

# Territorial NEWSLETTER North America

**EEPCINDIA**  
ENGINEERING THE FUTURE

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## Chairman's Pen



The strong economic and political ties between India and North American countries namely USA, Mexico and Canada have led to significant deepening of the bilateral trade relations. India's growing relationships with these countries is clearly reflected by the success of the Second Joint India-US Strategic Dialogue, wherein India was announced by the US as a Major Defense Partner. Situation with the North America region as a whole is similar. The region continues to be one of the largest destinations of India's exports highlighting significance of the region in India's export basket. Exports to the region during April-June 2016-17 accounted for nearly 14.4% of our global engineering exports. Overall, engineering products have a share of over 22% in India's total export, and US is its biggest market.

Despite the region having a significant share in India's export of engineering goods, exports experienced a decline during April-June 2016-17. The decline in exports more or less lessened after the continuous drop in successive two months of the new fiscal 2016-17. We expect that the declining trend will be reversed in the coming period as global demand picks up.

This 'Newsletter on North America' presents a brief note on the current trade trend between India and North America. I hope this will be insightful for our readers and they will enjoy reading it.

**Tarvinder Singh Bhasin**

## Message from Chairman, Committee on Trade with North America



This twelfth edition of Territorial Newsletter for North America encapsulates brief on the recent Joint statement Strategic Dialogue between India and US held in New delhi in 31<sup>st</sup> August 2016. The current edition also presents a brief insight on the total trade pattern in North America during the first quarter of the new fiscal of 2016-17. Further, it discusses the top engineering product bilaterally traded between the countries of the region.

Upcoming tenders from the region along with key news items and factsheets of Anti Dumping Duty matters is compiled and presented for the benefit of our members. I am hopeful that the Newsletter will give fruitful information to our readers.

**Anupam Shah**

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## Basic Facts: North America

**Area:** 24.71 million Sq. km

**Population:** 576,163,467 (2015)

**GDP:** USD 20,834.888 billion (2014)

**Currency:** US Dollar (\$)/ Canadian Dollar

**Climate:** North America includes all of the mainland and related offshore islands lying North of the Isthmus of Panama which connects it with South America. It has a variety of climate, from the dry, bitter cold of the Arctic to the steamy heat of the tropics. The North American tundra, the vast treeless plain of the far north, has temperature rises above freezing for only a short period each summer. In the far south there are low-lying areas which are always hot and rainy.

**Natural resources:** North America produces most of the world's corn, meat, cotton, soybeans, tobacco, and wheat, along with a variety of other food and industrial raw material crops. Mineral resources are also abundant; particularly coal, iron ore, bauxite, copper, natural gas, petroleum, mercury, nickel, potash, and silver.

## Joint Statement on the Second India- US Strategic and Commercial Dialogue

**NEW DELHI (August 31, 2016):** India and the United States held the second India-U.S. Strategic and Commercial Dialogue in New Delhi recently. External Affairs Minister of India, Sushma Swaraj and Minister of State for Commerce and Industry of India Nirmala Sitharaman, co-chaired the dialogue with U.S. Secretary of State John F. Kerry and U.S. Secretary of Commerce Penny Pritzker.

The Sides expressed deep satisfaction at the expanded and strengthened course of bilateral engagement in recent times and reiterated their shared commitment to advance mutual prosperity, global peace, and stability. The Sides reviewed the progress made in the implementation of decisions taken in the recent Summit meeting between Prime Minister Narendra Modi and President Barack Obama in June 2016 in Washington, DC and looked forward to continued engagement for further strengthening of bilateral ties.

The two sides noted that the deepening strategic partnership between the United States and India is rooted in shared values of freedom, democracy, universal human rights, tolerance and pluralism, equal opportunities for all citizens, and rule of law.

The Sides noted that the strong commercial ties have defined the growing partnership between India and the United States. In an otherwise sluggish global economy, bilateral trade between India and the United States has held steady, and bilateral investment flows have grown over the last two years. The two sides noted the significantly increased Government-to-Government engagement on economic and commercial topics undertaken in the past year under the S&CD.

