

Highlights

India Pavilion at SIMA 2011, Paris, France

EEPC INDIA is organising an India Pavilion at SIMA 2011, Paris, France from 20 - 24 February, 2011. Members are requested to register their participation within **30th November, 2010**

India Pavilion at EMAQH 2011, Buenos Aires, Argentina

EEPC INDIA is organising an India Pavilion at EMAQH 2011, Buenos Aires, Argentina from 25 - 30 March, 2011. Members are requested to register their participation within **10th December, 2010**

"India Show" in Turkey

EEPC INDIA is organising an "India Show" in Turkey from 3 - 6 February, 2011. Members are requested to register their participation within **15th December, 2010**

Catalogue Show at Asia Pharma Expo 2011, Dhaka, Bangladesh

EEPC INDIA is organising an India Pavilion at Asia Pharma Expo 2011, Dhaka, Bangladesh from 24 - 26 February, 2011. Interested firms may please send their catalogues latest by **17th January, 2011**

Catalogue Show at Arab Plast 2011, Dubai, UAE

EEPC INDIA is organising an India Pavilion at Arab Plast 2011, Dubai, UAE from 8 - 11 January, 2011. Interested firms may please send their catalogues latest by **15th December, 2011**

Govt. Notifications/ Circulars

Notification No. 118/2010 - Customs dated 18th November, 2010 - Seeks to amend Notification No. 81/2005- Customs, dated 08.09.2005 so as to waive the condition relating to PPA to power projects promoted by State Electricity Boards/Corporations notified as State Transmission Utility and Licensee



India Pavilion at MEDICA 2010 held on 17th November, 2010 at Dusseldorf, Germany

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For information about EEPC INDIA
visit : www.eepcindia.org
For information about EEPC INDEE Exhibitions
visit : www.eepcindee.com

Chairman's Pen

My dear fellow exporters,

As mentioned earlier, this week EEPC India will be hosting its 24th INDEE in Cairo from November 25-28, 2010. Around 79 Indian companies will be participating at this show. We do hope that this show will be able to bring greater awareness for Indian engineering goods in one of the leading economics of Africa.

The Council has been asked to prepare a strategy of doubling exports from the current level of US\$ 40 billion to US\$ 80 billion in the three years and will also be presenting its Foreign Trade Policy suggestion to the Government for the next fiscal year. Members interested in providing their suggestions are requested to kindly send the same to the Council's Secretariat at the earliest.

Yours sincerely,

A handwritten signature in black ink, appearing to read 'Aman Chadha'. The signature is stylized and cursive.

(AMAN CHADHA)



Council's Activities

EEPC India Invites Participation for India Pavilion at SIMA 2011, Paris, France (20 - 24 February, 2011)

About the Show

SIMA at Paris, France is one of the leading international exhibitions on the entire range of agricultural technology. Along with agriculture and farming, SIMA is a multi-specialist event representing companies from diverse sectors such as milking and dairying equipment, motors parts and components, agricultural machinery and equipment.

This exhibition is held every 2 years. The current edition will be held from 20-24 February, 2011. It is an ideal platform which brings both exhibitors and visitors together under one roof. Exhibitors can meet and interact face-to-face with their prospective clients and expand their business networks through this show.

The 2009 edition of the exhibition hosted 1,323 exhibitors from 38 countries and received 208,550 visitors from 33 countries. India is one of the leading exporters of agricultural equipments and machinery, particularly to Europe. As per provisional data available, during the period April 2009 - August 2010 agricultural equipment and parts exported from India to Europe was worth the value of US\$ 181.52 million compared to that of US\$ 78.24 million during the same period in the previous financial year. During the Financial Year 2008-09 agricultural equipment and parts worth US\$ 576.51 million was exported to Europe from India. In view of the above an India Pavilion at the forthcoming SIMA Exhibition will be a significant step towards consolidating India's presence as a key supplier of agricultural components to Europe as well as to the world markets.

The five day exhibition offers a unique opportunity to forge business alliances, establish direct contact with buyers, dealers, distributors, agents, manufacturers from all levels of the industry. It is a perfect place for international suppliers to meet buyers, especially from the European region.

EEPC INDIA is organizing an **India Pavilion at the show**. This will provide an excellent opportunity to learn about the latest development on ideas and technologies of the industry, to meet new products and trends, OEM/ODM providers and international brands, to establish your network with key-decision makers, technical experts and to develop new contacts and business relationships with customers from all over the world.

Focus Products

Multipurpose equipment

- Traction - Soil work
- Engines, parts and components
- Transportation - Towing - Handling
- Buildings- Storage
- Water management - Drainage
- Maintenance of rural and forest areas
- Information technology - Institutes and services

Specific equipment

- Harvesting grains, beets and potatoes
- Sowing, fertilization
- Seeds, fertilizer and phyto-sanitary products
- Spraying
- Irrigation
- Buildings, drying, storage

Venue

Parc des Expositions de Paris-Nord Villepinte, Paris ,France

Date

20 – 24 February, 2011 (5 days)



Participation Charges

One side open built-up booth : Euro 380 per sq mtr or ₹ 23,600/- per sq mtr +
₹ 2,431 per sq mtr as Service Tax.
10% extra for two sides open booth (subject to availability).

Minimum booth size is 9 sq mtr.

If participants make payments in Euro, then Service Tax is not applicable.

please refer to **Benefit of the member-exporters section*

Mode of Payment

Full payment is to be made by

- ❖ Demand Draft favouring "EEPC INDIA" along with the duly filled-up Application Form
OR
- ❖ Swift Transfer in Euro (**to add Euro 40 per remittance to offset bank charges etc.**) as per following details :

| | | |
|---------------------|---|---|
| Name of the Bank | : | HDFC BANK LTD |
| Address of the Bank | : | Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020 |
| Branch Code | : | 0014 |
| Account Number | : | 00142680000056 |
| Beneficiary Name | : | EEPC INDIA |
| SWIFT Code | : | HDFCINBBCAL |
| THROUGH | : | JP MORGAN CHASE BANK, FRANKFURT, GERMANY A/c. No. 623-16-02308 SWIFT Code – CHASDEFX IBAN No: DE26501108006231602308 |

Payment & Cancellation

Full payment should be made along with **Application Form**, duly filled-in latest by **30th November, 2010**.

Booking of space will be considered only after receiving 100% payment. 50% cancellation charges applicable if reservation is cancelled before **24th November, 2010**. Any cancellation after this date would result in 100% forfeiture. Acceptance of application and allocation of space will be at the sole discretion of EEPC India.

Display Booth

There will be in-built display booths of 9 sq. mtr. each. EEPC India will provide the following :

- Fascia
- Carpeting
- Wall panels
- One table
- Three chairs
- Three spot lights
- One plug socket
- One waste basket

Selection Criteria

Selection of participants will be done **after receiving full payment strictly on first-come, first-served basis**.

Benefit of the Member-Exporters

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. Therefore no MDA grant would be available. The rates mentioned above are subsidized as per MAI Scheme of Government

of India. (Direct participation at the show will cost approx Euro 528/sqm for a built up booth (minimum 12 sqm) and EEPC India is providing the facility at Euro 380/sqm (minimum 9 sqm) resulting in a saving of Euro 148 per sqm, see chart below.)

| Cost Comparison for Individual Participants | Direct participation One Side (Min 12 sqm) | With EEPC India, One Side (12 sqm) | With EEPC India, One Side (Min 9 sqm) |
|--|---|--|--|
| Built up booth (@ Euro 367 per sqm) | 4404 | | |
| Heating Fee @ Euro 6.30 per sqm | 75.6 | | |
| Mandatory Internet Link (Euro) | 150 | | |
| Invitation Card Package (Euro) | 665 | | |
| <u>VAT @ 19.6% (Euro)</u> | 1037.7416 | | |
| | 6332.3416 | | |
| Participation charge per sqm (in Euro) | 528 | 380 | 380 |
| Participation charges (In Euro) | 6332 | 4560 | 3420 |
| Cost in INR | 392605.1792 | 282720 | 212040 |
| Total Cost to the participants (approx.) in INR | 392,605 | | |
| Net Saving on Participation Charges in INR | | 109,885 | 180,565 |

Submission of Application

Interested firms may please send the **Application Form**, duly filled-in and signed, along with full payment **latest by 30th November, 2010** to any of the following offices in the respective regions:

R. Maitra

Executive Director
 EEPC INDIA
 Vandhna, 4th Floor
 11, Tolstoy Marg
 New Delhi – 110 001
 Tel. : 91-11-23711124/23711125
 Fax : 91-11-23310920
 E-mail : eepecto@eepec.gov.in
 Website : www.eepecindia.org

Rajat Srivastava

Regional Director
 EEPC INDIA
 Centre 1, 12th Floor
 World Trade Centre, Cuffe Parade
 Mumbai – 400 005
 Tel. : 91-22-42125555
 Fax : 91-22-42125556, 22180119
 E-mail : rd.eepecmum@vsnl.net, eepecmum@vsnl.com
eepecmum@mtnl.net.in

Ms. Anima Pandey

Regional Director
 EEPC INDIA
 Vanijya Bhavan, 2nd Floor
 International Trade Facilitation Centre
 1/1, Wood Street
 Kolkata – 700 016
 Tel. : 91-33-22890673/74
 Fax : 91-33-22890687
 E-mail: eepecrokol@vsnl.net

Bhaskar Sarkar

Addl. Executive Director & Secretary
 EEPC INDIA
 Vanijya Bhavan, 1st Floor
 International Trade Facilitation Centre
 1/1, Wood Street
 Kolkata – 700 016
 Tel. : 91-33-22890651/52/53
 Fax : 91-33-22890654
 E-mail : eepec@eepecindia.org

