

Chairman's Pen



India and United States jointly discussed on issues related to bilateral trade, areas of mutual cooperation, market access in agriculture, non-agricultural goods and services and Intellectual Property Rights during the 11th Trade Policy Forum held recently. Both the countries explored ways for early conclusion of the free trade agreement. Trade has been a significant part among the two nations. The two sides call for a comprehensive review of bilateral relations and further expand and balance ties on the principle of free and fair trade.

The current edition highlighted the series of economic reforms undertaken by Prime Minister Modi, such as Goods and Services Tax, Make in India, Startup India and 'Fund of Funds for Startups' (FFS), Digital India, e-commerce, promoting innovation and entrepreneurship, FDI reforms, improved business and investment climate which have led to significant investment inflows into India. This edition also briefs on the upcoming trade exhibitions in North America. I hope this will be insightful for our readers and they will enjoy reading it.

Tarvinder Singh Bhasin

Message from Chairman, Committee on Trade with North America



This edition of Territorial Newsletter for North America highlights "Trade Policy Forum- 11th edition between US and India" recently.

The current edition presents a brief insight on the total trade pattern of the engineering sector in North America during the current fiscal 2017-18. Further, it discusses the top engineering product bilaterally traded between the countries of the region.

Upcoming tenders from the region along with key news items and factsheets of Anti-Dumping Duty matters is compiled and presented for the benefit of our members. I am hopeful that the Newsletter will give fruitful information to our readers.

Anupam Shah

North America: Canada, Mexico, and the United States

The North America trade bloc had its genesis in the North American Free Trade Agreement (NAFTA) signed by Canada, Mexico, and the United States. The agreement came into force on January 1, 1994.

Area: 24.71 million Sq. km

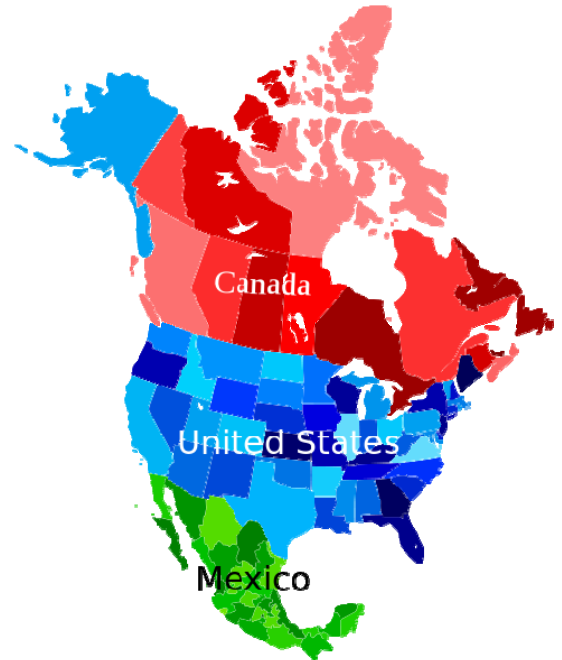
Population: 579 million (2016)

GDP: USD 21,638.602 billion (2016)

Currency: US Dollar (\$) / Canadian Dollar

Climate: North America includes all of the mainland and related offshore islands lying north of the Isthmus of Panama which connects it with South America. It has a variety of climate, from the dry, bitter cold of the Arctic to the steamy heat of the tropics. The North American tundra, the vast treeless plain of the far north, has temperature rises above freezing for only a short period each summer. In the far south there are low-lying areas which are always hot and rainy.

Natural resources: North America produces most of the world's corn, meat, cotton, soybeans, tobacco, and wheat, along with a variety of other food and industrial raw material crops. Mineral resources are also abundant; particularly coal, iron ore, bauxite, copper, natural gas, petroleum, mercury, nickel, potash, and silver.



