

2021 – 22

# ANNUAL REPORT.

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THE YEAR THAT WAS...





**Chairman**

Mahesh Kantilal Desai

**Sr. Vice Chairman**

Arun Kumar Garodia

**Vice Chairman**

Pankaj Swarajlal Chadha

**Executive Director**

Suranjan Gupta

**Addl. Executive Director & Secretary**

Adhip Mitra

**Auditors**

M/s. Ranjit Jain & Co.  
Diamond Heritage, Unit No. H605A  
6th Floor, 16 Strand Road  
Kolkata 700001

**Registered & Head Office**

Vanijya Bhavan (1st Floor)  
International Trade Facilitation Centre  
1/1 Wood Street, Kolkata-700 016

## EEPC INDIA OFFICES

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*Executive Director*

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##### Dr. Rajat Srivastava

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### SUB-REGIONAL OFFICES

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##### J.V. Raja Gopal Rao

*Joint Director*

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##### V. C. Ravish

*Sr. Assistant Director*

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**CIN : U51900WB1955NPL022644**

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## Chairmen of EEPC India

1955-56	Late D.N. Jalan	1979-82	G. D. Shah
1956-57	Late K. L. Chowdhary	1982-83	Late T.A.S. Balagopal
1957-58	Late S. L. Kirloskar	1983-85	R. P. Jhalani
1958-60	Late B. S. Agarwal	1985-90	M. C. Shah
1960-62	Late A. K. Bhattacharya	1990-94	Late J. S. Bhasin
1962-64	Late S. L. Kirloskar	1994-1999	P. K. Shah
1964-66	Late R. H. Mody	1999-02	Late J. S. Bhasin
1966-68	Late R. L. Rajgarhia	2002-04	Late Satish K. Dhanda
1968-70	Late K. L. Chowdhary	2004-08	Rakesh Shah
1970-72	Late Raunaq Singh	2008-13	Aman Chadha
1972-74	Late Dr. B. V. Bhoota	2013-15	Anupam Shah
1974-77	R. C. Maheshwari	2015-2017	T. S. Bhasin
1977-78	Late Suresh Mehta	2017-2020	Ravi Sehgal
1978-79	Late V. P. Punj	2020-	Mahesh Desai

# REPORT OF THE WORKING COMMITTEE

## To the Members of EEPC India

Your Committee is pleased to present its 67th Annual Report for the financial year ended 31st March 2022 together with the Audited Financial Statement of Accounts and the Auditor's Report for the said period. Your Committee gratefully acknowledges the encouragement, co-operation and support extended by the Members throughout the year. In order to maintain transparency, transactions of major financial impact were discussed in the Working Committee Meetings from time to time.

## Membership

The Membership strength in the Council as on 31.03.2021 was 9883 and as on 31.03.2022 was 10437.

The details are as under:-

	As on 31.03.2022	As on 31.03.2021
Ordinary Members	3576	2874
Associate Members	6826	6975
Nominated & Affiliated Members	35	34
Total:	10437	9883

## Financial Status

### Summary of Income & Expenditure Account (Figures in Lakh ₹)

	2021-2022	2020-2021
Income from Members' & Other Income	2573.61	2388.52
Grant – in – Aid from Govt. of India	294.74	22.79
Interest	272.02	361.05
Total Income	3140.37	2772.36
Total Expenses	3117.98	2759.08
Surplus / (Deficit) for the year	22.39	13.28

## **Dividend**

The Council is registered under Section 8 of the Companies Act, 2013 as not for profit entity. Hence, no dividend can be declared by the Council.

## **Material Changes and Commitments**

No material changes and commitments affecting the financial position of the Council occurred between the end of the financial year to which this financial statement relates and the date of this report.

## **Conservation of Energy, Technology Absorption, Foreign Exchange Earnings & Outgo**

### **1. Conservation of Energy, Technology Absorption**

The particulars as required under the provision of Section 134(3)(m) of the Companies Act, 2013 in respect of conservation of energy and technology absorption have not been furnished considering the nature of activities undertaken by the Council during the year under review.

### **2. Foreign Exchange Earnings and Outgo**

During the financial year 2021-22, the foreign exchange earnings of the Council amounted to Rs.0 as against Rs.0 in the previous year. The expenditure in foreign exchange during the financial year was Rs. 290.61 lakh as compared to Rs. 30.13 lakh in the previous year.

## **Loan, Guarantees or Investments**

Particulars of loans given, investment made, guarantees given, if any, and the purpose for which the loan or guarantee and investment is proposed to be utilised are provided in the standalone financial statement in note nos 2.7 & 2.12.

## **Internal Financial Control and its Adequacy**

The Council has a proper and adequate internal control system commensurate with its nature of activities and meets the following objectives:

- providing assurance regarding the effectiveness and efficiency of operations;
- efficient use and safeguarding of resources;
- compliance with policies, procedures and applicable laws and regulations; and
- transactions being accurately recorded and promptly reported.

The members of the Working Committee regularly review the adequacy of internal control system.

## **Corporate Social Responsibility (CSR)**

Provisions relating to CSR, as contained in Section 135 of Companies Act 2013, were not applicable to the Council for the current financial year.



### **Committee Responsibility Statement**

As stipulated in Section 134(3)(c) of the Companies Act, 2013, your Committee subscribes to the “Committee Responsibility Statement” and confirms as under:

- 1) That in the preparation of the Annual Accounts for the financial year ended March 31, 2022, the applicable accounting standards have been followed and there are no material departures;
- 2) That for preparing financial statements, the Committee has selected such accounting policies and made such judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Council at the end of the financial year.
- 3) That the Committee has taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Council and for preventing and detecting fraud and other irregularities;
- 4) That the Committee has prepared the Annual Accounts of the Council on a going concern basis;
- 5) That the Committee has laid down internal financial controls to be followed by the Council and such internal financial controls are adequate and were operating effectively; and
- 6) That the Committee has devised proper systems to ensure proper compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.

### **Auditors and Auditors' Report**

#### **Statutory Auditors**

Under Section 139 of the Companies Act, 2013 and the Rules made thereunder, it is mandatory to rotate the statutory auditors on completion of the maximum term permitted under the provisions of Companies Act, 2013. In line with the requirements of the Companies Act, 2013, M/s. Ranjit Jain & Co., Chartered Accountants, were appointed as the statutory auditors of the Council for a period of five consecutive years from the conclusion of the 64th AGM till the conclusion of the 69th AGM due to be held in the year 2024. The requirement for the annual ratification of auditors' appointment at the AGM has been omitted pursuant to Companies (Amendment) Act, 2017 notified on May 7, 2018.

During the year, the statutory auditors have confirmed that they satisfy the independence criteria required under the Companies Act, 2013 and Code of ethics issued by the Institute of Chartered Accountants of India.

#### **Committee's Comment on the Auditors' Report**

The observations of the Statutory Auditors, when read together with the relevant notes to the accounts and accounting policies are self-explanatory. There are no qualification, reservation or adverse remark or disclaimer made by the said auditors in their report.

#### **Cost Records and Cost Audit**

Maintenance of cost records and requirement of cost audit as prescribed under the provisions of Section 148 (1) of the Companies Act, 2013 are not applicable for the activities carried out by the Council.

#### **Number of Meetings of the Working Committee**

During the year, the Council held four Working Committee Meetings on 30th June, 2021, 31st August, 2021, 16th December, 2021 and 04th March, 2022 respectively. The necessary quorum was present for all the meetings. The intervening gap between any two meetings was within the period prescribed by the Companies Act, 2013.





### Significant and Material Orders, if any

During the year, there were no significant and material orders passed by the regulators or courts or tribunals impacting the going concern status and the Council's operation in future.

### Reporting of Frauds by Auditors

During the year under review, the Auditors had not reported to the Working Committee any matter under Section 143 (12) of the Companies Act, 2013, any instances of fraud committed against the Company by its officers or employees, the details of which would need to be mentioned in the Report of Working Committee [ i.e. the Board].

### Prevention of Sexual Harassment at Workplace

As per requirement of The Sexual Harassment of Women at Workplace (Prevention, Prohibition & Redressal) Act, 2013 and Rules made thereunder, your Council has constituted Internal Complaints Committee (ICC). During the year, no complaints were received by the Council.

### Compliance with Secretarial Standards

The Council is in compliance with the applicable Secretarial Standards issued by the Institute of Company Secretaries of India and approved by the Central Government under Section 118(10) of the Act.

### Particulars of Employees

There was no employee of the Council who received remuneration in excess of the limit prescribed under Section 197 of the Companies Act, 1956 read with Rule 5 of the Companies (Appointment and Remuneration) Rules, 2014.

### Green Initiatives

Electronic copies of the Annual Report 2021-22 and Notice of the 67th Annual General Meeting are sent to all the members to the email ID registered with EEPc India. The Physical copies of the aforesaid documents will also be available at all the offices of EEPc India for inspection during normal business hours on working days. Also, the printed copies of the same will be made available on specific requisition.

### Appreciations and Acknowledgements

We are grateful to the members for their co-operation, fruitful suggestions and guidance from time to time.

We also thank the Government of India, particularly the Ministry of Commerce, the Ministry of Finance, the Ministry of Corporate Affairs, the Income Tax Department, the Reserve Bank of India and other government agencies for their support, and look forward to their continued support in the future.

On behalf of the Working Committee

Sd/-

**Mahesh Kantilal Desai**  
Chairman

DIN: 0001999020

Place : Kolkata

Date : 6th September 2022

## EXPORT PERFORMANCE

The Working Committee of EEPC INDIA has the pleasure in presenting its report on the activities of EEPC India for the year ended 31st March, 2022.

### A. OVERALL EXPORTS UP BY 44.62% DURING APRIL 2021- MARCH 2022

Based on the provisional data published by DGCI&S Cumulative value of exports for the period April-March 2021-22 was US\$ 422004.40 Million (Rs. 31470214.92 Crore) as against US\$ 291808.48 Million (Rs. 2159043.22 Crore) registering a growth of 44.62 per cent in Dollar terms and 45.76 per cent in Rupee terms over the same period last year.

### B. PERFORMANCE OF ENGINEERING SECTOR IN FY 2021-2022

According to the provisional data available from DGCI&S up to March 2022, India's export of engineering goods have registered a growth of 46.12% in US\$ Million during the financial year 2021-22 in comparison to the same period in the previous fiscal. The provisional data indicates the exports of engineering goods from India have reached US\$ 112102.34 Million up to March 2022 in comparison to US\$ 76719.59 Million in the previous fiscal.

In Rupee terms India's export of engineering goods are valued at Rs. 838861.81 Crores during April-March 2021-22 which is 32.06% higher than Rs. 569916.84 Crores during April-March 2020-21.

The engineering sector appears to retain its share around 26.56% in overall export from the country, which is maximum in terms of sectoral contribution.

### C. PERFORMANCE COMMODITY-WISE

**What's**  : and **What's**  in March

In Comparison to cumulative export performance in April-March 2020-21

**What's up :** ATM, Injecting Molding Machinery etc., Medical and Scientific Instruments, Electric Machinery and Equipment, Bicycle and Parts, Prime Mica and Mica Products, Products of Iron and Steel, other Rubber Products except Footwear, IC Engines and Parts, Zinc and Products made of Zinc, Cranes, Lifts and Winches, AC, Refrigeration Machinery etc., other Misc. Engineering Items, Hand Tool, Cutting Tool of Metals, Auto Components/Parts, Pumps of all types, Office Equipment, Non ferrous Metal and product, Industrial Machinery for Dairy etc., Two and Three Wheelers, Motor Vehicle/Cars, Machine Tools, Lead and products made of Lead, Project Goods, Copper and products made of Copper, Other Construction Machinery, Aluminium, Products of Aluminium, Iron and Steel, Tin and products made of Tin, Nickel and products made of Nickel, Railway Transport Equipment, Parts.

**What's down:** Ship, Boat and Floating Structures.

## Export Performance of Principal Commodities : For APRIL 2021 - MARCH 2022

(Figures in US\$ million)  
(Prov.)

PANEL	Cumulative Exports 2020 - 21	Cumulative Exports 2021 - 22	Growth %
Railway Transport Equipment, Parts	172.91	416.54	140.90
Nickel, Product made of Nickel	56.34	127.59	126.44
Tin and products made of Tin	9.94	19.23	93.51
Iron and Steel	12123.89	22895.39	88.85
Aluminium, Products of Aluminium	5797.39	10526.48	81.57
Other Construction Machinery	1251.36	2114.62	68.99
Copper and products made of Copper	1444.12	2429.25	68.22
Project Goods	2.27	3.78	66.49
Lead and products made of Lead	348.47	544.12	56.15
Machine Tools	437.03	680.54	55.72
Auto Tyres and Tubes	1968.15	2924.30	48.58
Motor Vehicle/Cars	5105.69	7582.06	48.50
Two and Three Wheelers	2057.47	2986.21	45.14
Industrial Machinery for Dairy etc	5524.00	8011.09	45.02
Other Non ferrous Metal and product	575.39	802.55	39.48
Office Equipment	151.10	209.74	38.81
Pumps of all types	883.51	1225.90	38.75
Auto Components / Parts	4958.23	6879.07	38.74
Hand Tool, Cutting Tool of Metals	715.36	986.64	37.92
Other Miscellaneous Engineering Items	2830.20	3893.05	37.55
Air conditioner, Refrigeration Machinery etc	1069.63	1467.09	37.16

(Figures in US\$ million)  
(Prov.)

PANEL	Cumulative Exports 2020 - 21	Cumulative Exports 2021 - 22	Growth %
Cranes, Lifts and Winches	478.93	651.93	36.12
Zinc and products made of Zinc	742.63	1005.99	35.46
IC Engines and Parts	2493.57	3362.82	34.86
Other Rubber product except Footwear	1269.59	1706.95	34.45
Products of Iron and Steel	6557.31	8793.82	34.11
Prime Mica and Mica Products	24.11	31.92	32.36
Bicycle and Parts	349.66	460.74	31.77
Electric Machinery and Equipment	8125.69	10370.58	27.63
Medical and Scientific Instrument	1381.45	1731.67	25.35
ATM, Injecting Moulding Machinery etc	1598.36	1930.31	20.77
Nuclear Reactor, Industrial Boiler, Parts	562.16	585.29	4.11
Aircraft, Spacecraft and Parts	1165.53	1157.77	-0.67
Ship, Boat and Floating Structures	4488.15	3587.33	-20.07



## D. TOP DESTINATIONS

(Figures in US\$ million)  
(Prov.)

COUNTRY	Cumulative Exports 2020 - 21	Cumulative Exports 2021- 22	Growth %
USA	11338.99	17329.57	52.83
UAE	3200.20	5577.88	74.29
CHINA	4884.00	5456.21	11.72
ITALY	2044.60	4127.13	101.86
GERMANY	2835.04	3855.40	35.99
NEPAL	2447.65	3445.74	40.78
TURKEY	1255.73	3363.16	167.83
UNITED KINGDOM	2053.79	3037.45	47.90
BANGLADESH	2088.65	2929.30	40.25
KOREA, REPUBLIC	1948.92	3079.54	58.01
MEXICO	1935.57	2746.48	41.90
SINGAPORE	2758.35	2635.89	-4.44
SOUTH AFRICA	1591.09	2483.12	56.06
THAILAND	1780.41	2478.65	42.00
VIETNAM	1817.36	2580.68	35.75
BELGIUM	1138.44	2374.31	108.56
INDONESIA	1840.80	2118.01	15.06
NETHERLANDS	1045.82	1988.33	90.12
SAUDI ARABIA	1740.27	1910.21	9.77
FRANCE	1350.00	1863.04	38.00



## E. TOP 5 DESTINATIONS: PRODUCT PERFORMANCE

Destinations	Substantial Growth
<b>USA</b>	Tin and products made of Tin, Iron and Steel, Project Goods, Ship, Boat and Floating Structures, Nickel, Product made of Nickel, other Construction Machinery, Pumps of All Types, AC, Refrigeration Machinery etc, Aluminium, Products of Aluminium, Railway Transport Equipment, Parts, Copper and Products made of Copper, Products of Iron and Steel, Office Equipment, Machine Tools, Industrial Machinery for Dairy etc, Cranes, Lifts and Winches, Auto Tyres and Tubes, IC Engines and Parts, other Miscellaneous Engineering Items, Hand Tool, Cutting Tool of Metals, ATM, Injection Moulding Machinery etc, other Rubber Product except Footwear, Auto Components Parts, other Non Ferrous Metal and Product, Bicycle and Parts, Two and Three Wheelers, Zinc and products made of Zinc, Medical and Scientific Instrument, Prime Mica and Mica Products, Nuclear Reactor, Industrial Boiler, Part, Electric Machinery and Equipment.
<b>UAE</b>	Zinc and products made of Zinc, Nickel, Product made of Nickel, Ship, Boat and Floating Structures, other Construction Machinery, Iron and Steel, Two and Three Wheelers, Tin and products made of Tin, Prime Mica and Mica Products, Copper and products made of Copper, Aluminium, Products of Aluminium, Motor Vehicle/Cars, Machine Tools, Auto Tyres and Tubes, other Non Ferrous Metal and Product, Medical and Scientific Instrument, Hand Tool, Cutting Tool of Metals, Auto Components/Parts, other Miscellaneous Engineering Items, Industrial Machinery for Dairy etc, IC Engines and Parts, Products of Iron and Steel, Office Equipments, AC, Refrigeration Machinery etc, other Rubber Product except Footwear, Bicycle and Parts.
<b>CHINA</b>	Tin and products made of Tin, Project Goods, Aluminium, Products of Aluminium, other Non Ferrous Metal and Product, Auto Tyres and Tubes, AC, Refrigeration Machinery etc, Nickel, Product made of Nickel, Machine Tools, Pumps of all types, Products of Iron and Steel, Auto Components/Parts, Copper and products made of Copper, Nuclear Reactor, Industrial Boiler, Parts, Two and Three Wheelers, Electric Machinery and Equipment, Industrial Machinery for Dairy etc, other Construction Machinery, IC Engines and Parts, Medical and Scientific Instrument.
<b>ITALY</b>	Lead and products made of Lead, Aluminium, Products of Aluminium, Nickel, Product made of Nickel, Iron and Steel, other Construction Machinery, IC Engines and Parts, Ship, Boat and Floating Structures, other Non Ferrous Metal and Product, Copper and products made of Copper, Machine Tools, Two and Three Wheelers, other Miscellaneous Engineering Items, Bicycle and Parts, Cranes, Lifts and Winches, Products of Iron and Steel, Industrial Machinery for Dairy etc, Hand Tool, Cutting Tool of Metals, Pumps of all types, Auto Components/Parts, AC, Refrigeration Machinery etc, Auto Tyres and Tubes, Motor Vehicle/Cars, other Rubber Product except Footwear, Medical and Scientific Instrument, Electric Machinery and Equipment, Railway Transport Equipment, Parts, Zinc and products made of Zinc, ATM, Injection Moulding Machinery etc.



## Destinations

## Substantial Growth

### GERMANY

Project Goods, Nickel, Product made of Nickel, Two and Three Wheelers, Aluminium, Products of Aluminium, Iron and Steel, Lead and products made of Lead, Ship, Boat and Floating Structures, Copper and products made of Copper, Cranes, Lifts and Winches, Zinc and products made of Zinc, Industrial Machinery for Dairy etc, Auto Tyres and Tubes, AC, Refrigeration Machinery etc, other Non Ferrous Metal and Product, Products of Iron and Steel, ATM, Injection Moulding Machinery etc, Machine Tools, Aircraft, Spacecraft and Parts, Other Rubber Product except Footwear, Bicycle and Parts, other Miscellaneous Engineering Items, Auto Components/Parts, other Construction Machinery, Hand Tool, Cutting Tool of Metals, Nuclear Reactor, Industrial Boiler, Parts, IC Engines and Parts.



## PROMOTIONAL ACTIVITIES

2021 was a year of recovery, a year of histories for Indian economy and the year when the Azadi ka Amrit Mahotsav – 75 week countdown began to the celebration of 75 years of India's Independence. We in EEPC India in tandem with the World Economy gradually started blending Web Sessions with the Physical events. During FY22 EEPC India had 193 web sessions 4 Virtual Expos and over 199 e-BSMs associating with over 53 Indian Missions abroad in Guatemala, USA, Qatar, Belgium, Peru, Russia, Thailand, Czech Republic, Vietnam, Zambia, Indonesia, Oman, Cameroon, Nigeria, Brunei, Myanmar, Malaysia, Laos, Philippines, Singapore, Indonesia, Cambodia, Spain, Colombia, Nepal, Ghana, Sri Lanka, UAE, Algeria, Brazil, Macedonia, Nepal, Poland, Tunisia, Australia, Ecuador, Iran, Malaysia, South Africa, Taiwan, Turkey, Bangladesh, Germany, Kenya, Mexico, Saudi Arabia, Spain, Tanzania, GCC, Africa, SAARC, EU, Asia where 1406 domestic buyers and 828 overseas buyers representing 111 Nations participated.

### EEPC India participated in five India Pavilions and led one B2B meet in UAE





Corporate Communication & Publicity Department published the regular publications all online and also the post event reports of all four Virtual Expos, three big Webinar series, Annual Report and regular publications including monthly magazine, EEPC at Work and Advantage India.

## Corporate Communication & Publicity

### Monthly:

#### a. Indian Engineering Exports - ie<sup>2</sup>

EEPC INDIA has been publishing a 76 - 96 page coloured monthly magazine Indian Engineering Exports which has both domestic and overseas circulation of over 13,000 copies covering Bureaucrats, Diplomats in India, Indian Embassies abroad, Bankers, Trade Associations and overseas events. International and Special Editions on various countries and events are published with deliberations on event specific sectors along with detailed country report wherever and whenever the events are being held so that the focus report acted as a prelude to the event and as a ready reckoner for the participants. A special column on Technological Upgradation in Engineering Sector in India by Experts from different reputed Educational Institutions and R & D Organisations have added a different dimension to the magazine. There are also specialised economic policy oriented columns by Financial Experts and monthly detailed engineering export analysis by our in house Policy Team.

This magazine used to get displayed in International events and also at important domestic events at State Levels.

During Pandemic, we have switched to PDF and Digital mode which has widened the reach of this magazine to close to a Lac readership covering all our six social media handles and the usual readership.

This year we made special editions on Pumps and Valves, Castings, ASEAN, Builder Hardware, Metal Cutting & Welding and Forming, HVAC-R, Indian Railways and Medical Device.

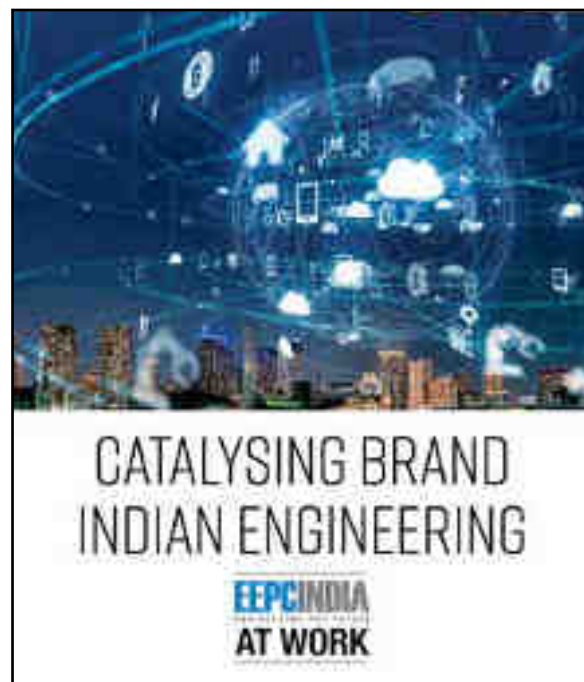
Sr No	Month	Vol and Issue	Cover theme	Country /City covered
1	April	Vol14 and Issue 1	Pumps and Valves 2021	
2	May	Vol 14 and Issue 2	Different Methodologies of Engineering	
3	June	Vol 14 and Issue 3	Electrical Equipment keeping in mind V Expo - India Electricity	CLMV
4	July	Vol 14 and Issue 4	India ASEAN Trade - for Indo-ASEAN Partnership Summit	ASEAN
5	August	Vol 14 and Issue 5	Builder Hardware Expo 2021	
6	September	Vol 14 and Issue 6	UAE Opening doors to Trade	UAE
7	October	Vol 14 and Issue 7	Cutting Edge - Metal Cutting Forming and Welding Expo 2021	
8	November	Vol 14 and Issue 8	Blowing Hot, Blowing Cold- HVAC-R India Expo 2022	
9	December	Vol 14 and Issue 9	Castings	
10	January	Vol 14 and Issue 10	MSME	Inda UK Trade
11	February	Vol 14 and Issue 11	Indian Railways	
12	March	Vol 14 and Issue 12	Medical Device	



#### Generic for EEPC Branding

##### b. EEPC INDIA at Work

This book this year provides information on the activities EEPC India have had done in the past and also plans to do including the annual domestic event IESS and overseas engineering exhibition INDEE and also the 15 EEPC India Chapters.





### c. **Advantage India**

This is a handbook which is a ready reckoner for inward Investors. It gives an overview of the macro and micro position of India in respect to the world upholding the achievements of India in manufacturing, infrastructure, generic trade FDI, specifically engineering exports and Indian labour laws and taxes are also touched upon.



### d. **Indian Engineering Booklet**

This hand out was also changed with Aatmanirbhar Bharat. It showcases the top performing sectors including Coal, Steel, Electric Machinery, Two Wheelers, Automotive Market, MSME units, Machine Tools, Casting, Engineering R&D and movement to Automation as Industry 4.0. India's overall Engineering export performance is also narrated.

**2022 version has the theme – Making India Aatmanirbhar**



#### e. Calendar on

##### 75 years of Indian Independence – A story of engineering success

- The Government of India is commemorating 75 years of Independence of progressive India and the glorious history of its people, culture, and achievements, naming the celebrations Azadi ka Amrit Mahotsav. This festival began on 12 March 2021, marking a 75-week countdown to our 75th anniversary of Independence and will end post a year on 15 August 2023.
- EEPC India, which has been the face of Indian engineering exports over a span of 67 years, brought in 12 marvellous Indian engineering feats in the 2022 calendar, highlighting the existing power and potential of India, fuelled by the spirit of Aatmanirbhar Bharat in the years to come.
- The calendar was well received by the members and non members



#### 193 webinars

Bespoke designs for 193 webinars were done during this period. The designs involved mailers, Virtual Backdrops, Virtual sliders, Web Banners and Website banners. Exclusive designs were done for social media.

Bureaucrats, Diplomats, Academicians, Consultants, Corporate Houses all participated at the events







**Accel Bank | EEPC INDIA**  
**Export Finance & Factoring –**  
**Easy Access to Finance for MSME Exporters**  
 02.00 p.m. - 05.00 p.m. | August 11, 2021

**Agenda :**

- Introduction and overview of Export Finance and Factoring services
- Eligibility criteria for Export Finance
- Working capital finance under EPC Finance
- Export credit insurance
- Registration and formalities to access EPC

**Guest Speakers :**

- Mr. A. K. Sharma, Managing Director, Accel Bank
- Mr. A. K. Sharma, Managing Director, Accel Bank
- Mr. A. K. Sharma, Managing Director, Accel Bank
- Mr. A. K. Sharma, Managing Director, Accel Bank

**EEPC India Speakers :**

- Mr. A. K. Sharma, Managing Director, Accel Bank
- Mr. A. K. Sharma, Managing Director, Accel Bank
- Mr. A. K. Sharma, Managing Director, Accel Bank
- Mr. A. K. Sharma, Managing Director, Accel Bank

**Registration is FREE.**

**VIRTUAL ENGINEERING EXPOS**  
**India - Sri Lanka**  
**Virtual Buyer Seller Meet on Pumps & Valves 2021**  
 Date: 21 April 2021 | Time: 09.30 a.m. (IST)

**OPENING ADDRESS :** Mr. Mahesh Kumar, Chairman, EEPC India

**INAUGURAL ADDRESS :** Dr. Mahesh Kumar, Joint Secretary, Economic & Commercial Wing, High Commission of India, Sri Lanka

**CLICK TO JOIN**

**Arvina Pandey**  
 arvina.pandey@eepciindia.com, +91 98110 08870

**sidbi | EEPC INDIA**  
**Support to MSMEs SHWAS & ARDC**  
 Skill & Entrepreneurship Development & Assistance to Women & Adolescent Girls

**Guest Speakers :**

- Mr. A. K. Sharma, Managing Director, Accel Bank
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- Mr. A. K. Sharma, Managing Director, Accel Bank
- Mr. A. K. Sharma, Managing Director, Accel Bank

**Ministry of External Affairs | Ministry of Industry and Trade of Russia | NEVA**

**SEPTEMBER 08, 2021, 14:30-16:30 (New Delhi time)**  
**ONLINE CONFERENCE**  
**Prospects for development of Russian- Indian cooperation in the field of shipbuilding**

Russian/English. Participation by registration only.  
 For more information: kurshinova@neva-ener.com

## Yearly Publications

### Annual Report 2020-2021

66th Annual Report was published in FY 22 narrating all the activities and accounts of FY21



## Post Show Reports of the Virtual Expos and Webinar Series and special Government of India initiatives

1. India – ASEAN Engineering Partnership Summit 2021
2. India Electricity Expo 2021
3. Builder Hardware Expo 2021
4. Metal Cutting, Forming and Welding Expo 2021
5. International Conference on Integrating Indian Engineering MSMEs in Global Value Chains 2022
6. HVAC – R Expo 2022
7. Indian Railways Sourcing Week 2.0

## Government of India Initiatives

1. Vanijya Saptah 2021
2. Swachhata Pakhwada 2021
3. Communal Harmony Week 2021
4. Capacity Building Events 2021-2022
5. Promotional Activities for Spreading Awareness about Indian Capital Goods Sector & Government Initiatives - A Ministry of Heavy Industries initiative





## **Mega Events where Publicity and Promotional Department had to make elaborate arrangements**

### **India – ASEAN Engineering Partnership Summit 2021(August 24-27)**

- The India ASEAN Engineering partnership summit emerged as a mega event, of its kind. It successfully managed to draw Industry participation on a large scale on a virtual platform, during the COVID 19 pandemic lockdown in India as well as in ASEAN nations. Hon'ble Minister of State for Commerce & Industry, Ms. Anupriya Patel, inaugurated the event. An e-book named India-ASEAN Engineering Trade: An assessment focusing on the various aspects of India- ASEAN commercial relationship with special focus on the engineering sector was launched at the Virtual India-ASEAN Engineering Partnership Summit by Hon'ble Minister of State for Commerce and Industry, Government of India.

