

# Territorial NEWSLETTER North America

**EETPCINDIA**  
ENGINEERING THE FUTURE

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**Chairman's Pen....**

Indian engineering exports are likely to continue with the uptrend on the back of revival of demand for metals and other basic material. Infrastructure development plans by the new US President Donald Trump for significantly increasing expenditure on infrastructure would lead to more demand for the engineering products. The US's focus on building infrastructure such as airports and highways is expected to generate demand for exports in areas such as steel, machinery and high technology items.

During the recent months (April-December 2016-17), India's export of engineering products to the region, US and Canada, has experienced a decline; while exports to Mexico realized a massive jump of more than 38%. It is expected that in the coming three months of this fiscal the exports figures for USA and Canada are likely to get a significant boost.

This 'Newsletter on North America' presents a brief note on the current trade trend between India and North America. I hope this will be insightful for our readers and they will enjoy reading it.

**Tarvinder Singh Bhasin**

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## Message from Chairman, Committee on Trade with North America



This edition of Territorial Newsletter for North America captures the recent developments in India and Canada which could boost trade and investment between the two countries. The current edition also presents a brief insight on the total trade pattern of the engineering sector in North America during the April-December of the fiscal 2016-17. Further, it discusses the top engineering product bilaterally traded between the countries of the region.

Upcoming tenders from the region along with key news items and factsheets of Anti Dumping Duty matters is compiled and presented for the benefit of our members. I am hopeful that the Newsletter will give fruitful information to our readers.

**Anupam Shah**

## Basic Facts: North America

**Area:** 24.71 million Sq. km

**Population:** 576,163,467 (2015)

**GDP:** USD 20,834.888 billion (2014)

**Currency:** US Dollar (\$)/ Canadian Dollar

**Climate:** North America includes all of the mainland and related offshore islands lying North of the Isthmus of Panama which connects it with South America. It has a variety of climate, from the dry, bitter cold of the Arctic to the steamy heat of the tropics. The North American tundra, the vast treeless plain of the far north, has temperature rises above freezing for only a short period each summer. In the far south there are low-lying areas which are always hot and rainy.

**Natural resources:** North America produces most of the world's corn, meat, cotton, soybeans, tobacco, and wheat, along with a variety of other food and industrial raw material crops. Mineral resources are also abundant; particularly coal, iron ore, bauxite, copper, natural gas, petroleum, mercury, nickel, potash, and silver.

## India-Canada to boost trade and investment relations

A bilateral meeting of India-Canada was held on 3rd March 2017 in New Delhi between visiting Canadian Minister of International Trade, Mr. François-Philippe Champagne and Commerce and Industry Minister Smt. Nirmala Sitharaman.

The two Ministers carried forward the discussion from the bilateral meeting held on the side lines of World Economic Forum at Davos in January, 2017.

- The discussion focused on expanding bilateral trade and investment between the two countries. Both the Ministers agreed to expedite the conclusion of Bilateral Investment Promotion and Protection Agreement (BIPPA) and Comprehensive Economic Partnership Agreement (CEPA).
- The Canadian Trade Minister pointed out regarding the interest shown by Canadian Pension Funds in the Indian market and emphasized on the need for FIPA which will provide the required predictability and protection to investments.
- Addressing the issues of MFN, ratchet, ISDS etc. raised by the Canadian side, the Commerce Minister, Smt. Sitharaman clarified that the negotiation should not get lost in peripheral issues and should focus on bringing in promotion and protection elements, which provide stability and predictability to investments in each other's country. India has approved the model text as a template and the negotiation under FIPA should go forward in accordance with the model text.
- The Commerce and Industry Minister, Smt. Sitharaman also raised the issue of reforms in the Temporary Foreign Workers Programme (TWFP) which has been made more stringent by Canada and which adversely impacts the services trade from India. She discussed the importance of the ease of movement for intra-company transferees on short term visa for filling in certain crucial and specialized activities.
- The Canadian Trade Minister assured that a number of steps have been taken to facilitate the ease of movement for professionals into Canada. He described the recent initiative under the Global Skill Strategy Programme wherein the visa application for high skilled technicians, Professors, Researchers etc. will be disposed of within two weeks' time. Similarly, for professionals visiting for less than a year, a fast track process is being set up which will be similar to a concierge service. This will be extended to companies invested in Canada on a priority basis.
- Both the Ministers agreed that the present trade which is in the range of \$ 8 billion is much below its potential and there is a need to conclude CEPA in a time bound manner for ensuring higher levels of trade in goods and services. They directed the respective Chief Negotiators on both sides to agree on a time line and conclude it as per the agreed time line.
- The Canadian Trade Minister raised the issue of the fumigation requirement for the pulses being imported into India and the need for a resolution to the issue. The Commerce and Industry Minister assured to look into the issue in consultation with the Ministry of Agriculture. Smt. Sitharaman also raised the issue of organic equivalence to India's National Programme on Organic Production (NPOP) by the Canadian Food Inspection Agency. The Trade Minister from Canada agreed to take up this issue with the Canadian Agriculture Ministry.
- Both the Ministers also discussed the potential benefit of business to business interface and, therefore, the importance of CEO Forum to provide the required perspective for improvement in bilateral trade and investment. While the Indian side of the CEO Forum has been reconstituted, the Canadian side will have to reconstitute the Forum. It was agreed by the Trade Minister of Canada to reconstitute the CEO Forum by the end of March. Both the Ministers agreed on ensuring that the business leaders from both sides should meet at the earliest and provide key inputs for furthering our bilateral relationship.

