

Territorial NEWSLETTER North America

EETPCINDIA
ENGINEERING THE FUTURE

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Chairman's Pen....

India's relationship with the countries of North America have developed into a "global strategic partnership", premised on shared democratic values and increasing convergence of interests on bilateral, regional and global issues. The region covering USA, Mexico and Canada has witnessed deepening of the bilateral trade and business relations. It has, in fact, emerged as one of India's largest export destinations. Its importance can be gauged from the fact that it accounts for 15.4% of India's total engineering exports. Within the region, US continue to remain the biggest market in the region for export of engineering products from India, accounting for a share of nearly 70%.

Despite the region having a significant share in India's export basket, exports to USA and Canada experienced a decline over the (April-September 2016-17) period; while exports to Mexico realized a significant jump close to 43% during the same period. We expect that the declining trend to USA and Canada will be reversed just like Mexico, in the coming period as global demand picks up.

This 'Newsletter on North America' presents a brief note on the current trade trend between India and North America. I hope this will be insightful for our readers and they will enjoy reading it.

Tarvinder Singh Bhasin

Message from Chairman, Committee on Trade with North America



North America region has consistently been one of the top export destinations for Indian engineering goods with India exporting US\$ 4.6 billion to North America during April-September (2016-17) period. It is expected to remain so even in the coming periods.

This fifteenth edition of Territorial Newsletter for North America encapsulates some recent developments in India-US trade. The current edition also presents an insight on the trade pattern of the engineering sector in North America during the April-September of the fiscal of 2016-17. Further, it discusses the top engineering product bilaterally traded between the countries of the region.

For the benefit of our members, upcoming tenders from the region along with key news items and factsheets of Anti Dumping Duty matters is compiled and presented. I am hopeful that the Newsletter will give fruitful information to our readers.

Anupam Shah

Basic Facts: North America

Area: 24.71 million Sq. km

Population: 576,163,467 (2015)

GDP: USD 20,834.888 billion (2014)

Currency: US Dollar (\$) / Canadian Dollar

Climate: North America includes all of the mainland and related offshore islands lying North of the Isthmus of Panama which connects it with South America. It has a variety of climate, from the dry, bitter cold of the Arctic to the steamy heat of the tropics. The North American tundra, the vast treeless plain of the far north, has temperature rises above freezing for only a short period each summer. In the far south there are low-lying areas which are always hot and rainy.

Natural resources: North America produces most of the world's corn, meat, cotton, soybeans, tobacco, and wheat, along with a variety of other food and industrial raw material crops. Mineral resources are also abundant; particularly coal, iron ore, bauxite, copper, natural gas, petroleum, mercury, nickel, potash, and silver.

India-North America Engineering Trade

India's relationship with North America is growing strong and diverse over the years in a significant way. As regards India's overall exports, the region has consistently been one of the top export destinations for Indian engineering goods with India exporting US\$ 4.62 billion to North America. India's exports to North America ranks second just after European Union (EU) exporting US\$ 6.41 billion during April-September 2016-17. Exports to the region account for nearly 15.4% of our global engineering exports.. Exports to North America

represent a diversified phenomenon as it includes different trade patterns with the three countries (USA, Mexico and Canada) of the region.

Trend Analysis of India-North America Engineering Trade

India engineering export with North America – country wise during April-September of the fiscal of 2016-17 is depicted in the table below. The US had the highest demand for Indian engineering products during the first six months of the new fiscal 2016-2017 in absolute values, followed by Mexico and Canada.

