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ENGINEERING EXPORT BULLETIN

EEPC INDIA
ENGINEERING THE FUTURE

WEEKLY NEWSLETTER VOL. 13 ISSUE NO.5 JANUARY 31, 2011



HE Mr. MK Lokesh, Ambassador of India to UAE writing his comments in visitors' book at EEPC India information booth in the India Pavilion at Arab Plast 2011, Dubai. UAE held on 8th January, 2011. On his right Ms. Neetu Singh, Sr. Executive Officer, EEPC India, Mumbai was present

Highlights

Multi Product Trade Delegation to Ethiopia, Sudan & Egypt

EEPC INDIA is organising an Multi Product Trade Delegation to Ethiopia, Sudan & Egypt from 13 - 21 February, 2011. Members are requested to register their participation immediately

India Pavilion at AUTOMEK 2011, Sao Paulo, Brazil

EEPC INDIA is organising an India Pavilion at AUTOMEK 2011 from 12 - 16 April, 2011. Members are requested to register their participation within 21st February, 2011

India Pavilion at Hannover Fair 2011, Hannover, Germany

EEPC INDIA is organising an India Pavilion at Hannover Fair 2011, Hannover, Germany from 4 - 8 April, 2011. Members are requested to register their participation within 15th February, 2011

India Pavilion at BIET 2011, Dhaka, Bangladesh

EEPC INDIA is organising an India Pavilion at BIET 2011, Dhaka, Bangladesh from 02 - 05 March, 2011. Members are requested to register their participation within 7th February, 2011

India Pavilion at Ferroforma 2011, Bilbao, Spain

EEPC INDIA is organising an India Pavilion at Ferroforma 2011, Bilbao, Spain from 23 - 26 March, 2011. Members are requested to register their participation within 11th February, 2011

Multi-Product Trade Delegation to Colombia, Guatemala, Mexico & Panama

EEPC INDIA is organising an Multi-Product Trade Delegation to Colombia, Guatemala, Mexico & Panama from 7th March to 19th March, 2011. Members are requested to register their participation within 4th February, 2011

India Pavilion at EMAQH 2011, Buenos Aires, Argentina

EEPC INDIA is organising an India Pavilion at EMAQH 2011, Buenos Aires, Argentina from 25 - 30 March, 2011. Members are requested to register their participation within 10th February, 2011

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For information about EEPC INDIA
visit : www.eepcindia.org
For information about EEPC INDEE Exhibitions
visit : www.eepcindee.com

Chairman's Pen

My dear fellow exporters,

You are aware that EEPC India will be organizing "India Show" at Turkey from February 3 – 6, 2011 at Tuyap Fair Convention and Congress Center, Istanbul, Turkey coinciding with World of Industry Fair (WIN Part 1). 169 member companies will be showcasing their products to Turkey. Turkey is the Gateway of Euro-Asia.

This exposure to Turkey and surrounding countries will hopefully provide the Indian engineering sector a better understanding of the emerging opportunities and diversify their exports. I hope that India Show at Turkey will a great success.

Yours sincerely,

A handwritten signature in black ink, appearing to read 'Aman Chadha'. The signature is stylized and cursive.

(AMAN CHADHA)



Council's Activities

EEPC INDIA Invites Participation at Multi Product Trade Delegation to Ethiopia, Sudan & Egypt (13 - 21 February, 2011)

Ethiopia

Federal Democratic Republic of Ethiopia is the second-most populous nation in Africa, with over 85.2 million people and the tenth-largest by area, with its 1,100,000 km². The **economy of Ethiopia** is based on agriculture, which accounts for half of gross domestic product (GDP), 43% of exports, and 85% of total employment. This sector constitutes about 4 percent of the overall economy, although it has shown some growth and diversification in recent years. Much of it is concentrated in Addis Ababa.

Engineering exports in Ethiopia have gone up from USD 1153.46 million in the year 2008-09 to USD 1569.5 million in the year 2009-10 registering a growth of around 36%.

Sudan

Republic of Sudan is a country in northeastern Africa. It is the largest country in Africa and the Arab world and tenth largest in the world by area. It is bordered by Egypt to the north, the Red Sea to the northeast, Eritrea and Ethiopia to the east, Kenya and Uganda to the southeast, the Democratic Republic of the Congo and the Central African Republic to the southwest, Chad to the west and Libya to the northwest. The world's longest river, the Nile, divides the country between east and west sides. Sudan is the 17th fastest growing economy in the world with new economic policies and infrastructure investments. Since 1997, Sudan has been implementing the macroeconomic reforms recommended by the IMF. Rich mineral resources are available in Sudan including: petroleum, natural gas, gold, silver, chromite, asbestos, manganese, gypsum, mica, zinc, iron, lead, uranium, copper, kaolin, cobalt, granite, nickel, tin, aluminum.

Engineering exports to Sudan from India has been to the tune of ₹110493.75 million in the year 2009-10 (USD 2455.42 million). The major items of exports to Sudan have been Metal, Auto components, Transport equipments, Machinery and equipments, Primary and Semi-finished Iron & Steel.

Egypt

Arab Republic of Egypt is a country mainly in North Africa, with the Sinai Peninsula forming a land bridge in Southwest Asia. Egypt is thus a transcontinental country, and a major power in Africa, the Mediterranean region and the Islamic world. Egypt is famous for its ancient civilization and some of the world's most famous monuments, including the Giza pyramid complex and its Great Sphinx. Its ancient ruins, such as those of Memphis, Thebes, Karnak and the Valley of the Kings, are a significant focus of archaeological study, and artifacts from these sites are now displayed in major museums around the world.

Egypt possesses one of the most developed and diversified economies in the Middle East, with sectors such as tourism, agriculture, industry and service at almost equal production levels. The Egyptian economy is rapidly developing, due in part to legislation aimed at luring investments, coupled with both internal and political stability, along with recent trade and market liberalization.

The engineering exports from India to Egypt has been to the tune of USD 3990.72 million. The major items of exports have been Machinery & Instrument, Auto component and Transport equipment, Ferro Alloy and Machine tools & Iron & Steel.



List of Potential Products

Manufactures of Metals
 Machinery and Instruments
 Transport Equipments
 Primary & Semi-Finished Iron & Steel
 Ferro Alloys
 Non-Ferrous Metals
 Machine Tools
 Transport Equipments
 Iron & Steel Bar/Rod Etc. & Rro Alloy
 Automobile Parts
 Packaging Machinery
 Agricultural Machinery & Parts
 Castings
 Textile Machinery & spares
 Electrical Items/Electrical Machinery
 Steel Pipes & Tubes
 Pumps
 Machine Tools
 Aluminium other than products

Tentative Schedule

Day	Date	From	To
Sunday(Morning)	13.02.2011- Departure	Mumbai	Addis Ababa (Ethiopia)
Monday	14.02.2011	BUYER SELLER MEET IN ADDIS ABABA	
Tuesday	15.02..2011	Follow up Meetings in Addis Ababa	
Tuesday(Evening)	15.02.2011- Departure	Addis Ababa	Khartoum (Sudan)
Wednesday	16.02.2011	BUYER SELLER MEET IN KHARTOUM	
Thursday	17.02.2011	Follow up meetings in Khartoum	
Friday(Afternoon)	18.02.2011- Departure	Khartoum	Cairo (Egypt)
Saturday	19.02.2011	Holiday	
Sunday	20.02.2011	BUYER SELLER MEET IN CAIRO	
Monday(Morning)	21.02.2011	Follow up meetings in Cairo	
Monday(Evening)	21.02.2011 Departure	Cairo	Mumbai

Hotel Accommodation/Travel Expenses

All participants will be booked in the same hotel for convenience. Hotel charges, air-ticketing and visa fees etc. will have to be borne by the individual participant. EEPC INDIA will recommend for obtaining visas to these countries.

Registration and Participation Charges

₹30,000 (plus service tax of ₹3,090) per participant will be charged to partially cover the expenses on providing following facilities to the participants :

- Airport transfer
- Local transport for join meeting and BSM
- Working lunch expenses on the day of BSM
- Preparation of database for marketing purpose
- Mobilization of buyers
- Printing of delegates profile for distribution among the Buyers, Chamber of Commerce, Trade Associations and Embassies etc.

Other individual expenses like hotel charges, food expenses, transport expenses for individual meetings/factory visits (if arranged by the Delegates) will have to be borne by the Delegates.

MDA Entitlement

Participants will be eligible to get reimbursement of to & fro air passage in economy excursion class up to ₹70,000 only as per MDA guidelines and also completely attending the BSMs in all the three countries.

Selection Criteria

In view of limitations on number of participants (15 only) selection of participants will be done strictly on first-cum-first served basis.

