

Territorial NEWSLETTER North America

EETPCINDIA
ENGINEERING THE FUTURE

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Chairman's Pen



In the wake of the terror attacks in Paris, all eyes were on the G-20 summit to discuss the issue of terrorism. Building up strong ties and support system between nations has been the focus of the hour after the G 20 Summit held in Turkey recently.

Economic ties between India and North America have strengthened over the years. The region continued to be the second largest destination of India's exports highlighting significance of the region in India's export basket. Exports to the region account for nearly 15.1% of our global engineering exports.

Export of engineering goods, which constitutes 23 per cent of the country's total exports and US being its biggest market, is experiencing a deteriorating trend post July. But we are hopeful that the global demand will slowly take shape.

In this fourth edition of the 'Newsletter on North America', we present a brief note which I hope will be insightful for our readers and I hope they enjoy reading it.

Tarvinder Singh Bhasin

Message from Chairman, Committee on Trade with North America



In this fourth edition of the 'Newsletter on North America- Volume IV', we heartily welcome the dialogue between India's PM and US President in the G20 Turkey 2015, in Antalya, Turkey held recently. We emphasized the recent updates on the ongoing trade talks between India-Canada CEPA. We present a brief insight on the total trade pattern in North America during the first two quarters of 2015-16. We also discuss the top engineering product bilaterally traded between the countries of the region. In this fourth issue of the newsletter, and we have compiled tender related information, upcoming exhibitions, key news items and factsheets of Anti Dumping Duty Investigations of the specified region.

We are hopeful that the note will give fruitful information to our readers.

R. P. Sehgal

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Basic Facts: North America

Area: 24.71 million Sq. km

Population: 565,265,000 (2013)

GDP: USD 20,281,301 (2013)

Climate: North America includes all of the mainland and related offshore islands lying North of the Isthmus of Panama which connects it with South America. It has a variety of climate, from the dry, bitter cold of the Arctic to the steamy heat of the tropics. The North American tundra, the vast treeless plain of the far north, has temperature rises above freezing for only a short period each summer. In the far south there are low-lying areas which are always hot and rainy.

Natural resources: North America produces most of the world's corn, meat, cotton, soybeans, tobacco, and wheat, along with a variety of other food and industrial raw material crops. Mineral resources are also abundant; the large variety includes coal, iron ore, bauxite, copper, natural gas, petroleum, mercury, nickel, potash, and silver.

G-20 Summit

Prime Minister Narendra Modi on his G-20 visit said India, given its size and scale, can become a pillar of global growth.

“India’s development goals are aligned with the SDGs (Sustainable Development Goals),” Modi said in his lead intervention at the two-day G20 Summit that got underway here.

“We are promoting growth and investing in skill to create employment for our youth; increasing the pace and quality of infrastructure expansion; and investing in making farms more productive and resilient,” he said.

Pointing out that India has the world’s largest financial programme, he said “we have definite target dates for meeting all the basic needs of our people”.

“Through bold economic and governance reforms, we have achieved a growth rate of 7.5 percent with strong prospects for a higher growth in the near future,” the prime minister said. “Given our size and scale, India can become a pillar of global growth and stability....”

On the other hand, US President Barack Obama hailed India's economic growth under the leadership of Prime Minister Narendra Modi and its focus on renewable energy. Making an intervention during a G20 Leaders Summit session, Obama said the Modi government's ambitious plans for scaling up the use of renewable energy combines a concern for environment and creates opportunity for furthering global growth through fresh investment in renewable energy.

Obama also said it has the potential to create employment, according to a senior official present during his intervention. The official said that the US President hailed India's economic growth under Modi's leadership.

In his intervention, Modi said there is global consensus on the need to address climate change.

"Stable long term global economic growth requires not just capital flows, but also efforts to facilitate labour mobility and skill portability," he said.

Modi further said India's economic growth is likely to grow at 7.5 per cent this year and achieve a growth rate of 8 per cent plus next year.

"Our programmes of inclusive development, including financial inclusion, universal access to basic needs by target year, Make in India, Skill India, Digital India, Industrial Corridors and Smart Cities will boost growth and employment in India." This will be a source of strength for the global economy," he added.

In an earlier intervention, Modi said through bold economic and governance reforms, we have achieved a growth rate of nearly 7.5 per cent with strong prospects for a higher growth rate in the near future.

"We in India don't see development and climate change as competing objectives. This is centered on the belief in the unity of humanity and Nature.

