



Chairman

Shri Anupam Shah

Sr. Vice Chairman

Shri Tarvinder Singh Bhasin

Vice Chairman

Shri Ravi Sehgal

Executive Director & Secretary

Shri Bhaskar Sarkar

Additional Executive Director

Shri Suranjan Gupta

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Solicitors & Advocates

M/s. Fox & Mandal

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HDFC Bank Ltd.

Punjab National Bank

Registered & Head Office

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1 Wood Street, Kolkata-700 016

Territorial Office

New Delhi

Regional Offices

Chennai

Kolkata

Mumbai

New Delhi

Sub-Regional Offices

Ahmedabad

Bangalore

Hyderabad

Jalandhar



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Former Chairmen of EEPC India

1955-56	Late D. N. Jalan	1978-79	Late V. P. Punj
1956-57	Late K. L. Chowdhary	1979-82	Shri G. D. Shah
1957-58	Late S. L. Kirloskar	1982-83	Shri T. A. S. Balagopal
1958-60	Late B. S. Agarwal	1983-85	Shri R. P. Jhalani
1960-62	Late A. K. Bhattacharya	1985-90	Shri M. C. Shah
1962-64	Late S. L. Kirloskar	1990-94	Shri J. S. Bhasin
1964-66	Late R. H. Mody	1994-2000	Shri P. K. Shah
1966-68	Late R. L. Rajgarhia	2000-02	Shri J. S. Bhasin
1968-70	Late K. L. Chowdhury	2002-03	Shri Satish K. Dhanda
1970-72	Late Raunaq Singh	2003-08	Shri Rakesh Shah
1972-74	Late Dr. B. V. Bhoota	2008-13	Shri Aman Chadha
1974-77	Shri R. C. Maheshwari		
1977-78	Shri Suresh Mehta		



Report of the Working Committee

To the Members of EEPC India

(Formerly Engineering Export Promotion Council)

Your Committee is pleased to present its 59th Annual Report for the financial year ended 31st March 2014 together with the Audited Accounts for the said period. Your Committee gratefully acknowledges the encouragement, co-operation and support extended by the Members throughout the year. In order to maintain transparency, transactions of major financial impact were discussed in the working committee meetings from time to time.

Membership

The Membership Strength in the Council as on 31.03.2013 was 11569 and as on 31.03.2014 was 11431.

The details are as under:-

	As on 31.03.2014	As on 31.03.2013
Ordinary Members	6978	7876
Associate Members	4448	3685
Nominated Members	05	08
Total:	11431	11569

Financial Status

Summary of Income & Expenditure Account

	2013-2014	2012-2013
Income from Members' & Other Income	276535005	248888620
Grant – in – Aid from Govt. of India	63570335	190902585
Interest	20002922	14957108
Total Income	360108262	454748313
Total Expenses	351977635	445261590
Surplus / (Deficit) for the year	8130627	9486723

Internal Control

The company has a proper and adequate internal control system commensurate with its nature of activities and meets the following objectives:

- providing assurance regarding the effectiveness and efficiency of operations;
- efficient use and safeguarding of resources;
- compliance with policies, procedures and applicable laws and regulations; and
- transactions being accurately recorded and promptly reported.

The members of the Working Committee regularly review the adequacy of internal control system.

Declaration

As stipulated in section 217 (2AA) of the Companies Act, 1956, your Committee subscribes to the "Committee Responsibility Statement" and confirms as under:

- 1) That in the preparation of the Annual Accounts, the applicable Accounting Standards have been followed along with proper explanation relating to material departures.
- 2) That the committee has selected such accounting policies which are relevant for the purpose and applied consistently and made judgments and estimates that are responsible and prudent so as to give a true and fair view of the state of affairs of the council as at 31st March, 2014 and of the Surplus of the Council for the year ended on that date.
- 3) That the committee has taken proper and sufficient care for the maintenance of adequate records in accordance with the provisions of this Act for safeguarding the assets of the Council and for preventing and detecting fraud and other irregularities.
- 4) That the committee has prepared the Annual Accounts on a going concern basis.

Auditors and Auditors' Report

M/s. S.Saraogi & Co. Chartered Accountants are the statutory auditors who are due to retire at the ensuing Annual General Meeting of the Council and have given their consent for reappointment and also have confirmed that their appointment, if made, would be within the limits as prescribed u/s 141 of the Companies Act 2013 read with the companies (Audit & Auditors) Rules, 2014 and that they are not disqualified for re-appointment.

Particulars of Employees

There was no employee of the council who received remuneration in excess of the limit prescribed under section 217 (2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, 1975.

Acknowledgement

We are grateful to the members for their co-operation, fruitful suggestions and guidance from time to time.

On behalf of the Working Committee
Sd/-

Anupam Shah
Chairman

Date : 4th September 2014
Place : Kolkata



The Working Committee of EEPC INDIA has the pleasure in presenting its report on the activities of the Council for the year ended 31st March, 2014.

EXPORT PERFORMANCE

A. Overall Exports Grows by 4.06%

Based on the provisional data published by DGCI&S exports during March, 2014 were valued at US\$ 29075.77 million (Rs.177402.92 Crore) which was 4.79 percent lower in Dollar terms (6.76 percent higher in Rupee terms) than the level of US\$ 30541.44 million (Rs. 166159.46 Crore) during March 2013. Cumulative value of exports for the period 2013-14 was US\$ 312610.29 million (Rs. 1894181.95 Crore) as against US\$ 300400.68 million (Rs. 1634318.83 Crore) registering a growth of 4.06 percent in Dollar terms and 15.9 percent in Rupee terms over the same period last year.

B. Performance of Engineering Sector in FY 2013-14

According to the provisional data available from DGCI&S up to March 2014, India's export of engineering goods have posted a growth of 8.49% in US\$ mln. during the financial year 2013-14 in comparison to the same period in the previous fiscal. The provisional data indicate that exports of engineering goods from India have reached US\$ 61673.9 mln. up to March 2014. In the month of March 2014 Exports of Engineering goods were to the tune of US\$ 6073.5 mln.

In rupee terms, India's export of engineering goods are valued at Rs. 374161.96 crores during April-March 2013-14 which is 21% higher than Rs. 309224.06 crores during April-March 2012-13.

The engineering sector appears to retain its share around 20% in overall export from the country, which is maximum in terms of sectoral contribution.

C. Performance : Commodity-wise

What's up and what's down in March

In comparison to cumulative export performance in April-March 2013-14:

What's up: Transport Equipments, Machinery & Instruments, Primary & Semi-Finished Iron & Steel, Iron & Steel Bar Rod etc., Aluminium other than Products, Residual Engineering Items.

What's down: Non Ferrous Metals, Ferro Alloys, Machine Tools, Mica.

Export Performance of Principal Commodities: for March 2014

(Figures in US\$ million)

Principal Commodity	Cumulative Exports 2012-13	Cumulative Exports 2013-14 (Prov.)	% change over 2012-13
Transport Equipments	18384.24	21411.33	16.47
Machinery and Instruments	15303.74	16211.25	5.93
Manufactures of Metals	10030.72	9677.66	-3.66
Primary & Semi-Finished Iron & Steel	5087.04	6317.12	23.95
Non-Ferrous Metals	3542.59	3475.09	-1.91
Ferro Alloys	1862.52	1734.49	-6.87
Iron & Steel Bar/Rod etc.	1135.84	1159.98	2.13
Aluminium other than Products	675.63	868.89	28.60
Residual Engineering Items	351.57	431.68	22.79
Machine Tools	398.91	336.01	-15.77
Mica	50.69	50.40	-0.57
Grand Total	56823.49	61673.90	8.48

(Source : DGCI&S Provisional Data)



D. Top Destinations

Export performance to Top 20 Destinations for March 2014

(Figures in US\$ Million)

Importing Country	Cumulative Exports 2012-13	Cumulative Exports 2013-14 (Prov.)	% change over 2012-13	Rank 2012-13	Rank 2013-14 (Prov.)
U S A	6381.29	6191.77	-2.97	2	1
U A E	5233.81	5078.37	36.09	3	2
China	3639.07	3530.99	17.86	5	3
Singapore	3058.41	2967.58	-7.04	4	4
Sri Lanka	2718.34	2637.61	55.21	8	5
U K	2551.77	2475.98	4.23	6	6
Germany	2095.35	2033.12	-4.13	7	7
Saudi Arabia	1700.26	1649.76	20.09	11	8
Italy	1623.91	1575.68	13.83	10	9
South Africa	1524.50	1479.22	-7.07	9	10
Mexico	1409.71	1367.84	72.08	22	11
Bangladesh	1310.30	1271.38	21.94	17	12
South Korea	1230.31	1193.77	9.63	15	13
Turkey	1213.78	1177.73	34.20	19	14
Nigeria	1181.70	1146.60	11.07	18	15
Thailand	1097.19	1064.60	-15.64	12	16
France	1079.17	1047.12	27.77	21	17
Nepal	1057.73	1026.32	32.84	25	18
Netherland	1037.25	1006.44	-18.77	13	19
Indonesia	933.39	905.67	-18.72	2	20

(Source : DGCI&S Provisional Data, EEPC Member Returns)

E. Top 5 Destinations: Product Performance

Destinations	Substantial Growth	Heavy Decline
USA	Primary & Semi-Finished Iron & Steel Residual Engineering Items	Machine Tools, Ferro Alloys Aluminium other than Products
UAE	Transport Equipments Aluminium other than Products Mica	Iron & Steel Bar/Rod etc. & Ferro Alloy Non-Ferrous Metals, Ferro Alloys Machine Tools



Destinations	Substantial Growth	Heavy Decline
China P RP	Aluminium other than Products Transport Equipments Primary & Semi-Finished Iron & Steel	
Singapore	Residual Engineering Items Mica Non-Ferrous Metals	Manufactures of Metals Primary & Semi-Finished Iron & Steel Aluminium other than Products
Sri Lanka DSR	Primary & Semi-Finished Iron & Steel Transport Equipments Residual Engineering Items	Ferro Alloys Aluminium other than Products Non-Ferrous Metals Mica

(Source : DGCI&S Provisional Data, EEPC Member Returns)

F. Emerging Destinations

1. Growth in cumulative exports of the period under consideration: more than 50%
2. Exports between 0.5% and 1% of total exports of engineering goods in this period

(Figures in US\$ million)

Destinations	Cumulative Export April-March 2012-13	Cumulative Export April-March 2013-14 (Prov.)	% Growth
Qatar	242.59	529.20	118.15
Philippines	330.01	516.99	56.66
Myanmar	219.27	337.13	53.75

(Source : DGCI&S Provisional Data, EEPC Member Returns)

PROMOTIONAL ACTIVITIES

During the year under review, EEPC India organized various activities both in India and abroad for promoting exports of engineering goods and services. EEPC India participated in various exhibitions by setting up Information Booths and Catalogue Shows with the assistance of Indian Missions abroad. During the year, EEPC India organized one Indian Engineering Exhibition, two INDEEs in Ho Chi Minh City, Vietnam and Yangon, Myanmar. Buyer Seller Meetings were also organized abroad, for the benefit of the exporter-members.

EEPC India conducted a number of seminars and workshops across India on export finance, quality upgradation, focus country programmes and so on. The award functions were also organized at the regional as well as national levels.

1. India Shows/Indian Engineering Exhibitions

1.1 INDEE 2013, Ho Chi Minh City, Vietnam

The 27th Indian Engineering Exhibition (INDEE) took place in Ho Chi Minh City, Vietnam from 10th to 12th October 2013. The event was organized under the Market Development Assistance (MDA) Scheme of the Government of India. 85 Indian companies participated in the event. INDEE Vietnam was inaugurated by HE Ms. Preeti Saran, Ambassador of India in Vietnam. HE Ambassador was joined by Dr. Deepak Mittal, Consul General of India in Ho Chi Minh City. Mr. Ravi Capoor, Joint Secretary to the Government of India, Ministry of Commerce & Industry visited the exhibition and interacted with the participants. EEPC India signed MoUs with Vietnam Chamber of Commerce & Industry and Thai Tools and Dies Industries Association (TDIA) during the exhibition.



76 participants made 990 contacts, i.e., more than 13 contacts were made per company. 50% of the participants (out of 76) expressed their satisfaction about the quality of business visitors in the exhibition. 34% felt the quality was average. 34% of the participants were satisfied with business done, while 46% said it could have been better if they could bring more samples. 23 of 76 reporting companies have been able to find agents in Vietnam for their products and services through INDEE Vietnam. 107 enquiries were generated against which no value has been mentioned. 18 companies have mentioned approximate value of enquiries generated worth US\$ 14.44 million. 59% of the participants felt the publicity was 'Good' to 'Excellent'. 32% felt it was average. B2B meetings were organized with the help of Vietnam Chamber of Commerce & Industry. 267 business meetings took place at the respective stands of the exhibitors on 10th and 11th October 2013.



1.2 INDEE 2014, Yangon, Myanmar

In view of the emergence of Myanmar as a destination with one of the best potentials for doing trade, EEPC India has decided to organize its first ever exclusive India Engineering Show under the name : INDEE in Yangon, Myanmar from 13th to 15th March 2014 in Tatmadaw Hall. Encouraged with the tremendous success and fruitful discussions Indian delegates had during EEPC India's first ever 19-Member Trade Mission led by Mr. Rakesh Shah, Former Chairman, during January 2013, it was decided to bring more Indian companies to Myanmar so as to provide an opportunity to the Indian engineering industry to showcase its technological upgradation achieved over the past few years under one roof. More than 100 Indian engineering companies will display their products of varied nature. Products

identified are – Auto Parts, Cutting Tools & Hand Tools, Electric Motors, Generators, Batteries, Transformers, Switchgears, Circuit Breakers, Pumps, Compressors, Diesel Engines, Machine Tools & Accessories, Bicycles, Food Processing Machinery, Construction Machinery, Agricultural Machinery & Equipment, Tractors, Machinery for Mining, Telecommunication, Railway items, Motorcycles and Parts and Accessories, Food Processing Machinery, Industrial Castings & Forgings.



Joint Ventures and Investments are also in focus in areas such as, infrastructure, agriculture, health care, power generation, special solar power, mining, etc. This Exhibition is being organized with active support from Embassy of India in Yangon. Union of Myanmar Federation of Chambers of Commerce & Industry (UMFCCI) has agreed to support the Event. An MoU has also been signed between EEPC India and UMFCCI on 6th February 2014 during the visit of the Executive Director & Secretary, Mr. B. Sarkar to Yangon. A Press Conference was also organized jointly by Embassy of India, UMFCCI and EEPC India on 7th February 2014. Extensive Publicity through electronic and print media as well as bill boards, posters would be undertaken in order to attract the Myanmar businessmen to visit the Show. Besides, effective B2B meetings with the Indian exhibitors would also take place. The Minister of State for Commerce & Industry, Government of India, Dr. E. M. S. Natchiappan has kindly consented to be the Chief Guest during the Inauguration of this Show. Seminars on Investment Opportunities as well as the roles of MSMEs in both the countries have also been planned.



1.3 India Engineering Sourcing Show (IESS 2014) held at Mumbai during January 22 – 24, 2014

The third edition of the India Engineering Sourcing Show (IESS-2014) which was held in Mumbai during 22-24 January, 2014 ended on a spectacular note, surpassing the expectations of the organizers and the participants in the event. EEPC India was the implementing agency of IESS-2014 organized by the Union Ministry of Commerce and Industry with support from other ministries of the Government of India including External Affairs, Department of Heavy Industries and Micro, Small and Medium Enterprises. The volume of business achieved at IESS-2014 has been substantial, based on early feedback from 230 of the 288 exhibitors at the show. These exhibitors made 7867 contacts, while 810

business enquiries were received valued at around \$2.53 million. There were 18 firm orders that were booked and the number of agents appointed was 40. While most respondents did not mention the value of the order booked, the total value of orders booked of the few who did respond adds up to \$157,967 million. The detailed Report is under preparation which will be circulated to the Members in due course. IESS has emerged as India's leading engineering sourcing show and the fourth edition of IESS will be held in Mumbai from 16-18 December, 2014.