India and USA Hold 11th Trade Policy Forum Meeting

The 11th Trade Policy Forum (TPF) Meeting was held in Washington D.C. on 26th October 2017. The Minister for Commerce and Industry, Shri Suresh Prabhu had productive discussions with the United States Trade Representative, Ambassador Robert Lighthizer and his team in a cordial, friendly and positive manner. The Minister for Commerce and Industry noted that the TPF serves as a robust platform that contributes towards promoting bilateral trade and investment between India and the US. During the meeting, discussions were held on issues related to bilateral trade between the two countries, areas of mutual cooperation, market access in agriculture, non-agricultural goods and services and Intellectual Property Rights (IPR).

On the United States concerns related to trade deficit with India, the Minister for Commerce and Industry pointed out that the issue of trade deficit should be viewed in the larger context of the growing economic and strategic partnership between the two countries that has grown and strengthened in recent years. India has made significant investments in the US and Indian skilled workers and students make important contributions to the US economy. He pointed out that as the Indian economy grows, and with the renewed emphasis on reviving US manufacturing, there will be greater opportunities for US exports to India. In this context, he pointed out that India has already started to import crude oil and new Liquefied Natural Gas exports are expected to commence early next year. Indian aviation companies such as Spicejet and Jet Airways have placed orders for over 300 aircrafts valued at several billions of dollars. The Minister for Commerce and Industry noted that these developments will go a long way in

fulfilling Prime Minister Modi and President Trump's desire to have a free, fair and balanced trade between India and the US.

Both Ambassador Lighthizer and the Minister for Commerce and Industry welcomed these positive developments and reiterated the growth potential for bilateral trade. On market access in areas of interest to each other, the Minister for Commerce and Industry noted progress on issues like ground handling operations, import regulations relating to poultry, export of pork to India, that have been raised by the US side. He also sought easing of procedure for export of Indian mangoes and pomegranates and market access for table grapes from India.

The Minister for Commerce and Industry strongly took up the Indian concern with regard to problems faced by Indian services companies in obtaining H-1B and L-1 visas. He requested the US to ease the movement of skilled professionals, which has over the years contributed towards making US companies more competitive. He also took up the issue of mismatch between U.S. visa and U.S. social security regimes, wherein Indian professionals making social security contributions do not receive their due benefits upon their return to India. He urged the United States to revisit its position and work towards achieving a totalisation agreement.

The Minister for Commerce and Industry also highlighted the series of economic reforms undertaken by Prime Minister Modi, such as Goods and Services Tax, Make in India, Startup India and 'Fund of Funds for Startups' (FFS), Digital India, e-commerce, promoting innovation and entrepreneurship, FDI reforms, improved business and investment climate which have led to significant investment inflows into India. On the issue of IPR in India, the Minister for Commerce and Industry drew attention to the National IPR Policy 2016, which lays down the roadmap for future development in the field of IPRs, and is a major step towards strengthening the IPR ecosystem in India, including improvements in procedures, timelines and resolution of disputes.

While responding to U.S. concerns on price controls on medical devices, the Minister for Commerce and Industry mentioned about the need to bring about a balance between the demand for optimum medical facilities and affordable health care to its citizens. India desires to address the concerns of providing affordable health care to its citizens and balancing it with the need to introduce high end technology. He encouraged American companies and manufacturers of medical devices to establish manufacturing facilities in India. He also pointed out that the Draft Pharmaceutical Policy addresses many of the US concerns and sought comments from industry stakeholders on the draft policy.

The Minister for Commerce and Industry also sought the support of the U.S. to India's proposal on the Trade Facilitation in Services Agreement which has been tabled by India at the WTO.

At the conclusion of TPF, both Ministers decided that the two countries will continue to work towards building strong trade and investment ties to realize mutual gains from the partnership. The talks were held in a friendly and cooperative environment, with both sides expressing the desire to reduce the existing gaps and work towards resolution of the outstanding issues before the next round of the TPF.

India's latest trend in engineering exports to North America

India engineering export with North America – country wise during April-September of the fiscal of 2017-18 is depicted in the table below. Nations which had the highest demand for Indian engineering products during April-September of the current fiscal 2017-18 in absolute values include:

Table2: Engineering Exports to North America
Value in USD million

North America	April-September 2016-17 (USD million)	April-September 2017-18 (USD million)	Growth (%)
USA	3253.5	4798.6	47.5%
Mexico	1196.8	1413.7	18.1%
Canada	219.4	262.6	19.7%
Total	4669.7	6474.9	38.7%

Source: DGCI&S

Fig 2: Trend in Total Engineering Export in North America during April-September 2017-18
Month wise

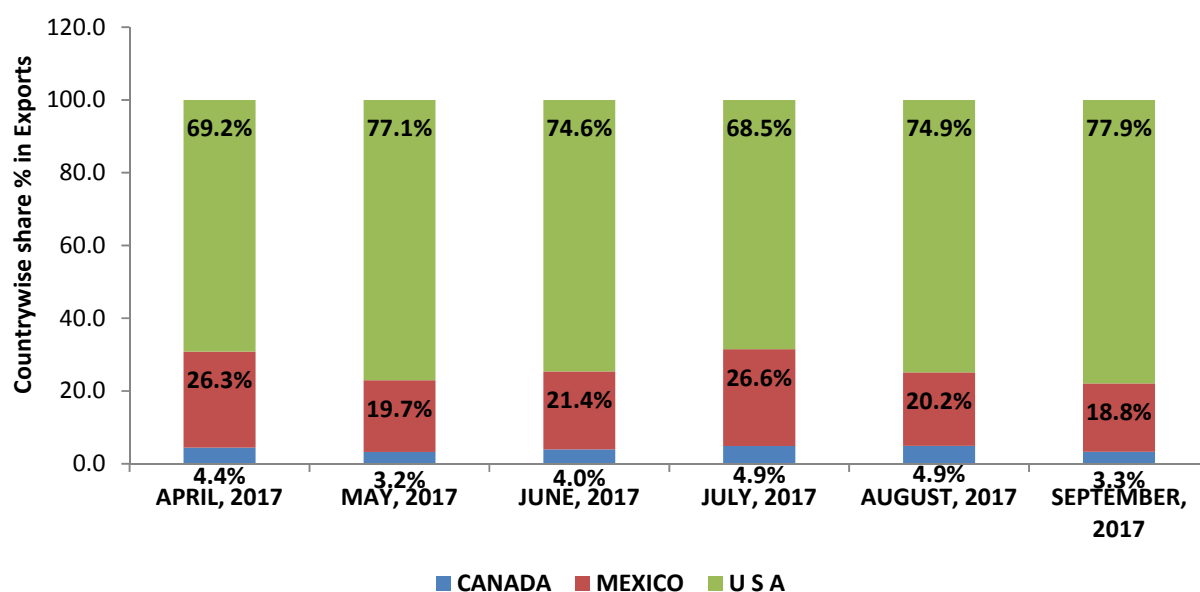


Table 3: Top 15 engineering panels exported to North America in April-September 2017-18

US\$ Million

DGCI&S Engineering Panels	India's export in April-September 2016-17	India's export in April-September 2017-18	Growth (%)
Products of Iron and Steel	648.0	961.7	48.4
Motor Vehicle/cars	735.5	916.7	24.6
Auto Components/Part	492.6	622.8	26.4
Electric Machinery and Equipment	367.5	539.0	46.7
"Ships Boats and Floating Bodies	0.2	443.7	222960.0
Industrial Machinery	331.2	394.8	19.2
Aluminium and products	258.7	372.8	44.1
Other Miscellaneous Items	299.8	346.8	15.7
Aircrafts and Spacecrafts	320.8	301.2	-6.1
Iron and Steel	225.7	287.6	27.4
IC Engines and Parts	193.4	276.7	43.1
Machinery for ATMs	142.3	182.9	28.6
Medical and Scientific Instruments	122.0	122.7	0.6
Pumps of all types	53.1	117.1	120.4
Copper and products	76.3	86.0	12.7