Recognizing the importance of small and medium enterprises (SMEs) to spur growth and create jobs, the two sides committed to creating a platform for sharing of best practices and technology, in addition to access to finance to promote integration of these SMEs in global value chains.



In this picture: External Affairs Minister of India, Smt Sushma Swaraj with US Secretary of State John Kerry

## India-North America Information Guide

The bilateral relations between India and North America strengthened over the years in a significant way. As regards India's overall exports, the region has consistently been the one of the largest destination for Indian goods with India exporting US\$ 7.6 billion to North America, followed by European Union (EU) exporting US\$ 7.4 billion during April-May 2015-16. Exports to the region account for nearly 17.9% of our global exports. Exports to North America represent a diversified phenomenon as it includes different trade patterns with the three countries (USA, Mexico and Canada) of the region.

## Trade Trend Analysis in North America

India shares a positive trade balance with North America during April-May of the fiscal of 2016-17. The following table depicts India's Merchandise trade pattern with North America compared to the trade pattern with World.

**Table1: India-North America Overall Trade Figures**

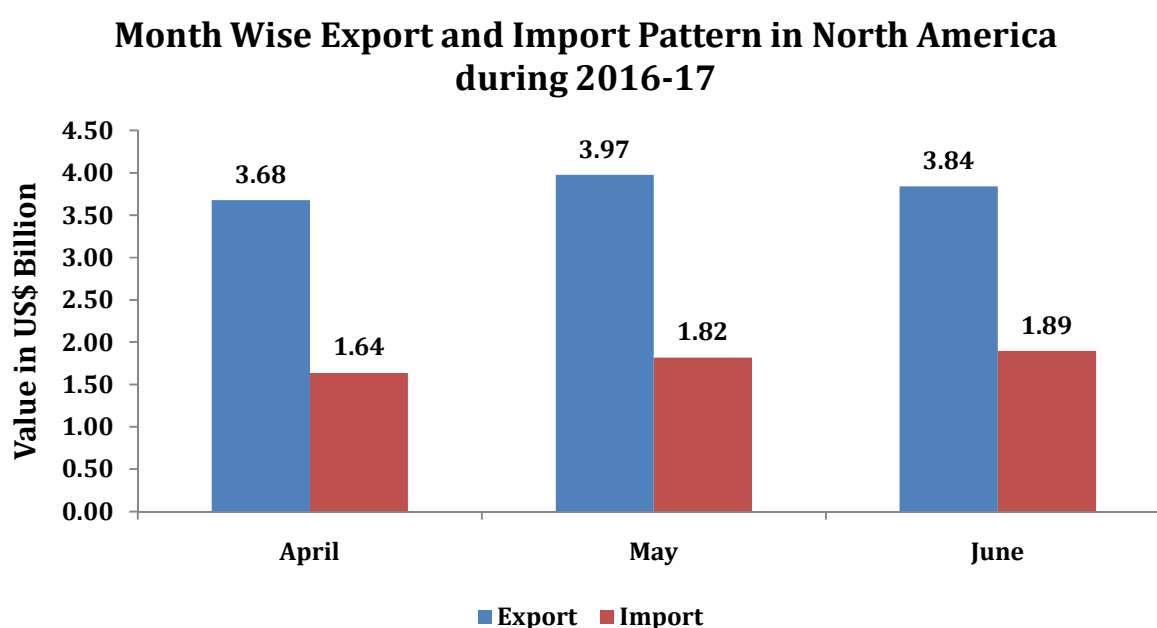
Description	US\$ million					
	May 2015	May 2016	% Growth	April-May 2015-16	April-May 2016-17	% Growth
India's Export to North America	4132.35	3,971.62	-3.89	7931.42	7647.07	-3.59
India's Total Export to World	22,514.75	22,108.82	-1.80	44,608.87	42,766.77	-4.13
India's export share to North America w.r.t. World	18.4	18.0		17.8	17.9	
India's Import from North America	2,111.08	1,818.80	-13.84	4,342.28	3,457.85	-20.37

Description	May 2015	May 2016	% Growth	April-May 2015-16	April-May 2016-17	% Growth
India's Total Import from World	32,834.93	27,993.34	-14.75	66,341.44	53,469.69	-19.40
India's Import Share from North America w.r.t World	6.4	6.5		6.5	6.5	
Total Trade with North America	6,243.43	5,790.42	-7.3	12,273.70	11,104.92	-9.5

Source: DGCI&S

\*\*Note: Overall trade figures for June 2016 are not updated in the Ministry website. Data Available till May 2016.

