

Overseas Market Information



Market Survey on Automobile and its Parts Industry in Germany

(Continued from previous issue)

Motor Vehicle and Parts

Motor Vehicles and its parts	
Locks of a kind used for motor vehicles, of base metal	(HS-830120)
Motor cars and other motor vehicles principally designed for the transport	(HS-8703)
Chassis fitted with engines, for the motor vehicles of headings 87.01 to 87.05	(HS-8706)
Bodies (including cabs), for the motor vehicles of headings 87.01 to 87.05	(HS-8707)
Bodies (incl. cabs), for the motor vehicles of 87.03	(HS-870710)
Bodies (incl. cabs), for the motor vehicles of 87.01, 87.02, 87.04 & 87.05	(HS-870790)
Parts and accessories of the motor vehicles of headings 87.01 to 87.05	(HS-8708)
Bumpers & parts thereof of the motor vehicles of 87.01-87.05	(HS-870810)
Safety seat belts of the motor vehicles of 87.01-87.05	(HS-870821)
Parts & accessories of bodies (incl. cabs) of the motor vehicles of 87.01-8	(HS-2002-870829)
Gear boxes for the motor vehicles of 87.01-87.05	(HS-2002-870840)
Non-driving axles & parts thereof for the motor vehicles of 87.01-87.05	(HS-2002-870860)
Road wheels and parts & accessories thereof for the motor vehicles of 87.01-8	(HS-2002-870870)
Suspension shock-absorbers for the motor vehicles of 87.01-87.05	(HS-2002-870880)
Radiators for the motor vehicles of 87.01-87.05	(HS-2002-870891)
Silencers & exhaust pipes for the motor vehicles of 87.01-87.05	(HS-2002-870892)
Clutches & parts thereof for the motor vehicles of 87.01-87.05	(HS-870893)
Steering wheels, steering columns & steering boxes for the motor vehicles	(HS-870894)
Parts & accessories of the motor vehicles of 87.01-87.05, N.E.S. in 87.06-8	(HS-870899)
Seats of a kind used for motor vehicles	(HS-940120)

Appendix 2

Global imports of Germany under various categories for the mentioned years

Period	Trade Flow	Country	Partner	HS Code	Trade Value
2002	Import	Germany	World	830120	\$ 222,854,544
2003	Import	Germany	World	830120	\$ 281,784,000
2004	Import	Germany	World	830120	\$ 326,365,000
2002	Import	Germany	World	8703	\$ 25,668,075,520
2003	Import	Germany	World	8703	\$ 32,808,036,000
2004	Import	Germany	World	8703	\$ 38,947,025,000
2002	Import	Germany	World	8706	\$ 57,253,116
2003	Import	Germany	World	8706	\$ 72,699,000
2004	Import	Germany	World	8706	\$ 106,530,000
2002	Import	Germany	World	8707	\$ 230,938,672
2003	Import	Germany	World	8707	\$ 1,108,124,000
2004	Import	Germany	World	8707	\$ 1,192,849,000
2002	Import	Germany	World	870710	\$ 39,238,736
2003	Import	Germany	World	870710	\$ 835,226,000
2004	Import	Germany	World	870710	\$ 863,751,000
2002	Import	Germany	World	870790	\$ 191,699,936
2003	Import	Germany	World	870790	\$ 272,898,000
2004	Import	Germany	World	870790	\$ 329,098,000
2002	Import	Germany	World	8708	\$ 12,001,133,568
2003	Import	Germany	World	8708	\$ 14,990,981,000
2004	Import	Germany	World	8708	\$ 18,192,509,000
2002	Import	Germany	World	870810	\$ 163,393,168
2003	Import	Germany	World	870810	\$ 193,092,000
2004	Import	Germany	World	870810	\$ 213,780,000
2002	Import	Germany	World	870821	\$ 176,240,448
2003	Import	Germany	World	870821	\$ 250,527,000
2004	Import	Germany	World	870821	\$ 314,809,000
2002	Import	Germany	World	870829	\$ 2,716,304,128
2003	Import	Germany	World	870829	\$ 3,467,535,000
2004	Import	Germany	World	870829	\$ 4,310,291,000
2002	Import	Germany	World	870840	\$ 944,815,360
2003	Import	Germany	World	870840	\$ 1,208,554,000
2004	Import	Germany	World	870840	\$ 1,567,106,000
2002	Import	Germany	World	870860	\$ 292,897,600
2003	Import	Germany	World	870860	\$ 386,114,000
2004	Import	Germany	World	870860	\$ 465,202,000
2002	Import	Germany	World	870870	\$ 872,527,616
2003	Import	Germany	World	870870	\$ 1,112,125,000
2004	Import	Germany	World	870870	\$ 1,197,601,000
2002	Import	Germany	World	870880	\$ 164,203,856
2003	Import	Germany	World	870880	\$ 237,858,000
2004	Import	Germany	World	870880	\$ 287,400,000
2002	Import	Germany	World	870891	\$ 272,428,416
2003	Import	Germany	World	870891	\$ 290,669,000
2004	Import	Germany	World	870891	\$ 366,919,000



