

INDO-AFRICA REVERSE BUYER SELLER MEET - 2010

A PLATFORM FOR BUILDING BUSINESS CONTACTS WITH 10 LEADING BUSINESSMEN VIZ. IMPORTERS, BUYERS, DEALERS, DISTRIBUTORS AND WHOLESALERS OF ENGINEERING PRODUCTS THROUGH ONE-TO-ONE BUYER SELLER MEET

Mumbai	Kolkata
11th March, 2010 (Thursday)	12th March, 2010 (Friday)

The complete schedule of BSMs is attached at the end of this notice

Leading buyers and prospective trade partners from African countries will attend One-to-One business discussions and negotiations for engineering products and services. Members are cordially invited to enlist participation at the Business Meet.

For members :

- 1. For three meetings : Rs. 12,500/- (Plus Service Tax Rs. 1,288/-)**
- 2. For two meetings : Rs. 10,000/- (Plus Service Tax Rs. 1,030/-)**
- 3. For one meeting : Rs. 6,000/- (Plus Service Tax Rs. 618/-)**
- 4. For unlimited meetings, any where in India : Rs. 20,000/- (Plus Service Tax Rs. 2,060/-)**

For Non-members :

- 1. For three meetings : Rs. 15,000/- (Plus Service Tax Rs. 1,545/-)**
- 2. For two meetings : Rs. 12,500/- (Plus Service Tax Rs. 1,288/-)**
- 3. For one meeting : Rs. 8,000/- (Plus Service Tax Rs. 824/-)**
- 4. For unlimited meetings, any where in India : Rs. 25,000/- (Plus Service Tax Rs. 2,575/-)**

It may be pointed out in this regard that a particular participant may, on prior notice, opt for having meetings any where in India.

The participation charges will partially cover the expenses on account of portfolio bag containing background papers and profiles of overseas delegates and lunches on Conference days.

Last date of participation: 26th February, 2010

For further details & enlistment, please contact:

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OR Any of the Regional/Sub-Regional offices of EEPC India.

Note: Council reserves the right to accept or reject participation of an Indian company.

INDO-AFRICA REVERSE BUYER SELLER MEET - 2010

Preamble

Africa is the world's second largest and second most-populous continent. There are 46 countries including Madagascar, and 53 including all the island groups. It offers wide diversity in terms of opportunities in areas such as natural & mineral wealth, phosphate, oil & gas, food processing machinery, textile machinery, leather processing machinery, pharmaceutical & pharmaceutical machinery and mining.

Export of Indian engineering goods from India to Africa has reached a level of US\$ 4.49 billion in 2008-09 against a value of US\$ 4.03 billion during 2007-08, thereby showing a growth of nearly 12%.

Keeping in view the growing trade prospects in Africa Region and the genuine interest on the part of the African buyers to further engage with Indian exporters of engineering goods, the Council has decided to hold a Reverse Buyer Seller Meet between Indian exporters and importers of Africa region in March 2010 at Mumbai and Kolkata. For this Reverse Buyer Seller Meet the Council is expected to receive 10 buyers from Africa region.

Objectives

1. To provide an opportunity to prospective importers in Africa region to interact with Indian counterparts about their requirements.
2. To provide an opportunity to Indian exporters to adjudge the acceptability of their products in the above markets, so that they are in a position to plan their strategy accordingly.

Depending on your choices, meetings will be fixed with foreign counterparts. Final match making will be done keeping in view the areas of matching interest of both sides and choices thereof. Council will, thereafter draw up time schedule for interaction between overseas delegates and Indian participants. Meeting schedule of each Indian Company will be forwarded to them in advance.

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Product Sector

- | | | | |
|---------------------------|------------------------------------|---------------------------|-------------------------------------|
| ✓Prime Iron & Steels | ✓Electric Power Equipments & Parts | ✓Automobile Parts | ✓I.C. Engine & Parts |
| ✓Commercial Vehicles | ✓Bicycle & Parts | ✓Stainless Steel Utensils | ✓Ferrous industrial castings |
| ✓Ferro Alloys | ✓Ferrous Hollowware | ✓Steel Forgings | ✓Steel Wire |
| ✓Bolts & Nuts (Fasteners) | ✓Bright Bars | ✓Air Compressor | ✓Other Non Ferrous Metal & Products |
| ✓Aircraft & Spares | ✓Food Processing Machinery & Parts | | |

INDO-AFRICA REVERSE BUYER SELLER MEET - 2010
(Organised by: EEPC India)

Please tick choice of Venue below:

Mumbai	Kolkata
11th March, 2010 (Thursday)	12th March, 2010 (Friday)

INDIAN DELEGATE'S PROFILE

Name of the Company
(In BLOCK Letters)

Address
(In BLOCK Letters)

City Pin Code

Phone (with STD Code) Fax No.

E-mail : Website :

Name(s) of the Executive(s) with Designation(s) attending the Conference

1.	3.
2.	4.

Items Manufactured/Exported
(HS Codes if possible)

Industrial Application

Foreign Collaborations if any,
please specify

Annual Turnover in US\$ Annual Export in US\$

Countries of Export

International Accreditations
(ISO, QS, etc.)

Nature of Business (Please tick mark)

Manufacturer

SSI Non-SSI Merchant Export House

Area of specific interest
for this BSM

Signature with Office Seal

N.B.: Following should be sent with this Form :

- 1. Two passport size colour photographs of each participant with their names at the back of the photographs.**
- 2. Demand Draft for requisite participation amount in favour of EEPC INDIA.**