**Chart 1: Trend in Total Trade in North America during 2016-17(month wise)**



The top nations which had the highest demand for Indian engineering products during the first three months of the new fiscal 2016-2017 in absolute values include:

**Table 2: Engineering Exports to North America (country wise)  
(Value in USD million)**

North America	April-June 2015-16 (USD million)	April-June 2016-17 (USD million)	Growth (%)
USA	1768.62	1539.01	-13.0
Mexico	435.35	551.62	26.7
Canada	106.95	111.09	3.9
<b>Total</b>	<b>2310.92</b>	<b>2201.72</b>	<b>-4.7</b>

Source: DGCI&S

**Table 3: Top 15 engineering panels exported to North America in April-June 2016-17**

DGCI&S Engineering Panels	India's export in April-June 2015-16 (USD million)	India's export in April-June 2016-17 (USD million)	Growth (%)
Motor Vehicle/cars	153.86	341.46	121.9
Products of Iron and Steel	411.51	302.31	-26.5
Auto Components/Part	297.35	240.63	-19.1
Electric Machinery & Equipment	151.33	155.80	3.0
Industrial Machinery	222.23	153.44	-31.0
Other Misc Items	115.26	148.85	29.2
Aircrafts Spacecraft	93.44	138.31	48.0
IC Engines and Parts	102.09	112.11	9.8
Aluminium and products	166.70	109.52	-34.3
A. Iron and Steel	155.17	92.67	-40.3
Machinery for ATMs	87.88	72.93	-17.0
Medical and Scientific Instruments	54.07	58.70	8.6
Copper and products	39.74	35.99	-9.4
Hand Tools Cutting Tools	35.86	30.88	-13.9
Pumps of all types	47.00	27.55	-41.4

Source: DGCI&S

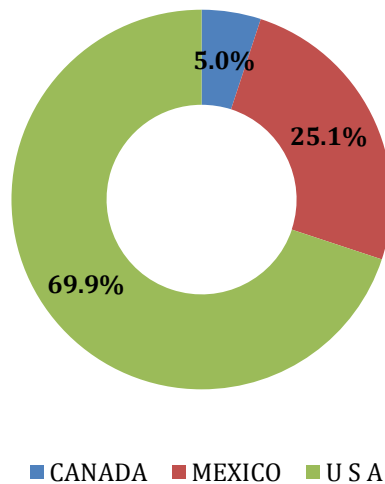
\*\*Note: Only Engineering figures are updated till June 2016- figures provided by DGCI&S

Indian Engineering exports to North America rank fourth for the second time post May 2016 during the current fiscal 2016-17, after European Union, ASEAN and Middle East and West Asia (MEWA) as on April-June 2016-17.

USA remained at the top most rank for Indian engineering exports though it registered a dip in monthly exports by 4.5 % in June 2016 vis-à-vis the same period last fiscal. The main engineering products exported to the country include Products of Iron and Steel, Auto Components/Parts, Electrical Machinery and Equipment, Other Misc Items, Aircrafts and Spacecrafts etc during April-June 2016-17.

The following pie chart demonstrates share of different North American countries in India's total export during April-June 2016-17.