Table1: Engineering Exports to North America (country wise)
(Value in USD million)

North America	April-September 2015-16 (USD million)	April-September 2016-17 (USD million)	Growth (%)
USA	3577.11	3214.75	-10.13
Mexico	834.38	1196.87	43.45
Canada	233.80	211.99	-9.33
Total	4645.3	4623.61	-0.47

Source: DGCI&S

Chart 1: Trend in Total Engineering Export in North America during 2016-17
(monthwise)

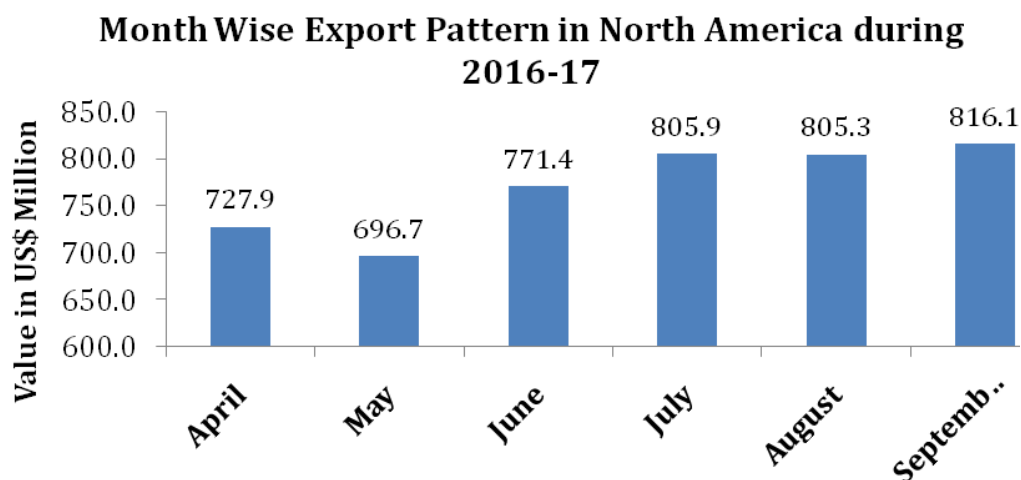


Table 2: Top 15 engineering panels exported to North America in April-September 2016-17

DGCI&S Engineering Panels	India's export in April-September 2015-16 (USD million)	India's export in April-September 2016-17 (USD million)	Growth (%)
Motor Vehicle/cars	378.4	735.5	94.4
Products of Iron and Steel	800.5	648.3	-19.0

DGCI&S Engineering Panels	India's export in April-September 2015-16 (USD million)	India's export in April-September 2016-17 (USD million)	Growth (%)
Auto Components/Part	563.1	492.4	-12.6
Electric Machinery and Equipment	294.7	354.8	20.4
Industrial Machinery	439.9	332.3	-24.5
OTHER MISC. ITEMS	277.5	292.8	5.5
Aircrafts and Spacecrafts	261.5	283.0	8.2
Aluminium and products	284.4	258.8	-9.0
Iron and Steel	273.6	225.7	-17.5
IC Engines and Parts	211.7	204.9	-3.2
Machinery for ATMs	153.8	141.9	-7.7
Medical and Scientific Instruments	108.8	121.6	11.8
Copper and products	83.5	76.3	-8.6
Hand Tools Cutting	73.1	65.9	-9.9
Pumps of all types	88.0	53.1	-39.6

Source: DGCI&S

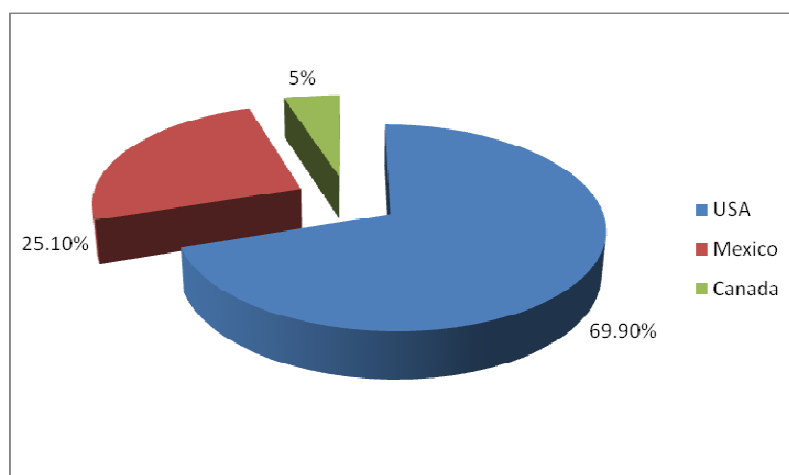
**Note: Only Engineering figures are updated till September 2016- figures provided by DGCI&S

Indian Engineering exports to North America rank second during April-September of the current fiscal 2016-17, after European Union, while ASEAN and Middle East and West Asia (MEWA) ranks third and fourth during the same time period.