Cancellation of Participation

Any request for cancellation after confirmation will not be entertained and will amount to forfeiture of the payment made to the EEPC INDIA on account of participation charges.

Interested member firms are requested to send the **Registration Form** duly filled- in along with the At Par Cheque/ Demand Draft for ₹33,090 in favor of 'EEPC INDIA' immediately to:

Shri R. Maitra

Executive Director

EEPC INDIA

Vandhna (4th Floor)

11, Tolstory Marg

New Delhi 110 001

Tel. : 91-11-2335 3353, 2371 1124/25

Fax : 91-11-2331 0920

Email : ed@eepcindia.net

eepcto@eepcindia.net

Shri B. Sarkar

Addl. Executive Director & Secretary

EEPC India

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1 Wood Street

Kolkata - 700 016

Tel. : 033-2289 0651/52/53

Fax : 01-33-2289 0654

Email : bsarkar@eepcindia.net

eepcho@eepcindia.net



Registration Form
Multi-Product Trade Delegation to Ethiopia, Sudan & Egypt
(13 - 21 February, 2011)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the MD/CM	:			
Name & Designation of the Visiting Delegates	:			
Mobile No.	:			
Items Manufactured/Exported	:			
HS Codes (At least 4 Digit)	:			
Application of your products (Enclose separate sheet)	:			
Nature of Business	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Status Holder		
Total Annual Export (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Total Export to African Countries (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Countries of Export	:			
Foreign Collaboration, if any	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
Passport Details :				
Name as in Passport	:			
Passport No.	:			
Place of Issue	:			
Date of Issue & Valid up to	:			

Please send the Form duly filled in and signed along with your participation fees by At Par Cheque / D.D. _____ dated _____ of ₹33,090 payable to EEPC India.

Signature :

Date :

Office Seal :

Along with the Registration Form, please enclose: (1) payment in full; (2) two copies of recent passport size photographs; and (3) company profile (within 80 words).



EEPC India Invites Participation for India Pavilion at AUTOMECH 2011, Sao Paulo, Brazil (12 - 16 April, 2011)

AUTOMECH - International Trade Fair for Auto Parts, Equipments and Services is the meeting point of the replacement industry, and a leader event in Latin America. At a single place, the market of automotive replacement presents at AUTOMECH innovations and solutions for the segment of parts, accessories and tuning, rebuilding and maintenance, IT and management.

AUTOMECH is the ideal platform to promote products and services to an important business generating pole; a great opportunity to present market trends; an excellent strategy to propel sales; to strengthen the image of trademarks, quality and services; to analyze your competitors and conquer new client; and to reinforce the relationship with qualified buyers and visitors from Brazil and abroad.

EEPC INDIA is organizing an **India Pavilion at AUTOMECH 2011** which would provide an excellent opportunity for establishing business relationships with customers from all over the world, particularly Latin American countries. It is expected that 900 exhibitors will participate in the 2011 edition of AUTOMECH and 70,000 visitors from all over the world will converge in the show.

Automotive market in Brazil

Today, the Brazilian auto industry is a major driver of economic growth. The automotive industry makes a major contribution to the Brazilian economy, contributing 23.5% of industrial GDP and providing employment for more than 1.5 million workers. Strong domestic demand has largely insulated the sector against the downturn in global markets.

Brazil is becoming an emerging market leader for technology development because of its highly skilled and qualified engineers and relatively low labour costs compared to developed countries. Brazil has the largest number of car assembly plants in the world, manufacturing more than 30 brands.

There has also been a recent up-turn in automotive investments. Volkswagen has announced plans to spend \$3.5 billion on up-grading their Brazilian plants and local product development capabilities by 2014, whilst Toyota have confirmed that they will build a second assembly plant at Sorocaba. Meanwhile, General Motor's \$ 800 million "Project Viva" – financed from local profits and loans - foresees the local production of 9 new models by 2012. South Korean and Chinese manufacturers are also reportedly planning investments in new production facilities.

The Brazil auto parts industry is an unrecognized source of automotive components and whole cars. It will come to the surprise of many people that this South American country is the world's 8th largest supplier in the automotive industry. They have many state-of-the-art research and development laboratories where they engineer and design original, performance and aftermarket parts. In fact, the entire car can be engineered and built with auto parts from Brazil. Brazil exports many motor vehicles to the US, Germany, the UK, Argentina, Mexico and a growing number of other countries around the world. Brazil now faces the challenges of keeping pace with the expansion of the domestic vehicle market, and playing a more prominent role in global supply chains.

India currently ranks 26th among auto exporting countries, earning \$ 5.5 bn a year with less than 1 per cent of the world auto exports market. India's export of auto components to Brazil has increased from US\$ 53.96 Million in 2008 to US\$ 66.18 Million in 2009 with a share less than one per cent of total auto components import by Brazil.

Focus Products

Spare Parts and Systems : Engine, vent, axle, steering, breaks, wheels, bolsters, metallic parts, assembled parts, windows, bumpers, bending roof, convertible roofs, panoramic covering, instruments, airbags, caps, seats, heating, air conditioning, electrical adjusters, internal filters, radio, antennas, navigation, telematics, telemobile, DVD, electrical, battery, lights, cables, whips, control units, bus systems, driver assistance systems, fixation elements, bearing fixation rings, rollers, replacement parts, repairs, restoration, hybrid, and gas.

Accessories and Tuning : Automotive accessories in general; tuning, performance systems; design improvement, optic; options and conversions; wheels, tyres and together.



Repairing and Maintenance : Equipments and tools (elevation, trial, measurement equipments and tires installation); corrosion prevention and painting (systems, equipments, preventing inks, corrosion and auxiliaries); towing services, accident assistance and mobile services; residues elimination and recycling (systems and equipments); car towing.

Venue

Anhembí Pavilion
Av. Olavo Fontoura, 1.209 - Santana - CEP 02012-021 São Paulo – SP, Brazil

Date of Event

April 12 – 16, 2011 (five days)
Opening hours: Tuesday – Friday from 10 am to 7 pm - Saturday from 9 am to 5 pm

Participation Charges

One side open booth : US\$ 550 per sq. mtr. or ₹26,000 per sq. mtr. (Built up booth)
+ ₹2,678 per sq. mtr. as Service Tax.
10% extra for 2 sides open booth (subject to availability)

If participants make payments in US Dollar, then Service Tax is not applicable.

Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring “EEPC INDIA” along with the duly filled-up Application Form
OR
- ❖ Swift Transfer in US Dollar (**to add US\$ 50 per remittance to offset bank charges etc.**) as per following details:

Name of the Bank	: HDFC BANK LTD
Address of the Bank	: Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020
Branch Code	: 0014
Account Number	: 00148580000013
Beneficiary Name	: EEPC INDIA
SWIFT Code	: HDFCINBBCAL

THROUGH :
JP MORGAN CHASE BANK, NEW YORK
A/c. No. 001-1-406717
SWIFT Code – CHASUS33
CHIPS ABA : 0002
FEDWIRE ABA : 021000021
CHIPS UID # 354459

Date of Payment

Full payment is to be made along with the Application Form latest by **21st February, 2011**.

Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before **28th February, 2011**. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.



Display Booth

Each 15 sq. mtr. booth will consist of :

- Carpeted floor
- One round table
- One lockable cabinet
- Four chairs
- Five spot lights
- Two plug sockets
- One wastepaper basket
- Fascia

Selection Criteria

Selection of participants will be done after receiving full payment strictly on **first-come, first-served** basis.

MDA Entitlements

All eligible participants will be entitled to MDA grant under Focus LAC Programme of Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built up furnished stall subject to an upper ceiling of Rs. 1,80,000/- (Rupees One Lakh Eighty Thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC India with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC India.

Submission of Application

Interested firms may please send the Application Form, duly filled in and signed, along with full payment latest by **21st February, 2011** to the respective Regional Offices or to:

R. Maitra

Executive Director

EEPC India

Vandhna, 4th Floor

Tolstoy Marg

New Delhi - 110 001

Tel. : 91-11-23711124/23711125

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

Website : www.eepcindia.org

Bhaskar Sarkar

Addl. Executive Director & Secretary

EEPC India

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street, Kolkata - 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eepcindia.net

Website : www.eepcindia.org



Application Form
India Pavilion at AUTOMECH 2011
Sao Paulo, Brazil
(12 - 16 April, 2011)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (Minimum 15 sqm)	:			
PAN No. of the Company	:	:		
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Total Export to Latin American countries (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :



EEPC INDIA (formerly Engineering Export Promotion Council)
Sponsored by Ministry of Commerce & Industry, Government of India
(An ISO 9001: 2000 organisation)

EEPC India Invites Participation for India Pavilion at Hannover Fair 2011 (4 - 8 April, 2011)

Hannover Fair is the world's leading technology event. It is the leading showplace for all sectors of industry – in particular mechanical and plant engineering, automotive sectors, electrical engineering and electronics. Hannover Fair 2011 is the conglomeration of thirteen high profile trade shows under one roof. It offers a unique opportunity to establish contacts with many business leaders and unlock new sources of business potential.