**Fig1: India's engineering export share to North American Countries (%) in April-June 2016-17**



Source: DGCIS

- **Trade with USA:** Indian engineering exports to USA, continues to be one of the highest during April-June 2016-17. At present, it accounts for 10.1 per cent of India's eng exports.  
**Top products traded in USA:** Top traded products to USA during April 2016-17 include Products of Iron and Steel, Auto Components/Parts, Electrical Machinery and Equipment, Other Misc Items, Aircrafts and Spacecrafts, etc.
- **Trade with Mexico:** Mexico is presently India's 5<sup>th</sup> largest export destination for engineering products moving up from the 8<sup>th</sup> rank during the last fiscal 2015-16. At present, it accounts for 3.6 per cent of India's eng exports during April 2016-17.  
**Top products traded in Mexico:** Top traded products to Mexico during April-May 2016-17 include Motor Vehicles/cars, Aluminium and products, Auto Components and Parts, Industrial Machinery, Two and Three Wheelers, Cranes, Lifts and Winches, etc.
- **Trade with Canada:** India's engineering trade with Canada accounted for 0.7 per cent of India's engineering exports in April-June 2016-17.  
**Top products traded in Canada:** Major exported products to Canada in April-May 2016-17 include Products of Iron and Steel, Auto Components/Parts, Machinery for ATMs, Electrical Machinery and Equipment, Other Misc Items, etc.

## News in Focus

- **India, US to collaborate on harmonisation of product standards**

India and the US will work towards harmonisation of product standards and improving ease of doing business.

A M Kumar, Assistant Secretary, Global Markets & Director General, US and Foreign Commercial Service,

US Department of Commerce, said India-US bilateral trade reached \$109 billion in 2015, and that India was among the top 10 growing sources of FDI in the US in 2015, reaching \$11.5 billion.

He was speaking at a 'Roundtable on Standards and Conformity Assessment', which observed that harmonisation of product standards will be one of the four major India-US joint policy objectives. The roundtable is being held on the sidelines of the India-US Strategic and Commercial Dialogue.

"In addition to the harmonization of product standards, India and the US will also work on improving the ease of doing business, leveraging the US experience for developing Smart Cities in India, and fostering innovation and entrepreneurship," Kumar said at the event organised by CII.

He also noted that the adoption of market and performance driven standards can benefit initiatives like Make in India.

Heather Lanigan, Country Manager - South Asia, US Trade and Development Agency (USTDA), emphasized the importance of standards across different sectors like energy, telecommunications and infrastructure.

**Source:**

[http://economictimes.indiatimes.com/articleshow/53913437.cms?utm\\_source=contentofinterest&utm\\_medium=text&utm\\_campaign=cppst](http://economictimes.indiatimes.com/articleshow/53913437.cms?utm_source=contentofinterest&utm_medium=text&utm_campaign=cppst)

➤ **India reconsiders opposition to new trade issues at WTO**

New Delhi: India is reconsidering its stance on new trade issues such as global value chain (GVC) and e-commerce at the World Trade Organization (WTO), sensing that it can't keep on opposing such issues for too long.

"We have to take a call on new issues such as GVC and e-commerce. We have always said new issues should have a consensus building approach. A lot is happening in areas such as e-commerce. We can't say we don't want to engage. Whether you like it or not, there is discussion happening on such issues," a government official said on condition of anonymity.

Multinational firms mostly based in developed countries use GVCs spread across the world for their production network through a chain of contract manufacturers, suppliers and logistics providers. Developing countries fear that in the garb of formulating GVC rules under WTO, developed countries will force them to bring down tariff rates, set new investment and labour standards, which could be detrimental to their interest.

After the ongoing recess at the WTO secretariat in Geneva, there could be louder demands to discuss these so-called 21st century issues at the multilateral forum, the official said.

India has so far maintained that member-countries must conclude the long-pending Doha Development Round of the WTO before taking up any new issues for negotiations.

However, at the Nairobi ministerial of WTO members in December, the multilateral body openly accepted the differences among members on the way forward on Doha issues; it was widely interpreted as the end of the road for Doha round talks.

In the G-20 trade ministers meeting on 9-10 July in Shanghai which was attended by Indian commerce minister Nirmala Sitharaman, ministers agreed to boost trade in services and promote e-commerce development, among other things.

“We also note that a range of issues, such as those addressed in various RTAs (regional trade agreements) and by the B20 (Business-20), may be of common interest and importance to today’s global economy and, thus, may be legitimate issues for discussions in the WTO, without prejudice to respective positions relating to possible negotiations in the future. Any decision to launch negotiations multilaterally on such issues would need to be agreed by all members,” a joint statement by the trade ministers said.

