

# Impo

ENGINEERING EXPORT

BULLETIN

**EEPCINDIA**  
 ENGINEERING THE FUTURE

WEEKLY NEWSLETTER

VOL. 13

ISSUE NO. 2

JANUARY 10, 2011

## Highlights

### India Pavilion at Ferroforma 2011, Bilbao, Spain

EEPC INDIA is organising an India Pavilion at Ferroforma 2011, Bilbao, Spain from 23 - 26 March, 2011. Members are requested to register their participation within 21st January, 2011

### Multi-Product Trade Delegation to Colombia, Guatemala, Mexico & Panama

EEPC INDIA is organising an Multi-Product Trade Delegation to Colombia, Guatemala, Mexico & Panama from 28th February to 12th March, 2011. Members are requested to register their participation within 27th January, 2011

### India Pavilion at EMAQH 2011, Buenos Aires, Argentina

EEPC INDIA is organising an India Pavilion at EMAQH 2011, Buenos Aires, Argentina from 25 - 30 March, 2011. Members are requested to register their participation within 14th January, 2011

### Catalogue Show at Asia Pharma Expo 2011, Dhaka, Bangladesh

EEPC INDIA is organising an India Pavilion at Asia Pharma Expo 2011, Dhaka, Bangladesh from 24 - 26 February, 2011. Interested firms may please send their catalogues latest by 17th January, 2011

### Govt. Notice/Circulars

Public Notice No. 20 (RE-2010)/2009-14 dated 5th January, 2011 - Amendment in Handbook of Procedure (Vol.I) relating to ANF2D (Application Form for export licence of restricted items) dispensing with the requirement of submission of export order/Proforma Invoice/purchase order



Shri Rajat Srivastava, Regional Director, EEPC India (WR) is addressing at a seminar on Benefits of Grants/Incentives to Exporters was held on 21st December, 2010 at Rajkot

## Contents

From Chairman's Pen 2

### OVERSEAS SECTION

- Overseas Market Information
  - Council's Activities
  - India Pavilion at Ferroforma 2011, Bilbao, Spain 3
  - Multi-Product Trade Delegation to Colombia, Guatemala, Mexico & Panama 7
  - India Pavilion at EMAQH 2011, Buenos Aires, Argentina 11
  - Catalogue Show at Asia Pharma Expo 2011, Dhaka, Bangladesh 15
- Global Business Opportunities
  - Tender Information 16
  - Trade Enquiries 19

### DOMESTIC SECTION

- Public Notice 20
- Export Finance 21
- Shipping Information 22
- Steel Prices 24

For information about EEPC INDIA  
 visit : [www.eepcindia.org](http://www.eepcindia.org)  
 For information about EEPC INDEE Exhibitions  
 visit : [www.eepcindee.com](http://www.eepcindee.com)

**Chairman's Pen**

*My dear fellow exporters,*

*Let me take this opportunity to once again wish you and your family members a very happy 'New Year'. I do hope that this year will witness a further revival of engineering exports from India and your company will play an active role in furthering exports during the forthcoming years. EEPC India will always be in your side to support you in all forms of facilitation measures. We have been working with the Government to streamline the procedures and I am happy to inform you that CBEC has come out with a new Circular saying that in case of export goods are suspected or detected of misdeclaration or where declaration is to be confirmed and further enquiry/confirmatory test or expert opinion is required, the goods should be allowed exportation provisionally against a bond for an amount equal to the value of goods backed by appropriate security to cover the redemption fine and penalty.*

*Further details are available in the circular No. 1 dated 4<sup>th</sup> January 2011 that has been included in the INFO Bulletin.*

*We hope that this will provide a greater security for exporters and ensure that they meet their export commitments within the stipulated time.*

*Yours sincerely,*

A handwritten signature in black ink, appearing to read 'Aman Chadha'. The signature is stylized and cursive.

(AMAN CHADHA)



## Council's Activities

### **EEPC India Invites Participation for India Pavilion at Ferroforma 2011 Bilbao, Spain (23 – 26 March, 2011)**

**Ferroforma 2011**, the International Hardware Exhibition in Spain will be held together with Bricoforma, the DIY and home related products. It is a biennial event and the 19th edition of the fair will be held at Bilbao Exhibition Centre, Bilbao, Spain. The International Hardware Exhibition brings together manufacturers, distributors and trade professionals that make up the supply chain of hardware products. In 2009 edition, the activities grouped under the “**Ferroforma**” brand represented 65% of the whole, while “Bricoforma” accounted for the remaining 35%.

The fair acts as a thriving meeting point and business networking avenue with a lot of parallel activities including private meetings, seminars and B2B meetings. The exhibition boasts of latest and innovative information and communication technologies including interactive tools such as online shop and catalogue and advanced exhibitor search services.

The fair is organized by Feria Internacional de Bilbao in partnership with Koelnmesse GmbH. **Ferroforma** has exhibitors from all areas of the hardware industrial supply and DIY sectors. Professionals from 69 countries visited Ferroforma in 2009 confirming its ranking as Europe's most important in the segment. A total of 15,172 participants participated in the fair. A significant number of visitors to the fair were from Portugal, France, Germany, Italy and UK in the EU Region and Australia, New Zealand, Suriname and Yemen from the distant markets. The visitors in the fair were professionals, majority of them being purchasing managers and company managers. 65% of the exhibitors in the fair were from foreign origin and 19% were first time participants.

EEPC India is organizing an India Pavilion at **Ferroforma 2011** which would provide an excellent opportunity for establishing business relationships with customers from all over the world.

#### **Focus Products**

- Fasteners
- Hand and power tools
- Industry supplies
- Labour protective equipment
- Locksmith and security
- Woodworking machinery and accessories
- Shop equipment and systems
- Electrical and lighting
- Garden
- Hardware and housewares
- Home decorating
- Plumbing
- Building supplies (machinery and accessories)
- Others

#### **Venue**

Bilbao Exhibition Center  
Bilbao, Spain

#### **Date**

23 – 26 March, 2011 (4 days)



## Participation Charges

One side open built-up booth : Euro 165 per sq. mtr. or ₹10,500 per sq. mtr.  
+ ₹1,082 per sq. mtr. as Service Tax.  
10% extra for corner stall (subject to availability).

**If participants make payments in Euro, then Service Tax is not applicable.**

Due to limited availability of corner booths, allocation will be done on first-come, first-served basis subject to receiving full payment.

## Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring "EEPC INDIA" along with the duly filled-up Application Form  
OR
- ❖ Swift Transfer in Euro (**to add Euro 40 per remittance to offset bank charges etc.**) as per following details :

Name of the Bank	: HDFC BANK LTD
Address of the Bank	: Central Plaza, 2/6 Sarat Bose Road Kolkata - 700 020
Branch Code	: 0014
Account Number	: 00142680000056
Beneficiary Name	: EEPC INDIA
SWIFT Code	: HDFCINBBCAL
THROUGH	: JP MORGAN CHASE BANK, FRANKFURT, GERMANY A/c. No. 623-16-02308 SWIFT Code – CHASDEFX IBAN No: DE26501108006231602308

## Booth Display

Participation charges for a 9 sq. mtr. booth includes following services:

- Carpeting
- One counter
- One discussion table
- Four chairs
- Three spotlights
- One plug socket
- Fascia

## Date of Payment

Full payment is to be made along with the Application Form latest by **21st January, 2011**.

## Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before 28th January, 2011. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

## Selection Criteria

Since limited space is available, selection of participation will be done strictly on first-come, first-served basis.



### Benefit of the member-exporters

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. Therefore, no MDA grant would be available. However, the rates mentioned above are subsidized in comparison with the normal rates offered by the Fair Authorities.

### Submission of Application

Interested firms may please send the Application Form, duly filled in and signed, along with full payment latest by **21st January, 2011** to the respective Regional Offices or to:

**R. Maitra***Executive Director***EEPC INDIA**

Vandhna (4th Floor)

11, Tolstoy Marg

New Delhi – 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

**B. Sarkar***Addl. Executive Director & Secretary***EEPC INDIA**

Vanijya Bhavan (1st Floor), ITFC

1/1 Wood Street

Kolkata - 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eepcindia.net



**Application Form**  
**India Pavilion at Ferroforma 2011**  
**Bilbao, Spain**  
**(23 - 26 March, 2011)**

Name of the Company (in block letters)	:			
Postal Address (in block letters)	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Total Space required	:			
Amount with DD/at per Cheque No. & Date	:			
Name & Designation of the Chief Executive	:			
Mobile	:			
Name & Designation of the Participants	:			
Mobile	:			
Products Manufactured/Exported	:			
Total Annual Export (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Total Export to European countries (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Countries of Export	:			
Accreditation to International Standards (viz. QS, ISO etc.)	:			
Foreign Collaboration, if any	:			
Type of Unit	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Photograph enclosed (2 copies)	:	<input type="checkbox"/> Yes	<input type="checkbox"/> No	
Company Profile ( <b>within 80 words</b> ) (please enclose with the form)	:	<input type="checkbox"/> Enclosed	<input type="checkbox"/> Not enclosed	

Please send the Form duly filled in and signed along with the details of your participation fees payment.

Name :

Signature :

Date :

Office Seal :



EEPC INDIA (formerly Engineering Export Promotion Council)  
Sponsored by Ministry of Commerce & Industry, Government of India  
(An ISO 9001: 2000 organisation)

## **EEPC INDIA Invites Participation at Multi-Product Trade Delegation to Colombia, Guatemala, Mexico & Panama (28th February to 12th March, 2011)**

### **Colombia**

Colombia is the third largest economy and fourth largest country in Latin America. Their economy grew by 4% and Colombia has not experienced negative economic growth for over 70 years. In spite of global recession, Colombia's GDP grew 2.5%. Colombia has been top global reformers for the last four years in the list of Global Top 10 Reformers. Colombia enjoys favourable strategic location with coasts on both Pacific and Atlantic Oceans, offering access to markets in US, Europe, Asia, Latin America and Caribbean. Colombian market has preferential access to 1.46 billion consumers. Colombia's exports during 2009 were US\$ 32.9 billion and imports were also US\$ 32.9 billion. The country has signed number of Trade Agreements with MERCOSUR, ANDEAN community, US and Europe. The World Bank, during its Doing Business 2010 report, lists Colombia as the most friendly country in Latin America. India's exports to Colombia were US\$ 583.20 million and imports were US\$ 83.89 million. Colombia has imported engineering goods from India worth US\$ 120.53 million and their total import of engineering goods from world market is US\$ 14049.86 million. EEPC India has organized wholly Indian Engineering Exhibition (INDEE) in Colombia during the period 4th to 8th October, 2010 and as per the feedback received from the participants, most of the participants have received excellent response for their items. India's engineering exports to Colombia increased from US\$ 170.95 million in 2007-08 to US\$ 173.4 million in 2008-09.

### **Guatemala**

With a population of more than 13 million, and a per capita GDP of approximately US\$ 5,200 in 2008, Guatemala is the largest economy in Central America, accounting for GDP of US\$ 68.02 billion 2008. There is substantial scope for enhancement of exports of engineering goods from India. Considering the present situation for enhancing the trade between India and Guatemala and since this is biggest market in Central America, India just opened Embassy in Guatemala. India's engineering exports to Guatemala increased from US\$ 28.17 million in 2007-08 to US\$ 34.63 million in 2008-09.

### **Mexico**

Mexico has a free market economy in the trillion dollar class. It contains a mixture of modern and outmoded industry and agriculture, increasingly dominated by the private sector. Recent administrations have expanded competition in sea ports, railroads, telecommunications, electricity generation, natural gas distribution, and airports. Per Capita income is one-fourth of the US. Mexico has 12 free trade agreements with over 40 countries including, Guatemala, Honduras, El Salvador, the European Free Trade Area and Japan, putting more than 90% of trade under free trade agreements. As two major emerging economic powers and inheritors of a strong diplomatic tradition, India and Mexico are now well on the way to doing a lot more together on the world stage. Though there was an initial overall economic slowdown, including trade stagnation still, Indo- Mexican bilateral trade has been growing at a remarkably stable rate. Mexico has already regained its position as the top destination for Indian exports to Latin America. Mexico represents a large, stable and growing market both for trade and investment. The core strength of this market is its stability without abrupt fluctuations of the past, thereby permitting medium to long-term business planning. India's engineering exports to Mexico increased to US\$ 209.68 Million in 2008-09 from US\$ 190.58 Million in 2007-08.

### **Panama**

Panama is the southernmost country of Central America situated on the isthmus connecting North and South America. Revenue from Panama Canal tolls represents today a significant portion of Panama's GDP. Panama has the third or fourth largest economy in Central America and it is also the fastest growing economy and the largest per capita consumer in Central America. In 2010 Panama ranked 4th among Latin American countries in terms of the Human Development Index,



and 54th in the world in 2010. In recent years Panama's economy has experienced an economic boom, with growth in real gross domestic product (GDP) averaging over 10.4% from 2006-2008. The Panamanian economy has been among the fastest growing and best managed in Latin America. India's engineering exports to Panama increased to US\$ 41.56 million in 2008-09 from US\$ 15.91 million in 2007-08.

**List of Potential Products**

- Automobile parts
- Steel pipes & tubes
- Primary steel based items
- Electrical & energy items
- Pumps, compressors & valves
- Power tool & hand tools
- Pharmaceutical machinery
- Mining machinery & components
- Plastic & packaging machinery
- Builders' hardware
- Batteries
- Electric motors & generators
- Diesel engines
- Air pollution control equipments
- Casting & forging
- Fabricated steel structure
- Steel flanges & fittings
- Material lifting & handling equipments
- Fasteners
- Food processing machinery
- Agricultural machinery & parts incl. tractors
- Textile machinery & parts
- Construction machinery
- Commercial vehicles
- Stainless steel utensils, cutleries
- Ball or roller bearings, transmission shafts
- Transformers, switchgears, circuit breakers
- Copper products

**Tentative Schedule**

<b>Date</b>	<b>Day</b>	<b>Programme</b>
27 February	Sunday	Arrival at Mexico City
28 February	Monday	BSM at Mexico city
1 March	Tuesday	Follow-up
2 March	Wednesday	Leaving for Guadalajara & BSM at Guadalajara
3 March	Thursday	Follow-up - Leaving for Guatemala
4 March	Friday	BSM at Guatemala
5 March	Saturday	Follow-up - Day Free
6 March	Sunday	Leaving for Panama
7 March	Monday	BSM at Panama
8 March	Tuesday	Follow-up - Leaving for Medellin
9 March	Wednesday	BSM at Medellin
10 March	Thursday	Follow-up - Leaving for Bogotá
11 March	Friday	BSM at Bogotá
12 March	Saturday	Follow-up and Leaving for India

**Hotel Accommodation/Travel Expenses**

All participants will be booked in the same hotel for convenience. Hotel charges, air-ticketing and visa fees etc. will have to be borne by the individual participant. EEPC India will recommend for obtaining visas to these countries.