- Both sides also agreed for better mutual cooperation on issues of common interest at the International Fora. Both the Ministers resolved to take forward the momentum for enhanced bilateral trade.

## India-North America Information Guide

India's relationship with North America have transformed in recent years. As regards India's overall exports, the region has consistently been the one of the top export destinations for Indian engineering goods with India exporting US\$ 6.2 billion during April-November 2016-17 to North America. India's exports to North America ranks second just after European Union (EU). Exports to the region account for more than 15% of our global engineering exports. Exports to North America represent a diversified phenomenon as it includes different trade patterns with the three countries (USA, Mexico and Canada) of the region.

## Trade Trend Analysis in North America

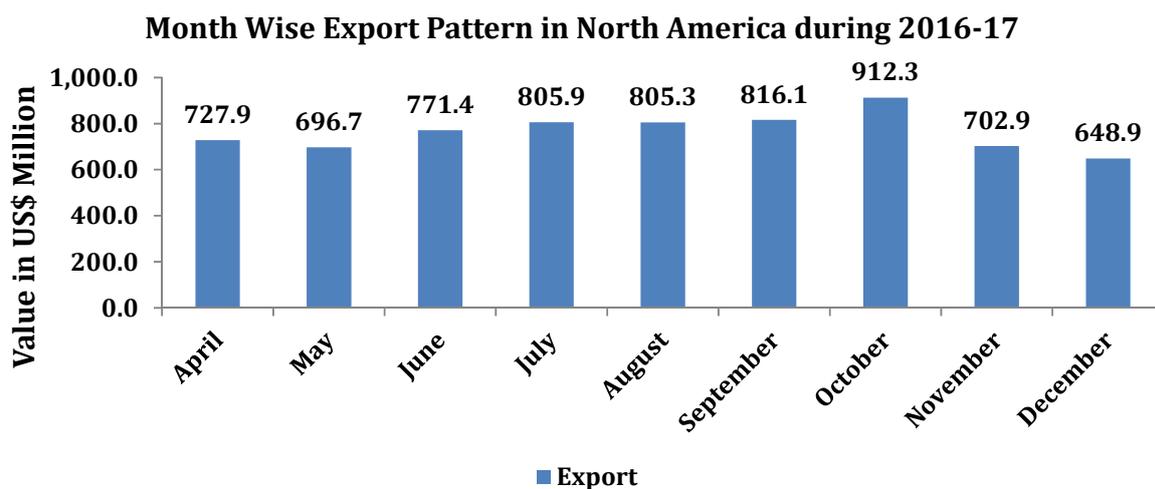
India engineering export with North America – country wise during April-December of the fiscal of 2016-17 is depicted in the table below. Nations which had the highest demand for Indian engineering products during the first nine months of the new fiscal 2016-2017 in absolute values include:

**Table1: Engineering Exports to North America (Value in USD million)**

North America	April-December 2015-16 (USD million)	April-December 2016-17 (USD million)	Growth (%)
USA	5211.5	4960.1	-4.8
Mexico	1314.8	1826.1	38.9
Canada	354.0	308.9	-12.7
<b>Total</b>	<b>6880.3</b>	<b>7095.1</b>	<b>3.1</b>

Source: DGCI&S

**Chart 1: Trend in Total Engineering Export in North America during 2016-17  
(month wise)**



**Table 2: Top 15 engineering panels exported to North America in April-December 2016-17**

DGCI&S Engineering Panels	India's export in April-December 2015-16 (USD million)	India's export in April-December 2016-17 (USD million)	Growth (%)
Motor Vehicle/cars	664.2	1155.6	74.0
Products of Iron	1137.0	992.8	-12.7
Auto Components/Part	819.8	748.2	-8.7
Electric Machinery & Equipments	425.9	560.9	31.7
Industrial Machinery	637.9	486.4	-23.8
Aircrafts Spacecrafts	377.3	452.3	19.9
Other Miscellaneous Items	438.8	434.3	-1.0
Aluminium and products	394.3	382.0	-3.1
Iron and Steel	400.8	349.3	-12.9
IC Engines and Parts	308.3	305.3	-1.0
Machinery for ATMs	220.7	214.7	-2.7
Medical and Scientific Instruments	159.9	184.3	15.3
Copper and products	119.1	111.8	-6.2
Hand Tools Cutting	108.6	96.6	-11.0
Pumps of all types	128.7	92.8	-27.9

