



EEPC INDIA (formerly Engineering Export Promotion Council)  
Sponsored by Ministry of Commerce & Industry, Government of India  
(An ISO 9001: 2000 organisation)

## EEPC INDIA Invites Participation for India Pavilion at BIET 2011, Dhaka, Bangladesh (March 02 - 05, 2011)

BIET (Bangladesh International Industrial Engineering Tradeshow and Symposium) is an annual show organized by Bangladesh Engineering Industry Owners' Association (BEIOA), which is an apex body of Engineering Industry and Entrepreneurs of Bangladesh. BIET 2011 has two concurrent shows namely KRISHI (Agricultural Machinery) & SOLAR EXPO (Solar Energy products). The last edition of the exhibition organized in year 2010 had 200 exhibitors and over 18,000 visitors. The trade show has on display latest technological advancements of industrial, engineering equipments, materials, services and technology in related fields from Bangladesh and foreign companies. The exhibition provides an ideal platform for joint ventures and transfer of technologies.

Engineering sector plays a crucial role in the growth of Bangladesh economy. International BIET symposium is based on the theme "*need for investments and joint ventures in the growth of Bangladesh engineering industry*". The exhibition provides an ideal platform to exhibitors and visitors in areas like joint ventures, transfer of technologies and appointing agents/distributors/ partners etc.

Trade data indicates that India's engineering exports to Bangladesh have grown consistently over the years and almost doubled between 2007 and 2008 from USD 225.57 million to USD 422.41 million in the year 2008. However during the recent year, India's exports to Bangladesh declined to USD 321.97 million, registering a decline of 23%. India has approximately 6% share as supplier to Bangladesh. China is the largest supplier of engineering goods to Bangladesh with 30% share and Japan is the second major supplier country with 7.3% share. Bangladesh's imports of engineering goods have grown at an average rate of 25-30% during the recent years.

### India's exports of engineering goods to Bangladesh

Value in Million USD

Year	India's exports to the world	India's exports to Bangladesh	Bangladesh's %age share in India's total exports
2005	17,287.24	287.34	1.66
2006	23,006.44	242.64	1.05
2007	27,469.33	225.57	0.82
2008	34,952.95	422.41	1.21
2009	30,487.74	321.97	1.06

*(Data Source : UN Comtrade)*

BIET 2011 has a concurrent show "SOLAR EXPO" which is an important component under the renewable energy sector of the country. The country is facing big challenges in terms of the electricity to be provided to its population etc. Realizing the vast potential which the sector offers in meeting the country's energy crisis, the government of Bangladesh has recently announced various incentives like 0% import duty on import of machines and technology related to renewable energy to Bangladesh and relief to private investors investing in renewable energy sectors will be exempt from corporate tax for a period of 5 years.



EEPC India is organizing an India Pavilion at BIET 2011 scheduled to be held during 02 - 05 March 2011 at Dhaka, Bangladesh. This will provide an excellent opportunity to learn about the latest development on ideas and technologies of the industry, to meet new products and trends, International brands, to establish your network with key-decision makers, technical experts and to develop new contacts and business relationships with customers from all over the world.

### Focus Products

Apart from two concurrent shows on agricultural machinery and solar energy, the prime industry & product focus during the exhibition is as follows:

- Abrasives and finishing equipments
- Assembling systems: Assembly, fastening, tools
- HVAC, Air conditioning and refrigerating equipment
- Batteries UPS systems and voltage stabilizers, cables and wires
- Blowers and fans, boilers, furnace and heating elements
- CNC and SPM heavy machinery
- Castings and forgings
- Dies & moulds, drilling, boring, shearing and blending machines
- Gears bearing belting & motion control products
- Industrial automation and technology consultancy
- Machine, power and hand tools, metalworking/welding/production
- Metal forming machine tools, milling and grinding machines
- Motion controls, motors & drives
- Oil, lubricants and filtration systems
- Packing, bar coding and printing equipment
- Pipes, tubes, hoses fittings, pumps and valves
- Pollution control and water treatment equipment
- Polymers, rubber and plastic processing machines
- Process equipment, quality/testing equipment
- Safety/environmental/security
- Testing and measuring equipment

### Venue

Bangabandhu International Conference Centre  
Dhaka, Bangladesh

### Date

2nd to 5th March, 2011 (4 days)

### Participation Charges

One side open booth : US\$ 190 per sq. mtr. or ₹9,000 per sq. mtr.  
(Built up booth) + ₹927 per sq. mtr. as Service Tax.

10% extra for corner booths (subject to availability)

**If participants make payments in US Dollar, then Service Tax is not applicable.**



## Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring “EEPC INDIA” along with the duly filled-up Application Form  
OR
- ❖ Swift Transfer in US Dollar **(to add US\$ 50 per remittance to offset bank charges etc.)** as per following details:  
Name of the Bank : HDFC BANK LTD  
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020  
Branch Code : 0014  
Account Number : 00148580000013  
Beneficiary Name : EEPC INDIA  
SWIFT Code : HDFCINBBCAL  
THROUGH :  
JP MORGAN CHASE BANK, NEW YORK  
A/c. No. 001-1-406717  
SWIFT Code – CHASUS33  
CHIPS ABA : 0002  
FEDWIRE ABA : 021000021  
CHIPS UID # 354459

## Date of Payment

Full payment is to be made along with the Application Form latest by **7th February, 2011**.

## Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before **7th February, 2011**. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

## Display Booth

Participation charges includes following services for 9 sq. mtr. booth :

- Fascia
- One information desk
- Two folding chairs
- One spotlight
- Two fluorescent lights
- One waste basket
- One power socket
- Stand carpet

## Selection Criteria

Selection of participants will be done after receiving full payment strictly on **first-come, first-served** basis.

## MDA Entitlements

All eligible participants will be entitled to get MDA grant under General Area Programme of Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006. Assistance would be permissible on charges of built-up furnished stall subject to an upper ceiling of ₹80,000 only.



Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to ₹15 crores in the preceding year, having complete 12 months membership with EEPC India with regular filing of returns and fulfilling other conditions, details of which can be obtained from EEPC India's Website: [www.eepcindia.org](http://www.eepcindia.org) or respective Regional and Sub-Regional Offices of EEPC India.

### **Submission of Application**

Interested firms may please send their Application Form, duly filled in and signed, along with full payment **latest by 7th February, 2011** to the respective Regional & Sub-Regional Offices or to :

**R. Maitra**

*Executive Director*

**EEPC India**

Vandhna, 4th Floor

Tolstoy Marg

New Delhi - 110 001

Tel. : 91-11-23711124/23711125

Fax : 91-11-23310920

E-mail : [eepcto@eepcindia.net](mailto:eepcto@eepcindia.net)

Website : [www.eepcindia.org](http://www.eepcindia.org)

**Bhaskar Sarkar**

*Addl. Executive Director & Secretary*

**EEPC India**

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata - 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : [eepcho@eepcindia.net](mailto:eepcho@eepcindia.net)



**Application Form**  
**India Pavilion at BIET 2011**  
**Dhaka, Bangladesh**  
**(02 - 05 March, 2011)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (in sq. mtr.)	:			
PAN No. of the Company	:	:		
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Total Export to South Asian countries (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :