

INDO-EUROPE REVERSE BUYER SELLER MEET - 2010

**A PLATFORM FOR BUILDING BUSINESS CONTACTS WITH 10 LEADING
BUSINESSMEN VIZ. IMPORTERS, BUYERS, DEALERS, DISTRIBUTORS AND
WHOLESALEERS OF ENGINEERING PRODUCTS THROUGH ONE-TO-ONE
BUYER SELLER MEET**

New Delhi	Chennai	Bangalore	Ahmedabad
8th March, 2010 (Monday)	10th March, 2010 (Wednesday)	11th March, 2010 (Thursday)	12th March 2010 (Friday)

The complete schedule of BSMs is attached at the end of this notice

Leading buyers and prospective trade partners from European countries will attend One-to-One business discussions and negotiations for engineering products and services. Members are cordially invited to enlist participation at the Business Meet.

The participation fee payable by each Indian company for single delegate (for one centre only) has been fixed as follows:

For members :

- 1. For three meetings : Rs. 12,500/- (Plus Service Tax Rs. 1,288/-)**
- 2. For two meetings : Rs. 10,000/- (Plus Service Tax Rs. 1,030/-)**
- 3. For one meeting : Rs. 6,000/- (Plus Service Tax Rs. 618/-)**
- 4. For unlimited meetings, : Rs. 20,000/- (Plus Service Tax Rs. 2,060/-)**
any where in India

For Non-members :

- 1. For three meetings : Rs. 15,000/- (Plus Service Tax Rs. 1,545/-)**
- 2. For two meetings : Rs. 12,500/- (Plus Service Tax Rs. 1,288/-)**
- 3. For one meeting : Rs. 8,000/- (Plus Service Tax Rs. 824/-)**
- 4. For unlimited meetings, : Rs. 25,000/- (Plus Service Tax Rs. 2,575/-)**
any where in India

It may be pointed out in this regard that a particular participant may, on prior notice, opt for having meetings any where in India.

The participation charges will partially cover the expenses on account of portfolio bag containing background papers and profiles of overseas delegates and lunches on Conference days.

Last date of participation: 26th February, 2010

For further details & enlistment, please contact :

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OR Any other Regional/Sub-Regional offices of EEPC India.

Note : Council reserves the right to accept or reject participation of an Indian company.

INDO-EUROPE REVERSE BUYER SELLER MEET - 2010

Preamble

Europe has been a trade partner of India for a long time. About one-fifth of India's engineering exports go to the European countries. Exports of engineering goods and services to Europe from India have been to the tune of US\$ 11 billion in 2008-09, which were higher by over 21% compared to exports in 2007-08.

Keeping in view the trade prospects in European countries and genuine interest on the part of the above buyers to further engage with Indian exporters of engineering goods, the Council has decided to hold a Buyer Seller Meet between Indian exporters and importers of above countries in March 2010 at New Delhi, Chennai, Bangalore and Ahmedabad. For this Buyer Seller Meet the Council is expected to receive 10 buyers from European countries.

Objectives

1. To provide an opportunity to prospective importers in European countries to interact with Indian counterparts about their requirements.
2. To provide an opportunity to Indian exporters to adjudge the acceptability of their products in the above markets, so that they are in a position to plan their strategy accordingly.

Depending on your choices, meetings will be fixed with foreign counterparts. Final match making will be done keeping in view the areas of matching interest of both sides and choices thereof. Council will, thereafter draw up time schedule for interaction between overseas delegates and Indian participants. Meeting schedule of each Indian Company will be forwarded to them in advance.

The participation fee for each participating Indian company for single delegate (for one centre only) has been fixed as follows:

For members :

1. For three meetings : Rs. 12,500/- (Plus Service Tax Rs. 1,288/-)
2. For two meetings : Rs. 10,000/- (Plus Service Tax Rs. 1,030/-)
3. For one meeting : Rs. 6,000/- (Plus Service Tax Rs. 618/-)
4. For unlimited meetings, any where in India : Rs. 20,000/- (Plus Service Tax Rs. 2,060/-)

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Product Sector

Product sectors identified as having potential for Business Meet for –

- | | | | |
|--------------------------------------|-------------------------------------|----------------------------|-------------------------------------|
| ✓ Prime Iron & Steels | ✓ Automobile Parts | ✓ Commercial Vehicles | ✓ Electric Power Equipments & Parts |
| ✓ I.C. Engine & Parts | ✓ Ferro Alloys | ✓ Bicycle & Parts | ✓ Bright Bars |
| ✓ Steel Wire | ✓ Ferrous Hollowware | ✓ Stainless Steel Utensils | ✓ Ferrous industrial castings |
| ✓ Other Non Ferrous Metal & Products | ✓ Steel Forgings | ✓ Bolts & Nuts (Fasteners) | ✓ Air Compressor |
| ✓ Aircraft & Spares | ✓ Food Processing Machinery & Parts | | |

INDO-EUROPE REVERSE BUYER SELLER MEET - 2010

(Organised by: EEPC India)

Please tick choice of Venue below:

New Delhi	Chennai	Bangalore	Ahmedabad
8th March, 2010 (Monday)	10th March, 2010 (Wednesday)	11th March, 2010 (Thursday)	12th March 2010 (Friday)

INDIAN DELEGATE'S PROFILE

Name of the Company
(In BLOCK Letters)

Address
(In BLOCK Letters)

City

Pin Code

Phone (with STD Code)

Fax No.

E-mail :

Website :

Name(s) of the Executive(s) with
Designation(s) attending the
Conference

1.

2.

3.

4.

Items Manufactured/Exported
(HS Codes if possible)

Industrial Application

Foreign Collaborations if any,
please specify

Annual Turnover in US\$

Annual Export in US\$

Countries of Export

International Accreditations
(ISO, QS, etc.)

Nature of Business
(Please tick mark)

Manufacturer

SSI

Non-SSI

Merchant

Export House

Area of specific interest
for this BSM

Signature with Office Seal

N.B. : Following should be sent with this Form :

1. Two passport size colour photographs of each participant with their names at the back of the photographs.
2. Demand Draft for requisite participation amount in favour of EEPC India