

# INDO-CIS REVERSE BUYER SELLER MEET - 2008

**A PLATFORM FOR BUILDING BUSINESS CONTACTS WITH 20 LEADING BUSINESSMEN VIZ. IMPORTERS, BUYERS, DEALERS, DISTRIBUTORS AND WHOLESALERS OF ENGINEERING PRODUCTS THROUGH ONE-TO-ONE BUYER SELLER MEET**

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**Bangalore**

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**6th March, 2008  
(Thursday)**

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Leading buyers and prospective trade partners from CIS countries will attend One-to-One business discussions and negotiations for engineering products and services.

Members are cordially invited to enlist participation at the Business Meet.

## **Participation Fee (for one centre only)**

**Rs. 7,500/- for one BSM**

**Rs. 12,000/- for two BSMs**

**Rs. 15,000/- for three BSMs**

**Rs. 5,000/- for subsequent participant**

**Last date of participation : 15th February, 2008**

For further details & enlistment, please contact :

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OR

Any other Regional/Sub-Regional offices of EEPC.

**Note : Council reserves the right to accept or reject participation of an Indian company.**

# **INDO-CIS REVERSE BUYER SELLER MEET - 2008**

## **Preamble**

The CIS Countries have been trade partners of India for centuries. The discovery of Oil opened a new era of Industrialization of this region. The CIS markets are new markets for Indian engineering goods. India exported US\$ 266.13 million worth of engineering goods to this region, which was up by over 39% compared to exports in 2005-06. However, it is far below the potential.

Keeping in view the growing trade prospects in CIS Region and genuine interest on the part of the CIS buyers to further engage with Indian exporters of engineering goods, the Council has decided to hold a Buyer Seller Meet between Indian exporters and importers of CIS Region in March 2008 at Jalandhar and Bangalore. For this Buyer Seller Meet the Council is expected to receive 20 buyers from CIS Region.

## **Objectives**

1. To provide an opportunity to prospective importers in CIS Region to interact with Indian counterparts about their requirements.
2. To provide an opportunity to Indian exporters to adjudge the acceptability of their products in the above markets, so that they are in a position to plan their strategy accordingly.

Depending on your choices, meetings will be fixed with foreign counterparts. Each exporter will be provided with minimum of 3 meetings. Each meeting will be of 20 to 30 minutes duration. Final match making will be done keeping in view the areas of matching interest of both sides and choices thereof. Council will, thereafter draw up time schedule for interaction between overseas delegates and Indian participants. Meeting schedule of each Indian Company will be forwarded to them in advance.

The participation fee (for one centre only) has been fixed as follows :

Rs. 15,000/- for 1st participant of a firm

Rs. 7,500/- for subsequent participants of the firm

The participation charges will partially cover the expenses on account of portfolio bag containing background papers and profiles of overseas delegates and lunches on Conference days.

## **Product Sector**

- Air/vacuum pumps, air/other gas compressors & fans
- Automobile & Components
- Bicycle & Parts
- Castings
- Chassis fitted with engines, for motor vehicles
- Commercial Vehicles
- Construction Machinery
- Cranes
- Defence Equipments and Supplies
- Dry & Storage Batteries
- Electric Home Appliances & Parts
- Electrical Power Equipments
- Fasteners
- Ferro Alloys
- Flat-rolled products of iron and steel
- Food Processing Machinery
- Forgings

- Hand Tools
- Handsaws and blades for saws of all types
- Heating & Cooling Equipments
- I.C. Engines & Parts
- Industrial Machinery
- Instruments - surveying, hydrographic, oceanographic etc
- Knitting Machinery
- Lifts & Winches
- Machine Tools
- Mica & Mica Products
- Parts of aircrafts such as helicopters
- Pharmaceutical Machinery
- Primary Aluminium & Aluminium Products
- Primary Iron & Steel
- Printing machinery
- Pumps & Compressors
- Railway Track Materials
- Refrigeration and Air-conditioning (including Commercial and Industrial)
- Scientific & Surgical Instruments
- Sewing Machines
- Steel Pipes & Tubes
- Taps, cocks, valves & similar appliances
- Textile & Jute Mill Machinery
- Tractors & Agricultural Equipments
- Transmission Line Towers & Parts
- Tube or pipe fittings of Iron or steel.
- Utensils & Kitchen Wares
- Wires & Cables

**Council will reserve the right to accept or reject participation of any Indian company.**

**The last date for enlistment of participation is 25th January, 2008.**

**INDO-CIS REVERSE BUYER SELLER MEET - 2008**  
(Organised by : Engineering Export Promotion Council)

Please tick choice of Venue below :

**Bangalore**

**6th March, 2008**  
(Wednesday)

**INDIAN DELEGATE'S PROFILE**

Name of the Company  
(In BLOCK Letters)

Address  
(In BLOCK Letters)

City

Pin Code

Phone (with STD Code)

Fax No.

E-mail :

Website :

Name(s) of the Executive(s) with  
Designation(s) attending the  
Conference

1.

3.

2.

4.

Items Manufactured/Exported  
(HS Codes if possible)

Industrial Application

Foreign Collaborations if any,  
please specify

Annual Turnover in US\$

Annual Export in US\$

Countries of Export

International Accreditations  
(ISO, QS, etc.)

Nature of Business  
(Please tick mark)

Manufacturer

SSI

Non-SSI

Merchant

Export House

Area of specific interest  
for this BSM

Signature with Office Seal

**N.B. : Following should be sent with this Form :**

- 1. Two passport size colour photographs of each participant with their names at the back of the photographs.**
- 2. Demand Draft for requisite participation amount in favour of ENGINEERING EXPORT PROMOTION COUNCIL.**