## Registration and Participation Charges

₹50,000 (plus service tax of ₹5,150) per participant will be charged to partially cover the expenses on providing following facilities to the participants :

- Airport transfer
- Local transport for join meeting and BSM
- Venue expenses, working lunch expenses on the day of BSM
- Preparation of database for marketing purpose
- Mobilization of buyers
- Printing of delegates profile for distribution among the Buyers, Chamber of Commerce, Trade Associations and Embassies etc.

Other individual expenses like hotel charges, food expenses, transport expenses for individual meetings/factory visits (if arranged by the Delegates) will have to be borne by the Delegates.

## MDA Entitlement

Participants will be eligible to get reimbursement of to & fro air passage in economy excursion class up to ₹1,00,000 only as per MDA guidelines.

## Selection Criteria

In view of limitations on number of participants (15 only) selection of participants will be done strictly on **first-come, first-served** basis.

## Cancellation of Participation

Any request for cancellation after confirmation will not be entertained and will amount to forfeiture of the payment made to the EEPC India on account of participation charges.

Interested member firms are requested to send the **Registration Form** duly filled-in along with the Demand Draft for ₹55,150 in favour of 'EEPC INDIA' latest by **27th January, 2011** to:

**M. Ganesan**

*Regional Director*

**EEPC INDIA**

Greems Dugar (3rd Floor)

149, Greems Road

Chennai – 600 006

Tel. : 044-28295501/28295502/28294480

Fax : 044-28290495

E-mail : eepcrochen@eepcindia.net

Mobile : 09884389867



**Registration Form**  
**Multi-Product Trade Delegation to Colombia, Guatemala, Mexico & Panama**  
**(28th February to 12th March 2011)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the MD/CM	:			
Name & Designation of the Visiting Delegates	:			
Mobile No.	:			
Items Manufactured/Exported	:			
HS Codes (At least 4 Digit)	:			
Application of your products (Enclose separate sheet)	:			
Nature of Business	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Status Holder		
Total Annual Export (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Total Export to LAC Countries (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Countries of Export	:			
Foreign Collaboration, if any	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
<b>Passport Details :</b>				
Name as in Passport	:			
Passport No.	:			
Place of Issue	:			
Date of Issue & Valid up to	:			

Please send the form duly filled in and signed along with your participation fees by DD/at par cheque no. \_\_\_\_\_ dated \_\_\_\_\_ of **₹55,150** payable to EEPC India.

**Date :** \_\_\_\_\_ **Signature :** \_\_\_\_\_  
**Office Seal :** \_\_\_\_\_

**Along with the Registration Form, please enclose: (1) payment in full; (2) two copies of recent passport size photograph; and (3) company profile (within 80 words).**



**EEPC INDIA invites Participation for India Pavilion at EMAQH 2011**  
**(International Exhibition for Machine Tools, Machineries and Components)**  
**Buenos Aires, Argentina**  
**(25 - 30 March, 2011)**

### About EMAQH

EMAQH 2011 is the 24th International Exhibition for Machine Tools and Machineries and Components which is one of the leading international exhibitions in LAC Region being organized by the two Chambers of Commerce – CAIFHEM Argentina Chamber of Manufacturers of Tools and Measure Instruments and AAFMHA – Argentina Association of Manufacturers of Machine Tool, Machineries and Accessories, since 1964. This exhibition is held every 2 years.

### Focus-LAC

The Latin American Region is one of the fast growing regions in the world. Argentina is the second largest country in South America and is one of the fast growing economies in the world. In recent times, several Indian companies have made investments and joint ventures in Argentina amounting to about US\$ 800 million in the fields of IT, Steel, Chemicals and Pharmaceuticals. The India-MERCOSUR PTA, which has become operation in June 2009, is expected to provide a significant boost to bilateral trade and investment flows. India exported engineering goods to Argentina worth US\$ 74.35 million during 2008-09.

EEPC INDIA is organising an India Pavilion at EMAQH 2011 scheduled to be held during 25 to 30 March, 2011 at Buenos Aires, Argentina. This will provide an excellent opportunity to learn about the latest development on ideas and technologies of the industry, to meet new products and trends, OEM/ODM providers and international brands, to establish your network with key-decision makers, technical experts and to develop new contacts and business relationships with customers from all over the world.

### Focus Products

- Metal Cutting Machine Tool
- Wood Working Machines
- Metal Forming Machine Tool
- Automation Elements
- Accessories, Complementary Equipment
- Welding Machines

**Venue:** La Rural, Buenos Aires, Argentina

**Date :** 25 to 30 March, 2011 ( 6 days)

### Participation Charges

One side open booth : US\$ 300 per sq. mtr. or ₹14,000 per sq. mtr. + ₹1,442 per sq. mtr. as Service Tax.  
(Built up booth)

Two sides open booth : US\$ 330 per sq. mtr. or ₹15,500 per sq. mtr. + ₹1,597 per sq. mtr. as Service Tax (subject to availability).  
(Built up booth)

Minimum booth size is 9 sq. mtr. (Larger booths in multiple of 3 sq. mtr. are also available)

***If participants make payments in US\$ currency, then Service Tax is not applicable.***



### Mode of Payment

- Full payment is to be made by Demand Draft/at par Cheque favouring “EEPC INDIA” along with the filled-up Application Form.
- Swift Transfer in US Dollar (**to add US\$ 50 per remittance to offset bank charges etc.**) as per following details:

Name of the Bank : HDFC BANK LTD  
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road  
Kolkata - 700 020  
Branch Code : 0014  
Account Number : 00148580000013  
Beneficiary Name : EEPC INDIA  
SWIFT Code : HDFCINBBCAL

THROUGH :  
JP MORGAN CHASE BANK, NEW YORK  
A/c. No. 001-1-406717  
SWIFT Code – CHASUS33  
CHIPS ABA : 0002  
FEDWIRE ABA : 021000021  
CHIPS UID # 354459

### Date of Payment

Full payment is to be made along with the Application Form latest by **14th January, 2011**.

### Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before 14th January, 2011. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

### Display Booth

There will be in-built display booths of 9 sq. mtr. each. EEPC INDIA will provide the following :

- Fascia
- Carpeting
- Wall Panels
- One Table
- Two Chairs
- Spot Lights

### Selection Criteria

Selection of participants will be done after receiving full payment strictly on *first-come, first-served* basis.

### MDA Entitlements

All eligible participants will be entitled to MDA grant under Focus LAC Programme of Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006. Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built up furnished stall subject to an upper ceiling of ₹1,80,000 (Rupees One Lakh Eighty Thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to ₹15 crores in the preceding year, having complete 12 months membership with EEPC India with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC India.



