

INDO-ASEAN REVERSE BUYER SELLER MEET - 2010

**A PLATFORM FOR BUILDING BUSINESS CONTACTS WITH 20 LEADING BUSINESSMEN
VIZ. IMPORTERS, BUYERS, DEALERS, DISTRIBUTORS AND WHOLESALERS OF
ENGINEERING PRODUCTS THROUGH ONE-TO-ONE BUYER SELLER MEET**

Chennai	Bangalore	Kolkata
10th March, 2010 (Wednesday)	11th March, 2010 (Thursday)	12th March, 2010 (Friday)

The complete schedule of BSMs is attached at the end of this notice

Leading buyers and prospective trade partners from ASEAN countries and Australia & New Zealand will attend One-to-One business discussions and negotiations for engineering products and services.

Members are cordially invited to enlist participation at the Business Meet.

Participation Fee

For members :

1. For three meetings : Rs. 12,500/- (Plus Service Tax Rs. 1,288/-)
2. For two meetings : Rs. 10,000/- (Plus Service Tax Rs. 1,030/-)
3. For one meeting : Rs. 6,000/- (Plus Service Tax Rs. 618/-)
4. For unlimited meetings, any where in India : Rs. 20,000/- (Plus Service Tax Rs. 2,060/-)

For Non-members :

1. For three meetings : Rs. 15,000/- (Plus Service Tax Rs. 1,545/-)
2. For two meetings : Rs. 12,500/- (Plus Service Tax Rs. 1,288/-)
3. For one meeting : Rs. 8,000/- (Plus Service Tax Rs. 824/-)
4. For unlimited meetings, any where in India : Rs. 25,000/- (Plus Service Tax Rs. 2,575/-)

It may be pointed out in this regard that a particular participant may, on prior notice, opt for having meetings any where in India.

The participation charges will partially cover the expenses on account of portfolio bag containing background papers and profiles of overseas delegates and lunches on Conference days.

Last date of participation: 26th February, 2010

For further details & enlistment, please contact :

Shri R. Maitra

Executive Director

EEPC India

Vandhna (4th Floor)

11 Tolstoy Marg, New Delhi - 110 001

Tel. : 91-11-23711124/23711125

Fax : 91-11-23310920

E-mail : eepto@eeepc.gov.in

Website : www.eeepcindia.org

Shri B. Sarkar

Adl. Executive Director & Secretary

EEPC India

Vanijya Bhavan (1st Floor), ITFC

1/1 Wood Street, Kolkata - 700 001

Tel. : 91-33-22890651/52

Fax : 91-33-22890654

E-mail : eeepc@eeepcindia.org

Website : www.eeepcindia.org

Ms. Anima Pandey

Regional Director

EEPC India

Vanijya Bhavan (2nd Floor)

1/1, Wood Street

Kolkata – 700 016

Tel.: 91-33-22890673/74

Fax: 91-33-22890687

E-mail: eeepcrokol@vsnl.net

M. Ganesan

Regional Director

EEPC India

Greems Dugar (3rd Floor)

149, Greems Road

Chennai – 600 006

Tel.: 91-44-28295501/28295502

Fax: 91-44-28290495

E-mail: eeepcchennai@airtelmail.in

OR

Any other Regional/Sub-Regional offices of EEPC India.

Note: Council reserves the right to accept or reject participation of an Indian company.

INDO-ASEAN REVERSE BUYER SELLER MEET - 2010

Preamble

India's trade with the ASEAN Region dates back to time immemorial. The Region is one of India's major trading partners. India's exports to ASEAN Region have grown from US\$ 4.62 billion in 2002-03 to US\$ 12.61 billion in 2006-07. In the engineering sector India's exports have grown from US\$ 4.35 billion in 2007-08 to US\$ 6.50 billion in 2008-09 showing a growth of 49%. This shows that still much potential exists there. It will therefore be a right time for Indian engineering industry to showcase their capabilities in order to get a substantial share of the ASEAN market.

Keeping in view the growing trade prospects in ASEAN Region and the genuine interest on the part of the above buyers to further engage with Indian exporters of engineering goods, the Council has decided to hold a Buyer-Seller Meet between Indian exporters and importers of ASEAN Region, in March 2010 at Chennai, Bangalore and Kolkata. For this Buyer Seller Meet, the Council is expected to receive 15 buyers from ASEAN Region.

Objectives

1. To provide an opportunity to prospective importers in ASEAN countries to interact with Indian counterparts about their requirements.
2. To provide an opportunity to Indian exporters to adjudge the acceptability of their products in the ASEAN markets, so that they are in a position to plan their strategy accordingly.

Depending on your choices, meetings will be fixed with foreign counterparts. Final match making will be done keeping in view the areas of matching interest of both sides and choices thereof. Council will, thereafter draw up time schedule for interaction between overseas delegates and Indian participants. Meeting schedule of each Indian Company will be forwarded to them in advance.

The participation fee payable by each Indian company for single delegate (for one centre only) has been fixed as follows:

For Members :

1. For three meetings : Rs. 12,500/- (Plus Service Tax Rs. 1,288/-)
2. For two meetings : Rs. 10,000/- (Plus Service Tax Rs. 1,030/-)
3. For one meeting : Rs. 6,000/- (Plus Service Tax Rs. 618/-)
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It may be pointed out in this regard that a particular participant may, on prior notice, opt for having meetings any where in India.

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Last date of participation: 26th February, 2010

Product Sector

Product sectors identified as having potential for Business Meet for –

- | | | | |
|-------------------------------------|------------------------------------|-------------------------------|-------------------------------------|
| ✓Prime Iron & Steels | ✓Electric Power Equipments & Parts | ✓I.C. Engine & Parts | ✓Bicycle & Parts |
| ✓Instruments All Types | ✓Automobile Parts | ✓Steel Pipes & Tubes | ✓Cutting Tools |
| ✓Tractors & Agricultural Equipments | ✓Commercial Vehicles | ✓Stainless Steel Utensils | ✓Fencing Structures |
| ✓Food Processing Machinery & Parts | ✓Cranes | ✓Lifts & Winches | ✓Accumulator |
| ✓2/3 wheeler | ✓Other Construction Machinery | ✓Aluminium & Products Thereof | ✓Other Non Ferrous Metal & Products |
| ✓Aircraft & Spares | ✓Bright Bars | ✓Other Chemical Plant | |

INDO-ASEAN REVERSE BUYER SELLER MEET - 2010

(Organised by: EEPC India)

Please tick choice of Venue below:

Chennai	Bangalore	Kolkata
10th March, 2010 (Wednesday)	11th March, 2010 (Thursday)	12th March, 2010 (Friday)

INDIAN DELEGATE'S PROFILE

Name of the Company
(In BLOCK Letters)

Address
(In BLOCK Letters)

City

Pin Code

Phone (with STD Code)

Fax No.

E-mail :

Website :

Name(s) of the Executive(s) with
Designation(s) attending the
Conference

1.

2.

3.

4.

Items Manufactured/Exported
(HS Codes if possible)

Industrial Application

Foreign Collaborations if any,
please specify

Annual Turnover in US\$

Annual Export in US\$

Countries of Export

International Accreditations
(ISO, QS, etc.)

Nature of Business
(Please tick mark)

Manufacturer

SSI

Non-SSI

Merchant

Export House

Area of specific interest
for this BSM

Signature with Office Seal

N.B. : Following should be sent with this Form :

1. Two passport size colour photographs of each participant with their names at the back of the photographs.
2. Demand Draft for requisite participation amount in favour of EEPC INDIA.