**Country Session: India-Indonesia— Looking Beyond 70 Years of Diplomatic and Commercial Partnership with Special Focus on Engineering Sector**

Date: 25th Aug 2021; Time: 1530 (IST)/1700 (WIB)

**Session on Trade & Prospects in CLMV- India's frontier market for forging engineering partnerships**

Date: 26th August, 2021; Time: 1000 hrs (IST)

**Country session: India-Brunei — Country session with Brunei on Engineering Partnerships**

Date: 26th August 2021; Time: 1200 hrs (IST)/1430 hrs (BNT)

**Country session: India-Thailand – Strengthening India-Thailand Bilateral Engineering Ties**

Date: 26th Aug 2021, Time: 1330 hrs (IST) /1500 hrs (Bangkok)

**India- Philippines Country Session- Enhancing India-Philippines Bilateral Engineering Trade**

Date: 26th Aug 2021; Time: 1530 hrs (IST)/1800 (PST)

**India-ASEAN Technology Collaboration Focus on Industry 4.0 and Smart Manufacturing**

Date: 27th August 2021;Time: 1000 hours (IST)

**Strengthening the Role of MSMEs in the India-ASEAN Regional value Chain**

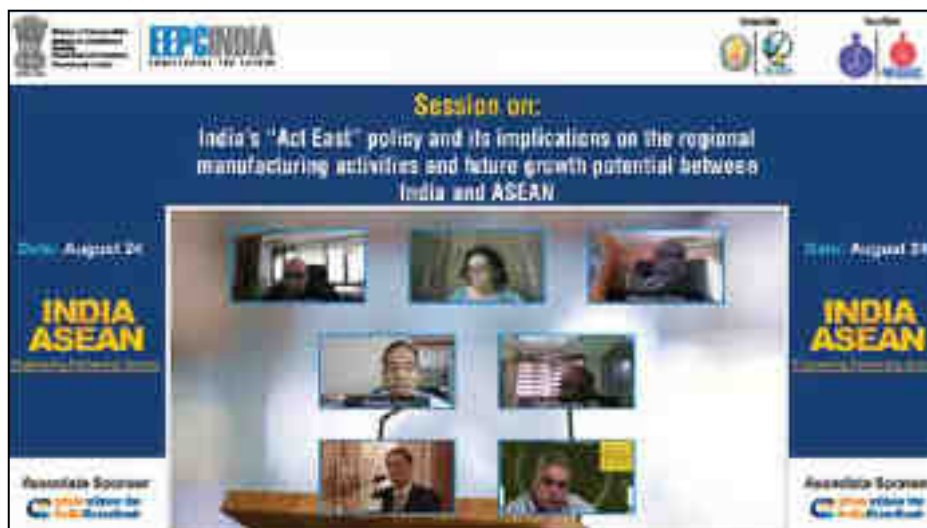
Date: 27th March 2021; Time: 1130 hrs (IST)

**Valedictory Session**

Date: 27th August 2021; Time: 1400 hours (IST)



- The event was attended by over 1000 participants from Industry over the period of 4 days, across 12 sessions. The event was also attended by participants from ASEAN nations.



(First row L to R): Dr. Bipin Menon, Development Commissioner, SEZ Noida, Ministry of Commerce and Industry, Government of India; Professor Saon Ray, Indian Council for Research on International Economic Relations, New Delhi; Dr. Nilanjan Ghosh, Director, Observer Research Foundation, Kolkata;

(Second row L to R): Professor Biswajit Nag, Indian Institute of Foreign Trade, New Delhi, Professor Gurudas Das, National Institute of Technology, Silchar;

(Third row L to R): Mr Rohinton R Engineer, Working Committee Member, EEPC India; Mr. L P Gupta, Deputy Regional Chairman, (ER), EEPC India.



(First row L to R): Dr. Srikar Reddy, Joint Secretary EP (Engg), Department of Commerce, Government of India; Professor Amita Batra, School of International Studies, Jawaharlal Nehru University, New Delhi; Dr. Rajan Sudesh Ratna, Deputy Head and Senior Economic Affairs Officer, UNESCAP, New Delhi;

(Second row L to R): Dr. Piti Srisangnam, Faculty of Economics, Thailand Information Center, Office of Academic Resources, Chulalongkorn University; Professor Prabir De, ASEAN-India Centre at Research and Information System for Developing Countries, New Delhi; Professor C Veeramani, Indira Gandhi Institute of Development Research, Mumbai;

(Third row L to R): Mr. Gunit Rana, Dy Regional Chairman (NR), EEPC India; Mr Arun K Garodia, Vice Chairman, EEPC India; Dr. Surender Singh, Sr Deputy Director, EEPC India.



(First row L to R): Mr. C N A Anbarasan, Executive Director (Operations), ECGC India; Mr. T D Sivakumar, General Manager, EXIM Bank, Mr P K Shah, Past Chairman, EEPC India;

(Second row): Ms. Pallavi Saha, Sr. Deputy Director, EEPC India.



((First row L to R): H.E. Mr. P. Kumaran, High Commissioner of India to Singapore; Mr. Lawrence Pek, Secretary General, Singapore Manufacturing Federation; Mr. Omar Shahzad (CEO, Meinhardt Group), Country Chair, Singapore, ASEAN Young Entrepreneur Council - Singapore Business Federation, Singapore;

(Second row L to R): Dr. Ho, Chaw Sing, MD, National Additive Manufacturing Innovation Cluster (NAMIC); Mr K L Dhingra, Regional Chairman (WR), EEPC India, Mr. Mahesh C Keyal, Working Committee Member, EEPC India;

(Third row L to R): Dr. Surender Singh, Sr. Deputy Director, EEPC India.



(First row L to R): Dr. Varun Jeph, Charge d'affaires, Indian High Commission, Malaysia, Mr. Ts. Nizmar Mohd Nazar, Chief Information Officer, Malaysia Automotive Robotics and IoT Institute (MARII); Mr. Well Kam, National President, Malaysia Small and Medium Enterprises Association (SAMENTA);

(Second row L to R) : Mr. Roswaidin Bin Mohd Zain, Consul Investment, Consulate General of Malaysia, Malaysian Investment Development Authority (MIDA) Mumbai; Mr B D Agarwal, Regional Chairman (ER), EEPC India; Mr. Pankaj Chadha, Working Committee Member, EEPC India;

(Third row): Mr. Saikat Dutta, Joint Director (Policy), EEPC India.



((First row L to R): H.E Mr. Manoj Kumar Bharti, Ambassador of India to Indonesia; Mrs. Shinta W. Kamdani, Coordinator Vice Chairperson for Maritime Investment and International Relation of KADIN Indonesia; Mr. Shantanu Roy, Executive Director, BEML; Mr. Abhishek Srivastava, Country Head – Indonesia, Project Business of Thermax;

(Second row L to R): Mr. Sujit Vargis, Head , Sales and Marketing – PT Thermax Indonesia International; Mr. Satish Mahtani, Chairman, KADIN Indonesia; Mr Fakir Chand, Deputy Chairman, KADIN Indonesia,

(Third row L to R): Ms Kamna Raj Aggarwalla, Regional Chairperson (NR), EEPC India; Mr. Yuvraj Malhotra, Working Committee Member, EEPC India, Dr. Surender Singh, Sr. Deputy Director, EEPC India.





(First row L to R) : H.E. Mr. Dinkar Asthana, Ambassador of India to Lao PDR; H.E. Mr. Pranay Verma, Ambassador of India to Vietnam; H.E. Ms. Devyani Uttam Khobragade, Ambassador of India to Cambodia; Mr. Madan Gopal, Second Secretary (Consular and Commerce), Embassy of India in Lao PDR;

(Second row L to R) : Ms. Truong Bich Ngoc, Deputy Director General, International Cooperation Department, Vietnam Chamber of Commerce and Industry (VCCI), Mr. Thanonsinh Kanlagna, Member, National Assembly of Lao PDR and Executive Vice President of LNCCI (Laos National Chamber of Commerce & Industry); Mr. Rajiv Nischal, CGM, Managing Director, ONGC Videsh – Country Manager Myanmar; Mr. Sameer Deshpande, Vice-President- International Business (ASEAN), Bajaj Auto Ltd;

(Third row L to R) : Mr. K S Mani, Regional Chairman (SR), EEPC India, Mr. Tushar Jain, Working Committee Member, EEPC India; Ms. Pallavi Saha, Sr Deputy Director, EEPC India.



(First row L to R) : H.E. Mr. Ajaneesh Kumar, High Commissioner of India to Brunei; Ir. Haji Mohamad Zin bin Haji Salleh, President, Surveying, Engineering and Architects Association of Brunei (PUJA), Mr. Nazeer Ahmad Zackiriah, President of the Indian Chamber of Commerce, Brunei; Mr. Shamir Salahudin, General Manager, Technical Services, M/s Serikandi Oil Field Services; Mr. Renjit Gopalakrishnan (Commercial Director), ESCA Marine and Engineering Sdn Bhd (ESCA);

(Second row L to R) : Mr. Masrhiem Taufik (Managing Director) ESCA Marine and Engineering Sdn Bhd (ESCA), Mr. Syafiq Raj, Executive Director/CEO, Flux Group; Ms. Supna Rania Karwanamurthi, Co-Founder & Managing Director, Flux Group; Mr. Loveline Gnanarathinam, Operations Manager, International Reliability Services Sdn Bhd.;

(Third row L to R) : Mr. Ankit Patel, Director/ Representative of the Atoll Oxygen Sdn Bhd; Mr. Arun K Garodia, Vice Chairman, EEPC India; Ms. Debolina Mukherjee, Sr Assistant Director, EEPC India.



(First row L to R): H.E. Mrs. Suchitra Durai, Ambassador of India to Thailand; H.E. Ms. Pattarat Hongtong, Ambassador of Thailand to India; Mr. Vichaow Rakphongphairoj, Vice Chairman, Federation of Thai Industries; Ms. Prim Jitcharoongphorn, Chairperson of Thailand India Business Council (TIBC) and Deputy Secretary General of Board of Trade of Thailand;

(Second row L to R): Mr. Nanthapol Sudbanthad, Director, Thailand Board of Investment, Mumbai; Mr. Amit Khanna, Vice President – Business Excellence and Shared Services, Tata Steel (Thailand); Mr. Remko Vleesch Dubois, CEO, Kirloskar Brothers (Thailand) Limited; Mr. Abhijit Datta, MD, Siam Cement Group (SCG);

(Third row L to R) Mr. Pradeep Aggarwal, Working Committee Member, EEPC India; Mr. Girish Madhogaria, Working Committee Member, EEPC India, Mr. Suranjan Gupta, Executive Director, EEPC India; Mr Saikat Dutta, Joint Director (Policy), EEPC India.



((First row L to R) : H.E. Mr. Shambhu S. Kumaran, Ambassador of India to Philippines; H.E. Mr. Ramon S. Bagatsing, Jr. Ambassador Extraordinary and Plenipotentiary, Philippine Embassy in New Delhi; Mr. Edgardo Lacson, Acting President, Philippine Chamber of Commerce and Industry (PCCI); Mr. Norman K. Macapagal. EVP & General Manager, EEI Corporation, Construction Division;

(Second row L to R): Mr. Vaibhav Srivastava, Country Manager – TVS Philippines; Mr. Sampath Kumar, Divisional Head (ASEAN Business), Bajaj Auto Ltd.; Mr. Joseph Sigelman, Chairman, Atlantic Gulf & Pacific Co. (AG&P), Mr. Animesh Jain, Director, India Business Forum, Philippines;

(Third row L to R) Mr. Nishikant Singh, First Secretary (Economic & Commerce), Embassy of India, Manila, Philippines; Mr. Rohinton R Engineer, Working Committee Member, EEPC India, Mr. Ajay Kumar, Working Committee Member, EEPC India; Mr Saikat Dutta, Joint Director (Policy), EEPC India.

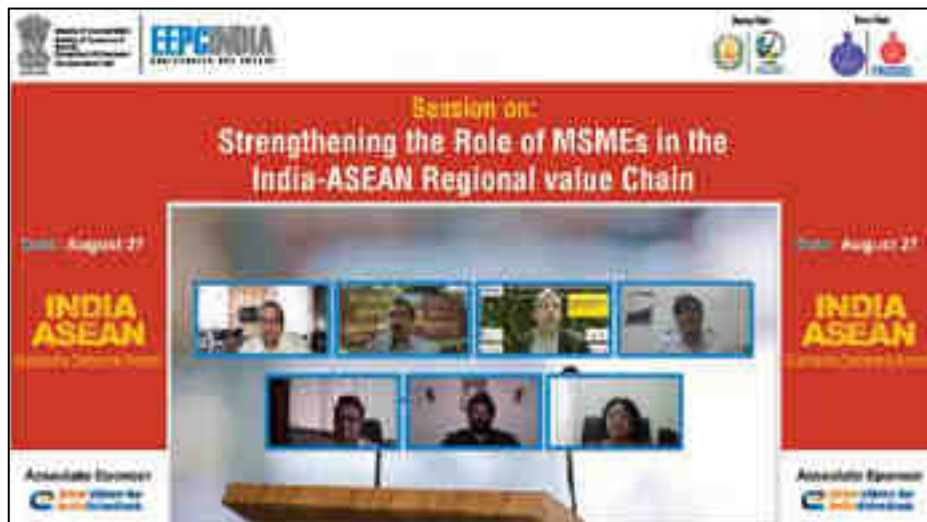


*(First row L to R): Mr. Harish Mehra, Global Head, Industry 4.0 Practice Tata Consultancy Services (TCS);*  
*Mr. Ts. Nizmar Mohd Nazar, Chief Information Officer, Malaysia Automotive Robotics and IoT Institute ( MARII );*  
*Mr. Sameer Prakash, Head Digital Enterprise, Siemens Ltd, India;*  
*(Second row L to R): Mr. Asish Adhikari, General Manager & Industry 4.0 Solution Head by Wipro Ltd.;*  
*Mr. Anupam Shah, Former Chairman, EEPC India and Chairman EEPC India Committee on Technology Upgradation.*



*(First row L to R): Mr. Neeraj Bansal, Partner, COO India Global and Head ASEAN Corridor, KPMG in India; Dr. Subash Sasidharan, Associate Professor of Economics, Department of Humanities and Social Sciences, Indian Institute of Technology Madras; Dr. Jayant Menon, Visiting Senior Fellow, Institute of Southeast Asian Studies, Singapore;*  
*Dr. Faisal Ahmed, Associate Professor of International Business, FORE School of Management, New Delhi;*  
*(Second row L to R) : Mr. Ravi Beri, Managing Director, Beri Udyog Pvt. Ltd., Mr. T S Bhasin, Past Chairman and Chairman of the Committee on Trade with ASEAN; Ms. Jaya Basu, Joint Director, EEPC India.*

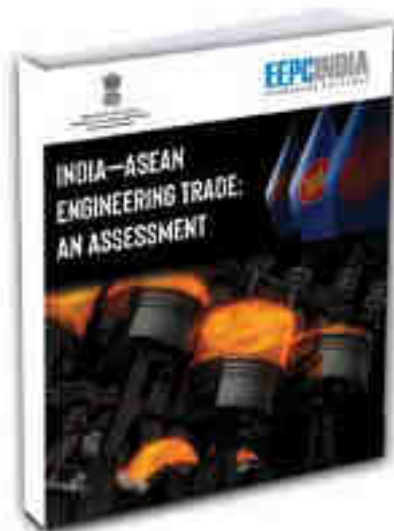




*(First row L to R): Mr. Mahesh Desai, Chairman, EEPC India; Mr. Arun Kumar Garodia, Vice Chairman, EEPC India; Mr. Rakesh Shah, Past Chairman and Publicity, Exhibition and Delegation Committee Chairman, EEPC India;*

*(Second row L to R): Mr. Suranjan Gupta, Executive Director, EEPC India; Ms. Pallavi Saha, Sr Deputy Director, EEPC India.*

- The event released a first of its kind a comprehensive e-book on latest trends and analysis upon the current trade and emerging potential areas. It discussed in length about country specific trade and policy scenarios, providing in-depth analysis about various opportunities in the engineering sector



*e-book*

- The Industry was sensitized about various aspects of trade including emerging sectors for trade, policy regulations, Investments opportunities in all the ASEAN nations
- The event also highlighted upon opportunities in Advanced manufacturing and Industry 4.0 with Malaysia and Singapore, and MSME integration into ASEAN manufacturing value chain.
- The four day event successfully brought together stakeholders from Government Departments, including Ministry of Commerce & Industry, Ministry of External Affairs, State Government of Haryana and Tamil Nadu, Overseas India High Commissions, Industry leaders, Startups, Entrepreneurs, R&D Academia, Trade & Policy Research Consultancies and Research Scholars etc on a common platform.
- The event highlighted a dedicated webpage for India's leading suppliers of engineering products on a E-Catalogue. Over 41 Indian companies registered for the products showcase from across various engineering sectors such as Electrical Machineries & Equipments, Building Materials, Industrial Machineries and Supplies etc
- B2B Meeting platform was arranged for over 200 buyers registered from ASEAN nations.





## India Electricity Expo 2021 (27 – 30 September)

### EEPC India organized

- The India Electricity Expo 2021- a four-day virtual Expo for the electrical sector. The Expo focused on the electricity generation, transmission & distribution equipment and products from the allied sectors. The expo was inaugurated with a message of Mr Som Parkash, Hon'ble Minister of State for Commerce & Industry, Government of India. It successfully managed to draw Industry participation on a large scale on a virtual platform, during the COVID 19 pandemic lockdown in India as well as in all 31 focus countries from eight regions and trade blocs including Africa, ASEAN, LAC, Europe, NAFTA, South Asia and WANA .



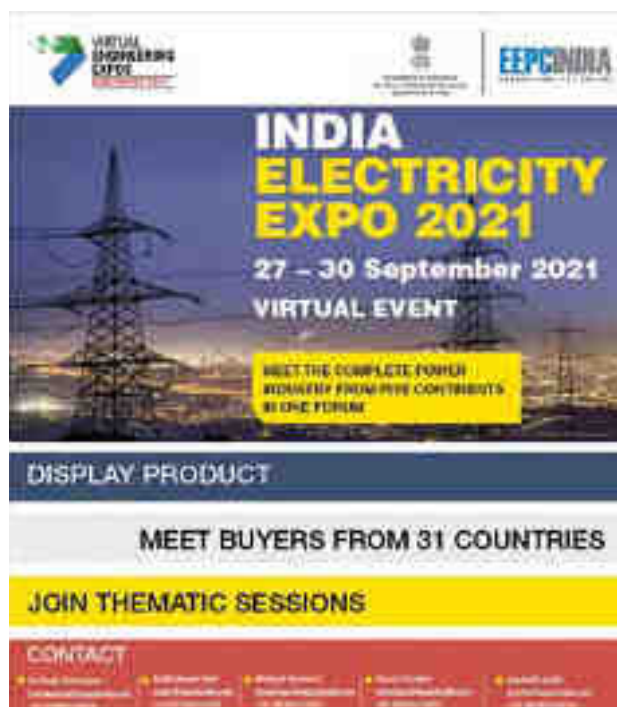
- The event displayed more than 100 products grouped under 13 heads, viz Electrical Conduit Fittings, Enclosures, Gas Turbines, Steam Turbines, Generators, Transformers, Cables and Conductors, Circuit Breakers, Relays, Batteries, Electric Motors, Boilers and Electrical Safety Equipment.



- The event had a dedicated Expo Platform - <https://eepcvirtualexpo.com/electricity-2021> where 46 registered Indian Exhibitors showcased their products on all 4 days of the event.
- The event was attended by over 349 Indian and Overseas Buyers and Visitors during four days.
- The three thematic webinars sensitized the Industry about various aspects of Indian Power Generation system and the opportunities for the manufacturers to supply to the Indian Power PSUs, Standards and Certification requirements and also technological developments in this sector. All were well attended meetings with very meaningful interactions among exhibitors and also visitors and the Speaker organizations.

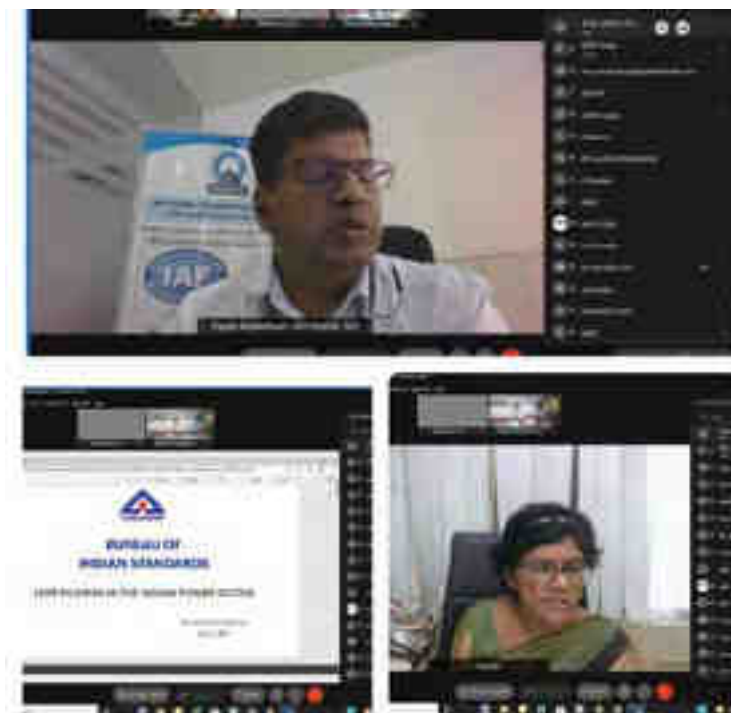
### Three webinars were held on three dates September 28-30, 2021

**One was Vendor Development Meet with India's Biggest PSUs** where Mr B Anantha Sharma, ED, Contract Services and Material Management, Powergrid, Mr Mahesh Prasad, Additional General Manager (Corporate Contract & Materials), NTPC spoke.

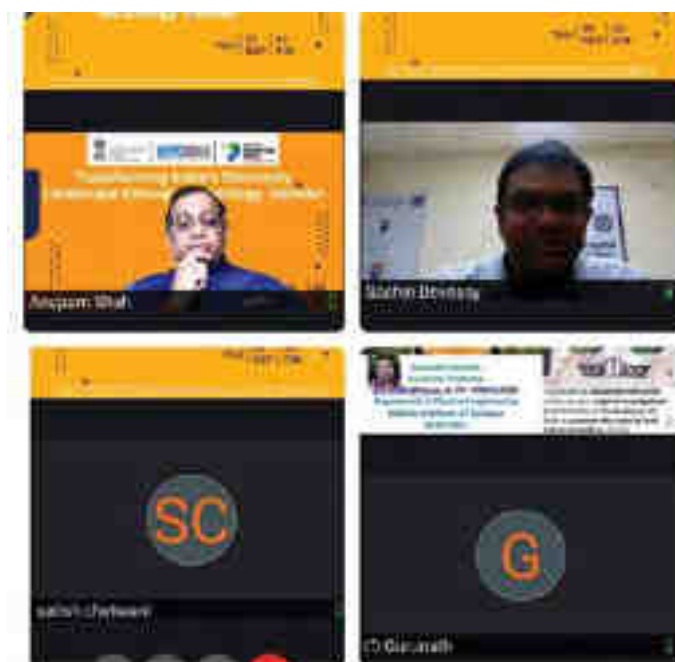




The second was on Standards and Certifications in the Indian Power Sector with Mr Rajesh Maheshwari, CEO, NABCB and Ms Aurosmitta Kabiraj, Scientist C, BIS spoke.



The third and last webinar was on the theme -Transforming Electricity Landscape through Technology Transfer with Speakers as Mr Gurunath G, IISC, Bangalore; Dr Satish Chetwani, ERDA and Dr Sachin Devassey, CSIR-CEERI.



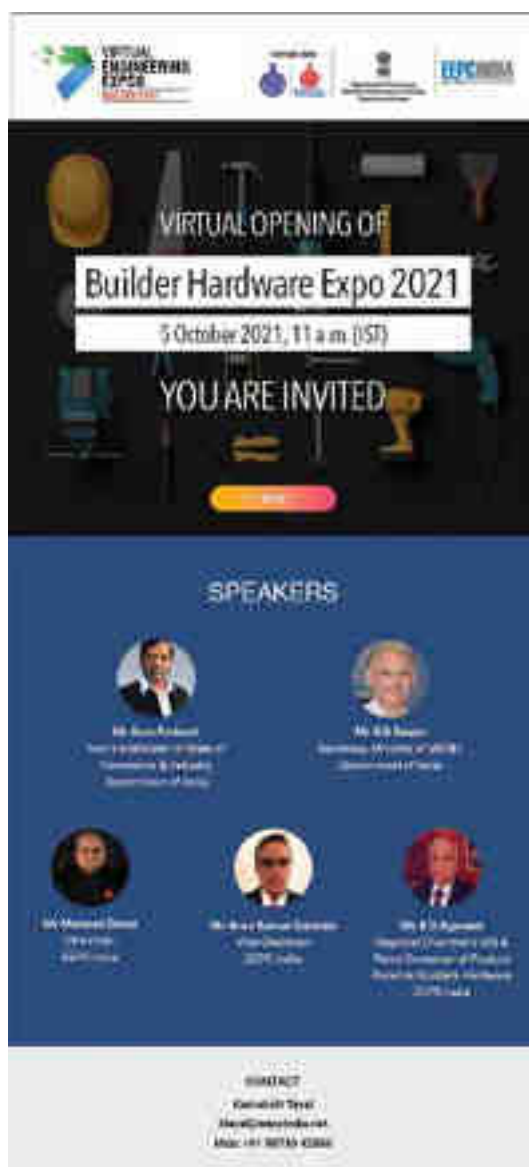
- The 4 day event had participation and assistance from Ministry of Commerce & Industry; Indian High Commissions & Embassies in Focus Nations; Bilateral Chambers of Commerce; Industry Leaders, Regulators, Entrepreneurs, R&D Academia, Trade & Policy Research Consultancies and Research Scholars etc as stakeholders.
- 50 B2B Meetings were held with 184 Overseas Buyers representing 18 Nations and 165 Indian Buyers/Visitors with cooperations of Indian Overseas Missions and Bilateral Chambers of Commerce.



- The Meetings made the participating Indian Companies created awareness and the base for future business deals.

## Builder Hardware Expo 2021 (5-8 October )

- The first edition of Virtual Expo on Builder Hardware 2021 held over 5-8 October, 2021 invited buyers from 25 countries covering North America, EU, Middle East and West Asia (MEWA), North - East Asia, ASEAN, Africa, South Asia, CIS and Latin America. Messages from Mr Som Parkash, Hon'ble Minister of State, Ministry of Commerce and Industry, Government of India and Mr B B Swain, Secretary, Ministry of Micro, Small and Medium Enterprises, Government of India were played at the Inauguration of the event.



*Inaugural Mailer*

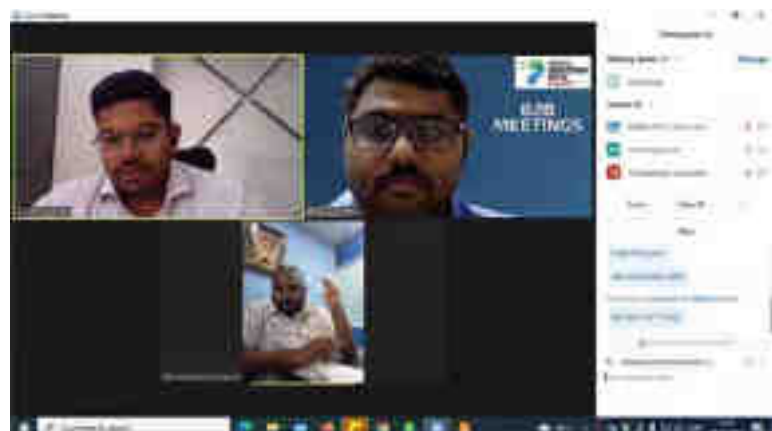
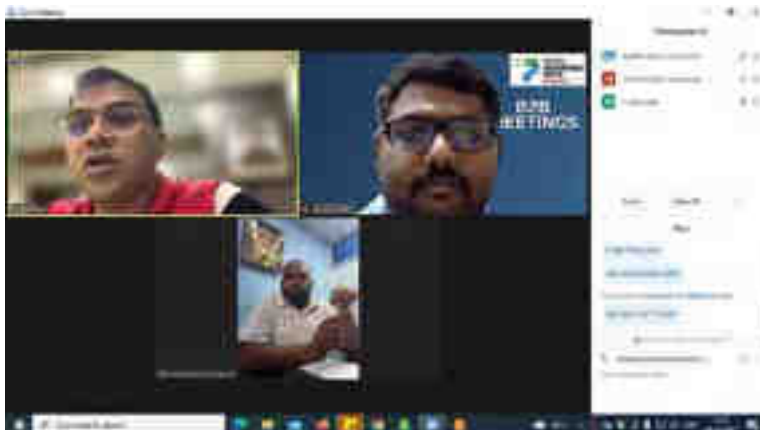


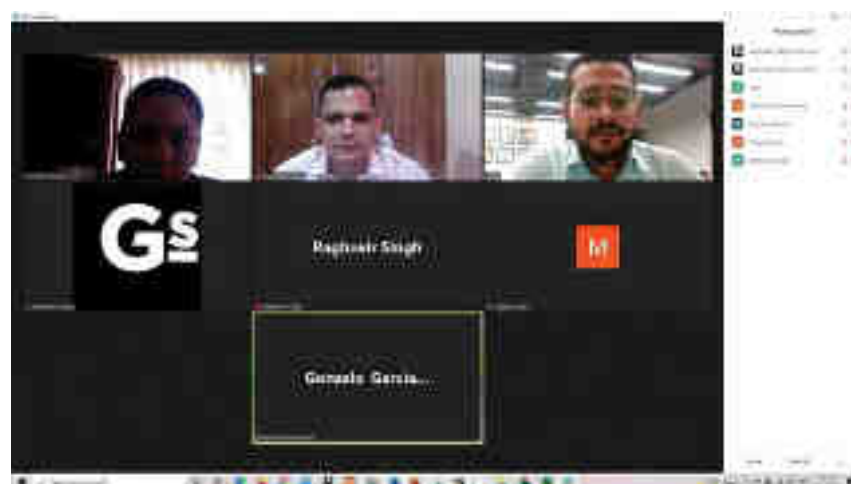
- Haryana Government Joined as the Partner State of the event.
- 245 Products were on display by 48 Indian Exhibitors.
- The products were grouped under 13 Categories namely Roofing, Cladding & Glazing; Windows, Doors & cladding railings; Builders Hardware & Accessories; Construction Tools & Equipment; Pipes, Fittings, and Plumbing Equipment; Water Supply Equipment; Lighting and Electrical Systems; Pre-engineered Building and modular construction; Furniture, Fixtures, Furniture Fittings; DIY Equipment; Indoor/outdoor lighting, Electrical and Accessories; Smart Building and Work Safety Equipment & Gear.
- The event had a dedicated Expo Platform – <https://eepcvirtualexpo.com/builders-2021>
- The event was attended by over 726 Indian and Overseas Buyers and Visitors during four days of the event.
- 68 B2B Meetings were held with 183 Overseas Buyers representing 43 Nations and 543 Indian Buyers/Visitors with cooperations of Indian Overseas Missions. The B2B meetings were very helpful and directional for both the participants (Indian and their overseas counterparts). The Virtual interactions provided information regarding various building hardware and construction equipment and machinery technologies which have already been earmarked by various companies/institutions domestically & globally. The meetings generated the base for future business associations.



