

# EEPC INDIA

ENGINEERING EXPORT BULLETIN

**EEPC INDIA**  
 ENGINEERING THE FUTURE

WEEKLY NEWSLETTER VOL. 13 ISSUE NO. 8 FEBRUARY 21, 2011

## Highlights

### Reverse Buyer Seller Meet 2011

EEPC INDIA is going to hold a RBSM between Indian exporters of Latin America, Asean, South Asia, USA, Canada Europe, Africa and CIS Countries at Kolkata on 2nd March, 2011; New Delhi on 3rd March & 4th March, 2011; Jalandhar on 4th March, 2011; Chennai on 22nd March, 2011; Bengaluru on 23rd March, 2011. Members are requested to register their participation between 25th February 2011 for Indo-ASEAN, Indo-South Asia, Indo-CIS, Indo-US/Canada & 15th March 2011 for Indo-Africa, Indo-LAC, Indo-Europe

#### India Pavilion at Automechanika Middle East 2011, Dubai, UAE

EEPC INDIA is organising an India Pavilion at Automechanika Middle East 2011, Dubai, UAE from 7 - 9 June, 2011. Members are requested to register their participation within **31st March, 2011**

#### India Pavilion at Newcast 2011, Dusseldorf, Germany

EEPC INDIA is organising an India Pavilion at Newcast 2011, Dusseldorf, Germany from 28 June - 2 July, 2011. Members are requested to register their participation within **1st March, 2011**

#### India Pavilion at AUTOMECA 2011, Sao Paulo, Brazil

EEPC INDIA is organising an India Pavilion at AUTOMECA 2011, Sao Paulo, Brazil from 12 - 16 April, 2011. Members are requested to register their participation within **28th February, 2011**

#### India Pavilion at Hannover Fair 2011, Hannover, Germany

EEPC INDIA is organising an India Pavilion at Hannover Fair 2011, Hannover, Germany from 4 - 8 April, 2011. Members are requested to register their participation within **1st March, 2011**

#### Govt. Notices/ Notification/Circulars

Public Notice No. 33/(RE 2010)/2009-14 Dated 15th February, 2011 - Amendments in the Reward/Incentive Schemes of Chapter 3 of FTP 2009-14:- Appendix 37A and Appendix 37D of Handbook of Procedure Vol. 1



Chief Guest Shri S. K. Goel, IRS, Member (Customs) delivering his speech at Northern Region Award Function for Export Excellence (2008 - 09) organised by EEPC India (NR) on 8th January, 2011 at Ludhiana

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For information about EEPC INDIA

visit : [www.eepcindia.org](http://www.eepcindia.org)

For information about EEPC INDEE Exhibitions

visit : [www.eepcindee.com](http://www.eepcindee.com)

**Chairman's Pen**

*My dear fellow exporters,*

*The Hon'ble Union Minister of Commerce & Industry, Shri Anand Sharma has announced various export benefits under various schemes of the Foreign Trade Policy 2009-2014. This also included incentives to engineering items. In this regard, Director General of Foreign Trade has published Public Notice No. 33/(RE2010)/2009-14 on February 15, 2011 with detailed amendments in the Reward/Incentive Schemes of Chapter 3 of Foreign Trade Policy 2009-14, Appendix 37A and Appendix 37D of Handbook of Procedure Vol. 1. All the Reward/Incentive Schemes shall be applicable to exports made on or after January 01, 2011. The detail of the said Public Notice is incorporated in this issue for informing the benefits of the member-exporters of the Council.*

*Yours sincerely,*

A handwritten signature in black ink, appearing to read 'Aman Chadha'. The signature is fluid and cursive.

(AMAN CHADHA)



**Council's Activities**

**REVERSE BUYER SELLER MEET – 2011 organized by EPC INDIA**

**A PLATFORM FOR BUILDING BUSINESS CONTACTS THROUGH ONE-TO-ONE BUYER SELLER MEET WITH LEADING BUSINESSMEN VIZ. IMPORTERS, BUYERS, DEALERS, DISTRIBUTORS AND WHOLESALERS OF ENGINEERING PRODUCTS FROM LATIN AMERICA, ASEAN, SOUTH ASIA, USA, CANADA, EUROPE, AFRICA AND CIS COUNTRIES**

**VENUE:**

<b>KOLKATA</b>	<b>NEW DELHI</b>	<b>JALANDHAR</b>	<b>CHENNAI</b>	<b>BENGALURU</b>
2nd March, 2011 (Wednesday)	3rd March, 2011 (Thursday & Friday)	4th March, 2011 (Friday)	22nd March, 2011 (Tuesday)	23rd March, 2011 (Wednesday)
<b>ASEAN, S. ASIA</b>	<b>S. ASIA, CIS, US/CANADA, ASEAN (4th March, 2011)</b>	<b>CIS, US/CANADA</b>	<b>AFRICA, EUROPE, LAC</b>	<b>AFRICA, EUROPE, LAC</b>

**Focus Product Sectors**

- Prime Iron & Steels
- Electric Power Equipments & Parts
- Automobile Parts
- I.C. Engine & Parts
- Commercial Vehicles
- Bicycle & Parts
- Stainless Steel Utensils
- Ferrous Industrial Castings
- Ferro Alloys
- Ferrous Hollowware
- Steel Forgings
- Steel Wire
- Bolts & Nuts (Fasteners)
- Bright Bars
- Air Compressor
- Other Non - Ferrous Metal & Products
- Aircraft & Spares
- Food Processing Machinery & Parts
- Hand Tools
- Steel Pipes & Tubes
- Aluminium & Products Thereof
- Fencing Structures
- Heating & Cooling Equipments
- Instruments All Types
- Textile & Jute Mill Machinery
- 2 / 3 Wheeler
- Other Industrial Machinery
- Pumps

**Objectives**

1. To provide an opportunity to prospective importers to interact with Indian counterparts about their requirements.
2. To provide an opportunity to Indian exporters to adjudge the acceptability of their products in the above markets, so that they are in a position to plan their strategy accordingly.

**Members of the Engineering Industry are cordially invited to enlist participation at the Business Meet.**

**Participation Fee payable by EPC INDIA Member for single delegate (at any one venue)**

**For 3 Meetings: Rs. 10,000 plus Rs. 1030 as service tax**

**For 2 Meetings: Rs. 7,500 plus Rs. 773 as service tax**

**For 1 Meeting : Rs. 4,500 plus Rs. 464 as service tax**



**Participation fee for subsequent participant for the same member company (at any one venue):**

**For 3 Meetings: Rs. 6,000 plus Rs. 618 as service tax**  
**For 2 Meetings: Rs. 5,000 plus Rs. 515 as service tax**  
**For 1 Meeting : Rs. 3,000 plus Rs. 309 as service tax**

**Participation Fee payable by non-member of EEPC INCIA for single delegate (at any one venue):**

**For 3 Meetings: Rs. 12,500 plus Rs. 1,288 as service tax**  
**For 2 Meetings: Rs. 10,000 plus Rs. 1,030 as service tax**  
**For 1 Meeting : Rs. 6,000 plus Rs. 618 as service tax**

**Participation fee for subsequent participant for the same company (at any one venue):**

**For 3 Meetings: Rs. 6,000 plus Rs. 618 as service tax**  
**For 2 Meetings: Rs. 5,000 plus Rs. 515 as service tax**  
**For 1 Meeting : Rs. 3,000 plus Rs. 309 as service tax**

**Last date of participation:**

**25th February, 2011 for Indo-ASEAN, Indo-South Asia, Indo-CIS, Indo-US/Canada  
& 15th March 2011 for Indo-Africa, Indo-LAC, Indo-Europe**

**For further details & enlistment, please contact:**

**R. Maitra**

*Executive Director*  
EEPC India  
Vandhna, 4th Floor  
Tolstoy Marg  
New Delhi – 110 001  
Tel. : 91-11-23711124/23711125  
Fax : 91-11-23310920  
E-mail : eepcto@eepcindia.net  
Website : www.eepcindia.org

**Bhaskar Sarkar**

Addl. Executive Director & Secretary  
EEPC India  
Vaniya Bhavan (1st Floor)  
International Trade Facilitation Centre  
1/1, Wood Street  
Kolkata – 700 016  
Tel. : 91-33-22890651/52/53  
Fax : 91-33-22890654  
E-mail : eepcho@eepcindia.net

**OR**

**Any of the Regional/Sub-Regional Offices of EEPC India.**

**Note :** EEPC INDIA reserves the right to accept or reject participation of an Indian company. Final matchmaking will be done keeping in view the areas of matching interest of Indian company and foreign buyers.



