

Territorial NEWSLETTER South Asia

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Chairman's Pen



T S Bhasin

Nepal Medical and Lab expo 2017 was the largest-of-its-kind trade show in Nepal. It has brought together healthcare leaders from a variety of disciplines to collaborate and learn. EEPC India supported this three-day event and considered it as a platform to Promote the 'Make in India', the unique event launched by our Prime Minister, Mr. Narendra Modi, in medical devices, surgical instruments and hospital sector in Nepal.

Meanwhile, engineering exporters to South Asia, especially Sri Lanka may see reason to cheer as trade data for Nov 2017 showed that engineering exports to Sri Lanka is likely to bounce back soon after a dismal 2016-17 as evident by the release of trade figures for November 2017.

I believe this newsletter will certainly enhance the knowledge base of our member exporters focusing on South Asian region and will help them to take informed decision in business.

SAARC Territorial Committee Chairman's Note



PR Venkatachalam

In our 21st issue, we have come up with a post-event report of the largest medical show in Nepal - Nepal Medical & Lab Expo 2017 held during 14 - 16 December 2017. EEPC India supported the event with an objective to promote 'Make in India' in medical devices, surgical instruments and hospital sector in Nepal. Needless to say, it was also a platform for our exporters to enhance their export base in the medical equipment segment.

Like our previous issues, an analysis of Indian engineering exports for April - November 2017-18 is also presented in this newsletter from both country-wise and DGCI&S panel-wise perspective. Other sections include News section, upcoming events in South Asian regions and tenders.

Basic Facts South Asia

Cover Story

EEPC India supported the Nepal Medical & Lab Expo 2017 with an objective to promote 'Make in India' in medical devices, surgical instruments and.....

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Tenders

More latest News from Tenders

Territorial
NEWSLETTER – South Asia

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Grouping: South Asia Association for Regional Cooperation

Area: 5,099,611 km²

Population: 1,713,870,000

GDP: US\$2.9 trillion

Countries: Afghanistan, Bangladesh, Bhutan, India, Maldives, Nepal, Pakistan and Sri Lanka

Climate: The climate of South Asia can be divided into three basic kinds: tropical, dry, and temperate

Natural Resources: Rich agricultural land, minerals, energy resource



Kathmandu Hosted Largest Medical & Laboratory Event

Nepal Medical & Lab Expo 2017, the largest medical show in Nepal, was inaugurated by Mr. N. Ram Prasad, Trade Counselor, Embassy of India, Nepal, Mr. B. M. Shrestha, Vice President, FNCCI, Dr. Mukti Ram Shrestha, President, Nepal Medical Association and Mr. Suresh Ghimirey, President, CHEMSAN on 14th December 2017. The three days show successfully concluded on 16th December 2017 with 200 exhibitors, 5800 visitors, 24 speakers and 525 delegates. The event was appreciated and congratulated by industry captains and institutional heads in Nepal. Decision makers from healthcare and laboratory sector in Nepal had done lot of business with worldwide manufacturers and local distributors. The worldwide exhibitors and local suppliers showed newest products and technologies in two halls in total area of 7000 sq. meter.

EEPC INDIA supported this mega event in Nepal and promoted MAKE IN INDIA initiative of Honourable Prime Minister Narendra Modi in Nepal. In view of the importance of medical devices sector in the growth of manufacturing and domestic industry, EEPC INDIA has identified medical devices as 'sunrise sector' in engineering industry. Through this show, EEPCINDIA aspires to reach to the industry and make them aware about government programs to support the exports.

Industry peers and top doctors in conference educated delegates about latest technologies and developments in healthcare and laboratory segment. We facilitated exhibitors from all over the world to showcase their latest products and technology to buyers and users at a common platform in Nepal. The exhibition provided an opportunity to the participants to connect with global leaders, learn about cutting edge technology, hear about vital research and appreciate the changes the healthcare & laboratory industry is going to witness in near future.

The main area of interest and subject of the show included medical & surgical, clinical diagnostic & analysis, hospital infrastructure, consultancy, medical tourism, analytical & lab technology, biotechnology & life sciences, chemical methods & processing, drug discovery & research, education & training, research & development, environmental science, food & agriculture, testing & measuring, and forensic science.

The show has offered the exhibiting companies to not only present their innovations, products and services but to meet with the key decision makers and find leads and confirmed orders. It also allowed professional visitors to gain comprehensive information about the developments in focal industries. NEPAL MEDICAL & LAB EXPO provided one of the best platforms to doctors, pathologists, hospital administrators, scientists, R&D heads, QC/QA people, decision makers, lab managers, analysts, Directors and research scholars to interact with larger laboratory community. Attendees have got a unique opportunity to not only have the entire spectrum of the medical & laboratory industry in one place, at one time, providing them total solutions but an ideal platform to learn industry insights, connect with peers and grow professionally.

