

Territorial NEWSLETTER North America

EEPCINDIA
ENGINEERING THE FUTURE

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Chairman's Pen



The ties between India and countries like USA, Mexico and Canada have built strong rapport on both sides and the bilateral relations between these countries have deepened significantly over the period. The North America region as a whole continues to be one of the largest destinations of India's exports highlighting significance of the region in India's export basket. Exports to the region during April-May 2016-17 account for nearly 14% of our global engineering exports.

Export of engineering goods, which constitutes 24 per cent of the country's total exports and US being its biggest market, experienced a decline during April-May 2016-17. The decline in exports continued successively during the first two months of new fiscal 2016-17. Notwithstanding recent decline, USA maintained its position as most important destination in May 2016. We expect that the declining trend will be reversed in the coming period, as global demand picks up.

This 'Newsletter on North America' presents a brief note on the current trade trend between India and North America. I hope this will be insightful for our readers and they will enjoy reading it.

Tarvinder Singh Bhasin

Message from Chairman, Committee on Trade with North America



This eleventh edition of Territorial Newsletter for North America encapsulates brief clippings of the Prime Minister's visit to USA and Mexico in June 2016. The current edition also presents a brief insight on the total trade pattern in North America during the first two months of the new fiscal of 2016-17. Further, it discusses the top engineering product bilaterally traded between the countries of the region.

Upcoming tenders from the region is compiled and presented for the benefit of our members. Further, upcoming exhibitions, key news items and factsheets of Anti Dumping Duty matters are also included. I am hopeful that the Newsletter will give fruitful information to our readers.

Anupam Shah

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Basic Facts: North America

Area: 24.71 million Sq. km

Population: 576,163,467 (2015)

GDP: USD 20,834.888 billion (2014)

Currency: US Dollar (\$) / Canadian Dollar

Climate: North America includes all of the mainland and related offshore islands lying North of the Isthmus of Panama which connects it with South America. It has a variety of climate, from the dry, bitter cold of the Arctic to the steamy heat of the tropics. The North American tundra, the vast treeless plain of the far north, has temperature rises above freezing for only a short period each summer. In the far south there are low-lying areas which are always hot and rainy.

Natural resources: North America produces most of the world's corn, meat, cotton, soybeans, tobacco, and wheat, along with a variety of other food and industrial raw material crops. Mineral resources are also abundant; particularly coal, iron ore, bauxite, copper, natural gas, petroleum, mercury, nickel, potash, and silver.

Brief clippings of Prime Minister's recent visit to US and Mexico

UNITED STATES (June 6-8): The recent visit to Washington by Indian Prime Minister Narendra Modi - which included an address to a joint session of Congress and meetings with senior congressional leaders - underscores the importance of bilateral relationship between the two countries, and how critical it is to set the foundation correctly for the years to come. This was the most high-profile of all the visits since it involved interests of two big nations US and India in key issues. During his fourth visit to the US in less than two years, Modi and US President Barack Obama spoke and presided over a number of issues.

These include:

- India gets green signal to get a ticket to the Missile Technology Control Regime
- Economic assistance for clean energy
- Cyber framework pact
- Recognition of India's role in Paris climate change agreement
- Asking Pakistan to punish those responsible for the terror attack in Pathankot in January 2016
- Agreement to boost defence and counter-terrorist cooperation
- Promote conservation efforts
- Clearance for entry into US

MEXICO (June 9): During Modi's visit to Mexico, the final country in his latest itinerary, he was driven to a restaurant for dinner by none other than the country's President Enrique Pena Nieto himself. Mexico backed India's NSG bid during the Indian PM's visit.

The two countries also issued a joint statement during this brief visit by the Indian PM which mentioned, among others:

- Opportunities to define the path of the India-Mexico Privileged Partnership for the 21st Century that allows the growth of bilateral relations in economic field, science and technology and in most important issues of global agenda.
- Detailed exchange of views on regional issues of mutual interest, including the political and economic developments in Latin America, CELAC and the Pacific Alliance, as well as the current situation in the Asia-Pacific region.
- Promoting the investment and the use of solar energy. The two sides agreed to explore ways and means to boost objectives of the international solar alliance.
- Opportunities offered by the convergence between the National Digital Strategy of Mexico and the Digital India Initiative.

