



Interactive meeting with Ms. Sabine Schmitt, DIPD, Senior Experten Service (SES), Bonn, Germany was held on 3rd December, 2009 at Kolkata

Highlights

India Pavilion at Practical World International Hardware Fair 2010, Cologne, Germany

EEPC INDIA is organizing an India Pavilion at Practical World International Hardware Fair 2010, Cologne, Germany from 28th February-3rd March, 2010. Members are requested to register their participation within 31st December, 2009.

India Pavilion at Hannover Fair 2010, Hannover, Germany

EEPC INDIA is organising an India Pavilion at Hannover Fair 2010, Hannover, Germany, from 19th - 23rd April, 2010. Members are requested to register their participation within 1st February, 2010.

Multi Product Trade Delegation to Cote d'Ivoire, Nigeria, Kenya and Democratic Republic of the Congo

EEPC INDIA is organising a Multi Product Trade Delegation to Cote d'Ivoire, Nigeria, Kenya and Democratic Republic of the Congo during the period 25th February - 6th March, 2010. Members are requested to register their participation within 10th January, 2009.

Govt. Notice/ Notifications

Public Notice No. 26/2009-2014 dated 23rd December, 2009-Appendix 4 in Handbook of Procedures Vol.I amended.
Notification No. 145/2009-Customs dated 24th December, 2009 - Rescinds Notification No. 129/2008-Customs, dated 7th December, 2008.

Contents

From Chairman's Pen	2
OVERSEAS SECTION	
• Overseas Market Information	
– Council's Activities	
– India Pavilion at Practical World International Hardware Fair 2010, Cologne, Germany	3
– India Pavilion at Hannover Fair 2010, Hannover, Germany	6
– Multi Product Trade Delegation to Cote d'Ivoire, Nigeria, Kenya and Democratic Republic of the Congo	11
– Information on Netherlands	15
• Global Business Opportunities	
– Tender Information	16
– Exhibitions & Trade Fairs	23
DOMESTIC SECTION	
– Public Notice	24
– Shipping Information	25
– Steel Prices	29
• Important Notice	
– Important Decisions of Various Panel Meetings	30
– Export of Edible Oil in Small Consumer Packs	34

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Chairman's Pen

My dear fellow exporters,

With the current calendar year 2009 about to come to end, my Seasons Greetings to all of you and your family members and hope you enjoy the remaining days of this year. I also wish you a very Happy and Prosperous 2010.

The Current financial year is one of the most difficult year for the engineering exporters in recent times and let me take this opportunity to thank you all for the efforts made by you to survive in these times given that our major markets in EU and the USA has collapsed like never before in the last eight decades.

I do hope that the Global Economic Crisis is in the last leg and by the beginning of the next fiscal year, our exports and order book position will be much better than what has been in the current fiscal year.

Yours sincerely,

A handwritten signature in black ink, appearing to read 'Aman Chadha'.

(AMAN CHADHA)

**Council's Activities****EEPC India Invites Participation for India Pavilion at
Practical World International Hardware Fair 2010****Cologne, Germany
(28th February – 3rd March, 2010)**

Practical World International Hardware Fair is one of the major international exhibitions on hardware covering sectors like Tools, Industrial Supply, Locks & Fittings, Fasteners & Fittings. It is organized by Koelnmesse GmbH. It takes place every two years, corresponding to the innovation cycle within the sector.

From production to packaging to distribution - the cross sector, process-oriented concept combines innovators and investors from more than 100 countries. From comprehensive solutions to special components - with its unique cross-over concept, Practical World International Hardware Fair crosses the boundaries between technologies and sectors and combines all relevant business areas under one roof.

In 2008 Practical World International Hardware Fair proved its role as a leader 3,360 exhibitors came from 61 countries, including 48 per cent from abroad. 70,000 trade visitors from 132 countries (management and employees involved in research & development, design, manufacturing/production, quality control and maintenance, sales and marketing).

EEPC INDIA is organizing an India Pavilion in Practical World International Hardware Fair 2010 which would provide an excellent opportunity for establishing business relationships with customers from all over the world.

Focus Products

- ❖ Tools of all kinds
- ❖ Industrial supplies
- ❖ Fastening and fixing technology
- ❖ Locks and keys
- ❖ Wood & interior fittings
- ❖ Flat-pack furniture, electrical supplies
- ❖ Sanitaryware and fittings
- ❖ Workshop and factory equipment
- ❖ Ironmongery
- ❖ Building and furniture fittings
- ❖ Safeguarding systems
- ❖ Building components
- ❖ Lamps and lighting
- ❖ Houseware

Venue

Koelnmesse fair grounds, Köln-Deutz
Cologne, Germany

Date

28 February – 3 March, 2010 (4 days)

Participation Charges

One side open booth : Euro 300 per sq. mtr. or Indian Rs. 21,000/- per sq. mtr.
+ Rs. 2,163/- per sq. mtr. as Service Tax.
20% extra for corner stall (subject to availability).

If participants make payments in Euro, then Service Tax is not applicable.

Due to limited availability of corner booths, allocation will be done on first-come-first-served basis subject to receiving full payment.

Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring "EEPC INDIA" along with the duly filled-up Application Form, OR
- ❖ Swift Transfer in Euro as per following details:

Name of the Bank : HDFC BANK LTD
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020
Bank Code : 0014
Account Number (EEPC EURO A/C) : 00142680000056
Beneficiary Name : EEPC INDIA
SWIFT Code : INBBCAL
THROUGH : JP MORGAN CHASE BANK, FRANKFURT, GERMANY,
A/c. No. 623-16-02308, SWIFT Code – CHASDEFX

Please note that the net amount transferred should be at par with the participation charges. Bank charges – if any, shall not be borne by EEPC India.



Booth Display

Participation charges for a 9 sq. mtr. booth includes following services:

- Carpeted floor
- One table
- One lockable cabinet
- Three chairs
- One book rack
- Three spot lights
- One plug socket
- One waste basket
- Fascia

Date of Payment

Full payment is to be made along with the Application Form latest by **31st December, 2009**.

Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before 7th January, 2010. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

Selection Criteria

Since limited space is available, selection of participation will be done strictly on first-come-first-served basis.

Benefit of the member-exporters

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. Therefore, no MDA grant would be available. However, the rates mentioned above are highly subsidized in comparison with the normal rates offered by the Fair Authorities.

Submission of Application

Interested firms may please send the Application Form, duly filled in and signed, along with full payment latest by **31st December, 2009** to the respective Regional Offices or to :

R. Maitra

Executive Director

EEPC INDIA

Vandhna (4th Floor)

11, Tolstoy Marg

New Delhi – 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail : eepecto@eepc.gov.in

B. Sarkar

Addl. Executive Director & Secretary

EEPC INDIA

Vanijya Bhavan (1st Floor), ITFC

1/1 Wood Street

Kolkata - 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepch@eth.net



Application Form

India Pavilion at Practical World International Hardware Fair 2010 (28th February – 3rd March, 2010)

Name of the Company (in block letters)	:			
Postal Address (in block letters)	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Total Space required	:			
Amount with DD/Cheque No. & date	:			
Name & Designation of the Chief Executive	:			
Mobile	:			
Name & Designation of the Participant	:			
Mobile	:			
Items Manufactured/Exported	:			
Total Annual Export (in Million US\$)	:	<u>2006-2007</u>	<u>2007-2008</u>	<u>2008-2009</u>
Total Export to European countries (in Million US\$)	:	<u>2006-2007</u>	<u>2007-2008</u>	<u>2008-2009</u>
Countries of Export	:			
Accreditation to International Standards (viz QS, ISO etc.)	:			
Foreign Collaboration, if any	:			
Type of Unit	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Photograph enclosed (2 copies)	:	<input type="checkbox"/> Yes	<input type="checkbox"/> No	
Company Profile with product details (please enclose with the form)	:	<input type="checkbox"/> Enclosed	<input type="checkbox"/> Not Enclosed	

Please send the Form duly filled in an signed along with the details of your participation fees payment.

Name :

Signature :

Date :

Office Seal :



EEPC India Invites Participation for India Pavilion at Hannover Fair 2010 (19 - 23 April, 2010)

Hannover Fair is the world's leading technology event. It is the leading showplace for all sectors of industry – in particular mechanical and plant engineering, automotive sectors, electrical engineering and electronics. Hannover Fair 2010 is the conglomeration of eight high profile trade shows under one roof. It offers a unique opportunity to establish contacts with many business leaders and unlock new sources of business potential. In 2010 **Subcontracting** will take place under a new name : **Industrial Supply – Leading Trade Fair for Industrial Subcontracting and Lightweight Construction**.

EEPC INDIA is organizing an **India Pavilion** in the **Industrial Supply - Subcontracting and Lightweight Construction and Energy** sectors in Hannover Fair 2010. Industrial Supply - Subcontracting and Lightweight Construction will cover materials components and system for mechanical engineering, the automotive industry and plant industry. **Energy** sector is the leading trade fair for Renewable and Conventional Power Generation, Transmission and Distribution.