**REVERSE BUYER SELLER MEET – 2011**

**(Organized by: EEPC India)**

**INDIAN DELEGATE'S REGISTRATION FORM**

Name of the Company :  
(In BLOCK Letters)

EEPC INDIA Member : Y/N

If YES, Membership Regn No.

Choice of Venue :

Address :  
(In BLOCK Letters)

City :

Pin Code :

Phone (with STD Code) :

Fax No. :

E-mail :

Website :

Name(s) of the Executive(s) with :1.

3.

Designation(s) attending the  
Conference 2.

4.

Items Manufactured/Exported :  
(HS Codes if possible)

Industrial Application :

Foreign Collaborations if any, :  
please specify

Annual Turnover in US\$ :

Annual Export in US\$ :

Countries of Export :

International Accreditations :  
(ISO, QS, etc.)

Nature of Business  
(Please tick mark)

Manufacturer

MSME

Non-MSME

Merchant

Export House

Area of specific interest  
for this BSM

**Signature with Office Seal**

**N.B.: The duly filled up Form should be sent to any of the offices mentioned above along with the following :**

**2. Demand Draft for requisite participation amount in favour of "EEPC INDIA", payable at Kolkata.**



## Council's Activities

### **EEPC India Invites Participation for India Pavilion at Automechanika Middle East 2011 (7- 9 June 2011, Dubai, UAE)**

Automechanika Middle East is the event for the rapidly developing automotive aftermarket in the wider Middle East and Africa. The event covers the full range of parts for motor vehicles, as well as components for the drive, chassis, body, electrics and electronic groups, equipment for vehicle service and repair, bodywork repair and painting, tyres, batteries and performance systems. Automechanika Middle East continues to confirm the participation of market leaders from the automotive sport, workshop equipment, tyres & batteries, parts & systems, repair & maintenance and accessories & tuning Industries worldwide.

Dubai is a strategic location between Europe and the Far East with excellent trade connections. From here, the lucrative Middle East, Sub-Continental and African markets can be easily reached with their combined population of more than 1 billion people. Considering import/re-export ratio, Dubai is the third most important re-export centre in the world after Hong Kong and Singapore. The Spare Parts market in the Gulf States is valued at over US\$12.6 billion per year. Auto parts are consistently listed as one of the top ten re-exported commodities from Dubai.

The Gulf Countries have been trade partners of India for centuries. The discovery of Oil opened a new era of Industrialization of this region. The GULF markets are growing markets for Indian engineering goods. Export of engineering items to this region during the 2008-09 stood at US\$ 6.16 billion compared with US\$ 5.73 billion during previous financial year, registering an overall growth of 7.5 per cent.

EEPC INDIA is organizing an India Pavilion at Automechanika Middle East 2011, Dubai, UAE which would provide an excellent opportunity for establishing business relationships with customers from all over the world.

#### **Focus Products**

##### **Parts & Systems**

Powertrain (engine, gearbox, exhaust), chassis (axles, steering, brakes, wheels, dampers), bodywork (sheet metal parts, mounted parts, windows, bumpers), roof systems (folding roofs, convertible roofs, panoramic roofs), interior (cockpits, instruments, airbags, trims, seats, heating, airconditioning, electrical adjusters), infotainment (radios, aerials, navigation systems, telematics, mobile phones), electrics/electronics/sensor systems (electrical system, battery, headlights, cables, wiring harnesses, control modules, bus systems, driver assistance systems), standard parts (fastening elements, thread and securing elements, sealing rings, filters, roller bearings), regenerated parts (reconditioned, overhauled parts).

##### **Accessories & Tuning**

Accessories and special equipment for motor vehicles in general, tuning, performance systems (motorsport), design enhancement, optical tuning, car trailers and small commercial vehicle trailers, parts for trailers, tyres and wheel rims.

##### **Repair & Maintenance**

Workshop equipment and tools (lifting gear, testing and measuring equipment, tyre fitting, work clothing), body repairs (equipment and material), painting and anti-corrosion protection (systems, equipment coatings, anticorrosion protection, media), towing service, accident assistance, mobile services (equipment, material/consumables), waste disposal and recycling (systems, equipment, services, environmental protection consultancy), dealership equipment (shop-fitting/shop systems, sales equipment, office and warehouse equipment, trade literature, forms).

##### **IT & Management**

Dealership planning and construction (corporate consultants certifications, environmental protection advice), dealership finance (finance deals, insurance, franchise concepts), dealer management systems (business organisation, it, data management, customer loyalty programmes), workshop management (training, technical monitoring and certification), dealership marketing (exterior advertising, publicity materials), internet (service providers, vehicle exchange marts).



### Service Station & Car Wash

Filling stations (filling station systems, filling station accounting systems, security surveillance, convenience, shop-inshop systems), care (washing equipment, equipment for vehicle care, cleaning products), oil and lubricants (systems, equipment, lubricants, media and consumables).

### Venue

Dubai International Convention & Exhibition Centre, Dubai, UAE

### Date of event

7-9 June, 2011 (3 days)

### Participation Charges

One side open booth: US\$ 350 per sq. mtr. or Indian Rs. 16,500/- per sq. mtr. (Built up booth) + Rs. 1,700/- per sq. mtr. as Service Tax.

Two sides open booth: US\$ 385 per sq. mtr. or Indian Rs. 18,000/- per sq. mtr. (Built up booth) + Rs. 1,854/- per sq. mtr. as Service Tax. (subject to availability)

**If participants make payments in US Dollar, then Service Tax is not applicable.**

### Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring "EEPC INDIA" along with the duly filled-up Application Form  
OR
- ❖ Swift Transfer in US Dollar **(to add US\$ 50 per remittance to offset bank charges etc.)** as per following details:

Name of the Bank : HDFC BANK LTD  
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020  
Branch Code : 0014  
Account Number : 00148580000013  
Beneficiary Name : EEPC INDIA  
SWIFT Code : HDFCINBBCAL  
THROUGH:  
JP MORGAN CHASE BANK, NEW YORK  
A/c. No. 001-1-406717  
SWIFT Code – CHASUS33  
CHIPS ABA: 0002  
FEDWIRE ABA: 021000021  
CHIPS UID # 354459

### Date of Payment

Full payment is to be made along with the Application Form latest by **31st March, 2011**.

### Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before 7th April, 2011. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

### Display Booth

Each 9 sq. mtr. booth will consist of :

- Carpeted floor
- One square table
- One lockable cabinet
- Two chairs
- Six flat shelves
- Five spot lights
- One plug socket
- Fascia



### Selection Criteria

Selection of participants will be done after receiving full payment strictly on first-come, first served basis.

### Benefit of the member-exporters

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. Therefore no MDA grant would be available. The rates mentioned above are subsidized as per MAI Scheme of Government of India.

### Submission of Application

Interested firms may please send the Application Form, duly filled in and signed, along with full Payment latest by **31st March, 2011** to any of the following:

**R. Maitra**

*Executive Director*

**EEPC India**

Vandhna, 4th Floor  
11, Tolstoy Marg  
New Delhi - 110 001  
Tel.: 91-11-23711124/23711125  
Fax: 91-11-23310920  
E-mail: [eepecto@eepcindia.net](mailto:eepecto@eepcindia.net)  
Website : [www.eepcindia.org](http://www.eepcindia.org)

**Bhaskar Sarkar**

*Addl. Executive Director & Secretary*

**EEPC India**

Vanijya Bhavan (1st Floor)  
International Trade Facilitation Centre  
1/1, Wood Street, Kolkata - 700 016  
Tel.: 91-33-22890651/52  
Fax: 91-33-22890654  
E-mail: [eepch@eepcindia.net](mailto:eepch@eepcindia.net)  
Website : [www.eepcindia.org](http://www.eepcindia.org)





**Application Form**  
**India Pavilion at Automechanika Middle East 2011**  
**(7- 9 June 2011, Dubai, UAE)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (in sq. mtr.)	:			
PAN No. of the Company	:	:		
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Total Export to Middle East countries (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :



EEPC INDIA (formerly Engineering Export Promotion Council)  
Sponsored by Ministry of Commerce & Industry, Government of India  
(An ISO 9001: 2000 organisation)

## **EEPC India Invites Participation for India Pavilion at Newcast 2011, Düsseldorf, Germany (28 June - 2 July, 2011)**

The third NEWCAST exhibition will be taking place in Düsseldorf, Germany during 28th June – 2nd July 2011. This is the world's leading international trade fair for precision castings offering encouraging conditions for attracting new business.