Read more at: <http://www.oneindia.com/new-delhi/pm-modi-iran-afghanistan-qatar-switzerland-us-mexico-visits-2122737.html>

India-North America Information Guide

The bilateral relations between India and North America strengthened over the years in a significant way. As regards India's overall exports, the region has consistently been the one of the largest destinations for Indian goods with India exporting US\$ 45.2 billion, followed by European Union (EU) exporting US\$ 44.5 billion during April-March 2015-16. Exports to the region account for nearly 17.2% of our global exports. Exports to North America represent a diversified phenomenon as it includes different trade patterns with the three countries (USA, Mexico and Canada) of the region.

Trade Trend Analysis in North America

India shares a positive trade balance with North America during April-March of the fiscal of 2015-16. The following table depicts India's Merchandise trade pattern with North America compared to the trade pattern with World.

Table1: India-North America Overall Trade Figures

Description	US\$ million					
	March 2015	March 2016	% Growth	April-March 2014-2015	April-March 2015-2016	% Growth
India's Export to North America	3,964.85	3,967.52	0.007	47,506.21	45,200.73	-4.85
India's Total Export to World	24,032.55	22,800.43	-5.13	310,338.48	262,031.23	-15.57
India's export share to North America w.r.t. World	16.5	17.4		15.31	17.25	

India's Import from North America	2,370.00	1,810.55	-23.61	28,957.17	28,293.93	-2.29
India's Total Import from World	35,428.72	27,215.74	-23.18	448,033.41	380,665.13	-15.04
India's Import Share from North America w.r.t World	6.7	6.7		6.46	7.4	
Total Trade with North America	6,334.9	5,778.1	-8.8	76,463.4	73,494.7	-3.9

Source: DGCI&S

Chart 1: Trend in Total Trade in North America during 2015-16(month wise)

Month Wise Export and Import Pattern in North America during 2015-16



Source: DGCI&S

The top nations which had the highest demand for Indian engineering products during the first two months of the new fiscal 2016-2017 in absolute values include:

Table 2: Engineering Exports to North America (country wise)
(Value in USD million)

North America	April-May 2015-16 (USD million)	April-May 2016-17 (USD million)	Growth (%)
USA	1200.5	995.8	-17.0%
Mexico	319.9	361.9	13.1%
Canada	70.7	70.1	-0.9%
Total	1591.1	1427.9	-10.3%

Source: DGCI&S

Table 3: Top 15 engineering panels exported to North America in April-May 2016-17

DGCI&S Engineering Panels	India's export in April-May 2015-16 (USD million)	India's export in April-May 2016-17 (USD million)	Growth (%)
Motor Vehicle/cars	111.4	239.3	114.8
Products of Iron and Steel	272.6	195.9	-28.1
Auto Components/Part	199.7	157.7	-21.0
OTHER MISC. ITEMS	72.6	100.7	38.7
Electric Machinery and Equipment	101.5	96.1	-5.3
Industrial Machinery	162.9	95.7	-41.2
"Aircrafts Spacecraft"	53.7	91.2	69.9
IC Engines and Parts	72.9	63.3	-13.2
Aluminium and products	120.8	54.5	-54.9
Iron and Steel	120.6	51.0	-57.7
Machinery for ATMs	64.9	48.6	-25.1
Medical and Scientific Instruments	36.0	40.9	13.8
Nuclear Reactors	14.3	25.8	81.0
Copper and products	27.2	23.5	-13.6
Hand Tools and Cutting Tools	24.0	21.1	-12.1