### **Submission of Application**

Interested firms may please send the Application Form, duly filled in and signed, along with full payment latest by **14th January, 2011** to the respective Regional Offices or to :

**J. V. Raja Gopal Rao**

*Assistant Director*

**EEPC INDIA**

Soham Mansion (1st Floor)

5-4-187/3 & 4/4 M. G. Road

Secunderabad - 500 003

Tel. : 91-40-27536704

Fax : 91-40-27536705

E-mail : [eepcsrohyd@eepecindia.net](mailto:eepcsrohyd@eepecindia.net)



**Application Form**  
**India Pavilion at EMAQH 2011**  
**Buenos Aires, Argentina**  
**(25 - 30 March, 2011)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Total Space required	:			
Amount with DD/at par Cheque No. & date	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Participant's Passport No. & Date of Issue	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in US\$)	:	2007-2008	2008-2009	2009-2010
Total Export to Argentina (in US\$)	:	2007-2008	2008-2009	2009-2010
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Target Industry	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Please send us this Form duly completed and signed along with your participation fees by Demand Draft/Cheque and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :

**Catalogue Show**  
**at**  
**Asia Pharma Expo 2011, Dhaka, Bangladesh**  
**Bangabandhu International Conference Centre, Dhaka, Bangladesh**  
**( 24 - 26 February, 2011 )**

EEPC INDIA is organizing an India Pavilion at Asia Pharma Expo 2011, Dhaka, Bangladesh which would provide an excellent opportunity for establishing business relationships with customers from all over the world. The Pharma Industry in Bangladesh is paying the second largest revenue to the Government's exchequer.

**Received encouraging response.**

**May still have presence in the Exhibition.**

**Display your Company Catalogues through EEPC India Information Booth**

**EEPC INDIA will do the rest.**

**What you need to do?**

Send your catalogues (Maximum 15 Nos. not exceeding 2 Kgs.) at the following address with a payment of **₹5,000** only by way of Cheque/Demand Draft in favour of "**EEPC INDIA**". This is a brilliant opportunity for the penetration into vibrant Bangladesh as well as South Asian market for establishing "**Made in India**" brand.

**D. J. Moulick**

*Executive Officer*

**EEPC INDIA**

International Trade Facilitation Centre

Vanijya Bhavan ( 2nd Floor )

1/1, Wood Street

Kolkata-700016

Tel. : 91-33-2289 0673/74

Fax : 91-33-2289 0687

E-mail : [eepcrokol@eepcindia.net](mailto:eepcrokol@eepcindia.net)

[djmoulick@eepcindia.net](mailto:djmoulick@eepcindia.net), [djmoulick@gmail.com](mailto:djmoulick@gmail.com)

Visit : [www.eepecindia.org](http://www.eepecindia.org)

The cheque along with 15 copies of catalogues must reach EEPC INDIA at the above mentioned address **latest by 17th January, 2011.**

Tender Information



**Nepal**

(EEPC Ref. No. DB-650)

Project : Health Sector Program II  
Project Id: P117417; Credit No. 4707-NEP  
Grant/Credit from IDA

Notice No. : **WB224-791/11**

Issued by : The Director of the Logistic Management Division (LMD)  
Department of Health services (DoHS)  
Ministry of Health & Population (MoPH)  
Teku Road, Teku, Pachali  
Kathmandu, Nepal  
Attn. : Dr. M.G. Sherpa  
Tel. : (+977) (0) 1 426 1136, or (0) 1 426 1768  
Fax : (+977) (0) 1 426 1413  
E-mail : doctor\_mingma@hotmail.com

IFB No. : **LMD/2010-11/ICB-8**

For : Supply of Equipment :  
- Cold storage & cold chain equipment and spares  
- Generators, transmission systems, and voltage stabilizers  
- Equipment for the care of new-born and babies  
- Training models for nursing  
- Laboratory Supplies

Tender cost : Non-refundable fee of NRs 3,000.00 or US\$ 40.00

Bid security : Not less than 2.5% of the Bid Price

Bid deadline : **16.02.2011**

**Nepal**

(EEPC Ref. No. DB-651)

Project : Health Sector Program II  
Credit No. 470-NEP, Grant No. H 557-NEP, Project ID No. P117417  
Grant/Credit from IDA

Notice No. : **WB290-791/11**

Issued by : The Director of the Logistic Management Division (LMD)  
Department of Health services (DoHS)  
Ministry of Health & Population (MoPH)  
Teku Road, Teku, Pachali  
Kathmandu, Nepal  
Tel. : (+977) (0) 1 426 1768  
Fax : (+977) (0) 1 426 1413  
E-mail : doctor\_mingma@hotmail.com

IFB No. : **LMD/2010-11/ICB-4**



For : Supply and Delivery of SMNH Equipment and Instruments under one package of nine Slice as detailed in the table below :

- **Slice No. 1:** Hospital Furniture; Quantity : Various types and quantities
- **Slice No. 2:** Silicone Equipment and Accessories; Quantity : Various types and quantities
- **Slice No. 3:** Electrical/electronic, general equipment and accessories; Quantity : Various types and quantities
- **Slice No. 4:** Electric Equipment; Quantity : Various types and quantities
- **Slice No. 5:** Oxygen Supply and Monitoring Equipment; Quantity : Various types and quantities
- **Slice No. 6:** Anesthesia Machine, Quantity : 10
- **Slice No. 7:** MVA set, Quantity : 1586
- **Slice No. 8:** Surgical Instruments, Quantity : Various types and quantities
- **Slice No. 9:** Hand held Ultrasound Machine; Quantity : 20

Tender cost : Non-refundable fee of NRs 4,000.00 or US\$ 50.00

Bid security : Not less than 2.5% of the Bid Price

Bid deadline : **20.02.2011**

## **Nepal**

(EEPC Ref. No. DB-652)

Project : Road Sector Development Project  
Project ID No. P095977  
Finance from IDA

Notice No. : **WB288-791/11**

Issued by : Deputy Director General  
Mechanical Branch  
Department of Roads, Babarmahal  
Kathmandu, Nepal  
Tel. : 4-262693 Ext: 2110, 2124  
Fax : ++977-1-4260501  
E-mail : [ajay@dor.gov.np](mailto:ajay@dor.gov.np)

Notice No. : **RSDPAF-G-SV-1A**

For : Supply and Delivery of Vehicles  
- **Sr. No. 1** : Double Cab Pickup; Quantity : 5

Tender cost : Non-refundable fee of NRs. 3000.00 or its equivalent in freely convertible currency

Bid security : NRs 500,000.00

Bid deadline : **24.02.2011**

## **Russian Federation**

(EEPC Ref. No. DB-653)

Project : Kaliningrad Water and Environmental Rehabilitation Services  
Project No. 3717  
Loan from EBRD

Notice No. : **EBRD03-790/11**

Issued by : Northern Dimension Foundation  
Basseinaya Street, 53  
Kaliningrad, 236000, Russia  
Russian Federation  
Attn. : Mr. Vladimir Dmitrevskiy  
Tel/Fax : (7-4012) 347-750, 347-751  
E-mail : [ndf.office@kaliningrad.ru](mailto:ndf.office@kaliningrad.ru)

**Package No.: STE-A5/S3**

For : Supply of Technological equipment for Kaliningrad Waste Water Treatment Plant, including the equipment for Filtration plant.