EEPC INDIA is organizing an **India Pavilion** in the Industrial Supply, Energy, Industrial Automation and MDA - Motion, Drive & Automation sectors in Hannover Fair 2011. **Industrial Supply** - Subcontracting and Lightweight Construction will cover materials components and system for mechanical engineering, the automotive industry and plant industry. **Energy** sector is the leading trade fair for Renewable and Conventional Power Generation, Transmission and Distribution. **Industrial Automation** creates a platform for all the relevant disciplines - from energy-efficient power transmission to ultra-precise measurement and control systems. **MDA - Motion, Drive & Automation** is the world's number one shop window for power transmission and fluid power.

Focus Products

Industrial Supply - Subcontracting and Lightweight Construction

Materials/Technology know-how

- Steel
- Metals
- Non-Ferrous Metals
- Rubber
- Plastics
- Ceramics
- Composites
- Special Materials

Development Design and Processes

- Non-cut Component Manufacturing
- Casting, Solid Forming and Sheet Metal Working
- Machining
- Joining Techniques
- Materials Treatment
- Engineering
- Design
- Industrial Services

Parts Components Systems

- Semi-finished Products
- Systems and Subassemblies
- Intermediate and Finished Products

Energy Sector

Power Generation and Supply

Services and technologies from fuel cells to all-inclusive contracting packages and low-cost solutions for energy supply.



Participation charge includes following services:

- Display Booth with standard furniture
- Catalogue/EBI listing
(In alphabetical section - name/address. And in product section - three product entries)
- Publication of Brochure on Indian participation
- Common Interpreter services
- On site assistance in various business related matters
- Electricity charges
- Stand cleaning services

Special Incentives to the Participants of Hannover Fair 2010

In view of disruptions caused by the volcanic eruptions during Hannover 2010, repeat participation from 2010 in the 2011 edition of the Hannover will be offered special loyalty incentive to the eligible incumbent. For clarification in this regard, please contact EEPC INDIA, Head Office at the following email ids: amitra@eepcindia.net or ashitkar@eepcindia.net / akar54@gmail.com

Date of Payment

Full payment is to be made along with the Application Form latest by **15th February, 2011**.

Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before **21st February, 2011**. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

Display Booth

There will be in-built display booths of 9/10.5 sq. mtr. each. EEPC India will provide the following :

- Carpeted floor
- One table
- One cabinet
- Three chairs
- One book rack
- Three spot lights
- One plug socket
- One waste basket
- Fascia

Selection Criteria

Selection of participants will be done **after receiving full payment strictly on first-come, first-served basis**.

Benefit of the Member-Exporters

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. Therefore no MDA grant would be available. The rates mentioned above are highly subsidized as per MAI Scheme of Government of India.

Participants' Details

In Hannover Fair 2011 EEPC India intends to circulate the details of all the participants in a **CD Format** on a complimentary basis instead of printed Exhibitors' Profiles. The CD will be highly interactive and will be a ready reckoner for the overseas buyers.

Participants are requested to send the following information, within 2 pages, along with the Application Form in CD or over email to the respective Regional Offices with a copy to Head Office (email id: ashitkar@eepcindia.net):

- (i) Company Profile (not more than 100 words);
- (ii) Contact Details (as per the Application Form);
- (iii) Logo – pdf or jpg format;
- (iv) E-Brochure – pdf format (within 2 pages); or
- (v) Scanned copy of Product Catalogue/Product Pictures - pdf format.

Submission of Application

Interested firms may please send the **Application Form**, duly filled in and signed, along with **full Payment latest by 15th February, 2011** to any of the following:

R. Maitra

Executive Director

EEPC INDIA

Vandhna (4th Floor)

11, Tolstoy Marg

New Delhi - 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

Ms. Anima Pandey

Regional Director

EEPC INDIA

Vanijya Bhavan (2nd Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata - 700 016

Tel. : 91-33-22890673/74

Fax : 91-33-22890687

E-mail : eepcokol@eepcindia.net

A. A. Kazmi

Regional Director

EEPC INDIA

4A, Vandhna Building (4th Floor)

11, Tolstoy Marg

New Delhi - 110 001

Tel. : 91-11-23314171/74

Fax : 91-11-23317795

E-mail : eepcrodel@eepcindia.net

Bhaskar Sarkar

Addl. Executive Director & Secretary

EEPC INDIA

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street, Kolkata - 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eepcindia.net

Rajat Srivastava

Regional Director

EEPC INDIA

Centre 1 (12th Floor)

World Trade Centre

Cuffe Parade

Mumbai - 400 005

Tel. : 91-22-42125555

Fax : 91-22-42125556/22180119

E-mail : eepcromum@eepcindia.net

M. Ganesan

Regional Director

EEPC INDIA

Greems Dugar (3rd Floor)

149, Greems Road

Chennai - 600 006

Tel. : 91-44-28295501/5502

Fax : 91-44-28290495

E-mail : eepcrochen@eepcindia.net



Application Form

India Pavilion at HANNOVER FAIR 2011 (4 - 8 April, 2011)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Total Space required (in sq. mtr.)	:			
Amount with DD/at par Cheque No. & date	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Total Export to EU Countries (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please send us this Form duly filled in and signed along with full payment and following information for preparing CD :
Company Profile (not more than 100 words); Contact Details (as per the Application Form); Logo – pdf or jpg format; E-Brochure – pdf format (within 2 pages); or Scanned copy of Product Pictures - pdf format.

Signature :

Date :

Office Seal :



EEPC INDIA (formerly Engineering Export Promotion Council)
Sponsored by Ministry of Commerce & Industry, Government of India
(An ISO 9001: 2000 organisation)

EEPC INDIA Invites Participation for India Pavilion at BIET 2011, Dhaka, Bangladesh (March 02 - 05, 2011)

BIET (Bangladesh International Industrial Engineering Tradeshow and Symposium) is an annual show organized by Bangladesh Engineering Industry Owners' Association (BEIOA), which is an apex body of Engineering Industry and Entrepreneurs of Bangladesh. BIET 2011 has two concurrent shows namely KRISHI (Agricultural Machinery) & SOLAR EXPO (Solar Energy products). The last edition of the exhibition organized in year 2010 had 200 exhibitors and over 18,000 visitors. The trade show has on display latest technological advancements of industrial, engineering equipments, materials, services and technology in related fields from Bangladesh and foreign companies. The exhibition provides an ideal platform for joint ventures and transfer of technologies.

Engineering sector plays a crucial role in the growth of Bangladesh economy. International BIET symposium is based on the theme "*need for investments and joint ventures in the growth of Bangladesh engineering industry*". The exhibition provides an ideal platform to exhibitors and visitors in areas like joint ventures, transfer of technologies and appointing agents/distributors/ partners etc.

Trade data indicates that India's engineering exports to Bangladesh have grown consistently over the years and almost doubled between 2007 and 2008 from USD 225.57 million to USD 422.41 million in the year 2008. However during the recent year, India's exports to Bangladesh declined to USD 321.97 million, registering a decline of 23%. India has approximately 6% share as supplier to Bangladesh. China is the largest supplier of engineering goods to Bangladesh with 30% share and Japan is the second major supplier country with 7.3% share. Bangladesh's imports of engineering goods have grown at an average rate of 25-30% during the recent years.

India's exports of engineering goods to Bangladesh

Value in Million USD

Year	India's exports to the world	India's exports to Bangladesh	Bangladesh's %age share in India's total exports
2005	17,287.24	287.34	1.66
2006	23,006.44	242.64	1.05
2007	27,469.33	225.57	0.82
2008	34,952.95	422.41	1.21
2009	30,487.74	321.97	1.06

(Data Source : UN Comtrade)

BIET 2011 has a concurrent show "SOLAR EXPO" which is an important component under the renewable energy sector of the country. The country is facing big challenges in terms of the electricity to be provided to its population etc. Realizing the vast potential which the sector offers in meeting the country's energy crisis, the government of Bangladesh has recently announced various incentives like 0% import duty on import of machines and technology related to renewable energy to Bangladesh and relief to private investors investing in renewable energy sectors will be exempt from corporate tax for a period of 5 years.



EEPC India is organizing an India Pavilion at BIET 2011 scheduled to be held during 02 - 05 March 2011 at Dhaka, Bangladesh. This will provide an excellent opportunity to learn about the latest development on ideas and technologies of the industry, to meet new products and trends, International brands, to establish your network with key-decision makers, technical experts and to develop new contacts and business relationships with customers from all over the world.