Source: DGCI&S

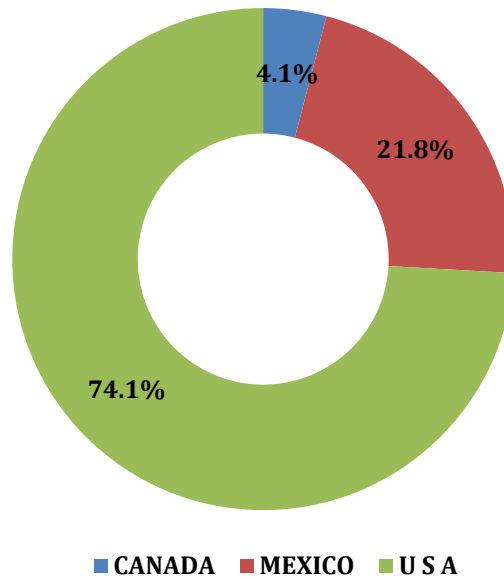
After EU, Indian engineering exports to North America ranked 2nd during April-September of the current fiscal 2017-18.

USA remained at the top for Indian engineering exports with imports of over US\$ 4.8 billion. The main engineering products exported to the country include Products of Iron and Steel, Electrical Machinery and Equipment, Auto Components/Parts, Ship and Boats, Other Industrial Machinery, Other Misc Items, Aircraft and Spacecraft , etc during April-September 2017-18.

The following pie chart demonstrates share of different North American countries in India's total export during April-September 2016-17.

Fig3: India's engineering export share to North American Countries (%) in April-September 2017-18

APRIL,2017 - SEPTEMBER,2017



Source: DGCI&S

Country wise India's engineering exports to North America in April-September 2017-18

1. USA

Indian engineering exports to USA, continues to be the highest during April-September 2017-18. At present, it accounts for over 74% of India's total engineering export to North America (and 13% of India's global engineering exports).

Top products traded in USA: Products of Iron and Steel, Electrical Machinery and Equipment, Auto Components/Parts, Ship and Boats, Other Industrial Machinery, Other Misc Items, Aircraft and Spacecraft, etc.

2. Mexico

Mexico ranked 4th largest export destination for engineering products during the current fiscal April-September 2017-18. At present, it accounts 21.8% of India's total engineering export to North America (and 4 per cent of India's global engineering exports) during April-September 2017-18.

Top products traded in Mexico: Motor vehicles/cars, Auto components and parts, Aluminium and products, Iron and Steel, Other industrial machinery, Two and Three wheelers, etc.

3. Canada

Canada accounts for 4.1% of India's total engineering exports to North America (and 0.7% of India's global engineering exports) during April-September 2017-18.

Top products traded in Canada: Products of iron and steel, Auto components/parts, Other misc. items, Aluminium and products, Iron and steel, Machinery for ATMs, Electrical machinery and equipment, other industrial machinery, etc.

News in Focus

Territorial
NEWSLETTER – North America

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❖ **India-US relationship going to get stronger under Trump: White House.**

India is a natural ally of the US due to their shared commitment to democracy and counter-terrorism, according to a senior White House official who said the bilateral relationship is going to get stronger and better under the Trump administration.

White House principal deputy press secretary Raj Shah's remarks came hours after Prime Minister Narendra Modi and US President Donald Trump held a meeting in Manila on the sidelines of the ASEAN Summit plus.

The two countries are undergoing a "strong relationship and it's going to get stronger" under this president, Shah, the highest-ranking Indian-American ever in the White House press wing, told recently.

"India is a natural ally of the United States, because of the shared commitment to democracy and to counterterrorism, and because the region is so vital to the US security," he said.

Shah said that the US-India relationship should stand on its own leg and "not be contingent" on any other relationship.

There are a lot more in common between India and the US than that between the US and China, he said.