Tender cost : Non-refundable fee of • 300 (Three Hundred Euro) (without VAT) or equivalent in a convertible currency or in Russian Roubles

Bid security : SEK 800,000

Bid deadline : **21.02.2011**

**Vietnam****(EEPC Ref. No. DB-654)**

Project : Hanoi Urban Transport Development Project  
Credit Number: 4347-VN; Project ID No. P083581  
Loan from IDA

Notice No. : **WB275-791/11**

Issued by : Hanoi Urban Transport Development Project Management Unit (HUTDPMU).  
K-H Thanh Cong, Lane 12, Lang Ha Street  
Ba Dinh District, Hanoi, Vietnam  
Attn. : Mr. Do Duc Huan, Director  
Tel. : (84-4) 3772-7321, Ext. 403  
Fax : (84-4) 3829-4310  
E-mail : hutdpmu@vnn.vn

**Package No.: 13A**

For : Procurement Patrol Vehicles for Hanoi Traffic Police and Hanoi Department of Transport :  
- 2 Patrol Cars (8 seats),  
- 12 Patrol Cars (5 seats)  
- 15 Patrol Motorcycles (4 stoke, 250cc)

Tender cost : US\$ 100 or in an equivalent Vietnam Dong amount

Bid security : US\$ 20,000

Bid deadline : **01.03.2011**

**Vietnam****(EEPC Ref. No. DB-655)**

Project : Second Transmission and Distribution Project  
Credit No. 4107-VN, Project ID No. P084871  
Credit from IDA

Notice No. : **WB286-791/11**

Issued by : The Southern Vietnam Power Project Management Board (SPPMB)  
383 Ben Chuong Duong St., District 1  
Ho Chi Minh City, Vietnam  
Attn.: Mr. Nguyen Tien Hai, Executive Chairman  
Tel. : (84-8) 2 210 0719  
Fax : (84-8) 3 836 1096  
E-mail : mynt@npt.evn.vn

**Contract No.: SM-G4.2**

For : Supply of Steel Towers for 220, 110kV branch lines into 500/220kV Song May Substation.

Tender cost : Non-refundable fee of US\$ 100 or 2,000,000 VND + US\$ 50

Bid security : US\$ 50,000.00

Bid deadline : **01.03.2011**

*(Source : UN Development Business Website)*

**Trade Enquiries**



**Bangladesh**

*(Source : EEPC INDIA, Singapore office)*

<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
Techno-Zenith Industrial Enterprise	Chittagong Bangladesh	Attn. : Md. Shafiquil Islam CEO Cell : 0088-01715 435848 E-mail : techzenbd@yahoo.com	Mild steel plate/sheet as per specification B5-4360 WR-50 : - M.S. Sheet/Plate Size : 8' (feet) x 4' (feet) x 1/16" inch = Quantity : 300 M. Ton - M.S. Sheet/Plate Size : 8' (feet) x 4' (feet) x 3/32" inch = Quantity : 100 M. Ton - M.S. Sheet/Plate Size : 8' (feet) x 4' (feet) x 3/16" inch = Quantity : 150 M. Ton - M.S. Sheet/Plate Size : 8' (feet) x 4' (feet) x 1/8" inch = Quantity : 100 M. Ton Offer on C&F/Chittagong basis mentioning brand, origin, packing, delivery schedule etc. Necessary Insurance of the consignment will be covered by the buyer and 100% payment will be made by LC at sight negotiable through the banker of the foreign supplier.

**Saudi Arabia**

*(Source : Direct from the party)*

Bin-Shihon Parts	Makkah Road K-3 P.O. Box 16438 Jeddah 21464 Saudi Arabia	Attn. : Eng. Syed Mustafa Qadri Sales Manager Tel. : +9662-681-9695/9894 Fax : +9662-681-2415 E-mail : s_m_qadri@yahoo.com Website : www.bin-shihon-parts.com	Bearing, shock absorber, suspension parts & clutch set.
------------------	---	--	---

**Public Notice****Public Notice No. 20 (RE-2010)/2009-14**

Dated 5th January, 2011

The Directorate General of Foreign Trade, Ministry of Commerce and Industry, Department of Commerce, Government of India, New Delhi has issued a **Public Notice No. 20 (RE-2010)/2009-14 dated 5th January, 2011** regarding **Amendment in Handbook of Procedure (Vol.I) relating to ANF2D (Application Form for export licence of restricted items) dispensing with the requirement of submission of export order/Proforma Invoice/purchase order.** The above Public Notice have already been hosted in our **Website (<http://www.eepcindia.org/circulars/dgft/DGF-PN-20-2010.pdf>)** for information of our Members.

---

**Policy Circular No. 11 RE (2010)/2009-14**

Dated 4th January, 2011

The Directorate General of Foreign Trade, Ministry of Commerce and Industry, Department of Commerce, Government of India, New Delhi has issued a **Circular No. 11 RE (2010)/2009-14, dated 4th January, 2011** regarding **“On-line” submission of application – Clarification regarding use of manual mode for filing application on DGFT’s server.** The above Policy Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/dgft/DGF-CIR-11-2010.pdf>)** for information of our Members.

---

**Circular No. 01/2011-Customs**

Dated 4th January, 2011

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Circular No. 01/2011-Customs, dated 4th January, 2011** regarding **Provisional release of export - goods detained for investigation.** The above Customs Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/customs/CUS-CR-01-2011.pdf>)** for information of our Members.

---

**RBI/2010-11/354**  
**A.P. (DIR Series) Circular No. 33**

Dated 5th January, 2011

The Reserve Bank of India, Mumbai has issued **A. P. (DIR Series) Circular No. 33 dated 5th January, 2011** regarding **Exim Bank's Line of Credit of USD 61.60 million to the Government of the Republic of Kenya**. The above Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/rbi/RBI-CR-33-10-11.pdf>)** for information of our Members.

**RBI/2010-11/355**  
**A.P. (DIR Series) Circular No. 34**

Dated 5th January, 2011

The Reserve Bank of India, Mumbai has issued **A. P. (DIR Series) Circular No. 34 dated 5th January, 2011** regarding **Exim Bank's Line of Credit of USD 30 million to the Government of the Republic of Cote d'Ivoire**. The above Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/rbi/RBI-CR-34-10-11.pdf>)** for information of our Members.

**RBI/2010-11/356**  
**A.P. (DIR Series) Circular No. 35**

Dated 5th January, 2011

The Reserve Bank of India, Mumbai has issued **A. P. (DIR Series) Circular No. 35 dated 5th January, 2011** regarding **Exim Bank's Line of Credit of USD 15 million to the Government of the Kingdom of Cambodia**. The above Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/rbi/RBI-CR-35-10-11.pdf>)** for information of our Members.

**RBI/2010-11/357**  
**A.P. (DIR Series) Circular No. 36**

Dated 5th January, 2011

The Reserve Bank of India, Mumbai has issued **A. P. (DIR Series) Circular No. 36 dated 5th January, 2011** regarding **Exim Bank's Line of Credit of USD 30 million to the Government of the Republic of Cote d'Ivoire**. The above Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/rbi/RBI-CR-36-10-11.pdf>)** for information of our Members.

**RBI/2010-11/358**  
**A.P. (DIR Series) Circular No. 37**

Dated 5th January, 2011

The Reserve Bank of India, Mumbai has issued **A. P. (DIR Series) Circular No. 37 dated 5th January, 2011** regarding **Exim Bank's Line of Credit of USD 5 million to the Government of the Republic of Senegal**. The above Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/rbi/RBI-CR-37-10-11.pdf>)** for information of our Members.