EEPC INDIA is organizing an India Pavilion at this show. As an exhibitor, at this event you get the opportunity to meet the top decision-makers of the casting industry from all over the world, who are on the look-out for innovative “casting solutions” and sustainable “casting concepts”. More than half of the trade fair visitors and users came to the NEWCAST in 2007 with firm intentions to invest in new business and technology. The NEWCAST has emerged as the most important platform to present highly innovative sustainable solutions in cast iron for all industrial growth markets. It offers high-caliber “business to business” encounters with International purchasers, users and industry leaders in attendance.

### **Focus Sector**

The spectrum of focus ranges from vehicle manufacturing and the aerospace industry to machinery and plant technology and even as far as medical technology. For the sustainable, environmentally-friendly, low-CO<sub>2</sub> energy production of the future, casting products play a central role on the basis of innovative materials.

### **Venue**

Düsseldorf Exhibition Centre, Düsseldorf, Germany

### **Date**

28 June - 2 July, 2011

### **Participation Charges**

#### **One side open built up booth:**

Euro 300 per sq. mtr. or Rs. 19,500/- per sq. mtr. + Rs. 2,009/- per sq. mtr. As Service Tax.

#### **Two side open built up booth** *(Subject to availability):*

Euro 350 per sq. mtr. or Rs. 22,750/- per sq. mtr. + Rs. 2,344/- per sq. mtr. As Service Tax.

**If participants make payments in Euro, then Service Tax is not applicable.**

### **Mode of Payment**

- ❖ Full payment is to be made by Demand Draft/at par Cheque favouring “EEPC INDIA” along with the duly filled-up Application Form

OR

- ❖ Swift Transfer in Euro as per following details:

Name of the Bank : HDFC BANK LTD  
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020  
Bank Code : 0014  
Account Number : 00142680000056  
Beneficiary Name : EEPC INDIA  
SWIFT Code : HDFCINBBAL



THROUGH:

JP MORGAN CHASE BANK, FRANKFURT, GERMANY, A/c. No. 623-16-02308

SWIFT Code – CHASDEFX

IBAN No: DE26501108006231602308

**(Please add Euro 40 per remittance to offset bank charges etc.)**

### **Date of Payment**

Full payment is to be made along with the Application Form latest by **1st March, 2011**

### **Cancellation of Participation**

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before **8th March, 2011**. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

### **Display Booth**

There will be in-built display booths of minimum 9 sq. mtr. each. EEPC India will provide the following :

- |                     |                   |
|---------------------|-------------------|
| - Carpeted floor    | - One table       |
| - One cabinet       | - Three chairs    |
| - Three spot lights | - One plug socket |
| - One waste basket  | - Fascia          |

### **Selection Criteria**

Selection of participants will be done **after receiving full payment strictly on first-come, first-served basis.**

### **Benefit of the Member-Exporters**

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. Therefore no MDA grant would be available. The rates mentioned above are highly subsidized as per MAI Scheme of Government of India.

### **Participants' Details**

EEPC India intends to circulate the details of all the participants in a **CD Format** on a complimentary basis instead of printed Exhibitors' Profiles. The CD will be highly interactive and will be a ready reckoner for the overseas buyers.

Participants are requested to send the following information, within 2 pages, along with the Application Form in CD or over email to the respective Regional Offices with a copy to Head Office (email id: [ashitkar@eepcindia.net](mailto:ashitkar@eepcindia.net)):

- (i) Company Profile (not more than 100 words);
- (ii) Contact Details (as per the Application Form);
- (iii) Logo – pdf or jpg format;
- (iv) E-Brochure – pdf format (within 2 pages); or
- (v) Scanned copy of Product Catalogue/Product Pictures - .pdf format.

## Submission of Application

Interested firms may please send the **Application Form**, duly filled in and signed, along with **full Payment latest by 1st March, 2011** to any of the following:

### **R. Maitra**

*Executive Director*

#### **EEPC INDIA**

Vandhna (4th Floor)  
11, Tolstoy Marg  
New Delhi - 110 001  
Tel. : 91-11-23353353, 23711124/25  
Fax : 91-11-23310920  
E-mail : eepcto@eepcindia.net

### **Ms. Anima Pandey**

*Regional Director*

#### **EEPC INDIA**

Vanijya Bhavan (2nd Floor)  
International Trade Facilitation Centre  
1/1, Wood Street, Kolkata - 700 016  
Tel. : 91-33-22890673/74  
Fax : 91-33-22890687  
E-mail : eepcrokol@eepcindia.net

### **A. A. Kazmi**

*Regional Director*

#### **EEPC INDIA**

4A, Vandhna Building (4th Floor)  
11, Tolstoy Marg  
New Delhi - 110 001  
Tel. : 91-11-23314171/74  
Fax : 91-11-23317795  
E-mail : eepcrodel@eepcindia.net

### **Bhaskar Sarkar**

*Addl. Executive Director & Secretary*

#### **EEPC INDIA**

Vanijya Bhavan (1st Floor)  
International Trade Facilitation Centre  
1/1, Wood Street, Kolkata - 700 016  
Tel. : 91-33-22890651/52/53  
Fax : 91-33-22890654  
E-mail : eepcho@eepcindia.net

### **Rajat Srivastava**

*Regional Director*

#### **EEPC INDIA**

Centre 1 (12th Floor)  
World Trade Centre, Cuffe Parade  
Mumbai - 400 005  
Tel. : 91-22-42125555  
Fax : 91-22-42125556/22180119  
E-mail : eepcromum@eepcindia.net

### **M. Ganesan**

*Regional Director*

#### **EEPC INDIA**

Greems Dugar (3rd Floor)  
149, Greems Road  
Chennai - 600 006  
Tel. : 91-44-28295501/5502  
Fax : 91-44-28290495  
E-mail : eepcrochen@eepcindia.net



**Application Form  
India Pavilion at Newcast 2011  
Dusseldorf, Germany  
(28 June - 2 July, 2011)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (in sq. mtr.)	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Total Export to EU countries (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please send us this Form duly filled in and signed along with full payment and following information for preparing CD :  
Company Profile (not more than 100 words); Contact Details (as per the Application Form); Logo – pdf or jpg format;  
E- Brochure – pdf format (within 2 pages); or Scanned copy of Product Pictures - pdf format.

Signature :

Date :

Office Seal :



## **EEPC India Invites Participation for India Pavilion at AUTOMECH 2011, Sao Paulo, Brazil (12 - 16 April, 2011)**

AUTOMECH - International Trade Fair for Auto Parts, Equipments and Services is the meeting point of the replacement industry, and a leader event in Latin America. At a single place, the market of automotive replacement presents at AUTOMECH innovations and solutions for the segment of parts, accessories and tuning, rebuilding and maintenance, IT and management.

AUTOMECH is the ideal platform to promote products and services to an important business generating pole; a great opportunity to present market trends; an excellent strategy to propel sales; to strengthen the image of trademarks, quality and services; to analyze your competitors and conquer new client; and to reinforce the relationship with qualified buyers and visitors from Brazil and abroad.

EEPC INDIA is organizing an **India Pavilion at AUTOMECH 2011** which would provide an excellent opportunity for establishing business relationships with customers from all over the world, particularly Latin American countries. It is expected that 900 exhibitors will participate in the 2011 edition of AUTOMECH and 70,000 visitors from all over the world will converge in the show.

### **Automotive market in Brazil**

Today, the Brazilian auto industry is a major driver of economic growth. The automotive industry makes a major contribution to the Brazilian economy, contributing 23.5% of industrial GDP and providing employment for more than 1.5 million workers. Strong domestic demand has largely insulated the sector against the downturn in global markets.

Brazil is becoming an emerging market leader for technology development because of its highly skilled and qualified engineers and relatively low labour costs compared to developed countries. Brazil has the largest number of car assembly plants in the world, manufacturing more than 30 brands.

There has also been a recent up-turn in automotive investments. Volkswagen has announced plans to spend \$3.5 billion on up-grading their Brazilian plants and local product development capabilities by 2014, whilst Toyota have confirmed that they will build a second assembly plant at Sorocaba. Meanwhile, General Motor's \$ 800 million "Project Viva" – financed from local profits and loans - foresees the local production of 9 new models by 2012. South Korean and Chinese manufacturers are also reportedly planning investments in new production facilities.

The Brazil auto parts industry is an unrecognized source of automotive components and whole cars. It will come to the surprise of many people that this South American country is the world's 8th largest supplier in the automotive industry. They have many state-of-the-art research and development laboratories where they engineer and design original, performance and aftermarket parts. In fact, the entire car can be engineered and built with auto parts from Brazil. Brazil exports many motor vehicles to the US, Germany, the UK, Argentina, Mexico and a growing number of other countries around the world. Brazil now faces the challenges of keeping pace with the expansion of the domestic vehicle market, and playing a more prominent role in global supply chains.

