

iess

● IndiaEngineering
SourcingShow

22-24 March 2012

Bombay Exhibition Centre, Mumbai

www.
iesshow.in

INDIA'S LARGEST INTERNATIONAL ENGINEERING SOURCING SHOW

PARTNER COUNTRY
Canada

PARTNER STATE

Maharashtra


The India Show
Land of limitless opportunities

ORGANISED BY


Department of Commerce
Ministry of Commerce & Industry
Government of India

LEAD AGENCY

EEPCINDIA
ENGINEERING THE FUTURE
www.eepecindia.org

SIZE *matters.*

India's largest international engineering sourcing show will open on 22 March in Mumbai.

Organised by the **Ministry of Commerce & Industry, Government of India**, with **EEPC India** as the lead agency, the **India Engineering Sourcing Show 2012** will:

- be a display of products, technologies, innovations, and the best practices of Indian companies;
- be a Vendor Development event with leaders of the core sectors – Defence, Railway, Energy, Telecom, and Infrastructure;
- help to network and share knowledge with foreign and Indian delegates on the B2B platform;
- develop business relations;
- be an opportunity to explore investment opportunities;
- give access to innovative technologies and global best practices.

WHY HOLD THE SHOW IN INDIA

India is poised to emerge as a leading global economy with the GDP at 6.8% in 2008-09, 8% in 2009-10, and 8.5% in 2010-11. Its manufacturing sector is on an upward trajectory, not only in volume, but also in quality standards, technology upgradation, and adoption of best practices. Besides, more and more multinationals are starting operations in India, giving a further boost to manufacturing.

India's exports have seen remarkable improvement in recent years and engineering goods have maintained a commendable share of the total exports basket – around 25%.

The Ministry of Commerce & Industry, Government of India, in its Foreign Trade Policy (2009-2014), has set a target of US\$500 billion – that is, double exports in just three years – of which the major stakeholder is the engineering sector. The Minister of Commerce and Industry has put maximum emphasis on the promotion of the 'Brand India' image by organising The India Shows.

EEPC India, for decades, has played a lead role in building the 'Brand India' image by organising exhibitions around the globe. While continuing the branding exercise overseas, it became important to create an awareness among and spell out its benefits to Indian entrepreneurs, particularly in the MSME sector. The **India Engineering Sourcing Show** provides a B2B platform in India for foreign delegates and industry leaders and will be a major step forward in the building of the 'Brand India' image.

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EVENT *highlights*

Investment Conclave. Business Networking.
Vendor Development. Seminars.

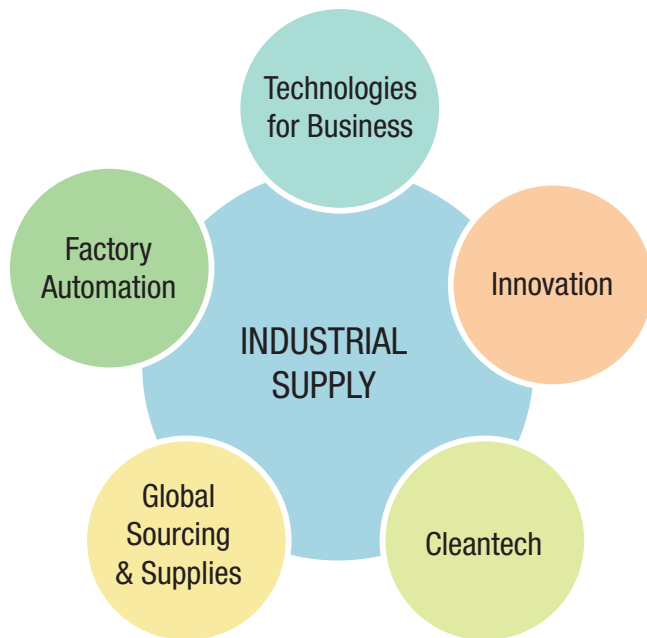
The **India Engineering Sourcing Show 2012** will be an opportunity to explore global business alliances and network with leading industry heads of the world. We expect 300-plus exhibitors at the event including overseas companies. Indian companies will have the never-before opportunity to meet international buyers from USA, Canada, Europe, Middle East, ASEAN, Africa, CIS, and Latin American and SAARC countries.

PARTNERS



WIDE *ambit.*

Exhibitors' Profile



Buyers' Profile

The **India Engineering Sourcing Show 2012** will be an expansive showcase of India's manufacturing capabilities to an international audience. EEPC India is closely working with trade associations and chambers to promote the event globally. Over 1,000 international buyers are expected to visit the exhibition.

Apart from international buyers, the event will be extensively marketed to ensure visits by leading Indian manufacturing companies, corporate houses, buying agencies, PSUs and Indian Government departments to source their engineering requirements at the fair.