A. A. Kazmi

Regional Director
 EEPC INDIA
 4A, 'Vandhna', 4th Floor
 11, Tolstoy Marg
 New Delhi – 110 001
 Tel. : 91-11-23314171/74
 Fax : 91-11-23317795
 E-mail : info@eepecrodel.org, mail@eepecrodel.org

M. Ganesan

Regional Director
 EEPC INDIA
 Greams Dugar, 3rd Floor
 149, Greams Road
 Chennai – 600 006
 Tel. : 91-44-28295501/28295502
 Fax : 91-44-28290495
 E-mail : eepecchennai@airtelmail.in



Application Form
India Pavilion at SIMA 2011
(20 - 24 February, 2011)

| | | | | |
|--|---|--|--|------------------|
| Name of the Company | : | | | |
| Postal Address | : | | | |
| Phone (with area code) | : | | | |
| Fax (with area code) | : | | | |
| E-mail | : | | | |
| Website | : | | | |
| Total Space required | : | Area : | sq. mtr. | |
| Amount with DD/at par Cheque No. & date | : | | | |
| Name & Designation of the Chief Executive | : | | | |
| Name & Designation of the Participant | : | | | |
| Type of Units | : | SSI <input type="checkbox"/> | Non-SSI <input type="checkbox"/> | |
| Status | : | <input type="checkbox"/> Manufacturer/Exporter | <input type="checkbox"/> Merchant Exporter | |
| | | <input type="checkbox"/> Export House | | |
| Total Annual Export (in Million US\$) | : | <u>2007-2008</u> | <u>2008-2009</u> | <u>2009-2010</u> |
| Total Export to EU Countries (in Million US\$) | : | <u>2007-2008</u> | <u>2008-2009</u> | <u>2009-2010</u> |
| Foreign Collaboration, if any | : | | | |
| Products Manufactured/Exported | : | | | |
| Countries of Export | : | | | |
| Accreditation to International Standards (like ISO, QS, etc.) | : | | | |
| Nature of Display | : | Display of Samples | <input type="checkbox"/> | |
| | | Display of Posters | <input type="checkbox"/> | |

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Please send us this Form duly completed and signed along with your participation fees by Demand Draft/Cheque and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :



EEPC INDIA invites Participation for India Pavilion at EMAQH 2011
(International Exhibition for Machine Tools, Machineries and Components)
Buenos Aires, Argentina
(25 - 30 March, 2011)

About EMAQH

EMAQH 2011 is the 24th International Exhibition for Machine Tools and Machineries and Components which is one of the leading international exhibitions in LAC Region being organized by the two Chambers of Commerce – CAIFHEM Argentina Chamber of Manufacturers of Tools and Measure Instruments and AAFMHA – Argentina Association of Manufacturers of Machine Tool, Machineries and Accessories, since 1964. This exhibition is held every 2 years.

Focus-LAC

The Latin American Region is one of the fast growing regions in the world. Argentina is the second largest country in South America and is one of the fast growing economies in the world. In recent times, several Indian companies have made investments and joint ventures in Argentina amounting to about US\$ 800 million in the fields of IT, Steel, Chemicals and Pharmaceuticals. The India-MERCOSUR PTA, which has become operation in June 2009, is expected to provide a significant boost to bilateral trade and investment flows. India exported engineering goods to Argentina worth US\$ 74.35 million during 2008-09.

EEPC INDIA is organising an India Pavilion at EMAQH 2011 scheduled to be held during 25 to 30 March, 2011 at Buenos Aires, Argentina. This will provide an excellent opportunity to learn about the latest development on ideas and technologies of the industry, to meet new products and trends, OEM/ODM providers and international brands, to establish your network with key-decision makers, technical experts and to develop new contacts and business relationships with customers from all over the world.

Focus Products

- Metal Cutting Machine Tool
- Wood Working Machines
- Metal Forming Machine Tool
- Automation Elements
- Accessories, Complementary Equipment
- Welding Machines

Venue: La Rural, Buenos Aires, Argentina

Date : 25 to 30 March, 2011 (6 days)

Participation Charges

One side open booth : US\$ 300 per sq. mtr. or ₹14,000 per sq. mtr. + ₹1,442 per sq. mtr. as Service Tax.
(Built up booth)

Two sides open booth : US\$ 330 per sq. mtr. or ₹15,500 per sq. mtr. + ₹1,597 per sq. mtr. as Service Tax. (subject to availability).
(Built up booth)

Minimum booth size is 9 sq. mtr. (Larger booths in multiple of 3 sq. mtr. are also available)

If participants make payments in US\$ currency, then Service Tax is not applicable.



Mode of Payment

- Full payment is to be made by Demand Draft/at par Cheque favouring “EEPC INDIA” along with the filled-up Application Form.
- Swift Transfer in US Dollar **(to add US\$ 50 per remittance to offset bank charges etc.)** as per following details:

Name of the Bank : HDFC BANK LTD
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road
Kolkata - 700 020
Branch Code : 0014
Account Number : 00148580000013
Beneficiary Name : EEPC INDIA
SWIFT Code : HDFCINBBCAL
THROUGH :
JP MORGAN CHASE BANK, NEW YORK
A/c. No. 001-1-406717
SWIFT Code – CHASUS33
CHIPS ABA : 0002
FEDWIRE ABA : 021000021
CHIPS UID # 354459

Date of Payment

Full payment is to be made along with the Application Form latest by **10th December, 2010**.

Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before 20th December, 2010. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

Display Booth

There will be in-built display booths of 9 sq. mtr. each. EEPC INDIA will provide the following :

- Fascia
- Carpeting
- Wall Panels
- One Table
- Two Chairs
- Spot Lights

Selection Criteria

Selection of participants will be done after receiving full payment strictly on first-come, first-served basis.

MDA Entitlements

All eligible participants will be entitled to MDA grant under Focus LAC Programme of Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006. Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built up furnished stall subject to an upper ceiling of ₹1,80,000 (Rupees One Lakh Eighty Thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to ₹15 crores in the preceding year, having complete 12 months membership with EEPC India with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC India.



Submission of Application

Interested firms may please send the Application Form, duly filled in and signed, along with full payment latest by **10th December, 2010** to the respective Regional Offices or to :

Shri J. V. Raja Gopal Rao
Assistant Director
EEPC INDIA
Soham Mansion (1st Floor)
5-4-187/3 & 4/4 M. G. Road
Secunderabad - 500 003
Tel. : 91-40-27536704/05
Fax : 91-40-27536705
E-mail : eepchyd@airtelmail.in; eepcindiahyd@gmail.com



Application Form
India Pavilion at EMAQH 2011
Buenos Aires, Argentina
(25 - 30 March, 2011)

| | | | | |
|---|---|--|--|------------------|
| Name of the Company | : | | | |
| Postal Address | : | | | |
| Phone (with area code) | : | | | |
| Fax (with area code) | : | | | |
| E-mail | : | | | |
| Website | : | | | |
| Total Space required | : | | | |
| Amount with DD/at par Cheque No. & date | : | | | |
| Name & Designation of the Chief Executive | : | | | |
| Name & Designation of the Participant | : | | | |
| Participant's Passport No. & Date of Issue | : | | | |
| Type of Units | : | SSI <input type="checkbox"/> | Non-SSI <input type="checkbox"/> | |
| Status | : | <input type="checkbox"/> Manufacturer/Exporter | <input type="checkbox"/> Merchant Exporter | |
| | | <input type="checkbox"/> Export House | | |
| Total Annual Export (in US\$) | : | <u>2007-2008</u> | <u>2008-2009</u> | <u>2009-2010</u> |
| Total Export to Argentina (in US\$) | : | <u>2007-2008</u> | <u>2008-2009</u> | <u>2009-2010</u> |
| Foreign Collaboration, if any | : | | | |
| Products Manufactured/Exported | : | | | |
| Target Industry | : | | | |
| Countries of Export | : | | | |
| Accreditation to International Standards (like ISO, QS, etc.) | : | | | |
| Nature of Display | : | Display of Samples | <input type="checkbox"/> | |
| | | Display of Posters | <input type="checkbox"/> | |

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Please send us this Form duly completed and signed along with your participation fees by Demand Draft/Cheque and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :



Invites Participation in “India Show” in Turkey

(3 – 6 February 2011)

Coincides with

World of Industry Fair (WIN Part 1)

(Metalworking, Welding, Surface Treatment, Materials Handling & Allied Services Fair)

at

**Hall No. 9 & 8, Tüyap Fair Convention and Congress Center
Istanbul, Turkey**

While announcing the New Foreign Trade Policy for the period 2009-2014 on August 27, 2009, the Union Commerce & Industry Minister, Shri Anand Sharma had observed that “the Government seeks to promote Brand India through at least six ‘Made in India’ shows to be organized across the world every year”. Accordingly, the “India Show” in Turkey will be organized by EEPC India with support from Ministry of Commerce & Industry, Government of India. The main objective of the “India Show” is to promote India’s Image and provide a platform to Indian Exporters to showcase their strengths and capabilities in an emerging market and developing country like Turkey. The Show also enables us to get closer to fast-growing markets in Eurasia and the Middle East. It will be our endeavor to highlight India as “Technology Hub” for Manufacturing Industry with equal participation from Small, Medium & Large industries.

“India Show” is synchronized with the largest and most famous industrial exhibition WIN 2011 (World of Industry – Part 1) organized by Hannover Messe. India has been dedicated as “Partner Country” in the exhibition. Around 200 Indian companies are participating at the “India Show” and there is large opportunity for partnership development, networking and exploring business linkages for your product. In 2010, there were 524 exhibitors and 165 co-exhibitors including direct exhibitor from 20 countries and 44,057 professional visitors from 65 countries.