2. India Pavilions in major international exhibitions

In the reporting year, EETPC India organised India Pavilions at various international exhibitions. These events were organised under MDA and MAI Schemes. The details of the India Pavilions' are furnished below:

Sl. No.	Name of the Exhibition	Venue	Date	Products Covered in the Event
1.	India Pavilion at ITMEX 2013	Sao Paulo, Brazil	02-05 April 2013	Textile Machinery
2.	India Pavilion at Hannover Messe 2013	Hannover, Germany	08-12 April 2013	Subcontracting, Energy
3.	India Pavilion at AUTOMEC 2013	Sao Paulo, Brazil	10-14 April 2013	Automotive Industry
4.	India Pavilion at WETEX 2013	Dubai, UAE	15-17 April 2013	Water, Energy, Clean Technology
5.	India Pavilion at Automechanika Johannesburg 2013	Johannesburg, South Africa	08-11 May 2013	Automotive Industry
6.	India Pavilion at JIMEX 2013	Amman, Jordan	04-06 June 2013	Machinery, Electricity Automation, Energy, Renewable Energy, Water Technologies, HVAC & R
7.	India Pavilion at SUBCON 2013	Birmingham, UK	04-06 June 2013	Machinery Tools, Subcontracting, suppliers & partners, Metal Working Industry etc.
8.	India Pavilion at WIN – World of Industry – Part 1 2013	Istanbul, Turkey	06-09 June 2013	Metal Working – Machine Components & Metal Working Fair
9.	India Pavilion at Automechanika Dubai 2013	Dubai, UAE	11-13 June 2013	Automotive Industry
10.	India Pavilion at Bulgaria 2013	Poldiv, Bulgaria	30 Sept.-05 Oct. 2013	International Technical Fair
11.	India Pavilion at BIET 2013	Dhaka, Bangladesh	02-05 October 2013	Multi Products
12.	India Pavilion at Nigeria Pharma Mfrs. Expo 2013	Lagos, Nigeria	17-19 October 2013	Pharmaceutical Machinery and Medical Device
13.	India Pavilion at International Hardware Fair 2014 (Practical World)	Cologne, Germany	09-12 March 2014	Hardware, Hand Tools and DIY Equipments



3. Buyer Seller Meets

In an endeavour to promote the “Made in India Brand” and to create awareness on the capabilities of Indian engineering industries for delivering goods and services in the global arena, EEPC India organized following Buyer Seller Meets during the year under review as indicated below :

Sl. No.	Focus Region	Countries Visited	Period	No. of Participants
1.	LAC	Buyer Seller Meet in Mexico City, Guatemala City, Cali & Sao Paulo	21-29 October 2013	15

4. Signing of MOUs

In its various exhibitions held in India and abroad, EEPC India signed MoUs and also facilitated MoU signing between its member-constituents and their international counterparts.

- During INDEE Vietnam, EEPC India signed an MoU with Vietnam Chamber of Commerce & Industry (VCCI), represented by Mr. Bhaskar Sarkar, Executive Director & Secretary, EEPC India and Mr. Vo Tan Thanh, Deputy General Secretary of VCCI-cum-General Director of VCCI, Ho Chi Minh City.
- Another MoU was signed between EEPC India and Thai Tool and Die Industry Association (TDIA), represented by Mr. Anupam Shah, Chairman, EEPC India and Mr. Kamon Nakasuwan, President of IDIA.
- An MoU has also been signed between EEPC India and UMFCCI on 6th February 2014 during the visit of the Executive Director & Secretary, Mr. B. Sarkar to Yangon. A Press Conference was also organised jointly by Embassy of India, UMFCCI and EEPC India on 7th February 2014.

SEMINARS/CONFERENCES/MEETINGS IN INDIA

Export Awareness Programme & Other Seminars

During the year under review, the Council's Regional Offices organized seminars and meetings for the benefit of the members at various locations under their jurisdiction. The seminars and workshops were well attended by the member firms. Representatives of various services sectors and Government Departments participated and briefed about their services for the growth of exports. The office wise and date wise details of the same are furnished chronologically in **Annexure I**.

Meeting with Government Officials/Agencies/Open House Meetings

The officials of various EEPC Offices attended a number

of meetings and seminars and gave presentations/ lectures about the Council and its promotional activities during the reporting year. They also organized Open House Meets on specific areas of interest. Such activities region wise are furnished in **Annexure II**.

Training Programme

In the reporting year, EEPC India organized various Training Programmes for the benefit of the senior executives of the member firms on various topic. The details of the same are given in **Annexure III**.

AWARD FUNCTIONS

The 45th EEPC India National Awards for Export Excellence for 2012-13

The 45th EEPC India National Awards for Export Excellence for 2012-13 was held in Mumbai on 22 January, 2014 as part of the 3-day India Engineering Sourcing Show 2014 held from 22 – 24 January 2014 in Mumbai. Dr E M S Natchiappan, Hon'ble Minister of State for Commerce & Industry, Government of India was the Chief Guest and Mr James Shinuabulo – Mutende, Minister of Trade, Government of Uganda graced the Function. The meritorious exporters were honoured with special awards for the year 2012-13 for excellent export performance in their respective sectors. In all, 110 firms received the award in different categories. The event was well represented by the government officials, industry representatives and other dignitaries. The Award Function was also aired on ET Now TV channel.

Southern Region Export Excellence Award Function 2011-12

The Regional Office organized the Regional Export Award Presentation Function at Hotel Vivanta By Taj, Thiruvananthapuram, Kerala, on 24th September, 2013. Shri P. K. Kunhalikutty, Hon'ble Minister for Industries & Information Technology, Government of Kerala and



Shri Adoor Prakash, Hon'ble Minister for Revenue & Coir, Government of Kerala, graced the Function and presented Awards to the Exporters for their outstanding export performance for the year 2011-12. Hon'ble Ministers presented shields / trophies to 78 Award Winners and memento to the Sponsors of the Award Function. Shri Mahesh K Desai, Regional Chairman, welcomed the Hon'ble Ministers, Award Winners, Fellow Exporters and the Press. Shri Y Hariharan, Deputy Regional Chairman, EEPC India, Southern Region, read out the message of Shri Oommen Chandy, Hon'ble Chief Minister, Government of Kerala. Shri Aman Chadha, National Chairman, EEPC India, delivered Keynote Address. Hon'ble Ministers assured EEPC India of Kerala Government's full support and co-operation in its endeavour to augment of export of engineering products from Southern Region. Shri R Seshagiri, Deputy Regional Chairman, EEPC India, Southern Region, proposed Vote of Thanks. The Award Function ended with a Cultural Show – Flute Concert.

Eastern Region Export Excellence Award Function 2011-12 in Kolkata

Eastern Region Award Presentation Function for the year 2011-12 was held on 22nd November, 2013 at Swisshotel Kolkata, City Centre, New Town, Rajarhat, Kolkata. Hon'ble Dr A P J Abdul Kalam, Former President of India was invited as Chief Guest for the Award Function. However, despite his confirmation he could not attend the function due to his ill health. Shri Ravi Capoor, Joint Secretary, Department of Commerce, Ministry of Commerce & Industry, Govt. of India finally attended the function as a Guest of Honour and presented trophies to the outstanding members for their meritorious performance in export for Engineering Goods and Services during the year 2011-12. Shri N Ramakrishnan, Deputy Secretary, Ministry of Commerce & Industry, Govt. of India, Shri T S Bhasin, Sr Vice Chairman & Shri G D Shah, Past Chairman, EEPC India were also present at the function. Shri Arun Kumar Garodia, Regional Chairman, EEPC India (ER) welcomed the Guest of Honour, Dignitaries, Award Winners, Members and Media persons. Shri Bhasin delivered the Keynote Address. Shri B D Agarwal, Shri G K Madhogaria, Deputy Regional Chairman, EEPC India (ER) and Shri Bhaskar Sarkar, Executive Director & Secretary, EEPC India were also present. 44 members from Eastern Region received the Trophy from Shri Ravi Capoor. Shri B D Agarwal, Deputy Regional Chairman proposed Vote of Thanks.

Western Region Export Excellence Award Function 2011-12 in Madhya Pradesh

The Western Region Award Presentation Function for the year 2011-12 was held at Hotel Jehan Numa Palace, 157, Shamala Hills, Bhopal, Madhya Pradesh on 5th March, 2014. Hon'ble Shri Shivraj Singh Chouhan, Chief Minister of Madhya Pradesh was invited as Chief Guest for the Award Function. Shri P K Dash, Additional Chief Secretary to Govt. of Madhya Pradesh finally attended the function as a Guest of Honour and presented trophies to the outstanding members for their meritorious performance in export for Engineering Goods and Services during the year 2011-12. Shri Anupam Shah, Chairman and Shri T S Bhasin, Sr. Vice Chairman, EEPC India delivered Inaugural Address and Keynote Address respectively. Shri Pankaj Chadha, Regional Chairman, EEPC India, Western Region welcomed the Guest of Honour, Dignitaries, Award Winners, Members and Media persons. Shri K L Dhingra, Deputy Regional Chairman was also present. 101 members from Western Region received the Trophies/ Shields from Shri Dash. Shri Anoop Marwaha, Deputy Regional Chairman proposed Vote of Thanks.

PUBLICITY

a. Indian Engineering Exports - ie²

EEPC INDIA has been publishing a 64 page coloured magazine every month which is highly acclaimed by the readers across the industry. The magazine contains issues related to exports, policy, domestic industry, general economy, country profile etc. and the articles are more analytical and research based. It provides necessary feedback to all the members of EEPC INDIA and also to its subscribers. This is circulated to select Chambers of Commerce, Indian Missions located overseas, foreign Diplomatic Missions located in India and various government Ministries/Departments at the state and Central level, leading Chambers of Commerce, Trade bodies and key figures in the Indian industry and banking. During the year, Publicity Department brought out a 3 special international editions of the magazine on the occasion of INDEE – Vietnam, Myanmar and the India Engineering Sourcing Show (IESS), Mumbai besides the regular monthly Indian edition.

b. Engineering Export Info Bulletin

EEPC India's weekly bulletin entitled: Engineering Export Info-Bulletin continues to be disseminated among all its members in an electronic form and sent through e-mail on Tuesday (Overseas Section) and on Wednesday



(Domestic Section) in every week. Besides this, the magazine is also uploaded on EEPC INDIA's website. The electronic version of the bulletin covers overseas information like Market Survey Reports, Country Profiles, Trade Regulations, Tenders and Enquiries, Advance Information on International Exhibitions and Trade Fairs as well as information on domestic events. It circulates the information on Government Policies and Regulations, EXIM Policy, Exchange Control, Export Credit, Export Finance, Central Excise etc. Through this bulletin, members are apprised of promotional activities organized by the Council such as Exhibitions, Buyer-Seller Meets, Trade Delegations, Business Awareness Seminars and so on.

EEPC INDIA also brings out many other publications. These include Council's introductory booklet EEPC INDIA at Work, Product Catalogues, Journals, event reports, and event specific booklets & profiles. These give a first-hand idea about the latest developments in the Indian Engineering Industry, its technical expertise and capabilities to cater to the needs of overseas markets.

c. Product Catalogues

EEPC INDIA brought out 1 product catalogue during the year :

- Fabricated Steel Structure

d. EEPC INDIA at Work

This is the introductory booklet of the Council highlighting its objectives, promotional activities in India and abroad while detailing the current status of engineering exports from India. It gives a brief idea about the services offered to the Indian exporters and their counterparts abroad. This is the most widely circulated publication of EEPC INDIA, both in India and overseas and reaches to the target audience during various International Exhibitions, Trade Delegations, Buyer-Seller Meets etc. This publication is also being sent to important Chambers of Commerce abroad, Indian Missions and Embassies all over the world and foreign Diplomatic Missions in India.

During the year, three editions in English and two editions in the languages of Vietnam & Myanmar were released.

e. Event Specific Publications

Participants profiles, bi-lingual booklets and special publicity material including posters, leaflets, interactive CDs etc were prepared and distributed during the following events where India Pavilions were set up by EEPC India.

1. ITMEX, Sao Paulo, Brazil
2. WETEX, Dubai, UAE
3. Automec, Sao Paulo, Brazil
4. Automechanika, Johannesburg, South Africa
5. Hannover Fair, Hannover, Germany
6. Automechanika Middle East, Dubai, UAE
7. JIMEX, Amman, Jordan
8. SUBCON, Birmingham, UK
9. WIN World of Industry, Part I, Istanbul, Turkey\
10. ITF, Plovdiv, Bulgaria
11. BIET, Dhaka, Bangladesh
12. Nigeria Pharma, Lagos, Nigeria
13. BSM in Mexico, Guatemala & Brazil
14. Practical World, Cologne, Germany

f. Yearly Publications

EEPC INDIA published its 58th Annual Report for the year 2012-13 in English along with a Hindi version.

g. Award Function 2012-13

Council's All India Award Presentation Function for the year 2012-13 was held in Mumbai on 22nd January 2014. The event was a part of 3-day India Engineering Sourcing Show (IESS 2014), held in Mumbai from 22 – 24 January 2014.

- A special Award issue of EEPC INDIA's monthly magazine – Indian Engineering Exports containing details of the Award Winners in various categories was published on the occasion.
- Chairman's Speech was released in printed booklet form.
- Well-designed Certificates were prepared and distributed to all meritorious exporters for the year 2012-13.
- EEPC India organised fabrication of Trophies for Award Winners for the year in recognition of their export performance in different categories.
- Individual Badges were also prepared for all the Award Winners and guests who graced the occasion.
- Various Standees and Banners were prepared to publicise the event.



h. Other Publications :

- Post Show Report of INDEE – Vietnam (held in October 2013)
- Post Show Report of INDEE – Morocco (held in December 2012)
- Mini Report of IESS 2014 (held in January 2014)
- Final Post Show Report of IESS 2013 (held in January 2013)
- EEPC India Working Committee Directory for 2013-14
- Handbook on Doing Business in Africa
- Handbook on Doing Business in CIS Region
- Handbook on Doing Business in Vietnam
- Handbook on Doing Business in Myanmar
- Handbook on Doing Business in Eurasia

i. India Engineering Sourcing Show (IESS)

EEPC India organised the third edition of IESS in Mumbai from 22 – 24 January 2014. Nearly 280 Indian companies participated in the Show and displayed their machines. Besides this, there were many foreign exhibitors as well. Delegates came from all over the event. Many other conferences and seminars were also held during the Show and EEPC India also organised its 45th National Awards for Export Excellence for the year 2012-13 during the 3 day event.

