

Territorial NEWSLETTER Africa

EEPCINDIA
ENGINEERING THE FUTURE

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Issue XIV: August 2016

Chairman's Pen



T S Bhasin

EEPC India has been working in the direction of increasing our trade relations with the African countries benefitting the small and medium enterprises of both the African continent and Africa. And in this regard it has been organizing various events and organization. One such exhibition is the INDEE (Indian Engineering Exhibition).

This year INDEE 2016 is being held in Nairobi, Kenya in the first week of November 2016. Kenya the largest growing economy of East Africa is a country which is gaining momentum presently and is expected to benefit our members. The exhibition will exhibit a wide range of products.

Message from Chairman, Committee on Trade with Central, Eastern & Southern Africa



Mahesh K. Desai

In this fourteenth edition of the 'Newsletter on Africa', we focus on the INDEE Kenya being organized by EEPC India in November 2016. The exhibition is organized with an aim to benefit the SMEs of India and Kenya. Indian exporters have a lot to explore in the East African country, Kenya

This newsletter provides an insight on the top engineering product panels that is imported by African countries including Sub-Saharan and North Africa. Key news and tender information is also provided in the Newsletter.

Message from Chairman, Committee on Trade with Western & Northern Africa



S S Bhasin

We are coming out with the fourteenth edition of the 'Newsletter on Africa'. This edition focuses on the Indian Engineering Exhibition being organized wholly by EEPC India to create awareness and showcase our products on international platform. INDEE is being held in Nairobi, Kenya in November 2016.

The newsletter also provides additional information on the various events and tenders in Africa. I hope the readers will benefit from this newsletter and help them grow.

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NEWSLETTER – Africa

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Basic Facts: Africa

Area: 11,668,599 Sq. km

Population: 1.1 billion

GDP: USD 2.39 trillion

Climate: Africa is the hottest continent on earth and 60% of the entire land surface consists of dry lands and deserts. Climate of Africa ranges from tropical to subarctic on its highest peaks. Its northern half is primarily desert, or arid, while its central and southern areas contain both savanna plains and very dense jungle regions.

Natural resources: Diamonds, salt, gold, iron, cobalt, uranium, copper, bauxite, silver, petroleum and cocoa beans, woods and tropical fruits. Much of its natural resources are undiscovered or barely harnessed.

INDEE Kenya, Nairobi

(8-10th November 2016)

EEPC India has been organizing Indian Engineering Exhibition known as INDEE in various foreign markets to create increased awareness on India's rapid progress in the engineering sector. INDEE, wholly organized by EEPC India, to showcase India's rapid progress in the engineering sector and provide a platform to Indian Exporters to highlight their technological achievements to overseas buyers. INDEE 2016 is being held in Nairobi, Kenya.

Kenya, the largest economy of Eastern Africa is a growing economy, with an expected growth of 5.9% in 2016 and 6.1% in 2017. Kenya is the fourth largest economy of the African continent in terms of GDP. It is the financial and communication hub, not only of the East African region but also of the continent. Kenya is a member-state of the regional communities like Common Market for Eastern and Southern Africa (COMESA) and the East African Community (EAC). The Kenyan economy has seen much expansion in most of the sectors like Pharmaceuticals, Food processing, Tourism, Higher Education, Telecommunications, and Agricultural. The Kenyan economy has also experienced tremendous growth in the services sector, attributed to rapid expansion in telecommunication and financial activity over the last decade. Apart from this investment in infrastructure sector in Kenya is expected to grow a lot in the coming time.

Kenya is an important trade and investment partner for India. Bilateral trade was US\$ 3.15 billion during 2015-16. India's exports were worth nearly US\$ 3.05 billion. Principal Indian exports to Kenya include pharmaceuticals, steel products, machinery, yarn, vehicles and power transmission

equipment. Main Kenyan exports to India include soda ash, vegetables, tea, leather and metal scrap.