India currently ranks 26th among auto exporting countries, earning \$ 5.5 bn a year with less than 1 per cent of the world auto exports market. India's export of auto components to Brazil has increased from US\$ 53.96 Million in 2008 to US\$ 66.18 Million in 2009 with a share less than one per cent of total auto components import by Brazil.

### **Focus Products**

**Spare Parts and Systems :** Engine, vent, axle, steering, breaks, wheels, bolsters, metallic parts, assembled parts, windows, bumpers, bending roof, convertible roofs, panoramic covering, instruments, airbags, caps, seats, heating, air conditioning, electrical adjusters, internal filters, radio, antennas, navigation, telematics, telemobile, DVD, electrical, battery, lights, cables, whips, control units, bus systems, driver assistance systems, fixation elements, bearing fixation rings, rollers, replacement parts, repairs, restoration, hybrid, and gas.

**Accessories and Tuning :** Automotive accessories in general; tuning, performance systems; design improvement, optic; options and conversions; wheels, tyres and together.



**Repairing and Maintenance :** Equipments and tools (elevation, trial, measurement equipments and tires installation); corrosion prevention and painting (systems, equipments, preventing inks, corrosion and auxiliaries); towing services, accident assistance and mobile services; residues elimination and recycling (systems and equipments); car towing.

### Venue

Anhembí Pavilion  
Av. Olavo Fontoura, 1.209 - Santana - CEP 02012-021 São Paulo – SP, Brazil

### Date of Event

April 12 – 16, 2011 (five days)  
Opening hours: Tuesday – Friday from 10 am to 7 pm - Saturday from 9 am to 5 pm

### Participation Charges

One side open booth : US\$ 550 per sq. mtr. or ₹26,000 per sq. mtr. (Built up booth)  
+ ₹2,678 per sq. mtr. as Service Tax.  
10% extra for 2 sides open booth (subject to availability)

***If participants make payments in US Dollar, then Service Tax is not applicable.***

### Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring “EEPC INDIA” along with the duly filled-up Application Form  
OR
- ❖ Swift Transfer in US Dollar **(to add US\$ 50 per remittance to offset bank charges etc.)** as per following details:

Name of the Bank	: HDFC BANK LTD
Address of the Bank	: Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020
Branch Code	: 0014
Account Number	: 00148580000013
Beneficiary Name	: EEPC INDIA
SWIFT Code	: HDFCINBBCAL

THROUGH :  
JP MORGAN CHASE BANK, NEW YORK  
A/c. No. 001-1-406717  
SWIFT Code – CHASUS33  
CHIPS ABA : 0002  
FEDWIRE ABA : 021000021  
CHIPS UID # 354459

### Date of Payment

Full payment is to be made along with the Application Form latest by **28th February, 2011**.

### Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before **28th February, 2011**. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.



## Display Booth

Each 15 sq. mtr. booth will consist of :

- Carpeted floor
- One round table
- One lockable cabinet
- Four chairs
- Five spot lights
- Two plug sockets
- One wastepaper basket
- Fascia

## Selection Criteria

Selection of participants will be done after receiving full payment strictly on **first-come, first-served** basis.

## MDA Entitlements

All eligible participants will be entitled to MDA grant under Focus LAC Programme of Ministry of Commerce & Industry, Government of India as per the MDA Guidelines effective from April 01, 2006.

Assistance would be permissible on travel expenses by Air in Economy Excursion Class fare and/or charges of built up furnished stall subject to an upper ceiling of Rs. 1,80,000/- (Rupees One Lakh Eighty Thousand only).

Further, eligibility for MDA grant is subject to exporting companies having FOB value of exports up to Rs. 15 crores in the preceding year, having complete 12 months membership with EEPC India with regular filing of returns and fulfilling other conditions, details of which can be obtained from respective Regional Offices of EEPC India.

## Submission of Application

Interested firms may please send the Application Form, duly filled in and signed, along with full payment latest by **28th February, 2011** to the respective Regional Offices or to:

### **R. Maitra**

*Executive Director*

### **EEPC India**

Vandhna, 4th Floor

Tolstoy Marg

New Delhi - 110 001

Tel. : 91-11-23711124/23711125

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

Website : www.eepcindia.org

### **Bhaskar Sarkar**

*Addl. Executive Director & Secretary*

### **EEPC India**

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street, Kolkata - 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eepcindia.net

Website : www.eepcindia.org





**Application Form**  
**India Pavilion at AUTOMECH 2011**  
**Sao Paulo, Brazil**  
**(12 - 16 April, 2011)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (Minimum 15 sqm)	:			
PAN No. of the Company	:	:		
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Total Export to Latin American countries (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (**within 80 words**) for the Exhibitors' Profile.

Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :



EEPC INDIA (formerly Engineering Export Promotion Council)  
Sponsored by Ministry of Commerce & Industry, Government of India  
(An ISO 9001: 2000 organisation)

## EEPC India Invites Participation for India Pavilion at Hannover Fair 2011 (4 - 8 April, 2011)

**Hannover Fair** is the world's leading technology event. It is the leading showplace for all sectors of industry – in particular mechanical and plant engineering, automotive sectors, electrical engineering and electronics. Hannover Fair 2011 is the conglomeration of thirteen high profile trade shows under one roof. It offers a unique opportunity to establish contacts with many business leaders and unlock new sources of business potential.

**EEPC INDIA** is organizing an **India Pavilion** in the Industrial Supply, Energy, Industrial Automation and MDA - Motion, Drive & Automation sectors in Hannover Fair 2011. **Industrial Supply** - Subcontracting and Lightweight Construction will cover materials components and system for mechanical engineering, the automotive industry and plant industry. **Energy** sector is the leading trade fair for Renewable and Conventional Power Generation, Transmission and Distribution. **Industrial Automation** creates a platform for all the relevant disciplines - from energy-efficient power transmission to ultra-precise measurement and control systems. **MDA - Motion, Drive & Automation** is the world's number one shop window for power transmission and fluid power.

### Focus Products

#### Industrial Supply - Subcontracting and Lightweight Construction

##### *Materials/Technology know-how*

- Steel
- Metals
- Non-Ferrous Metals
- Rubber
- Plastics
- Ceramics
- Composites
- Special Materials

##### *Development Design and Processes*

- Non-cut Component Manufacturing
- Casting, Solid Forming and Sheet Metal Working
- Machining
- Joining Techniques
- Materials Treatment
- Engineering
- Design
- Industrial Services

##### *Parts Components Systems*

- Semi-finished Products
- Systems and Subassemblies
- Intermediate and Finished Products

#### Energy Sector

##### *Power Generation and Supply*

Services and technologies from fuel cells to all-inclusive contracting packages and low-cost solutions for energy supply.





Participation charge includes following services:

- Display Booth with standard furniture
- Catalogue/EBI listing  
(In alphabetical section - name/address. And in product section - three product entries)
- Publication of Brochure on Indian participation
- Common Interpreter services
- On site assistance in various business related matters
- Electricity charges
- Stand cleaning services

### **Special Incentives to the Participants of Hannover Fair 2010**

In view of disruptions caused by the volcanic eruptions during Hannover 2010, repeat participation from 2010 in the 2011 edition of the Hannover will be offered special loyalty incentive to the eligible incumbent. For clarification in this regard, please contact EEPC INDIA, Head Office at the following email ids: amitra@eepcindia.net or ashitkar@eepcindia.net / akar54@gmail.com

### **Date of Payment**

Full payment is to be made along with the Application Form latest by **1st March, 2011**.

### **Cancellation of Participation**

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before **1st March, 2011**. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

### **Display Booth**

There will be in-built display booths of 9/10.5 sq. mtr. each. EEPC India will provide the following :

- Carpeted floor
- One table
- One cabinet
- Three chairs
- One book rack
- Three spot lights
- One plug socket
- One waste basket
- Fascia

### **Selection Criteria**

Selection of participants will be done **after receiving full payment strictly on first-come, first-served basis**.

### **Benefit of the Member-Exporters**

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. Therefore no MDA grant would be available. The rates mentioned above are highly subsidized as per MAI Scheme of Government of India.

### **Participants' Details**

In Hannover Fair 2011 EEPC India intends to circulate the details of all the participants in a **CD Format** on a complimentary basis instead of printed Exhibitors' Profiles. The CD will be highly interactive and will be a ready reckoner for the overseas buyers.