Focus Products

Apart from two concurrent shows on agricultural machinery and solar energy, the prime industry & product focus during the exhibition is as follows:

- Abrasives and finishing equipments
- Assembling systems: Assembly, fastening, tools
- HVAC, Air conditioning and refrigerating equipment
- Batteries UPS systems and voltage stabilizers, cables and wires
- Blowers and fans, boilers, furnace and heating elements
- CNC and SPM heavy machinery
- Castings and forgings
- Dies & moulds, drilling, boring, shearing and blending machines
- Gears bearing belting & motion control products
- Industrial automation and technology consultancy
- Machine, power and hand tools, metalworking/welding/production
- Metal forming machine tools, milling and grinding machines
- Motion controls, motors & drives
- Oil, lubricants and filtration systems
- Packing, bar coding and printing equipment
- Pipes, tubes, hoses fittings, pumps and valves
- Pollution control and water treatment equipment
- Polymers, rubber and plastic processing machines
- Process equipment, quality/testing equipment
- Safety/environmental/security
- Testing and measuring equipment

Venue

Bangabandhu International Conference Centre
Dhaka, Bangladesh

Date

2nd to 5th March, 2011 (4 days)

Participation Charges

One side open booth : US\$ 190 per sq. mtr. or ₹9,000 per sq. mtr.
(Built up booth) + ₹927 per sq. mtr. as Service Tax.

10% extra for corner booths (subject to availability)

If participants make payments in US Dollar, then Service Tax is not applicable.



Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring "EEPC INDIA" along with the duly filled-up Application Form
OR
- ❖ Swift Transfer in US Dollar (**to add US\$ 50 per remittance to offset bank charges etc.**) as per following details:

Name of the Bank : HDFC BANK LTD
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020
Branch Code : 0014
Account Number : 00148580000013
Beneficiary Name : EEPC INDIA
SWIFT Code : HDFCINBBCAL
THROUGH :
JP MORGAN CHASE BANK, NEW YORK
A/c. No. 001-1-406717
SWIFT Code – CHASUS33
CHIPS ABA : 0002
FEDWIRE ABA : 021000021
CHIPS UID # 354459

Date of Payment

Full payment is to be made along with the Application Form latest by **7th February, 2011**.

Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before **7th February, 2011**. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

Display Booth

Participation charges includes following services for 9 sq. mtr. booth :

- Fascia
- One information desk
- Two folding chairs
- One spotlight
- Two fluorescent lights
- One waste basket
- One power socket
- Stand carpet

Selection Criteria

Selection of participants will be done after receiving full payment strictly on **first-come, first-served** basis.

MDA Entitlements

All eligible participants will be entitled to get MDA grant under General Area Programme of Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006. Assistance would be permissible on charges of built-up furnished stall subject to an upper ceiling of ₹80,000 only.



Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to ₹15 crores in the preceding year, having complete 12 months membership with EEPC India with regular filing of returns and fulfilling other conditions, details of which can be obtained from EEPC India's Website: www.eepcindia.org or respective Regional and Sub-Regional Offices of EEPC India.

Submission of Application

Interested firms may please send their Application Form, duly filled in and signed, along with full payment **latest by 7th February, 2011** to the respective Regional & Sub-Regional Offices or to :

R. Maitra

Executive Director

EEPC India

Vandhna, 4th Floor

Tolstoy Marg

New Delhi - 110 001

Tel. : 91-11-23711124/23711125

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

Website : www.eepcindia.org

Bhaskar Sarkar

Addl. Executive Director & Secretary

EEPC India

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata - 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eepcindia.net



Application Form
India Pavilion at BIET 2011
Dhaka, Bangladesh
(02 - 05 March, 2011)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (in sq. mtr.)	:			
PAN No. of the Company	:	:		
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Total Export to South Asian countries (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :



EEPC INDIA (formerly Engineering Export Promotion Council)
Sponsored by Ministry of Commerce & Industry, Government of India
(An ISO 9001: 2000 organisation)

EEPC India Invites Participation for India Pavilion at Ferroforma 2011 Bilbao, Spain (23 – 26 March, 2011)

Ferroforma 2011, the International Hardware Exhibition in Spain will be held together with Bricoforma, the DIY and home related products. It is a biennial event and the 19th edition of the fair will be held at Bilbao Exhibition Centre, Bilbao, Spain. The International Hardware Exhibition brings together manufacturers, distributors and trade professionals that make up the supply chain of hardware products. In 2009 edition, the activities grouped under the “**Ferroforma**” brand represented 65% of the whole, while “Bricoforma” accounted for the remaining 35%.

The fair acts as a thriving meeting point and business networking avenue with a lot of parallel activities including private meetings, seminars and B2B meetings. The exhibition boasts of latest and innovative information and communication technologies including interactive tools such as online shop and catalogue and advanced exhibitor search services.

The fair is organized by Feria Internacional de Bilbao in partnership with Koelnmesse GmbH. **Ferroforma** has exhibitors from all areas of the hardware industrial supply and DIY sectors. Professionals from 69 countries visited Ferroforma in 2009 confirming its ranking as Europe’s most important in the segment. A total of 15,172 participants participated in the fair. A significant number of visitors to the fair were from Portugal, France, Germany, Italy and UK in the EU Region and Australia, New Zealand, Suriname and Yemen from the distant markets. The visitors in the fair were professionals, majority of them being purchasing managers and company managers. 65% of the exhibitors in the fair were from foreign origin and 19% were first time participants.

EEPC India is organizing an India Pavilion at **Ferroforma 2011** which would provide an excellent opportunity for establishing business relationships with customers from all over the world.

Focus Products

- Fasteners
- Hand and power tools
- Industry supplies
- Labour protective equipment
- Locksmith and security
- Woodworking machinery and accessories
- Shop equipment and systems
- Electrical and lighting
- Garden
- Hardware and housewares
- Home decorating
- Plumbing
- Building supplies (machinery and accessories)
- Others

Venue

Bilbao Exhibition Center
Bilbao, Spain

Date

23 – 26 March, 2011 (4 days)



Participation Charges

One side open built-up booth : Euro 165 per sq. mtr. or ₹10,500 per sq. mtr.
+ ₹1,082 per sq. mtr. as Service Tax.
10% extra for corner stall (subject to availability).

If participants make payments in Euro, then Service Tax is not applicable.

Due to limited availability of corner booths, allocation will be done on first-come, first-served basis subject to receiving full payment.

Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring "EEPC INDIA" along with the duly filled-up Application Form
OR
- ❖ Swift Transfer in Euro (**to add Euro 40 per remittance to offset bank charges etc.**) as per following details :

Name of the Bank	: HDFC BANK LTD
Address of the Bank	: Central Plaza, 2/6 Sarat Bose Road Kolkata - 700 020
Branch Code	: 0014
Account Number	: 00142680000056
Beneficiary Name	: EEPC INDIA
SWIFT Code	: HDFCINBBCAL
THROUGH	: JP MORGAN CHASE BANK, FRANKFURT, GERMANY A/c. No. 623-16-02308 SWIFT Code – CHASDEFX IBAN No: DE26501108006231602308

Booth Display

Participation charges for a 9 sq. mtr. booth includes following services:

- Carpeting
- One counter
- One discussion table
- Four chairs
- Three spotlights
- One plug socket
- Fascia

Date of Payment

Full payment is to be made along with the Application Form latest by **11th February, 2011**.

Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before 11th February, 2011. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

Selection Criteria

Since limited space is available, selection of participation will be done strictly on first-come, first-served basis.



Benefit of the member-exporters

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. Therefore, no MDA grant would be available. However, the rates mentioned above are subsidized in comparison with the normal rates offered by the Fair Authorities.

Submission of Application

Interested firms may please send the Application Form, duly filled in and signed, along with full payment latest by **11th February, 2011** to the respective Regional Offices or to:

R. Maitra*Executive Director***EEPC INDIA**

Vandhna (4th Floor)

11, Tolstoy Marg

New Delhi – 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

B. Sarkar*Addl. Executive Director & Secretary***EEPC INDIA**

Vanijya Bhavan (1st Floor), ITFC

1/1 Wood Street

Kolkata - 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eepcindia.net



Application Form
India Pavilion at Ferroforma 2011
Bilbao, Spain
(23 - 26 March, 2011)

Name of the Company (in block letters)	:			
Postal Address (in block letters)	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Total Space required	:			
Amount with DD/at per Cheque No. & Date	:			
Name & Designation of the Chief Executive	:			
Mobile	:			
Name & Designation of the Participants	:			
Mobile	:			
Products Manufactured/Exported	:			
Total Annual Export (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Total Export to European countries (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Countries of Export	:			
Accreditation to International Standards (viz. QS, ISO etc.)	:			
Foreign Collaboration, if any	:			
Type of Unit	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Photograph enclosed (2 copies)	:	<input type="checkbox"/> Yes	<input type="checkbox"/> No	
Company Profile (within 80 words) (please enclose with the form)	:	<input type="checkbox"/> Enclosed	<input type="checkbox"/> Not enclosed	

Please send the Form duly filled in and signed along with the details of your participation fees payment.

