



Country Profile - Turkey

(Continued from previous issue)

Government Measures to Motivate or Restrict FDI

Since 2003, investors are no longer obliged to acquire a minimum interest. Nevertheless, the government encourages investments in the form of Build Operate Transfer (BOT) (law no. 4283 of 16 July 1997). It favours investments in the High Tech, textiles, services (health, education, transport), telecommunications, shipbuilding, electronics and biotechnologies sectors. Export-oriented projects are also promoted. Decree no. 24 810 of 9 July 2002 defines public aid for investment.

Visa Information

Diplomatic passport holders are exempt from visa for their travels to Turkey up to 90 days. Ordinary, Special and Service passport holders are required to have visa to enter Turkey. Ordinary, Special and Service passport holders with a valid Schengen, UK or US visas may get their one month single entry visas at the Turkish border gates upon their arrival.

Business Hours

Banks are open from 8.30 am to 12 noon and from 1.30 pm to 5.30 pm Monday to Friday.

Public administrations: from 8.30 am to 12.30 pm and from 1.30 pm to 5.00 pm Monday to Friday.

Shops: from 9.00 am to 7.30 pm from Monday to Saturday and the few shopping malls from 10.00 am to 10.00 pm, 7/7.

In some Aegean and Mediterranean regions, public administrations and some establishments close in the afternoon during the summer season. These opening hours are fixed every year by the Provincial Governors.

Operating a Business in Turkey

Setting up a company

Legal business entities

Types of companies and capital (max/min)	Number of partners/shareholders and liability	Registration fees
The Limited Sirket is a limited liability company. 500 million TRY, fully paid up at its constitution	2 partners minimum. 50 maximum. Liability is limited to the amount of capital contributed.	Execution and Authentication of the documents: TRY 750; Signing of the declaration: TRY 30 ; Deposit of a percentage of capital to local authorities: 0.04% of the capital; Inscription in the Trade Registry : TRY 150 + additional charges; Certification of the commercial books: TRY 46.
The Anonim Sirket is a a Public limited company . 5 billion TRY, fully paid up at its constitution	5 partners minimum. Liability is limited to the amount of capital contributed.	Execution and Authentication of the documents: TRY 750; Signing of the declaration: TRY 30 ; Deposit of a percentage of capital to local authorities: 0.04% of the capital; Inscription in the Trade Registry : TRY 150 + additional charges; Certification of the commercial books: TRY 46.
General partnership A capital base must be set up, but no minimum amount is required.	2 partners minimum. The Liability which is on the partners is joint and indefinite	Authentication of the documents : TRY 750; Signing of the declaration : TRY 30 ; Deposit of a percentage of capital to local authorities : 0.04% of the capital; Inscription in the Trade Registry TRY 150 +: additional charges; Certification of the commercial books: TRY 46.



Types of companies and capital (max/min)	Number of partners/shareholders and liability	Registration fees
Individual company The notion of capital does not exist. The assets of the company are merged with those of the head of the company.	1 person The businessman is indefinitely liable for the professional debts on the whole of his assets.	Execution and Authentication of the documents: TRY 750; Signing of the declaration: TRY 30 ; Deposit of a percentage of capital to local authorities: 0.04% of the capital; Inscription in the Trade Registry : TRY 150 + additional charges; Certification of the commercial books: TRY 46.
General partnership (SCS) or joint-stock company (SCA) SCS : Contrary to joint-stock companies (SA, SAS, SCA), no minimum capital is required to constitute an SCS. The partners decide freely the amount of capital to be paid up at the constitution SCA : The same rules as for an SA.	The SCS - SCA is made up of two distinct categories of partners : the active partners and the silent partners. The silent partners are the shareholders of the company, and are only liable for debts according to the amount of capital they have contributed. The shares are registered. The silent partners' assembly follows the same rules as in a public limited company (SA). The active partners have the status of traders, and are appointed by the silent partners. They are indefinitely and jointly liable for debts on their own property.	Execution and Authentication of the documents: TRY 750; Signing of the declaration: TRY 30 ; Deposit of a percentage of capital to local authorities: 0.04% of the capital; Inscription in the Trade Registry : TRY 150 + additional charges; Certification of the commercial books: TRY 46.