USA remained at the top most rank for Indian engineering exports registering negative monthly growth by 1.43% in September 2016 vis-à-vis September 2015. The main engineering products exported to the country include Products of Iron and Steel, Auto Components/Parts, Electrical Machinery and Equipment, Industrial Machinery, Aircrafts and Spacecrafts, Other Misc Items, etc during April- September 2016-17.

The following pie chart demonstrates share of different North American countries in India's total export during April-September 2016-17.

Fig1: Share of North American countries in India's engineering export to the region (April-September 2016-17)



Source: DGCI&S

- **Trade with USA:** Indian engineering exports to USA, continues to be one of the highest during April-September 2016-17. At present, it accounts for 11 per cent of India's eng exports.
Top products traded in USA: Top traded products to USA during April-September 2016-17 include Products of Iron and Steel, Auto Components/Parts, Electrical Machinery and Equipment, Industrial Machinery, Aircrafts and Spacecrafts, Other Misc Items, etc.
- **Trade with Mexico:** Mexico is presently India's 4th largest export destination for engineering products moving up from the 8th rank during the last fiscal 2015-16. At present, it accounts for 4 per cent of India's eng exports during April-September 2016-17.
Top products traded in Mexico: Top traded products to Mexico during April-September 2016-17 include Motor Vehicles/cars, Aluminium and products, Auto Components and Parts, Iron and Steel, Industrial Machinery, Two and Three Wheelers, etc.
- **Trade with Canada:** India's engineering trade with Canada accounted for 0.7 per cent of India's engineering exports in April-September 2016-17.
Top products traded in Canada: Major exported products to Canada in April-September 2016-17 include Products of Iron and Steel, Auto Components/Parts, Other Misc Items , Iron and Steel, Machinery for ATMs, Electrical Machinery and Equipment, etc.

News in Focus

➤ U.S.-India Business Council Concludes Successful Digital Economy Mission

The U.S.-India Business Council (USIBC) concluded its Digital Economy Executive Mission to New Delhi, India. The delegation emphasized its desire to further collaborate with the government on the Prime Minister's flagship initiatives, including Digital India, Make in India, and Startup India. The delegation highlighted a number of policy reforms that could be implemented to increase economic growth, create jobs, and improve the country's ease of doing business ranking. The delegation was led by Michael DiPaula-Coyle and Harish Krishnan, Vice Chairmen of the Digital Economy Committee.

The mission included delegates from from Cisco, IBM, Google, Amazon, Intel, Access Partnerships, and Qualcomm. "We had constructive meetings with the Government of India on a wide variety of topics from policies on cloud, encryption, broadband infrastructure creation to ease of doing business," said Harish Krishnan. "We believe this government has a pro-growth agenda that envisages a more innovative, connected, digital India. USIBC membership looks forward to playing its role in building Digital India."

During the visit, the Digital Economy delegation met with senior government officials across all areas of the Digital Economy including the Prime Minister's Office, Ministry of Electronics & IT, TRAI, Ministry of Finance, and the Ministry of External Affairs as well as leading think tanks and industry associations. The delegation participated in a briefing on M2M service provider guidelines with the Department of Telecommunications and FICCI.