This year, more than 150 Indian companies and foreign companies have directly participated, 50 Nepal companies and more than 90+ foreign principals have participated through their channel partners in Nepal. Speakers from leading organizations have share about latest development and trends in healthcare and analytical instrumentations and applications. The conference programme will feature a series of branded seminars from leading experts from the industry and research institutions. Specialist keynote speakers will give relevant insight about current industry trends. The unique conference streams are designed to support and enhance the event visitor experience.

Source: Post-event report by EEPC India

Trend of India's Engineering Export with the South Asian Nations

India's engineering exports to Top 5 South Asian countries during April - November 2017-18
(All values in USD million)

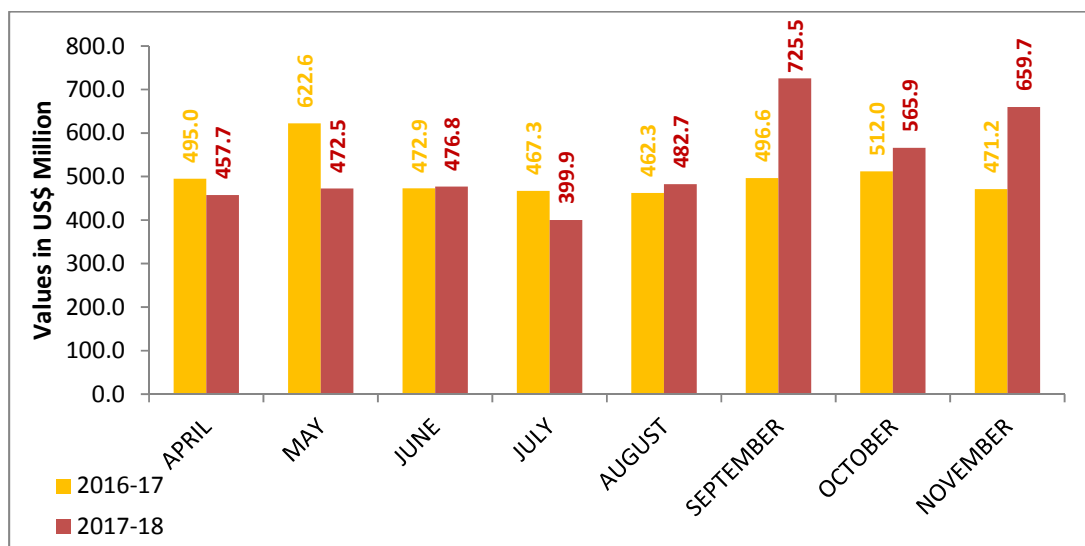
Country	Export in Nov 2016	Export in Nov 2017	Growth (%)	Exports in Apr-Nov 2016-17	Exports in Apr-Nov 2017-18	Growth (%)
NEPAL	174.14	242.15	39.05	1445.28	1535.77	6.26
BANGLADESH	173.73	238.14	37.07	1250.68	1489.28	19.08
SRI LANKA	87.96	119.79	36.19	965.13	949.92	-1.58
BHUTAN	17.62	29.51	67.55	201.87	131.72	-34.75
PAKISTAN	12.31	15.06	22.33	84.98	108.51	27.69

Source: DGCIS

India's engineering exports to South Asia continued to achieve year-on-year growth for the fourth straight month to November 2017 and this time the growth was much higher at 40% as against a lower 10.5% in Oct 2017. Nepal was the largest importer in the South Asian region during the reporting month with 39.05% year-on-year rise in engineering imports from India while Bangladesh was the immediate follower with 37.07% growth. Third largest Sri Lanka registered 36.19% year-on-year growth in Nov 2017 as against a decline in imports in the previous month. All the 7 South Asian nations registered year-on-year increase in engineering imports from India during the said month.

On a cumulative basis, engineering exports to South Asia achieved year-on-year growth for the third time in a row and with a rising trend in growth. Engineering exports during Apr - Nov 2017-18 saw 7.93% growth over the same period last year. Nepal was the topmost destination of Indian engineering import even on a cumulative basis with 6.26% growth over the same period last year and Bangladesh came next with 19.08% year-on-year growth during the same time period. Sri Lanka conceded marginal decline in imports. Only 2 nations witnessed year-on-year decline in engineering imports from India during Apr - Nov 2017-18.