Various economic forecast reports have predicted Turkey will become the fastest-growing country in 2011 with a target import of 168 billion USD.

The event brings together the most varied and complete exhibit from areas like metal working, welding, surface treatment and materials handling. This show is covered under the following concurrent shows:

- (i) **Metal Working** (16th Machine Components and Metal Working Fair - Machine production and metal processing technologies fair);
- (ii) **Welding** – (11th Joining, Welding and Cutting Technologies Fair);
- (iii) **Surface Treatment** (5th Surface Processing Technologies Fair);
- (iv) **Materials Handling** (10th Materials Handling & Logistics Fair-Transportation, Storage, Stacking and Logistics Fair).

Turkey: Gateway to Europe and Asia

- Turkey lies at the crossroads of the two continents and is a country of significant geostrategic importance
- 17th largest economy in the world in terms of GDP (PPP)
- Engineering is the most important sector in the Turkish economy
- Turkey is the 6th largest producer of automobiles in Europe and the 15th largest in the world
- Turkey imported USD 54 billion worth of engineering goods in 2009, of which USD 379 million were sourced from India



- Turkey has a liberalized economic policy and has a number of PTA/FTA arrangements including the custom union arrangement with the European Union
- Turkey also seeks membership of the European Union which is central to its foreign policy
- Major industrial houses and numerous multinational companies functioning in Turkey
- Significant economic activities: Textiles & garments, construction, tourism, leather, food processing, automobile, mining, agriculture etc.
- India – Turkey Bilateral Trade – The bilateral trade between the countries stood at USD 3.13 billion in 2009-10 from USD 0.6 billion in the year 2003-04. Bilateral Trade is targeted to reach USD 5 billion by 2012 and USD 10 billion dollars in the next 10 years.
- More than 60 Indian companies have registered businesses in Turkey in the form of joint ventures, trade and representative offices. Many Indian companies are also engaged in trading activities at Turkey.

Organisation for Economic Co-operation and Development's (OECD) economic forecast report has predicted that Turkey will become the fastest-growing country in 2011

| Indicators | 2010 | Targets 2011 |
|-------------------------------------|-------|-----------------|
| Real GDP Growth (%) | 3.5 | 4.0 |
| GDP (billions of US\$) | 641 | 669 |
| GDP per Capita (US\$) | 8821 | 9096 |
| Exports (billions of US\$) | 107.5 | 118.0 |
| Imports (billions of US\$) | 153.0 | 168.0 |
| Tourism revenues (billions of US\$) | 22.5 | 23.5 |

More information on Turkey can be obtained at <http://en.wikipedia.org/wiki/Turkey> and <http://www.invest.gov.tr/en-US/Pages/Home.aspx>.

Why choose Istanbul

- Istanbul is the largest city in Turkey and the 5th largest city in the world.
- It is the second largest metropolitan area in Europe by population.
- It is a strategic city due to its location as a junction of international land, air and sea trade routes
- It extends both on the European (Thrace) and on the Asian (Anatolia) sides of the Bosphorus, and is thereby the only metropolis in the world that is situated on two continents
- Istanbul is a designated alpha world city
- Istanbul's Ataturk International Airport is the main airport of the city and one of the largest international hubs in Europe
- Istanbul considered largest Industrial Centre of Turkey generating 55% of Turkey's trade and 45% of the country's wholesale trade, and generates 21.2% of Turkey's gross national product.

Focus Products

- Automobiles and auto components
- Automotive services & repairs
- Renewable energy – wind and solar
- Engines, turbine & parts
- Generators and motors
- Power plant and equipment
- Electrical and electronic
- Transmission and distribution
- Hand tools and power tools



- Casting and forging
- Mould and dies
- Pumps and valves
- Tube and pipe
- Wire and cables
- Fasteners
- Agricultural, forestry machinery & parts
- Instrumentation & automation systems
- Metal cutting
- Metal forming
- Precision tools, tool and mould making
- Parts, components, accessories and services
- Welding and cutting machinery and equipment
- Welding automation systems
- Welding and filling materials
- Welding services
- Surface cleaning and pre-treatment equipment
- Paint and plastics coating systems
- Galvanization systems
- Special surface coating technologies
- Paint, varnish and coating materials
- Surface technology services
- Cranes and transport systems
- Warehousing and storage systems
- Packaging, commissioning and weighing systems
- Complete and turnkey materials handling systems
- Logistics, intralogistics and software systems
- Materials handling and logistics services
- Transportation
- Engineering Consultancy/Specialized Technical Institutes/Research & Development institutes/Public Sector Undertakings/Trade Associations/Professional Bodies/Specialized Financial Institutions

Details of the Show

Venue : Hall No. 9 & 8
Tüyap Fair Convention and Congress Center
Istanbul, Turkey

Date : 3 – 6 February 2011 (4 days)

Display Booth

The in-built booth of minimum 9 sq. mtr. shall contain –

- 1 Podium
- 1 Table
- 2 Chairs
- 2 Spot lights
- 1 Electrical socket
- 1 Waste basket
- Carpet
- Fascia

For additional furniture and other requirements, prior intimation has to be made to the EEPC India against payment.

Larger booths in multiple of 3 sq. mtr. are also available.



Participation Charges

| | |
|---|--|
| 9 sq. mtr. (one side open) booth (Built up booth) | : •120 per sq. mtr. or Indian Rs. 8,000/- per sq. mtr. + Rs. 824/- per sq. mtr. as Service Tax. |
| 12 sq. mtr. & above (one side open) booth (Built up booth) | : •115 per sq. mtr. or Indian Rs. 7,500/- per sq. mtr. + Rs. 773/- per sq. mtr. as Service Tax. |

[10% extra for two sides open booth (subject to availability)]

| | |
|-------------------------------------|---|
| Bare space (Minimum 36 sq. mtr.) | : •90 per sq. mtr. or Indian Rs. 6,000/- per sq. mtr. + Rs. 618/- per sq. mtr. as Service Tax. |
|-------------------------------------|---|

If participants make payments in Euro currency, then Service Tax is not applicable.

Due to limited availability of corner booths, allocation will be done on first-come, first-served basis subject to receiving full payment.

Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring "EEPC INDIA" along with the duly filled-up Registration Form
- OR
- ❖ Swift Transfer in Euro **(to add Euro 40 per remittance to offset bank charges etc.)** as per following details :

| | |
|---------------------|---|
| Name of the Bank | : HDFC BANK LTD |
| Address of the Bank | : Central Plaza, 2/6 Sarat Bose Road Kolkata - 700 020 |
| Branch Code | : 0014 |
| Account Number | : 00142680000056 |
| Beneficiary Name | : EEPC INDIA |
| SWIFT Code | : HDFCINBBCAL |

THROUGH :

JP MORGAN CHASE BANK, FRANKFURT, GERMANY
A/c. No. 623-16-02308
SWIFT Code – CHASDEFX
IBAN No : DE26501108006231602308

Payment & Cancellation

Full payment should be made along with **Registration Form**, duly filled in latest by **15th December, 2010**. The payment should be made by way of **Demand Draft** drawn in favour of "**EEPC India**".

Booking of space will be considered only after receiving 100% payment. 50% cancellation charges applicable if reservation is cancelled before **22nd December, 2010**. Any cancellation after this date would result in 100% forfeiture. Acceptance of application and allocation of space will be at the sole discretion of the EEPC India.

Selection Criteria

Final selection of the participants will be done by a Committee based on the criteria such as Accreditation to the International Standards (like ISO, QS, etc.), foreign collaboration, annual exports etc.

Shipment of Exhibits

In order to facilitate shipment of exhibits, EEPC India will appoint a Shipping Agent. However, the participants are free to choose their own shipping agents.

Travel and Hotel Accommodation

EEPC India will assist participants in locating suitable airlines and hotels at Istanbul, Turkey at negotiated rates through accredited Travel Agents. However, participants are free to make their own travel/hotel arrangements.



Visa

EEPC India will issue recommendation letters in favour of the representatives of the participating Indian companies in "India Show" for issuance of visa. However, EEPC India will not give any guarantee to this effect, as this is the sole discretion of the Embassy of Turkey in India.

EEPC India will recommend for issuance of visas for a maximum number of two participants for each 9 sq. mtr. booth.

Benefit of the member-exporters

EEPC India is organizing the "India Show" in Turkey under the MAI Scheme of Ministry of Commerce & Industry, Government of India. Therefore no MDA grant would be available. The rates mentioned above are subsidized as per MAI Scheme of Government of India.

