**A. STATEMENT OF ACCOUNTING POLICY**

1. Expenses/Income, especially those relating to specific projects are accounted for in the year for which budget approval has been granted and not necessarily in the year of incurrence of expenditure. Any payment/receipt on that account is kept under advances/liabilities till the year of budget approval.
2. Expenditure related to various Code and other specific activities are booked under those functional heads to conform to the budgets approved by the Government of India. As such, expenses shown under various natural heads are not necessarily the total expenditure incurred under these particular heads.
3. The subscription income from members is accounted for in the year during which it is received irrespective of the year to which it relates. As such, no accrued income is taken into consideration. Similarly, the subscriptions received in excess/advance have also not been treated as liability.
4. Items of printing and stationery are charged to Income & Expenditure Account of the year in which the same are purchased.
5. Pursuant to the policy adopted by the management in 1982-83, the expenditure on Publication is directly charged to Income & Expenditure account and no stock of publications at the end of the year is accounted for, as these are considered purely export promotional literature.
6. Depreciation is being provided under the W.D.V. method at the rates prescribed under Schedule XIV of the Companies Act, 1956.
7. Foreign Currency Transaction:
 - (a) Income & Expenditure (including additions to and sale of Fixed Assets) in foreign currency are translated at standard rates fixed for the year. Standard rates adopted for the current year are enumerated in Sub-para (d) below. However, prepaid expenditure in earlier years and expenditures for which provisions have been made in this year have been converted at the standard rates adopted for the year of payment.
 - (b) Difference between the actual rupee remittance and foreign currency received converted at standard rates is taken as gain or loss on translation. Any increase or decrease in cash and bank balance (in rupee terms) due to change in standard rate from one year to next year is also treated as gain or loss on translation.

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SCHEDULE "I" (Contd.)

- (c) Liabilities provided for during the year as well as Cash and Bank balances are translated at the standard rates fixed for the following year as mentioned below. However, the liabilities for earlier years are kept at the rates adopted for those particular years.

Currency		Current year (Rs.)	Previous year (Rs.)
(i)	Strait Dollar	1.00	34.00
(ii)	U.S.Dollar	1.00	50.00
(iii)	Euro	1.00	68.00
(iv)	Rand	1.00	5.00

- (d) Expenses and Income during the current year have been translated at the rate of:

Currency		Current year (Rs.)	Previous year (Rs.)
(i)	Strait Dollar	1.00	32.00
(ii)	U.S.Dollar	1.00	44.00
(iii)	Euro	1.00	66.00
(iv)	Rand	1.00	5.00

B. NOTES ON BALANCE SHEET

8. Every member of the Council other than the Officials of Government undertakes to contribute to the assets of the Council in the event of the same being wound up during the time that he was a member or within one year afterwards, for payment of the debts and liabilities of the Council contracted prior to the date on which he ceases to be a member and the costs, charges and expenses of winding up the same and the adjustment of the right of the contributories among themselves, such amount as may be required not exceeding Rs. 1,000/- in the case of Ordinary Members and Rs. 250/- in the case of Associate Members.

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SCHEDULE "I" (Contd.)