Focus Products

Industrial Supply - Subcontracting and Lightweight Construction

Materials/Technology know-how

- Steel
- Metals
- Non-Ferrous Metals
- Rubber
- Plastics
- Ceramics
- Composites
- Special Materials

Development Design and Processes

- Non-cut Component Manufacturing - Casting, Solid Forming and Sheet Metal Working
- Machining
- Joining Techniques
- Materials Treatment
- Engineering
- Design
- Industrial Services

Parts Components Systems

- Semi-finished Products
- Systems and Subassemblies
- Intermediate and Finished Products

Energy Sector

Transmission and Distribution

- Cabling
- Transformers
- Switchgear
- Power Supplies
- Instrumentation
- Network Management
- Systems Engineering
- Components

Energy Generation and Supply

Conventional Energy

Renewable Energy



Venue

Hall No. 3 for Industrial Supply - Subcontracting and Lightweight Construction
Hall No. 12 for Energy Sector
Hannover, Germany

Date

Monday, 19th - Friday, 23rd April, 2010.

Participation Charges

For SMEs

One side open booth : Euro 250 per sq. mtr. or Indian Rs. 17,000/- per sq. mtr.
(Built up booth) + Rs. 1,751/- per sq. mtr. as Service Tax.
Two sides open booth : Euro 280 per sq. mtr. or Indian Rs. 19,000/- per sq. mtr.
(Built up booth) + Rs. 1,957/- per sq. mtr as Service Tax.
(subject to availability)

For Non-SMEs

Euro 290 per sq. mtr. or Indian Rs. 19,750/- per sq. mtr.
+ Rs. 2,034/- per sq. mtr. as Service Tax. (Built up booth)

Early Bird Rates

For SMEs

One side open booth : Euro 245 per sq. mtr. or Indian Rs. 16,700/- per sq. mtr.
(Built up booth) + Rs. 1,720/- per sq. mtr. as Service Tax.
Two sides open booth : Euro 275 per sq. mtr. or Indian Rs. 18,700/- per sq. mtr.
(Built up booth) + Rs. 1,926/- per sq. mtr as Service Tax.
(subject to availability)

For Non-SMEs

Euro 285 per sq. mtr. or Indian Rs. 19,400/- per sq. mtr.
+ Rs. 1,998/- per sq. mtr. as Service Tax. (Built up booth)

Early bird rates are applicable to those who will confirm their bookings on or before 7th January, 2010.

If participants make payments in Euro, then Service Tax is not applicable.

Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring "EEPC INDIA" along with the duly filled-up Application Form
OR
- ❖ Swift Transfer in Euro (to add Euro 40 per remittance to offset bank charges etc.) as per following details:

Name of the Bank : HDFC BANK LTD
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020
Bank Code : 0014
Account Number : 00142680000056
Beneficiary Name : EEPC INDIA
SWIFT Code : INBBCAL

THROUGH :

JP MORGAN CHASE BANK, FRANKFURT, GERMANY, A/c. No. 623-16-02308

SWIFT Code – CHASDEFX



Participants are requested to send the following information, within **4 MB Size**, along with the Application Form in CD or over email to the respective Regional Offices with a copy to Head Office (email id: jayabasu@eepcindia.net or ashitkar@eepcindia.net) :

- (i) Company Profile (not more than 100 words);
- (ii) Contact Details (as per the Application Form);
- (iii) Logo – pdf or jpg format;
- (iv) E-Brochure – pdf format; or
- (v) Scanned copy of Product Catalogue/Product Pictures - pdf format.

Submission of Application

Interested firms may please send the **Application Form**, duly filled in and signed, along with full **Payment latest by 1st February, 2010** to any of the following :

R. Maitra

Executive Director
EEPC INDIA
Vandhna, 4th Floor
11, Tolstoy Marg
New Delhi – 110 001
Tel. : 91-11-23353353, 23711124/25
Fax : 91-11-23310920
E-mail : eepecto@eepc.gov.in
Website : www.eepecindia.org

Ms. Anima Pandey

Regional Director
EEPC INDIA
Vanijya Bhavan (2nd Floor)
International Trade Facilitation Centre
1/1, Wood Street
Kolkata – 700 016
Tel. : 91-33-22890673/74
Fax : 91-33-22890687
E-mail : eepcrokol@vsnl.net

A. A. Kazmi

Regional Director (Actg.)
EEPC INDIA
4A, Vandhna Building (4th Floor)
11, Tolstoy Marg, New Delhi – 110 001
Tel. : 91-11-23314171/74
Fax : 91-11-23317795
E-mail : info@eepcrodel.org, info@eepcrodel.org

Bhaskar Sarkar

Addl. Executive Director & Secretary
EEPC INDIA
Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre
1/1, Wood Street, Kolkata – 700 016
Tel. : 91-33-22890651/52/53
Fax : 91-33-22890654
E-mail : eepch@eth.net
Website : www.eepecindia.org

Rajat Srivastava

Regional Director
EEPC INDIA
Centre 1, 12th Floor
World Trade Centre
Cuffe Parade
Mumbai – 400 005
Tel. : 91-22-42125555
Fax : 91-22-42125556/22180119
E-mail : eepcmum@mtnl.net.in, eepcmum@vsnl.com

M. Ganesan

Regional Director
EEPC INDIA
Greems Dugar (3rd Floor)
149, Greems Road
Chennai – 600 006
Tel. : 91-44-28295501, 28295502
Fax : 91-44-28290495
E-mail : eepcchennai@airtelmail.in



Application Form
India Pavilion at HANNOVER FAIR 2010
(19 - 23 April, 2010)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Total Space required	:			
Amount with DD/Cheque No. & Date	:			
Name & Designation of the Chief Executive	:			
Mobile No. of the Chief Executive	:			
Name & Designation of the Participant	:			
Type of Units (please tick mark)	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status (please tick mark)	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Total Annual Export (in Million US\$)	:	<u>2006-2007</u>	<u>2007-2008</u>	<u>2008-2009</u>
Total Export to EU Countries (in Million US\$)	:	<u>2006-2007</u>	<u>2007-2008</u>	<u>2008-2009</u>
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS etc.)	:			
Nature of Display (please tick mark)	:	<u>Display of Samples</u> <input type="checkbox"/>	<u>Display of Posters</u> <input type="checkbox"/>	

Please send us this Form duly filled in and signed along with full payment and following information for preparing CD :

Company Profile (not more than 100 words); Contact Details (as per the Application Form); Logo – pdf or jpg format; E-Brochure – pdf format; or Scanned copy of Product Catalogue/Product Pictures - pdf format.

Date : _____ Signature : _____
Office Seal : _____



**EEPC India Invites Participation at
Multi Product Trade Delegation to Cote d'Ivoire, Nigeria,
Kenya and Democratic Republic of the Congo
(25th February – 6th March, 2010)**

EEPC India is pleased to organize, with active support of the Indian Missions, a Multi Product Trade Delegation to Cote d'Ivoire, Nigeria, Kenya and Democratic Republic of the Congo from 25th February – 6th March, 2010.

Cote d'Ivoire, formerly Ivory Coast, is a country in West Africa. Cote d'Ivoire economy is largely market-based and relies heavily on agriculture, with smallholder cash crop production being dominant. Cote d'Ivoire, along with Nigeria, accounts for 60 per cent GDP of West Africa. It is the gateway to the West African region for trade and commerce. It is a market where the French and some other European companies have traditionally been in the lead, while retail business is dominated by the Lebanese. Since the present government is not very favourably inclined towards the French, new opportunities have opened up for the Asians during the last five years, which the Chinese have been trying to take advantage of. It would be a good idea for the Indian engineering exporters to meet their counterparts in the country. Petroleum is the main export item of Cote d'Ivoire. Foodstuff, capital equipment, and fuel are the main imports of Cote d'Ivoire. France, Nigeria, Germany, USA, Netherlands, China and Burkina Faso are the overseas trade partners of Cote d'Ivoire.

Nigeria is the largest economy in the West African region. The economy of Nigeria is one of the fastest growing in the world. Nigeria is classified as an emerging market, and is rapidly approaching middle income status, with its abundant supply of resources, well-developed financial, legal, communication, transport sectors and stock exchange (the Nigerian Stock Exchange), which is the second largest in Africa. The country has experienced a merchandise trade surplus over the years. The main exportable items of the country are petroleum and petroleum products, cocoa and rubber. The export partners of the country are United States, Spain, India, France and Italy. The main importable items of the country are machinery, chemicals, transport equipment, manufactured goods, food and live animals. The import partners of the country are United Kingdom, United States, Germany, France and The Netherlands.