India's Bilateral Engineering Trade (In Million USD)			
Year	2014-15	2015-16	Growth
India's Export to Kenya	630.07	661.17	4.94
India's Import from Kenya	13.55	6.12	-54.83
Total Trade with Kenya	643.62	667.29	3.68

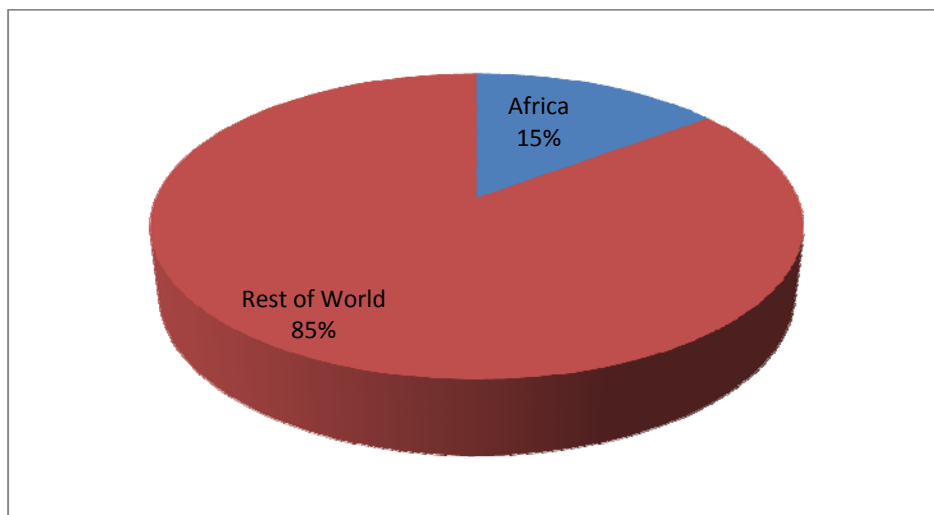
Fiscal consolidation is expected to ease pressure on domestic interest rates and increase credit uptake by the private sector. The contraction in the current account deficit will continue to be supported by declining commodity prices and rising exports of tea. Industrial activity, concentrated around the three largest urban centres, Nairobi, Mombasa and Kisumu, is dominated by Pharmaceutical machinery, Agricultural machinery and Food Processing industries such as grain milling, beer production, and sugarcane crushing, and the fabrication of consumer goods. Kenya, the gateway to East African market, is one of the fastest growing markets in the world and attracts thousands of buyers and decision makers from all levels and sectors.

Focus Products

The broad range of products being focused in the INDEE Kenya exhibition are: Automobile and Parts, Pharmaceutical machinery and equipment, Packaging machines and equipment, Agricultural machinery, Plastic Machinery, Refrigeration and air-conditioning technology, Food technology, Packaging Material, Machines and Equipment for printing of packaging material, Electricals and Machinery, Industrial And Electrical Machinery, Construction Machinery, Electric Motors, Generators, Batteries, Pumps, Compressors, Diesel Engines, etc.

Monthly Trade Trend Analysis in Africa

India's total engineering exports to Africa for the month of August 2016 was USD 688 Million (Approx) constituting a share of approx 15% of the total engineering exports from India for August 2016 which stood at USD 4.7 billion. Africa's share in total Indian engineering exports to world in August 2016 increased by 4% as compared to 11% in July 2016.