"We have ambitious plans for addressing the challenges of climate change. This includes additional capacity of 175 GW of renewable energy by 2022, cut in subsidies on fossil fuel and tax on coal; and, National Clean Energy Fund of USD 3 billion to promote clean technologies," he added.

India- Canada free trade Comprehensive Economic Partnership Agreement (CEPA)

India and Canada are closely working to finalise the comprehensive economic partnership agreement (CEPA), Minister (Commercial) High Commission of Canada Brian Parrott said today.

The negotiations for the free trade agreement, officially dubbed as Comprehensive Economic Partnership Agreement (CEPA), between the countries were launched in November, 2010. The proposed pact seeks to open services sector and facilitate investment proposals.

Inaugurating the International Conference on Smart Cities at the PHD Chamber of Commerce, Parrott said that Canada can help India in building some of the smart cities with world-class infrastructure.

"318 Canadian companies have their footprints in India and with increased globalisation, Canadian companies' presence in India will multiply in due course of time, especially when India accepts the Canadian expertise and technological development in building for it a number of smart cities," Parrott said.

Canada and India have agreed to triple their trade to \$15 billion, but the progress has been tardy even as the visit by Modi – the first by any Indian PM in 42 years – here in April and two trips to India by his Canadian counterpart have reinforced this pledge.

"The growth in bilateral trade between the two countries has still not reached its full potential and even the modest goal of \$15 billion annually is still far away," said the chairman of the Canada-India Foundation which has honored many great Indians such as former President APJ Abdul Kalam, Ratan Tata, Narayana Murthy and Deepak Chopra with its annual CIF Chanchlani Global Indian Award of \$50,000 since its inception in 2008.

India-North America Information Guide

The bilateral relations between India and North America have developed over the years in a significant way. As regards our exports, the region is the second largest destination for Indian goods exporting US\$ 5.4 billion, behind only European Union (EU) during April-October 2015-16. Exports to the region account for nearly 15.3% of our global exports. Exports to North America represent a diversified phenomenon as it includes different trade patterns with the three countries (USA, Mexico and Canada) of the region.

Upcoming Exhibitions in North America

Table 1: List of Exhibitions

Events	Date	Venue	Link
North American International Auto Show	11-24 th January 2016	COBO Center, Detroit, Michigan	http://www.naias.com/2016-show/overview.aspx
Renewable Energy World Conference and Expo	8-10 th December 2015	Las Vegas Convention Center	http://www.renewableenergyworld-events.com/index.html
Motor & Drive Systems 2016	21-22 nd January 2016	Jacksonville, Fla.	http://www.e-driveonline.com/conferences/news/save-the-date/#more-2520

Trade Trend Analysis in North America

India shares a positive trade balance with North America during April-July of the new fiscal of 2015-16. The following table depicts India's Merchandised trade pattern with North America compared to the trade pattern with World.