EEPC INDIA

2002	Import	Germany	World	870892	\$ 232,297,104
2003	Import	Germany	World	870892	\$ 255,963,000
2004	Import	Germany	World	870892	\$ 288,281,000
2002	Import	Germany	World	870893	\$ 248,035,904
2003	Import	Germany	World	870893	\$ 336,382,000
2004	Import	Germany	World	870893	\$ 363,989,000

Period Trade Country Partner HS Code Trade Value Flow

2002	Import	Germany	World	870894	\$ 427,327,136
2003	Import	Germany	World	870894	\$ 576,261,000
2004	Import	Germany	World	870894	\$ 625,594,000
2002	Import	Germany	World	870899	\$ 4,048,950,272
2003	Import	Germany	World	870899	\$ 4,874,374,000
2004	Import	Germany	World	870899	\$ 6,088,138,000
2002	Import	Germany	World	940120	\$ 139,631,184
2003	Import	Germany	World	940120	\$ 163,526,000
2004	Import	Germany	World	940120	\$ 172,191,000

Appendix 3

Imports of Auto Parts from India to Germany (Classified under HS Code)

Locks of a kind used for motor vehicles, of base metal	(HS-830120)
Motor cars and other motor vehicles principally designed for the transport	(HS-8703)
Bodies (including cabs), for the motor vehicles of headings 87.01 to 87.05	(HS-8707)
Bodies (including cabs), for the motor vehicles of of 87.03	(HS-870710)
Parts and accessories of the motor vehicles of headings 87.01 to 87.05	(HS-8708)
Bumpers & parts thereof of the motor vehicles of 87.01-87.05	(HS-870810)
Safety seat belts of the motor vehicles of 87.01-87.05	(HS-870821)
Parts & accessories of bodies (including cabs) of the motor vehicles of 87.01-8	(HS-870829)
Gear boxes for the motor vehicles of 87.01-87.05	(HS-870840)
Non-driving axles & parts thereof for the motor vehicles of 87.01-87.05	(HS-870860)
Road wheels & parts & accessories thereof for the motor vehicles of 87.01-8	(HS-870870)
Suspension shock-absorbers for the motor vehicles of 87.01-87.05	(HS-870880)
Radiators for the motor vehicles of 87.01-87.05	(HS-2002-870891)
Silencers & exhaust pipes for the motor vehicles of 87.01-87.05	(HS-870892)
Clutches & parts thereof for the motor	

vehicles of 87.01-87.05	(HS-870893)
Steering wheels, steering columns & steering boxes for the motor vehicles	(HS-870894)
Parts & accessories of the motor vehicles of 87.01-87.05, N.E.S. in 87.06-8	(HS-870899)
Seats of a kind used for motor vehicles	(HS-940120)

