

## Buyer-Seller Meet in Ho Chi Minh City, Vietnam

(6-7 January, 2005)

EEPC is pleased to announce that a Buyer-Seller Meet will be held in Ho Chi Minh City, Vietnam on 6-7 January, 2005 under the Focus ASEAN + 2 Programme of the Government of India. High Commission of India (HCI) in Ho Chi Minh City and the Vietnam Chamber of Commerce & Industries (VCCI) have agreed to be the co-organisers of the event.

**Indian Engineering Goods are increasingly being accepted in Vietnam is the observation of VCCI**, which has prompted the Council to encash the proactive business attitude in Vietnam. Consequently, Indian investments in Vietnam have also gradually increased and valued at over US\$ 125 Million in 2003.

### Socialist Republic of Vietnam

GDP	: \$ 203.7 billion (2003 est.)
GDP Growth	: 7.2% (2003 est.)
Total Exports	: \$ 19.88 billion FOB (2003 est.)
Total Imports	: \$ 22.5 billion FOB (2003 est.)
Engg. Goods Import from India	: \$ 73 million (2002-03)
Currency	: Dong

Vietnam is a densely populated country which has achieved significant progress, after the ravages of war. To promote economic, commercial and technological cooperations between Vietnam and the rest of the world, the Vietnamese authorities have reaffirmed their commitment to economic liberalization and have moved to implement the structural reforms needed to modernize, thereby opening the economy for mutual benefit.

EEPC has also identified Vietnam as a market having excellent opportunities for promoting engineering goods in a big way. Engineering exports have registered a 136% growth in 2002-03 over 2001-02.

### Vietnam Chamber of Commerce and Industries (VCCI)

VCCI, a national non-governmental body representing business enterprises in Vietnam, is the co-organiser, and will assist in matchmaking and providing guidance for business.

Publicity of the event will be disseminated through VCCI bulletin. Besides, the news will be put on DIEN DAN DOANH NGHIEP (Vietnam Business Forum) - the newspaper of VCCI.

### Identified Product Sectors

- Steel - Bars/Rods/Sections/Bright Bars & Fabricated Structures
- Agricultural Machines/Implements including Grass Cutting Machines/Hedge Cutting Machines/Handy Saws etc.
- Steel Pipes & Tubes and Fittings
- Bicycle Parts
- Automobile Parts and Garage Equipment
- Hand Tools
- Pumps & Valves
- Electric Motors, Cables & Switchgear
- Rice and Tea Machinery & Parts
- Pollution Control Equipment & System

### Venue

Rex Hotel, Ho Chi Minh City, Vietnam.

### Date & Duration

6-7 January, 2005 – Two days.

### Hotel Accomodation

All participants will be booked in Rex Hotel, Ho Chi Minh City for convenience. Hotel charges will have to be borne individually. **All delegates must reach Ho Chi Minh City by 5th January, 2005.**

### Interpreter

Interpreter can be made available for a fee of US\$ 30 per Interpreter per day (8 working hours).

### MDA Entitlement

Eligible participants will be entitled to to & fro air passage in economy excursion class @ 90% for SSI Units or 75% for others. Only one person per company will be entitled.

### Registration and Participation Charges

Rs. 25,000/- per participant, has been kept to partially cover expenses on conference facilities, publicity, printing delegates profile booklet and airport transfer.

The Registration Sheet may be completed and returned alongwith a Demand Draft for Rs. 25,000/- in favour of **“Engineering Export Promotion Council”** payable in Kolkata **latest by 5th November, 2004** to –

**Shri Rana Roy**

*Regional Manager*

**Engineering Export Promotion Council**

World Trade Centre (1st Floor)

14/1B, Ezra Street

Kolkata 700001

Tel. : 033-2235 0514/4631

Fax : 033-2215 4659

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## Registration Sheet

**Buyer-Seller Meet in Ho Chi Minh City, Vietnam  
(6-7 January, 2005)**

Name of the Company (in block letters)	:	
Postal Address (in block letters)	:	
Phone (with area code)	:	
Fax (with area code)	:	
E-mail	:	
Website	:	
Name & Designation of the Delegate	:	
Items Manufactured/Exported	:	
Annual Turnover 2003-04 in US Dollar	:	
Export Turnover 2003-04 in US Dollar	:	
Countries of Export	:	
Accreditation to International Standards (like ISO, UL, QS etc.)	:	
Nature of Business (Please tick)	:	<input type="checkbox"/> Manufacturer/Exporter <span style="margin-left: 100px;"><input type="checkbox"/> Merchant Exporter</span>
Areas of specific interest for this BSM	:	
Whether interested in identifying Agent and Joint Venture Partner (Please tick)	:	Yes <input type="checkbox"/> <span style="margin-left: 100px;">No <input type="checkbox"/></span>

Date : \_\_\_\_\_ Signature : \_\_\_\_\_  
Place : \_\_\_\_\_ Office Seal : \_\_\_\_\_

**N.B. : Following should be sent with this Registration Sheet :**

- 1. Two passport size colour photographs of the participant with name at the back of the photographs.**
- 2. Demand Draft for Rs. 25,000/- drawn in favour of "Engineering Export Promotion Council".**
- 3. Two sets of illustrated product catalogue.**
- 4. Company Profile (within 100 words) for the Participants' Profile Booklet.**