Kenya is, one of the industrially developed nations, situated in the East African region. Kenya's economy is market-based, with some state-owned infrastructure enterprises, and maintains a liberalized external trade system. The Government of Kenya has unveiled vision 2030 which is a very ambitious economic blue print. The Ministry of Finance and the Central Bank have undertaken a series of economic measures with the assistance of the World Bank and the International Monetary Fund. Through this programme the government eliminated price controls and import licensing, removed foreign exchange controls, privatized a range of publicly owned companies, reduced the number of civil servants, and introduced conservative fiscal and monetary policies. Kenya's exports are tea, horticultural products, coffee, petroleum products, fish, cement and imports machinery and equipment, metal products & foodstuffs. Uganda, UK, Tanzania, The Netherlands, US, UAE, China, India & Saudi Arabia are the major trading partners of Kenya.

Democratic Republic of the Congo is located in Central Africa. The DR Congo's formal economy is dominated by the mining sector. Minerals account for the vast majority of the DR Congo's exports and represent the single largest source for foreign direct investment (FDI). Copper, cobalt, gold, colton, tin, and zinc are the big metals being mined and produced in the DR Congo. The Government of the DR Congo continues to build on economic reforms initiated in 2001 aimed at stabilizing the macro-economic situation and promoting economic growth. The DR Congo's economy grew by 5.6% in 2006, 6.3% in 2007, and 8% in 2008. The major exports of DR Congo are diamonds, copper, crude oil, coffee, cobalt and major imports are foodstuffs, mining and other machinery, transport equipment and fuels. Belgium, China, US, Finland, Brazil, France, Italy and India are the major trading partners of DR Congo.

Indian engineering exports

(In Million US\$)

	Cote D Ivorie	Nigeria	Kenya	D R C
2006-07	20.71	326.04	208.26	38.77
2007-08	37.24	557.91	269.86	41.51
2008-09	29.16	686.09	396.62	56.48



Products identified for promotion

- | | |
|---|---------------------------------------|
| Wood Working Machinery | Industrial Plant & Machinery |
| Plastic/Rubber Machinery and Parts | Steel Wire and Wire Products, Nails |
| Food Processing Machinery | Nuts, Bolts and Fasteners |
| Bakery Machinery | Construction Machinery and Equipments |
| Agricultural Tractors and Spare Parts | Builders Hardware |
| Agriculture Machinery & Equipments | Hand Tools |
| Refrigeration/Air-conditioning Equipments and Accessories | Earthmoving Machinery and Parts |
| Automobile Components and Spare Parts | Electric Home Appliances |
| Diesel Engines & Parts | Stainless Steel Kitchenwares |
| Electric Generators | Aluminium Utensils |
| Electric Motors | Kitchen Equipments |
| Electric Transformers | Mining & Drilling Equipments |
| Electrical Panel Boards and Switchgears | Machine Tools and Accessories |
| Sanitary Castings | Cutting Tools |
| Industrial Castings | Welding Electrodes & Welding Machines |
| Pumps | Steel Pipes & Tubes |
| Metals & Metal Products | Solar Energy/Equipments |
| Electric Wires & Cables | Aluminium Products |
| | Light Fittings and Luminaries |
| | Vehicles |

Tentative itinerary of the delegation

Date	Day	Time	Particulars
25/02/10	Thursday	0310	Departure from Mumbai
25/02/10	Thursday	1245	Arrival at Abidjan
26/02/10	Friday	1100	BSM at Abidjan
26/02/10	Friday	1600	Follow up work
27/02/10	Saturday	0825	Departure from Abidjan
27/02/10	Saturday	1200	Arrival at Lagos
28/02/10	Sunday	-	Free day at Lagos
01/03/10	Monday	1100	BSM at Lagos
01/03/10	Monday	1600	Follow up work
02/03/10	Tuesday	1120	Departure from Lagos
02/03/10	Tuesday	1820	Arrival at Nairobi
03/03/10	Wednesday	1100	BSM at Nairobi
03/03/10	Wednesday	1600	Follow up work
04/03/10	Thursday	0815	Departure from Nairobi
04/03/10	Thursday	0945	Arrival at Kinshasa
05/03/10	Friday	1100	BSM at Kinshasa
05/03/10	Friday	1600	Follow up work
06/03/10	Saturday	1030	Departure from Kinshasa
07/03/10	Sunday	0210	Arrival at Mumbai

Hotel Accommodation/Travel Costs

All participants will be booked in the same hotel for convenience. Hotel charges will have to be borne individually by the participants including Ticketing, Visa Fees etc. EEPC India will suitably recommend for obtaining desired Visas.

Registration and Participation Charges

Rs. 47,500/- plus Service Tax of **Rs. 4,893/-** (10.30%) per participant will be charged. Members paying in US\$ need not pay the service tax. In that case the participation charges will be US\$ 1000 **(to add US\$ 50 per remittance to offset bank**



charges etc.). The participation charge is being taken to partially cover the expenses on providing following facilities to the participants :

- Airport transfer
- Local transport for BSM
- Venue expenses, working lunch expenses on the day of BSM
- Expenses for mobilization of buyers
- Printing of delegates' profile booklet for distribution among the Buyers, Chambers of Commerce, Trade Associations and Embassies
- Release of advertisement in press in these countries.

Other individual expenses like hotel charges, food expenses (other than the one lunch provided by EEPC India at each centre on the day of BSM), transport charges for factory visits (if delegate arranges) will have to be borne by the delegates.

MDA Entitlement

All eligible participants will be entitled to MDA grant under Focus Africa Programme of the Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class subject to an upper ceiling of Rs. 70,000/- only (Rupees seventy thousand only) as per revised MDA guidelines. Only one person per company will be entitled to get the assistance under the scheme.

Selection Criteria

In view of limitations on number of participants (15 only), selection of participants will be done on *first-come-first served* basis and finally it will be decided by a Committee based on the criteria such as accreditation to the International Standards, ISO, QS etc., foreign collaboration, annual export etc. The decision to accept/reject the application for the delegation would be decided by EEPC India.

Mode of Payment

The Registration Form duly filled in along with the Demand Draft/at par Cheque for **Rs. 52,393/-** or **US\$ 1000** drawn in favour of **EEPC India** should be sent **latest by 10th January, 2010**.

In case of swift transfer, please note that the net amount should be transferred at par with the participation charges. Bank charges – if any, shall not be borne by EEPC India.

Cancellation of Participation

EEPC India will not entertain any cancellation after 10th January, 2009. Any cancellation after the due date shall result in forfeiture of the payment made to EEPC India on account of participation charges.

Members are requested to confirm their participation immediately along with the requisite fee and completed Registration Form to the respective Regional Offices or to :

C. H. Nadiger

Asst. Director

EEPC INDIA

Vinayaka Complex (2nd Floor)

44/45 Residency Road Cross

Bangalore 560 025

Tel. : 91-80-2558 1396/8669

Fax : 91-80 25586914

E-mail : eepcsrob@vsnl.net

Mob: 09008377559



Registration Form
Multi-Product Trade Delegation to Cote d'Ivoire, Nigeria, Kenya and Democratic Republic of the Congo
(25th February - 6th March, 2010)

Name of the Company (in block letters)	:			
Postal Address (in block letters)	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Visiting Delegate	:			
Mobile No.	:			
Items Manufactured/Exported	:			
Application of your products (enclosed separate sheet if required)	:			
Total Annual Exports (in USD Million)	:	<u>2006-2007</u>	<u>2007-2008</u>	<u>2008-2009</u>
Total Annual Exports to African Countries (in USD Million)	:	<u>2006-2007</u>	<u>2007-2008</u>	<u>2008-2009</u>
Countries of export	:			
Accreditation to International Standards (viz QS, ISO etc.)	:			
Foreign Collaboration, if any	:			
Nature of business	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	<input type="checkbox"/> Export House
Photograph enclosed (2 copies)	:	<input type="checkbox"/> Yes	<input type="checkbox"/> No	
Company Profile with product details (please enclose with the form)	:	<input type="checkbox"/> Enclosed	<input type="checkbox"/> Not Enclosed	
Room Requirement	:	<input type="checkbox"/> Single Room	<input type="checkbox"/> Twin Sharing Room	
Passport details	:			
Name as in Passport	:			
Passport No.	:			
Date of Issue	:			
Date of Expiry	:			
Place of Issue	:			

Please send the Registration Form duly filled in and signed along with your participation fees.

In case of swift transfer, please note that the net amount should be transferred at par with the participation charges. Bank charges – if any, shall not be borne by EEPC India.

Seal :

Name :

Signature :

Date :

Overseas Market Information**Netherlands****Major investments within and outside the country :**

The Netherlands ranks 5th in the list of countries in terms of cumulative FDI inflows into India during the period April 2000, to June 2009 with inflows amounting to • 2.78 bln (US\$ 3.79)(r.o.e. 1• = \$ 1.47) billion (4% of total inflows).

India's investment interests :

The Netherlands is also gradually becoming an attractive destination for investments from India and figures amongst the top destinations. As per the Reserve Bank of India, the Government of India cleared proposals worth about • 2.38 bln (\$ 3.5 bln)(r.o.e. 1• = \$ 1.47) for investments by Indian organizations in the Netherlands during the financial year 2008-09 (April-March).

