



INDO-CIS REVERSE BUYER SELLER MEET - 2005

**A PLATFORM FOR BUILDING BUSINESS CONTACTS WITH 40 LEADING BUSINESSMEN
VIZ. IMPORTERS, BUYERS, DEALERS, DISTRIBUTORS AND WHOLESALERS OF
ENGINEERING PRODUCTS THROUGH ONE-TO-ONE BUYER SELLER MEET**

New Delhi	Chennai	Mumbai
23rd March, 2005 (Wednesday)	24th March, 2005 (Thursday)	25th March, 2005 (Friday)
Hotel Le Meridien	Hotel Taj Coromandal	Hotel Hyatt Regency

Leading buyers and prospective trade partners from CIS countries will attend One-to-One business discussions and negotiations for engineering products and services.

Members are cordially invited to enlist participation at the Business Meet.

Participation Fee (for one centre only)
<p>Rs. 15,000/- for 1st participant of a firm Rs. 7,000/- for subsequent participant will include Background Material Lunch for Conference days. Last date of participation : 25th February, 2005</p>

For further details & enlistment, please contact :

Shri C. S. Shukla

Executive Director

Engineering Export Promotion Council

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Note : Council reserves the right to accept or reject participation of an Indian company.

INDO-CIS REVERSE BUYER SELLER MEET - 2005

Preamble

The CIS Countries have been trade partners of India for centuries. The discovery of Oil opened a new era of Industrialization of this region. The CIS markets are new markets for Indian engineering goods, and the percentage of CIS markets in the overall export of India's engineering goods is 0.78% during 2003-04, still it is far below the potential. Although Council has been focusing on CIS market by organizing events in the region, with the onset of renewed stability after independence, the prospects have re-emerged in countries of CIS Region for engineering products. It will therefore, be a right time for Indian engineering industry to show their capabilities in order to get a substantial share of the CIS markets.

Keeping in view the growing trade prospects in CIS Region and genuine interest on the part of the CIS buyers to further contact Indian exporters of engineering goods, Council has decided to hold a Buyer Seller Meet between Indian exporters and importers of CIS region in March 2005 at Delhi, Chennai and Mumbai. For this Buyer Seller Meet the Council is expected to receive 40 buyers from CIS region.

Objectives

1. To provide an opportunity to prospective importers in CIS region to interact with Indian counterparts about their requirements.
2. To provide an opportunity to Indian exporters to adjudge the acceptability of their products in CIS market and also the likely intake by the market, so that they are in a position to plan their strategy accordingly.

Depending on your choices, meetings will be fixed with CIS counterparts. Each exporter will be provided with minimum of 3 meetings. Each meeting will be of 20 to 30 minutes duration. Final match making will be done keeping in view the areas of matching interest of both sides and choices thereof. Council will, thereafter draw up time schedule for interaction between overseas delegates and Indian participants. Meeting schedule of each Indian Company will be forwarded to them in advance.

The participation fee (for one centre only) has been fixed as follows :

Rs. 15,000/- for 1st participant of a firm;

Rs. 7,000/- for subsequent participants of the firm.

The participation charges will partially cover the expenses on account of portfolio bag containing background papers and profiles of overseas delegates and lunches on Conference days. This will also cover expenses on overseas delegates.

Product Sector

Product sectors identified as having potential for Business Meet include Steel Pipes & Tubes, Copper and Products thereof, Miscellaneous articles of Base Metals, Electric Power Equipment & Parts, Auto Components, Industrial Machinery, Ferrous Hollowware, Chemical Plant & Machinery, Heating & Cooling Equipment, Machine Tools, Construction Machinery, Food Processing Machinery, Sanitary & Industrial Castings, Forgings, Bicycle & Bicycle Parts, Heating Boilers, Weighing, Filling & Packaging Machines, Scientific Surgical Instruments, Electrical Home Appliances, Hand, Small & Cutting Tools, Industrial Fasteners and Textile Machineries including Ginning.

Council will reserve the right to accept or reject participation of any Indian company.

The last date for enlistment of participation is 25th February, 2005.

INDO-CIS REVERSE BUYER SELLER MEET - 2005

(Organised by : Engineering Export Promotion Council)

23-25 March, 2005

Please tick choice of venue below :

New Delhi	Chennai	Mumbai
23rd March, 2005 (Wednesday)	24th March, 2005 (Thursday)	25th March, 2005 (Friday)
Hotel Le Meridien	Hotel Taj Coromandal	Hotel Hyatt Regency
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

INDIAN DELEGATE'S PROFILE

Name of the Company (In BLOCK Letters)			
Address (In BLOCK Letters)			
	City		Pin Code
Phone (with STD Code)			Fax No.
E-mail Address			Website Address
Name(s) of the Executive(s) with Designation(s) attending the Conference	1.	3.	
	2.	4.	
Items Manufactured/Exported (HS Codes if possible)			
Industrial Application			
Foreign Collaborations if any, please specify			
Annual Turnover in US\$			Annual Export in US\$
Countries of Export			
International Accreditations (ISO, QS, etc.)			
Nature of Business (Please tick mark)	Manufacturer		
	<input type="radio"/> SSI	<input type="radio"/> Non-SSI	<input type="radio"/> Merchant <input type="radio"/> Export House
Area of specific interest for this BSM			

Signature with Office Seal

N.B. : Following should be sent with this Form :

1. Two passport size colour photographs of each participant with their names at the back of the photographs.
2. Demand Draft for requisite participation amount, in favour of ENGINEERING EXPORT PROMOTION COUNCIL, payable at New Delhi.