Period Trade Country Partner HS Code Trade Value Flow

2002	Import	Germany	India	830120	\$ 117,372
2003	Import	Germany	India	830120	\$ 81,000
2004	Import	Germany	India	830120	\$ 166,000
2002	Import	Germany	India	8703	\$ 13,573,334
2003	Import	Germany	India	8703	\$ 21,712,000
2004	Import	Germany	India	8703	\$ 44,751,000
2002	Import	Germany	India	8707	\$ 3,639
2003	Import	Germany	India	8707	\$ 8,000
2002	Import	Germany	India	870710	\$ 3,639
2003	Import	Germany	India	870710	\$ 8,000
2002	Import	Germany	India	8708	\$ 17,614,030
2003	Import	Germany	India	8708	\$ 29,281,000
2004	Import	Germany	India	8708	\$ 37,634,000
2002	Import	Germany	India	870810	\$ 10,008
2003	Import	Germany	India	870810	\$ 41,000
2004	Import	Germany	India	870810	\$ 77,000
2002	Import	Germany	India	870821	\$ 2,729
2003	Import	Germany	India	870821	\$ 4,000
2004	Import	Germany	India	870821	\$ 101,000
2002	Import	Germany	India	870829	\$ 964,454
2003	Import	Germany	India	870829	\$ 1,098,000
2004	Import	Germany	India	870829	\$ 1,152,000
2002	Import	Germany	India	870840	\$ 20,926
2003	Import	Germany	India	870840	\$ 18,000
2004	Import	Germany	India	870840	\$ 21,000
2002	Import	Germany	India	870860	\$ 2,783,270
2003	Import	Germany	India	870860	\$ 5,391,000
2004	Import	Germany	India	870860	\$ 10,015,000
2002	Import	Germany	India	870870	\$ 3,896,033
2003	Import	Germany	India	870870	\$ 6,972,000
2004	Import	Germany	India	870870	\$ 7,057,000
2002	Import	Germany	India	870880	\$ 90,986
2003	Import	Germany	India	870880	\$ 190,000
2004	Import	Germany	India	870880	\$ 174,000
2002	Import	Germany	India	870891	\$ 101,904
2003	Import	Germany	India	870891	\$ 255,000
2004	Import	Germany	India	870891	\$ 409,000
2002	Import	Germany	India	870892	\$ 111,913
2003	Import	Germany	India	870892	\$ 483,000
2004	Import	Germany	India	870892	\$ 1,304,000
2003	Import	Germany	India	870829	\$ 1,098,000
2004	Import	Germany	India	870829	\$ 1,152,000
2002	Import	Germany	India	870840	\$ 20,926
2003	Import	Germany	India	870840	\$ 18,000
2004	Import	Germany	India	870840	\$ 21,000
2002	Import	Germany	India	870860	\$ 2,783,270
2003	Import	Germany	India	870860	\$ 5,391,000



EEPC INDIA

2004	Import	Germany	India	870860	\$ 10,015,000
2002	Import	Germany	India	870870	\$ 3,896,033
2003	Import	Germany	India	870870	\$ 6,972,000
2004	Import	Germany	India	870870	\$ 7,057,000
2002	Import	Germany	India	870880	\$ 90,986
2003	Import	Germany	India	870880	\$ 190,000
2004	Import	Germany	India	870880	\$ 174,000

<i>Period</i>	<i>Trade Flow</i>	<i>Country</i>	<i>Partner</i>	<i>HS Code</i>	<i>Trade Value</i>
2002	Import	Germany	India	870891	\$ 101,904
2003	Import	Germany	India	870891	\$ 255,000
2004	Import	Germany	India	870891	\$ 409,000
2002	Import	Germany	India	870892	\$ 111,913
2003	Import	Germany	India	870892	\$ 483,000
2004	Import	Germany	India	870892	\$ 1,304,000

Total Trade Value : Imports of selected products from India to Germany classified under HS Code.