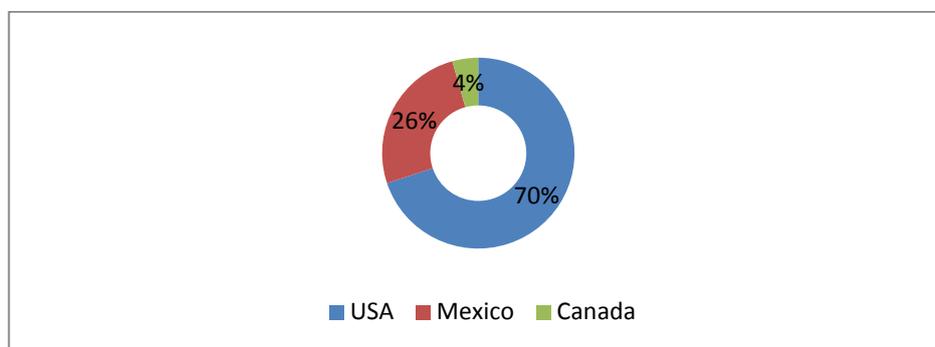
Source: DGCI&S

Indian Engineering exports to North America rank second during April-December of the current fiscal 2016-17, after European Union, while ASEAN and Middle East and West Asia (MEWA) ranks third and fourth during the same time period.

USA remained at the top for Indian engineering exports registering a moderate positive monthly growth of 12.8 % in December 2016 vis-à-vis December 2015. The main engineering products exported to the country include Products of Iron and Steel, Auto Components/Parts, Electrical Machinery and Equipment, Aircrafts and Spacecrafts, Industrial Machinery, Other Misc Items, etc during April- December 2016-17.

The following pie chart demonstrates share of different North American countries in India's total export during April- December 2016-17.

**Fig1: India's engineering export share to North American Countries (%) in April- December 2016-17**



Source: DGCI&S

- **Trade with USA:** Indian engineering exports to USA, continues to be one of the highest during April-December 2016-17. At present, it accounts for 10.9 per cent of India's eng exports.  
**Top products traded in USA:** Top traded products to USA during April-December 2016-17 include Products of Iron and Steel, Auto Components/Parts, Electrical Machinery and Equipment, Aircrafts and Spacecrafts, Industrial Machinery, Other Misc Items, etc.
- **Trade with Mexico:** Mexico is presently India's 4th largest export destination for engineering products moving up from the 8<sup>th</sup> rank during the last fiscal 2015-16. At present, it accounts for 4.0 per cent of India's eng exports during April-December 2016-17.  
**Top products traded in Mexico:** Top traded products to Mexico during April-December 2016-17 include Motor Vehicles/cars, Aluminium and products, Auto Components and Parts, Iron and Steel, Industrial Machinery, Two and Three Wheelers, etc.
- **Trade with Canada:** India's engineering trade with Canada accounted for 0.7 per cent of India's engineering exports in April-December 2016-17.  
**Top products traded in Canada:** Major exported products to Canada in April-December 2016-17 include Products of Iron and Steel, Auto Components/Parts, Other Misc Items , Iron and Steel, Machinery for ATMs, Aircrafts and Spacecrafts , Electrical Machinery and Equipment, Industrial Machinery , Aluminium and products, , etc.

## News in Focus

- **'US pulling out from Trans-Pacific Trade Agreement won't hurt India'**

The withdrawal of the US from the Trans-Pacific Partnership (TPP) trade agreement will not directly affect India and most experts view it as a development that will ease pressure on the country to become a part of big trade blocs.

The government said it is watching the situation. "We can only observe what is going on... since India is not a part of it," commerce and industry minister Nirmala Sitharaman said on the sidelines of a Confederation of Indian Industry event on services on Tuesday.

US President Donald Trump pulled out of the TPP through a presidential memorandum on Monday. The US had been looking to rewrite trade rules through the TPP and there was considerable pressure on India to look at its own regional trade grouping, the 16-member Regional Comprehensive Economic Partnership (RCEP). The pressure was high on India since the two trade blocs have seven common members including Australia, Japan, Malaysia, Singapore and Vietnam. There was also a sense that the emphasis was shifting away from the World Trade Organization to bilateral arrangements and trade blocs.

"There is some sense of relief because it will put a pause on some standards that were being set in the TPP on issues such as intellectual property. However, the threat of such standards is not gone. We also

have to keep an eye on China because the picture of global trade would change if it takes the reins of TPP," said Biswajit Dhar, professor at Jawaharlal Nehru University.

**Exit Mode**

**Donald Trump exits from Trans-Pacific Partnership (TPP) trade deal through a presidential memorandum**

TPP is a deal being negotiated between 12 nations who represent more 40% of global economy

Members include Australia, Japan, Malaysia, Singapore and Vietnam

TPP gave a sense that emphasis was shifting away from the WTO to trade blocs

The rule says only fabrics produced from yarn by a TPP country can qualify for duty-free status

US' move could be a breather for textile exports here due to TPP's Yarn Forward Rule

Experts, however, say focus will now shift to China, if it takes the reins of TPP

The infographic features a globe, a plane, and a scale of justice.

