

# Territorial NEWSLETTER Africa

**EEPCINDIA**  
ENGINEERING THE FUTURE

Vanijya Bhavan (1st Floor)  
International Trade Facilitation  
Centre (ITFC)  
1/1 Wood Street,  
Kolkata - 700016  
www.eepecindia.org



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## Cover Story

*Indian Vice President H.E. Hamid Ansari paid a 5-day visit to the two growing economies of Africa, Rwanda and Uganda. During his visit he signed MoUs with both countries and also talked of further strengthening ties between India and the two countries.*

## What's in News

- SA heads for a showdown over Africa trade deal.
- World Economic Forum on Africa to Focus on Achieving Inclusive Growth.
- More Investment in Africa.
- And more....

## Tenders

More latest News from Tenders

## Upcoming Events

### Chairman's Pen



**T S Bhasin**

Relations between India and Africa are getting stronger with time. This can be seen by the recent visit of the Indian Vice President, H.E. Mohammad Hamid Ansari to two African nations, Rwanda and Uganda. The visit was after an invitation by the head of the state of the two African nations. India has helped the two countries in its development by helping them through various technical and hydro projects and also through many LoCs given to the two countries.

With this visit the relations are expected to go to next level and become more beneficial for the business communities of India on the one hand and Rwanda and Uganda, on the other.

### Message from Chairman, Committee on Trade with Central, Eastern & Southern Africa



**Mahesh K Desai**

In this March 2017 edition of our Newsletter on Africa, we have analyzed the MoUs signed in the recent visit of Indian Vice President to African nations, Rwanda and Uganda. The MoUs are expected to benefit the business community of the countries and increase trade and economic relations.

This newsletter also provides an insight into the top engineering product panels imported by African countries and key news.

### Message from Chairman, Committee on Trade with Western & Northern Africa



**Aakash Shah**

India's total engineering exports to Africa for the month of February 2017 was USD 448 Mn constituting a share of approx 7% of the total engineering exports. Though Africa's share in total Indian engineering exports to world in February 2017 (US\$ 448 mn) declined, I hope that things will improve in the coming periods.

The newsletter also provides additional information on the various events and tenders in Africa. I hope the readers will benefit from this newsletter and help them grow.

## Basic Facts: Africa

Area: 11,668,599 Sq. km

Population: 1.1 billion

GDP: USD 2.39 trillion

**Climate:** Africa is the hottest continent on earth and 60% of the entire land surface consists of dry lands and deserts. Climate of Africa ranges from tropical to subarctic on its highest peaks. Its northern half is primarily desert, or arid, while its central and southern areas contain both savanna plains and very dense jungle regions.

**Natural resources:** Diamonds, salt, gold, iron, cobalt, uranium, copper, bauxite, silver, petroleum and cocoa beans, woods and tropical fruits. Much of its natural resources are undiscovered or barely harnessed.

## Indian Vice President signs three MoUs on visit to Rwanda and Uganda

The Vice President of India, H.E Mohammad Hamid Ansari paid an official three day visit to the Republic of Rwanda from 19th to 21st February 2017 and to Uganda from 21st to 23rd February 2017. The Vice President was accompanied by a delegation comprising Minister of State, Mr Vijay Sampla, four Members of Parliament, other Senior Government Officials and a business delegation. The visit followed the first official visit of H.E. President Paul Kagame to India in January 2017, during which he participated in the 8th Vibrant Gujarat Global Summit and held bilateral talks with Mr Narendra Modi, Prime Minister of India. During the visit, Rwanda and India agreed to elevate their relations to Strategic Partnership and issued a declaration to that effect.

On arrival, the Vice President was received by the Hon. Bernard Makuza, President of the Senate. Both leaders expressed appreciation for the excellent bilateral relations between Rwanda and India.

During the visit both leaders discussed bilateral cooperation between the two countries. They committed to further promote bilateral trade and investment; and increase people to people interactions. The Vice President expressed admiration for remarkable growth and transformation of Rwanda and expressed an interest in exploring the untapped enormous methane reserves in Lake

Kivu for energy production. Rwanda expressed a desire to replicate some of India's schemes for Digital Inclusion. India agreed to share its experience and expertise in this regard.

