

# IEWO

ENGINEERING EXPORT

BULLETIN



WEEKLY CIRCULATION

VOL. 8 ISSUE NO. 14 APRIL 5, 2006

## Highlights

### Automechanika 2006, Frankfurt, Germany

EEPC is organising India's participation in **Automechanika 2006**, Frankfurt, Germany to be held on September 12-17, 2006. Members may avail the opportunity by booking the stall or by displaying their product catalogues.

### Automobile Industry in Indonesia

A Report on Automobile Industry highlighting Passenger Cars and Commercial Vehicles in Indonesia and India's opportunity to penetrate this emerging market.

### Government Notifications

*Notification No. 04/2006-Central Excise (N.T.) dated 14.03.2006* – Amendment in the CENVAT Credit Rules, 2004.  
*Notification No. 38/2006-NT-Customs dated 28.03.2006.*  
*Notification No. 39/2006-NT-Customs dated 28.03.2006.*



Shri P. K. Mahapatra, Joint Secretary, Ministry of Commerce and Industry addressing the Seminar on "Doing Business with CIS Countries" on 23rd March, 2006 in Kolkata. Sitting on the dais (from L to R) Shri C. S. Shukla, Executive Director, EEPC and Shri R. P. Jhalani, Former Chairman, EEPC.

## Contents

Chairman's Pen	3
<b>OVERSEAS SECTION</b>	
• Overseas Market Information	
– Council's Activities	
– India Pavilion in Automechanika 2006	4
– Report on Cars and Com. Vehicles in Indonesia	5
• Global Business Opportunities	
– Tender Information	7
– Trade Enquiries	12
– Exhibitions and Trade Fairs	15
<b>DOMESTIC SECTION</b>	
• Public Notice	16
• Export Finance	18
• Steel Prices	19
• Important Notice	
– EEPC All India Award for 2004-05	20
– Primary Classification of Firms into Panel	26



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## ADVERTISEMENT TARIFF FOR ENGINEERING EXPORT INFO BULLETIN

As you are aware, Council has been bringing out the weekly bulletin, since its inception so as to provide necessary feedback to the members relating to various important information such as, tenders and enquiries, commercial report from the Indian Missions, Government Policies, Public Notices, Market Information, latest developments taking place in various countries etc. This publication has become popular amongst the exporting community because of its news value and we are also receiving valued opinion from our members as to how to improve its news value and make the publication more informative. Presently, copies are distributed amongst 12,000 plus members and many more are also subscribing to this publication.

This publication could be used as a very strong media by which you can reach 12,000 plus members all over India comprising corporate houses, large, medium and small scale entrepreneurs and publicise your activities and products manufactured. In order to facilitate our members to have the fullest benefit of this media, we have contemplated to accept advertisements at a very reasonable cost. The advertisement must necessarily relate to engineering products and services only. The size of the ad and tariff are given below for your kind information. Please note that we will accept prepaid black & white advertisement only.

<b>Mechanical Data</b>	: Back Cover	19.5 cm x 18.5 cm
	Third Cover	23 cm x 18.5 cm
	Full Page	23 cm x 18.5 cm
	Half Page	11.5 cm x 18.5 cm
<b>Advertisement Tariff</b>	: Back Cover	Rs. 12,500/-
	Third Cover	Rs. 11,000/-
	Full Page	Rs. 10,000/-
	Half Page	Rs. 6,000/-

*A Special Discount of 10% will be available to an advertiser for 3 consecutive insertions.*

We hope, you will definitely avail of this opportunity. You are, therefore, requested to send your ad material (artwork or CD/Floppy in TIFF/JPEG format suitable for the above size) along with a draft payable in favour of Engineering Export Promotion Council, Kolkata for the requisite amount towards the cost of ad. Please note that the authority reserves the right to reject or cancel your ad. Also, please note that your ad material along with draft must reach the Head Office, Kolkata (Attn. : Shri R. Maitra, Addl. Executive Director & Secretary) at least two weeks before the ad schedule.

## Chairman's Pen



*My dear fellow exporters,*

*I am very happy to inform you that DEPB Scheme has finally got the nod of Cabinet Committee on Economic Affairs for an extension for a period of one more year w.e.f. 1.4.06 to 31.3.07. It is expected that the Government would be able to work out an acceptable alternative to the DEPB Scheme during this period.*

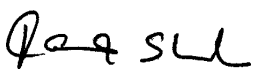
*We are happy to note that India and the six Gulf Cooperation Council (GCC) countries have decided to accelerate finalization of the Free Trade Area Agreement and enforce the framework agreement for economic cooperation which includes joint ventures in the sectors of energy, communications and petrochemicals. This, it is expected, will boost up our economy.*

*It is understood from a media report that Pakistan has decided not to give Most Favoured Nation (MFN) status to India, even under the recently ratified South Asia Free Trade Agreement (SAFTA). Pakistan's refusal to give MFN status to India is a blow to the country which had assumed that ratification of SAFTA would automatically lead to the extension of MFN as the agreement envisages a duty free trading area within SAARC countries. The decision taken by Pakistan would limit India to get preferential access only on the items which are presently mentioned in the positive list, and it will be a serious set back for Indian engineering exporters to enhance the quantum of exports of other items which are kept out of the ambit of exportable items to Pakistan.*

*As a part of EEPC's promotional event, your Council organised Afro-India Reverse BSM on 28th, 29th and 30th March, 2006 in Chennai, Mumbai and New Delhi respectively coupled with Indo-ASEAN Reverse BSM on 29th & 30th March in Mumbai and New Delhi respectively. I will come back to you with brief outcome of these two events in the next column.*

*It was really heartening that Western Region of the Council had rewarded meritorious exporters of engineering goods and services of the region for their outstanding export performance in 2003-04 at its Regional Export Award Presentation Function on March 25, 2006 in Mumbai which was coincided with the Golden Jubilee Celebration of the EEPC, Western Region where Shri Jayant Rajaram Patil, Hon'ble Minister of Finance & Planning, Government of Maharashtra graced the occasion as Guest of Honor and gave away the Awards to the meritorious exporters of this region. The Hon'ble Minister assured exporters that VAT return will be made within 4 months to exporters in Mumbai.*

*Yours sincerely,*

  
**(RAKESH SHAH)**



**India Pavilion in Automechanika 2006**  
**Frankfurt, Germany**  
**(12 - 17 September, 2006)**

**Automechanika** is the Leading International Trade Fair for the Automotive Industry. This Fair is the international meeting point for the automobile industry, automotive parts, components and systems, electronics, supply and maintenance equipment. This is the Show where the global automotive industry seeks information about the latest technology and concepts for success in the competitive environment of the future. Automechanika's international significance - all in almost 80% of exhibitors and 40% of visitors originate from other countries - provides interesting opportunities for the global industry.

The Council has decided to organize an India Pavilion of 56 sq. meters at this Mega Show in Frankfurt. Due to very limited space availability, it will not be possible for us to accommodate all requests received for participation in this Fair.

**Participation Charges**

For Exhibition : Rs. 2,36,250/- for Fully Built-up Booth of 10.5 sq. meters.  
Rs. 1,96,875/- for Fully Built-up Booth of 8.75 sq. meters.

For Catalogue Show : Rs. 10,000/-  
(Maximum 25 copies of the product catalogues will be permissible)

In case you are interested in taking advantage of this initiative, please rush your confirmation along with participation charges at the following address. It may kindly be noted that in view of limited space allocation by Messe Frankfurt, applications will be entertained on first-come-first-serve basis.

**Shri C. S. Shukla**  
*Executive Director*  
**Engineering Export Promotion Council**  
Vandhna (4th Floor)  
11, Tolstoy Marg  
New Delhi - 110 001  
Tel. : 91-11-23711124/25  
Fax : 91-11-23310920  
E-mail : eepcto@eepc.gov.in

**EEPCs RECENT PUBLICATIONS**

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- Indian Engineering Products – Stainless Steel Houseware & Kitchenware
- Indian Engineering Products – Forgings
- Indian Engineering Products – Industrial Castings
- Indian Engineering Products – Earthmoving Machinery
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- Indian Engineering Products – Sanitary Castings



## Report on Passenger Cars and Commercial Vehicles in Indonesia

### Preamble

Indonesia's resource base for the manufacture of transport equipment is tenuous. The continued absence of an adequate upstream iron and steel industry and the still embryonic state of the country's broader engineering industry precludes the availability of an efficient and competitive raw material and component supply structure. The principal resource at the disposal of Indonesia's transport equipment industry is the country's large pool of labour, with its comparatively high level of basic education and impressive capacity to acquire new industrial skills. With the increasing automation of the transportation equipment industry, however, the utility of this resource is being eroded.

### Significance

Despite the absence of an obvious resource base, the Government of Indonesia has long regarded the establishment of a comprehensive transport equipment industry as a strategic imperative because of the country's vast size and geographical peculiarities. The transport equipment industry has therefore been devised as a quintessentially import-substituting industry, and nurtured at considerable cost behind a variety of direct and indirect protective barriers. Its development has therefore not been based on the premise of exploiting available resources, but on the perceived need to establish an industry deemed politically necessary irrespective of the economic cost.

### Economy

In November 2005, inflation grew by 1.31% per month though the growth rate was not as high as 8.70% reached in October. This belied the public expectations of a decline in inflation rate or its containment to less than 1% in November. Inflation rate by the calendar year (January-November 2005) is already at 17.17%. It is projected to reach 19% for the year 2005. The impact of fuel price-hike, which triggered the inflation in October, continued to be felt, particularly, in the Transport & Communication sectors which recorded a cumulative inflation of 44.70% up to November. It has led to fears of percolation of inflationary pressure on to essential consumer items.

### GDP grows by 5.34% in third quarter

The Indonesian economy grew by 5.34% year-on-year in the third quarter of 2005, according to the report released by the Central Statistics Agency (BPS). However, it grew by 2.87% only when compared to the previous quarter. When compared to the first nine months of last year, Gross Domestic Product grew by 5.76%. The growth has, so far, fallen short of the projected target of over 6% for 2005.

### Increased flow of Foreign Direct Investment

According to the latest data from the Investment Coordinating Board (BKPM), Investment in Indonesia has remained strong despite rising inflation and interest rates. The BKPM said actual foreign direct investment (FDI) from January to October had more than doubled

to US\$ 8.55 billion as compared to \$ 3.23 billion for the same period last year. Domestic investments up to October, too, grew by 36 per cent. BKPM's figures exclude investments in the oil and gas industry and in banking and non-bank financial institutions, as licences for these are issued by other government agencies. Indonesia has been struggling to lure back overseas investments - which peaked at \$ 39.66 billion in 1995, before faltering to \$ 13.64 billion following the 1997-1998 Asian crises - to help spur on economic growth and create more jobs.

### Indonesian automotive components background

For 30 years, the Indonesian automotive components industry was effectively closed to imports of completely built up automobiles as a result of high tariffs and luxury taxes and direct restrictions on who could import vehicles and vehicle parts. Under this umbrella of protectionism, the industry became beset by a number of long-term problems such as limited scale of operations, excessive dependence on the domestic market, excessive reliance on foreign manufacturers, cost competitiveness and quality challenges. The economic crisis of the past two years made the old system untenable, nearly bringing this industry to its knees. It became obvious that old policy parameters that supported the automotive industry for decades no longer have a place in the current global economic and trade structure. The domestic automotive parts and components industry will be exposed in the coming years to fierce international competition. Factors ushering this competition include the introduction of the June 24, 1999 policy which substantially lowered tariff rates in all market segments for motor vehicles, and its commitments to liberalization. The short-term problem for the Indonesian automotive components industry is how to survive in the face of the current contraction of the domestic market. Over the medium to long-term, the problem is how to survive in the impending face of international competition that will grow increasingly intense in the coming years.

### Industry Overview

During 1960s, when Indonesia's automobile industry was in its early developmental stages, the market consisted primarily of imported CBU (Completely Built-Up) vehicles. Later, during the 1970s, a second developmental phase was ushered in when the Indonesian government instituted import substitution policies in the hopes of encouraging local assembly and reducing foreign exchange outlays. These new policies gave rise to the automotive assembly industry when Mitsubishi and Toyota set up joint venture assembly operations with local partners. From this small beginning, Indonesia's manufacturing assembly industry would grow to more than twenty brands over the next couple of decades.

Additional policies requiring the sourcing of local components were passed in 1974, and served as the beginning of the Indonesian components industry. In 1979, a "deletion program" was implemented that banned the import of universal components requiring automakers to source these parts from Indonesian companies. In 1983, more restrictions were placed on certain main components further

requiring automakers to source locally. In 1996, the Indonesian government established the Timor national car program, which is a joint venture with Kia Motors of Korea. Similar to other national car programmes, Timor was to receive preferential tax incentives and was required to source a high percentage of its parts domestically. The special tax privileges were rescinded in 1998, and now it must compete with other automakers on an equal basis.

Throughout the early and mid-1990s, the Indonesian automotive industry showed strong growth. According to the Association of Indonesian Automotive Industries (GAIKINDO), total new vehicle sales (not including exports) in 1991 were 261,344 units, and by 1997, that number had increased to 386,691 units. However, beginning in mid-1997, the Indonesian automotive industry felt strong effects from the regional economic crisis, which caused domestic effects such as a high interest rates and a severe credit crunch. As a result of these circumstances, new vehicle sales in 1998 decreased significantly to 58,311 units. The adjoining chart illustrates the historical vehicle sales in Indonesia.

It is estimated that over 80% of all new passenger car and commercial vehicle sales in Indonesia are claimed by Toyota, Mitsubishi, Isuzu, Suzuki and Daihatsu. As passenger car ownership has been discouraged through progressive taxes, and because utility vehicles are well suited to local usage patterns, approximately 80% of the market is made up of commercial vehicles. Indonesia's vehicle parc is estimated at just over 4.6 million units, of which a fifth are passenger cars and the rest are commercial vehicles.

The Indonesian automotive industry is essentially an assembly industry, dominated by the major Japanese car manufacturers. The major assembler is P.T. Astra International, whose subsidiaries build cars and trucks for Toyota, Daihatsu and Isuzu, and motorcycles for Honda. The industry is also dominated by automotive brand representatives and sole distributors (ATPMs) of which there are currently some 26 in the country. Other major assemblers in the country include the Indomobil Group and the P.T. Krama Yudha Group, which dominate more than 90% of the industry.

The automotive market in Indonesia is complex and intensely competitive. With some 2.9 million commercial vehicles and cars on the road, Indonesia does have an after market. Unfortunately, the industry is distorted by the availability of a wide range of counterfeit parts and other extremely cheap components sources from Korea, Taiwan, China and India. Price is a critical element in the aftermarket sales. The table below shows the assemblers and their principal operated in Indonesia.

**List of car assemblers**

No.	Assemblers/Manufacturers	Brand/Principal
1	PT. Toyota Astra Motor	Toyota
2	PT. Astra Daihatsu Motor	Daihatsu
3	PT. Astra Nissan Diesel	Nissan (Diesel)
4	PT. Gaya Motor	Isuzu Nissan Peugeot BMW Fiat
5	PT. Kramayudha Ratu Motor	Mitsubishi
6	PT. Kramayudha Kusama Motor	Mitsubishi
7	PT. Indomobil Suzuki International	Suzuki

No.	Assemblers/Manufacturers	Brand/Principal
8	PT. Honda Prospect Motor	Honda
9	PT. National Assembler	Hino
10	PT. Tri Citra Karya	Ford
11	PT. DaimlerChrysler Indonesia	Mercedes Benz/ Chrysler
12	PT. Ningz Pacific Motor	
13	PT. General Motor Indonesia	Chevrolet/Opel
14	PT. Ismac Nissan Mfg	Volvo
15	PT. Panca Motor	Isuzu
16	PT. Alun Indah	Daewoo
17	PT. Timor Putra Nasional	Timor/KIA
18	PT. Proton Edar Indonesia	Proton
19	PT. Hyundai Indonesia Motor	Hyundai
20	PT. Hino Indonesia Mfg	Hino

Indonesia was the hardest hit during the crisis with social and political unrest ravaging the country. This also exacerbated its economic difficulties. The economic crisis of the past two years made the old system economically untenable. Under the old regime, the automotive sector was effectively closed to imports of completely built-up automobiles as a result of high tariffs and luxury taxes and direct restrictions on who could import vehicles and vehicle parts. The long-term result of the policy was over-investment in the automotive sector and far too many assembly operations - sixteen - relative to demand for any to reach economies of scale. Also, a combination of sharply higher prices for imported components and an evaporation of domestic demand have crushed domestic automobile producers. Domestic vehicle production in 1998 fell 85%, to 58,000 units, from 389,000 units the year earlier. Production in the first five months of 1999 has continued to fall to only 14,335 units. This compares with total industry production capacity of 700,000 units. As a result, many component making companies went bankrupt following the severe depreciation of the country's currency, the rupiah. However, despite ongoing political instability and economic uncertainty, post crisis total vehicle sales for Indonesia rose significantly. The table below illustrates total vehicle sales and forecasts for Indonesia and the various ASEAN countries. For Indonesia, vehicle sales this year are seen at 329,000 units versus 300,000 units in 2001 and in 2010, 530,000 units will be sold. The outlook seems positive for the rest of ASEAN, Thailand, will see vehicle sales of 400,000 units this year compared with 297,000 in 2001. The figure is projected to climb up to 585,000 units in 2010.

In the Philippines, 2002 auto sales are projected at 81,000 units from 77,000 units last year and will increase to 153,000 units in 2010. Malaysia's auto sales in 2002 will hit 461,000 units, up from 396,000 last year and will total 620,000 in 2010.

**Total Vehicle Sales ('000)**

Country	1995	2000	2001	2002	2003	2004	2005	(fore-cast)	2010 (fore-cast)
Annual growth rate during 00-10 (%)									
Indonesia	384	301	300	329	357	376	397	530	5.8
Malaysia	286	343	396	461	435	415	505	620	6.1
Philippines	125	84	77	81	82	86	93	153	6.2
Thailand	570	262	297	400	390	420	468	585	8.4



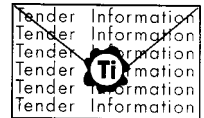
The Indonesian automotive components industry faces significant challenges, but also has tremendous opportunities. With the advent of policy changes induced by commitments to international institutions, in particular the WTO, APEC and AFTA, the Government of Indonesia (GOI) hopes these new policies will resuscitate an automotive industry that has been brought to the brink of collapse by two years of economic crisis. The long-term goal is to encourage the development of a more efficient automobile industry, stimulate demand for private automobiles

and create a strong, globally competitive component sector. This represents a new direction for the Indonesian auto sector after 30 years of protectionism. In the longer run, the GOI's objective is to foster a more efficient and globally competitive Indonesian automotive industry, in particular, a component sector geared to supply both local and foreign manufacturers.

(Source : EEPC Singapore Office)

(To be continued at next issue)

Tender Information



Lebanon

Vehicles

Issued by : Minister of State for Administrative Reform Office 509, Fifth Floor Starco Building, Block A, Beirut, Lebanon Fax : (9611) 371599 E-mail : nbazzi@omsar.gov.lb (cc to ysaad@omsar.gov.lb) Website : www.omsar.gov.lb

For : Supply of vehicles, including skid steer loaders, skid steer sweepers, waste trucks, pick-up trucks and rear tipper, for various municipalities. Financed by the EU. An information meeting will take place on 4 April.

Bid bond : Eur 10,500

Performance bond : 10% of contract price.

Closing date : 02.05.2006

Tunisia

Electricity Generator Sets

Issued by : Societe Tunisienne d'Electricite et de Gaz Direction Logistique Distribution Department Approvisionnement 38 Rue Kemal Ataturk, Batiment G Troisieme Etage, 1080 Tunis, Tunisia Tel : (21671) 341311 Fax : (21271) 349981/330174/341401

Tender No. : 2005-D-3259

For : Supply of 400-kVA generator sets as part of an electricity network distribution project. Financed by the African Development Bank.

Bid bond : TD 7,000. (Details on payment of TD 70)

Closing date : 24.05.2006

(Source : MEED, Vol. 50, No. 10 dated 10th - 16th March, 2006)

Iran

DRI Plant

Issued by : Isfahan Steel Company Foolad Technic International Engineering Company No. 20, Second Floor, Kamran Lane, Jihad Fatemi Square, Tehran, Iran Tel. : 9821-88926776-8

Or

Isfahan Steel Company Foolad Technic International Engineering Co. Daneshgah Street, Isfahan, Iran Tel. : (98311) 6279218/6279219-21 Ext. 349

For : Provision of investors for a renovate-operate-transfer (ROT) contract comprising the construction of a world scale direct reduction iron (DRI) plant to increase steel capacity. The facility has a capacity to produce 600,000 tonnes a year (t/y) of sponge iron, but is only operating at 300,000 t/y. The investor must provide financing, and make feedstock arrangements as well as finding a market for the end product. The total implementation period is 18 months.

Closing date : 06.05.2006

Iran

Railway Bridges

Issued by : Iranian Islamic Republic Railways Purchasing Department Room 438, Fourth Floor Shahid Kalantari Building Rah Ahan Square, Tehran, Iran Tel. : (9821) 5122923/5467051 Fax : (9821) 5647083

Tender No. : 18-84-12

For : Supply of three rapidly installed railway bridges.

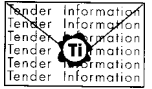
Bid bond : IR 455 million or \$ 50,000 Details, available until 19 April, on payment of IR 100,000—to Account No. 574,67, Bank Melli Iran, Central Branch.

Closing date : 20.05.2006



EEPC INDIA

## Overseas Information



### Iran

#### Blast Furnace Chargers

Issued by : Esfahan Steel Company  
Spare Parts Supply & Contracts Services Dept.  
Shafagh Building, After Ghaemiyeh Zone  
Start of Zob-e Ahan Freeway, Esfahan, Iran  
Tel. : (98335257) 36273612  
E-mail : supplier@sfahansteel.com  
Website : www.esfahansteel.com

Tender No. : **18-84/343**

For : Supply of four charging devices for blast furnaces.  
Details available from Esfahan Steel Company,  
Shahid Alley, Karimkhan-Zand Avenue, Vali-e Asr  
Square, Tehran, Iran Tel. : (9821) 88935556-9

Closing date: *Not stated*

### Iraq

#### LPG Loading System

Issued by : State Company for Oil Projects (SCOP)  
Oil Ministry, Oil Complex Building  
Port Saeed Street, PO Box 198, Baghdad, Iraq  
Attn. : Director-General  
Tel. : (9641) 8177000/8177021/8177050  
Fax : (9641) 8177119  
E-mail : genscop@warkaa.net

Tender No. : **5294/PR-01**

For : Provision of a liquefied petroleum gas (LPG)  
loading system for the Najaf depot. Details  
available on payment of \$ 500.

Closing date: **03.05.2006**

### UAE

#### Power and Desalination Plant

Issued by : Dubai Electricity & Water Authority  
Office of the Contracts Manager  
P.O. Box 564, Dubai, UAE  
Tel. : (9714) 3244444  
Fax : (9714) 3248111  
E-mail : contracts@dewa.gov.ae

Tender No. : **CNE/001/2006**

For : Construction of the 2,000-MW, 105 million-  
gallon-a-day Jebel Ali M power and desalination  
station adjacent to the station L phase II plant  
currently under construction. The scope of works  
comprises : (1) power plant package P, consisting  
of gas turbines, associated heat recovery steam  
generators, condensing extraction steam turbines  
and associated works; and (2) desalination  
package D, consisting of multi-stage flash (MSF)  
desalination units, auxiliary boilers, seawater  
pumps, potable water pipes and associated works.  
Contractors may bid for one or both packages.  
The M station is planned to be commissioned in  
stages during 2009 and 2010.

Bid bond : Bid bond is 5% of tender price.  
Details on payment of AED 5,000

Closing date: **24.06.2006**

(Source : MEED, Vol. 50, No. 11 dated 17th - 23rd March, 2006)

### Kuwait

Issued by : Central Tender Committee  
P.O. Box 1070, Safat 13011, Kuwait  
Tel. : 2401200 (5 lines)  
Telefax : 2416574

Tender No. : **ME/EW/96/2005-2006**

Requirements : Supply & Installation of 132/300 kV overhead  
lines.

Fee (KD) : 2000.000

Initial Deposit : 2.5% of offers value.

Closing date : **23.04.2006**

For further details, please contact :

Shri Satish Sakleshpur  
Attache (Commercial)  
Embassy of India, P.O. Box 1450, Safat 13015, Kuwait  
Tel. : 2530600/612/613; Fax : 2525811  
E-mail : indecomk@qualitynet.net

(Source : Embassy of India, Safat)

### Uzbekistan

#### Western Uzbekistan Rural Water Supply Project

Loan No. : 1903-UZB

Issued by : Ministry of Economy  
ADB Project Management Unit  
8A, Uzbekistan Avenue, Tashkent 700003  
Republic of Uzbekistan  
Tel. : 998 (71) 132 6513  
Fax : 998 (71) 132 6497

For : Supply, deliver and install of the pumps to  
following pumping stations :

Item No.	Goods	Quantity of Pumps
1.	Intake pumping station	6
2.	Sludge pumping station	3
3.	Sediment flush pumping station	3

Tender cost : US\$ 100.00 or Uzbek Soum 120,000.00  
(non-refundable) + US\$ 65 (Courier charges)

Bid security : US\$ 32,000.00 or Uzbek Soum 39,000,000.00

Bid deadline : **17.05.2006** [on or before 3:00 p.m.]

For further information, please contact :

Mr. Daya Nand, First Secretary (Com.) & HOC  
Embassy of India  
3, Alexei Tolstogo Street, Tashkent, Uzbekistan  
Tel. : 998-71-1338357/1338267  
Fax : 998-71-1335544  
E-mail : indhoc@buzton.com

(Source : Embassy of India, Tashkent)



## Iraq

### Substation & Feeder Project

Reproduced below the "Technical Specification for Medium Voltage Power Cables" received from M/s. iComPort, Baghdad, Iraq. They are a leading engineering firm in Iraq. They are currently executing an \$ 8M contract with the US Military for an underground feeder project to connect a number of substations together.

They are also going for another project which involves overhead feeder.

All the medium voltage cables should be according to the Iraqi Ministry of Electricity (MOE). ACSR cables should be according to DIN standard No. 48204.

Interested member-exporters may quote on the items whichever they manufacture on an urgent basis.

Also note that the price should be fixed for 3 months.

For further information, please contact :

Mr. Abdollah Fouladvan  
Director of Enterprise Solutions  
iComPort  
Baghdad, Iraq  
Tel. : +964 7903 592-551  
E-mail : a.fouladvan@icomport.com  
Website : www.icomport.com

### TECHNICAL SPECIFICATION FOR MEDIUM VOLTAGE POWER CABLES

#### Medium Voltage Cable with Copper Conductor

#### 1. Scope of the Tender :

This tender includes for the manufacturing, testing, packing, shipping delivery ex-works, FOB & C&F of 18/30 (36) kV and 12/20 (24) kV cables.

#### 2. General Requirements :

The materials shall be of first class quality and designed for continuous satisfactory operation as continuity of supply is of prime importance and to operate satisfactorily under variation of load, voltage and short circuit or other conditions which may occur on the system provided that these variations are within the assigned rating of the apparatus.

#### 2-1. Ambient Temperature :

Highest maximum (in the shade) 55°C for about 6 hours a day  
Lowest minimum (-10)°C  
Maximum yearly average (+30)°C  
Maximum daily average (+40)°C

#### 2-2. Sun Temperature :

Black objects under direct sunshine attain a temperature of 80°C

#### 2-3. Air Humidity :

Maximum 92% at 40°C  
Minimum 12%  
Yearly average 44%

#### 2-4. Altitudes :

From sea level up to (1000 m)

#### 3. Technical Requirement :

#### 3-1. System Data :

#### a. 33 kV System

Nominal voltage	33000 volts
Highest system voltage system	36000 volts
	3-phase, 3 wire with neutral grounding transformer to limit the earth fault current to 1000 Amp.
Frequency :	50HZ
Short circuit breaking current	25 KA.R.M.S at 33000 volts.

#### b. 11 kV System

Nominal voltage	11000 volts
Highest system voltage system	12000 volts
	3-phase, 3 wire neutral earthed through resistance of 21.1 OHM limiting earthed fault current to 300A
Short circuit breaking current	25 KA R.M.S. at 11000 volts.

#### 3-2. Standards :

The cable shall be in accordance with the latest issue of the I.E.C. Particularly IEC Nos. 60502 & 60228 specifications and 60949.

#### 3-3. Deviations :

The tenderer shall particularly mention in his tender all deviations of his offer from the specifications described in these tender documents.

#### 4. General Cable Characteristics :

#### 4-1. Conductor :

Compact electrolytic annealed stranded plain circular copper conductor of high conductivity 99.9% purity.

#### 4-2. Conductor Screen :

A layer of extruded semi-conducting compound forming a non-metallic screen. The extruded semi-conducting compound shall be firmly bonded to the insulation.

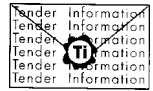


EEPC INDIA

- 4-3. Insulation :  
Extruded XLPE cured with dry curing process.
- 4-4. Insulation Screen :
- Non-metallic screen applied directly over the XLPE insulation and shall consist of a layer of extruded semi-conducting compound and of 50% overlap semi-conducting tape.
  - The metallic screen must be a combination of copper stranded and copper tape.  
  
For 33 kV cable the equivalent cross-section area to be 35 mm<sup>2</sup>  
  
For 11 kV cable the equivalent cross-section area to be 25 mm<sup>2</sup>
- 4-5. Filler & Bedding :  
The three cores then laid up with suitable extruded EPR fillers a compact circular assembly and bedded with a layer of extruded P.V.C.
- 4-6. Waterproof Tape :  
A layer or suitable tape for water proofing to be laid over the bedding.
- 4-7. Metallic Armour :  
The three cores then armoured with double galvanized steel tapes of thickness not less than 0.5 mm. 50% overlap.
- 4-8. PVC Jacket :  
Over all extruded PVC seamless sheath to prevent moisture from penetrating and provides good corrosion protection thickness not less than 3 mm and to be antitermite treated (non-polluted material).  
  