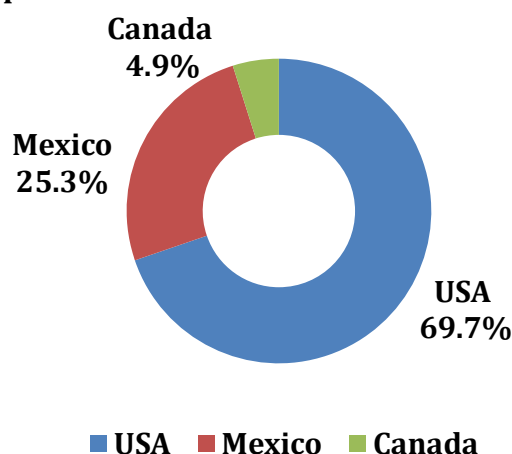
Source: DGCI&S

Indian Engineering exports to North America rank fourth for the first time during April-May of the current fiscal 2016-17, after European Union, ASEAN and Middle East and West Asia (MEWA) as on April-May 2016-17.

USA moved down to second rank for Indian engineering exports though it registered a dip in monthly exports by 17 % in April-May 2016 vis-à-vis the same period last fiscal. The main engineering products exported to the country include Products of Iron and Steel, Auto Components/Parts, Other Misc Items, Aircrafts and Spacecrafts and Electrical Machinery and Equipment, etc during April-May 2016-17.

The following pie chart demonstrates share of different North American countries in India's total export during April-May 2016-17.

Fig1: India's engineering export share to North American Countries (%) in April-May 2016-17



Source: DGCI&S

- **Trade with USA:** Indian engineering exports to USA, continues to be one of the highest during April-May 2016-17. At present, it accounts for 9.7 per cent of India's eng exports.
Top products traded in USA: Top traded products to USA during April 2016-17 include Products of Iron and Steel, Auto Components/Parts, Other Misc Items, Aircraft and Spacecrafts and Electrical Machinery and Equipment, etc.
- **Trade with Mexico:** Mexico is presently India's 6th largest export destination for engineering products moving up from the 8th rank during the last fiscal 2015-16. At present, it accounts for 3.5 per cent of India's eng exports during April 2016-17.
Top products traded in Mexico: Top traded products to Mexico during April-May 2016-17 include Motor Vehicles/cars, Auto Components and Parts, Aluminium and products, Aluminium products, Cranes, Lifts and Winches, Industrial Machinery, etc.
- **Trade with Canada:** India's engineering trade with Canada accounted for 0.7 per cent of India's engineering exports in April-May 2016-17.
Top products traded in Canada: Major exported products to Canada in April-May 2016-17 include Products of Iron and Steel, Auto Components/Parts, Electrical machinery and Equipment, Nuclear Reactors and IC engines, Other Misc Items, etc.

News in Focus

- **DG Azevêdo calls on G20 trade ministers to boost trade growth**

Director-General Roberto Azevêdo briefed G20 trade ministers at their meeting in Shanghai, China, (9-10 July) on the state of global trade and actions which they can take to boost trade growth through the WTO. Ministers responded with a renewed commitment to strengthening the multilateral trading system to support wider economic growth and job creation.

“Speaking frankly, global trade is not in good shape today. 2016 is likely to be the fifth consecutive year of trade growth below 3%. With the exception of the immediate slump after the financial crisis, this is the weakest sustained level of trade growth for 30 years. In light of this, the G20 has a pivotal role to play in strengthening the trading system, in exploring ways to boost trade growth, and in resisting trade-restrictive policies and anti-trade sentiment.

Source: https://www.wto.org/english/news_e/news16_e/dgra_09jul16_e.htm

- **US trade representative to visit India next week**

US deputy trade representative Robert Holleyman will huddle with Indian commerce ministry officials here on July 25 and 26 to set the stage for the trade policy forum (TPF) meeting later this year in which India is expected to strongly voice its concerns about the US move to raise H1B visa fees, which has been hurting the Indian IT industry. Sources told FE that the TPF meeting, scheduled for October 19 and 20, will focus on four key areas: services, investments, agriculture and intellectual property rights (IPRs). US

trade representative Michael Froman will be attending the meeting, which will take place in New Delhi this year.

