

INDO-ASEAN REVERSE BUYER SELLER MEET - 2006

***A PLATFORM FOR BUILDING BUSINESS CONTACTS WITH 40 LEADING BUSINESSMEN
VIZ. IMPORTERS, BUYERS, DEALERS, DISTRIBUTORS AND WHOLESALERS OF
ENGINEERING PRODUCTS THROUGH ONE-TO-ONE BUYER SELLER MEET***

Mumbai	New Delhi
29th March, 2006 (Wednesday) Hotel Leela Kempinski	30th March, 2006 (Thursday) Hotel Ashoka

Leading buyers and prospective trade partners from ASEAN countries will attend One-to-One business discussions and negotiations for engineering products and services.

Members are cordially invited to enlist participation at the Business Meet.

Participation Fee (for one centre only)
Rs. 15,000/- for 1st participant of a firm Rs. 7,500/- for subsequent participant will include Background Material Lunch for Conference days. Last date of participation : 20th March, 2006

For further details & enlistment, please contact :

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Note : Council reserves the right to accept or reject participation of an Indian company.

INDO-ASEAN REVERSE BUYER SELLER MEET - 2006

Preamble

India's trade with the ASEAN Region date back years immemorial. This Region attaches lot of importance for being one of the major trading partners. India's exports to ASEAN Region have grown from US\$ 2.5 billion in 1997-98 to US\$ 8.1 billion in 2004-05. In the engineering sector India's exports have grown from US\$ 443.31 million in 1999-2000 to US\$ 1593.00 million in 2004-05 showing a growth of 259.34% in a span of five years. However if we compare India's engineering exports to ASEAN Region vis-à-vis their global imports, it comes to only 1% approximately. This shows that still much potential exists there. It will therefore, be a right time for Indian engineering industry to show their capabilities in order to get a substantial share of the ASEAN market.

Keeping in view the growing trade prospects in ASEAN Region and genuine interest on the part of the ASEAN buyers to further contact Indian exporters of engineering goods, Council has decided to hold a Buyer-Seller Meet between Indian exporters and importers of ASEAN Region in March 2006 at Mumbai and New Delhi. For this Buyer-Seller Meet the Council is expected to receive 40 buyers from ASEAN Region – Singapore, Malaysia, Indonesia, Thailand, Philippines, Myanmar, Vietnam etc.

Objectives

1. To provide an opportunity to prospective importers in ASEAN Region to interact with Indian counterparts about their requirements.
2. To provide an opportunity to Indian exporters to adjudge the acceptability of their products in ASEAN market and also the likely intake by the market, so that they are in a position to plan their strategy accordingly.

Depending on your choices, meetings will be fixed with ASEAN counterparts. Each exporter will be provided with minimum of 3 meetings. Each meeting will be of 20 to 30 minutes duration. Final match making will be done keeping in view the areas of matching interest of both sides and choices thereof. Council will, thereafter draw up time schedule for interaction between overseas delegates and Indian participants. Meeting schedule of each Indian Company will be forwarded to them in advance.

The participation fee (for one centre only) has been fixed as follows :

Rs. 15,000/- for 1st participant of a firm;

Rs. 7,500/- for subsequent participants of the firm.

The participation charges will partially cover the expenses on account of portfolio bag containing background papers and profiles of overseas delegates and lunches on Conference days. This will also cover expenses on overseas delegates.

Product Sector

Product sectors identified as having potential for the BSM include Textile and Jute Mill Machinery, Boilers and Parts, Chemical Plants, Food Processing Machinery and Parts, Heating and Cooling Equipment, Cranes, Lifts, Winches etc., Construction Machinery, Tractors and Agricultural Equipment, Industrial Machinery, Electric Power Equipment and Parts, Transmission Lines and Accessories, Complete Vehicles, 2/3-Wheelers, Machine Tools, Steel Pipes and Tubes, Ferrous Hollowware, Steel Wire, Sanitary Castings, Industrial Castings, Forgings, Ferro alloys, Bright Bars, S. S. Utensils, Primary Iron and Steel, Prime Aluminium, Aluminium Products, Other Non-ferrous Metals, Auto Parts, Bicycle Parts, Hand Tools, Cutting Tools, IC Engines and Parts, Mechanical Pumps, Scientific and Surgical Instruments etc.

Council will reserve the right to accept or reject participation of any Indian company.

The last date for enlistment of participation is 20th March, 2006.

Note : Since Afro-India Reverse BSM and Indo-ASEAN Reverse BSM are being organized on same day at same venue, Firms interested to participate in both the events, have to depute separate person for each event and the participation fees will be Rs. 25,000/- only. Any subsequent participation would be Rs. 7,500/- per participant.

INDO-ASEAN REVERSE BUYER SELLER MEET - 2006

(Organised by : Engineering Export Promotion Council)

29-30 March, 2006

Please tick choice of venue below :

Mumbai	New Delhi
29th March, 2006 (Wednesday) Hotel Leela Kempinski	30th March, 2006 (Thursday) Hotel Ashoka

INDIAN DELEGATE'S PROFILE

Name of the Company (In BLOCK Letters)			
Address (In BLOCK Letters)			
	City		Pin Code
Phone (with STD Code)		Fax No.	
E-mail Address		Website Address	
Name(s) of the Executive(s) with Designation(s) attending the Conference	1.		3.
	2.		4.
Items Manufactured/Exported (HS Codes if possible)			
Industrial Application			
Foreign Collaborations if any, please specify			
Annual Turnover in US\$		Annual Export in US\$	
Countries of Export			
International Accreditations (ISO, QS, etc.)			
Nature of Business (Please tick mark)	<p style="text-align: center;">Manufacturer</p> <input type="radio"/> SSI <input type="radio"/> Non-SSI <input type="radio"/> Merchant <input type="radio"/> Export House		
Area of specific interest for this BSM			

Signature with Office Seal

N.B. : Following should be sent with this Form :

1. Two passport size colour photographs of each participant with their names at the back of the photographs.
2. Demand Draft for requisite participation amount, in favour of ENGINEERING EXPORT PROMOTION COUNCIL, payable at New Delhi.