**A Total of 68 B2B Meetings were concluded during the show.**

Country	No. of Meetings
Cambodia	4
Vietnam	26
Spain	10
Peru	5
Colombia	14
Nepal	3
Ghana	2
Sri Lanka	3
UAE	1
<b>TOTAL</b>	<b>68</b>







- Two web sessions on Opportunities in Construction and Infrastructure were held which witnessed strong participation from Industry/ Entrepreneur. The discussions by the leading Construction and Building Consultants, Experts, Corporate exposed the MSMEs to the Global and latest Technologies in the sector. The speakers highlighted the Key technological trends that are likely to shape the Builder Hardware and Construction Equipment and Machinery Sector.
- The 4 day event had participation and assistances from Ministry of Commerce & Industry; State Government, Indian High Commissions & Embassies in Focus Nations; Industry Leaders, Entrepreneurs, and Research Scholars etc as stakeholders.



*Emailer*



On October 5, 2021 EEPC India and Construction World magazine jointly held a session on Overseas Opportunities in the Construction Sector with Mr Amit Sharma, MD & CEO, TATA Consulting Engineers Ltd; Mr M Padmanabha Rao, VP & Head, Larsen & Toubro; Mr Bharat Gala, Sr Vice President, SNC Lavalin; Mr Pratap Padode, Editor in Chief, Construction World magazine, Mr Gautam Chand Jain, CMD, Pokarna Group, Mr Sachin Negandhi, Head Project Management, Shapoorji Pallonji International, & Mr K L Dhingra, Regional Chairman (WR), EEPC India (at bottom right) and Ms Pallavi Saha, Sr Dy Director, EEPC India (at bottom).



On October 6, 2021, the session was on the theme — Opportunities in the Construction and Infrastructure Sector in India co organised by EEPC India and Invest india with Ms Prerna Soni, VP, Financial Investors Initiative, Infrastructure, Real Estate and Energy, Invest India (at top left), Ms Kamna Raj Aggarwalla, Chairperson ( NR), EEPC India (at top right) & Ms Kamakshi Tayal, Assistant Director, EEPC India (at bottom left).



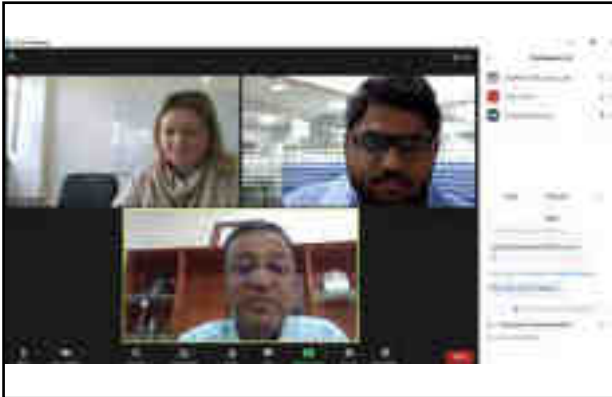
## Metal Cutting, Forming and Welding Expo 2021 (18 – 29 October)

- The Metal Cutting, Forming and Welding Expo commenced on the 18th day of October 2021. Message from Mr. Som Parkash, Hon'ble Minister of State, Ministry of Commerce and Industry, Government of India was played at the Inauguration of the event. The twelve days long expo saw 468 domestic buyers, 136 International buyers from 32 nations covered Europe, Asia, GCC, Africa, the Americas and SAARC.

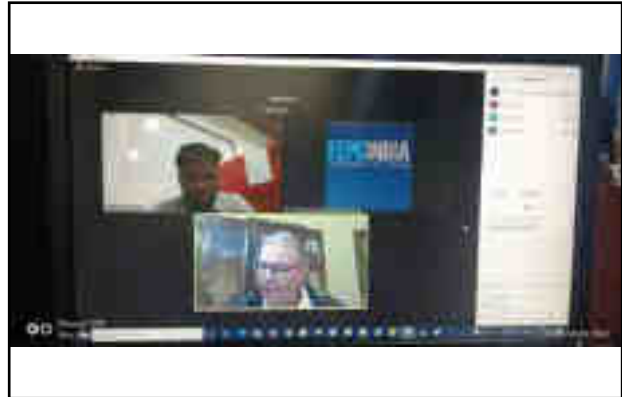


*Inauguration emailer*

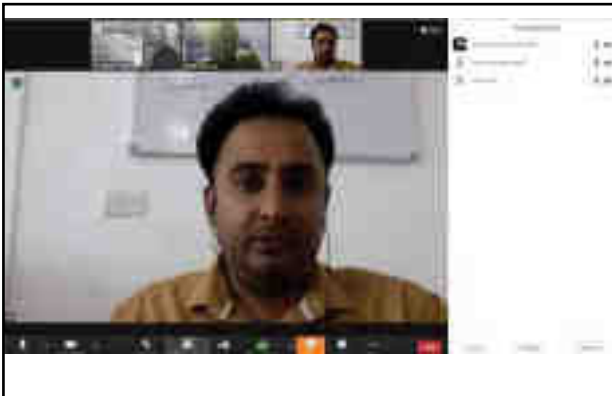
- 59 Buyer Seller Meets were also organised during the 12 days affair. The B2B meetings were very helpful and directional for both the participants (Indian and their overseas counterparts). The Virtual interactions provided information regarding various metal cutting, forming and welding equipment and related technologies which are already been earmarked by various companies/institutions domestically & globally. The meetings generated the base for future business associations.



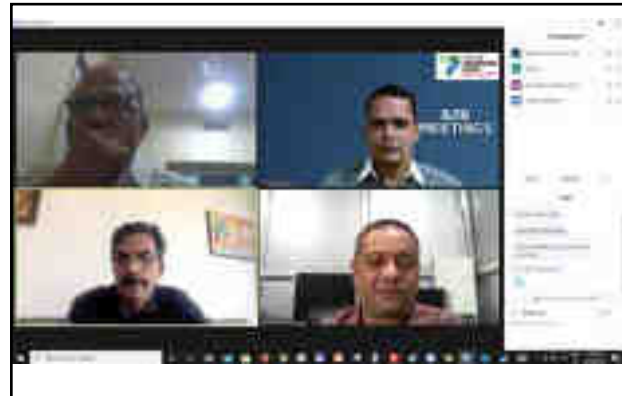
*B2B with India and Russian Buyers*



*B2B Meeting with Algeria*



*B2B Meeting with Kenya*



*B2B Meeting with UAE Buyers*

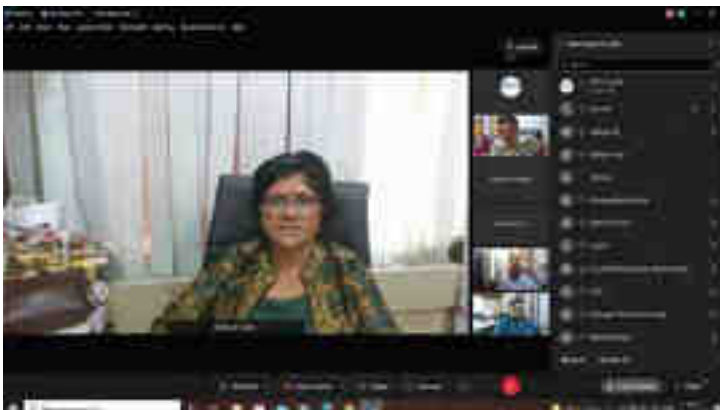
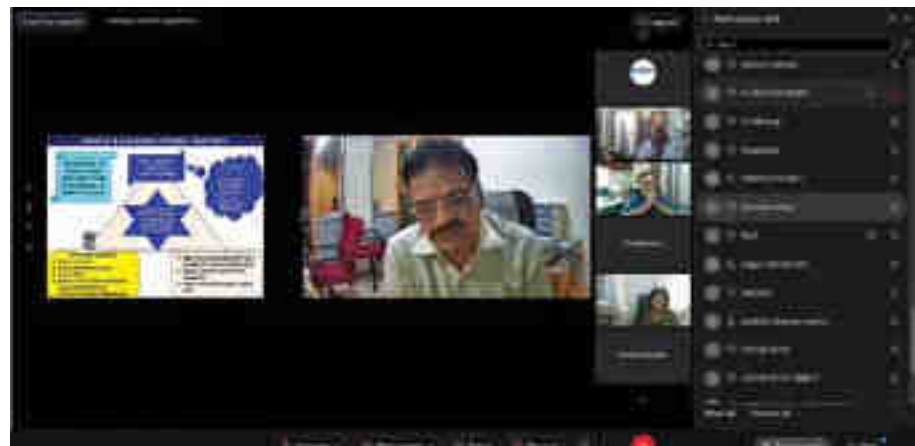


- 200 products were displayed by the Indian Exhibitors grouped under four main Categories namely Machine Tool Parts and Accessories, Cutting Tools, Machine Tools and other Metal Processing Machinery and Welding Equipment and Technologies.
- The event had a dedicated Expo platform - <https://eetcvirtualexpo.com/metalcutting-2021>
- Karnataka joined as the Partner State of the event.
- Three webinars were held on two dates — October 20th and 21st. The first one was on Advanced Technologies in Machining & Welding in association with CMTI Bangalore & PSG College of Technology, Coimbatore; the second e-session was on Advanced Welding Functions in Modern Arc Welding Power Sources in association with IIT -Delhi and the third one was on Wire Arc Additive Manufacturing in association with CSIR- CMERI.



### On October 20, 2021

EEPC India in association with CMTI Bangalore & PSG College of Technology, Coimbatore held a session on Advanced Technologies in Machining & Welding. Dr Nagahanumaiah, Director, CMTI Bangalore; Dr S Suresh, Professor GM, CoE –Welding Engineering and Technology, Coimbatore addressed the session in presence of Mr K S Mani, Regional Chairman (SR), EEPC India and Ms Pallavi Saha, Sr Deputy Director, EEPC India.





EEPC India in association with IIW -Delhi held an e-Session on Advanced Welding Functions in Modern Arc Welding Power Sources with Key Speaker as Mr Devasis Paul, Director, Nextgen Plasma Pvt Ltd and Hony Secretary, IIW -Kolkata. Mr Mahesh Desai, Chairman and Ms Pallavi Saha, Sr Deputy Director represented EEPC India.

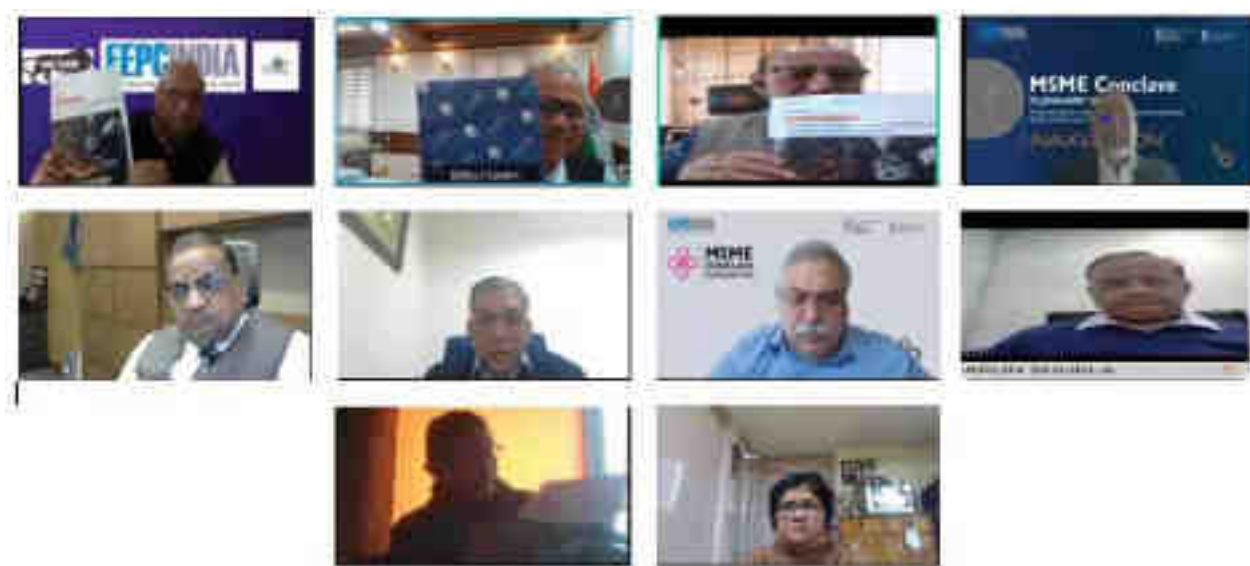
EEPC India in association with CSIR- CMERI held an e-Session on Wire Arc Additive Manufacturing with Key Speaker as Dr Manidipto Mukherjee, Sr Scientist, CAMM, CSIR- CMERI, Durgapur. Mr Mahesh Desai, Chairman and Ms Pallavi Saha, Sr Deputy Director represented EEPC India.



- The 12 day event had participations and assistances from Ministry of Commerce & Industry, Government of India; State Government, Indian High Commissions & Embassies in Focus Nations; Industry leaders, Entrepreneurs, and Research Scholars.
- The meetings made the participating Indian Companies aware of future business deals.

## International Conference on Integrating Indian Engineering MSMEs in Global Value Chains 2022 – 19 January, 2022

A one day session on International Conference on Integrating Indian Engineering MSMEs in Global Value Chains 2022 was held on January 19, 2022 where over 22 speakers from MSME and related sectors from around the globe including more than five (5) International speakers spoke over 6 sessions in presence of over 416 participants. The conference was inaugurated by Mr B B Swain, Secretary, Ministry of Micro Small and Medium Enterprises, Government of India.



*First row (from left to right) Mr Mahesh Desai, Chairman, EEPC India; Mr B B Swain, Secretary, Ministry of MSME, Government of India; Mr Ravi Sehgal, Immediate Past Chairman (EEPC India); Mr Rakesh Shah, Past Chairman & Chairman of the Publicity, Exhibition and Delegation Committee, EEPC India;*

*Second row (from left to right) Mr P K Shah, Past Chairman, EEPC India; Mr. B. D. Agarwal, Regional Chairman (ER), EEPC India; Mr. Rohinton R. Engineer, Chairman of the Committee on Trade with Central, Eastern & Southern Africa, EEPC India; Mr. Arun Sukhla, Convenor of EEPC India Baddi (Himachal Pradesh), Chapter;*

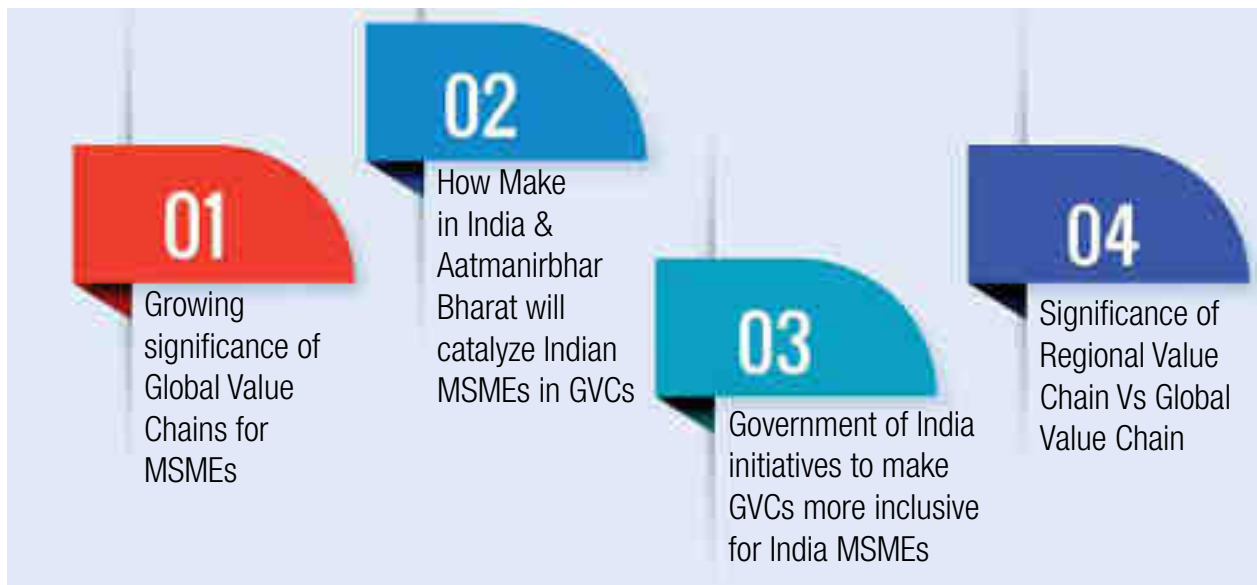
*Third Row (from left to right) Mr. Suranjan Gupta, Executive Director, EEPC India; and Ms. Pallavi Saha, Jt. Director, EEPC India;*



## Second Session-

### Developing Growth & Sustainability for Indian MSMEs in Global Value Chains

#### Agenda



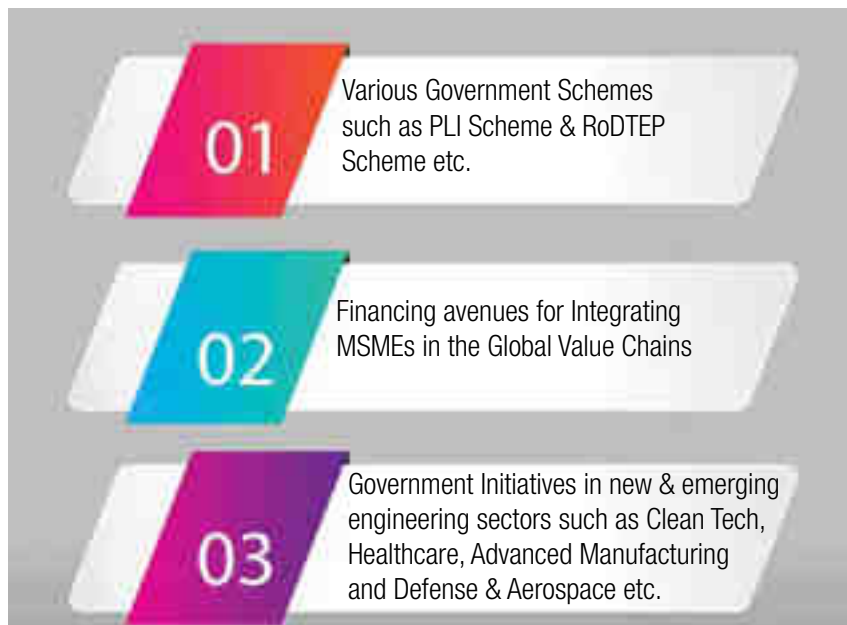
First row (from left to right) Mr. Hubert Reilard, Former Managing Director, EFD Induction Ltd & Past President IGCC; Mr. Neeraj Bansal, Partner, COO, India Global and Head ASEAN Corridor, KPMG, India; Dr Tamal Sarkar, Executive Director- Foundation for MSME Clusters (FMC);

Second Row (from left to right) Ms Shilpa Naryal- Head, Sustainability, Intertek India; Mr Rohinton Engineer, Chairman of the Committee on Trade with Central, Eastern & Southern Africa, EEPC India and Ms Pallavi Saha, Joint Director, EEPC India.

### Third Session-

Enabling India achieve US\$ 400 Billion exports target through GVCs

### Agenda



First row (from left to right) Dr Srikar K Reddy, Jt Secretary, Department of Commerce, Government of India; Mr Vivek Kr Malhotra, CGM, SIDBI; Mr T D Sivakumar, GM, Exim Bank of India;

Second row (from left to right) Mr Sristiraj Ambastha, GM, ECGC Limited and Mr P K Shah, Past Chairman, and Panel Convenor - Project Exports, EEPC India ;

#### Fourth Session-

**Emerging pandemic-proof platforms of the future – Latest Innovations, Technologies and Trends helping transform the future of GVCs**

#### Agenda



*First Row (from left to right)- Mr. Sabin Varghese – Senior Engagement Manager, Roland Berger Inc.; Ms. Ambika Banotra, Chief Representative, NRW Global Business GmbH/India, Trade & Investment Agency of the German State of North Rhine Westphalia; Dato' Ts. Madani Sahari, CEO, Malaysia Automotive Robotics & IoT Insititute, MARii and Dr. Chandan Chowdhury, Senior Associate Dean & Practice Professor, Indian School of Business;*

*Second Row (from left to right)- Mr. Anupam Shah, Former Chairman, and Chairman of Committee on Technology Centre, R&D & TUFs, EEPC India and Ms Pallavi Saha, Joint Director, EEPC India.*

## Fifth Session

### Post-Pandemic GVC Mega Trends & Evolving Landscape for MSME Integration

#### Agenda

How Government & Businesses can work together to facilitate sustainable manufacturing growth

Emerging business perspectives for acquiring global technological competiveness

International success stories



First row (from left to right) Mr Lawrence Pek, Secretary General, Singapore Manufacturing Federation; Mr. Friedrich Birgelen, Deputy Consul General, German Consulate, Bangalore; Mr. Reinhold von Ungern Sternberg, Head – International Market Division, BMW Mittlestand, Germany;

Second row (from left to right) Ms. Lorela Chia, National Chair for International Trade, SAMENTA; Ing. Libor Musil, Vice-Chairman of the Board of Directors Association of Small and Medium sized Enterprises and crafts of Czech Republic (AMSP);

Third row (from left to right) Mr Ravi Sehgal, Immediate Past Chairman (EEPC India) and Ms Pallavi Saha, Joint Director, EEPC India.



### Objectives were to highlight

- Post COVID 19 - GVCs & technological trends in the major International markets
- International Initiatives in strengthening GVCs
- Emerging & Potential areas for international competition for Indian Engineering
- Latest developments and implementations in the Standards, Quality & Non-Tariff Measures by various nations
- Vendor development opportunities and their procurement policies for MSMEs
- Sensitize MSMEs about Government schemes such as Product Linked Incentive & One District One Product for promotion of Exports.

A Knowledge Paper titled 'Integrating Indian MSMEs to Global Value Chain' was also released in the inaugural session of the Conclave. The paper has suggested that India's trade regime should promote value addition in the country.



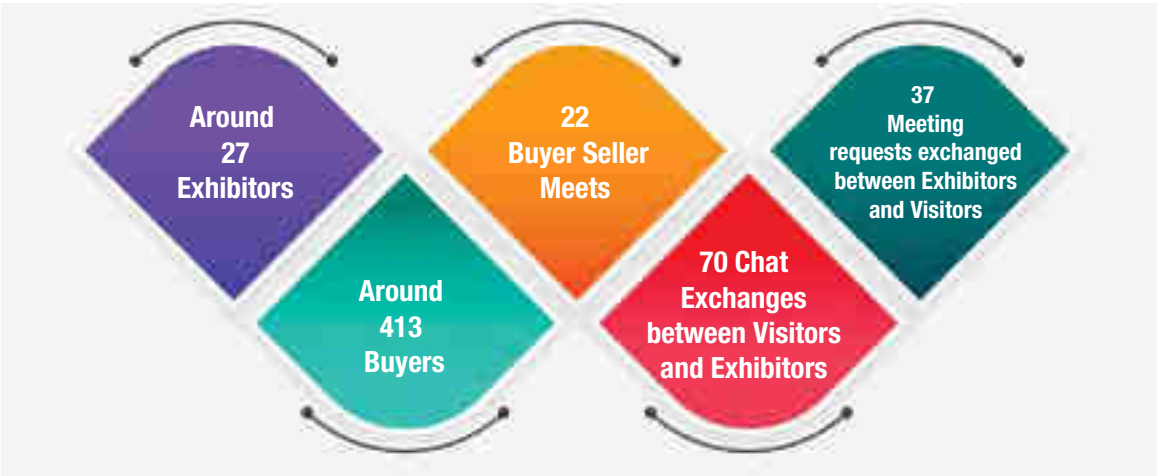
*Knowledge Paper*



- Identified the key GVC sectors, latest technology trends, international trade policies and markets for the MSMEs emerging in the Post COVID 19 world
- Made the MSMEs aware about the latest investments and business set up, vendor development & procurement policies, by Engineering MNCs
- Sensitized various Initiatives and steps taken by the Government for the engineering sector and MSMEs to boost exports and achieve US\$ 400 Billion target
- Apprised and elaborated the recent exportable technologies being made available by leading R&D Academia for MSMEs
- Explored latest developments in the niche and sunrise engineering sectors including Green & Renewable Energy, Medical Devices, and Electrical Machinery & Equipment etc.

EEPC India Senior Office Bearers; Chairman Mr Mahesh Desai; Sr. Vice Chairman Mr Arun Kumar Garodia and Past Chairman & Chairman of the Publicity, Exhibition and Delegation Committee, EEPC India, Mr Rakesh Shah all welcomed the participants to the event on the Inaugural Session on January 18, 2022.

## The 5 day event

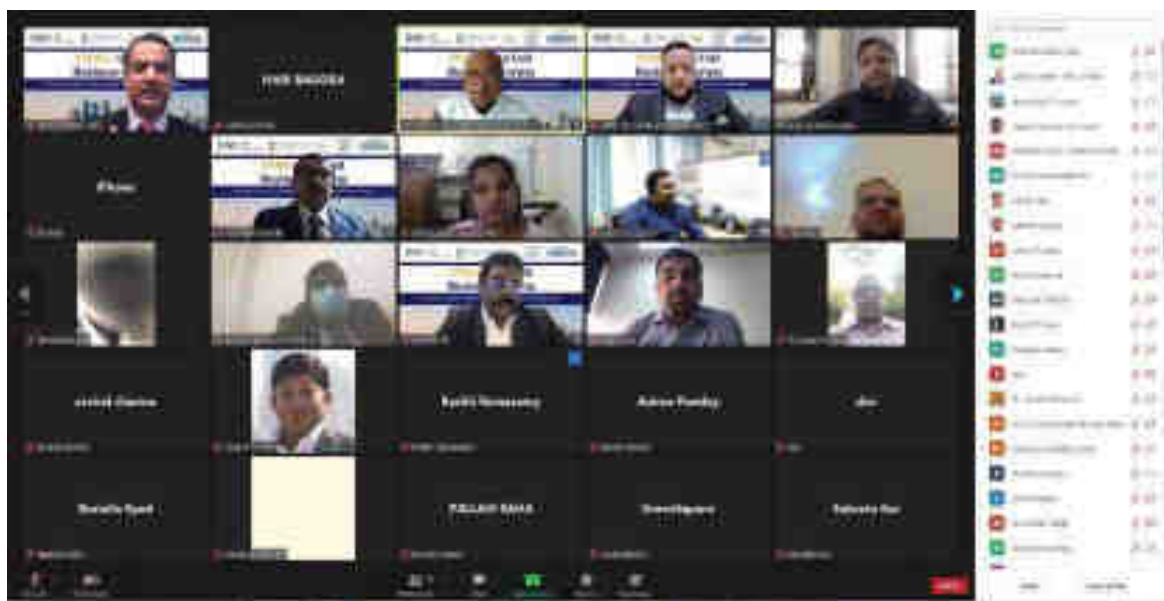


Two webinars were held on two dates — January 18 and 20, 2022





On January 18, 2022 EEPC India in association with Indian Embassy in Qatar and IBPC (Indian Business Professionals Council) organised the Bilateral India–Qatar Business Forum. Mrs T Angeline Premilatha, Counsellor, Embassy of India in Doha; Mr Jaffar U Sadiq, President, IBPC; Dr Muhammad Ijaz Khan, The Institution of Engineers, Qatar Chapter; Mr Mahesh Desai, Chairman, EEPC India and Mr Mukul Khandelwal, Chairman of the Committee of Trade with GCC Countries.



### Bureau of Indian Standards (BIS) webinar on Standards & Certification for Heating, Ventilation, Air conditioning & Refrigeration segment

**Date: January 20, 2022 | Time: 3.00 p.m. onwards**  
**Mode: Virtual**

**Objectives of the webinar**

- Standards in the Indian HVAC Segment
- Certification and other related aspects
- Global market access for Indian HVAC industry
- Developing a strategy for product registration, compliance and deceleration
- Key aspects while choosing correct certification

**Speakers**

Senior officials from Bureau of Indian Standards (Standards & Certification Department)

**Call Back Numbers:**  
 Pollard Gate, +91 88999 94334, [info@eepci.org](mailto:info@eepci.org)

**FREE REGISTRATION**



On January 20, 2022, EEPC India in association with Bureau of Indian Standards (BIS) organised a webinar on Standards and Certification on Ventilation, Air Conditioning and Refrigeration Segment with Mr Sanjay Pant, Deputy Director General, BIS as the Key Speaker.

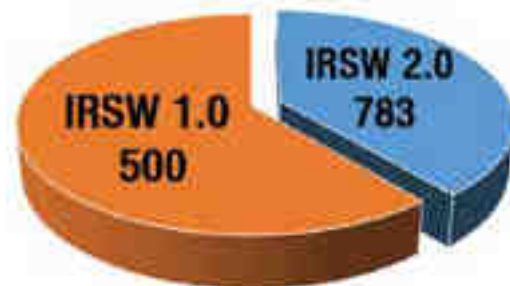
- The maiden EEPC India initiative with HVAC-R as a 5 day Virtual Expo was held over 18-22 January, 2022. Buyers from 36 countries covering five continents including Asia, Europe, Africa, North America and South America were invited.
- 72 Products were on display by 15 Indian Exhibitors.
- The products were grouped under seven Categories namely Air Handling and Air Distribution Products; Air Movement, Ventilation; Indoor Air Quality Products; AC, Heating and Refrigeration Equipment & Systems; Energy & Specialised Climate Control Systems; Unitary Products (AC); Labour Saving Tools & Instruments, Software and Business Services.
- The event had a dedicated Expo Platform – <https://eepcvirtualexpo.com/hvacr-2022>
- 343 Indian and Overseas Buyers and Visitors attended the five day of the event.
- 22 B2B Meetings were held with 113 Overseas Buyers and 230 Indian Buyers/Visitors with cooperations of Indian Overseas Missions. The e BSMs were fruitful for both the participants (Indian and their overseas counterparts) and provided information regarding various HVAC-R (Heating, Ventilation, Air Conditioning and Refrigeration) equipment and machinery technologies which have already been earmarked by various companies/institutions domestically & globally.
- Two web sessions were held with the Manufacturers and Exporters of Heating, Ventilation, Air Conditioning and Refrigeration which witnessed good participation from the Industry. The discussions in the BIS session and Bilateral session exposed the audience to the Global and latest Technologies in the sector. The speakers highlighted the Key advancements in this sector.
- The five day event had participations and assistances from Ministry of Commerce & Industry, Indian High Commissions & Embassies in Focus Nations; Industry leaders, Entrepreneurs as stakeholders.