Submission of Application

Interested firms may please send their Registration Forms (enclosed) duly filled in and signed, along with the payment latest by **15th December, 2010** to any of the following offices in the respective regions :

R. Maitra

Executive Director

EEPC INDIA

Vandhna, 4th Floor

11, Tolstoy Marg

New Delhi – 110 001

Tel. : 91-11-23711124/23711125

Fax : 91-11-23310920

E-mail : eepecto@eepc.gov.in

Website : www.eepecindia.org

Rajat Srivastava

Regional Director

EEPC INDIA

Centre 1, 12th Floor

World Trade Centre, Cuffe Parade

Mumbai – 400 005

Tel. : 91-22-42125555

Fax : 91-22-42125556, 22180119

E-mail : rd.eepcmum@vsnl.net

eepcmum@vsnl.com

eepcmum@mtnl.net.in

Ms. Anima Pandey

Regional Director

EEPC INDIA

Vanijya Bhavan, 2nd Floor

International Trade Facilitation Centre

1/1, Wood Street

Kolkata – 700 016

Tel. : 91-33-22890673/74

Fax : 91-33-22890687

E-mail : eepecrokol@vsnl.net

Bhaskar Sarkar

Addl. Executive Director & Secretary

EEPC INDIA

Vanijya Bhavan, 1st Floor

International Trade Facilitation Centre

1/1, Wood Street

Kolkata – 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepec@eepecindia.org

A. A. Kazmi

Regional Director

EEPC INDIA

4A, 'Vandhna', 4th Floor

11, Tolstoy Marg

New Delhi – 110 001

Tel. : 91-11-23314171/74

Fax : 91-11-23317795

E-mail : info@eepecrodel.org

mail@eepecrodel.org

M. Ganesan

Regional Director

EEPC INDIA

Greems Dugar, 3rd Floor

149, Greems Road

Chennai – 600 006

Tel. : 91-44-28295501/28295502

Fax : 91-44-28290495

E-mail : eepecchennai@airtelmail.in



Registration Form
India Show in Turkey
(3 - 6 February, 2011)

| | | | |
|---|--------|--|--|
| Name of the Company | : | | |
| Postal Address | : | | |
| Phone (with area code) | : | | |
| Fax (with area code) | : | | |
| E-mail | : | | |
| Website | : | | |
| Total Space required (Minimum 9 sq. mtr.) | Area : | sq. mtr. | |
| Booth type | : | <input type="checkbox"/> One side open | <input type="checkbox"/> Two sides open |
| Fascia name to be displayed | : | | |
| Amount with DD/Cheque No. & date | : | | |
| Name & Designation of the MD / CM | : | | |
| Name & Designation of the Participant | : | | |
| Mobile No. | : | | |
| Passport No. | : | | |
| Place of Issue | : | | |
| Date of Issue & Valid up to | : | | |
| Status | : | <input type="checkbox"/> Manufacturer/Exporter | <input type="checkbox"/> Merchant Exporter |
| | | <input type="checkbox"/> Export House | |
| Total Annual Export (in Million US\$) | : | <u>2007-2008</u> | <u>2008-2009</u> <u>2009-2010</u> |
| Total Export to EU countries (in Million US\$) | : | <u>2007-2008</u> | <u>2008-2009</u> <u>2009-2010</u> |
| Foreign Collaboration, if any | : | | |
| Products Manufactured/Exported | : | | |
| Countries of Export | : | | |
| Accreditation to International Standards (like ISO, QS, etc.) | : | | |
| Nature of Display | : | Display of Samples | <input type="checkbox"/> |
| | | Display of Posters | <input type="checkbox"/> |

1. Please use separate sheet to furnish details of your company (within 80 words) for the Exhibitors' Profile.
2. Please send us this Form duly completed and signed along with your participation fees by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :



Catalogue Show
at
Asia Pharma Expo 2011, Dhaka, Bangladesh
Bangabandhu International Conference Centre, Dhaka, Bangladesh
(24 - 26 February, 2011)

EEPC INDIA is organizing an India Pavilion at Asia Pharma Expo 2011, Dhaka, Bangladesh which would provide an excellent opportunity for establishing business relationships with customers from all over the world. The Pharma Industry in Bangladesh is paying the second largest revenue to the Government's exchequer.

Received encouraging response.

May still have presence in the Exhibition.

Display your Company Catalogues through EEPC India Information Booth

EEPC INDIA will do the rest.

What you need to do?

Send your catalogues (Maximum 15 Nos. not exceeding 2 Kgs.) at the following address with a payment of **Rs. 5,000/-** only by way of Cheque/Demand Draft in favour of "**EEPC INDIA**". This is a brilliant opportunity for the penetration into vibrant Bangladesh as well as South Asian market for establishing "**Made in India**" brand.

D. J. Moulick

Executive Officer

EEPC INDIA

International Trade Facilitation Centre

Vanijya Bhavan (2nd Floor)

1/1, Wood Street

Kolkata-700016

Tel. : 91-33-2289 0673/74

Fax : 91-33-2289 0687

E-mail : eepcrokol@vsnl.net

djmoulick@eepcindia.net, djmoulick@gmail.com

Visit : www.eepcindia.org

The cheque along with 15 copies of catalogues must reach EEPC INDIA at the above mentioned address **latest by 17th January, 2011.**



CATALOGUE SHOW
at
India Pavilion at Arab Plast 2011, Dubai, UAE
(8 - 11 January, 2011)

EEPC INDIA is organizing an India Pavilion at Arab Plast 2011, Dubai, UAE which would provide an excellent opportunity for establishing business relationships with customers from all over the world.

All booths booked.

May still have presence in the Exhibition

Display your company Catalogues through EEPC India Information Booth. Enquiries generated during the fair will be forwarded to you instantly.

EEPC will do the rest.

What you need to do?

Send your Catalogues (Maximum 15 Nos., not exceeding 2 kgs) at the below address and payment of ₹ 5,000 by way of Cheque/Demand Draft drawn in favour of "EEPC INDIA" at the below mentioned address.

Send your catalogues and payment at the following addresses:

| Send your Catalogues at the below address | Send your payment at the below address |
|--|---|
| <p>Ms. Dorcas Daguno <i>Exhibition Coordinator</i> Al Fajer Information & Services P.O. Box 11183 Dubai, United Arab Emirates Tel. : +9714 340 6888/7743 (D) Mob : + 971 50 5515771 Fax : +9714 340 3608 E-mail : jeen@alfajer.net; dorcas@alfajer.net</p> | <p>Mr. Rajat Srivastava <i>Regional Director</i> EEPC INDIA Centre 1 (12th Floor) World Trade Centre, Cuffe Parade Mumbai - 400 005 Tel. : 91-22-42125555 Fax : 91-22-42125556/22180119 E-mail : eepcmum@mtnl.net.in; eepcmum@vsnl.com</p> |

Please Note: Please mention your Hall No. and Stall No. on the box.

The Cheque/DD and 15 copies of Catalogues must reach at the above mentioned addresses **latest by 15th December, 2010.**

Overseas Market Information**Austria****Austrian construction giant STRABAG is granted deal in Poland**

Three subsidiaries of the Austrian construction giant Strabag have been granted a deal for the construction of a bridge in Poland. The deal value amounts EUR139mil, which includes access roads as well as a pedestrian and cyclist's lines.

STRABAG has also been assigned to begin one of Austria's biggest infrastructure projects. The Vienna-based market leader is contracted to build both sections of the Koralm tunnel. The 32.5km-long railway tunnel will connect the Carinthian capital of Klagenfurt and Graz in Styria from 2022. Strabag plans to finish its part of the construction by 2018. Around EUR1.8bil have already been invested in the project. Total investments are expected to be EUR5.2bil.

Contact details of STRABAG :

STRABAG AG
Donau-City-Straße 9
1220 Vienna
Austria
Tel. : +43 (0) 1 22 42 20
Fax : +43 (0) 1 22 42 22 226
Website : www.strabag.at

India-Austria Bilateral Trade

On a month-to-month comparison, India's exports to Austria have risen by 16% while imports from Austria have risen by 11%.

31.17% of India's Exports to Austria consist of Articles of Apparel & Clothing Accessories and Footwear. Machinery and Transport Equipment makes up the second largest portion of exports to Austria, accounting for 26.5% of total exports, of which 44.7% consist of Road Vehicles and 27.6% consist of Electrical Machinery. Textile Yarns & Fabrics and Medicinal and Pharmaceutical Products account for approximately 7.5% of total exports each.

India's imports from Austria are mainly consisted of Machinery and Transport Equipment with 49.2% of total imports. Another 17.59% of imports consist of Iron and Steel and Non-metallic mineral manufacture. Chemicals and related products account for approximately 11.48% of total imports, 47.32% of which consist of Organic Chemicals.

While the imports of machinery from Austria consists of an even variety of types of equipment, the machinery exports from India to Austria show a highlight in the exports of road vehicles, which has experienced a January-August growth of 10.7% in comparison to the same period last year.

In conclusion, the India-Austria bilateral trade does not show any anomaly. The results are in line with the trend.

(Source : Embassy of India, Vienna)

Tender Information**Azerbaijan****(EEPC Ref. No. DB-616)**

Project : Health Sector Reform Project
Credit No. 4210-AZ; Project ID No. P094220

Notice No. : **WB5044-788/10**

Issued by : Kamran Rzayev, Acting Director
Health Sector Reform Project
Project Implementation Unit
Ministry of Health
AZ1122, 96, H. Zardabi
Baku, Azerbaijan
Tel. : +994-12-431-1968
Fax : +994-12-431-1937
E-mail : office@hsrp.az

Contract No.: **HSRP/G/ICB/8.05**

For : Supply and Installation of Medical Equipment into two New Hospital Buildings in Sheki and Agdash :

- **Lot 1** : Operating Theatres, Intensive Care Facilities and Bed Head Services
- **Lot 2** : Medical gas system
- **Lot 3** : Laboratory
- **Lot 4** : Mortuary
- **Lot 5** : Diagnostics equipment
- **Lot 6** : Sterile services
- **Lot 7** : Communications system
- **Lot 8** : Central kitchen

Tender cost : Non-refundable fee of AZN200.00 or USD250.00.

Bid security : - Lot 1 AZN 20,000 or an equivalent amount in a freely convertible currency.
- Lot 2 AZN 20,000 or an equivalent amount in a freely convertible currency.
- Lot 3 AZN 20,000 or an equivalent amount in a freely convertible currency.
- Lot 4 AZN 20,000 or an equivalent amount in a freely convertible currency.
- Lot 5 AZN 20,000 or an equivalent amount in a freely convertible currency.
- Lot 6 AZN 20,000 or an equivalent amount in a freely convertible currency.
- Lot 7 AZN 20,000 or an equivalent amount in a freely convertible currency.
- Lot 8 AZN 20,000 or an equivalent amount in a freely convertible currency.