It also encouraged member-countries to join plurilateral agreements such as an expanded information technology agreement, trade in services agreement (TISA) and environmental goods agreement (EGA).

**Source:** <http://www.livemint.com/Politics/STUZi8g7VXRWnH47dIpDLJ/India-reconsiders-opposition-to-new-trade-issues-at-WTO.html>

➤ **WTO’s future bright; US ready to up engagement with India**

Confident of greater bilateral trade and enhanced cooperation at global economic platforms, the US on Sunday said it is ready to increase engagement with India to find new common ground at WTO and asserted that the future looks “bright” for this global trade body.

The comments assume significance as during the WTO’s Nairobi ministerial conference, differences had surfaced between developing countries including India and developed economies including the US on issues related to the Doha Round, public stockholding for food security purposes and new issues being pushed by the rich nations.



“In our view, the future looks bright for the WTO and we remain ready to increase our engagement with India to find new common ground after years of impasse in the Doha round,” Jeff Zients, director of the National Economic Council, told PTI in an interview. He also said that the proposed Bilateral Investment Treaty between India and the US needs to be of “sufficiently high standard” and discussions would continue to achieve this outcome.

Zients, who will be in India this week for the second US-India Strategic and Commercial Dialogue, further said: “We are already working with India and other WTO members to find new ways forward to take up pending Doha Round issues and to ensure that the WTO’s agenda remains relevant, particularly with respect to issues such as the digital economy and interests of small and medium enterprises.

“The last two WTO Ministerial Conferences in Bali and Nairobi were significant successes, including outcomes on the Trade Facilitation Agreement, agricultural export subsidies, and public stockholding for food security purposes.”

**Source:** <http://www.livemint.com/Politics/M6MMfNY8AM8KbS1n07rE6H/WTOs-future-bright-US-ready-to-up-engagement-with-India-J.html>

## CVD/AD matters: Recent petitions filed with USITC

**Table 4: CVD/AD Petitions**

Docket No.	Received	Type	Commodity
3168	8/16/16	337 Complaint	Personal Transporters
3161	6/30/16	701 & 731 Petition	Finished Carbon Steel Flanges
3150	5/23/16	337 Complaint	Semiconductor Devices and Semiconductor Device Packages
3148	5/18/16	337 Complaint	Personal Transporters, Components Thereof, and Packaging and Manuals Therefor
3144	4/26/16	337 Complaint	Carbon and Alloy Steel Products
3142	4/18/16	Other	Primary Unwrought Aluminum
3138	4/11/16	337 Complaint	Passenger Vehicle Automotive Wheels
3136	4/8/16	701 & 731 Petition	Carbon and Alloy Steel Cut-to-Length Plate
3129	3/22/16	337 Complaint	Motorized Self-Balancing Vehicles
3124	2/24/16	332 Request	Unwrought and Wrought aluminum products
3121	2/12/16	701 & 731 Petition	Stainless Steel Sheet and Strip
3112	1/8/16	337 Complaint	Surgical Stapler Devices
3108	12/16/15	701 & 731 Petition	Large Residential Washers

Source: [http://www.usitc.gov/petitions\\_and\\_complaints](http://www.usitc.gov/petitions_and_complaints)

## Country wise Anti-dumping matters in the last five years (2010-2015) against India

**Table 5: Country wise Anti Dumping (AD) Cases against India**

Country initiating AD investigation	Case ID	Case_Code	Product	Initiating Date	Dumping Date	Injury decision date
<b>Canada</b>	CAN-AD-373	CAN-AD-372	Certain Carbon Steel Welded Pipe	05/14/2012	08/13/2012	07/13/2012
<b>Canada</b>	CAN-AD-401	CAN-AD-400	Certain Oil Country Tubular Goods	07/21/2014	12/03/2014	09/19/2014
<b>Canada</b>	CAN-AD-410	CAN-AD-410	Certain Hot-rolled Carbon Steel Plate and High-strength Low-alloy Steel Plate	6/10/2015	9/8/2015	8/10/2015
<b>Mexico</b>	MEX-AD-305	MEX-AD-305	Carbon Steel Tubing with Longitudinal Seams	12/24/2014	MI	MI
<b>USA</b>	USA-AD-1191	USA-AD-1191	Circular Welded Carbon-Quality Steel Pipe	11/03/2011	06/01/2012	12/16/2011
<b>USA</b>	USA-AD-1213	USA-AD-1213	Certain Steel Threaded Rod	07/03/2013	02/18/2014	11/05/2013
<b>USA</b>	USA-AD-1215	USA-AD-1215	Certain Oil Country Tubular Goods	07/10/2013	02/25/2014	08/22/2013
<b>USA</b>	USA-AD-1251	USA-AD-1251	Certain Steel Nails	06/04/2014	.	07/18/2014
<b>USA</b>	USA-AD-1275	USA-AD-1274	Certain Corrosion-Resistant Steel Products	06/09/2015	MI	07/24/2015
<b>USA</b>	USA-AD-1285	USA-AD-1283	Cold-Rolled Steel Flat Products	08/03/2015	MI	09/17/2015
<b>USA</b>	USA-AD-1298	USA-AD-1298	Welded Stainless Steel Pressure Pipe	10/07/2015	MI	11/20/2015

## India's Safe Guard initiating matters since last five years (2010-2015)

**Table 6: Safe Guard Matters of India**

Safe Guard Initiating Country	PRODUCT	PET_D ATE	WTO_INIT_ DATE
<b>India</b>	Seamless Pipes, Tubes and Hollow Profiles of Iron or Non-Alloy Steel	MI	04/22/2013
<b>India</b>	Cold Rolled Flat Products of Stainless Steel of Chromium Type (400 series)	MI	09/19/2014
<b>India</b>	Not-Alloyed Ingots of Unwrought Aluminium	MI	04/07/2014
<b>India</b>	Hot-rolled Flat Products of Non-alloy and Other Alloy Steel in Coils of a width of 600 mm or more	MI	09/07/2015

Source: <http://econ.worldbank.org/>

### Factsheets on Antidumping Duty and Countervailing Duty Investigations of Imports

- ✓ On July 21, 2016, the Department of Commerce (Commerce) announced the initiation of antidumping duty (AD) investigations of imports of finished carbon steel flanges from India, Italy, and Spain, and a countervailing duty (CVD) investigation of imports of finished carbon steel flanges from India.

Source: <http://enforcement.trade.gov/download/factsheets/factsheet-multiple-steel-flanges-ad-cvd-initiation-072116.pdf>

- ✓ On May 25, 2016, the Department of Commerce (Commerce) announced its affirmative final determinations in the antidumping duty (AD) and countervailing duty (CVD) investigations of imports of corrosion-resistant steel products (CORE) from China, India, Italy, Korea; its affirmative final determination in the AD investigation of imports of CORE from Taiwan; and its negative final determination in the CVD investigation of imports of CORE from Taiwan.

Source: <http://enforcement.trade.gov/download/factsheets/factsheet-multiple-corrosion-resistant-steel-products-ad-cvd-final-052516.pdf>

- ✓ On May 4, 2016, the Department of Commerce (Commerce) announced its affirmative preliminary determination in the antidumping duty (AD) investigation of imports of welded stainless pressure pipe from India.

Source: <http://enforcement.trade.gov/download/factsheets/factsheet-india-welded-stainless-pressure-pipe-ad-prelim-050516.pdf>

- ✓ On March 1, 2016, the Department of Commerce (Commerce) announced its affirmative preliminary determinations in the antidumping duty (AD) investigations of imports of certain cold rolled steel flat products from Brazil, China, India, Japan, Korea, Russia, and the United Kingdom.