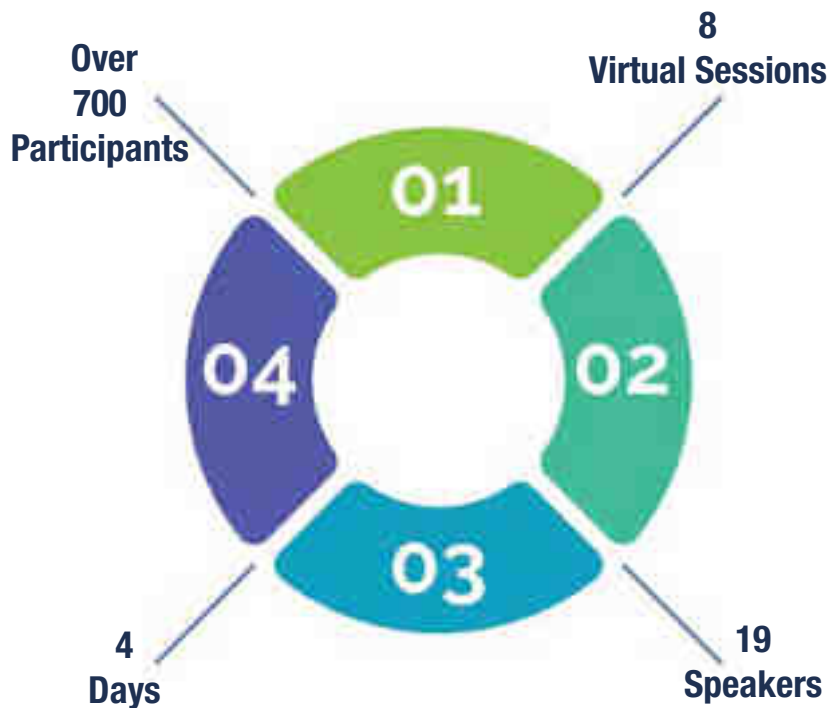
## Indian Railways Sourcing Week 2.0 — 2- 4 February, 2022

Indian Railways Sourcing Week 2.0 provided one of the biggest and largest engineering sourcing platforms for MSME vendors

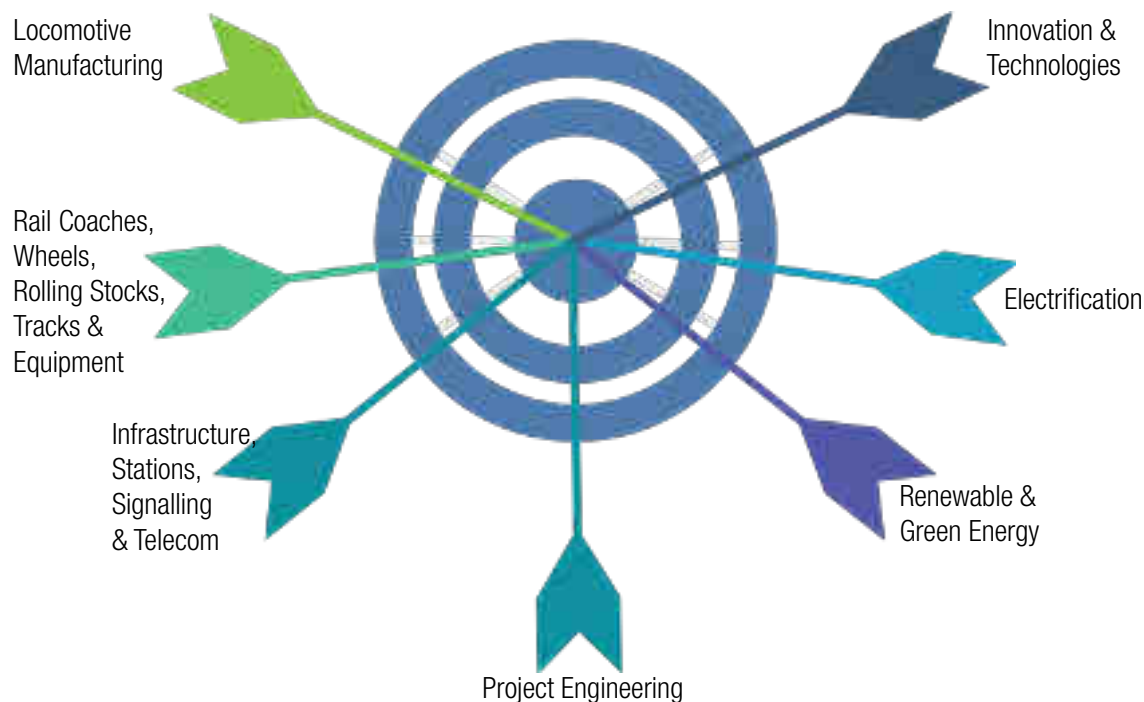
Popularity of IRSW  
(Participation wise)



IRSW 2.0 one of the biggest and most successful Virtual Railway Webinars



## Target Sectors



### Organisations Represented:



- RDSO Lucknow (Research Design and Standards Organisation)
- Chittaranjan Locomotive Works
- Golden Rocks, Trichy
- Diesel Locomotive Works, Patiala
- Banaras Locomotive Works, Banaras
- Central Organization for Modernization of Workshops (COFMOW)
- Integral Coach Factory, Chennai
- Rail Wheel Factory, Bangalore
- Rail Coach Factory, Kapurthala
- Central Organisation for Railway Electrification (CORE)

## Government of India Initiatives

### Vaniya Saptah 2021

EEPC India offices joined the Government of India drive of Vaniya Saptah which was held over September 20-26, 2021 and two major events - Vaniya Utsav in States (21-22 September, 2021) and Exporters Conclaves in all Districts (24-26th September, 2021) were held under the parent initiative Azadi Ka Amrit Mahotsav.

75th Anniversary of Indian Independence was celebrated by the Government of India by various activities during 2021-2022. Vaniya Saptah was one of the endeavours of the Department of Commerce over the week September 20-26, 2021 to showcase the potential of our exporters and manufacturers during the week.



There were two broad events where EPCs were involved

S.No.	Event	Dates	To be organized by
1.	<b><u>Vanijiya Utsav</u></b> Showcasing India as a Rising Economic Force in all States/UTs with a State/UT level exhibition on exports where buyers and others could see products/services.	A two-day event on (21 <sup>st</sup> -22 <sup>nd</sup> September, 2021)	State/UT Governments with financial and other support were provided by the assigned Export Promotion Councils (EPC) DGFT and Department of Commerce.
2.	<b><u>Exporters' Conclaves</u></b> in all Districts of States/UTs (with Mega Events in 100 Districts and Smaller events in other Districts) – Showcasing exportable products and services in Districts.	A one-day Event on any day from (24 <sup>th</sup> – 26 <sup>th</sup> September, 2021)	District Administration and the State / UT Export Commissioners with financial and other support were provided by DGFT and Department of Commerce

#### **A- Vanijiya Utsav -Showcasing India as a Rising Economic Force on 21st and 22nd September, 2021**

The Export Promotion Council's (EPCs) were allocated respective States/UTs to organize physical events in collaboration with the State Governments on the theme of "Showcasing India as a Rising Economic Force".

The event aimed to bring together all the relevant stakeholders under a single platform to commemorate the 75th anniversary of India's Independence by highlighting the progress made in the last 75 years in exports/manufacturing from the State/UT, promoting products with export potential from the State/UT, holding panel discussions to identify issues faced by exporters in the State/UT, and focus on strategies to improve export scenario from the State/UT.

Though not product specific various dignitaries, stakeholders, exporters were invited.

28 EPCs were mapped to 28 States and UTs.

#### **EPC Wise State/UT**

S. No	Export Promotion Council	State
1	Council for Leather Exports (CLE) + Handloom EPC	Tamil Nadu
2	Services Export Promotion Council (SEPC)	Karnataka, Uttarakhand
3	Pharmaceutical Export Promotion Council (Pharmexcil)	Telangana
4	Chemicals and Allied Products Export Promotion Council (CAPEXIL)	West Bengal
5	Spice Board	Sikkim, Kerala
6	APEDA	Nagaland, Himachal Pradesh
7	Engineering Export Promotion Council (EEPC)	West Bengal



8	Apparel Export Promotion Council (AEPC)	Haryana
9	CHEMEXCIL + Cotton Textiles Export Promotion Council Cotton and Cotton Goods (TEXPROCIL)	Gujarat
10	Gem and Jewellery Export Promotion Council (GJEPC)	Maharashtra
11	Shellac Export Promotion Council (SHEFEXCIL)	Jharkhand, Chhattisgarh
12	Indian Oil Seeds & Produce Export Promotion Council (IOPEPC)	Odisha
13	Synthetic & Rayon Textiles Export Promotion Council (SRTEPC)	Daman, Diu, Dadra & Nagar Haveli
14	Carpet Export Promotion Council (CEPC) + Wool and Woollens Export Promotion Council (WWEPC)	Jammu & Kashmir
15	Handloom Export Promotion Council (HEPC)	Ladakh
16	Project Exports Promotion Council (PEPC) + Export Promotion Council for EOUs & SEZs (EPCES)	Delhi
17	Sports Goods Export Promotion Council (SGEPC)	Punjab, Chandigarh
18	Indian Silk Export Promotion Council (ISEPC)	Bihar
19	Wool Industry Export Promotion Council (Wooltexpro) + Export Promotion Council for Handicrafts (EPCH)	Rajasthan
20	Federation of India Export Organisation (FIEO)	Manipur, Mizoram, Puducherry
21	Jute Products Development and Export Promotion Council (JPDEPC)	Meghalaya
22	MPEDA	Andaman & Nicobar, Lakshadweep
23	Coffee Board	Arunachal Pradesh
24	Rubber Board	Tripura
25	Tea Board	Assam
26	Electronic and Computer Software EPC (ECSEPC)	Madhya Pradesh
27	Cotton Textiles Export Promotion Council Cotton and Cotton Goods (TEXPROCIL)	Goa
28.	Plastics Export Promotion Council (PLEXCONCIL)	Andhra Pradesh



## Northern Region

### Vanijya Utsav ( 21-22 September, 2021)

#### Uttar Pradesh

EEPC India Coordinating Officer- Mr Rakesh Suraj, Regional Director (NR), EEPC India.

VIP who visited the EEPC India booth- Ms Anupriya Patel, Hon'ble Minister of State, Ministry of Commerce, Government of India.



*Ms. Anupriya Patel, Hon'ble Minister of State, Ministry of Commerce, Government of India and Mr. Mahesh Desai, Chairman EEPC India inaugurating the Seminar in Uttar Pradesh*

#### Haryana

EEPC India Representative- Mr Himanshu Kaushik, Assistant Coordinated the event



*Ms Pallavi Saha, Sr. Deputy Director, EEPC India, addressing the discussion on Export Challenges & Opportunities organised by Haryana Government and Apparel Export Promotion Council. Ms Vinita Sudhanshu, Deputy General Manager (Cereals & BEDF Divisions), APEDA (The Agricultural and Processed Food Products Export Development Authority) & Dr. L. B. Singhal, Secretary General, AEPC (Apparel Export Promotion Council) were present.*

#### Delhi

EEPC India Representative - Mr Jagadish Joshi, Sr Assistant, Coordinated the event.



*EEPC India Executive Director Mr Suranjan Gupta (middle), moderated the Vanijya Utsav event in New Delhi organised by Government of Delhi and CII.*

#### Rajasthan

EEPC India Representative- Mr Hari Bagora, Assistant, seen in the booth below



### Uttarakhand

EEPC India Coordinating Officer- Mr Sanjay Kumar Singh, Executive Officer, EEPC India seen in the booth below.



### Himachal Pradesh

EEPC India Representative seen in the booth below.



## Exporters Conclave (24-26 September, 2021)

### Meerut

EEPC India Coordinating Officer- Mr Rakesh Suraj, Regional Director (NR), EEPC India. VIP who visited the EEPC India booth- Dr M N Pandey, Hon'ble Union Minister of Heavy Industries.



*Mr Rakesh Suraj, Regional Director (NR), EEPC India addressed the Exporters Conclave in Meerut as part of Vanijya Saptah and Dr M N Pandey, Hon'ble Union Minister of Heavy Industries, was present*

### Punjab

EEPC India Coordinating Officer- Mr Pranab Kumar Singh, Assistant Director, EEPC India.



*Mr Pranab Kumar Singh, Assistant Director, EEPC India addressed the Barnala exporters at the Exporters Conclave.*

## Eastern Region

### Vanijya Utsav ( 21-22 September, 2021)

#### Kolkata, West Bengal

EEPC India Coordinating Officer-  
Mr Kousik Bhattacharjee, Senior Executive Officer, seen in the booth below.

VIP who visited the EEPC India booth- Officials from Government of West Bengal.



#### Patna, Bihar

EEPC India Coordinating Officer- Mr. Chinmoy Mukhopadhyay, Executive Officer, EEPC India coordinated the event.

VIP visited the EEPC India booth- Mr Syed Shahnawaz Hussain, Hon'ble Industry Minister of Bihar.



### Exporters Conclave ( 24-26 September, 2021)

#### Kolkata, West Bengal



*Ms Anima Pandey, Regional Director (ER) & Director (Membership), addressed at the DGFT India office in Kolkata.*

#### Bhilai, Chattisgarh



*Mr Ankit Mehta, Convenor, EEPC India Bhilai Chapter, addressed in Bhilai*



## Western Region

### Vanijya Utsav ( 21-22 September, 2021)

#### Mumbai, Maharashtra



*Dr. Rajat Srivastava, EEPC India Regional Director (WR) & Director (Marketing & Sales) discussed with Mr Subhas Desai, Hon'ble Industries & Mining Minister, Government of Maharashtra and Dr Harshadeep Kamble, I.A.S., Secretary (Small & Medium Industries) & Development Commissioner (Industries), Government of Maharashtra (2nd from left) at EEPC India Booth. Ms. Neetu Singh, Deputy Director and Mr. Anil Singh Rawat of EEPC India were also present.*

#### Daman



*Mr Dhiraj R. Shah, Chairman, Mr. Bhadresh Dodhia, Vice Chairman and Mr. S Balaraju, Executive Director all from the Synthetic & Rayon Textiles Export Promotion Council (SRTEPC) visited EEPC India display desk in Vanijya Mahotsav at Daman. Mr. Varun Chulet, Assistant Director, EEPC India (2nd from right) was also present.*

### Exporters Conclave ( 24-26 September, 2021)

#### Satara, Maharashtra



*On the dais from left to right, Mr Sandeep Rokde, General Manager, District Industries Centre, Satara; Mr Shekhar Singh, IAS, Collector and District Magistrate, Satara; Mr Uday Deshmukh, President, MAS, Satara; Mr Prem Nair, DGFT, Pune; Mr Pratap Singh Bharda, EEPC India.*

#### Satara, Maharashtra



*EEPC India Rajkot Chapter Convenor Mr Yash Rathod addressed the District Level Exporter Conclave in Rajkot.*

## Southern Region

### Vanijya Utsav (21-22 September, 2021)

#### Chennai, Tamil Nadu



*Hon'ble Chief Minister of Tamil Nadu, Mr M K Stalin visited the EEPC India booth in Chennai.*

*Mr Rajaraman R, Executive Officer, EEPC India was coordinating during the event.*

#### Telangana



EEPC India Coordinating Officer Mr. V. C. Ravish, Assistant Director, EEPC India (SRO), Hyderabad seen in the booth.

### Exporters Conclave (24-26 September, 2021)

#### Coimbatore, Tamil Nadu



*Dr. S. Chandrashekar, Convenor, and Dr. J. Mohana Sundari, Deputy Convenor, Coimbatore Chapter, EEPC India manned the booth*

#### Telangana



*Mr V C Ravish, Assistant Director, Hyderabad Office joined Exporters Conclave ( right)*



## Swachhata Pakhwada 2021— (November 1-15, 2021)

EEPC India observed 15 days from 1st -15th November as Swachhata Pakhawada, a Government of India initiative through the following actions. Curbing Single Use Plastic (SUP) and maintaining hygiene at workplace were highlighted along with integrating COVID -19 centric cleanliness and sanitisation drive.

### The Key actions were:

#### Actions Planned

- Making the employees aware by visual display of thematic collaterals like standees at EEPC India work places, web banners, social media uploads and media release
- Spreading awareness by distribution of Caps, masks and Tee Shirts amongst employees and cleaning of the office premises
- Cleaning of the office premises, driveways and streets surrounding all EEPC India offices
- Deep cleaning of our offices and arrangement of files to maintain tidiness of our work place and disposal of unwanted/discarded items
- Cleaning of the office premises and removing unwanted items from offices
- Cleanliness drive by EEPC India offices by removing unwanted items from the office
- Organising a workshop on 5S (Sustain, Sort, Straighten, Shine and Standardize)
- A glimpse of daily cleanliness activity performed by EEPC India offices

EEPC India uploaded the activities performed in the designated website as planned in the table above:

<https://swachhbharatmission.gov.in/SwachhSamiksha/Auth/ProgressDetail.aspx>

#### Activities of EEPC India – 10 Units

All Offices participated in this exercise through weeding away the unnecessary items.



Standees placed at Head Office

Standard of cleanliness on the following parameters:



Cleaning of the entire office premises is carried out every day. Disposal of redundant/unused hardware, furniture and papers are looked after by the EEPC Management.



*Cleaning in EEPC India Offices*

## Communal Harmony Week 2021— (November 19-25, 2021 )

National Foundation for Communal Harmony (NFCH) observes Communal Harmony Campaign Week every year from 19th to 25th November 2021. The last day of the week is observed as Flag Day of the Foundation.

### Activities by EEPC India involved

#### Actions Planned

- Campaigning through Banners, WhatsApp and Social Media.
- Placing Standees outside EEPC India Offices to show support for the week long campaign.
- Volunteering for raising fund for Project 'Assist'.
- Observing Flag Day

#### • Campaigning through Banners, WhatsApp and Social Media



Web banner uploaded in EEPC India website



Standee placed outside EEPC India Office





## Promotional Activities for Spreading Awareness about Indian Capital Goods Sector & Government Initiatives - A Ministry of Heavy Industries initiative

### Events







Mailer and whatsapp



Mailer and whatsapp



Mailer and whatsapp



Mailer and whatsapp

## PUBLICITY AND PROMOTION

### Pre – Event Publicity in India and abroad

A focussed publicity drive was carried out by EEPC INDIA all over the country and abroad in order to create awareness about the Council. To mobilise participation, individual microsites were done for all mega events.

### The mega events

- India – ASEAN Engineering Partnership Summit 2021
- India Electricity Expo 2021
- Builder Hardware Expo 2021
- Metal Cutting, Forming and Welding Expo 2021
- International Conference on Integrating Indian Engineering MSMEs in Global Value Chains 2022
- HVAC – R Expo 2022
- Indian Railways Sourcing Week 2.0

### Government of India Initiatives

- Vanijya Saptah 2021
- Swachhata Pakhwada 2021
- Communal Harmony Week 2021
- Capacity Building Event 2021

Event campaign was done on all the six social media handles —



Twitter - @eepcindia



Facebook -@eepcind



Linkedin EEPC INDIA



Pinterest EEPC India



Instagram eepc\_india



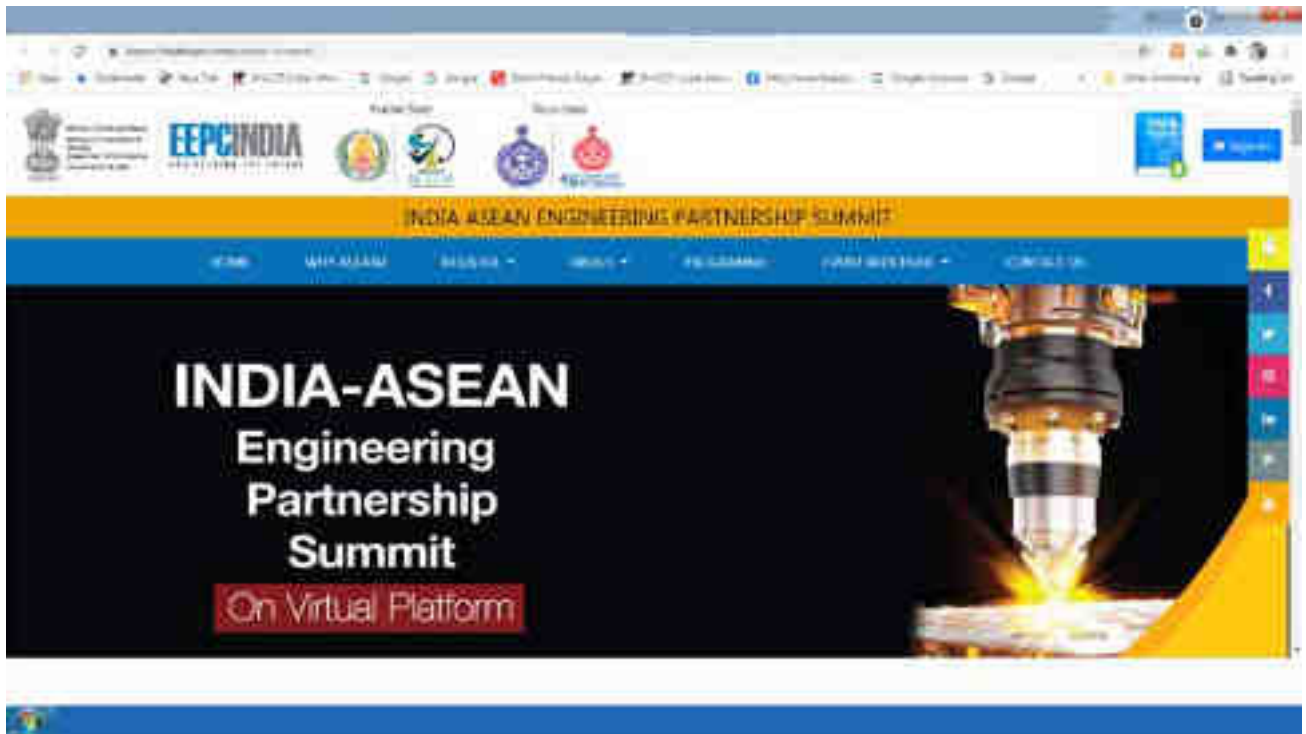
Koo - @eepcindia

The spectrum of the e-collaterals below reveal the scale and intensity of the campaign of the event:

- Brochures • Mailers—the designs sometimes were bilingual • Banners
- Social Media Designs sometimes bilingual • Whatsapps • Emails • Newsletters • e-Directory



## 1. India – ASEAN Engineering Partnership Summit 2021



*A dedicated portal was done to brand and host the event and Press release was also done*



*Web banner*





Overseas Brochures



Whatsapp



Countrywise mailers



## Social Media Handles



Facebook



Twitter



Pinterest



Linkedin



Instagram





## 2. India Electricity Expo 2021



Exhibitor emailer (WR)



E-Visitor flyer



Web banner



*Inaugural Mailer*



*E- brochure*



*whatsapp*



*Final countdown*



## Social Media Handles



Facebook



Koo



LinkedIn



Pinterest



Twitter



Instagram











## Social Media Handles



Facebook



Instagram



Koo



Linkedin



Pinterest



Twitter

#### 4. Metal Cutting, Forming and Welding Expo 2021



*Inauguration emailer*



*Exhibitor-Emailer Spanish version*



*Web Banner*



Exhibitor Brochure



Social Media Visitor Flyer





## Social Media Handles



Facebook



Koo



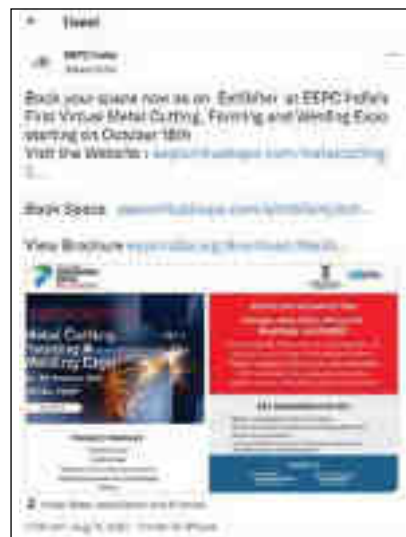
Linkedin



Instagram



Pinterest



Twitter





## 5. International Conference on Integrating Indian Engineering MSMEs in Global Value Chains 2022



*Conclave WhatsApp*



*Inauguration Whatsapp*



*Brochures*



*MSME Inauguration Background*



*Session5 Backdrops*



*speakers E-Book*



*Web Banner*



## Social Media Handles



Facebook



LinkedIn



Instagram



Pinterest



Koo



Twitter





## 6. HVAC-R Expo 2022



*HVAC-Visitor-Emailer*



*Arabic-Emailer*



*First Slide*





Brochure



Whatsapp HO



# Social Media Handles



Facebook



Instagram



Koo



Linkedin



Pinterest



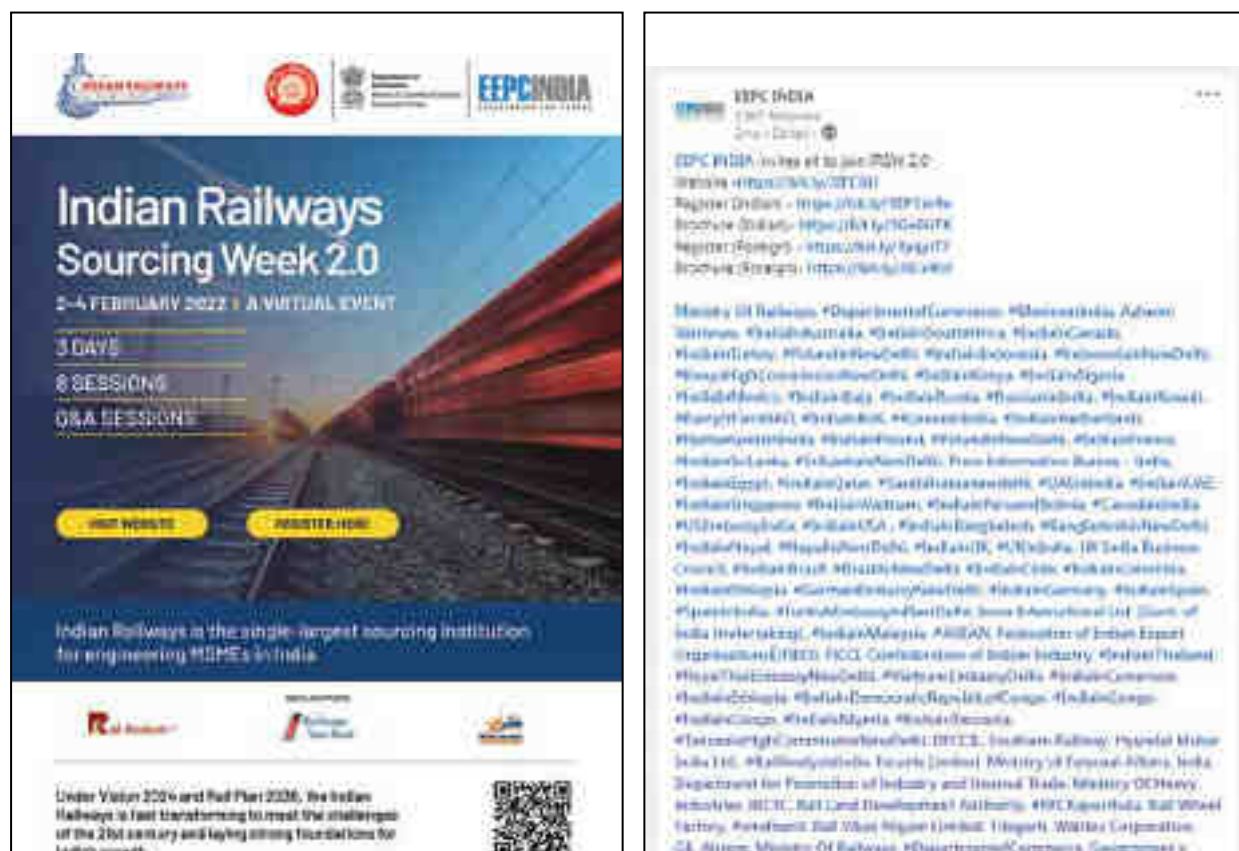
Twitter







*Inaugural Backdrop*



*Railways brochure – Audience*





## Social Media Handles



Facebook



Instagram



Koo



LinkedIn



Pinterest



Twitter





## Social Media Handles



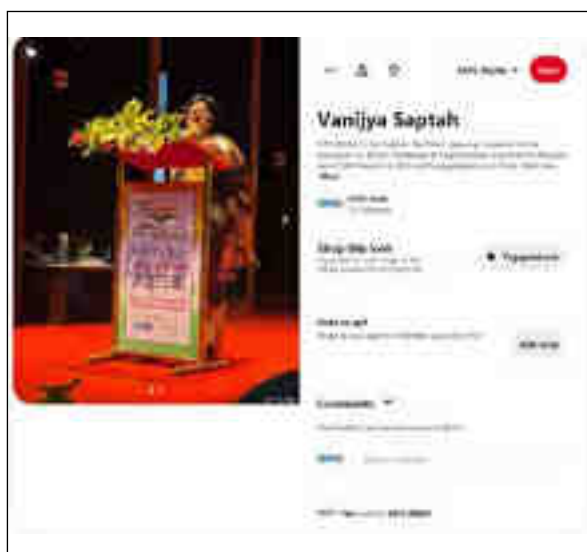
Facebook



Linkedin



Twitter



Pinterest



Koo



## 2. Swachhata Pakhwada 2021



*Back Drop*



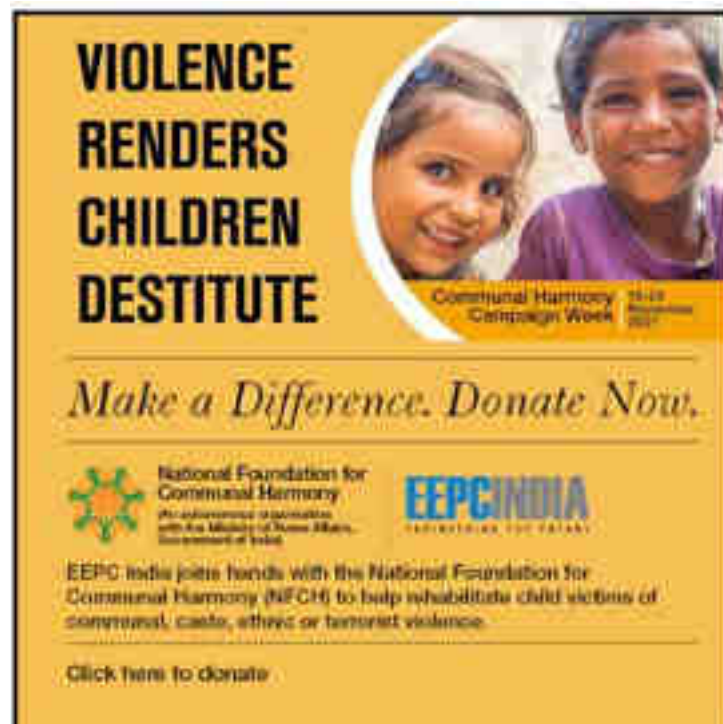
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### 3. Communal Harmony Week 2021



Web Banner



Whatsapp

#### 4. Capacity Building Event 2021



Twitter



Facebook



Pinterest



Instagram



Instagram



Linkedin



## Promotional Activities for Spreading Awareness about Indian Capital Goods Sector & Government Initiatives - A Ministry of Heavy Industries initiative

### Social Media Handles



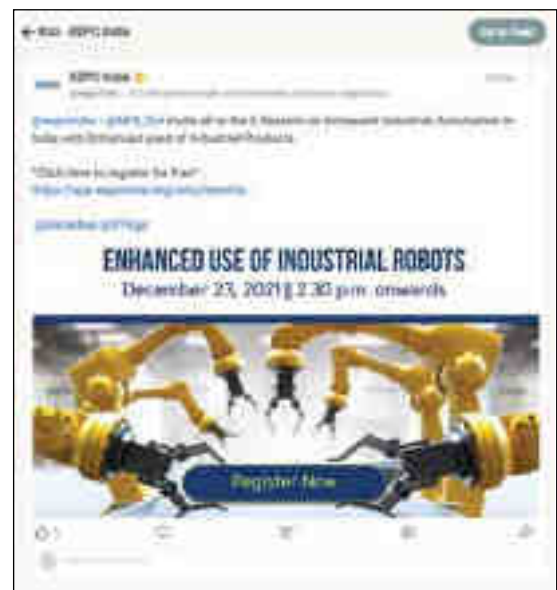
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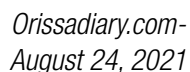


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- Besides, EEPC INDIA issued various Press Releases from time to time during the year to keep the media updated of its news and views on various issues including, Foreign Trade Policy and also any issues affecting the manufacturing and exports of engineering merchandise.