Tender Information**Armenia****(EEPC Ref. No. DB-348)**

Project : Municipal Water And Wastewater Project II
Credit No. 4514-AM; Project ID No. P063398
Credit from IDA

Notice No. : **WB80-766/10**

Issued by : Armenia Water and Sewerage CJSC
Investment Programs Coordination Department
Floor 3, 8, Vardanants Blind Alley
Yerevan 0010, Armenia
Attn. : Mr. Norik Gevorgyan, Director
Tel/Fax : (374 10) 54 28 77
E-mail : ngevorgyan@armwater.am

For : Procurement of Laboratory Equipment

Tender cost : Non-refundable fee US\$100.00 or 38,000.00 Armenian Drams.

Bid security : US\$ 10,000.00 or an equivalent amount in Armenian Drams.

Bid deadline : **03.02.2010**

China**(EEPC Ref. No. DB-349)**

Project : Liuzhou Environment Management Project
Loan No. 4781-CHA
Loan from IBRD

Notice No. : **WB88-766/10**

Issued by : Instrimpex International Tendering Company
Room 1002, Genertec Plaza, No. 90, Xisanhuanzhonglu, Fengtai District
100055, Beijing, P.R.China
Attn. : Ms. Liu Xiaolin, Mr. Niu Hao
Tel. : 86 10 63348403/63348605
Fax : 86 10 63373642
E-mail : liuxiaolin@cniitc.genertec.com.cn

For : Procurement of Water Quality Monitoring Equipment for Liujiang River.

Tender cost : Non-refundable fee of RMB 1000 or equivalent.

Bid security : Not less than 2% of bid price.

Bid deadline : **27.01.2010**

Egypt**(EEPC Ref. No. DB-350)**

Project : El Ain El Sokhna Supercritical Thermal Power Plant
Loan from AfDB

Notice No. : **AfDB369-766/10**

Issued by : East Delta Electricity Production Company
Attn: Head of Procurement Sector
Shebeen El Kom Street, Araishia Misr
Ismailia, Egypt
Tel. : (20-64) 337 1906
Fax : (20-64) 337 1906/6285

For : Supply of :
- Four (4) low pressure closed feedwater heater
- Ten (10) high pressure closed feedwater heater
- Two (2) deaerating feedwater heaters with storage tanks

Tender cost : Non-refundable fee of US\$ 1,000

Bid security : US\$ 500,000.

Bid deadline : **14.02.2010**

Ethiopia

(EEPC Ref. No. DB-351)

Project : Nutrition Project
Grant No. H3760-ET, Project ID No. P106228
Grant from IDA

Notice No. : **WB69-766/10**

Issued by : Ministry of Health
Lideta Sub-City, Kebele 07/14
Supply Team, Office No. 1.6
Addis Ababa, Ethiopia
Attn. : Moges Gebru
Head, Local Purchase Division
Tel. : 251- 11- 5158906
Fax : 251-11 5159657
E-mail : moges.gebru@gmail.com

For : Supply of Vehicles & Motor Cycles :
- **Lot No. 1** : Station Wagon Heavy Duty Diesel (10-13 Seat); Quantity : 3.
- **Lot No. 2** : Motor Cycle, 170-185 cc; Quantity : 240.
Bidders have the option to bid for one or more lots.

Tender cost : Non-refundable fee of Ethiopian Birr 200.00 or equivalent in freely convertible currency.

Bid security : Birr 30,000.00 or an equivalent amount in any freely convertible currency for Lot 1 & Birr 55,000 or an equivalent amount in a freely convertible currency for Lot 2.

Bid deadline : **03.02.2010**

Ethiopia

(EEPC Ref. No. DB-352)

Project : Urban Water Supply & Sanitation Project
Credit No. 4292-EH, Grant No. H287-ET, Project ID No. P101473
Credit from IDA

Notice No. : **WB109-766/10**

Issued by : Addis Ababa Water Supply and Sanitation Development and Rehabilitation Office
Bole road, in front of Bole Printing Enterprise
150 meters down from Commercial Bank of Ethiopia
Bole Branch. Addis Ababa
Ethiopia
Tel. : +251-0911-133835
Fax : 251-115510383
E-mail : getachewdan@yahoo.com
aawsa.piu1@ethionet.et

For : Procurement of new vacuum trucks/vacutag, equipment & rolling stock :
- **Lot 1** : 5 m³ Vacuum Truck No 6
- **Lot 2** : 8 m³ Vacuum Truck No 5

Tender cost : Non-refundable fee of Birr 400 or US\$ 40 + US\$ 100 (postage charges).

Bid security : - Lot 1 : Birr 80,000 or an equivalent amount in a freely convertible currency
- Lot 2 : Birr 100,000 or an equivalent amount in a freely convertible currency.

Bid deadline : **16.02.2010**

Georgia

(EEPC Ref. No. DB-353)

Project : European Union Water Initiative
Loan from EBRD

Notice No. : **EBRD202-766/10**

Issued by : Municipal Development Fund of Georgia
150 David Agmashenebeli Av.
Tbilisi 0105, Georgia
Attn. : Mr. Konstantine Mgeladze, Executive Director
Tel. : (995-32) 484-509, 510, 511, 515, 555
Fax : (995-32) 484-555
E-mail : procurement@mdf.org.ge

For : Supply and installation of high lift pumps for Kutaisi pumping stations :

Mechanical Equipment :

- Six pump and motor sets for Partskhanakanebi pumping station
- Three pump and motor sets for Mukhiani pumping station
- Four pump and motor sets for Kvitiri pumping station
- All necessary piping, valves, check valves, rubber compensators and fittings for connecting the pumps to the existing pipe system

Electrical Equipment

- Medium Voltage (6 kV) switchboards
- Low voltage (0,4 kV) switchboards
- Power transformers 6/0,4 kV
- Control panels
- Instrumentation panels (flow, level and pressure metering)
- Power, signal and control cables
- Electrical installation material
- All other electrical supply needed for completion of electrical system

Tender cost : Non-refundable fee of GEL 300 or equivalent in a convertible currency plus courier expenses if a tenderer would like the tender documents to be sent by courier.

Bid security : GEL 100,000 (one hundred Thousand).

Bid deadline : **04.02.2010**

Lesotho

(EEPC Ref. No. DB-354)

Project : Support to the Health Sector Reforms Program - Health VI
Loan No. ADF 2100150006791
Loan from AfDB

Notice No. : **AfDB360-766/09**

Issued by : Ministry of Health & Social Welfare Headquarters
Procurement Unit
Ground Floor, Room G04
Corner Constitution and Linare Road
PO Box 514
Maseru 100, Lesotho
Attn.: Procurement Manager
Tel. : (266) 2232-6114
Fax : (266) 2231-7493

For : Supply and delivery of laboratory equipment for National Health Training College in Maseru Lesotho, comprising of medical microbiology, cellular pathology, hematology and blood transfusion laboratory, chemistry, clinical chemistry, applied sciences and research and pharmacy.

Tender cost : Non-refundable fee of Lesotho Maloti M800 in local currency, or its equivalent in a freely convertible currency.

Bid security : Lesotho Maloti M 150,000 in local currency, or its equivalent in a freely convertible currency.

Bid deadline : **08.02.2010**

Turkey

(EEPC Ref. No. DB-355)

Project : Istanbul Seismic Risk Mitigation and Emergency Preparedness (ISMEP) Project
Loan No. 4784-TU; Project ID No. P078359

Notice No. : **WB160-766/10**

Issued by : Istanbul Project Coordination Unit (IPCU)
M.Kemalettin Mah.Tiyatro Cad. No.16
Beyazit 34126
Istanbul, Turkey
Attn. : K. Gökhan ELGIN (Director)
Tel. : +90 212 518 55 00
Fax : +90 212 518 55 05
E-mail : info@ipkb.gov.tr
Website : www.ipkb.gov.tr

For : Procurement of 4x4 Off-Road Mobile Communication Vehicles.

Tender cost : Non-refundable fee of either Euro 100 or TL 200

Bid security : 2% in the currency of the bid or any other hard currency.

Bid deadline : **09.02.2010**

Vietnam

(EEPC Ref. No. DB-356)

Project : Mekong Regional Health Support Project
Credit No. 4153-0 VN; Project ID No. P079663
Credit from IDA

Notice No. : **WB169-766/10**

Issued by : Office of the Hau Giang Project Management Unit
First Floor, Department of Health
Administrative area
Tran Hung Dao Street, Group 3, Ward 5
Vi Thanh Town, Hau Giang Province, Vietnam
E-mail : dsthesythg@gmail.com, tranhai0101@yahoo.com.vn,
mrhsp.proc@fpt.vn, mrhspvietnam@ymail.com.

For : Procurement of Medical Equipments for Hau Giang Provincial General Hospital :
- **Lot 1** : Multi slice CT Scanner system
- **Lot 2** : X- Ray, Endoscope and Ultrasound equipment
- **Lot 3** : Medical Equipment

Tender cost : Non-refundable fee of VND 1,800,000 or US\$ 100 + US\$ 100 (courier charges).

Bid security : 2% of bid price or an equivalent amount in a freely convertible currency.