Name :

Signature :

Date :

Office Seal :



EEPC INDIA (formerly Engineering Export Promotion Council)
Sponsored by Ministry of Commerce & Industry, Government of India
(An ISO 9001: 2000 organisation)

EEPC INDIA Invites Participation at Multi-Product Trade Delegation to Colombia, Guatemala, Mexico & Panama (7 - 19 March, 2011)

Colombia

Colombia is the third largest economy and fourth largest country in Latin America. Their economy grew by 4% and Colombia has not experienced negative economic growth for over 70 years. In spite of global recession, Colombia's GDP grew 2.5%. Colombia has been top global reformers for the last four years in the list of Global Top 10 Reformers. Colombia enjoys favourable strategic location with coasts on both Pacific and Atlantic Oceans, offering access to markets in US, Europe, Asia, Latin America and Caribbean. Colombian market has preferential access to 1.46 billion consumers. Colombia's exports during 2009 were US\$ 32.9 billion and imports were also US\$ 32.9 billion. The country has signed number of Trade Agreements with MERCOSUR, ANDEAN community, US and Europe. The World Bank, during its Doing Business 2010 report, lists Colombia as the most friendly country in Latin America. India's exports to Colombia were US\$ 583.20 million and imports were US\$ 83.89 million. Colombia has imported engineering goods from India worth US\$ 120.53 million and their total import of engineering goods from world market is US\$ 14049.86 million. EEPC India has organized wholly Indian Engineering Exhibition (INDEE) in Colombia during the period 4th to 8th October, 2010 and as per the feedback received from the participants, most of the participants have received excellent response for their items. India's engineering exports to Colombia increased from US\$ 170.95 million in 2007-08 to US\$ 173.4 million in 2008-09.

Guatemala

With a population of more than 13 million, and a per capita GDP of approximately US\$ 5,200 in 2008, Guatemala is the largest economy in Central America, accounting for GDP of US\$ 68.02 billion 2008. There is substantial scope for enhancement of exports of engineering goods from India. Considering the present situation for enhancing the trade between India and Guatemala and since this is biggest market in Central America, India just opened Embassy in Guatemala. India's engineering exports to Guatemala increased from US\$ 28.17 million in 2007-08 to US\$ 34.63 million in 2008-09.

Mexico

Mexico has a free market economy in the trillion dollar class. It contains a mixture of modern and outmoded industry and agriculture, increasingly dominated by the private sector. Recent administrations have expanded competition in sea ports, railroads, telecommunications, electricity generation, natural gas distribution, and airports. Per Capita income is one-fourth of the US. Mexico has 12 free trade agreements with over 40 countries including, Guatemala, Honduras, El Salvador, the European Free Trade Area and Japan, putting more than 90% of trade under free trade agreements. As two major emerging economic powers and inheritors of a strong diplomatic tradition, India and Mexico are now well on the way to doing a lot more together on the world stage. Though there was an initial overall economic slowdown, including trade stagnation still, Indo- Mexican bilateral trade has been growing at a remarkably stable rate. Mexico has already regained its position as the top destination for Indian exports to Latin America. Mexico represents a large, stable and growing market both for trade and investment. The core strength of this market is its stability without abrupt fluctuations of the past, thereby permitting medium to long-term business planning. India's engineering exports to Mexico increased to US\$ 209.68 Million in 2008-09 from US\$ 190.58 Million in 2007-08.

Panama

Panama is the southernmost country of Central America situated on the isthmus connecting North and South America. Revenue from Panama Canal tolls represents today a significant portion of Panama's GDP. Panama has the third or fourth largest economy in Central America and it is also the fastest growing economy and the largest per capita consumer in Central America. In 2010 Panama ranked 4th among Latin American countries in terms of the Human Development Index,



and 54th in the world in 2010. In recent years Panama's economy has experienced an economic boom, with growth in real gross domestic product (GDP) averaging over 10.4% from 2006-2008. The Panamanian economy has been among the fastest growing and best managed in Latin America. India's engineering exports to Panama increased to US\$ 41.56 million in 2008-09 from US\$ 15.91 million in 2007-08.

List of Potential Products

- Automobile parts
- Steel pipes & tubes
- Primary steel based items
- Electrical & energy items
- Pumps, compressors & valves
- Power tool & hand tools
- Pharmaceutical machinery
- Mining machinery & components
- Plastic & packaging machinery
- Builders' hardware
- Batteries
- Electric motors & generators
- Diesel engines
- Air pollution control equipments
- Casting & forging
- Fabricated steel structure
- Steel flanges & fittings
- Material lifting & handling equipments
- Fasteners
- Food processing machinery
- Agricultural machinery & parts incl. tractors
- Textile machinery & parts
- Construction machinery
- Commercial vehicles
- Stainless steel utensils, cutleries
- Ball or roller bearings, transmission shafts
- Transformers, switchgears, circuit breakers
- Copper products

Tentative Schedule

Date	Day	Programme
6th March	Sunday	Arrival at Mexico City
7th March	Monday	BSM at Mexico city
8th March	Tuesday	Follow-up
9th March	Wednesday	Leaving for Guadalajara & BSM at Guadalajara
10th March	Thursday	Follow-up - Leaving for Guatemala
11th March	Friday	BSM at Guatemala
12th March	Saturday	Follow-up - Day Free
13th March	Sunday	Leaving for Panama
14th March	Monday	BSM at Panama
15th March	Tuesday	Follow-up - Leaving for Medellin
16th March	Wednesday	BSM at Medellin
17th March	Thursday	Follow-up - Leaving for Bogotá
18th March	Friday	BSM at Bogotá
19th March	Saturday	Follow-up and Leaving for India

Hotel Accommodation/Travel Expenses

All participants will be booked in the same hotel for convenience. Hotel charges, air-ticketing and visa fees etc. will have to be borne by the individual participant. EEPC India will recommend for obtaining visas to these countries.



Registration and Participation Charges

₹50,000 (plus service tax of ₹5,150) per participant will be charged to partially cover the expenses on providing following facilities to the participants :

- Airport transfer
- Local transport for join meeting and BSM
- Venue expenses, working lunch expenses on the day of BSM
- Preparation of database for marketing purpose
- Mobilization of buyers
- Printing of delegates profile for distribution among the Buyers, Chamber of Commerce, Trade Associations and Embassies etc.

Other individual expenses like hotel charges, food expenses, transport expenses for individual meetings/factory visits (if arranged by the Delegates) will have to be borne by the Delegates.

MDA Entitlement

Participants will be eligible to get reimbursement of to & fro air passage in economy excursion class up to ₹1,00,000 only as per MDA guidelines.

Selection Criteria

In view of limitations on number of participants (15 only) selection of participants will be done strictly on **first-come, first-served** basis.

Cancellation of Participation

Any request for cancellation after confirmation will not be entertained and will amount to forfeiture of the payment made to the EEPC India on account of participation charges.

Interested member firms are requested to send the **Registration Form** duly filled-in along with the Demand Draft for ₹55,150 in favour of 'EEPC INDIA' latest by **4th February, 2011** to:

M. Ganesan

Regional Director

EEPC INDIA

Greems Dugar (3rd Floor)

149, Greems Road

Chennai – 600 006

Tel. : 044-28295501/28295502/28294480

Fax : 044-28290495

E-mail : eepcrochen@eepcindia.net

Mobile : 09884389867



Registration Form
Multi-Product Trade Delegation to Colombia, Guatemala, Mexico & Panama
(7 - 19 March, 2011)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the MD/CM	:			
Name & Designation of the Visiting Delegates	:			
Mobile No.	:			
Items Manufactured/Exported	:			
HS Codes (At least 4 Digit)	:			
Application of your products (Enclose separate sheet) :				
Nature of Business	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Status Holder		
Total Annual Export (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Total Export to LAC Countries (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Countries of Export	:			
Foreign Collaboration, if any	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
Passport Details :				
Name as in Passport	:			
Passport No.	:			
Place of Issue	:			
Date of Issue & Valid up to	:			

Please send the form duly filled in and signed along with your participation fees by DD/at par cheque no. _____ dated _____ of **₹55,150** payable to EEPC India.