ANI- August 24, 2021





## Patel seeks investment from companies in Asean region

PRESS TRUST OF INDIA  
NEW DELHI, 28 AUGUST

Union Minister for Policy and Industry today invited cooperation from the Association of South East Asian Nations (Asean) region to invest in India, particularly in the IT-enabled services sector under the production linked incentive scheme.

The minister of state for petroleum and industry said that with a combined economy of about \$1.5 trillion, there is significant potential for enhancing trade and investment partnerships between India and Asean.

The government has announced the production linked incentive (PLI) scheme worth \$20 billion for IT-enabled services to enhance India's manufacturing capabilities and exports.

The sector includes advanced chemistry cell (ACC) battery, electronic technology products, pharmaceuticals, defence, networking, medicine, food items, specialty steel and white goods.

"I take this opportunity today to invite the companies from the Asean region to invest in India and benefit from the very large market that we have here, especially in the IT sector, which are covered under the PLI scheme," Patel said at EETPC India - India Asean Engineering Partnership Summit.

On August 28, Patel said as one of the largest destinations for trade and investment, Asean will become an important region for India, with an export target of \$1 billion, as meeting the global export goal of \$400 billion during the current fiscal.

The government has set an export target of \$400 billion for the fiscal and \$1 trillion by 2027-28.

"Asean with over 1 billion people is India's global engineering neighbours. It is likely to be a key region of focus," she added.

Speaking at the meeting, Nitya Ganguly Das, secretary (east), ministry of external affairs, said that a study review of the free trade pact in goods between India and Asean is likely to realise the full potential of this pact.

The Asean-India trade in goods agreement was signed on 13 August 2009, and entered into force on 1 January 2010. Asean countries are Brunei, Cambodia, Indonesia, Laos, Malaysia, Myanmar, Philippines, Singapore, Thailand and Vietnam.

## Eyeing \$46-b goods exports to ASEAN in FY22, says Minister

Engineering goods to make up \$16 b

THE HINDU

New Delhi, August 28: India hopes to export goods worth \$46 billion to the ASEAN countries in 2021-22 to reach the target of \$400 billion set for merchandise exports for the fiscal, Minister of State for Commerce, Anurag Singh said.

Of this, engineering goods exports to the bloc are likely to be worth \$16 billion with both India and the ASEAN working on increasing trade in the area, the minister said at the India-ASEAN Engineering Partnership Summit organised by EETPC India.

India's goods exports to the 10-member ASEAN stood at \$2.5 billion (with overall goods exports from India at \$200 billion) and reaching the target of \$46 billion would call for an increase of around 10 per cent over last year.

"ASEAN with over 1 billion people is India's global engineering neighbour. It is likely to be a key region of focus with a target of around \$1 billion of exports for 2021-22," the minister said.

**Engineering exports**  
India's engineering exports to



India's engineering exports in April to July of FY21 were \$15.3 billion

the world during the first four months (April-July) of fiscal 2021-22 stood at \$15.3 billion and may reach \$16 billion by the end of the fiscal, according to EETPC estimates.

Patel asked about sea shipments due to Covid-19 and said that both India and ASEAN can play an increasingly important role in the emerging order.

ASEAN plays an important role as a source of intermediate and intermediary engineering products for India, pointed out Nitya Ganguly Das, Minister of External Affairs (east) (EAE).

He stated that investment flows were also substantial both ways with ASEAN accounting for 10 per cent of investment flows into India since 2009.

"India-ASEAN FTA with ASEAN

opening goods, services and investment India strongly feels that an early review of ASEAN-India Trade in Goods Agreement is essential towards realising the full potential of our trade ties," she said.

### Key points

The Asean-India strategy feels that an early review of ASEAN-India Trade in Goods Agreement is essential towards realising the full potential of our trade ties," she said.

"Engineering has emerged as an important component of the growing India-ASEAN Strategic Partnership, especially with the introduction of Indian engineering SMEs," she said.

*The Statesman- New Delhi-  
August 25, 2021, Page- 08*

## Devdiscourse Business briefs

**S**ervices such as Agri machinery and tractors had been provided to boost trade between India and the Philippines, Ambassador of India to the Philippines, Nandini Kulkarni, said on Friday.

The other areas of mutual interest are infrastructure and construction, power transmission, and medical devices, he added.

He was speaking at a dinner of EETPC India.

India is the 15th largest exporter of engineering goods to the Philippines with around 2 per cent share in the Philippines' global engineering import.

Major items exported to the Philippines are tractors and harvesters, iron and steel and their products, and components/parts, metal machinery, electrical machinery and equipment, and **construction equipment**, among others.

"EETPC strongly supports physical and digital partnerships," Roy New Das, EETPC president, said. He said that it has expanded its physical and digital partnerships to include over 70,000 across the last 12 months.

It already has a network of over 10,000 online partners, making it one of the largest online channels worldwide for digital trade, he said.

EETPC is steadily growing its base of offline network by going to various partner's premises like **the Philippines** and is targeting a growth of 4 lakh offline visits by next year.

EETPC expects stronger ties and better applications like Agri, refrigerators, washing machines, water purifiers among others in future dates related to the coming months.

*Devdiscourse- August 27, 2021*

*The Hindu Business Line- Chennai- August 25,  
2021, Page- 07*

## UNI United News of India India's Multi-Regional News Agency

### Integration of Indian companies in regional supply chain would help MSMEs grow in size and scale Indian Ambassador to the Philippines

Press at Aug 27 2021 4:00PM

**Colombo, Aug 27 (UNI)** Integration of Indian companies in the regional supply chain can drive the next phase of growth in trade, helping firms, especially MSMEs, grow both sides to go for economies of scale, said Ambassador of India to the Philippines, Nandini Kulkarni.

Underlining the trade potential between India and the Philippines, Mr Kulkarni said that farm equipment and tractors are coming into the areas where opportunity is large.

"Agri machinery and tractors can significantly boost trade with the Philippines. Tractors have limited access till now which should be increased. The range and capabilities in Agri machinery from India is large. The other areas of mutual interest are infrastructure & construction, power transmission, medical devices etc. Electronics items could be imported from the Philippines," said the Ambassador during the series as "Enhancing India-Philippines Bilateral Engineering Trade."

*UNI- August 27, 2021*





## HVAC-R



Gulf Times- January 22, 2022



The Doha Globe- January 20, 2022



IBC World News- January 20, 2022



## Vaniya Saptah





## POLICY MATTERS

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The FY 2021-22 has been remarkable for the Indian exports. As the world economy recovered from the clutches of the pandemic, global demand rose and Indian industries stepped right upto the occasion. India's merchandise exports reached an all-time high of USD 417.81 billion, surpassing a Government of India set target of USD 400 billion. It is commendable to say that engineering remained one of the biggest contributors to this growth story. Indian engineering exports in FY 2021-22 outshined the target of USD 107.34 billion on its way to achieve USD 112.1 billion of exports. Merchandise exports for the first time crossed USD 40 billion in Mar 2022 on a monthly basis while engineering exports crossed USD 11 billion in Mar 2022 for the first time in a month. This is a notable achievement for the industry.

It is important to mention here that the post COVID global recovery has been mired by several issues, most importantly the ongoing Ukraine-Russia conflict. At the same time domestic industry has been facing the issue of rising raw material prices. In next fiscal will be challenging for the industry given the course of economic recovery in the post-pandemic world. It is worth mentioning that the Government of India has taken this opportunity to expand its commercial relationships with key partners. The recent signing of the UAE FTA and the on-going negotiations for the UK, EU and Australia FTAs is a silver lining for the industry. EEPC India is providing timely feedback to the Government such that these FTAs may benefit the industry.

### **A. Engineering Export Target Overachieved**

The Government of India had set a merchandise export target of USD 400 billion for the fiscal 2021-22 and asked all the EPCs to do needful to achieve the same. The engineering industry was given a target of USD 107.3 billion. It was a significant responsibility and EEPC India was right on track from the beginning to achieve the same. Notably, at the end of the fiscal 2021-22, engineering exports surpassed their original target by USD 4.76 billion to reach an all-time high figure of USD 112.10 billion. This was possible at a time when the industry faced rising raw material prices, increased freight rates and non-availability of containers. EEPC India continually raised such issues with the government to give the industry respite. At the same time, EEPC India also attended the various foreign trade division meetings to review the trade and recommend on strategies to achieve the target. As we enter a new fiscal with new targets and new challenges, we will surely move forward with the support from the Government and the industry.

### **1. Highlights of the Union Budget 2022-23**

The Union Budget 2022-23 proposed some crucial measures that may act as an enabler for the Indian engineering exports in the coming years. EEPC India welcomes the extension of ECLGC coverage to INR 50, 000 crore for the MSMEs. This move increased the total cover under the scheme to INR 5 Lakhs and is expected to resolve the credit issues of the MSMEs which was also one of the proposals of EEPC India. Apart from this, announcement of increase in capital procurement for the defence industry from the private industry is also a welcome step. EEPC India has in passed suggested the Government increasing private participation in the defence industry. Another crucial suggestion of EEPC India that has been accepted by the Government is reduction or elimination of duty on steel scraps. This will ensure a steady supply of raw material for the user industry in an environment friendly way.

## 2. Foreign Trade Policy

Regarding the new FTP, EEPC India made several suggestions. These include:

**Extension of Rupee Export Credit Equalization Scheme till 31st March 2024:** The Government of India had approved the extension of Interest Equalization Scheme for Pre and Post Shipment Rupee Export Credit ('Scheme') up to March 31, 2024 or till further review, whichever is earlier. The extension takes effect from October 1, 2021 and ends on March 31, 2024. Revised interest equalisation rates under the Scheme will now be 3% for MSME manufacturer exporters exporting under any HS lines, and 2% per cent for manufacturer exporters and merchant exporters exporting under 410 HS lines (Telecom Instruments' sector having six HS lines shall be out of the purview of the Scheme, except for MSME manufacturer exporters). EEPC India urged the government for this and wholeheartedly welcome this move by the government as it has come as a great relief for the MSME exporters, which constitute more than half of the member strength of EEPC.

**Extension of MEIS submission date from 31st January 2021 to 31st March 2022** on account of the inability of the banks to upload the export documents between the period January 2020 and December 2020 due to amalgamation of some PSU banks, lack of staff due to COVID restrictions as also misplacement of documents.

**RODTEP Rates and Inclusion of iron and steel sector in the scheme:** EEPC India urged the Government to relook at the RODTEP rates as the new rates have not considered taxes embedded in crucial raw materials such as steel. EEPC India suggested that the RoDTEP/ RoSTCL scrips be granted for post realization as was the case with MEIS. EEPC has requested that the validity of scrips be extended from 12 months to 24 months so that exporters who are unable to utilize these during the current short validity period and must make distress sale, need not do so.

## 3. Steel at Export Parity Price

EEPC India welcomed the Steel at Export Parity Price scheme. It was also suggested that the steel companies who supply steel at the Export Parity Price should be given all the benefits under the Export Parity Price scheme as they get for physical exports. Further, the DGFT should provide the Export Parity Price based on DGC&IS FOB data for all the four products (HRC/ CRC/Wire Rods/Bars) at present. In addition, all major steel producers should be included in the Export Parity Price scheme as currently only 6 (six) primary steel producers are under the scheme. It was also suggested that apart from the four above mentioned products other steel products like billets which are used by the MSME sector should be covered under the Export Parity Scheme.

## 4. Free Trade Agreement related:

### FTA with UAE

The Free Trade Agreement between India and UAE called Comprehensive Economic Partnership Agreement (CEPA) signed in February 2022 and came into effect from May 2022. This was the first of its kind agreement signed by India after more than a decade. The said pact was signed with an aim to boost bilateral trade to USD 100 billion in the next five years from current USD 60 billion. Under the agreement, the UAE offered duty elimination on over 97 percent of its products which account for 99 percent of Indian exports in value terms. India provided duty-free access to 7,694 goods on the day of implementation of the agreement while around 2,400 goods would get zero duty in 5–10-year time period. Engineering is one of the prominent sectors going to be benefited as UAE is one of the top three destinations for Indian engineering exports. It is expected that the FTA will increase India's engineering exports to USD 9.2 billion in the next five years or so.

EEPC India has continuously provided feedback to the government regarding preferential tariff lines, rules of origin and non-tariff barriers after gathering inputs from members. Some of the other major negotiations in which EEPC India provided feedback recently includes:

- a. India-EU BTIA
- b. India-UK FTA
- c. India-Canada FTA
- d. India-Australia FTA

## **5. Intervention in other Issues that adversely impacted the industry**

During the second pandemic wave EEPC India had continued to provide updates on the ground situation of the engineering export industry to the government highlighting issues related to labour movement and rising raw material prices such as that of steel.

Steel exports to EU has been constrained due to the Tariff-Rate-Quota (TRQ) regime as the quotas for Indian Steel products in EU are proving to be grossly inadequate. It is likely that exports to EU will remain elevated in coming years and the quotas for India would come in the way of achieving Indian steel export potential to a valuable market. The EU has now extended this regime till 2024 and this will have a negative effect on our steel exports to the EU. While several EEPC India members have challenged this extension in the EU court, EEPC India has urged the government to discuss the issue with the European Commission.

EEPC India has also highlighted the issue of rising container freight charges and lack of seamless shipment movements. It has urged the government to intervene with the Shipping Corporation of India to resolve the situation at the earliest.

To ease the financial burden on the exporters, EEPC India has also suggested extension of time for TDS submission and PF remittances by companies.

## **6. EEPC India's suggestions on India's Vision 2047**

As the Government prepares India's Vision 2047, EEPC India has been instrumental in providing key suggestions for the Vision. Some of these include

- For Governments, stability in policy measures with less of intervention and emphasis on neutrality critical;
- India's trade regime should promote value addition in the country. Hence, the general tariff structure should be low on raw and primary goods, slightly higher on intermediaries and the highest on final products;
- EEPC India suggested the government to sign FTAs with GCC, SACU, North African countries, LA countries and CIS;
- Government intervention is needed to ensure presence of more Certifying bodies (both quality and technical) in Tier II and Tier III cities;
- Both direct and indirect tax structure should be neutral and not discriminate between the natures of firms. For example, currently the corporate tax structure for non-corporate firms, such as, LLPs is higher than the corporates. This needs to be unified.
- Industry, especially, MSME units need to invest more in R&D, technology upgradation and skill development of its work force;

- Industry would have to adapt to a short product life cycle in view of the threats to environment and the propensity of the developed world to use climate change as potential trade barriers;
- Banks and the financial institutions should be more willing to discern genuine exporters and demand less of collaterals. More private banks may be on the anvil.

#### **Upcoming Challenge for the industry: Adverse impact of the Russia-Ukraine Conflict on the engineering trade**

The Russia-Ukraine war impacted India's exports to CIS countries adversely and engineering exports to Russia declined significantly in March 2022. Trade of all engineering products, especially Iron and Steel and Automobile has been affected substantially. Some of the major reasons behind this dismal performance include logistics problem in taking consignments to Russia, unwillingness of banks to accept shipping documents for exports to Russia and payment problems due to financial sanctions on Russia. With no end for the war in sight, next months will prove difficult for India to improve exports in the CIS region. However, this conflict may provide some opportunities to the Indian exporters for capturing new markets. Government and Industry must walk hand-in-hand to face any upcoming challenges and make the best of the opportunities.



## AWARD FUNCTION

**50th edition of EEPC India Northern Region Awards were held on November 17, 2021 at Jammu Convention Centre**

93 Winners were rewarded on the occasion. Mr Manoj Sinha, Hon'ble Lt Governor of Jammu & Kashmir (UT) was the Chief Guest at the event



EEPC India Northern Region's 50th Export Awards was held at the Jammu Convention Centre, Jammu, Mr Manoj Sinha, Hon'ble Lieutenant Governor of J&K (UT) (third from left) was the Chief Guest and Mr Ranjan Prakash Thakur, IRTS, Principal Secretary, Industries and Commerce J&K(UT) third from right was the Guest of Honour; Mr Suranjana Gupta, Executive Director EEPC India (extreme left); Mr Mahesh Desai, Chairman, EEPC India (2nd from left), Ms Kamna Raj Aggarwala, Regional Chairperson (NR), EEPC India (fourth from left), Mr Pradeep Aggarwal, Dy. Regional Chairman, EEPC India (2nd from right) and Mr Rakesh Suraj, Regional Director (NR) (extreme right) were present



Mr Mahesh Desai, Chairman, EEPC India lighting the lamp in the presence of Mr Manoj Sinha, Hon'ble Lieutenant Governor of J&K (UT) and Ms Kamna Raj Aggarwala, Regional Chairperson (NR), EEPC India



Mr Manoj Sinha, Hon'ble Lieutenant Governor of J&K (UT) lighting the lamp with other EEPC India Officials present at the podium



Mr Manoj Sinha, Hon'ble Lieutenant Governor of J&K (UT) presenting an award to an exporter.

## EEPC INDIA TECHNOLOGY CENTRES

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The EEPC India Technology Centres provide the engineering industry with some of the most cutting-edge design technology and close interaction with institutional design facilities.

The centres provide hardware and software support to engineering companies, especially for the small-scale sector; hold training for design engineers on design, simulation and testing software; support MSMEs in their technology upgradation initiatives; create a Knowledge Interaction Grid; provide designing and testing facilities; provide training on high-end software; provide product design solutions to industry through national institutions, such as, NID, etc.; collaborate with R&D institutions for industry outreach; connect with industrial clusters in Kolkata, Chennai, Mumbai, Ahmedabad, Ludhiana, Bengaluru, Hyderabad and Delhi NCR

- **Skill Development Centre**

A Skill Development Centre has been created on the ground floor of EEPC India's Kolkata office to impart training required for advanced manufacturing to MSME members.

- **Webinar (Web-Based Transmission System)**

The Technology Centre Kolkata is equipped with the Cisco Spark Board, which is a team collaboration device that combines wireless presentation, digital white boarding, and video conferencing in a single device. The WebEx Board is ideal for creative environments where co-creation with local and remote participants is the primary focus. Through the Cisco WebEx Teams app, team members, both in the conference room and remotely, can meet, message, call, and white board from anywhere through their WebEx Teams app on their device of choice thereby enlarging the coverage to the national level.

- **Industry Connect Wing**

This wing is on the second floor of EEPC India's Kolkata office building which already has a conference room. The conference room has been given a face-lift and includes a library.

The huge knowledge resources of CSIR labs are being accessed through MoU arrangements. The library has computers to retrieve and study the e-versions of the publications..

- **Technology & Design Wing**

This is on the fifth floor of EEPC India's Kolkata office. The unit has been developed in line with a Multi Speciality Clinic where experts from various engineering fields would be available for discussion in person or through webinars.

- **Wi-Fi enabled network system**

A state-of-the-art wi-fi facility has been installed in the building to connect the Skill Development Centre, Industry Connect Centre and the Technology Centre.



*Ms Rita Teaotia, Commerce Secretary, Ministry of Commerce and Industry, Government of India inaugurating the Technology Centre, Bangalore. ; Mr Bhupinder S Bhalla, Joint Secretary, Department of Commerce, Ministry of Commerce and Industry, Government of India, Mr T S Bhasin, Chairman, EEPC India, Mr Bhaskar Sarkar, Executive Director and Secretary, EEPC India and Mr C H Nadiger, Regional Director (SR), EEPC India are behind.*



*Dr Anup Wadhawan, Commerce Secretary, MOC&I, GOI lighting the inaugural lamp. Mr B S Bhalla, Additional Secretary, DOC, MOC&I, GOI (is to his right); Mr Ravi Sehgal, Chairman, EEPC India (is to his left); Mr Mahesh K Desai, Sr Vice Chairman, EEPC India (to the right of Mr Bhalla); Mr Arun Kumar Garodia, Vice Chairman, EEPC India (third from right); Mr. B. D. Agawal, Regional Chairman (ER), EEPC India (3rd from left); Mr. G. D. Shah, Past Chairman, EEPC India (to the right of Mr. Desai); Mr. M. C. Shah, Past Chairman, EEPC India (2nd from right); Mr. P. K. Shah, Past Chairman, EEPC India (far left) and Mr. Anupam Shah, Past Chairman, EEPC India (2nd from left).*

## EEPC INDIA CHAPTERS

EEPC India is operating through 10 Offices in 8 cities with over 13,000 member exporters. EEPC India has introduced the concept of 'Chapter' as a part of the expansion process right from the beginning of 2019-2020. The objective is to service the entire spectrum of Indian engineering sector, spread across various parts of the country. EEPC India aims to address the concern on geographical limitation by opening chapters in Tier II and Tier III cities. Now, with presence of an EEPC chapter in these areas several similar industries having identical area of interests will come together and find their voice reach the right quarters and concerns addressed.

Till now, EEPC India has established presence in Tamil Nadu, Chattisgarh, Jharkhand, Karnataka, West Bengal, Himachal Pradesh, Madhya Pradesh, Andhra Pradesh, Maharashtra, Odisha, Rajasthan, Uttarakhand, Kerala, Gujarat, and Jammu and Kashmir.

Apart from 10 offices in eight cities, EEPC India has opened 15 Chapters with two more to be opened.





## SESSIONS BY REGIONAL / SUB- REGIONAL OFFICES

(Inclusive of the e-sessions mentioned earlier)

Few physical meetings were done during the fiscal 2021-22 and those are all present in the tables below.

### **Details of Seminars / Meetings / Conferences /Technology Meet during the year 2021-22**

Name of the Office	Event Details	Date	Venue
Eastern Region	Interaction with CGI Munich & EEPC India through Webex at 1430 hrs (IST)	4 May 2021	
Eastern Region	In Direct Conversation with DGFT Kolkata through Zoom	3 June 2021	
Eastern Region	Online Session on "SIDBI Support to MSMEs - SHWAS & AROG" focussing Jharkhand	25 June 2021	
Eastern Region	Webinar on "Export Trade Finance Schemes - A Cost Reduction Approach" on Zoom	16 July 2021	
Eastern Region	Online Session on "SIDBI Support to MSMEs - SHWAS, AROG & Other Schemes" focussing Bihar	30 July 2021	
Eastern Region	EEPC India Asansol & Bhilai Chapter Presents - Webinar on Alternate Sources of MSME funding through NSE Emerge Listing : A Capital Market Perspective on Zoom	6 August 2021	
Eastern Region	Webinar on "Global Trade – Leading Odisha across the Borders" through Zoom	27 August 2021	
Eastern Region	Webinar on "Trade Finance & Hedging Tools- In current Scenario" through Zoom	24 September 2021	
Eastern Region	Meeting of the Chairman with Regional Committee & Working Committee Members from Eastern Region at Kolkata	1 December 2021	
Eastern Region	Interactive Session with Cochin Port Trust at Kolkata	27 December 2021	
Eastern Region	Session on Leveraging e-Commerce on Exports under District as Export Hub initiative, focusing Bhubaneswar, Odisha in Hybrid Mode	21 January 2022	
Eastern Region	Post Budget Discussion Session on Union Budget 2022-23 in Virtual mode	1 February 2022	
Eastern Region	Training Program on Boosting Engineering Exports with Packaging in Hybrid mode	9 March 2022	

Name of the Office	Event Details	Date	Venue
<b>Training Programmes</b>			
Eastern Region	EEPC India Cuttack Chapter Presents Online Training Programme on Basics of How to Export focussing Odisha	20 April 2021	
Eastern Region	Bhilai Chapter Presents Online Training Programme on Basics of How to Export focussing Chhattisgarh	30 April 2021	
Eastern Region	EEPC India (Asansol West Bengal) Chapter Presents Online Training Programme on Basics of How to Export focussing West Bengal	21 May 2021	
Eastern Region	Online Workshop on Digitalising Business Marketing Strategies through Zoom	5 June 2021	
<b>Other important meetings attended by EEPC India officials in Eastern Region</b>			
Eastern Region	Meeting called by Govt of West Bengal on COVID Crisis Management	23 April 2021	
Eastern Region	Meeting of the Committee on Quality Complaints and Trade Disputes by DGFT, Kolkata	27 April 2021	
Eastern Region	Virtual Meeting with the Department of Industries, Government of Bihar on the Initiative towards Developing Districts as Export Hubs through Zoom	29 July 2021	
Eastern Region	A meeting was called by the Directorate of MSME, Govt of West Bengal, on Ease of Doing Business and Reduction of Compliance Burden in West Bengal at Shilpa Sadan, Kolkata	26 August 2021	
Eastern Region	Interactive session with Honourable Commerce Secretary, Mr B.V.R. Subrahmanyam on trade issues under the Exporters Outreach Program at Taj Bengal, Kolkata	26 August 2021	
Eastern Region	Virtual meeting with EPC and O/o Additional DGFT, Kolkata to discuss activities under Vanijya Saptah	6 September 2021	
Eastern Region	Virtual Trade Facilitation Committee (TFC) meeting for Port Commissionerate	14 September 2021	
Eastern Region	Vanijya Utsav & Exporters Conclave at Patna, Bihar	21-22 September 2021	
Eastern Region	Vanijya Utsav & Exporters Conclave at Ranchi, Jamshedpur	21-22 September 2021	
Eastern Region	Meeting of the Committee on Quality Complaints and Trade Disputes by DGFT, Kolkata	8 November 2021	
Eastern Region	Meeting on Odisha State Export Award for the year 2019-20	24 December 2021	
Eastern Region	Brainstorming Meeting for the Sectoral Session on Exports during BGBS 2022	10 February 2022	
Eastern Region	Meeting of the District Export Promotion Committee on Durg, Chhattisgarh	9 February 2022	

Name of the Office	Event Details	Date	Venue
<b>Regional Committee Meetings</b>			
Eastern Region	Regional Committee Meeting of EEPC India, Eastern Region at Kolkata	29 June 2021	
<b>Sr Office Bearers Meetings</b>			
Eastern Region	1st Meeting of the Task Force on Chapters	6 April 2021	
Eastern Region	Fortnight Review Meeting on Eastern Region Activities - Regional & Chapter	13 August 2021	
Eastern Region	Eastern Regional Chapter Meeting with National Chairman through Zoom	17 August 2021	
Eastern Region	Emergency Meeting on Increased Raw Material Price and Logistic Issues through WebEx	24 March 2022	
<b>Panel /Committee Meetings</b>			
Eastern Region	Joint Meeting of the Panel 20 & 21	16 April 2021	
Eastern Region	Joint Meeting of the Panel 20 & 21	27 September 2021	
Eastern Region	Joint Meeting of the Panel 20 & 21 in Hybrid mode	24 February 2022	
Eastern Region	Joint Meeting of the Panel 20 & 21 in Hybrid mode	16 March 2022	
Southern Region	Export Awareness Program in association with Indian Chamber of Commerce & Industry-Coimbatore	21 April 2021	Virtual
Southern Region	Interactive Session with DGFT-Coimbatore	20 May 2021	Virtual
Southern Region	Web Session on Managing Export Logistics & Shipping during COVID	25 May 2021	Virtual
Southern Region	Interactive Session with The Joint Director General of Foreign Trade, Cochin in Hybrid mode	3 June, 2021	
Southern Region	Outreach Program on new e-initiatives of the office of DGFT along with demo on new developments & software applications	8 June, 2021	Virtual
Southern Region	Boosting Exports from Tiruchirapalli District – Organized by FIEO	10 June, 2021	Virtual
Southern Region	Governing Body meeting organized by MSME Trade, Investment & Promotion Bureau (MTIPB)	15 June, 2021	Virtual
Southern Region	Internet Tools and Digital Marketing Techniques to Reach Global Markets in Hybrid mode	16 June, 2021	
Southern Region	Virtual Export Awareness Program in Association With ECGC Coimbatore in Hybrid mode	24 June, 2021	
Southern Region	Export Awareness Program in association with ECGC Coimbatore in Hybrid mode	24 June, 2021	
Southern Region	e-Session on Customs, GST and RODTEP	29 June, 2021	