Bid deadline : **24.02.2010**

Vietnam

(EEPC Ref. No. DB-357)

Project : Northern Upland Health Support Project
Credit No. 4398 –VN; Project ID No. P082672
Credit from IDA

Notice No. : **WB143-766/10**

Issued by : Dr. Nguyen Hoang Long
Project Director
Project Management Unit
Northern Upland Health Support Project
Ministry of Health
Room 406, 4th floor, Building A
138 A, Giang Vo Street
Hanoi, Vietnam.
Tel. : 84 - 4 - 37367804.
E-mail : Nup@fpt.vn

For : Procurement of 4WD Vehicles.

Tender cost : Non-refundable fee of VND 1,800,000.00 or US\$ 100.00 + US\$ 50 (courier charges).

Bid security : US\$ 19,500

Bid deadline : **23.02.2010**

Vietnam

(EEPC Ref. No. DB-358)

Project : Northern Upland Health Support Project
Credit No. 4398- VN; Project ID No. P082672
Credit from IDA

Notice No. : **WB142-766/10**

Issued by : Dr. Nguyen Hoang Long
Project Director
Project Management Unit – Northern Upland Health Support Project
Ministry of Health
Room 406, 4th floor, Building A
138 A, Giang Vo Street
Hanoi, Vietnam.
Tel. : 84 - 4 - 37367804.
E-mail : nup@fpt.vn

For : Procurement of 52 - 4WD Ambulances.

Tender cost : Non-refundable fee of VND 1,800,000.00 or US\$ 100.00 + US\$ 50 (courier charges).

Bid security : US\$ 52,000

Bid deadline : **23.02.2010**

(Source : UN Development Business Website)

Iran

Issued by : Technical and Plan Affairs General Office in Construction and
Development of Transportation Infrastructure Company
South, 3rd Floor
Shahid Dadman Building
Abbas-Abad lands, Africa Avenue
Arzhantin Square
Tehran, Iran
Tel. : 98-21-88888686

For : Purchasing 10,000 tones of (UIC-60) rail with main characteristics of below in a public two stage tender :

- 1) Client : Construction and Development of Transportation Infrastructure Company
- 2) Subject of Project : Purchasing 10,000 tones of (UIC-60) rails.
- 3) Place of operation execution and geographical position : Railway construction and development plans.
- 4) The kind of operation : Railway rail purchase.
- 5) Place of documents delivery : Technical and plan affairs general office in construction and development of transportation infrastructure company.

Closing date: **27.01.2010**

For further details, please contact :

Shri C.O. Thomas
First Secretary (Commerce)
Embassy of India
22, Mir Emad Avenue
P.O. Box No. 15875-4118
Tehran
Iran
Tel. : 00-98-21-88755103-05 Off.
Fax : 00-98-21-88755973/ 8 8745557
E-mail : com.tehran@mea.gov.in, indemteh@dpimail.net
Website : www.indianembassy-tehran.com

(Source : Embassy of India, Tehran)

Exhibitions and Trade Fairs**TRADE DELEGATION TO MYANMAR IN JANUARY 2010**

Members' attention is invited to a Trade Delegation which has been planned to Myanmar by Indo–Myanmar Chamber of Commerce and Industries in association with FIEO (WR) from 18th January to 22nd January, 2010.

It is understood from IMCCI that the objective of the visit is to promote Indian exports to Myanmar by bringing together business leaders, Government officials and policy makers to discuss the opportunities that exist. Besides other items, there lies a huge potential for cooperation with Myanmar in the engineering sector like -

- Drugs, Chemicals & Pharmaceuticals & Medical Equipments;
- Consumer Durables;
- Automobile & Bicycles Parts;
- Light Engineering goods and spares.

Some of the major highlights of the visit include - B2B meetings, interaction with decision makers in the Government etc. This visit might help the members in better understanding of the Myanmar market first hand and to explore business opportunities.

Members interested in joining this delegation are requested to get in touch with Mr. B. H. Patel, Hony. Secretary, Indo Myanmar Chamber of Commerce & Industries, Mumbai whose contact details are – Tel. : 022-3262 3959, Telefax : 022 2674 0849, E-mail : info@imcci.org.

(Source : FIEO (WR), Mumbai)

Public Notice**Public Notice No. 26/2009-2014**

Dated 23rd December, 2009

The Directorate General of Foreign Trade, Ministry of Commerce and Industry, Department of Commerce, Government of India, New Delhi issued a **Public Notice No. 26/2009-2014 dated 23rd December, 2009** regarding **Appendix 4 in Handbook of Procedures Vol.I amended**. The above Public Notice have already been hosted in our **Website (<http://www.eepcindia.org/circulars/dgft/DGF-PN-26-2009.pdf>)** for information of our Members.

Notification No. 145/2009-Customs

Dated 24th December, 2009

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Notification No. 145/2009-Customs, dated 24th December, 2009** regarding **Rescinds Notification No. 129/2008-Customs, dated 7th December, 2008**. The above Customs Notification has already been hosted in our **Website (<http://www.eepcindia.org/circulars/customs/CUS-NT-145-2009.pdf>)** for information of our Members.

Notification No. 146/2009-Customs

Dated 24th December, 2009

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Notification No. 146/2009-Customs, dated 24th December, 2009** regarding **Exempts iron ore fines from Customs duty when exported out of India**. The above Customs Notification has already been hosted in our **Website (<http://www.eepcindia.org/circulars/customs/CUS-NT-146-2009.pdf>)** for information of our Members.

Notification No. 147/2009-Customs

Dated 24th December, 2009

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Notification No. 147/2009-Customs, dated 24th December, 2009** regarding **Amendments Notification No. 79/2008-Customs, dated the 13th June, 200**. The above Customs Notification has already been hosted in our **Website (<http://www.eepcindia.org/circulars/customs/CUS-NT-147-2009.pdf>)** for information of our Members.

Shipping Information

Ships in Ports Information

<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>	<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>
CHENNAI (As on December 28, 2009)					JNPT (As on December 24, 2009)				
Au Aries	27/12	27/12	30/12	P Oil	Eships Dugon	21/12	—	—	CPO
Dai Duong Sunrise	27/12	27/12	30/12	Bary	Vanda Colossus	21/12	—	—	L Ore
Discovery	28/12	28/12	28/12	Pass	Oriental Amber	22/12	—	—	Steel
First Trader	22/12	23/12	28/12	S Coal	Hardwar	22/12	—	—	L Ore
Germania	26/12	26/12	28/12	Genl.	Ubt Bay	22/12	—	—	CPO
Getaldic	26/12	26/12	31/12	S Coal	Triton Swift	23/12	—	—	L Stone
Good Hope	28/12	28/12	1/1	M Coke	Feng Hai-13	23/12	—	—	CPO
Hansa Trondheim	27/12	27/12	28/12	Boxes	Twinkle	23/12	—	—	POL(P)
Hao Ying	25/12	28/12	30/12	I Ore	Lt.a.k.pal	23/12	—	—	POL(P)
Hoa Lu	26/12	26/12	28/12	Genl.	Oxygen	24/12	—	—	C.Coal
Jag Palak	12/12	26/12	28/12	FO	Cape Brett	24/12	—	—	Boxes
Moseldijk	24/12	28/12	29/12	P Cargo	HALDIA (As on December 24, 2009)				
Navios Meridian	23/12	23/12	28/12	C Coal	Vera-1	15/11	—	—	L Ore
Pratibha Cauvery	23/12	27/12	29/12	FO	Seaways No.5	29/11	—	—	L Ore
Roelof	26/12	26/12	28/12	P Cargo	Jim Flush	02/12	—	—	L Ore
Sagar Nidhi	10/12	11/12	28/12	R Vessel	Ocean Harvest	05/12	—	—	L Ore
San Giorgio 1	17/4	17/4	28/12	Logs	Santa Anna	06/12	—	—	L Ore
Tiger Bridge	27/12	27/12	28/12	Boxes	Attribute	07/12	—	—	L Ore
Vamsee li	4/12	10/12	30/12	Survey	Bright Moon	08/12	—	—	L Ore
					KOCHI (As on December 28, 2009)				
					Hyang Ro Beng	17/12	17/12	—	R Phos
					Arabian Orchid	26/12	28/12	—	Menl
					Seaways Valour	28/12	28/12	—	Boxes
					M Ronneby	28/12	28/12	—	Boxes
					L B Sasthry	26/12	28/12	—	Boxes
					J Meenakshi	29/12	—	—	Boxes
					Asha Prestige	29/12	—	—	P Acid
					OEL Dubai	30/12	—	—	Boxes
					Chemstar Venus	30/12	—	—	P Acid
					Santa Rose	30/12	—	—	Boxes
					Reestborg	31/12	—	—	Boxes
					Sea Victory	31/12	—	—	FO
					OEL Trust	31/12	—	—	Boxes
					Hawtah	31/12	—	—	Crude
					RR Rane	2/1	—	—	Crude