9. Fixed Assets:

- (a) As an impact of the policy for conversion of additions deductions to Fixed Assets (paid/received in foreign currency) at standard rates as detailed under Para 7(d) of the Statement of Accounting Policy, the difference between actual and standard rates of exchange is being charged credited to Income & Expenditure Account as difference in exchange rate, whenever the actual rate is different from the standard rate of exchange. The policy is being consistently followed for years and hence the net effect of the same has not been ascertained.
- (b) Office equipment include those fans, refrigerators, dish washing machines etc. acquired prior to 01.04.1982.
10. (a) Secured Loans to employees for house building and purchase of vehicles includes cases where mortgage/lien could not be created and hence remained unsecured. The execution of mortgages etc. is pending due to reasons beyond the control of the loan debtors. However, efforts are on to expedite the execution of mortgage/hypothecation.
- (b) Other Advances in Schedule-B include Rs. 10,38,097/- due from an ex-employee of the Council towards misappropriation of funds in Johannesburg. The Council is trying to recover this amount and adequate provision for loss, if any, will be made after the extent of realisability is ascertained.
- (c) Interest accrued but not due on house building and vehicle advance are not taken into account. Interest realised on such loans are, however, accounted for by way of directly crediting the same to "Staff Welfare Fund" account instead of routing them through Income & Expenditure Account.
11. The Council is separately maintaining bank accounts (including deposit accounts) in connection with opposing Non-tariff barriers, International Price Reimbursement Scheme etc. as a custodian only, which are not forming part of the Council's accounts.
12. Provision for Gratuity & Leave Encashment have been taken on actuarial valuation on the present value of future liability. Provision for this year include interest amounting to Rs. 27,51,432/- earned on earmarked investments of Gratuity & Leave Encashment Fund directly credited to such Fund account without routing the same through Income & Expenditure A/c for the year.
13. (a) The Council is maintaining a Joint Bank Account for making joint payments on behalf of itself and other occupants in relation to the office space acquired in the International Trade Facilitation Centre at Kolkata. As the Council is only acting as a custodian of this bank account, the same does not form part of its accounts.
- (b) The said bank account was opened for the convenience of these occupants in making those payments which are common in nature, such as, premises maintenance expenses, security services, electricity, water supply, lift maintenance etc. The funds required for such expenses are contributed by all these occupants on a mutually agreed basis determined by estimating the amount of expenses likely to be incurred. Since these contributions are being made on an estimated basis, as aforesaid, any short/excess contribution made is adjusted in the accounts of the Council, the year which the same is determined.
14. No provision for Income Tax has been made in the accounts as the Council does not expect any liability on this account.

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SCHEDULE "I" (Contd.)

15. Grant received from Government of India amounting to Rs. 4,08,50,000/- for disbursement of Exporters under MDA Assistance Scheme has not been treated as Income for the year since the Council only acts as a custodian of the said Grant. Similarly amount disbursed during the year aggregating to Rs. 4,01,72,469/- to the Exporters under MDA Assistance Scheme is not treated as Expenditure for the year. The Council has appointed a firm of Chartered Accountants for checking the claim of the exporters under this Scheme before making any such disbursement. The interest, if any, earned on the funds received for making such disbursements under this Scheme is utilized for meeting various administrative expenses e.g. Audit Fees, Bank Charges etc., incurred by the Council for administering this Scheme and is shown accordingly in the Accounts.

C. NOTES ON INCOME & EXPENDITURE ACCOUNT

16. Special contribution from participating members (Schedule "D") represents amounts received towards delegations, publicity, conferences etc.

D. GENERAL

17. In the absence of confirmation from the parties, various accounts like Loans & Advances, Deposits, Sundry Creditors etc. remain unconfirmed.
18. Previous year's figures have been regrouped/rearranged and nomenclature changed to make them comparable, as far as practicable, with those of current year.
19. Earnings in Foreign Exchange :

2008-2009

Rs.

(i) Vat refund	6,22,562 (0)
(ii) Contribution for events	1,35,62,487 (0)
(iii) Others	6,88,396 (27,12,156)

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SCHEDULE "I" (Contd.)

20. Expenditure in Foreign Currency :

	2008-2009
	Rs.
(i) Salary, Medical & other benefits	67,35,385 (83,23,936)
(ii) Rent, Rates & Taxes	35,59,757 (37,54,847)
(iii) Exhibitions, Showrooms, Conferences, Symposiums	4,32,93,013 (5,31,63,351)
(iv) Delegations, Study Team and Sales Team	30,03,835 (8,56,971)
(v) External Publicity	23,07,151 (20,82,940)
(vi) Capital Assets	91,997 (0)
(vii) Others	42,33,656 (1,60,59,568)

* Notes : Figures in brackets are for previous year.

135A, Chittaranjan Avenue
Kolkata 700 007

Date : 28th August, 2009

For **RANJIT JAIN & CO.**
Chartered Accountants

(RANJIT JAIN)
Partner

Membership No. 056597

AMAN CHADHA
Chairman
MAHESH K.DESAI
Vice Chairman
ANUPAM SHAH
Vice Chairman
R. MAITRA
Executive Director
B. SARKAR
AED & Secretary

EEPC: HO: 54th Annual Report - 2008-2009: 140: Sep'09: 12000