Bid deadline : **03.01.2011**

Bangladesh**(EEPC Ref. No. DB-617)**

Project : Health, Nutrition and Population Sector Programme (HNPS)
Credit No. 4052-BD, Project ID No. P074841
Credit from IDA

Notice No. : **WB4926-788/10**

Issued by : Brig. Gen. Md. Abdur Rab Miah
Director (Stores & Supplies) and Line Director
(Procurement, Logistics and Supplies Management)
DGHS, CMSD
30, Shaheed Tajuddin Ahmed Sharani, Tejgaon
Dhaka-1208, Bangladesh
Tel. : (880-2) 811-5479
Fax : (880-2) 912-6547
E-mail : cmsdstore@dhaka.net

Contract No.: **G-961**

For : Procurement of "CT Scan Machine".

Tender cost : Non-refundable fee of BDT 1,000.00 (Bangladesh Taka One thousand) or US\$ 20.00.

Bid security : BDT 13,40,580.00 or US\$ 19,261.00 or equivalent amount in freely convertible currency.

Bid deadline : **08.12.2010**

Pakistan

(EEPC Ref. No. DB-618)

Project : Power Distribution Enhancement Investment Program
Loan No. 2438-PAK
Loan from ADB

Notice No. : **ADB280-788/10**

Issued by : Gujranwala Electric Power Company Limited (GEPCO)
565-A Model Town, G.T Road
Gujranwala, Pakistan
Attn. : Chief Engineer (Development)
Tel. : (92-55) 920-0836, 920-0519/26
E-mail : cedevgepco@gmail.com

Contract No.: **ADB-GEPCO-01-N-2010 (ICB)**

For : Procurement of Power Transformers :
- **Lot 1** : 132/11.5KV, 31.5/40MVA Power Transformer; Quantity : 1
- **Lot 2** : 132/11.5KV, 20/26MVA Power Transformer; Quantity : 2

Tender cost : Non-refundable fee of Rs. 5,000 or US\$ 60 + US\$ 50 (courier charges).

Bid security : - Lot 1: US\$ 0.012093 million or PKR 1.04 million
- Lot 2: US\$ 0.017675 million or PKR 1.52 million

Bid deadline : **27.12.2010**

Pakistan

(EEPC Ref. No. DB-619)

Project : Electricity Distribution & Transmission Improvement Project
Loan No. 7565-PK / Credit No.4463-PK & Credit No. 4464-PK, Project Id: P095982
Loan from IBRD

Notice No. : **WB4955-788/10**

Issued by : Office of Chief Executive Officer
Islamabad Electric supply Company, (IESCO)
40, Sector G-7/4
Islamabad, Pakistan
Attn. : Chief Engineer (Development)
Tel. : 92 51 9235001
Fax : 92 51 9252978, 92 51 9252927
E-mail : iescopmu@hotmail.com

IFB No. : **IESCO/PMU/ICB-21-A**

For : Procurement of Cables, 11kv D-Fuse Fitting, Fuses and 11kv Automatic Sectionalizer :

Lot No. 1 :

- Item No. 1 : Cable 500MCM, Unit : Km, Quantity : 4.52
- Item No. 2 : Cable PVC 37/.083 4-Core, Unit : Km, Quantity : 0.6
- Item No. 3 : Cable PVC 37/.083 S-Core, Unit : Km, Quantity : 3.72
- Item No. 4 : Cable PVC 19/.083 4-Core, Unit : Km, Quantity : 5.5
- Item No. 5 : Cable PVC 19/.052 4-Core, Unit : Km, Quantity : 1.8
- Item No. 6 : Cable 4/0 AWG 3-Core, Unit : Km, Quantity : 0.4
- Item No. 7 : Cable 2/0 AWG 3-Core, Unit : Km, Quantity : 0.52
- Item No. 8 : Cable 2/0 AWG S-Core, Unit : Km, Quantity : 2.25

Lot No. 2 :

- Item No. 1 : 11 KV D-Fuse Fitting, Unit : No., Quantity : 2505
- Item No. 2 : Fuses 3-K, Unit : No., Quantity : 906
- Item No. 3 : Fuses 5-K, Unit : No., Quantity : 847
- Item o. 4 : Fuses 10-K, Unit : No., Quantity : 1241
- Item No. 5 : Fuses 15-K, Unit : No., Quantity : 1100

Lot No. 3 :

- Item No. 1 : 11 KV Automatic Sectionalizer, Unit: No., Quantity : 40

Tender cost : Non refundable fee of Rs 4,000 or in US\$ 50 + US\$ 60 (courier charges).

Bid security : - Lot 1 : Pak Rs. 165,000 or an equivalent amount in a freely convertible currency.
- Lot 2 : Pak Rs. 112,000 or an equivalent amount in a freely convertible currency.
- Lot 3 : Pak Rs. 160,000 or an equivalent amount in a freely convertible currency.

Bid deadline : **29.12.2010**

Philippines

(EEPC Ref. No. DB-620)

Project : Participatory Irrigation Development Project
Loan No. 7709-PH; Project ID No. P088926
Loan from IBRD

Notice No. : **WB4970-788/10**

Issued by : Office of the BAC Secretariat
Design and Specifications Division
4th Floor, NIA Building "A", EDSA
Quezon City, Philippines
Tel. : (632)929-6071
Fax : (632)928-9343
E-mail : boden010296@yahoo.com

Contract No.: **PIDPI-S-3**

For : Supply and Delivery of Various Equipment, as follow (with quantities indicated) :

- **Item No. 1** : Hydraulic Excavator, Crawler Mounted 0.80 cu.m. (min) bucket cap. (8 units)
- **Item No. 2** : Hydraulic Excavator, Crawler Mounted 0.40 cu.m. (min.) bucket cap. (5 units)
- **Item No. 3** : Hydraulic Excavator, Wheel Type 0.40 cu.m. (min.) bucket cap. (1 unit)
- **Item No. 4** : Truck Tractor, 6x4 with 25 Tons Low Bed Trailer (1 unit)

Tender cost : Non-refundable fee of Ten Thousand (10,000.00) Pesos per item {plus postal charge of P3,000.00 (inland) or P10,000.00 (overseas)} or the equivalent amount in freely convertible currency.

Bid security : 5% of the total amount of bid or an equivalent amount in a freely convertible currency.

Bid deadline : **12.01.2011**

(Source : UN Development Business Website)

Trade Enquiries**West Indies**

(Source : EEPC INDIA Chicago Office)

M/s. SolutionOne Technologies Limited, 91 Seukeran Street, Les Efforts West, San Fernando, Trinidad, West Indies, (Attn.: Ms. Pamela Toondarsingh, Director – Administration) Tel. : 868-657-1396, Fax : 868-653-6911, Mobile : 868-290-7232, E-mail : marie.haniff@s1tech.org, Website : www.solutiononetech.org is interested in representing 2 or 3 manufacturers from India related to the energy industry, i.e. companies that deal with pumping units, casing, tubing, etc.

Members interested may endorse a copy of their introduction to Darcel Subran, Marketing Assistant, High Commission of India, #6 Victoria Avenue, Port of Spain, Tel. : 1-868-627-7480 ext. 28, Fax : 1-868-627-6985, E-mail : hcicom@tstt.net.tt under intimation to EEPC India Chicago Office.

Public Notice**Notification No. 118/2010-Customs**

Dated 18th November, 2010

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Notification No. 118/2010-Customs, dated 18th November, 2010** regarding **Seeks to amendment Notification No. 81/2005-Customs, dated 08.09.2005 so as to waive the condition relating to PPA to power projects promoted by State Electricity Boards/Corporations notified as State Transmission Utility and Licensee.** The above Customs Notification has already been hosted in our **Website (<http://www.eepcindia.org/circulars/customs/CUS-NT-118-2010.pdf>)** for information of our Members.

Notification No. 34/2010-Central Excise

Dated 18th November, 2010

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Notification No. 34/2010-Central Excise dated 18th November, 2010** regarding **Seeks to amendment Notification No. 33/2005-Central Excise, dated 08.09.2005 so as to waive the condition relating to PPA to power projects promoted by State Electricity Boards/Corporations notified as State Transmission Utility and Licensee.** The above Central Excise Notification has already been hosted in our **Website (<http://www.eepcindia.org/circulars/excise/EXC-NT-34-2010.pdf>)** for information of our Members.

Export Finance**RBI/2010-11/278**
A.P. (DIR Series) Circular No. 16

Dated 16th November, 2010

The Reserve Bank of India, Mumbai has issued **A. P. (DIR Series) Circular No. 16 dated 16th October, 2010** regarding **Reporting Mechanism – Data of Authorised Dealer Category-I Branches**. The above Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/rbi/RBI-CR-16-10-11.pdf>)** for information of our Members.

RBI/2010-11/281
A.P. (DIR Series) Circular No. 17

Dated 16th November, 2010

The Reserve Bank of India, Mumbai has issued **A. P. (DIR Series) Circular No. 17 dated 16th October, 2010** regarding **Processing and Settlement of Export related receipts facilitated by Online Payment Gateways**. The above Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/rbi/RBI-CR-17-10-11.pdf>)** for information of our Members.