Marking of (11 kV) or (33 kV) in the Arabic language should be stamped each one meter length and treated. Also name, year of manufacture, Voltage & cross section in the Arabic language. The colours are to be : RED for 33 kV, BLACK for 11 kV.
- 4-9. Packing :  
The required cables lengths are to be supplied on sea - worthy good quality drums of lengths as specified in item 5.
5. Type of Cables :
- 5.1. 36 kV Cables :
- 5.1.1. 1 x 400 mm<sup>2</sup>  
  
For this cable the applicable paragraphs of Article 4 are : 4.1, 4.2, 4.3, 4.4, 4.6, 4.8, 4.9 - with rated voltage VO/V = 18000/30000 V (suitable for highest system voltage of 36000 V) 500 m. length drums.
- 5.1.2. 3 x 150 mm<sup>2</sup>  
  
For this cable the applicable paragraphs of Article 4 are : 4.1, 4.2, 4.3, 4.4, 4.5, 4.6, 4.7, 4.8, 4.9 - with rated voltage VO/V = 18000/30000V (suitable for highest system voltage of 3600v) on 250 m length drums.
- 5.2. 24 kv cables :
- 5.2.1. 1 x 400 mm<sup>2</sup>  
  
For this cable the applicable paragraphs of Article 4 are : 4.1, 4.2, 4.3, 4.4, 4.6, 4.8, 4.9 - with rated voltage VO/V = 12000/20000 (suitable for highest system voltage of 12000V) with 250 m length drums.
- 5.2.2. 1 x 150 mm<sup>2</sup> :  
  
For this cable the applicable paragraphs of Article 4 are : 4.1, 4.2, 4.3 (same note as para 5-2-1) 4.4, 4.8, 4.9 with 500 m length drums.
- 5.2.3. 1 x 95 mm<sup>2</sup>  
1 x 70 mm<sup>2</sup>  
1 x 50 mm<sup>2</sup>  
(same statement AS 5-2-2)
- 5.2.4. 3 x 150 mm<sup>2</sup> :  
  
For this cable, the applicable paragraph of Article 4 are : 4.1, 4.2, 4.3, 4.4, 4.5, 4.6, 4.7, 4.8, 4.9 - with rated voltage 12/20 kV and thickness of, insulation 5.5 mm<sup>2</sup> with 250 cable drums.
6. Technical Information for Cables :  
The tenderer is requested to give following information with his offer :
- Resistance of copper per KM of cable
  - Inductance of copper per KM of cable
  - Capacitance of copper per KM of cable
  - Insulation resistance in M.OHMS between cores/screen
  - Weight of copper per KM of cable
  - Overall weight of cable per KM of cable
  - Overall diameter of finished cable in mm.
  - Type of chemical treatment against termite in the outer sheath.
7. Tests  
Cables and accessories shall be subjected to inspections and tests by our inspectors or international inspectors at any time during manufacture. The manufacturers shall provide inspection facilities for the said inspection shall be made at place of manufacture or at international testing facilities.



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**8. Cable Joints and Termination :**

Cable joints and terminations to be slip on or heat shrinkable type complete with all necessary jointing materials suitable for 24 & 36 kV under-ground cable, the terminations and joints should be as follows :

- 6-1. Straight through joint box for cable shown under 5.1.1 complete.
- 6-2. Outdoor end boxes suitable for cable shown under 5.1.1 complete.
- 6-3. Indoor end boxes suitable for cable shown under 5.1.1 complete.
- 6-4. Straight through joint box suitable for cable shown under 5.1.2 complete.
- 6-5. Outdoor end boxes suitable for cable shown under 5.1.2 complete.
- 6-6. Indoor end boxes suitable for cable shown under 5.2.1 complete.
- 6-7. Straight through joint box suitable for cable shown under 5.2.1.
- 6-8. Indoor end boxes suitable for cable shown under 5.2.1 complete.
- 6-9. Outdoor end boxes suitable for cable shown under 5.2.1.
- 6-10. Indoor end boxes suitable for cable shown under 5.2.2.
- 6-11. Indoor end boxes suitable for cable shown under 5.2.3.

N.B. : The prices shall be based on L.M.E. price for copper bar 1800 U.S.D/M.T. The formula for price variation shall be given.

**Iraqi Overhead Feeder & Substation Project**

First section involving 33kV 2 x single circuit overhead feeders (25 km) :

#	Item	Unit	Qty.	Unit Price	Total
1.	Disc Type Insulator with Accessories	Ea	1950		
2.	ACSR Aluminium Conductor Size : 210/35 mm <sup>2</sup> according to DIN standard No. (48204)	km	140		
3.	Copper Cable Size : 3 x 150 mm <sup>2</sup> 33 kV XLPE according to the MOE spec.	Meter	500		

#	Item	Unit	Qty.	Unit Price	Total
4.	Heat Shrink Straight Joint for outdoor 33 kV XLPE cable 1 x 150 mm <sup>2</sup>	Ea	2		
5.	Earth Rod - length 1.5 m Ea 205	Ea	205		
6.	Copper Cable for Earthing Size : 50 mm <sup>2</sup>	Meter	500		
7.	Heat Shrink Straight Joint for indoor 33 kV XLPE cable 1 x 150 mm <sup>2</sup>	Ea	2		
8.	Lightning Resistor 23 kV	Ea	2		
9.	Link Switch	Set	4		

Second section involving 33 kV 2 x single circuit overhead feeders (2 x 21 km) :

#	Item	Unit	Qty.	Unit Price	Total
1.	Disc Type Insulator with Accessories	Ea	3315		
2.	ACSR Aluminium Conductor Size : 210/35 mm <sup>2</sup> according to DIN standard No. (48204)	km	140		
3.	Copper Cable Size : 3 x 150 mm <sup>2</sup> 33 kV XLPE according to the MOE spec.	Meter	1000		
4.	Heat Shrink Straight Joint for outdoor 33 kV XLPE cable 1 x 150 mm <sup>2</sup>	Ea	4		
5.	Earth Rod - length 1.5 m Ea 205	Ea	344		
6.	Copper Cable for Earthing Size : 50 mm <sup>2</sup>	Meter	750		
7.	Heat Shrink Straight Joint for indoor 33 kV XLPE cable 1 x 150 mm <sup>2</sup>	Ea	4		
8.	Lightning Resistor 23 kV	Ea	4		
9.	Link Switch	Set	4		
	Shipping CIF Baghdad	Lot	1		

(Source : Direct from the party)

**Trade Enquiries**



**Bangladesh**

(Source : EEPC Singapore Office)

<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
Techno-Zenith Industrial Enterprise	Railway Housing Society Plot No. 107, (4th Floor) Road No. F/1, Akbarsha Road Khulshi West, P.O. Pahartali Chittagong, Bangladesh	Attn. : Md. Shafiqul Islam Chief Executive Officer Tel. : 0088-031-3096507 E-mail : techzenbd@yahoo.com	Railway equipment, special tool box for railway wheels.

**Italy**

(Source : EEPC Duesseldorf Office)

Eurolites	Via. Buenos Aires 86 Torino Italy	Attn. : Mr. Alberto Vanzetti Tel. : +39 11 3242307 Fax : +39 11 2744813 E-mail : a.vanzetti@eurolites.it	Electrical lamps, alternator starting engines.
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**Singapore**

(Source : EEPC Singapore Office)

Frontrunner Enterprises Pte. Ltd.	63, Hillview Avenue, #08-06 Lam Soon Industrial Building Singapore 669569	Attn. : Mr. Henry Soh Managing Director Tel. : 65-6314 2260/8609 Fax : 65-6314 8612 E-mail : fresing@starhub.net.sg	Steam turbine boilers, weaving machines, automotive gaskets.
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**Trade Enquiries received from various Missions Overseas**

**Canada**

(Source : Consulate General of India, Toronto)

<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
Transtonz	28, Delaware Avenue, Suite # 304 Toronto M6S 2S7 Canada	Attn. : Chief Executive Officer Tel. : 416 535 2590 E-mail : transtonz@yahoo.com	Car parts and agricultural equipment.

**Ethiopia**

(Source : Embassy of India, Addis Ababa)

Mankira Organic Coffee Processor and Manufacturer PLC	P.O. Box 1045, Jimma Ethiopia	Attn. : Mr. Belay Fekadu Tel. : 251 911 60 70 60/22 50 22 Fax : 251 114 39 46 55 E-mail : belaynet@yahoo.com	Coffee roasting, grinding and pouch making machinery.
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**Syria**

(Source : Embassy of India, Damascus)

Falcon Co.	P.O. Box 13690 Aleppo Syria	Attn. : Mr. K. Sbahi Tel/Fax : 00963 21 2111889 E-mail : falconco@scs-net.org	Automatic laminating machines.
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<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
Societe Generale des Enterprises et des Equipements	Maysaloun Street P.O. Box 963 Damascus Syria	Attn. : Mr. Michel Farha Owner Tel. : 00963-11-2228085/2214126 Fax : 00963-11-2231884 E-mail : Sogemaa@mail.sy	Materials for power and telephone cable industry such as – Galvanized steel wires, aluminium tape, mild steel strips, copper wire drawing lubricant, steel tape etc.
Aous Trading Co.	West Mezzeh Tala Tower (1st Floor) Office No. 28 P.O. Box 36579 Damascus, Syria	Attn. : Mr. Aous Shahein Director Tel. : +963 (0) 11-611 66 75 Fax : +963 (0) 11-611 66 76 E-mail : aous-sh@scs-net.org	Equipment for oil and gas industries.
Business House	P.O. Box 33591 Damascus Syria	Attn. : Mr. Essam Tel Telefax : 00963 11 6334598 E-mail : sami-tel@scs-net.org info@business-h.com Website : www.business-h.com	Stainless steel sheets.
P.I.S.C.	P.O. Box 3224 Damascus Syria	Attn. : Mr. Khaldoun Al-Hilank Tel. : 00963 11 2322935 Fax : 00963 11 2316141 E-mail : pisc@net.sy	Brass valve, gas filling units.

**Trade enquiries generated at Middle East Industrial Show Sharjah, UAE  
held from 22nd to 24th January, 2006**

**Jordan**

Al-Jayyousi Enq. Quip. Est.	Madaba St. Near Hilton College P.O. Box 10133 Amman 11151 Jordan	Attn. : Mr. Amro Al-Jayyousi General Manager Tel. : 4765117 Fax : 4765118 E-mail : amroujayyousi@yahoo.com	Bearings.
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**Kuwait**

Al-Mailem Oil Field & Industrial Equipment Co. W.L.L.	P.O. Box 42073 North Shuwaikh Kuwait 70651	Attn. : Dr. Yousuf M. Al-Mailem General Manager Tel. : (965) 4831507/4831710 Fax : (965) 4836359 E-mail : g.m@al-mailem.com Website : www.al-mailem.com	Turnkey projects.
Sayed Hamid Behbehani & Sons Co. (Mechanical Division)	Shuaiba Industrial Area West Area, Area (2) Plot #65, Kuwait	Attn. : Mr. G. M. Pillai Materials Engineer Tel. : +965 3260633/44/55 Ext No. 103 Fax : +965 3260755 E-mail : pillai@shbcmech.com.kw Website : www.shbcmech.com	Str. steel/CR-HR sheets, HVAC items, construction consumables.