Name of the Office	Event Details	Date	Venue
Southern Region	Session on Incentives on Supplies to EoUs or Software Technology Parks (STPs) or Bio Technology Parks (BTP) in Hybrid mode	7 June, 2021	
Southern Region	Two days Effective Leadership Development Program	9 & 10 June, 2021	Virtual
Southern Region	Prime Minister Session through Video Conference	6 August 2021	
Southern Region	Export Finance & Factoring --Easy Access to Finance for MSME Exporters	11 August 2021	
Southern Region	Condolence Meet for sad demise of Mr. R Seshagiri, Dy Regional Chairman (SR) in Hybrid mode	20 August 2021	
Southern Region	New Member's Meet in Hybrid mode	25 August 2021	
Southern Region	Letter of Credit webinar in Hybrid mode	26 August 2021	
Southern Region	Vaniya Saptah - Vaniya Utsav Conclave and Exhibition in Southern Region locations - Chennai, Coimbatore, Trichy, Erode	21 & 27 September 2021	Physical
Southern Region	Pumps Panel Meeting	28 September 2021	Virtual
Southern Region	TREDS - A Cash Flow Support to MSME's for Coimbatore Chapter	29 September 2021	Virtual
Southern Region	Regional Committee Meeting	20 October 2021	Virtual
Southern Region	Interactive discussion with Govt of Tamil Nadu officials in connection with IESS	28 October 2021	Physical
Southern Region	Awareness Program on Logistics Supply Chain, Current Logistic Issues in Exports and Possible Solutions	29 October 2021	Virtual
Southern Region	GST Procedure for Exports and Imports	27 January 2022	Virtual
Southern Region	Session on Logistics at EEPC India Conference Room in Chennai	15 Feb 2022	Hybrid
Southern Region	Panel / Sub-Committee Meetings Organized and Their Important Decisions:		
Southern Region	Pumps Panel Meeting	28 March 2022	Virtual
Western Region	Meeting with DGFT - Mumbai	20-May-21	Virtual
Western Region	Exports Mr K Subramanian, Trainer and Consultant, NumeroUno – with over 20 years of experience in leading Indian and foreign banks	2-Jun-21	Virtual
Western Region	Export Finance (Pre & Post Shipment)	8-Jun-21	Virtual



Name of the Office	Event Details	Date	Venue
Western Region	SIDBI Assistances to MSMEs - SHWAS & AROG -	14-Jun-21	Virtual
Western Region	Meeting with GST Officer, Churchgate (Exporter Issues)	16-Jun-21	Physical
Western Region	The Inauguration of the 14th EEPC India - Rajkot (Gujarat) Chapter	25-Jun-21	Virtual
Western Region	New Member Meet	29-Jun-21	Virtual
Western Region	Strategising Exports of Potential Products for Future	30-Jun-21	Virtual
Western Region	Online Exporter Outreach Programme on Digital Transformations at DGFT for the exporter community of Gujarat covering the jurisdictions of Ahmedabad, Rajkot and Vadodara organized by DGFT	2-Jul-2021	Virtual
Western Region	Training Program - 15 Days Certification Program in Foreign Trade International Marketing - MODULE 1 Session I - • Nature Scope and Role of International Marketing	5-Jul-2021	Virtual
Western Region	International Marketing - MODULE 1 Session II - • Environmental analysis in international trade and difference with domestic trade. • Identifying International markets and preparation.	6-Jul-2021	Virtual
Western Region	International Marketing - MODULE 1 Session III - • Entry strategies and sequence of globalization	7-Jul-2021	Virtual
Western Region	Shipping & Logistics - MODULE 2 Session I - • Nature, Scope and Role of logistics • Modus operand of shipment (Dock, Factory And Icd Stuffing)	8-Jul-2021	Virtual
Western Region	Shipping & Logistics - MODULE 2 Session II - • Means and mode of transport • Understanding sea-routes through commercial geography	9-Jul-2021	Virtual
Western Region	Shipping & Logistics - MODULE 2 Session III - • Logistics linkage of types of ships, cargo and containers.	10-Jul-2021	Virtual
Western Region	International Trade Finance - MODULE 3 Session I - • Overview of FEMA regulators on Exports and Imports • Trade settlement Techniques	12-Jul-2021	Virtual
Western Region	International Trade Finance - MODULE 3 Session II - • Financing of International Trade. • Letter of Credit and UCPDC	13-Jul-2021	Virtual

Name of the Office	Event Details	Date	Venue
Western Region	International Trade Finance - MODULE 3 Session III - • Foreign Exchange Risk Management.	14-Jul-2021	Virtual
Western Region	Foreign Trade Policy - MODULE 4 Session I - • Salient features of FTP 2015-20 • Advance Authorization and DFIA Scheme	15-Jul-2021	Virtual
Western Region	Foreign Trade Policy - MODULE 4 Session II - • EPCG Scheme. • EOU/EPZ/EHTP/STP/BTP along with SEZ	16-Jul-2021	Virtual
Western Region	Foreign Trade Policy - MODULE 4 Session III - • Salient features of RoDTEP scheme /SEIS Schemes	17-Jul-2021	Virtual
Western Region	Export Pricing & Costing - MODULE 5 Session I - (5A): • Defining Price and understanding price and pricing. • Different pricing policies	19-Jul-2021	Virtual
Western Region	Export Pricing & Costing - MODULE 5 Session II - (5A): • Understanding Marginal cost of exports • INCOTERMS 2010 (International Commercial Terms 2010) (5B): INTERACTIVE SESSION Procedures for trade promotion, Salient features of RoDTEP scheme, SEIS, Incentives & practical aspects of foreign trade.	20-Jul-2021	Virtual
Western Region	Export Pricing & Costing - MODULE 5 Session III - (5A): • Developing Pricing strategy (Formula) for International marketing using INCOTERMS. (5B): INTERACTIVE SESSION Procedures for trade promotion, Salient features of RoDTEP scheme, SEIS, Incentives & practical aspects of foreign trade.	21-Jul-2021	Virtual
Western Region	Trade Barriers and their remedies in International Trade Mr Jagdish Bhatia, Proprietor, Bhatia Exports Training & Consulting	23-Jul-21	Virtual
Western Region	Meeting of the Iron and Steel Panel (Panel - 13)	30-Jul-21	Virtual
Western Region	First Meeting of the EEPC India (Rajkot) Gujarat Chapter Committee	3-Aug-21	Virtual
Western Region	Meeting of the Electrical Machinery Panel (Panel No. 10) through online	6-Aug-21	Virtual

Name of the Office	Event Details	Date	Venue
Western Region	Virtual Meeting of the Hon'ble Prime Minister on the Export Target of US\$ 400 Billion for FY 2021-22 in the Conference Room of EEPC India, Mumbai	6-Aug-21	Video Conference
Western Region	Meeting with DGFT in respect to Vanijya Utsav	6-Sep-21	Physical
Western Region	Briefing Session on India Electricity Expo 2021	7-Sep-21	Virtual
Western Region	Briefing Session on India Electricity Expo 2021	16-Sep-21	Virtual
Western Region	Briefing Session on India Electricity Expo 2021	20-Sep-21	Virtual
Western Region	Azadi ka Amrit Mahotsav-Vanijya Utsav District level participation at World Trade Centre, Mumbai with few EEPC India members along with EEPC India Booth	21-Sep-21	Physical
Western Region	Azadi ka Amrit Mahotsav-Vanijya Utsav State level participation at AMA, Ahmedabad	21-Sep-21	Physical
Western Region	Azadi ka Amrit Mahotsav-Vanijya Utsav District level participation at World Trade Centre, Mumbai with few EEPC India members along with EEPC India Booth	22-Sep-21	Physical
Western Region	Azadi ka Amrit Mahotsav-Vanijya Utsav State level participation at Daman	22-Sep-21	Physical
Western Region	Azadi ka Amrit Mahotsav-Vanijya Utsav State level participation at AMA, Ahmedabad with few members	22-Sep-21	Physical
Western Region	Briefing Session on India Electricity Expo 2021	23-Sep-21	Virtual
Western Region	Webinar on Recent Government Initiatives on Export Promotion with focus on Engineering Exports	23-Sep-21	Virtual
Western Region	Azadi ka Amrit Mahotsav-Vanijya Utsav coordination with 12 Districts in Gujarat (Rajkot, Surendranagar, Gandhinagar, Bhavnagar etc)	24-Sep-21	Physical
Western Region	Azadi ka Amrit Mahotsav-Vanijya Utsav State level participation at AMA, Ahmedabad	24-Sep-21	Physical
Western Region	Azadi ka Amrit Mahotsav-Vanijya Utsav State level participation at Kolhapur	24-Sep-21	Physical
Western Region	Azadi ka Amrit Mahotsav-Vanijya Utsav State level participation at Thane	24-Sep-21	Physical
Western Region	Azadi ka Amrit Mahotsav-Vanijya Utsav State level participation at Satara	24-Sep-21	Physical
Western Region	Azadi ka Amrit Mahotsav-Vanijya Utsav State level participation at Boisar	24-Sep-21	Physical
Western Region	Azadi ka Amrit Mahotsav-Vanijya Utsav State level participation at Dadar	24-Sep-21	Physical
Western Region	Azadi ka Amrit Mahotsav-Vanijya Utsav State level participation at Andheri	24-Sep-21	Physical
Western Region	Azadi ka Amrit Mahotsav-Vanijya Utsav State level participation at Alibaug	24-Sep-21	Physical

Name of the Office	Event Details	Date	Venue
Western Region	Azadi ka Amrit Mahotsav-Vanijya Utsav State level participation at Pune	24-Sep-21	Physical
Western Region	Azadi ka Amrit Mahotsav-Vanijya Utsav coordination with 12 Districts in Gujarat (Rajkot, Surendranagar, Gandhinagar, Bhavnagar etc)	25-Sep-21	Physical
Western Region	Webinar on Knowing the Geo-Political Conditions and Strategies to Enhance Exports at Ahmedabad.	29-Oct-21	Virtual
Western Region	Awareness Program on Logistics Supply Chain, Current Logistic Issues in Exports and Possible Solutions	29-Oct-21	Hybrid
Western Region	Western Region – Regional Committee Meeting	29-Oct-21	Physical
Western Region	Swatchata Pakhwada Campaign 1st to 15th November 2021	1-Nov-2021	Physical
Western Region	Meeting with DGFT on 17.11.2021 (Grievance)	17-Nov-2021	Physical
Western Region	Communal Harmony campaign week 19 – 25 November 2021	19-Nov-2021	Physical
Western Region	B2B Online Meeting between M/s. Equipel (Spanish Company) and M/s. Jyoti Ltd. (Indian Company)	23-Nov-2021	Virtual
Western Region	National Flag Day on 25 November 2021	25-Nov-2021	Physical
Western Region	New Member Meet	26-Nov-2021	Virtual
Western Region	Participation at Pre-Event Vibrant Gujarat at Gandhinagar (With Stall)	20-Dec-2021	Physical
Western Region	EEPC India –DOC Technology Meet, Bhavnagar, Rajkot & Surrounding Engineering Clusters EEPC India -DOC	21-Dec-2021	Hybrid
Western Region	Interaction with Hon'ble Minister of Commerce & Industry, Consumer Affairs & Food & Public Distribution and Textiles, Government of India Mr Piyush Goyal on Budget at Bombay Stock Exchange International Convention Hall, Fort, Mumbai	5-Feb-2022	Physical
Western Region	Meeting with Rajkot Chapter members at Rajkot	18-Feb-2022	Physical
Western Region	Interaction with Hon'ble Commerce Minister in Mumbai on India-UAE CEPA and on India-Australia CECA	21-Feb-2022	Physical
Western Region	Interactive Session with ECGC & EEPC India on Export Expansion and Payment Risk Management through Credit Risk Insurance	25-Feb-2022	Virtual
Western Region	15 Days Certification Programme In Foreign Trade -Centre, Mumbai International Marketing - MODULE 1 Session I - • Nature scope and role of International Marketing	7-Mar-22	Hybrid with Bangalore
Western Region	Training Programme International Marketing - MODULE 1 Session II - • Environmental analysis in international trade and difference with domestic trade. • Identifying International markets and preparation.	8-Mar-22	Virtual



Name of the Office	Event Details	Date	Venue
Western Region	Training Programme International Marketing - MODULE 1 Session III - • Entry strategies and sequence of globalization	9-Mar-22	Hybrid with Kolkata
Western Region	Training Programme Shipping & Logistics - MODULE 2 Session I - • Nature , Scope and Role of logistics • Modus operand of shipment (Dock, Factory and ICD Stuffing)	10-Mar-22	Virtual
Western Region	Training Programme Shipping & Logistics - MODULE 2 Session II - • Means and mode of transport • Understanding sea-routes through commercial geography	11-Mar-22	Virtual
Western Region	Export Packaging in Engineering Industries – Ahmedabad EEPC India - DOC -IIP To discuss • Overview of importance and significance of packaging • Transport packaging for safe handling of engineering goods • Innovative packaging design for branding of engineering goods • Product wise packaging discussion among the participants for the improvement of current packaging practice and practical session	11-Mar-22	Venue : IIP Ahmedabad Physical
Western Region	Training Programme Shipping & Logistics - MODULE 2 Session III - • Logistics linkage of types of ships, cargo and containers.	12-Mar-22	Hybrid with Kolkata & Bangalore
Western Region	Training Programme International Trade Finance - MODULE 3 Session I - • Overview of FEMA regulators on Exports and Imports • Trade settlement Techniques	14-Mar-22	Virtual
Western Region	Training Programme International Trade Finance - MODULE 3 Session II - • Financing of International Trade • Letter of Credit and UCPDC	15-Mar-22	Virtual
Western Region	Training Programme International Trade Finance - MODULE 3 Session III - • Foreign Exchange Risk Management.	16-Mar-22	Virtual

Name of the Office	Event Details	Date	Venue
Western Region	Training Programme Foreign Trade Policy - MODULE 4 Session I - <ul style="list-style-type: none"> <li>Salient features of FTP 2015-20</li> <li>Advance Authorization and DFIA Scheme</li> </ul>	17-Mar-22	Virtual
Western Region	Training Programme Foreign Trade Policy - MODULE 4 Session III - <ul style="list-style-type: none"> <li>Salient features of RoDTEP scheme /SEIS Schemes</li> </ul>	19-Mar-22	Virtual
Western Region	Training Programme Export Pricing & Costing - MODULE 5 Session I - (5A): <ul style="list-style-type: none"> <li>Defining Price and understanding price and pricing.</li> <li>Different pricing policies</li> </ul>	21-Mar-22	Virtual
Western Region	Training Programme Export Pricing & Costing - MODULE 5 Session II - (5A): <ul style="list-style-type: none"> <li>Understanding marginal cost of exports</li> <li>INCOTERMS 2010 (International Commercial Terms 2010)</li> </ul> (5B): INTERACTIVE SESSION Procedures for trade promotion, salient features of RoDTEP Scheme, SEIS, Incentives & practical aspects of foreign trade.	22-Mar-22	Virtual
Western Region	Department -GST Audits -Under Capacity Building Program EEPC India - DOC	22-Mar-22	Hybrid
Western Region	Training Programme Export Pricing & Costing - MODULE 5 Session III - (5A): <ul style="list-style-type: none"> <li>Developing Pricing strategy (Formula) for International marketing using INCOTERMS.</li> </ul> (5B): INTERACTIVE SESSION Procedures for trade promotion, salient features of RoDTEP Scheme, SEIS, Incentives & practical aspects of foreign trade.	23-Mar-22	Virtual
Western Region	Interactive session on Benefits of Exim Policy & Procedures by IPMMA & EEPC India	23-Mar-22	Virtual
SRO Ahmedabad	EEPC India (Rajkot) Chapter Opening	25 June 2021	
SRO Ahmedabad	New Members Meet	29 June 2021	
SRO Ahmedabad	Webinar on Strategize Your Exports of Potential Products for Future	30 June 2021	

Name of the Office	Event Details	Date	Venue
SRO Ahmedabad	Webinar on Trade Barriers and their Remedies in International Trade	23 July 2021	
SRO Ahmedabad	First Meeting of the EEPC India (Rajkot) Gujarat Chapter Committee	3 August 2021	
SRO Ahmedabad	Meeting of the Electrical Machinery Panel (Panel No. 10)	6 August 2021	
SRO Ahmedabad	Regional Chapters Committee Meeting	23 August 2021	
SRO Ahmedabad	Briefing Session on Electricity Expo organized	7 September 2021	
SRO Ahmedabad	Briefing Session on Electricity Expo organized	16 September 2021	
SRO Ahmedabad	Briefing Session on Electricity Expo organized	20 September 2021	
SRO Ahmedabad	Briefing Session on Electricity Expo organized	23 September 2021	
SRO Ahmedabad	Coordination for Virtual Electricity Expo	27 – 30 September 2021	
SRO Ahmedabad	Azadi ka Amrit Mahotsav-Vanijya Utsav State Level participation	21 – 22 September 2021	
SRO Ahmedabad	Azadi ka Amrit Mahotsav-Vanijya Utsav District Level participation	24 September 2021	
SRO Ahmedabad	Webinar on Knowing the Geo-Political Conditions and Strategies to Enhance Exports	29 October 2021	
SRO Ahmedabad	Swatchata Pakhwada Campaign	1 st to 15th November 2021	
SRO Ahmedabad	Communal Harmony Campaign Week	19 – 25 November 2021	
SRO Ahmedabad	National Flag Day	5 November 2021	
SRO Ahmedabad	New Members Meet	26 November 2021	
SRO Ahmedabad	Visiting and Mobilization for membership and forthcoming events at Engimach Exhibition	3 December 2021	
SRO Ahmedabad	Participation at Pre-Vibrant Gujarat	20 December 2021	

Name of the Office	Event Details	Date	Venue
SRO Ahmedabad	Technology Meet - Ahmedabad, Rajkot, Bhavnagar & Surrounding Engineering Cluster	21st December 2021	
SRO Ahmedabad	Meeting with EEPC India (Rajkot) Gujarat Chapter Members	18 February 2022	
SRO Ahmedabad	Meeting with EEPC India (Rajkot) Gujarat Chapter Committee Members.	25 March 2022	
<b>Important Meeting/Campaign Attended by EEPC INDIA officials</b>			
SRO Ahmedabad	Attended online Exporter Outreach Programme on Digital Transformations at DGFT for the exporter community of Gujarat covering the jurisdictions of Ahmedabad, Rajkot and Vadodara organized by DGFT	2 July 2021	
SRO Ahmedabad	Attended virtual meeting of the Hon'ble Prime Minister on the Export Target of US\$ 400 Billion for FY 2021-22	6 August 2021	
SRO Ahmedabad	Meeting with Mr M Thennarasana, IAS, Vice-Chairman & Managing Director, Gujarat Industrial Development Corporation	22 December 2021	
SRO Ahmedabad	Meeting with Mr Minhaj Nizami, IRS, Deputy Commissioner, Customs, GST & Narcotics, Dept of Revenue, Ministry of Finance, Government of India	29 December 2021	
SRO Ahmedabad	Meeting with Mr Abhilash Srinivasan, Addl. Commissioner, Customs	29 December 2021	
SRO Ahmedabad	Meeting with Mr Vikas Gupta, IEDS, Jt. Director, MSME-Development Institute	31 December 2021	
SRO Bangalore	Web Session with Engineering Exporters	13 May 2021	
SRO Bangalore	Interactive Session on Managing Export Logistics and Shipping during Covid	25 May 2021	
SRO Bangalore	Session on GST in Exports & Refunds, Customs and RoDTEP for Kerala Exporters	29 June 2021	
SRO Bangalore	New Members Meet	29 July 2021	
SRO Bangalore	Session on RoDTEP	9 September 2021	
SRO Bangalore	Session on Safeguards against Foreign Exchange Fluctuations	17 September 2021	
SRO Bangalore	Vanijya Utsav Conclave and Exhibition	21 September 2021	
SRO Bangalore	Vanijya Utsav Conclave and Exhibition	24 September 2021	
SRO Bangalore	Vanijya Utsav Conclave and Exhibition	24 September 2021	
SRO Bangalore	Metal Cutting, Forming and Welding Expo 2021	18-29 October 2021	



Name of the Office	Event Details	Date	Venue
SRO Bangalore	India Pavilion at MACTECH 2021	9-12 December 2021	
SRO Bangalore	Session on Logistics at Conference Room	15 Feb. 2022	
SRO Bangalore	Niryat Bandhu Program on Export Awareness	11 March 2022	
SRO Hyderabad	Advance training session on Letter of Credit & Incoterms 2020.	21 May 2021	
SRO Hyderabad	Session- 2 Advance Training Session on Letter of Credit & Incoterms 2020.	22 May 2021	
SRO Hyderabad	Outreach Programme on new e-initiatives of the office of DGFT along with demo on new developments & software applications	08 June 2021	
SRO Hyderabad	Session on Incentives on Supplies to EOUs or Software Technology Parks (STPs) or Bio-Technology Parks (BTP)	07 July 2021	
SRO Hyderabad	Export Finance & Factoring-Easy Access to Finance for MSME Exporters in association with ICICI Bank	11 August 2021	
SRO Hyderabad	Awareness Program on Logistics Supply Chain, Current Logistic Issues in exports and Possible Solutions.	29 October 2021	
SRO Hyderabad	Niryat Bandhu Awareness Webinar on Import, Export and (SCOMET) Policy	11 February 2022	Virtual
SRO Hyderabad	Niryat Bandhu Awareness webinar on New Classification of Goods and Services HS Codes & their Relevance - with effect from 1st January 2022, WebEX Platform	09 March 2022	Virtual
SRO Hyderabad	Niryat Bandhu Awareness Programme on Export Incentives at the Golkonda Hotel, Masab Tank, Hyderabad.	24 March 2022	Hybrid
Northern Region	India-Buyer Seller Meet on 8th April 2021 with the help of Indian Embassy, Muscat Oman and local agencies who helped us in mobilization of buyers in Pumps, Pipes and Valves sector. For this buyer seller meet, we have got around 18 online registrations. So on the basis of product profile and buyers choice we have arranged the all meetings with participants and given the time to buyers and sellers. We would like to inform you that all the buyers were very genuine and given their maximum time for the meetings.	8 April 2021	Conference Hall, EEPC India, RO, Delhi
Northern Region	Meeting with Mr Rajendra Kumar Tiwari, IAS, Chief Secretary and Infrastructure & Industrial Development Commissioner (IIDC), Udyog Bandhu MOC, Department of Commerce, Govt mentioned that export promotion activities play an important in sustaining the efforts of the entrepreneurs /exporters who all are belonging to MSME, toward accessing the consolidating export markets. These promotional and skill building activities are also significant as identifying strategies for GI products and other traditional engineering products to provide the requisite impetus to the theme of One District One Product as the part of PM announcement of "DISTRICT EXPORT HUB" . To discuss the model plan and strategy for Engineering Export promotion under "District Export Hub" , From Uttar Pradesh. Meeting was quite successful and we have submitted our other proposal for upcoming events.	9 April 2021	

Name of the Office	Event Details	Date	Venue
Northern Region	<p>Meeting with Mr Awanish Kumar Awasthi, IAS, Chairman &amp; Chief Executive Officer. Meeting was started with the brief introduction of EEPC India, and its activities in bridging the latest emerging trends and opportunities in Defence sector with engineering MSMEs across the engineering clusters in India. We have shared our upcoming initiative in which we have invited UPIEDA for their support and cooperation. Activities like :</p> <ol style="list-style-type: none"> <li>1. Organizes Vendor Development &amp; Sourcing Opportunities with Defence PSUs</li> <li>2. Organizes Interactions on technology collaboration opportunities</li> <li>3. Organizes exhibitions to showcase various Defence PSUs, and their opportunities to collaborate with MSMEs</li> <li>4. Works towards regularly disseminating latest trends in policies, rules and market developments through its research and publication desk.</li> </ol>	9 April 2021	Uttar Pradesh Defence Industrial Corridor, Lucknow
Northern Region	Trade & Forex Services for exporter by HDFC Bank. This program was held on 30th April 2021. Total of 106 participants from North India specifically from Punjab and neighbouring states participated in this webinar. Mr. Rakesh Suraj, Regional Director - NR, EEPC India was the moderator of the event and Mr. Ajay Goswami (Panel Convener - Hand Tool) gave the closing remark. The speakers were from HDFC Chandigarh & Ludhiana Branch.	30 April 2021	Virtual
Northern Region	Agriculture Machinery Panel Meet was held on 20th May 2021. Total of 45 Panel members participated in the meet. The Panel Meet was chaired by Mr. Tushar Jain (Panel Convener - Agriculture machinery). EEPC India had extended the invite to the CEMA (The European Agriculture Machinery Association) & TARMAKBIR (The Turkish Association of Agriculture Machinery & Equipment manufacturers). Mr. Ergunes from TARMAKBIR gave a brief presentation to our Panel members about Turkey market. Ms. Enrica Belfiori represented CEMA during the meeting. Meeting concluded by the vote of thanks by Mr. Tushar Jain.	20 May 2021	Virtual
Northern Region	SIDBI MSME Support Schemes : EEPC India collaborated with SIDBI Chandigarh branch for a webinar on 21st May 2021 to educate our members about the schemes of SIDBI during covid times. The welcome note was given by Ms. Kamana Raj Aggarwala, Regional Chairperson-(NR), EEPC India. The Meeting was moderated by Mr. Rakesh Suraj, Regional Director- (NR) EEPC India. The speakers were from SIDBI. Total 98 members participated in this webinar.	21 May 2021	Virtual

Name of the Office	Event Details	Date	Venue
Northern Region	<p>Awareness Seminar on SIDBI Scheme for Industry Handholding during COVID 19 for MSME (Focussing Uttar Pradesh) to reach out to maximum MSME. EEPC India &amp; SIDBI jointly organised a virtual awareness session on the benefits of its schemes.</p> <p>This session was started with the introduction of Panellist by Mr Rakesh Suraj, Regional Director(NR), EEPC India, welcome note was taken by Mr Pankaj Gupta, Convenor, Dehradun Chapter of EEPC India, Mr P. K. Dhawan, Deputy Convenor, EEPC India Dehradun Chapter has shared the industry insight and the requirement from Industries. He has asked to panellist and Representative from SIDBI to share all information in detail. From SIDBI Mr Rajiv Kumar, General Manager, (Lucknow Regional Office) and Mr Vibhor Swaroop, Deputy General Manager, SIDBI, Dehradun were presented as main speaker.</p>	28 May 2021	
Northern Region	<p>Hand Tool Panel Meet was held on 31st May 2021. Total of 38 panel members participated the meeting virtually. The Panel meet was chaired by Mr. Ajay Goswami (Panel Convener - Hand Tool). EEPC India had extended the invite to Mr. Suvidh Shah, Jt. DGFT, Ludhiana. Mr. Suvidh Shah gave short presentation during the meeting and suggested Panel members to write a letter to the Govt. to include the Hand Tool Industry under PLI scheme. Meeting concluded by the vote of thanks by Mr. Ajay Goswami.</p>	31 May 2021	Virtual
Northern Region	<p>SIDBI assistance to Healthcare sector in War Against second wave of COVID-19 (SHWAS &amp; AROG), (Focussing Uttarakhand) To reach out to maximum MSME, EEPC India &amp; SIDBI jointly organised a virtual awareness session on the benefits of its schemes.</p> <p>This session was started with the introduction of panellist by Mr Rakesh Suraj, Regional Director (NR), EEPC India, welcome note was taken by Mr Pankaj Gupta, Convenor, Dehradun chapter of EEPC India, Mr P. K Dhawan, Deputy Convenor, EEPC India Dehradun Chapter has shared the industry insight and the requirement from Industries. He has asked to panellist and Representative from SIDBI to share all information in detail. From SIDBI Mr Rajiv Kumar, General Manager, SIDBI (Lucknow Regional Office) and Mr Vibhor Swaroop, Deputy General Manager, SIDBI, Dehradun were presented as main speaker. A complete Presentation shared by Mr Vibhor Swaroop, Deputy General Manager, on the assistance to healthcare sector in war against second wave of covid19. There were around 50 + participants from MSME Sector, most of the participants showed their interest to meet in person or to discuss the documentation and modalities for the application. The session was well appreciated from participants and was over with the vote of thanks to the speakers and participants. The main outcome for this event was that the clarity about the benefit and few good lead generated from SIDBI for the potential clients who may take loans under the scheme.</p>	4 June 2021	Virtual

Name of the Office	Event Details	Date	Venue
Northern Region	EEPC India Joint session on SIDBI Assistance to MSMEs, SHWAS & AAROG. Session moderated by Dr. Rajat Srivastava, Regional Director (WR) & Director (Marketing & Sales), EEPC India. Welcome address by Mr. Praveen Toshniwal, Convenor Indore Chapter, EEPC India, Mr Vipin Mullick, Deputy Convenor Dehradun Chapter, EEPC India has shared the industry insight and the requirement from Industries. He has asked to Panellist and Representative from SIDBI to share all information in detail. From SIDBI, Mr Rajiv Kumar, General Manager, (Lucknow Regional Office) and Mr Anant K Yadav, General Manager, SIDBI, Bhopal were presented as main speaker.	14 June 2021	Virtual
Northern Region	EEPC India Joint Session on SIDBI Assistance to MSMEs, SHWAS & AAROG. Welcome Address was taking care by Mr. Inder Kumar Agarwal, Convener, Jamshedpur (Jharkhand) Chapter, EEPC India, Industry Perspective by Mr. Praveen Gutgutia, Deputy Convener, Jamshedpur (Jharkhand) Chapter, EEPC India, Session Moderator was - Mrs. Anima Pandey, Regional Director (ER) & Director (Membership), EEPC India. Speakers from SIDBI: Mr. Rajiv Kumar, General Manager, SIDBI (Lucknow Regional Office) & Mr. Raj Kumar Singh, Asst. General Manager, (SIDBI Ranchi BO), The presentation was very impressive and informative, it covers most of the queries of the participants itself. There were around 100 + participants from MSME Sector, most of the participants showed their interest to meet in person or to discuss the documentation and modalities for the application.	25 June 2021	Virtual
Northern Region	CONCOR and EEPC India Joint Session on Threat and Challenges in Logistics for Engineering Exporters“(Focusing Himachal Pradesh and Uttarakhand). The program was initiated by EEPC India to raise the point and problems of the Engineering Exporters in logistics. In this connection, EEPC India personally met with Executive Director of Concor Mr. Kamal Jain, to workout a point of action to execute our Ministry of Commerce, G.O.I, initiatives to increase exports. The virtual session was moderated by Mr. Rakesh Suraj, Regional Director (NR), EEPC India and announcement of upcoming Virtual events for engineering exporters. Welcome Address delivered by Mr. Arun Shukla, Convenor Baddi Chapter, EEPC India, Industry Prospective was very taken up by Mr. Pankaj Gupta, Convenor Dehradun Chapter, EEPC India. There were around 60 + participants attended the session.	16 July 2021	Virtual