The promotional material for the event included the following :

- Flyers for mobilization of domestic participation
- Leaflets to promote the event
- Flyers for mobilization of overseas delegates
- Specially made jute bags with the logos of IESS, EEPC India, Govt of India, IBEF and COMESA - Partner Region logos
- A special edition of EEPC INDIA at Work in English
- A special international edition of EEPC India's monthly magazine – Indian Engineering Exports (ie²)
- A directory in a book form containing details of all the exhibitors and delegates
- A tabloid newspaper – Show Daily on all the days of the Show
- Programme Details & Hall Layout for distribution among all the visitors

- Specially made badges for all categories – Organiser, Exhibitor, Delegate, Support, Media, Award Winner, Guest etc
- Specially made mementos for overseas exhibitors
- Specially made plaques for Seminar panel speakers
- Specially made posters were put up in the EEPC India pavilion
- Extensive outdoor & indoor publicity was undertaken to publicise the Show
- Well-designed Certificates for the participants of IESS 2013
- Various Standees and Banners were prepared to publicise the event.
- Specially made lapel pin with IESS logo

j. INDEE Vietnam

During the year, EEPC India organized its exclusive engineering exhibition - INDEE in Ho Chi Minh City, Vietnam from 10 – 12 October 2013 as per the Government of India guidelines. Following material was prepared for the Show:

- Special flyer for mobilization of participants in India
- Special leaflet for mobilization of visitors in Vietnam
- Interactive CD containing details of participants in English language
- Lapel pin containing flags of India and Vietnam
- EEPC INDIA at Work in English & Vietnamese language
- A leaflet containing Hall layout of the Exhibition
- A special issue of EEPC India's monthly magazine – Indian Engineering Exports with a special section in Vietnamese language.
- Specially designed jute bag

k. INDEE Myanmar

During the year, EEPC India's organised its exclusive engineering exhibition - INDEE in Yangon, Myanmar from 13 – 15 March 2014 as per the Government of India guidelines. Following material was prepared for the Show:

- Special flyer for mobilization of participants in India
- Special leaflet for mobilization of visitors in Myanmar
- Exhibitors Directory in book form containing details of participants in English language



- Lapel pin containing flags of India and Myanmar
- Specially designed jute bag
- EEPC INDIA at Work in English & language of Myanmar
- A leaflet containing Hall layout of the Exhibition
- A special issue of EEPC India's monthly magazine – Indian Engineering Exports with a special section in the language of Myanmar.

I. Press Release / Press Conferences

- A number of press releases were issued before and after all the major events organized during the fiscal year.
- EEPC India organized a number of press meets during the year to highlight achievements on the overall engineering exports front and its efforts to promote engineering exports through its exclusive exhibitions, INDEE and IESS.
- Facts about EEPC India's strategy to increase India's share in the global trade were also disseminated through a press conference.
- Besides, press was also invited on the occasion of the inauguration of India Engineering Sourcing Show in Mumbai on 22nd January 2014.
- In most of press conferences, the National Chairman of EEPC India briefed the press and electronic media through pictorial and DVD presentations.

Besides, EEPC India issued various Press Releases from time to time during the year to keep the media updated of its news and views on various issues including, Foreign Trade Policy, Union Budget and EEPC India's participation in international exhibitions in different parts of the world.

Media Publicity (Domestic & Overseas)

INDEE Vietnam, Ho Chi Minh City

Council had organized its exclusive Engineering Exhibition INDEE at Ho Chi Minh City, Vietnam in October 2013 in which 85 member firms participated. To attract visitors and foreign buyers, advertisements were published in local newspapers. An exclusive press meet was organized to appraise the local media which was jointly addressed by the EEPC India Chairman and the Indian Ambassador in Vietnam.

INDEE Myanmar, Yangon

Council organised its 29th edition of exclusive Engineering Exhibition INDEE in Yangon, Myanmar from 13 – 15 March 2014 in which 109 member firms participated. To attract visitors and foreign buyers,

advertisements were published in local newspapers. An exclusive press meet was organized to appraise the local media which was jointly addressed by the EEPC India Chairman and the Indian Ambassador in Myanmar.

IESS 2014

The 3rd edition of India Engineering Sourcing Show (IESS) was organized in January 2014 in Mumbai for which a strategic publicity plan was developed. Advertisements were released in various editions of leading national and business dailies in English and Hindi. Besides this, ads were also released in regional newspapers in other languages like Marathi, Gujarati, Tamil and various industry journals. EEPC India also had barter systems with leading portals for exchange of web ads. Social media and networking sites were also used to publicize the event. Hoardings were put up in targeted areas of Mumbai to attract business visitors.

An exclusive press conference was organized prior to the Show which was addressed by the EEPC India Chairman. Besides this, Press was also addressed in a special meet on the first day of the Show, which was addressed by the Chief Guests and EEPC India Chairman.

TRADE INFORMATION DIVISION

During the year, Trade Information Division continued its efforts to provide information to the exporting community, government and In-house in the areas of marketing intelligence, export potential of Indian engineering products and services. This included :

- **Mailing of EEPC India Weekly Newsletter – Engineering Export INFO Bulletin :** The online weekly newsletter on a regular basis, Info Bulletin containing the information about Council's recent activities, global tenders, enquiries, reports, government notifications / circulars, steel price, shipping information, trade fair etc. are circulated to all members of the Council and hosted in Council's website.
- **Mailing Campaigns :** The Mailing Campaigns were carried out to all members for Government Circulars, Notifications, Public Notices, Invitation mailer for INDEE, THE INDIA SHOWs and also for Council's various promotional activities.
- **Video Conferencing :** Implemented in the Council's offices in Kolkata, Mumbai, Chennai and New Delhi. A live session on Union Budget 2013 was organized and also other meeting such as Panel meetings, various Committee meetings, where the Chairman of the Council along with Working Committee



members, Regional Committee members from different regions participated.

- **Country Profile/Market Survey Reports:** Prepared for Bulgaria, Myanmar, UAE and Germany. These were published in Weekly Newsletter (EEIB) and hosted in our website.
- **Trade Enquiries :** Trade enquiries received through Indian Embassies/Missions abroad, direct from the party had been provided to all members of the Council from time to time. In this regard, this division developed a format for verification purpose before publishing/disseminating the same to the members.
- **Marketing of Council's Information Portal :** The Council's website updated regularly by the TID Department by hosting the day to day information and various activities. The department also provides hyper-linking service to its member by which members can get worldwide coverage of Indian Engineering Sector through EETPC India's website by hosting/hyper-linking their website.
- **Database of Foreign Buyers/Distributors/Importers:** Database of foreign buyers, distributors, importers of various countries relating to Council's promotional events as well as members requirement were prepared and provided for mailing campaigns.

ISO 9001: 2008 CERTIFICATION

In the reporting year, EETPC India had the ISO re-certification audit under the new standard ISO 9001: 2008 and certified by Intertek. In the said audit all the offices including Sub-Regional Office, Ahmedabad got certified. It has to be noted that Sub-Regional Office, Ahmedabad undergone the first time certification.

ACTIVITIES OF PANELS AND COMMITTEES

During the reporting year, Commodity Panels, Territorial and other Committees, comprising member-exporters and representatives from services organizations, ably assisted the Council on various trade related aspects. These Panels and Committees met regularly, identified constraints faced by exporters, suggested suitable remedial measures and resolved local issues. The details of the Panel meeting held during the year are furnished in **Annexure IV**.

POLICY MATTER

The Hon'ble Union Commerce, Industry and Textile Minister, Shri Anand Sharma released the Annual Supplement 2013-2014 to the Foreign Trade Policy 2009-2014 on 18th April 2013. The highlights of the Annual Supplement are furnished below:

Two versions of EPCG Scheme harmonized

The Zero Duty EPCG Scheme has been an important instrument for increasing technology intensity of exports. This scheme was scheduled to expire in March 2013. The Government has decided not only to extend the Zero Duty EPCG Scheme beyond March 2013, but also merge it with 3% EPCG Scheme. Now, the Zero Duty EPCG benefits would be available to all sectors. Further the units located in J&K, North East and Sikkim, exporters would be required to achieve 25% of normal export obligation under the Scheme. Time period for completion of export obligation for BIFR units was also extended to 9 years instead of 6 years in the normal cases. It was also decided that if an EPCG authorization holder procured capital goods from domestic market, the export obligation of such authorization shall be reduced by 10%. Any exporter, who had obtained benefits under Technology Up-gradation Fund Scheme (TUFS) was in-eligible for obtaining benefits under Zero Duty EPCG Scheme. Now, it was decided that even an exporter, who had obtained benefits under TUFS, will be eligible for benefits of Zero Duty EPCG Scheme. The validity of Zero duty EPCG was 9 months, which is enhanced to 18 months.

Incremental Export Incentive Scheme

The Incremental Export Incentive Scheme was introduced in December 2012 for a period of 3 months under which an additional incentive of 2% of FOB value of exports was provided on the incremental exports during that period over the corresponding period of last year. This Scheme was made available for exports to USA, Europe and Asia. On the basis of the popularity of the Scheme, the Government has decided to extend the benefits of this Scheme for this year as well and to cover 53 countries of Latin America and Africa apart from the earlier notified markets.

Widening of Interest Subvention Scheme

Two percent Interest Subvention Scheme was available only to Handlooms, Handicrafts, Carpets and SMEs till 31st March 2013. The Government had also announced that the benefit of this Scheme of interest subvention could be available up to 31.03.2014. The Scheme had been further widened to include 134 sub-sectors of engineering sector.

Focus Market Scheme (FPS), Focus Market Scheme (FMS), Market Linked Focus Product Scheme (MLFPS)

The Norway was added as a new market under the Focus Market Scheme, taking the total number of markets to 125. Venezuela was added under the Special Focus



Market Scheme with 4% duty credit, taking the total number of countries to 50. 47 new items were added to MLFPS and the benefits for exports to USA and EU for chapter 61 & 62 pertaining to the textile sector was extended by another year till March 2014. 126 items of engineering, pharmaceuticals, chemicals and textiles sector was included under the Focus Product Scheme.

Amendments in Chapter 3 Benefits

The Scrips under Chapter 3 Schemes would be eligible for utilization for offsetting excise duty in case exporter procures from domestic market to give a focused thrust for manufacturing in domestic industry. This year, the duty credit scrips issued under FPS, FMS and MLFPS was allowed for utilization for payment of service tax on procurement of services.

All duty credit scrips issued under Chapter 3 will also be eligible for payment of application fee, composition fee and value-wise shortfall in export obligation. This benefit will be available to the original holder of the duty credit scrip.

Transferability of the Status Holder Incentive Scheme

The transferability of the Status Holder Incentive Scheme was allowed subject to the condition that the transferee was a status holder manufacturer. The scope of this transferability was expanded and allowed such transfers within a group company of a Status holder provided the group company is a manufacturer.

Constitution of 2nd Task Force on Transaction Costs

The report on Transaction Cost was released in February 2011. Implementation of its recommendation resulted into estimated reduction of transaction cost of approximately Rs.2495 crores. Some more measures were taken, which have further reduced transaction cost. The Government had constituted the Second Task Force on Transaction Costs which will submit its report in a 6-month period.

Recredit of 4% SAD

Utilization of recredited 4% SAD scrips shall be allowed up to 30.09.2013 as a trade facilitation measure. However, no further extension shall be considered by the Government and this would be the last such opportunity. The importers are advised to make the initial payment of 4% SAD in cash in future if they want a refund.

Duty Free Import Authorization Scheme (DFIA)

Anti-Dumping Duty and Safeguard Duty was exempted under DFIA Scheme. Exemption from payment of Anti-

Dumping Duty and Safeguard shall henceforth not be available after endorsement of transferability of such authorizations.

Electronic Data Interchange Initiatives

e-BRC system allows Transmission of realization of export proceeds details from banks to DGFT in electronically secured format. The system has been made mandatory with effect from 17th August 2012. e-BRC data is also of use to different ministries/departments of Central Government and State Government, who have expressed interest in obtaining this data from the DGFT. e-BRC will improve the productivity of DGFT, Banks, Central and State Government departments dealing with exporter/importers and will lead to substantial reduction of transaction cost and time.

Improvement in Quality and Timeliness of Foreign Trade Data

The Government has taken initiative to improve quality and accuracy of foreign trade data. The release of Press Note relating to quick estimates has been compressed to 15 days after completion of the month to which it relates. The period of reporting by DGCI&S about data on principal commodity-wise has been reduced from 2 and 1/2 months to 1 month. Further transaction level (8 digit level) data is now available within a period of 2 months.

It has been decided that items falling under Chapter 3 Schemes for export incentive would be aligned with ITC HS Codes. This task has been completed by DGFT and it has been uploaded on the website of DGFT to seek feedback from the trade.

All Industry Rates of Duty Drawback for the year 2013-2014

The Ministry of Finance, Department of Revenue, CBEC, Government of India had announced the All Industry Rates of Duty Drawback vide Notification No.98/2013-Customs (N.T.) dated 14th September 2013. The new rates of Duty Drawback were made effective from 21.09.2013.

MARKET DEVELOPMENT ASSISTANCE (MDA)

The Council received MDA grant of Rs.2.6 crore from Ministry of Commerce & Industry, Government of India during 2013-14 for disbursing to the individual exporters. Around 187 members were benefited under this Scheme by participating in the Council's promotional events like INDEE, India Pavilion, BSM etc.



MEMBERSHIP DETAILS

During the reporting year, Region-wise membership position of the Council was as follows:

Region	Membership Position as on 01.04.2013	New / Revived Member	Resigned/ Defaulter Member	Membership Position as on 31.03.2014
Western	4663	457	499	4621
Northern	3533	443	475	3501
Southern	2536	273	286	2523
Eastern	837	75	126	786
Total	11569	1248	1386	11431



Annexure – I

Details of Seminars/Meetings/Conferences held during the year 2013-14

Name of the Office	Event Details	Date	Venue
Ahmedabad	Interactive meeting with Export Inspection Agency	May 03, 2013	Ahmedabad
Ahmedabad	New Members Meet	May 03, 2013	Ahmedabad
Ahmedabad	Workshop on Service Tax	June 15, 2013	Ahmedabad
Ahmedabad	New Members Meet	July 19, 2013	Ahmedabad
Ahmedabad	Seminar on Export Incentives & Business Opportunities at IESS 2014	September 13, 2013	Rajkot
Ahmedabad	Seminar on Doing Business with CIS countries and Business Opportunities at IESS 2014	September 20, 2013	Ahmedabad
Ahmedabad	Meeting with Indian Institute of Management, Ahmedabad for Partnership proposal	September 20, 2013	Ahmedabad
Ahmedabad	Meeting with Entrepreneurship Development Institute of India (EDI), Ahmedabad for Partnership proposal	September 20, 2013	Ahmedabad
Ahmedabad	Meeting with National Innovation Foundation (NIF), Ahmedabad for Partnership proposal	September 20, 2013	Ahmedabad
Ahmedabad	Logistics Made in Germany Delegation visited Ahmedabad Office	March 14, 2014	Ahmedabad
Bangalore	Seminar on Export Incentives	May 24, 2013	Bangalore
Bangalore	An Export Awareness Programme to create awareness on export and the role of EEPC in supporting the industry	June 28, 2013	Mangalore
Bangalore	An Export Awareness Programme to create awareness on export and the role of EEPC in supporting the industry in association with the Cochin Chamber of Commerce	July 12, 2013	Cochin
Bangalore	Organised Road Show on IESS 2014, INDEE Vietnam and ITF Bulgaria	August 02, 2013	Bangalore
Bangalore	Organised New Members Meet	October 24, 2013	Bangalore
Bangalore	Export Awareness Programme & Opportunities in connection with mobilization of participants for IESS 2014 in association with the Association of Indian Foundrymen, Belgaum	November 28-30, 2013	Belgaum
Bangalore	Seminar on Focus Africa – Business Opportunities	February 19, 2014	Bangalore
Chennai	Seminar on Evolving Business Opportunities in Indo-US Trade in association with IACC, Chennai	April 12, 2013	Coimbatore



Annexure – I (Contd.)