<i>Period</i>	<i>Trade Flow</i>	<i>Country</i>	<i>Partner</i>	<i>HS Code</i>	<i>Trade Value</i>
2004	Import	Germany	India	8703	\$ 44,751,000
2004	Import	Germany	India	8708	\$ 37,634,000
2003	Import	Germany	India	8708	\$ 29,281,000
2003	Import	Germany	India	8703	\$ 21,712,000
2002	Import	Germany	India	8708	\$ 17,614,030
2002	Import	Germany	India	8703	\$ 13,573,334
2004	Import	Germany	India	870899	\$ 10,412,000
2004	Import	Germany	India	870860	\$ 10,015,000
2003	Import	Germany	India	870899	\$ 7,475,000
2004	Import	Germany	India	870870	\$ 7,057,000
2003	Import	Germany	India	870870	\$ 6,972,000
2003	Import	Germany	India	870860	\$ 5,391,000
2002	Import	Germany	India	870899	\$ 5,051,559
2002	Import	Germany	India	870870	\$ 3,896,033
2002	Import	Germany	India	870860	\$ 2,783,270
2004	Import	Germany	India	870892	\$ 1,304,000
2004	Import	Germany	India	870829	\$ 1,152,000
2003	Import	Germany	India	870829	\$ 1,098,000
2002	Import	Germany	India	870829	\$ 964,454
2003	Import	Germany	India	870892	\$ 483,000
2004	Import	Germany	India	870891	\$ 409,000
2003	Import	Germany	India	870891	\$ 255,000
2002	Import	Germany	India	940120	\$ 218,367
2003	Import	Germany	India	870880	\$ 190,000
2004	Import	Germany	India	870880	\$ 174,000
2004	Import	Germany	India	830120	\$ 166,000
2003	Import	Germany	India	870893	\$ 151,000
2004	Import	Germany	India	870893	\$ 139,000
2002	Import	Germany	India	830120	\$ 117,372
2002	Import	Germany	India	870892	\$ 111,913
2002	Import	Germany	India	870891	\$ 101,904
2004	Import	Germany	India	870821	\$ 101,000
2002	Import	Germany	India	870880	\$ 90,986
2002	Import	Germany	India	870893	\$ 83,707
2003	Import	Germany	India	830120	\$ 81,000

<i>Period</i>	<i>Trade Flow</i>	<i>Country</i>	<i>Partner</i>	<i>HS Code</i>	<i>Trade Value</i>
2004	Import	Germany	India	870810	\$ 77,000
2003	Import	Germany	India	870894	\$ 50,000
2003	Import	Germany	India	870810	\$ 41,000
2004	Import	Germany	India	870894	\$ 36,000
2004	Import	Germany	India	870840	\$ 21,000
2002	Import	Germany	India	870840	\$ 20,926
2003	Import	Germany	India	870840	\$ 18,000
2002	Import	Germany	India	870894	\$ 10,918
2002	Import	Germany	India	870810	\$ 10,008
2003	Import	Germany	India	870710	\$ 8,000
2003	Import	Germany	India	8707	\$ 8,000
2003	Import	Germany	India	940120	\$ 8,000
2003	Import	Germany	India	870821	\$ 4,000
2002	Import	Germany	India	870710	\$ 3,639
2002	Import	Germany	India	8707	\$ 3,639
2002	Import	Germany	India	870821	\$ 2,729
2004	Import	Germany	India	940120	\$ 1,000

Appendix 4

Trade Fairs for the Automotive Sector in Germany

Some of the major fairs for the automobile sectors in the year 2006

Automotive related Exhibitions in Germany during 2006

Auto Mobil International

Start Date 01-Apr-06 End Date 09-Apr-06

Venue City/State/Country

Leipzig Exhibition Centre
Leipzig, Sachsen, Germany

Event Profile : Auto Mobil International, an exhibition related to the automobile industry of Germany.

Visitor's Profile : Trade Visitors only - Manufacturers, importers & exporters of vehicle accessories, special equipment, tuning, performance systems, design refinement. Repair & Automotive Services - Equipment for vehicle service and repair, bodywork repair and painting, garage building and management, refuelling and care, disposal and recycling.

Exhibitor's Profile : Profile for exhibit include cars, customising, off-road vehicles, transporters/light utility vehicles, replacement of parts and accessories, automotive care products, lubricants and services to the motor trade.

Organizer :

Leipziger Messe, GmbH
Messe-Allee 1, Postfach 100720, Leipzig, Germany
Tel. : +(49)-(341)-6780; Fax : +(49)-(341)-6788762



EEPC INDIA



Amitec-Exhibition

Start Date 01-Apr-06 End Date 05-Apr-06

Venue City/State/Country

Leipzig Exhibition Centre
Leipzig, Sachsen, Germany

Event Profile : AMITEC - The trade exhibition for vehicle components, workshops and service equipment - has attracted a strongly growing level of attention.