Business Setup Procedures

The articles must be drawn up by notarial deed and approved by the Ministry of Industry and Commerce. The registration of the company must be carried out after the Ministry's approval at the Register of Commerce in the place where the company has its headquarters.

Reaching the Consumers

Consumer behaviour

Consumers are aware of quality. Products which have the "CE" label, accompanied by directions for use or certificates of guarantee, are appreciated for their guarantee of quality. When deciding to buy, the Turkish consumer finds out about conditions of payment. Young people are aware of advertising and like products close to those which suit western tastes. However, concerning foodstuffs, traditional Turkish products are unanimously approved.

Consumer profile and purchasing power

Since prosperity returned in 2002, Turkish consumers have been keen on new products coming from abroad, especially Asian products which are less expensive, and western products which have a luxurious, modern connotation. 81% of consumers plan their purchases ahead of time but 87.7% of consumers buy products they had not planned to acquire.



Distributing a Product

Evolution of the Sector

Modern distribution has seen sustained growth since 1990, especially in hard discount. For all that, its level of development still remains limited if you compare with its market share in the European Union countries. On a foodstuff distribution market estimated at 72.3 billion USD, the share of modern structures was only 33% in 2005. The still relatively low importance of mass marketing had not needed, until now, the setting up of specific legislation on the development of hypermarkets. The Turkish government submitted in 2005 to the Great National Assembly a bill still under discussion making it necessary to have an authorization to open a hypermarket. Another aspect of the law (which risks being challenged) will prohibit the opening of hypermarkets on Sundays and public holidays.

Market shares

The distribution sector is characterized by its high fragmentation and its low diversification. At the present time, a profound process of change is taking place, with the appearance, especially in Istanbul, of big distributors and large shopping malls, and the development of new structures integrated on a national scale.

In spite of these changes, the distribution system remains very complex, with many intermediaries. Retail sales of staple goods (food, personal hygiene, cleaning) remain concentrated essentially in about 170 000 small family structures. The surface areas of more than 100 m² are only responsible for 20% of total sales.

The great importance of small retail establishments can be explained by the sheer size of the country and the difficult access to certain areas, a limited number of vehicles on the road, and the application of a system of credit-confidence with the local shopkeeper.

Market Access Procedures

Non tariff barriers

Since January 1990, all imports have been free with exceptions for motives of protection of law and order, health or national security. Import administrative formalities have been considerably simplified since January 1 1990. The Common Commercial Policy has established quotas on the importing of textile products from third countries (Multifiber Agreements).

The Ministry of Industry and Commerce must give its agreement for the importing of all electric and automobile products.

The importing of pharmaceutical products and some cosmetic products is subject to the register of the Ministry of Health. In addition, the importing of some foodstuffs must be accompanied by a certificate of analysis. Presenting a phytosanitary certificate is obligatory for the importing of live animals and products from the animal or vegetable kingdom.

Importers of alcohol must obtain a certificate of import compliance issued by the TAPDK.

The importing of precious metal and stones is carried out only by banks with the authorization of the Central Bank (Merkez Bankasi, decree No. 93/4143, March 21, 1993).

Customs Duties and Taxes on Imports

With the coming into force of the Customs Union with the EU, products coming from the EU move freely without any quantitative restrictions and the great majority of Customs duties on industrial products and processed agricultural products coming from the EU and EFTA have dropped from 10% to 0%.

The country is starting to set up the Integrated Tariff of the European Union (TARIC) in third countries and in order to do this, it is lowering its Customs duties from 10% to about 5% especially with the United States.

Customs Classification

Harmonized system.

Import Procedures

In general, Customs bond is made orally by the owner or the carrier and must be followed by a declaration accompanied by the supporting documents. Procedures and regulations vary a lot according to the origin and the tariff situation of the products, etc.

Importing Samples

It should be specified in writing on the product and on the "invoice" that it is a free specimen and may not be sold.



Organizing Goods Transport

Main useful means

The country has about 90 commercial ports, 11 of them very large. As it is not a country with a maritime tradition, infrastructures are not sufficient: only 4.5% of domestic freight transport is carried out by sea. Nevertheless, about 87% of Turkey's foreign trade is carried out by sea. Air freight only represents 0.3% of goods transport, and 1% of passengers at the domestic level. Air traffic has, however, been in constant progress for several years and in order to respond to this growth over the coming years, the Turkish authorities have started up a programme to develop and modernize airport infrastructures, the SMART project (Systematic Modernisation of ATM Resources in Turkey).