Emphasizing India's commitment to partner in Rwanda's development, the Vice President further reiterated India's support for priority development projects including roads, hydro power and technical projects through lines of credit. The two leaders agreed to enhance cooperation in health sector. Rwanda welcomed this support and solidarity with India.

The two leaders also discussed possible areas of collaboration including enhanced parliamentary diplomacy, training and capacity building, cultural exchange programmes, institutional support and development including collaboration in regional and international matters of mutual interest. The Vice President highlighted the role of India as a growing global economic actor and its commitment to greater engagement on global matters. He also discussed the growing relationship between India and the African continent in general and the cooperation with Rwanda.

The Vice president also met with the Indian investors active in the business sector, as well as Indian experts working with different institutions in Rwanda and in the region. The Vice President and the Prime Minister of Rwanda presided over the India - Rwanda Business forum and inaugurated the India-Rwanda Innovation Growth exhibition which is expected to lead to eventual establishment of a Center for Technology Innovations in Rwanda.

The Vice President and the Prime Minister of Rwanda witnessed the signing of three important agreements between India and Rwanda: the Bilateral Air Service Agreement, the Exemption of Visas for Free Entry agreement for holders of Diplomatic and Official passports traveling to either country; and a Memorandum of Understanding on establishment of an Entrepreneurship Development Centre in Rwanda.

Uganda was another destination for the visit of Indian Vice President. Vice President Ansari met and held bilateral discussions with President of the Republic of Uganda Mr Yoweri Museveni, at State House, Entebbe on Wednesday 22nd February 2017. The Vice President addressed a business event jointly organized by the Private Sector Foundation of Uganda and Federation of India Chambers of Commerce and Industry.

During the discussions, Vice President Ansari and President Museveni acknowledged the long-standing excellent historical relations that exist between Uganda and India. Both sides acknowledged the huge potential in India-Uganda bilateral relations and re-affirmed the mutual

desire to strengthen economic, diplomatic, military, technical, educational, scientific and cultural cooperation between India and Uganda.

India and Uganda sides said that there was great potential for enhancement and expansion of mutual trade relations. Ugandan President invited additional private sector investments from India, highlighting the progress achieved so far by the Indian community in a wide range of important sectors such as agro processing, pharmaceuticals and manufacturing.

Further both countries highlighted that India had made tremendous strides in the development of its renewable energy capacity and therefore would be in position to enhance mutual cooperation in the energy sector. In this regard, Uganda was encouraged to become a signatory to the International Solar Alliance Treaty whose primary objective is to reduce global dependence on fossil fuels by working towards efficient exploitation of solar energy. Both sides also agreed to work together towards signing an MoU in the area of cooperation in renewable energy.

The two sides agreed to encourage collaboration between India and Uganda in the area of ICT development. Uganda expressed its desire to replicate some of India's schemes for Digital Inclusion while implementing its Public Key Infrastructure (PKI) project and thanked India for deputing an ICT Expert in the Office of the Minister for ICT. India agreed to share its experience and expertise in this regard.

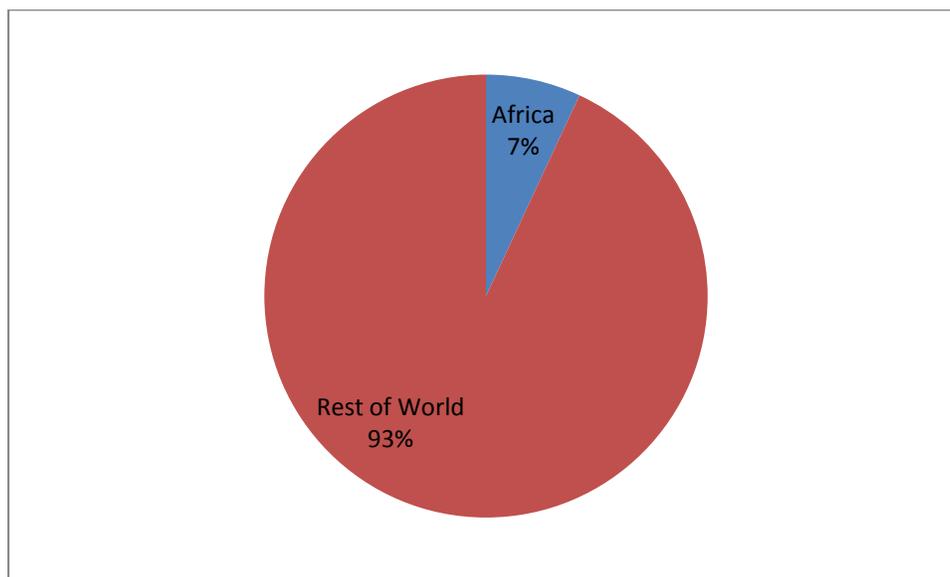
India commended Uganda as the President of the 69th UN General Assembly, for steering the reform of the UN Security Council and in setting the stage for the commencement of text-based intergovernmental negotiations. Both sides underlined the need for urgent reforms of the UN Security Council and the importance of moving the reform process forward.