**RBI/2010-11/359**  
**A.P. (DIR Series) Circular No. 38**

Dated 5th January, 2011

The Reserve Bank of India, Mumbai has issued **A. P. (DIR Series) Circular No. 38 dated 5th January, 2011** regarding **Exim Bank's Line of Credit of USD 25 million to the Government of the Republic of Mozambique**. The above Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/rbi/RBI-CR-38-10-11.pdf>)** for information of our Members.

**Shipping Information**

**Ships in Ports Information**

<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>	<i>Name of the Vessel</i>	<i>Arrival</i>	<i>Berth</i>	<i>Sail</i>	<i>Cargo</i>
<b>CHENNAI (As on January 10, 2011)</b>					<b>KOCHI (As on January 07, 2011)</b>				
Acx Cosmos	5/1	9/1	10/1	Boxes	Maersk Kampala	—	9/1	11/1	Boxes
Bharatidasan	31/12	10/1	11/1	HSD	Hyundai Progress	—	9/1	10/1	Boxes
Dolphin No.1	3/9	29/9	15/1	Supply	Pratibha Neera	—	9/1	10/1	FO
Grace	9/1	9/1	13/1	FO	Darya Shaan	—	9/1	11/1	Cement
Hoa Lu	9/1	9/1	12/1	Cement	Dahua	—	9/1	10/1	B Bulk
India Express	4/1	4/1	11/1	GB	Sima Sabha	10/1	10/1	—	Boxes
Kobarid	6/1	6/1	14/1	S Coils	CSAV Cantabrian	9/1	10/1	—	Boxes
Nancowry	7/1	7/1	10/1	Pass	Ginga Cheetah	6/1	10/1	—	B Oil
San Giorgio 1	17/4	17/4	10/1	Logs	Ginga Panther	9/1	10/1	—	P Acid
St.john Glory	10/1	10/1	10/1	Boxes	<b>KOLKATA (As on January 07, 2011)</b>				
Sun Glory	9/1	10/1	17/1	S Pipes	Glory Tellus	10/1	—	—	Cement
Tiger Bridge	4/1	8/1	10/1	Boxes	Sea Diamond II	10/1	—	—	T Tug
Wan Hai 307	4/1	7/1	10/1	Boxes	Bharat Seema	8/1	—	—	Pass
White Dolphin	27/12	10/1	13/1	FO	Sagar Paschimi	28/12	—	—	R Vessel
<b>HALDIA (As on January 07, 2011)</b>					Sagar Manjusha	6/1	—	—	R Vessel
Forshang-1	05/12	—	—	L Ore	S.S.Kama	8/1	—	—	R Vessel
Hyundai Phoenix	24/12	—	—	GC	Kalpatti	8/1	—	—	T Tug
Ocean Harvest	26/12	—	—	L Ore	Tipu Sultan	8/5	—	—	Pass
Laptev Sea	29/12	—	—	POL(P)	Amindivi	6/1	—	—	Pass
Pratibha Warna	29/12	—	—	POL(P)	Sagar Sampada	7/1	—	—	R Vessel
Queen Express	30/12	—	—	POL(P)	Arabian Sea	10/1	—	—	Pass
Songa Crystal	31/12	—	—	POL(P)	Island Star	7/1	—	—	SUL
Kirana Quartya	03/1	—	—	POL(P)	Sabarimala	9/1	—	—	P Acid
Jag Pankhi	03/1	—	—	POL(P)	Danubia	10/1	—	—	FO
Twinkle	04/1	—	—	POL(P)	Orkney Spirit	8/1	—	—	Crude
C.m.maya	04/1	—	—	CPO	<b>KOLKATA (As on January 07, 2011)</b>				
Oel Freedom	05/1	—	—	Boxes	Queen Dina	02/1	—	—	L Ore
Apj Kais	05/1	—	—	L.Stone	Genius Star-7	06/1	—	—	GC
Maharshi Mahatreya	05/1	—	—	Butane	Chin Shwe Haw	06/1	—	—	Logs
Sophia-z	05/1	—	—	L Ore	Zhong Hou	06/1	—	—	Logs
Morotai	05/1	—	—	Boxes	Christina	06/1	—	—	Logs
Kang Hong	05/1	—	—	M Ore	Dong Young	03/1	—	—	Logs
Sakura Harmony	05/1	—	—	Butane	Itt Tiger	06/1	—	—	Logs
Golden-138	06/1	—	—	GC	Pallavi-c	19/12	—	—	GC
Anuket Pearl	06/1	—	—	CPO	Gati Pride	05/1	—	—	GC
St.michaelis	06/1	—	—	Naptha	Beluga Seduction	06/1	—	—	Boxes
Sweet Lady-3	06/1	—	—	M Ore	West Scent	06/1	—	—	Boxes
Al Barrah	06/1	—	—	Amm	Hub Trader	07/1	—	—	Boxes
Arabian Express	06/1	—	—	Boxes	Ctp Honour	04/1	—	—	Boxes
<b>JNPT (As on January 10, 2011)</b>					Reflection	06/1	—	—	Boxes
CMACGM Eiffel	—	9/1	10/1	Boxes	Beluga Majesty	04/1	—	—	Boxes
Felicitas Rickmers	—	9/1	11/1	Boxes	Oel Blessing	06/1	—	—	Boxes
APL Indonesia	—	8/1	10/1	Boxes	C.s.gitte	07/1	—	—	Boxes
					Markella	03/1	—	—	Boxes



Name of the Vessel	Arrival	Berth	Sail	Cargo
<b>MANGALORE (As on January 10, 2011)</b>				
Thamee-hla	8/1	10/1	16/1	Timber
M.krishnatreya	5/1	6/1	11/1	LPG
Sky Lady	5/1	6/1	10/1	FO
Remi	7/1	9/1	10/1	Crude
Annapoorna	7/1	9/1	10/1	LPG
Spar Rige	10/1	10/1	11/1	Coal
M.shubhatreya	6/1	W	—	LPG
Serena	8/1	W	—	Mach
Fair Spirit	8/1	W	—	Crude
Ocean Mercury	8/1	W	—	LAN
Blossom	8/1	W	—	HSD
Strilen	8/1	W	—	CPO
D.I.cosmos	9/1	W	—	ATF

**MUMBAI (As on January 10, 2011)**

Sea Fox	—	5/1	10/1	Supply
Rila	—	31/12	10/1	Clay
Ocean Project	—	5/1	11/1	P Cargo
Bos Angler	—	5/1	10/1	Supply
BBC Maine	—	7/1	12/1	P Cargo
Aquila Colleague	—	9/1	11/1	P Cargo
OXL Fakir	—	6/1	11/1	P Cargo
Happy Success	—	10/1	11/1	Supply
Nand Heera	—	6/1	10/1	Supply
Admas	—	4/1	9/1	Genl.
Humboldt Current	—	8/1	14/1	Steel

**PARADIP (As on January 10, 2011)**

Triumph	6/1	8/1	9/1	HSD
Tower Bridge	6/1	9/1	10/1	SKO
Chang Shan Hai	8/1	8/1	10/1	I Ore
Chennai Jayam	8/1	8/1	9/1	T Coal
Kang Huan	9/1	9/1	11/1	T Coal
Vasily Burkanov	30/12	4/1	12/1	P Cargo
Pacific Career	31/12	7/1	9/1	I Ore
Capt Nazih	24/12	8/1	9/1	I Ore
Bashundhara	2/1	9/1	14/1	I Ore
Falcon	2/1	7/1	12/1	L Stone
Jag Ratan	31/12	5/1	10/1	L Coke
Full Sources	31/12	7/1	10/1	C Coal
CF Zachary	9/1	9/1	10/1	P Oil
Pacific Sea	25/12	8/1	10/1	I Ore