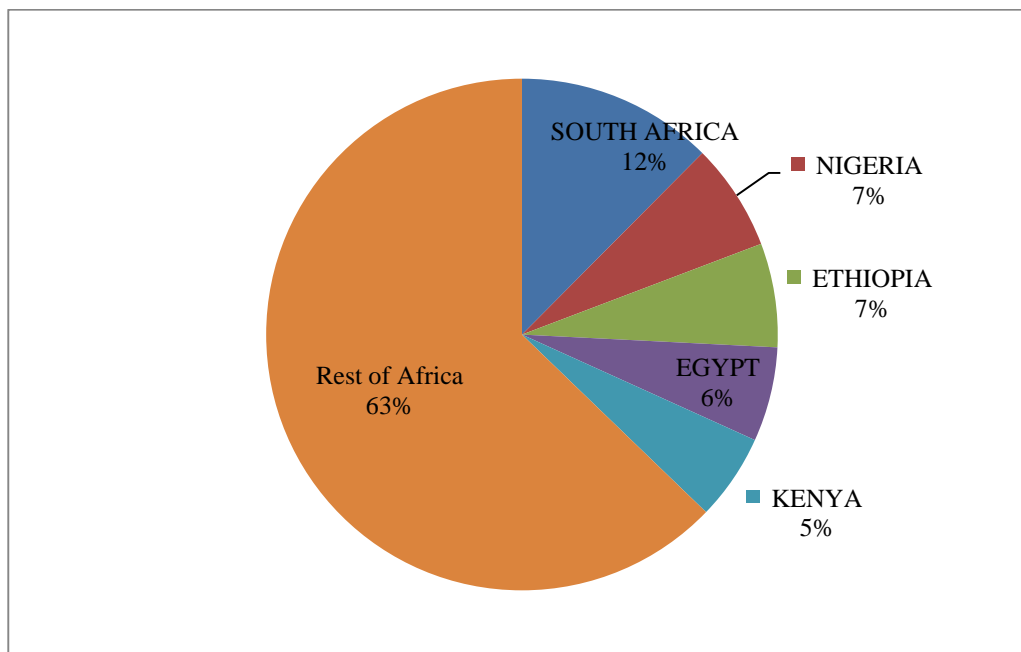
Source: DGCIS, Kolkata

The top 5 African nations which had the highest demand for Indian engineering products during August 2016 in absolute values include:

Country	Export in August 2016 (USD million)	Export in August 2015 (USD million)	Growth (%)
SOUTH AFRICA	85.69	101.23	-15.35
NIGERIA	46.60	71.01	-34.38
ETHIOPIA	45.25	30.27	49.52
EGYPT	41.08	57.12	-28.09
KENYA	37.43	56.62	-33.89

India's engineering exports to African countries shows same trend in August 2016 as compared to July 2016, except the two new entries of Ethiopia and Kenya. Ethiopia made a comeback in the top import destination in African continent, and with the only country to have realized positive growth among the top five. Rest of the four countries even Kenya, the new entrant, realized a negative growth rate.

On the basis of India's export data for Engineering Products of August 2016, the African countries which feature in the top export destinations for India include, South Africa, Nigeria etc. The figure below shows the share of top African country in Total Exports from India to Africa.



Source: DGCIS, Kolkata

Top 15 engineering panels exported to Africa in August 2016 include:

Name of the Panel	India's export in August 2016 (USD million)	India's Export in August 2015 (USD million)	Growth (%)
Motor Vehicle/cars	112.54	155.46	-27.61
Products of Iron and Steel	82.34	102.22	-19.45
Iron and Steel	77.06	85.86	-10.25
Industrial Machinery	66.85	77.74	-14.02
Electric Machinery	52.94	48.79	8.51
Auto Components/Part	45.68	34.23	33.43
Two and Three Wheelers	28.76	44.04	-34.71
Aluminum and products	25.93	23.20	11.75
Copper and products	23.47	46.02	-48.99
IC Engines and Parts	18.59	9.93	87.10
Ships Boats and Floating Structures	15.43	0.02	82092.45

Name of the Panel	India's export in August 2016 (USD million)	India's Export in August 2015 (USD million)	Growth (%)
Construction Machinery	15.14	23.96	-36.82
Air condition and Refrigerator	14.29	15.70	-8.94
Machinery for ATMs	14.18	19.42	-26.99
Medical and Scientific Instruments	13.21	13.57	-2.68

Source: DGCI&S, Government of India

News in Focus

The number of tech hubs across Africa has more than doubled in less than a year

The number of technology hubs across Africa have more than doubled in less than a year as more investors and innovators grow the local startup ecosystem beyond the most popular cities. A total of 314 tech hubs and incubation centers were recorded in July by the global telecoms industry body GSMA's Ecosystem Accelerator, a program that works to enable partnerships between operators and developers in the continent.

Link: <http://qz.com/759666/the-number-of-tech-hubs-across-africa-has-more-than-doubled-in-less-than-a-year/>

Role of the Private Sector in Africa's Economic Transformation Increasing

Infrastructure and agriculture are recognized as key components of Africa's transformation. Governments and development partners have boosted their engagement in these sectors over the past 15 years, yet there remains a funding gap. Private sector investment, innovation and expertise can help bridge this gap. Join us to discuss how to mitigate risk and mobilize investment in infrastructure, and to explore how Africa can transition from traditional agriculture to agribusiness.