Source: <http://www.usibc.com/press-release/us-india-business-council-concludes-successful-digital-economy-mission-0>

Table 4: CVD/AD Petitions

Docket No.	Received	Type	Commodity
3176	9/20/16	701 & 731 Petition	Steel Concrete Reinforcing Bar
3168	8/16/16	337 Complaint	Personal Transporters
3161	6/30/16	701 & 731 Petition	Finished Carbon Steel Flanges
3150	5/23/16	337 Complaint	Semiconductor Devices and Semiconductor Device Packages
3148	5/18/16	337 Complaint	Personal Transporters, Components Thereof, and Packaging and Manuals Therefor
3144	4/26/16	337 Complaint	Carbon and Alloy Steel Products
3142	4/18/16	Other	Primary Unwrought Aluminum
3138	4/11/16	337 Complaint	Passenger Vehicle Automotive Wheels
3136	4/8/16	701 & 731 Petition	Carbon and Alloy Steel Cut-to-Length Plate
3129	3/22/16	337 Complaint	Motorized Self-Balancing Vehicles
3124	2/24/16	332 Request	Unwrought and Wrought aluminum products
3121	2/12/16	701 & 731 Petition	Stainless Steel Sheet and Strip
3112	1/8/16	337 Complaint	Surgical Stapler Devices
3108	12/16/15	701 & 731 Petition	Large Residential Washers

Source: http://www.usitc.gov/petitions_and_complaints

Country wise Anti-dumping matters in the last five years (2010-2015) against India

Table 5: Country wise Anti Dumping (AD) Cases against India

Country initiating AD investigation	Case ID	Case_Code	Product	Initiating Date	Dumping Date	Injury decision date
Canada	CAN-AD-373	CAN-AD-372	Certain Carbon Steel Welded Pipe	05/14/2012	08/13/2012	07/13/2012
Canada	CAN-AD-401	CAN-AD-400	Certain Oil Country Tubular Goods	07/21/2014	12/03/2014	09/19/2014
Canada	CAN-AD-410	CAN-AD-410	Certain Hot-rolled Carbon Steel Plate and High-strength Low-alloy Steel Plate	6/10/2015	9/8/2015	8/10/2015
Mexico	MEX-AD-305	MEX-AD-305	Carbon Steel Tubing with Longitudinal Seams	12/24/2014	MI	MI
USA	USA-AD-1191	USA-AD-1191	Circular Welded Carbon-Quality Steel Pipe	11/03/2011	06/01/2012	12/16/2011
USA	USA-AD-1213	USA-AD-1213	Certain Steel Threaded Rod	07/03/2013	02/18/2014	11/05/2013
USA	USA-AD-1215	USA-AD-1215	Certain Oil Country Tubular Goods	07/10/2013	02/25/2014	08/22/2013

Country initiating AD investigation	Case ID	Case_Code	Product	Initiating Date	Dumping Date	Injury decision date
USA	USA-AD-1251	USA-AD-1251	Certain Steel Nails	06/04/2014	.	07/18/2014
USA	USA-AD-1275	USA-AD-1274	Certain Corrosion-Resistant Steel Products	06/09/2015	MI	07/24/2015
USA	USA-AD-1285	USA-AD-1283	Cold-Rolled Steel Flat Products	08/03/2015	MI	09/17/2015
USA	USA-AD-1298	USA-AD-1298	Welded Stainless Steel Pressure Pipe	10/07/2015	MI	11/20/2015

India's Safe Guard initiating matters since last five years (2010-2015)

Table 6: Safe Guard Matters of India

Safe Guard Initiating Country	PRODUCT	PET_DATE	WTO_INIT_DATE
India	Seamless Pipes, Tubes and Hollow Profiles of Iron or Non-Alloy Steel	MI	04/22/2013
India	Cold Rolled Flat Products of Stainless Steel of Chromium Type (400 series)	MI	09/19/2014
India	Not-Alloyed Ingots of Unwrought Aluminium	MI	04/07/2014
India	Hot-rolled Flat Products of Non-alloy and Other Alloy Steel in Coils of a width of 600 mm or more	MI	09/07/2015
India	Hot-rolled Flat Sheets and Plates (excluding hot rolled flat products in coil form)	MI	12/7/2015

Source: <http://econ.worldbank.org/>

Factsheets on Antidumping Duty and Countervailing Duty Investigations of Imports

- ✓ On September 23, 2016, the Department of Commerce (Commerce) announced its affirmative final determinations in the antidumping duty (AD) and countervailing duty (CVD) investigations of imports of welded stainless pressure pipe from India.