Shipping Information

Ships in Ports Information

| <i>Name of the Vessel</i> | <i>Arrival</i> | <i>Berth</i> | <i>Sail</i> | <i>Cargo</i> | <i>Name of the Vessel</i> | <i>Arrival</i> | <i>Berth</i> | <i>Sail</i> | <i>Cargo</i> |
|--|----------------|--------------|-------------|--------------|--|----------------|--------------|-------------|--------------|
| CHENNAI (As on November 22, 2010) | | | | | JNPT (As on November 22, 2010) | | | | |
| Coastal Power | 19/11 | 19/11 | 23/11 | Supply | OOCL Kobe | — | 21/11 | 22/11 | Boxes |
| Conti Sydney | 22/11 | 22/11 | 23/11 | Boxes | CSAV Appennini | — | 21/11 | 22/11 | Boxes |
| E.r.canberra | 22/11 | 22/11 | 23/11 | Boxes | Maersk Kampala | — | 21/11 | 22/11 | Boxes |
| Faneromeni | 15/11 | 15/11 | 23/11 | R Sugar | Jakarta Express | — | 21/11 | 22/11 | Boxes |
| Four Mogami | 20/11 | 20/11 | 24/11 | S Coal | Hyundai Advance | — | 21/11 | 22/11 | Boxes |
| Gallant Wave | 20/11 | 20/11 | 22/11 | Boxes | Adventure | — | 21/11 | 22/11 | HSD |
| Hana | 20/11 | 20/11 | 26/11 | Scrap | Golden Brilliance | — | 21/11 | 23/11 | E Oil |
| Hoang Gia | 20/11 | 21/11 | 22/11 | P Cargo | Darya Shaan | — | 20/11 | 23/11 | Cement |
| Kobarid | 14/11 | 17/11 | 27/11 | S Coils | SCI New Delhi | 20/11 | 22/11 | — | Boxes |
| Lanka Mahapola | 19/11 | 21/11 | 24/11 | R Sugar | MSC Ayala | 21/10 | 22/11 | — | Boxes |
| Laptey Sea | 22/11 | 22/11 | 26/11 | FO | Northern Democrat | 21/11 | 22/11 | — | Boxes |
| Pacific Champ | 14/11 | 16/11 | 23/11 | DAP | STX Eastern | 18/11 | 22/11 | — | MOL (E) |
| Paguera | 17/11 | 17/11 | 23/11 | S Coal | KOCHI (As on November 22, 2010) | | | | |
| San Giorgio 1 | 17/4 | 17/4 | 22/11 | Logs | Coromondal Support VI | 0/11 | — | — | T Tug |
| Sci Prestige | 21/11 | 21/11 | 23/11 | Boxes | Kavaratti | 21/11 | — | — | Pass |
| Socol 6 | 13/11 | 15/11 | 22/11 | GB | Kitan | 20/11 | — | — | T Tug |
| Sun Glory | 14/11 | 17/11 | 28/11 | S plate | Dweep Setu | 18/11 | — | — | Pass |
| Sunrise Misen | 21/11 | 21/11 | 24/11 | P Coke | Cheriyapa Pani | 19/11 | — | — | Pass |
| Swaraj Dweep | 22/11 | 22/11 | 26/11 | Genl. | Amindivi | 20/11 | — | — | Pass |
| Tiger Bridge | 21/11 | 21/11 | 22/11 | Boxes | Tipu Sultan | 8/5 | — | — | Pass |
| Titan Glory | 20/11 | 20/11 | 24/11 | P Oil | Sagar Paschimi | 22/11 | — | — | R Vessel |
| White Diamond | 19/11 | 19/11 | 22/11 | T Coal | Lakshadweep Sea | 22/11 | — | — | Pass |
| HALDIA (As on November 15, 2010) | | | | | Jindal Kamakshi | 22/11 | — | — | Boxes |
| Arzana | 05/10 | — | — | Fert | Maersk Ronneby | 22/11 | — | — | Boxes |
| Forshang-1 | 25/10 | — | — | L Ore | Pratibha Neera | 21/11 | — | — | FO |
| Flag Alexandra | 03/11 | — | — | L Ore | Swarna Sindhu | 22/11 | — | — | Crude |
| Kaity-l | 03/11 | — | — | Ore | KOLKATA (As on November 15, 2010) | | | | |
| J. Spring | 09/11 | — | — | GC | Fraternity Wisdom | 12/11 | — | — | Logs |
| Global Aquarius | 10/11 | — | — | Ore | Melody | 22/10 | — | — | Mang.Ore |
| Pretty Lady | 10/11 | — | — | A/Coal | Lowland Petrasche | 09/11 | — | — | peas |
| Angel No. 2 | 11/11 | — | — | CPO | Kyaukpyu | 10/11 | — | — | Logs |
| Nord Spring | 11/11 | — | — | Ore | Nazish | 08/11 | — | — | GC |
| Maritime Dignity | 11/11 | — | — | C.Coal | Sail 36 | 12/11 | — | — | Logs |
| Atlant Svenja | 13/11 | — | — | GC | Blossom Pescadores | 13/11 | — | — | Logs |
| Star Asia | 14/11 | — | — | CPO | Gati-i | 12/11 | — | — | Logs |
| Belstar | 14/11 | — | — | Coal | | | | | |



| Name of the Vessel | Arrival | Berth | Sail | Cargo |
|--|---------|-------|-------|--------|
| MANGALORE (As on November 22, 2010) | | | | |
| Madina Ke Chand | 20/11 | 20/11 | 27/11 | Timber |
| Malathi | 21/11 | 21/11 | 22/11 | IOP |
| M.shubhatreya | 18/11 | 20/11 | 22/11 | LPG |
| Remi | 19/11 | 21/11 | 22/11 | Crude |
| Ocean Winter | 21/11 | 21/11 | 23/11 | Nap |
| Hellios Point Chieftain | 21/11 | 21/11 | 22/11 | SF Oil |
| Lepta Galaxy | 21/11 | 21/11 | 23/11 | Coal |
| Jogender Singh | 16/11 | W | — | Crude |
| St.nikolai | 18/11 | W | — | FO |
| Plateres | 21/11 | W | — | Crude |
| Atora | 22/11 | 22/11 | — | FO |

MUMBAI (As on November 22, 2010)

| | | | | |
|-----------------|---|-------|-------|---------|
| Marlene Green | — | 21/11 | 24/11 | Steel |
| Peter Roenna | — | 19/11 | 22/11 | P Cargo |
| Guru Prasad | — | 17/11 | 22/11 | Cement |
| Ocean Dominance | — | 21/11 | 22/11 | Steel |
| AF 250 | — | 18/11 | 22/11 | M Cargo |
| Asian Grace | — | 15/11 | 25/11 | R Phos |
| Lidian | — | 14/11 | 30/11 | Peas |
| Saudi Diriyah | — | 19/11 | 22/11 | Boxes |

PARADIP (As on November 22, 2010)

| | | | | |
|----------------|-------|-------|-------|---------|
| Rising Phoenix | 20/11 | 21/11 | 22/11 | SKO |
| Medi Imabari | 12/11 | 20/11 | 22/11 | I Ore |
| Good Pilgrims | 14/11 | 19/11 | 22/11 | I Ore |
| Siam Pearl | 10/11 | 17/11 | 22/11 | I Ore |
| Jasmin | 17/11 | 22/11 | 25/11 | I Ore |
| Eleni M | 4/11 | 21/11 | 25/11 | I Ore |
| Platinum Star | 29/10 | 20/11 | 22/11 | C Coal |
| GL Primera | 20/11 | 21/11 | 25/11 | L Coke |
| RBD Capri | 20/11 | 21/11 | 24/11 | R Phos |
| Magnum Force | 28/10 | 18/11 | 24/11 | NC Coal |

TUTICORIN (As on November 22, 2010)

| | | | | |
|------------------|-------|---|---|----------|
| Gateway Prestige | 20/11 | — | — | C Mat |
| Peace Traffic | 19/11 | — | — | L Stone |
| Tekeze | 21/11 | — | — | R Phos |
| Mp Panamax 4 | 18/11 | — | — | Coal |
| Vila Barge 4 | 19/11 | — | — | C.Mat |
| Tan Binh 10 | 20/11 | — | — | Logs |
| Fairchem Bogey | 19/11 | — | — | Sul Acid |
| Indira Gandhi | 21/11 | — | — | Boxes |
| New Sailing Star | 21/11 | — | — | Gypsum |
| Han Hui | 20/11 | — | — | Granite |

| Name of the Vessel | Arrival | Berth | Sail | Cargo |
|---------------------|---------|-------|------|--------|
| Tamil Kamaraj | 18/11 | — | — | T Coal |
| Good Light | 16/11 | — | — | T Coal |
| Nasico Lion | 20/11 | W | — | Logs |
| Waadhee Star | 13/11 | W | — | C Mat |
| Caravel Pride | 20/11 | W | — | Boxes |
| Rabindranath Tagore | 21/11 | W | — | Nap |
| Jindal Meenakshi | 21/11 | W | — | Boxes |

VISAKHAPATNAM (As on November 17, 2010)

| | | | | |
|---------------------|-------|---|---|-----------|
| Royal Breeze | 3/11 | — | — | I Ore |
| Mahavir Prasad | 10/11 | — | — | I Ore |
| Zagora | 8/11 | — | — | C Coal |
| Volme | 12/11 | — | — | L Stone |
| Rabindranath Tagore | 15/11 | — | — | HSD |
| Aerolite | 22/10 | — | — | SUL |
| Lavaux | 23/10 | — | — | Peas |
| Silky Ocean | 10/11 | — | — | MoP |
| Yon Phung Ho | 28/10 | — | — | A Nitrate |
| OXL Samurai | 11/11 | — | — | GC |
| DD Victory | 13/11 | — | — | Urea |
| Dimitris Apesaki | 11/11 | — | — | C Coal |
| KS Pioneer | 4/11 | — | — | I Ore |
| Lanka Mahapola | 8/11 | — | — | T Logs |
| Tamil Periyar | 9/11 | — | — | T Coal |
| Guo Shan | 11/10 | — | — | I Ore |
| Great Friendship | 13/11 | — | — | P Coke |
| Sea Brilliance | 20/10 | — | — | I Ore |
| Pratibha Neera | 8/11 | — | — | FO |
| Pratibha Tapi | 10/11 | — | — | HSD |