Name of the Office	Event Details	Date	Venue
Northern Region	Meeting with Punjab Small Industries & Export Corporation Ltd. 45 Industry members from Jalandhar met with Mr. Gurpreet Bassi, Chairman (PSIEC) and discussed various issues faced by the industry during lockdown including major Power Cut. PSIEC ensured the members that they will work on issues and will resolve the same.	21 July 2021	
Northern Region	Discussed the ways to accomplish mission USD 400 Billion Exports by FY2022, this initiative lead by Hon'ble PM & MOC. This program had been organised to interact virtually to the countries exporting community, in which the main stakeholders are EPC's, Union Ministries, Secretaries of Ministries, High Commissions, Exports commissioners from State and Industry Organizations etc. EEPC India, RO New Delhi had also invited the Regional Chapter Convenors and prominent industry members from Rajasthan, Himachal Pradesh, Haryana, Lucknow & NCR Regions From Regional office, New Delhi. 5 office bearers alongwith Mr. Nirmal Singh, Mr. Arun Shukla, Mr. Vikram Jain, Mr. Saurabh Garg, Mr. Z. Rehman, Mr. Vishal Gupta and Mr. Ashok Kumar participated and from Sub-Regional Office, Jalandhar 2 office bearers along with 6 member exporters participated.	6 August 2021	Virtual
Northern Region	The meeting appointment was fixed with Col. Tyagi, Sr. Consultant at UP Defence Corridors, along with his team and Mr. Rakesh Suraj, Regional Director (NR) & Ashutosh Srivastava from EEPC INDIA .The main agenda was how EEPC India and UPDEFCON (Govt of UP) can collaborate and organise a proper platform to handhold the MSME (spl in Defence manufacturing and Engineering sector). EEPC India shared its interest to support in design technology for small manufacturers and help testing and other certification and technology requirement through its technology centres	11 August 2021	
Northern Region	The other meeting which was lined up with the UP Government Officials at UPEPC, Mr Rakesh Suraj initiated the discussion and agenda of the meeting, he shared that information and details of upcoming virtual shows organised by EEPC India. Considering the potentials of the sector and hoping good participation support from UP Government, EEPC India submitted the proposals for the virtual summits. EEPC India also shared, willingness of doing capacity building, awareness and training session /program at cluster level in UP. UPEPC took positive note about the suggestion given by EEPC India.	11 August 2021	
Northern Region	Mr. Ajay Goswami chaired the Hand Tool Panel meeting to discuss the participation in International Hardware Fair scheduled in March 2022 in Germany. More than 25 companies showed interest to participate in the show physically and wrote a letter to ED to form India Pavilion in the show to accommodate Indian exhibitors. Hand Tool members looking for the support from EEPC India in difficult time as International Hardware Show is the biggest in the world.	12 August 2021	

Name of the Office	Event Details	Date	Venue
Northern Region	EEPC India along with Builder Hardware Association, Aligarh organised at Shanti Palace. In the event around 80 people were presented over the event. The event was for promoting EEPC India virtual expo. This event was EEPC INDIA first hybrid mode event where the speaker was connected from Mumbai, Agra and other part of India. In this event Mr Rakesh Suraj had given the presentation on EEPC India. Mr Mihir Shah were connected from Mumbai and given the presentation on export documentation and other factors	8 September 2021	
Northern Region	EEPC India organised Vanijya Utsav with given guidelines from Dept. of Commerce accordingly we have coordinating local industry department, DIC, local associations and EEPC members. We have invited dignatories to address and share the views how to India become the export hub in district level as well as cluster level.	21-22 September 2021	
Northern Region	Mr Anand Bhaskar, Deputy Secretary, Department of Commerce, GOI; Ms.Radhika Jha, IAS, Secretary Industries,Government of Uttrakhand,Mr Rohit Meena,IAS, Export Commissioner, Government of Uttrakhand. Mr S C Nautiyal, Director Industries,Government of Uttrakhand was the main dignatories. 15 exporters were visited.		Hotel Pacific, Dehradun, Uttarakhand
Northern Region	Mrs. Anupriya Patel, Minister of State, Ministry of Commerce,GOI; Mr Sidharth Nath Singh, Cabinet Minister, Govt. of Uttar Pradesh, Mr Chaudhary Udaybhan Singh, Mr Anant Swarup, Joint Secretary, Mr Mahesh Desai, Chairman, EEPC India and Mr Navneet Sehgal, IAS, Additional Chief Secretary were the dignitaries. 50 participants were visited. In the event, the various organisations, including SIDBI, ECGC, EXIM BANK along with EEPC India & other EPC's provided informations related with their export promotion schemes.		Indra Gandhi Pratishthan, Lucknow, Uttar Pradesh
Northern Region	Mr Anurag Thakur, Honb'le Minister, Information & Broadcasting, Government of India, Mr. R. D Dhiman, Additional Chief Secretary (Industries, Government of Himachal Pradesh was the Guest of Honour, Mr. Ajay Srivatsav, Additional DGFT, Mr Navtej Singh, Deputy Director General of Foreign Trade, Ludhiana are the main dignitaries. 20 manufacturer exporters visited. Mr Anurag Thakur, Honb'le Minister, Information & Broadcasting, Government of India during the inaugural address complemented the initiatives taken by the state to commemorate the 75 years of Independence and the achievements accomplished by various sectors in promoting the production, trade and export.		Hotel Holiday Home, Shimla, Himachal Pradesh
Northern Region	Mr Abhimaniu Sharma, Joint DGFT, Ministry of Commerce, Chief Guest and Dr. Saket Kumar, IAS Director General of Industries and Commerce. 20 visitors visited the stall.		Apparel House, Gurugram

Name of the Office	Event Details	Date	Venue
Northern Region	Name of the dignitaries are Mr Manoj Sinha, Lieutenant Governor, J&K (UT), Dr. Jitendra Singh, Union Minister of State (Independent Charge) Science & Technology; Minister of State (Independent Charge) Earth Sciences; MoS PMO, Dr. A K Mehta, Chief Secretary, Mr. Baseer Khan, Advisor to Lt Governor, Mr. Ranjan Prakash Thakur, Principal Secretary Industries, Ms. Anoo Malhotra, Director Industries and Commerce, Ms. Ankita Kar, Managing Director J&K Trade Promotion Organization, Mr. Jugal Kishore, Member Parliament; Mr. Chander Mohan Gupta, Mayor, Jammu Municipal Corporation; Mr. Bharat Bhushan, Chairman DDC Jammu, Mr. Mukesh Singh, ADGP Jammu; Mr. Raghav Langer, Divisional Commissioner Jammu; Mr. Anshul Garg, DC Jammu, Ms. Samita Sethi, MD SICOP, Mr. Rajan Sharma, GM, SICOP. 20 visitors were visited.		Jammu Haat, ( in Jammu) and Kashmir haat ( in Kashmir )
Northern Region	Mr Sibin C, IAS, Director Cum Secretary, Industry & Commerce, Punjab are guest. Mr. Tushar Jain – Agriculture Machinery Panel Convener (EEPC INDIA) had a panel discussion with other prominent industry leaders of Punjab on Engineering industry. 22 manufacturer exporters were visited.		Best Western Plus Hotel, Jalandhar
Northern Region	Mr Vivek Pandey, Commissioner Industries, Dr Rakesh Mohan Joshi, Dean, IIFT, Dr Ajay Sahai, DG & CEO, FIEO, Mr Alok Chaturvedi, DG-EPCES, Mr Satyendra Kumar Jain, Minister of Health & Family Welfare, Industries, Home, PWD, Power, Water, Urban Development and Irrigation & Flood Control, Govt. of Delhi, Mr Manish Sisodia, Deputy Chief Minister & Education, Higher Education, Technical Education, Finance, Planning, Excise, GST, Vigilance, Services, Tourism, Land & Building, Art, Culture & Language, Govt. of Delhi are the dignitaries. 35 engineering companies displayed their products.		India Habitat Centre, New Delhi
Northern Region	Mr Prasadi Lal Meena, State Industries Minister, Govt. of Rajasthan, Mr Niranjan Arya, Chief Secretary, Govt. of Rajasthan, Mr Ashutosh A.T. Padnekar, Managing Director, RIICO & additional charges of Secretary – Micro, Small and Medium Enterprises (MSMEs), State Undertakings, NRIs, Delhi-Mumbai Industrial Corridor. 30 companies participated.		Jawahar Lal Nehru Marg, Jaipur, Rajasthan
Northern Region	Mr Pranab Singh visited Sangrur under Exporter Conclave program and met with local manufacturers and DIC office to give a small presentation about EEPC India and export.	23 September. 2021	Sangrur
Northern Region	Mr Pranab Singh visited Barnala under Exporter Conclave program and met with local manufacturers and DIC office and gave a small presentation about EEPC India and export.	24 September. 2021	Barnala

Name of the Office	Event Details	Date	Venue
Northern Region	EEPC India along with MSME DI Meerut organized Vanijya Saptah at IIA Bhawan, Meerut. In the event Chief Guest was Hon'ble Heavy Industry Minister Mr Mahendra Nath Pandey. Around 130 people were presented over the event and also few industries were setup their stall and display their product.	25 September. 2021	IIA Bhawan, Meerut
Northern Region	EEPC India along with MSME DI Ghaziabad organized Vanijya Saptah at Marshal Mahal, Meerut. In the event Chief Guest was Mr Anil Aggarwal and District Magistrate. Around 115 people presented over the event and also few industries were setup their stall and display their product.	26 September. 2021	Ghaziabd
	EEPC India organized the first edition of Virtual Expo on Builder Hardware 2021. The event focussed on buyers from 25 countries from the following regions and trade blocs including North America, EU, Middle East and West Asia (MEWA), North - East Asia, ASEAN, Africa, South Asia, CIS and Latin America. 245 products were on display by the Indian Exhibitors grouped under 13 Categories namely Roofing, Cladding & Glazing; Windows, Doors & Cladding Railings; Builders Hardware & Accessories; Construction Tools & Equipment; Pipes, Fittings, and Plumbing Equipment; Water Supply Equipment; Lighting and Electrical Systems; Pre-engineered Building and modular construction; Furniture, fixtures, Furniture Fittings; DIY Equipment; Indoor/outdoor lighting, Electrical and accessories; Smart Building and Work Safety Equipment & Gear.	5-8 October 2021	Virtual
	This meeting was called up by Ms. G Anupama, Chief Administrator, Trade Fair Authority Haryana, New Delhi, and Principal Secretary, Women & Child Development Department along with Ms. Sofia Dahia, GM, TFAH Government of Haryana. From EEPC India, Mr. Rakesh Suraj, Regional Director has represented and given the update on upcoming program and virtual expo. EEPC India has also submitted the proposal for IESS-X to HARYANA Government, which has been taken under consideration. We also proposed for two-day expo cum conference (physical expo). We also submitted the complete report of all event supported and sponsored by Government of Haryana. The meeting was concluded on a positive note with suggestions made by the chairperson Ms. G Anupama.	21 October 2021	Secretariate Govt of HARYANA, Chandigarh



Name of the Office	Event Details	Date	Venue
Northern Region	EEPC India conducted a Certificate Course on Foreign Trade for 15 days. The course was based on 5 modules, based on industry requirement and concerned; subject expert invited as speaker which was attended by 60 participants pan India out of which 30 participants from Haryana for all the modules. Government of Haryana has been very proactive and supportive in all initiative of EEPC India, be it's a virtual, physical or Hybrid, 30 Units ( MSME) which has been applied for the Training program were based in Haryana. Mr Rajat Srivastava, Regional Director, EEPC India, New Delhi welcomed all the participants at the training program and introduced the speakers. The session was lively and created fruitful interaction between the speakers and the participants. All the faculties replied all the queries rose by the participants during the session and assured them for his full support and cooperation in the future. Members voiced their appreciation and made many requests for many more such programs in future. On successful participation and completion of the program each participant received the certificate online and course material for further reference.	15 November - 1 December 2021	Virtual
Northern Region	50th EEPC India Northern Region Export Award for 2017-18, was organised on 17th November 2021 where more than 95 manufacturer and exporters were awarded with Export Excellence awards in their respective sector by the Lt. Governor of Jammu & Kashmir (UT), Mr Manoj Sinha and EEPC office bearers.	17 November 2021	Jammu Convention Center, Jammu
Northern Region	EEPC India organised an industry round table session at Trade Fair Authority Office, Faridabad with local industries bodies like FIA on 11th January 2022 (physical at DIC CENTRE , Faridabad, Haryana. The Session Covered the following topics and issues : Credit Risk Insurance and related services for exports solution on Exprot Finance delivered by Mr Ashutosh Sinha, Circle Manager, PNB, Faridabad One to one Q & A Session on Export Documentation delivered By Mr Sanjay Beswal, Director, Andees Consultants on Capacity Building Special address given by Advisor Mr. Anil Chaudhary, Sr. Manager, TFAH, Govt of Haryana The program was well organised and all the speakers given the answers of the queries raised by participants, approx. 35 participants were attended the meeting.	11 January 2021	Trade Fair Authority Office, Faridabad

Name of the Office	Event Details	Date	Venue
Northern Region	<p>Best Way To Salvage Business By Credit Profiling The Clients - Speaker Mr Winny Patro, CEO &amp; Co Founder, Recordent Pvt. Ltd. Key takeaways :</p> <ul style="list-style-type: none"> <li>- How are Payment Delays &amp; Pending Payments harming your business growth</li> <li>- Need of the hour- Data-driven technology solution for managing credit</li> <li>- Let your past data help present &amp; future in improving collections &amp; reducing credit risk</li> <li>- How Recordent is helping 15,000 businesses in solving payments problem</li> <li>- Power of collectivity- A new age credit bureau for B2B Transactions</li> </ul>	19 December 2021	Virtual
Northern Region	<p>EEPC India has organised an industry round table session at MSME DI CENTRE, New Delhi with local industries Association and EEPC INDIA members (physical at MSME -DI ,New Delhi).</p> <p>The Session Covered the following topics and issues :</p> <p>Credit Risk Insurance and related services for exports- ICICI Bank Risk coverage on export order by Mr Sanjay Kumar, Branch Manager, ECGC</p> <p>Special address by Mr Naresh Kumar Jain, Sr. Manager,MSME -DI Centre on MSME schemes for Exporters.</p> <p>The program was well organised and all the speakers given the answers of the queries raised by participants, approx. 30 participants attended the meeting.</p>	14 February 2022	MSME DI - CENTRE, New Delhi
Northern Region	<p>EEPC India conducted an One Day Workshop on Packaging of Engineering Products on 04th March, 2022 in association with Indian Institute of Packaging, New Delhi. Around 40 member companies joined the program. The main focus of the event was on the Packaging for the Exports of Engineering Products, Anti-Corrosion Packaging System for Packaging of Engineering Products &amp; Corrugated Fiber Box and its application in Packaging of Engineering Products was explained by the IIP faculty.</p> <p>The overall program helped the member companies to deal with the packaging problems they were facing in there day to day packaging activity.</p>	4 March 2022	IIP CENTER,NEW DELHI

Name of the Office	Event Details	Date	Venue
Northern Region	EEPC India conducted a One Day Workshop on Packaging of Engineering Products on 25th March, 2022 at EEPC India Jalandhar office conference hall in association with Indian Institute of Packaging, New Delhi. Around 90 member companies joined the program. The main focus of the event was on the Packaging for the Exports of Engineering Products, Anti-Corrosion Packaging System for Packaging of Engineering Products & Corrugated Fiber Box and its application in Packaging of Engineering Products was explained by the IIP faculty. The overall program helped the member companies to deal with the packaging problems they were facing in their day to day packaging activity.	25 March 2022	
Northern Region	EEPC India in association with Department of Commerce, Ministry of Commerce and Industry, Government of India and Yamuna Nagar-Jagadhri Chamber of Commerce & Industries organised Capacity Building Seminar on Export Potential in District - Yamuna Nagar, at Hotel JK Residency, Yamuna Nagar (physical program). The session was focused on the Govt. of India Foreign Trade Policy besides Startup Ecosystem and Credit support by Banks to Exporters. The session had export related knowledge sharing speakers. Welcome address by Mr Vibhor Pahuja , Secretary, YJCCI, Key note Address by Mr Rakesh Suraj, Regional Director(NR), EEPC India Presentation by Mr Saurabh Srivastava, Branch Manager- ECGC Ltd.; Presentation By Mr Ashay Gupta, Manager, Xynteo (Xynteo is a purpose-driven advisory firm founded in Norway that works with the world's largest organisations to help them find new ways to grow). Vote of thanks by Mr Smarat Chanana, Vice Secretary,YJCCI, followed by high tea. Approx. 70 participants were attended the program	28 March 2022	

## WORKING COMMITTEE

Sl. No.	Name of Members	Address	Name of the Panel
1.	Pankaj Bajaj Managing Director	M/s. Bajaj Industries Pvt Ltd P/16 Sahitya Parishad Street Kolkata 700 006	Heavy Industries – Industrial Machinery for Paper, Cement, Chemicals and Textiles
2.	Anoop Marwaha Partner	M/s. Marslon Industries 9-10-11 Neelam Bldg. (Ground Floor) 108, R. G. Thadani Road, Worli Mumbai 400 018	Food Processing Machinery
3.	Tushar Jain General Manager	M/s. Basant International B-38, Industrial Development Colony Jalandhar 144 008	Agricultural Machinery
4.	Mr. Jasjeev Singh Bhasin CEO cum Managing Partner	M/s. Mack Spring Industries 7, Barrister Nath Pai Marg Cotton Green, Mumbai 400 033	Auto Parts – Electrical and Others
5.	Pradeep Kumar Aggarwal	M/s. Spark Engineering Pvt Ltd 40/1, Site - IV, Sahibabad Industrial Area, Ghaziabad - 201 010 (U. P.)	Bicycles Parts and similar products
6.	Amrit G. Jalavadia Partner	M/s. Sensitive Industries 1 Umakant Pandit Udhog Nagar MAVDI Plot Rajkot – 360 004, Gujarat	Internal Combustion Engines
7.	C D Shah Director	M/s. Nylex Traders B-804, 02, Near Minerva Industrial Estate Opp. Asha Nagar, Mulund (W) Mumbai – 400 080	Electrical Machinery
8.	Pankaj Chadha Partner	M/s. Jyoti Steel Industries Opp. Gaiety Galaxy Cinema Kakad Bhavan (4th floor) 30th Road, Bandra (W) Mumbai 400050	Iron and Steel



Sl. No.	Name of Members	Address	Name of the Panel
9	Binod Kumar Sarda	M/s. Sarda Magnetics Pvt Ltd S-7/1, Kasba Industrial Estate Kolkata 700 107	Machine Tools
10	Ajay Kumar Goswami Partner	M/s. Ajay Manufacturing Company 1071, Urban Estate, Phase - 1 Jalandhar 144 001	Hand Tools
11	Arun Kumar Garodia Managing Director	M/s. Corona Steel Industry Pvt Ltd P-34, India Exchange Place Shah House (3rd floor) Kolkata – 700 001	Fabricated Steel Structures including Transmission Line Towers
12	Nikhil Nevatia Executive Director	M/s. Nevatia Steel & Alloys Pvt Ltd 904, 9th Floor, Lodha Supremus Dr. E Moses Road, Worli Mumbai 400 018	Steel Wire, Wire Products and Cables
13	Mukul Khandelwal Director	M/s. Eastern Anticorrosives Ltd. Vidya Sagar Sarani Kumarpur, Asansol – 713 304 West Bengal	Bright Bars and Other Misc. Products
14	Girish Kumar Madhogaria	M/s. NIF Ispat Limited P-260, Beneras Road Howrah 711 108	Sanitary Castings including Builders Hardware
15	B D Agarwal Partner	M/s. Calcutta Export Company 18, R.N. Mukherjee Road 4th Floor, Kolkata – 700 001	Ferrous Industrial Castings
16	Yuvraj Malhotra CMD	M/s. Hilton Metal Forging Ltd 204, Tanisqua Commercial Building Akurli Industrial Estate Next to Growel Mall Kandivali East Mumbai 400 101	Steel Forgings – all types
17	Vikram Jhunhunwala Chairman & Managing Director	M/s. Century Extrusions Ltd 113, Park Street Block-N, 2nd Floor Kolkata 700 016	Aluminium and Products (other than Castings)
18	Kamna Raj Aggarwalla Partner (Director Marketing)	M/s. GDPA Fasteners GDPA House Near Railway Godowns Jalandhar City 144 004	Fasteners - all types

Sl. No.	Name of Members	Address	Name of the Panel
19	Mahesh Desai MD & CEO	M/s. Meera & Ceiko Pumps Pvt Ltd 1-7-1056/ A&B, Industrial Area, Azamabad Hyderabad 500 020 (A.P.)	Pumps - all types.
20	P K Shah Director	M/s. Nipha Exports (P) Ltd 48, Ganga Jamuna Apartments 28/1, Shakespeare Sarani Kolkata 700 017	Project Exports
21	Rakesh Shah Partner	M/s. Nipha Enterprises LLP 48, Ganga Jamuna Apartments 28/1, Shakespeare Sarani Kolkata 700 017	Construction and Earthmoving Machinery
22	Dilip Kumar Rajgarhia Director	M/s. Shree GR Export Pvt Ltd 2A Pretoria Street, Kolkata 700071	Mica and other Mineral Products
23	Krishanlal Dhingra Managing Director	M/s. Snowdrop Engineering Pvt Ltd C/1-51, 18C, Elco Arcade 46, Hill Road, Bandra West Mumbai 400 050	Small & Cutting Tools
24	C S Shukla Director	M/s. Paramount Surgimed Ltd 31C, Pocket-B Siddhartha Extension, New Delhi 110 014	Industrial & Scientific Instruments
25	Anupam Shah Director	M/s. Nipha India (P) Ltd 48, Ganga Jamuna 28/1, Shakespeare Sarani Kolkata 700 017	Railway and related products and equipment
26	Mahesh Chandra Keyal	M/s. Mortex (India) 1A, East India House 20 British Indian Street Kolkata 700 069	Ferro Alloys
27	Hitendra B Bhalaria Managing Director	M/s. Bhalaria Metal Craft Pvt. Ltd. 401, Soni House, 4th Floor 4th Road, 19, Surana Nagar CHS JVPD Scheme Vile Parle (E), Mumbai 400 056	Household and Kitchenware
28	Rohinton R Engineer Director	M/s. Industrial Boilers Ltd 227-228, Vapi Indl. Township, G.I.D.C. Vapi-396 195, Gujarat	Industrial Equipments and Accessories
29	Ratan Singhania Partner	M/s. Pharmachine India 52, Suyog Industrial Estate L.B.S. Marg, Vikhroli (W) Mumbai 400 083	Pharmaceutical Machinery, Medical and Surgical Equipment

Sl. No.	Name of Members	Address	Name of the Panel
<b>NOMINEE OF GOVERNMENT OF INDIA</b>			
30	Dr. Srikar K Reddy Joint Secretary	Department of Commerce Ministry of Commerce & Industry Government of India Udyog Bhavan, Room No. 247 New Delhi – 110 011	
	<b>ALTERNATE</b>		
	Ms. Padma Ganesh Director	Department of Commerce Ministry of Commerce & Industry Government of India Udyog Bhavan, Room No. 223-B New Delhi – 110 011	
<b>NOMINEE OF GOVERNMENT OF INDIA [Ministry of External Affairs]</b>			
31	Mr. Noor Rahman Sheikh Mohammad Joint Secretary (Economic Diplomacy)		
<b>MEMBER FROM THE SECRETARIAT</b>			
32	S Gupta Executive Director	EEPC India Vandhana Building (4th Floor) 11, Tolstoy Marg New Delhi – 110 001	
<b>SPECIAL INVITEES – PAST CHAIRMEN (Not Otherwise Represented)</b>			
33	Ramesh Maheshwari		
34	G D Shah		
35	R P Jhalani		
36	M C Shah		
37	Aman Chadha		
38	Tarvinder Singh Bhasin		
39	Ravi Sehgal		
<b>OTHERS – TERRITORIAL COMMITTEE CHAIRMEN (Not Otherwise Represented)</b>			
40	Aakash Shah	Committee on Trade with SAARC Countries	
41	Om Prakash Agarwal	Committee on Trade with Australia, New Zealand	
42	Pritesh C Shah	Committee on Trade with CIS Countries	

## OFFICE BEARERS

<b>Mahesh Desai</b>	Chairman EEPC India	(Contact details given under Sl. No. 19)
<b>Arun Kumar Garodia</b>	Sr. Vice Chairman EEPC India	(Contact details given under Sl. No. 11)
<b>Pankaj Chadha</b>	Vice Chairman EEPC India	(Contact details given under Sl. No. 8)
<b>Kamna Raj Aggarwalla</b>	Regional Chairperson (NR), EEPC India	(Contact details given under Sl. No. 18)
<b>B D Agarwal</b>	Regional Chairman (ER), EEPC India	(Contact details given under Sl. No. 15)
<b>Krishanlal Dhingra</b>	Regional Chairman (WR), EEPC India	(Contact details given under Sl. No. 23)

<b>EASTERN</b>	1. Girish Kumar Madhogaria 2. L P Gupta	M/s. NIF Ispat Limited M/s. Eastern Anticorrosives Ltd	Howrah Asansol	Dy. Regional Chairman Dy. Regional Chairman
<b>NORTHERN</b>	1. Pradeep Kumar Aggarwal 2. Gunit Rana	M/s. Spark Engineering Pvt Ltd M/s. Gripwell Forgings & Tools	Ghaziabad Jalandhar	Dy. Regional Chairman Dy. Regional Chairman
<b>SOUTHERN</b>	1. D Narayana Rao 2. Mr Shashi Kiran Lewis	M/s Volta Impex Pvt Ltd M/s Electromech Corporation	Hyderabad Bengaluru	Dy. Regional Chairman Dy. Regional Chairman
<b>WESTERN</b>	1. Sarabhjit Singh Bhasin 2. Anoop Marwaha	M/s. Styr Exports M/s. Marslon Industries	Mumbai Mumbai	Dy. Regional Chairman Dy. Regional Chairman



## COMMITTEE OF ADMINISTRATION

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<b>Mahesh Desai</b>	Chairman
<b>Arun Kumar Garodia</b>	Sr. Vice Chairman
<b>Pankaj Chadha</b>	Vice Chairman
<b>B D Agarwal</b>	Regional Chairman (ER)
<b>Kamna Raj Aggarwalla</b>	Regional Chairperson (NR)
<b>Krishanlal Dhingra</b>	Regional Chairman (WR)
<b>Anupam Shah</b>	Member
<b>Rakesh Shah</b>	Member
<b>Dr. Srikar K Reddy</b>	Government Nominee
<b>Ms. Padma Ganesh</b>	Alternate of Government Nominee
<b>P K Shah</b>	Special Invitee
<b>Aman Chadha</b>	Special Invitee
<b>Tarvinder Singh Bhasin</b>	Special Invitee
<b>Ravi Sehgal</b>	Immediate Past Chairman

# INDEPENDENT AUDITORS' REPORT & ACCOUNTS

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We have audited the accompanying financial statements of EEPC INDIA (Company Limited by Guarantee) ("the Company") which comprise the Balance Sheet as at March 31, 2022, the Statement of Income & Expenditure and the Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Companies Act, 2013 ('Act') in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2022, its surplus and Cash Flows for the year ended on that date.

## **Basis for opinion**

We conducted our audit in accordance with the standards on auditing specified under section 143 (10) of the Companies Act, 2013. Our responsibilities under those Standards are further described in the auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the Company in accordance with the code of ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the code of ethics.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## **Key audit matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Reporting of key audit matters as per SA 701, Key Audit Matters are not applicable to the Company as it is an unlisted company.

## **Information other than the financial statements and auditors' report thereon**

The Company's Working Committee is responsible for the preparation of the other information. The other information comprises the information included in the Directors' Report including Annexures to Directors' Report but does not include the financial statements and our auditors' report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the standalone financial statements or our knowledge obtained during the course of our audit or otherwise appears to be materially mis-stated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### **Responsibilities of Management and Those Charged With Governance for the Financial Statements**

The Company's Working Committee is responsible for the matters stated in section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the accounting standards specified under section 133 of the Act. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statement that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The company's Working Committee is also responsible for overseeing the Company's financial reporting process.

### **Auditors' Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Companies Act, 2013, we are also responsible for expressing our opinion on whether the company has adequate internal financial controls system in place and the operating effectiveness of such controls
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to

modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

## **Report on Other Legal and Regulatory Requirements**

**1.** This report does not include a statement on the matters specified in paragraph 3 and 4 of the Companies (Auditor's Report) Order, 2016, issued by the Central Government of India in terms of sub-section (11) of section 143 of the Companies Act, 2013, since in our opinion and according to the information and explanation given to us, the said order is not applicable to the Council, which is a Company licensed to operate under Section 25 of the Companies Act, 1956.

## **2. As required by section 143 (3) of the Act, we report that:**

- a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
- b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
- c) The Balance Sheet, the Statement of Income and Expenditure and the cash flow statement dealt with by this Report are in agreement with the books of account;
- d) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
- e) As reported to us, we report that none of the members of the Working Committee is disqualified as on 31st March, 2022 from being appointed as a member of the Working Committee in terms of Section 164(2) of the Companies Act, 2013;
- f) With respect to the adequacy of the internal financial controls over financial reporting of the company and the operating effectiveness of such controls, refer to our separate report in Annexure - A; and
- g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit & Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - i) The Company does not have any pending litigations which impact its financial position.
  - ii) The company did not have any such long-term contracts including derivatives contracts for which there were any material foreseeable losses.
  - iii) There were no amounts which required to be transferred to the Investor Education and Protection Fund by the Company.



- iv) a) The Working Committee has represented that, to the best of its knowledge and belief, no funds (which are material either individually or in the aggregate) have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the Company to or in any other person or entity, including foreign entity ("Intermediaries"), with the understanding, whether recorded in writing or otherwise, that the Intermediary shall, whether, directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Company ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries;
- b) The Working Committee has represented, that, to the best of its knowledge and belief, no funds (which are material either individually or in the aggregate) have been received by the Company from any person or entity, including foreign entity ("Funding Parties"), with the understanding, whether recorded in writing or otherwise, that the Company shall, whether, directly or indirectly, lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries;
- c) Based on the audit procedures that have been considered reasonable and appropriate in the circumstances, nothing has come to our notice that has caused us to believe that the representations under sub-clause (i) and (ii) of Rule 11(e), as provided under (a) and (b) above, contain any material misstatement.
- v) As the company has not declared or paid any dividend during the year, the provisions contained in section 123 of the Companies Act, 2013 are not applicable to it.