India is learnt to be gearing up to challenge the US at the dispute settlement body (DSB) of the World Trade Organisation (WTO) on the latter's recent "discriminatory" move to drastically hike the H-1B and L-1 visa charges, which is estimated to quadruple the Indian information technology industry's annual visa costs to \$400 million. Also, two US lawmakers, earlier this month, introduced in the House of representative a piece of legislation which, if approved by Congress, would prevent Indian companies from recruiting IT professionals on H1B and L1 work visas.

Earlier this month, commerce and industry minister Nirmala Sitharaman had said India will take up the visa issue when the USTR visits New Delhi. Sources had earlier said that the move to drag the US to the WTO over visa was a sign that New Delhi would henceforth invoke the WTO's dispute settlement process more unhesitatingly than earlier to expeditiously settle its disputes with trading partners, rather than try striking bilateral deals that have proven to be a sub-optimal strategy.

Source: <http://www.financialexpress.com/industry/jobs/us-trade-representative-to-visit-india-next-week/326088/>

➤ **India, U.S. marching towards \$500-bn mark in bilateral trade'**

India and the US inked eight agreements, including in the sphere of defense and energy cooperation and counter-terrorism after talks between Prime Minister Narendra Modi and US President Barack Obama in the White House.

The first one is for exchange of terrorist screening information between the Multi-Agency Center/Intelligence Bureau of India and the Terrorist Screening Center of the US under which the two sides shall "provide each other access to terrorism screening information through the designated contact points, subject to domestic laws and regulations."

The arrangement will enhance the counter-terrorism cooperation between the two countries, said a statement.

The second is a MoU to enhance cooperation on energy security, clean energy and climate change through increased bilateral engagement and further joint initiatives for promoting sustainable growth.

Another MoU is to enhance co-operation in wildlife conservation and combating wildlife trafficking in areas such as wildlife forensics and conservation genetics; natural world heritage conservation and nature interpretation; and conservation awareness.

The fourth agreement is a MoU is between the consular, passport and visa division of India's Ministry of External Affairs and US customs and border protection, department of homeland security for the development of an international expedited traveler initiative – the global entry program, which is a US customs and border protection program.

The fifth agreement is a technical arrangement between the Indian Navy and the US Navy concerning unclassified maritime information sharing that will allow sharing of unclassified information on White Shipping as permitted by respective national laws, regulations and policies, and provides a framework for mutually beneficial maritime information.

A MoU was inked between India's petroleum and natural gas Ministry and the department of energy of the US for cooperation in gas hydrates.

The MOU aims to increase the understanding of the geologic occurrence, distribution, and production of natural gas hydrates along the continental margin of India and in the US.

In defense cooperation, an information exchange annex (IEA) was held between the Ministry of defense and the US's department of defense regarding aircraft carrier technologies. The IEA is aimed to enhance data and information sharing specific to aircraft carriers between India and the US, it said.

Source: <http://www.thehindu.com/news/cities/chennai/india-us-marching-towards-500bn-mark-in-bilateral-trade/article8878254.ece>

➤ **Trump says US could pull out of World Trade Organization**

Donald Trump has threatened to pull the US out of the World Trade Organisation if he enters the White House, as the Republican presidential nominee branded the body a "disaster".

In an escalation of the protectionist rhetoric used so far throughout his campaign, Mr Trump vowed to "renegotiate" its relationship with the international trade body if it tried to block his policies.

Mr Trump said in an interview with NBC that he wanted to levy a tax of between 15pc and 35pc on the goods of US companies that move activity outside of the country.

When asked how he would implement the policy, which might be challenged by the WTO, Mr Trump said:

"Then we're going to renegotiate or we're going to pull out. These trade deals are a disaster. The World Trade Organisation is a disaster."

Speaking last week, Mr Trump vowed to "bring [US] jobs back," as he criticised major trade deals signed by former presidents George Bush and Barack Obama.

"I pledge to never sign any trade agreement that hurts our workers," he said.

Roberto Azevedo, the head of the WTO, has described the anti-trade rhetoric as harmful.