Participants are requested to send the following information, within 2 pages, along with the Application Form in CD or over email to the respective Regional Offices with a copy to Head Office (email id: ashitkar@eepcindia.net):

- (i) Company Profile (not more than 100 words);
- (ii) Contact Details (as per the Application Form);
- (iii) Logo – pdf or jpg format;
- (iv) E-Brochure – pdf format (within 2 pages); or
- (v) Scanned copy of Product Catalogue/Product Pictures - pdf format.

### Submission of Application

Interested firms may please send the **Application Form**, duly filled in and signed, along with **full Payment latest by 1st March, 2011** to any of the following:

**R. Maitra**

*Executive Director*

**EEPC INDIA**

Vandhna (4th Floor)

11, Tolstoy Marg

New Delhi - 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

**Ms. Anima Pandey**

*Regional Director*

**EEPC INDIA**

Vanijya Bhavan (2nd Floor)

International Trade Facilitation Centre

1/1, Wood Street

Kolkata - 700 016

Tel. : 91-33-22890673/74

Fax : 91-33-22890687

E-mail : eepcokol@eepcindia.net

**A. A. Kazmi**

*Regional Director*

**EEPC INDIA**

4A, Vandhna Building (4th Floor)

11, Tolstoy Marg

New Delhi - 110 001

Tel. : 91-11-23314171/74

Fax : 91-11-23317795

E-mail : eepcrodel@eepcindia.net

**Bhaskar Sarkar**

*Addl. Executive Director & Secretary*

**EEPC INDIA**

Vanijya Bhavan (1st Floor)

International Trade Facilitation Centre

1/1, Wood Street, Kolkata - 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eepcindia.net

**Rajat Srivastava**

*Regional Director*

**EEPC INDIA**

Centre 1 (12th Floor)

World Trade Centre

Cuffe Parade

Mumbai - 400 005

Tel. : 91-22-42125555

Fax : 91-22-42125556/22180119

E-mail : eepcromum@eepcindia.net

**M. Ganesan**

*Regional Director*

**EEPC INDIA**

Greems Dugar (3rd Floor)

149, Greems Road

Chennai - 600 006

Tel. : 91-44-28295501/5502

Fax : 91-44-28290495

E-mail : eepcrochen@eepcindia.net



## Application Form

### India Pavilion at HANNOVER FAIR 2011 (4 - 8 April, 2011)

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Total Space required (in sq. mtr.)	:			
Amount with DD/at par Cheque No. & date	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Total Export to EU Countries (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please send us this Form duly filled in and signed along with full payment and following information for preparing CD :  
Company Profile (not more than 100 words); Contact Details (as per the Application Form); Logo – pdf or jpg format; E-Brochure – pdf format (within 2 pages); or Scanned copy of Product Pictures - pdf format.

Signature :

Date :

Office Seal :



EEPC INDIA (formerly Engineering Export Promotion Council)  
Sponsored by Ministry of Commerce & Industry, Government of India  
(An ISO 9001: 2000 organisation)

## **EEPC India Invites Participation for India Pavilion at Ferroforma 2011 Bilbao, Spain (23 – 26 March, 2011)**

**Ferroforma 2011**, the International Hardware Exhibition in Spain will be held together with Bricoforma, the DIY and home related products. It is a biennial event and the 19th edition of the fair will be held at Bilbao Exhibition Centre, Bilbao, Spain. The International Hardware Exhibition brings together manufacturers, distributors and trade professionals that make up the supply chain of hardware products. In 2009 edition, the activities grouped under the “**Ferroforma**” brand represented 65% of the whole, while “Bricoforma” accounted for the remaining 35%.

The fair acts as a thriving meeting point and business networking avenue with a lot of parallel activities including private meetings, seminars and B2B meetings. The exhibition boasts of latest and innovative information and communication technologies including interactive tools such as online shop and catalogue and advanced exhibitor search services.

The fair is organized by Feria Internacional de Bilbao in partnership with Koelnmesse GmbH. **Ferroforma** has exhibitors from all areas of the hardware industrial supply and DIY sectors. Professionals from 69 countries visited Ferroforma in 2009 confirming its ranking as Europe’s most important in the segment. A total of 15,172 participants participated in the fair. A significant number of visitors to the fair were from Portugal, France, Germany, Italy and UK in the EU Region and Australia, New Zealand, Suriname and Yemen from the distant markets. The visitors in the fair were professionals, majority of them being purchasing managers and company managers. 65% of the exhibitors in the fair were from foreign origin and 19% were first time participants.

EEPC India is organizing an India Pavilion at **Ferroforma 2011** which would provide an excellent opportunity for establishing business relationships with customers from all over the world.

### **Focus Products**

- Fasteners
- Hand and power tools
- Industry supplies
- Labour protective equipment
- Locksmith and security
- Woodworking machinery and accessories
- Shop equipment and systems
- Electrical and lighting
- Garden
- Hardware and housewares
- Home decorating
- Plumbing
- Building supplies (machinery and accessories)
- Others

### **Venue**

Bilbao Exhibition Center  
Bilbao, Spain

### **Date**

23 – 26 March, 2011 (4 days)



## Participation Charges

One side open built-up booth : Euro 165 per sq. mtr. or ₹10,500 per sq. mtr.  
+ ₹1,082 per sq. mtr. as Service Tax.  
10% extra for corner stall (subject to availability).

**If participants make payments in Euro, then Service Tax is not applicable.**

Due to limited availability of corner booths, allocation will be done on first-come, first-served basis subject to receiving full payment.

## Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring "EEPC INDIA" along with the duly filled-up Application Form  
OR
- ❖ Swift Transfer in Euro (to add Euro 40 per remittance to offset bank charges etc.) as per following details :

Name of the Bank : HDFC BANK LTD  
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road  
Kolkata - 700 020  
Branch Code : 0014  
Account Number : 00142680000056  
Beneficiary Name : EEPC INDIA  
SWIFT Code : HDFCINBBCAL  
THROUGH : JP MORGAN CHASE BANK, FRANKFURT, GERMANY  
A/c. No. 623-16-02308  
SWIFT Code – CHASDEFX  
IBAN No: DE26501108006231602308

## Booth Display

Participation charges for a 9 sq. mtr. booth includes following services:

- Carpeting
- One counter
- One discussion table
- Four chairs
- Three spotlights
- One plug socket
- Fascia

## Date of Payment

Full payment is to be made along with the Application Form latest by **25th February, 2011**.

## Cancellation of Participation

Request for cancellation of participation will be accepted if EEPC India receives the same in writing on or before 25th February, 2011. EEPC India shall not entertain any cancellation afterwards. Any cancellation after the due date shall result in forfeiture of the amount already paid on this account.

## Selection Criteria

Since limited space is available, selection of participation will be done strictly on first-come, first-served basis.





### **Benefit of the member-exporters**

EEPC India is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. Therefore, no MDA grant would be available. However, the rates mentioned above are subsidized in comparison with the normal rates offered by the Fair Authorities.

### **Submission of Application**

Interested firms may please send the Application Form, duly filled in and signed, along with full payment latest by **25th February, 2011** to the respective Regional Offices or to:

**R. Maitra**

*Executive Director*

**EEPC INDIA**

Vandhna (4th Floor)

11, Tolstoy Marg

New Delhi – 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

**B. Sarkar**

*Addl. Executive Director & Secretary*

**EEPC INDIA**

Vanijya Bhavan (1st Floor), ITFC

1/1 Wood Street

Kolkata - 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eepcindia.net



**Application Form**  
**India Pavilion at Ferroforma 2011**  
**Bilbao, Spain**  
**(23 - 26 March, 2011)**

Name of the Company (in block letters)	:			
Postal Address (in block letters)	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Total Space required	:			
Amount with DD/at per Cheque No. & Date	:			
Name & Designation of the Chief Executive	:			
Mobile	:			
Name & Designation of the Participants	:			
Mobile	:			
Products Manufactured/Exported	:			
Total Annual Export (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Total Export to European countries (in Million US\$)	:	2007-2008	2008-2009	2009-2010
Countries of Export	:			
Accreditation to International Standards (viz. QS, ISO etc.)	:			
Foreign Collaboration, if any	:			
Type of Unit	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Photograph enclosed (2 copies)	:	<input type="checkbox"/> Yes	<input type="checkbox"/> No	
Company Profile ( <b>within 80 words</b> ) (please enclose with the form)	:	<input type="checkbox"/> Enclosed	<input type="checkbox"/> Not enclosed	

Please send the Form duly filled in and signed along with the details of your participation fees payment.