Visitor's Profile : Trade Visitors only - Manufacturers, importers & exporters of vehicle accessories, special equipment, tuning, performance systems, design refinement. Repair & Automotive Services - Equipment for vehicle service and repair, bodywork repair and painting, garage building and management, refuelling and care, disposal and recycling.

Exhibitor's Profile : Profile for exhibit include vehicle parts, workshop equipment, vehicle care and maintenance, recovery and salvage equipment, industrial buildings, storage facilities, organisation, environmental protection, recycling, waste disposal, services to the motor industry.

Organizer :

Leipziger Messe, GmbH
Messe-Allee 1, Postfach 100720, Leipzig, Germany
Tel. : +(49)-(341)-6780; Fax : +(49)-(341)-6788762

**Automotive Testing Expo Europe
European Automotive Components Expo
Vehicle Dynamics Expo**

Start Date 09-May-06 End Date 11-May-06

Venue City/State/Country

Messe Stuttgart
Stuttgart, Baden-Wuerttemberg, Germany

Event Profile : Automotive Testing Expo Europe, a mega show of automobile first time of its own in Germany. It is an excellent platform for you to generate good business fortunes, unparalleled exposure to automobile fraternity, cross-fertilization of ideas and an opportunity to present your proposition to consumers.

Visitor's Profile : Trade Visitors only - Manufacturers, importers & exporters of vehicle accessories, special equipment, tuning, performance systems, design refinement. Repair & Automotive Services - Equipment for vehicle service and repair, bodywork repair and painting, garage building and management, refuelling and care, disposal and recycling.

Exhibitor's Profile : Profile for exhibit include passenger cars & commercial vehicles, coach & auto bodies builders, two & three wheelers, tyres, car finance, insurance & services alternative fuel & fuel systems, auto accessories, batteries, oil & lubricants, auto components, tools, garage/service station equipment.

Organizer :

UK & International Press Events
Abinger House, Church Street, Dorking Surrey, United Kingdom
Tel. : +(91)-(1306)-743744; Fax : +(91)-(1306)-742525

Reifen

Start Date 23-May-06 End Date 26-May-06

Venue City/State/Country

Exhibition Centre
Essen, Nordrhein-Westfalen, Germany

Event Profile : Reifen is the world's most important Tyre manufacturing technology exhibition and conference. It offers the visitor a technology showcase covering materials and equipment through the complete spectrum of the tyre manufacturing process. Reifen also offers visitors, exhibitors, and conference delegates an unrivalled networking opportunity within the tyre manufacturing sector.

Visitor's Profile : Professionals related to the field of tyres, casings, tubes, wheels, rims, tyre accessories, equipment for tyre repairs, materials, plants, equipment, tools for tyre & wheel production, tyre rethreading are the target visitors.

Exhibitor's Profile : Profile for exhibit include run-flat tyres; bias and radial tyres; green tyres; automobiles, aircraft tyres, steel and light metal rims for automobiles, wheel covers, tyre protection chains; lifting devices; puncture protection; wheel aligners, tyre inflating devices, tyre inflating plants, tyre mounting devices, automatic tyre mounting machine, tyre changing tools, tyre regroovers and blades, tyre-wheel washing machines, steel wire adhesive.

Organizer :

Messe Essen GmbH
Postfach, 100165, Essen, Germany
Tel. : +(49)-(201)-72440; Fax : +(49)-(201)-7244248

Automechanika Frankfurt

Start Date 12-Sep-06 End Date 17-Sep-06

Venue City/State/Country

Frankfurt am Main
Frankfurt, Hessen, Germany

Event Profile : The International leading Trade Fair for the automobile aftermarket and original equipment market.

Visitor's Profile : Trade Visitors only - Manufacturers, importers & exporters of vehicle accessories, special equipment, tuning, performance systems, design refinement. Repair & Automotive Services - Equipment for vehicle service and repair, bodywork repair and painting, garage building and management, refuelling and care, disposal and recycling.

Exhibitor's Profile : Profile for exhibit including vehicle parts and components of the drive, chassis, body, electrics and electronics groups, vehicle parts and components of the drive, chassis, body, electrics and electronics groups.