<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>	<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>
Leo Pont	3/1	—	—	PAX	Zoya	—	19/12	24/12	Supply
OEL Shreyas	7/1	—	—	Boxes	Smith Borneo	—	23/12	24/12	Supply
KOLKATA (As on December 24, 2009)					PARADIP (As on December 28, 2009)				
Hai Chang	06/12	—	—	Peas	Yasa Emirhan	22/12	26/12	28/12	I Ore
New Concord	08/12	—	—	Peas	Good Season	26/12	26/12	28/12	T Coal
Darya Yog	12/12	—	—	Peas	Gem of Ennore	26/12	27/12	29/12	T Coal
Tan Binh-30	14/12	—	—	Logs	Fani	21/12	27/12	30/12	I Ore
Clipper Titan	20/12	—	—	Peas	Cape Howe	16/12	20/12	29/12	P Cargo
Itt Tiger	23/12	—	24/12	GC	Yong Xin 201	14/12	26/12	28/12	Cr Con
Itt Lion	19/12	—	—	GC	You Yue	20/12	26/12	28/12	I Ore
City	16/12	—	—	L Ore	Amber Vita	17/12	27/12	30/12	P Iron
Dangerma	23/12	—	—	Peas	Ryong Nam 2	22/12	27/12	30/12	Ch Ore
Admire Coral	23/12	—	—	GC	TMS Maria	27/12	27/12	31/12	C Coal
Beluga Majesty	23/12	—	—	Boxes	Sabarimala	27/12	27/12	28/12	P Acid
Hanase Duo	23/12	—	—	Boxes	Gem of Mangalore	24/12	24/12	29/12	Sul Acid
Frisia Lahn	23/12	—	—	Boxes	Dubai Energy	17/12	25/12	28/12	C Coal
Mcp Altona	24/12	—	—	Boxes	Northern Jewel	19/12	27/12	30/12	C Oil
Bao An Cheng	17/12	—	—	SUL	TUTICORIN (As on December 28, 2009)				
MANGALORE (As on December 28, 2009)					Asian Express	23/12	—	—	C Mat
Thor Guardian	30/10	24/12	29/12	Bunk	Nordana	17/12	—	—	RCashew
Rio Gracia	24/12	28/12	28/12	LPG	Magnum Force	27/12	—	—	Cu Con
Jag Parwar	24/12	27/12	28/12	SKO	Juergen Schulte	27/12	—	—	Coal
Federal-ii	23/12	27/12	29/12	Crude	Island Star	28/12	—	—	R Phos
Siam Star	25/12	26/12	29/12	IOF	Great Success	28/12	—	—	MoP
Omega Princess	22/12	W	—	FO	Black Forest	24/12	—	—	Logs
M.krishnatreya	25/12	W	—	LPG	Chifengkou	28/12	—	—	Granite
Abdul Hameed	26/12	W	—	Crude	Good Princess	26/12	—	—	T Coal
Jag Lamha	27/12	W	—	Crude	Golden Hope	27/12	W	—	MoP
MUMBAI (As on December 24, 2009)					Qing Mu	27/12	W	—	Logs
Iron Butterfly	—	23/12	26/12	Steel	Mutha Supreme	28/12	W	—	Genl.
Beluga Fraternity	—	22/12	25/12	H Lifts	VISAKHAPATNAM (As on December 28, 2009)				
Crystal	—	26/11	24/12	L Oil	Annapurna	25/12	—	—	LPG
Nosco Peace	—	20/12	30/12	M A Phos	Maharashtra	20/12	—	—	Urea
Noor-E-Madina	—	24/12	27/12	Logs	Ermis	22/12	—	—	M Ore
Bunga Kantan Satu	—	22/12	24/12	P Oil	Fu Ning Hai	25/12	—	—	DAP
Bi Jiang	—	18/12	26/12	SUG	Nordana Sarah	23/12	—	—	Genl.
Threewin Success	—	24/12	26/12	Cement	Good Pilgrims	23/12	—	—	MoP
Master	—	19/12	27/12	Peas	Good Light	26/12	—	—	T Coal
Jbu Onyx	—	23/12	24/12	CPO	Hearty Falcon	23/12	—	—	I Ore
Gulf Shagra	—	21/12	26/12	S Cargo	Ocean Baby	16/12	—	—	Genl.
Zernain	—	22/12	25/12	Supply	Endeavour	23/12	—	—	HSD
					Jag Preeti	27/12	—	—	HSD
					Vita Faith	26/12	—	—	SUL


MUNDRA
Ships At Mpt
As on December 24, 2009

Mv Zheng Hang	Taurus	Coal - 64503 Mt		IMP	24/12
Mt Pratibha Indriyani	Seaworld Shpg	Hsd-24000 Mt		Import	25/12
Mv Thor Sky	Anchor Shpg	Steel Plate		Import	26/12
Mv King Success	Jm Baxi	Project Cargo-2343 Pkg	9483	Import	25/12
Mv Bao Ying	Jmbaxi	Project Cargo - 21740 Mt		IMP	27/12
Mv Bbc Scotland	Taurus	Machinery- 58 Pcs	344	Import	26/12
Barge Bhageeratha V		Chandra Shpg	Steel Pipes- 593mt	Export	25/12

Ships Expected

<i>Name of Vessel</i>	<i>Agent</i>	<i>Cargo</i>	<i>Qty</i>	<i>Type</i>	<i>ETA</i>
Mv Karuthal	Trans Asia	Containers		I/E	01/01
Mv C Iris	Taurus	Containers		I/E	02/01
Mv Jindal Meenakshi	Seabridge	Containers		I/E	02/01
Mv Sci Mumbai	SCI	Containers		I/E	03/01
Mv Rajiv Gandhi	Sci (jmbaxi)	Containers		I/E	03/01
Mv Kanivu	Trans Asia	Containers		I/E	04/01
Mv Merian	Samsara	Containers		I/E	04/01
Mv Cma Cgm Jamaica	Cma Cgm	Containers		I/E	04/01
Mv Msc Aurale	MSC	Containers		I/E	05/01
Mv Kota Akbar	PIL	Containers		I/E	05/01
Mv Apl Brisbane	APL	Containers		I/E	06/01
Mv Msc Confidence	MSC	Containers		I/E	06/01
Mv Jolly Nero	MSA	Containers		I/E	07/01
Mv Msc Liberty	MSC	Containers		I/E	09/01
Mv Msc Discovery	MSC	Containers		I/E	13/01
Mv Msc Magali	MSC	Containers		I/E	16/01
Mv Kota Lambai	PIL	Container		I/E	24/12
Mv Conti La Spezia	Relay	Container		I/E	25/12
Mv Oel Trust	Relay	Containers		I/E	25/12
Mv Miden Max	Tristar	Coking Coal-27475 Mt		Import	25/12
Mv Uni Promote	Evergreen	Container		I/E	25/12
Mv Mare Phoenicium	CSAV	Containers		I/E	25/12
Mv Alexandria Bridge	ULA	Contaienrs		I/E	25/12
Mt Lucky 7	Intra-trade	Lab-2000 Mt		Import	25/12
Mt Stolt Megami	Jmbaxi	Acitic Acid-3001.2 & Vam-419.834 Mt		IMP	26/12
Mv Bux Link	Relay	Containers		I/E	26/12
Mv Msc Atlantic	MSC	Containers		I/E	26/12
Mv Msc Nora	MSC	Container		I/E	27/12
Mv Virginia	Parekh Marine	Steel Coils-23200 Mt		Import	27/12
Mv Bbc Amazon	Taurus Shpg	Project Cargo		Import	27/12
Mv St Methodius	Spanoceanic	Urea- 53537 Mt		Import	27/12
Mv Rajiv Gandhi	SCI	Containers		I/E	27/12
Mt Jag Parwar	Seaworld Shpg	Ms-9487 Mt		Import	27/12
Mv Jimei Long	Taurus	Steam Coal-72643 Mt		Import	27/12
Mv Anthea	Jmbaxi	Coil - 17077.240 Mt		IMP	28/12



Mv Oel Victory	Relay Shpg	Containers	Imp/Exp	28/12
Mv Pacific Express	Prudential Shpg	Plates & Project- 868.47 Mt	Import	28/12
Mv Cma Cgm Jade	CMA	Containers	I/E	28/12
Mv Kota Handal	PIL	Containers	I/E	28/12
Mv Hoegh America	GAC	Car- 1800 Units	Export	28/12
Mv Oel Trust	Relay	Containers	I/E	28/12
Mv Ym Europe	Marine Container	Containers	I/E	28/12
Mv Saranya Naree	Sai Shpg	Steel Pipes-10806 Mt	Import	28/12
Mt Chem Bridge	Intra Trade	Lab-2000 Mt	Import	28/12
Mv Nyk Kai	NYK	Container	I/E	29/12
Mv Norasia Alps	CSAV	Containers	I/E	29/12
Mv Saigon Express	German	Containers	I/E	29/12
Mv Msc Vanessa	MSC	Containers	Imp/Exp	30/12
Mv Apl Pusan	APL	Container	I/E	30/12
Mt Theresa Arctic	Taurus Shpg	Cpo-20000 Mt	Import	30/12
Mv Norasia Balkans	CSAV	Containers	I/E	31/12
Mv Cma Cgm Kailas	CMA	Containers	I/E	31/12
Mv Pulau Cebu	Taurus Shpg	Sbm-9500 Mt	Export	31/12
Mv De Xin Hai	Taurus Shpg	Coal-73518 Mt	Import	31/12