Name of the Office	Event Details	Date	Venue
Chennai	Regional Committee Meeting	May 15, 2013	Chennai
Chennai	Export Awareness Programme	June 07, 2013	Chennai
Chennai	Organised Seminar on Focus-ASEAN+2 : Business Opportunities in ASEAN Countries	June 28, 2013	Chennai
Chennai	Organised joint meeting of Committee on Trade with Central, Eastern and South Africa and Western and Northern Africa under the Chairmanship of Shri J. K. Babla and Shri R. K. Mutha, Member of the Working Committee, EEPC India	July 02, 2013	Chennai
Chennai	Organised Road Show on IESS 2014 in association with SIEMA	July 29, 2013	Coimbatore
Chennai	Organised Road Show on IESS 2014 in association with TANSTIA	July 31, 2013	Chennai
Chennai	Export Awareness Programme in association with Chamber De Commerce, Puducherry. ECGC sponsored the programme	August 13, 2013	Puducherry
Chennai	New Members Meet	August 27, 2013	Chennai
Chennai	Special meeting of Regional Committee	September 23, 2013	Thiruvananthapuram
Chennai	Seminar on Opportunities at the India Engineering Sourcing Show	October 18, 2013	Salem
Chennai	Organised New Members Meet on IESS 2014	November 06, 2013	Chennai
Chennai	Participation at INDEXPO, Palakkad	November 21-24, 2013	Palakkad, Kerala
Chennai	Export Awareness Programme & Opportunities at IESS	November 19, 2013	Chennai
Chennai	Attended programme on 'Theory of Constrains' organised by Process Plant and Machinery Association of India (PPMAI) and Capital Good Skill Council (CGSC)	November 30, 2013	Chennai
Chennai	Organised Export Awareness & Business Opportunities in IESS 2014 in association with ICICI Bank Ltd., Chennai	December 21, 2013	Chennai
Chennai	Organised awareness programme on Business Opportunities for Export of engineering goods in association with ECGC	January 28, 2014	Irrungattukottai
Chennai	Organised meeting of Committee on Trade with Central, Eastern & Southern Africa	January 31, 2014	Chennai



Annexure – I (Contd.)

Name of the Office	Event Details	Date	Venue
Chennai	Regional Committee Meeting	February 01, 2014	Chennai
Chennai	Organised Exporters meet with Government Official and Bankers	February 01, 2014	Chennai
Chennai	Attended a meeting of the Sub-Committee of State Level Bankers' Committee for export promotion organised by Indian Overseas Bank	March 19, 2014	Chennai
Hyderabad	A Session on Export Awareness Programme to create awareness on exports and the role of EEPC India	June 10, 2013	Hyderabad
Hyderabad	Road Show on India Engineering Sourcing Show (IESS) 2014	July 25, 2013	Hyderabad
Hyderabad	Seminar on Opportunities at the India Engineering Sourcing Show (IESS) 2014 in association with MSME	October 29, 2013	Hyderabad
Jalandhar	Organized meeting of Hand Tools exporters regarding collection of data for Duty Drawback Rates	April 18, 2013	Jalandhar
Jalandhar	Md. Khan, Commercial Consular, Embassy of Bangladesh in New Delhi and Dr. Harish of Paramount Exhibitor visited Jalandhar office and discussed bilateral trade and intensity of industry to supply goods to Bangladesh	May 20, 2013	Jalandhar
Jalandhar	Organised meeting with Shri Hemant Verma, UNIDO and Hand Tools member-exporters regarding cluster development and other technical issues in Hand Tools industry. Shri M. K. Bhandari, Convenor, Hand Tools Panel, EEPC India chaired the meeting	June 13, 2013	Jalandhar
Jalandhar	Organized meeting of high powered Drawback Committee under the Chairmanship of Shri S. Choudhury, officials from DGFT and Customs. Shri M. K. Bhandari, Convenor, Hand Tools Panel, EEPC India was present at this meeting	June 20, 2013	Jalandhar
Jalandhar	Seminar on Doing Business with Luxemburg in association with PHD Chamber of Commerce where Mr. Gaston Stronk, Ambassador of Luxemburg delivered a lecture on opportunities in Luxemburg	June 21, 2013	Jalandhar
Jalandhar	Seminar on Cluster Development for various products in Jalandhar jointly organised with SIDBI, EXIM Bank and PHD Chamber of Commerce	June 28, 2013	Jalandhar
Jalandhar	Organised meeting with Shri Yasvir Mahajan, IAS, Managing Director, PSIEC and Shri Sanjiv Bawa, Executive Director, PSIEC for IESS 2014 and INDEE Vietnam participation	August 01, 2013	Chandigarh



Annexure – I (Contd.)

Name of the Office	Event Details	Date	Venue
Jalandhar	Organised meeting under the Chairmanship of Shri Darshan Singh, Jt. DGFT on infrastructure Development at Port in Jalandhar	August 05, 2013	Jalandhar
Jalandhar	Organised a meeting with Shri Ashok Makkar, Local representative of Western Union and Officials from WU Mumbai to discuss possibility of starting E-commerce for exporters of engineering industry	August 08, 2013	Jalandhar
Jalandhar	Organised meeting with Punjab Pollution Control Board on issues of the industry and advised to control water and air pollution	September 03, 2013	Jalandhar
Jalandhar	Seminar on Doing Business with Vietnam in association with NSIC and ECGC to promote INDEE Vietnam. Mr. N. Guen Tan, Ambassador of Vietnam to India, Ms. Kamna Raj Aggarwalla, Regional Chairperson were present and delivered speech	September 11, 2013	Jalandhar
Jalandhar	Jointly organised a programme in association with MSME, Ludhiana and NRDC, New Delhi on Renewable Energy Resources	November 14, 2013	Ludhiana
Jalandhar	Seminar on Energy saving in MSMEs in association with UNIDO	November 18, 2013	Jalandhar
Jalandhar	Organised meeting with EEPC India members and UCPMA members with Shri Ravi Capoor, Joint Secretary, Ministry of Commerce & Industry, Government of India, regarding massive import of Cycle / Bicycle parts from China	November 26, 2013	Ludhiana
Jalandhar	Export Awareness Programme on IESS 2014 in association with BBNA. Mr. Gurbans Sobti, Trade Commissioner, Consulate General of Canada in Chandigarh addressed the audience	November 29, 2013	Himachal Pradesh
Jalandhar	Export Awareness Programme on Role of EEPC in promotion of exports from India. Mr. M. S. Dhillon, Jt. DGFT was attended this programme and appreciated the efforts of EEPC India	January 23, 2014	Jalandhar
Jalandhar	Attended a programme at Agriculture University, Ludhiana to promote EEPC events – INDEE Myanmar	January 25, 2014	Ludhiana
Jalandhar	Seminar on 'Doing Business with Canada'. Mr. Gurbans Sobto, Trade Commissioner of Canada and Mrs. Kamna Raj Aggarwalla, Regional Chairperson were also present	March 21, 2014	Jalandhar
Kolkata	Export Awareness Seminar & Technical Session on	May 10, 2013	Imphal



Annexure – I (Contd.)

Name of the Office	Event Details	Date	Venue
	Export Documentation and Documentary Credit in association with Government of Manipur and ICICI Bank		
Kolkata	Export Awareness Seminar with Focus on IESS 2014 jointly with NSIC Ltd., Durgapur and Sub-DIC Durgapur	June 19, 2013	Durgapur
Kolkata	Workshop on “Hedging with Currency Derivatives” jointly with MCX-SX and Emkay Global	July 05, 2013	Kolkata
Kolkata	Organized meeting with members regarding focus on INDEE Vietnam 2013 and IESS 2014	July 31, 2013	Kolkata
Kolkata	Export Awareness Seminar with Focus on IESS Vietnam 2013 and INDEE 2014 jointly organized with AIADA	August 02, 2013	Jamshedpur
Kolkata	Export Awareness Seminar with Focus on IESS Vietnam 2013 and INDEE 2014 organized jointly with Chhatisgarh State Industrial Development Corporation Ltd.	August 13, 2013	Raipur
Kolkata	Organized meeting with MSME, Government of India on India Pavilion at Bulgaria 2013	August 30, 2013	Kolkata
Kolkata	Attended Banking Conclave 2013 organized by FICCI and EXIM Bank where Shri Anupam Shah, the then Sr. Vice Chairman were the Guest Speaker	August 30, 2013	Kolkata
Kolkata	Interactive Session with new members and members of MSME, Government of India regarding India Pavilion at Bulgaria 2013 and IESS 2014	August 30, 2013	Kolkata
Kolkata	EEPC India set up Pavilion at MSME Synergy 2013 organized by MSME and Government of West Bengal	September 16-21, 2013	Kolkata
Kolkata	Indian Foundry Association's Annual General Meeting. Shri Anupam Shah, Chairman, EEPC India was the Guest of Honour	October 29, 2013	Kolkata
Kolkata	Organized meeting between Shri A. K. Mauria, Dy. Director General, Ordinance Factory Board with Regional Director regarding IESS 2014	November 06, 2013	Kolkata
Kolkata	Organized meeting with Shri Navin Verma, Secretary, Industries Department, Government of Bihar, Shri S. K. Thakur, Director of Industries, Government of Bihar and Shri S. S. Khadaria of Speercraft on IESS 2014	November 12, 2013	Patna
Kolkata	Organized jointly a programme on Market Yourself Global at SMB Connect Conference with Redefine Marcom Pvt. Ltd., Kolkata	November 19, 2013	Kolkata
Kolkata	Facilitation of Shri Utpal Singh, Traffic Manager,	November 28, 2013	Kolkata



Annexure – I (Contd.)

Name of the Office	Event Details	Date	Venue
	Kolkata Port Trust		
Kolkata	Interactive session on Central Excise, Customs & Service Tax with NOMOS	December 07, 2013	Kolkata
Kolkata	Interactive meeting on setting up of National Occupational Standards for light engineering segments	December 11, 2013	Kolkata
Kolkata	Workshop on 'Facilitating Technology Acquisition'	December 19, 2013	Kolkata
Kolkata	Organized Export Risk Management Conclave 2013-14. Shri Ravi Sehgal, Vice Chairman, EEPC India was attended and delivered speech	December 20, 2013	Kolkata
Kolkata	Meeting with Ambassador of the Republic of Poland in India in connection with India Show Poland	January 16, 2014	Kolkata
Kolkata	Seminar on 'Doing Business with Poland' on the occasion of the First Road Show on India Show at ITM Poland	February 14, 2014	Kolkata
Kolkata	Organized Regional Committee Meeting	February 14, 2014	Kolkata
Kolkata	Panel discussion on SME Growth Series : Exploring Newer Markets. Shri Anupam Shah, Chairman, EEPC India was one of the Panelists at this discussion	February 28, 2014	Kolkata
Mumbai	Organised New Members Meet	April 05, 2013	Mumbai
Mumbai	Meeting with Mr. Hector Cueva, Consul General, Consulate General of Ecuador; Priscila Moscoso Meiller, Trade Officer Institute for Export and Investment Promotion at Office of the Consulate General of Ecuador towards Discussion on IESS 2014 participation of Ecuador, Focus country pavilion	June 25, 2013	Mumbai
Mumbai	Meeting with Mr. Vijay S Jasuja , Trade & Investment Adviser, UK Trade & Investment, British Deputy High Commission at British Deputy High Commission office towards discussion on IESS 2014 participation of UKTI	June 25, 2013	Mumbai
Mumbai	Meeting with Mr David Wiid, Consul-Political, The Consulate General of the Republic of South Africa towards discussion on IESS 2014 participation of SAF as Partner Country for booking space	June 26, 2013	Mumbai
Mumbai	Meeting with Ms J Pereira, Manager, Indo-Belgian-Luxembourg Chamber of Commerce & Industry towards discussion on IESS 2014 participation of Belgium as Partner Country for booking space	June 27, 2013	Mumbai



Annexure – I (Contd.)

Name of the Office	Event Details	Date	Venue
Mumbai	Meeting on Trade with Central, Eastern & Southern Africa chaired by Shri J. K. Babla, Chairman through Video Conferencing to other regions	July 02, 2013	Mumbai
Mumbai	IESS meeting chaired by Shri Rakesh Shah, Chairman PED through video conferencing	July 03, 2013	Mumbai
Mumbai	Meeting on Trade with ASEAN countries chaired by Shri P. K. Shah through video conferencing	July 04, 2013	Mumbai
Mumbai	Meeting with Nilesh Joshi, Italian Machinery Desk in India, The Indo-Italian Chamber of Commerce and Industry and Mr. J Almeida, Manager, PR & Exhibitions at Office of Indo-Italian Chambers for discussion on IESS 2014	July 05, 2013	Mumbai
Mumbai	Meeting with Indo-Vietnam Chamber of Commerce : Mr. Jitendra Sanghvi, Executive Secretary at IMC office, Churchgate for discussion on INDEE VIETNAM, and also participation of IVCCI at IESS 2014	July 11, 2013	Mumbai
Mumbai	Meeting with the Argentina Consulate for discussion on IESS 2014	July 11, 2013	Mumbai
Mumbai	Organised New Member Meet	July 12, 2013	Mumbai
Mumbai	Meeting with Mrs. Maria Teresa Pessoa, Consul General, Consulate General of Brazil in Mumbai & Mr. F .S. Almeida Sousa at Office of the Brasil Consulate for discussion on IESS 2014 participation and request to take up space for a country pavilion	July 31, 2013	Mumbai
Mumbai	Seminar on Indian Aerospace and Defence Opportunity & IESS 2014	August 23, 2013	Pune
Mumbai	Seminar on Doing Business with Vietnam & INDEE Vietnam	September 03, 2013	Mumbai
Mumbai	Meeting with Shiv Om Brass, Hitech Extrusion, Metal Mech Engineering, West Coast Extrusion and Everest Overseas for promotion of IESS-2014	September 09, 2013	Jamnagar
Mumbai	Meeting with Rajhans Metals Pvt. Ltd., Angel Turnomatic, Abhi Metals, Peshavaria Exports, Akshar Metals for promotion of IESS-2014	September 10, 2013	Jamnagar
Mumbai	Meeting with Toshee Industries Pvt. Ltd., Patel Brass Parts Industries, Global Extrusion Pvt. Ltd., Khandelwal Brass Components, Ankita Brass Components for promotion of IESS-2014	September 11, 2013	Jamnagar
Mumbai	Meeting With Ashutosh Rubber Pvt. Ltd., Adico	September 12,	Rajkot



Annexure – I (Contd.)