The move is also a breather for textile exports, which were at risk because of the TPP's Yarn Forward Rule. The rule mandates that only fabrics produced from yarn made by a TPP country can qualify for duty free status.

"It is a good development for the country because India's exports of intermediate goods to TPP countries might have got hit in case norms like the Yarn Forward Rule had come into place," said Ajay Sahai, director general of the Federation of Indian Export Organisations.

India will, however, need to keep an eye on the situation. "Instead of TPP, the US might sign individual agreements with these countries. The TPP doesn't impact us much. However, we must be wary of some TPP provisions sneaking into the WTO," said Abhijit Das, head of the Centre for WTO Studies at the Indian Institute of Foreign Trade in New Delhi.

**Source:** <http://economictimes.indiatimes.com/news/economy/foreign-trade/us-pulling-out-from-trans-pacific-trade-agreement-wont-hurt-india/articleshow/56773781.cms>

➤ **How Donald Trump's Buy American can actually boost Narendra Modi's Make in India mantra**

US President Donald Trump's mantra of "Buy American" and Prime Minister Narendra Modi's 'Make in India' are not mutually exclusive because trade need not be a zero sum game, according to Shalabh Kumar, an Indian American Republican leader and the founder of the Republican Hindu Coalition (RHC).

A harder line by Trump to stem the huge trade surplus with China and correct Beijing's unequal terms of trade will provide India with an opportunity to fill the void by exporting more manufactured goods, Kumar told IANS.

"Increasing trade between the United States and India is my passion," he said and asserted that balanced trade can help both countries increase their exports to each other and create jobs and boost investments.

He said that he expects the trade between India and the US that is over \$100 billion now to rise to at least \$300 billion by the end of Trump's current term and to \$1 trillion in the four years after that in "Trump's second term".

## **Policies of Trump and Modi**

The policies of Trump and Modi to give priority to their respective country's job growth and investment does not mean a freeze or a shutout of trade with the other nation, Kumar said.

Both countries have mutual needs and the US can increase exports of equipment in the defence, energy, nuclear and technology areas and India can grow its exports of services and manufactured products.

If trade increases bilaterally, it will create more jobs in the US and in India, he said.

A big donor, Kumar personally gave \$898,000 to the Trump Victory fund, a joint programme of the Trump campaign, the Republican National Committee and state organisations to help his election effort. He is on Trump's transition committee for finance and the inaugural committee.

Kumar was the prime mover of the RHC rally in October at which Trump campaigned on a promise of being a friend of Indian Americans and Hindus and praised Narendra Modi.

He is close to former Speaker Newt Gingrich, who mentored the RHC and serves as its honorary chairman.

At the Candlelight Dinner held last week of the presidential inauguration for major donors and VIPs, Trump spent 20 minutes with the Kumar family and RHC members, Kumar said. The high-level event was the main inaugural eve event and took place at the same time as the more general Asian Pacific American Presidential Inaugural Gala.

Anika Arora, a co-founder of the RHC, said that when Trump met them at the dinner, he thanked the organisation for mobilising voters, especially in the crucial swing states, resulting in the "great culmination" of the campaign with his election. "He acknowledged our efforts in getting the community to turn out in large numbers to vote for him," she said.

Trump also introduced the RHC to his cabinet nominees and told them about the role of its leadership to get the vote out for him, she added.

For the Inauguration Welcome Concert held earlier, RHC arranged for a Bollywood performance led by the actress and supermodel Manasvi Mamgai at which Mika Singh made a special appearance.

## **Indian Americans in Trump's team**

Trump's three high-level appointments of Indian Americans and Hindus to the administration and two to the senior White House positions showed his commitment to keeping his word that that the community would have a friend in him in the White House, Kumar said.

For the first time, an Indian American, UN Ambassador Nikki Haley, was appointed to a cabinet-level position. Ajit Pai was made the chairman of the Federal Communication Commission and Seema Verma the head of the government health insurance programmes, Medicare and Medicaid.

Trump has appointed lawyer Uttam Dhillon as his special assistant and associate counsel, and Raj Shah as his deputy assistant and research director.

Kumar said that Trump's transition team had asked the RHC for resumes of suitable candidates for it to review as it goes about filling the hundreds of jobs in the new administration.

He said that he is scouting for talent and with better organisation and resume-matching a many more Indian Americans can find positions in an administration that is open to the community.

In the US each administration can make political appointment for the duration of the term to better implement its policies. The administrations ask supporters to make recommendations.

It is estimated that there about 4,000 political positions open and of them about 1,200, including ambassadorships, need Senate approval; about 475 are in the White House, and 750 are at the senior executive level.

