

Territorial NEWSLETTER Africa

EETPCINDIA
ENGINEERING THE FUTURE

Vaniya Bhavan (1st Floor)
International Trade Facilitation
Centre (ITFC)
1/1 Wood Street,
Kolkata - 700016
www.eetpcindia.org



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Chairman's Pen



T S Bhasin

The Government of India is currently focusing on further improving economic and trade relations with the African countries. And moving in this direction, our Prime Minister visited four African nations to enhance bilateral ties. Countries visited include Kenya, Mozambique, South Africa and Tanzania.

Promotion of trade between the nations was also a part of agenda and many deals and agreements have been signed in this regard by the Indian side and its counterpart in the African Nations during the five day visit of Indian PM to African Nations. These agreements are expected to benefit not only the big players but also the Indian SMEs.

Message from Chairman, Committee on Trade with Central, Eastern & Southern Africa



Mahesh K. Desai

In this thirteenth edition of the 'Newsletter on Africa', we focus on the visit made by our Prime Minister to the four countries, namely Kenya, Mozambique, South Africa and Tanzania, of the African continent. The Prime minister candidly said the purpose for these visit is to enhance relations between India and the African countries.

This newsletter provides an insight on the top engineering product panels that is imported by African countries including Sub-Saharan and North Africa. Key news and tender information is also provided in the Newsletter.

Message from Chairman, Committee on Trade with Western & Northern Africa



S S Bhasin

We are coming out with the thirteenth edition of the 'Newsletter on Africa'. This edition focuses on the recent visit by the Indian Prime Minister to the four countries in the African continent.

The newsletter also provides additional information on the various events and tenders in Africa. I hope the readers will benefit from this newsletter and help them grow.

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NEWSLETTER – Africa

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Basic Facts: Africa

Area: 11,668,599 Sq. km

Population: 1.1 billion

GDP: USD 2.39 trillion

Climate: Africa is the hottest continent on earth and 60% of the entire land surface consists of dry lands and deserts. Climate of Africa ranges from tropical to subarctic on its highest peaks. Its northern half is primarily desert, or arid, while its central and southern areas contain both savanna plains and very dense jungle regions.

Natural resources: Diamonds, salt, gold, iron, cobalt, uranium, copper, bauxite, silver, petroleum and cocoa beans, woods and tropical fruits. Much of its natural resources are undiscovered or barely harnessed.

Prime Minister visit to African Nations: A new dimension of India-Africa relation

Prime Minister Narendra Modi embarked on a five day tour to African Nations last month. In South Africa, he talked about boosting trade between the two countries, he also said that India and South Africa had shared values, suffering and struggles. The history shared by South Africa and India goes back as far as the late 1800's when Mahatma Gandhi had his awakening and found his true calling during his 20 year stint in Africa. The south African President Jacob Zuma also stated that South Africa and India enjoy strong relations dating back to the struggle against apartheid and India was a vociferous campaigner against apartheid colonialism.

Both Africa and India are home to a third of the world's population. As India has set its sight on Africa, it is apparent that India plans to catch up with China, whose investment in Africa last year topped with \$200 billion. India has been making some headway, the approach taken by India a diverse business-led approach. India is keen to gain ground, led by private entrepreneurs with a growing interest in the continent's burgeoning energy sector. Afro-Indian trade grew steadily at a rate of almost 32 percent annually from 2005 to 2011. This growth was spurred by Indian private investments in ICT, energy, automobile manufacturing, and telecommunications. While in South Africa, India's rise is a story of rare resilience, renewed resurgence, superb speed and spectacular scale, India's geopolitical interests has made it a point ensure that countries with smaller economies get fair representation, especially those of African continent. Last year Kenya hosted the World Trade Organization's Tenth Ministerial Conference, India supported the push for a Nairobi Declaration and had stressed on considering the plight of the Least Developed Countries.

