

## Buyer Seller Meet in Russia Moscow & St. Petersburg (21 - 26 November, 2005)

Indo-USSR trade relationship was at its peak prior to disintegration in 1991. Thereafter, export activities have slowed down and presently the Indian industry is generally unaware of the market reforms undergoing in these countries. The Council has conducted a survey of the markets and have found that tremendous potential exists in the region for increasing exports.

EEPC is pleased to announce that a Buyer Seller Meet will be held in Russia (Moscow & St. Petersburg) during 21-26 November, 2005 under the Focus CIS Programme of Government of India. The main objective of the BSM is to increase mutual direct interactions among businessmen for further prospects and expansion in engineering trade.

### Major Industries in Russia

Timber, automobile, agriculture, construction, oil, coal & iron-ore.

### Products Identified

- Steel : Structural steel, plates, bars & rods, etc.
- Auto Parts : Crank shaft, connecting rods, water pumps, fuel pumps, wiper motor, gears, gear blanks, brake drums, brake assembly, engine valves, transmission parts, machined components.
- Steel Wire & Wire Ropes : Steel wire strands, wires & wire rods.
- Hand Tools : Spanners, wrenches, hammers, pliers, screw drivers, vices, measuring tapes etc.
- Machine Tools : Lathe, shaping, planing, drilling, boring, milling, hobbing machines.
- Industrial Machines : Machineries for mining, steel plants, chemical plants, construction industry.
- Scientific & Surgical Equipment : Scientific & laboratory equipment for schools and education purposes, surgical equipment for emergency aids.
- Electric Power Equipment : For HT & LT power supply, generation & transmission, switchgears, cables & conductors, transformers.

### Engineering Exports to Russia

(In Million US\$)

2003-04	34.32
2004-05	51.70

### Date & Duration

21 – 26 November, 2005 (6 days)

### Hotel Accommodation

All participants will be booked in the same Hotel for convenience. Hotel charges will have to be borne individually.

### MDA Entitlement

Eligible participants will be entitled to & fro air passage in economy excursion class @ 90% for SSI Units or 75% for others. Only one person per company will be entitled.

### Registration and Participation Charges

Rs. 35,000/- per participant will be charged to partially cover the expenses on providing following facilities to the participants :

- Airport transfers in all the cities in a group viz. Moscow & St. Petersburg.
- Preparing database for marketing purpose.
- Mobilisation of buyers in Russia.
- Printing of delegates profile booklet for distribution amongst Buyers/Importers, Chambers of Commerce, Trade Associations, Embassies, etc.
- Conference kit for participants.

### Selection Criteria

In view of limitations on number of participants (**15 only**), selection of participants will be done strictly on *first-come-first served* basis.

### Cancellation of Participation

Any request for cancellation after confirmation and especially after the Delegate Profile Booklet has been printed will not be entertained and will amount to forfeiture of the payment made to the Council on account of participation charges.

The Registration Form may be completed and returned along with a Demand Draft for Rs. 35,000/- in favour of **“Engineering Export Promotion Council”** payable at **Kolkata latest by 19th September, 2005** to –

**Shri Rana Roy**

*Regional Director*

**Engineering Export Promotion Council**

Vanijya Bhavan (2nd Floor)

International Trade Facilitation Centre

1/1 Wood Street, Kolkata 700 016

Tel. : 91-33-22890673/74

Fax : 91-33-22890687

E-mail : eepcrokol@vsnl.net

**Registration Form**  
**Buyer-Seller Meet in Russia (Moscow & St. Petersburg)**  
**(21 - 26 November, 2005)**

Name of the Company (in block letters)	:			
Postal Address (in block letters)	:			
Phone (with area code)	:			
Fax (with area code)	:			
E-mail	:			
Website	:			
Name & Designation of the Delegate	:			
Items Manufactured/Exported	:			
Total Annual Export (in Million US\$)	:	<u>2002-2003</u>	<u>2003-2004</u>	<u>2004-2005</u>
Total Export to CIS Countries (in Million US\$)	:	<u>2002-2003</u>	<u>2003-2004</u>	<u>2004-2005</u>
Countries of Export	:			
Accreditation to International Standards (like ISO, UL, QS etc.)	:			
Nature of Business (Please tick)	:	<input type="checkbox"/> Manufacturer/Exporter	<input type="checkbox"/> Merchant Exporter	
Areas of specific interest for this BSM	:			
Whether interested in identifying Agent and Joint Venture Partner (Please tick)	:	Yes <input type="checkbox"/>	No <input type="checkbox"/>	

Date :

Signature :

Place :

Office Seal :

**N.B. : Following should be sent with this Registration Form :**

- 1. Two passport size colour photographs of the participant with name at the back of the photographs.**
- 2. Demand Draft for Rs. 35,000/- drawn in favour of "Engineering Export Promotion Council", Kolkata.**
- 3. Two sets of illustrated product catalogue.**
- 4. Company Profile (within 100 words) for the Participants' Profile Booklet.**