The road network in Turkey comprises 60 000 km of roads (more than 80% asphalted), including 1 530 km of motorways. According to estimates of the Turkish Ministry of Transport, 76% of goods transport is carried out by road. Over the last ten years, the government has launched vast investment programmes in order to improve the road network.

Rail transport only represents 5.5% of domestic freight transport. The Turkish rail network has 10 508 km of track, including 8 607 km of main lines and 1 901 km of secondary lines. Only 2 065 km of the lines are electrified, i.e. 19.6% of the total. The main lines are Ankara-Istanbul, Istanbul-Kapikule (Greece) and Divrigi-Iskenderun.

Identifying a Supplier

Type of production

In Turkey, industry represents 29.8% of GDP and 19.1% of employment. The sectors of textiles and clothing, machines, finished metal goods, metallurgy/the iron and steel industry and automobiles are the most successful.

In the ranking of the first 500 industrial companies, the agri-food sector represents 16%, textiles-clothing-leather 14%, the petrochemical/chemical industry 15% and automobiles 9% of companies.

Useful Addresses

Embassy of India in Turkey

Embassy of India

77-A, Cinnah Caddesi

Cankaya

06680-Ankara

Turkey

Tel. : 00-90-312-4382195-98

Fax : 00-90-312-4403429

E-mail : Chancery@indembassy.org.tr

Website : www.indembassy.org.tr

Consulate General of India

Cumhuriyet Caddesi No. 18

Dortler Apartments

7th Floor, Elmadag

Istanbul

Turkey

Tel. : 00-90-212-2962131-32

Fax : 00-90-212-2962130

E-mail : cgindia@e-kolay-net

Honorary Consulate General of India

Koyuncuoglu Hahn Salhane

P.O. Box No. 372

Izmir

Turkey

Tel. : +90-232-4614660

Fax : +90-232-4350549

Embassy of Turkey in India

Embassy of the Republic of Turkey

N 50

Nyaya Marg

Chanakyapuri

New Delhi 110 021

Tel. : +91-11-2410 1921, 2688 9053, 2688 9054

Fax : +91-11-2688 1409

E-mail : tembdelhi@mantraonline.com

Honorary Consulate General

2, Nazar Ali Lane

Ballygunge

Kolkata 700 019

Tel. : +91-33-2247 5605

Fax : +91-33-2247 6152

Honorary Consulate General

The KCP Ltd. Ramakrishna Building

2, Dr. P.V. Cherian Crescent Egmore

Chennai 600 008

Tel. : +91-44-55772604

Fax : +91-44-55772680

E-mail : cmd@kcp.co.in

Honorary Consulate General

Garware House, 50-A, Swami

Nityanand Marg

Vile Parle (East)

Mumbai 400 057

Tel. : +91-22-5698 8000

Fax : +91-22-5698 8000

E-mail : cmd@garwarepoly.com

**Trade Associations****Turkey, Union of Chambers of Commerce, Industry, Maritime Trade and Commodity Exchange**

Ataturk Bulvari 149
TR-06640 Ankara
Turkey
Tel. : 90-312-417-77 00
Fax : 90-312-425-4854
E-mail : info@tobb.org.tr
Website : http://www.tobb.org.tr

Acipayam Chamber of Commerce

OZEL YDARE YPHANI K:1 No. 8
Acipayam
Turkey
Tel. : 90-258-5183409
Fax : 90-258-5183409

Adana Chamber Of Commerce

ABYDYNPASA CAD.NO:42 A
01010 Adana
Turkey
Tel. : 90 322 3513779
Fax : 90 322 351 80 09
E-mail : burcint@adana-to.org.tr
Website : http://www.adana-to.org.tr

Adana Chamber of Industry

ABIDINPASA CAD NO. 52
Adana
Turkey
Tel. : 90-322-359 10 45
Fax : 90-322-351 64 61
E-mail : adaso@adaso.org.tr
Website : http://www.adaso.org.tr

Adiyaman Chamber of Commerce and Industry

HACIOMER MAH.YAHYA KEMAL CAD. NO 14
Adiyaman
Turkey
Tel. : 90-416-2164646
Fax : 90-416-2323886