Name :

Signature :

Date :

Office Seal :

**Overseas Market Information****Austria****Austrian Firm's assignment in UAE & London**

A leading Austrian building firm's German branch has won a • 82 mln assignment in the United Arabs Emirates. Alpine will build office buildings, storage sites and production facilities in Abu Dhabi for Borouge, which is a joint venture between the Abu Dhabi National Oil Company (ADNOC) and Austrian chemicals and plastics company Borealis.

Alpine BeMe Tunnelling, subsidiary of Austrian construction group Alpine is part of a consortium contracted to refurbish and expand two underground railway stations in London. The total project amounts to • 821 mln and is part of London's • 19 bln Euro Crossrail project.

**Contact details of Alpine :**

Headquarter  
ALPINE Bau GmbH  
Alte Bundesstraße 10  
5071 Wals bei Salzburg, AT  
Tel. : +43 662 8582-0  
Fax : +43 662 8582-9900  
E-mail : office@alpine.at  
Website : www.alpine.at

**Austrian firm Energie AG invests • 200 mil**

Energie AG's expansion investments amount • 200 mln Among other investments, • 60 mln will go into improving quality of the power network and • 31 mln will flow into expansion of water-power plants.

For more details, visit their website at [www.energieag.at](http://www.energieag.at)

**Telekom Austria invests • 1.5 bil**

• 1.5 bln in investments is planned by Telekom Austria for the period 2009-2013. The majority of the investment is destined to the acceleration of the broadband network via fibre optic and new technologies like VDSL and the fourth generation of mobile communication.

**Contact details of Telekom Austria :****Headquarters:**

Telekom Austria Group  
Lassallestraße 9  
1020 Vienna  
Austria

**Mailing Address:**

Telekom Austria Group  
Post Box 1001  
1011 Vienna, Austria  
Tel. : 050 664 0 (Operator) national, 43 50 664 0 (International)  
Website : [www.telekomaustria.com](http://www.telekomaustria.com)

**India-Austria bilateral trade news**

The trade volume for the period January-November, 2010 has registered positive marks for both exports and imports. India's exports to Austria increased by 9.8% to • 452.11 mln in this period, being the positive trend pushed by the trade increase in virtually all the strongest bilateral trade areas. Machinery and Equipment showed the most impressive jump, especially in electrical machinery (by 81%).

*(Source : Embassy of India, Vienna)*

**Tender Information****Bangladesh****(EEPC Ref. No. DB-686)**

Project : Second Urban Governance and Infrastructure Improvement (Sector) Project  
Loan No. 2462-BAN (SF)  
Loan from ADB

Notice No. : **ADB48-793/11**

Issued by : UGIIP-II  
Second Urban Governance and Infrastructure Improvement (Sector) Project  
Local Government Engineering Department  
Level-12, LGED Bhaban  
Agargaon, Sher-e-Bangla Nagar  
Dhaka-1207, Bangladesh  
Attn. : Project Director  
Tel. : (880-2) 818-1208, 914-3993  
Fax : (880-2) 815-6451  
E-mail : pd.ugijp2@yahoo.com  
Websites : www.lged.gov.bd, www.cptu.gov.bd

Package No.: **UGIIP-II / LGED/ICB/ G-43**

For : Procurement of Garbage Dump Trucks (3 Ton) = 22 units

Tender cost : Non-refundable fee of Tk. 7,000 or US\$ 100 + US\$ 100 (courier charges) for each package

Bid security : Tk. 1,500,000 or US\$ 21,500

Bid deadline : **22.03.2011**

**Kyrgyz Republic****(EEPC Ref. No. DB-687)**

Project : Health and Social Protection Swap Project  
Grant No. H-197- KG; Project ID No. P084977  
Grant from the International Donor Community

Notice No. : **WB885-794/11**

Issued by : Ministry of Health of the Kyrgyz Republic  
Procurement Unit  
Room No. 36 (New building), 3rd Floor  
148, Moskovskaya Street  
Bishkek 720040, Kyrgyz Republic  
Attn. : Ms. Zinat Beishebaeva, Head of Procurement Unit  
Tel : (0312) 662608  
Fax : (0312) 621901  
E-mail : z\_beishebaeva@mz.med.kg

Contract No.: **2011-G-1**

For : Supply of medical equipment for cardiological cabinets in OFMCs of Issyk-Kul, Talas and Chui oblasts.  
Description of lots is provided below :

- **Lot 1** : Echocardiograph
- **Lot 2** : Cardio-devices

Tender cost : Non-refundable fee of US\$ 100 or equal sum in Kyrgyz Soms

Bid security : - Lot 1 : US\$ 2 700,00 or an equivalent amount in a freely convertible currency  
- Lot 2 : US\$ 2 000,00 or an equivalent amount in a freely convertible currency

Bid deadline : **29.03.2011**

## **Kazakhstan**

(EEPC Ref. No. DB-688)

Project : Forest Protection and Reforestation Project  
Loan No. 4808-KZ; Project ID No. P078301  
Loan from IBRD

Notice No. : **WB903-794/11**

Issued by : Forest and Hunting Committee of the Ministry of Agriculture of the Republic of Kazakhstan  
8 Orynbor St, Left Bank of Ishim River  
House of Ministries Building  
Entrance No. 5, Floor No. 6, Room No. 611  
Astana 010000, Republic of Kazakhstan  
Attn. Ms. Zhumabekova Guldana, Expert of Finance and Administrative Department  
Tel. : (7-7172) 743-289  
E-mail : kaulanova@fprp.kz

Contract No.: **G/ICB-12**

For : Procurement of Equipment for Forest Nurseries :

### **Lot 1 :**

- Rotatory cultivator - 2 units;
- Bed former - 2 units;
- Sowing machine - 2 units;
- Mulching machine - 2 units;
- Equipment for weeding with fertilizer attachment - 2 units;
- Root pruning machine - 2 units;
- Lifting plow - 2 units;

Bid security : Lot 1 : US\$ 10 000 or the amount equivalent to it in convertible currency

Bid deadline : **30.03.2011**

## **Serbia**

(EEPC Ref. No. DB-689)

Project : Transitional Agriculture Reform Project  
Project ID No. P094212, Loan No. 7465-YF  
Loan from IBRD

Notice No. : **WB913-794/11**

Issued by : Ministry of Agriculture  
Forestry and Water Management  
Serbia Transitional Agriculture Reform Project  
Project Implementation Team  
Obiliev venac 9-11  
3rd floor, Office No. 33  
Belgrade 11000, Serbia  
E-mail : sladjan.stankovic@minpolj.gov.rs

IFB No. : **SRB-STAR-7465YF-ICB-G-11-100**

For : Supply of vehicles :  
- **Lot 1** : Off road vehicle 4x4, quantity : 25 (pieces)  
- **Lot 2** : Passenger vehicle, quantity : 15 (pieces)

Tender cost : Non-refundable fee 10.000 RSD or 100 EUR

Bid deadline : **04.04.2011**

## **Uzbekistan**

(EEPC Ref. No. DB-690)

Project : Talimarjan Transmission Project  
Project ID No. P119939

Notice No. : **WB888-794/11**

Issued by : Project Management Unit  
SJSC "Uzbekenergo"  
Khorezemsкая Street 6, Room No. 326  
Tashkent, ZIP Code: 100 000  
Uzbekistan  
Attn. : Mr. I. Basidov, Director of PMU  
Tel. : (998-71)2330819  
E-mail : grptalimarjan@mail.ru

IFB No. : **TPP/ICB-2010-2**

For : Procurement of Power Equipment :  
- **Lot 1** : SF6 Circuit Breaker 500 kV in amount of 15 sets; SF6 Circuit Breaker 220 kV in amount of 1 set.  
- **Lot 2** : 500 kV disconnectors three-phase (38 sets); 220 kV disconnectors three-phase (6 sets); Current transformers 500 kV (42 units); Current transformers 220 kV(3units); Voltage transformers 500kV (24 units); Surge arresters 500kV(24 units); Surge arresters 220kV (3units); Bus support 500 kV (76 units); Bus support 220 kV (4 units); Pedestal insulators for 20, 35 kV (62 units); Bushing insulators 10 kV (6 units).