**Saudi Arabia**

Pan Kingdom Investment Co., Ltd.	Bayt Al-Ansari Building (2nd Floor) P.O. Box 85153 Riyadh 11691 Saudi Arabia	Attn. : Engr. Mohammed Al-Derjem General Manager Tel. : +966 1 201 99 99 Fax : +966 1 201 77 77 E-mail : invest@sapac.com.sa engmdsa@yahoo.com Website : www.sapac.com.sa	Steel bar plant. Capacity : 300 ton/day
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<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
Arry Inc. for Agrl. & Commerce	P.O. Box 4662 Riyadh 11412 Saudi Arabia	Attn. : Mr. Redwan Reda Technical Manager Tel. : 4355810, 4354093 Fax : 4357073 E-mail : rareda@hotmail.com	Metal worked items, pipes fittings, stainless steel flanges.
Abdulwahed H. A. Al-Moalim Co. & Partners	P.O. Box 6413 Damman 31442 Saudi Arabia	Attn. : Mr. Wajahat Ali Tel. : 826 4314/829 0562 Fax : 8262203 E-mail : almualim@yahoo.com	Bending & cutting machines for sheets, pipe bending 3" dia.
Eastern Energy Services	P.O.Box 173 Riyadh 11411 Saudi Arabia	Attn. : Mr. Hussain Al-Watban General Manager Tel. : 00966 1 476 7780 Fax : 00966 1 477 6662 E-mail : halwatban@jash.com.sa Website : www.eees.com.sa	Machines and equipment for new dish heads manufacturing plant, hydraulic press, manipulator, and flanging machines. Material used : carbon steel, Dish heads : thickness up to 40 mm, diameter up to 6 m (semi-spherical & other types).
<b>UAE</b>			
Aliyar L.L.C.	P.O. Box 37160 Dubai UAE	Attn. : Mr. E V Easwaramoorthy Managing Director Tel. : +971-4-3405313 Fax : +971-4-3405213 E-mail : aliyarin@emirates.net.ae	Shot blast machines & spares, machine tools.
E.P.M. Trading	P.O. Box 80029 Dubai UAE	Attn. : Mr. C. B. Chowdhary Tel/Fax : +971-4-2625065 E-mail : cbc63@emirates.net.ae	Steel sheets, shelving.
Cicon Building Materials	P.O. Box 3311 Dubai UAE	Attn. : Mr. V. G. Nair Manager Tel. : 04-2625256 Fax : 04-2625212 E-mail : cicon003@emirates.net.ae	Machinery for manufacturing of steel wire mesh i.e. straightening machines, drawing machines, mesh fabrication machines etc. and plastic extruders/ moulding machines, pet bottle making machines etc.
Zaveri-Allana Trading (L.L.C.)	Behind Gift Land Centre Opp. Miraj Hotel P.O. Box 42130 Dubai UAE	Attn. : Mr. Salim Zaveri Sales Manager Tel. : 04-2290943 Fax : 04-2265453 E-mail : zatco@emirates.net.ae	Hardware, tools, power tools, welding electrodes.
Beta Industrial L.L.C.	Head Office: P.O. Box 50708 Dubai UAE	Attn. : Mr. Maher Mussa Al Rawashdeh Production Manager Tel. : +971-4-3331486 Fax : +971-4-3331673 E-mail : maher.rawashedeh@betag.com Website : www.betag.com	Presses for sheet metal work (50 to 150 tons).
Popular Oil Field Service Co.	P.O. Box 42501 Abu Dhabi UAE	Attn. : Mr. Sunny Tel. : 02-5548134 Fax : 02-5548135 E-mail : shunnygameu@yahoo.com	Machines to be used in rebar bending.
Al Rawaj Comp.	P.O. Box 87778 Dubai UAE	Attn. : Mr. Mirgani Moh Koko Tel. : 050 542 8893 E-mail : mirganikoko113@yahoo.com	Iron ore mining machinery, gold mining machinery.



<i>Name of the Company</i>	<i>Addresses</i>	<i>Contact Person/Tel./Fax/E-mail</i>	<i>Items interested</i>
Global Fasteners Limited	P.O. Box 11871 Dubai UAE	Attn. : Mr. Kannan k Tel. : +971 4 8835189 Fax : +971 4 8835168 E-mail : kannan@dubaiwire.com Website : www.dubaiwire.com www.global-fasteners.com	Aluminium wires from 2.90 to 4.11 mm - 100 M tons; Low carbon steel wires 5.5 mm; Carbide blank with bore - OD-15.5; - ID-2 mm; - Length-60 mm.
Raya Enterprises Ltd.	P.O. Box 35706 Dubai UAE	Attn. : Mr. Narendra A. G. Operations Manager Tel. : +971 4 3617870 Fax : +971 4 3617871 E-mail : rayaenterprises@gmail.com	Fire rated steel doors/roller shutters, GI sheets.

*(To be continued at next issue)*

## Exhibitions and Trade Fairs



### Tanzania

#### The 8th EAITE '06

#### East Africa's largest multi-sector international trade event

Date : April 21-24, 2006  
Venue : Diamond Jubilee Exhibition Halls,  
Dar-es-Salaam, Tanzania

Exhibit Profiles :

#### Industrial/Machinery

Nuts, bolts & bearings, tools & hardware, wires, cables & connectors, packaging, weighing & measuring, surface treatment equipment, drilling equipment, scientific and precision equipment, industrial automation, hydraulic control equipments racking, power & energy, laboratory instruments, pumps, motors and generators, materials handling & warehousing, industrial electronics, heating & cooling, welding & foundry, moulds & dies, recycling machinery, food & dairy processing machinery, bakery & confectionery machines, vending & fast food machines, building & construction machinery, earthmoving machinery, agricultural machinery, printing products, equipment & machinery, packaging products, equipment & machinery, wood working machinery, metalworking machine tools, textiles, garment & knitting machinery, footwear machinery, plastic mouldings/injection machines, lathe machines, painting & surface equipment, blow moulding machines, injection moulding machines, presses, extrusion line, vacuum machine, hopper dryer, mixing equipment, compounding plants, distribution conveyors, mould temperature controller, scrap, recycling equipment, shredders, grinders, crusher, granulators, pelletizer, cutting/bending/folding/edge, trimming machine, welding equipment, plastic testing and measuring equipment, testing & precision measuring equipment/machines, pre & post processing machine, plastic & rubber painting machines,

plastic & rubber processing machinery.

#### Printing & Packaging

Packaging machinery, packaging plant systems, wrapping & strapping, warehousing equipment, food packaging, pharmaceuticals packaging, bag making machinery, material handling equipment, filling machinery, sealing machinery, weighing machinery, wrapping binders, finishers, coding, numbering, die making & cutting supplies, digital pre-press, offset printing, folding & drilling, marking, labeling.

#### Automotive

All kinds of cars/4 WD's, commercial vehicles, transportation vehicles, motorboats, motorcycles & scooters, mopeds & bicycles, auto spare parts, batteries, garage tools & equipment, automotive tools, service station products, car accessories/car care products, trucks & trailers' spare parts.

For further information, please contact :

Mr. Aqleem Akhtar  
Galaxy Exhibitions  
8935, Naya Mohalla  
Pul Bangash  
Azad Market, Delhi - 6  
Tel. : 011-55124401, 23677309  
Fax : 23518345  
E-mail : galaxyexhib@yahoo.com  
Website : www.galaxyexhibitions.com

*(Source : Organiser)*



**Government of India  
Ministry of Finance  
Department of Revenue  
Central Board of Excise & Customs  
New Delhi**

**Notification No. 4/2006-Central Excise (N.T.)**

Dated 14th March, 2006

In exercise of the powers conferred by section 37 of the Central Excise Act, 1944 (1 of 1944) and section 94 of the Finance Act, 1994 (32 of 1994), the Central Government hereby makes the following rules further to amend the CENVAT Credit Rules, 2004, namely :-

1. (1) These rules may be called the **CENVAT Credit (First Amendment) Rules, 2006.**
- (2) They shall come into force from the date of their publication in the Official Gazette.
2. In the CENVAT Credit Rules, 2004, for rule 5, the following rule, shall be substituted, namely :-
5. Refund of CENVAT credit, - Where any input or input service is used in the manufacture of final product which is cleared for export under bond or letter of undertaking, as the case may be, or used in the intermediate product cleared for export, or used in providing output service which is exported, the CENVAT credit in respect of the input or input service so used shall be allowed to be utilized by the manufacturer or provider of output service towards payment of,
  - (i) duty of excise on any final product cleared for home consumption or for export on payment of duty; or
  - (ii) service tax on output service, and where for any reason such adjustment is not possible, the manufacturer or the provider of output service shall be allowed refund of such amount subject to such safeguards, conditions and limitations, as may be specified, by the Central Government, by notification :

Provided that no refund of credit shall be allowed if the manufacturer or provider of output service avails of drawback allowed under the Customs and Central Excise Duties Drawback Rules, 1995, or claims rebate of duty under the Central Excise Rules, 2002, in respect of such duty, or claims rebate of service tax under the Export of Service Rules, 2005 in respect of such tax.

Provided further that no credit of the additional duty leviable under sub-section (5) of section 3 of the Customs Tariff Act shall be utilised for payment of service tax on any output service.

Explanation : For the purposes of this rule, the words 'output service which is exported' means the output service exported in accordance with the Export of Services Rules, 2005.

Note : The principal rules were notified vide Notification No. 23/2004-Central Excise (N.T.), dated the 10th September, 2004, and published in the Gazette of India Extraordinary vide number G.S.R. 600 (E), the 10th September, 2004 and last amended vide Notification No. 28/2005-Central Excise (N.T.), dated the 7th June, 2005 and published in the Gazette of India Extraordinary vide number G.S.R. 371 (E), dated the 7th June, 2005.

**Government of India  
Ministry of Finance  
Department of Revenue  
Central Board of Excise & Customs  
New Delhi**

**Notification No. 38/2006-NT-Customs**

Dated 28th March, 2006

In exercise of the powers conferred by sub-clause (i) of clause (a) of sub-section (3) of section 14 of the Customs Act, 1962 (52 of 1962) and in supersession of the Notification of the Government of India in the Ministry of Finance (Department of Revenue) No. 16/2006-NT-Customs, dated the 23rd February, 2006 [S.O.242 (E) dated the 23rd February, 2006], the Board hereby determines for the purposes of said section, relating to **imported goods**, that the rate of exchange of conversion of each of the foreign currency specified in column (2) of each of *Schedule I* and *Schedule II* appended hereto into Indian currency or *vice versa* shall, with effect from the **1st April, 2006**, be the rate mentioned against it in the corresponding entry in column (3) thereof.