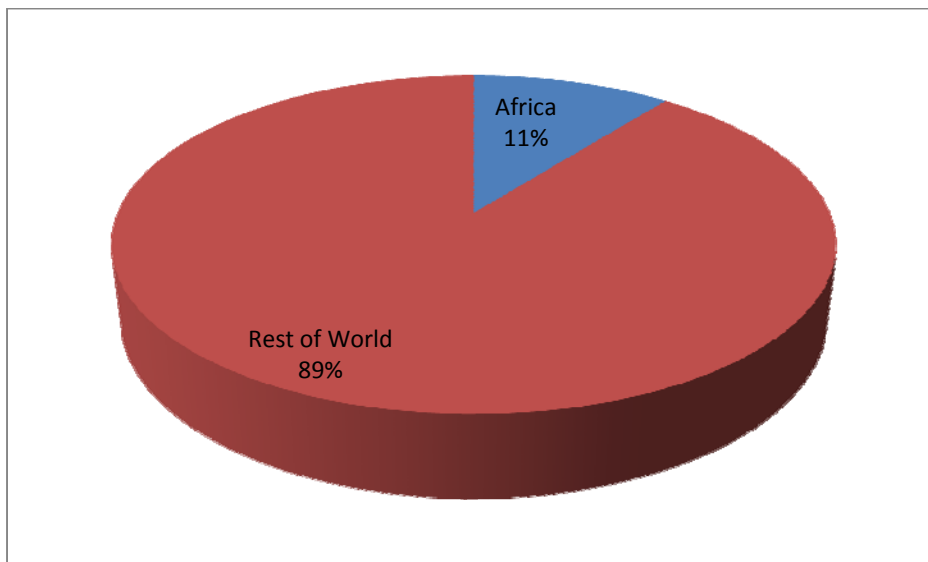
In Kenya the Indian Prime Minister appreciated the fact that Kenya and India have very strong people-to-people relations. He attributed the rise of his country to HOPE— Harmony, Optimism, Potential and Energy. He emphasized that Africa had always remained a strategic partner for India.

Africa's development in the last decade has been remarkable and it's development is a huge opportunity for India as Africa's resources can feed the Indian economy and Africa can create jobs for its people. With time India-Africa cooperation has taken different forms; in the last three years 25,000 have been trained and educated in India. India stands as a very appropriate development partner for Africa by focusing its development partnership on human resource development and establishment of institutions in Africa, creating skills and capacities in agriculture, food processing, textiles, small industries, etc., to expand exports to India and other countries.

On the sidelines of the India Africa Forum Summit hosted by India in 2015, African leaders and Indian industrialists expressed their joint vision of realizing US\$ 500 billion in trade between Africa and India by 2020. This only speaks of the immense potential to develop strong Afro-Indian trade relations.

Monthly Trade Trend Analysis in Africa

India's total engineering exports to Africa for the month of July 2016 was USD 517 Million (Approx) constituting a share of approx 11% of the total engineering exports from India for July 2016 which stood at USD 4.8 billion.



