

INDO-EUROPE REVERSE BUYER SELLER MEET - 2009

**A PLATFORM FOR BUILDING BUSINESS CONTACTS WITH 10 LEADING BUSINESSMEN
VIZ. IMPORTERS, BUYERS, DEALERS, DISTRIBUTORS AND WHOLESALERS OF ENGINEERING
PRODUCTS THROUGH ONE-TO-ONE BUYER SELLER MEET**

New Delhi	Chennai
23rd February, 2009 (Monday)	25th February, 2009 (Wednesday)
<input type="checkbox"/>	<input type="checkbox"/>

Leading buyers and prospective trade partners from European countries will attend One-to-One business discussions and negotiations for engineering products and services.

Members are cordially invited to enlist participation at the Business Meet.

Participation Fee (for one centre only)
Rs. 10,000/- for 1st participant of a firm Rs. 7,500/- for subsequent participant
Last date of participation : 20th February, 2009

For further details & enlistment, please contact :

R. Maitra

Executive Director
EEPC INDIA
Vandhna, 4th Floor
Tolstoy Marg
New Delhi – 110 001
Tel. : 91-11-23711124/25
Fax : 91-11-23310920
E-mail : eepcto@eepc.gov.in
Website : www.eepcindia.org

A. A. Kazmi

Acting Regional Director
EEPC INDIA
4A, Vandhna Building (4th Floor)
11 Tolstoy Marg, New Delhi – 110 001
Tel. : 91-11-23314171/74
Fax : 91-11-23317795
E-mail : info@eepcrodel.org, mail@eepcrodel.org

Bhaskar Sarkar

Addl. Executive Director & Secretary
EEPC INDIA
Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre
1/1 Wood Street, Kolkata – 700 016
Tel. : 91-33-22890651/52/53
Fax : 91-33-22890654
E-mail : eepcho@eth.net
Website : www.eepcindia.org

M. Ganesan

Regional Director
EEPC INDIA
Greems Dugar (3rd Floor)
149, Greems Road
Chennai – 600 006
Tel. : 91-44-28295501/28295502
Fax : 91-44-28290495
E-mail : eepcchennai@airtelmail.in

OR

Any other Regional/Sub-Regional Offices of EEPC INDIA

Note : Council reserves the right to accept or reject participation of an Indian company.

INDO-EUROPE REVERSE BUYER SELLER MEET - 2009

Preamble

Europe has been a trade partner of India for a long time. About one-fifth of India's engineering exports go to the European countries. Exports of engineering goods and services to Europe from India have been to the tune of US\$ 8.81 billion in 2007-08, which were higher by over 31% compared to exports in 2006-07.

Keeping in view the trade prospects in European countries and genuine interest on the part of the above buyers to further engage with Indian exporters of engineering goods, the Council has decided to hold a Buyer Seller Meet between Indian exporters and importers of above countries in February 2009 at New Delhi and Chennai. For this Buyer Seller Meet the Council is expected to receive 10 buyers from European countries.

Objectives

1. To provide an opportunity to prospective importers in European countries to interact with Indian counterparts about their requirements.
2. To provide an opportunity to Indian exporters to adjudge the acceptability of their products in the above markets, so that they are in a position to plan their strategy accordingly.

Depending on your choices, meetings will be fixed with foreign counterparts. Each exporter will be provided with minimum of 3 meetings. Each meeting will be of 20 to 30 minutes duration. Final match making will be done keeping in view the areas of matching interest of both sides and choices thereof. Council will, thereafter draw up time schedule for interaction between overseas delegates and Indian participants. Meeting schedule of each Indian Company will be forwarded to them in advance.

The participation fee (for one centre only) has been fixed as follows :

Rs. 10,000/- for 1st participant of a firm

Rs. 7,500/- for subsequent participants of the firm

The participation charges will partially cover the expenses on account of portfolio bag containing background papers and profiles of overseas delegates and lunches on Conference days.

Product Sector

Product sectors identified as having potential for Business Meet for –

- Agricultural Machinery
- Alloyed and Unalloyed Aluminium Ingots
- Aluminium Foils
- Aluminium Plates and Sheets and Strip including Electrolytic Grade
- Automotive Components
- Bars & Rods of Stainless Steel
- Base Metal Mountings, Fittings & similar Articles
- Bicycles including Parts
- Cast Articles of Iron or Steel
- Commercial Vehicles and Passenger Cars
- Compact Engines
- Compression Ignition and Electrical Ignition type IC Engines
- Electric Filament or Discharge Lamps

- Electric Furnaces
- Electric Motors and Generators
- Electrical Apparatus for switching/protecting Electrical Circuits
- Ferro-Alloys
- Flat Rolled Products of Stainless Steel
- Handsaws and Blades for Saws of all types
- High Efficiency Motors and Generators
- Bicycles including Parts
- Insulated Wires, Electric Conductors and Optical Fibre Cables
- Buses and Higher Horse-power Trucks
- Machinery for working rubber or plastics
- Medical/Surgical Instruments, Optometry Instruments and X-Ray Equipment
- Moulding Boxes for Metal Foundry
- Orthopaedic Appliances, Artificial Parts and Implants, etc.
- Oscilloscopes, Measuring Instruments for Electrical Quantities
- Parts of IC Engines
- Parts of Construction, Excavating Machinery
- Primary Copper
- Printing and Processing Machines
- Pumps
- Refrigeration and Air-conditioning (including Commercial and Industrial)
- Seamless Pipes and Tubes of Iron and Steel
- Taps, Cocks, Valves & similar Appliances
- Tractors and Trailers
- Transformers (both power as well as distribution) and Static Converters
- Transmission Shafts & Cranks
- Transmission Shafts (including Crankshafts and Camshafts)
- Unwrought Zinc
- Welded Pipes and Tubes of Iron/Steel
- Wire of Stainless Steel
- Wires and Cables of Copper

Council will reserve the right to accept or reject participation of any Indian company.

The last date for enlistment of participation is 20th February, 2009.

Note : Since INDO-Europe, INDO-US/Canada and INDO-ASEAN Reverse BSMs are being organised on same day at same venue, Firms interested to participate in both the events, have to depute separate person for each events.

INDO-EUROPE REVERSE BUYER SELLER MEET - 2009

(Organised by : EEPC INDIA)

Please tick choice of Venue below :

New Delhi	Chennai
23rd February, 2009 (Monday)	25th February, 2009 (Wednesday)
<input type="checkbox"/>	<input type="checkbox"/>

INDIAN DELEGATE'S PROFILE

Name of the Company (In BLOCK Letters)			
Address (In BLOCK Letters)			
	City	Pin Code	
Phone (with STD Code)		Fax No.	
E-mail Address		Website Address	
Name(s) of the Executive(s) with Designation(s) attending the Conference	1. 2.	3. 4.	
Items Manufactured/Exported (HS Codes if possible)			
Industrial Application			
Foreign Collaborations if any, please specify			
Annual Turnover in US\$		Annual Export in US\$	
Countries of Export			
International Accreditations (ISO, QS, etc.)			
Nature of Business (Please tick mark)	Manufacturer <input type="radio"/> SSI <input type="radio"/> Non-SSI	<input type="radio"/> Merchant <input type="radio"/> Export House	
Area of specific interest for this BSM			

Signature with Office Seal

N.B. : Following should be sent with this Form :

- 1. Two passport size colour photographs of each participant with their names at the back of the photographs.**
- 2. Demand Draft for requisite participation amount, in favour of EEPC INDIA.**