"It doesn't help because it may spell what is to come in terms of policies, so that is definitely bad news," he told CNBC last week.

Source: <http://timesofindia.indiatimes.com/world/us/Trump-says-US-could-pull-out-of-World-Trade-Organization/articleshow/53368250.cms>

CVD/AD matters: Recent petitions filed with USITC

Table 4: CVD/AD Petitions

Docket No.	Received	Type	Commodity
3161	6/30/16	701 & 731 Petition	Finished Carbon Steel Flanges
3150	5/23/16	337 Complaint	Semiconductor Devices and Semiconductor Device Packages

3148	5/18/16	337 Complaint	Personal Transporters, Components Thereof, and Packaging and Manuals Therefor
3144	4/26/16	337 Complaint	Carbon and Alloy Steel Products
3142	4/18/16	Other	Primary Unwrought Aluminum
3138	4/11/16	337 Complaint	Passenger Vehicle Automotive Wheels
3136	4/8/16	701 & 731 Petition	Carbon and Alloy Steel Cut-to-Length Plate
3129	3/22/16	337 Complaint	Motorized Self-Balancing Vehicles
3124	2/24/16	332 Request	Unwrought and Wrought aluminum products
3121	2/12/16	701 & 731 Petition	Stainless Steel Sheet and Strip
3112	1/8/16	337 Complaint	Surgical Stapler Devices
3108	12/16/15	701 & 731 Petition	Large Residential Washers

Source: http://www.usitc.gov/petitions_and_complaints

Country wise Anti-dumping matters in the last five years (2010-2015) against India

Table 5: Country wise Anti Dumping (AD) Cases against India

Country initiating AD investigation	Case ID	Case_Code	Product	Initiating Date	Dumping Date	Injury decision date
Canada	CAN-AD-373	CAN-AD-372	Certain Carbon Steel Welded Pipe	05/14/2012	08/13/2012	07/13/2012
Canada	CAN-AD-401	CAN-AD-400	Certain Oil Country Tubular Goods	07/21/2014	12/03/2014	09/19/2014
Canada	CAN-AD-410	CAN-AD-410	Certain Hot-rolled Carbon Steel Plate and High-strength Low-alloy Steel Plate	6/10/2015	9/8/2015	8/10/2015
Mexico	MEX-AD-305	MEX-AD-305	Carbon Steel Tubing with Longitudinal Seams	12/24/2014	MI	MI
USA	USA-AD-1191	USA-AD-1191	Circular Welded Carbon-Quality Steel Pipe	11/03/2011	06/01/2012	12/16/2011
USA	USA-AD-1213	USA-AD-1213	Certain Steel Threaded Rod	07/03/2013	02/18/2014	11/05/2013
USA	USA-AD-1215	USA-AD-1215	Certain Oil Country Tubular Goods	07/10/2013	02/25/2014	08/22/2013
USA	USA-AD-1251	USA-AD-1251	Certain Steel Nails	06/04/2014	.	07/18/2014
USA	USA-AD-1275	USA-AD-1274	Certain Corrosion-Resistant Steel Products	06/09/2015	MI	07/24/2015
USA	USA-AD-1285	USA-AD-1283	Cold-Rolled Steel Flat Products	08/03/2015	MI	09/17/2015
USA	USA-AD-1298	USA-AD-1298	Welded Stainless Steel Pressure Pipe	10/07/2015	MI	11/20/2015

India's Safe Guard initiating matters since last five years (2010-2015)

Table 6: Safe Guard Matters of India

Safe Guard Initiating Country	PRODUCT	PET_D ATE	WTO_INIT_DATE
India	Seamless Pipes, Tubes and Hollow Profiles of Iron or Non-Alloy Steel	MI	04/22/2013
India	Cold Rolled Flat Products of Stainless Steel of Chromium Type (400 series)	MI	09/19/2014
India	Not-Alloyed Ingots of Unwrought Aluminium	MI	04/07/2014
India	Hot-rolled Flat Products of Non-alloy and Other Alloy Steel in Coils of a width of 600 mm or more	MI	09/07/2015
India	Hot-rolled Flat Sheets and Plates (excluding hot rolled flat products in coil form)	MI	12/7/2015