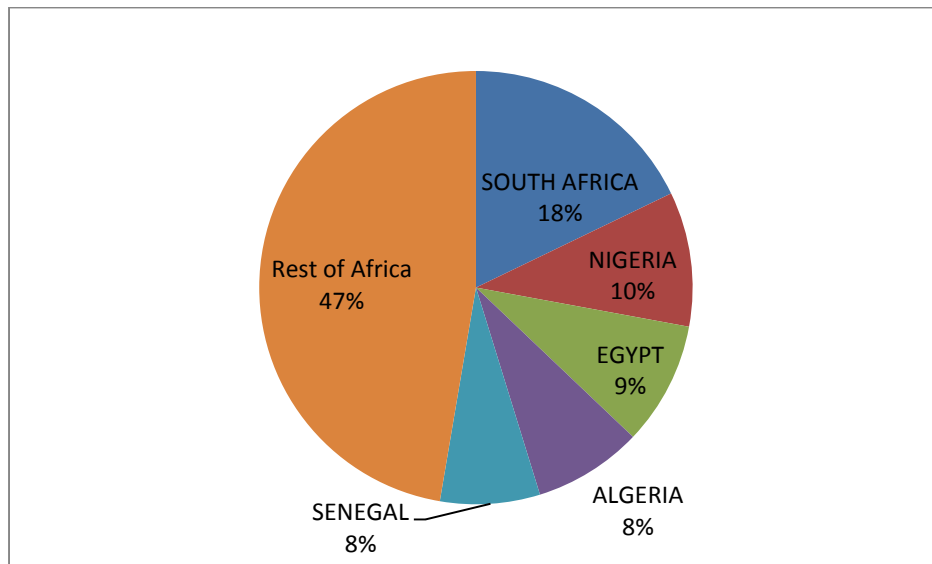
Source: DGCIS, Kolkata

The top 5 African nations which had the highest demand for Indian engineering products during July 2016 in absolute values include:

Country	Export in July 2016 (USD million)	Export in July 2015 (USD million)	Growth (%)
SOUTH AFRICA	92.33	121.68	-24.12
NIGERIA	51.97	89.74	-42.09
EGYPT	47.67	56.41	-15.49
ALGERIA	42.00	48.35	-13.13
SENEGAL	38.53	4.61	736.63

India's engineering exports to African countries shows same trend in July 2016 as compared to June 2016, except the two new entries of Algeria and Senegal. Algeria is still a top import destination in African continent, but Senegal is a new entrant in the race. Senegal's increase in trade with India can be seen by the 737% of growth rate achieved by the country for imports of engineering goods exported by India.

On the basis of India's export data for Engineering Products of July 2016, the African countries which feature in the top export destinations for India include, South Africa, Nigeria etc. The figure below shows the share of top African country in Total Exports from India to Africa.



Source: DGCIS, Kolkata

Top 15 engineering panels exported to Africa in July 2016 include:

Name of the Panel	India's export in July 2016 (USD million)	India's Export in July 2015 (USD million)	Growth (%)
Motor Vehicle/cars	122.61	176.90	-30.69
Industrial Machinery	60.32	78.54	-23.20
Electric Machinery	48.14	45.62	5.55
Iron and Steel	43.83	49.33	-11.15
Products of Iron	40.49	52.63	-23.07
Two and Three Wheelers	34.32	44.02	-22.03
Auto Components/Parts	29.82	27.32	9.12
Aluminum and products	23.41	17.74	31.95
Medical and Scientific Instruments	12.84	12.43	3.31
Construction Machinery	11.65	14.79	-21.21
Pumps of all types	10.43	7.23	44.19
IC Engines and Parts	10.35	14.57	-28.97
Air condition and Refrigerators	9.73	10.42	-6.57
Machinery for ATMs	8.29	8.80	-5.83
Bicycle & Parts	7.94	9.22	-13.84

Source: DGCI&S, Government of India

News in Focus

Renault eyeing African market to increase exports from India

Renault is looking to enhance exports from India to neighboring countries and Africa as it seeks to make the country a manufacturing hub.

"We are working on strategy for exports to South Africa, hopefully, it will be finalized soon. Besides, we are looking at other countries in Africa," Sumit Sawhney, country CEO and managing director, Renault India Operations, said.

Link: <http://indiatoday.intoday.in/auto/story/renault-eyeing-african-market-to-increase-exports-from-india/1/734900.html>

Sale of TATA-led Neotel will boost telecom across Africa

The sale of TATA led South African telecommunications company Neotel to London-based Liquid Telecom will boost communication to create the largest broadband network in the African continent, said the pan-African telecom group.

Link: <http://economictimes.indiatimes.com/news/company/corporate-trends/sale-of-tata-led-neotel-will-boost-telecom-across-africa-lt/articleshow/52974465.cms>

India created over 10,000 jobs in South Africa

Indian companies have created over 10,000 jobs in South Africa with an investment of more than \$4 billion since 2003, the country's trade minister said. A total of 82 Indian projects in South Africa with a total capital expenditure of 62 billion rand (\$4.2 billion) between January 2003 and January 2016 were recorded from 60 companies

Link: http://economictimes.indiatimes.com/articleshow/53048440.cms?utm_source=contentofinterest&utm_medium=text&utm_campaign=cppst

SOUTH AFRICA'S RAND RETREATS IN VOLATILE TRADE, STOCKS FLAT

The rand retreated on Tuesday with a recent rally running out of steam as the currency failed to break a significant technical resistance level and despite favorable risk conditions globally due to an anticipated delay to US interest rate hikes.