Source: https://timesofindia.indiatimes.com/india/india-us-relationship-going-to-get-stronger-under-trump-white-house/articleshow/61638310.cms?TOI_browsernotification=true

❖ **Trans-Pacific Trade Partners Are Moving On, Without the U.S.**

President Trump shook up the world economic order this year by pulling the United States out of a major international trade pact and raising fundamental questions about its global role. Today, the world is moving on without it.

A group of 11 countries announced on Saturday that they had committed to resurrecting a sweeping multinational trade agreement, the Trans-Pacific Partnership, without the United States. A new deal, which would have to be signed and ratified by each country, would include major United States allies like Japan, Canada and Mexico. Collectively, they account for about a sixth of global trade.

The agreement will "serve as a foundation for building a broader free-trade area" across Asia, Taro Kono, Japan's foreign minister, said in a statement.

Pointedly, the potential members of what is now called the Comprehensive and Progressive Agreement for Trans-Pacific Partnership came to an early agreement on the broad outline of a deal while many of their leaders were meeting with Mr. Trump in Vietnam — itself a potential member of the new trading group.

Some details of a new deal, including when rules would be phased in, still need to be determined, and prospective member states like Canada raised last-minute concerns. But a new deal could be announced as soon as early next year.



Trade ministers and delegates from the members of the Trans-Pacific Partnership at a meeting in Vietnam. Eleven countries committed themselves to resurrecting the pact without the United States.

Source: <https://www.nytimes.com/2017/11/11/business/trump-tpp-trade.html>

❖ US, Japan, India, and Australia Hold Working-Level Quadrilateral Meeting on Regional Cooperation

Asia's 'Quad' is back for the first time since 2007. Senior officials from the United States, Japan, India, and Australia met in Manila on Saturday—on the sidelines of the Association of Southeast Asian Nations and East Asia Summits—to discuss regional and global cooperation. The initiative represents the realization of an old idea, first championed by Japanese Prime Minister Shinzo Abe during his first one-year term as prime minister from 2006 to 2007.

While this quadrilateral grouping had first met in 2007, it was unable to sustain momentum as China expressed concerns about what it saw as an attempt at containment by like-minded democracies in the Asia-Pacific. The meeting in Manila on Saturday was primarily the result of renewed interest in Tokyo and reciprocal interest in New Delhi, Canberra, and Washington, with the Japanese delegation chairing the first meeting.

Saturday's meeting took place at the "working level" with senior officials from all sides participating. It will still be some time before the 'Quad' meets at the ministerial or leaders level, but the Manila meeting offers insight into its presumptive direction.

Convened around the theme of a "free and open Indo-Pacific," the first quadrilateral meeting addressed seven core themes: the rules-based order in Asia, freedom of navigation and overflight in the maritime commons, respect for international law, enhancing connectivity, maritime security, the North Korean threat and nonproliferation, and terrorism.

Source: <https://thediplomat.com/2017/11/us-japan-india-and-australia-hold-working-level-quadrilateral-meeting-on-regional-cooperation/>

CVD/AD matters: Recent petitions filed with USITC

Table 4: CVD/AD Petitions

Docket No.	Received	Type	Commodity
3280	11/29/17	701& 731 Petition	Common Alloy Aluminum Sheet
3277	11/17/17	337 Complaint	Automated Teller Machines, ATM Modules, Components Thereof
3270	10/26/17	337 Complaint	Road Construction Machines
3264	10/5/17	337 Complaint	Forged Steel Fittings
3262	9/28/17	337 Complaint	Wafer-Level Packaging Semiconductor Devices
3248	9/15/17	337 Complaint	Thermoplastic-Encapsulated Electric Motors, Components Thereof, and Products and Vehicles
3244	8/16/17	701 & 731 Petition	Stainless Steel Flanges
3240	8/14/17	701 & 731 Petition	Finished Carbon Steel Flanges
3238	7/19/17	337 Complaint	Road Milling Machines
3237	7/13/17	701 & 731 Petition	Cast Iron Soil Pipe Fittings
3233	6/28/17	337 Complaint	X-Ray Breast Imaging Devices
3232	6/28/17	701 & 731 Petition	Tapered Roller Bearings
3217	4/19/17	701 & 731 Petition	Cold-Drawn Mechanical Tubing of Carbon and Alloy Steel
3207	3/21/17	337 Complaint	Thermoplastic-Encapsulated Electric Motors
3197	2/6/17	337 Complaint	Electrical Connectors