Tender cost : Non-refundable fee of US\$ 150 or an equivalent amount in a freely convertible currency

Bid security : US\$ 150,000 for lot 1 and US\$ 60,000 for lot 2 or an equivalent amount in another freely convertible currency or Uzbek sums

Bid deadline : **20.03.2011**

## **Ukraine**

(EEPC Ref. No. DB-691)

Project : Urban Infrastructure Project  
Loan No. 48690-UK; Project ID No.:P095337  
Loan from IBRD

Notice No. : WB936-794/11

Issued by : Communal Enterprise "Drohobychvodokanal" of Drohobych City Council  
11 Fedkovych Street  
1st floor, Chief Engineer office  
Drohobych 82103  
Ukraine  
Attn. : Mr. Vasyl Golovko, Project Coordinator  
Tel. : 032 44 221 53  
Fax : 032 44 51264  
E-mail : drohvoda\_tender@mail.lviv.ua

**Contract No.: UIP-DRB-ICB-01**

For : Supply and installation of pump and electrical equipment for modernization of water-wells and water pumping stations GIRNE and URIZH.

Tender cost : Non-refundable fee UAH 2400 or in US\$ 300

Bid security : 2% of the Bid price or an equivalent amount in a freely convertible currency.

Bid deadline : **06.04.2011**

*(Source : UN Development Business Website)*

**Mauritius**

Issued by : The Registry  
Head Office  
Royal Road  
Curepipe, Mauritius  
Tel. : (230) 601-1100  
Fax : (230) 670 3265/ 2404371  
E-mail : ceb@intnet.mu  
Website : <http://publicprocurement.gov.mu>, <http://ceb.gov.mu>

**Tender No. : TD-3226**

For : Procurement of outdoor distribution transformer.

Closing date: **23.03.2011 [up to 13.30 Hrs. (local time)]**

For further details, please contact :

Mr. Rohit Rathish  
Second Secretary & Head of Chancery  
High Commission of India  
LIC Building, President John Kennedy Street  
Port Louis  
Mauritius  
Tel. : (230) 2083775/76  
Fax : (230) 2086859  
E-mail : hicombc@intnet.mu  
Website : [www.indiahighcom-mauritius.org](http://www.indiahighcom-mauritius.org)

*(Source : High Commission of India, Port Louis)*

Trade Enquiries



**Bangladesh**

(Source : Direct from the party)

<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
Just Tech Limited	House #36 (4th Floor) Road #117, Gulshan 1 Dhaka 1212 Bangladesh	Attn. : Mr. Syed Saiful Islam (Emon) Managing Director Tel. : 02-8860630 Fax : 02-8860630 Mobile : 01711 932343 01740 475796 E-mail : justtech_2007@yahoo.com	They are interested for a complete coir foam manufacturing unit, along with the following machinery : <ul style="list-style-type: none"> <li>- Decorticating machine (Beater)</li> <li>- De-Fibrin machine (Curser)</li> <li>- De-Fibring (Combing) Machine</li> <li>- Revolving screener</li> <li>- Sheet toring machine with late spraying machining with drying system and cutting devices</li> <li>- Turbo cleaner machine</li> <li>- Hydraulic press with 6 number of plate enabling to print 5 nos of matters</li> <li>- Auto clave for vulcanization machine 24 no mattress per load with quick lacking arrangement</li> <li>- Band saw for meter cutting.</li> <li>- Ball mill for chemical processing</li> <li>- Latex tanks, sharpening machine, spray baths</li> <li>- Compressor 1000 cbm, capacity</li> <li>- Bailer – 600 Kgs, steam per hour (complete)</li> <li>- Testing equipments</li> <li>- Stem &amp; comprised air pipe line etc.</li> </ul>



**Public Notice****Public Notice No. 30/2009-2014 (RE-2010)**

Dated 14th February, 2011

The Directorate General of Foreign Trade, Ministry of Commerce and Industry, Department of Commerce, Government of India, New Delhi has issued a **Public Notice No. 30/2009-2014 (RE-2010) dated 14th February, 2011** regarding **Amendment in paragraph 4.24A related to Advance Authorisation for Annual Requirement in HBP v1**. The above Public Notice have already been hosted in our **Website (<http://www.eepcindia.org/circulars/dgft/DGF-PN-30-2010.pdf>)** for information of our Members.

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**Public Notice No. 33/(RE-2010)/2009-2014**

Dated 15th February, 2011

The Directorate General of Foreign Trade, Ministry of Commerce and Industry, Department of Commerce, Government of India, New Delhi has issued a **Public Notice No. 33/(RE-2010)/2009-2014 dated 15th February, 2011** regarding **Amendments in the Reward/Incentive Schemes of Chapter 3 of FTP 2009-14:- Appendix 37A and Appendix 37D of Handbook of Procedure Vol. 1**. The above Public Notice have already been hosted in our **Website (<http://www.eepcindia.org/circulars/dgft/DGF-PN-33-2010.pdf>)** for information of our Members.

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**Notification No. 12/2011-Customs (N.T.)**

Dated 15th February, 2011

Ministry of Finance, Department of Revenue, Central Board of Excise & Customs, Government of India, New Delhi has issued a **Notification No. 12/2011-Customs (N.T.), dated 15th February, 2011** regarding **Amendments of Notification No. 36/2001 – Customs (N.T.), dated, the 3rd August, 2001**. The above Customs Notification has already been hosted in our **Website (<http://www.eepcindia.org/circulars/customs/CUS-NN-12-2011.pdf>)** for information of our Members.

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**RBI/2010-11/405  
A.P. (DIR Series) Circular No. 42**

Dated 14th February, 2011

The Reserve Bank of India, Mumbai has issued **A. P. (DIR Series) Circular No. 42 dated 14th February, 2011** regarding **Exim Bank's Line of Credit of USD 1 billion to the Government of the People's Republic of Bangladesh**. The above Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/rbi/RBI-CR-42-10-11.pdf>)** for information of our Members.

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**RBI/2010-11/406  
A.P. (DIR Series) Circular No. 43**

Dated 14th February, 2011

The Reserve Bank of India, Mumbai has issued **A. P. (DIR Series) Circular No. 43 dated 14th February, 2011** regarding **Exim Bank's Line of Credit of USD 416.39 million to the Government of the Democratic Socialist Republic of Sri Lanka**. The above Circular has already been hosted in our **Website (<http://www.eepcindia.org/circulars/rbi/RBI-CR-43-10-11.pdf>)** for information of our Members.