CONCURRENT ACTIVITIES

A series of business seminars and activities will also be organised with the exhibition and at the same venue to ensure a constant flow of visitors on all the three days.

Some of the activities include:

- Hosted buyer programmes
- Business delegations from Focus Countries
- International Business Cooperation Days
- Investment conclave
- Business matchmaking
- Meet on industry
- Special networking sessions with leading corporates
- Business delegations from Indian States
- Visits by Ministers and Government officials
- Vendor development programmes with major Indian Government organizations/ Public Sector Undertakings.

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Details of the Show

Venue: Bombay Exhibition Centre (BEC)
NSE Ground, Off Western Express Highway
Goregaon East, Mumbai, India

Date: 22 – 24 March 2012 (3 days)

DETAILED PRODUCT PROFILES

INDUSTRIAL SUPPLY

- Automobile components, spare parts, accessories
- Agricultural implements
- Castings & forgings
- Earth moving equipments
- Electrical and home appliances
- Fasteners & accessories
- Hydraulics & pneumatics
- Hand tools, power tools, accessories
- Materials/parts handling and conveyors
- Machine tools & accessories
- Presses and forming equipment
- Pumps, valves & compressors
- Sewing machines
- Stainless steel kitchenware
- Welding and brazing equipment
- Wire (electrical), cables and conductors

TECHNOLOGIES FOR BUSINESS

- Machinery for manufacture of paper
- Machinery for manufacture of cement
- Machinery for manufacture of chemicals including pressure vessels, boilers and heat exchangers
- Textile machinery & accessories including all types of knitting machines
- Food processing machinery
- Pharmaceutical machinery
- Packaging machinery
- Machinery for HVAC (heating, ventilation, air conditioning)
- Engineering process outsourcing (EPO)
- Design, technical and consultancy services
- Technical journals

FACTORY AUTOMATION

- Assembly systems and equipment
- Automated storage and retrieval systems
- Adhesives/dispensing equipment
- Cleaning systems
- Contract assembly services
- Control software/hardware
- Industrial & process automation
- Motion control
- Metal working machinery
- Robotic equipment and systems
- Sensors
- Sheet metal & fabrication machinery
- Test and inspection
- Workstations, benches
- R&D

INNOVATION

- Space
- Nano-technology
- Micro-biology
- Traditional technologies
- Venture financing
- Technical institutes
- R&D organizations
- Industrial parks
- Incubation centers

GLOBAL SOURCING

- Heavy industry equipment
- Defence equipment
- Telecom equipment
- Railways equipment
- Power plant equipment

CLEANTECH

Sustainable energy

- Energy efficiency
- Water
- Green buildings
- Fleet & transportation
- Waste & recycling
- Green computing
- Emissions
- Supply chain & logistics

Renewable energy

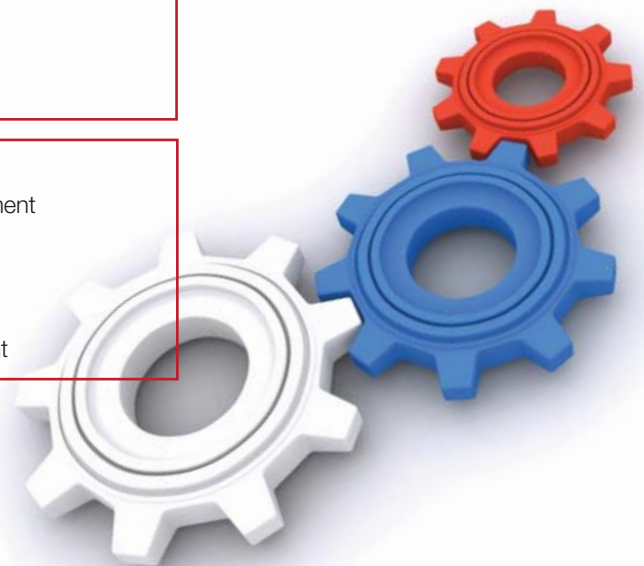
- Solar
- Wind
- Geothermal
- Bio-energy

Infrastructure

- Water management
- Energy distribution
- Energy storage
- Energy & grid management

Traditional energy

- Oil & gas
- Clean coal
- Nuclear



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**SEND YOUR APPLICATION (ON BACK PAGE) AND PAYMENT LATEST BY
31 JANUARY 2012 TO ANY OF THE FOLLOWING EEPIC INDIA OFFICES.**

NEW DELHI

R Maitra, Executive Director
Vandhna, 4th Floor
11, Tolstoy Marg, New Delhi 110 001
Tel: 91-11-23711124/23711125
Fax: 91-11-23310920
E-mail: ed@eepicindia.net