**TUTICORIN (As on January 10, 2011)**

Blue Viship	5/1	—	—	Logs
Ocean Phoenix	9/1	—	—	Coal
Aargau	8/1	—	—	Cu Con
Tuhina	8/1	—	—	Steel
Gem Of Dahej	8/1	—	—	Sul Acid
Tiger Cape	9/1	—	—	Boxes
Catterick	10/1	—	—	VCM
Good Light	9/1	—	—	T Coal

Name of the Vessel	Arrival	Berth	Sail	Cargo
Tamil Anna	6/1	—	—	T Coal
Thetis Glory	9/1	—	—	LPG
Hoi Thanh	9/1	W	—	Logs
Lily Royal	7/1	W	—	Salt
Rajiv Gandhi	9/1	W	—	Boxes

**VISAKHAPATNAM (As on January 10, 2011)**

Mahavir Prasad	4/1	—	—	I Ore
Rishikesh	22/12	—	—	I Ore
Maritime Setoshio	8/1	—	—	S Coal
Tai Health	9/1	—	—	Urea
Far Haldia	9/1	—	—	Boxes
Yuyo Spirits	8/1	—	—	LPG
Chalothorn Naree	31/12	—	—	Steel
Hamra	5/1	—	—	GC
TCI XPS	5/1	—	—	F Grains
Jin Pei	3/1	—	—	P Coke
J Tong	26/12	—	—	GC
Ocean Ranger	29/12	—	—	P Coke
Hui An	4/1	—	—	M Ore
Moon Enterprise	7/1	—	—	S Coal
Tamil Periyar	7/1	—	—	T Coal
Alfanourios	7/1	—	—	I Ore
Sophia	6/1	—	—	S Coal
Malathi	8/1	—	—	L Stone
Gandhi	9/1	—	—	Nap

**Key :** (Cargo)bg-(Cargo)in bags; (Cargo)bk-(Cargo)in bula; A- Allotted; AD-Agents disposal; CB Oil-Carbon Black Oil; Agri pds-Agricultural Products; Chem-Chemicals; Ch Ore-Chrome Ore; C Coal-Coking Coal; Boxes-Containers/TEUs; Dml-Demolition; FE CHR- Ferrous Chrome; Fo-Furnace Oil; GC-General Cargo; GB-Granite Blocks; GS-Granite Stone; HBI-Hard Briquetted Iron; H Coke-Hard Coke; HSD-High Speed Diesel; I Ore-Iron Core; IOC-Iron Ore Concentrate; IOP-Iron Ore Pellets; LAB-Linear Alkyl BenZene; L Amm-Liquid Ammonia; L Oil-Lube Oil; M ore-Manganese Ore; MoP-Muriate of Potash; Nap-Naphtha; NR-Not Ready; OA-Outer anchorage; P Oil-Palm Oil/Palmolein; P reels-Paper reels; PAX-Passengers; POL- Petroleum, Oil & Lubes; Ph Acid-Phosphoric Acid; PP-Poor Performance; DAP-Potash; Raw C-Raw Cashew; R Phos-Rock Phosphate; STM-Stearine Monomer; S Coils-Steel Coils; S Slabs-Steel Slabs; SKO-Superior Kerosene Oil; T Coal-Thermal Coal; T Logs-Timber Logs; V Oil-Vegetable Oil; Veh-Vehicles; VCM-Vinyl chloride monomer; W-Waiting; Wt.flr.bgs-Wheat flour Bags.

(Source : The Hindu Business Line)

**Steel Prices : Ex-Mandi Gobindgarh : on immediate payment basis**

**Mandi Gobindgarh**

**Open Market Rates of Rerollables (December 18, 2010)**

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Tonne)

**Ingots**

Arc/Ind. Furnaces	
round quality (21x25)	30,100/-
structural quality (28x30)	29,900/-
Low carbon (12x16)	30,500/-
Semi-low carbon (18x21)	29,700/-
5x6 girder quality (25x30)	29,700/-
Runners/Risers	27,300/-
Bones/Clean	26,800/-

**Billets & Squares**

50x50x63x63x65x65 mm MS	-
75x75x80x80x90x90 mm MS	34,000/-
100x100 mm MS	34,000/-
125x125 mm MS	-
100x100 mm Concast-Billets	34,500/-
100x100 Concast-SAIL DSP	34,400/-
H.C. Billet SAIL 150x150 mm	-
H.C. Billets-Tisco 75x75 mm	-

**Blooms**

Above 251 mm Bloom (HC)	29,000/-
Above 251 mm Bloom (MS)	29,000/-
Bloom 160x250 mm (DSP)	29,000/-
130/135/140 mm (Tisco) MS	-
150x150 mm Concast (DSP)	39,400/-
150x150 mm MS (SAIL)	39,400/-
Bloom Cut into pcs. (MS)	31,100/-
Bloom Cut into pcs. (Medium)	31,100/-
Bloom Cut into (Patra Pass)	29,100/-

**Slabs**

Durgapur Slabs 14"x3"	-
Durgapur Slabs	28,200/-
Bokaro Slab Heavy	28,400/-
Tata Concast Slab (Heavy)	28,400/-
Skelp Tisco	-

**Rails**

Untested Rail - 75 lbs.	24,650/-
Untested Rail - 90 lbs.	24,750/-
Untested Rail - 105 lbs.	24,750/-

Rej. Wheel (Big)	24,650/-
Rej. Wheel (Small)	24,750/-
Cut Tyre (Big)	24,850/-
Cut Tyre (Small)	24,850/-

**Melting Scrap (F.O.R.)**

Rolling Mill end (Fresh)	24,300/-
Good Godown	22,700/-
Godown Scrap	20,800/-
Turning	20,500/-
Tin Tapper	21,500/-
Sponge Iron	22,000/-

**Pig Iron (F.O.R.)**

Foundry Grade	30,150/-
Steel Grade	26,650/-
C.I. Turning	21,150/-
Degi Scrap	26,650/-
Deg Casting	35,750/-
Ingot Moulds (Old)	24,650/-
Ingot Moulds (New)	35,750/-
Cut Ingot Moulds	24,950/-

**Open Market Rates of Finished Goods (December 18, 2010)**

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Qntl.)