Key : (Cargo)bg-(Cargo)in bags; (Cargo)bk-(Cargo)in bula; A-Allotted; AD-Agents disposal; CB Oil-Carbon Black Oil; Agri pds-Agricultural Products; Chem-Chemicals; Ch Ore-Chrome Ore; C Coal-Coking Coal; Boxes-Containers/TEUs; Dml-Demolition; FE CHR- Ferrous Chrome; Fo-Furnace Oil; GC-General Cargo; GB-Granite Blocks; GS-Granite Stone; HBI-Hard Briquetted Iron; H Coke-Hard Coke; HSD-High Speed Diesel; I Ore-Iron Core; IOC-Iron Ore Concentrate; IOP-Iron Ore Pellets; LAB-Linear Alkyl BenZene; L Amm-Liquid Ammonia; L Oil-Lube Oil; M ore-Manganese Ore; MoP-Muriate of Potash; Nap-Naphtha; NR-Not Ready; OA-Outer anchorage; P Oil-Palm Oil/Palmolein; P reels-Paper reels; PAX-Passengers; POL-Petroleum,Oil & Lubes; Ph Acid-Phosphoric Acid; PP-Poor Performance; DAP-Potash; Raw C-Raw Cashew; R Phos-Rock Phosphate; STM-Stearine Monomer; S Coils-Steel Coils; S Slabs-Steel Slabs; SKO-Superior Kerosene Oil; T Coal-Thermal Coal; T Logs-Timber Logs; V Oil-Vegetable Oil; Veh-Vehicles; VCM-Vinyl chloride monomer; W-Waiting; Wt.flr.bgs-Wheat flour Bags.

(Source : The Hindu Business Line)

Steel Prices : Ex-Mandi Gobindgarh : on immediate payment basis

Mandi Gobindgarh

Open Market Rates of Rerollables (December 12, 2009)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Tonne)

Ingots

Arc/Ind. Furnaces	
round quality (21x25)	24,300/-
structural quality (28x30)	24,200/-
Low carbon (12x16)	24,800/-
Semi-low carbon (16x20)	24,300/-
5x6 girder quality (28x30)	24,200/-
Runners/Risers	22,500/-
Bones/Clean	21,300/-

Billets & Squares

50x50x63x63x65x65 mm MS	-
75x75x80x80x90x90 mm MS	32,600/-
100x100 mm MS	32,600/-
125x125 mm MS	-
100x100 mm Concast-Billets	32,500/-
100x100 Concast-SAIL DSP	32,600/-
H.C. Billet SAIL 150x150 mm	-
H.C. Billets-Tisco 75x75 mm	-

Blooms

Above 251 mm Bloom (HC)	24,600/-
Above 251 mm Bloom (MS)	27,600/-
Bloom 160x250 mm (DSP)	27,600/-
130/135/140 mm (Tisco) MS	-
150x150 mm Concast (DSP)	39,600/-
150x150 mm MS (SAIL)	39,600/-
Bloom Cut into pcs. (MS)	32,200/-
Bloom Cut into pcs. (Medium)	32,400/-
Bloom Cut into (Patra Pass)	28,800/-

Slabs

Durgapur Slabs 14"x3"	-
Durgapur Slabs	26,000/-
Bokaro Slab Heavy	26,500/-
Tata Concast Slab (Heavy)	26,700/-
Skelp Tisco	-

Rails

Untested Rail - 75 lbs.	22,500/-
Untested Rail - 90 lbs.	22,100/-
Untested Rail - 105 lbs.	22,000/-

Rej. Wheel (Big)	19,800/-
Rej. Wheel (Small)	19,700/-
Cut Tyre (Big)	20,700/-
Cut Tyre (Small)	20,500/-

Melting Scrap (F.O.R.)

Rolling Mill end (Fresh)	20,300/-
Good Godown	17,600/-
Godown Scrap	17,200/-
Turning	17,200/-
Tin Tapper	15,500/-
Sponge Iron	17,000/-

Pig Iron (F.O.R.)

Foundry Grade	22,400/-
Steel Grade	21,200/-
C.I. Turning	15,200/-
Degi Scrap	21,400/-
Deg Casting	29,000/-
Ingot Moulds (Old)	20,300/-
Ingot Moulds (New)	28,200/-
Cut Ingot Moulds	20,700/-

Open Market Rates of Finished Goods (December 12, 2009)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Qntl.)

M. S. Rounds

	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm
Mild	2980/-	2730/-	2570/-	2610/-	2620/-	2740/-	2700/-	2740/-
Medium-Semi	-	-	-	-	2620/-	2740/-	-	-
Zindi Pass (Drawing)	-	-	-	2780/-	2780/-	2780/-	2780/-	2740/-

Above rates of 6 mm rounds are of length up to 14' Above 18' = 2580/-

Heavy Rounds

	28 to 53 mm	63 to 100 mm	110 to 125 mm	140 to 150 mm	165 mm	180 mm	200 mm
Mild	2720/-	2780/-	2800/-	2980/-	3080/-	3180/-	3230/-

M. S. Squares

	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm
Mild	2980/-	2730/-	2570/-	2560/-	2560/-	2740/-	2740/-	2720/-

M. S. Angles

	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	90 mm	100 mm	110 mm	150 mm	200 mm
3 mm	2860/-	2790/-	2790/-	2790/-	2810/-	2830/-	-	-	-	-	-	-
5 mm	-	2770/-	2760/-	2750/-	2740/-	2750/-	2750/-	2790/-	2810/-	-	-	-
6 mm	-	2770/-	2760/-	2750/-	2740/-	2750/-	2750/-	2790/-	2810/-	-	-	-
10 mm	-	-	-	-	-	-	-	-	-	3150/-	-	-
12 mm	-	-	-	-	-	-	-	-	-	-	2970/-	-
16 mm	-	-	-	-	-	-	-	-	-	-	-	3110/-

M. S. Flats

	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	100 mm
3 mm	2780/-	2800/-	2850/-	2820/-	2860/-	2880/-	2830/-	2810/-
5 mm	2640/-	2730/-	2730/-	2700/-	2700/-	2700/-	2700/-	2710/-
6 mm	2640/-	2730/-	2730/-	2700/-	2700/-	2700/-	2700/-	2710/-
10 mm	-	-	2730/-	2700/-	2700/-	2700/-	2700/-	2710/-
12/25 mm	-	-	2730/-	2700/-	2700/-	2700/-	2700/-	2710/-
18/19 Gauge	3080/-	3100/-	3110/-	3120/-	3130/-	2930/-	2930/-	2930/-

[Prices at other stockyards may vary]

[Source : Steel Town (Weekly), December 12, 2009]

Panel Meetings

IMPORTANT POINTS DISCUSSED AT THE AUTOMOBILE COMPONENTS SPARE PARTS ACCESSORIES ETC. PANEL MEETING HELD ON 28TH AUGUST, 2009

- **Members were briefed about the steps taken by EEPC India for enhancing exports from the auto components sector**

Panel Convenor informed the members that as automobiles and auto components sectors have been identified as sectors with high export growth potential, Council has decided to commission a study on the potential of the automobiles and auto components sectors for the period 2010-11 to 2014-15.

Panel Convenor further mentioned that council has taken various steps to enhance export like to carry on an internal survey amongst all its members with the objective to ascertain the impact of global recession on exports; to ascertain any special boost in terms of policy support required by the sectors; to have inputs from the members as to which exhibitions EEPC should consider for the coming years for the sectors.

Panel Convenor informed members that EEPC India was approached by the Government of India to suggest tariff lines in the auto sector which need to be protected for NAMA Negotiations. A detailed analysis was made, and it was suggested that no auto components should be allowed for tariff elimination, to protect the interest of the auto components industry, primarily keeping in view its labour intensity.

- **Members suggested on participation in Promotional Programmes of EEPC INDIA for the year 2010-11 and 2011-12**

Panel Convenor mentioned that the meeting was called to understand and discuss the ways and means to increase exports of auto components from India. One of the members mentioned that efforts should be made to tap virgin markets. Another member mentioned that in order to overcome recession, we must develop new products and new markets for which Council must provide importers details.

Mrs. Mridul Jain, Director, Department of Commerce, Ministry of Commerce & Industry, Government of India informed that DNB is providing the details of source of product procurement and destination. Council may take the benefit from DNB.

One of the members was of the opinion that auto sector is very important for the country and giving major boost to employment in the country. Govt. must give special focus to this industry. Another member appreciated the efforts of EEPC in promoting exports but Auto parts and components being highly specialized industry, EEPC must participate in specialized fairs. Shri R Maitra, Executive Director informed that Auto parts specific exhibitions are listed in the agenda and members may suggest their preferences.