Vice President Ansari announced a gift from India to Uganda of medicines worth US\$ 2 million and medical equipment worth US\$ 1 million. President Museveni thanked the Indian Vice President for the kind offer that would help to address health needs in Uganda.

## Monthly Trade Trend Analysis in Africa

India's total engineering exports to Africa for the month of February 2017 was USD 448 Million (approx) constituting a share of approx 7% of the total engineering exports from India for February

2017 which stood at USD 6 billion. Africa's share in total Indian engineering exports to world in February 2017 (US\$ 448 mn) declined in value as well as in share compared to previous month January 2017 (US\$ 566 mn).



Source: DGCIS, Kolkata

The top 5 African nations which had the highest demand for Indian engineering products during February 2017 in absolute values include:

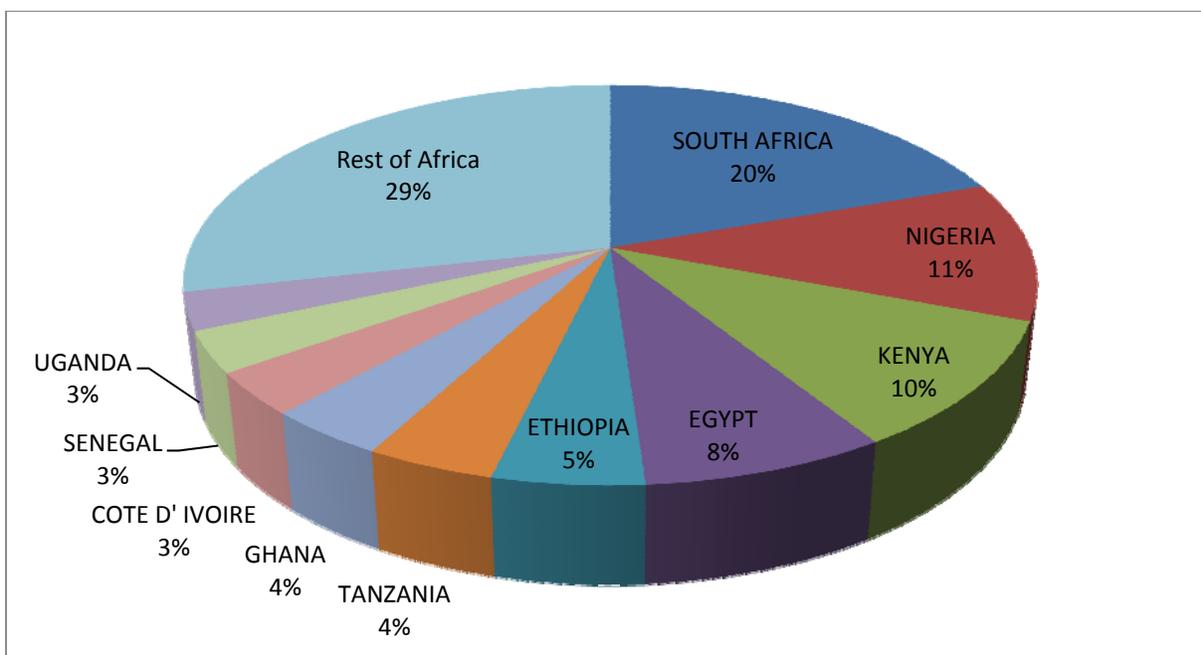
Country	Export in February 2016 (USD million)	Export in February 2017 (USD million)	Growth (%)
<b>SOUTH AFRICA</b>	64.52	87.50	<b>35.61</b>
<b>NIGERIA</b>	58.71	50.63	<b>-13.75</b>
<b>KENYA</b>	38.47	46.00	<b>19.57</b>
<b>EGYPT</b>	52.71	35.11	<b>-33.38</b>
<b>ETHIOPIA</b>	31.84	21.67	<b>-31.96</b>

In February 2017, two of the top five countries, registered positive growth. Import growth is more prominent in South Africa, which recorded growth of 35%. This is followed by Kenya with growth of nearly 20%.