Name of the Office	Event Details	Date	Venue
	International, Amtech Investment Casting Pvt. Ltd., Ranjan Industries, Vinit Engineering, JK Machine Tools for promotion of IESS-2014	2013	
Mumbai	Press Conference on Managing Challenges of Currency Fluctuations and Involvement of States in Export Promotion with an objective to revive exports at ITC GRAND CENTRAL, Mumbai on 'Export Revival Strategy', Devaluating Rupee, Role of the manufacturing in engineering exports by EEPC INDIA and Ministry of Commerce & Industry, Govt. of India	September 12, 2013	Mumbai
Mumbai	Seminar on Export Incentives & Business Opportunities at IESS 2014	September 13, 2014	Rajkot
Mumbai	Meeting With Om Engineering, Sun Forge Pvt. Ltd., for promotion of IESS-2014	September 14, 2013	Rajkot
Mumbai	Meeting with Mr. Jitendra Sanghvi, Executive Secretary, Indo-Vietnamese Chamber of Commerce and Industry at IMC, Mumbai for Discussions on Metalex Vietnam and participation of IVCCI at the Korea Machinery Fair	September 24, 2013	Mumbai
Mumbai	Visit of IIFT's student at EEPC India, Mumbai	September 25, 2013	Mumbai
Mumbai	Organized Regional Committee Meeting	September 25, 2013	Mumbai
Mumbai	Meeting of the Core group of Pumps Panel. Other offices were connected through video conferencing	September 27, 2013	Mumbai
Mumbai	Organised New Members Meet	October 11, 2013	Mumbai
Mumbai	Meeting with M/s. Mini Iron & Steel Pvt. Ltd., M/s. Vidhi Minerals & Alloys Pvt. Ltd. & M/s. Sanvijay Rollings, Bajaj Steel Industries Ltd., Nagpur Krishna Machines Tools, Nagpur for promotion of IESS-2014	October 14, 2013	Nagpur
Mumbai	Meeting with M/s. Paramount Conductors, Tinsley Anro Steel, Amitasha Enterprizes, KGV Alloy Conducts, Nagpur for promotion of IESS-2014	October 15, 2013	Nagpur
Mumbai	Seminar on Doing Business with CIS and Business Opportunities in IESS 2014	October 16, 2013	Nagpur
Mumbai	"Fostering and Developing EU & India Cluster Cooperation" at conference hall of FIEO, W.R. for promoting international cluster cooperation for the benefit of SMEs	October 23, 2013	Mumbai



Annexure – I (Contd.)

Name of the Office	Event Details	Date	Venue
Mumbai	Meeting with Mittal Appliances, Dee Tee Industries Ltd., Vailant Electricals Pvt. Ltd., Namco Industries Ltd., Bagree Alloys Ltd., Indore for promotion of IESS-2014	October 23, 2013	Nagpur
Mumbai	Meeting with M/s. Siddarth Tubes Pvt. Ltd., Shree Ameya Electricals Pvt. Ltd., Orient Wire Ropes Pvt. Ltd., Unique Tools Pvt. Ltd., Chetak Auto Engineering Pvt. Ltd., Indore for promotion of IESS-2014	October 24, 2013	Nagpur
Mumbai	Meeting with M/s. Mimani Wires Pvt. Ltd., Shakti Pumps, Mangla Engineering, Darling Pumps, Fluidomat Ltd., Indore for promotion of IESS-2014	October 25, 2013	Nagpur
Mumbai	Attended National Day of Ecuador held on MCA, BKC for networking dinner for promotion of IESS-2014	October 25, 2013	Nagpur
Mumbai	Seminar on Doing Business with LAC and Business Opportunities in IESS 2014	October 26, 2013	Indore
Mumbai	Meeting with the Mr Masood e Khaleghi, the Consul General of the Islamic Republic of Iran along with Ms Kumi Kotwal, President , India Iran Chamber of Commerce and Industry for delegate mobilization for IESS 2014	November 11, 2013	Mumbai
Mumbai	Interactive meeting with high profile business delegation from Russia at WTC for delegate mobilization for IESS 2014	November 13, 2013	Mumbai
Mumbai	Meeting with Mr Alejandro, Hon'ble Consul General of Consulate General of Argentina in Mumbai and Mr. Juan I. Zurita, Under Secretariat for Investment Development and Trade Promotion, Ministry of Foreign Affairs and Worship for delegate mobilisation for IESS 2014	November 13, 2013	Mumbai
Mumbai	Seminar on Doing Business with African Countries and Business Opportunities at IESS 2014	November 13, 2014	Nashik
Mumbai	Seminar on Export Incentives & Business Opportunities at IESS 2014	November 22, 2013	Kolhapur
Mumbai	Seminar on Export Facilitation to Manufacturers and Traders & Business Opportunities at IESS 2014	November 28, 2013	Vasai
Mumbai	Seminar on Export Facilitation by EEPC India, ECGC and MSME & Business Opportunities at IESS 2014	December 20, 2013	Aurangabad
Mumbai	Meeting with Mr. Masood e Khaleghi, the Consul General of the Islamic Republic of Iran in Mumbai and Mr. Ghulam Ali, in charge of Iran delegation from Iran	January 02, 2014	Mumbai



Annexure – I (Contd.)

Name of the Office	Event Details	Date	Venue
	Consulate for discussion on new delegates from Iran for IESS 2014 apart from the sponsored delegates already registered and also discussion on their stay, Iran forum and B2B		
Mumbai	Press Conference on major outsourcing effort by EEPC India to boost engineering exports to make up for domestic deceleration in manufacturing which is a major concern for the Indian economy	January 15, 2014	Mumbai
Mumbai	Visit of Students from University of Petroleum & Energy Studies (UPES), Dehradun	February 06, 2014	Mumbai
Mumbai	Organised New Members Meet and Niryat Bandhu Initiative by DGFT's Office	February 13, 2014	Mumbai
Mumbai	Meeting with King of Bahrain & Bahraini Business Delegates	February 21, 2014	Mumbai
Mumbai	Workshop on Anti-Dumping and Counter Vailing Duty (CVD) Investigation	February 21, 2014	Mumbai
Mumbai	Seminar on Getting Ready for Sustainable Exports	March 06, 2014	Mumbai
Mumbai	Organised Regional Committee WR meeting	March 08, 2014	Mumbai
Mumbai	Seminar on Business Opportunities in Poland and India Show Poland	March 25, 2014	Pune
New Delhi	Meeting with Mr. Naveen Mahajan, Chairman, RICCO regarding Export Incentives and other benefit provided by EEPC India under Government of India Scheme	May 28, 2013	Jaipur
New Delhi	Organised Export Awareness Conference and opportunities in IESS 2014 in association with MSME Technology Development Centre, Nagaur and Hand Tools Industries Association, Nagaur. Additional DGFT was the Chief Guest	May 29, 2013	Nagaur
New Delhi	Organized 2nd African Ambassadors Interactive Round Table Forum on 'Building Partnership with India Engineering and Manufacturing Sector'	July 16, 2013	New Delhi
New Delhi	Organized meeting with Shri Ravindra Singh, General Secretary, Laghu Udyog Bharati, U.P. and Industry members in presence of Export Promotion Bureau regarding Focused Linked Market Scheme and other benefits	July 29, 2013	Lucknow
New Delhi	Organized meeting with Heads of Trade Associations of Delhi-NCR for IESS 2014	July 30, 2013	New Delhi



Annexure – I (Contd.)

Name of the Office	Event Details	Date	Venue
New Delhi	Organized Pacific Alliance Interactive Session on 'Exploring New Trade Avenues'	July 30, 2013	New Delhi
New Delhi	Organized Design Awareness Seminar on Engineering Goods Industry at Sahibabad Industrial Association Chamber in association with PHD Chamber and National Institute of Design	August 01, 2013	Sahibabad
New Delhi	Organized 2nd CIS Ambassadors' Interactive Round Table Forum on 'Building Partnership with Indian engineering and manufacturing industry from CIS region'	August 13, 2013	New Delhi
New Delhi	Awareness programme on Export Documentation and Procedure Programme organized by Process and Product Development Centre, Agra and Ministry of MSME at Noida	September 28, 2013	Sahibabad
New Delhi	Organised meeting with Dr. K. L. Jain, Secretary General, Rajasthan Chamber of Commerce and Industry along with members for international exhibition and mobilization of participation in IESS 2014	October 01, 2013	Jaipur
New Delhi	Export Awareness Conference and opportunities in IESS 2014 in association with Laghu Udyog Bharati, Lucknow. Hon'ble Minister of State for Industries and Export Promotion was the Chief Guest. More than 100 entrepreneurs attended the event	October 04, 2013	Lucknow
New Delhi	Organised meeting with Shri Opal Agarwal, Secretary, Alwar Chamber of Commerce for RICCO based industry participation in IESS and other foreign exhibition	October 14, 2013	Alwar
New Delhi	Organized Export Awareness Conference and Opportunities in IESS 2014 in association with Agra Iron Founder's Association and Factory Owners Association of Agra. MSME Technology Development Institute, Agra played a pivotal role to inculcate information amongst the foundry industry about IESS 2014	October 25, 2013	Agra
New Delhi	Seminar on 7th India Energy Summit 2013 – Energy : Engine for Indian economy	November 14, 2013	New Delhi
New Delhi	Seminar on Doing Business with Africa Conclave and opportunities at IESS 2014 in association with Bhiwadi Manufacturers Association and Alwar Chamber of Commerce. Mr. Mongy Badr, Minister Plenipotentiary, Embassy of the Arab Republic of Egypt and Mr. Virendra Singh, Joint DGFT were the key speakers	November 15, 2013	Bhiwadi
New Delhi	Road Show / Presentation in Faridabad at export documentation training organized in association with MSME	November 23, 2013	Faridabad



Annexure – I (Contd.)

Name of the Office	Event Details	Date	Venue
New Delhi	Organized programme on SME Growth Series. Shri R. P. Sehgal, Vice Chairman, EEPC India was one of the four business Panelists including sponsor-DHL	November 29, 2013	Gurgaon
New Delhi	Seminar on 'Excise and Service Tax for MSME' coincided with 'Opportunities in IESS 2014, in association with Indian Industry Association (Noida Chapter)	November 30, 2013	Noida
New Delhi	Export Awareness Conference and opportunities in IESS 2014 in association with Indian Industries Association, Muzaffarnagar Chapter in Solitaire, Mozaffarnagar	December 06, 2013	Muzaffar-nagar
New Delhi	Organised one-to-one Round Table with the members of FISME for mobilization of INDEE 2014 in Myanmar	December 30, 2013	New Delhi
New Delhi	Organised Seminar where PPT presentation on 'How to start Export of engineering products, markets available and methodology' including IESS 2014	January 11, 2014	Gurgaon
New Delhi	Organised one-to-one Round Table with the members of FISME for mobilization of INDEE 2014 in Myanmar.	February 14, 2014	New Delhi
New Delhi	Meeting with Executive Committee of Gurgaon Industries Association (GIA) for seeking an regular communication network with their members for different promotional activities	February 21, 2014	Gurgaon
New Delhi	Meeting with Jaipur Founders Association members at Universal Foundry, VKIA Jaipur for Hannover Messe 2014	March 01, 2014	Jaipur
New Delhi	Organised MSME Certification Class Room	March 14, 2014	Faridabad
New Delhi	Organized one-to-one Round Table with the members of FISME for mobilization for India Show ITM Poland	March 20, 2014	New Delhi
New Delhi	Seminar on Business Opportunities in Poland in association with Embassy of Republic of Poland in New Delhi. Mr. Zbigniew Magdziarz, Counsellor and Mr. Jan Kucharz, First Secretary were present	March 27, 2014	New Delhi
New Delhi	Export Awareness Seminar in association with PHD Chamber of Commerce & Industry at Yamunagar, Rohtak and Bahadurgarh	March 29, 2014	New Delhi



Annexure – II

Details of Meetings with Government Officials/ Agencies/Open House Meeting

held during the year 2013-14

Eastern Region

- Interactive Session with Dr. L B Singhal, Additional Director General of Foreign Trade, Kolkata on April 26, 2013.
- Meeting with Shri Deepak Chandra, Dy. Director, MSME, Ministry of Commerce & Industry, Government of India regarding International Technical Fair 2013 at Bulgaria and IESS 2014 at Office of the Development Commissioner, MSME, Kolkata on August 20, 2013.
- Meeting with Shri A. P. Singh, IAS, Principal Secretary, Department of Commerce & Industry, Government of Jharkhand and Ms. Puja Singhal, Director of Industries, Government of Jharkhand along with HEC, Mecon Ltd. on INDEE Vietnam 2013 and IESS 2014 at Ranchi on August 22, 2013.
- Meeting with Dr. Krishna Gupta, IAS, Managing Director, WBIDC regarding IESS 2014 at WBIDC Office, Kolkata on September 04, 2013.
- Meeting with Shri Panchanan Dash, Secretary, MSME Department, Government of Odisha on INDEE Vietnam 2013 and IESS 2014 at Bhubaneswar on September 05, 2013.
- Meeting with Shri Rajiv Sinha, IAS, Principal Secretary, MSME&T, Shri Hitesh Mohan, Secretary, Technical Education, Shri Amal Roychoudhury, Secretary, Labour Department, Government of West Bengal regarding Skill Development of MSME&T Department, Government of West Bengal at Kolkata on September 10, 2013.
- Interactive Session with Shri Ravi Capoor, Joint Secretary, Ministry of Commerce & Industry, Government of India at Kolkata on November 22, 2013.
- Meeting with Shri Sadhan Biswas, Addl. Commissioner, Sales Tax and Shri Aloke Mitra, Addl. Commissioner, Sales Tax regarding pending VAT refund claims at Kolkata on January 03, 2014.
- Meeting with Shri Sadhan Biswas, Addl. Commissioner, Sales Tax on pre-assessment pending VAT refund claims at Kolkata on January 09, 2014.
- Meeting with Smt. Kameswari Subramanian, Chief Commissioner, Central Excise & Service Tax

regarding pending MODVAT refund at Kolkata on January 28, 2014.

- Meeting with Shri Binod Kumar, VAT Commissioner and Shri Sadhan Biswas, Addl. Commissioner on pre-assessment refund of VAT at Kolkata on February 19, 2014.
- Interactive Session with Shri Sanjiv Nandwani, Development Commissioner, Falta Special Economy Zone at Falta on March 04, 2014.
- Interactive Session on March 21, 2014 at Kolkata with Shri Rajeev Kher, Secretary, Ministry of Commerce & Industry, Government of India. Shri Ravi Capoor, Joint Secretary, Ministry of Commerce & Industry and Dr. L. B. Singhal, Addl. DGFT were also present.

Western Region

- Interactive Session with Shri Anil Kumar Singh, Jt. DGFT, Ahmedabad on May 03, 2013.
- Meeting with Government of Gujarat at Gandhinagar on July 08, 2013 for IESS 2013 and Regional Award.
- Attended EFCM meeting at DGFT Office on July 23, 2013.
- Regional Sub-Committee for Quality Control (RSCQC) meeting held on October 17, 2013 in the Conference Hall at office of the Addl. Director General of Foreign Trade, Mumbai.
- Meeting with Chief Commissioner on October 31, 2013 at Nhava Sheva, JNPT regarding issues related to drawback on Brass items.
- Meeting with Commissioner Exports on November 13, 2013 at Air Cargo Customs to take up the matter of Tata Steel regarding exemption of BG under EPCG Licence.
- Export Facilitation Committee Meeting on Trade Facilitation on January 10, 2014 under the Chairpersonship of Dr. Kavita Gupta, Additional DGFT, Mumbai.
- Export Facilitation Committee Meeting on Trade Facilitation held on February 28, 2014 under the Chairpersonship of Dr. Kavita Gupta, Additional DGFT, Mumbai.

Northern Region

- Meeting with Shri Virendra Singh, Joint DGFT, Jaipur regarding Export Awareness Programme and problem faced by Rajasthan based engineering exporters on May 28, 2013.
- Organized meeting with Shri Darshan Singh, Joint



DGFT and Customs officials at Wagha Border check post, Amritsar with regard to issues related to infrastructure development as per advice of Ministry of Commerce & Industry, Govt. of India on July 24, 2013 at Amritsar. AC Customs and officials of Central Warehousing Corporation also attended the meeting.

