



15-Member Multi-Product Trade Delegation to USA & Canada (10 - 20 October, 2005)

EEPC is pleased to announce that a **Multi-Product Trade Delegation will be visiting USA & Canada** during 10-20 October, 2005. The delegation will also visit INDEE – Mexico 2005, being organized by the Council in World Trade Centre, Mexico City, coinciding with **Expo Fabtec Canacintra** under the aegis of National Chamber for Manufacturing Industry, Mexico.

USA continues to be our biggest trading partner. **A Market with Immense Opportunities and endless demand.**

Product Sectors Identified

- Agricultural Implements (Cast/Forged fully machined)
- Cast Iron & Ductile Iron Castings
- Hand Tools & Garage Tools
- Auto Parts including Truck & Tractor Parts (Cast/Forged fully machined)
- Fasteners including Clamps
- Forged Steel Flanges & Fittings

Export to USA & Canada

As per the latest statistical data from DGCI&S, two-way trade between India and United States has crossed US\$ 19 billion in 2004-05 registering a growth of nearly 20% over the preceding fiscal 2003-04. India's exports to the US in 2004-05 have gone up by 15.45% amounting to US\$ 13.2 billion while India's imports from the US are valued at US\$ 6.2 billion. Thus, India has a trade surplus with the US in 2004-05 to the tune of US\$ 6.9 billion.

(Engg. Exports to USA & Canada)

	2003-04 (In Million US\$)	2004-05 (In Million US\$)
USA	1341.32	2260.78
Canada	90.06	130.04

Cities to be visited

Houston, Mexico City, Atlanta, Chicago, Toronto

Date & Duration

10-20 October, 2005 (11 days)

Hotel Accommodation

All participants will be booked in the same Hotel for convenience. Hotel charges will have to be borne individually. All delegates must reach Houston, USA by 9th October, 2005 and move in a group thereafter.

Registration and Participation Charges

Rs. 50,000/- per participant will be charged to partially cover the expenses on providing following facilities to the participants :

- Airport Transfers in all the cities in a group viz. Houston, Mexico City, Atlanta, Chicago and Toronto.
- Venue cost for business meetings at each location.
- Preparing database for marketing purpose.
- Mobilisation of buyers in USA & Canada.
- Printing of delegates profile booklet for distribution amongst Buyers/Importers, Chambers of Commerce, Trade Associations, Embassies, etc.
- Conference kit for participants.

It may be noted that there is no MDA Entitlement for the Trade Delegation to USA and Canada.

Selection Criteria

In view of limitations on number of participants (15 only), selection of participants will be done strictly on *first-come-first served* basis.

Cancellation of Participation

Any request for cancellation after confirmation will not be entertained and will amount to forfeiture of the payment made to the Council on account of participation charges.

In case of denial of USA visa, participation charges will be refunded.

After the Delegate Profile Booklet has been printed, there will be no refund whatsoever. Hence, **necessary arrangements may be made for obtaining USA visa immediately.** Visa recommendation from the Council may be obtained after registration.

If USA visa has been refused in the recent past, participation will not be accepted.

The **Registration Sheet** may be completed and returned along with a **Demand Draft for Rs. 50,000/-** in favour of "**Engineering Export Promotion Council**" payable at Kolkata **latest by 19th August, 2005** to –

Shri Rana Roy

Regional Director

Engineering Export Promotion Council

Vanijya Bhawan (2nd Floor)

1/1 Wood Street

Kolkata 700016

Tel. : 033-22890673/74, 9830467764 (M)

Fax : 033-22890687

E-mail : eepcrol@vsnl.net

Registration Sheet

**15-Member Multi-Product Trade Delegation to USA & Canada
(10 - 20 October, 2005)**

Name of the Company (in block letters)	:			
Postal Address (in block letters)	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Delegate	:			
Items Manufactured/Exported	:			
Total Annual Export (in Million US\$)	:	<u>2002-2003</u>	<u>2003-2004</u>	<u>2004-2005</u>
Total Export to USA & Canada (in Million US\$)	:	<u>2002-2003</u>	<u>2003-2004</u>	<u>2004-2005</u>
Countries of Export	:			
Accreditation to International Standards (like ISO, UL, QS etc.)	:			
Nature of Business (Please tick)	:	<input type="checkbox"/> Manufacturer/Exporter		<input type="checkbox"/> Merchant Exporter
Whether interested in identifying Agent and Joint Venture Partner (Please tick)	:	Yes <input type="checkbox"/>	No <input type="checkbox"/>	

Date : _____ Signature : _____
Place : _____ Office Seal : _____

N.B. : Following should be sent with this Registration Sheet :

- 1. Two passport size colour photographs of the participant with name at the back of the photographs.**
- 2. Demand Draft for Rs. 50,000/- drawn in favour of "Engineering Export Promotion Council", Kolkata.**
- 3. One set of illustrated product catalogue.**
- 4. Company Profile (within 100 words) for the Participants' Profile Booklet.**