Key : (Cargo)bg-(Cargo)in bags; (Cargo)bk-(Cargo)in bula; A-Allotted; AD-Agents disposal; CB Oil-Carbon Black Oil; Agri pdts-Agricultural Products; Chem-Chemicals; Ch Ore-Chrome Ore; C Coal-Coking Coal; Boxes-Containers/TEUs; Dml-Demolition; FE CHR- Ferrous Chrome; Fo-Furnace Oil; GC-General Cargo; GB-Granite Blocks; GS-Granite Stone; HBI-Hard Briquetted Iron; H Coke-Hard Coke; HSD-High Speed Diesel; I Ore-Iron Core; IOC-Iron Ore Concentrate; IOP-Iron Ore Pellets; LAB-Linear Alkyl BenZene; L Amm-Liquid Ammonia; L Oil-Lube Oil; M ore-Manganese Ore; MoP-Muriate of Potash; Nap-Naphtha; NR-Not Ready; OA-Outer anchorage; P Oil-Palm Oil/Palmolein; P reels-Paper reels; PAX-Passengers; POL- Petroleum,Oil & Lubes; Ph Acid-Phosphoric Acid; PP-Poor Performance; DAP-Potash; Raw C-Raw Cashew; R Phos-Rock Phosphate; STM-Stearine Monomer; S Coils-Steel Coils; S Slabs-Steel Slabs; SKO-Superior Kerosene Oil; T Coal-Thermal Coal; T Logs-Timber Logs; V Oil-Vegetable Oil; Veh-Vehicles; VCM-Vinyl chloride monomer; W-Waiting; Wt.flr.bgs-Wheat flour Bags.

(Source : The Hindu Business Line)

Steel Prices : Ex-Mandi Gobindgarh : on immediate payment basis
Mandi Gobindgarh
Open Market Rates of Rerollables (November 06, 2010)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Tonne)

Ingots

| | |
|---|----------|
| Arc/Ind. Furnaces round quality (21x25) | 28,700/- |
| structural quality (28x30) | 28,500/- |
| Low carbon (12x16) | 29,100/- |
| Semi-low carbon (18x21) | 28,300/- |
| 5x6 girder quality (25x30) | 28,300/- |
| Runners/Risers | 25,900/- |
| Bones/Clean | 25,400/- |

Billets & Squares

| | |
|-----------------------------|----------|
| 50x50x63x63x65x65 mm MS | - |
| 75x75x80x80x90x90 mm MS | 33,900/- |
| 100x100 mm MS | 33,900/- |
| 125x125 mm MS | - |
| 100x100 mm Concast-Billets | 34,400/- |
| 100x100 Concast-SAIL DSP | 34,300/- |
| H.C. Billet SAIL 150x150 mm | - |
| H.C. Billets-Tisco 75x75 mm | - |

Blooms

| | |
|------------------------------|----------|
| Above 251 mm Bloom (HC) | 29,900/- |
| Above 251 mm Bloom (MS) | 29,900/- |
| Bloom 160x250 mm (DSP) | 29,900/- |
| 130/135/140 mm (Tisco) MS | - |
| 150x150 mm Concast (DSP) | 41,000/- |
| 150x150 mm MS (SAIL) | 41,000/- |
| Bloom Cut into pcs. (MS) | 32,000/- |
| Bloom Cut into pcs. (Medium) | 32,000/- |
| Bloom Cut into (Patra Pass) | 30,000/- |

Slabs

| | |
|---------------------------|----------|
| Durgapur Slabs 14"x3" | - |
| Durgapur Slabs | 28,300/- |
| Bokaro Slab Heavy | 28,500/- |
| Tata Concast Slab (Heavy) | 28,500/- |
| Skelp Tisco | - |

Rails

| | |
|--------------------------|----------|
| Untested Rail - 75 lbs. | 24,700/- |
| Untested Rail - 90 lbs. | 24,800/- |
| Untested Rail - 105 lbs. | 24,800/- |

| | |
|--------------------|----------|
| Rej. Wheel (Big) | 23,600/- |
| Rej. Wheel (Small) | 23,900/- |
| Cut Tyre (Big) | 24,600/- |
| Cut Tyre (Small) | 24,900/- |

Melting Scrap (F.O.R.)

| | |
|--------------------------|----------|
| Rolling Mill end (Fresh) | 23,700/- |
| Good Godown | 22,200/- |
| Godown Scrap | 20,300/- |
| Turning | 20,000/- |
| Tin Tapper | 19,900/- |
| Sponge Iron | 21,800/- |

Pig Iron (F.O.R.)

| | |
|--------------------|----------|
| Foundry Grade | 29,600/- |
| Steel Grade | 26,100/- |
| C.I. Turning | 20,600/- |
| Degi Scrap | 26,100/- |
| Deg Casting | 35,200/- |
| Ingot Moulds (Old) | 24,100/- |
| Ingot Moulds (New) | 35,200/- |
| Cut Ingot Moulds | 24,400/- |

Open Market Rates of Finished Goods (November 06, 2010)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Qntl.)

| | | | | | | | | |
|----------------------|--------|--------|--------|--------|--------|--------|----------|----------|
| M. S. Rounds | 4 mm | 5 mm | 6 mm | 8 mm | 10 mm | 12 mm | 16/20 mm | 22/25 mm |
| Mild | 3350/- | 3130/- | 2970/- | 2990/- | 3020/- | 3130/- | 3180/- | 3140/- |
| Zindi Pass (Drawing) | - | - | - | 3130/- | 3130/- | 3180/- | 3180/- | 3160/- |

Above rates of 6 mm rounds are of length up to 14' Above 18' = 2970/-

| | | | | | | | |
|---------------------|-------------|--------------|---------------|---------------|--------|--------|--------|
| Heavy Rounds | 28 to 53 mm | 63 to 100 mm | 110 to 125 mm | 140 to 150 mm | 165 mm | 180 mm | 200 mm |
| Mild | 3140/- | 3220/- | 3320/- | 3420/- | 3500/- | 3530/- | 3560/- |

| | | | | | | | | |
|----------------------|--------|--------|--------|--------|--------|--------|----------|----------|
| M. S. Squares | 4 mm | 5 mm | 6 mm | 8 mm | 10 mm | 12 mm | 16/20 mm | 22/25 mm |
| Mild | 3280/- | 3170/- | 2970/- | 2970/- | 2970/- | 3180/- | 3180/- | 3140/- |

| | | | | | | | | | | | | |
|---------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| M. S. Angles | 20 mm | 25 mm | 32 mm | 37 mm | 50 mm | 65 mm | 75 mm | 90 mm | 100 mm | 110 mm | 150 mm | 200 mm |
| 3 mm | 3250/- | 3200/- | 3200/- | 3200/- | 3220/- | 3240/- | - | - | - | - | - | - |
| 5 mm | - | 3160/- | 3150/- | 3140/- | 3130/- | 3150/- | 3150/- | 3180/- | 3180/- | - | - | - |
| 6 mm | - | 3160/- | 3150/- | 3140/- | 3130/- | 3150/- | 3150/- | 3180/- | 3180/- | - | - | - |
| 10 mm | - | - | - | - | - | - | - | - | - | 3260/- | - | - |
| 12 mm | - | - | - | - | - | - | - | - | - | - | 3660/- | - |
| 16 mm | - | - | - | - | - | - | - | - | - | - | - | 3860/- |

| | | | | | | | | |
|--------------------|--------|--------|--------|--------|--------|--------|--------|--------|
| M. S. Flats | 20 mm | 25 mm | 32 mm | 37 mm | 50 mm | 65 mm | 75 mm | 100 mm |
| 3 mm | 3060/- | 3070/- | 3080/- | 3090/- | 3120/- | 3390/- | 3340/- | 3320/- |
| 5 mm | 3050/- | 3190/- | 3190/- | 3140/- | 3140/- | 3140/- | 3140/- | 3150/- |
| 6 mm | 3050/- | 3190/- | 3190/- | 3140/- | 3140/- | 3140/- | 3140/- | 3150/- |
| 10 mm | - | - | 3190/- | 3140/- | 3140/- | 3140/- | 3140/- | 3150/- |
| 12/25 mm | - | - | 3190/- | 3140/- | 3140/- | 3140/- | 3140/- | 3150/- |
| 18/19 Gauge | 3330/- | 3330/- | 3340/- | 3360/- | 3360/- | 3400/- | 3350/- | 3350/- |

[Prices at other stockyards may vary]

[Source : Steel Town (Weekly), November 06, 2010]

Panel Meetings

IMPORTANT DECISIONS OF VARIOUS PANEL MEETINGS

Important Points Discussed at the Pumps – all types Panel Meeting held on 17th July, 2010

- The export target has been revised from Rs.2,100 Crores to Rs.1800 crores considering the downward trend in some of the global markets besides volatile situation in foreign exchange fluctuation;

Important Points Discussed at the Machine Tools Panel Meeting held on 27th August, 2010

- Members desired that EEPC India should contemplate on setting up a Warehousing facility in South East Asia (Singapore/Malaysia) and in Europe (Netherlands). Members of Machine Tools Panel are prepared to take up the responsibility to ensure the success of the warehouses.
- Member felt that EEPC India with the help of Commercial Attaches in various Indian Missions should do match making for Indian exporters for a tie up of any nature i.e. marketing, production etc. in their respective countries.