**SCHEDULE - I**

<i>S. No.</i>	<i>Foreign Currency</i>	<i>Rate of exchange of one unit of foreign currency equivalent to Indian rupees</i>
1.	Australian Dollar	31.85
2.	Canadian Dollar	38.50
3.	Danish Kroner	7.25
4.	EURO	54.15
5.	Hong Kong Dollar	5.80
6.	Norwegian Kroner	6.80
7.	Pound Sterling	78.45
8.	Swedish Kroner	5.80
9.	Swiss Franc	34.35
10.	Singapore Dollar	27.80
11.	US Dollar	44.85



**SCHEDULE - II**

S. No.	Foreign Currency	Rate of exchange of 100 units of foreign currency equivalent to Indian rupees
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1.	Japanese Yen	38.55
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Sd/-  
(S. P. RAO)

Under Secretary to the Government of India

(F. No. 468/6/2006-Cus.V)

**Government of India**  
**Ministry of Finance**  
**Department of Revenue**  
**Central Board of Excise & Customs**  
**New Delhi**

**Notification No. 39/2006-NT-Customs**

Dated 28th March, 2006

In exercise of the powers conferred by sub-clause (i) of clause (a) of sub-section (3) of section 14 of the Customs Act, 1962 (52 of 1962) and in supersession of the Notification of the Government of India in the Ministry of Finance (Department of Revenue) No. 17/2006-NT-Customs, dated the 23rd February, 2006 [S.O. 243 (E) dated the 23rd February, 2006], the Board hereby column (2) of each of *Schedule I* and *Schedule II* appended hereto into Indian currency or *vice versa* shall, with effect from the **1st April, 2006**, determines for the purposes of said section relating to **export goods**, that the rate of exchange of conversion of each of the foreign currency specified in, be the rate mentioned against it in the corresponding entry in column (3) thereof.

**SCHEDULE - I**

S. No.	Foreign Currency	Rate of exchange of one unit of foreign currency equivalent to Indian rupees
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1.	Australian Dollar	31.30
2.	Canadian Dollar	37.90
3.	Danish Kroner	7.15
4.	EURO	53.45
5.	Hong Kong Dollar	5.70
6.	Norwegian Kroner	6.70
7.	Pound Sterling	77.55
8.	Swedish Kroner	5.70
9.	Swiss Franc	33.90
10.	Singapore Dollar	27.45
11.	US Dollar	44.45

**SCHEDULE - II**

S. No.	Foreign Currency	Rate of exchange of 100 units of foreign currency equivalent to Indian rupees
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1.	Japanese Yen	38.00
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Sd/-  
(S. P. RAO)

Under Secretary to the Government of India

(F. No. 468/6/2006-Cus.V)



**Forex News**

The strong dollar overseas led the spot rupee to open at a low of 44.74 but during the day it gained to 44.65 and closed at 44.70. The six-month and one-year forward premiums closed at 1.87 per cent and 1.76 per cent, respectively.

(Source : Business Standard, Kolkata dated 30th March, 2006)



**Forex Rates**

Currency	T.T. Buying	T.T. Selling
Australian Dollar	31.0700	31.5400
British Pound	77.3650	78.2225
Canadian Dollar	37.9200	38.4950
Danish Krone	7.1300	7.2400
Euro	53.2475	53.8400
Hong Kong Dollar	5.7100	5.8000
Japanese Yen	37.6300	38.2025
New Zealand Dollar	26.5400	26.9425
Singapore Dollar	27.3625	27.7800
Swedish Krona	5.6750	5.7625
Swiss Franc	33.8850	34.4000
UAE Dirham	12.0725	12.2575
US Dollar	44.5225	44.8600

(Source : The Economic Times, Kolkata dated 30th March, 2006)



**Reserve Bank of India**

Foreign Exchange Department  
Central Office, Mumbai 400 001

**RBI/2005-06/333**

**A. P. (DIR Series) Circular No. 26**

Dated 24th March, 2006

**Exim Bank's Line of Credit of USD 5 Million to Eastern and Southern African Trade & Development Bank (PTA) Bank**

The Export-Import Bank of India (Exim Bank) has concluded an agreement with the Eastern and Southern African Trade & Development Bank (PTA Bank) making available to the latter a Line of Credit (LOC) upto an aggregate sum of USD 5 Million (US Dollar Five Million only). The credit agreement has become effective on February 17, 2006.

2. The credit is available for financing export of eligible goods and services from India under the "Foreign Trade Policy" of the Government of India to 17 member countries of PTA Bank viz. Burundi, Comoros, Djibouti, Egypt, Eritrea, Ethiopia, Kenya, Malawi, Mauritius, Rwanda, Seychelles, Somalia, Sudan, Tanzania, Uganda, Zambia & Zimbabwe in Eastern and Southern Africa. Full details of the Line of Credit are available at Exim Bank's office or it's website ([www.eximindia.com](http://www.eximindia.com)).

3. The last dates for opening letters of credit and disbursement of credit are August 16, 2007 and February 16, 2008, respectively.

4. Shipments under the credit will have to be declared on GR/SDF Forms as per instructions issued from time to time.

5. Exporters can either use their own resources or utilise the balances in their EEFC account for payment of agency commission in free foreign exchange, for export of goods under the LOC. However, no reimbursement will be available to the exporter from Exim Bank for payment of agency commission under the LOC. Authorised Dealer banks may allow remittance towards agency commission after realisation of full payment of contract value subject to compliance of prevailing instructions on payment of agency commission.

In addition, Reserve Bank may, on merit, consider requests for payment of commission upto a maximum limit of 5 per cent of the f.o.b./c&f/c.i.f. value in respect of goods exported **which require after-sales-service**. In such cases, commission will have to be paid in member countries of PTA Bank only, by deduction from the invoice of the relevant shipment and the reimbursable amount by the Exim Bank to the negotiating bank will be 90 per cent of the f.o.b./c&f/c.i.f. value minus commission paid. Approval of Reserve Bank of India for such payment of commission should be obtained before the relevant shipment is effected.

6. Authorised Dealer banks may bring the contents of this Circular to the notice of their exporter constituents.

7. The directions contained in this Circular have been issued under sections 10(4) and 11(1) of the Foreign Exchange Management Act (FEMA), 1999 (42 of 1999) and is without prejudice to permissions/approvals, if any, required under any other law.

*Sd/-*

(VINAY BAIJAL)

Chief General Manager

**Reserve Bank of India**

Foreign Exchange Department  
Central Office, Mumbai 400 001

**RBI/2005-06/334**

**A. P. (DIR Series) Circular No. 27**

Dated 24th March, 2006

**Exim Bank's Line of Credit of USD 60 Million to the Government of Ghana**

The Export-Import Bank of India (Exim Bank) has concluded an agreement with the Government of Ghana making available to the latter a Line of Credit (LOC) upto an aggregate sum of USD 60 million (US Dollar Sixty million only). The credit agreement has become effective on February 27, 2006. The credit is available for financing exports from India, of equipment, goods and services for rural electrification project (USD 30 mn) and construction of Presidential Office (USD 30 mn) in Ghana, which are eligible for export under the Foreign Trade Policy of the Government of India. Full details of the Line of Credit are available at the Exim Bank's office or its website ([www.eximbankindia.com](http://www.eximbankindia.com)).

2. The terminal utilization period under the LOC is 48 months from scheduled completion date of contract in case of project exports and 60 months from the date of execution of the Agreement i.e. August 23, 2010 in case of other supply contracts.

3. Shipments under the credit will have to be declared on GR/SDF Forms as per instructions issued from time to time.

4. No agency commission is payable under the above line of credit. However, if required the exporter may use his own resources or utilize balances in his EEFC account for payment of commission in free foreign exchange. Authorised Dealer banks may allow such remittance after realisation of full payment of contract value subject to compliance of prevailing instructions on payment of agency commission.

5. Authorised Dealer banks may bring the contents of this Circular to the notice of their exporter constituents.

6. The directions contained in this Circular have been issued under section 10 (4) and 11 (1) of the Foreign Exchange Management Act, 1999 (42 of 1999) and is without prejudice to permissions/approvals, if any, required under any other law.

*Sd/-*

(VINAY BAIJAL)

Chief General Manager

**Steel Prices : Ex-Mandi Gobindgarh : on immediate payment basis**

**Mandi Gobindgarh**

**Open Market Rates of Rerollables (March 18, 2006)**

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Tonne)

Ingots		Blooms		Rej. Wheel (Big)	
Arc/Ind. Furnaces		Above 251 mm Bloom (HC)	24,600/-	Rej. Wheel (Small)	18,500/-
round quality (21x25)	21,600/-	Above 251 mm Bloom (MS)	24,600/-	Cut Tyre (Big)	19,700/-
structural quality (28x30)	21,500/-	Bloom 160x250 mm (DSP)	24,600/-	Cut Tyre (Small)	19,500/-
Low carbon (12x16)	21,900/-	130/135/140 mm (Tisco) MS	-	<b>Melting Scrap (F.O.R.)</b>	
Semi-low carbon (16x20)	21,500/-	150x150 mm Concast (DSP)	26,700/-	Rolling Mill end	17,500/-
5x6 girder quality (28x30)	21,600/-	150x150 mm MS (SAIL)	26,700/-	Good Godown	15,800/-
Runners/Risers	19,400/-	Bloom Cut into pcs. (MS)	24,900/-	Godown Scrap	15,500/-
Bones/Clean	18,700/-	Bloom Cut into pcs. (Medium)	21,800/-	Turning	15,500/-
		Bloom Cut into (Patra Pass)	21,800/-	Tin Tapper	14,000/-
				Sponge Iron	13,700/-
Billets & Squares		Slabs		Pig Iron (F.O.R.)	
50x50x63x63x65x65 mm MS	-	Durgapur Slabs 14"x3"	-	Foundry Grade	18,000/-
75x75x80x80x90x90 mm MS	22,000/-	Durgapur Slabs	22,500/-	Steel Grade	17,400/-
100x100 mm MS	22,000/-	Bokaro Slab Heavy	21,500/-	C.I. Turning	13,500/-
125x125 mm MS	-	Tata Concast Slab (Heavy)	22,700/-	Degi Scrap	16,300/-
100x100 mm Concast-Billets	22,100/-	Skelp Tisco	-	Deg Casting	23,000/-
100x100 Concast-SAIL DSP	22,000/-	Rails		Ingot Moulds (Old)	16,100/-
H.C. Billet SAIL 150x150 mm	-	Untested Rail - 75 lbs.	20,000/-	Ingot Moulds (New)	22,500/-
H.C. Billets-Tisco 75x75 mm	-	Untested Rail - 90 lbs.	20,000/-	Cut Ingot Moulds	16,500/-
		Untested Rail - 105 lbs.	20,000/-		

**Open Market Rates of Finished Goods (March 18, 2006)**

(Inclusive of Excise Duty) (Trade Terms 1% Cash Discount)

(Rate Rs. per Qntl.)

