

INDO-SOUTH ASIAN REVERSE BUYER SELLER MEET - 2010

**A PLATFORM FOR BUILDING BUSINESS CONTACTS WITH 10 LEADING BUSINESSMEN
VIZ. IMPORTERS, BUYERS, DEALERS, DISTRIBUTORS AND WHOLESALERS OF
ENGINEERING PRODUCTS THROUGH ONE-TO-ONE BUYER SELLER MEET**

Chennai	Kolkata
10th March, 2010 (Wednesday)	12th March, 2010 (Friday)

The complete schedule of BSMs is attached at the end of this notice

Leading buyers and prospective trade partners from SOUTH ASIAN countries will attend One-to-One business discussions and negotiations for engineering products and services.

Members are cordially invited to enlist participation at the Business Meet.

Participation Fee

For members :

- 1. For three meetings : Rs. 12,500/- (Plus Service Tax Rs. 1,288/-)**
- 2. For two meetings : Rs. 10,000/- (Plus Service Tax Rs. 1,030/-)**
- 3. For one meeting : Rs. 6,000/- (Plus Service Tax Rs. 618/-)**
- 4. For unlimited meetings, any where in India : Rs. 20,000/- (Plus Service Tax Rs. 2,060/-)**

For Non-members :

- 1. For three meetings : Rs. 15,000/- (Plus Service Tax Rs. 1,545/-)**
- 2. For two meetings : Rs. 12,500/- (Plus Service Tax Rs. 1,288/-)**
- 3. For one meeting : Rs. 8,000/- (Plus Service Tax Rs. 824/-)**
- 4. For unlimited meetings, any where in India : Rs. 25,000/- (Plus Service Tax Rs. 2,575/-)**

It may be pointed out in this regard that a particular participant may, on prior notice, opt for having meetings any where in India.

The participation charges will partially cover the expenses on account of portfolio bag containing background papers and profiles of overseas delegates and lunches on Conference days.

Last date of participation: 26th February, 2010

For further details & enlistment, please contact :

Shri R. Maitra

Executive Director

EEPC India

Vandhna (4th Floor)

11 Tolstoy Marg, New Delhi - 110 001

Tel. : 91-11-23711124/23711125

Fax : 91-11-23310920

E-mail : eepto@eeepc.gov.in

Website : www.eepcindia.org

Shri B. Sarkar

Addl. Executive Director & Secretary

EEPC India

Vanijya Bhavan (1st Floor), ITFC

1/1 Wood Street, Kolkata - 700 001

Tel. : 91-33-22890651/52

Fax : 91-33-22890654

E-mail : eeepc@eeepcindia.org

Website : www.eepcindia.org

Ms. Anima Pandey

Regional Director

EEPC India

Vanijya Bhavan (2nd Floor)

1/1, Wood Street

Kolkata – 700 016

Tel.: 91-33-22890673/74

Fax: 91-33-22890687

E-mail: eeecrokol@vsnl.net

M. Ganesan

Regional Director

EEPC India

Greems Dugar (3rd Floor)

149, Greems Road

Chennai – 600 006

Tel.: 91-44-28295501/28295502

Fax: 91-44-28290495

E-mail: eeecchennai@airtelbroadband.in

OR

Any other Regional/Sub-Regional offices of EEPC India.

Note: Council reserves the right to accept or reject participation of an Indian company.

INDO-SOUTH ASIAN REVERSE BUYER SELLER MEET - 2010

Preamble

The South Asian Region constitutes of seven countries apart from India — Afghanistan, Bangladesh, Bhutan, Maldives, Nepal, Pakistan and Sri Lanka. Sri Lanka has the highest GDP per capita in the region. Pakistan has the next largest economy after India, and the third highest GDP per capita in the region, followed by Bangladesh.

The transformation of SAARC within a quarter of a century to a vehicle of regional economic cooperation has been truly remarkable. Exports of engineering goods from India to the other South Asian countries have shown healthy growth over the last few years. In 2008-09, our exports totaled USD 1.8 billion. Sri Lanka was the most important destination followed by Bangladesh.

