

IMPORTANT NOTICE

**EEPC ALL INDIA AWARD FOR  
OUTSTANDING EXPORT PERFORMANCE IN 2004-05**

TO : ALL MEMBERS OF THE COUNCIL  
ALL REGIONAL & SUB-REGIONAL OFFICES/TERRITORIAL DIVISION

The Award Scheme of the Council has recently been revised. We are glad to invite applications from the members for the following awards at All India Level for 2004-05 in recognition of outstanding export performance in exports of engineering goods and services during 2004-05 :

<i>Categories</i>	<i>Numbers</i>
1. Top Exporter for the Year 2004-05 - Gold Trophy	3
2. Top Exporter for the Year 2004-05 - Silver Trophy	3
3. Star Performers in Product Groups for 2004-05 - Silver Shield	78
4. Award for Special Contribution - Silver Plaque	6
5. Award for Maximum Participation in Council's Promotional Activities in 2004-05 - Certificate	3

The new Award Scheme with explanatory notes and the Application Form are being enclosed for perusal of the members. Members are requested to download the other Annexures II and III from the Council's website at <http://www.eepcindia.org>. The same may also be obtained from the Regional Offices of the Council.

The members would be required to furnish self-certified photocopies of the (i) IEC Certificate showing PAN; (ii) Registration-cum-Membership Certificate of EEPC; (iii) SSI Certificate if applicable and (iv) CA Certificate showing export performance during 2002-03, 2003-04 and 2004-05.

Two new categories of award have been introduced in the Scheme. Award for export of thrust products to thrust markets has been based on thrust markets and products identified in the "Strategy Paper for Growth of Engineering Exports : 2004-05 to 2009-10", a study carried out by the Council. List of Thrust Products and the respective Thrust Markets is being given in Annexure II.

Award for participation in promotional activities would be given away based on the points scored by applicants. The points have been given in the Scheme against types of activities organized by the Council.

Panelwise awards have been done away within the new Scheme, and 78 product-specific awards will be given away in the Star Performer category.

Members are requested to carefully go through the Award Scheme and furnish applications complete in all respect. For any clarification, members may contact the Statistics Department at the Head Office of the Council by Phone (033-22890651/2/3), Fax (033-22890654) or E-mail ([eepch@eth.net](mailto:eepch@eth.net)).

**The completed Application Form should reach the Head Office of the Council positively by 2nd May, 2006. Applications received after this date are liable to be rejected.**

We look forward to receiving your application at the soonest.

Thanking you,

Yours faithfully,



(R. MAITRA)

*Addl. Executive Director & Secretary*

Encl. : All-India Award Scheme of the Council with Application Form

**ALL INDIA AWARD SCHEME FOR 2004-05**

**A. Categories, Types of Award, Numbers**

The new Award Scheme will have the following categories and numbers :

<i>Categories</i>	<i>Numbers</i>
1. Top Exporter for the Year 2004-05 - Gold Trophy	3
2. Top Exporter for the Year 2004-05 - Silver Trophy	3
3. Star Performers in Product Groups for 2004-05 - Silver Shield	78
4. Award for Special Contribution - Silver Plaque	6
5. Award for Maximum Participation in Council's Promotional Activities in 2004-05 - Certificate	3

**B. Definitions**

(a) For the purpose of Awards, the applicants are defined in three categories :

1. **Large Enterprises** - This would comprise of :

- All manufacturing units other than SSI;
- SSI units having export turnover above Rs. 100 crore; and
- Merchant exporters having export turnover above Rs. 100 crore.

2. **Medium Enterprises** - This category would comprise of :

- SSI units having export turnover above Rs. 25 crore and up to Rs. 100 crore; and
- Merchant exporters having export turnover Rs. 25 crore and up to Rs. 100 crore.

3. **Small Enterprises** - This category would comprise of :

- SSI units having export turnover above Rs. 1 crore and up to Rs. 25 crore; and
- Merchant exporters having export turnover above Rs. 1 crore and up to Rs. 25 crore.
- For the Top Exporter category, as mentioned in the Eligibility Criteria below, Small Enterprises would require a minimum export of Rs. 5 crore to their credit in 2004-05.

(b) **Thrust Markets** and **Products** have been identified in the "Strategy Paper for Growth of Engineering Exports : 2004-05 to 2009-10", a study carried out by the Council. List of Thrust Products and the respective Thrust Markets is being given in **Annexure II**.

(c) Definition of **Promotional Activities** of the Council and the scores attached to each of them for the purpose of award are given below :

<i>Details</i>	<i>Score</i>
Participation in <b>India Engineering Exhibition (INDEE)/India Engineering Centre (IEC) - Chicago</b>	3
Participation in <b>Council's Other Events Overseas</b> - including participation BSMS, delegations, catalogue shows etc.	2
Participation in <b>Events in India</b> - including participation in newspaper supplements, contribution in EEPC Publications etc.	1

### C. Eligibility Criteria

1. To compete in any category, the minimum export performance required is Rs. 1 crore. For the Top Exporter category, the minimum requirement is Rs. 5 crore.
2. To compete for the Award for highest growth in exports, the applicants need to fulfill the minimum eligibility criteria as prescribed above, PLUS a growth rate of not less than (a) 30% for Large, (b) 50% for Medium and (c) 100% for Small Enterprises.
3. No minimum export performance is required to apply for the Award for participation in Council's promotional activities.
4. An applicant should have some exports to his credit since 2002-03, i.e. last three years.