Members have suggested following exhibitions to be included for the following years.

Automechanika Trade Fair Calendar

- | | |
|--|------------------------|
| • Auto + Automechanika St. Petersburg | Oct. 28 - Nov. 1, 2009 |
| • Automechanika Middle East, Dubai | May 25-27, 2010 |
| • PAACE Automechanika Mexico | July 14-16, 2010 |
| • Automechanika, Frankfurt am Main | Sept. 14-19, 2010 |
| • Automechanika Istanbul | April 2011 |
| • Automechanika South Africa, Johannesburg | March 9-12, 2011 |
| • Automechanika Malaysia, Kuala Lumpur | March 2011 |
| • Automechanika Canada, Toronto | June 2011 |
| • Automechanika Thailand, Bangkok | March 2012 |

Latin America

- | | |
|--|------------------------|
| • Automec Pesados & Commercial, Sao Paulo, Brazil | 27 April - 01 May 2010 |
| • 26th International Automobile Show (Finished Products) | 28 Oct-07 Nov. 2010 |

North America

- AAPEX Auto, Las Vegas, USA 4-6, November 2009
November 2010

Europe

- EQUIP Auto, Paris Nord, France October 2011
- Paris Motor Show, Paris, France 2-7 October 2010

Members were requested to take benefit of EEPC platform as not only members can participate in the exhibitions at the subsidized rates but also VISA problems are effectively resolved.

Important Points Discussed at the Sanitary Castings Panel Meeting held on 14th September, 2009

- **Discussions on Foreign Trade Policy 2009-2014 :** The members welcomed the increase in the incentive available under the Focus Product Scheme (FPS) from 1.25% -2%.
The members welcomed the addition of 26 new markets under Focus Market Scheme (FMS), along with the raise in incentive available under FMS from 2.5% to 3%.
- **The other points that were discussed and acclaimed by the members included**
 - Market Linked Focus Product Scheme (MLFPS)
 - Common simplified application form introduced for (FPS),(FMS) & (MLFPS)
 - Higher allocation for Market Development Assistance (MDA) and Market Access Initiative (MAI)
 - Interest subvention of 2% for pre-shipment credit for 7 specified sectors has been extended till 31.3.2010 in the Budget 2009-10.
- **Floor Prices :** It was decided that a meeting will be called on **October 15, 2009 at 3 pm** to discuss on the Floor Prices for USA and Middle East

Important Points Discussed at the Sanitary Castings Panel Meeting held on 15th October, 2009

- **Discussion on Floor Prices for USA**
Considering the recent rise in the prices of Pig Iron and Coal along with the appreciation of the Rupee against the USD, the Floor price for C.I. Sanitary Casting for Export to USA from India were decided as :
31.0 cents per lb. FOB for (Public Works Castings) &
33.0 cents per lb. FOB for (Non-Public Works Castings)
- **Discussion regarding Floor prices for Middle East**
The floor prices for exports to Middle east, the members decided to increase the price by US\$ 30 i.e. US\$ 630.00 FOB Net per MT Indian Ports, with effect from 15th November, 2009.
- **Reintroduction of Floor Prices for exports to Saudi Arabia**
Some members raised the issue that there should be Floor Prices for export of Sanitary castings to Saudi Arabia, to which it was decided to call a meeting specifically to discuss if Floor Prices should be imposed on the exports to Saudi Arabia.
- **Kolkata Port Issues**
The problems being faced at the Kolkata ports due to equipment breakdown and congestion was brought up to which Shri. B.N. Agarwal, Regional Chairman, EEPC India, ER informed the members that a meeting was held at Kolkata Port Trust on Oct 12,2009 with Mr. A Mazumdar, the Acting Chairman of KPT.
However in that meeting only the problems of the importers were highlighted and the port authorities denied the fact that the exporters were facing problems too.

Important Points Discussed at the Pumps - All Types Panel held on 6th October, 2009

- **To set up India Pavilion and field Trade Delegation as detailed below and include them in the calendar of events for the year 2010-11 :**
 - (i) India Pavilion at Pumps, Valves & Motor Technology Exhibition at Kuala Lumpur, Malaysia during 8th to 10th June 2010;
Or
Pumps 2010 – Exhibition at Moscow during 26th to 29th September 2010;
And
 - (ii) Trade Delegation for Pumps & Allied Items to Malaysia, Indonesia, Thailand;
Or
Trade Delegation for Pumps & Allied Items Johannesburg and Durban.

Important Points Discussed at the Fabricated Steel Structures incl. Transmission Line Towers Panel held on 29th October, 2009

- It was decided that export growth for this panel for 2010-11 should be 10% over the previous year's export figure and accordingly, export target for this panel be fixed.
- It was decided that existing floor prices for fencing materials such as tension bars, gate rods, drop rods and truss rods for exports to North America should not be revised right now.
- It was decided that the Council should consider its participation in few international exhibitions such as FABTECH (Nov 13 to 16, 2010 in Chicago) and Fencetech and organising delegation to MERCOSUR/ASEAN countries for increasing export of the products covered by the panel under MDA/MAI Scheme of Government of India.
- It was decided that the Council should approach Government for enhancing DEPB rates by at least 5% over the existing rates.
- It was decided that the Council should take-up the issue about rate of interest on export finance which should be Libor plus 1% on FOB value.

Important Points Discussed at the Instruments all type Panel held on 29th October, 2009

- Most of the members present in the meeting were of the view that Govt. should provide some incentive/relief as the global melt down has severely effected the export of the panel.

Important Points Discussed at the Ferro Alloys Panel held on 23rd November, 2009

- **Problem with the DGFT**
Some of the members expressed that they were facing clearance issues at the office of the DGFT - a merchant exporter had to produce a BRC and the EPCG licence number on the Shipping Bill. The said member was not a direct exporter hence it was not possible for the company to produce BRC. It was pointed out that ARE -1 is accepted by the Excise but the DGFT officials do not accept these papers. The member was asked to send a representation to EEPC Secretariat for taking it up with relevant authorities.
- **Problem with VAT refund**
Most of the members complained of pending claims. Besides, the claims of EOU units were also pending.
- **To list Ferro Manganese Slag under free item instead of restricted item under heading 2620 1900**
Most of the members requested that DGFT should be requested to list Ferro Manganese Slag under Free Item instead of Restricted Item under Heading 2620 1900, for production of Ferro Alloys.
- **Refund of Electric Duty**
Electricity Duty should be refundable for exports and EEPC should make a representation to club it with GST refund either at State or Centre level.

- **Pilferage**

The members complained that though their containers were reaching in proper condition to the export destination but the received quantity was lesser than what was sent. The members felt that there was pilferage happening en route to port. The members facing such problem were requested to send a representation to EEPC India to enable them to take it up with the relevant authorities.

Important Points Discussed at the Project Exports Panel held on 27th November, 2009

- Initiating discussion on the export performance of the current fiscal, the Panel Convenor stated that between April to October 2009-10, engineering exports amounted to Rs 18 billion in comparison to Rs 25 billion in the same period in 2008-09, reflecting a decline of 26%. However, Project exports have grown from Rs 184.9 billion in 2006-07 to Rs 326.83 billion in 2007-08 to Rs 335.26 in 2008-09
- **Presentation by Mr. S Sonowal, Resident Director, Exim Bank**
Shri Sonowal made a detailed presentation about the activities and assistance offered by Exim Bank to the exporting communities for augmenting project exports from the country.
- **Presentation by Shri P P Banerjee, Manager, ECGC**
Mr P P Banerjee made a detailed presentation about the ECGC, its activities and special schemes providing lending banks coverage & protection from certain type of risks arising while extending credit in the course of exports. ECGC also provides export credit guarantees to Banks & FI's to enable exporters obtain better facilities from them. ECGC also provides cover for Buyers Credit/ Line of Credit to Banks/ FIs.

Important Notice

Government of India
Office of the Commissioner of Customs (Port)
15/1, Strand Road, Custom House, Kolkata: 700 001

Public Notice No. 58S

Dated : 18.12.2009

Sub : Export of Edible Oil in Small Consumer Packs - reg.

Exporters, Clearing Agents, Trade and all concerned are hereby informed that Director General of Foreign Trade, Ministry of Commerce & Industry, Department of Commerce, New Delhi, vide Notification No. 18/2009-2014 dated 02-12-09 has further amended its Ntn. No. 60 (RE-2008)/2004-2009 dated 20-11-08 to the effect, "the export of edible oils is permitted in branded consumer packs of up to 5 kgs. Subject to a limit of not exceeding 10,000 tons during 01-11-2009 to 31-10-2010. Such exports shall be allowed only from Customs EDI Ports". Therefore, Public Notice No. 57 dated 09-12-09 banning the edible oil in branded consumer packs up to 5 kgs is rescinded with immediate effect.

F. No. S 106-03/07A(G) Pt.II
Dated : 17-12-2009

Sd/-
(S. KUMAR)
Commissioner of Customs (Port)
Custom House : Kolkata

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