Month-wise Trend in Total Engineering Export to South Asia (Apr - Nov 2017-18)



Source: DGCIS Data, EEPCC Research

Panel-wise trend in engineering exports to South Asia during April - November 2017-18

Top 10 engineering panels exported to South Asia during Apr - Nov 2017-18 are listed below (Value of Exports measured in USD Million)

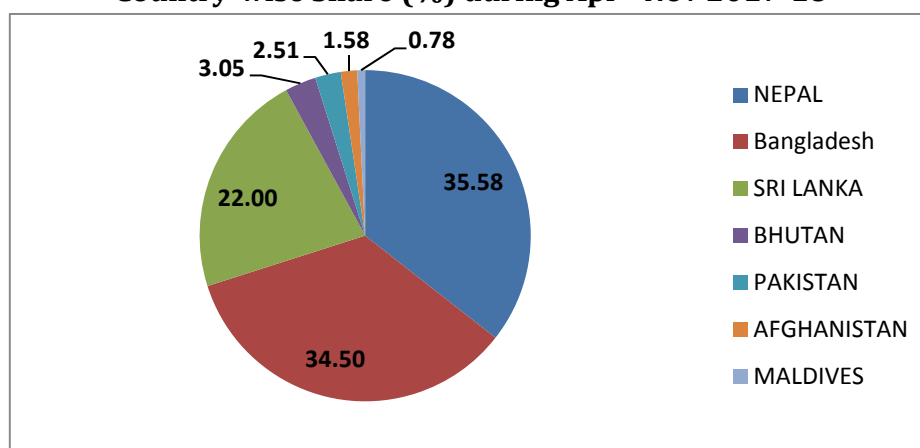
Panel	Export in Nov 2016	Export in Nov 2017	Growth (%)	Exports in Apr-Nov 2016-17	Exports in Apr-Nov 2017-18	Growth (%)
Iron and Steel	107.78	140.91	30.73	768.00	926.91	20.69
Industrial Machinery	61.98	84.84	36.88	463.17	543.81	17.41
Motor Vehicle/Cars	73.74	88.35	19.82	604.38	503.82	-16.64
Two and Three Wheelers	47.64	65.92	38.39	377.20	467.24	23.87
Auto Components/Parts	34.46	39.97	16.01	316.17	294.54	-6.84
Products of Iron and Steel	17.62	35.25	100.03	166.68	228.05	36.82
Other Construction Machinery	22.88	47.29	106.67	145.34	209.44	44.11
Electric Machinery and	22.82	41.50	81.81	224.10	199.47	-10.99

Equipments						
Aluminium and its Products	12.51	26.27	110.06	91.08	168.13	84.59
Ships, Boats and Floating Structure	1.15	0.08	-93.44	150.92	157.14	4.12

Source: DGCIS

'Iron and Steel' remained the top exporting engineering product group to the South Asian region during the first seven months of the ongoing fiscal with 20.7% year-on-year growth. 'Industrial machinery' is the immediate follower of 'Iron and Steel' with a 17.4% year-on-year growth during the same time period. In the automobile sector, 'Two and three wheelers' achieved 21.8% growth but 'Motor vehicles' and 'Auto components and parts' conceded declines in exports to South Asia during Apr - Nov of fiscal 2017-18. Among the top 10 engineering panels exported to South Asian region, 3 witnessed decline in overseas shipment during Apr - Nov 2017-18 in comparison to the same period last fiscal. Out of the total 33 engineering panels as classified by DGCI&S, 23 panels recorded year-on-year growth in exports to South Asia during the first eight months of 2017-18.

Country-wise Share (%) during Apr - Nov 2017-18



Source: DGCIS Data, EEPC Research

Major Importers of India's engineering products to South Asia during Apr - Nov 2017-18

Nepal: Nepal replaced Bangladesh to become the largest importer of India's engineering products in the South Asian region once again during Apr - Nov 2017-18 with 35.6% share in India's total engineering exports to the region.

Top exported Products: Iron and Steel, Motor Vehicle/cars, Two and Three Wheelers, Industrial Machinery, Other construction machinery.

Bangladesh: Bangladesh dropped to second position during the said time period with 34.5% share.

Top exported Products: Industrial Machinery, Two & three wheelers, Iron and Steel, Motor Vehicle/cars, Auto Components/Parts.

Sri Lanka: Sri Lanka was the third largest export destination for India's engineering exports in the South Asian region during Apr - Nov 2017-18 with a share of 22.0%.

Top exported Products: Ships, Boats and Floating Structures, Iron and Steel, Two and Three Wheelers, Motor Vehicle/cars, Industrial Machinery.

Anti-dumping measures

- At present, no anti-dumping case on Engineering product being investigated by Nepal, Bangladesh or Sri Lanka, the top three importers of Indian engineering products in South Asian region, against India as per the WTO website.
- On the other hand the WTO website shows no anti-dumping case is being investigated by India at present on imports of engineering products from those three nations.