Important Points Discussed at the Mica and Other Mineral based Products Panel Meeting held on 15th September, 2010

- 3.5% Labour Welfare Cess : It was decided that this issue should be taken-up at the appropriate level through elected representative from Jharkhand State.
- Re-opening of closed mica mines in Jharkhand State: It was decided to take-up this issue with the Hon'ble Chief Minister of Jharkhand State.
- Study Paper of Indian Mica Industry: The Study Paper, written by Shri M L Rajgarhia, Convener of the Panel, had been unanimously approved and members requested to Shri Rajgarhia to forward this publication to various authorities.
- Panel Meeting : It was decided to organize next panel meeting at Giridih during 3rd/4th week of November, 2010.

Important Points Discussed at the Instruments- All Types Panel Meeting held on 17th September, 2010

Export Performance

- Export Performance of the panel products was reviewed and while analyzing the country-wise performance it was observed that only 20 countries contribute more than 75% of the total exports whereas our exports are to more than 200 countries. It was, therefore, suggested that panel members should try to increase their exports to other countries also. The matter was discussed in detail and it was decided that since the panel covers a large number of products they should be grouped in four or five major categories and have group-wise discussions to understand their problems to find viable solution by taking up the issues with the concerned department.

MDA & MAI Schemes

- It was decided that the Secretariat should circulate the salient features of the MDA & MAI schemes to panel members for their information and reference.

Promotional Activities

- It was decided that proposal for 2/3 specialized exhibitions in consultation with Resident Directors, Chicago and Singapore relevant to the panel members be included in the Calendar of activities of the Council for 2011-12.

Other Suggestions

- PTFE Resin which is raw material for manufacture of high temperature cable was not domestically available and while importing anti-dumping duty was imposed by the Government. It was decided that the member facing the problem should send a detailed representation to the Council for taking up with the Ministry of Commerce for finding a viable solution.
- The problems for delay in getting draw back claims were discussed. It was decided that instead of taking individual case the Secretariat should collect details of such pending cases from all members of the panel by issuing circular so that the matter could be taken up with the Department for early settlement.

- Suggestions for having panel meetings at different centres made by some of the members was discussed and agreed upon.
- It was suggested that the following countries should also be covered under the Focus Market Scheme of the Ministry of Commerce :
 - Bangladesh, Vietnam, Indonesia
 - Egypt, Nigeria, Kenya
 - Ukraine

Important Points Discussed at the Fabricated Steel Structure incl. Transmission Line Towers Panel Meeting held on 22nd September, 2010

- Introduction of GST : It was decided that the Council should insist Govt. that under no circumstances, State should be allowed to have any hand in dealing with GST matter and refund mechanism should remain with Centre only.
- Interest Rate on Re Export Credit: Since Interest Rate is very much above the LIBOR on Re Export Credit, the Govt. should arrange the banks' export lending to exporters both working capital and term loan at prevailing LIBOR. This arrangement is essential for exporters to remain competitive with other countries international players from the standpoint of interest cost of exportable products.
- FENCETECH '11 with DECKTECH '11 (Feb 8-11, 2011 in Las Vegas, USA) It was proposed to set-up India Pavilion at the above event subject on receipt of reasonable participations from panel members.
- Shipping Freight Charges : For shipments of export consignments to US. Exports from Kolkata/Haldia, freight charges, charged by foreign shipping companies are very high and this freight cost should be reduced by way of introducing more US/EU bound ships by SCI or providing subsidy on basic freight.
- Raw Materials Prices: To facilitate availability of steel raw materials for exporters at competitive prices, Govt. should direct all steel producers to sell their products directly to the manufacturer-exporters instead of through distributors.
- Technology Up-gradation Fund : Government should create a suitable corpus at low interest rate under TUF for the benefit of Indian engineering exporters.
- VAT Refund : Council should take-up the issue with the Govt. for arranging bank finance against pending VAT refund to save exporters from serious working capital crunch.
- Non-tariff Barriers : Council should approach the Government to take-up this issue at the proper level with the concerned countries as other-wise the exports are to suffer.
- Floor Prices: It was decided to seek justifications from panel members on utility/extension of Floor Prices beyond 31.12.2010.
- Study Paper : It was decided to prepare in house Study Paper on Indian Steel Structure Incl. Transmission Line Tower Industry.

OFFICE BEARERS OF EEPC INDIA

CHAIRMAN

Aman Chadha

Phone: Off : 91-22-40325600/40325678 (D)
Res: 91-22-23516865
Fax : 91-22-23854428/40325646
E-mail : chairman@eepcindia.org
aman@nikkobearings.com

VICE CHAIRMEN

Mahesh K. Desai

Phone: Off : 91-40-27617098/27615131
Res: 91-40-27765793
Fax : 91-40-27614376
E-mail : hyd1_meera@sancharnet.in

Anupam Shah

Phone: Off : 91-33-22872511, 22874447
Fax : Off : 91-33-22875104, 22870780
E-mail : nipha@niphaindia.com
anupam@niphaindia.com

REGIONAL CHAIRMEN

Eastern Region

B. N. Agarwal

Phone: Off : 91-33-24858750/51/52/53
Res: 91-33-24615916/5596
Fax : 91-33-24858749
E-mail : rba@rbagarwalla.com
bna@rbagarwalla.com

Northern Region

S. C. Ralhan

Phone: Off : 91-161-4690300 (30 lines)
Res: 91-161-2670129/2672542
Fax : 91-161-2671049/2676817
E-mail : sritool@comeconnect.com
scralhan@stitools.com

Southern Region

Ramesh Kumar Mutha

Phone: Off : 91-44-25323885/5057
91-44-43444620 (D)
Res: 91-44-42140999/4456
Fax : 91-44-26430087/89
E-mail : mutha@mmexports.com

Western Region

Nayan N. Shah

Phone: Off : 91-22-65702939/26763555
Res: 91-22-26207506
Fax : 91-22-28730291
E-mail : info@kewelectricals.com

EEPC INDIA OFFICES IN INDIA AND ABROAD

R. Maitra
Executive Director
EEPC INDIA
Vandhna (4th Floor), 11 Tolstoy Marg
New Delhi 110 001
Tel. : 91-11-23353353, 23711124/25
Fax : 91-11-23310920
E-mail : eepcto@eepc.gov.in
URL : www.eepecindia.org

HEAD OFFICE

B. Sarkar
Adl. Executive Director & Secretary
EEPC INDIA
Vanijya Bhavan (1st Floor)
International Trade Facilitation Centre
1/1 Wood Street
Kolkata 700 016
Tel. : 91-33-22890651/52
Fax : 91-33-22890654
E-mail : eepec@eepecindia.org
URL : www.eepecindia.org

TERRITORIAL DIVISION

EEPC INDIA
Vandhna (4th Floor)
11 Tolstoy Marg
New Delhi 110 001
Tel. : 91-11-23353353, 23711124/25
Fax : 91-11-23310920
E-mail : eepcto@eepc.gov.in

REGIONAL OFFICES

Chennai

M. Ganesan
Regional Director
EEPC INDIA
Greems Dugar (3rd Floor)
149 Greems Road
Chennai 600 006
Tel. : 91-44-28295501, 28295502
Fax : 91-44-28290495
E-mail : eepecchennai@airtelmail.in

Kolkata

Ms. Anima Pandey
Regional Director
EEPC INDIA
Vanijya Bhavan (2nd Floor)
International Trade Facilitation Centre
1/1, Wood Street
Kolkata 700 016
Tel. : 91-33-22890673/74
Fax : 91-33-22890687
E-mail : eepecrokol@vsnl.net

Mumbai

Rajat Srivastava
Regional Director
EEPC INDIA
Centre 1, 12th Floor
World Trade Centre
Cuffe Parade, Mumbai 400 005
Tel. : 91-22-42125555
Fax : 91-22-42125556/22180119
E-mail : eepecmum@mtnl.net.in
eepecmum@vsnl.com

New Delhi

A. A. Kazmi
Regional Director
EEPC INDIA
4A, Vandhna Building (4th Floor)
11, Tolstoy Marg
New Delhi 110 001
Tel. : 91-11-23314171/74
Fax : 91-11-23317795
E-mail : info@eepecrodel.org
mail@eepecrodel.org

SUB-REGIONAL OFFICES

Bangalore

C. H. Nadiger
Sr. Asst. Director
EEPC INDIA
Vinayaka Complex (2nd Floor)
44/45, Residency Road Cross
Bangalore 560 025
Tel. : 91-80-25581396/25588669
Fax : 91-80-25586914
E-mail : eepecsrob@vsnl.net

Hyderabad

J. V. Raja Gopal Rao
Asst. Director
EEPC INDIA
'Soham Mansion' (1st Floor)
No. 5-4-187/3 & 4/4, M. G. Road
Secunderabad 500 003
Tel. : 91-40-27536704
Telefax : 91-40-27536705
E-mail : eepecindiahyd@gmail.com
eepechyd@airtelmail.in

Jalandhar

Opinder Singh
Sr. Asst. Director
EEPC INDIA
Plot Comm. 1, Focal Point
Jalandhar 144 004
Tel. : 91-181-2602264
Fax : 91-181-2601124
E-mail : enggcorp_jld@dataone.in

FOREIGN OFFICES

Singapore

D. D. Roy, *Resident Director*
EEPC INDIA
No. 3, Shenton Way
#07-02 Shenton House
Singapore 068805
Tel. : 65-62279282/83
Fax : 65-62279284
E-mail : enexprco@singnet.com.sg

U.S.A.

Rana Roy, *Resident Director*
EEPC INDIA
411 Business Center Drive, Suite 103
Mount Prospect, Illinois 60070, USA
Tel. : 1-847-297-8500 (2 lines)
Fax : 1-847-297-8502
E-mail : eepecilusa2@yahoo.com
eepecilusa@gmail.com