**Source:** <http://indiatoday.intoday.in/story/donald-trump-buy-american-narendra-modi-make-in-india/1/869654.html>

➤ **Trump effect: H-1B visa curbs, trade walls make India vulnerable, says Nomura**

US President Trump's plans to raise H-1B minimum salaries, prefer Americans over migrants, limit green cards for foreign workers and scrap H-1B extensions, are the main source of India's vulnerability, says Nomura in its note to clients.

Indian nationals comprised 86 percent of H-1B visas issued for technology firms in 2014.

"The viability of the offshoring model of Indian software firms would be at risk. Remittances from the US (around 16 percent of total inflows in 2015) would also likely moderate, widening the current account deficit," the Nomura note says.

There will be an added blow in the form of increased US trade protectionism, indirectly though, as India is not a part of the Trans Pacific Partnership.

"The US accounts for around 15 percent of India's goods exports, while India is just 2 percent of US imports. A border tax or an across-the-board tariff increase could hurt India's major export products to the US (pharmaceuticals, textiles, gem & jewellery and auto products)," the note says.

According to Nomura, geopolitically India stands to benefit as President Trump seems to believe that a nuclear India is the real check to Pakistan.

And while higher US rates and a stronger dollar would slow portfolio flows, India would be less impacted compared to other emerging market economies as it gets more equity capital than debt capital.

**Source:** [http://www.moneycontrol.com/news/current-affairs/trump-effect-h-1b-visa-curbs-trade-walls-make-india-vulnerable-says-nomura\\_8365181.html](http://www.moneycontrol.com/news/current-affairs/trump-effect-h-1b-visa-curbs-trade-walls-make-india-vulnerable-says-nomura_8365181.html)

➤ **John Chambers led USIBC delegation to Vibrant Gujarat Summit among the Largest**

John Chambers, USIBC Board Chairman and Executive Chairman, Cisco Systems will lead a delegation of almost 100 representatives from leading U.S. companies to the 8th Vibrant Gujarat Summit. Companies

in the delegation include: Cisco, Emerson, CME Group, 3M Company, Varian Medical, BIO, Dell, Lockheed Martin, Boeing, FedEx, Gilead, Huntsman Corporation and Mastercard, among others.

Dr. Mukesh Aghi, President, US India Business Council said, "Vibrant Gujarat has placed India on the world map, providing an impetus to industrial growth, innovation and has paved the way for multinational companies to integrate India in their global supply chain. I congratulate Prime Minister Modi for realizing the dream of not just Vibrant Gujarat but a Vibrant India." He further added, "In 2016-17, USIBC is expecting an additional inflow of US \$27 billion to India by at least 52 U.S. companies. We are delighted to see the fastened pace of India's recent domestic reforms."

The USIBC Delegation to Vibrant Gujarat, led by John Chambers, comprises several CEOs and senior executives, including Ed Monser, Vice-Chairman, USIBC and President, Emerson Electric; David Farr, CEO, Emerson Electric; Ashish Khandpur, Senior Vice President & CTO, 3M Company; Peter Huntsman, CEO, Huntsman Corporation; Amit Midha, President - Asia Pacific & Japan, Dell; Ravi Aurora, Senior Vice President, MasterCard; Jim Greenwood, CEO, BIO; Richard Boocock, President- India, Middle East, Egypt & Turkey, Air Products & Chemicals; Sukhveer Singh, Vice President, Varian Medical Systems; Raj Subramaniam, Chief Marketing and Communications Officer, Executive Vice President, FedEx Corporation; Ambassador Robert Blake, Senior Director, McLarty Associates. During the five-day summit, the delegation will hold meetings with the Hon'ble Prime Minister Shri Narendra Modi; Hon'ble Union Minister for Finance, Shri Arun Jaitley; Hon'ble Union Minister of State for Commerce & Industries, Smt. Nirmala Sitharaman; Hon'ble Chief Minister of Gujarat Shri Vijay Rupani; Niti Aayog CEO Shri Amitabh Kant, in addition to other senior state and central government officials. The delegation aims to reinforce the significance of U.S.-India bilateral trade, explore opportunities for accelerating American investment in India and promote job creation for both economies.

The USIBC and U.S. Embassy will also host the United States Country Seminar on Wednesday, January 11, 2017 at the Vibrant Gujarat Summit. This seminar will focus on U.S. -led innovation and entrepreneurship as a driver for economic growth in India.

Source: <http://www.usibc.com/press-release/john-chambers-led-usibc-delegation-vibrant-gujarat-summit-among-largest>

➤ **United States trade deficit widens on fall in exports**

The U.S. trade deficit widened in May, fueled by a drop in exports that could heighten concerns over weak overseas demand and a strong U.S. dollar.

The increase in the trade gap to \$41.9 billion, announced on Tuesday by the Commerce Department, was less than analysts had expected. That suggests Wall Street economists, who expected a \$42.6 billion deficit, might raise slightly their forecasts for economic growth in the second quarter.