Table2: India-North America Overall Trade Figures

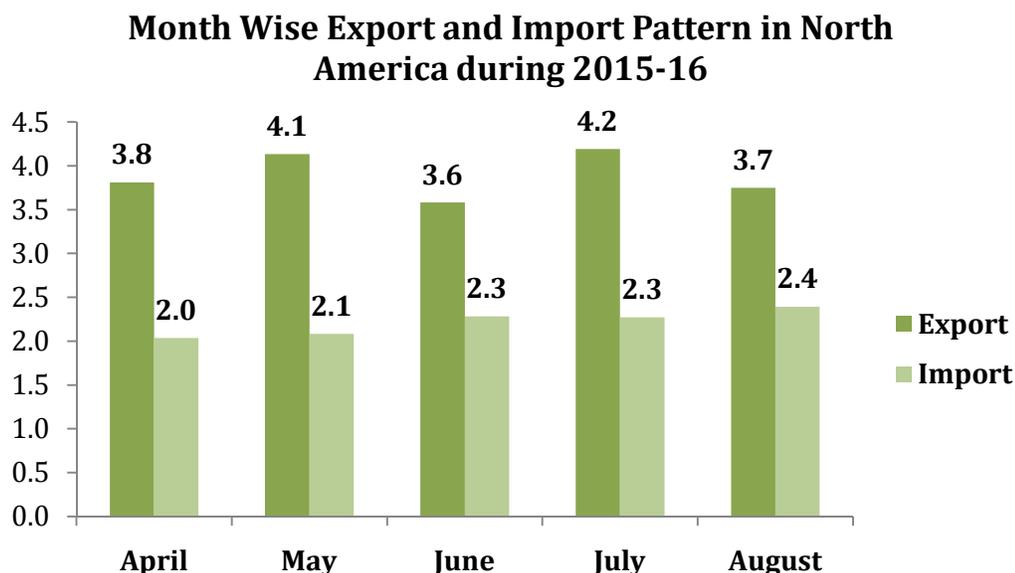
US\$ million

Description	April-August 2015-16
India's Export to North America	19469.89
India's Total Export to World	110748.48
India's export share to North America w.r.t. World	17.58%
India's Import from North America	11067.41
India's Total Import from World	168764.18

Description	April-August 2015-16
India's Import Share from North America w.r.t World	6.56%
Total Trade with North America	30537.3

Source: DGCI&S

Chart 1: Trend in Total Trade in North America during 2015-16(month wise)



Source: DGCI&S

The top nations which had the highest demand for Indian engineering products during September 2015 in absolute values include:

Table 3: Engineering Exports to North America (country wise)

North America	September 2014 (USD million)	September 2015 (USD million)	Growth (%)	April - September 2014-2015	April-September 2015 -2016	Growth %
USA	709.29	561.25	-20.87	3737.99	3583.19	-4.14
Mexico	193.41	148.16	-23.40	845.78	834.47	-1.34
Canada	52.32	40.13	-23.30	277.17	234.64	-15.34
Total	955.02	749.54	-21.5	4860.94	4652.3	-4.3

Table 4: Top 15 engineering panels exported to North America in September 2015 include:

DGCI&S Engineering Panels	India's export in September 2014(USD million)	India's export in September 2015 (USD million)	Growth (%)
Products of Iron	176.4	122.2	-30.7
Motor Vehicle/cars	83.9	92.6	10.3
Auto Components/Part	83.4	87.0	4.3
Industrial Machinery	63.8	80.8	26.7
Other Miscellaneous	34.1	53.8	57.8
Electrical Machinery & Equipment	46.3	47.8	3.1
Aluminium and products	66.6	35.6	-46.4
Aircrafts Spacecrafts	70.6	35.0	-50.5
IC Engines and Parts	40.7	30.4	-25.3
Iron and Steel	110.8	29.0	-73.8
Machinery for ATMs	37.3	22.1	-40.7
Medical and Scientific Instruments	18.6	16.6	-10.7
Pumps of all types	17.4	15.4	-11.4
Copper and products	40.9	14.6	-64.3
Hand Tools & Cutting Tools	12.2	12.1	-0.9

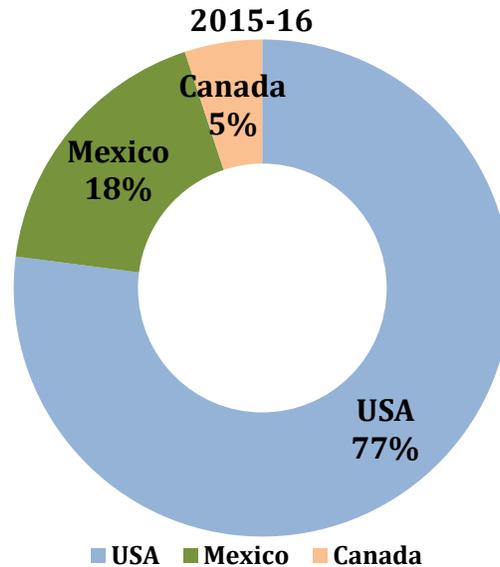
Source: DGCI&S

Engineering exports to North America, ranks second among the region wise top engineering exports from India during April-September 2015-16.

Countries like USA maintained its top rank for Indian engineering exports though it registered a dip in exports both monthly and cumulatively by 21 % in September 2015 and 4.14% during April-September 2015-16 respectively. The main engineering products exported to the country includes Products of iron and Steel, Motor Vehicles and cars, Auto Components/Parts, Industrial Machinery, Other Miscellaneous items, etc during April-September 2015-16.

The following pie chart demonstrates highest engineering export share to USA followed by Mexico and Canada during April-September 2015-16.