Afsin Chamber of Commerce and Industry

ATATURK CAD.GEDYK SOK.SEVSENLER PASAJI
AFSYN / K.MARAS
Afsin
Turkey
Tel. : 90-344-5114325
Fax : 90-344-5114325

Afyon Chamber of Commerce and Industry

DUMLUPINAR 2 CAD. NO. 10
Afyon
Turkey
Tel. : 90-272-2135657
Fax : 90-272-2135660
Website : http://www.afyontso.org

Agri Chamber of Commerce and Industry

NEVZAT GUNGoR CAD.NO. 22
AGRI
Turkey
Tel. : 90-472-2151210
Fax : 90-472-2156463

Akcakoca Chamber of Commerce and Industry

YALI MAH.LYMAN SOK.NO:19/A
AKCAKOCA / BOLU
Turkey
Tel. : 90-374-6114144
Fax : 90-374-6114144

Akhysar Chamber of Commerce and Industry

TAHYR UN CAD.NO.87 K : 2
AKHYSAR / MANYSA
Turkey
Tel. : 90-236-4141563
Fax : 90-236-4148044

Aksaray Chamber of Commerce and Industry

BANKALAR CADDESI NO. 15
Aksaray
Turkey
Tel. : 90-382-2131049
Fax : 90-382-2139910

Aksehir Chamber of Commerce and Industry

HUKUMET CAD. NO. 12
AKSEHIR / KONYA
Turkey
Tel. : 90-332-8133827
Fax : 90-332-8139708

Akyazi Chamber of Commerce and Industry

BANKALAR CADDESI NO. 5
AKYAZI / SAKARYA
Turkey
Tel. : 90-264-4171574
Fax : 90-264-4181548

Alaca Chamber of Commerce and Industry

BELEDYYE YSHANI KAT:1 NO.101-102
ALACA / GORUM
Turkey
Tel. : 90-364-4115042

Alanya Chamber of Commerce and Industry

ATATURK CAD.ERGUN PASAJI NO. 33
ALANYA / ANTALYA
Turkey
Tel. : 90-242-5121697
Fax : 90-242-5136907
Website : http://www.altso.org.tr