Place: Kolkata  
Date: 6th September 2022

For **RANJIT JAIN & CO.**  
Chartered Accountants  
FRN:322505E  
**(RAJIV JAIN)**  
PARTNER  
Mem. No. 061650  
UDIN: 22061650ARJETQ7861



## **ANNEXURE-A TO THE AUDITORS' REPORT**

### **Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")**

We have audited the internal financial controls over financial reporting of EEPC INDIA (Company Limited by Guarantee) ("the Company") as of 31st March, 2022 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

#### **Management's Responsibility for Internal Financial Controls**

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

#### **Meaning of Internal Financial Controls over Financial Reporting**

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that:

- (1) Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company;
- (2) Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and
- (3) Provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

### **Inherent Limitations of Internal Financial Controls over Financial Reporting**

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### **Opinion**

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31st March 2022, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India.

Place: Kolkata

Date: 6th September 2022

For **RANJIT JAIN & CO.**

Chartered Accountants

FRN:322505E

**(RAJIV JAIN)**

Partner

Mem. No. 061650

UDIN : 22061650ARJETQ7861

## BALANCE SHEET

as at 31st March, 2022

(Figures are in lakh ₹)

	Note No.	AS ON 31.03.2022	AS ON 31.03.2021
<b>EQUITY AND LIABILITIES</b>			
<b>Funds</b>			
(a) Reserves & Surplus	2.1	7,302.89	7,280.50
<b>Non-current Liabilities</b>			
(a) Long-term provisions	2.2	774.01	754.33
<b>Current Liabilities</b>			
(a) Trade Payables			
(i) Total outstanding dues of micro enterprises and small enterprises	2.3	4.96	0.42
(ii) Total outstanding dues of creditor other than micro enterprises and small enterprises	2.3	35.98	24.43
(b) Other Current Liabilities	2.4	298.66	255.93
(c) Short-term provisions	2.5	91.24	41.91
<b>TOTAL</b>		<b>8,507.74</b>	<b>8,357.52</b>
<b>ASSETS</b>			
<b>Non-current Assets</b>			
(a) Property, Plant & Equipment and Intangible Assets			
(i) Property, Plant & Equipment	2.6	1,970.59	2,120.48
(b) Long-term Loans & Advances	2.7	43.98	55.77
(c) Other Non-Current Assets	2.8	141.19	189.44
<b>Current Assets</b>			
(a) Trade Receivables	2.9	89.50	105.78
(b) Cash & Cash Equivalents	2.10	5,506.48	5,364.37
(c) Short-term Loans & Advances	2.11	203.88	255.25
(d) Other Current Assets	2.12	552.12	266.43
<b>TOTAL</b>		<b>8,507.74</b>	<b>8,357.52</b>
SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES	1		
ADDITIONAL REGULATORY INFORMATION	3		
OTHER EXPLANATORY INFORMATION	4		

Signed in terms of our audit report of even date.

Place: Kolkata

Date: 6th September 2022

For **Ranjit Jain & Co.**  
Chartered Accountants  
FRN 322505E  
(**Rajiv Jain**)  
Partner  
Mem. No. 061650  
UDIN : 22061650ARJETQ7861

**MAHESH KANTILAL DESAI**  
Chairman  
DIN :0001999020  
**ARUN KUMAR GARODIA**  
Sr. Vice Chairman  
DIN :0000011061  
**PANKAJ SWARAJLAL CHADHA**  
Vice Chairman  
DIN :0001880844  
**SURANJAN GUPTA**  
Executive Director  
DIN :0008156826  
**ADHIP MITRA**  
AED & Secretary



## STATEMENT OF INCOME AND EXPENDITURE for the year ended 31st March, 2022

(Figures in Lakh ₹)

PARTICULARS	Note No.	2021-2022	2020-2021
<b>INCOME</b>			
Revenue from Operations	2.13	2,730.10	2,210.92
Other Income	2.14	410.27	561.44
<b>Total Income</b>		<b>3,140.37</b>	<b>2,772.36</b>
<b>EXPENSES</b>			
Employee benefits expenses	2.15	1,893.64	1,941.17
Depreciation & Amortisation	2.16	155.78	199.46
Other expenses	2.17	1,068.56	618.45
<b>Total Expenses</b>		<b>3,117.98</b>	<b>2,759.08</b>
<b>Surplus /(Deficit) for the year</b>		<b>22.39</b>	<b>13.28</b>

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES	1
ADDITIONAL REGULATORY INFORMATION	3
OTHER EXPLANATORY INFORMATION	4

Signed in terms of our audit report of even date.

**MAHESH KANTILAL DESAI**

Chairman  
DIN :0001999020

**ARUN KUMAR GARODIA**

Sr. Vice Chairman  
DIN :0000011061

**PANKAJ SWARAJLAL CHADHA**

Vice Chairman  
DIN :0001880844

**SURANJAN GUPTA**

Executive Director  
DIN :0008156826

**ADHIP MITRA**  
AED & Secretary

For **Ranjit Jain & Co.**

Chartered Accountants

FRN 322505E

**(Rajiv Jain )**

Partner

Mem. No. 061650

UDIN : 22061650ARJETQ7861

Place: Kolkata

Date: 6th September 2022

## NOTES ON ACCOUNTS

### for the year ended March 31, 2022

(The previous year figures have been regrouped/reclassified, wherever necessary to conform to the current year presentation)

(Figures in Lakh ₹)

Particulars		As at 31.03.2022	As at 31.03.2021
<b>NOTE: 2.1: RESERVES &amp; SURPLUS</b>			
<b>General Reserve Fund</b>			
As per last Balance Sheet	(A)	1,654.71	1,654.71
<b>Export Development Fund</b>			
As per last Balance Sheet	(B)	1,946.24	1,946.24
<b>Building Fund</b>			
As per last Balance Sheet		2,820.06	2,875.94
Less: Unutilised Fund no longer required transferred to the Statement of Income and Expenditure		-	55.88
	(C)	2,820.06	2,820.06
<b>Surplus</b>			
As per last Balance Sheet		859.49	846.21
Add : Transferred from the Statement of Income and Expenditure		22.39	13.28
Closing Balance	(D)	881.88	859.49
<b>Total (A) +(B) +(C)+(D)</b>		<b>7,302.89</b>	<b>7,280.50</b>
<b>NOTE: 2.2: LONG-TERM PROVISIONS</b>			
Staff Gratuity & Leave Encashment		774.01	754.33
<b>NOTE: 2.3: TRADE PAYABLES</b>			
(i) Total outstanding dues of micro enterprises and small enterprises		4.96	0.42
(ii) Total outstanding dues of creditor other than micro enterprises and small enterprises		35.98	24.43
For Trade Payables ageing schedule refer to Note: 2.3.1 attached with this report		40.94	24.85
<b>NOTE: 2.4: OTHER CURRENT LIABILITIES</b>			
Outstanding Liabilities		55.19	84.82
GST Payable		92.86	88.90
Received-in-advance/Refundable to Government		42.19	10.50
Received-in-advance to members/participants		93.69	8.39
Refundable to members/participants		14.73	63.32
		<b>298.66</b>	<b>255.93</b>
<b>NOTE: 2.5: SHORT TERM PROVISIONS</b>			
Gratuity		82.77	37.21
Leave Encashment		8.47	4.70
		<b>91.24</b>	<b>41.91</b>

## NOTES ON ACCOUNTS

### for the year ended March 31, 2022 (Contd.)

(The previous year figures have been regrouped/reclassified, wherever necessary to conform to the current year presentation)

#### NOTE: 2.6: PROPERTY, PLANT AND EQUIPMENT

(Figures in Lakh ₹)

Assets	GROSS BLOCK				DEPRECIATION				NET BLOCK	
	As on 1.04.2021	Additions During the year	Sales/Adjust- ments During the year	As on 31.03.2022	Upto 1.04.2021	For the year	Adjust- ment on Deduction	Up to 31.03.2022	As on 31.03.2022	As on 31.03.2021
<b>TANGIBLES</b>										
Land & Buildings	2,820.06	-	-	2,820.06	959.30	90.60	-	1,049.90	1,770.16	1,860.76
Furniture & Fixture	337.36	-	1.47	335.89	275.35	14.28	1.05	288.58	47.31	62.01
Office Equipment	300.19	2.81	-	303.00	285.11	5.71	-	290.82	12.18	15.08
Electrical Fittings	103.66	1.03	0.37	104.32	82.89	4.58	0.28	87.19	17.13	20.77
Motor Cars	61.75	-	-	61.75	45.14	4.78	-	49.92	11.83	16.61
Computers	205.05	2.56	-	207.61	192.17	3.68	-	195.85	11.76	12.89
Video Conferencing Equipment	97.29	-	-	97.29	59.57	9.49	-	69.06	28.23	37.71
Permanent Projection Centre	26.31	-	-	26.31	25.48	-	-	25.48	0.83	0.83
Technology Centres	241.39	-	-	241.39	147.57	22.66	-	170.23	71.16	93.82
<b>TOTAL</b>	<b>4,193.06</b>	<b>6.40</b>	<b>1.84</b>	<b>4,197.62</b>	<b>2,072.58</b>	<b>155.78</b>	<b>1.33</b>	<b>2,227.03</b>	<b>1,970.59</b>	<b>2,120.48</b>
<b>Previous Year</b>	<b>4,179.55</b>	<b>14.64</b>	<b>1.13</b>	<b>4,193.06</b>	<b>1,874.19</b>	<b>199.46</b>	<b>1.07</b>	<b>2,072.58</b>	<b>2,120.48</b>	<b>-</b>

(Figures in Lakh ₹)

Particulars	As at 31.03.2022	As at 31.03.2021
-------------	---------------------	---------------------

#### NOTE: 2.7: LONG-TERM LOANS AND ADVANCES

##### A. Loans and Advances

##### (Secured and considered goods)

Employees towards House Building Advance	41.50	51.29
Employees towards purchase of Vehicles	2.48	4.48
	<u>43.98</u>	<u>55.77</u>

## NOTES ON ACCOUNTS

### for the year ended March 31, 2022 (Contd.)

(The previous year figures have been regrouped/reclassified, wherever necessary to conform to the current year presentation)

(Figures in Lakh ₹)

Particulars	As at 31.03.2022	As at 31.03.2021
<b>NOTE: 2.8: OTHER NON-CURRENT ASSETS</b>		
Unamortised VRS Expenses	126.93	169.24
Security Deposits	14.26	20.20
	<u>141.19</u>	<u>189.44</u>
<b>NOTE: 2.9: TRADE RECEIVABLES</b>		
<b>(Unsecured and considered goods)</b>		
Receivables from Members/participants	89.50	105.78
<i>For Trade Receivables ageing schedule refer to Note: 2.9.1 attached with this report</i>		
<b>NOTE: 2.10: CASH AND CASH EQUIVALENTS</b>		
<b>A. CASH AND CASH EQUIVALENTS</b>		
Cash in Hand (as certified by the Management including Regional Offices Rs.14,281/- and Postage Stamps Rs.14,934/-)	0.32	0.74
Bank Balance with Scheduled Banks (including Auto Sweep facilities)		
In Current Accounts	320.10	199.55
In Savings Account	210.98	247.31
<b>B. OTHER BANK BALANCES</b>		
In Fixed Deposit Accounts		
Having maturity period of less than 12 months	901.44	275.92
Having maturity period of more than 12 months	4,073.64	4,640.85
	<u>5,506.48</u>	<u>5,364.37</u>
<b>NOTE: 2.11: SHORT TERM LOANS AND ADVANCES</b>		
Income Tax Refund Receivable	93.79	142.97
TDS receivable under GST	1.56	1.63
GST Credit Receivable	90.14	83.17
Advance (including Advance for events)	18.39	27.48
	<u>203.88</u>	<u>255.25</u>



## NOTES ON ACCOUNTS

### for the year ended March 31, 2022 (Contd.)

(The previous year figures have been regrouped/reclassified, wherever necessary to conform to the current year presentation)

(Figures in Lakh ₹)

Particulars	As at 31.03.2022	As at 31.03.2021
<b>NOTE: 2.12: OTHER CURRENT ASSETS</b>		
Units in Franking Machine	1.08	1.76
Govt. Grant Receivable	102.53	38.25
Interest accrued on Loans & Advances	39.76	43.38
Interest accrued on Fixed Deposits	408.75	183.04
	<b>552.12</b>	<b>266.43</b>
<b>NOTE: 2.13: REVENUE FROM OPERATIONS</b>		
<b>INCOME FROM MEMBERS</b>		
Membership Subscription	1,972.60	1,937.52
Subscription for Panel	76.09	75.71
Contribution from Participating Members	386.67	174.90
<b>GRANT-IN-AID FROM GOVT. OF INDIA</b>	294.74	22.79
	<b>2,730.10</b>	<b>2,210.92</b>
<b>NOTE: 2.14: OTHER INCOME</b>		
Advertisement	6.06	7.68
Other Receipts	41.52	51.89
Participation/Sponsorship from others	19.72	26.35
Liabilities no longer required written back	70.95	58.60
Unutilised Building Fund no longer required	-	55.88
Interest Income	272.02	361.04
	<b>410.27</b>	<b>561.44</b>
<b>NOTE: 2.15: EMPLOYEE BENEFITS EXPENSE</b>		
Salaries, Allowances & Exgratia	1,549.58	1,618.75
Contribution to Provident Fund & Superannuation Fund	122.14	118.69
Staff Welfare Expenses	114.67	106.57
Amortisation of VRS Expenses	42.31	42.31
Provision for Gratuity & Leave Encashment	64.94	54.85
	<b>1,893.64</b>	<b>1,941.17</b>
<b>NOTE: 2.16: DEPRECIATION AND AMORTIZATION</b>		
Depreciation	<b>155.78</b>	<b>199.46</b>

## NOTES ON ACCOUNTS

### for the year ended March 31, 2022 (Contd.)

(The previous year figures have been regrouped/reclassified, wherever necessary to conform to the current year presentation)  
(Figures in Lakh ₹)

Particulars	2021-2022	2020-2021
<b>NOTE: 2.17: OTHER EXPENSES</b>		
<b>Expenses on Council's Offices</b>		
Rent	44.51	54.29
Property Tax	13.25	13.42
Printing & Stationary, Postage & Telegram, Telephone	28.20	21.21
Building Maintenance incl. Electricity	101.06	93.55
Travelling & Conveyance Charges	24.77	8.48
Motor Car Up-keep	12.88	12.02
Audit Fees	6.00	6.00
Internal Auditors' Remuneration	3.00	3.00
Professional Fees	36.50	10.73
Legal Expenses	16.44	12.21
Loss on Sale of Assets	0.27	-
Miscellaneous Expenses	87.81	95.03
<b>Export Promotion Expenses</b>		
Internal Publicity/Subscription to Journals	19.42	11.34
Seminars/Webinars, Exhibitions, Technology Meet, Chapter Promotion, RBSM in India	167.24	46.54
Award Function Expenses	18.61	-
Trade Information Division incl. cost of Publications	25.44	33.25
ISO Series Expenses	1.90	2.20
ERP Maintenance Expenses	10.65	13.58
Technology Centres	15.12	21.34
Exhibitions/BSM abroad including Publicity	435.49	160.26
<b>TOTAL</b>	<b>1,068.56</b>	<b>618.45</b>

### NOTE: 2.3.1 : Trade Payables ageing schedule :

(Figures in Lakh ₹)

As at 31st March, 2022						
Particulars	Unbilled Payables	Outstanding for following periods from due date of payment				
		Less than 1 year	1-2 years	2-3 years	More than 3 years	Total
(i) MSME	-	3.70		-	-	3.70
(ii) Disputed dues – MSME	-	-		-	-	-
(iii) Others	-	37.24		-	-	37.24
(iv) Disputed dues - Others	-	-		-	-	-
<b>Total</b>	-	40.94	-	-	-	40.94

(Figures in Lakh ₹)

As at 31st March, 2021						
Particulars	Unbilled Payables	Outstanding for following periods from due date of payment				
		Less than 1 year	1-2 years	2-3 years	More than 3 years	Total
(i) MSME	-	0.42	-	-	-	0.42
(ii) Disputed dues – MSME	-	-	-	-	-	-
(iii) Others	-	24.43	-	-	-	24.43
(iv) Disputed dues - Others	-	-	-	-	-	-
<b>Total</b>	-	24.85	-	-	-	24.85

## NOTE: 2.9.1 : Trade Receivables ageing schedule :

(Figures in Lakh ₹)

As at 31st March, 2022							
Particulars	Unbilled Dues	Outstanding for following periods from due date of Receipts					
		Less than 6 months	6 months - 1 year	1-2 years years	2-3 years	More than 3 years	Total
(i) Undisputed Trade receivables – considered good	-	50.19	0.83	5.63	10.72	22.13	89.50
(ii) Undisputed Trade Receivables – considered doubtful	-	-	-	-	-	-	-
(iii) Disputed Trade Receivables– considered good	-	-	-	-	-	-	-
(iv) Disputed Trade Receivables – considered doubtful	-	-	-	-	-	-	-
Less: Provision for doubtful receivable (Disputed + Undisputed)	-	-	-	-	-	-	-
	-	50.19	0.83	5.63	10.72	22.13	89.50

(Figures in Lakh ₹)

As at 31st March, 2021							
Particulars	Unbilled Dues	Outstanding for following periods from due date of Receipts					
		Less than 6 months	6 months - 1 year	1-2 years years	2-3 years	More than 3 years	Total
(i) Undisputed Trade receivables – considered good	-	70.16	1.49	10.73	17.75	5.65	105.78
(ii) Undisputed Trade Receivables – considered doubtful	-	-	-	-	-	-	-
(iii) Disputed Trade Receivables– considered good	-	-	-	-	-	-	-
(iv) Disputed Trade Receivables – considered doubtful	-	-	-	-	-	-	-
Less: Provision for doubtful receivable (Disputed + Undisputed)	-	-	-	-	-	-	-
	-	70.16	1.49	10.73	17.75	5.65	105.78



## CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2022

(Figures in Lakh ₹)

Particulars	2021 - 2022		2020 - 2021	
CASH FLOW FROM OPERATING ACTIVITIES:				
Surplus/(Deficit) as per Statement of Income & Expenditure		22.39		13.28
Adjustment for :				
Depreciation	155.78		199.46	
(Profit)/Loss on Sale of Fixed Assets	0.27		(0.26)	
Un-utilised Building Fund no longer required	-		(55.88)	
Interest on Fixed Deposits	(251.61)		(260.06)	
		(95.56)		(116.74)
Operating Profit before Working Capital Changes		(73.17)		(103.46)
Adjustments for :				
(Increase) / Decrease in Trade Receivables	16.28		364.42	
(Increase) / Decrease in Loans & Advances and Other Receivables	2.25		633.09	
Increase / (Decrease) in Liabilities and Provision	127.84	146.37	(1,253.72)	(256.21)
		73.20		(359.67)
Less : Income Tax Paid (Net of Refund)		(49.18)		(241.44)
[A]		122.38		(118.23)
CASH FLOW FROM INVESTING ACTIVITIES:				
Purchase of Property, Plant & Equipment	(6.40)		(14.63)	
Sale Proceeds of Property, Plant & Equipment	0.24		0.32	
Decrease/(Increase) in Fixed Deposits with banks	(58.31)		(519.85)	
Interest Received on Fixed Deposits	25.90	(38.57)	209.08	(325.08)
[B]		(38.57)		(325.08)

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2022 (Contd.)

(Figures in Lakh ₹)

Particulars	2021 - 2022		2020 - 2021	
CASH FLOW FROM FINANCING ACTIVITIES:				
[C]		-		-
Net Increase in Cash & Cash Equivalents (A+B+C)		83.81		(443.31)
Opening Cash & Cash Equivalents		447.60		890.91
Closing Cash & Cash Equivalents		531.41		447.60
Notes:				
Cash & Cash Equivalents:				
Cash		0.32		0.74
Balance with Scheduled Banks:				
In Savings Account		210.98		247.31
In Current Account		320.11		199.55
		531.41		447.60

Signed in terms of our audit report of even date.

For **Ranjit Jain & Co.**  
Chartered Accountants  
FRN 322505E  
**(Rajiv Jain )**  
Partner  
Mem. No. 061650  
UDIN : 22061650ARJETQ7861

**MAHESH KANTILAL DESAI**  
Chairman  
DIN : 0001999020  
**ARUN KUMAR GARODIA**  
Sr. Vice Chairman  
DIN : 0000011061  
**PANKAJ SWARAJLAL CHADHA**  
Vice Chairman  
DIN : 0001880844  
**SURANJAN GUPTA**  
Executive Director  
DIN : 0008156826  
**ADHIP MITRA**  
AED & Secretary

Place: Kolkata

Date: 6th September 2022

## **NOTES ANNEXED TO AND FORMING PART OF THE BALANCE SHEET AS AT 31ST MARCH, 2022 AND STATEMENT OF INCOME & EXPENDITURE FOR THE YEAR ENDED ON THAT DATE.**

### **NOTE-1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

- 1.1. Expenses/Income, especially those relating to specific projects, are accounted for in the year for which budget approval has been granted and not necessarily in the year of incurrence of expenditure. Any payment/receipt on that account is kept under advances/liabilities till the year of budget approval.
- 1.2. Expenditure related to various Code and other specific activities are booked under those functional heads to conform to the budgets approved by the Government of India. As such, expenses shown under various natural heads are not necessarily the total expenditure incurred under these particular heads.
- 1.3. The subscription income from members is not taken into account unless received except in cases where the GST invoice was raised for such subscription.
- 1.4. Items of printing and stationery are charged to Statement of Income & Expenditure of the year in which the same are purchased.
- 1.5. Pursuant to the policy adopted by the management in 1982-83, the expenditure on Publication is directly charged to Income & Expenditure account and no stock of publications at the end of the year is accounted for, as these are considered purely export promotional literature.
- 1.6. Provision for Gratuity & Leave Encashment is based on actuarial valuation on the present value of future liability which includes Rs.44.66 lakh (P.Y. Rs.59.14 lakhs) being interest on earmarked investments of Gratuity & Leave Encashment fund directly credited to the Provision for Gratuity & Leave Encashment Account.
- 1.7. Till 31.03.2014, the depreciation was being provided under the W.D.V. method at the rates prescribed under schedule XIV of the Companies Act, 1956. From the financial year 2014-15 the depreciation is being provided on the basis of the useful lives of the Property, Plant & Equipment prescribed under Schedule II of the Companies Act, 2013.
- 1.8. Foreign Currency Transaction:  
Transactions through the foreign currency bank accounts maintained by the Council have been translated at the standard fixed rates adopted for the year and not at the actual rate prevailing on the date of transaction. The other transactions in foreign currency have been accounted for at the actual rates prevailing on the date of transaction.

### Note 3 : Additional Regularity Information

- i) The title deed of Immovable Property held by the company is in its own name.
- ii) The company has not revalued its property, plant & equipment during the year.
- iii) The company has no intangible assets.
- iv) The company has not granted any loans or advances to promoters, directors, KMPs and the related parties (as defined under companies Act, 2013), either severally or jointly with any other person, that are repayable on demand or are without specifying any terms or period of repayment.
- v) There is no Capital-work-in progress at the year-end.
- vi) There is no intangible assets under development at the year-end.
- vii) The company has no benami property and no proceedings has been initiated or pending against the company for holding any benami property under The Benami Transactions (Prohibition) Act, 1988 (45 of 1988) and rules made there under.
- viii) The company has no borrowings from banks or financial institutions on the basis of security of current assets.
- ix) The company has not been declared as a wilful defaulter by any bank or financial institution or other lenders.
- x) The company has no transactions with companies struck off u/s 248 of the Companies Act, 2013 or section 560 of Companies Act, 1956.
- xi) There is no pending case of any charge or satisfaction thereof, which is yet to be registered with ROC, beyond the statutory period.
- xii) The company has not made any investment beyond the number of layers prescribed under clause 87 of section 2 of the Companies Act, 2013 read with the Companies (Restriction on number of Layers) Rules, 2017.
- xiii) Ratio Analysis : Please refer Sub-Note 3.1 attached herewith.
- xiv) The company has not entered into any scheme of arrangement, approved by competent authority in terms of sections 230 to 237 of the Companies Act, 2013.
- xv) (A) The Company has not advanced or loaned or invested funds to any other person(s) or entity(ies), including foreign entities (Intermediaries) with the understanding that the Intermediary shall:
  - (a) directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party (Ultimate Beneficiaries) or
  - (b) provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries,
 (B) The Company has not received any fund from any person(s) or entity(ies), including foreign entities (Funding Party) with the understanding (whether recorded in writing or otherwise) that the Company shall:
  - (a) directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party (Ultimate Beneficiaries) or
  - (b) provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.
- xvi) The Company does not have any undisclosed income which is not recorded in the books of account that has been surrendered or disclosed as income during the year in its tax assessments or under any other provisions of the Income Tax Act, 1961.
- xvii) The provisions contained in Section 135 of the Companies Act, 2013 relating to CSR Activities are not applicable to the company for the year under review.
- xviii) The Company has not traded or invested in Crypto currency or Virtual Currency during the year.



## Notes forming part of the Financial Statements for the year ended 31st March, 2022

### Sub-Note 3.1 : Ratio Analysis

(Figures in Lakh ₹)

Ratio	Formula	Particulars		31st March 2022		31st March 2021		Ratio as on		Variation	Reason (If variation is more than 25%)
				Numerator	Denominator	Numerator	Denominator	31st March 2022	31st March 2021		
Current Ratio	Current Assets / Current Liabilities	Numerator	Denominator	6,351.97	430.84	5,991.83	322.68	14.74	18.57	-21%	
		Current Assets = Trade Receivable + Cash & Cash Equivalents + Short Term Loans & Advances + Other Current Assets	Current Liability = Trade Payables + Short Term Provisions + Other Current Liability								
Debt-Equity Ratio	Debt / Equity	Not applicable, as there are no borrowings.									
Debt Service Coverage Ratio	Net Operating Income/ Debt service	Not applicable, as there are no borrowings.									
Return on Equity Ratio	Profit after tax less pref. Dividend x 100 / Shareholder's Equity	Not Applicable, as it is a Company limited by Guarantee not having any shareholder's equity.									
Inventory Turnover Ratio	Sales/ Average Inventory	Not applicable, as there are no Inventory.									
Trade Receivables Turnover Ratio	Sales / Average Trade Receivables	Revenue from operations - Grant in Aid	(Opening Trade Receivables + Closing Trade Receivables) / 2	2,435.36	97.64	2,188.13	287.99	24.94	7.60	228%	Due to lower amount of Trade Receivable during FY 2021-2022
Trade Payables Turnover Ratio	Purchases / Average Trade Payables	Not applicable, as there are no purchases.									
Net Capital Turnover Ratio	Revenue / Average Working Capital	Revenue = Revenue from Operations + Grant in Aid + Other Income	Average Working Capital = Average of Current assets - Current liabilities	3,140.37	5,795.14	2,772.36	5,707.71	0.54	0.49	12%	
Net Profit Ratio	Net Profit / Net Sales	Surplus	Revenue from operations	22.39	2,730.10	13.28	2,210.92	0.01	0.01	36%	Due to Grant in Aid received from Govt. of India is higher in FY 2021-22
Return on Capital Employed	EBIT / Capital Employed	Not Applicable, as it is a Company limited by Guarantee not having any share capital.									
Return on Investment	Income from Investments / Average Investments *100	Not Applicable, as no investments are being held.									

#### NOTE-4: OTHER EXPLANATORY INFORMATION

- 4.1. Every member of the Council other than the Officials of Government undertakes to contribute to the assets of the Council in the event of the same being wound up during the time that he was a member or within one year afterwards, for payment of the debts and liabilities of the Council contracted prior to the date on which he ceases to be a member and the costs, charges and expenses of winding up the same and the adjustment of the right of the contributories among themselves, such amount as may be required not exceeding Rs.1,000/- in the case of Ordinary Members and Rs.250/- in the case of Associate Members.
- 4.2. Secured Loans to employees for house building and purchase of vehicles include cases where mortgage/lien could not be created till the year end.
- 4.3. The Council is separately maintaining bank accounts (including deposit accounts) in connection with EEPC Pension Fund, International Price Reimbursement Scheme etc. as a custodian only, which are not forming part of the Council's accounts.
- 4.4.
  - a) The Council is maintaining a Joint Bank Account for making joint payments on behalf of itself and other occupants in relation to the office space acquired in the International Trade Facilitation Centre at Kolkata. As the Council is only acting as a custodian of this bank account, the same does not form part of its accounts.
  - b) The said bank account was opened for the convenience of these occupants in making those payments which are common in nature, such as, premises maintenance expenses, security services, electricity, water supply, lift maintenance etc. The funds required for such expenses are contributed by all these occupants on a mutually agreed basis.
- 4.5. No provision for Income Tax has been made in the accounts as the Council does not expect any liability on this account.
- 4.6. Contribution from participating members as shown in Note 2.13 includes amounts towards exhibitions, publicity, conferences etc.
- 4.7. In the absence of confirmation from the parties, various accounts like Loans & Advances, Deposits, Trade Payables etc. remain unconfirmed.
- 4.8. Previous year's figures have been regrouped/rearranged and nomenclature changed to make them comparable, as far as practicable, with those of current year.

**NOTE-4: OTHER EXPLANATORY INFORMATION** (Contd.)

4.9	Earnings in Foreign Exchange :	2021 – 2022
		(Figures in Lakh ₹)
	(i) Participation ch. for events	0
		(0)
4.10.	Expenditure in Foreign Currency :	
	(i) Exhibitions, Buyer-Seller Meets	279.56
		(30.13)
	(ii) Others	11.05
		(0)

\* Notes: Figures in brackets are for previous year.

For **Ranjit Jain & Co.**  
Chartered Accountants  
FRN 322505E  
**( Rajiv Jain )**  
Partner  
Mem. No. 061650  
UDIN : 22061650ARJETQ7861

**MAHESH KANTILAL DESAI**  
Chairman

DIN :0001999020

**ARUN KUMAR GARODIA**

Sr. Vice Chairman

DIN :0000011061

**PANKAJ SWARAJLAL CHADHA**

Vice Chairman

DIN :0001880844

**SURANJAN GUPTA**

Executive Director

DIN :0008156826

**ADHIP MITRA**

AED & Secretary

Place: Kolkata

Date: 6th September 2022



Vaniya Bhavan (1st Floor)  
International Trade Facilitation Centre  
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