When one compares growth in February 2017 over January 2017, a slightly different picture is observed. Mauritius featured for the first time in the top five importers of Indian engineering goods and with a very high positive growth rate of above 2000% in January 2017 but in February 2017 the country did not even feature in top ten importers of African continents. Kenya and South Africa

achieved a positive growth rate in January and continued the same trend in February 2017 with a higher growth rate. Among the top five importing countries of the African continent of engineering products from India, the same two countries remain to achieve a negative growth in January 2017 as those in December 2016- Egypt and Nigeria. The third addition is of Ethiopia which achieved a negative growth rate in February 2017.

On the basis of India's export data for engineering products for February 2017, the African countries which feature in the top export destinations are presented in the pie chart below.



Source: DGCIS, Kolkata

Panel wise data show that out of top 15 engineering panels, nine recorded positive growth in February 2017. Zinc and products topped the list with highest growth of around 166%. It is followed by Construction Machinery with a growth of 68%.

Top 15 engineering panels exported to Africa in February 2017 include:

Name of the Panel	India's export in February 2016 (USD million)	India's Export in February 2017 (USD million)	Growth (%)
Motor Vehicle/cars	82.25	82.77	0.64
Industrial Machinery	52.01	58.19	11.88

Name of the Panel	India's export in February 2016 (USD million)	India's Export in February 2017 (USD million)	Growth (%)
Iron and Steel	33.23	47.85	43.99
Products of Iron & Steel	50.68	46.55	-8.13
Electric Machinery	53.03	33.98	-35.93
Two and Three Wheelers	31.40	31.70	0.93
Aluminum and products	22.98	20.76	-9.65
Auto Components/Part	27.46	19.99	-27.23
Construction Machinery	7.74	13.04	68.54
Medical and Scientific Instruments	12.27	12.47	1.70
Air condition and Refrigerators	11.97	8.72	-27.10
Bicycle & Parts	9.08	7.62	-16.02
Pumps of all types	6.28	7.48	19.19
IC Engines and Parts	17.01	7.15	-57.98
Zinc and products	2.56	6.81	166.34

Source: DGCI&S, Government of India

## News in Focus

### SA heads for a showdown over Africa trade deal

The government is facing a showdown with the UN and the World Trade Organization (WTO) over SA's attempts to bend the rules of the recently instituted Trade Facility Agreement.

The agreement mainly targets developing countries as a means of boosting trade, wealth creation and job opportunities by expediting freight movement, cutting red tape and harmonizing customs.

Link: <https://www.businesslive.co.za/bd/opinion/2017-02-14-sa-heads-for-a-showdown-over-africa-trade-deal/>

## More Investment in Africa

The United States is Germany's main trade partner, but on Brigitte Zypries' first official trip abroad as the new German economy minister, she is choosing to fly to Africa.

Germany's new economics minister wants to direct more money to Africa. She called for a better investment framework and more commitment in Africa at a trade summit.

Link: <https://global.handelsblatt.com/politics/more-investment-in-africa-702793>

## IBM Launches "Digital - Nation Africa": Invests \$70 Million to Bring Digital Skills to Africa with Free, Watson-Powered Skills Platform for 25 Million People

IBM is investing \$70 million (approximately ZAR 945 million) in building much-needed digital, cloud, and cognitive IT skills to help support a 21st century workforce in Africa. The initiative, "IBM Digital - Nation Africa," provides a cloud-based learning platform designed to provide free skills development programs for up to 25 million African youths over five years, enabling digital competence and nurturing innovation in Africa.