EEPC INDIA



Organizer :

Messe Frankfurt GmbH
Ludwig-Erhard-Anlage, 1, Frankfurt Am Main, Germany
Tel. : +(49)-(69)-75750; Fax : +(49)-(69)-75756433

Intermot Cologne

Start Date 11-Oct-06 End Date 15-Oct-06

Venue City/State/Country

Koelnmesse
Cologne, Nordrhein-Westfalen, Germany

Event Profile : Intermot Cologne is the International Trade Fair for motorcycles and scooters. It features displays of racing motorcycles, together with appearances by the personalities who ride them and trade stands selling motorcycles and related items.

Visitor's Profile : Manufacturers, retail dealers, wholesalers, component suppliers, technicians, buyers and decision makers, importers, exporters, motorbike enthusiasts, motorcycle and scooter clubs are the target visitors.

Exhibitor's Profile : Profile for exhibit include motorised vehicles, trailers and sidecars, components and accessories for motorcycles, engines and components, electrical equipment clothing, motorcyclists' gear, machines, tools, workshop and shop equipment, raw materials, semi-finished products, packaging materials, lubricants, gear-box/transmission oil, care products, tourism.

Organizer :

Koelnmesse GmbH
Unternehmenskommunikation-PR
Messeplatz 1, 50679 Koln, Deutschland, Koln, Germany
Tel. : +(49)-(211)-8212236/8210
Fax : +(49)-(211)-8212460/8212574

Interauto

Start Date 07-Nov-06 End Date 09-Nov-06

Venue City/State/Country

Cologne Exhibition Center
Cologne, Nordrhein-Westfalen, Germany

Event Profile : Interauto, a mega show of automobile first time of its own in Germany. It is an excellent platform for you to generate good business fortunes, unparalleled exposure to automobile fraternity, cross-fertilization of ideas an opportunity to present your proposition to consumers.

Visitor's Profile : Trade Visitors only - Manufacturers, importers & exporters of vehicle accessories, special equipment, tuning, performance systems, design refinement. Repair & Automotive Services - Equipment for vehicle service and repair, bodywork repair and painting, garage building and management, refuelling and care, disposal and recycling.

Exhibitor's Profile : Profile for exhibit including passenger cars & commercial vehicles, coach & auto bodies builders, two & three wheelers, tyres, car finance, insurance & services, alternative fuel & fuel systems, auto accessories, batteries, oil & lubricants, auto components, tools, garage/service station equipment.

Organizer :

Koelnmesse GmbH
Unternehmenskommunikation-PR
Messeplatz 1, 50679 Koln, Deutschland, Koln, Germany
Tel. : +(49)-(211)-8212236/8210
Fax : +(49)-(211)-8212460/8212574

Euro Tier

Start Date 14-Nov-06 End Date 17-Nov-06

Venue City/State/Country

Exhibition Centre
Hannover, Germany

Event Profile : Euro Tier is the world's most important tyre manufacturing technology exhibition and conference. It offers the visitor a technology showcase covering materials and equipment through the complete spectrum of the tyre manufacturing process. Euro Tier also offers visitors, exhibitors, and conference delegates an unrivalled networking opportunity within the tyre manufacturing sector.

Visitor's Profile : Professionals related to the field of tyres, casings, tubes, wheels, rims, tyre accessories, equipment for tyre repairs, materials, plants, equipment, tools for tyre & wheel production, tyre rethreading are the target visitors.

Exhibitor's Profile : Profile for exhibit include run-flat tyres; bias and radial tyres; green tyres; automobiles, aircraft tyres, steel and light metal rims for automobiles, wheel covers, tyre protection chains; lifting devices; puncture protection; wheel aligners, tyre inflating devices, tyre inflating plants, tyre mounting devices, automatic tyre mounting machine, tyre changing tools, tyre regroovers and blades, tyre-wheel washing machines, steel wire adhesive.

Organizer :

Messe Dusseldorf GmbH
Stockumer Kirchstrasse, 61
Messeplatz, Germany
Tel. : +(49)-(211)-4560900
Fax : +(49)-(211)-4560668

(Source : EEPC Duesseldorf Office)