M. S. Rounds	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm	
Mild	2410/-	2310/-	2260/-	2300/-	2350/-	2430/-	2400/-	2360/-	
Medium-Semi	-	-	-	-	2390/-	2420/-	-	-	
Zindi Pass (Drawing)	-	-	-	2430/-	2430/-	2430/-	2430/-	2430/-	
Above rates of 6 mm rounds are of length up to 14' Above 18' = 2270/-									
Heavy Rounds	28 to 53 mm	63 to 100 mm	110 to 125 mm	140 to 150 mm	165 mm	180 mm	200 mm		
Mild	2360/-	2360/-	2560/-	2660/-	2730/-	2780/-	2800/-		
M. S. Squares	4 mm	5 mm	6 mm	8 mm	10 mm	12 mm	16/20 mm	22/25 mm	
Mild	2410/-	2310/-	2260/-	2250/-	2370/-	2400/-	2400/-	2360/-	
M. S. Angles	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	90 mm	100 mm
3 mm	2500/-	2390/-	2390/-	2320/-	2420/-	2440/-	-	-	-
5 mm	-	2370/-	2370/-	2370/-	2370/-	2380/-	2380/-	2430/-	2480/-
6 mm	-	2370/-	2370/-	2370/-	2370/-	2380/-	2380/-	2430/-	2480/-
M. S. Flats	20 mm	25 mm	32 mm	37 mm	50 mm	65 mm	75 mm	100 mm	
3 mm	2260/-	2290/-	2320/-	2310/-	2330/-	2370/-	2470/-	2440/-	
5 mm	2280/-	2400/-	2240/-	2390/-	2370/-	2370/-	2370/-	2380/-	
6 mm	2280/-	2400/-	2240/-	2390/-	2370/-	2370/-	2370/-	2380/-	
8 mm	2280/-	2400/-	2240/-	2390/-	2370/-	2370/-	2370/-	2380/-	
10 mm	-	-	2240/-	2390/-	2370/-	2370/-	2370/-	2380/-	
12/25 mm	-	-	2240/-	2390/-	2370/-	2370/-	2370/-	2380/-	
18/19 Gauge	2450/-	2470/-	2480/-	2540/-	2520/-	2520/-	2520/-	2520/-	

[Prices at other stockyards may vary]

[Source : Steel Town (Weekly), March 18, 2006]

IMPORTANT NOTICE

**EEPC ALL INDIA AWARD FOR  
OUTSTANDING EXPORT PERFORMANCE IN 2004-05**

TO : ALL MEMBERS OF THE COUNCIL  
ALL REGIONAL & SUB-REGIONAL OFFICES/TERRITORIAL DIVISION

The Award Scheme of the Council has recently been revised. We are glad to invite applications from the members for the following awards at All India Level for 2004-05 in recognition of outstanding export performance in exports of engineering goods and services during 2004-05 :

<i>Categories</i>	<i>Numbers</i>
1. Top Exporter for the Year 2004-05 - Gold Trophy	3
2. Top Exporter for the Year 2004-05 - Silver Trophy	3
3. Star Performers in Product Groups for 2004-05 - Silver Shield	78
4. Award for Special Contribution - Silver Plaque	6
5. Award for Maximum Participation in Council's Promotional Activities in 2004-05 - Certificate	3

The new Award Scheme with explanatory notes and the Application Form are being enclosed for perusal of the members. Members are requested to download the other Annexures II and III from the Council's website at <http://www.eepcindia.org>. The same may also be obtained from the Regional Offices of the Council.

The members would be required to furnish self-certified photocopies of the (i) IEC Certificate showing PAN; (ii) Registration-cum-Membership Certificate of EEPC; (iii) SSI Certificate if applicable and (iv) CA Certificate showing export performance during 2002-03, 2003-04 and 2004-05.

Two new categories of award have been introduced in the Scheme. Award for export of thrust products to thrust markets has been based on thrust markets and products identified in the "Strategy Paper for Growth of Engineering Exports : 2004-05 to 2009-10", a study carried out by the Council. List of Thrust Products and the respective Thrust Markets is being given in Annexure II.

Award for participation in promotional activities would be given away based on the points scored by applicants. The points have been given in the Scheme against types of activities organized by the Council.

Panelwise awards have been done away within the new Scheme, and 78 product-specific awards will be given away in the Star Performer category.

Members are requested to carefully go through the Award Scheme and furnish applications complete in all respect. For any clarification, members may contact the Statistics Department at the Head Office of the Council by Phone (033-22890651/2/3), Fax (033-22890654) or E-mail ([eepch@eth.net](mailto:eepch@eth.net)).

**The completed Application Form should reach the Head Office of the Council positively by 2nd May, 2006. Applications received after this date are liable to be rejected.**

We look forward to receiving your application at the soonest.

Thanking you,

Yours faithfully,



(R. MAITRA)

*Addl. Executive Director & Secretary*

Encl. : All-India Award Scheme of the Council with Application Form

**ALL INDIA AWARD SCHEME FOR 2004-05**

**A. Categories, Types of Award, Numbers**

The new Award Scheme will have the following categories and numbers :

<i>Categories</i>	<i>Numbers</i>
1. Top Exporter for the Year 2004-05 - Gold Trophy	3
2. Top Exporter for the Year 2004-05 - Silver Trophy	3
3. Star Performers in Product Groups for 2004-05 - Silver Shield	78
4. Award for Special Contribution - Silver Plaque	6
5. Award for Maximum Participation in Council's Promotional Activities in 2004-05 - Certificate	3

**B. Definitions**

(a) For the purpose of Awards, the applicants are defined in three categories :

1. **Large Enterprises** - This would comprise of :

- All manufacturing units other than SSI;
- SSI units having export turnover above Rs. 100 crore; and
- Merchant exporters having export turnover above Rs. 100 crore.

2. **Medium Enterprises** - This category would comprise of :

- SSI units having export turnover above Rs. 25 crore and up to Rs. 100 crore; and
- Merchant exporters having export turnover Rs. 25 crore and up to Rs. 100 crore.

3. **Small Enterprises** - This category would comprise of :

- SSI units having export turnover above Rs. 1 crore and up to Rs. 25 crore; and
- Merchant exporters having export turnover above Rs. 1 crore and up to Rs. 25 crore.
- For the Top Exporter category, as mentioned in the Eligibility Criteria below, Small Enterprises would require a minimum export of Rs. 5 crore to their credit in 2004-05.

(b) **Thrust Markets** and **Products** have been identified in the "Strategy Paper for Growth of Engineering Exports : 2004-05 to 2009-10", a study carried out by the Council. List of Thrust Products and the respective Thrust Markets is being given in **Annexure II**.

(c) Definition of **Promotional Activities** of the Council and the scores attached to each of them for the purpose of award are given below :

<i>Details</i>	<i>Score</i>
Participation in <b>India Engineering Exhibition (INDEE)/India Engineering Centre (IEC) - Chicago</b>	3
Participation in <b>Council's Other Events Overseas</b> - including participation BSMS, delegations, catalogue shows etc.	2
Participation in <b>Events in India</b> - including participation in newspaper supplements, contribution in EEPC Publications etc.	1

### C. Eligibility Criteria

1. To compete in any category, the minimum export performance required is Rs. 1 crore. For the Top Exporter category, the minimum requirement is Rs. 5 crore.
2. To compete for the Award for highest growth in exports, the applicants need to fulfill the minimum eligibility criteria as prescribed above, PLUS a growth rate of not less than (a) 30% for Large, (b) 50% for Medium and (c) 100% for Small Enterprises.
3. No minimum export performance is required to apply for the Award for participation in Council's promotional activities.
4. An applicant should have some exports to his credit since 2002-03, i.e. last three years.

### D. Award Categories

<i>Award Categories</i>	<i>Number of Awards</i>
<b>1. Top Exporter for the Year 2004-05</b>	<b>6</b>
<b><i>Gold Trophy</i></b>	<b>3</b>
(i) Large Enterprises	
(ii) Medium Enterprises	
(iii) Small Enterprises	
<b><i>Silver Trophy</i></b>	<b>3</b>
(i) Large Enterprises	
(ii) Medium Enterprises	
(iii) Small Enterprises	
<b>2. Star Performers in Product Groups for 2004-05</b>	<b>78</b>
<b><i>(Silver Shield : one each for Large, Medium and Small Enterprises)</i></b>	
(i) Iron/steel in primary and semi-processed forms	3
(ii) Ferro-alloys	3
(iii) Iron/steel wire	3
(iv) Tubes, pipes, hollow profiles & fittings of iron/steel	3
(v) Sanitaryware & parts of iron/steel	3
(vi) Industrial castings	3
(vii) Misc. articles of iron/steel	3
(viii) Tableware/kitchenware, similar products	3
(ix) Non-ferrous metals (excluding aluminium) and products thereof	3
(x) Aluminium and products thereof	3
(xi) Hand tools	3
(xii) Tools implements etc. of base metal excluding hand tools	3
(xiii) Machinery (excluding electrical) and mechanical appliances	3

<i>Award Categories</i>	<i>Number of Awards</i>
(xiv) Power generation equipment and parts	3
(xv) I C piston engines and parts	3
(xvi) Pumps	3
(xvii) Machine tools	3
(xviii) Electrical machinery and equipment	3
(xix) Railway & tramway track construction material of iron/steel	3
(xx) Railway/tramway locomotives, rolling stock and parts	3
(xxi) Motor vehicles (including tractors) and parts	3
(xxii) Motorcycles, bicycles, other similar carriages and parts	3
(xxiii) Other transport equipment including aircraft, spacecraft, vessels etc.	3
(xxiv) Instruments, apparatus, parts and accessories	3
(xxv) Project export/consultancy services	3
(xxvi) Misc. engineering products	3
<b>3. Award for Special Contribution (<i>Silver Plaque : one each for Large, Medium and Small Enterprises</i>)</b>	<b>6</b>
(i) Highest Exporter in Thrust Markets for Thrust Products	3
(ii) Highest Growth in Exports	3
<b>4. Award for Maximum Participation in Council's Promotional Activities in 2004-05</b> <i>(Certificate : one each for Large, Medium and Small Enterprises)</i>	<b>3</b>
<b>Total</b>	<b>93</b>

### E. Explanatory Notes

1. For consideration of Award of the Council, only direct exports of the applicant will be taken into account, as also indirect exports when the final exporter surrenders its claim in favour of the applicant.

#### 2. Not More Than One Award

- A firm qualified for "Top Exporter for the Year 2004-05" award will not get "Star Performers Award" for the Group or "Award for Maximum Participation in Council's Promotional Activities".
- Any exporter getting any Award at All India Level will not be considered for the same category of Award at Regional Level except for higher category. However, name of such exporters will be published in the respective Regional Award Brochures.

#### 3. Deemed Export

Supplies falling under the purview of Chapter 8 of the Foreign Trade Policy 2005-06 of the Government of India will not be taken into account for the purpose of Export Awards of the Council.