**M. S. Rounds**

	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm
Mild	3480/-	3250/-	3100/-	3130/-	3160/-	3330/-	3330/-	3280/-
Zindi Pass (Drawing)	-	-	-	3300/-	3300/-	3330/-	3330/-	3300/-

Above rates of 6 mm rounds are of length up to 14' Above 18' = 3110/-

**Heavy Rounds**

	28 to 53 mm	63 to 100 mm	110 to 125 mm	140 to 150 mm	165 mm	180 mm	200 mm
Mild	3280/-	3350/-	3450/-	3550/-	3620/-	3660/-	3700/-

**M. S. Squares**

	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm
Mild	3450/-	3270/-	3100/-	3100/-	3100/-	3330/-	3330/-	3280/-

**M. S. Angles**

	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	90 mm	100 mm	110 mm	150 mm	200 mm
3 mm	3400/-	3350/-	3350/-	3350/-	3370/-	3390/-	-	-	-	-	-	-
5 mm	-	3310/-	3300/-	3290/-	3290/-	3290/-	3290/-	3330/-	3340/-	-	-	-
6 mm	-	3310/-	3300/-	3290/-	3290/-	3290/-	3290/-	3330/-	3340/-	-	-	-
10 mm	-	-	-	-	-	-	-	-	-	3390/-	-	-
12 mm	-	-	-	-	-	-	-	-	-	-	3790/-	-
16 mm	-	-	-	-	-	-	-	-	-	-	-	3990/-

**M. S. Flats**

	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	100 mm
3 mm	3160/-	3170/-	3180/-	3190/-	3230/-	3520/-	3490/-	3470/-
5 mm	3180/-	3340/-	3340/-	3280/-	3280/-	3280/-	3280/-	3290/-
6 mm	3180/-	3340/-	3340/-	3280/-	3280/-	3280/-	3280/-	3290/-
10 mm	-	-	-	3340/-	3280/-	3280/-	3280/-	3290/-
12/25 mm	-	-	-	3340/-	3280/-	3280/-	3280/-	3290/-
18/19 Gauge	3450/-	3450/-	3460/-	3470/-	3480/-	3550/-	3530/-	3530/-

[Prices at other stockyards may vary]

[Source : Steel Town (Weekly), December 18, 2010]



## OFFICE BEARERS OF EEPIC INDIA

### CHAIRMAN

#### Aman Chadha

Phone: Off : 91-22-40325600/40325678 (D)  
Res: 91-22-23516865  
Fax : 91-22-23854428/40325646  
E-mail : chairman@eepcindia.org  
aman@nikkobearings.com

### VICE CHAIRMEN

#### Mahesh K. Desai

Phone: Off : 91-40-27617098/27615131  
Res: 91-40-27765793  
Fax : 91-40-27614376  
E-mail : hyd1\_meera@sancharnet.in

#### Anupam Shah

Phone: Off : 91-33-22872511, 22874447  
Fax : Off : 91-33-22875104, 22870780  
E-mail : nipha@niphindia.com  
anupam@niphindia.com

### REGIONAL CHAIRMEN

#### Eastern Region

##### B. N. Agarwal

Phone: Off : 91-33-24858750/51/52/53  
Res: 91-33-24615916/5596  
Fax : 91-33-24858749  
E-mail : rba@rbagarwalla.com  
bna@rbagarwalla.com

#### Northern Region

##### S. C. Ralhan

Phone: Off : 91-161-2673805/806/2670210  
Res: 91-161-2670129/2672542  
Fax : 91-161-2671049/2676817  
E-mail : sritools@jla.vsnl.net.in  
scralhan@stitools.com

#### Southern Region

##### Ramesh Kumar Mutha

Phone: Off : 91-44-25323885/5057  
91-44-43444620 (D)  
Res: 91-44-42140999/4456  
Fax : 91-44-26430087/89  
E-mail : mutha@mmexports.com

## EEPC INDIA OFFICES IN INDIA AND ABROAD

R. Maitra  
*Executive Director*  
EEPC INDIA  
Vandhna (4th Floor), 11 Tolstoy Marg  
New Delhi 110 001  
Tel. : 91-11-23353353, 23711124/25  
Fax : 91-11-23310920  
E-mail : eepcto@eepcindia.net  
URL : www.eepcindia.org

## HEAD OFFICE

B. Sarkar  
*Adl. Executive Director & Secretary*  
EEPC INDIA  
Vanijya Bhavan (1st Floor)  
International Trade Facilitation Centre  
1/1 Wood Street  
Kolkata 700 016  
Tel. : 91-33-22890651/52  
Fax : 91-33-22890654  
E-mail : eepcho@eepcindia.net  
URL : www.eepcindia.org

## TERRITORIAL DIVISION

EEPC INDIA  
Vandhna (4th Floor)  
11 Tolstoy Marg  
New Delhi 110 001  
Tel. : 91-11-23353353, 23711124/25  
Fax : 91-11-23310920  
E-mail : eepcto@eepcindia.net

## REGIONAL OFFICES

### Chennai

M. Ganesan  
*Regional Director*  
EEPC INDIA  
Greems Dugar (3rd Floor)  
149 Greems Road  
Chennai 600 006  
Tel. : 91-44-28295501, 28295502  
Fax : 91-44-28290495  
E-mail : eepcrochen@eepcindia.net

### Kolkata

Ms. Anima Pandey  
*Regional Director*  
EEPC INDIA  
Vanijya Bhavan (2nd Floor)  
International Trade Facilitation Centre  
1/1, Wood Street  
Kolkata 700 016  
Tel. : 91-33-22890673/74  
Fax : 91-33-22890687  
E-mail : eepcrokol@eepcindia.net

### Mumbai

Rajat Srivastava  
*Regional Director*  
EEPC INDIA  
Centre 1, 12th Floor  
World Trade Centre  
Cuffe Parade, Mumbai 400 005  
Tel. : 91-22-42125555  
Fax : 91-22-42125556/22180119  
E-mail : eepcromum@eepcindia.net

### New Delhi

A. A. Kazmi  
*Regional Director*  
EEPC INDIA  
4A, Vandhna Building (4th Floor)  
11, Tolstoy Marg  
New Delhi 110 001  
Tel. : 91-11-23314171/74  
Fax : 91-11-23317795  
E-mail : eepcrodel@eepcindia.net

## SUB-REGIONAL OFFICES

### Ahmedabad

Satrajit Banerjee  
*Asst. Director*  
EEPC INDIA  
TF - 313/A (3rd Floor), ATMA House  
Ashram Road  
Ahmedabad 380 009  
Tel. : 91-9725663534  
E-mail : eepcsroahd@eepcindia.net

### Bangalore

C. H. Nadiger  
*Sr. Asst. Director*  
EEPC INDIA  
Vinayaka Complex (2nd Floor)  
44/45, Residency Road Cross  
Bangalore 560 025  
Tel. : 91-80-25581396/25588669  
Fax : 91-80-25586914  
E-mail : eepcsroblr@eepcindia.net

### Hyderabad

J. V. Raja Gopal Rao  
*Asst. Director*  
EEPC INDIA  
'Soham Mansion' (1st Floor)  
No. 5-4-187/3 & 4/4, M. G. Road  
Secunderabad 500 003  
Tel. : 91-40-27536704  
Telefax : 91-40-27536705  
E-mail : eepcsrohyd@eepcindia.net

### Jalandhar

Opinder Singh  
*Sr. Asst. Director*  
EEPC INDIA  
Plot Comm. 1, Focal Point  
Jalandhar 144 004  
Tel. : 91-181-2602264  
Fax : 91-181-2601124  
E-mail : eepcsrojld@eepcindia.net

## FOREIGN OFFICES

### Singapore

D. D. Roy, *Resident Director*  
EEPC INDIA  
No. 3, Shenton Way  
#07-02 Shenton House  
Singapore 068805  
Tel. : 65-62279282/83  
Fax : 65-62279284  
E-mail : enexpro@singnet.com.sg

### U.S.A.

Rana Roy, *Resident Director*  
EEPC INDIA  
411 Business Center Drive, Suite 103  
Mount Prospect, Illinois 60070, USA  
Tel. : 1-847-297-8500 (2 lines)  
Fax : 1-847-297-8502  
E-mail : eepcilusa2@yahoo.com  
eepcilusa@gmail.com