Rana Roy, Addl. Executive Director
Tel: 91-11-23711124/23711125
Fax: 91-11-23310920
E-mail: eepcto@eepicindia.net
rroy@eepicindia.net

K V Rajasekharan, Assistant Director
Tel: 91-11-23314171/74
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E-mail: eepcrodel@eepicindia.net
kvrjasekharan@eepicindia.net

JALANDHAR

Opinder Singh, Sr. Assistant Director
Tel: 91-181-2602264
Fax: 91-181-2601124
E-mail: eepcsrojld@eepicindia.net
opinders@eepicindia.net

KOLKATA

Bhaskar Sarkar
Addl. Executive Director & Secretary
Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre
1/1, Wood Street
Kolkata 700 016
Tel: 91-33-22890651/52/53
Fax: 91-33-22890654
E-mail: bsarkar@eepicindia.net

Suvankar Mukhopadhyay, Joint Director
Tel: 91-33-22890651/52/53
Fax: 91-33-22890654
E-mail: eepcho@eepicindia.net
suvankarm@eepicindia.net

Anima Pandey, Regional Director
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Fax: 91-33-22890687
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apandey@eepicindia.net

CHENNAI

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BANGALORE

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nadigerch@eepicindia.net

HYDERABAD

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Telefax: 91-40-27536705
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jvr Rao@eepicindia.net

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rajats@eepicindia.net

AHMEDABAD

Sudhakaran C K Nair, Assistant Director
Tel: 91-79-26588720, 9725663534
E-mail: eepcsroahd@eepicindia.net
sudhakaran@eepicindia.net

BOOTH, PARTICIPATION AND PAYMENT DETAILS

Display booth

- a. The minimum size of a booth will be 9 sq m. It will have:
- 1 table • 2 chairs • 1 wastepaper basket • 2 spotlights
 - 1 electrical socket • 1 podium • carpet • fascia
- b. If you need more furniture, etc., please contact EEPC India before the exhibition starts and pay for the extra items.
- c. For bigger stalls, the conditions will be different.

Charges

The event is being organised under the MAI scheme and participation charges are subsidised for EEPC India members.

Corner booths are limited in number and will be allocated on a first-come, first-served basis after full payment is received.

Charges for EEPC India members

Type of area	Minimum area	Rate per sqm (in ₹)
Built-up Booth (shell scheme)	9 sqm	6000 + Service Tax of 10.3%
Bare space	36 sqm	5500 + Service Tax of 10.3%

Charges for non-EEPC India members

Type of area	Minimum area	Rate per sqm (in ₹)
Built-up Booth (shell scheme)	9 sqm	6500 + Service Tax of 10.3%
Bare space	36 sqm	6000 + Service Tax of 10.3%

MODE OF PAYMENT

Full payment to be made by Demand Draft/at par Cheque favouring 'EEPC INDIA'. Please send the filled-out Application Form with the payment.

OR pay through

RTGS/NEFT in INR as per the following details:

Name of the bank: HDFC BANK LTD

Branch: Central Plaza

2/6, Sarat Bose Road

Kolkata 700 020

A/c no: 00142090000452

A/c name: EEPC INDIA

RTGS/NEFT Code: HDFC0000014

Payment and cancellation

Please pay the full amount by **31 January 2012**. Space will be booked only after the payment is received. If reservation is cancelled before **15 February 2012**, 50% would be charged as cancellation fee. You would have to forgo your full payment if you cancel after this date. EEPC India will decide on eligibility and space allocation.

Selection criteria

Participants will be selected by a committee. It will be based on criteria like accreditation to International Standards (like ISO, QS, etc.), foreign collaborations, annual exports, etc.

Shipment of exhibits

EEPC India will appoint a Cargo Handling Agent to facilitate movement of cargo inside India. Participants are however free to make their own arrangements.

Travel and hotel accommodation

EEPC India will help participants find airlines and hotels in Mumbai at negotiated rates through accredited travel agents. Participants are however free to make their own travel/hotel bookings.

For the benefit of member-exporters

The 'India Engineering Sourcing Show 2012' is being organised by the Ministry of Commerce & Industry, Government of India with EEPC India as the lead agency. Since participation charges are already subsidized, no more grants will be made available to member-participants.

Details of participants

An interactive CD containing details of all the participants will be distributed free instead of a printed booklet on the exhibitors. The CD will be a ready reckoner for overseas buyers and exhibitors.

For this, participants are requested to send us the following items either in a CD marked 'India Engineering Sourcing Show 2012' to EEPC India's Regional Offices or Head Office or by email to ashitkar@eepecindia.net/akar54@gmail.com:

- Company Profile (not more than 100 words);
- Contact Details (as per the Application Form);
- Logo – pdf or jpeg format;
- E-Brochure or Product Catalogue in pdf format; or product photos in high resolution jpeg/tiff format.