Fig1: India's engineering export share to North American Countries (%) in April-September



Source: DGCI&S

- **Trade with USA:** Indian engineering exports to USA, continues to be the highest during the month of September. At present, it accounts for 11.9 per cent of India's eng exports.
Top products traded in USA: Top traded products to USA during April-September 2015-16 include Products of Iron and Steel, Auto and Auto parts, Industrial Machinery, Electrical Machinery and Equipment, Other Miscellaneous items, Aircraft and Spacecrafts, etc.
- **Trade with Mexico:** Mexico is India's 9th exporting destination for engineering products. At present, it accounts for 2.72 per cent of India's eng exports during April-September 2015-16.
- **Top products traded in Mexico:** Top traded products to Mexico during April-September 2015-16 include Motor Vehicles/cars, Aluminium products, Auto Components and Parts, Products of Iron and Steel, Industrial Machinery, Two and Three Wheelers, etc.
- **Trade with Canada:** India's engineering trade with Canada is also mention worthy. It maintains a similar economy like India and is often called as India-like country. At present, it accounts for 0.8 per cent of India's eng exports during April-September 2015-16.
Top products traded in Canada: Major exported products to Canada during April-September 2015-16 include Products of iron and Steel, Nuclear Reactors, Auto Components/Parts, Iron and Steel, Other Miscellaneous items, Industrial Machinery, etc.

News in Focus

- **US, India agree growth, climate protection must go 'hand in hand'**



Prime Minister Narendra Modi and US President Barack Obama in a meeting during CoP 21, UN Climate Change Conference in Paris recently

US President Barack Obama said recently that India had to be able to grow and fight poverty, while Prime Minister Narendra Modi pledged to ensure development would be coupled with environmental protection.

One of the stumbling blocks to getting an inclusive agreement to fight climate change has been the US' reluctance to accept that some countries should be obliged to do more than others, while nations such as India have objected to restrictions on their development.

After talks with Modi on the sidelines of a UN summit on climate change in Paris, Obama told reporters he and Modi had agreed climate change was an urgent threat and also that India also had to be able to grow. In return, Modi said he would work "to ensure that development and environmental protection go hand in hand".

Source: <http://www.thehindubusinessline.com/news/world/us-india-agree-growth-climate-protection-must-go-hand-in-hand/article7933832.ece>

- **India, US make progress on jet engine, aircraft carrier cooperation**

Ahead of Defence Minister Manohar Parrikar's maiden US visit next month, the two countries have made progress on their ambitious collaboration in the fields of jet engine and aircraft carrier technology, according to a Pentagon official.

The terms of reference for Jet Engine Technology Joint Working Group has been finalised and is likely to be signed next month, while the second meeting of the Joint Working Group on Aircraft Carrier Technology Cooperation (JWGACTC) has been slated for next February, a senior US defence department official told PTI.

During the 4th meeting of the India-US Defense Technology and Trade Initiative (DTTI) Group held at the Pentagon on November 17, officials of the two countries discussed the way ahead for the Jet Engine Technology Joint Working, which included exchanging strategies for government and industry cooperation.

Co-chaired by Frank Kendall, Undersecretary of Defence for Acquisition, Technology and Logistics, and by A K Gupta, Indian Secretary (Defence Production), the meeting reviewed progress on the six DTTI Pathfinder efforts announced in January by Prime Minister Narendra Modi and President Barack Obama.

These includes next Generation 'Cheel' Mini Unmanned Aerial Vehicle; Roll-on/Roll-off Kits for C-130s; Mobile Electric Hybrid Power Sources (MEHPS), Next Generation Protective Ensemble (NGPE), Aircraft Carrier Technology Working Group and Jet Engine Technology Cooperation.

Source: http://www.business-standard.com/article/pti-stories/india-us-make-progress-on-jet-engine-aircraft-career-co-op-115112600303_1.html

➤ **PM Modi dines with Fortune 500 CEOs, invites them to 'Make in India'**

Prime Minister Narendra Modi met top CEOs in the US, listing the various sectors that India has opened up for investments and inviting the US business leaders to 'Make in India'.

"Reform in governance is my number 1 priority. We are for simplified procedures, speedy decision making, transparency and accountability," Modi told the top 47 CEOs from the Fortune 500 companies whom he met over dinner on Thursday.

"FDI all over the world has fallen but in India it increased by 40 percent. This reflects confidence in the Indian economy," the Prime Minister said.