Date : _____ **Signature :** _____
Office Seal : _____

Along with the Registration Form, please enclose: (1) payment in full; (2) two copies of recent passport size photograph; and (3) company profile (within 80 words).

EEPC INDIA invites Participation for India Pavilion at EMAQH 2011
(International Exhibition for Machine Tools, Machineries and Components)
Buenos Aires, Argentina
(25 - 30 March, 2011)

About EMAQH

EMAQH 2011 is the 24th International Exhibition for Machine Tools and Machineries and Components which is one of the leading international exhibitions in LAC Region being organized by the two Chambers of Commerce – CAIFHEM Argentina Chamber of Manufacturers of Tools and Measure Instruments and AAFMHA – Argentina Association of Manufacturers of Machine Tool, Machineries and Accessories, since 1964. This exhibition is held every 2 years.

Focus-LAC

The Latin American Region is one of the fast growing regions in the world. Argentina is the second largest country in South America and is one of the fast growing economies in the world. In recent times, several Indian companies have made investments and joint ventures in Argentina amounting to about US\$ 800 million in the fields of IT, Steel, Chemicals and Pharmaceuticals. The India-MERCOSUR PTA, which has become operation in June 2009, is expected to provide a significant boost to bilateral trade and investment flows. India exported engineering goods to Argentina worth US\$ 74.35 million during 2008-09.

EEPC INDIA is organising an India Pavilion at EMAQH 2011 scheduled to be held during 25 to 30 March, 2011 at Buenos Aires, Argentina. This will provide an excellent opportunity to learn about the latest development on ideas and technologies of the industry, to meet new products and trends, OEM/ODM providers and international brands, to establish your network with key-decision makers, technical experts and to develop new contacts and business relationships with customers from all over the world.

Focus Products

- Metal Cutting Machine Tool
- Wood Working Machines
- Metal Forming Machine Tool
- Automation Elements
- Accessories, Complementary Equipment
- Welding Machines

Venue: La Rural, Buenos Aires, Argentina

Date : 25 to 30 March, 2011 (6 days)

Participation Charges

One side open booth : US\$ 300 per sq. mtr. or ₹14,000 per sq. mtr. + ₹1,442 per sq. mtr. as Service Tax.
(Built up booth)

Two sides open booth : US\$ 330 per sq. mtr. or ₹15,500 per sq. mtr. + ₹1,597 per sq. mtr. as Service Tax (subject to availability).
(Built up booth)

Minimum booth size is 9 sq. mtr. (Larger booths in multiple of 3 sq. mtr. are also available)

If participants make payments in US\$ currency, then Service Tax is not applicable.



Mode of Payment

- Full payment is to be made by Demand Draft/at par Cheque favouring “EEPC INDIA” along with the filled-up Application Form.
- Swift Transfer in US Dollar (**to add US\$ 50 per remittance to offset bank charges etc.**) as per following details:

Name of the Bank : HDFC BANK LTD
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road
Kolkata - 700 020
Branch Code : 0014
Account Number : 00148580000013
Beneficiary Name : EEPC INDIA
SWIFT Code : HDFCINBCCAL

THROUGH :
JP MORGAN CHASE BANK, NEW YORK
A/c. No. 001-1-406717
SWIFT Code – CHASUS33
CHIPS ABA : 0002
FEDWIRE ABA : 021000021
CHIPS UID # 354459

Date of Payment

Full payment is to be made along with the Application Form latest by **10th February, 2011**.

Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before 10th February, 2011. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

Display Booth

There will be in-built display booths of 9 sq. mtr. each. EEPC INDIA will provide the following :

- Fascia
- Carpeting
- Wall Panels
- One Table
- Two Chairs
- Spot Lights

Selection Criteria

Selection of participants will be done after receiving full payment strictly on **first-come, first-served basis**.

MDA Entitlements

All eligible participants will be entitled to MDA grant under Focus LAC Programme of Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006. Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built up furnished stall subject to an upper ceiling of ₹1,80,000 (Rupees One Lakh Eighty Thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to ₹15 crores in the preceding year, having complete 12 months membership with EEPC India with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC India.



Submission of Application

Interested firms may please send the Application Form, duly filled in and signed, along with full payment latest by **10th February, 2011** to the respective Regional Offices or to :

J. V. Raja Gopal Rao

Assistant Director

EEPC INDIA

Soham Mansion (1st Floor)

5-4-187/3 & 4/4 M. G. Road

Secunderabad - 500 003

Tel. : 91-40-27536704

Fax : 91-40-27536705

E-mail : eepcsrohyd@eepcindia.net



Application Form
India Pavilion at EMAQH 2011
Buenos Aires, Argentina
(25 - 30 March, 2011)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Total Space required	:			
Amount with DD/at par Cheque No. & date	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Participant's Passport No. & Date of Issue	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in US\$)	:	2007-2008	2008-2009	2009-2010
Total Export to Argentina (in US\$)	:	2007-2008	2008-2009	2009-2010
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Target Industry	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS, etc.)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Please send us this Form duly completed and signed along with your participation fees by Demand Draft/Cheque and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :

Overseas Market Information**Serbia****Deal signed for revitalization of thermal plant in Serbia**

The Serbian Electric Power Company (EPS) and China-based CMEC company signed a contract on revitalization of two blocks of the Kostolac B thermal plant, worth USD 325 million. The contract envisages the purchase of desulphurization equipment for blocks 1 and 2 of the plant. The deadline for completion of work is 30 months from the release of loan. USD 280 million shall be provided from loans, whereas the EPS shall provide the rest.

Contact details of Serbian Electric Power Company (EPS) :

Dr. Aca Markovic
Chairman
Electric Power Company (EPS)
Carice Milice 2
11 000 Belgrade, Serbia
Tel. : +381 11 20 24 852
Fax : +381 11 26 27 552
E-mail : aca.markovic@eps.rs
Website : <http://www.eps.rs>

Contact details of China National Machinery & Equipment Import & Export Corporation (CMEC) :**China National Machinery & Equipment Import & Export Corporation (CMEC)**

CMEC Mansion, No. 178
Guanganmenwai Street, Xuanwu District
Postal code : 100055
Beijing, China
Tel. : 86-10-63451188
Fax : 86-10-63261865
E-mail : cmec@mail.cmec.com
Website : <http://www.cmec.com>

Railroad Company, Alpine signs contract on building railroad bridge

Railroads Serbia the state-owned railroad company and Austria's Alpine Company signed a USD 12 million contract for building a 322.5-meter railroad bridge across the Velika Morava River on the international railway line Belgrade-Nis on Corridor 10. The construction should begin in March 2011 and will be financed with a loan from the European Investment Bank.

Contact details of Alpine :**Headquarter**

ALPINE Bau GmbH
Alte Bundesstraße 10
5071 Wals bei Salzburg
Austria
Tel.: +43 662 8582-0
Fax : +43 662 8582-9900
E-mail : office@alpine.at
Website : <http://www.alpine.at>

Office in India

ALPINE Bau GmbH
1008 New Delhi House, Barah Khambha Road 27
Conaught Place
New Delhi 110 001
Tel. : +91 11 43596115
E-mail : uwe.riehmann@alpine.at

(Source : Embassy of India, Belgrade)

Tender Information**Bosnia and Herzegovina****(EEPC Ref. No. DB-668)**

Project : Sarajevo Waste Water Project
Loan No. 7842-BA; Project ID No. P090675
Loan from IBRD

Notice No. : **WB566-792/11**

Issued by : KJKP "Vodovod i kanalizacija" d.o.o. – Sarajevo
Terezija 38
Sarajevo 71 000
Bosnia and Herzegovina
Attn. : Nermin Drnda
Tel. : 00387 33 668-260
Fax : 00387 33 668-258
E-mail : nermind@viksa.ba

Contract No.: **BA-SWWP-7842-BA-ICB-G-10-02**

For : Supply of Special Vehicles for Sarajevo Waste Water Utility – 6 pieces

Tender cost : Non-refundable fee of Bam 200,00 or EUR 100.00

Bid security : 20.000,00 EUR or an equivalent amount in a freely convertible currency

Bid deadline : **11.03.2011**

China**(EEPC Ref. No. DB-669)**

Project : Second Liaoning Medium Cities Infrastructure Project
Loan No.: 4864-CHA; Project ID No. P092618
Loan from IBRD

Notice No. : **WB535-792/11**

Issued by : CMC International Tendering Corporation
Room 716, Huabao Plaza.
Haidian District
Beijing 100036, P.R. China
Attn. : Mr Wu Di
Tel. : (86-10) 6396-8667
Fax : (86-10) 6396-8596

Bid No. : **0702-1010CITC7008 - AWS/21.1**

For : Supply and installation of plant and equipments of mechanical, electric, instruments and auto-control system of the water plant.