But the drop in exports in May highlights a change in America's recovery from recession in which the economy has relied more on domestic drivers like construction and services, rather than export-led industries such as manufacturing.

Led by a drop in overseas sales of U.S.-made capital goods, exports fell \$1.5 billion in May, or 0.8 percent, to \$188.6 billion. Imports fell by about \$300 million, or 0.1 percent, to \$230.5 billion.

Since the middle of last year when the Federal Reserve made clear it was planning to raise interest rates, the dollar has strengthened, making U.S. exports less competitive.

Also since then, Europe's economy has been on shaky ground and the European Central Bank has eased monetary policy, weakening the euro's value against the dollar. European policymakers are currently fighting a debt crisis in Greece that threatens to rip apart the continent's monetary union.

Exports of goods to Germany fell 6.0 percent in May from the prior month, according to non-seasonally adjusted figures. Sales fell 4.2 percent to France, 2.1 percent to Mexico and 3.0 percent to Japan.

The U.S. economy contracted at a 0.2 percent annual rate in the first quarter, hit by bad weather, a strong dollar, spending cuts in the energy sector and disruptions at West Coast ports.

Other economic data, including figures on hiring and consumer spending, have pointed to a rebound during the second quarter, and a firming domestic economy could encourage the Fed to raise rates later this year.

In May, the drop in imports came as purchases from China rose 9.5 percent. That could fan further criticism from U.S. manufacturers that Chinese firms are using a cheap currency and unfair subsidies to gain market share in America.

At the same time, U.S. net imports of oil fell to \$5.8 billion in May, the lowest level since 2002.

**Source:** <http://www.financialexpress.com/null/unitedf-states-trade-deficit-widens-on-fall-in-exports/96626/>

- **Solar energy subsidy: After attempts for amicable solution fail, India drags US to WTO dispute settlement body**

India has approached the dispute settlement body (DSB) of the World Trade Organization (WTO), accusing the US of offering "trade-distorting" subsidies in the renewable energy sector, as consultations between the two parties for an amicable resolution failed to yield results. In September last year, India moved the WTO, seeking consultations with the US on the "illegal" solar subsidy programmes prevalent in eight states there. However, with the US displaying less-than-desired commitments in addressing its concern, India has now conveyed to the WTO that its panel must adjudicate on the matter, sources told FE.

The move marks a departure from the past (when India's international trade policy was more defensive than offensive) and reflects the country's greater willingness to invoke the WTO's dispute settlement process to expeditiously settle disputes with trading partners. India's decision is also shaped by growing instances of its trading partners approaching the multilateral dispute resolution framework and achieving the outcome they want.

Ironically, the US had won a ruling against India at the WTO in February last year on, what trade analysts say, far less severe charges that the world's largest economy now stands accused of.

The US had successfully challenged the domestic content requirement under India's solar programme, arguing that such a stipulation violated global trading rules by unfavourably discriminating against imported solar cells and modules. The move irked India and prompted it to point at violations of WTO provisions by the US itself in the latter's own renewable energy sector.

India has complained to the WTO that the states of Washington, California, Montana, Massachusetts, Connecticut, Michigan, Delaware and Minnesota support their renewable energy sector with massive illegal subsidies and local content requirements (which makes its obligatory to buy domestic goods instead of imports). "These subsidies (provided by the US) are blatantly illegal, as they fly in the face of WTO obligations," said Abhijit Das, head of the Centre for WTO Studies at the Indian Institute of Foreign Trade.

India believes such programmes at the sub-federal level of the US are inconsistent with the WTO provisions—particularly with respect to the obligation under the General Agreement on Tariff and Trade, 1994, the Agreement on Subsidies and Countervailing Measures and/or the Trade-Related Investment Measures agreement. According to the WTO procedures, once a party seeks adjudication by the DSB, the multilateral body has to set up a panel—a formality that is usually opposed by the accused party. However, if the aggrieved party (India, in this case) still insists on the formation of the panel, the accused party (the US) can't block it. Once the panel is "composed", proceedings go on for some 6-8 months before a verdict is pronounced.

The latest move by India's suggests despite political bonhomie in recent years, the world's largest and the oldest democracies have failed to iron out differences on the trade front and have, in fact, indulged in greater trade battles than ever. The US in 2015 won another ruling against India's ban on the import of various agriculture products including poultry meat and eggs from the US. For its part, India has also approached the WTO against the US decision, in December 2015, to drastically hike the H-1B and L-1 visa charges, which is estimated to quadruple the Indian information technology industry's annual visa costs to \$400 million. India is also closely monitoring further tightening of visa policies by the Donald Trump administration. The US is India's second-largest trading partner, with a bilateral goods trade of around \$62 billion (in 2015-16).