Source: <http://timesofindia.indiatimes.com/india/PM-Modi-dines-with-Fortune-500-CEOs-invites-them-to-Make-in-India/articleshow/49098770.cms>

➤ **US-India trade group welcomes liberalised FDI norms**

The US-India Business Council (USIBC) has applauded the Indian government's latest reforms liberalising FDI norms in industries that are starved for capital and enable the ease of doing business in the country."Putting more FDI proposals through the automatic route is clear signal that the government is living up to the mandate of minimum government and maximum governance," USIBC president Dr. Mukesh Aghi said.USIBC comprises 350 top-tier US and Indian companies.(Also Read: **US think tank suggests joint-venture model for US-India relations**)

"India's recent rise in World Bank's Ease of Doing Business, the ruling on Minimum Alternative Tax (MAT), its efforts to modernise the railways network, lifting of FDI in the insurance sector are all significant achievements that will propel more investment and innovation in the country," he said."USIBC member companies are encouraged by the Government's efforts to undertake economic reforms and stay away from politically driven distractions." "India continues to see increased FDI despite an uncertain global outlook. If the government continues on the current trajectory of bold (FDI and regulatory) reforms, then India will easily surpass the \$41 billion in FDI from US companies," Aghi said.

Source: <http://www.india.com/news/world/us-india-trade-group-welcomes-liberalised-fdi-norms-702179/>

➤ **Joint venture model would work best for Indo-US relations, suggests US think tank**

Raising the priority of economic ties with India to the very top of the US-India bilateral agenda should be the focus of US-India relationship, States a US think tank while suggesting a joint venture model for the same.

"A rising India offers one of the most substantial opportunities to advance American national interests over the next two decades," asserts a new Independent Task Force report sponsored by the Council on Foreign Relations (CFR). Rebounding from a recent economic growth slump, India has surpassed China this year to become the world's fastest-growing major economy, noted the report titled 'Working With a Rising India: A Joint Venture for the New Century.'

Source: <http://www.businessinsider.in/Joint-venture-model-would-work-best-for-Indo-US-relations-suggests-US-think-tank/articleshow/49766174.cms>

➤ **U.S.-India Aviation Summit Concludes in Bangalore**



USTDA Director Leocadia I. Zak joined keynote speakers in kicking off the 5th US-India Aviation Summit in Bangalore, Nov. 3, 2015.

The U.S.-India Aviation Summit closed today following two days of high-level meetings and discussions between public and private sector leaders from both nations to discuss ways to strengthen the bilateral aviation partnership. The Summit was co-hosted by the U.S. Trade and Development Agency and India's Ministry of Civil Aviation, with the support of the U.S.-India Aviation Cooperation Program (ACP).

"The dedication of India's government to the expansion of their aviation sector has fostered continued growth and created opportunities for U.S. businesses to provide their technology and expertise," said USTDA Director Leocadia I. Zak. "USTDA is pleased to support our Indian partners' goals and to have convened U.S. and Indian stakeholders from this critical sector."

Source: <http://www.ustda.gov/news/press-releases/2015/us-india-aviation-summit-concludes-bangalore>

➤ **Joint Press Statement issued after the second meeting of U.S-India investment initiative**

Shri Ajay Tyagi, Additional Secretary, Department of Economic Affairs, Ministry of Finance and Mr Ramin Toloui, Assistant Secretary for International Finance, U.S. Department of Treasury participated in the second Meeting of the U.S-India Investment Initiative, held here today.

Following is the Text of the Joint Press Statement issued after the second U.S-India Investment Initiative Meet today: "The U.S.-India Investment Initiative will help our governments discuss and explore capital market reforms and policy measures to spur long-term investment by domestic and foreign investors in India."

Source: <http://pib.nic.in/newsite/erelease.aspx?relid=130205>

➤ **SunEdison to supply cheapest solar power in India**

U.S.-based SunEdison has won a bid to sell solar power in India at a record low tariff, which could boost the appeal of the renewable source at a time when Prime Minister Narendra Modi is pushing for clean energy to combat climate change.

Solar energy still has a long way to go before it can effectively compete with coal, given questions over consistent supply and transmission. But falling rates could unlock more government support for solar and wind energy.

Modi's government expects clean energy to yield business worth \$160 billion in India in the next five years, and established U.S. companies like SunEdison and First Solar Inc are likely to be the biggest beneficiaries.

