

# **EEPC Invites Participation for India Pavilion at 15th Vietnam International Industrial Fair 2006, Hanoi (October 17 - 21, 2006)**

EEPC is taking part in the **15th Vietnam International Industrial Fair 2006**, to be held in Hanoi during October 17 to 21, 2006.

## **FOCUS ASEAN + 2 Approach**

Subsequent to the FOCUS ASEAN + 2 programme announced by the Ministry of Commerce & Industry, Government of India as a part of the Look East Policy, and keeping in view the potential of this region to be a major trading partner of India, the Council is undertaking various promotional activities in this region. After a successful Indiatech at Jakarta in March 2005, the Council has taken part in major trade shows in Singapore. Participation in VIIF 2006 is a part of the Council's strategy to promote exports of engineering goods and services in Vietnam.

## **Economy and Trade of Vietnam**

Vietnam's economic growth rate has been among the highest in the world in recent years, expanding annually at 7-8 per cent, while industrial production has been growing at around 14-15 per cent a year. Vietnam aspires to accede to the World Trade Organization (WTO) very soon.

## **Indo-Vietnam Bilateral Trade**

Vietnam is emerging as an important trading partner of India. India's total exports to Vietnam in 2005-06 were worth US\$ 687.11 million, of which exports of engineering goods were at a level of US\$ 127.22 million, indicating a share of 18.5%.

India's total imports from Vietnam in 2005-06 were US\$ 130.45 million, of which US\$ 8.52 million were engineering items.

Primary & semi-finished iron & steel, non-ferrous metals, machinery & instruments, manufactures of metals and aluminium other than products (in order of importance) formed 90% of total exports of engineering goods from India to Vietnam in 2005-06.

India's share in total imports of engineering goods by Vietnam was a little over 1% in 2004.

## **About VIIF 2006**

The Trade Event is being organised by Vietnam Exhibition Fair Centre (VEFAC). The VIIF 2005 attracted more than 30,000 visitors.

The Fair covers a wide spectrum of products, including machinery and equipment in manufacturing, mining, energy, shipbuilding, construction, transportation, processing industries, machine tools, machinery and equipment in plastic, packaging and printing etc.

## **Focus Products**

The following engineering goods have been identified as thrust products for Vietnam :

- Primary iron and steel products
- Pollution control equipments
- Oil and gas machinery and services
- Packaging equipments
- Power generation, transmission and distribution equipments
- Complete automobiles and parts
- Non-ferrous metals and semi-finished products, such as aluminium and copper

## **Venue**

Vietnam Exhibition Fair Center (VEFAC), Hanoi.

## **Date and Time**

17th to 21st October, 2006

Tuesday to Saturday from 9.00 a.m. to 5.30 p.m.

## **Participation Charges**

Rs. 11,500/- per sq. mtr. for built-up booth of 9 sq. mtrs.

## **Display Booth**

The display booth of 9 sq. mtrs. will consist of the following :

- One information counter
- Two chairs
- Two fluorescent tubes
- One electrical socket
- One waste paper basket
- Carpet
- Fascia

## **Additional Facilities**

The following facilities will be provided free of charge to the participants :

- Inclusion of Exhibitors' Profile in official catalogue. The requisite format may be collected from the EEPC Head Office. Profiles should be submitted to the same office by 31st August, 2006.

- Participation in all events held during the fair
- Invitation to the Opening Ceremony
- Entry Pass

## **Mode of Payment**

**Full payment** is to be made **along with** the filled up **Application Form latest by 31st August, 2006** by **Demand Draft** drawn in favour of "**Engineering Export Promotion Council**", payable at Kolkata.

## **Reservation and Cancellation**

- Reservation requests will be considered only after receiving payments in full.
- No refund will be made for any cancellation after 31st August 2006.
- Acceptance of application and allocation of space will be at the sole discretion of the Council.

## **MDA Entitlements**

Participants are entitled to get MDA Assistance *as per guidelines effective from 1st April, 2006 under Focus ASEAN + 2 Programme with an upper limit of Rs. 1,50,000/-*.

It may further be noted that the above Assistance shall only be available to those participants (1) whose Export Turnover is up to Rs. 15.00 crore in the preceding year. (2) who are having at least 12 months membership with EEPC, and (3) who are regular in filing of Export Returns. Further details may be obtained from Council's Website : [www.eepcindia.org](http://www.eepcindia.org) or Regional and Sub-Regional Offices of the Council.

## **Submission of Application**

Interested firms may send their duly filled in complete applications (as per the enclosed format), along with the requisite payment, **by 31st August, 2006** to :

### **Shri R. Maitra**

*Addl. Executive Director & Secretary*  
**Engineering Export Promotion Council**  
Vanijya Bhavan, 1st Floor  
International Trade Facilitation Centre  
1/1 Wood Street, Kolkata 700 017  
Tel. : 033-22890651/2/3  
Fax : 033-22890654  
E-mail : [eepcho@eth.net](mailto:eepcho@eth.net)  
Website : [www.eepcindia.org](http://www.eepcindia.org)

**Application Form**  
**India Pavilion at 15th Vietnam International Industrial Fair 2006**  
**Hanoi, Vietnam (17 - 21 October, 2006)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Total Space required (sq. mtrs.)	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participant	:			
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Total Annual Export (in Million US\$)	:	<u>2003-2004</u>	<u>2004-2005</u>	<u>2005-2006</u>
Total Export to African countries (in Million US\$)	:	<u>2003-2004</u>	<u>2004-2005</u>	<u>2005-2006</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
Nature of Display	:	<u>Display of Samples</u>	<input type="checkbox"/>	
		<u>Display of Posters</u>	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Please send us this Form duly completed and signed along with your participation fees by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Date : \_\_\_\_\_ Signature : \_\_\_\_\_  
Office Seal : \_\_\_\_\_