Link: <http://www.prnewswire.com/news-releases/ibm-launches-digital---nation-africa-invests-70-million-to-bring-digital-skills-to-africa-with-free-watson-powered-skills-platform-for-25-million-people-300403817.html>

## World Economic Forum on Africa to Focus on Achieving Inclusive Growth

Prospects for growth and development in Sub-Saharan Africa are mixed in 2017. The region accounts for some of the world's fastest growing economies but it is also home to countries whose commodity-dependent economies have struggled to adapt to structural downturns in prices. The purpose of the Meeting will be to convene leaders from across all stakeholder groups to define strategies and actions to restore the whole region on its path towards a sustainable, prosperous and inclusive future.

Link: <https://www.weforum.org/press/2017/02/world-economic-forum-on-africa-to-focus-on-achieving-inclusive-growth>

## Some upcoming Exhibitions in Africa

Events	Date	Venue	Link
<a href="#"><u>SIMEM</u></a> Hospital Furniture and Medical Equipment International Exhibition	12th-15th April 2017	<a href="#"><u>Le Méridien Oran Hotel &amp; Convention Centre, Oran, Algeria</u></a>	<a href="http://www.simem.info/Accueil.html">http://www.simem.info/Accueil.html</a>
<a href="#"><u>AFRO PACKAGING &amp; FOOD MANUFACTURING</u></a> International Packaging and Food Processing Technology Exhibition in Egypt	22nd-24th April 2017	<a href="#"><u>Cairo International Convention &amp; Exhibition Centre,</u></a> Cairo, Egypt	<a href="https://www.africa-foodmanufacturing.com/en/home.html">https://www.africa-foodmanufacturing.com/en/home.html</a>
<a href="#"><u>GHANA TRADE SHOW</u></a> The Largest Commercial & Industrial Fair in Ghana. GHANA TRADE SHOW features Automotive, Building & Construction, Consumer & Household products, Food & Hotel Supplies, Industrial & Machinery, IT & Electronics, Medical & Pharma, Plastics & Rubber, Packaging	25th-27th April 2017	<a href="#"><u>Accra International Conference Centre,</u></a> Accra, Ghana	<a href="http://www.growexh.com/ghana/tradeshow/">http://www.growexh.com/ghana/tradeshow/</a>
<a href="#"><u>AUTOEXPO KENYA</u></a> International exhibition for automotive, spare parts & accessories	11th -13th April 2017	<a href="#"><u>Kenyatta International Conference Center,</u></a> Nairobi, Kenya	<a href="http://www.expogr.com/kenya/auto/">http://www.expogr.com/kenya/auto/</a>
<a href="#"><u>SIB SFAX</u></a> Computer, Office Equipment, Communication and Multimedia Expo	10th -16th April 2017	<a href="#"><u>Parc des expositions de Sfax,</u></a> Sfax, Tunisia	<a href="http://www.sibsfax.com/">http://www.sibsfax.com/</a>
<a href="#"><u>PAKPRINT</u></a> Zimbabwe Packaging and Printing Industry Exhibition	25th-27th April 2017	<a href="#"><u>Zimbabwe International Exhibition Centre (ZIEC), Bulawayo,</u></a> Zimbabwe	<a href="http://www.zimbabwe-info.com/country/events/1268/pakprint-2017">http://www.zimbabwe-info.com/country/events/1268/pakprint-2017</a>

## Tender Information in Africa

### Prior information Notices

Title	Place	Deadline
<u><a href="#">Preventive Maintenance, Including Corrective Maintenance Including Refurbishment Including All Spare Parts For Laboratory Equipment And Accessories Installed At Health Facilities Under The Authority Of The Delegation</a></u>	Morocco	12th April 2017
<u><a href="#">External Mechanical And Electrical Works To The New Environmental Design And Management Building.</a></u>	Nigeria	3rd May 2017
<u><a href="#">Design, Installation And Commissioning Of Electrical Materials With Associated Civil Works At Kiganjo 132/33kv Substation.</a></u>	Kenya	19th April 2017
<u><a href="#">Supply, Installation And Test Run Of Dairy Processing Equipments.</a></u>	Uganda	13th April 2017
<u><a href="#">Condition Based Building Maintenance Works Including Electrical, Civil And Structural Elements</a></u>	South Africa	10th April 2017

For more contract notices, Please register with Tender Info and follow the link:  
<http://www.tendersinfo.com/searchresult#>

#### EEPC India Africa Territorial Newsletter

Contact: Ms. Manila Sharma

Email: [msharma@eepcindia.net](mailto:msharma@eepcindia.net)

Phone no: 011-2331 4171