



## Multi-Product Engineering Delegation to China

(13 - 21 March, 2005)

EEPC in its endeavour to increase India's engineering export to China has decided to field a 10 Member Multi-Product Engineering Delegation to China during 13th - 21st March, 2005. The delegation will be led by our Chairman Shri Rakesh Shah. Three centres namely Beijing, Shanghai and Guangzhou or Shenzhen, where most of the manufacturing activities are undertaken, have been identified for visit of the above delegation.

### China – The Market Potential

China has emerged as one of the fastest growing economy in the World in the last 2 decades, transforming the landscape of the economy from an agricultural dependent society to a much large manufacturing industrial sector. During 2002, the Chinese GDP amounted to US\$ 1.24 trillion, an increase of 8% per capita (US\$ 962). The import and export volume reached a value of US\$ 600 billion and ranked No. 5 in the world and China's 50 billion in foreign direct investment ranked 1st in the world.

China's total global imports of engineering goods during 2002 was to the tune of US\$ 156290 million approx. as against Indian export of US\$ 607 million during same period, which comes to less than 0.40 per cent of the total imports. It shows that there is good potential for further increasing India's engineering export to China. The Council has therefore, identified China as thrust market for fielding the Multi-Product Engineering Delegation which would provide an

opportunity to the members of the Council for having direct one to one interaction with prospective Chinese buyers/importers as also to explore emerging market potentials of China.

### Identified Products

The products identified by EEPC's Singapore Office as having potential in Chinese market include the following :

1. Steel Pipes and Fittings
2. Stranded Wire Ropes
3. Castings & Forgings
4. Machinery for Rubber & Plastic-Injection Moulding Machines, Extrusion Machines, Blow Moulding Machines, Retreading Machines.
5. I.C. Engines and Parts
6. Materials Handling Machinery
7. Earth Moving & Mining Machinery
8. Machine Tools - Lathes, Machining Centers, CNC Machines etc.
9. Electrical Machinery - Generators & Parts, Panels & Switch Gears, Wires & Cables etc.
10. Hand Tools & Cutting Tools
11. Auto Parts
12. Bicycle & Parts

### MDA Subsidy

Although this event is approved by the Ministry of Commerce and Industry, Government of India, China being in the non-Focus Area, the participating member companies will not be eligible for subsidy under MDA.

### Hotel Accommodation

Council is in touch with Indian Mission in China for Arranging the Hotel Accommodation for the delegates at a reasonable rate in all the 3 centres. Names of these hotels and tariff thereof will be communicated to the interested delegates at a later date.

### Participation Charges

With a view to meeting partially the expenses to be incurred on account of holding receptions in suitable hotels at 3 places, local transport, printing of delegate's profile and interpreter services, a participation fee of Rs. 25,000/- (Rupees twenty five thousand only) has been fixed per participant. In addition, expenses relating to to-and-fro air passage, stay in China and transport for individual meetings will have to be borne by the participant concerned.

Interested firms who want to participate in this delegation are requested to send –

- (i) **Proforma**, duly filled in and signed and
- (ii) A **Demand Draft for Rs. 25,000/-** (Rupees twenty five thousand only)

in favour of **Engineering Export Promotion Council** payable at **New Delhi latest by 10th December, 2004** to :

**Shri C. S. Shukla**

Executive Director

**Engineering Export Promotion Council**

Vandhna (4th Floor)

11, Tolstoy Marg

New Delhi - 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepc.gov.in

**Proforma**  
**Multi-Product Engineering Delegation to China**  
**(13 - 21 March, 2005)**

Name of the Company (in block letters)	:	
Postal Address (in block letters)	:	
Phone (with area code)	:	
Fax (with area code)	:	
E-mail	:	
Website	:	
Name & Designation of the Chief Executive	:	
Name & Designation of the Person joining the Delegation (Please send 2 passport size colour photographs)	:	
Products of interest for meetings/negotiation	:	
Countries of Export	:	
Accreditation to International Standards (like ISO, QS)	:	
A brief about the Company/Delegate joining the Delegation (Not more than 80 words)	:	Please attach separate sheet
Passport details of the Delegate (Passport No., Place of Issue, Date of Issue and Date of Expiry etc.)	:	

**Enclosed D.D. No. .... dated ..... for Rs. 25,000/- drawn in favour of Engineering Export Promotion Council payable at New Delhi towards participation charges.**

Signature :

Name :

Date :

Designation :

Place :

Office Seal :