Source: <http://in.reuters.com/article/2015/11/04/sunedison-inc-solar-india-idINKCN0ST0DK20151104>

CVD/AD matters: Recent petitions filed with USITC

Table 5: CVD/AD Petitions

Docket No.	Received	Type	Commodity
3101	11/24/15	Other	Modifications in Rules of Origin
3100	11/12/15	337 Complaint	Computer Cables, Chargers, Adapters, Peripheral Devices and Packaging
3094	10/28/15	701 & 731 Petition	Circular Welded Carbon-Quality Steel Pipe
3087	9/30/15	701 & 731 Petition	Welded Stainless Pressure Pipe from India
3082	8/11/15	701 & 731 Petition	Hot-Rolled Steel Flat Products

Source: http://www.usitc.gov/petitions_and_complaints

Country wise Anti Dumping matters since last five years (2010-2015) against India:

Table 6: Country wise Anti Dumping (AD) Cases against India

Country initiating AD investigation	Case ID	Case Code	Product	Initiating Date	Dumping Date	Injury decision date
Canada	CAN-AD-373	CAN-AD-372	Certain Carbon Steel Welded Pipe	05/14/2012	08/13/2012	07/13/2012
Canada	CAN-AD-401	CAN-AD-400	Certain Oil Country Tubular Goods	07/21/2014	12/03/2014	09/19/2014
Mexico	MEX-AD-305	MEX-AD-305	Carbon Steel Tubing with Longitudinal Seams	12/24/2014	MI	MI
USA	USA-AD-1191	USA-AD-1191	Circular Welded Carbon-Quality Steel Pipe	11/03/2011	06/01/2012	12/16/2011
USA	USA-AD-1213	USA-AD-1213	Certain Steel Threaded Rod	07/03/2013	02/18/2014	11/05/2013
USA	USA-AD-1215	USA-AD-1215	Certain Oil Country Tubular Goods	07/10/2013	02/25/2014	08/22/2013
USA	USA-AD-1251	USA-AD-1251	Certain Steel Nails	06/04/2014	.	07/18/2014

Source: Global Antidumping Database, The World Bank

****Note:** In our next issue we will furnish India's Anti Dumping Investigation cases

Factsheets on Antidumping Duty and Countervailing Duty Investigations of Imports

- ✓ On November 3, 2015, the Department of Commerce (Commerce) announced its preliminary affirmative determinations in the countervailing duty (CVD) investigations of imports of corrosion resistant steel products from China, India, Italy, Korea, and its preliminary negative determination in the CVD investigation of imports of corrosion-resistant steel products from Taiwan

Source: <http://enforcement.trade.gov/download/factsheets/factsheet-multiple-corrosion-resistant-steel-cvd-prelim-110315.pdf>

- ✓ On October 21, 2015, the Department of Commerce (Commerce) announced the initiation of antidumping duty (AD) and countervailing duty (CVD) investigations of imports of welded stainless pressure pipe from India.

Source: <http://enforcement.trade.gov/download/factsheets/factsheet-india-welded-stainless-pressure-pipe-ad-cvd-initiation-102115.pdf>

- ✓ On October 7, 2015, the Department of Commerce (Commerce) announced its affirmative preliminary determinations in the antidumping duty (AD) investigations of imports of certain polyethylene terephthalate (PET) resin from Canada, China, India, and Oman.

Source: <http://enforcement.trade.gov/download/factsheets/factsheet-multiple-pet-resin-prelim-100815.pdf>

Tender information in North America

Prior information Notices:

Table 7: Tender related information

Title	Deadline
Provision of Pump centrifugal	12-Jan-2016
Provision of Pump unit centrifugal	12-Jan-2016
Provision of Motor hydraulic	12-Jan-2016
Provision of Gear assembly, speed	10-Dec-2015
Provision Of High Service Pump Water Treatment Plant	05-Jan-2016
Purchase and delivery of new mobile trailer climbing wall.	12-Jan-2016
Provision of Valve breathing apparatus	12-Jan-2016
School buses type c diesel powered	08-Jan-2016
Supply Of Water Cooled Chiller Unit	18-Dec-2015
Replace diesel engine on work barges (scows) (5p322-150074/a)	15-Dec-2015
Vacuum pump system (w0114-165250/a)	06-Jan-2016

Title	Deadline
Upgrade air compressor	14-Dec-2015
Wood chipper /articulated tractor (w0114-165240/a)	06-Jan-2016
Engines, turbines & components	11-Jan-2016

For more contract notices, Please register with Tender info and follow the link:

<http://www.tendersinfo.com/searchresult#>

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