Link: <http://live.worldbank.org/role-of-private-sector-in-africa>

Cabinet approves MoU with South Africa to establish cooperation in Grassroots Innovation

The Union Cabinet chaired by the Prime Minister Shri Narendra Modi has been apprised of the signing of a Memorandum of Understanding (MoU) between India and South Africa to establish cooperation in Grassroots Innovation. Under this MoU, both countries will jointly organise various programmes such as forums,

seminars, workshops, and training on matters related to innovation; share open source technologies with each other and jointly develop projects (and including partnering with relevant industries in the respective countries) to assist innovators in converting their ideas into commercially viable innovations leading to joint technology development and transfer of technology for Societal benefit.

Link: http://www.pmindia.gov.in/en/news_updates/cabinet-approves-mou-with-south-africa-to-establish-cooperation-in-grassroots-innovation/?comment=disable

India, Africa to boost collaborations in medical research

India and African nations have decided to take major steps to boost collaborations in joint medical research and work to harmonize regulatory frameworks to develop the pharmaceutical market in Africa. India and over 20 African nations, agreed to take concrete steps to boost health and research collaborations. In light of the similar health challenges faced by both India and Africa, the delegates elucidated the need to take appropriate steps in the areas of joint biomedical research.

Link: http://www.business-standard.com/article/pti-stories/india-africa-to-boost-collaborations-in-medical-research-116090300552_1.html

Some upcoming Exhibitions in Africa

Events	Date	Venue	Link
<u>PAPER MIDDLE EAST</u> International Exhibition for Paper, Board, Tissue, Printing & Packaging Industry. Paper ME covers Paper, Board, Tissue, Packaging Printing industries, demonstrating that it is a perfect hub to showcase the latest equipment, machinery, products services	20th-22nd October 2016	<u>Cairo International Convention & Exhibition Centre,</u> Cairo, Egypt	http://papermideast.com/
<u>ADDIS BUILD</u> Construction & Construction Materials Exhibition	14th-17th October 2016	<u>Addis Ababa Exhibition Centre,</u> Addis Ababa , Ethiopia	http://www.addisbuild.com/

Events	Date	Venue	Link
GHANA TRADE SHOW The Largest Commercial & Industrial Fair in Ghana. GHANA TRADE SHOW features Automotive, Building & Construction, Consumer & Household products, Food & Hotel Supplies, Industrial & Machinery, IT & Electronics, Medical & Pharma, Plastics & Rubber, Packaging	12th-14th October 2016	Accra International Conference Centre , Accra , Ghana	http://growexh.com/ghanatradeshow/
SALON DE L'AUTO D'OCCASION DE CASABLANCA Casablanca Second Hand Auto Show	22nd-30th October 2016	Office des Foires et Expositions de Casablanca (OFEC) , Casablanca , Morocco	http://www.eventseye.com/fairs/f-salon-de-l-auto-d-occasion-de-casablanca-22071-1.html
SOUTH AFRICAN AUTOMOTIVE WEEK Africa's Automotive Manufacturing Trade Show. South African Automotive Week is co-hosted with AfriMold	11th-13th October 2016	Gallagher Convention Centre , Johannesburg, South Africa	http://www.eventseye.com/fairs/f-south-african-automotive-week-16659-1.html

Tender Information in Africa

Prior information Notices

Title	Place	Deadline
Disposal Of Radiation Materials Within X-ray Equipment At Various Hospitals	South Africa	28th October 2016
Civil Construction Works For The Up-grading Of The Existing Porterville Wastewater Treatment Works	South Africa	28th October 2016
Supply, Testing, Training And Commissioning Of Water Meter Testing Bay	Zambia	11th October 2016

<u>Supply Of Electrical Items Solar Panels, Solar Accessories, Batteries, Inverters, Power And Energy Related Items And Accessories.</u>	Zimbabwe	6th October 2016
<u>Supply Of And Installation Of 2.5 Hp Split Air Conditioners</u>	Ghana	12th October 2016
<u>Supply Of Bearings For Pumps And Motors</u>	Tanzania	12th October 2016
<u>Design, Supply, Installation, Testing & Commissioning Offttx Facilities For Ruaka, Ridgeways, Thindiqua, muthaiqa North & Muthithi Gardens</u>	Kenya	25th October 2016
<u>Supply, Installation And Commissioning Of Stand-by Generators For Wandegeya, Natete And Nakawa Traffic Signal Junctions</u>	Uganda	18th October 2016

For more contract notices, Please register with Tender info and follow the link:

<http://www.tendersinfo.com/searchresult#>

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