Source: <http://enforcement.trade.gov/download/factsheets/factsheet-multiple-cold-rolled-steel-flat-products-ad-prelim-030116.pdf>

## Upcoming Exhibitions in North America

**Table 7: List of Exhibitions**

Events	Date	Venue	Link
<b>Connecticut International Auto Show</b>	18th-20th Nov, 2016	Hartford, Connecticut, USA	<a href="http://connautoshow.com/">http://connautoshow.com/</a>
<b>Los Angeles Auto Show</b>	18th-27th Nov, 2016	Los Angeles Convention Center, USA	<a href="http://laautoshow.com/">http://laautoshow.com/</a>
<b>International Manufacturing Technology Show</b>	12-17 <sup>th</sup> September 2016	Chicago, IL	<a href="http://www.imts.com/">http://www.imts.com/</a>
<b>Industrial Automation North America- International Trade Fair for Process, Production and Industrial Building Automation</b>	12-17 <sup>th</sup> September 2016	Chicago, USA	<a href="http://industrialtechnology.events/industrial-automation-north-america/">http://industrialtechnology.events/industrial-automation-north-america/</a>
<b>MINExpo 2016</b>	26th-28th September, 2016	Las Vegas, Nevada, USA	<a href="http://www.minexpo.com/">http://www.minexpo.com/</a>
<b>Mechanical and Aerospace Engineering</b>	03-04 <sup>th</sup> October 2016	Orlando, USA	<a href="http://mechanical-aerospace.conferenceseries.com/">http://mechanical-aerospace.conferenceseries.com/</a>
<b>Engine Expo North America 2016</b>	25-27 <sup>th</sup> October 2016	Michigan	<a href="http://www.engine-expo.com/usa/">http://www.engine-expo.com/usa/</a>
<b>ATX West-Automation Technology Expo</b>	9th-11th Feb, 2017	Anaheim, USA	<a href="http://anaheim.ubmcanon.com/automation">http://anaheim.ubmcanon.com/automation</a>
<b>Conexpo</b>	7 <sup>th</sup> -11 <sup>th</sup> March, 2017	Los Angeles Convention Center, USA	<a href="http://www.conexpoconagg.com/">http://www.conexpoconagg.com/</a>

## Tender information in North America

**Table 7: Tender related information**

Title	Deadline	Country	Link
Mv17 - 2017 Vehicles Or Newer	13-Oct-2016	USA	<a href="http://www.tendersinfo.com/details/35220010">http://www.tendersinfo.com/details/35220010</a>
Water Pumps And Waste Water Pumps	22 Sep 2016	USA	<a href="http://www.tendersinfo.com/details/35219992">http://www.tendersinfo.com/details/35219992</a>
Front-end Loader Services	28 Sep 2016	USA	<a href="http://www.tendersinfo.com/det">http://www.tendersinfo.com/det</a>

Title	Deadline	Country	Link
			<a href="http://www.tendersinfo.com/details/35219989">ails/35219989</a>
Small Landscaping Equipment: Trimmers, Pruners, Blowers	15 Sep 2016	USA	<a href="http://www.tendersinfo.com/details/35216305">http://www.tendersinfo.com/details/35216305</a>
Ada Wastewater Treatment Plant Monitoring Equipment	27 Sep 2016	USA	<a href="http://www.tendersinfo.com/details/35216309">http://www.tendersinfo.com/details/35216309</a>
Provision Of Mini Vans	21 Sep 2016	USA	<a href="http://www.tendersinfo.com/details/35216500">http://www.tendersinfo.com/details/35216500</a>
Belt Press Assembly And Auxiliary Equipment,	30 Sep 2016	USA	<a href="http://www.tendersinfo.com/details/35216769">http://www.tendersinfo.com/details/35216769</a>
Provision Of Slimline Series Pump	16 Sep 2016	USA	<a href="http://www.tendersinfo.com/details/35216797">http://www.tendersinfo.com/details/35216797</a>
Pump, Trailer Mounted System	12 Sep 2016	USA	<a href="http://www.tendersinfo.com/details/35217091">http://www.tendersinfo.com/details/35217091</a>
Transformer Oil Purifier	14 Sep 2016	USA	<a href="http://www.tendersinfo.com/details/35217125">http://www.tendersinfo.com/details/35217125</a>
Tandem Axle Dump Truck	15 Sep 2016	USA	<a href="http://www.tendersinfo.com/details/35217529">http://www.tendersinfo.com/details/35217529</a>

**For more contract notices, Please register with Tender info and follow the link:**

<http://www.tendersinfo.com/searchresult#>

**EEPC India North America Territorial Newsletter**

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