Stocks were fractionally higher, with a share buy-back in South Africa-based investment company, Brait, offsetting the impact of a slump in gold mining group AngloGold Ashanti shares on news of a stake sale.

Link: <http://www.brecorder.com/markets/fxmm/middle-east-africa/314237-south-africas-rand-retreats-in-volatile-trade-stocks-flat.html>

Some upcoming Exhibitions in Africa

Events	Date	Venue	Link
<p><u>POWEELEC GHANA</u> International tradeshow and conference on power generation, electrical and Industrial electronics</p>	1st-3rd September 2016	<p><u>Ghana International Trade Fair Centre</u>, Accra, Ghana</p>	<p>http://www.powerelecghana.com/</p>
<p><u>LIGHTING TECH EGYPT</u> The conference will bring together senior representatives from government ministries, lighting designers, Engineering contractors and developers to discuss the latest smart, sustainable & cost-effective solutions for Egypt's developing public realm</p>	26th - 27th September 2016	<p>Dusit Thani Lakeview, <u>Cairo</u> , Egypt</p>	<p>http://www.lightingtechegypt.com/</p>
<p><u>ETHIOPIA BUILDING EXPO</u> Building & Construction expo in Ethiopia</p>	17th - 21st September 2016	<p><u>Addis Ababa Exhibition Centre</u>, Addis Ababa , Ethiopia</p>	<p>http://www.eventseye.com/fairs/f-ethiopia-building-expo-23349-1.html</p>
<p><u>KENYA TRADE SHOW</u> Kenya Trade Show. KENYA TRADE SHOW features Automotive, IT, Electronics, Building, Construction, Medical, Pharamaceutical, Food, Hotel Supplies, Consumer, Household, Industrial Machinery, Safety, Security, Printing, Packaging</p>	16th-18th September 2016	<p><u>The Sarit Centre</u>, Nairobi , Kenya</p>	<p>http://www.growexh.com/kenyatradeshow/</p>
<p><u>KENYA TRADE EXPO</u> International Trade Exhibition on all kinds of consumer, general, FMCG & industrial products.</p>	18th-20th September 2016	<p><u>Kenyatta International Conference Center</u> , Nairobi , Kenya</p>	<p>http://www.eventseye.com/fairs/f-kenya-trade-expo-11356-1.html</p>

Events	Date	Venue	Link
ELECTRA MINING AFRICA International Mining, Electrical Engineering and Industrial Exhibition	12th-16th September 2016	Expo Centre Nasrec, Johannesburg, South Africa	http://www.electramining.co.za/

Tender Information in Africa

Prior information Notices

Title	Place	Deadline
Manufacture And Install Various Steel Covers, Handrails And Gutter Boxes	South Africa	16th September 2016
Supply And Installation Of Alarm System	Zimbabwe	5th September 2016
Purchase Of Equipment And Office Furniture	Morocco	20th September 2016
Home Office Equipment, Consumable Material, Equipment, Electronic Equipment	Ethiopia	15th September 2016
Supply, Installation And Commissioning Of Solar Power Plants Solar Mini With Low Voltage Distribution Networks And Systems	Togo	30th September 2016
Supply Of Complimentary Medicines And Medical Supplies To Public Health Facilities In Morogoro Region	Tanzania	5th September 2016
Supply, Delivery, Installation, Testing&commissioning Of Universal milling Machine And Its	Kenya	6th September 2016

Accessories.

Supply Of Road Construction And
Maintenance Equipment

Uganda

16th September 2016

For more contract notices, Please register with Tender info and follow the link:
<http://www.tendersinfo.com/searchresult#>

EEPC India Africa Territorial Newsletter

Contact: Ms. Manila Sharma

Email: msharma@eepcindia.net

Phone no: 011-2331 4171