Source: <http://www.financialexpress.com/economy/solar-energy-subsidy-after-attempts-for-amicable-solution-fail-india-drags-us-to-wto-dispute-settlement-body/548450/>

## CVD/AD matters: Recent petitions filed with USITC

Table 4: CVD/AD Petitions

Docket No.	Received	Type	Commodity
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3196	2/02/17	337 Complaint	Hybrid Electric Vehicles and Components Thereof
3176	9/20/16	701 & 731 Petition	Steel Concrete Reinforcing Bar
3168	8/16/16	337 Complaint	Personal Transporters
3161	6/30/16	701 & 731 Petition	Finished Carbon Steel Flanges
3150	5/23/16	337 Complaint	Semiconductor Devices and Semiconductor Device Packages
3148	5/18/16	337 Complaint	Personal Transporters, Components Thereof, and Packaging and Manuals Therefor
3144	4/26/16	337 Complaint	Carbon and Alloy Steel Products
3142	4/18/16	Other	Primary Unwrought Aluminum
3138	4/11/16	337 Complaint	Passenger Vehicle Automotive Wheels
3136	4/8/16	701 & 731 Petition	Carbon and Alloy Steel Cut-to-Length Plate
3129	3/22/16	337 Complaint	Motorized Self-Balancing Vehicles
3124	2/24/16	332 Request	Unwrought and Wrought aluminum products
3121	2/12/16	701 & 731 Petition	Stainless Steel Sheet and Strip
3112	1/8/16	337 Complaint	Surgical Stapler Devices

Source: [http://www.usitc.gov/petitions and complaints](http://www.usitc.gov/petitions_and_complaints)

## Country wise Anti-dumping matters in the last six years (2010-2016) against India

**Table 5: Country wise Anti Dumping (AD) Cases against India**

Country initiating AD investigation	Case ID	Case_Code	Product	Initiating Date	Dumping Date	Injury decision date
<b>Canada</b>	CAN-AD-373	CAN-AD-372	Certain Carbon Steel Welded Pipe	05/14/2012	08/13/2012	07/13/2012
<b>Canada</b>	CAN-AD-401	CAN-AD-400	Certain Oil Country Tubular Goods	07/21/2014	12/03/2014	09/19/2014
<b>Canada</b>	CAN-AD-410	CAN-AD-410	Certain Hot-rolled Carbon Steel Plate and High-strength Low-alloy Steel Plate	6/10/2015	9/8/2015	8/10/2015
<b>Mexico</b>	MEX-AD-305	MEX-AD-305	Carbon Steel Tubing with Longitudinal Seams	12/24/2014	MI	MI
<b>Mexico</b>	MEX-AD-314	MEX-AD-314	Ferro-silico-manganese	9/8/2015	MI	MI
<b>USA</b>	USA-AD-1191	USA-AD-1191	Circular Welded Carbon-Quality Steel Pipe	11/03/2011	06/01/2012	12/16/2011
<b>USA</b>	USA-AD-1213	USA-AD-1213	Certain Steel Threaded Rod	07/03/2013	02/18/2014	11/05/2013
<b>USA</b>	USA-AD-1215	USA-AD-1215	Certain Oil Country Tubular Goods	07/10/2013	02/25/2014	08/22/2013
<b>USA</b>	USA-AD-1251	USA-AD-1251	Certain Steel Nails	06/04/2014	.	07/18/2014
<b>USA</b>	USA-AD-1275	USA-AD-1274	Certain Corrosion-Resistant Steel Products	06/09/2015	MI	07/24/2015
<b>USA</b>	USA-AD-1285	USA-AD-1283	Cold-Rolled Steel Flat Products	08/03/2015	MI	09/17/2015

Country initiating AD investigation	Case ID	Case_Code	Product	Initiating Date	Dumping Date	Injury decision date
USA	USA-AD-1298	USA-AD-1298	Welded Stainless Steel Pressure Pipe	10/07/2015	MI	11/20/2015

### India's Safe Guard initiating matters since last six years (2010-2016)

Table 6: Safe Guard Matters of India

Safe Guard Initiating Country	PRODUCT	PET_DATE	WTO_INIT_DATE
India	Seamless Pipes, Tubes and Hollow Profiles of Iron or Non-Alloy Steel	MI	04/22/2013
India	Cold Rolled Flat Products of Stainless Steel of Chromium Type (400 series)	MI	09/19/2014
India	Not-Alloyed Ingots of Unwrought Aluminium	MI	04/07/2014
India	Hot-rolled Flat Products of Non-alloy and Other Alloy Steel in Coils of a width of 600 mm or more	MI	09/07/2015
India	Hot-rolled Flat Sheets and Plates (excluding hot rolled flat products in coil form)	MI	12/7/2015

Source:

<http://econ.worldbank.org/WBSITE/EXTERNAL/EXTDEC/EXTRESEARCH/EXTPROGRAMS/EXTTADERESEARCH/0,,contentMDK:22561572~pagePK:64168182~piPK:64168060~theSitePK:544849,00.html>

### Factsheets on Antidumping Duty and Countervailing Duty Investigations of Imports

- ✓ On January 27, 2017, the Department of Commerce (Commerce) announced its affirmative preliminary determinations in the antidumping duty (AD) investigations of imports of finished carbonsteel flanges from India, Italy, and Spain.