Alapehyr Chamber of Commerce

ALAPEHYR / MANYSA
Turkey
Tel. : 90-236-6531061

**Amasya Chamber of Commerce and Industry**

ZIYAPASA BULVARI NO. 41/2

Amasya
Turkey

Tel. : 90-358-2181079

Fax : 90-358-2182397

Anamur Chamber of Commerce and Industry

BANKALAR CAD.ULKU ISHANI NO. 15

Anamur
Turkey

Tel. : 90-324-8141050

Fax : 90-324-8143085

Ankara Chamber of Commerce

SOGUTOZU MAHALLESY 2.CAD.NO. 5

06530 Ankara

Turkey

Tel. : 90-312-2857950

Fax : 90-312-2863446

E-mail : info@atonet.com

Website : <http://www.atonet.com>**Anliurfa Chamber of Commerce and Industry**

Anliurfa

Turkey

Tel. : 90-414-2151199

Fax : 90-414-2157505

Antalya Chamber of Commerce and Industry

KAZIM OZALP CAD.2.SOK.NO. 4

Antalya

Turkey

Tel. : 90-242-2489900-6

Fax : 90-242-2422566

Website : <http://www.atso.org.tr>**Ardahan Chamber of Commerce and Industry**

M. Cakmak Cad. NO. 9

Ardahan

Turkey

Tel. : 90-478-2113036

Fax : 90-478-2112970

Ardesen Chamber of Commerce and Industry

ATATURK CADDESY ESKY TEK USTU

Ardesen / Ryze

Turkey

Tel. : 90-464-7153273

Fax : 90-464-7155665

Arhavi Chamber of Commerce and Industry

BELEDIYE BLOKU KAT 2 NO.2/U

Arhavi

Turkey

Tel. : 90-466-3124091

Fax : 90-466-3122235

Artvin Chamber of Commerce and Industry

CUMHURİYET CAD. NO. 5/3

Artvin

Turkey

Tel. : 90-466-2123901

Fax : 90-466-2125207

Aydin Chamber of Commerce

RGEN PASA CAD. NO 15

Aydin
Turkey

Tel. : 90-256-2251167

Fax : 90-256-2128254

Website : <http://www.atob.org.tr>**Ayvalik Chamber of Commerce**

FEVZI PASA MAH.ESKI PTT SOK. NO. 18

Ayvalik / Balikesir

Turkey

Tel. : 90-266-3121517

Fax : 90-266-3122283

Babadag Chamber of Commerce

Babadag / Denyzly

Turkey

Tel. : 90-258-4812026

Fax : 90-258-4812026

Babaeski Chamber of Commerce and Industry

BELEDIYE HAL DUKKANLARI B-BLOK K:2

Babaeski / Kirklareli

Turkey

Tel. : 90-288-5122031

Fax : 90-288-5122031

Bafra Chamber of Commerce and Industry

TEKEL CAD. NO. 61

BAFRA / SAMSUN

Turkey

Tel. : 90-362-5425848

Fax : 90-362-5431075

Balikesir Chamber of Industry

KIZILAY CAD. GAYE APT.KAT 4

Balikesir

Turkey

Tel. : 90-266-2393754

Fax : 90-266-2430220

Bandirma Chamber of Commerce

KASIFACAR CAD. NO. 2/2

Bandirma / Balikesir

Turkey

Tel. : 90-266-7183642

Fax : 90-266-7120566

Bartın Chamber of Commerce and Industry

YUKARI CARI CAD. NO.20 KAT. 3

Bartın

Turkey

Tel. : 90-378-2271046

Fax : 90-378-2282066

Batman Chamber of Commerce and Industry

16. CADDE YZGY MATBAASI USTU NO. 3

Batman

Turkey

Tel. : 90-488-2131245

Fax : 90-488-2137406

**Bayburt Chamber of Commerce and Industry**

SAIR ZIHNI CAD. NO. 12

Bayburt

Turkey

Tel. : 90-458-2117013

Fax : 90-458-2116042

Bayindir Chamber of Commerce

ATATURK CADDESİ NO. 48

BAYINDIR / IZMİR

Turkey

Tel. : 90-232-5813504

Fax : 90-232-5813504

Bergama Chamber of Commerce

BANKALAR CAD.NO. 37 / 2

Bergama / Izmir

Turkey

Tel. : 90-232-6331078

Fax : 90-232-6320594

Beysehir Chamber of Commerce

DEREBUCAK İS MERKEZİ KAT: 2 NO. 56

Beysehir / Konya

Turkey

Tel. : 90-352-5122134

Fax : 90-352-5127746

Biga Ticaret Chamber of Commerce and Industry

HAMDİBEY MAH.İNONU CAD. No. 6

BIGA / GANAKKALE

Turkey

Tel. : 90-286-3164888

Fax : 90-286-3163238

Bilecik Chamber of Commerce and Industry

ORGAZİZE SANAYİ BOLGESİ

Bilecik

Turkey

Tel. : 90-228-2122067

Fax : 90-228-2123898

Bingol Chamber of Commerce and Industry

GENC CAD.BELEDİYE İS HANI K:3 No. 311

Bingol

Turkey

Tel. : 90-426-2133163

Fax : 90-426-2137594

Birecik Chamber of Commerce and Industry

MEYDAN MAH.HASTANE CAD. NO. 20A

Birecik

Turkey

Tel. : 90-414-6521165

Fax : 90-414-6523090

Bitlis Chamber of Commerce and Industry

BANKALAR CAD. NO. 45

Bitlis

Turkey

Tel. : 90-434-2267115

Fax : 90-434-2266695

Bodrum Chamber of Commerce

YOKUSBASI MAH.KIBRIS SEHİTLERİ CAD.