Source: <http://econ.worldbank.org/>

Factsheets on Antidumping Duty and Countervailing Duty Investigations of Imports

- ✓ On May 25, 2016, the Department of Commerce (Commerce) announced its affirmative final determinations in the antidumping duty (AD) and countervailing duty (CVD) investigations of imports of corrosion-resistant steel products (CORE) from China, India, Italy, Korea; its affirmative final determination in the AD investigation of imports of CORE from Taiwan; and its negative final determination in the CVD investigation of imports of CORE from Taiwan.

Source: <http://enforcement.trade.gov/download/factsheets/factsheet-multiple-corrosion-resistant-steel-products-ad-cvd-final-052516.pdf>

- ✓ On May 4, 2016, the Department of Commerce (Commerce) announced its affirmative preliminary determination in the antidumping duty (AD) investigation of imports of welded stainless pressure pipe from India.

Source: <http://enforcement.trade.gov/download/factsheets/factsheet-india-welded-stainless-pressure-pipe-ad-prelim-050516.pdf>

- ✓ On March 1, 2016, the Department of Commerce (Commerce) announced its affirmative preliminary determinations in the antidumping duty (AD) investigations of imports of certain cold rolled steel flat products from Brazil, China, India, Japan, Korea, Russia, and the United Kingdom.

Source: <http://enforcement.trade.gov/download/factsheets/factsheet-multiple-cold-rolled-steel-flat-products-ad-prelim-030116.pdf>

Upcoming Exhibitions in North America

Table 7: List of Exhibitions

Events	Date	Venue	Link
Connecticut International Auto Show	18th-20th Nov, 2016	Hartford, Connecticut, USA	http://connautoshow.com/
Los Angeles Auto Show	18th-27th Nov, 2016	Los Angeles Convention Center, USA	http://laautoshow.com/
International Manufacturing Technology Show	12-17 th September 2016	Chicago, IL	http://www.imts.com/
MINExpo 2016	26th-28th September, 2016	Las Vegas, Nevada, USA	http://www.minexpo.com/
Mechanical and Aerospace Engineering	03-04th October 2016	Orlando, USA	http://mechanical-aerospace.conferenceseries.com/
Engine Expo North America 2016	25-27 th October 2016	Michigan	http://www.engine-expo.com/usa/
Conexpo	7 th -11 th March, 2017	Los Angeles Convention Center, USA	http://www.conexpoconagg.com/

Table 7: Tender related information

Title	Deadline	Country	Link
Forklift Truck, United states	30 Aug 2016	USA	http://www.tendersinfo.com/details/34611186
New 2017 Excavator, United states	22 Aug 2016	USA	http://www.tendersinfo.com/details/34611145
Provision Of Igniter,spark,gas, United states	04 Aug 2016	USA	http://www.tendersinfo.com/details/34610515
Supply Of Gear Set,spur,match, United states	01 Aug 2016	USA	http://www.tendersinfo.com/details/34610511
Provision Of Bolt,machine, United states	04 Aug 2016	USA	http://www.tendersinfo.com/details/34610495
Provision Of Tube Assembly,metal, United states	04 Aug 2016	USA	http://www.tendersinfo.com/details/34610494
Provision Of Latch Assembly,airc, United states	04 Aug 2016	USA	http://www.tendersinfo.com/details/34610493
Provision Of Seal Assembly,shaft, United states	04 Aug 2016	USA	http://www.tendersinfo.com/details/34610499
Pneumatic Injection System, Canada	15 Aug 2016	Canada	http://www.tendersinfo.com/details/34608582
Provision Of Metal Overhead Cover., United states	31 Aug 2016	USA	http://www.tendersinfo.com/details/34608339

For more contract notices, Please register with Tender info and follow the link:
<http://www.tendersinfo.com/searchresult#>

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