- Meeting with Shri Mukul Singhal, Principal Secretary, MSME and Export Promotion Department, U.P. regarding IESS State Partner and MSME Conference jointly organised by Sahibabad Industry Association and EEPC India on July 18, 2013.
- Meeting with Shri Bhagwat Saran Gangwar, Hon'ble Minister for MSME and Export Promotion Department, Government of Uttar Pradesh for Partner State in IESS 2014 on July 29, 2013.
- Meeting with Shri V. Ramachandra, Director General, RDSO, Ministry of Railways and Executive Directors of RDSO for participation of RDSO at IESS 2014 and Vendor Development Programme during IESS on July 29, 2013.
- Meeting with Shri Virendra Singh, Joint DGFT Rajasthan and Investment Promotion Bureau to discuss State Export Promotion Award and activities of EEPC India at Jaipur on October 01, 2013.
- Meeting with Shri Ravi Capoor, Joint Secretary, Ministry of Commerce & Industry, Government of India, New Delhi regarding Bicycle Industry and promoting business in CIS countries in association with UCPMA, CICU at Ludhiana on November 26, 2013.
- Meeting with DGFT in association with CII Chandigarh regarding reviewing FTP at Chandigarh on March 07, 2014.

Southern Region

- Meeting with Ministry of Heavy Industry and IIT, Chennai regarding focus on Machine Tools sector for technological intervention on June 29, 2013.
- Interactive session with Shri Sumanta Chaudhuri, IAS, Joint Secretary, Department of Commerce, Ministry of Commerce & Industry, Government of India regarding market-linked Focus Product Scheme and target the untapped market and other important issues raised by the exporters at Coimbatore on November 02, 2012.
- Interactive session with Shri Sumanta Chaudhuri, IAS, Joint Secretary, Department of Commerce, Ministry of Commerce & Industry, Government

of India on Skill Development Programme at Coimbatore on November 03, 2012.

- Organized a Stake Holders meeting with Shri N. Ramakrishnan, Deputy Secretary, Ministry of Commerce & Industry, Government of India in association with SIEMA to involve in the initiative of the Commerce Ministry in promoting branding of India engineering products in the global arena.

Annexure – III

Training Programme Organized during the year 2012-13

Eastern Region

- Programme on Service Tax on June 28, 2013.
- Programme on Payment Risks, Letters of Credit and UCP 600 on July 19, 2013.

Southern Region

- Customs process in Imports and Banking Process in Exports at Coimbatore on April 06, 2014.
- Foreign Trade Policy with focus on latest amendments on June 05, 2013.
- Incentives for Export & Import with Documentation Procedure on December 07, 2013.
- Business Opportunities for Export of Engineering products in association with Coimbatore District Small Scale Industries Association at Coimbatore on December 16, 2013.
- Focus Markets and Focus Products on December 21, 2013.
- Service Tax for Export and Import – Formalities and Documentation Procedure on January 04, 2014.
- Impact on Excise in Export Process and Excise Formalities on January 25, 2014.
- Freight Forwarding for Imports and Exports with documentation on March 22, 2014.

Western Region

- Training Programme on Payment Risks, Letters of Credit & UCP 600 at Mumbai on July 19, 2013.



Annexure IV

Details of Panel Meetings Held during 2013-14

Sl. No.	Name of the Panel	Date of Meeting	Place of Meeting
1.	Motor Vehicles excl. Two Wheelers and Three Wheelers etc. (P-06)	17.04.2013 03.11.2013	Chennai Chennai
2.	Sanitary Castings (P-20)	23.04.2013 23.07.2013 07.08.2013 17.12.2013	Kolkata Kolkata Kolkata Kolkata
3.	Other Steel Products – all types (P-19)	24.05.2013	Kolkata
4.	Fabricated Steel Structures incl. Transmission Line Tower (P-16)	27.06.2013 26.03.2014	Kolkata Kolkata
5.	Fasteners – all types (P-27)	08.07.2013 20.12.2013	Jalandhar Ludhiana
6.	Mica and other Mineral based Products (P-32)	13.07.2013 03.01.2014	Kolkata Kolkata
7.	Electric Power Machinery, Switchgear and Controlgear incl. Cable, Conductor, Cable/conductor Accessories and Industrial Storage Batteries (P-10)	22.07.2013	Mumbai
8.	Machine Tools (P-14)	23.10.2013	Bangalore
9.	Instruments - all types (P-35)	24.09.2013	New Delhi
10.	Stainless Steel Houseware Products (P-38)	20.11.2013	Mumbai
11.	Pumps – all types (P-28)	15.05.2013 31.01.2014	Chennai Chennai
12.	Hand Tools (P-15)	18.12.2013	Jalandhar
13.	Construction and Earthmoving Machinery incl. Cranes, Hoists, Mining Equipments and Tractors for Construction and Earthmoving purpose (P-30)	20.02.2014	Kolkata
14.	Railway Rolling Stock & Components, Signaling Equipments & other Transport Equipments including Air-crafts, Ship building & repairing etc. (P-36)	21.02.2014	Kolkata
15.	Ferrous Industrial Castings (P-21)	06.03.2014	Kolkata
16.	Steel Pipes, Tubes and Fittings thereof (P-17)	19.02.2014	Chennai
17.	Project Exports (P-29)	28.03.2014	Kolkata



LIST OF WORKING COMMITTEE MEMBERS [2013-14]

Sl.No.	Name of Members & Address	Name of the Panel
1.	Vacant– to be nominated	Renewable Energy Equipments
2.	Shri Sohil Marwaha General Manager (Exports) M/s. Wilson Engineering Works 9-10-11 Neelam Bldg. 108, R. G. Thadani Road, Worli Mumbai 400 018	Heavy Industries – Industrial Machinery for Paper, Cement, Chemicals and Textiles
3.	Shri Anoop Marwaha Partner M/s. Marston Industries 9-10-11 Neelam Bldg. (Ground Floor) 108, R. G. Thadani Road, Worli Mumbai 400 018	Food Processing Machinery
4.	Shri Siddharth Shah CEO M/s. Nevatia Udyog 20, Maharshi Debendra Road Kolkata 700 007	Agricultural Machinery
5.	Shri Amrutlal B. Bhimani Chairman & Mg. Director M/s. Dynamic Engineering Co. (P) Ltd. 268/269, G.I.D.C. Wadhwan City 363 035 (Gujarat)	Other Industrial Machinery
6.	Vacant	Heavy & Light Motor Vehicles
7.	Shri Sarabhjit Singh Bhasin Partner M/s. Jagpal Industries 37, Barrister Nath Pai Marg Cotton Green, Mumbai 400 033	Auto Parts – Electrical and Others
8.	Shri Satish Kumar Dhanda Partner M/s. Sadem Industries 32 Club Road, Ludhiana 141 001	Bicycles Parts and similar products
9.	Mr. Khalid Khan C.E.O. M/s. Geco Trading Corporation 102, Janki Centre, Veera Desai Road Andheri (West), Mumbai 400 053	Internal Combustion Engines
10.	Shri C D Shah Export Executive M/s. Morgain Inc. 14/B, Nahar & Seth Industrial Estate LBS Marg, Bhandup (W) Pannlal Silk Mill Compound, Mumbai 400 078	Electrical Machinery



Sl.No.	Name of Members & Address	Name of the Panel
11.	Shri Aman Chadha Partner M/s. Harvinder & Co. Nikko House 399 Vithalbhai Patel Road, Mumbai 400 004	Two Wheelers and Three Wheelers
12.	Shri Sunil Krishna Khaitan CMD M/s. Khaitan Electricals Ltd. Everest House (20th Floor) 46C, J. L. Nehru Road, Kolkata 700 071	Electrical and Home Appliances
13.	Shri Pankaj Chadha Partner M/s. Jyoti Steel Industries Opp. Gaiety Galaxy Cinema Kakad Bhavan (4th Floor) 30th Road, Bandra (W), Mumbai 400 050	Iron and Steel
14.	Shri K. R. Pandian Partner & CEO M/s. Sharp Tools 9/10 Sitra Road, Sharp Nagar Kalappatti, Coimbatore 641 048, Tamil Nadu	Machine Tools
15.	Shri Man Karan Bhandari Managing Partner M/s. Ambika Overseas Ambika House Model House Road Basti Sheikh, Jalandhar 144 002	Hand Tools
16.	Shri Arun Kumar Garodia Managing Director M/s. Corona Steel Industry (P) Ltd. P-34, India Exchange Place Shah House (3rd Floor), Kolkata 700 001	Fabricated Steel Structures including Transmission Line Towers
17.	Shri Ramesh Kumar Mutha Director M/s. Mohan Mutha Exports Pvt. Ltd. No. 109, Vellala Street, Purusawalkam Chennai 600 084	Steel Pipes, Tubes and Fittings thereof
18.	Shri Jaspal Singh Bhasin Partner M/s. ASB International 37, Barrister Nath Pai Marg Cotton Green, Mumbai 400 033	Steel Wire, Wire Products and Cables
19.	Shri L. P. Gupta Managing Director M/s. Eastern Anticorrosives Ltd. Vidyasagar Sarani Kumarpur, Asansol 713 304 West Bengal	Bright Bars and other misc. products



Sl.No.	Name of Members & Address	Name of the Panel
20.	Shri S. S. Kejriwal Director M/s. Kiswok Industries Pvt. Ltd. Draupadi Mansion (1st Floor) 11, Brabourne Road, Kolkata 700 001	Sanitary Castings including Builders' Hardware
21.	Shri R. P. Sehgal Managing Director M/s. Carnation Industries Ltd. 222, A.J.C. Bose Road, 1st Floor Room No. 4 & 5, Kolkata 700 017	Ferrous Industrial Castings
22.	Shri Avinash Gupta Managing Director M/s. R. N. Gupta & Co. C-55, Focal Point, Ludhiana 141 010	Steel Forgings – all types
23.	Shri Tushar Dalmia Director M/s. Anvil Cables Pvt. Ltd. 20, Ballygunge Circular Road Suket Apartments, 5th Floor Kolkata 700 019	Aluminium and Manufactures thereof (other than Castings)
24.	Shri Sukhvinder Singh Bhasin Partner M/s. B S International (Bombay) 37, Barrister Nath Pai Marg Cottongreen, Mumbai 400 033	Other Non-Ferrous Metals & manufactures thereof (Other than Aluminium)
25.	Shri Kuldip Singh Chadha CEO M/s. Indo Nikko Industries Nikko House 399, V.P. Road, Mumbai 400 004	Design, Technical and Consultancy Services
26.	Shri Chandubhai C. Udeshi Chairman M/s. Metro Exporters (P) Ltd. Kakad Chamber 132, Dr. Annie Besant Road, Worli Mumbai 400 018	Super Star/Star/Trading and Export House
27.	Mrs. Kamna Raj Aggarwalla Partner (Director Marketing) M/s. GDPA Fasteners GDPA House Near Railway Godowns Jalandhar City 144 004	Fasteners - all types
28.	Shri Mahesh K. Desai MD & CEO M/s. Meera & Ceiko Pumps Pvt. Ltd. 1-7-1056/ A&B, Industrial Area Azamabad, Hyderabad 500 020 (A.P.)	Pumps - all types



Sl.No.	Name of Members & Address	Name of the Panel
29.	Shri P. K. Shah Director M/s. Nipha Exports (P) Ltd. 48, Ganga Jamuna Apartments 28/1, Shakespeare Sarani Kolkata 700 017	Projects Export
30.	Shri Rakesh Shah Partner M/s. Nipha Enterprises 48, Ganga Jamuna Apartments 28/1, Shakespeare Sarani Kolkata 700 017	Construction and Earthmoving Machinery
31.	Shri Rajesh Kumar Sonthalia CEO M/s. S. R. Enterprise 4/1A, Jagmohan Mullick Lane Kolkata 700 007	Free Trade Zone and 100% Export Oriented Units
32.	Shri M. L. Rajgarhia Chairman & Mg. Director M/s. Mica Manufacturing Co. (P) Ltd. 3C, Camac Street, Kolkata 700 016	Mica and other Mineral based products
33.	Shri Tarvinder Singh Bhasin Partner M/s. Bharat Parabolic Springs Pvt. Ltd. 37, Barrister Nath Pai Marg Cotton Green, Mumbai 400 033	Office Equipment and similar products
34.	Shri Krishnanlal Dhingra Managing Director M/s. Snowdrop Engineering Pvt. Ltd. C/1-51, 18C, Elco Arcade 46, Hill Road, Bandra West Mumbai 400 050	Small & Cutting Tools
35.	Shri C. S. Shukla Director M/s. Paramount Surgimed Ltd. 31C, Pocket-B, Siddhartha Extension New Delhi 110 014	Industrial & Scientific Instruments
36.	Shri Anupam Shah Director M/s. Nipha India (P) Ltd. 48, Ganga Jamuna 28/1, Shakespeare Sarani, Kolkata 700 017	Railway and related products and equipment
37.	Shri Surendra Agarwal CEO M/s. Alloys Metals (India) 7, Clyde Row, Hastings 1st Floor, Flat No. 6, Kolkata 700 022	Ferro Alloys



Sl.No.	Name of Members & Address	Name of the Panel
38.	Shri Hitendra B. Bhalaria Managing Director M/s. Bhalaria Metal Craft Pvt. Ltd. 401, Soni House, 4th Floor 4th Road, 19 Surana Nagar CHS JVPD Scheme, Vile Parle (E) Mumbai 400 056	Household and Kitchenware
39.	Shri B. D. Agarwal Managing Partner M/s. Calcutta Export Co. 18, R. N. Mukherjee Road, 4th Floor Kolkata 700 001	Builders' Hardware including Hinges, Door Fittings, Locks, Pad Locks etc. of Base Metal
40.	Vacant – to be nominated	Industrial Equipments and Accessories
41.	Vacant – to be nominated	Auto Parts – Suspension, Braking and Drive Transmission
42.	Vacant – to be nominated	Pharmaceutical Machinery, Medical and Surgical Equipments
ASSOCIATE		
43.	Shri Omprakash Agarwal Director M/s. Chirag Castings Pvt. Ltd. Central Plaza, Suite # 808, 8th Floor 2/6, Sarat Bose Road Kolkata 700 020	(EASTERN REGION)
44.	Shri B. N. Agarwal Director M/s. R.B.A. Exports Pvt. Ltd. 2/6 Sarat Bose Road Central Plaza, Suite No. 606, 6th Floor Kolkata 700 020	(EASTERN REGION)
NOMINEE OF GOVERNMENT OF INDIA		
45.	Shri Ravi Capoor Joint Secretary Ministry of Commerce & Industry Department of Commerce Government of India Udyog Bhavan, Room No. 216 New Delhi 110 011	
ALTERNATE		
	Shri N. Ramakrishnan Deputy Secretary Ministry of Commerce & Industry Department of Commerce Government of India Udyog Bhavan, New Delhi 110 011	



NOMINEE OF GOVERNMENT OF INDIA (Contd.)