KOCADERE MEVKİİ

Bodrum / Mugla

Turkey

Tel. : 90-252-3138405

Fax : 90-252-3131694

Bogazliyan Chamber of Commerce and Industry

KAYSERİ CAD.CUMHURİYET MEYDANI NO. 5 K:1

Bogazliyan

Turkey

Tel. : 90-272-6125010

Fax : 90-272-6125010

Bolu Chamber of Commerce and Industry

TASHANCILAR CADDESİ NO. 10 K. 2

Bolu

Turkey

Tel. : 90-388-3117185

Fax : 90-388-3117185

Bolvadin Chamber of Commerce and Industry

SUMERBANK YANI NO.66/A

Bolvadin / Afyon

Turkey

Tel. : 90-466-4151117

Fax : 90-466-4151117

Boyabat Chamber of Commerce and Industry

CARSİ İCİ İS BANKASI YANI KAT 3

BOYABAT/SİNOP

Turkey

Tel. : 90-368-3151230

Fax : 90-368-3151230

Useful Links**Business Environment****Accounting Regulation Bodies**BDDK (www.bddk.org.tr/websitesi/English.aspx)Organization of Turkish accounting standards (www.tmsk.org.tr)**Accounting News**Turkish accounting news (www.muhasseburosusu.com)EIN News on Turkey (www.einnews.com/turkey)**Standards****National Standards Organizations**Turkish Standards Institution (www.tse.org.tr/english/tsedefault1.asp)**Certification Organizations**TSE (www.tse.org.tr/english/tsedefault1.asp)AFNOR (www.tr.afnor.org)



Sources of general economic information

Ministries

State Planning Organization (www.dpt.gov.tr/ing)
 Ministry of Agriculture and Rural Affairs (www.tarim.gov.tr)
 Ministry of Industry and Trade (www.sanayi.gov.tr)
 Turkish Ministry of Finances (www.maliye.gov.tr)
 Ministry of Health (www.saglik.gov.tr/EN/Default.aspx)
 Ministry of Foreign Trade (www.mfa.gov.tr/default.en.mfa)
 Turkish Ministry of Transport (www.ubak.gov.tr)

Statistical Office

Turkish Statistical Institute (www.turkstat.gov.tr)

Central Bank

Central Bank of The Republic of Turkey (www.tcmb.gov.tr/yeni/eng)

Stock Exchange

Istanbul Stock Exchange (www.ise.org)

Search Engines

Netbul (www.aboutus.org/Netbul.com)
 Turk Evi (www.turkiyeonline.com)
 Turk Net (www.turk.net)
 Turkey Web (www.turkey-web.com/search.htm)

Economic portals

Ministry of Foreign Trade (www.mfa.gov.tr/default.en.mfa)
 Capital Markets Board of Turkey (www.cmb.gov.tr/index.aspx)

Reaching the consumers

Consumers associations
 Tuketicikoruma - Turkish Association for consumer protection (www.ttkd.org.tr)
 TÜDER - Consumer Association (www.tuder.net)

Main advertising agencies

Saatchi & Saatchi (www.gs-saatchi.com/local/home.asp)
 Euro RSCG (www.eurorscg.com)
 Publicis (www.publicis.com)
 Clear Channel (www.clearchannel.com)
 Ströer (www.stroer.com.tr)
 Wall (www.wall.com.tr)

Organizations in the Retail Sector

Turkish Council of Shopping Centers and Retailers (www.ampd.org)
 Turkish Federation of Retailers (www.tpdf.org)
 Retailers Council of Istanbul (www.istanbulperder.org.tr)

Organizing goods transport

Ports

Akport (Tekirdag) (www.akport.com.tr)
 Gemport (Gemlik) (www.gemport.com.tr)
 Marport (Ambarli) (www.marport.com.tr/en)
 Kumport (Ambarli) (www.kumport.com.tr)
 Mardas (Ambarli) (www.mardasas.com)
 Haydarpasa (Istanbul) (www.tcdd.gov.tr)
 Mersin (www.tcdd.gov.tr)

Airports

Atatürk International Airport- Istanbul (Europe) (www.dhmiata.gov.tr)
 Sabiha Gökçen Airport - Istanbul (Asia) (www.sgairport.com)
 Esenboga Airport - Ankara (www.esenbogairport.com)

Sea transport organizations

Under-Secretariat of Maritime Affairs (www.denizcilik.gov.tr)
 Maritime Chamber of Commerce (www.denizticaretodasi.org)
 General Directorate of Coastal Security (www.kiyiemniyeti.gov.tr)

Air transport organizations

General Directorate of State Airports Authority (www.dhmi.gov.tr)
 Directorate of equipment and transport infrastructures (www.dlh.gov.tr)
 Ministry of Transport (www.ubak.gov.tr)
 General Directorate of Civil Aviation (www.shgm.gov.tr)