Tender cost : Non-refundable fee of RMB 1,500 or US\$ 220

Bid security : 2% of the bid price or an equivalent amount in a freely convertible currency

Bid deadline : **10.03.2011**

Ethiopia

(EEPC Ref. No. DB-670)

Project : Water Supply and Sanitation Project
Loan No. 2100155006269
Loan from AfD

Notice No. : **AfDB32-792/11**

Issued by : Oromia Regional Water
Mineral, and Energy Bureau
Program Support Staff Office
Bole Road, 7th Floor, Room No. 3
PO Box 8630
Addis Ababa/Finfinne, Ethiopia
Tel. : (251-11) 552-8501

ICB No. : **OWMEB/PG/01/2011**

For : Procurement of electromechanical equipment with accessories for Rural Water Supply Program in Oromia Region :
- **Lot 1** : Centrifugal Submersible pumps (46) with all necessary accessories as specified
- **Lot 2** : Centrifugal Surface pumps (21) with all necessary accessories as specified
- **Lot 3** : Diesel Generating Set (67)

Tender cost : Non-refundable fee of Br. 400 or an equivalent amount in a freely convertible currency

Bid security : - Lot 1 : Br. 35,000
- Lot 2 : Br. 15,000
- Lot 3 : Br. 60,000

Bid deadline : **08.03.2011**

Georgia

(EEPC Ref. No. DB-671)

Project : Urban Services Improvement Investment Program
Project No. P43405-GEO
Loan from ADB

Notice No. : ADB32-792/11

Issued by : United Water Supply Company of Georgia LLC
N5 Anna Politkovkaya str. Floor I, Room n1
Tbilisi, Georgia
Attn. : Mr. Giorgi Kurashvili, Head of Project Management Department and/or Mr. Nikoloz Gabashvili,
International Procurement Manager
Tel/Fax : (995-77) 380-011, (995-97) 222-177
E-mail : nika_gabashvili@yahoo.com, kurashvili@mrddi.gov.ge

Contract No.: P43405-ICB-1.03

For : Supply of the following vehicles, machinery and equipment and related services :

Lot 1:

- Item 1 : Tipper Truck: General Duty, Wheel formula 4x2 (12 units)
- Item 2 : Auto crane: Engine volume between 5.8 and 7.5 l (The overall length of the vehicle must not exceed 8.5 m.); Lifting capacity no less than 8 tons (measured at 3 m radius); Wheel formula 4 x 2 (3 units)

Lot 2:

- Item 1 : Pick-up Truck: 4-wheel drive, crew/double cab pick-up truck (10 units)
- Item 2 : Pick-up Truck: 4-wheel drive, crew/double cab pick-up truck (5 units)

Tender cost : Non-refundable fee of GEL 181 or US\$ 100 equivalent for each set of the bidding document, and GEL 271 or US\$ 150 equivalent for overseas delivery

Bid security : - Lot 1 : GEL 29,700 or US\$ 16,500
- Lot 2 : GEL 19,800 or US\$ 11,000

Bid deadline : **07.03.2011**

Pakistan

(EEPC Ref. No. DB-672)

Project : Electricity Distribution & Transmission Improvement Project
Loan No. 7565-PK, Credit No. 4463-PK & Credit No. 4464-PK
Loan from IBRD

Notice No. : **WB567-792/11**

Issued by : Chief Engineer (Development)
Project Management Unit
Office of Chief Executive officer
The Islamabad Electric Supply Company (IESCO)
Street : 40, Sector G-7/4
Islamabad, Pakistan
Tel. : 92 51 9252905, 9235001
Fax : 92 51 9252978
E-mail : iescopmu@hotmail.com

IFB No. : **IESCO/WB/PMU/S&I/ICB-19**

For : Procurement of Plant, Design, Supply, Installation, Testing, Commissioning and Civil Works of 132/11.5 kV Grid Station Mes Rawalpindi.

Tender cost : Non-refundable fee of Pak Rs. 15,000/- or US\$ 175 + US\$ 15 (courier charges).

Bid security : Pak Rs. 4.5 million only (Pak Rs. 4,500,000/-) or US\$ 57,000

Bid deadline : **25.03.2011**

Tanzania

(EEPC Ref. No. DB-673)

Project : Science, Technology And Higher Education (STHE) Project
Project ID No. P098496

Notice No. : **WB570-792/11**

Issued by : The Vice Chancellor
Sokoine University of Agriculture
P.O BOX 3000
(Administration Building – SUA Main Campus, 1st Floor Room No. 121).
Morogoro, Tanzania
Tel. : 255 22 2317643
E-mail : malilifour@gmail.com

Tender No. : **SUA/2010-11/DF/G/01**

For : Supply of Laboratory Equipments as indicated here below in Lots :

- **Lot No. 1** : Supply of Laboratory Equipments for Food Science and Technology Department at SUA Main Campus; quantity required: various as indicated in the bid document
- **Lot No. 2** : Supply of Laboratory Equipments for Agricultural Engineering and Land Planning Department at SUA Main Campus; quantity required: various as indicated in the bid document

Tender cost : Non-refundable fee of US\$ 100

Bid security : 2.5% of the total bid price.

Bid deadline : **15.03.2011**

Ukraine

(EEPC Ref. No. DB-674)

Project : Urban Infrastructure Project
Loan No. 4869-UA, Project ID No. P095337

Notice No. : **WB545-792/11**

Issued by : Communal Enterprise "Chernihivvodokanal" of Chernihiv City Council
Ground floor, Room No.9
15 Zhabinskogo St.
Chernihiv 14017, Ukraine
Attn. : Iryna Bogayevska, Head of Legal Department
Tel. : (38-050) 416-9922; (38 067) 506-0259
Fax : (380-46) 267-7449
E-mail : tender@chernihiv-water.org

Bid No. : **ChWWP-ICB-06**

For : Procurement of laboratory equipment.

Tender cost : Non-refundable fee of UAH 2400 or US\$ 300

Bid security : 2% of the bid price or an equivalent amount in a freely convertible currency

Bid deadline : **10.03.2011**

Vietnam

(EEPC Ref. No. DB-675)

Project : Rural Energy 2 Project Hoa Binh (Stage II)
Credit No. 4576-VN; Project ID No. P074688
Credit from IDA

Notice No. : **WB517-792/11**

Issued by : The Rural Energy 2 Project Management Unit
No. 79 Hai Ba Trung Str., 1st floor.
Phuong Lam Precinct
Hoa Binh City, Hoa Binh Province
Vietnam
Tel. : 0218 3895369
Fax : 0218 3857892
E-mail : bqldareiihoabinh@yahoo.com

IFB No. : **09/BQLREII**

For : Supply of Materials and Equipment for Hoa Binh province as follows :
- **Package 1** : LV Conductors and Cables
- **Package 2** : Watt-hour Meters

Tender cost : - Package 1 : Non-refundable fee of US\$ 800 or 16,000,000 VND
- Package 2 : Non-refundable fee of US\$ 350 or 7,000,000 VND

Bid security : - Package 1 : US\$ 30,000 or 600,000,000 Vietnam dong
- Package 2 : US\$ 6,000 or 120,000,000 Vietnam dong

Bid deadline : **14.03.2011**

(Source : UN Development Business Website)

Mauritius

Issued by : The Registry
Head Office
Royal Road
Curepipe, Mauritius
Tel. : (230) 601-1100
Fax : (230) 670 3265/ 2404371
E-mail : ceb@intnet.mu
Website : <http://publicprocurement.gov.mu> or <http://ceb.gov.mu>

Tender No. : 3218

For : Procurement of 22 kV underground cable.

Tender No. : 3219

For : Procurement of 22 kV overhead insulated twisted cable.

Tender No. : 3220

For : Procurement of low voltage underground cable XLPE.

Closing date: **09.03.2011 [up to 13:30 hrs. (local time)]**

For further details, please contact :

Suja K Menon
Second Secretary (Economic & Commercial) & Head of Chancery
High Commission of India
LIC Building, President John Kennedy Street
Port Louis
Mauritius
Tel. : (230) 2083775/76
Fax : (230) 2086859
E-mail : hicombc@intnet.mu
Website : www.indiahighcom-mauritius.org

(Source : High Commission of India, Port Louis)

Trade Enquiries**West Indies**

(Source : EEPC INDIA, Chicago Office)

<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
Orange Grove Estate Farmers Association	Orange Grove, Tacarigua Trinidad West Indies	Attn. : Mr. Lalloo Ramlal Tel. : 1-868-627-6038 Mobile : 1-868-493-8705 E-mail : lalloo.ramlal@ipo.gov.tt	Small equipment and machinery for use on small farms and in agro-processing and packaging.

