

# INDO-CIS REVERSE BUYER SELLER MEET - 2010

**A PLATFORM FOR BUILDING BUSINESS CONTACTS WITH 10 LEADING BUSINESSMEN VIZ. IMPORTERS, BUYERS, DEALERS, DISTRIBUTORS AND WHOLESALERS OF ENGINEERING PRODUCTS THROUGH ONE-TO-ONE BUYER SELLER MEET**

<b>New Delhi</b>	<b>Jalandhar/Ludhiana</b>	<b>Bangalore</b>
<b>8th March 2010 (Monday)</b>	<b>9th March 2010 (Tuesday)</b>	<b>11th March, 2010 (Thursday)</b>

**The complete schedule of BSMs is attached at the end of this notice**

Leading buyers and prospective trade partners from CIS countries will attend One-to-One business discussions and negotiations for engineering products and services. Members are cordially invited to enlist participation at the Business Meet.

#### **For members :**

- 1. For three meetings : Rs. 12,500/- (Plus Service Tax Rs. 1,288/-)**
- 2. For two meetings : Rs. 10,000/- (Plus Service Tax Rs. 1,030/-)**
- 3. For one meeting : Rs. 6,000/- (Plus Service Tax Rs. 618/-)**
- 4. For unlimited meetings, any where in India : Rs. 20,000/- (Plus Service Tax Rs. 2,060/-)**

#### **For Non-members :**

- 1. For three meetings : Rs. 15,000/- (Plus Service Tax Rs. 1,545/-)**
- 2. For two meetings : Rs. 12,500/- (Plus Service Tax Rs. 1,288/-)**
- 3. For one meeting : Rs. 8,000/- (Plus Service Tax Rs. 824/-)**
- 4. For unlimited meetings, any where in India : Rs. 25,000/- (Plus Service Tax Rs. 2,575/-)**

It may be pointed out in this regard that a particular participant may, on prior notice, opt for having meetings any where in India.

The participation charges will partially cover the expenses on account of portfolio bag containing background papers and profiles of overseas delegates and lunches on Conference days.

**Last date of participation: 26th February, 2010**

For further details & enlistment, please contact:

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Or Any other Regional/Sub-Regional offices of EEPC India.

**Note : Council reserves the right to accept or reject participation of an Indian company.**

# INDO-CIS REVERSE BUYER SELLER MEET - 2010

## Preamble

The CIS Countries have been trade partners of India for centuries. The discovery of Oil opened a new era of Industrialization of this region. The CIS markets are new markets for Indian engineering goods. India exported about US\$ 0.43 billion worth of engineering goods to this region in 2008-09, which was up by over 2.3% compared to exports in 2006-07. However, it is far below the potential.

Keeping in view the growing trade prospects in CIS Region and genuine interest on the part of the CIS buyers to further engage with Indian exporters of engineering goods, the Council has decided to hold a Buyer Seller Meet between Indian exporters and importers of CIS Region in March 2010 at New Delhi, Jalandhar or Ludhiana and Bangalore. For this Buyer Seller Meet the Council is expected to receive 10 buyers from CIS Region.

## Objectives

1. To provide an opportunity to prospective importers in CIS Region to interact with Indian counterparts about their requirements.
2. To provide an opportunity to Indian exporters to adjudge the acceptability of their products in the above markets, so that they are in a position to plan their strategy accordingly.

Depending on your choices, meetings will be fixed with foreign counterparts. Final match making will be done keeping in view the areas of matching interest of both sides and choices thereof. Council will, thereafter draw up time schedule for interaction between overseas delegates and Indian participants. Meeting schedule of each Indian Company will be forwarded to them in advance.

The participation fee payable by each Indian company for single delegate (for one centre only) has been fixed as follows :

### For members :

1. For three meetings : Rs. 12,500/- (Plus Service Tax Rs. 1,288/-)
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## Product Sector

- |                                     |                               |                                |                                |
|-------------------------------------|-------------------------------|--------------------------------|--------------------------------|
| ✓ Food Processing Machinery & Parts | ✓ Bicycle & Parts, Hand Tools | ✓ Hand Tools                   | ✓ Steel Wire                   |
| ✓ Electric Power Equipments & Parts | ✓ Bright Bars                 | ✓ Ferrous industrial castings  | ✓ Fencing Structures           |
| ✓ Commercial Vehicles               | ✓ Stainless Steel Utensils    | ✓ Other Chemical Plant         | ✓ Electric Manufacturers N.O.S |
| ✓ Other Construction Machinery      | ✓ Other Industrial Machinery  | ✓ Heating & Cooling Equipments | ✓ Accumulator                  |
| ✓ Ferro Alloys                      | ✓ Automobile Parts            | ✓ Textile/ Jute Mill Machinery | ✓ Instruments All Types        |
| ✓ I.C. Engine & Parts               | ✓ Ferrous Hollowware          | ✓ Aluminum & Products Thereof  | ✓ Prime Iron & Steels          |
| ✓ Steel Pipes & Tubes               |                               |                                |                                |

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**(Organised by: EEPC India)**

<b>New Delhi</b>	<b>Jalandhar/Ludhiana</b>	<b>Bangalore</b>
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**INDIAN DELEGATE'S PROFILE**

Name of the Company  
(In BLOCK Letters)

Address  
(In BLOCK Letters)

City

Pin Code

Phone (with STD Code)

Fax No.

E-mail :

Website :

Name(s) of the Executive(s) with  
Designation(s) attending the  
Conference

1.  
2.

3.  
4.

Items Manufactured/Exported  
(HS Codes if possible)

Industrial Application

Foreign Collaborations if any,  
please specify

Annual Turnover in US\$

Annual Export in US\$

Countries of Export

International Accreditations  
(ISO, QS, etc.)

Nature of Business  
(Please tick mark)

Manufacturer

SSI

Non-SSI

Merchant

Export House

Area of specific interest  
for this BSM

**Signature with Office Seal**

**N.B. : Following should be sent with this Form :**

- 1. Two passport size colour photographs of each participant with their names at the back of the photographs.**
- 2. Demand Draft for requisite participation amount in favour of EEPC INDIA.**