**APPLICATION FORM**

**Part - A : Company Data**

1. Name and address of the Applicant (provide the address :  
where you wish to be contacted if selected for an Award)

*IEC No.* :

2. Registration with EEPC

(a) Registration No. :

(b) Valid up to :

(c) Regional Office (EEPC), with which it is registered :

3. Whether SSI, if yes, details thereof : Yes/No

SSI Certificate No. \_\_\_\_\_

Issued by \_\_\_\_\_

4. Whether Merchant Exporter : Yes/No

5. Nature of Exporter (tick on the appropriate box, :  Large Enterprises  
please see definitions)  Medium Enterprises  
 Small Enterprises

6. Application made for (specify category, you may choose :  Top Exporter for the Year 2004-05 - GOLD  
more than one if you meet the eligibility criteria)  Top Exporter for the Year 2004-05 - SILVER  
 Star Performers in Product Groups for 2004-05  
 Award for Special Contribution  
 Award for Maximum Participation in Council's  
Promotional Activities in 2004-05

Name

Date : Designation

Place : Organisation's Name with Office Seal

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Please attach the *self-certified copies* of the following documents with your application :

1. IEC Certificate showing PAN;
2. Registration-cum-Membership Certificate of EEPC;
3. SSI Certificate if applicable and
4. CA Certificate showing export performance during 2002-03, 2003-04 and 2004-05.





## Domestic Information

EEPC INDIA

### Part - B : Export Data (Attach separate sheet if necessary)

#### A. Export of Other Engineering Products

Description of Exports	Product Description	ITC HS Code (8-digit level)	Destinations	Export Value (in Rs. Crore)		
				2002-03	2003-04	2004-05
<b>Direct</b>						
(i) Export of products manufactured by the applicant firm						
(ii) Export of products procured from other units						
			Sub Total			
<b>Indirect</b>						
Export through other organisations						
			Sub Total			

#### B. Export of Projects/Services (leave blank if not applicable)

Brief Description of Projects	Destinations	Net Foreign Exchange Earning (in Rs. Crore)		
		2002-03	2003-04	2004-05
		Sub Total		

#### C. Total Exports of Engineering Goods (A+B)

Note : Members applying particularly for the Award for highest export of thrust products to thrust market should clearly specify destinations.

### Part - C : Information about Participation in EEPC's Promotional Events

Description of Event	Details of Participation (please specify location, date, space booked etc.)	Amount Paid and Details of Payment for Participation
<b>Major Events</b>		
Indian Engineering Exhibition (INDEE)		
India Engineering Centre - Chicago		
<b>Other Events Overseas</b>		
<b>Events in India</b>		



**IMPORTANT NOTICE**

**Engineering Export Promotion Council**

Vanijya Bhavan (1st Floor), International Trade Facilitation Centre, 1/1 Wood Street, Kolkata-700 016

**To  
All Members of the Council**

April 5, 2006

**Sub : Primary Classification of Firms into Panel**

Members are aware that at the time of applying for membership with the Council, they, giving reasons therefor, indicated the Panel in which they wanted to be primarily registered. Accordingly the firms were classified in the Panel in which they have primary interest, provided they fulfil the criteria for classification of Member Firms/Companies into Panel.

As per Article 3(f) of the Memorandum and Articles of Association, once members are enrolled under various Panels, no change will be permitted except after an interval of two years. Applications for such changes shall be made to the Council, giving reasons therefor, within two months of the beginning of the year. The Working Committee or any other Committee or Sub-Committee to which power therefor are delegated by the Working Committee shall decide such requests for changes of membership of Panels.

We find that many members have diversified item of their production/export in which they were earlier interested. So, it is necessary that as per their present item of export, their primary classification should be changed to the appropriate Panel.

A copy of the list of existing Panel constituted/reconstituted by the Working Committee of the Council together with the Criteria for Classification of Members into a Panel are attached herewith. Members are requested to kindly let us know immediately their option specifying the name of Panel for their primary classification. Their option must reach this Office positively by **31st May, 2006** for consideration of the Panel Sub-Committee. They should also send a statement showing item-wise exports during the year 2005-06, duly certified by a Chartered Accountant.

Request for change of Panel received after the stipulated period as mentioned above will be considered only for the purpose of sending Panel circulars, papers pertaining to export matters etc. for the current financial year. For the election purpose, the request for shifting to other Panel will be effective for the next financial year.

(R. MAITRA)

*Adtl. Executive Director & Secretary*

Encl. : (i) Criteria for Classification  
(ii) List of existing Panels

**CRITERIA FOR CLASSIFICATION OF MEMBER-FIRMS/COMPANIES INTO PANELS**

According to Article 3(d) of the Memorandum and Articles of Association of the Council every Ordinary Member and Associate Member shall, at the time of applying for membership, indicate, giving reasons thereof, the Panel in which he wishes to be primarily registered and the other Panel or Panels with which he also wishes to be associated.

- (1) Where a firm/company desires to be primarily registered in a Panel they should be classified in the Panel desired by them provided the member fulfils the condition as herein provided. At the time of classifying the members, the Council shall classify them in the Panel in which they have primary interest. The primary interest of member-firms/companies should be ascertained on the following grounds :

**In Case of Manufacturer-Exporter**

They should be registered as a SSI/DGTD/SIA unit for the manufacture of the item concerned. The product should be their best or the second best item of production/export during the preceding year.

**In Case of Merchant Exporter/Export House/Trading House/Star Trading House/Super Star Trading House**

The product representing a Panel should be the best or the second best item of their export during the preceding year.

For ascertaining primary interest of the firms/companies, Manufacturer-Exporters must furnish to the Council a certificate from the Chartered Accountant certifying their item-wise production in terms of value for the preceding year. Similarly, Merchant Exporters/Export Houses/Trading Houses/Star Trading Houses/Super Star Trading Houses must submit a statement of their item-wise export during the preceding year in terms of value certified by the Chartered Accountant.

Merchant Exporters having no export should send a statement of their item-wise domestic turnover of engineering goods in terms of value during the preceding year certified by a Chartered Accountant. If there is neither domestic turnover nor export turnover they may be given primary registration in one panel of their choice, Export Houses/Trading Houses/Star Trading Houses/Super Star Trading Houses shall send a copy of their valid recognition certificate as such granted to them by the Office of DGFT, New Delhi.

### (2) Additional Panel

Where a firm/company wants to be primarily registered in one Panel and associated with other Panel/Panels as well, such firm/company should pay Rs. 1,000/- per annum for each additional Panel. Small Scale Industrial Units born on the list of Directorate of Industries or Small Scale Service Institutes have to pay Rs. 500/- only per annum for each additional Panel.

### (3) Change of Panel

Once a firm/company is enrolled under one Panel or various Panels, no change will be permitted except after an interval of two years. Application for such changes shall be made to the Council, giving reasons therefor, within two months of the beginning of the third year. In such cases, eligibility for classification in another Panel will be decided based on Criteria in force for primary registration of members in Panel.

## LIST OF PANELS

(effective from 4th March, 2005)

1. Textile Mills Machinery & Accessories (This will also include all types of knitting machines).
2. Industrial Machinery for manufacture of Paper, Cement and Chemicals including Pressure Vessels, Boilers and Heat Exchangers.
3. Food Processing Machinery, Sugar Mill Machinery including Pharmaceutical Machinery (This will include Oil, Tea, Coffee, Flour, Dal, Rice and Canning Mill Machinery and Dairy Equipments and Animal Drawn Sugarcane Crushers).
4. Agricultural Machinery - Field Equipments including Agricultural Tractors and Trailers, Spare Parts and Agricultural Implements, Tools, Irrigation Equipments such as Sprinklers etc.
5. Industrial Machinery - Others including Heating, Cooling and other Air-Conditioning Equipments.
6. Motor Vehicles excluding Two Wheelers and Three Wheelers (This will include Heavy Duty Trucks, Jeeps, Chassis, Bus Bodies, Ambulances, Cars etc.).
7. Automobile Components, Spare Parts, Accessories including Storage Battery for Automobile Application and Auto Servicing Garage Equipments.
8. Bicycles, Bicycle Components and Accessories (This will also include Tricycles and parts thereof).
9. Internal Combustion Engines, Compressors and parts thereof.
10. Electric Power Machinery, Switchgear and Controlgear including Cable, Conductors, Cable/Conductor Accessories and Industrial Storage Batteries (This will also include Electric Generators, Power and Distribution Transformers, Electric Motors, Telephone Cables and ACSR).
11. Two Wheelers and Three Wheelers - Complete (This will cover all sorts of Scooters, Motorcycles, Mopeds and Three Wheelers).
12. Electric and Home Appliances, Fans, Sewing Machines, Dry Batteries, Torch Lights and other Electrical Manufactures - N.O.S.
13. Iron & Steel.
14. Machine Tools.
15. Hand Tools.
16. Fabricated Steel Structures including Transmission Line Towers.
17. Steel Pipes, Tubes and Fittings thereof.
18. Steel Wire Products - all types including Steel Wire, Wire Ropes and Strands.
19. Other Steel Products - all types (This will include all Primary Steel based items not otherwise specified).
20. Sanitary Castings (This will also include Valve Box, Water Meter Box and Meter Lids).
21. Ferrous Industrial Castings (This will also include Spun Pipes, Pressure Tested Pipe Fittings and Alloy Steel Castings).
22. Steel Forgings - all types.
23. Aluminium and Manufactures thereof.
24. Non-Ferrous Metals & Manufactures thereof (Other than Aluminium) including EPNS Wares etc.
25. Design, Technical and Consultancy Services.
26. Super Star/Star/Trading and Export House.
27. Fasteners - all types.
28. Pumps - all types.
29. Projects Export (This will also include Civil Construction Works connected with Industrial Projects).
30. Construction and Earthmoving Machinery including Cranes, Hoists, Mining Equipments and Tractors for Construction and Earthmoving purpose.
31. Free Trade Zone and 100% Export Oriented Units.
32. Mica and other Mineral based Products.
33. Miscellaneous Manufactures - N.O.S. including Ferrous Holloware and Office Equipments (This will include all residual products not otherwise specified and Office Equipments including Photocopier, Typewriter, Dupli-cator etc.).
34. Small & Cutting Tools including Engineers Files.
35. Instruments - all types.
36. Railway Rolling Stock and Components, Signalling Equipments and Other Transport Equipments including Air-Crafts, Ship Building and Repairing etc.
37. Ferro Alloys.
38. Stainless Steel Houseware Products (This will cover Utensils, Cutlery, Kitchen Equipments etc.).
39. Builders Hardware including Hinges, Door Fittings, Locks, Pad Locks etc. of Base Metal.

Postal address

*If undelivered, please return to : Engineering Export Promotion Council, Vanijya Bhavan (1st Floor)  
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