Source: <http://enforcement.trade.gov/download/factsheets/factsheet-india-welded-stainless-pressure-pipe-ad-cvd-final-092316.pdf>

- ✓ On September 2, 2016, the United States International Trade Commission (USITC) announced its determinations in its antidumping and countervailing duty investigations concerning imports of cold-rolled steel flat products from Brazil, India, Korea, Russia, and the United Kingdom that the

U.S. Department of Commerce (Commerce) has determined are sold in the United States at less than fair value and subsidized by the governments of Brazil, India, Korea, and Russia.

Source: https://www.usitc.gov/press_room/news_release/2016/er090211649.htm

- ✓ On July 21, 2016, the Department of Commerce (Commerce) announced the initiation of antidumping duty (AD) investigations of imports of finished carbon steel flanges from India, Italy, and Spain, and a countervailing duty (CVD) investigation of imports of finished carbon steel flanges from India.

Source: <http://enforcement.trade.gov/download/factsheets/factsheet-multiple-steel-flanges-ad-cvd-initiation-072116.pdf>

- ✓ On May 25, 2016, the Department of Commerce (Commerce) announced its affirmative final determinations in the antidumping duty (AD) and countervailing duty (CVD) investigations of imports of corrosion-resistant steel products (CORE) from China, India, Italy, Korea; its affirmative final determination in the AD investigation of imports of CORE from Taiwan; and its negative final determination in the CVD investigation of imports of CORE from Taiwan.

Source: <http://enforcement.trade.gov/download/factsheets/factsheet-multiple-corrosion-resistant-steel-products-ad-cvd-final-052516.pdf>

Upcoming Exhibitions in North America

Table 7: List of Exhibitions

Events	Date	Venue	Link
2017 IPC APEX EXPO	12-16 th February 2017	San Diego Convention Center, California	http://www.ipcapexexpo.org/html/default.htm
ATX West-Automation Technology Expo	9th-11th Feb, 2017	Anaheim, USA	http://anaheim.ubmcanon.com/automation
Conexpo	7 th -11 th March, 2017	Los Angeles Convention Center, USA	http://www.conexpoconagg.com/

Tender information in North America

Table 7: Tender related information

Title	Deadline	Country	Link
Vehicular Equipment Components	20 th Dec	USA	http://www.tendersinfo.com/detail

Title	Deadline	Country	Link
	2016		ls/36852611?desc=Vehicular-Equipment-Components
Wheel Loader	21 st Dec 2016	USA	http://www.tendersinfo.com/details/36847735?desc=Wheel-Loader
Provision Of Piston Internal Combustion, United states	20 th Dec 2016	USA	http://www.tendersinfo.com/details/36845972?desc=Provision-Of-Piston-Internal-Combustion
Supply Of Parts Kit	23 Dec 2016	USA	http://www.tendersinfo.com/details/36828330
Provision Of Bracket, vehicular C	23 Dec 2016	USA	http://www.tendersinfo.com/details/36828202
Tie Rod Assembly	27 th Dec 2016	USA	http://www.tendersinfo.com/details/36704906
One (1) 6-ton Single Axle Cab And Chassis With Dump Box	21 Dec 2016	Canada	http://www.tendersinfo.com/details/36693230
Portable Vehicle Scales	22 Dec 2016	Canada	http://www.tendersinfo.com/details/36693074

For more contract notices, Please register with Tender info and follow the link:
<http://www.tendersinfo.com/searchresult#>

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