Source: <http://enforcement.trade.gov/download/factsheets/factsheet-multiple-finished-carbon-steel-flanges-ad-prelim-012717.pdf>

- ✓ On November 22, 2016, the Department of Commerce (Commerce) announced its affirmative preliminary determination in the countervailing duty (CVD) investigation of imports of finished carbon steel flanges from India.

Source: <http://enforcement.trade.gov/download/factsheets/factsheet-india-finished-carbon-steel-flanges-cvd-prelim-112216.pdf>

- ✓ On October 25, 2016, the United States International Trade Commission (USITC) determined that a U.S. industry is materially injured by reason of imports of welded stainless steel pressure pipe from India that the U.S. Department of Commerce (Commerce) has determined are subsidized and sold in the United States at less than fair value.

Source: [https://www.usitc.gov/press\\_room/news\\_release/2016/er102511676.htm](https://www.usitc.gov/press_room/news_release/2016/er102511676.htm)

- ✓ On September 23, 2016, the Department of Commerce (Commerce) announced its affirmative final determinations in the antidumping duty (AD) and countervailing duty (CVD) investigations of imports of welded stainless pressure pipe from India.

Source: <http://enforcement.trade.gov/download/factsheets/factsheet-india-welded-stainless-pressure-pipe-ad-cvd-final-092316.pdf>

- ✓ On September 2, 2016, the United States International Trade Commission (USITC) announced its determinations in its antidumping and countervailing duty investigations concerning imports of cold-rolled steel flat products from Brazil, India, Korea, Russia, and the United Kingdom that the U.S. Department of Commerce (Commerce) has determined are sold in the United States at less than fair value and subsidized by the governments of Brazil, India, Korea, and Russia.

Source: [https://www.usitc.gov/press\\_room/news\\_release/2016/er090211649.htm](https://www.usitc.gov/press_room/news_release/2016/er090211649.htm)

## Upcoming Exhibitions in North America

**Table 7: List of Exhibitions**

Events	Date	Venue	Link
<b>SAE 2017 High Efficiency IC Engine Symposium</b>	2 <sup>nd</sup> -3 <sup>rd</sup> Apr, 2017	Westin Book Cadillac Detroit	<a href="http://www.eventsinamerica.com/events/sae-2017-high-efficiency-ic-engine-symposium/ev58346dd654974/#.WLF7ttJ96M8">http://www.eventsinamerica.com/events/sae-2017-high-efficiency-ic-engine-symposium/ev58346dd654974/#.WLF7ttJ96M8</a>
<b>engineexpo2017</b>	24 <sup>th</sup> -26 <sup>th</sup> Oct,2017	Novi, Michigan	<a href="http://www.engine-expo.com/usa/">http://www.engine-expo.com/usa/</a>

**Table 7: Tender related information**

Title	Deadline	Country	Link
Electric Wire & Power & Distribution Equipment	28-Mar-2017	United States	<a href="http://www.tendersinfo.com/details/38181324">http://www.tendersinfo.com/details/38181324</a>
Supply Of Parts Kit, Pressure Regulating Valve	18-Apr-2017	Canada	<a href="http://www.tendersinfo.com/details/38183147">http://www.tendersinfo.com/details/38183147</a>
Construction Work, Hvac Work, Plumbing Work, And Electrical Work, Provide Cell Block & Quartermaster/records Storage Addition	29-Mar-2017	United States	<a href="http://www.tendersinfo.com/details/38174336">http://www.tendersinfo.com/details/38174336</a>
Supply And Delivery Of Up To Five New Two-wheel Drive Three-quarter Ton Pick-up Trucks	21-Mar-2017	Canada	<a href="http://www.tendersinfo.com/details/38176099">http://www.tendersinfo.com/details/38176099</a>
Provision Of Auto Parts	23-Mar-2017	United States	<a href="http://www.tendersinfo.com/details/38182663">http://www.tendersinfo.com/details/38182663</a>
Supply Of Distribution Transformers	12-Apr-2017	United States	<a href="http://www.tendersinfo.com/details/38182653">http://www.tendersinfo.com/details/38182653</a>
Energy Conservation – Led Lighting, Automated Controls, And All Facilities Energy Saving Items	04-Apr-2017	United States	<a href="http://www.tendersinfo.com/details/38181959">http://www.tendersinfo.com/details/38181959</a>
Procure And Install A 6-foot-deep Well And Pump.	21-Mar-2017	United States	<a href="http://www.tendersinfo.com/details/38181417">http://www.tendersinfo.com/details/38181417</a>
Replacement Of Gas Boilers	28-Mar-2017	Canada	<a href="http://www.tendersinfo.com/details/38178905">http://www.tendersinfo.com/details/38178905</a>

For more contract notices, Please register with Tender info and follow the link:  
<http://www.tendersinfo.com/searchresult#>

**EEPC India North America Territorial Newsletter**  
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