Road transport organizations

General Directorate of Roads (www.kgm.gov.tr)
 Turkish Road Association (www.ytmk.org.tr)
 Directorate of equipment and transport infrastructures (www.dlh.gov.tr)

Rail transport organizations

TCDD - National Railway Company (www.tcdd.gov.tr)
 Ministry of Transport (www.ubak.gov.tr)

Business Directories

Turkey Business (www.turkeybusiness.com/index.htm)
 Trade Turkey (www.tradeturkey.com)
 Manufacturers associations of the main industries
 TAYSAD - Association of Automotive Parts & Components Manufacturers (www.taysad.org.tr)
 ITKIB - Istanbul Textile and Apparel Exporter Associations (www.itkib.org.tr/english)
 DCUD - Turkish Iron & Steel Producers Association (www.d cud.org.tr)
 IMSAD - Association of Turkish Building Material Producers (www.imsad.org/eng/index.asp)
 Whole Industrialists' and Businessmen's Association (www.tumsiad.org.tr/en)

Trade Agencies and Their Representations Abroad

TOBB - The Union of Chambers & Commodity Exchanges of Turkey (www.tobb.org.tr)

Enterprises Federation

TUSIAD (Association of Turkish Industrialists and Businessmen) (www.tusiad.org)
 MUSIAD (Private Association of Turkish Industrialists and Businessmen) (www.musiad.org.tr/English)

Unions

DISK (www.disk.org.tr)
 Hak-Is (www.hakis.org.tr)
 Turk-Is (www.turkis.org.tr)
 KESK (www.kesk.org.tr)
 BASK (www.bask.org.tr)
 HAKSEN (www.haksen.org.tr)

**Labor regulation bodies**

Ministry of Labor (www.csgb.gov.tr/en/index.php)
Employers' confederation (www.tusiad.org.tr)
Employers' confederation (www.tisk.org.tr)

Procedures relative to foreign investment

Competent Organization for the Declaration
Turkish Treasury (www.treasury.gov.tr)

Investment aid agency

Invest in Turkey (www.invest.gov.tr)
DEIK (www.deik.org.tr)

Tenders, Projects and Public Procurement

Public Procurements (www.ihale.gov.tr)
Tenders in Turkey (www.tendersinfo.com/global-turkey-tenders.php)
Tenders & Projects from Turkey (www.globaltenders.com)
Tenders Worldwide (www.dgmarket.com/tenders)

Traveling in Turkey**Passport and visa service**

Turkish Ministry of Foreign Affairs (www.mfa.gov.tr/visa-information-for-foreigners.en.mfa)

Diplomatic representations

Turkish Ministry of Foreign Affairs (www.mfa.gov.tr/turkish-representations.en.mfa)

Maps of urban networks

IETT website - Network of public transport Istanbul Town Hall (www.iETT.gov.tr/en/index.php)
Mapblast (www.mapblast.com)
UT Library on line (www.lib.utexas.edu/maps/turkey.html)

Rail Companies

Turkish railways (www.tcdd.gov.tr/tcdding/index.htm)

Road Maps

Directorate of Turkish road infrastructures (www.kgm.gov.tr)
Road map of Turkey (www.turkiyeharitasi.com)

Find an Itinerary

Michelin website (www.viamichelin.fr)
Tourism Organizations
Ministry of Tourism in Turkey (www.kultur.gov.tr)
Turkish Tourist Office (www.goturkey.com)

Speaking**Official Language**

Turkish

Other Languages Spoken

There are several other Altaic languages as well as minorities speaking Kurdish, Greek, Armenian, Bulgarian, Albanian or Circassian. English, French or German are languages used fairly frequently in trade.

Business Language

English is very commonly used in business.

Getting Some Knowledge

The alphabet is composed of 29 letters, 8 of which are vowels, and writing is phonetic. The q, the w, the x do not exist, while there are some additional letters: ç, g, i, ö, s and ü.

Free Translation Tools

On-line French/Turkish dictionary (www.lexilogos.com/turc_langue_dictionnaires.htm)

(Source : EEPC INDIA Website, Statistics Department – EEPC INDIA, www.fita.org, www.mfa.gov.tr)