



EEPC INDIA (formerly Engineering Export Promotion Council)  
Sponsored by Ministry of Commerce & Industry, Government of India  
(An ISO 9001: 2000 organisation)

## **EEPC India Invites Participation for India Pavilion at EMO Hannover 2011, Germany (19 - 24 September 2011)**

EMO Hannover is the world's premier trade fair for metalworking technology - meeting point for the entire international sector - global forum of can-do technical competence. With the principal focus on cutting and forming machine tools, manufacturing systems, precision tools, automated materials flows, computer technology, industrial electronics and accessories, it will once again be the platform where the whole metalworking world meets. The specialist and decision-making competence of the visitors to EMO Hannover is unparalleled, a tendency that is promoted by the unmatched innovative potential of productivity and efficiency that they have come to expect. EMO Hannover 2011 is the venue for top-level competence among providers and users.

EMO Hannover 2011 will organize by the VDW (The German Machine Tool Builders' Association) with the cooperation of its long-standing partners Deutsche Messe AG, Hannover.

The trade fair EMO is organized under the patronage and at the initiative of the European Committee for Cooperation of the Machine Tool Industries (CECIMO). EMO takes place every other year, twice consecutively in Hannover, once in Milan, e.g. Hannover - Hannover - Milan - Hannover - Hannover - Milan.

During the previous edition in 2007, 1,66,500 visitors from 82 countries came to Hannover, Germany to buy machines, place orders and find out about the latest developments in the world of metalworking. There were 2,120 exhibitors from 42 different countries. Decision-makers in production technology use EMO Hannover as a point of orientation.

EEPC India is organizing an India Pavilion at EMO Hannover 2011 which would provide an excellent platform for the Indian metalworking industry to showcase its capability and make inroads in to this huge market through this most prestigious show.

EEPC India invites applications from its members to participate in this most important and largest international exhibition for metalworking industries.

### **Product Category**

The following products/areas would be covered in the exhibition:

- Machine tools for cutting, splitting and milling
- Sheet metal, wire and tube working machines, metal forming machine tools
- Machine tools for thermal, electro chemical and other processes
- Surface finishing technology, thin-film processes
- Software for entire manufacturing technology area
- Control systems
- Components for flexible automation
- CAD/CAM
- Quality management systems
- Robotics and automation
- Material flow and storage technology
- Industrial electronics, sensor and diagnostic technology
- Precision tools, diamond tools, measuring tools
- Metal forming machine tools
- Machines and systems for tool and mould construction, rapid prototyping, model construction
- Instrumentation and control technology
- Coolants, lubricants
- Welding, cutting, hardening, heating
- Mechanical, hydraulic, electrical and electronic accessories for manufacturing technology

## Venue

Exhibition Grounds, 30521 Hannover, Germany

## Date

19-24 September 2011 (6 days)

## Participation Charges

Built-up booth (one side open) : Euro 275 per sq. mtr. or Indian Rs. 18,000/- per sq. mtr. (Built up booth)  
(Minimum 20 sqm booth) + Rs. 1,854/- per sq. mtr. as deposit towards Service Tax.

Bare Space (one side open) : Euro 225 per sq. mtr. or Indian Rs. 15,000/- per sq. mtr. (Built up booth)  
(Minimum 20 sqm booth) + Rs. 1,545/- per sq. mtr. as deposit towards Service Tax.

20% extra for two sides open booth (subject to availability).

***If participants make payments in Euro, then Service Tax is not applicable.***

***If participation charges are paid in INR an amount equivalent to the corresponding Service Tax amount is also to be added which shall be treated as a deposit pending clarification from the authorities.***

## Mode of Payment

Full payment is to be made by

- ❖ Demand Draft/at par Cheque favouring "EEPC INDIA" along with the duly filled-up Application Form  
OR
- ❖ Swift Transfer in Euro (**to add Euro 40 per remittance to offset bank charges etc.**) as per following details:

Name of the Bank : HDFC BANK LTD  
Address of the Bank : Central Plaza, 2/6 Sarat Bose Road, Kolkata - 700 020  
Branch Code : 0014  
Account Number : 00142680000056  
Beneficiary Name : EEPC INDIA  
SWIFT Code : HDFCINBBCAL

THROUGH:  
JP MORGAN CHASE BANK, FRANKFURT, GERMANY  
A/c. No. 623-16-02308  
SWIFT Code – CHASDEFX  
IBAN NO.: DE26501108006231602308

## Display Booth

- Carpeting
- One table
- Three chairs
- One reception counter
- 4 spotlights
- One socket
- One coat rack
- One waste basket
- Fascia

## Date of Payment

Full payment is to be made along with the **Application Form** latest by **20th June, 2011**. Payment may be made by Demand Draft/at par Cheque drawn in favour of "EEPC INDIA".

## Cancellation of Participation

Request for cancellation of participation will not be entertained after the confirmation. Any cancellation after the confirmation shall result in forfeiture of the amount already paid on this account. In addition, the participating company shall be liable to make the full booth cost.



### Benefit for the member-exporters

EEPC INDIA is organizing this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. Therefore no MDA grant would be available. The rates mentioned above are subsidized as per MAI Scheme of Government of India.

### Submission of Application

Interested firms may please send the **Application Form**, duly filled in and signed, along with full payment **latest by 20th June, 2011** to the respective Regional Offices or to:

**Shri R. Maitra**

*Executive Director*

**EEPC INDIA**

Vandhna (4th Floor)

11, Tolstoy Marg

New Delhi – 110 001

Tel. : 91-11-23353353, 23711124/25

Fax : 91-11-23310920

E-mail : eepcto@eepcindia.net

**Shri B. Sarkar**

*Addl. Executive Director & Secretary*

**EEPC INDIA**

Vanijya Bhavan (1st Floor), ITFC

1/1 Wood Street

Kolkata - 700 016

Tel. : 91-33-22890651/52/53

Fax : 91-33-22890654

E-mail : eepcho@eepcindia.net



**Application Form**  
**India Pavilion at EMO Hannover 2011, Germany**  
**(19 - 24 September, 2011)**

Name of the Company	:			
Postal Address	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Chief Executive	:			
Name & Designation of the Participants	:			
Space required (in sq. mtr.)	:			
PAN No. of the Company	:			
TAN No. of the Company	:			
Type of Units	:	<input type="checkbox"/> SSI	<input type="checkbox"/> Non-SSI	
Status	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
		<input type="checkbox"/> Export House		
Total Annual Export (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Total Export to European countries (in Million US\$)	:	2008-2009	2009-2010	2010-2011
Foreign Collaboration, if any	:			
Products Manufactured/Exported	:			
Countries of Export	:			
Accreditation to International Standards (like ISO, QS)	:			
Nature of Display	:	Display of Samples	<input type="checkbox"/>	
		Display of Posters	<input type="checkbox"/>	

Please use separate sheet to furnish details of your company (within 80 words) for the Exhibitors' Profile. Please send us this Form duly filled-in and signed along with full payment by Demand Draft and 2 (two) copies of passport size colour photographs of the Participant.

Signature :

Date :

Office Seal :