Keeping in view the growing trade prospects between India and this region and the genuine interest on the part of the buyers from these countries to further engage with Indian exporters of engineering goods, the Council has decided to hold a Buyer-Seller Meet between Indian exporters and importers of South Asian countries in March 2010 at Chennai and Kolkata. For this Buyer Seller Meet, the Council is expected to receive 10 buyers from this region.

Objectives

1. To provide an opportunity to prospective importers in South Asian countries to interact with Indian counterparts about their requirements.
2. To provide an opportunity to Indian exporters to adjudge the acceptability of their products in the South Asian markets, so that they are in a position to plan their strategy accordingly.

Depending on your choices, meetings will be fixed with foreign counterparts. Final match making will be done keeping in view the areas of matching interest of both sides and choices thereof. Council will, thereafter draw up time schedule for interaction between overseas delegates and Indian participants. Meeting schedule of each Indian Company will be forwarded to them in advance.

The participation fee payable by each Indian company for single delegate (for one centre only) has been fixed as follows:

For members :

- | | |
|--|---|
| 1. For three meetings | : Rs. 12,500/- (Plus Service Tax Rs. 1,288/-) |
| 2. For two meetings | : Rs. 10,000/- (Plus Service Tax Rs. 1,030/-) |
| 3. For one meeting | : Rs. 6,000/- (Plus Service Tax Rs. 618/-) |
| 4. For unlimited meetings,
any where in India | : Rs. 20,000/- (Plus Service Tax Rs. 2,060/-) |

For Non-members :

- | | |
|--|---|
| 1. For three meetings | : Rs. 15,000/- (Plus Service Tax Rs. 1,545/-) |
| 2. For two meetings | : Rs. 12,500/- (Plus Service Tax Rs. 1,288/-) |
| 3. For one meeting | : Rs. 8,000/- (Plus Service Tax Rs. 824/-) |
| 4. For unlimited meetings,
any where in India | : Rs. 25,000/- (Plus Service Tax Rs. 2,575/-) |

It may be pointed out in this regard that a particular participant may, on prior notice, opt for having meetings any where in India.

The participation charges will partially cover the expenses on account of portfolio bag containing background papers and profiles of overseas delegates and lunches on Conference days.

Product Sector

Product sectors identified as having potential for Business Meet for –

- | | | | |
|--------------------------------------|---------------------|--------------------------------|----------------------------|
| ✓ Prime Iron & Steels | ✓ Ferro Alloys | ✓ Ferrous Holloware | ✓ Steel Wire |
| ✓ Steel Pipes & Tubes | ✓ Sanitary Castings | ✓ Steel Pipes & Tubes | ✓ Bolts & Nuts (Fasteners) |
| ✓ Ferrous industrial castings | ✓ Steel Wire Ropes | ✓ Aluminium & Products Thereof | ✓ Fencing Structures |
| ✓ Other Non Ferrous Metal & Products | ✓ Bright Bars | | |

INDO-SOUTH ASIAN REVERSE BUYER SELLER MEET - 2010

(Organised by: EEPC India)

Please tick choice of Venue below:

Chennai	Kolkata
10th March, 2010 (Wednesday)	12th March, 2010 (Friday)

INDIAN DELEGATE'S PROFILE

Name of the Company
(In BLOCK Letters)

Address
(In BLOCK Letters)

City Pin Code

Phone (with STD Code) Fax No.

E-mail : Website :

Name(s) of the Executive(s) with Designation(s) attending the Conference

1.	3.
2.	4.

Items Manufactured/Exported
(HS Codes if possible)

Industrial Application

Foreign Collaborations if any,
please specify

Annual Turnover in US\$ Annual Export in US\$

Countries of Export

International Accreditations
(ISO, QS, etc.)

Nature of Business
(Please tick mark)

Manufacturer
 SSI Non-SSI Merchant Export House

Area of specific interest
for this BSM

Signature with Office Seal

N.B. : Following should be sent with this Form :

- 1. Two passport size colour photographs of each participant with their names at the back of the photographs.**
- 2. Demand Draft for requisite participation amount in favour of EEPC INDIA.**