- | | | |
|-----|--|---|
| 46. | <p>Shri Najib Shah
Joint Secretary (Drawback)
Department of Revenue
Ministry of Finance
Government of India
North Block, New Delhi 110 001</p> | NOMINEE OF GOVERNMENT OF INDIA |
| 47. | <p>Shri Soumen Bagchi
Joint Secretary (ES & ITP)</p> <p>Ministry of External Affairs
Government of India
Jawahar Lal Nehru Bhawan
"A" Wing, Room No. 3057, 3rd Floor
23-D, Maulana Azad Road
New Delhi 110 011</p> | NOMINEE OF GOVERNMENT OF INDIA |
| 48. | <p>Vacant</p> | TOP EXPORTERS NOMINATED BY THE
GOVERNMENT OF INDIA |

MEMBER FROM THE SECRETARIAT

49. Shri B. Sarkar
Executive Director & Secretary
EEPC India
Vandhna Building (4th floor)
11, Tolstoy Marg
New Delhi 110 001

SPECIAL INVITEES

PAST CHAIRMEN

50. Shri Ramesh Maheshwari
Past Chairman, EEPC India
C/o. M/s. Texmaco Limited
Birla Building, 6th Floor
9/1, R. N. Mukherjee Road
Kolkata 700 001
51. Shri Suresh M. Mehta
Past Chairman, EEPC India
Dutta Prasad, 1st Floor
Gamadia Cross Road
Off-Navroje Gamadia Road
Mumbai 400 026
52. Shri G. D. Shah
Past Chairman, EEPC India
C/o: M/s. Nipha Exports (P) Ltd.
48, Ganga Jamuna Apartments
28/1, Shakespeare Sarani
Kolkata 700 017



Sl.No.	Name of Members & Address	Name of the Panel
53.	Shri T. A. S. Balagopal Past Chairman, EEPC India A 404, Manasarovar 19, Third Seaward Road, Valmiki Nagar Chennai 600 041	
54.	Shri R. P. Jhalani Past Chairman, EEPC India M/s. Aarvee Waxpol Tools (India) Pvt. Ltd. 116, Ashirwad Complex D-1, Green Park, New Delhi 110 016	
55.	Shri M. C. Shah Past Chairman, EEPC India M/s. Nipha Exports Pvt. Ltd. 48, Ganga Jamuna Apartments 28/1, Shakespeare Sarani Kolkata 700 017	
OTHERS		
56.	Shri Ishnath Jha Regional Manager (ER) Export Credit Guarantee Corporation of India Limited A.C. Market, 9th Floor 1, Shakespeare Sarani Kolkata 700 001	
57.	Shri Sharad Aggarwal Chairman, Committee on Drawback, Taxation including GST, EEPC India C/o: M/s. Forgings & Chemicals Industries G. T. Road, Bye Pass Near Hotel Ranvir Classic Jalandhar 144 012, Punjab	
58.	Shri Ashok Kumar Mahendru Chairman, Committee on Raw Material, EEPC India C/o. : M/s. Uttam Galva Steels Ltd. Uttam House, 2nd Floor 69, P. D.'Mello Road Carnac Bunder, Masjid Bunder Mumbai 400 009	
59.	Shri Mukul Khandelwal Chairman Committee on Trade with Australia, New Zealand EEPC India M/s. Eastern Anticorrosives Ltd. Vidyasagar Sarani Kumarpur, Asansol 713 304, West Bengal	
60.	Shri P. R. Venkatachalam Chairman Committee on Trade with West Asia, EEPC India C/o: M/s. Metro Exporters Pvt. Ltd. Kakad Chambers 132, Dr. A. B. Road, Worli Mumbai 400 018	



CHAIRMAN/ SR. VICE CHAIRMAN/ VICE CHAIRMAN/ REGIONAL CHAIRMEN/CHAIRPERSON

Shri Anupam Shah (Contact details given under Sl. No. 36)	Chairman EEPC India
Shri Tarvinder Singh Bhasin (Contact details given under Sl. No. 33)	Sr. Vice Chairman EEPC India
Shri R. P. Sehgal (Contact details given under Sl. No. 21)	Vice Chairman EEPC India
Shri Mahesh K. Desai (Contact details given under Sl. No. 28)	Regional Chairman (SR), EEPC India
Mrs. Kamna Raj Aggarwalla (Contact details given under Sl. No. 27)	Regional Chairperson (NR), EEPC India
Shri Arun Kumar Garodia (Contact details given under Sl. No. 16)	Regional Chairman (ER), EEPC India
Shri Pankaj Chadha (Contact details given under Sl. No. 13)	Regional Chairman (WR), EEPC India

DY. REGIONAL CHAIRMEN

EASTERN	1. Shri B. D. Agarwal 2. Shri Girish Kumar Madhogaria	M/s. Calcutta Export Co. M/s. NIF Ispat Limited	Kolkata Howrah	Dy. Regional Chairman Dy. Regional Chairman
NORTHERN	1. Shri Pradeep Kumar Aggarwal 2. Shri Gunit S. Rana	M/s. Spark Engineering Pvt. Ltd. M/s. Gripwell Forgings & Tools	Ghaziabad Jalandhar	Dy. Regional Chairman Dy. Regional Chairman
SOUTHERN	1. Shri R. Seshagiri 2. Shri Y. Hariharan	M/s. Gears & Gear Drives Pvt. Ltd. M/S IGP Engineers (P) Ltd.	Bangalore Chennai	Dy. Regional Chairman Dy. Regional Chairman
WESTERN	1. Shri K. L. Dhingra 2. Shri Anoop Marwaha	M/s. Snowdrop Engineering P. Ltd. M/s. Marslon Industries	Mumbai Mumbai	Dy. Regional Chairman Dy. Regional Chairman



LIST OF COMMITTEE OF ADMINISTRATION MEMBERS (2013-15)

Shri Anupam Shah Director M/s. Nipha India (P) Ltd. 48, Ganga Jamuna 28/1, Shakespeare Sarani Kolkata 700 017	Chairman	Shri P. K. Shah Director M/s. Nipha Exports (P) Ltd. 48, Ganga Jamuna Apartments 28/1, Shakespeare Sarani Kolkata 700 017	Member
Shri Tarvinder Singh Bhasin Partner M/s. Bharat Parabolic Springs Pvt Ltd 37, Barrister Nath Pai Marg Cotton Green Mumbai 400033	Sr. Vice Chairman	Shri S. S. Kejriwal Director M/s. Kiswok Industries Pvt. Ltd. Draupadi Mansion (1st Floor) 11, Brabourne Road Kolkata 700 001	Member
Shri R. P. Sehgal Managing Director M/s. Carnation Industries Ltd. 222, A.J.C. Bose Road 1st Floor, Room No. 4 & 5 Kolkata 700 017	Vice Chairman	Shri K. R. Pandian Partner & CEO M/s. Sharp Tools 9/10 Sitra Road, Sharp Nagar Kalappatti Coimbatore 641 048 Tamil Nadu	Member
Shri Mahesh K. Desai MD & CEO M/s. Meera & Ceiko Pumps Pvt. Ltd. 1-7-1054/ A&B Industrial Area, Azamabad Hyderabad 500 020 (A.P.)	Regional Chairman (SR)	Shri C. S. Shukla Director M/s. Paramount Surgimed Ltd 31C, Pocket-B Siddhartha Extension New Delhi 110 014	Member
Shri Arun Kumar Garodia Managing Director M/s. Corona Steel Industry (P) Ltd. P-34, India Exchange Place Shah House (3rd floor) Kolkata – 700 001	Regional Chairman (ER)	Shri Ravi Capoor Joint Secretary Ministry of Commerce & Industry Department of Commerce Government of India Udyog Bhavan, Room No. 216 New Delhi – 110 011	Member (Govt. Of India Nominee)
Mrs. Kamna Raj Aggarwalla Partner M/s. GDPA Fasteners GDPA House Near Railway Godowns Jalandhar City 144 004 Punjab	Regional Chairperson (NR)	ALTERNATE OF GOVT. NOMINEE	
Shri Pankaj Chadha Partner M/s. Jyoti Steel Industries Opp. Gaiety Galaxy Cinema Kadad Bhavan (4th floor) 30th Road, Bandra (W) Mumbai 400050	Regional Chairman (WR)	Shri Ramakrishnan. N Deputy Secretary Ministry of Commerce & Industry Department of Commerce Government of India Udyog Bhavan New Delhi – 110 011	
Shri Jaspal Singh Bhasin Partner M/s. ASB International 37, Barrister Nath Pai Marg Cotton Green Mumbai 400 033	Member	Shri Rakesh Shah Partner M/s. Nipha Enterprises 48, Ganga Jamuna Apartments 28/1, Shakespeare Sarani Kolkata 700 017	Special Invitee
		Shri Aman Chadha Partner M/s. Harvinder & Co. Nikko House 399 Vithalbhai Patel Road Mumbai 400 004	Special Invitee



INDEPENDENT AUDITOR'S REPORT

To the Members of EEPC INDIA

Report on the Financial Statements

I have audited the accompanying financial statements of EEPC INDIA (Company Limited by Guarantee) ("the Council") which comprise the Balance Sheet as at March 31, 2014, and the Statement of Income & Expenditure Account for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

The Company's Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance of the Company in accordance with the Accounting Standards notified under the Companies Act, 1956 (the Act) read with the General Circular 15/2013 dated 13th September, 2013 of the Ministry of Corporate Affairs in respect of Section 133 of the Companies Act, 2013 and in accordance with the accounting principles generally accepted in India. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

My responsibility is to express an opinion on these financial statements based on my audit. I conducted the audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that I comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

Opinion

In my opinion and to the best of my information and according to the explanations given to me, the accompanying financial statements, subject to and read with the summary of significant accounting policies and other explanatory information, as contained in Note 1 and Note 3, give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- a) in the case of the Balance Sheet, of the state of affairs of the Council as at March 31, 2014; and
- b) in the case of the Statement of Income & Expenditure Account, of the excess of Income over Expenditure for the year ended on that date.

Report on Other Legal and Regulatory Requirements

1. This report does not include a statement on the matters specified in paragraph 4 of the Companies (Auditor's Report) Order, 2003, issued by the Central Government of India, in terms of Section 227(4A) of the Companies Act, 1956, since in my opinion and according to the information and explanation given to me, the said order is not applicable to the Council, which is a Company licensed to operate under Section 25 of the Companies Act, 1956.
2. As required by section 227(3) of the Act, I report that:
 - a) I have obtained all the information and explanations which to the best of my knowledge and belief were necessary for the purpose of the audit;
 - b) in my opinion proper books of account as required by law have been kept by the Company so far as appears from my examination of those books
 - c) the Balance Sheet, and Statement of Income & Expenditure Account, dealt with by this Report are in agreement with the books of account.
 - d) in my opinion, the Balance Sheet, and Statement of Income & Expenditure Account, comply with Accounting Standards notified under the Act read with the General Circular 15/2013 dated 13th September, 2013 of the Ministry of Corporate Affairs in respect of Section 133 of the Companies Act, 2013.
 - e) on the basis of written representations received from the members of working committee as on March 31, 2014, and taken on record by the working committee, none of the member is disqualified as on March 31, 2014, from being appointed as a member in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.

Place: Kolkata
Date: 4th September, 2014

For **S. Saraogi & Co.**
Chartered Accountants
FRN 312196E
Sushil Kr. Jain
Proprietor
Mem. No. 050848



BALANCE SHEET as at 31st March, 2014

(In ₹)

	Note No.	AS ON 31.03.2014	AS ON 31.03.2013
EQUITY AND LIABILITIES			
Funds			
(a) Reserves & surplus	2.1	360,150,334	302,259,247
Non-current Liabilities			
(a) Other long-term Liabilities	2.2	272,075	837,745
(b) Long-term provisions	2.3	45,064,030	44,238,027
Current Liabilities			
(a) Trade payables	2.4	40,767,332	49,076,657
(b) Other current Liabilities	2.5	85,881,991	62,883,610
(c) Short-term provisions	2.6	6,336,195	9,094,557
TOTAL		538,471,957	468,389,843
ASSETS			
Non-current Assets			
(a) Fixed Assets			
(i) Tangible Assets	2.7	137,744,276	131,317,121
(ii) Intangible Assets	2.7	0	285,220
(b) Long-term Loans & Advances	2.8	6,435,338	5,174,919
Current Assets			
(a) Trade receivables	2.9	11,189,649	20,663,193
(b) Cash & cash equivalents	2.10	352,364,346	220,852,018
(c) Short-term Loans & Advances	2.11	23,895,999	11,046,304
(d) Other Current Assets	2.12	6,842,349	79,051,068
TOTAL		538,471,957	468,389,843
SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES	1		
OTHER EXPLANATORY INFORMATION	3		

Signed in terms of our audit report of even date.

ANUPAM SHAH
Chairman

T.S.BHASIN
Sr. Vice Chairman

R.P.SEHGAL
Vice Chairman

B. SARKAR
Executive Director
& Secretary

For **S. Saraogi & Co.**
Chartered Accountants

F. R. N. 312196 E
(Sushil Kr. Jain)
Proprietor
M. No. 050848

1/1A, Vansittart Row, 2nd Floor
Room No.9, Kolkata 700 001
Dated : 4th September, 2014



STATEMENT OF INCOME AND EXPENDITURE for the year ended 31st March, 2014

			(In ₹)
PARTICULARS	Note No.	2013-2014	2012-2013
INCOME			
Revenue from operations	2.13	250,867,424	230,770,026
Grant-in-aid from Govt. of India	2.14	63,570,335	190,902,585
Other Income	2.15	45,670,503	33,075,702
Total Revenue		360,108,262	454,748,313
EXPENSES			
Employee benefits expense	2.16	117,992,153	118,167,610
Depreciation & Amortisation	2.17	10,199,645	10,451,577
Other expenses	2.18	223,785,837	316,642,403
Total Expenses		351,977,635	445,261,590
Surplus /(Deficit) for the year		8,130,627	9,486,723

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES	1
OTHER EXPLANATORY INFORMATION	3

Signed in terms of our audit report of even date.

1/1A, Vansittart Row, 2nd Floor
Room No.9, Kolkata 700 001
Dated : 4th September, 2014

For **S. Saraogi & Co.**
Chartered Accountants

F. R. N. 312196 E
(**Sushil Kr. Jain**)
Proprietor
M. No. 050848

ANUPAM SHAH
Chairman

T.S.BHASIN
Sr. Vice Chairman

R.P.SEHGAL
Vice Chairman

B. SARKAR
Executive Director
& Secretary



NOTES ON ACCOUNTS

for the year ended March 31, 2014

(The previous year figures have been regrouped/reclassified, wherever necessary to conform to the current year presentation)

(In ₹)

Particulars	As at 31.03.2014	As at 31.03.2013
NOTE: 2.1: RESERVES & SURPLUS		
General Reserve Fund		
As per last Balance Sheet	225,842,760	225,842,760
Add: Transferred from Building Fund	15,000,000	-
Closing Balance (A)	<u>240,842,760</u>	<u>225,842,760</u>
Staff Welfare Fund		
House Building/Vehicle/Computer Advance		
As per last Balance Sheet	16,787,524	16,270,548
Add: Addition during the year	327,389	516,976
Closing Balance (B)	<u>17,114,913</u>	<u>16,787,524</u>
Building Fund		
As per last Balance Sheet	41,580,611	1,500,611
Add: Transfer during the year	45,000,000	40,000,000
Interest on earmarked Investments	4,433,071	-
Special Contribution from Members (Western Region)	-	80,000
Closing Balance (C)	<u>91,013,682</u>	<u>41,580,611</u>
Surplus		
As per last Balance Sheet	18,048,352	8,561,629
Add: Transferred from the Statement of Income and Expenditure	8,130,627	9,486,723
Closing Balance (D)	<u>26,178,979</u>	<u>18,048,352</u>
Less: Transferred from the Statement of Income and Expenditure	<u>15,000,000</u>	-
	<u>11,178,979</u>	<u>18,048,352</u>
Total (A) +(B) +(C)+(D)	<u>360,150,334</u>	<u>302,259,247</u>



NOTES ON ACCOUNTS

for the year ended March 31, 2014

(The previous year figures have been regrouped/reclassified, wherever necessary to conform to the current year presentation)