### D. Award Categories

<i>Award Categories</i>	<i>Number of Awards</i>
<b>1. Top Exporter for the Year 2004-05</b>	<b>6</b>
<b><i>Gold Trophy</i></b>	<b>3</b>
(i) Large Enterprises	
(ii) Medium Enterprises	
(iii) Small Enterprises	
<b><i>Silver Trophy</i></b>	<b>3</b>
(i) Large Enterprises	
(ii) Medium Enterprises	
(iii) Small Enterprises	
<b>2. Star Performers in Product Groups for 2004-05</b>	<b>78</b>
<b><i>(Silver Shield : one each for Large, Medium and Small Enterprises)</i></b>	
(i) Iron/steel in primary and semi-processed forms	3
(ii) Ferro-alloys	3
(iii) Iron/steel wire	3
(iv) Tubes, pipes, hollow profiles & fittings of iron/steel	3
(v) Sanitaryware & parts of iron/steel	3
(vi) Industrial castings	3
(vii) Misc. articles of iron/steel	3
(viii) Tableware/kitchenware, similar products	3
(ix) Non-ferrous metals (excluding aluminium) and products thereof	3
(x) Aluminium and products thereof	3
(xi) Hand tools	3
(xii) Tools implements etc. of base metal excluding hand tools	3
(xiii) Machinery (excluding electrical) and mechanical appliances	3

<i>Award Categories</i>	<i>Number of Awards</i>
(xiv) Power generation equipment and parts	3
(xv) I C piston engines and parts	3
(xvi) Pumps	3
(xvii) Machine tools	3
(xviii) Electrical machinery and equipment	3
(xix) Railway & tramway track construction material of iron/steel	3
(xx) Railway/tramway locomotives, rolling stock and parts	3
(xxi) Motor vehicles (including tractors) and parts	3
(xxii) Motorcycles, bicycles, other similar carriages and parts	3
(xxiii) Other transport equipment including aircraft, spacecraft, vessels etc.	3
(xxiv) Instruments, apparatus, parts and accessories	3
(xxv) Project export/consultancy services	3
(xxvi) Misc. engineering products	3
<b>3. Award for Special Contribution (<i>Silver Plaque : one each for Large, Medium and Small Enterprises</i>)</b>	<b>6</b>
(i) Highest Exporter in Thrust Markets for Thrust Products	3
(ii) Highest Growth in Exports	3
<b>4. Award for Maximum Participation in Council's Promotional Activities in 2004-05</b> <i>(Certificate : one each for Large, Medium and Small Enterprises)</i>	<b>3</b>
<b>Total</b>	<b>93</b>

### E. Explanatory Notes

1. For consideration of Award of the Council, only direct exports of the applicant will be taken into account, as also indirect exports when the final exporter surrenders its claim in favour of the applicant.

#### 2. Not More Than One Award

- A firm qualified for "Top Exporter for the Year 2004-05" award will not get "Star Performers Award" for the Group or "Award for Maximum Participation in Council's Promotional Activities".
- Any exporter getting any Award at All India Level will not be considered for the same category of Award at Regional Level except for higher category. However, name of such exporters will be published in the respective Regional Award Brochures.

#### 3. Deemed Export

Supplies falling under the purview of Chapter 8 of the Foreign Trade Policy 2005-06 of the Government of India will not be taken into account for the purpose of Export Awards of the Council.

**APPLICATION FORM**

**Part - A : Company Data**

1. Name and address of the Applicant (provide the address :  
where you wish to be contacted if selected for an Award)
- IEC No.* :
2. Registration with EEPC
- (a) Registration No. :
- (b) Valid up to :
- (c) Regional Office (EEPC), with which it is registered :
3. Whether SSI, if yes, details thereof : Yes/No
- SSI Certificate No. \_\_\_\_\_
- Issued by \_\_\_\_\_
4. Whether Merchant Exporter : Yes/No
5. Nature of Exporter (tick on the appropriate box, :  Large Enterprises  
please see definitions)  Medium Enterprises  
 Small Enterprises
6. Application made for (specify category, you may choose :  Top Exporter for the Year 2004-05 - GOLD  
more than one if you meet the eligibility criteria)  Top Exporter for the Year 2004-05 - SILVER  
 Star Performers in Product Groups for 2004-05  
 Award for Special Contribution  
 Award for Maximum Participation in Council's  
Promotional Activities in 2004-05

Name

Date :

Designation

Place :

Organisation's Name with Office Seal

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Please attach the *self-certified copies* of the following documents with your application :

1. IEC Certificate showing PAN; 2. Registration-cum-Membership Certificate of EEPC; 3. SSI Certificate if applicable and  
4. CA Certificate showing export performance during 2002-03, 2003-04 and 2004-05.



## Domestic Information

EEPC INDIA

### Part - B : Export Data (Attach separate sheet if necessary)

#### A. Export of Other Engineering Products

Description of Exports	Product Description	ITC HS Code (8-digit level)	Destinations	Export Value (in Rs. Crore)		
				2002-03	2003-04	2004-05
<b>Direct</b>						
(i) Export of products manufactured by the applicant firm						
(ii) Export of products procured from other units						
			Sub Total			
<b>Indirect</b>						
Export through other organisations						
			Sub Total			

#### B. Export of Projects/Services (leave blank if not applicable)

Brief Description of Projects	Destinations	Net Foreign Exchange Earning (in Rs. Crore)		
		2002-03	2003-04	2004-05
		Sub Total		

#### C. Total Exports of Engineering Goods (A+B)

Note : Members applying particularly for the Award for highest export of thrust products to thrust market should clearly specify destinations.

### Part - C : Information about Participation in EEPC's Promotional Events

Description of Event	Details of Participation (please specify location, date, space booked etc.)	Amount Paid and Details of Payment for Participation
<b>Major Events</b>		
Indian Engineering Exhibition (INDEE)		
India Engineering Centre - Chicago		
<b>Other Events Overseas</b>		
<b>Events in India</b>		