Public Notice**Notification No. 6/2011-Customs (N.T.)**

Dated 27th January, 2011

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Notification No. 6/2011-Customs (N.T.), dated 27th January, 2011** regarding **Rate of exchange of conversion of each of the foreign currency with effect from 1st February, 2011**. The above Customs Notification has already been hosted in our **Website (<http://www.eepcindia.org/circulars/customs/CUS-NN-6-2011.pdf>)** for information of our Members.

Circular No. 8/2011-Customs

Dated 28th January, 2011

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Circular No. 8/2011-Customs, dated 28th January, 2011** regarding **Procedure for Transfer/Transshipment of cargo**. The above Customs Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/customs/CUS-CR-08-2011.pdf>)** for information of our Members.

**RBI/2010-11/382**
A.P. (DIR Series) Circular No. 39

Dated 21st January, 2011

The Reserve Bank of India, Mumbai has issued **A. P. (DIR Series) Circular No. 39 dated 21st January, 2011** regarding **Exim Bank's Line of Credit of USD 213.31 million to the Government of the Federal Democratic Republic of Ethiopia**. The above Circular has already been hosted in our *Website* (<http://www.eepcindia.org/circulars/rbi/RBI-CR-39-10-11.pdf>) for information of our Members.

RBI/2010-11/384
A.P. (DIR Series) Circular No. 40
A.P. (FL Series) Circular No. 10

Dated 25th January, 2011

The Reserve Bank of India, Mumbai has issued **A. P. (DIR Series) Circular No. 40 dated 25th January, 2011** regarding **Participation by Full Fledged Money Changers (FFMCs) and Authorised Dealers Category-II (ADs Category-II) in the Currency Futures and the Exchange traded Currency Options markets**. The above Circular has already been hosted in our *Website* (<http://www.eepcindia.org/circulars/rbi/RBI-CR-40-10-11.pdf>) for information of our Members.

Steel Prices : Ex-Mandi Gobindgarh : on immediate payment basis

Mandi Gobindgarh

Open Market Rates of Rerollables (January 15, 2011)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Tonne)

Ingots

Arc/Ind. Furnaces	
round quality (21x25)	34,100/-
structural quality (28x30)	33,800/-
Low carbon (12x16)	34,500/-
Semi-low carbon (18x21)	33,700/-
5x6 girder quality (25x30)	33,700/-
Runners/Risers	31,300/-
Bones/Clean	30,800/-

Billets & Squares

50x50x63x63x65x65 mm MS	-
75x75x80x80x90x90 mm MS	36,100/-
100x100 mm MS	36,100/-
125x125 mm MS	-
100x100 mm Concast-Billets	36,600/-
100x100 Concast-SAIL DSP	36,500/-
H.C. Billet SAIL 150x150 mm	-
H.C. Billets-Tisco 75x75 mm	-

Blooms

Above 251 mm Bloom (HC)	30,500/-
Above 251 mm Bloom (MS)	30,500/-
Bloom 160x250 mm (DSP)	30,500/-
130/135/140 mm (Tisco) MS	-
150x150 mm Concast (DSP)	40,900/-
150x150 mm MS (SAIL)	40,900/-
Bloom Cut into pcs. (MS)	32,600/-
Bloom Cut into pcs. (Medium)	32,600/-
Bloom Cut into (Patra Pass)	30,600/-

Slabs

Durgapur Slabs 14"x3"	-
Durgapur Slabs	29,700/-
Bokaro Slab Heavy	29,900/-
Tata Concast Slab (Heavy)	29,900/-
Skelp Tisco	-

Rails

Untested Rail - 75 lbs.	27,450/-
Untested Rail - 90 lbs.	27,550/-
Untested Rail - 105 lbs.	26,750/-

Rej. Wheel (Big)	27,450/-
Rej. Wheel (Small)	27,550/-
Cut Tyre (Big)	27,650/-
Cut Tyre (Small)	27,650/-

Melting Scrap (F.O.R.)

Rolling Mill end (Fresh)	27,200/-
Good Godown	25,600/-
Godown Scrap	23,700/-
Turning	23,400/-
Tin Tapper	24,400/-
Sponge Iron	24,900/-

Pig Iron (F.O.R.)

Foundry Grade	31,850/-
Steel Grade	28,350/-
C.I. Turning	22,850/-
Degi Scrap	28,350/-
Deg Casting	37,450/-
Ingot Moulds (Old)	28,350/-
Ingot Moulds (New)	37,450/-
Cut Ingot Moulds	26,450/-

Open Market Rates of Finished Goods (January 15, 2011)

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Qntl.)

M. S. Rounds

	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm
Mild	3850/-	3650/-	3550/-	3580/-	3600/-	3780/-	3880/-	3720/-
Zindi Pass (Drawing)	-	-	-	3250/-	3750/-	3750/-	3780/-	3750/-

Above rates of 6 mm rounds are of length up to 14' Above 18' = 3550/-

Heavy Rounds

	28 to 53 mm	63 to 100 mm	110 to 125 mm	140 to 150 mm	165 mm	180 mm	200 mm
Mild	3750/-	3780/-	3880/-	3980/-	4080/-	4160/-	4200/-

M. S. Squares

	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm
Mild	3850/-	3550/-	3500/-	3500/-	3500/-	3750/-	3770/-	3720/-

M. S. Angles

	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	90 mm	100 mm	110 mm	150 mm	200 mm
3 mm	3880/-	3860/-	3860/-	3860/-	3850/-	3830/-	-	-	-	-	-	-
5 mm	-	3790/-	3770/-	3760/-	3750/-	3760/-	3760/-	3800/-	3820/-	-	-	-
6 mm	-	3790/-	3770/-	3760/-	3750/-	3760/-	3760/-	3800/-	3820/-	-	-	-
10 mm	-	-	-	-	-	-	-	-	-	3390/-	-	-
12 mm	-	-	-	-	-	-	-	-	-	-	3790/-	-
16 mm	-	-	-	-	-	-	-	-	-	-	-	3990/-

M. S. Flats

	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	100 mm
3 mm	3580/-	3520/-	3580/-	3540/-	3670/-	3950/-	3900/-	3800/-
5 mm	3650/-	3790/-	3780/-	3730/-	3730/-	3730/-	3730/-	3740/-
6 mm	3650/-	3790/-	3780/-	3730/-	3730/-	3730/-	3730/-	3740/-
10 mm	-	-	-	3780/-	3730/-	3730/-	3730/-	3740/-
12/25 mm	-	-	-	3780/-	3730/-	3730/-	3730/-	3740/-
18/19 Gauge	3850/-	3850/-	3870/-	3870/-	3900/-	4000/-	3980/-	3980/-

[Prices at other stockyards may vary]

[Source : Steel Town (Weekly), January 15 2011]

OFFICE BEARERS OF EEPC INDIA

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Aman Chadha

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aman@nikkobearings.com

VICE CHAIRMEN

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Anupam Shah

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anupam@niphaindia.com

REGIONAL CHAIRMEN

Eastern Region

B. N. Agarwal

Phone: Off : 91-33-24858750/51/52/53
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Northern Region

S. C. Ralhan

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scralhan@stitools.com

Southern Region

Ramesh Kumar Mutha

Phone: Off : 91-44-25323885/5057
91-44-43444620 (D)
Res: 91-44-42140999/4456
Fax : 91-44-26430087/89
E-mail : mutha@mmexports.com

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Fax : 91-11-23317795
E-mail : eepcrodel@eepcindia.net

SUB-REGIONAL OFFICES

Ahmedabad

Satrajit Banerjee
Asst. Director
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Bangalore

C. H. Nadiger
Sr. Asst. Director
EEPC INDIA
Vinayaka Complex (2nd Floor)
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Fax : 91-80-25586914
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Hyderabad

J. V. Raja Gopal Rao
Asst. Director
EEPC INDIA
'Soham Mansion' (1st Floor)
No. 5-4-187/3 & 4/4, M. G. Road
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Telefax : 91-40-27536705
E-mail : eepcsrohyd@eepcindia.net

Jalandhar

Opinder Singh
Sr. Asst. Director
EEPC INDIA
Plot Comm. 1, Focal Point
Jalandhar 144 004
Tel. : 91-181-2602264
Fax : 91-181-2601124
E-mail : eepcsrojld@eepcindia.net

FOREIGN OFFICES

Singapore

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Tel. : 65-62279282/83
Fax : 65-62279284
E-mail : enexpro@singnet.com.sg

U.S.A.

Rana Roy, *Resident Director*
EEPC INDIA
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Fax : 1-847-297-8502
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eepcilusa@gmail.com