Source: [http://www.usitc.gov/petitions and complaints](http://www.usitc.gov/petitions_and_complaints)

Country wise Anti-dumping matters in the last six years (2010-2016) against India

Table 5: Country wise Anti-Dumping (AD) Cases against India

Country initiating AD investigation	Case ID	Case Code	Product	Initiating Date	Dumping Date	Injury decision date
Canada	CAN-AD-373	CAN-AD-372	Certain Carbon Steel Welded Pipe	5/14/2012	8/13/2012	7/13/2012
Canada	CAN-AD-401	CAN-AD-400	Certain Oil Country Tubular Goods	7/21/2014	12/3/2014	9/19/2014
Canada	CAN-AD-410	CAN-AD-410	Certain Hot-rolled Carbon Steel Plate and High-strength Low-alloy Steel Plate	6/10/2015	9/8/2015	8/10/2015
Mexico	MEX-AD-305	MEX-AD-305	Carbon Steel Tubing with Longitudinal Seams	12/24/2014	MI	MI
Mexico	MEX-AD-314	MEX-AD-314	Ferro-silico-manganese	9/8/2015	MI	MI
USA	USA-AD-1191	USA-AD-1191	Circular Welded Carbon-Quality Steel Pipe	11/3/2011	6/1/2012	12/16/2011

USA	USA-AD-1213	USA-AD-1213	Certain Steel Threaded Rod	7/3/2013	2/18/2014	11/5/2013
USA	USA-AD-1215	USA-AD-1215	Certain Oil Country Tubular Goods	7/10/2013	2/25/2014	8/22/2013
USA	USA-AD-1251	USA-AD-1251	Certain Steel Nails	6/4/2014	.	7/18/2014
USA	USA-AD-1275	USA-AD-1274	Certain Corrosion-Resistant Steel Products	6/9/2015	MI	7/24/2015
USA	USA-AD-1285	USA-AD-1283	Cold-Rolled Steel Flat Products	8/3/2015	MI	9/17/2015
USA	USA-AD-1298	USA-AD-1298	Welded Stainless Steel Pressure Pipe	10/7/2015	MI	11/20/2015

India's Safe Guard initiating matters since last six years (2010-2016)

Table 6: Safe Guard Matters of India

Safe Guard Initiating Country	PRODUCT	PET_DATE	WTO_INIT_DATE
India	Seamless Pipes, Tubes and Hollow Profiles of Iron or Non-Alloy Steel	MI	04/22/2013
India	Cold Rolled Flat Products of Stainless Steel of Chromium Type	MI	09/19/2014
India	Not-Alloyed Ingots of Unwrought Aluminium	MI	04/07/2014
India	Hot-rolled Flat Products of Non-alloy and Other Alloy Steel in Coils of a width of 600 mm or more	MI	09/07/2015
India	Hot-rolled Flat Sheets and Plates (excluding hot rolled flat products in coil form)	MI	12/7/2015

Source:

<http://econ.worldbank.org/WBSITE/EXTERNAL/EXTDEC/EXTRESEARCH/EXTPROGRAMS/EXTTRADERESEARHC/0,contentMDK:22561572~pagePK:64168182~piPK:64168060~theSitePK:544849,00.html>

Factsheets on Antidumping Duty and Countervailing Duty Investigations of Imports

On December 5, 2017, the Department of Commerce (Commerce) announced its affirmative final determinations in the countervailing duty (CVD) investigations of imports of cold-drawn mechanical tubing from the People's Republic of China (China) and India.