Upcoming exhibitions in South Asian Countries

Events	Date	Venue	Link
DHAKA AUTO PARTS SHOW 2018	22-Mar-2018 To 24-Mar-2018	International Convention City, Bashundhara, Dhaka, Bangladesh	https://www.eventseye.com/fairs/f-dhaka-auto-parts-show-23462-1.html
ENERTECH WORLD EXPO 2018	21-Feb-2018 To 23-Feb-2018	Bombay Convention & Exhibition Centre (BCEC), Mumbai, India	https://www.eventseye.com/fairs/f-enertech-world-expo-12493-1.html
SHIPPING, MARINE & PORTS 2018	21-Feb-2018 To 23-Feb-2018	CIDCO Exhibition Centre Swami Pranabananda Marg, Sector 30, Vashi Navi Mumbai, 400703	https://www.eventseye.com/fairs/f-shipping-marine-ports-10197-1.html
INDIA MANUFACTURING SHOW 2018	22-Feb-2018 To 24-Feb-2018	Bombay Convention & Exhibition Centre (BCEC), Mumbai, India	https://www.eventseye.com/fairs/f-india-manufacturing-show-25596-1.html
INDUSTRIAL AUTOMATION INDIA 2018	22-Feb-2018 To 24-Feb-2018	Bombay Convention & Exhibition Centre (BCEC), Mumbai, India	https://www.eventseye.com/fairs/f-industrial-automation-india-12175-1.html

News in Focus

South Asia

Power purchase accord between India and Nepal extended

The Nepal Electricity Authority (NEA) and India's NTPC Vidyut Vyapar Nigam (NVVN) on Wednesday signed a three-month extension to the power purchase agreement (PPA) which is due to expire at the end of December. The pact allows Nepal to import up to 160 MW of electricity over the Dhalkebar-Muzaffarpur cross-border transmission. NEA Managing Director Kulman Ghising and NVVN CEO Arun Kumar Garg signed the PPA on behalf of their respective organisations in New Delhi.

Link: <http://kathmandupost.ekantipur.com/news/2017-12-29/power-purchase-accord-extended.html>

River Dredging Planned for Development of Year-round Bangladesh-India Waterway Navigation

India's Ministry of Shipping reported planned dredging works in the Zakiganj-Ashuganj section of the Kushiyara river and in the Sirajganj-Daikhowa section of the Jamuna river to help develop year-round navigation. Dredging will be executed by the two countries, subsequent to the decision taken in the meeting of the Shipping Secretaries of Bangladesh and India on 7 December 2016 in Dhaka, Bangladesh.

Link: <https://www.sasec.asia/index.php?page=news&nid=798&url=river-dredging-bangladesh>

India Fast-tracks International Highways in South Asia

India's Ministry of Road Transport and Highways (MoRTH) will prioritize plans to construct 2,000 kilometers of roads linking India's major highway corridors to international trade points in South Asia. Implemented under the Bharat Mala project, this project is worth Rs 25,000 crore (around \$3.9 billion). MoRTH Minister Nitin Gadkari highlights that this will facilitate export/import trade with Bangladesh, Bhutan, Myanmar, and Nepal.

Link: <https://www.sasec.asia/index.php?page=news&nid=801&url=india-fast-tracks-international-highways>

BIMSTEC Member States discuss draft text of Coastal Shipping Agreement

Member States of BIMSTEC (Bay of Bengal Initiative for Multi-Sectoral Technical and Economic Cooperation) met in New Delhi this week to discuss modalities for promoting coastal shipping in the region. In this first meeting of the Working Group on 27th and 28th of November, member countries discussed the draft text of BIMSTEC Coastal Shipping Agreement drafted by the Ministry of Shipping, Government of India.

Link: <http://pib.nic.in/newsite/PrintRelease.aspx?relid=174036>

Tender Information in South Asian Countries

Location	Title	Deadline
India	Erection And Shifting Works Of Ht/It Lines And Poles On Todaraisingh-baghera-kekari Road From Km. 46/0 To Km. 67/0. Estimated Cost: INR 14,500,000	26-Feb-2018
India	Purchase Of 7 Nos 8mva 33kv/11kv Transformer Estimated Cost: INR 32,700,000	23-Feb-2018
Bangladesh	Portable Welding Transformer & Power Hacksaw Machine	12-Feb-2018
Bangladesh	Installation Of 55 Nos Dtw With No.6 Hand Pump At Anwara Upazila Of Chittagong District Under Village Water Supply Project, Dphe. ** Dphe Supplied Materials Subject To Stock Availability Have To Be Used. In That Case Materials Cost Will Be Deducted As Pe	08-Feb-2018

For more tender notices, Please register with Tenderinfo and follow the link:

<http://www.tendersinfo.com> and search for South Asia.

EEPC India South Asia Territorial Newsletter

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