

INDO-LAC
REVERSE BUYER SELLER MEET - 2010

**A PLATFORM FOR BUILDING BUSINESS CONTACTS WITH 10 LEADING BUSINESSMEN
VIZ. IMPORTERS, BUYERS, DEALERS, DISTRIBUTORS AND WHOLESALERS OF
ENGINEERING PRODUCTS THROUGH ONE-TO-ONE
BUYER SELLER MEET**

Jalandhar/Ludhiana	Mumbai	Ahmedabad
9th March, 2010 (Tuesday)	11th March, 2010 (Thursday)	12th March, 2010 (Friday)

The complete schedule of BSMs is attached at the end of this notice

Leading buyers and prospective trade partners from Latin American countries will attend One-to-One business discussions and negotiations for engineering products and services.

Members are cordially invited to enlist participation at the Business Meet.

Participation Fee

For members :

1. For three meetings : Rs. 12,500/- (Plus Service Tax Rs. 1,288/-)
2. For two meetings : Rs. 10,000/- (Plus Service Tax Rs. 1,030/-)
3. For one meeting : Rs. 6,000/- (Plus Service Tax Rs. 618/-)
4. For unlimited meetings, : Rs. 20,000/- (Plus Service Tax Rs. 2,060/-)
any where in India

For Non-members :

1. For three meetings : Rs. 15,000/- (Plus Service Tax Rs. 1,545/-)
2. For two meetings : Rs. 12,500/- (Plus Service Tax Rs. 1,288/-)
3. For one meeting : Rs. 8,000/- (Plus Service Tax Rs. 824/-)
4. For unlimited meetings, : Rs. 25,000/- (Plus Service Tax Rs. 2,575/-)
any where in India

It may be pointed out in this regard that a particular participant may, on prior notice, opt for having meetings any where in India.

The participation charges will partially cover the expenses on account of portfolio bag containing background papers and profiles of overseas delegates and lunches on Conference days.

Last date of participation: 26th February, 2010

For further details & enlistment, please contact:

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OR

Any other Regional/Sub-Regional offices of EEPC India.

Note : Council reserves the right to accept or reject participation of an Indian company.

INDO-LAC REVERSE BUYER SELLER MEET - 2010

Preamble

Latin America is said to be the second fastest growing region in the world. In the recent past, exports from India have been growing at the fastest rate for the Latin American destinations. Exports of engineering goods and services from India to this destination have been to the tune of US\$ 1.5 billion in 2008-09 a growth of around 36% compared to 2007-08.

Keeping in view the growing trade prospects in Latin American countries and genuine interest on the part of the above buyers to further engage with Indian exporters of engineering goods, the Council has decided to hold a Buyer Seller Meet between Indian exporters and importers of above countries in March 2010 at Jalandhar or Ludhiana, Mumbai and Ahmedabad. For this Buyer Seller Meet the Council is expected to receive 10 buyers each from Latin American countries.

Objectives

1. To provide an opportunity to prospective importers in LAC region and European countries to interact with Indian counterparts about their requirements.
2. To provide an opportunity to Indian exporters to adjudge the acceptability of their products in the above markets, so that they are in a position to plan their strategy accordingly.

Depending on your choices, meetings will be fixed with foreign counterparts. Final match making will be done keeping in view the areas of matching interest of both sides and choices thereof. Council will, thereafter draw up time schedule for interaction between overseas delegates and Indian participants. Meeting schedule of each Indian Company will be forwarded to them in advance.

The participation fee payable by Indian company for single delegate (for one centre only) has been fixed as follows:

For members :

1. For three meetings : Rs. 12,500/- (Plus Service Tax Rs. 1,288/-)
2. For two meetings : Rs. 10,000/- (Plus Service Tax Rs. 1,030/-)
3. For one meeting : Rs. 6,000/- (Plus Service Tax Rs. 618/-)
4. For unlimited meetings, any where in India : Rs. 20,000/- (Plus Service Tax Rs. 2,060/-)

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Product Sector

Product sectors identified as having potential for Business Meet for –

✓ Prime Iron & Steels	✓ Electric Power Equipments & Parts	✓ Automobile Parts	✓ Steel Pipes & Tubes
✓ Tractors & Agricultural Equipments	✓ Commercial Vehicles	✓ I.C. Engine & Parts	✓ Bicycle & Parts
✓ Stainless Steel Utensils	✓ Ferro Alloys	✓ Steel Wire	✓ Bright Bars
✓ 2 / 3 wheeler	✓ Other Industrial Machinery	✓ Pumps	✓ Instruments All Types
✓ Other Non Ferrous Metal & Products	✓ Hand Tools	✓ Food Processing Machinery & Parts	✓ Other Chemical Plant
✓ Other Steel Products	✓ Steel Files	✓ Ferrous Hollowware	

INDO-LAC REVERSE BUYER SELLER MEET - 2010

(Organised by : EEPC India)

Please tick choice of Venue below :

Jalandhar/Ludhiana	Mumbai	Ahmedabad
9th March, 2010 (Tuesday)	11th March, 2010 (Thursday)	12th March, 2010 (Friday)

INDIAN DELEGATE'S PROFILE

Name of the Company
(In BLOCK Letters)

Address
(In BLOCK Letters)

City

Pin Code

Phone (with STD Code)

Fax No.

E-mail :

Website :

Name(s) of the Executive(s) with
Designation(s) attending the
Conference

1.

2.

3.

4.

Items Manufactured/Exported
(HS Codes if possible)

Industrial Application

Foreign Collaborations if any,
please specify

Annual Turnover in US\$

Annual Export in US\$

Countries of Export

International Accreditations
(ISO, QS, etc.)

Nature of Business
(Please tick mark)

Manufacturer

SSI

Non-SSI

Merchant

Export House

Area of specific interest
for this BSM

Signature with Office Seal

N.B. : Following should be sent with this Form :

1. Two passport size colour photographs of each participant with their names at the back of the photographs.
2. Demand Draft for requisite participation amount in favour of EEPC INDIA.