

Buyer Seller Meet in Chile and Brazil (28th November to 2nd December, 2005)

EEPC is pleased to announce that a Buyer Seller Meet will be held in Chile & Brazil from 28th November to 2nd December, 2005 under the Focus LAC Programme of the Government of India.

List of Product Sectors for BSM

The following products have contributed significantly in India's engineering exports to Chile & Brazil :

- Bicycle & Parts
- Industrial Machinery
- Electric Power Equipment Parts
- Transmission Lines & Accessories
- Wires & Cables
- Hand Tools & Cutting Tools
- IC Engine & Parts
- Scientific and Surgical Equipment
- Auto Parts & Complete Vehicles
- Heating & Cooling Equipment
- Tractors & Agricultural Equipment
- Other Construction Machinery & Parts
- Sanitary & Industrial Casting
- Bright Bars
- Ferrous Holloware
- Primary Iron & Steel
- Steel Products etc.

Chilean economy with a growth of 6.1% continues to be one of the preferred destinations of Indian exporters to Latin America. The total GDP is \$ 94.1 billion (2004) and GDP per capita \$ 6000 with exports accounting to 34% of GDP. The economic ties are going to be enhanced further as a framework agreement on economic cooperation has been signed between India and Chile on January 20, 2005. This agreement envisages a preference trade agreement between two sides to be concluded by September 2005.

(India's Engg. Exports to Chile)

Year	Value in Million US\$
2001-02	14.67
2002-03	16.88
2003-04	22.13
2004-05	27.17

The trend over time of the last four years indicates an upward swing with continual growth of approx. 20% every year. India's engineering export to Chile during 2004-05 had shown an increase of 22% as compared to the performance of 2003-04.

Brazil's economy is highly diversified with wide variations in the level of development and has one of the most advanced industrial sectors in Latin America. The economy was under critical stress in recent years with election uncertainties, depression in the currency (Real), less foreign direct investment etc. Brazil gave strong signals to the international business community with strong economic and fiscal measures during 2002-03. The GDP registered

continued growth of 5.2% in 2004 (making it best show in the decade) and the prospects are looking brighter in the coming years.

(India's Engg. Exports to Brazil)

Year	Value in Million US\$
2001-02	37.65
2002-03	35.35
2003-04	33.65
2004-05	56.82

India's engineering export to Brazil remained almost at the same from 2001-02 to 2003-04. The year 2004-05 saw an impressive growth of 60% with exports touching \$ 56.82 million. This significant growth reflects enhanced confidence in Indian engineering products by the Brazilian Industry.

Venue

Santiago (Chile)
Sao Paulo & Rio de Janeiro (Brazil)

Date & Duration

28th November to 2nd December, 2005 (5 days)

Hotel Accommodation

All participants will be booked in one hotel for convenience. Hotel charges will have to be borne individually. All delegates must reach Santiago by 27th November, 2005.

MDA Entitlement

Participants will be entitled to & fro air passage in economy excursion class @ 90% for SSI Units or 75% for others as per MDA guidelines. Only one person per company will be entitled.

Registration and Participation Charges

Rs. 30,000/- per participant will be charged to partially cover-up expenses on providing following facilities to the participants :

- Airport transfers in all the cities of Santiago (Chile) and Sao Paulo & Rio de Janeiro (Brazil).
- Preparing database for marketing purpose.
- Refreshment and working lunch on the actual days of BSM.
- Mobilization of buyers in Chile and Brazil.
- Printing of delegates profile booklet for distribution amongst importers. Embassies, Chambers of Commerce, Trade Associations, etc.
- Conference kit for participants of BSM.
- Interpreters fee.

The **Registration Form** duly filled along with the Demand Draft for Rs. 30,000/- in favour of "**Engineering Export Promotion Council**" payable at **New Delhi** should be sent **latest by 19th September, 2005** to -

Shri Rahul Kumar Singh

Deputy Director

Engineering Export Promotion Council

Vandhna (4th Floor), 11, Tolstoy Marg, New Delhi 110 001

Tel. : 91-11-23353353/23711124/25

Fax : 91-11-23310920, E-mail : eepcto@eepc.gov.in

Registration Form
Buyer Seller Meet in Chile and Brazil
(28th November to 2nd December, 2005)

Name of the Company (in block letters)	:			
Postal Address (in block letters)	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Delegate	:			
Items Manufactured/Exported	:			
Total Annual Export (in Million US\$)	:	<u>2002-2003</u>	<u>2003-2004</u>	<u>2004-2005</u>
Total Export to LAC (in Million US\$)	:	<u>2002-2003</u>	<u>2003-2004</u>	<u>2004-2005</u>
Countries of Export	:			
Accreditation to International Standards (like ISO, QS etc.)	:			
Nature of Business (Please tick)	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
Areas of specific interest for this BSM	:			
Whether interested in identifying Agent and Joint Venture Partner (Please tick)	:	Yes <input type="checkbox"/>	No <input type="checkbox"/>	

Signature :

Office Seal :

Date :

Name :

Place :

Designation :

N.B. : Following should be sent with this Registration Form :

- 1. Two passport size colour photographs of the participant with name at the back of the photographs.**
- 2. Demand Draft for Rs. 30,000/- drawn in favour of "Engineering Export Promotion Council", New Delhi**