Source: <https://enforcement.trade.gov/download/factsheets/factsheet-multiple-cold-drawn-mechanical-tubing-cvd-final-120517.pdf>

- ❖ On September 19, 2017, the Department of Commerce (Commerce) announced its affirmative preliminary determinations in the countervailing duty (CVD) investigations of imports of cold-drawn mechanical tubing from the People's Republic of China (China) and India. Source: <http://enforcement.trade.gov/download/factsheets/factsheet-multiple-cold-drawn-mechanical-tubing-ad-cvd-051017.pdf>

- ❖ On September 6, 2017, the Department of Commerce (Commerce) announced the initiation of antidumping duty (AD) and countervailing duty (CVD) investigations of imports of stainless steel flanges from China and India.
Source: <http://enforcement.trade.gov/download/factsheets/factsheet-stainless-steel-flanges-ad-cvd-initiations-090617.pdf>
 - ❖ On May 10, 2017, the Department of Commerce (Commerce) announced the initiation of antidumping duty (AD) investigations of imports of cold-drawn mechanical tubing from the People's Republic of China (China), Germany, India, Italy, Korea, and Switzerland and countervailing duty (CVD) investigations of imports of cold-drawn mechanical tubing from China and India.
Source: <http://enforcement.trade.gov/download/factsheets/factsheet-multiple-cold-drawn-mechanical-tubing-ad-cvd-051017.pdf>
 - ❖ On January 27, 2017, the Department of Commerce (Commerce) announced its affirmative preliminary determinations in the antidumping duty (AD) investigations of imports of finished carbonsteel flanges from India, Italy, and Spain.
Source: <http://enforcement.trade.gov/download/factsheets/factsheet-multiple-finished-carbon-steel-flanges-ad-prelim-012717.pdf>
- Source: <https://www.trade.gov/press/press-releases/>

Upcoming Exhibitions in North America

Table 7: List of Exhibitions

Events	Date	Venue	Link
ALUMINUM USA	Oct 2019	Nashville, US	http://www.aluminum-us.com/
Aircraft Interiors Expo Americas	25th-27th Sep 2018	Boston Convention & Exhibition Center, Boston, MA, United States	http://www.aircraftinteriorsexpo-us.com/
INTERPHEX	17 th -19 th April, 2018	Jacob K. Javits Convention Center, New York, United States	http://www.interphex.com/
IEX USA - Insulation Expo USA	12 th - 13 th Dec 2017	George R. Brown Convention Center	www.iexusa.com
LA Auto Show	1 st - 10 th December, 2017	LA Convention Center	https://laautoshow.com/
PAACE Automechanika Mexico	14 th -16 th March 2018	Mexico City	https://paace-automechanika-mexico.us
Fabtech Mexico	2 nd -4 th May 2018	Mexico City	www.fabtechmexico.com

Tender information in North America

Table 8: Tender related information

Title	Deadline	Country	Link
Repair Of Qty 6 Pump Unit,centrifug	22nd Dec 2017	United States	http://www.tendersinfo.com/details/429939073?desc=Cw18005-Automotive-Supplies
Complete Repair Of Transport Equipment Clutch ;quantity: 1,00	15 th Dec 2017	Uruguay	http://www.tendersinfo.com/details/430393626
Acquisition Of Dual Equipment Specialized For Desazolve	18 th Dec 2017	Mexico	http://www.tendersinfo.com/details/430393728
Replace Aircraft Wash Rack Oil Water Separator At U.s. Coast Guard Air Station Borinquen	20 th Dec 2017	United states	http://www.tendersinfo.com/details/430394518
Utility Vehicle, 24hp Diesel, Cab	21st Nov 2017	Canada	http://www.tendersinfo.com/details/430395199

For more information, please subscribe to EEPC India's services on International/Global Tender Notifications, upcoming projects and many more. The service keeps you abreast with latest information on tender notices, pre-qualifications, regular corrigendum and procurement notices from government and private organizations all over the world. Through this service, EEPC INDIA provides you numerous business opportunities at very competitive charges.

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Contact: Shrilata Ghosh
Email: sghosh@eepcindia.net
Phone no: 033-40120360