(In ₹)		
Particulars	As at 31.03.2014	As at 31.03.2013
NOTE: 2.2: OTHER LONG-TERM LIABILITIES		
Liabilities for VRS monthly payment cases	272,075	837,745
NOTE: 2.3: LONG-TERM PROVISIONS		
Staff Gratuity & Leave Encashment	45,064,030	44,238,027
NOTE: 2.4: TRADE PAYABLES		
Sundry Creditors for expenses	40,767,332	49,076,657
NOTE: 2.5: OTHER CURRENT LIABILITIES		
Outstanding Liabilities	2,452,023	6,212,436
Liabilities for VRS monthly payment cases	566,160	926,144
Govt. Grant refundable/received in advance	25,994,000	1,026,384
Contribution received in-advanced from members for events	37,811,189	28,933,429
Membership Subscription received-in-advance	19,058,619	25,785,217
	85,881,991	62,883,610
NOTE: 2.6: SHORT TERM PROVISIONS		
Gratuity	4,795,815	7,532,888
Leave Encashment	1,540,380	1,561,669
	6,336,195	9,094,557



(Figures are in ₹)

NOTE: 2.7: FIXED ASSETS

Assets	GROSS BLOCK				DEPRECIATION AND AMORTIZATION				NET BLOCK	
	As on 01.04.2013	Additions During the year	Sales/ Adjustments During the year	As on 31.03.2014	As on 01.04.2013	Provided for the year	Adjust- ment	Up to 31.03.2014	As on 31.03.2014	As on 31.03.2013
A. TANGIBLES										
Land & Building	144,767,596	14,546,313	0	159,313,909	32,782,212	5,967,701	0	38,749,913	120,563,996	111,985,384
Furniture & Fittings	20,821,628	200,000	273,000	20,748,628	14,537,266	1,145,408	256,798	15,425,876	5,322,752	6,284,362
Office Equipments	24,196,638	273,038	0	24,469,676	20,973,697	467,605	0	21,441,302	3,028,374	3,222,941
Electrical Fittings	5,614,293	119,950	0	5,734,243	3,057,181	360,872	0	3,418,053	2,316,190	2,557,112
Motor Cars	5,567,761	573,361	616,909	5,524,213	2,506,144	905,784	552,051	2,859,877	2,664,336	3,061,617
Computers	6,304,728	928,292	265,054	6,967,966	4,443,589	909,667	215,482	5,137,774	1,830,192	1,861,139
Video Conferencing Equipments	2,150,240	0	0	2,150,240	591,819	216,777	0	808,596	1,341,644	1,558,421
Permanent Projection Centre	2,631,180	0	0	2,631,180	1,845,035	109,353	0	1,954,388	676,792	786,145
	212,054,064	16,640,954	1,154,963	227,540,055	80,736,943	10,083,167	1,024,331	89,795,779	137,744,276	131,317,121
B. INTANGIBLES:										
Computer Software	4,698,726	20,000	4,718,726	0	4,413,506	116,478	4,529,984	0	0	2,85,220
	4,698,726	20,000	4,718,726	0	4,413,506	116,478	4,529,984	0	0	2,85,220
TOTAL	216,752,790	16,660,954	5,873,689	227,540,055	85,150,449	10,199,645	5,554,315	89,795,776	137,744,276	131,602,341
Previous Year	215,768,734	4,052,535	3,068,479	216,752,790	77,328,607	10,451,577	2,629,735	85,150,449	131,602,341	0

(In ₹)

Particulars	As at 31.03.2014	As at 31.03.2013
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NOTE: 2.8: LONG-TERM LOANS AND ADVANCES
A. Loans and Advances
(Secured and considered goods)

Employees towards House Building Advance	1,985,306	1,961,332
Employees towards Purchase of Vehicles	876,442	428,078
Employees towards Purchase of Computers	113,686	173,349

B. Security Deposits

Security Deposits	3,459,904	2,612,160
	<u>6,435,338</u>	<u>5,174,919</u>



NOTES ON ACCOUNTS

for the year ended March 31, 2014 (Contd.)

(The previous year figures have been regrouped/reclassified, wherever necessary to conform to the current year presentation)

(In ₹)

Particulars	As at 31.03.2014	As at 31.03.2013
NOTE: 2.9: TRADE RECEIVABLE (Unsecured and considered goods)		
Contribution Receivables from Members for Events	9,539,649	8,394,393
Contribution Receivables from MSME for Exhibitions	1,650,000	12,268,800
	<u>11,189,649</u>	<u>20,663,193</u>
NOTE: 2.10: CASH AND CASH EQUIVALENTS A. CASH AND CASH EQUIVALENTS		
Cash in Hand (as certified by the Management including Foreign Offices Rs.6,194/- ; Regional Offices Rs.22,912/- and Postage Stamps Rs.100/-)	331,941	506,651
Units in Franking Machine	128,784	107,246
Remittance in Transit/Cheques in hand		
Bank Balance with Scheduled Banks		
In Current Accounts		
In India		
Indian Rupees (including Auto Sweep facilities)	30,673,093	22,460,492
Foreign Currency	-	472,260
In Savings Account -		
In India (including Auto Sweep facilities)	21,177,265	10,340,233
In Fixed Deposit Account	73,572,837	687,500
B. OTHER BANK BALANCES		
In Fixed Deposit Account		
Earmarked for Gratuity & Leave Encashment	57,002,512	56,984,954
Earmarked for building fund	41,354,596	-
Having maturity period of more than 12 months	100,689,587	121,674,054
Interest accrued on Fixed Deposits	27,433,731	7,618,628
	<u>352,364,346</u>	<u>220,852,018</u>
NOTE: 2.11: SHORT TERM LOANS AND ADVANCES		
Advance for Promotional Expenses	8,887,663	843,517
CENVAT Credit receivable	723,539	779,907
Tax deducted at source	7,550,173	5,317,184
Others	6,734,624	4,105,696
	<u>23,895,999</u>	<u>11,046,304</u>
NOTE: 2.12: OTHER CURRENT ASSETS		
Govt. Grant receivable	4,143,031	75,615,524
Interest accrued on Loans & Advances	2,699,318	3,435,544
	<u>6,842,349</u>	<u>79,051,068</u>



Particulars	2013-2014 ₹	2012-2013 ₹
NOTE: 2.13: REVENUE FROM OPERATIONS		
INCOME FROM MEMBERS		
Membership Subscription	148,573,088	116,631,565
Subscription for Panel	1,183,935	862,619
Contribution from Participating Members	101,110,401	113,275,842
	<u>250,867,424</u>	<u>230,770,026</u>
NOTE: 2.14: GRANT-IN-AID FROM GOVT. OF INDIA		
For the year	<u>63,570,355</u>	<u>190,902,585</u>
NOTE: 2.15: OTHER INCOME		
Advertisement	3,192,273	1,416,063
Other Receipts	10,378,171	1,476,816
Participation/Sponsorship from others	8,797,900	11,207,101
License Fees received from Mumbai new premises	3,299,237	4,018,614
Interest Income	20,002,922	14,957,108
	<u>45,670,503</u>	<u>33,075,702</u>
NOTE: 2.16: EMPLOYEE BENEFITS EXPENSE		
Salaries, Allowances & Exgratia	101,108,522	97,488,828
Contribution to Provident Fund & Superannuation Fund	10,379,720	10,418,603
Staff Welfare Expenses	5,938,601	5,232,240
Provision for Gratuity & Leave Encashment	565,210	5,027,939
	<u>117,992,153</u>	<u>118,167,610</u>
NOTE: 2.17: DEPRECIATION AND AMORTIZATION		
Depreciation	<u>10,199,645</u>	<u>10,451,577</u>



NOTES ON ACCOUNTS

for the year ended March 31, 2014 (Contd.)

(The previous year figures have been regrouped/reclassified, wherever necessary to conform to the current year presentation)

Particulars	2013-2014 ₹	2012-2013 ₹
NOTE: 2.18: OTHER EXPENSES		
Expenses on Council's Offices		
Rent	10,228,858	8,157,075
Property Tax	988,317	1,056,257
Printing & Stationary, Postage & Telegram, Telephone & Fax	3,203,676	3,384,809
Building Maintenance incl. Electricity	8,642,589	8,336,584
Travelling & Conveyance Charges	1,578,364	1,531,446
Motor Car Up-keep	1,346,786	1,322,325
Auditors' Remuneration		
Audit Fees	250,000	150,000
Internal Auditors' remuneration	300,000	300,000
Professional Fees	901,700	1,182,391
Election Expenses	219,812	165,457
Meeting Expenses	146,461	51,020
Legal Expenses	1,673,908	1,079,543
Loss on Sale of Assets	175,954	-
Miscellaneous Expenses	3,878,150	4,380,645
Export Promotion Expenses		
Advertisement/Subscription to Journal & Website	1,238,748	1,491,506
Seminars, Exhibitions, RBSM & Delegations in India	71,146,082	75,522,299
Award Function Expenses (Net)	837,658	1,154,595
Strategy Paper	811,550	-
Trade Information Division incl. cost of Publications	5,321,022	5,039,812
Expenses on MDA Assistance Scheme	326,715	288,806
ISO Series Expenses	376,234	262,435
Hospitality	694,546	824,034
Delegation/Buyer Seller Meets abroad	1,185,618	3,335,620
ERP maintenance expences	899,507	-
Publications for use Abroad	3,779,960	3,888,733
Exhibitions Abroad including Advertisement	103,633,622	193,737,011
TOTAL	223,785,837	316,642,403



NOTES ANNEXED TO AND FORMING PART OF THE BALANCE SHEET AS AT 31ST MARCH, 2014 AND INCOME & EXPENDITURE ACCOUNT FOR THE YEAR ENDED ON THAT DATE.

NOTE-1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- 1.1. Expenses/Income, especially those relating to specific projects, are accounted for in the year for which budget approval has been granted and not necessarily in the year of incurrence of expenditure. Any payment/receipt on that account is kept under advances/liabilities till the year of budget approval.
- 1.2. Expenditure related to various Code and other specific activities are booked under those functional heads to conform to the budgets approved by the Government of India. As such, expenses shown under various natural heads are not necessarily the total expenditure incurred under these particular heads.
- 1.3. The subscription income from members is not taken into account unless received. As such, no accrued income for membership subscription is considered in the accounts. Subscriptions received in advance have been treated as liability.
- 1.4. Items of printing and stationery are charged to Income & Expenditure Account of the year in which the same are purchased.
- 1.5. Pursuant to the policy adopted by the management in 1982-83, the expenditure on Publication is directly charged to Income & Expenditure account and no stock of publications at the end of the year is accounted for, as these are considered purely export promotional literature
- 1.6. Interest accrued on House Building, Vehicle and Computer Advances are accounted for by way of directly crediting the same to "Staff Welfare Fund" account instead of routing them through Income & Expenditure Account.
- 1.7. The Building Fund has been directly credited with Rs.4.50 crore out of the total collection of Membership Subscription during the year to facilitate purchase of properties for the use of the Council. Further an amount of Rs.44,33,071/- has also been directly credited to Building Fund from interest accrued on earmarked fixed deposits with banks.
- 1.8. Provision for Gratuity & Leave Encashment is based on actuarial valuation on the present value of future liability. Based on actuarial valuation, total provision required for Gratuity & Leave Encashment is Rs.56,05,278/- which includes Rs.50,39,968/- being interest on earmarked investments of Gratuity & Leave Encashment fund directly credited to Provision for Gratuity & Leave Encashment.
- 1.9. Depreciation is being provided under the W.D.V. method at the rates prescribed under Schedule XIV of the Companies Act, 1956.
- 1.10. Foreign Currency Transaction:
Transactions through the foreign currency bank accounts maintained by the Council have been transacted at the standard fixed rates adopted for the year and not at the actual rate prevailing on the date of transaction. The other transactions in foreign currency have been accounted for at the actual rates prevailing on the date of transaction.



NOTE-3: OTHER EXPLANATORY INFORMATION

- 3.1. Every member of the Council other than the Officials of Government undertakes to contribute to the assets of the Council in the event of the same being wound up during the time that he was a member or within one year afterwards, for payment of the debts and liabilities of the Council contracted prior to the date on which he ceases to be a member and the costs, charges and expenses of winding up the same and the adjustment of the right of the contributories among themselves, such amount as may be required not exceeding Rs.1,000/- in the case of Ordinary Members and Rs.50/- in the case of Associate Members.
- 3.2. (a) Secured Loans to employees for house building and purchase of vehicles include cases where mortgage/lien could not be created on the year end.
(b) Other Advances in Schedule-B include Rs.4,91,602/- due from an ex-employee of the Council towards misappropriation of funds in Johannesburg. The Council is trying to recover this amount and adequate provision for loss, if any, will be made after the extent of realisability is ascertained.
- 3.3. The Council is separately maintaining bank accounts (including deposit accounts) in connection with opposing non-tariff barriers, International Price Reimbursement Scheme, Provident Fund, EEPC Pension Fund etc. as a custodian only, which are not forming part of the Council's accounts.
- 3.4. (a) The Council is maintaining a Joint Bank Account for making joint payments on behalf of itself and other occupants in relation to the office space acquired in the International Trade Facilitation Centre at Kolkata. As the Council is only acting as a custodian of this bank account, the same does not form part of its accounts.
(b) The said bank account was opened for the convenience of these occupants in making those payments which are common in nature, such as, premises maintenance expenses, security services, electricity, water supply, lift maintenance etc. The funds required for such expenses are contributed by all these occupants on a mutually agreed basis.
- 3.5. No provision for Income Tax has been made in the accounts as the Council does not expect any liability on this account.
- 3.6. Grant received from Govt. of India amounting to Rs.2,60,00,000/- for disbursement to the Exporters under MDA Assistance Scheme has not been treated as Income for the year since the Council only acts as a custodian of the said Grant. Similarly amount disbursed during the year aggregating to Rs.2,58,79,847/- to the Exporters under MDA Assistance Scheme is not treated as Expenditure for the year. The Council has appointed a firm of Chartered Accountants for checking the claim of the exporters under this Scheme before making any such disbursement. The interest, if any, earned on the funds received for making such disbursements under this Scheme is utilized for meeting various administrative expenses e.g. Audit Fees, Bank Charges etc., incurred by the Council for administering this Scheme and is shown accordingly in the Accounts.
- 3.7. Contribution from participating members as shown in Note 2.13 includes amounts towards exhibitions, publicity, conferences etc.
- 3.8. In the absence of confirmation from the parties, various accounts like Loans & Advances, Deposits, Sundry Creditors etc. remain unconfirmed.
- 3.9. Previous year's figures have been regrouped/rearranged and nomenclature changed to make them comparable, as far as practicable, with those of current year.



OTHER EXPLANATORY INFORMATION (Contd.)

3.10.	Earnings in Foreign Exchange :	2013 – 2014 ₹
	(i) Contribution for events	76,45,928 (6380767)
	(ii) Others	51,23,953 (3953793)
3.11.	Expenditure in Foreign Currency:	
	(i) Salary, Medical & other benefits	0 (534112)
	(ii) Rent, Rates & Taxes	0 (273875)
	(iii) Exhibitions, Showrooms, Conferences, Symposiums	74,46,196 (162283234)
	(iv) Others	34,23,523 (1290384)

* Notes: Figures in brackets are for previous year.

1/1A, Vansittart Row, 2nd Floor
Room No.9, Kolkata 700 001
Dated : 4th September, 2014

For **S. Saraogi & Co.**
Chartered Accountants

F. R. N. 312196 E
(Sushil Kr. Jain)
Proprietor
M. No. 050848

ANUPAM SHAH
Chairman

T.S.BHASIN
Sr. Vice Chairman

R.P.SEHGAL
Vice Chairman

B. SARKAR
Executive Director
& Secretary



(Company Limited by Guarantee)

2013-14

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