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**Shipping Information**

**Ships in Ports Information**

Name of the Vessel	Arrival	Berth	Sail	Cargo	Name of the Vessel	Arrival	Berth	Sail	Cargo
<b>CHENNAI (As on February 21, 2011)</b>					<b>KANDLA (As on February 21, 2011)</b>				
An Xin Jiang	12/2	15/2	22/2	R Phos	Wildbest	—	16/2	19/2	MOL (E)
Caly Manx(brs)	18/2	18/2	21/2	L Stone Unicor	Nicetec	—	14/2	18/2	B Bulk
Daesan	11/2	12/2	21/2	Maize	Lobiavia	—	12/2	18/2	Boxes
Er Nazire	18/2	18/2	22/2	S Coal	CSAV Ranco	—	16/2	18/2	Boxes
Ghent	18/1	1/2	21/2	Supply	<b>KANDLA (As on February 21, 2011)</b>				
Jag Pushpa	12/2	21/2	22/2	HSD	African Blue Crane	16/2	18/2	23/2	Agri pdts
Kamnik	17/2	17/2	27/2	GC	Atlantic	8/2	15/2	21/2	SBM
Leo Authority	19/2	20/2	21/2	Boxes	Clipper Mandarin	17/2	21/2	23/2	Agri pdts
Maersk Delmont	21/2	21/2	22/2	Boxes	Jolly	20/2	20/2	22/2	Boxes
Mandarin Harvest	16/2	16/2	21/2	T Coal	Mega Ace	17/2	21/2	22/2	M Scale
Mb Supreme Liner	9/1	21/2	21/2	Supply	Navdhenu Sun	18/2	19/2	23/2	Urea
Os Breeze	19/2	19/2	22/2	C Oil	Necati Kalkavan	10/2	21/2	—	SUG
Prabhu Lal	21/2	21/2	25/2	S Coal	Santa Suria III	18/2	—	—	T Logs
Samudra Kaustubh	18/2	21/2	22/2	Res. Vessel	Sea Cliff	31/1	17/2	23/2	Salt
San Giorgio 1	17/4	17/4	21/2	Log Hari	Seletar	13/2	16/2	22/2	T Logs
Tci Surya	20/2	20/2	21/2	Boxes	Sentosa	9/2	17/2	24/2	T Logs
Theoskepasti	18/2	18/2	28/2	R Phos	Star Lily	19/2	21/2	—	Salt
Tiger Star	20/2	20/2	21/2	Boxes	STX Queensland	10/2	19/2	9/3	T Logs
Topaz	20/2	20/2	21/2	C S Oil	Unity	20/2	20/2	22/2	Boxes
Vamsee	7/1	11/1	21/2	Supply	<b>KOCHI (As on February 21, 2011)</b>				
<b>HALDIA (As on February 18, 2011)</b>					Serepentine	13/2	17/2	—	R Phos
Forshang-1	29/1	—	—	L Ore	Seaways Venture	15/2	18/2	—	Boxes
Nord Spring	01/2	—	—	L Ore	Glorry Tellus	15/2	20/2	—	Cement
Nemtas-2	08/2	—	—	L Ore	F Baltic	21/2	21/2	—	MS
Hua Tai	10/2	—	—	L Ore	Indira Gandhi—	18/2	18/2	—	Boxes
Norient Saturn	12/2	—	—	POL(P)	OEL Shreyas	21/2	21/2	—	Boxes
Southern Unicorn	13/2	—	—	POL(P)	Vedik Prem	21/2	21/2	—	HSD
Jag Preeti	14/2	—	—	POL(P)	Caravel Pride	16/2	W	—	Boxes
Bao Qing Men	15/2	—	—	L Ore	Lady Juliet	16/2	W	—	GC
Hari Sagar	15/2	—	—	POL(P)	Ocean Brave	22/2	—	—	Logs
Hanaro Melody	15/2	—	—	L Ore	OEL Dubai	23/2	—	—	Boxes
Green Ocean-1	16/2	—	—	L Ore	M Ronneby	24/2	—	—	Boxes
Nikolas-3	17/2	—	—	L Ore	Rajiv Gandhi	24/2	—	—	Boxes
<b>JNPT (As on February 18, 2011)</b>					Kota Harmat	26/2	—	—	Boxes
TS Qingdao	—	17/2	18/2	Boxes	OEL Victory	26/2	—	—	Boxes
Sima Sadaf	—	17/2	19/2	Boxes	Astra	2/3	—	—	Crude
Xpress Annapurna	—	17/2	19/2	Boxes	Gati Majestic	3/3	—	—	Boxes
Maersk Georgia	—	18/2	18/2	Boxes	Jag Lok	5/3	—	—	Crude
Cimbria	—	17/2	18/2	Boxes	Chemical Arrow	17/2	—	—	CPO
Hanjin Los Angeles	—	18/2	18/2	Boxes	Three Rivers	18/2	—	—	L Ore
MOL Success	—	18/2	18/2	Boxes	Hal Singapore	18/2	—	—	Boxes
Eagle Meerut	—	18/2	19/2	HSD	Mcp Salzburg	18/2	—	—	Boxes
					Pallavi-c	19/12	—	—	GC
					Pentanal	15/2	—	—	GC
					Kota Rukun	17/2	—	—	Boxes



Name of the Vessel	Arrival	Berth	Sail	Cargo
Jindal Manjula	17/2	—	—	Boxes
Mcp Paphos	16/2	—	—	Boxes
Tiger Stream	17/2	—	—	Boxes
Artus	17/2	—	—	Boxes
Hansa London	17/2	—	—	Boxes

**KOLKATA (As on February 18, 2011)**

Chemical Arrow	17/2	—	—	CPO
Three Rivers	18/2	—	—	L Ore
Hal Singapore	18/2	—	—	Boxes
Mcp Salzburg	18/2	—	—	Boxes
Pallavi-c	19/12	—	—	GC
Pentanal	15/2	—	—	GC
Kota Rukun	17/2	—	—	Boxes
Jindal Manjula	17/2	—	—	Boxes
Mcp Paphos	16/2	—	—	Boxes
Tiger Stream	17/2	—	—	Boxes
Artus	17/2	—	—	Boxes
Hansa London	17/2	—	—	Boxes

**MANGALORE (As on February 21, 2011)**

Hansa Stavanger	18/2	19/2	22/2	Boxes
Therisa Aries	19/2	19/2	21/2	CPO
Assa Dullah	15/2	15/2	25/2	Timber
M.mahatraya	20/2	20/2	24/2	LPG
Wawasan Celeste	18/2	18/2	21/2	HSD
New Accord	17/2	20/2	21/2	Crude
Beluga Expectation	20/2	20/2	23/2	Mach
Low Lands Ghent	20/2	20/2	23/2	C Coal
Mearsk Grace	16/2	—	—	LPG
Donau	17/2	—	—	LPG
Genie	18/2	—	—	FO
Bosna	19/2	—	—	Maize

**MUMBAI (As on February 21, 2011)**

Lantana	—	16/02	22/02	P Cargo
F.c.rija	—	10/2	21/02	Cranes
Surplus	—	20/02	22/02	W Pulp
Unicorn Dolphin	—	12/2	24/02	SUG
Mercury Triumph	—	20/02	21/02	Steel
Samudrika-8	—	19/02	21/02	Supply
Emperor	—	19/02	21/02	Hr Coils
Happy Success	—	19/02	21/02	Supply
Flamboyant	—	14/02	21/02	Supply
Saudi Diriyah	—	19/02	22/02	GC

**PARADIP (As on February 21, 2011)**

Beluga Fortitude	20/2	20/2	28/2	P Cargo
Thor Wave	17/2	18/2	22/2	I Ore
Maa Samuda Khatun	20/2	20/2	24/2	I Ore
Aranda Colossus	19/2	19/2	23/2	Cr Con
Kang Long	17/2	17/2	21/2	R Phos
Eugenia B	19/2	20/2	22/2	R Phos
Maria	17/2	19/2	23/2	I Ore
Smiti	20/2	20/2	22/2	C Oil

Name of the Vessel	Arrival	Berth	Sail	Cargo
<b>TUTICORIN (As on February 21, 2011)</b>				
Hiya Builder	17/2	—	—	C Mat
Beluga Facility	19/2	—	—	Cu Con
Zhong He	20/2	—	—	Dredger
Thanh Son	19/2	—	—	SUG
Adk Hassanbay	18/2	—	—	Maize
St John Glory	21/2	—	—	Boxes
Free Envoy	19/2	—	—	Logs
Senator	20/2	—	—	SUG
M.t.catrick	21/2	—	—	VCM
Chennai Jayam	20/2	—	—	T Coal

**VISAKHAPATNAM (As on February 18, 2011)**

Jag Rahul	5/2	—	—	I Ore
Altair	3/1	—	—	I Ore
Mystic Striker	14/2	—	—	S Coal
Hanjin Vancouver	16/2	—	—	Boxes
C/Maharshi Bhardv	29/1	—	—	LPG
BK Boss	15/2	—	—	Soya
All Cargo Arathi	11/2	—	—	T Logs
Medicagliari	4/2	—	—	I Ore
Pacific Embolden	14/2	—	—	M Ore
Pacific Guardian	15/2	—	—	I Ore
Tamil Anna	15/2	—	—	T Coal
Jag Ravi	15/2	—	—	P Coke
Orient Tide	12/2	—	—	Allumina
Twinkle	15/2	—	—	LDO
Pratibha Neera	12/2	—	—	LDO

**Key :** (Cargo)bg-(Cargo)in bags; (Cargo)bk-(Cargo)in bula; A-Allotted; AD-Agents disposal; CB Oil-Carbon Black Oil; Agri pdts-Agricultural Products; Chem-Chemicals; Ch Ore-Chrome Ore; C Coal-Coking Coal; Boxes-Containers/TEUs; Dml-Demolition; FE CHR- Ferrous Chrome; Fo-Furnace Oil; GC-General Cargo; GB-Granite Blocks; GS-Granite Stone; HBI-Hard Briquetted Iron; H Coke-Hard Coke; HSD-High Speed Diesel; I Ore-Iron Core; IOC-Iron Ore Concentrate; IOP-Iron Ore Pellets; LAB-Linear Alkyl BenZene; L Amm-Liquid Ammonia; L Oil-Lube Oil; M ore-Manganese Ore; MoP-Muriate of Potash; Nap-Naphtha; NR-Not Ready; OA-Outer anchorage; P Oil-Palm Oil/Palmolein; P reels-Paper reels; PAX-Passengers; POL- Petroleum,Oil & Lubes; Ph Acid-Phosphoric Acid; PP-Poor Performance; DAP-Potash; Raw C-Raw Cashew; R Phos-Rock Phosphate; STM-Stearine Monomer; S Coils-Steel Coils; S Slabs-Steel Slabs; SKO-Superior Kerosene Oil; T Coal-Thermal Coal; T Logs-Timber Logs; V Oil-Vegetable Oil; Veh-Vehicles; VCM-Vinyl chloride monomer; W-Waiting; Wt.flr.bgs-Wheat flour Bags.

(Source : The Hindu Business Line)

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